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# **COMPANY INFORMATION**



#### **Board of Directors**

Mr. Saeed Iqbal Chaudhry

Mr. Nusrat Yar Ahmad

ChairmanChief Executive

Mr. Qasim Rabbani

Mr. Sulaiman Ahmad Saeed Al-Hogani

Syed Abid Raza Mr. Rehman Ghani

Mr. Aamer Saeed

#### **Audit Committee**

Mr. Qasim Rabbani

- Chairman

Mr. Saeed Iqbal Chaudhry

Syed Abid Raza

# **Company Secretary**

Mr. Shamir S. Ismail

#### **Bankers**

Bank Alfalah Limited

Bank Al-Habib Limited

Faysal Bank Limited

Habib Metropolitan Bank Limited

JS Bank Limited

**KASB Bank Limited** 

MCB Bank Limited

Meezan Bank Limited

Mybank Limited

NIB Bank Limited

The Royal Bank of Scotland Limited

Saudi Pak Commercial Bank Limited

Standard Chartered Bank (Pakistan) Limited

The Bank of Khyber

United Bank Limited

# **Auditors**

HLB Ijaz Tabussum & Co., Chartered Accountants

## **Legal Advisors**

Mohsin Tayebaly & Co.

## **Share Registrar**

Noble Computer Services (Pvt) Limited

2nd Floor, Sohni Centre, BS 5& 6, Main Karimabad, Block-4,

Federal B. Area, Karachi-75950, Pakistan

Tel: (021) 6801880-82 Fax: (021) 6801129

# **Registered Office**

Room No 816, 8th Floor, Progressive Plaza

Beamount Road, Karachi

Tel: (021) 5215226 - 28 Fax: (021) 5215200

Website: www.investbank.com.pk



# **VISION STATEMENT**

To build a world-class investment banking franchise through the creation of an organization based on trust, integrity and a decision making process driven by client's best interest

# MISSION STATEMENT

To provide our customers financial solutions while preserving wealth, ensuring quality service, efficient pricing and absolute transparency

# NOTICE OF ANNUAL GENERAL MEETING



Notice is hereby given that the 16th Annual General Meeting of the shareholders of INVEST CAPITAL INVESTMENT BANK LIMITED (formerly Asset Investment Bank Limited) will be held at 3:30 p.m. on Friday, October 31, 2008 at Moosa G. Desai Auditorium, The Institute of Chartered Accountants of Pakistan, Chartered Accountants Avenue, Clifton, Karachi, to transact the following business:

### **Ordinary Business**

- 1. To confirm the minutes of the 2nd Extraordinary General Meeting of the Shareholders held on July 31, 2008.
- 2. To receive, consider and adopt the audited financial statements together with the Directors' and Auditors' reports for the year ended June 30, 2008.
- 3. To appoint auditors and fix their remuneration for the year ending June 30, 2009. The present auditors M/s. HLB Ijaz Tabussum & Co., Chartered Accountants, retire and being eligible, offer themselves for re-appointment.

## **Special Business**

4. To seek approval of the shareholders for transfer and separation of the equity, commodity, money market and foreign exchange brokerage business of the Company inclusive of assets, liabilities, licenses, memberships and related employees ("Brokerage Business") to Invest Capital Markets Limited., a wholly owned subsidiary of the Company, against the consideration of fully paid up shares of Invest Capital Markets Limited equal to the net book value of the assets of the Brokerage Business and to consider and pass the following resolution as a Special Resolution, with or without modification:-

#### **Resolved that**

"Subject to necessary approvals, waivers and consents from Securities and Exchange Commission of Pakistan ("SECP") and any other applicable regulatory authority or body, for purposes of complying with the directions of SECP in terms of notification issued vide S.R.O. 1131 (I)/2007 dated November 21, 2007 the Company be and is hereby authorized to transfer, sell and assign its entire brokerage business, comprising inter alia of the equity brokerage membership, commodity exchange license, money market and foreign exchange brokerage licenses, all assets, liabilities, obligation, commitments and related employees ("Brokerage Business") to Invest Capital Markets Limited, a wholly owned subsidiary of the Company, against the consideration of fully paid up ordinary shares at par value of Invest Capital Markets Limited equal to the net book value of the assets of the Brokerage Business as determined on the basis of the accounts of the Company considered appropriate by the Board of Directors."

#### Further resolved that

"The Chief Executive Officer of the Company or persons authorized by the Board of Directors be and is / are hereby authorized to take all actions for implementing the aforesaid resolution, including but not limited to obtaining necessary approvals, waivers and consents, appointment of legal and accounting / tax advisors, entering into any agreement(s) for transfer of the Brokerage Business, processing applications for transfer of memberships and licenses with the relevant stock exchanges and associations, bodies as applicable and any incidental actions thereto and further to represent the interest of the Company as the subscriber and shareholder of Invest Capital Markets Limited in relevant meetings and corporate actions required."

5. To consider any other business with the permission of the Chair.

Karachi October 10, 2008

By Order of the Board

**Shamir S. Ismail**Company Secretary

# NOTICE OF ANNUAL GENERAL MEETING



## **NOTES:**

- The Members' Register will remain closed from October 24, 2008 to October 31, 2008 (both days inclusive). Transfers received in order at the office of the Share Registrar of the Company by the close of business on October 23, 2008 will be treated in time.
- A Member entitled to attend and vote at the General Meeting of Members is entitled to appoint a proxy to attend and vote on his/her behalf. A proxy need not be a Member of the Company.
- The instrument appointing a proxy and the power of attorney or other authority, under which it is signed or a notarially certified copy of the power of attorney must be deposited at the office of Share Registrar of the Company, M/s Noble Computer Services (Pvt.) Ltd., 2nd Floor, Sohni Centre, BS 5 & 6, Main Karimabad, Block-4, Federal B. Area, Karachi at least 48 hours before the meeting. A form of proxy is enclosed.
- Any individual Beneficial Owner of the Central Depository Company, entitled to vote at this meeting must bring his/her Computerized National Identity Card with him/her as proof of his/her identity, and in case of proxy, must enclose an attested copy of his/her Computerized National Identity Card. Representative of corporate members should bring the Board of Directors' resolution / power of attorney with specimen signature of the nominee along with the proxy form to the company
- Shareholders are requested to notify any change in their addresses immediately.

## STATEMENT UNDER SECTION 160 (1) b OF THE COMPANIES ORDINANCE, 1984

Pursuant to the directives of SECP in terms of notification issued vide S.R.O. 1131 (I)/2007 dated November 21, 2007, all investment banks which are engaged in brokerage business are required to transfer the brokerage business out of the investment bank into a separate company by November 21, 2008 ("SECP Directive").

For purposes of complying with the SECP Directive, the Board of Directors of the Company have already procured incorporation of a company intended to operate as an independent company engaged in brokerage business by the name of Invest Capital Markets Limited ("New Co.") which is intended to be a wholly owned subsidiary of the Company and to whom the Brokerage Business is proposed to be transferred for which approval of the shareholders is required under the provision of Section 195 of the Companies Ordinance, 1984.

Further since the consideration for the transfer of the Brokerage Business is proposed to be issuance of fully paid shares of the New Co. for a value equal to the net asset value of the Brokerage Business, constituting investment in as associated company, approval of shareholders is being sought under the provisions of Section 208 of the Companies Ordinance, 1984.

The Directors of the Company are not interested in the proposed Special Resolution in their personal capacity and they are effected only to the extent of the shareholding that they hold in the Company.

The Company is a public listed company with equity of over Rs. 500 million as at June 30, 2008 and is desirous of making investment in the New Co. being an associated company. The information required to be annexed to the Notice by SRO No. 865 (1) 2000 dated December 6, 2000 is set out below, to the extent applicable to the present transaction.

# **NOTICE OF ANNUAL GENERAL MEETING**



1	Name of the associated Investee Company.	Invest Capital Markets Limited
2	Nature, amount and extent of investment.	Representing the net book value of the Brokerage Business being transferred to the Investee Company subject to adjustments of amounts based on determination on the basis of accounts of Invest Capital Investment Bank Limited by a firm of Chartered Accountants.
3	Average Market Price of the shares intended to be purchased during the preceding six months in case of listed companies.	Not Applicable as the Investee company is not listed and not operational.
4	Break-up value of shares intended to be purchased on the basis of last published financial statement.	Not Applicable as the Investee company is not operational and does not have any paid up capital.
5	Price at which shares will be purchased.	Par value of Rs. 10 each per share to be issued for consideration other than cash.
6	Earning per share of the Investee Company in the last three years.	Not Applicable.
7	Sources of funds from where shares will be purchased.	No funds are involved as the shares are being issued for consideration of net asset value of brokerage business of the Company.
8	Period for which investment will be made.	Equity investment hence period not applicable.
9	Purpose of investment.	Compliance with the SECP Directive requiring the Company to transfer and segregate brokerage business into a separate independent subsidiary company.
10	Benefits likely to accrue to the Company and the shareholders from the proposed investment.	The investment is essentially the reorganization of the brokerage business through a wholly owned subsidiary and all the benefits in relation to the brokerage business presently being conducted by the Company.
11	Interest of Directors and their relatives in the Investee company.	No interest except in their capacity as shareholders of the Company, if applicable.



On behalf of the Board of Directors, I am pleased to present the full year financial statements of your bank for the year ended June 30, 2008.

#### **ECONOMIC OUTLOOK**

Financial year 2008 (FY08) was a turbulent year for Pakistan in almost every way. Sharp increases in global commodity prices, including oil and food, resulted in a sharp rise in inflation, and a rapid drawdown in the country's foreign exchange reserves position, resulting in large depreciation in the value of the Pak Rupee (13.2% during the year). The slide has continued in the current fiscal year, and the cumulative decline in the PKR/USD parity since FY07 now stands at 29.6%.

The trade deficit ballooned to US\$20.7 billion as international oil prices heated up on strong international demand coupled with some supply concerns and a lot of speculative activity. Foreign Exchange Reserves, which had climbed up to over US\$16 billion earlier in the year were drawn down to fund the rising trade deficit and had declined to US\$11.1 billion by year end. GDP growth thus could not be sustained at the previous year's level and declined to 5.8% for the year.

The political environment also hit a downward spiral during the year and the law and order situation visibly deteriorated. The economic woes coupled with the worsening political environment triggered a sell off in the equity markets in the last quarter, and the KSE 100 share index declined by over 21% by year end from its peak level of 15,676 points achieved in mid-April.

