



3<sup>rd</sup> Quarter Report  
September 2012

## VISION

The Vision of askari general insurance company limited is to be amongst the leading insurance companies of the country with the clear perception of upholding the principles of corporate governance and making agico a profitable and growth oriented insurance company while creating insurance awareness and culture.

## MISSION

To become a leading insurance company by providing client friendly services through highly motivated team of dedicated professionals and ensuring progressive return to the shareholders.

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## Corporate Information

### Chairman

Lt Gen Tahir Mahmood (Retd)

### Directors

Maj Gen Mukhtar Ahmed (Retd)

Brig Tariq Sher (Retd)

Brig Irfan Azam (Retd)

Syed Suhail Ahmad Rizvi

Mr. Abdul Hai Mahmood Bhaimia

Mr. Farrukh Iqbal Khan

Khawaja Muhammad Iqbal

### President & Chief Executive

Mr. Abdul Waheed

### Company Secretary

Mr. Suleman Khalid

### Chief Financial Officer

Mr. Jamil Ahmed

### Head of Internal Audit

Mr. Sajid Aziz Satti

### Auditors

KPMG Taseer Hadi & Co.

Chartered Accountants

### Legal Advisor

Hassan Kaunain Nafees

### Bankers

Askari Bank Ltd.

Habib Bank Ltd.

Standard Chartered Bank (Pakistan) Ltd.

Summit Bank Ltd.

Soneri Bank Ltd.

Silk Bank Ltd.

Faysal Bank Ltd.

JS Bank Ltd.

### Registrar & Share Transfer Office

THK Associates (Private) Limited

Ground Floor, State Life Building

No.3, Dr. Zia ud Din Ahmad Road,

Karachi-75530, P. O. Box 8533

UAN: +92-21-111-000-322

Fax: +92-21-35655595

### Registered Office / Head Office

4th Floor, AWT Plaza, The Mall,

Rawalpindi, Pakistan

Tel: 051-9272425-7

Fax: 051-9272424

Website: [www.agico.com.pk](http://www.agico.com.pk)

## Branch Network

- 1. Head Office (051)**  
(Underwriting /Claims Dept., askari health)  
276-A, Peshawar Road, Rawalpindi Cantt.  
Ph: 5125053-4, 5125017, 5124958-9, 5125019  
Fax: 5125056, 5124918  
email: agicoho@agico.com.pk
- 2. Rawalpindi-II (051)**  
2nd Floor, National Business, Centre, Murree Road, Shamsabad, Rawalpindi  
Ph: 9290479-489, 9290425 Fax: 9290499  
email: agicorwp@agico.com.pk
- 3. Rawalpindi-III (051)**  
1st Floor, Sam Plaza, Bank, Road, Saddar Rawalpindi.  
Ph: 9373661-3, Fax: 9273660  
email: agicorwp3@agico.com.pk
- 4. Islamabad - 1 (051)**  
11-West Jinnah Avenue, Blue Area, Islamabad  
Ph: 2270471-3, 2279565 Fax: 2279566  
email: agicoisb@agico.com.pk
- 5. Faisalabad-I (041)**  
2nd Floor, Platinum Centre, Kotwali Road, Faisalabad  
Ph: 2412302-5 Fax: 2412301  
email: agicofsd@agico.com.pk
- 6. Faisalabad-II (041)**  
Office # 13-16, 1st Floor, Kohinoor One Plaza, Jaranwala Road, Faisalabad  
Ph: 8501862-4 Fax: 8501861  
email: agicofsd2@agico.com.pk
- 7. Faisalabad-III (041)**  
Ground Floor, Mian Arif Plaza, Lahore Road, Khurrianwala, Faisalabad  
Ph: 4361049-50 Fax: 4361051  
email: agicofsd3@agico.com.pk
- 8. Gujranwala (055)**  
1st Floor, Al-Azhar Plaza, Opp. Iqbal High School, Ghalla Mandi, GT Road Gujranwala  
Ph: 3856324 Fax: 3856325  
email: agicogr@agico.com.pk
- 9. Sialkot (052)**  
1st Floor, Oberoi Cooperative, Building, Paris Road, Sialkot  
Ph: 4582381, 4547852 Fax: 4582382  
email: agicoslt@agico.com.pk
- 10. Lahore-I (0423)**  
914-C, Shouk Chowk, Faisal, Town, Mulana Shoukat Ali Road, Lahore  
Ph: 5161545-7, 5202461 Fax: 5160222  
email: agicolhr@agico.com.pk
- 11. Lahore-II (0423)**  
Office # 106, 1st Floor, Lateef, Centre, Ichra, 100 Ferozpur Road, Lahore  
Ph: 7502327-9 Fax: 7502330  
email: agicolhr3@agico.com.pk
- 12. Multan (061)**  
Golden Heights, Nusrat Road, Multan  
Ph: 4547842, 4547852 Fax: 4547862  
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- 13. Bahawalpur (0622)**  
2nd Floor, Shahab Plaza, Chowk One Unit, Bahawalpur  
Ph: 2284201 Fax: 2284203  
email: agicobwp@agico.com.pk
- 14. Peshawar (091)**  
6th Floor, State Life Building, The Mall, Peshawar Cantt  
Ph: 5284768 Fax: 5284769  
email: agicopsc@agico.com.pk
- 15. Abbottabad (0992)**  
Room # 10 & 11, 2nd Floor, Silk Plaza, Mansehra Road, Abbottabad.  
Ph: 342439 Fax: 342440  
email: agicoabt@agico.com.pk
- 16. Hyderabad (022)**  
1st Floor, Gul Centre, Thandi, Sarak, Hyderabad  
Ph: 2729689, 2280494 Fax: 2783976  
email: agicohyd@agico.com.pk
- 17. Karachi-I (0213)**  
Office No G-167, Mezzanine, Floor, Marium Square, Block - 3 Main Khalid Bin Waleed Road, Karachi.  
Ph: 4306701-6 Fax: 4306709  
email: agicokch@agico.com.pk
- 18. Karachi-II (0213)**  
3rd Floor, AWT Plaza, i.i Chundrigar Road, Karachi  
Ph: 2273513-5 Fax: 2214332  
email: agicokch2@agico.com.pk

