

AZAM TEXTILE MILLS LIMITED
Annual Reports 2003

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COMPANY INFORMATION

BOARD OF DIRECTORS

| | |
|--------------------------|----------------------------|
| Mr. M. Naseem Saigol | Chairman / Chief Executive |
| Mr. M. Azam Saigol | |
| Mr. Shahid Sethi | |
| Mr. Muhammad Ilyas Bajwa | |
| Mr. Muhammad Asif Bajwa | |
| Mr. Saeed Mian Ansari | |
| Mr. Shahid Anwar | (NIT Nominee) |

AUDITCOMMITTEE

| | |
|-------------------------|-----------------|
| Mr. M. Azam Saigol | Chairman/Member |
| Mr. Shahid Sethi | Member |
| Mr. Muhammad Asif Bajwa | Member |

COMPANY SECRETARY

Mr. Sultan Ali

CHIEF FINANCIAL OFFICER

Mr. Muhammad Shamil, ACA

AUDITORS

M/s Hameed Chaudhi & Co.
Chartered Accountants

BANKERS

Allied Bank of Pakistan Limited
Askari Commercial Bank Limited
Bank Alfalah Limited
Deutsche Bank AG
Faysal Bank Limited
Habib Bank Limited
National Bank of Pakistan
Union Bank Limited
United Bank Limited

REGISTERED OFFICE

06-Egerton Road, Lahore
Tel: 6306130-9(10 Lines)
Fax 6568699 , E-mail shares@sargois.com

MILLS

51-KM.MultanRoad,
Bhai Pheru, District Kasur

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Seventeenth Annual General Meeting of Shareholders of Azam Textile Mills Limited will be held on Friday, January 30, 2004 at 10:30 A.M. at 06-Egerton Road, Lahore the Registered Office of the Company to transact the following business:-

1. To confirm the minutes of Sixteenth Annual General Meeting held on 31 March 2003.
2. To receive and adopt the Annual Audited Accouts for the year ended 30 September 2003 alongwith Directors and Auditors' Reports thereon.
3. To appoint M/s Manzoor Hussain Mir & Co. Chartered Accountants Lahore as Auditors of the Company to hold office till the conclusion of the next Annual General Meeting and to fix their remuneration. M/s Hameed Chaudhari & Co. Chartered Accountants Lahore the retiring Auditors of the Company are not eligible for re-appointment under the terms of code of coperate Governance
4. Any other business with the permission of the Chair.

By Order of the Board

LAHORE: JANUARY 09,2004

(Sultan Ali)

Company Secretary

Notes:

1. Share Transfer Books of the Company will remain closed from January 30, 2004 to February 05, 2004 (both days inclusive).
2. A member entitled to attend and vote at this meeting may appoint another Member as his/her proxy. Pro., es in order to he effective, must be received at 06-Egerton Road, Lahore, the Registered Office of the Company not later than forty-eight hours before the time for holding the meeting and must be duly stamped, signed and witne- >ed
3. Members whose shares are deposited with Central Depository System are requested to bring their original National Identity Cards or Passports along with their Account Numbers in Central Depository System for attending the
4. Members are requested to notify the Company change in their addresses, if any.

VISION

To accomplish, build up and sustain a good reputation of the project in textile sector locally and globally by marketing high quality of yam through team work by means of honesty, integrity and commitment.

MISSION

To transform the Company into a modern and dynamic Yam manufacturing Company and to provide quality products to customers and explore new markets to promote / expand sales of the Company through Good Governance and foster a sound and dynamic team, so as to achieve optimum profitability for the Company for sustainable and equitable growth and prosperity of the Company.

DIRECTORS' REPORT

Your directors take this opportunity to present before you the Annual Report and Financial Statements of the Company for the Year ended September 30,2003.

During the year under review Global economic and political conditions remain very fragile. First the SARS epidemic affected very badly the economic activity in our region and lately Iraq war further deteriorated the economic and political seence of the whole world. These factors also affected the economy of our Country which remained uncertain through out the year. Owing to the above situation textile exports faced unprecedented difficulties which directly hit back the

price structure of domestic market, which remain depressed through out the year.

During the year under review the Company achieved sale of Rs. 735.957 million as compared to previous year sale of Rs. 540.799 million. The Company earned a Gross Profit of Rs. 5.364 million as compared to Rs. 38.688 million last year. The Company suffered pretax loss of Rs. 51.816 million as against pretax loss of Rs. 21.684 million last year.