On the positive side, Revenue Collection numbers recorded an admirable 22% increase over the previous year with total tax collection for the year crossing the Rs1 trillion mark for the first time. Additionally, Worker's Remittances also grew by a strong 17% over the previous year at US\$6.5 billion for FY08.

#### **FINANCIAL STATEMENTS**

For the year ended June 30, 2008 your company has posted an after tax loss of Rs.19.468mn, which equates to Re.0.079 per share.

The revenue from equity brokerage operations showed an 8% decline during the year as the increased volatility impacted volumes. However, overall revenues increased by 33% on the back of strong growth in realized Capital Gains, and mark-up earned on fixed return investments.

Administrative expenses have increased by 57% over the previous year as the awarding of the investment banking license to your bank in February 2008 has opened up a vast array of new avenues for revenue generation, and additional staff has been inducted to build up the infrastructure of the bank for future expansion into new areas. This has also necessitated the requirement to enhance the physical infrastructure of the bank, resulting in a rising expense for office rental. Your bank has rented an office premises situated at Khayaban-e-Ittehad which was being renovated during the period under review, thus the bank was bearing the rental expense of two premises. However, during September 2008, renovation work was completed on the bank's new premises and the bank has relocated to the new premises, thus going forward the office rental expenses will be reduced.

A further one time increased expense was that of consultancy fees, which was paid to various legal and financial consultants who facilitated in the amalgamation of Invest Capital & Securities (Pvt.) Ltd. with Asset Investment Bank Limited to form Invest Capital Investment Bank Limited.

## **FUTURE OUTLOOK**

The problems faced by the country during FY08 have further exacerbated in the past couple of months. Inflation is continuing unabated, forex reserves are continuously edging down, and the Pak Rupee decline continues unabated. Investor confidence has been shaken, especially following the continuous fall in the KSE-100 (down 41% from its peak level achieved in mid-April), which led to the KSE board's decision to freeze the downside of the Index at the price levels persisting as on August 27, 2008.



The inability to exit from the market has dried up volumes, with average daily volumes having shrunk to 2-3 million shares during the past few days. The shrunken volumes have negatively impacted our equity brokerage business.

However, in chaos lies opportunity! Your bank has built up a strong track record of providing financial advisory services over the past few years, having been a BUY / SELL side advisor in three of the largest banking sector acquisition transactions of the past two years. Our focus going forward is to enhance our presence in the corporate advisory business.

Additionally, we have recently launched our mutual fund advisory/distribution product where we are utilizing our core strength in equity research to analyze the growing number of mutual funds with regards to the risk/return profile and give our clients investment advice on the appropriateness of a particular investment option given their investment requirements and constraints.

We will be introducing other new products in due course as permitted under our investment banking license. The interest of all stakeholders is of paramount importance to your management, and despite the difficult operating environment, we have full faith that your bank will maximize the available opportunities to deliver value to our investors.

#### FINANCIAL HIGHLIGHTS

	RUPEES
Gross Revenue	298,511,248
Loss before Taxation	(4,521,280)
Less: Taxation	(14,946,920)
Loss after Taxation	(19,468,200)
Total Assets	2,028,087,419
Loss per Share	(0.079)

#### COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

As required under the Code of Corporate Governance, the Directors affirm that:

- o The Financial Statements present fairly the state of affairs of the Company, the results of its operations, Cash Flow Statement and Statement of Changes in Equity.
- o Proper books of accounts of the Company have been maintained.
- Accounting policies as stated in the notes to the accounts have been consistently applied in the preparation of financial statements, and accounting estimates are based on reasonable and prudent judgment.
- o International Accounting Standards, as applicable in Pakistan and as stated in the notes attached to the accounts, have been followed in the preparation of the financial statements.
- o The system of internal controls is sound in design and has been effectively implemented and monitored.
- o The Company is financially sound and is a going concern.



- There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- o No trading in shares of the Company were carried out by the Directors, Chief Executive, Chief Financial Officer/Company Secretary and their spouses and minor children during the year.
- Ouring the year five meetings of the Board of Directors were held. The Directors, who were unable to attend the meetings nevertheless closely followed the progress of the Bank and helped with their advice.

#### NAME OF DIRECTORS **MEETINGS ATTENDED** Dr. Khalid Iqbal \* 2 2 Syed Naveed Hasan Zaidi \* Mr. Nusrat Yar Ahmad \*\* 5 Mr. Saeed Iqbal Chaudhry \*\* 4 Mr. Qasim Rabbani 5 Syed Abid Raza 4 Mr. Shahid Ali Khan \*\*\* 3 Mr. Sulaiman Ahmed Saeed Al-Hogani \*\*\* 2 Mr. Rehan Ateeg Mr. Javed Yusuf Ahmedjee

- \* Dr. Khalid Iqbal & Syed Naveed Hasan Zaidi have resigned with effect from October 29, 2007.
- \*\* Mr.Saeed Iqbal Chaudhry has been appointed Chairman in place of Dr. Khalid Iqbal and Mr. Nusrat Yar Ahmad has been appointed Chief Executive in place of Syed Naveed Hasan Zaidi, with effect from October 29, 2007.
- \*\*\* Mr. Shahid Ali Khan has resigned with effect from November 22, 2007. A casual vacancy occurred which has been filled in by Mr. Sulaiman Ahmed Saeed Al-Hoqani.

Leave of absence was approved by the Board in all the cases where a Director could not attend a Board Meeting during the year.

## **CREDIT RATING**

JCR VIS Credit Rating Company Limited has assigned to the Company a medium to long term entity rating of "A-" (Single A Minus) and a short term rating of "A-2" (A Two) with the outlook on the rating as "Positive".

# **AUDITORS**

The present auditors, M/s. HLB Ijaz Tabussum & Co., Chartered Accountants retire, and being eligible, offer themselves for re-appointment.

# PATTERN OF SHAREHOLDING

The pattern of shareholding as on June 30, 2008 is annexed.



#### **ACKNOWLEDGEMENT**

In the end the directors of the company wish to express their sincere gratitude to the regulatory authorities particularly the Securities and Exchange Commission of Pakistan (SECP), shareholders, valued customers and the financial institutions for their continuous guidance and support. We also like to extend our appreciation to all the executives and staff of the company for their dedication and commitment throughout the period under review.

For and on behalf of the Board of Directors

Karachi October 9, 2008 **Nusrat Yar Ahmad** Chief Executive Officer

# STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE



This statement of compliance is being presented to comply with the Code of Corporate Governance (CCG) contained in listing regulations of Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Code of Corporate Governance. The said Code has also been adopted by the State Bank of Pakistan and the Stock Exchanges. The Board of Directors of Invest Capital Investment Bank Limited has adopted and applied the principles contained in the Code of Corporate Governance in the following manner.

- The Company encourages representation of independent non-executive directors and directors representing minority interest on its Board of Directors. At present the Board includes six nonexecutive directors and one executive director who is also working as the Chief Executive Officer (CEO) of the Company.
- 2) The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3) All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loans to a banking company, a Development Financial Institution or a Non Banking Finance Company or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4) The casual vacancy occurring during the year in the Board of Directors has been filled in within the stipulated time.
- 5) The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the directors and employees of the Company.
- 6) The Board, in its meeting held on March 29, 2008, has developed a mission / vision statement, overall corporate strategy, business conduct principles and significant policies of the Company.
- 7) All the powers of the Board have been duly exercised and decision on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, have been taken by the Board.
- 8) The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meeting were appropriately recorded and circulated.
- 9) The directors have confirmed that they are well acquainted as of their duties and responsibilities as required under the CCG. However, information material including a copy of the CCG and the Memorandum and Articles of Association of the Company were circulated to the directors to apprise them with their duties and responsibilities and enable them to manage the affairs of the Company.
- 10) The Board approves the appointment of Chief Financial Officer (CFO) and Company Secretary, including their remuneration and terms and conditions of employment, as determined by the CEO.
- 11) The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.

# STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE



- 12) The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13) The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14) The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15) The Board has formed an Audit Committee, which comprises of three members. All members are non-executive directors.
- 16) The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code, the terms of reference of the Committee have been formed and advised to the Committee for compliance.
- 17) The Board has out-sourced the internal audit function to a firm of Chartered Accountants i.e. Ms. Riaz Ahmad, Saqib, Gohar & Co., Chartered Accountants. The firm is conversant with the policies and procedures of the Company.
- 18) The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 19) The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20) We confirm that all other material principles contained in the Code have been complied with as stated above.

For and on behalf of the Board of Directors

Karachi October 9, 2008

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE



We have reviewed the Statement of Compliance with best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended June 30, 2008 prepared by the Board of Directors of Invest Capital Investment Bank Limited to comply with the Listing Regulations No. 37 of the Karachi Stock Exchange (Guarantee) Limited, Chapter No. XIII of the Lahore Stock Exchange (Guarantee) Limited and Chapter No. XI of Islamabad Stock Exchange (Guarantee) Limited where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended June 30, 2008.

**ISLAMABAD** October 9, 2008 HLB IJAZ TABUSSUM & CO., **Chartered Accountants** 

# **AUDITORS' REPORT TO THE MEMBERS**



We have audited the annexed balance sheet of **INVEST CAPITAL INVESTMENT BANK LIMITED** (the company) as at June 30, 2008, and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit. The financial statements of the company as of June 30, 2007, were audited by another auditor whose report dated September 26, 2007, expressed adverse opinion due to material uncertainties regarding the company ability to continue as going concern as a result of negative equity, accumulated losses, excess of current liabilities over current assets.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of accounts have been kept by the company as required by the Companies Ordinance, 1984;
- b) in our opinion:
  - the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
  - ii) the expenditure incurred during the year was for the purpose of the company's business; and
  - iii) the business conducted, investments made and expenditure incurred during the year were in accordance with the objects of the company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at June 30, 2008 and of the loss, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

ISLAMABAD October 9, 2008 HLB IJAZ TABUSSUM & CO., Chartered Accountants

# **BALANCE SHEET** AS AT JUNE 30, 2008



	Note	2008 Rupees	2007 Rupees
ASSETS			
Non-current assets Property, plant & equipment Intangibles Membership cards & room Goodwill Long term loans Long term deposits	5 6 7 8 9	157,652,617 1,367,126 97,500,000 92,238,600 19,761,385 13,293,609 381,813,337	120,864,195 1,882,187 97,500,000 - 20,746,011 8,364,299 249,356,692
Current assets			
Short-term investments Trade debtors Current maturity of non-current assets Receivable against securities transactions Advances, deposits, prepayments and other receivables Cash and bank balances	11 12 13 14 15	127,635,483 1,352,383,735 6,451,816 - 100,520,683 59,434,825 1,646,426,542	70,355,454 864,531,654 5,037,472 222,323,762 73,166,375 374,868,732 1,610,283,449
TOTAL ASSETS		2,028,239,879	1,859,640,141
EQUITY AND LIABILITIES Share capital and reserves Authorised capital 285,000,000 (2007: 35,000,000) ordinary shares of Rs.	10/- each	2,850,000,000	350,000,000
Issued, subscribed and paid-up capital Capital reserve on analgamation	16	746,423,700 (347,923,700)	350,000,000
Accumulated profit / (loss) Subordinated loan	17	(18,261,890) 121,000,000 501,238,110	764,088 - 350,764,088
Fair value reserve / (deficit)	18	(12,076,479)	-
Surplus on revaluation of fixed assets	19	81,552,224	81,994,446
Non-current liabilities Liability against assets subject to finance lease	20	1,291,051	4,894,749
Current liabilities Current liability against assets subject to finance lease Short-term finance Term finance Creditors, accrued and other liabilities	20 21 22	3,603,698 1,262,703,702 - 189,927,573	3,902,871 80,175,017 19,204,000 1,318,704,970
CONTINGENCIES AND COMMITMENTS TOTAL EQUITY AND LIABILITIES	23	1,456,234,973 2,028,239,879	1,421,986,858

The annexed notes 1 to 38 form an integral part of these financial statements.

