



55<sup>th</sup> Annual Report

of

# Allawasaya Textile & Finishing Mills Limited

for the year ended June 30, 2012











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## **MISSION STATEMENT**

The mission of Allawasaya Textile and Finishing Mills Limited is to contribute positively to the Socio-Economic growth of Pakistan through business and industrial pursuits endeavoring to achieve excellence in all spheres of such activity with effective and efficient management.

## **VISION STATEMENT**

Allawasaya Textile and Finishing Mills Limited becomes a truly professional organization, achieve higher quality standards, utilize maximum capacity, capture expansion opportunities and become a least cost operator amongst its competitors.

We will strive to continue as a successful Company, make profit and thus create value for our shareholders without high risk to them, our Customers or employees.

## **QUALITY AND ENVIRONMENTAL POLICY**

Our aim is to achieve the leadership of textile and spinning industry through quality products according to customer satisfaction. We thrive to achieve the above through the following measures:

- 1) Acquisition of quality raw material.
- 2) Manufacturing of high quality yarn as per customer satisfaction.
- 3) Continuous training and guidance to employees regarding quality and environment.
- 4) Continuous improvement, close watch and control in production process and environment.
- 5) Follow up of the system, regarding international quality and environmental laws.
- 6) Control of pollution discharge from industrial process.



### **COMPANY PROFILE**

### **BOARD OF DIRECTORS**

Mian Muhammad Jamil - Chairman
 Mian Tanvir Ahmad Sheikh - Chief Executive
 Mrs. Nusrat Jamil - Director
 Mian Anis Ahmad Sheikh - Director

Mian Anis Anmad Sheikh
Mian Sarfraz Ahmad Sheikh
Director
Mian Tauqir Ahmad Sheikh
Director
Mian Muhammad Bilal Ahmad Sheikh
Director
Mian Muhammad Alamgir Jamil Khan
Director

**AUDIT COMMITTEE** 

Mian Muhammad Jamil - Chairman Mian Tanvir Ahmad Sheikh - Member Mian Muhammad Alamgir Jamil Khan - Member

HUMAN RESOURCE & REMUNERATION COMMITTEE (HR&R)

Mian Muhammad Jamil - Chairman Mian Tanvir Ahmad Sheikh - Member Mrs. Nusrat Jamil - Member

### CHIEF FINANCIAL OFFICER & COMPANY SECRETARY

Muhammad Ismail

**AUDITORS** 

M. Yousuf Adil Saleem & Company, Chartered Accountants, Lahore.

**LEGAL ADVISOR** 

Sheikh Muhammad Farooq Advocate 5-Nusrat Road, Multan Cantt.

**BANKERS** 

M/s Habib Bank Limited M/s Bank Al Habib Limited

M/s Habib Metropolitan Bank Limited

M/s United Bank Limited

**REGISTERED OFFICE** 

Allawasaya Square,

Mumtazabad Industrial Area,

Vehari Road, Multan.

**SHARES REGISTRAR** 

M/s Hameed Majeed Associates (Pvt.) Limited H.M. House, 7-Bank Square, Lahore.



### NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 55<sup>th</sup> Annual General Meeting of the Company will be held at 3:30 PM on Wednesday 31<sup>st</sup> October 2012 at its registered office, Allawasaya Square, Mumtazabad Industrial Area, Vehari Road, Multan to transact the following business:

- 1. To confirm the Minutes of the Extra Ordinary General Meeting of the Company held on Thursday 3<sup>rd</sup> May 2012.
- 2. To receive, consider and approve the Directors' Report, Auditors' Report and Audited Accounts of the Company for the year ended June 30, 2012.
- 3. To consider and approve the distribution of 102.50% Dividend (Rs. 10.25 per share) as recommended by the Board of Directors of the Company to its shareholders, out of the profit for the year ended June 30, 2012.
- 4. To appoint auditors for the year 2012-2013 till next Annual General Meeting of the Company and to fix their remuneration.
- 5. To transact any other business with the permission of the Chair.

#### BY ORDER OF THE BOARD OF DIRECTORS

Sd/-(MUHAMMAD ISMAIL) COMPANY SECRETARY

Place: Multan

Dated: 02.10.2012

### **NOTES:**

- 1- The Shares Transfer Books of the Company will remain closed from 25-10-2012 to 31-10-2012 (both days inclusive).
- 2- Shares Transfers received at the Company's Shares Registrar's Office, M/s Hameed Majeed Associates (Pvt.) Limited, H.M. House, 7-Bank Square, Lahore by the close of business on October 24, 2012 will be treated in time.
- A member entitled to attend and vote at this meeting is entitled to appoint any other member as a proxy to attend, speak and vote instead of him/her. A proxy must be a member. Proxies duly stamped with Rs.5/- revenue stamp, signed and witnessed, in order to be valid must be received at the Registered Office of the Company not later than 48 hours before the time of holding the meeting.
- 4- Any individual beneficial owners of CDC, entitled to attend and vote at this meeting must bring his/her CNIC or Passport to prove his/ her identity and in case of proxy must enclose an attested copy of his/ her CNIC or Passport. Representatives of Corporate members should bring the usual documents required for such purpose.
- 5- Members are requested to submit an attested photocopy of their valid Computerized National Identity Cards (CNICs) as per SECP requirement, if not provided earlier and also communicate to the Company immediately of any change in their addresses.



## **DIRECTORS' REPORT**

In the name of Allah the Most Beneficent & the Merciful

### Dear Shareholders,

Your Directors are pleased to present before you their 55<sup>th</sup> Annual Report on the affairs of your Company along with the Audited Accounts for the financial year ended June 30, 2012.

### **PERFORMANCE**

By the grace of Almighty Allah, the performance of your Company was satisfactory during the year under report. The Mills produced Polyester-Cotton blended yarn throughout the year. The total sales for the year amounted to Rs.2,066,231,736 (8,302,376.88 Kgs) as compared to Rs.2,195,228,720 (7,666,171.13 Kgs) last year. The gross profit for the year was Rs.162,755,672 and the Net Profit after providing for Tax amounted to Rs. 41,577,141. The financial results for the year ended June 30, 2012 along with the comparative figures of the last year are summarized under the respective heads of Accounts below:

### **ACCOUNTS:**

	For the year ended June 30, 2012	For the year ended June 30, 2011
	Rupees	Rupees
Sales	2,066,231,736	2,195,228,720
Cost of goods sold	(1,903,476,064)	(2,013,064,580)
Gross Profit	162,755,672	182,164,140
Other Operating Income	2,609,681	3,226,400
	165,365,353	185,390,540
Distribution Cost - commission	(6,586,048)	(7,607,098)
Administrative Expenses	(37,545,774)	(36,716,699)
Other Operating Expenses	(5,008,183)	(4,785,084)
Finance Cost	(51,592,076)	(59,821,339)
Profit before Taxation	64,633,272	76,460,320
Provision for Taxation	(23,056,131)	(43,962,998)
Profit for the year	41,577,141	32,497,322
Other comprehensive income for the year - net of tax		
Total comprehensive income for the year - net of tax	41,577,141	32,497,322
Earnings per share- basic and diluted	51.97	40.62



### **DIVIDEND**

To share the profit of the Company with the shareholders, your Directors propose distribution of a final cash dividend @ 102.50% (Rs. 10.25 per share) to the shareholders of the Company, out of the profit earned for the year ending June 30, 2012.

# REVISION IN REMUNERATION OF CHIEF EXECUTIVE AND THREE FULL TIME WORKING DIRECTORS INCLUDING CHAIRMAN OF THE COMPANY

The Shareholders of the Company in the Extra Ordinary General Meeting held on May 3, 2012, passed the Ordinary Resolutions for revision of remuneration of the Chief Executive and three full time Working Directors including Chairman with effect from 30<sup>th</sup> May 2012 in addition to other perquisites as before as per following detail:

Salary of Chairman & Chief Executive - Rs. 150,000/- each per month Salary of Production Director & Finance Director - Rs. 125,000/- each per month

### ISO 9001:2008 QMS AND ISO 14001:2004 EMS CERTIFICATION

Your Directors are pleased to report that your Company is quite successfully maintaining its ISO 9001:2008 Certification for Quality Management System and the ISO 14001:2004 Certification for Environmental Management System.

### COMPLIANCE WITH CODE OF CORPORATE GOVERNANCE

Your Directors are pleased to report that the Company is complying with the requirements of the Code of Corporate Governance as introduced by the Securities and Exchange Commission of Pakistan. The various statements, as required by the code, are given below:

### PRESENTATION OF FINANCIAL STATEMENTS:

The financial statements, prepared by the Company, fairly present its state of affairs, the results of operations, cash flows, and changes in equity;

### **BOOKS OF ACCOUNTS:**

The Company has maintained proper books of accounts;

### **ACCOUNTING POLICIES:**

Appropriate accounting polices have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgement;

### COMPLIANCE WITH INTERNATIONAL ACCOUNTING STANDARDS (IAS):

International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements;



### **INTERNAL CONTROL SYSTEM:**

The system of internal control is sound in design and has been effectively implemented and monitored;

### ON GOING CONCERN:

The Company's financial position is sound enough to ensure its continuity as an on going concern;

### **NO OUTSTANDING STATUTORY DUES:**

There are no outstanding statutory dues on account of taxes, levies and charges except of normal and routine nature;

### **FINANCIAL HIGHLIGHTS:**

Key operating and financial data of the last six years is given in Annex 1.

### **BOARD MEETINGS:**

During the year ended June 30, 2012 five (5) meetings of the Board of Directors were held. Attendance of each Director is given below:

<u>Director's Name</u>	Meeting Attended
Mian Muhammad Jamil	5
Mian Tanvir Ahmad Sheikh	5
Mrs. Nusrat Jamil	5
Mian Anis Ahmad Sheikh	5
Mian Sarfraz Ahmad Sheikh	5
Mian Tauqir Ahmad Sheikh	5
Mian Muhammad Bilal Ahmad Sheikh	3
Mian Muhammad Alamgir Jamil Khan	5

### **AUDITORS**

Your Company's Auditors M/S M. Yousuf Adil Saleem & Company, Chartered Accountants, retire and being eligible offer themselves for re-appointment for the next year.