The losses for the year are mainly attributed to consistent increase in prices of raw cotton through out the year which reached Rs. 2,700 per maund level during the year. These were further affected by depressed yarn prices in International as well as local yarn market. We were further affected by the higher mark up rates charged by the Financial Institutions as compared to the rates with others charged as a whole during the year.

Despite of the unfavorable operational results management of your Company is trying its best and is able to renegotiate rates of markup with National Bank of Pakistan on working capital limits from 12% to 8% per annum effective from July 2003. Negotiation for further reduction in mark up is in process.

In addition to this we have totally revamped the Production pattern of our Company and started the production of Super Fine Count ranging from 52/1 to 80/1 count yarn instead of conventional count of 20/1 and 30/1. By the Grace of Almighty Allah we have achieved Cash break even during the first quarter of year 2003-2004 due to this change and we hope that in coming days we will be able to earn profits.

The following note wise comments are offered on the Auditors observation as contained in their report.

2.4) The Company operates an unfunded gratuity scheme covering all its permanent employees who attained the minimum qualifying period. Provision is being made on fair estimation based on Company's Policy. 8.1,

8. 2& 8.3) Due to acute liquidity crunch the Company was not able to service these Govt. levies on timely basis. As the liquidity position of the Company is improved in the subsequent period, efforts are being made to clear these dues on timely basis in order to avoid additional charges.

9.8) In accordance with Company Policies consistently applied over the years, we have not accounted for deferred tax liability.

15.1) These balances are recoverable against pending final settlement of concerned employee's.

15.2) Efforts are being made to recover these outstanding balances and we hope that bulk of these balances will be recovered soon, the remaining balance if any will be written off subsequently.

The Auditors M/s Hameed Chaudhri & Co. Chartered Accountants retire and are not being eligible for reappointment as per requirements of Statutory Regulation No.XII of Code of Corporate Governance.

The Board proposes the name of M/s Manzoor Hussain Mir & Co. Chartered Accountants for the appointment of auditors of the Company for the year 2003-2004.

The Directors state that:-

The Financial Statements prepared by the Management present a true and fair state of affairs of the Company, the results of its operations, cash flow and changes in equity.

Proper Books of Accounts have been maintained.

Appropriate Accounting Policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.

International Accounting Standards as applicable in Pakistan have been followed in preparation of Financial Statements except IAS 19.

The system of Internal Control is sound in design and has been effectively implemented and monitored. There are no significant doubts upon Company's ability to continue as a going concern.

There has been no material departure from best practices of Corporate Governance as detailed in the listing regulations. Significant deviation from last year in operating results of the Company and reasons thereof have been explained.

The key operating and financial data for the last six years is annexed to the Director's Report.

There are no outstanding statutory payments on account of taxes, duties, levies and charges except as shown in notes to the accounts.

There are no significant plans for corporate restructuring, business expansion and discontinuation of operations except for improvement in the normal business activities to increase the business.

The labour management relations remained cordial. Due to adoption of strict safety measures no significant accident was happened during the year.

We have taken all steps to ensure safe and healthy environment of our plant and are around.

Directors meetings of the Board of Directors of the Company during the year under review were four held on December 31,2003, January 31,2003, May 31,2003 and July 31,2003. Following was the attendance of the Directors:-

| NAME OF DIRECTOR | NO. OF MEETINGS ATTENDED |
|--|--------------------------|
| Mr. M. Naseem Saigol | 4 |
| Mr. M. Azam Saigol | 4 |
| Mr. Shwhid Sethi | 3 |
| Mr. Muhammad Ilyas Bajwa | 2 |
| Mr. Muhammad Asif Bajwa | 1 |
| Mr. Saeed Mian Ansari | 1 |
| Mr. Muhammad Ayub (Registered on July 03, 2003) (NIT Nominee) | 2 |
| Mr. Shahid Anwar (Appointed on July 03, 2003) (NIT Nominee) | - |

During the year under review Mr. Muhammad Ayub (NIT Nominee) resigned and in his place NIT Nominee Mr. Shahid Anwar was appointed as Director of the Company. We wish to place on record our appreciation to the outgoing Director.

During the period under review no Director, Chief Executive Officer, Chief Financial Officer, Company Secretary and their spouses and minor children sell, buy or take any position in shares of the Company.