Saeed Iqbal Chaudhry Chairman

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2008



INCOME	Note	2008 Rupees	2007 Rupees
Brokerage revenue	24	185,620,250	196,456,370
Capital gain	25	68,975,490	21,182,043
Other income	26	43,915,508	6,744,395
		298,511,248	224,382,808
EXPENDITURE  Administrative and operating expenses	27	211,663,403	134,810,091
Administrative and operating expenses	27	211,003,403	134,010,091
Financial charges	28	88,794,049	51,951,745
Provision for diminution in fair value of investments		2,575,076	3,357,550
		303,032,528	190,119,386
Profit / (loss) before taxation		(4,521,280)	34,263,422
Provision for taxation	29	(14,946,920)	(16,374,066)
Profit / (loss) after taxation		(19,468,200)	17,889,356
Basic & diluted earning / (loss) per share	30	(0.079)	0.511

The annexed notes 1 to 38 form an integral part of these financial statements.

Saeed Iqbal Chaudhry Chairman

# **CASH FLOW STATEMENT**

FOR THE YEAR ENDED JUNE 30, 2008



CASH FLOWS FROM OPERATING ACTIVITIES	2008 Rupees	2007 Rupees
Profit / (loss) before taxation	(4,521,279)	34,263,422
Adjustments for non cash charges and other items: Depreciation Amortization Financial charges Loss / (gain) on disposal of fixed assets Provision for / (reversal of ) dimunition in value of investments	11,932,137 585,911 88,794,049 (243,307) 2,575,076 103,643,866	9,135,527 806,651 51,951,745 298,768 3,357,550 65,550,241
Cash flows from operating activities before working capital changes	99,122,587	99,813,663
Working capital changes		
(Increase) / decrease in current assets Short term investments Trade Debtors Current maturity of long term loans Receivable against securities transaction Advances, deposits, prepayments and other receivables	(71,931,584) (487,852,081) (1,414,344) 222,323,762 (27,354,308) (366,228,555)	10,082,566 362,693,673 (840,729) (222,323,762) (38,347,372) 111,264,376
Increase / (decrease) in current liabilities Payable against repo Short-term finance Amalgamation working capital adjustment Trade creditors, accrued and other liabilities	1,163,324,685 (43,738,600) (1,152,788,948) (33,202,863)	(596,111,425) 99,379,017 - 1,215,786,785 719,054,377
Net change in working capital	(399,431,418)	830,318,753
Cash generated from / (used in) operation	(300,308,831)	930,132,416
Financial charges paid Income tax paid	(64,756,828) (14,946,920) (79,703,748)	(67,599,081) (7,675,728) (75,274,809)
Net cash generated from / (used in) operating activities	(380,012,579)	854,857,607
CASH FLOWS FROM INVESTING ACTIVITIES  Capital expenditure Long term loans Long term deposit Sale proceeds from disposal of tangible fixed assets  Net cash used in investing activities	(51,192,566) 984,626 (4,929,310) 2,618,793 (52,518,457)	(86,748,023) (9,261,247) (4,087,650) 1,234,639 (98,862,281)
CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of long-term loans Subordinated loan Finance lease liability  Net cash generated from / (used in) financing activities	121,000,000 (3,902,871) 117,097,129	(26,666,666) - (3,995,140) (30,661,806)
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS	(315,433,907)	725,333,520
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	374,868,732	(350,464,788)
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	59,434,825	374,868,732

The annexed notes 1 to 38 form an integral part of these financial statements.

Saeed Iqbal Chaudhry Chairman

# **STATEMENT OF CHANGES IN EQUITY** FOR THE YEAR ENDED JUNE 30, 2008



	Issued, subscribed and paid-up capital	Capital reserve on amalgamation	Revenue reserves / accumulated profit / (loss)	Subordinated loan	Total
Balance as at July 01, 2006	200,000,000	-	Rupees 132,409,235	-	332,409,235
Incremental depreciation charged for the year	-	-	465,497	-	465,497
Profit for the year	-	-	17,889,356	-	17,889,356
Issue of bonus shares	150,000,000	-	(150,000,000)	-	-
Balance as at June 30, 2007	350,000,000	-	764,088		350,764,088
Balance as at July 1, 2007 Shares of legal parent	100,000,000	-	764,088	-	100,764,088
Issue of shares on amalgamation to ICSL shareholders in ratio 1:7		-	-	-	2,450,000,000
Capital reserve on amalgamation	1 -	(2,388,554,050)	-	-	(2,388,554,050)
Issue of shares to creditors	237,054,050	-	-	-	237,054,050
Adjustment of capital reserve on reduction of capital (	2,040,630,350)	2,040,630,350	-	-	-
Subordinated loan	-	-	-	121,000,000	121,000,000
Incremental depreciation charged for the year	-	-	442,222	-	442,222
Loss for the year	-	-	(19,468,200)	-	(19,468,200)
Balance as at June 30, 2008	746,423,700	(347,923,700)	(18,261,890)	121,000,000	501,238,110

The annexed notes 1 to 38 form an integral part of these financial statements.

Saeed Iqbal Chaudhry Chairman

FOR THE YEAR ENDED JUNE 30, 2008



#### 1. LEGAL STATUS AND OPERATIONS

Invest Capital Investment Bank Limited-ICIBL (formerly Asset Investment Bank Limited-AIBL) was formed after the amalgamation of AIBL with Invest Capital and Securities (Private) Limited-ICSL through the order of Lahore High Court, Rawalpindi Bench dated March 27, 2007 for the sanction of the arrangement of amalgamation. Subject to the restrictions, if any, the Bank will perform all the businesses and the activities that the two separate entities were performing before the amalgamation. Pursuant to the same order the name of the company was changed to Invest Capital Investment Bank Limited.

ICIBL is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984. Securities and Exchange Commission of Pakistan (SECP) on February 29, 2008 has issued a license to the company to carry out Investment Finance Services as a Non Banking Finance Company under Section 282C of the Companies Ordinance, 1984 and Non Banking Finance Companies (Establishment and Regulations) Rules, 2003. ICIBL's shares are quoted on the Karachi, Lahore and Islamabad Stock Exchanges. The registered office of the company is situated in Karachi.

JCR VIS Credit Rating Company Limited has assigned to the Company a medium to long term entity rating of "A-" (Single A Minus) and a short term rating of "A-2" (A Two) with the outlook on the rating as "Positive".

In compliance with rule no. 7 (2) (n) of the NBFC Rules, 2003, the company has to separate its brokerage business from the investment services by the end of this year.

#### 2. STATEMENT OF COMPLIANCE

2.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984 except for the disclosure requirements of Clause 3C of Part II of the Fourth Schedule of the Companies Ordinance, 1984 in respect of which the SECP has given exemption to all NBFCs vide their letter No.SC/NBFC-1/R/2005, dated August 29 2005. Approved accounting standards comprise of such International Accounting Standards (IASs) as notified under the provisions of the Companies Ordinance, 1984. Wherever, the requirements of the Companies Ordinance, 1984, or regulations / directives issued by the SECP and the SBP differ with the requirements of these standards, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives take precedence.

## 2.2 Adoption of new & revised standards

The following standards, interpretations and amendments in approved accounting standards are effective from accounting periods beginning from the dates specified, below. These standards are either not relevant to the company's operations or are not expected to have significant impact on the company's financial statements other than increase in disclosures in certain cases:

- Revised IAS 1 Presentation of Financial Statements (effective for annual periods beginning on or after January 1, 2009)
- Revised IAS 23 Borrowing Costs (effective from January 1, 2009)
- IAS 29 Financial Reporting in Hyperinflationary Economics (applicable to period beginning from july 1, 2008)
- IAS 32 (amendment) Financial Instruments: Presentation and consequential amendment to IAS 1 Presentation of Financial Statements (effective for annual period beginning on or after January 1, 2009).
- IFRS 2 (amendment) Share-based Payments (effective for annual periods beginning on or after January 1, 2009)
- IFRS 3 (amendment) Business Combinations and consequential amendments to IAS 27 Consolidated and separate Financial Statements, IAS 28 Investment in associates and IAS 31 Interest in Joint Ventures. (effective prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after July, 1, 2009)

FOR THE YEAR ENDED JUNE 30, 2008



- IFRS 7 Financial Instruments: Disclosures (applicable for periods beginning from July 1, 2008)
- IFRIC 12 Service Concession Arrangements (effective for annual periods beginning on or after July 1, 2008)
- IFRIC 13 Customer Loyalty Programmes (effective for annual periods beginning on or after July 1, 2008)
- IFRIC 14 IAS 19 The Limit on Defined Benefit Asset, Minimum Funding Requirements and their interaction (effective for annual periods beginning on or after January 1, 2009)
- IFRIC 15 Agreement for the Construction of Real Estate (effective for annual periods beginning on or after January 1, 2009); and
- IFRIC 16 Hedge of Net Investment in a Foreign Operation (annual periods beginning on or after October 1, 2008)

### 2.3 Initial application of a standard or an interpretation

Amendments to IAS 1 - Presentation of Financial Statements - "Capital Disclosures" introduces new disclosures about the level of an entity's capital and how it manages capital. Adoption of this amendment has only resulted in additional disclosure given in the note 34.5 to the financial statements.