### PATTERN OF SHAREHOLDING

Pattern of Shareholding of the Shareholders of the Company as on June 30, 2012 as required under Section 236 (2) (d) of the Companies Ordinance, 1984 is annexed.



### **RELATIONS WITH LABOUR AND STAFF**

Your Directors are happy to report that relations with labour and staff of the Company remained cordial throughout the year.

### **ACKNOWLEDGEMENT**

Your Directors acknowledge the best cooperation as usual enjoyed by your Company from M/S Habib Bank Limited, M/S Bank Al Habib Limited, M/S Habib Metropolitan Bank Limited and M/S United Bank Limited and wish to record their sincere appreciation for the same and hope the Bankers will continue their support to us in future.

The dedicated hard work of all employees of the Company is also acknowledged.

ON BEHALF OF THE BOARD OF DIRECTORS

Sd/-MIAN MUHAMMAD JAMIL CHAIRMAN

Place: MULTAN Dated: 02.10.2012



### STATEMENT OF ETHICS AND BUSINESS PRACTICES

#### Introduction:

Allawasaya Textile and Finishing Mills Limited is committed to all round excellence in the sphere of business activity. As in the past, we strive to maintain sound ethical, business, and legal standards. Allawasaya Textile affirm to observe all prevailing and applicable laws & regulations of the country.

#### Code of Conduct:

Allawasaya Textile and Finishing Mills Limited steadfastly adheres to implementing transparent, ethical and professional lines of conduct in all business interfaces with our stakeholders which include government departments, textile manufacturing associations, stockists and traders, and so forth.

### **Employees:**

Allawasaya Textile and Finishing Mills Limited has a historical track record of outstanding employees management relations. In the past over thirty years, there has never been any incident of Employees-Management tension. The Company is committed to provide a safe, secure, and congenial working environment to all its employees, regardless of rank, caste, or creed, thereby maximizing the employees' output and the Company's prosperity.

### Community:

Allawasaya Textile and Finishing Mills Limited observes and pursues good community relations. The Company provides Staff Residence within the Mills premises.

### Quality Assurance:

Allawasaya Textile and Finishing Mills Limited produces good quality "Gumbad" brand (Yarn, 10 Count to 40 Count) which conforms to the high standards and quality. Our product is backed up with over 48 years of yarn manufacturing experience and continuous process of BMR.

### Financial Reporting:

Our accounting practices and finance policies are guided by prevailing corporate regulations, Companies Ordinance, 1984 and the Code of Corporate Governance. Further, we aim to fully comply with International Accounting Standard (IAS) in the preparation of financial statements. Departure if any from the standards is adequately disclosed.

#### Conclusion:

Allawasaya Textile and Finishing Mills Limited shall ensure that this statement of ethics and business practices is understood and implemented by all concerned in letter and spirit.



## SIX YEARS KEY OPERATING AND FINANCIAL DATA

DALANCE CUEFT	June 30, 2012	June 30, 2011	June 30, 2010	June 30, 2009	June 30, 2008	June 30, 2007
BALANCE SHEET Authorized Capital	10,000,000	10,000,000	10,000,000	10,000,000	10,000,000	10,000,000
Issued, Subscribed & Paid up Capital Reserves	8,000,000 82,668,746	8,000,000 82,668,746	8,000,000 82,668,746	8,000,000 82,668,746	8,000,000 82,668,746	8,000,000 82,668,746
Unappropriated Profit/ (Loss)	96,956,670	59,565,634	28,354,130	(16,022,861)	6,791,445	33,260,329
Total Equity Surplus on Revaluation of property, plant &	187,625,416	150,234,380	119,022,876	74,645,885	97,460,191	123,929,075
equipment	34,771,550	38,785,445	43,299,627	48,348,422	-	-
Long Term Liabilities Deferred Liabilities Short Term Liabilities Total Liabilities	45,954,802 58,852,470 230,337,137 335,144,409	80,566,934 65,230,435 324,806,600 470,603,969	67,647,816 45,597,210 198,414,081 311,659,107	89,584,948 17,672,766 340,284,335 447,542,049	72,957,240 11,472,700 370,870,659 455,300,599	21,786,615 130,432,926 152,219,541
Total Equity & Liabilities	557,541,375	659,623,794	473,981,610	570,536,356	552,760,790	276,148,616
Fixed Assets Long Term Deposits Current Assets	254,327,265 2,627,989 300,586,121	274,479,790 3,206,689 381,937,315	247,039,589 4,322,881 222,619,140	264,021,156 4,323,785 302,191,415	208,983,329 4,294,789 339,482,672	98,825,055 4,285,993 173,037,568
Total Assets	557,541,375	659,623,794	473,981,610	570,536,356	552,760,790	276,148,616
PROFIT & LOSS ACCOUNTURE 1		2,195,228,720	1,464,364,667	1,067,019,585	865,664,977	827,379,882
Gross Profit Profit / (Loss) before	162,755,672	182,164,140	160,522,706	53,478,983	17,469,324	37,972,195
Taxation Profit / (Loss) after	64,633,272	76,460,320	74,574,463	(39,392,947)	(31,045,397)	6,427,864
Taxation	41,577,141	32,497,322	39,328,196	(25,938,569)	(25,468,884)	2,124,950
DISTRIBUTION Cash Dividend %	102.50	102.50	72.50	_	_	12.50
RATIOS  Break up value	274 57	197.70	148.78	93.31	191.07	154.91
per share(Rs.) Earning/(Loss) per	234.53	187.79			121.83	
share (Rs) Current Ratio	51.97 1.30:1	40.62 1.18:1	49.16 1.12:1	(32.42) 0.89:1	(31.84) 0.92:1	2.66 1.33
Debt/equity ratio	27:73	38:62	36:64	47:53	43:57	0:100
CAPACITY & PRODUCTIO  No. of Spindles Installed  Capacity of Yarn at	N 30,592	30,592	28,828	28,828	28,672	28,672
20's Count (Kgs) Actual Production of	12,745,580	12,490,669	12,112,806	13,543,818	12,990,815	13,553,818
Yarn at 20's Count (Kgs)	12,907,697	12,417,636	11,443,456	11,030,315	10,777,391	11,077,370



# Statement of Compliance with the Code of Corporate Governance for the year ended June 30, 2012

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 35 (Chapter XI) of the Karachi Stock Exchange Limited, Regulation No.35 (Chapter XI of the Listing Regulations of the Lahore Stock Exchange Limited and Regulation No.35 (Chapter XI) of the Listing Regulation of the Islamabad Stock Exchange Limited of Pakistan for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The company has applied the principles contained in the CCG in the following manner:

1. The company encourages representation of non-executive directors on its board of directors. At present the board includes:

Name Category

Mian Muhammad Jamil Executive Director (Chairman)

Mian Tanvir Ahmad Sheikh Executive Director (CEO)

Mian Anis Ahmad Sheikh Executive Director
Mian Muhammad Alamgir Jamil Khan Executive Director

Mrs. Nusrat Jamil

Mon-Executive Director

Mian Sarfraz Ahmad Sheikh

Non-Executive Director

Mian Tauqir Ahmad Sheikh

Non-Executive Director

Mian Muhammad Bilal Ahmad Sheikh

Non-Executive Director

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. No casual vacancy occurred in the board of directors during the year.
- 5. The company has prepared a "Code of Conduct" and appropriate steps will be taken to disseminate it throughout the company along with its supporting policies and procedures.
- 6. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the board/shareholders.
- 8. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.



- 9. During the year one of the directors has attended a seminar, organized by SECP on E-Services and Corporatization.
- 10. The board has approved appointment of CFO and Company Secretary including his remuneration and terms and conditions of employment.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the company were duly endorsed by CEO and CFO before approval of the board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the company other than that disclosed in the pattern of shareholding.
- 14. The company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The board has formed an Audit Committee comprising of three members all of whom are executive directors including chairman.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board is in process of forming an HR and Remuneration Committee that will comprise of three members.
- 18. The board is currently in the process of establishing an audit function to be headed by the Head of Internal Audit. The staff will be suitably qualified and experienced for the purpose and will be conversant with the policies and procedures of the Company and will be involved in the internal audit function on a full time basis.
- 19. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to directors, employees and stock exchange(s).
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchange(s).
- 23. We confirm that all other material principles enshrined in the CCG have been complied with.

ON BEHALF OF THE BOARD OF DIRECTORS

Sd/-MIAN MUHAMMAD JAMIL CHAIRMAN

Multan, October 2, 2012



# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Allawasaya Textile & Finishing Mills Limited (the Company) to comply with the relevant Listing Regulations of the Karachi Stock Exchange Limited, Lahore Stock Exchange Limited and Islamabad Stock Exchange Limited where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report, if it does not. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal controls covers all risks and controls, or to form an opinion on the effectiveness of such controls, the Company's corporate governance procedures and risks.

Further, Listing Regulations require the Company to place before the Board of Directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail at arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transaction by the Board of Directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended June 30, 2012.

We draw attention to the following paragraphs of the Statement wherein certain non-compliances have been observed:

- \* Paragraph 5, the Company has not placed its code of conduct on its website as required by the Code of Corporate Governance 2012.
- \* Paragraph 17 regarding Human Resource and Remuneration Committee which will be formed by the Board.
- \* Paragraph 18, regarding Internal Audit Function in the Company which will be formed by the Board.

M. YOUSUF ADIL SALEEM & CO. CHARTERED ACCOUNTANTS

Engagement Partner: Talat Javed

Lahore

Dated: 02.10.2012



## AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of Allawasaya Textile & Finishing Mills Limited (the Company) as at June 30, 2012 and the related profit and loss account, cash flow statement, and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that;

- (a) In our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) In our opinion
  - the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 and are in agreement with the books of account and are further in accordance with accounting policies consistently applied.
  - (ii) the expenditure incurred during the year was for the purpose of Company's business and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company.
- (c) In our opinion, and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of



changes in equity together with the notes forming part thereof conform with the approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, in the manner so required and, respectively give a true and fair view of the state of the Company's affairs as at June 30, 2012 and of the profit, its cash flows and changes in equity for the year then ended; and

(d) In our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980) was deducted by the Company and deposited in Central Zakat Fund established under section 7 of that Ordinance.