## Directors' Report to the Shareholders

The Directors are pleased to present the interim un-audited financial statements of the Company for the nine months ended September 30th, 2012.

### Operational Results

The key comparative financial figures for the nine months ended 30th September 2012 and 2011 are as follows:

	(Rupees in Millions)	
	30 <sup>th</sup> September	
	2012	2011
Gross Premiums Written	892	852
Net premium revenue	515	450
Underwriting Profit	122	100
Investment and other income	56	50
Profit after Tax	55	48
Earnings per Share (Rs)	1.71	1.49

Your Company successfully retained the progress tendency it built in first half of the year and achieved growth in all fundamental areas as evident from above comparison.

The Company has achieved 5% growth in Gross Premiums Written and 15% increase in Net Premium Revenue. Effects of increase in business and quality underwriting resulted 22% increase in Underwriting Profits. Your Company has recorded 13% increase in Income from Investments, profit on bank deposits and other income.

Company's Profit after Tax increased by 16% and Earnings per Share also improved by 15%.

### Future Outlook

Although business conditions remain challenging, we target to continue improving the Company's performance towards the end of the year.

### Acknowledgements

We would like to thank our Regulators and the Insurance Association of Pakistan for their continuous support and guidance, our valued reinsurers and other stakeholders for posing trust and confidence in us.

For and on behalf of the Board

**Lt Gen Tahir Mahmood (Retd)**  
Chairman

**Rawalpindi**

24 October 2012

# Condensed Interim Balance Sheet (Unaudited) As at 30 September 2012

	Note	Unaudited 30 September 2012 Rupees	Audited 31 December 2011 Rupees		Note	Unaudited 30 September 2012 Rupees	Audited 31 December 2011 Rupees
<b>Share Capital and Reserves</b>				<b>Cash and Bank Deposits</b>			
Authorized share capital 50,000,000 (2011: 50,000,000) ordinary shares of Rs. 10 each		500,000,000	500,000,000	Cash and other equivalents Current and other accounts		552,787 120,343,737	667,991 129,898,296
Paid up share capital		323,620,030	308,209,560			120,896,524	130,566,287
Retained earnings		89,143,378	49,340,154	<b>Advances to Employees</b>		1,116,380	1,189,796
Reserves		74,657,681	74,657,681	<b>Investments</b>	9	535,411,114	503,413,264
		487,421,089	432,207,395	<b>Investment Property</b>	10	49,998,333	50,980,833
<b>Underwriting Provisions</b>				<b>Deferred Taxation</b>		9,537,748	3,282,478
Provision for outstanding claims (including IBNR)		246,901,395	302,759,126	<b>Current Assets - Others</b>			
Provision for unearned premium		544,607,043	465,342,298	Premium due but unpaid-unsecured, considered good		324,786,176	275,456,804
Commission income unearned		45,690,396	42,276,839	Amounts due from other insurers/ reinsurers - unsecured, considered good		116,400,248	92,175,130
Total underwriting provisions		837,198,834	810,378,263	Salvage recoveries accrued		10,199,818	21,342,101
				Accrued investment income		3,803,339	3,191,959
<b>Deferred Liability-Staff Compensated Absences</b>		11,893,356	9,177,635	Reinsurance recoveries against outstanding claims - unsecured, considered good		121,933,564	156,721,326
<b>Creditors and Accruals</b>				Deferred commission expense		37,494,744	32,408,835
Premium received in advance		10,507,842	10,777,989	Prepayments		213,510,571	196,233,562
Amounts due to other insurers/reinsures		118,402,417	134,462,020	Sundry receivables		22,584,221	30,028,168
Accrued expenses		5,561,834	2,567,171			850,712,681	807,557,885
Taxation - provision less payments		12,710,997	3,494,987	<b>Fixed Assets</b>			
Other creditors and accruals	8	143,182,138	129,344,292	<b>Tangible and Intangible</b>	11		
		290,365,228	280,646,459	Furniture and fixtures		7,279,091	7,853,410
				Computer and office equipment		10,044,995	12,401,473
<b>Other Liabilities</b>				Motor vehicles		4,263,932	5,003,102
Unclaimed dividend		830,102	830,102	Tracking devices		34,507,673	2,533,065
Others		19,316,768	11,740,231	Leasehold improvements		5,668,820	7,118,543
		20,146,870	12,570,333	Software license		6,595,517	8,243,746
				Capital work in progress		10,992,569	4,836,203
<b>TOTAL LIABILITIES</b>		1,159,604,288	1,112,772,690			79,352,597	47,989,542
<b>TOTAL EQUITY AND LIABILITIES</b>		1,647,025,377	1,544,980,085	<b>TOTAL ASSETS</b>		1,647,025,377	1,544,980,085

## CONTINGENCIES AND COMMITMENTS

13

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.