## 2.4 Critical accounting judgments and key sources of estimation of uncertainty

In the application of the Company's accounting policies, management is required to make judgments, estimates and assumptions about the carrying amount of the assets and liabilities that are not readily apparent from other sources. The estimates and assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the current period. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In applying the accounting polices, the management has made following critical judgments and estimated uncertainty that have the significant effect on the amounts recognized in financial statements. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are as follows:

- Classification of investments
- Provisions made in the financial statements

#### 3. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for investments which are stated at fair value, fixed assets & membership cards which are stated at revalued amount.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 4.1 Fixed assets

#### Owned

Property, Plant and Equipment, other than Land carrying value of which is not amortized are stated at cost or revalued amount less accumulated depreciation and accumulated impairment losses (if any). Land is carried at cost. Surplus on revaluation of property, plant and equipment is credited to the surplus on revaluation account. Revaluation is carried out with sufficient regularity to ensure the carrying amount of assets does not differ materially from their fair values.

Depreciation is charged to income applying the reducing balance method over the estimated useful life of related assets, at the rates specified in Note no. 5 to the accounts. Full year's depreciation on fixed assets is charged in the year of acquisition, whereas no depreciation is charged in the year of disposal.

FOR THE YEAR ENDED JUNE 30, 2008



Normal repairs and maintenance are charged to income as and when incurred. Major renewals and improvement are capitalized.

Gain and Losses on disposal of fixed assets are included in income currently.

The company assesses at each balance sheet date whether there is any indication that a fixed assets may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying amounts exceed the estimated recoverable amount, assets are written down to the recoverable amount.

#### Leased assets

Assets held under finance lease are accounted for by recording the asset and related liability at fair value of the asset or, if lower, the present value of minimum lease payments.

The outstanding obligation under the lease less finance charges allocated to future periods is shown as a liability. Financial charges are allocated to accounting periods in a manner so as to provide a constant periodic rate of charge on the outstanding liability. Depreciation is charged on the leased assets on the basis similar to that of owned tangible assets.

#### **Intangible assets**

These are stated at cost less accumulated amortization and accumulated impairment losses (if any).

### 4.2 Membership cards and room

These are stated at revalued amount. Provision is made for decline other than temporary, if any, in value of these assets.

#### 4.3 Investments

## Held to maturity

Investments with fixed maturity, where management has both the intention and ability to hold to maturity, are classified as held to maturity. These investments are initially recorded at cost. Such investments are subsequently measured at amortized cost. Amortized cost is calculated by taking into account any discount or premium on acquisition, over the period to maturity. Any gain/loss arising on derecognition/impairment in value of such investments, is recognized in the profit and loss account.

#### Available-for-sale

Investments which are not held for trading but may be sold in response to the need for liquidity or changes in market rates are classified as available for sale. These are initially measured at cost, being fair value of the consideration given. Subsequent to initial recognition, investments in quoted securities are marked to market, in accordance with the guidelines contained in the State Bank of Pakistan's BSD Circular No. 20 dated August 4, 2000 using rates quoted on Reuters, stock exchange quotes and brokers' quotations. Any difference between the carrying amount (representing cost adjusted for amortisation of premium or discount, if any) and market value is taken to surplus / (deficit) on revaluation of investments account and shown separately in the balance sheet below shareholders' equity. At the time of disposal the respective surplus or deficit is transferred to the profit and loss account currently.

FOR THE YEAR ENDED JUNE 30, 2008



## Investment at fair value through profit or loss

These investments are acquired principally for the purpose of generating profit from short term fluctuations in the price. These are stated at their fair values with any resulting gains or losses recognized in the profit and loss account.

#### 4.4 Financial instruments

All the financial assets and financial liabilities are recognized at the time when the company becomes a party to the contractual provisions of the instrument. Financial assets are derecognized when the company looses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income currently.

## 4.5 Offsetting of financial assets and financial liabilities

Financial assets and a Financial liabilities are offset and the net amount is reported in the balance sheet if the company has a legal enforceable right to set off the transaction and also intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. Income and expenses arising from such assets and liabilities are also accordingly offset.

#### 4.6 Trade debts

These are stated net of provision for doubtful debts. Full provision is made against the debt considered doubtful.

#### 4.7 Provisions

Provisions are recognized when the company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made.

## 4.8 Taxation

### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account available tax credits and rebates, if any, or minimum turnover tax whichever is higher and any under / over provisions in respect of prior years.

#### **Deferred**

Deferred tax is recognized using the liability method for all temporary differences between the carrying amounts of assets and liabilities at the balance sheet date and the amounts used for taxation purposes. The amount of deferred tax provided is based on expected manner of realization or settlement of the carrying amount of assets and liabilities using the current rates of taxation.

## 4.9 Revenue recognition

Brokerage, advisory fees, commission and other income are recognized on accrual basis. Sales and purchases of investments are recognized on the date of settlement. Capital gains and losses on sale of investments are taken to income on the date of settlement. Dividend income and underwriting commission are recognized as and when received.

## 4.10 Borrowing costs

Borrowing costs are charged as expense in the period these are incurred.

FOR THE YEAR ENDED JUNE 30, 2008



# 4.11 Cash and cash equivalents

Cash and cash equivalents for the purpose of cash flow statement comprise cash in hand and at bank and includes short term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value. Cash and cash equivalents are carried in the balance sheet at cost, except for foreign currency deposits which are carried at fair value.

### 4.12 Staff retirement benefits - defined contribution plan

The company operates a recognized provident fund scheme for all its employees who are eligible for the benefit. Contributions are made to cover the obligations under the scheme.

## 4.13 Fiduciary assets

Assets held in trust or in a fiduciary capacity are not treated as assets of the company and accordingly are not included in these financial statements.

### 4.14 Related party transactions

All transactions with the related parties are carried out at arm's length basis.

#### 4.15 Foreign currency transactions

Foreign currency transactions are translated into Pak Rupees at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the exchange rates prevailing at the balance sheet date. Exchange differences are taken to profit and loss account.

# 4.16 Securities under resale / repurchase agreements

Securities sold under repurchase agreement (Repo) are retained in the books as investments and its counterpart liability is included in repurchase agreement borrowings. The difference between sale and repurchase price is treated as mark-up expense and recognized over the period of contract.

Securities purchased under agreement to resell (reverse Repo) are included in lending to financial institutions. The difference between purchase and resale price is treated as mark-up income and recognized over the period of the contract.

#### 4.17 Impairment

An assessment is made at each balance sheet date to determine whether there is evidence that an asset or a group of assets may be impaired. If such evidence exists, the estimated recoverable amount of that asset is determined and impairment loss is recognized for the difference between the recoverable amount and the carrying amount in income currently.

## 4.18 Settlement date accounting

All regular way purchases and sales of financial assets are recognized on settlement date, i.e. the date on which the asset is delivered to or by the company. Regular way purchases or sales of financial assets are those, the contract for which requires delivery of assets within the time frame generally established by regulation or convention in the market.

# **NOTES TO THE FINANCIAL STATEMENTS** FOR THE YEAR ENDED JUNE 30, 2008



# 5. PROPERTY, PLANT AND EQUIPMENT

		Owned assets							Leased	assets	
	Land & building	Office premises	Office renovation	Furniture & fixture	Office equipment	Electric fitting	Vehicles	Sub total	Vehicles	Sub total	Total
				Ruj	pees					Rupees	
2007 Cost											
As at July 1, 2006	-	3,610,622	-	8,756,993	19,686,427	2,838,466	7,799,790	42,692,298	8,788,500	8,788,500	51,480,798
Addition during the year	60,769,000	-	-	1,984,260	9,109,744	-	12,196,181	84,059,185	8,501,000	8,501,000	92,560,185
Revaluation of asset	-	8,794,978	-		-	-	-	8,794,978		-	8,794,978
Transfers during the year	-	-	-			-	2,511,500	2,511,500	(2,511,500)	(2,511,500)	
Sales during the year	-	-	-	(935,249)	(731,901)	(40,922)	(2,322,300)	(4,030,372)	(1,404,000)	(1,404,000)	(5,434,372)
As at June 30, 2007	60,769,000	12,405,600	-	9,806,004	28,064,270	2,797,544	20,185,171	134,027,589	13,374,000	13,374,000	147,401,589
Accumulated Depreciation											
As at July 1, 2006	-	-	-	3,857,376	8,065,018	1,145,783	4,280,203	17,348,380	3,055,892	3,055,892	20,404,272
Addition during the year	-	620,280	-	642,582	2,039,552	167,643	3,255,638	6,725,695	2,409,832	2,409,832	9,135,527
Transfers during the year	-	-	-			-	1,225,612	1,225,612	(1,225,612)	(1,225,612)	
Sales during the year	-	-	-	(477,193)	(396,272)	(24,665)	(1,598,835)	(2,496,965)	(505,440)	(505,440)	(3,002,405)
As at June 30, 2007	-	620,280	-	4,022,765	9,708,298	1,288,761	7,162,618	22,802,722	3,734,672	3,734,672	26,537,394
Net book value	60,769,000	11,785,320	-	5,783,239	18,355,972	1,508,783	13,022,553	111,224,867	9,639,328	9,639,328	120,864,195
<b>2008</b> Cost											
As at July 1, 2007	60,769,000	12,405,600	-	9,806,004	28,064,270	2,797,544	20,185,171	134,027,589	13,374,000	13,374,000	147,401,589
Addition by business combination	on -	-	1,055,453	1,324,402	1,863,073	-	783,500	5,026,428			5,026,428
Addition during the year	24,243,000	-	-	3,272,550	2,865,834	-	19,631,372	50,012,756		•	50,012,756
Revaluation of asset	-	-	-			-	-	•		•	
Transfers during the year	-	-	-			-	2,189,000	2,189,000	(2,189,000)	(2,189,000)	
Sales during the year	-	-	-	(246,236)	(49,500)	-	(5,165,135)	(5,460,871)		•	(5,460,871)
As at June 30, 2008	85,012,000	12,405,600	1,055,453	14,156,720	32,743,677	2,797,544	37,623,908	185,794,902	11,185,000	11,185,000	196,979,902
Accumulated Depreciation											
As at July 1, 2007	-	620,280	-	4,022,765	9,708,298	1,288,761	7,162,618	22,802,722	3,734,672	3,734,672	26,537,394
Addition by business combination	on -	-	995,994	999,834	1,394,878	-	526,762	3,917,468		•	3,917,468
Addition during the year	-	589,266	19,818	932,183	2,165,432	150,878	6,370,848	10,228,425	1,703,712	1,703,712	11,932,137
Transfers during the year	-	-	-		-		1,068,232	1,068,232	(1,068,232)	(1,068,232)	•
Sales during the year			-	(187,706)	(13,815)	-	(2,858,193)	(3,059,714)	-		(3,059,714)
As at June 30, 2008		1,209,546	1,015,812	5,767,076	13,254,793	1,439,639	12,270,267	34,957,133	4,370,152	4,370,152	39,327,285
Net book value	85,012,000	11,196,054	39,641	8,389,644	19,488,884	1,357,905	25,353,641	150,837,769	6,814,848	6,814,848	157,652,617
Depreciation Rate %	-	5	33.33	10	10	10	20		20		