M. YOUSUF ADIL SALEEM & CO. CHARTERED ACCOUNTANTS

Engagement Partner: Talat Javed

Lahore

Dated: 02.10.2012



# BALANCE SHEET AS AT JUNE 30, 2012

	Note	2012 Rupees	2011 Rupees
ASSETS			
NON-CURRENT ASSETS	7	054 707 075	074 470 700
Property, plant and equipment	3 4	254,327,265	274,479,790
Long term investments  Long term deposits	4	518,752 2,109,237	1,097,452 2,109,237
Long term deposits			
		256,955,254	277,686,479
CURRENT ASSETS	_	11.071.770	15.0/1.510
Stores and spares	5	11,271,339	15,061,519
Stock in trade	6	139,417,902	222,908,812
Trade debts	7	117,830,300	105,689,215
Loans and advances	8	17,911,383	22,569,050
Trade deposits and prepayments Other receivables	9 10	564,569 28,845	1,012,190 86,061
Sales tax refundable	10	6,428,884	6,924,669
Current portion of long term investments	4	578,700	1,157,192
Cash and bank balances	11	6,554,199	6,528,607
Cash and Dank Dalances	• • • • • • • • • • • • • • • • • • • •		
		300,586,121	381,937,315
Total assets		557,541,375	659,623,794
EQUITY AND LIABILITIES			
Share capital and reserves			
Share capital	12	8,000,000	8,000,000
Reserves	13	82,668,746	82,668,746
Unappropriated profits	13	96,956,670	59,565,634
Ghapprophated profits			
CURRULGONDEWALLATION		187,625,416	150,234,380
SURPLUS ON REVALUATION	14	74 771 550	70 705 445
OF PROPERTY, PLANT AND EQUIPMENT	14	34,771,550	38,785,445
NON-CURRENT LIABILITIES			
Long term financing	15	45,954,802	80,566,934
Deferred tax	16	58,852,470	65,230,435
		104,807,272	145,797,369
CURRENT LIABILITIES			
Trade and other payables	17	67,788,967	70,963,389
Accrued markup	18	9,606,595	13,343,006
Short term borrowings	19	89,855,760	183,935,786
Current portion of long term financing	15	34,612,132	34,612,132
Provision for taxation	20	28,473,683	21,952,287
		230,337,137	324,806,600
CONTINGENCIES AND COMMITMENTS	21		
Total equity and liabilities		557,541,375	659,623,794

The annexed notes from 1 to 37 form an integral part of these financial statements.

Sd/-Sd/-Sd/-Sd/-Mian Muhammad JamilMian Tanvir Ahmad SheikhMian Anis Ahmad SheikhMian Muhammad Alamgir Jamil KhanMuhammad IsmailChairmanChief ExecutiveDirectorDirectorChief Financial Officer



# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2012

	Note	2012 Rupees	2011 Rupees
Sales Cost of goods sold	22 23		2,195,228,720 (2,013,064,580)
Gross profit Other operating income	24	162,755,672 2,609,681	182,164,140 3,226,400
		165,365,353	185,390,540
Distribution cost - commission Administrative expenses Other operating expenses Finance cost	25 26 27	(6,586,048) (37,545,774) (5,008,183) (51,592,076)	(7,607,098) (36,716,699) (4,785,084) (59,821,339)
		(100,732,081)	(108,930,220)
Profit before taxation		64,633,272	76,460,320
Provision for taxation	28	(23,056,131)	(43,962,998)
Profit for the year		41,577,141	32,497,322
Other comprehensive income for the year - no	et of tax		
Total comprehensive income for the year - ne	t of tax	41,577,141	32,497,322
Earnings per share - basic and diluted	29	<u>51.97</u>	40.62

The annexed notes from 1 to 37 form an integral part of these financial statements.

Sd/-Mian Muhammad Jamil Chairman Sd/-Mian Tanvir Ahmad Sheikh Chief Executive Sd/-Mian Anis Ahmad Sheikh Director Sd/-Mian Muhammad Alamgir Jamil Khan Director Sd/-Muhammad Ismail Chief Financial Officer



# CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2012

		2012 Rupees	2011 Rupees
A.	CASH FLOWS FROM OPERATING ACTIVITIES		
	Profit before taxation Adjustments for:	64,633,272	76,460,320
	Depreciation on property, plant and equipment	29,425,773	30,722,022
	Gain on sale of property, plant and equipment	(588,983)	(2,806,278)
	Provision for staff retirement benefits - gratuity Finance cost (excluding interest on	6,332,656	5,671,900
	workers' profit participation fund)	51,400,460	59,450,463
	Liabilities no longer payable	(1,852,970)	_
	Profit on term finance certificates	(167,728)	(248,775)
	Workers' welfare fund	1,595,164	704,270
	Workers' profit participation fund	3,413,019	4,080,814
	Operating cash flows before movement in working capital	154,190,663	174,034,736
	Decrease / (increase) in current assets		
	Stores, spares and loose tools	3,790,180	(7,328,297)
	Stock in trade	83,490,910	(130,929,812)
	Trade debts	(12,141,085)	1,741,586
	Loans and advances (excluding advance income tax)	862,064	991,322
	Trade deposits and prepayments	447,621	(508,918)
	Sales tax refundable	495,785	(2,473,755)
	Decrease in current liabilities		
	Trade and other payables		
	(excluding workers' profit participation fund,		
	workers' welfare fund, gratuity and dividend)	(4,011,198)	16,253,181
		72,934,277	(122,254,693)
	Cash generated from operations	227,124,940	51,780,043
	Income taxes paid	(19,117,097)	(23,296,719)
	Staff retirement benefits - gratuity paid	(3,707,300)	(8,152,363)
	Finance cost paid	(00):00,01:,	(53,871,230)
	Workers' profit participation fund paid	(4,080,814)	(4,022,564)
	Workers' welfare fund paid	(1,000,000)	
	Net cash from / (used in) operating activities	144,082,858	(37,562,833)



		2012 Rupees	2011 Rupees
В.	CASH FLOWS FROM INVESTING ACTIVITIES		
	Addition to property, plant and equipment Proceeds on disposal of property, plant and equipment Redemption of long term investments Profit on long term investments Long term deposits	(9,409,265) 725,000 1,157,192 224,944 -	(59,162,462) 3,806,517 904 248,809 (41,000)
	Net cash used in investing activities	(7,302,129)	(55,147,232)
C.	CASH FLOWS FROM FINANCING ACTIVITIES		
	Long term financing obtained Long term financing repaid Short term borrowings - net Dividend paid	(34,612,132) (94,080,026) (8,062,979)	50,700,000 (25,105,882) 78,839,487 (5,666,903)
	Net cash (used in) / from financing activities	(136,755,137)	98,766,702
Ne	t increase / (decrease) in cash and cash equivalents $(A + B + C)$	25,592	6,056,637
Cas	sh and cash equivalents at beginning of the year	6,528,607	471,970
Cas	sh and cash equivalents at end of the year	6,554,199	6,528,607

The annexed notes from 1 to 37 form an integral part of these financial statements.

Sd/-
Mian Muhammad Jamil
Chairman

Sd/-Mian Tanvir Ahmad Sheikh Chief Executive Sd/-Mian Anis Ahmad Sheikh Director Sd/-Mian Muhammad Alamgir Jamil Khan Director

Sd/-Muhammad Ismail Chief Financial Officer



# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2012

	Share	Capital	Revenue		Total
	Capital	Tax Holiday reserve	General reserve	Accumulated profits / (loss)	
••••			· · · Rupees · ·		
Balance at July 01, 2010	8,000,000	2,668,746	80,000,000	28,354,130	119,022,876
Profit for the year Other comprehensive income	_	_	_	32,497,322	32,497,322
for the year	_	_	_	_	_
Total comprehensive income for the year	_	_	_	32,497,322	32,497,322
Dividend for the year ended June 30, 2010 at Rs. 7.25		_	-	(5,800,000)	(5,800,000)
Transfer from surplus on revaluation of property, plant and equipment on account of incremental					
depreciation (net of deferr	red tax) –	_	_	4,514,182	4,514,182
Balance at July 01, 2011	8,000,000	2,668,746	80,000,000	59,565,634	150,234,380
Profit for the year Other comprehensive income	_	-	-	41,577,141	41,577,141
for the year	_	_	-	-	-
Total comprehensive income for the year	_	_	_	41,577,141	41,577,141
Dividend for the year ended June 30, 2011 at Rs. 10.2		_	_	(8,200,000)	(8,200,000)
Transfer from surplus on revalued of property, plant and equiting					
on account of incremental depreciation (net of deferr	red tax) –	-	-	4,013,895	4,013,895
Balance at June 30, 2012	8,000,000	2,668,746	80,000,000	96,956,670	187,625,416

The annexed notes from 1 to 37 form an integral part of these financial statements.

Sd/- Sd/- Sd/- Sd/- Sd/- Sd/- Sd/- Mian Muhammad Jamil Mian Tanvir Ahmad Sheikh Mian Anis Ahmad Sheikh Mian Muhammad Alamgir Jamil Khan Muhammad Ismail Chairman Chief Executive Director Director Chief Financial Officer



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2012

### 1. THE COMPANY AND ITS OPERATIONS

1.1 Allawasaya Textile & Finishing Mills Limited (the Company) was incorporated in Pakistan on December 03, 1958 as a private limited company. It was converted into a public limited company in 1965 under the Companies, Act 1913 (now Companies Ordinance, 1984). Its shares are quoted on all stock exchanges in Pakistan. It is principally engaged in the manufacturing and sale of yarn. The registered office and mill of the Company is situated in Multan in the province of Punjab.

Finishing plant of the Company was closed in 1978 due to its obsolete machinery.