**Abdul Waheed**  
President & Chief Executive



**Syed Suhail Ahmad Rizvi**  
Director



**Maj Gen Mukhtar Ahmed (Retd)**  
Director



**Lt Gen Tahir Mahmood (Retd)**  
Chairman

# Condensed Interim Profit & Loss Account (Unaudited)

For the period ended 30 September 2012

	Fire and Property Damage	Marine, Aviation and Transport	Motor	Accident and Health	Miscellaneous	2012 Aggregate	2011 Aggregate
Quarter ended September 30							
Rupees							
Revenue Account							
Net premium revenue	10,647,102	9,724,946	126,713,475	17,934,325	11,212,203	176,232,051	154,181,251
Net claims	(6,046,278)	(391,602)	(67,257,689)	(13,155,903)	(2,075,377)	(88,926,849)	(81,053,130)
Expenses	(2,667,734)	(2,434,915)	(37,705,313)	(4,577,944)	(2,827,617)	(50,213,523)	(40,797,810)
Net commission	1,903,274	427,600	(5,481,208)	5,116,472	1,466,775	3,432,913	4,953,035
Underwriting Results	3,836,364	7,326,029	16,269,265	5,316,950	7,775,984	40,524,592	37,283,346
Investment income						16,139,067	13,341,328
Rental income						350,280	-
Other income						1,203,342	267,530
Profit on bank deposits						2,057,714	883,429
Share of profit in associates						959,243	1,401,707
General and administration expenses						(40,071,835)	(32,956,142)
Profit before tax						(19,362,189)	(17,062,148)
Provision for taxation						21,162,403	20,221,198
Profit after tax						(2,333,711)	(2,637,862)
Earnings per share - basic and diluted (Note 15)						18,828,692	17,583,336
						0.58	0.55
Nine months ended September 30							
Rupees							
Revenue Account							
Net premium revenue	30,192,617	27,397,254	364,490,132	59,480,923	33,665,562	515,226,488	449,909,866
Net claims	(22,618,574)	(4,317,920)	(193,657,389)	(45,293,951)	(12,589,169)	(278,477,003)	(247,646,173)
Expenses	(7,023,057)	(6,372,832)	(108,091,985)	(13,835,764)	(7,830,894)	(143,154,532)	(115,025,823)
Net commission	14,568,387	6,449,969	(17,237,237)	16,869,017	7,916,798	28,566,934	13,109,205
Underwriting Results	15,119,373	23,156,471	45,503,521	17,220,225	21,162,297	122,161,887	100,346,895
Investment income						44,287,170	39,357,900
Rental income						1,050,840	-
Other income						2,968,085	4,568,864
Profit on bank deposits						4,842,079	2,931,716
Share of profit in associates						3,348,638	3,202,098
General and administration expenses						(114,842,029)	(93,187,191)
Profit before tax						(58,345,217)	(43,126,613)
Provision for taxation						63,816,670	57,220,282
Profit after tax						(8,602,976)	(9,579,605)
Profit and loss appropriation account						55,213,694	47,640,677
Balance at commencement of the period						49,340,154	37,396,866
Profit after tax for the period						55,213,694	47,640,677
Bonus shares issued						(15,410,470)	(53,490,911)
Balance of unappropriated profit at end of the period						89,143,378	31,546,632
Earnings per share - basic and diluted (Note 15)						1.71	1.49

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

  
**Abdul Waheed**  
 President & Chief Executive

  
**Syed Suhail Ahmad Rizvi**  
 Director

  
**Maj Gen Mukhtar Ahmed (Retd)**  
 Director

  
**Lt Gen Tahir Mahmood (Retd)**  
 Chairman

## Condensed Interim Statement of Comprehensive Income (Unaudited) For the period ended 30 September 2012

	Quarter ended 30 September		Nine months ended 30 September	
	2012	2011	2012	2011
	Rupees			
Profit after tax	18,828,692	17,583,336	55,213,694	47,640,677
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	18,828,692	17,583,336	55,213,694	47,640,677

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

## Condensed Interim Statement of Changes in Equity (Unaudited) For the period ended 30 September 2012

	Share Capital Issued, subscribed and paid up	Share premium	Reserves General reserve	Total reserves	Retained earnings	Deposit against issue of shares	Total equity
	Rupees						
Balance as at 01 January 2011	203,774,920	4,657,681	70,000,000	74,657,681	37,396,866	3,380	315,832,847
<b>Total comprehensive profit for the period</b>							
Profit for the period	-	-	-	-	47,640,677	-	47,640,677
Other comprehensive income for the period	-	-	-	-	-	-	-
Total comprehensive income for the period	-	-	-	-	47,640,677	-	47,640,677
<b>Transactions with owners recorded directly in equity</b>							
Issuance of right shares	50,943,730	-	-	-	-	(3,380)	50,940,350
Issuance of bonus shares	53,490,910	-	-	-	(53,490,910)	-	-
	104,434,640	-	-	-	(53,490,910)	(3,380)	50,940,350
Balance as at 30 September 2011	308,209,560	4,657,681	70,000,000	74,657,681	31,546,632	-	414,413,874
Balance as at 01 January 2012	308,209,560	4,657,681	70,000,000	74,657,681	49,340,154	-	432,207,395
<b>Total comprehensive income for the period</b>							
Profit for the period	-	-	-	-	55,213,694	-	55,213,694
Other comprehensive income for the period	-	-	-	-	-	-	-
Total comprehensive income for the period	-	-	-	-	55,213,694	-	55,213,694
<b>Transactions with owners recorded directly in equity</b>							
Issuance of bonus shares	15,410,470	-	-	-	(15,410,470)	-	-
Balance as at 30 September 2012	323,620,030	4,657,681	70,000,000	74,657,681	89,143,378	-	487,421,089