# 5.1 Particulars of fixed assets sold during the year :

Description	Original cost	Accumulated depreciation	Written down value	Sale proceeds	Profit/ (Loss)	Mode of disposal	Particulars of buyers
			Rupees				
Owned assets Toyota Corolla Honda VTI	939,000 1,317,600	(554,386) (885,850)	384,614 431,750	454,000 450,000	69,386 18,250	Through negotiation Through negotiation	Muhammad Arif Mr. Sulaiman
Honda Civic	1,074,181	(292,757)	781,424	927,279	145,855	Insurance claim	Insurance claim
Honda EXI	982,500	(539,825)	442,675	443,693	1,018	Through negotiation	Abdul Rashid
Motorcycle	68,354	(58,613)	9,741	11,000	1,259	Through negotiation	Mr. Meezan
Furniture and Fixtures	246,239	(187,706)	58,533	47,169	(11,364)	Through negotiation	Miscellaneous buyers
Office Equipment	49,500	(13,815)	35,685	28,914	(6,771)	Through negotiation	Miscellaneous buyers
Vehicle	783,500	(552,436)	231,064	256,738	25,674	Through negotiation	Syed Naveed Zaidi
Total : 2008	5,460,874	(3,085,388)	2,375,486	2,618,793	243,307		
Total : 2007	4,030,372	(2,496,965)	1,533,407	1,234,639	(298,768)		

FOR THE YEAR ENDED JUNE 30, 2008



#### 6. **INTANGIBLES**

0. INTANGIBLES	AMORTIZATION			BOOK VALUE			
	As at July 1, 2007	Addition	As at June 30, 2007	Accumu lated As at July 1, 2007	For the Year	Accumulated As at June 30, 2008	As at June 30, 2008
Computer softwares	2,688,838	70,850	2,759,688	806,651	585,911	1,392,562	1,367,126
2008	2,688,838	70,850	2,759,688	806,651	585,911	1,392,562	1,367,126
2007		2,688,838	2,688,838		806,651	806,651	1,882,187

7.	MEMBERSHIP CARDS AND ROOM	Note	2008 Rupees	2007 Rupees
	Membership card of Karachi Stock Exchange & National Commodity Exchange Limited Room		82,500,000 15,000,000 97,500,000	82,500,000 15,000,000 97,500,000

#### 8. **GOODWILL**

The acquisition was accounted for under the purchase method and was identified as reverse acquisition. The calculation of goodwill arrived is as follows;

Cost of business combination	48,500,000	-
Less: Net fair value of assets, liabilities and contingent liabilities	(43,738,600)	-
	92,238,600	-

Since the fair value of ordinary shares of the legal subsidiary (Invest Capital and Securities (Private) Limited) is not clearly evident, the total fair value of the ordinary shares of legal parent (Invest Capital Investment Bank Limited) before the combination is used. The cost of business combination comprises of fair value of 10,000,000 ordinary shares of ICIBL already in issue at the date of business combination i.e. Rs. 48.50 million at a market value of Rs. 4.85 per ordinary shares as at June 30, 2007.

#### 9. **LONG TERM LOANS**

Loan to employees - unsecured & considered good	9.1		
Executives	9.2	21,616,614	19,658,550
Other employees		4,333,187	5,906,033
		25,949,801	25,564,583
Less: current maturity	13	(6,188,416)	(4,818,572)
		19,761,385	20,746,011

These represent interest free loans to staff and are repayable in equal monthly installments, in accordance 9.1 with company's policies for staff loans.

#### 9.2 **Executives**

Opening Balance	19,658,550	12,787,928
Add: Employees promoted to executive category	886,948	-
Add: Disbursements during the year	7,342,208	12,317,570
	27,887,706	25,105,498
Less: Repayments during the year	(6,271,092)	(5,446,948)
Closing Balance	21,616,614	19,658,550
The maximum balance outstanding from executives		
at the end of any month during the year was:	21,616,614	19,658,550

# **NOTES TO THE FINANCIAL STATEMENTS** FOR THE YEAR ENDED JUNE 30, 2008



10.	LONG	TERM DEPOSITS - unsecured and considered good	Note	2008 Rupees	2007 Rupees
		Security Deposits			
		For assets acquired on leases Deposit with Karachi Stock Exchange (Guarantee) Deposit with National Commodity Exchange Limit Others	Limited ed	1,107,400 3,310,000 3,502,000 5,637,609 13,557,009	1,326,300 2,360,000 3,502,000 1,394,899 8,583,199
		Less: current maturity	13	(263,400) 13,293,609	(218,900) 8,364,299
11.	SHOR	T-TERM INVESTMENTS		13,293,009	0,304,299
	Investr	nents at fair value through profit or loss			
	Quote	d securities			
		of closed and open ended mutual funds finance certificates	11.1 11.2	41,628,924 47,540	70,255,454 100,000
	Availal	ple-for-sale			
	Quote	d securities			
	- Units	finance certificates s of closed ended mutual funds nary shares	11.3 11.4 11.5	70,000 9,500 85,879,519 127,635,483	- - - 70,355,454
	11.1	Units of closed and open ended mutual funds			
		Pak Oman advantage fund 2,500,000 units @ Rs. 9.5 each Namco balanced fund 1,920,400 units @ Rs. 9.31 each (2 HBL income fund Nil (2007: 100,000 units @ Rs. 102.70 United Growth & income fund Nil (2007: 90,691 units @ Bank Alfalah GHP Income Multiplier fund Nil (2007: 100,000 units @ Rs. 50.19 each)	2007: Rs. 9.75) each)	23,750,000 17,878,924	26,125,000 18,723,900 10,270,000 10,117,554 5,019,000
	11.2	Term finance certificates		41,628,924	70,255,454
		Bank Alfalah Ltd 20 TFCs @ Rs. 2,377 (2007: 20 TFCs @ Rs. 5,000) each		47,540 47,540	<u>100,000</u> 100,000
	11.3	Term finance certificates		17,010	
		United Bank Ltd 20 TFCs @ Rs. 3,500 (2007: Nil)	each	70,000 70,000	
	11.4	Units of closed ended mutual fund		7 0,000	
		Pak Oman advantage fund 1,000 units @ Rs. 9.5 e	ach (2007: Nil)	9,500 9,500	-

# **NOTES TO THE FINANCIAL STATEMENTS** FOR THE YEAR ENDED JUNE 30, 2008



#### 11.5 **Ordinary shares**

••	2008	2007		20	80	2	2007
	No.of		Name	Cost	Market Value	Cost	Market Value
	10,000	-	Standard Chartered Bank (Pak.) Ltd	429,986	235,100	-	-
	2,500	-	Arif Habib Securities Limited	411,875	403,700	-	-
	41,750	-	Askari Bank Limited	2,422,935	1,677,932	-	-
	362,350	-	The Bank of Punjab	13,939,676	11,279,955	-	-
	3,500	-	Faysal Bank Limited	125,090	122,640	-	-
	100	-	First Cap. Sec. Corp. Ltd	7,062	5,920	-	-
	26,105	-	NIB Bank Limited	494,789	296,814	-	-
	20,303	-	National Bank of Pakistan	4,444,832	2,994,693	-	-
	7,000	-	MCB Bank Limited	2,742,378	2,284,660	-	-
	92,625	-	BankIslami Pakistan Ltd	1,278,512	1,371,776	-	-
	72,500	-	Mybank Limited	1,776,605	1,357,200	-	-
	3,000	-	Adamjee Insurance Limited	828,630	812,160	-	-
	5,500	-	Samin Textile Limited	318,294	152,460	-	-
	3,500	-	Dandot Cement Limited	68,544	76,650	-	-
	3,500	-	DG Khan Cement Limited	239,715	234,990	-	-
	1,000	-	Lucky Cement Limited	99,900	97,930	-	-
	50,000	-	Zeal Pak Cement Factory Ltd	245,049	137,000	-	-
	4,900	-	Shell Pakistan Limited	2,215,537	2,043,300	-	-
	10,000	-	Fauji Fertilizer Company Ltd	1,322,164	1,323,200	-	-
	59,000	-	Fauji Fertilizer BinQasim Ltd	2,047,314	2,122,230	-	-
	13,500	-	Glaxo Smithkline Pak. Ltd	2,805,726	2,295,000	-	-
	10,000	-	Sitara Peroxide Limited	562,513	543,200	-	-
	60,000	-	Bosicor Pakistan Limited	855,771	804,000	-	-
	10,000	-	Pakages Limited	2,790,858	2,518,900	-	-
	190,000	-	P.T.C.L (A)	7,832,916	7,341,600	-	-
	1,037,444	-	Saudi Pak Comm. Bank Ltd	19,746,508	15,717,277	-	-
	165,700	-	OGDCL	21,220,391	20,606,452	-	-
	500	-	Azgard Nine Limited	31,090	30,780	-	-
	150,868	-	Worldcall Telecom Limited	2,601,485	2,190,603	-	-
	383	-	Askari Bank Ltd.	40,560	15,393	-	-
	800,000	-	National Asset Leasing Corp. Ltd	800,000	496,000	-	-
	320	-	Security Leasing Corp. Ltd	3,504	2,205	-	-
	51,264	-	First Dawood Inv. Bank Ltd	1,484,093	3,585,917	-	-
	25,000	-	First Islamic Modaraba	72,500	77,000	-	-
	700,000	-	Harum Textile Mills Ltd	1,610,000	602,000	-	-
	4,000	-	Dadabhoy Cement Industries Ltd	40,400	22,600	-	-
	10	-	Pioneer Cement Ltd	374	282	-	-
				97,957,576	85,879,519		
				3.73017010			

12.	TRADE DEBTORS - Unsecured	Note	2008 Rupees	2007 Rupees
	Considered good Considered doubtful	12.1	1,352,383,735 3,858,985 1,356,242,720	864,531,654 3,919,670
	Provision for doubtful debts		(3,858,985) 1,352,383,735	868,451,324 (3,919,670) 864,531,654

These include an amount of Rs. 777.94 million (2007: Nil) against margin financing.