1.2 These financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency.

### 2. SIGNIFICANT ACCOUNTING POLICIES

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, and provisions of and directives issued under the Companies Ordinance 1984. In case requirements differ, the provisions or directives of the Companies Ordinance 1984 shall prevail.

### 2.2 Adoption of new and revised standards and interpretations:

a) The following amendments, revisions and interpretations to published accounting standard were not effective during the year and have not been early adopted by the Company:

Effective date (annual periods beginning on or after)

IAS 1 Presentation of Financial Statement (Amendments)		July 1, 2012 &
		January 1, 2013
IAS 19	Employee benefits (Amendments)	January 1, 2013
IFRIC 20	Stripping Costs in the production phase	
	of a surface mine	1anuary 1, 2013

b) The following new standards have been issued by the International Accounting Standards Board (IASB), which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of their applicability in Pakistan:



IASB effective date (accounting period beginning on or after)

IFRS 9	Financial Instruments	January 1, 2015
IFRS 10	Consolidated Financial Statements	January 1, 2013
IFRS 11	Joint Arrangements	January 1, 2013
IFRS 12	Disclosures of Interests in Other Entities	January 1, 2013
IFRS 13	Fair Value Measurement	January 1, 2013
<b>IAS 27</b>	Consolidated and Separate Financial Statements	
	(Revised)	January 1, 2013
<b>IAS 28</b>	Investments in Associates (Revised)	January 1, 2013

c) The following interpretations issued by the IASB have been waived off by the SECP, effective January 16, 2012:

IFRIC 4 Determining Whether an Arrangement Contains aIFRIC 12 Service Concession Arrangments

### 2.3 Basis of preparation

These financial statements have been prepared under the historical cost convention modified by:

- revaluation of certain property, plant and equipment
- financial instrument at fair value

### 2.4 Critical judgments and accounting estimates in applying the accounting policies

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under circumstances, the results of which form the basis of making the judgment about carrying values of assets and liabilities that are not readily apparent from other resources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on the ongoing basis. Revisions to accounting estimates are recognized in the period in which estimates are revised.

Significant areas requiring the use of management estimates in these financial statements relate to the

- useful life of depreciable assets;
- provision for doubtful receivables.
- provision for current tax and deferred tax.
- revaluation of assets pertaining to power house

However, assumptions and judgments made by management in the application of accounting policies that have significant effect on the financial statements are not



expected to result in material adjustments to the carrying amounts of assets and liabilities in the next year.

2.5 The principal accounting policies adopted are set out below.

### 2.5.1 Property, plant and equipment

Property, plant and equipment except freehold land, power house and capital work in progress are stated at cost less accumulated depreciation and impairment, if any. Freehold land and capital work in progress are stated at cost. Cost includes borrowing cost as referred to in note 2.6.13 borrowing cost.

Power house is stated at revalued amount being the fair value at the date of revaluation, less any subsequent accumulated depreciation and impairment losses. Revaluations are performed with sufficient regularity so that the fair value and carrying value do not differ materially at the balance sheet date. Any revaluation increase arising on the revaluation of such assets is credited in 'Surplus on revaluation of property, plant and equipment'. A decrease in the carrying amount arising on revaluation is charged to profit or loss to the extent that it exceeds the balance, if any, held in the surplus on revaluation account relating to a previous revaluation of that asset. The surplus on revaluation of property, plant and equipment to the extent of incremental depreciation charged on the related assets, the related surplus on revaluation (net of deferred taxation) is transferred directly to unappropriated profit on an annual basis.

Depreciation is charged to income applying reducing balance method to write-off the cost over the estimated remaining useful life of assets. The useful life and depreciation method are reviewed periodically to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from items of property, plant and equipment. Rates of depreciation are stated in note 3. In respect of additions and disposals during the year, depreciation is charged from the month of acquisition and up to the month preceding the disposal respectively.

Gains / losses on disposal of operating assets, if any, are recognized in profit and loss account, as and when incurred. Assets are derecognized when disposed or when no future economic benefit are expected from its use or disposal.

Normal repairs and maintenance are charged to profit and loss account as and when incurred. Major renewals and improvements are capitalized and assets replaced, if any, other than those kept as stand-by, are retired.

#### Capital work-in-progress

Capital work-in-progress (CWIP) is stated at cost less any recognized impairment loss. All expenditures connected to the specific assets incurred during installation and construction period are carried under CWIP. These are transferred to specific assets as and when assets are available for use.



### 2.5.2 Investments

### Held-to-maturity

Held-to-maturity investments are financial assets with fixed or determinable payments and fixed maturity and the Company has the positive intent and ability to hold to maturity. Held-to-maturity investments are initially recognized at fair value plus transaction cost and are subsequently carried at amortized cost using effective interest rate method less any impaired losses.

All investments are de-recognized when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

### 2.5.3 Stores and spares

These are valued at lower of cost and net realizable value, determined on moving average cost less allowance for obsolete and slow moving items. Items in transit are valued at invoice values plus other charges incurred thereon.

Net realizable value signifies the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

### 2.5.4 Stock in trade

These are determined at lower of cost and net realisable value. Cost is determined as;

Particulars Mode of valuation

Raw material

- At mills At weighted average cost.

- In transit Cost accumulated to the balance sheet date.

Work in process Average manufacturing cost.

Finished goods Average manufacturing cost.

Waste Net realizable value.

Cost in relation to work in process and finished goods represents the annual average cost which consists of prime cost and appropriate manufacturing overheads. Cost of raw materials consumed is accounted for by applying the annual average cost of both imported and local purchases.

Net realizable value signifies the selling price in the ordinary course of business less cost of completion and cost to be incurred to such sale.



#### 2.5.5 Trade debts and other receivables

Trade debts and other receivables are carried at original invoice amount less an estimate made for doubtful receivables based on review of outstanding amounts at the year end. Balances considered bad and irrecoverable are written off when identified.

### 2.5.6 Cash and c ash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents consist of cash in hand and balances with banks.

### 2.5.7 Trade and other payables

Liabilities for trade and other payables are carried at cost which is the fair value of the consideration to be paid in future for the goods and services received, whether or not billed to the Company.

### 2.5.8 Taxation

#### Current

The charge for current taxation is based on the taxable income for the year determined in accordance with the prevailing law of taxation of income. The charge for the current taxation is calculated using prevailing tax rates applicable to the profit for the year after taking into account available tax credits and brought forward losses, if any, or minimum tax on turnover, whichever is higher.

### Deferred

Deferred tax is provided for using balance sheet liability method for all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and corresponding tax bases used. In this regard, the effect on deferred taxation of the portion of income subject to final tax regime is also considered in accordance with the requirement of Technical Release - 27 of Institute of Chartered Accountants of Pakistan.

Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and credits can be utilized.



Deferred tax assets and liabilities are measured at the tax rate that is expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited in the income statement, except in the case of items credited or charged to equity in which case it is included in equity.

### 2.5.9 Dividend distribution

Dividend distribution to the Company's shareholders is recognized as a liability in the financial statements in the period in which the dividends are approved by the Company's shareholders.

### 2.5.10 Impairment

#### Financial assets

The Company assesses at each balance sheet date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### Non-financial assets

The Company assesses at each balance sheet date whether there is any indication that assets except deferred tax assets and inventories may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment loss is recognized in profit and loss account. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

Where impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of initial cost of the asset. Reversal of impairment loss is recognized as income.



The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense.

### 2.5.11 Foreign currency translation

All monetary assets and liabilities in foreign currencies are translated into Pak Rupees at exchange rates prevailing at the balance sheet date. Transactions in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing on the date of transactions. All non-monetary items are translated into Pak Rupees at exchange rates prevailing on the date of transaction.

Gains and losses on retranslation are included in profit or loss for the period.

### 2.5.12 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business.

- Direct local sales are recorded when significant risks and reward are transferred which coincides with delivery of goods to customers.
- Sales through agents are booked on intimation from the agents.
- Profit from investment is recognized on time apportioned basis using effective rate of interest.

### 2.5.13 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognized in profit and loss account in the period in which they are incurred.



### 2.5.14 Provisions

Provisions are recognized when the Company has a present, legal or constructive obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

### 2.5.15 Financial instruments

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument and de-recognized when the Company loses control of the contractual rights that comprise the financial asset and in case of financial liability when the obligation specified in the contract is discharged, cancelled or expired.

### 2.5.16 Off setting of financial assets and financial liabilities

A financial asset and a financial liability is off set and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.



# 3. PROPERTY, PLANT AND EQUIPMENT Year ended June 30, 2012

	Cost / revaluation			
Particulars	At July 01, 2011	Addition / (disposal) during the year	At June 30, 2012	
		Rupees		
Owned				
Land - Freehold	787,834	_	787,834	
Building on				
freehold land	24,555,444	_	24,555,444	
Plant and machinery	308,507,990	4,821,000	313,328,990	
Daniel Laure				
Power house - Building on freehold land	10,363,298	_	10,363,298	
- Generators	156,272,395	_	156,272,395	
- Electric Installation	23,303,137	_	23,303,137	
l l	, ,		, ,	
	189,938,830	_	189,938,830	
Tube Well	106,006	_	106,006	
Electric installation	3,131,366	_	3,131,366	
Workshop equipments	160,909	_	160,909	
Tools and equipments	151,401	-	151, <del>4</del> 01	
Laboratory equipments	3,832,266	_	3,832,266	
Weighing scales	710,508	_	710,508	
Arms and ammunition	264,057	_	264,057	
Office equipments	2,554,021	-	2,554,021	
Furniture and fixture	1,074,018	-	1,074,018	
Vehicles	18,418,677	4,588,265 (1,992,400)	21,014,542	
Total	554,193,327	9,409,265 (1,992,400)	561,610,192	