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

  
**Abdul Waheed**  
 President & Chief Executive

  
**Syed Suhail Ahmad Rizvi**  
 Director

  
**Maj Gen Mukhtar Ahmed (Retd)**  
 Director

  
**Lt Gen Tahir Mahmood (Retd)**  
 Chairman



# Condensed Interim Statement of Cash Flows For the period ended 30 September 2012

	2012 Rupees	2011 Rupees
<b>Operating Cash Flows</b>		
a) Underwriting activities:		
Premium received	815,142,721	762,017,207
Reinsurance premium paid	(171,909,518)	(270,443,010)
Claims paid	(461,999,911)	(394,723,468)
Reinsurance and other recoveries received	40,412,173	73,128,174
Commission paid	(45,410,677)	(63,097,231)
Commission received	35,894,107	53,119,978
Other underwriting payments (management expenses)	(117,071,335)	(108,588,189)
<b>Net cash flow from underwriting activities</b>	<b>95,057,560</b>	<b>51,413,461</b>
b) Other operating activities:		
Income tax paid	(5,642,236)	(5,930,803)
General management expenses paid	(85,507,746)	(85,299,026)
Net operating receipts	13,311,861	5,060,007
Advances to employees	73,416	(328,067)
<b>Net cash used in other operating activities</b>	<b>(77,764,705)</b>	<b>(86,497,889)</b>
<b>Total cash flow from / (used in) all operating activities</b>	<b>17,292,855</b>	<b>(35,084,428)</b>
<b>Investment activities:</b>		
Profit/return received	13,015,434	13,150,655
Dividends received	997,588	948,506
Payments for investments	(118,621,634)	(214,085,321)
Proceeds from disposal of investments	97,694,882	115,501,877
Redemption of term finance certificates	26,944,260	14,274,460
Fixed capital expenditure	(46,993,148)	(9,082,903)
Proceeds from disposal of fixed assets	-	4,216,646
<b>Total cash flow used in investing activities</b>	<b>(26,962,618)</b>	<b>(75,076,080)</b>
<b>Financing activities</b>		
Proceeds against issue of shares	-	50,940,350
<b>Total cash used in financing activities</b>	<b>-</b>	<b>50,940,350</b>
<b>Net cash used in all activities</b>	<b>(9,669,763)</b>	<b>(59,220,158)</b>
Cash at beginning of the period	130,566,287	91,251,429
<b>Cash at end of the period</b>	<b>120,896,524</b>	<b>32,031,271</b>

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.



**Abdul Waheed**  
President & Chief Executive



**Syed Suhail Ahmad Rizvi**  
Director

## Reconciliation to Profit and Loss Account:

	2012 Rupees	2011 Rupees
Operating cash flows	17,292,855	(35,084,428)
Depreciation expense	(16,450,721)	(10,179,231)
Profit on disposal of fixed assets	-	2,317,502
Increase in assets other than cash	42,470,000	55,223,351
Increase in liabilities other than running finance	(37,615,587)	(6,479,430)
Un-realized gain on investments, held for trading	33,094,475	683,929
Dividend income	1,186,588	21,180,717
Investment income	8,876,742	22,296,301
Reversal of provision for impairment in investment-net	15,988	-
Profit on bank deposits	4,842,079	2,931,716
Share of profit in associated company	3,348,638	3,202,098
Income tax provision	(8,602,976)	(9,579,604)
Gain/ (loss) on trading	1,113,377	(4,803,047)
Tax paid	5,642,236	5,930,803
<b>Profit after taxation</b>	<b>55,213,694</b>	<b>47,640,607</b>

## Definition of cash :

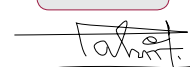
Cash comprises of cash in hand, bank balances, stamps in hand and short term placements with banks which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.

## Cash for the purpose of the statement of cash flows consist of:

	2012 Rupees	2011 Rupees
<b>Cash and other equivalents</b>		
Cash in hand	498,313	520,313
Stamps in hand	54,474	39,498
	<b>552,787</b>	<b>559,811</b>
<b>Current and other accounts</b>		
On current accounts	7,734,798	10,885,980
On deposit accounts	112,608,939	20,585,480
	<b>120,343,737</b>	<b>31,471,460</b>
	<b>120,896,524</b>	<b>32,031,271</b>