#### **CURRENT MATURITIES OF NON - CURRENT ASSETS** 13.

Long term loans Long term deposits	6,188,416 263,400 6,451,816	4,818,572 218,900 5,037,472
	0,751,010	3,037,172

FOR THE YEAR ENDED JUNE 30, 2008



14.	ADVANCES, DEPOSITS, PREPAYMENTS	Note	2008 Rupees	2007 Rupees
	AND OTHER RECEIVABLES Advances - unsecured, considered good - for renovation & office equipments - to vendors		47,129,690 575,000	- 6,979,400
	<ul><li>others</li><li>income tax - net</li><li>Prepayments</li><li>Other receivables</li></ul>	14.1	176,000 28,043,250 8,608,565 15,988,178 100,520,683	13,296,126 2,077,434 50,813,415 73,166,375

14.1 It includes an amount of Rs. 2,532,770 (2007: Rs. 2,532,770) as tax recoverable. In the original assessments made by the Deputy Commissioner of Income Tax (DCIT), the rate used for assessments years 1993-94 to 1998-99 has been that of applicable to the banking companies. However, in the appeals filed against the original assessments upto the assessment year 1997-98, the Commissioner of Income Tax (Appeals) [CIT (A)] directed the DCIT to apply the rate as applicable to a public company. The Tax department filed appeal against this order of CIT (A) to Income Tax Appellate Tribunal (ITAT). The ITAT, in its decision on the issue of the applicability of tax rate in respect of assessment years 1991-92 to 1997-98 held that investment banks are not banking companies and therefore the rate applicable to a public company should be applied. However, this case was taken to Lahore High Court by the tax authorities against the ITAT orders.

In the original assessments made by the DCIT for the assessment years 1994-95 to 2000-01 except for assessment year 1997-98, the dividend income was taxed by applying the rate applicable to the business income of a banking company instead of applying the reduced rate of 5% as prescribed by law. The CIT (A) and ITAT have confirmed that such income is taxable at the reduced rate of 5%. However, the Tax authorities have filed appeals against the ITAT orders in the Lahore High Court for assessment years 1995-96 and 1996-97. For assessment year 1997-98, the High Court has already decided the matter of taxation of dividend income against the tax authorities.

## 15. CASH AND BANK BALANCES

Balance with banks in:

- Current accounts - State Bank of Pakistan	15.1	109,565	-
- Local currency		32,671,609	43,659,647
D 1 1 1	450	32,781,174	43,659,647
- Deposit accounts - local currency	15.2	26,554,403	331,144,426
- Cash in hand		59,335,577	374,804,073
- Local currency		99,248	64,659
		59,434,825	374,868,732

- 15.1 This represents amount deposited with the State Bank of Pakistan as required under the relevant provision (nowsuperseded) of the State Bank of Pakistan's Prudential Regulations to maintain liquidity reserve against certain specified liabilities.
- 15.2 These bank accounts carry mark-up ranging from 1 to 8.25 (2007: 1.2 to 9.25) percent per annum.

# 16. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

74,642,370 (2007 : 19,990,000) Ordinary shares of Rs. 10 /-each issued for cash.	16.1	746,423,700	199,900,000
Nil (2007 : 15,010,000) Ordinary shares of			
Rs. 10 /-each issued as bonus shares.		-	150,100,000
	16.2	746,423,700	350,000,000

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Paid up capital of the Company has been reduced from 278,705,405 ordinary shares of Rs. 10/- each to 74,642,370 ordinary shares of Rs. 10/- each. This paid up capital was reduced as per SECP instructions through letter No. SEC/NBFC-1/IMH/ICIBL/2007/642 dated December 26, 2007.

SECP, on the bases of submitted Consolidated Financial Statements, advised the Company, to rationalize the capital structure through reduction of capital by excluding goodwill, surplus on revaluation of fixed assets and deferred tax reserves.

Accordingly, the Company passed a special resolution in an extra ordinary general meeting held on January 10, 2008 to reduce paid up capital by Rs. 2,040.6 million under section 96 (1) (ii) of the Companies Ordinance, 1984. Subsequently a petition was filed in the Honorable Lahore High Court, Rawalpindi Bench for the confirmation of the reduced capital, which was confirmed by the Honorable Islamabad High Court through its order dated March 7, 2008. The effective date of reduction of the share capital is May 2, 2008.

Number of Ordinary share of Rs.10 each

		snare of Ks. 10 each			
16.2	Reconciliation of ordinary shares	2008	2007		
	Opening balance of ordinary shares of Rs. 10/- each legal parent (2007: legal subsidiary) Ordinary shares issued as bonus shares	10,000,000	19,990,000 15,010,000		
	Ordinary shares issued on amalgamation	245,000,000	-		
	Ordinary shares issued to creditors	23,705,405	-		
	Ordinary shares reduced on reducation of share capital	(204,063,035)	-		
	Closing balance of ordinary shares of Rs. 10/- each	74,642,370	35,000,000		

#### 17. SUBORDINATED LOAN

In compliance with the NBFC Regulations the Board of the company has decided to raise the equity of the company to Rs. 500 million by way of subordinated loan from the sponsor shareholders. The loan does not carry any markup and is convertible into shares of the company by way of issue of right shares. Excess amount, if any, shall be refundable if the amount needed to subscribe right shares, offered by the company, to which the sponsors would be entitled to at the time of such issuance, is less than the amount standing as credit in respect of loan to the company.

#### 18. FAIR VALUE RESERVE / (DEFICIT)

Available-for-sale	2008 Rupees	2007 Rupees
Quoted securities		
- Ordinary Shares	(12,230,517)	-
- Units of closed ended mutual funds	1,578	
	(12,228,939)	-

FOR THE YEAR ENDED JUNE 30, 2008



## 19. SURPLUS ON REVALUATION OF FIXED ASSETS

		2008			2007	
			Rup	ees		
	Office premises	Cards & Room	Total	Office premises	Cards & Room	Total
Opening balance Add: revaluation during the year	8,844,446	73,150,000	81,994,446	9,309,943	32,650,000 40,500,000	32,650,000 49,809,943
Less: incremental depreciation	(442,222)	-	(442,222)	(465,497)	-	(465,497)
	8,402,224	73,150,000	81,552,224	8,844,446	73,150,000	81,994,446

The revaluation was carried on June 25, 2007 by the independent valuer M/s Zafar Iqbal & Co., Surveyors, Loss Adjusters, Valuation & Engineering Consultants using present market value being the basis of revaluation.

# 20. LIABILITY AGAINST ASSET SUBJECT TO FINANCE LEASE

Future minimum lease payments under finance lease together with the present value of the net minimum lease payments are as follows:

	2008 Rupees		2007 Rupees	
	Minimum lease payments	Present value	Minimum lease payments	Present value
Not later than one year After one year but not more than five years Total minimum lease payments	3,909,319 1,303,088 5,212,407	3,603,698 1,291,051 4,894,749	4,700,391 5,212,407 9,912,798	3,902,871 4,894,749 8,797,620
Less: Amounts representing finance charges Present value of minimum lease payments	317,658 4,894,749	4,894,749	1,115,178 8,797,620	8,797,620
Less: Current portion	3,603,698	3,603,698	3,902,871	3,902,871
	1,291,051	1,291,051	4,894,749	4,894,749

The above schedule represents finance lease agreements entered into with a financial institution for vehicle. Financing rate ranges from 13.50% to 14.00% per annum (2007: 11.50% to 14.00% per annum) approximately have been used as discounting factor. The company has an option to purchase the leased asset upon completion of the lease period by adjusting the security deposit and has intention to exercise the option.

21.	SHORT TERM FINANCE - Secured	Note	2008 Rupees	2007 Rupees
	Facility I	21.1	190,245,686	79,608,722
	Facility II	21.2	-	566,295
	Facility III	21.3	150,332,107	· -
	Facility IV	21.4	146,919,209	-
	Facility V	21.5 & 21.6	775,206,700	
			1,262,703,702	80,175,017

FOR THE YEAR ENDED JUNE 30, 2008



- The aggregate facility amounting to Rs.200,000,000 (2007: Rs.350,000,000) has been obtained from a 21.1 commercial bank which is secured against Hypothecation charge over present and future receivables of the company. The mark up rate on facility is 3 months KIBOR+ 3.21% p.a.(2007: 3 months KIBOR+ 3.21% p.a.) on outstanding balance.
- 21.2 The aggregate facility amounting to Rs.600,000,000 (2007: Rs.600,000,000) has been obtained from a commercial bank which is secured against pledge of shares of companies quoted at Karachi Stock Exchange. The mark up rate on facility is 3 months KIBOR+ 2% p.a. with floor at 12.00% p.a. (2007: 3 months KIBOR + 2% p.a. with floor of 12.00% p.a.) on outstanding balance.
- The aggregate facility amounting to Rs.350,000,000 (2007: Rs.350,000,000) has been obtained from a 21.3 commercial bank which is secured against pledge of shares of companies quoted at Karachi Stock Exchange. The mark up rate on facility is 3 months KIBOR + 1.00% p.a. with floor of 11.00% p.a. (2007: 3 months KIBOR + 2.50% p.a. with floor of 12.50% p.a.) on outstanding balance.
- The aggregate facility amounting to Rs.150,000,000 (2007: Rs.150,000,000) has been obtained from a 21.4 commercial bank which is secured against pledge of shares of companies quoted at Karachi Stock Exchange and registered 1st Pari Passu Charge over the receivables of the company. The mark up rate on facility is 3 months KIBOR + 2.00% p.a. (2007: 3 months KIBOR + 2.00% p.a.) on outstanding balance.
- 21.5 The aggregate facility amounting to Rs.600,000,000 (2007: Nil) have been obtained from a commercial bank which is secured against pledge of shares of companies quoted at Karachi Stock Exchange. The mark up rate is 1 month KIBOR + 1.40% p.a. (2007: Nil) on outstanding balance.
- The aggregate facility amounting to Rs. 700,000,000 (2007: Nil) have been obtained from a commercial 21.6 bank which is secured against pledge of companies quoted at Karachi Stock Exchange. The mark up rate is 1 month KIBOR+ 1.40% p.a. (2007: Nil) on outstanding balance.