	Book value	ion	umulated Depreciat	Acc
Rate	At June 30, 2012	At June 30, 2012	For the year / (on disposal)	At July 01, 2011
%		e e s	Rupe	
_	787,834	_	-	-
10 10	7,956,820 109,804,841	16,598,624 203,524,149	884,091 11,798,788	15,714,533 191,725,361
10	6,864,750	3,498,548	762,750	2,735,798
10 15	104,327,039 12,356,578	51,945,356 10,946,559	11,591,893 2,180,573	40,353,463 8,765,986
	123,548,367	66,390,463	14,535,216	51,855,247
10	1,951	104,055	217	103,838
15	625,374	2,505,992	110,360	2,395,632
10	5,273	155,636	586	155,050
10	8,487	142,914	943	141,971
10	1,285,001	2,547,265	142,778	2,404,487
10	119,127	591,381	13,236	578,145
10	187,929	76,128	20,881	55,247
15 10	1,019,031	1,534,990	179,829	1,355,161 722,373
20	316,480 8,660,750	757,538 12,353,792	35,165 1,703,683	722,373 12,506,492
20	0,000,730	12,333,172	(1,856,383)	12,300,772
	254,327,265	307,282,927	29,425,773 (1,856,383)	279,713,537



### For comparative period

	Cost / revaluation			
Particulars	At July 01, 2010	Addition / (disposal) during the year	At June 30, 2011	
		Rupees	,	
Owned				
Land - Freehold	787,834	_	787,834	
Building on				
freehold land	24,555,444	_	24,555,444	
Plant and machinery	262,871,723	55,435,446	308,507,990	
		(9,799,179)		
Power house				
- Building on freehold land	10,363,298	_	10,363,298	
- Generators	156,272,395	_	156,272,395	
- Electric Installation	23,303,137	_	23,303,137	
	189,938,830	_	189,938,830	
Tube Well	106,006	_	106,006	
Electric installations	3,131,366	_	3,131,366	
Workshop equipments	160,909	_	160,909	
Tools and equipment	151,401	_	151, <del>4</del> 01	
Laboratory equipment	3,732,266	100,000	3,832,266	
Weighing scales	701,508	9,000	710,508	
Arms and ammunition	264,057	_	264,057	
Office equipments	2,371,021	183,000	2,554,021	
Furniture and fixtures	956,518	117,500	1,074,018	
Vehicles	16,422,201	3,317,516	18,418,677	
		(1,321,040)		
Total	506,151,084	59,162,462 (11,120,219)	554,193,327	



	Book value	1	ccumulated Depreciation	A
] ,	At June 30, 2011	At June 30, 2011	For the year / (on disposal)	At July 01, 2010
		e s	Rupe	
	787,834	_	-	-
	8,840,911	15,714,533	982,323	14,732,210
	116,782,629	191,725,361	11,507,754	189,370,064
			(9,152,457)	
	7,627,500	2,735,798	847,500	1,888,298
	115,918,932	40,353,463	12,879,881	27,473,582
	14,537,151	8,765,986	2,565,380	6,200,606
	138,083,583	51,855,247	16,292,761	35,562,486
	2,168	103,838	241	103,597
	735,734	2,395,632	129,835	2,265,797
	5,859	155,050	651	154,399
	9,430	141,971	1,048	140,923
	1,427,779	2,404,487	149,383	2,255,104
	132,363	578,145	14,540	563,605
	208,810	55,247	23,201	32,046
	1,198,860	1,355,161	203,255	1,151,906
	351,645	722,373	38,516	683,857
	5,912,185	12,506,492	1,378,514 (967,523)	12,095,501
_	274,479,790	279,713,537	30,722,022 (10,119,980)	259,111,495



### 3.1 Depreciation for the year has been allocated as under;

	Note	2012 Rupees	2011 Rupees
Cost of goods sold Administrative expenses	23 25	27,486,215 1,939,558	29,078,536 1,643,486
		29,425,773	30,722,022

### 3.2 Disposal of operating assets

Particulars	Cost	Accumulated depreciation	Book value	Sale proceeds	Gain/ (loss)
Vehicles Honda Accord	800,000	776,544	23,456	300,000	276,544
Toyota Corolla	1,192,400	1,079,839	112,561	425,000	312,439
2012	1,992,400	1,856,383	136,017	725,000	588,983
2011	11,120,219	10,119,980	1,000,239	3,806,517	2,806,278



Mode of disposal	Particulars of buyer
------------------	----------------------

Negotiation Muhammad Hafeez Shah, Multan

Negotiation Qazi Muhammad Zeeshan Ali, Multan



3.3 Asset pertaining to power house are stated at revalued amount as a result of revaluation carried out as on December 24, 2008 by an independent valuer M/s. Ghaznavi and Co. (Private) Limited, on the basis of market value. The revaluation surplus has been credited to 'Surplus on revaluation of property, plant and equipment'. Had there been no revaluation the related figures of power house would have been as follows:

			Carryin	g amount
			2012	2011
		Note	Rupees	Rupees
	Power House			
	Building on freehold land		4,760,530	5,289,477
	Generators		56,311,555	62,568,395
	Electric Installation		8,932,916	10,509,313
			70,005,001	78,367,185
4.	LONG TERM INVESTMENTS			
	Held to maturity			
	Term Finance Certificates of Bank Al-Habib			
	Tranche - I	4.1	578,492	1,735,476
	Tranche - II	4.2	518,960	519,168
			1,097,452	2,254,644
	Current portion shown in current assets		(578,700)	(1,157,192)
			518,752	1,097,452

- 4.1 These certificates carry mark up at a rate of six month KIBOR + 1.5% per annum and are redeemable at half yearly basis started from January 15, 2005 and ending on July 15, 2012.
- 4.2 These certificates carry mark up at a rate of six month KIBOR + 1.95% per annum and are redeemable at half yearly basis starting from August 07, 2007 and ending on February 07, 2015.
- 4.3 The market value of Term Finance Certificates approximates its carrying amount. The market value of TFC as at June 30, 2012 was Rs. 1,097,790 (2011: Rs. 2,317,320).



		2012	2011
5.	STORES AND SPARES	Rupees	Rupees
	Stores Spares	4,759,886 6,511,453	4,295,623 10,765,896
		11,271,339	15,061,519
	5.1 The Company does not hold any stores, spares a	nd loose tools for speci	fic capitalization.
6.	STOCK IN TRADE		
	Raw materials - Cotton - Polyester - Viscose  Work in process Finished goods - Yarn - Waste	85,821,728 9,973,066 ———————————————————————————————————	59,204,812 15,070,000 62,000 74,336,812 15,926,000 132,088,000 558,000 132,646,000 222,908,812
7.	TRADE DEBTS  Local - unsecured  Considered good  Considered doubtful  Provision for doubtful debts	117,830,300 165,506 (165,506)	105,689,215 165,506 (165,506)
		117,830,300	105,689,215

- 7.1 Trade receivables are non-interest bearing and are generally on 60 to 90 days terms.
- 7.2 The Company provides for doubtful debts on the basis of past due balances. Balances considered bad and irrecoverable are written off when identified.
- 7.3 Trade receivables consist of a large number of diversified customers. Ongoing credit evaluation is performed on the financial condition of accounts receivable and, where appropriate, provision is made.
- 7.4 The fair vale of trade receivables approximate their carrying amounts.



- 7.5 At year end, trade receivables of Rs.115,626,119 (2011: Rs. 105,689,215) were neither past due nor impaired.
- As at year end, trade receivables of Rs. 2,204,181 (2011: Rs. nil) were past due but not considered impaired for which the Company has not provided as there has not been a significant change in credit quality and the amounts are still considered recoverable. The aging of these receivables is as follows:

		2012 Rupees	2011 Rupees
	Less than 3 months 3 to 6 months Over 6 months	16,642 2,170,000 17,539 2,204,181	- - - -
8.	LOANS AND ADVANCES Considered good		
	Advances to employees Advance to suppliers Advance income tax Advance for land	370,589 699,895 16,608,899 232,000 17,911,383	304,697 1,627,851 20,404,502 232,000 22,569,050
9.	TRADE DEPOSITS AND PREPAYMENTS		
	Margin deposit Prepayments Advance expenses on L/C	5,000 559,569 - 564,569	5,000 287,639 719,551 1,012,190
10.	OTHER RECEIVABLES		
	Profit receivable on term finance certificates	28,845	86,061



11.	CASH AND	) BANK BALAI	NCES	2012 Rupees	2011 Rupees
•	0. 10.1.1.1.12				
	Cash in han	d		888,642	864,299
	Cash at ban	ks in current ac	counts	5,665,557	5,664,308
				6,554,199	6,528,607
12.	SHARE CAI	PITAL			
	2012	2011		2012	2011
	Number	of shares		Rupees	Rupees
	1,000,000	1,000,000	Authorised Ordinary share of Rs. 10 each	10,000,000	10,000,000
	1,000,000	1,000,000	Ordinary share of Rs. 10 each	=======================================	10,000,000
			Issued, subscribed and paid up Ordinary shares of Rs. 10 each		
	499,900	499,900	issued for cash	4,999,000	4,999,000
	300,100	300,100	as bonus shares	3,001,000	3,001,000
	800,000	800,000		8,000,000	8,000,000

- 12.1 There were no movements in issued, subscribed and paid up capital during the reporting year.
- 12.2 The Company has only one class of ordinary shares which carry no right to fixed income.