**Maj Gen Mukhtar Ahmed (Retd)**  
Director



**Lt Gen Tahir Mahmood (Retd)**  
Chairman

# Condensed Interim Statement of Premiums (Unaudited) For the period ended 30 September 2012

Business Underwritten inside Pakistan

Class of Business	Premiums written	Unearned premium reserve		Premiums earned	Reinsurance ceded	Prepaid reinsurance premium ceded		Reinsurance expense	2012 Net premium revenue	2011 Net premium revenue
		Opening	Closing			Opening	Closing			
		Quarter ended 30 September				Rupees				
Direct and facultative										
Fire and property damage	53,834,618	86,209,737	97,863,643	42,180,712	38,557,455	69,470,248	76,494,093	31,533,610	10,647,102	9,289,978
Marine, aviation and transport	22,519,239	29,266,420	23,093,551	28,692,108	13,820,433	24,318,219	19,171,490	18,967,162	9,724,946	8,152,852
Motor	124,548,931	262,789,920	258,201,011	129,137,840	1,464,109	4,898,632	3,938,376	2,424,365	126,713,475	105,533,003
Accident and health	45,294,183	91,916,405	92,424,432	44,786,156	27,060,079	56,409,829	56,618,077	26,851,831	17,934,325	19,511,234
Miscellaneous	36,096,019	65,869,533	73,024,406	28,941,146	21,898,359	43,165,973	47,335,389	17,728,943	11,212,203	11,694,184
<b>Total</b>	<b>282,292,990</b>	<b>536,052,015</b>	<b>544,607,043</b>	<b>273,737,962</b>	<b>102,800,435</b>	<b>198,262,901</b>	<b>203,557,425</b>	<b>97,505,911</b>	<b>176,232,051</b>	<b>154,181,251</b>
Nine Months ended 30 September										
Direct and facultative										
Fire and property damage	144,338,049	76,970,527	97,863,643	123,444,933	108,163,329	61,583,080	76,494,093	93,252,316	30,192,617	27,972,510
Marine, aviation and transport	92,997,573	14,632,145	23,093,551	84,536,167	64,633,925	11,676,478	19,171,490	57,138,913	27,397,254	23,672,622
Motor	421,580,186	208,616,338	258,201,011	371,995,513	6,394,254	5,049,503	3,938,376	7,505,381	364,490,132	313,616,044
Accident and health	125,660,925	115,546,722	92,424,432	148,783,215	75,126,652	70,793,717	56,618,077	89,302,292	59,480,923	58,288,857
Miscellaneous	107,624,484	49,576,566	73,024,406	84,176,644	65,671,393	32,175,078	47,335,389	50,511,082	33,665,562	26,359,832
<b>Total</b>	<b>892,201,217</b>	<b>465,342,298</b>	<b>544,607,043</b>	<b>812,936,472</b>	<b>319,989,553</b>	<b>181,277,856</b>	<b>203,557,425</b>	<b>297,709,984</b>	<b>515,226,488</b>	<b>449,909,865</b>

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.



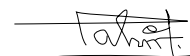
**Abdul Waheed**  
President & Chief Executive



**Syed Suhail Ahmad Rizvi**  
Director



**Maj Gen Mukhtar Ahmed (Retd)**  
Director



**Lt Gen Tahir Mahmood (Retd)**  
Chairman

# Condensed Interim Statement of Claims (Unaudited) For the period ended 30 September 2012

Business underwritten inside Pakistan

Class of business	Claims paid	Outstanding claims		Claims expense	Reinsurance and other recoveries received	Reinsurance and other recoveries in respect of outstanding claims		Reinsurance and other recoveries revenue	2012 Net claims expense	2011 Net claims expense
		Opening	Closing			Opening	Closing			
Quarter ended 30 September										
Rupees										
<b>Direct and facultative</b>										
Fire and property damage	15,495,871	44,815,043	42,337,022	13,017,850	9,795,357	36,694,347	33,870,562	6,971,572	6,046,278	1,996,548
Marine, aviation and transport	3,584,328	23,119,416	22,459,493	2,924,405	2,032,148	14,003,980	14,504,635	2,532,803	391,602	2,333,969
Motor	56,408,414	80,373,511	92,753,092	68,787,995	709,840	11,580,672	12,401,138	1,530,306	67,257,689	59,621,477
Accident and health	32,635,503	52,052,402	50,101,973	30,685,074	17,990,409	36,340,915	35,879,677	17,529,171	13,155,903	14,045,718
Miscellaneous	4,841,568	36,863,282	39,249,815	7,228,101	2,677,766	22,802,594	25,277,552	5,152,724	2,075,377	3,055,418
<b>Total</b>	<b>112,965,684</b>	<b>237,223,654</b>	<b>246,901,395</b>	<b>122,643,425</b>	<b>33,205,520</b>	<b>121,422,508</b>	<b>121,933,564</b>	<b>33,716,576</b>	<b>88,926,849</b>	<b>81,053,130</b>
Nine months ended 30 September										
Rupees										
<b>Direct and facultative</b>										
Fire and property damage	88,389,390	71,719,776	42,337,022	59,006,636	61,942,947	59,425,447	33,870,562	36,388,062	22,618,574	10,140,350
Marine, aviation and transport	30,289,655	42,686,690	22,459,493	10,062,458	18,383,608	27,143,705	14,504,635	5,744,538	4,317,920	9,702,060
Motor	206,871,814	98,000,478	92,753,092	201,624,428	5,847,551	10,281,650	12,401,138	7,967,039	193,657,389	182,596,935
Accident and health	117,811,950	62,500,708	50,101,973	105,413,215	63,970,438	39,730,851	35,879,677	60,119,264	45,293,951	40,257,063
Miscellaneous	18,637,102	27,851,474	39,249,815	30,035,443	12,308,395	20,139,673	25,277,552	17,446,274	12,589,169	4,949,765
<b>Total</b>	<b>461,999,911</b>	<b>302,759,126</b>	<b>246,901,395</b>	<b>406,142,180</b>	<b>162,452,939</b>	<b>156,721,326</b>	<b>121,933,564</b>	<b>127,665,177</b>	<b>278,477,003</b>	<b>247,646,173</b>

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.