22.	CREDITORS, ACCRUED AND OTHER LIABILITIES	Note	2008 Rupees	2007 Rupees
	Trade creditors Accrued expenses Accrued mark-up Other liabilities	22.1	118,230,580 37,150,400 26,669,728 7,876,865 189,927,573	1,308,246,648 4,649,732 2,632,507 3,176,083 1,318,704,970

22.1 This includes an amount of Rs. 9,619,445 (2007: Rs. 9,619,445) as liability that has been recognized against guarantees issued, on the basis of decrees passed by the Honourable Banking Court against the company for principal amount of Rs. 8.5 million kept in the contingent liabilities and mark-up up to the date of decrees. The management is confident to settle the issue between the concerned parties.

#### 23. **CONTINGENCIES AND COMMITMENTS**

# Contingencies

Guarantees issued on behalf of customers Tax demand assessed but not provided, pending decisions of		5,237,547	-
appeals and rectification application	23.1	7,862,547	-
Penalties imposed by SBP Claim of return on deposits by a depositor	23.2	8,990,000	-
not admitted by the company	23.3	1,717,000 23,807,094	-

23.1 These demands are raised by making arbitrary additions to income, taxation of income already taxed, and by applying tax rate applicable to banking companies, instead of the tax rate applicable to public companies, which is confirmed by the full bench of Income Tax Appellate Tribunal. The Company is confident that these appeals will be decided in their favour. The Company has also filed rectification applications.

FOR THE YEAR ENDED JUNE 30, 2008



- Penalties of Rs. 8.99 million (2007: Rs. 8.99 million) have been imposed on by State Bank of Pakistan (SBP), but the same have not been accounted for as the management has taken up the case with SBP for the wavier of these penalties.
- 23.3 This included claim of Rs. 1.717 million by House Building Finance Corporation which had not been recognized by the Company. The case is pending in the Sindh High Court, Karachi.

24.	BROKERAGE REVENUE	Note	2008 Rupees	2007 Rupees
	Money Market & Forex Equity		35,477,521 150,142,729 185,620,250	33,285,576 163,170,794 196,456,370
25.	CAPITAL GAIN			
	Gain on sale of Shares		68,975,490 68,975,490	21,182,043 21,182,043
26.	OTHER INCOME			
	Dividend income Markup on TFCs Gain / (loss) on sale of fixed assets Interest income Bad debts recovered Underwriting & distribution commission Income from COT / CFS transaction Long term investment written off Others		2,457,900 12,377,786 243,307 14,290,033 324,686 7,821,520 - - - 6,400,276 43,915,508	120,000 221,476 (298,768) 16,440,290 - 4,463,399 40,038,962 (57,500,000) 3,259,036 6,744,395
27.	ADMINISTRATIVE AND OPERATING EXPENSES			
	Directors' remuneration Salaries, allowances and other benefits Traveling, conveyance and vehicle running expenses Office rent Utility charges Postage, telephone and telegram Repair and maintenance Insurance Depreciation Amortization Fees and subscription Entertainment Newspaper and periodicals Printing and stationery Legal and professional charges Auditors' remuneration Service charges CDC charges Consultancy fees Office expenses Advertisement Medical expense Donations Bad Debts Others	27.1 27.2 27.3	8,486,196 92,712,251 7,775,361 11,970,234 2,047,859 5,968,672 3,222,479 2,556,520 11,932,137 585,911 15,496,691 902,770 97,064 3,544,741 3,501,640 730,000 13,551,311 4,589,077 12,925,055 4,473,771 3,545,885 22,447 50,000 - 975,331 211,663,403	6,916,669 64,149,006 5,378,094 3,114,938 1,657,671 4,873,595 2,291,496 2,013,633 9,135,527 806,651 4,160,207 2,134,597 63,648 1,432,180 1,260,940 880,000 10,251,434 4,459,693 3,412,600 929,902 2,449,077 2,178 16,150 2,961,660 58,545 134,810,091

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28.

29.



This includes retirement benefits of Rs. 3,658,191 (2007: Rs. 2,534,935) in respect of provident fund of 27.1 the employees.

		2008 Rupees	2007 Rupees
27.2	Auditors' remuneration - Statutory audit fee - Other professional services - Out of pocket expenses	400,000 230,000 100,000 730,000	100,000 780,000 - 880,000
27.3	Directors, their spouses and dependents have no interest in done	2.	
FINAN	CIAL CHARGES		
	o on short term finance t on finance Lease	87,035,489 797,520	50,010,252 1,107,676
Bank c	harges	87,833,009 961,040 88,794,049	51,117,928 833,817 51,951,745
TAXAT	ION		
Curren	t	14,946,920 14,946,920	16,374,066 16,374,066

Numeric tax reconciliation has not been provided as the deduction of tax at source is full and final discharge of tax liability.

Deferred tax asset has not been recognised as the company had carry forward losses.

#### 30. BASIC & DILUTED EARNING / (LOSS) PER SHARE

Profit / (loss) after taxation	Rupees	(19,468,200)	17,889,356
Weighted average number of ordinary shares outstanding		245,719,873	35,000,000
Basic earning / (loss) per share	Rupee	(0.079)	0.511

There is no dilutive effect on basic earning per share.

#### 31. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

	20	08	2007		
	Chief Executives Chief Executive Executive			Executives	
Managerial remuneration Bonus Retirement benefits	6,513,000 1,539,000 434,196	38,993,900 10,340,875 2,374,922	6,250,000 250,000 416,669	22,292,756 6,824,499 1,454,057	
Total	8,486,196	51,709,697	6,916,669	30,571,312	
Number of persons	1	21	1	15	

The Chief Executive and certain Executives are provided with free use of company maintained car.

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#### 32. TRANSACTIONS WITH ASSOCIATED UNDERTAKINGS

No transaction during the year has been incurred with the associated undertakings.

#### 33. POST BALANCE SHEET EVENTS

Subsequent to the year end, the Extra Ordinary General Meeting had been conducted on July 31, 2008 in which the directors of the company had been elected un-opposed for the next term.

#### 34. FINANCIAL INSTRUMENTS

#### 34.1 Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The company provides its services to individual and corporate clients. The company is not exposed to credit risk as the debtors are reputable individuals and local and multinational companies.

### 34.2 Liquidity Risk

Liquidity risk is the risk that an institution will be unable to meet its net funding requirements. To guard against this risk the company's assets are managed with liquidity in mind, maintaining a healthy balance of cash and cash equivalents. The maturity profile is monitored to endure that adequate liquidity is maintained.

### 34.3 Interest / mark-up rate risk exposure

Interest rate risk is the risk of decline in earnings due to adverse movement of the interest rate curve. Interest rate risk arises from the possibility that changes in interest rate will affect the value of the financial instruments.

The company has financial instruments with both fixed and floating interest rates as specifically disclosed in the respective notes. The company while dealing in the financial instruments negotiates attractive fixed interest rates, which reduce the interest rate price risk. the effective interest rates are disclosed in the respective notes to the financial statements.

			2008		
	Interest rate %	Total	Within one year	Over one year	Non-interest bearing
Financial Assets			Rupe	ees	
Long term deposits Long term loans Short-term investments Trade Debtors Advances, deposits and other receivables Cash and bank balances	- - - - - 0.10 - 8.25	13,557,009 25,949,801 127,635,423 1,352,383,735 100,520,683 59,434,825 1,679,481,536	263,400 6,188,416 127,635,423 1,352,383,735 100,520,683 59,434,825 1,646,426,542	13,293,609 19,761,385 	13,557,009 25,949,801 127,635,423 1,352,383,735 100,520,683 32,880,422 1,652,927,133
Financial Liabilities					
Liabilities against assets subject to finance lease Short term finance Creditors, accrued and other liabilities	13.50 - 14.00 K+1.25 to K+4.25 *	4,894,749 1,262,703,702 189,927,573 1,457,526,024	3,603,698 1,262,703,702 189,927,573 1,456,234,973	1,291,051 - - - 1,291,051	- - 189,927,573 189,927,573

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			2007		
	Interest rate %	Total	Within one year	Over one year	Non-interest bearing
			Rι	ipees	
Financial Assets					
Long term deposits	-	8,364,299	218,900	8,145,399	8,364,299
Long term loans	-	25,564,583	4,818,572	20,746,011	25,564,583
Short-term investments	-	70,355,454	70,355,454	-	70,355,454
Trade Debtors	-	864,531,654	864,531,654	-	864,531,654
Advances, deposits and other receivables	-	73,166,375	73,166,375	-	73,166,375
Cash and bank balances	1.20 - 9.25	374,868,732	374,868,732	-	28,431,799
		1,416,851,097	1,387,959,687	28,891,410	1,070,414,164
Financial Liabilities					
Liabilities against assets subject to finance lease	11.5 - 14.0	8,797,620	3,902,871	4,894,749	-
Short term running finance	K+2.00 to K+4.25 *	80,175,017	80,175,017	-	-
Term finance	14	19,204,000	19,204,000	-	-
Creditors, accrued and other liabilities	-	1,318,704,970	1,318,704,970	-	1,318,704,970
		1,426,881,607	1,421,986,858	4,894,749	1,318,704,970

<sup>\*</sup> K reflects the Karachi Inter Bank Offered Rate (KIBOR)

#### 34.4 Fair value of financial instruments

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences may arise between the carrying values and fair value estimates.

Underlying the definition of fair value is the presumption that the company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

#### 34.5 Capital risk management

The company's objective when managing capital is to safeguard the company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholder; and to maintain a strong capital base to support the sustained development of its businesses.

The company manages its capital structure which comprises capital and reserves by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the company may adjust the amount of dividend paid to shareholders, appropriation of amounts to capital reserves or/and issue new shares.

#### 35. SEGMENT INFORMATION

Invest Capital Investment Bank's activities are broadly categorized in two primary business segments namely brokerage house, investment and financing activities within Pakistan. As defined in note 1 the company has obtained license for investment banking during the year, the company has not perform any activity related to investment banking.

The company has following reportable business segments on the basis of service characteristics:

## **Investment activities**

Investment activities includes money market activities, investment in securities and capital market activities.

#### **Brokerage**

### Money market brokerage

Principally involved in providing services as broker in money market operations and foreign exchange operations.