		2012 Rupees	2011 Rupees
13.	RESERVES		
	Capital Tax holiday reserve	2,668,746	2,668,746
	Revenue General reserve	80,000,000	80,000,000
		82,668,746	82,668,746



14.		LUS ON REVALUATION OF PROPERTY, NT & EQUIPMENT	Note	2012 Rupees	2011 Rupees
	Openi	ng balance		59,669,916	66,614,811
	Incr	erred to unappropriated profit on account emental depreciation sted deferred tax liability	of	(4,013,895) (2,161,328) (6,175,223)	(4,514,182) (2,430,713) (6,944,895)
	Closin	g balance		53,494,693	59,669,916
		d deferred tax liability ing balance		(20,884,471)	(23,315,184)
		erred to unappropriated profit on account mental depreciation	of:	2,161,328	2,430,713
	Closin	g balance		(18,723,143)	(20,884,471)
				34,771,550	38,785,445
	14.1	Surplus on revaluation of property, plan	t & equipm	nent determined as c	on:
		December 24, 2008		79,188,746	79,188,746
		Asset pertaining to Power house are st carried out as on December 24, 2008 (Private) Limited, on the basis of marketo 'Surplus on revaluation of property,	by an inde et value. Th	pendent valuer M/ ne revaluation surpl	s. Ghaznavi and Co.
15.		G TERM FINANCING ad - from banking company			
		Bank Limited and Finance (Limit Rs. 80 million)	15.1	29,182,896	43,774,344
		d Bank Limited and Finance (Limit Rs. 90 million)	15.2	16,527,788	23,873,472
		Al Habib Limited n Finance (Limit Rs. 51 million)	15.3	34,856,250	47,531,250
				80,566,934	115,179,066
	Curre	nt portion shown under current liabilities		(34,612,132)	(34,612,132)
				45,954,802	80,566,934



- 15.1 This finance has been obtained for purchase of Gas generator. It carried markup at rate of 3 months KIBOR + 100bps and is repayable in 10 half yearly installments, commencing from August 6, 2009. The loan is secured against specific charge on 3 gas generator sets of Rs. 120 million and personal guarantees of the Company's directors.
- 15.2 This finance has been obtained for expansion in the spinning unit of the Company. It is repayable within a period of 5 years including one year grace period in 20 equal quarterly installments of Rs. 4.5 million each. It carries mark up at the rate of 3 months KIBOR + 2% per annum. It is secured against specific charge over the machinery and personal guarantees of all the sponsoring directors.
- 15.3 The finance has been obtained for retiring the shipping documents under the LC. It carried markup rate of 3 month KIBOR + 1.75%. Principal is to be repaid in 16 equal quarterly installments. The loan is secured against 1st mortgage charge for Rs. 68.00 million over fixed assets of the company over land, building, and machinery installed and to be installed at its mills premises, situated at Vehari Road ,Multan excluding the machinery under specific charge of HBL and UBL(registered on 10-09-2007 & 25-08-2008 respectively).
- 15.4 The exposure of the Company's borrowings to interest rate changes and contractual repricing dates at the balance sheet date are as follows:

	2012	2011
	Rupees	Rupees
- long-term financings	80,566,934	115,179,066
- short-term financings	89,855,760	183,935,786
	170,422,694	299,114,852

- 15.5 Management considers that there is no significant non compliance of agreements with financial institutions, where the Company is exposed to further penalties.
- 15.6 The fair value of current borrowings approximate its carrying amounts because the mark up rate is market based.



16.	DEFER	RED TAX	Note	2012 Rupees	2011 Rupees
	This co	emprises of the following:			
		ed tax liability on taxable temporary differencing in respect of	ce		
		perty, plant and equipment plus on revaluation of property, plant and equ	ıipment	41,048,202 18,723,143	43,477,802 20,884,471
		erred tax asset on deductible temporary ifference arising in respect of			
		Provision for gratuity		(918,875)	868,162
				58,852,470	65,230,435
1 <i>7</i> .	TRADE	E AND OTHER PAYABLES			
	Advan Unclai Tax de Worke Worke Gratui Bonus	ed liabilities ce payments med dividend ducted at source rs' profit participation fund rs' Welfare Fund ty payable payable payables  Workers' Profit Participation Fund  Opening balance	17.1 17.2	17,847,394 25,693,272 1,687,597 595,117 205,243 3,413,019 1,299,434 5,904,121 9,788,146 1,355,624 67,788,967	26,232,732 23,234,624 2,168,219 458,096 538,086 4,080,814 2,557,240 3,278,765 7,638,989 775,824 70,963,389
		Interest on amounts utilized in Company's business Payment during the year Allocation for the year	27	191,616 (4,272,430) 3,413,019 3,413,019	370,876 (4,393,440) 4,080,814 4,080,814

17.2 Gratuity is payable on the basis of one month salary to eligible staff (employees who have completed one year of service as at the balance sheet date). The Company has paid the whole amount of liability relating to gratuity subsequent to balance sheet date.



18.	ACCRUED MARKUP	Note	2012 Rupees	2011 Rupees
	Long term financing Short term borrowings		2,389,243 7,217,352	3,774,628 9,568,378
			9,606,595	13,343,006
19.	SHORT TERM BORROWINGS			
	Secured			
	Running finance under markup arrangement Cash finance		89,855,760 	160,935,786 23,000,000
			89,855,760	183,935,786

19.1 Short term borrowing facilities available from commercial banks under mark up arrangements aggregate to Rs. 619 million (2011: Rs. 304 million) of which facilities remained un-utilized at the year end amounted to Rs. 529 million (2011: Rs. 120 million). These facilities carry mark up at the rates ranging from 13.36% to 15.56 % per annum (2011: 14.31 % to 16.01 % per annum). Facilities available for opening letters of credit and guarantee aggregate to Rs. 86 million (2011: Rs. 22.2 million) of which facilities remained un-utilized at the year end amounted to Rs. 65 million (2011: Rs. 145 million). These facilities are secured against pledge / hypothecation of stock in trade, stores and spares, lien on documents of title to goods, charge on stocks of the Company and personal guarantees of the directors. These facilities expire on various dates by December 31, 2012.

#### 20. PROVISION FOR TAXATION

Opening balance		21,952,287	7,321,823
Provision made during the year - Current - Prior	28	28,473,683 960,413	21,952,287 (79,818)
		29,434,096	21,872,469
Less: Adjustment of advance tax against completed assessments		(22,912,700)	(7,242,005)
		28,473,683	21,952,287



#### 21. CONTINGENCIES AND COMMITMENT

#### **Contingencies**

- 21.1 The Company has filed a writ petition against WASA Multan regarding special notice dated December 22, 2004 in which the authority has demanded a sum of Rs. 0.967 million of the arrears of water effluent discharge. The Company is of opinion that it is a spinning mill and has not undertaken a job of weaving and finishing so there is no effluent discharge of water from the unit. The Lahore High Court through order no. C.M.No.2 of 2004 had ordered that impugned notice shall remain suspended till further order.
- 21.2 The Company has made an appeal before the Social Security Court Lahore under section 59 of Provincial Employees Social Security Ordinance 1965, regarding complaint under section 57 of the said ordinance in which the institution has demanded a sum of Rs. 1.5 million of social security contribution for period from January 2001 to June 2003. The Company is of the opinion that there is no change in the capacity of the mill and the number of employees has not increased, therefore the increase in social security contribution is not justifiable.
- 21.3 A worker of the company has filed petition against the company in March 2009, claiming his unpaid wages and compensation for delayed wages for the month of October 2007.Petition is filed under section(2) of section 15 of payment of wages act, 1936. The claimant prays that a direction should be issued under section(3) of section 15 for payment of his delayed wages of Rs. 4,280 and compensation amounting to Rs. 151,420. The Company has not recognized any liability in this regard as the chance of deciding this case against the Company is very remote.

#### 21.4 Commitments

Guarantees issued by commercial banks on behalf of the Company outstanding as at June 30, 2012 are Rs. 86 million (2011: Rs. 145 million).



		Note	2012 Rupees	2011 Rupees
22.	SALES - Net			
	Local			
	- Yarn		2,037,792,083	2,178,030,420
	- Cotton		13,943,693	-
	- Waste		13,283,760	16,475,375
	- Polyester		1,212,200	722,925
			2,066,231,736	2,195,228,720
23.	COST OF GOODS SOLD			
	Raw materials consumed	23.1	1,435,026,813	1,761,452,130
	Salaries, wages and benefits	23.2	99,619,581	95,591,398
	Stores and spares consumed		29,653,946	39,377,467
	Packing materials consumed		20,824,390	20,381,853
	Fuel and power		171,809,195	140,357,203
	Repairs and maintenance		1,666,578	8,495,530
	Insurance		3,974,188	4,250,463
	Bonus expenses		8,466,266	6,500,000
	Depreciation	3.1	27,486,215	29,078,536
	A directment of work in process		1,798,527,172	2,105,484,580
	Adjustment of work in process  Opening stock		15,926,000	10,060,000
	Closing stock		(11,893,896)	(15,926,000)
	Closing stock		(11,073,070)	(13,720,000)
			4,032,104	(5,866,000)
	Cost of goods manufactured Finished goods		1,802,559,276	2,099,618,580
	Opening stock		132,646,000	46,092,000
	Closing stock	23.3	(31,729,212)	(132,646,000)
			100,916,788	(86,554,000)
	Cost of goods sold		1,903,476,064	2,013,064,580



24.