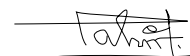
**Abdul Waheed**  
President & Chief Executive



**Syed Suhail Ahmad Rizvi**  
Director



**Maj Gen Mukhtar Ahmed (Retd)**  
Director



**Lt Gen Tahir Mahmood (Retd)**  
Chairman

# Condensed Interim Statement of Expenses (Unaudited) For the period ended 30 September 2012

Business underwritten inside Pakistan

Class of Business	Commission Paid or payable	Deferred commission		Net commission expense	Other management expenses	Underwriting expenses	Commission from reinsurer*	2012 Net underwriting expense	2011 Net underwriting expense
		Opening	Closing						
Quarter ended 30 September									
Rupees									
<b>Direct and facultative</b>									
Fire and property damage	7,370,118	13,171,991	14,429,077	6,113,032	2,667,734	8,780,766	8,016,306	764,460	113,005
Marine, aviation and transport	4,169,205	2,233,725	2,193,365	4,209,565	2,434,915	6,644,480	4,637,165	2,007,315	1,001,164
Motor	5,619,044	11,694,084	11,677,697	5,635,431	37,705,313	43,340,744	154,223	43,186,521	34,054,064
Accident and health	1,507,290	3,575,047	3,485,851	1,596,486	4,577,944	6,174,430	6,712,958	(538,528)	(1,322,053)
Miscellaneous	2,298,012	5,761,502	5,708,754	2,350,760	2,827,617	5,178,377	3,817,535	1,360,842	1,998,595
<b>Total</b>	<b>20,963,669</b>	<b>36,436,349</b>	<b>37,494,744</b>	<b>19,905,274</b>	<b>50,213,523</b>	<b>70,118,797</b>	<b>23,338,187</b>	<b>46,780,610</b>	<b>35,844,775</b>
Nine months ended 30 September									
Rupees									
<b>Direct and facultative</b>									
Fire and property damage	21,079,995	11,029,290	14,429,077	17,680,208	7,023,057	24,703,265	32,248,595	(7,545,330)	1,122,035
Marine, aviation and transport	13,048,415	1,681,581	2,193,365	12,536,631	6,372,832	18,909,463	18,986,600	(77,137)	2,372,035
Motor	17,729,809	11,750,366	11,677,697	17,802,478	108,091,985	125,894,463	565,241	125,329,222	101,238,703
Accident and health	4,787,408	4,155,002	3,485,851	5,456,559	13,835,764	19,292,323	22,325,576	(3,033,253)	(5,255,013)
Miscellaneous	8,580,559	3,792,596	5,708,754	6,664,401	7,830,894	14,495,295	14,581,199	(85,904)	2,439,037
<b>Total</b>	<b>65,226,186</b>	<b>32,408,835</b>	<b>37,494,744</b>	<b>60,140,277</b>	<b>143,154,532</b>	<b>203,294,809</b>	<b>88,707,211</b>	<b>114,587,598</b>	<b>101,916,797</b>

\* Commission from reinsurers is arrived at after taking the impact of opening and closing unearned commission.

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.



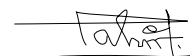
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Director



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Director



**Lt Gen Tahir Mahmood (Retd)**  
Chairman

# Condensed Interim Statement of Investment Income (Unaudited) For the period ended 30 September 2012

	Quarter ended 30 September		Nine months ended 30 September	
	2012	2011	2012	2011
	Rupees			
<b>Income from trading investments</b>				
Gain /(loss) on trading	575,474	2,185	1,113,377	(4,803,047)
Dividend income	330,111	270,717	997,588	948,506
	905,586	272,902	2,110,965	(3,854,541)
<b>Income from non-trading investments</b>				
Return on government securities	787,671	641,782	2,437,897	1,847,380
Return on other fixed income securities	1,910,838	3,196,890	6,438,845	9,560,708
	2,698,509	3,838,672	8,876,742	11,408,088
<b>Available for sale investments</b>				
Dividend income	189,000	353,329	189,000	20,232,211
Gain on sale of investments	-	9,984,733	-	10,888,213
	189,000	10,338,062	189,000	31,120,424
Unrealized gain on re-measurement of investments held for trading	12,345,973	(1,108,308)	33,094,475	683,929
Reversal of impairment in available for sale investment	-	-	2,015,988	-
Impairment in loans and receivable	-	-	(2,000,000)	-
<b>Net investment income</b>	<b>16,139,067</b>	<b>13,341,328</b>	<b>44,287,170</b>	<b>39,357,900</b>

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.



**Abdul Waheed**  
President & Chief Executive



**Syed Suhail Ahmad Rizvi**  
Director



**Maj Gen Mukhtar Ahmed (Retd)**  
Director



**Lt Gen Tahir Mahmood (Retd)**  
Chairman

# Notes to the Condensed Interim Financial Information (Unaudited) For the period ended 30 September 2012

## 1 THE COMPANY AND ITS BUSINESS

askari general insurance company limited ("the Company") was incorporated under the Companies Ordinance, 1984 as a public limited company on 12 April 1995. The Company is engaged in non-life insurance business comprising of fire, marine, motor, health and miscellaneous. The Company commenced its commercial operations on 15 October 1995. Shares of the Company are quoted on Karachi, Lahore and Islamabad Stock Exchanges. The registered office and principal place of business of the Company is located at AWT Plaza, Rawalpindi. The Company has 17 branches in Pakistan. Army Welfare Trust (AWT) directly and indirectly holds a significant portion of the Company's equity.