#### **Equity brokerage**

Principally involved in providing services as broker in equity market operations

FOR THE YEAR ENDED JUNE 30, 2008



Segment Information		2008			2007		
	Investment	Brokerage	Rup Total	Investment	Brokerage	Total	
External operating segment Inter-segment revenue Unallocated revenue	:	254,595,740	254,595,740	-	217,638,413	217,638,413	
Unanocaled revenue	-	43,915,508 298,511,248	43,915,508 298,511,248	-	6,744,395 224,382,808	6,744,395 224,382,808	
Segment results Unallocated revenue Profit/ (loss) before taxation Taxation Net profit / (loss) for the year			(48,436,788) 43,915,508 (4,521,280) 14,946,920 (19,468,200)	-	-	82,828,322 6,744,395 89,572,717 16,374,066 73,198,651	
Other information Segment assets Unallocated assets Total assets		1,679,481,536	1,679,481,536 348,758,343 2,028,239,879	-	1,639,393,759	1,639,393,759 220,246,382 1,859,640,141	
Segment liabilities Unallocated liabilities Total liabilities	-	1,452,631,275	1,452,631,275 4,894,749 1,457,526,024	-	1,418,083,987	1,418,083,987 8,797,620 1,426,881,607	
Capital expenditure Segment depreciation		50,083,606	11,932,137		95,249,023	9,135,527	

# Geographical segments

These financial statements represents operations of the company in Pakistan only.

# 36. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on October 9, 2008 by the Board of Directors of the Company.

# 37. CORRESPONDING FIGURES

The comparative information presented in financial statements is that of ICSL (legal subsidiary)

Corresponding figures have been rearranged and re-classified wherever necessary to facilitate comparison, however, no significant reclassifications has been made.

## 38. GENERAL

- (i) The financial statements are presented in Pak Rupees, which is the company's functional and presentation currency.
- (ii) Figures have been rounded off to the nearest rupee.

Saeed Iqbal Chaudhry Chairman

# **PATTERN OF SHAREHOLDING**

AS AT JUNE 30, 2008



No. of	cl IIII		
Shareholders	From	reholding To	Shares Held
199	1	100	8,867
598	101	500	124,729
177	501	1,000	117,491
286	1,001	5,000	569,383
46	5,001	10,000	314,651
17	10,000	15,000	213,986
7	15,001	20,000	124,131
	20,001	25,000	67,331
5	25,001	30,000	134,307
2	30,001	35,000	66,820
3 5 2 2 1	35,001	40,000	77,063
1	45,001	50,000	50,000
3	60,001	65,000	192,200
1	70,001	75,000	71,063
1	80,001	85,000	80,345
1	85,001	90,000	88,500
1	90,001	95,000	92,981
1	100,001	105,000	103,109
2	130,001	135,000	266,477
1	170,001	175,000	175,000
1	335,001	340,000	339,781
1	575,001	580,000	577,147
1	960,001	965,000	962,351
1	990,001	995,000	990,926
1	1,095,001	1,100,000	1,095,158
1	1,115,001	1,120,000	1,117,876
1	1,405,001	1,410,000	1,405,537
1	1,850,001	1,855,000	1,852,721
3	2,550,001	2,555,000	7,662,291
1	3,355,001	3,360,000	3,358,903
1	5,185,001	5,190,000	5,185,260
2	5,510,001	5,515,000	11,023,933
1	6,605,001	6,610,000	6,606,766
1	29,525,001	29,530,000	29,525,286
1371			74,642,370

There are no shareholdings in the slabs which have not been included above.

CATEGORIES OF SHAREHOLDERS	NUMBER OF SHAREHOLDERS	SHARES HELD	PERCENTAGE %
INDIVIDUALS	1,301	62,278,933	83.44
INVESTMENT COMPANIES	3	65,033	0.09
JOINT STOCK COMPANIES	47	180,546	0.24
INVESTMENT CORPORATION OF PAKISTAN	2	1,874	0.00
ASSOCIATED COMAPANIES	2	10,698,597	14.33
MODARABA COMPANIES	14	1,402,792	1.88
FOREIGNERS	1	13,765	0.02
OTHERS	1	830	0.00
TOTAL	1,371	74,642,370	100.00

# PATTERN OF SHAREHOLDING

AS AT JUNE 30, 2008



# **COMBINED PATTERN OF CDC & PHYSICAL SHAREHOLDINGS**

	INDIVIDUALS INVESTMENT COMPANIES	-	1 295		
2	INVESTMENT COMPANIES		1,285	9,609,513	12.87
		-	3	65,033	0.09
3	JOINT STOCK COMPANIES	-	47	180,546	0.24
	DIRECTORS, CHIEF EXECUTIVE OFFICER AND THEIR SPOUSE AND MINOR CHILDREN	N	16	52,669,420	70.56
	Mr. Saeed Iqbal Chaudhry Mr. Nusrat Yar Ahmad Mr. Qasim Rabbani Mr. Sulaiman Ahmed Saeed Al-Hoqani Syed Abid Raza Mr. Rehan Ateeq Mr. Javed Yousuf Ahmedjee Mrs. Farida Saeed Chaudhry Ms. Sereena Saeed Chaudhry Ms. Saira Saeed Chaudhry Ms. Ameena Saeed Chaudhry Mr. Talal Ahmad Chaudhry	633 6,606,899 1,773 29,525,286 1,773 633 633 5,510,596 2,554,097 2,554,097 2,554,097 3,358,903			
5	EXECUTIVES	-	-	-	0.00
	NIT/ICP Investment Corporation of Pakistan	1,874	2	1,874	0.00
	ASSOCIATED COMPANIES, UNDERTAKINGS AND RELATED PARTIES		2	10,698,597	14.33
	SC Associates (Pvt.) Ltd. NY Associates (Pvt.) Ltd.	5,513,337 5,185,260			
	PUBLIC SECTOR COMPANIES AND CORPORATIONS	-	-	-	0.00
	BANKS, DFIs, NBFIs, INSURANCE COMPANIES, MODARABAS & MUTUAL FUNDS	-	14	1,402,792	1.88
10	FOREIGN INVESTORS	-	1	13,765	0.02
11	CO-OPERATIVE SOCIETIES	-	-	-	0.00
12	CHARITABLE TRUSTS	-	-	-	0.00
13	OTHERS	-	1	830	0.00
	TOTAL	-	1,371	74,642,370	100.00

# SHAREHOLDERS HOLDING TEN PERCENT OR MORE VOTING INTEREST

TOTAL PAID-UP CAPITAL OF THE COMPANY 74,642,370 SHARES 10% OF THE TOTAL PAID-UP CAPITAL OF THE COMPANY 7,464,237 SHARES

NAME OF SHAREHOLDER(S)	DESCRIPTION	NO. OF SHARES HELD	PERCENTAGE%	
Mr. Sulaiman Ahmed Saeed Al-Hoqani	Falls in category # 4 29,525,286		39.56	
	TOTAL	29,525,286	39.56	

# **OUR NETWORK**



#### **KARACHI**

## **Registered Office**

Suite 816, 8th Floor, Progressive Plaza Beaumont Road, Karachi. Phone: (92-21) 521 5226-8 Fax: (92-21) 521 5200

#### **Head Office**

C3C, 12<sup>th</sup> Lane, Ittehad Commercial, Khayaban-e-Ittehad, Phase-II, Ext. DHA, Karachi Phone: (92-21) 111-111-097 Fax: (92-21) 531-3887

# **Stock Exchange Office**

Room no. 704, 7th Floor, Karachi Stock Exchange Building, Stock Exchange Road, Karachi. Phone: (92-21) 244 6334-5 Fax: (92-21) 244 6336

#### **ISLAMABAD**

301-302, 3rd Floor, Muhammad Gulistan Khan House, 82-East, Fazal-ul-Hag Road, Blue Area, Islamabad. Phone: (92-51) 282 5904, 282 5907 Fax: (92-51) 227 5202

## **PESHAWAR**

1st Floor, State Life Building, 34 The Mall, Peshawar Cantt., Peshawar. Phone: (92-91) 527 6026-28 Fax: (92-91) 527 3683

# **KOHAT**

Office no. KCB 1, 198-C CMH Chowk Kohat Cantt., Kohat. Phone: (92-922) 520435-36 Fax: (92-922) 520437

## **LAHORE**

16 - A, Main Gulberg, Lahore. Phone: (92-42) 5776701-08 Fax: (92-42) 5776710

# **PROXY FORM**



I/We,	S/o / W/o / D/o	of		_, a member
of Invest Capital Inve	estment Bank Limited and holde	er of	shares as per Registere	ed Folio No.
and	or CDC participant I.D. No	and Si	ub Account No	do
hereby appoint				of
			(ful	l address) or
failing him/her				of
3:30 p.m. on Octobe	and vote for me/us and on my/oer 31, 2008 and at any adjournmeday of	nent thereof.		ss) as my/our o be held at
Signature and or Sea	l of Member		Rs.5/- Revenue Stamp	
In the presence of				
Signature :		Signature:		
Name :		Name :		
Address :		Address :		
CNIC No:		CNIC No:		
Notes:				

- 1. A member entitled to attend and vote at the above meeting may appoint any other person as his/her proxy. The instrument appointing a proxy should be signed by the member or his/her attorney duly authorized in writing. If a member is a corporation, either its common seal be affixed to the proxy form or the Board of Director's resolution /power of attorney along with specimen signature of the nominee shall be submitted with the proxy form. The proxy shall have a right to attend, speak and vote in place
- 2. Proxies in order to be effective must be received at the office of Share registrar of the Company, M/s Noble Computer Services (Pvt.) Ltd., 2nd Floor, Sohni Centre, BS 5 & 6, Main Karimabad, Block-4, Federal B. Area, Karachi at least 48 hours before the meeting and must be duly stamped, signed and witnessed.
- 3. A Proxy need not be a Member of the Company.
- 4. Beneficial owner of the shares registered in the name of Central Depository Company of Pakistan Limited (CDC) and/or their proxies are required to produce their original National Identity Card (NIC) or passport for identification purpose at the time of attending the meeting. The form of proxy must be submitted with the company with in stipulated time, duly witnessed by two persons whose name, address and NIC number must be mentioned on the form, along with attested copies of NIC or the passport of the beneficial owner and the proxy.

In case of corporate entity, the Board of Director's resolution/power of attorney with specimen signature of the nominee shall be submitted along with proxy form to the company.

of the member.