		2012 Rupees	2011 Rupees
23.1	Raw materials consumed / sold		
	Opening stock	74,336,812	35,827,000
	Purchases (including direct expenses) - net	1,455,936,208	1,799,395,683
		1,530,273,020	1,835,222,683
	Closing stock	(95,794,794)	(74,336,812)
		1,434,478,226	1,760,885,871
	Cotton cess	548,587	566,259
		1,435,026,813	1,761,452,130
	This includes raw material sold during the nil).  Salaries, wages and benefits include Rs. 5.		
23.2	nil).  Salaries, wages and benefits include Rs. 5. respect of gratuity.  It includes waste stock amounting to	386 million (2011:	Rs. 4.941 million
23.2 23.3	nil).  Salaries, wages and benefits include Rs. 5. respect of gratuity.	386 million (2011:	Rs. 4.941 million
23.2 23.3 OTHE	nil).  Salaries, wages and benefits include Rs. 5. respect of gratuity.  It includes waste stock amounting to million).  ROPERATING INCOME	386 million (2011:	Rs. 4.941 million
23.2 23.3 OTHE	nil).  Salaries, wages and benefits include Rs. 5. respect of gratuity.  It includes waste stock amounting to million).  ROPERATING INCOME	386 million (2011:	Rs. 4.941 million (2011: Rs. 0.)
23.2 23.3 OTHE	nil).  Salaries, wages and benefits include Rs. 5. respect of gratuity.  It includes waste stock amounting to million).  ROPERATING INCOME	386 million (2011:	Rs. 4.941 million
23.2 23.3 OTHEI Income	nil).  Salaries, wages and benefits include Rs. 5. respect of gratuity.  It includes waste stock amounting to million).  ROPERATING INCOME  efrom financial assets on term finance certificates	386 million (2011:  Rs. 1.463 million  167,728	Rs. 4.941 million (2011: Rs. 0.)
23.2 23.3 OTHEI Income Profit of Income Gain o	nil).  Salaries, wages and benefits include Rs. 5. respect of gratuity.  It includes waste stock amounting to million).  ROPERATING INCOME  efrom financial assets on term finance certificates  efrom assets other than financial assets on sale of property, plant and equipment	386 million (2011:  Rs. 1.463 million  167,728  588,983	Rs. 4.941 million (2011: Rs. 0.) 248,775 2,806,278
23.2 23.3  OTHER Profit of	nil).  Salaries, wages and benefits include Rs. 5. respect of gratuity.  It includes waste stock amounting to million).  ROPERATING INCOME  efrom financial assets on term finance certificates  efrom assets other than financial assets in sale of property, plant and equipment ies no longer payable	386 million (2011:  Rs. 1.463 million  167,728	Rs. 4.941 million (2011: Rs. 0.) 248,775 2,806,278 81,347
23.2 23.3 OTHEI Income Income Gain o	nil).  Salaries, wages and benefits include Rs. 5. respect of gratuity.  It includes waste stock amounting to million).  ROPERATING INCOME  efrom financial assets on term finance certificates  efrom assets other than financial assets in sale of property, plant and equipment ies no longer payable	386 million (2011:  Rs. 1.463 million  167,728  588,983	Rs. 4.941 million (2011: Rs. 0.) 248,775 2,806,278



			Note	2012 Rupees	2011 Rupees
25.	ADMII	NISTRATIVE EXPENSES			
	Directo	ors' remuneration and meeting fee		4,457,225	3,901,708
	Salarie	s and benefits	25.1	13,591,935	12,157,498
	Vehicl	es running and maintenance		5,852,530	4,557,553
	Travel	ing and conveyance	25.2	1,563,533	2,058,398
	Printin	g and stationery		1,011,161	858,007
	Comm	nunication	25.3	1,628,230	1,591,568
	Rent, r	rates and taxes		1,587,135	1,430,094
	Repair	and maintenance		1,252,881	1,556,472
	Subscr	iption		351,672	221,002
	Adver	tisement		231,975	79,275
	Entert	ainment		506,077	458,040
	Donati	ion	25.4	650,000	105,000
	Depre	ciation	3.1	1,939,558	1,643,486
	Audito	ors' remuneration	25.5	650,000	650,000
	Legal a	and professional		907,708	412,577
	Marke	ting expenses		_	2,216,900
	Bonus	expenses		1,316,118	1,000,000
	Fines a	nd penalties		_	91,225
	Others	S		48,036	1,727,896
				37,545,774	36,716,699
	25.1	Salaries and benefits include Rs.O. gratuity.	947 million	(2011: Rs. 0.730 ı	million) in respect of
	25.2	This includes directors' travelling Re	s. 1.416 millio	on (2011: Rs. 1.932	2 million).
	25.3	This includes an amount of Rs. 0.22 communication.	20 million (20	)11: Rs. 0.081 millio	n) paid for Director's
	25.4	None of the directors or their spous	se had any inte	rest in the donee's fu	nd.
	25.5	Auditors' remuneration			
		- Statutory audit fee		500,000	500,000
		- Half yearly review		100,000	100,000
		- Tax services		50,000	50,000
				650,000	650,000
					-



26.	ОТНЕК	R OPERATING EXPENSES	Note	2012 Rupees	2011 Rupees
		rs' profit participation fund rs' welfare fund		3,413,019 1,595,164	4,080,814 704,270
				5,008,183	4,785,084
27.	FINAN	CE COST			
	- She Bank ar Interes	p on ng term financing ort term borrowings nd other charges t on workers' profit participation fund uarantee commission	17.1	13,700,337 36,621,340 898,198 191,616 180,585 51,592,076	17,325,131 39,527,901 2,366,738 370,876 230,693 59,821,339
28.	PROVI	SION FOR TAXATION			
	Curren - for tl - prior Deferre	ne year year	28.1	28,473,683 960,413 (6,377,965) 23,056,131	21,952,287 2,377,485 19,633,226 43,962,998
	28.1	Relationship between tax expense and	d accounting	profit	
		Applicable tax rate		2012 35% 2012	
				Rupees	
		Tax on accounting profit before tax Tax effect of expenses that are not		22,621,645	
		deductible for tax purposes		5,852,038	
		Current year provision		28,473,683	

- 28.2 Comparative information has not been presented as the Company was liable to minimum tax under section 113 of Income Tax Ordinance, 2001 in last year.
- 28.3 The Company has filed Income Tax Return upto tax year 2011 which is deemed assessed as per Income tax Ordinance, 2001.



29.	EARNINGS PER SHARE		2012	2011
27.	EARNINGS FER SHARE			
	Profit for the year	Rupees	41,577,141	32,497,322
	Weighted average number of ordinary shares	Number	800,000	800,000
	Basic earnings per share	Rupees	51.97	40.62

29.1 There is no dilutive effect on the basic earnings per share of the Company.

#### 30. FINANCIAL RISK MANAGEMENT

30.1 The Company's principal financial liabilities comprise long term financing, short term borrowing, interest / markup accrued on loans and trade and other payables. The main purpose of these financial liabilities is to raise finance for the Company's operations. The Company has loan and advances, trade and other receivables, and cash and bank balances that arise directly from its operations. The Company also holds investment held to maturity investment.

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, and price risk), credit risk and liquidity risk. The Company's senior management oversees the management of these risks. The Board of Directors reviews these policies periodically.

#### 30.2 Credit risk and concentration of credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties fail completely to perform as contracted. Out of the total financial assets of Rs. 144.926 million (2011: Rs. 116.977 million), the financial assets which are subject to credit risk amounted to Rs. 127.107 million (2011: Rs. 116.113 million). The Company manages credit risk in trade debts by assigning credit limits to its customers and thereby does not have significant exposure to any individual customer.

Credit risk of the Company arises principally from the trade debts, loans and advances and bank balances. The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date is as follows:



Financial assets		
	2012	2011
	Rupees	Rupees
Long term investments	1,097,452	2,254,644
Deposits	2,114,237	2,114,237
Trade debts	117,830,300	105,689,215
Loans and advances	370,589	304,697
Other receivables	28,845	86,061
Bank balances	5,665,557	5,664,308
	127,106,980	116,113,162

#### 30.2.1 Credit risk related to receivables

The Company has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company's exposure is continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved by the management annually.

Trade debts consist of a large number of diversified customers. Ongoing credit evaluation is performed on the financial condition of accounts receivable and, where appropriate, provision is made. The Company does not have any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. The Company defines counterparties as having similar characteristics if they are related entities.

#### 30.2.2 Credit risk related to bank balances

In respect of bank balances, credit risk on bank balances is limited as they are placed with local banks having good credit ratings assigned by credit rating agencies.

#### 30.3 Liquidity risk management

Liquidity risk reflects the Company's inability in raising funds to meet commitments. Management closely monitors the Company's liquidity and cash flow position. This includes maintenance of balance sheet liquidity ratios, debtors and creditors concentration both in terms of the overall funding mix and avoidance of undue reliance on large individual customer.

The Company manages liquidity risk by maintaining adequate reserves and borrowing facilities, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. Included in note 19.1 is a listing of additional undrawn facilities that the Company has at its disposal to further reduce liquidity risk.



#### 30.3.1 Liquidity and interest risk table

The following tables detail the Company's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay.

Financial Liabilities in accordance with their contractual maturities are presented as follows:

Weight Average effecting rate of interest June 30, 2012 Financial liabilities	ge ve of Less than	1 - 3 months Rupees	3 months - 1 year Rupees	1 -5 years Rupees	more than 5 years Rupees	Total Rupees
Interest bearing Long term financing 12.85% to 1 Short term borrowings 13.36% to 1		- -	34,612,132 89,855,760	45,954,802 -	_ _	80,566,934 89,855,760
Non interest bearing Accrued markup Trade and other payables	9,606,595 –	- -	- 67,788,967	=	- -	9,606,595 67,788,967
	9,606,595	_	192,256,859	45,954,802	_	247,818,256
June 30, 2011 Financial liabilities						
Interest bearing Long term financing 13.10% to 1 Short-term borrowings 14.31% to		- -	34,612,132 183,935,786	80,566,934 -	- -	115,179,066 183,935,786
Non interest bearing Accrued markup Trade and other payables	13,343,006	<u>-</u>	- 70,963,389		<u> </u>	13,343,006 70,963,389
	13,343,006	-	289,511,307	80,566,934	-	383,421,247

#### 30.4 Market risk management

Market Risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters while optimizing returns.



#### 30.4.1 Interest rate risk management

Interest / markup rate risk arises from the possibility that changes in interest / markup rates will affect the value of financial instruments. The Company has significant amount of interest based financial assets and financial liabilities which are largely based on variable interest / markup rates, therefore the Company has to manage the related finance cost which exposes it to the risk of 3 months and 6 months KIBOR. Since the impact on interest rate exposure is significant to the Company, management is considering the alternative arrangement to manage interest rate exposure in future.

#### 30.4.2 Interest rate sensitivity

If interest rates had been 100 basis points higher / lower and all other variables were held constant, the Company's profit for the year ended June 30, 2012 would increase / decrease by Rs. 1.704 million (2011: Rs. 2.991 million). This is mainly attributable to the Company's exposure to interest rates on its variable rate borrowings.

#### 30.4.3 Foreign exchange risk management

Foreign currency risk arises mainly where receivables and payables exist due to transactions with foreign undertakings and balances held in foreign currency. However, the Company is not exposed to foreign currency risk on assets and liabilities as it does not have foreign debtors or creditors.