## 2 BASIS OF PREPARATION

This condensed interim financial information of the Company for the nine months ended 30 September 2012 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984 and Insurance Ordinance, 2000 and SEC (Insurance) Rules, 2002. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 and Insurance Ordinance, 2000 and SEC (Insurance) Rules, 2002 have been followed.

This condensed interim financial information is being submitted to the shareholders in accordance with the listing regulations of Karachi, Lahore and Islamabad Stock Exchange and Section 245 of the Companies Ordinance, 1984 and being presented in condensed form in accordance with the requirements of International Accounting Standard -34- "Interim Financial Reporting" and in the format prescribed by Insurance Division of Securities and Exchange Commission of Pakistan (SECP) vide its circular No.7 of 2003 dated 27 August 2003.

This condensed interim financial information does not include all of the information and disclosures required for annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended 31 December 2011. Comparative balance sheet is extracted from annual audited financial statements for the year ended 31 December 2011 whereas comparative for condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, condensed interim statement of cash flows, condensed interim statement of premiums, condensed interim statement of claims, condensed interim statement of expenses and condensed interim statement of investment income are stated from unaudited condensed interim financial information for the nine months ended 30 September 2011.

## 3 BASIS OF MEASUREMENT

This condensed interim financial information has been prepared under the historical cost convention except for certain financial instruments which are carried at their fair values and obligations under certain employee benefits which are measured at their present values.

## 4 ACCOUNTING POLICIES AND COMPUTATION METHOD

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 31 December 2011.

## 5 FINANCIAL AND INSURANCE RISK MANAGEMENT

Financial and insurance risk management objectives and policies are consistent with those that were disclosed in the annual financial statements as at and for the year ended 31 December 2011.

## 6 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements as at and for the year ended 31 December 2011

## 7 PREMIUM DEFICIENCY RESERVE

During the period, management has reviewed the results of each class of business and considers that no additional reserve is required to be created as unearned premium reserve for each class of business as at the period end is adequate to meet the expected future liability after reinsurance from claims and other expenses, expected to be incurred after the balance sheet date in respect of the policies in force at the balance sheet date.

# Notes to the Condensed Interim Financial Information (Unaudited) For the period ended 30 September 2012

Note	Unaudited 30 September 2012 Rupees	Audited 31 December 2011 Rupees
<b>8 OTHER CREDITORS AND ACCRUALS</b>		
Agents' commission payable	47,563,827	38,446,409
Security deposit against bond insurance	56,756,088	52,404,434
Staff gratuity fund payable	854,942	-
Staff provident fund payable	1,235,913	703,541
Tax deducted at source	831,133	1,419,566
Federal excise duty/ Federal insurance fee	15,513,608	14,967,987
Workers' welfare fund	2,753,318	2,753,318
Due to associated company- unsecured	14,276,163	14,319,160
Payable against tracker devices and monitoring expenses	3,397,147	4,329,877
	143,182,138	129,344,292
<b>9 INVESTMENTS</b>		
These represent the following:		
Held to maturity		
- Government securities	34,705,229	34,613,222
- Term Finance Certificate - Quoted	56,458,380	83,402,640
	91,163,609	118,015,862
Loans and receivables		
- Certificates of investments	20,339,168	18,161,328
- Provision for impairment	(13,128,415)	(11,128,415)
	7,210,753	7,032,913
Investments at fair value through profit and loss - Held for trading	384,906,240	310,949,441
Available for sale - Quoted	9,491,925	9,491,925
Provision for impairment in the value of investments	(9,241)	(2,025,229)
	9,482,684	7,466,696
Investment in units of associate - equity method	42,647,828	59,948,352
	535,411,114	503,413,264

9.1 Government Securities include Pakistan Investment Bonds (PIBs) of Rs. 34.71 million (31 December 2011: Rs. 34.61 million) with market value of Rs. 34.47 million as at 30 September 2012 (31 December 2011: Rs 32.88 million). PIBs are kept with the State Bank of Pakistan to comply with the requirements of the Section 29(2) of the Insurance Ordinance, 2000. Market value of Term Finance Certificates as at 30 September 2012 was Rs. 55.76 million (31 December 2011: Rs. 81.51 million).

9.2 At 30 September 2012, the fair value of available-for-sale securities was Rs. 10.13 million (31 December 2011: Rs. 8.27 million). As per the Company's accounting policy, available-for-sale investments are stated at lower of cost or market value (market value being taken as lower if the fall is other than temporary). However, International Accounting Standards (IASs) 39, "Financial Instruments: Recognition and measurements" dealing with the recognition and measurement of financial instruments requires that these instruments should be measured at fair value. Accordingly, had these investments been measured at fair value, their carrying value as on 30 September 2012 would have been higher by Rs. 0.64 million (31 December 2011: Rs. 0.80 million).

## 10 INVESTMENT PROPERTY

This represents the carrying amount of two offices in Islamabad Stock Exchange building, classified as investment property based on the management intention to hold the property for earning rental income and/ or capital appreciation.