#### 30.4.4 Equity price risk management

The Company is not exposed to equity price risks arising from equity investments as the Company has no such investment are held for trading purpose.

#### 30.5 Determination of fair values

#### Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arms length transaction other than in a forced or liquidation sale.

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### 30.6 Fair value estimation

IFRS 7 requires fair value measurement disclosures using following three level fair value hierarchy that reflects the significance of the inputs used in measured fair value of financial instruments.



- Level 1; Quoted prices (unadjusted) in active market for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. drive from prices). The Company has no items to report in this level.
- Level 3: Inputs for asset or liabilitity that are not based on observable market data (unobservable inputs).

The Company has not financial assets measured at above mentioned levels.

#### 30.7 Financial instruments by category

The Company finance its operation through equity, borrowings and management of working capital with a view to maintaining an approximate mix between various sources of finance to minimise risk. Taken as a whole, the Company's risk arising from financial instruments is limited as there is no significant exposure to price and cash flow risk in respect of such instruments.

The accounting policies for financial instruments have been applied for line items as below:

	Loans and	Held to	Total June 30,
	receivables	maturity	2012
June 30, 2012	Rupees	Rupees	Rupees
Assets as perbalance sheet			
Long term investments	_	1,097,447	1,097,447
Deposits	2,11 <del>4</del> ,237	_	2,114,237
Trade debts	117,804,013	_	117,804,013
Loans and advances	370,589	_	370,589
Other receivables	28,845	_	28,845
Cash and bankbalances	6,554,199	_	6,554,199
	126,871,883	1,097,447	127,969,330
		Financial	
		Liabilities	
		measured at	Total June 30,
		amortized	2012
		Rupees	Rupees
Liabilities as perbalance sheet			
Long term financing		80,566,934	80,566,934
Short term borrowings		89,855,760	89,855,760
Trade and otherpayables		67,788,967	67,788,967
Interest and mark-upaccrued on loans		9,606,595	9,606,595
	-	247,818,256	247,818,256



Loans and receivables Rupees	Held to maturity Rupees	Total Rupees
	2 254 644	2 254 444
2 114 237	2,234,044	2,254,644 2,114,237
, ,	_	105,689,215
, ,	_	304,697
•	_	86,061
6,528,607	_	6,528,607
114,722,817	2,254,644	116,977,461
	Financial Liabilities	
	measured at	Total June 30,
	amortized	2011
	Rupees	Rupees
	115,179,066	115,179,066
	183,935,786	183,935,786
	70,963,389	70,963,389
	13,343,006	13,343,006
	383,421,247	383,421,247
	receivables Rupees  - 2,114,237 105,689,215 304,697 86,061 6,528,607	receivables Rupees  - 2,254,644  2,114,237 105,689,215 304,697 86,061 6,528,607  - 114,722,817  2,254,644  Financial Liabilities measured at amortized Rupees  115,179,066 183,935,786 70,963,389 13,343,006

#### 31. CAPITAL MANAGEMENT DISCLOSURE

The Company's objectives, policies and processes for managing capital are as follows:

- The Company is not subject to any externally imposed capital requirements.
- The Company's objectives when managing capital are to safeguard the company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.
- Consistently with others in the industry, the company monitors capital on the basis of the debt-to-adjusted capital ratio. This ratio is calculated as net debt divided by adjusted capital. Net debt is calculated as total debt (as shown in the balance sheet) less cash and cash equivalents. Adjusted capital comprises all components of equity (i.e., share capital and unappropriated profit).



The debt-to-adjusted capital ratios at June 30, 2012 and June 30, 2011 were as follows:

	2012 Rupees	2011 Rupees
Total debt Less: Cash and cash equivalents	170,422,694 (6,554,199)	299,114,852 (6,528,607)
Net debt Total equity	163,868,495 187,625,416	292,586,245 150,234,380
Adjusted capital	351,493,911	442,820,625
Debt-to-adjusted capital ratio	46.62%	66.07%

#### 32. REMUNERATION OF CHIEF EXECUTIVE AND DIRECTORS

	Chief Executive		Dire	ectors	
Particulars	2012	2011	2012	2011	
	Rupees				
Managerial remuneration	864,293	755,172	1,952,837	1,686,206	
House rent	388,932	339,828	878,776	758,794	
Utilities	· –	_	592,487	442,998	
Traveling		_	1,416,065	1,932,165	
	1,253,225	1,095,000	4,840,165	4,820,163	
No. of persons	1	1	3	3	

- 32.1 No meeting fee was paid during the year.
- The Chief Executive and directors are also provided with the Company owned and maintained cars and telephones at their residences.

#### 33. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated undertakings, directors of the Company and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Remuneration of directors and key management personnel is disclosed in note 32. Other significant transactions with related party are as follows:

Relationship with the party	Nature of transactions	2012 Rupees	2011 Rupees
Associated undertaking	Purchase of Cotton	18,565,052	_
	Sale of Cotton	13,943,692	_

All transactions with related parties have been carried out on commercial terms and conditions.



			2012	2011
34.	PRODUCTION CAPACITY			
	Number of spindles installed and worked		30,592	30,592
	Number of shifts worked		1,038	1,038
	Capacity of yarn at 20's count			
	on the basis of utilization	Kgs	12,745,580	12,490,669
	Production of yarn at 20's count	Kgs	12,907,697	12,417,636

It is difficult to describe precisely the production capacity in spinning mills since it fluctuates widely depending on various factors such as count of yarn spun, spindles speed, twist and raw materials used, etc. It also varies according to the pattern of production adopted in a particular year.

#### 35. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

In respect of current year, the directors proposed to pay cash dividend of Rs. 8.2 million (2011: Rs. 8.2 million) @ Rs. 10.25 (2011: 10.25) per ordinary share of Rs. 10 each. This dividend is subject to approval by the shareholders at the forthcoming Annual General Meeting and has not been included as a liability in these financials statements. This will be accounted for subsequently in the year of payment.

#### 36. DATE OF AUTHORIZATION FOR ISSUE

These financial statements have been authorized for issue by the Board of Directors of the Company in its meeting held on October 2, 2012.

#### 37. GENERAL

Figures in the financial statements have been rounded-off to the nearest rupee except stated otherwise.



# PATTERN OF SHAREHOLDING OF THE SHAREHOLDERS OF THE COMPANY AS ON JUNE 30, 2012

Number of	Share	Total	
Shareholders	From	То	Shares held
104	1	100	5,495
23	101	500	5,588
9	501	1,000	7,748
7	1,001	5,000	21,670
8	5,001	10,000	72,776
1	10,001	15,000	10,064
8	15,001	20,000	141,947
5	20,001	25,000	105,848
2	25,001	30,000	54,624
1	30,001	35,000	34,166
3	35,001	40,000	106,026
0	40,001	45,000	0
1	45,001	50,000	47,209
3	50,001	75,000	186,839
0	75,001	80,000	0
0	80,001	85,000	0
175			800,000

Categories of	Shares		
Shareholders	Number	held	Percentage
Individuals	168	799,319	99.91
Joint Stock Company	2	150	0.02
Financial Institutions	1	5	0.00
Investment Corporation of Pakistan	2	100	0.01
Others	_	_	_
Corporate Law Authority	1	1	0.00
Deputy Administrator Abandoned Properties	s 1	425	0.05
_	175	800,000	100



# PATTERN OF SHAREHOLDING AS ON JUNE 30, 2012

### **ADDITIONAL INFORMATION**

Shareholders' Category	Number of Shareholders	Number of Shares Held
Associated Companies, Undertaking & Related Parties		NIL
Central Depository Company of Pakistan Limited	26	4,574
NIT and ICP		
Investment Corporation of Pakistan	2	100
DIRECTORS		
Mian Muhammad Jamil	1	61,000
Mian Tanvir Ahmad Sheikh	1	20,070
Mrs. Nusrat Jamil	1	65,376
Mian Anis Ahmad Sheikh	1	35,560
Mian Sarfraz Ahmad Sheikh	1	47,209
Mian Tauqir Ahmad Sheikh	1	34,166
Mian Muhammad Bilal Ahmad Sheikh	1	35,156
Mian Muhammad Alamgir Jamil Khan	1	60,463
CHIEF EXECUTIVE OFFICERS		
Mian Tanvir Ahmad Sheikh	1	20,070
Directors' / C.E.O's Spouses	15	248,405
Executives		NIL
Public Sector Companies and C.L.A.	1	1
Deputy Administrator Abandoned Properties	1	425
Shareholders holding 5% or more voting interest		
Mian Muhammad Jamil	1	61,000
Mian Sarfraz Ahmad Sheikh	1	47,209
Mrs. Nusrat Jamil	1	65,376
Mian Muhammad Alamgir Jamil Khan	1	60,463



# CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED PATTERN OF SHAREHOLDING AS ON JUNE 30, 2012

Number of	Shareholding		Total
Shareholders	From	То	Shares held
20	1	100	587
4	101	500	963
1	501	1,000	950
1	1,001	5,000	2,074
26			4,574
Categories of		Shares	
Shareholders	Number	held	Percentage
Financial Institution	1	5	0.11
Individuals	22	3,994	87.32
Joint Stock Companies	2	150	3.28
Others	1	425	9.29
	26	4,574	100.00



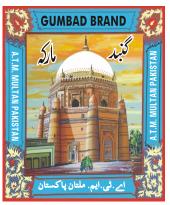
## FORM OF PROXY

l,
of
being a member of ALLAWASAYATEXTILE & FINISHING MILLS LIMITED, hereby
appoint
of
as my proxy in my absence to attend and vote for me and on my behalf at the
(Ordinary or / and Extraordinary as the case may be) General Meeting of the
Company to be held on the and at any adjournment
thereof
As witness my hand this
day of 2012
Signed by the said

Five Rupee Revenue Stamp

#### **IMPORTANT**

This form of proxy, duly completed, must be deposited at the Company's Registered office at Allawasaya Square, Mumtazabad Industrial Area, Vehari Road, Multan not less than 48 hours before the time for holding the meeting.



GUMBAD BRAND ™ www.allawasaya.com

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