	Unaudited 30 September 2012 Rupees	Audited 31 December 2011 Rupees
Written down value	50,980,833	52,290,833
Depreciation for the period/ year	(982,500)	(1,310,000)
Carrying value	49,998,333	50,980,833
<b>11 FIXED ASSETS</b>		
Tangible and Intangible		
Opening written down value	43,153,339	41,366,006
Additions during the period/ year		
- Furniture, fixtures and office equipment	1,077,649	3,312,268
- Motor vehicles	13,500	1,892,401
- Tracking devices	39,795,566	3,103,327
- Leasehold improvements	383,978	3,385,547
- Software licenses	-	6,233,239
	41,270,693	17,926,782
Written down value of disposals	84,424,032	59,292,788
Depreciation for the period/ year	(25,522)	(3,431,479)
	(16,038,482)	(12,707,970)
Capital work in progress	68,360,028	43,153,339
Closing written down value	10,992,569	4,836,203
	79,352,597	47,989,542

# Notes to the Condensed Interim Financial Information (Unaudited) For the period ended 30 September 2012

## 12. SEGMENT REPORTING

(Amounts in Rupees)

Class of business-wise revenue and results have been disclosed in the condensed interim statement of premiums and condensed interim profit and loss account respectively, prepared in accordance with the requirements of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002 and IFRS 8 - "Operating Segments". The following table presents information regarding segment assets and liabilities as at 30 September 2012 and 31 December 2011.

	Fire and property damage		Marine, aviation and transport		Motor		Accident and Health		Miscellaneous		TOTAL	
	Unaudited 30 Sep 2012	Audited 31 Dec 2011	Unaudited 30 Sep 2012	Audited 31 Dec 2011	Unaudited 30 Sep 2012	Audited 31 Dec 2011	Unaudited 30 Sep 2012	Audited 31 Dec 2011	Unaudited 30 Sep 2012	Audited 31 Dec 2011	Unaudited 30 Sep 2012	Audited 31 Dec 2011
Segment assets	152,631,322	156,096,190	61,129,756	61,600,082	419,777,142	342,501,037	150,825,011	166,153,184	109,361,340	81,021,102	893,724,571	807,371,595
Unallocated corporate assets											753,300,806	737,608,490
Consolidated total assets											1,647,025,377	1,544,980,085
Segment liabilities	167,450,022	172,535,676	54,846,008	66,740,775	442,276,874	409,077,412	171,563,121	214,058,139	129,973,067	93,206,270	966,109,092	955,618,272
Unallocated corporate liabilities											193,495,196	157,154,418
Consolidated total liabilities											1,159,604,288	1,112,772,690
Capital expenditure	86,443	873,549	78,440	766,070	46,995,491	12,067,978	170,298	1,868,984	96,387	904,607	47,427,059	16,481,188
											Unaudited 30 Sep 2012	Unaudited 30 Sep 2011
Depreciation and amortization	939,866	571,794	852,849	483,899	11,346,211	6,410,714	1,851,581	1,191,499	1,047,975	538,829	16,038,482	9,196,735
Unallocated depreciation											982,500	982,500



# Notes to the Condensed Interim Financial Information (Unaudited) For the period ended 30 September 2012

## 13 CONTINGENCIES AND COMMITMENT

There is no change in contingencies and commitment as reported in the annual financial statements of the company for the year ended 31 December 2011.

## 14 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Balances at end of the period

Associates:

Premium due:

	Unaudited 30 September 2012 Rupees	Audited 31 December 2011 Rupees
Balance at beginning of the period/ year	27,421,026	10,085,287
Insurance premium written (including government levies, administrative surcharge and policies stamps)	92,339,580	89,555,453
Receipts during the period/ year	(67,424,857)	(72,219,714)
Balance at end of the period/ year	52,335,749	27,421,026
Balance in bank accounts	63,351,870	72,509,562
Investments	42,647,828	59,948,352
Commission payable	4,240,166	2,235,205
Other balances due	4,454	124,387
Other balances payable	14,276,163	14,319,160

Transactions during the period

Associates:

Insurance premium written	79,096,428	67,311,273
Profit on deposit accounts	1,968,985	2,456,184
Investment made	42,647,828	34,500,000
Bank charges	374,027	746,443
Insurance commission expense	2,004,961	688,217
Insurance claims paid	17,793,657	20,909,088
Purchase of listed securities including brokerage fee	-	14,670,450
Sale of listed securities including brokerage fee	1,445,374	14,988,606
Bonus shares issued - number	911,749	1,321,598
Services acquired	19,073,569	14,652,515
Services rendered	3,988,699	7,828,500

Others:

Directors' fees	260,000	210,000
Remuneration to key personnel	12,030,989	7,668,882
Contributions/provision for staff retirement benefit plans	7,239,789	10,801,764

	Quarter ended 30 September		Nine months ended 30 September	
	2012	2011	2012	2011
15 EARNINGS PER SHARE - BASIC AND DILUTED	Rupees			
Profit after tax (Rupees)	18,828,692	17,583,336	55,213,694	47,640,677
shares outstanding at the end of the period	Restated		Restated	
	32,362,003	32,012,368	32,362,003	32,012,368
Earnings per share (Rupees)	0.58	0.55	1.71	1.49

The corresponding figures of weighted average number of shares outstanding and earnings per share have been restated to include the effect of bonus shares issued by the Company subsequent to 30 September 2011.

## 16 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information has been authorized for issue on 24 October 2012, by the Board of Directors of the Company.

## 17 GENERAL

Figures have been rounded off to the nearest rupee.



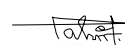
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