PATTERN OF SHAREHOLDING

A statement-showing pattern of shareholding as on September 30, 2003 is annexed.

ACKNOWLEDGMENT

We wish to thank to our banks and shareholders for their continued support and confidence on the Company. We are pleased to record our appreciation of the services rendered by the employees of the Company and hope that the same

KEY OPERATING AND FINANCIAL DATA

| Particulars | 2003 (,000) | 2002 (,000) | 2001 (,000) | 2000 (,000) | 1999 (,000) | 1998 (,000) |
|----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Sales - Net | 735,957 | 540,799 | 586,711 | 561,915 | 636,579 | 510,627 |
| Gross Profit | 5,364 | 38,688 | 36,356 | 115,772 | 45,098 | 46,124 |
| Profit/(Loss) Before Tax | -51,816 | -21,342 | -38,806 | 35,991 | -27,023 | -21,742 |
| Profit/(Loss) After Tax | -55,599 | -22,365 | -28,057 | 33,136 | -30,157 | -23,899 |
| Share Capital | 132,750 | 132,750 | 132,750 | 132,750 | 132,750 | 132,750 |
| Shareholders Equity | -89,268 | -92,275 | (69,91 1) | -41,854 | -71,762 | -41,605 |
| Fixed Assets - Net | 426,680 | 449,670 | 466,758 | 486,814 | 519,067 | 209,398 |
| Total Assets | 756,492 | 757,195 | 750,788 | 746,046 | 752,865 | 431,750 |
| Bank Borrowings | 219,521 | 238,056 | 232,271 | 210,628 | 315,081 | 271,759 |
| RATIOS | | | | | | |
| Profitability: | | | | | | |
| Gross Profit Margin | 0.73 | 7.15 | 620 | 20.6 | 7.08 | 9.03 |
| Profit/(Loss) After Tax | -7.55 | -4.14 | -4.78 | 5.9 | -4.74 | -4.68 |
| (Loss) / Earning Per Share - Rs. | -4.19 | -1.68 | -2.11 | 2.5 | -2.27 | -1.8 |
| Activity: | | | | | | |
| Sales to Fixed Assets - Times | 1.72 | 120 | 126 | 1.15 | 1.23 | 2.44 |
| Liquidity: | | | | | | |
| Current Ratio - Times | 0.66 | 0.89 | 1.03 | 0.84 | 0.76 | 0.76 |
| Break Up Value Per Share - Rs. | -6.72 | -6.95 | -527 | -3.15 | -5.41 | -3.13 |

STATEMENT OF COMPLIANCE OF CODE OF CORPORATE GOVERNANCE

The Board of Directors of the Company are pleased to state that we have adopted the Code of Corporate Governance and all the necessary action have been taken for all applicable and relevant clauses and the Board agrees to take care of the remaining clauses as and when applicable.

REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of AZAM TEXTILE MILLS LIMITED to comply with the Listing Regulation No. 37 of the Karachi Stock Exchange (Guarantee) Limited, Chapter XIII of Listing Regulations of Lahore Stock Exchange (Guarantee) Limited and Chapter XI of Listing Regulations of the Islamabad Stock Exchange (Guarantee) Limited where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement* of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, except for the qualifications / observations mentioned in our report to the members of the Company and the extent to which these may affect the Company's compliance with the Code of Corporate Governance, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance.

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of AZAM TEXTILE MILLS LIMITED as at 30 September, 2003 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

(a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;

(b) in our opinion:

(i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;

(ii) the expenditure incurred during the year was for the purpose of the Company's business; and

(iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;

(c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming

part thereof, except for the contents of note 2.4(b) and 9.8 conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and, except for the contents of notes 8.1, 8.2, 8.3, 15.1 and 15.2 and the extent to which these may affect the annexed financial statements, respectively give a true and fair view of the state of the Company's affairs as at 30 September, 2003 and of the loss, its cash flows and changes in equity for the year then ended; and

4d)— in our opinion, no zakat_was_ deductible at source under the Zakat and Ushr Ordinance, 1980.

Without qualifying our opinion, we wish to draw attention to note 1.2 which explains the reasons for preparation of annexed financial statements, on the going concern basis.

LAHORE: JANUARY 09,2004
CHARTERED ACCOUNTANTS.

HAMEED CHAUDHRI & CO.,

BALANCE SHEET
AS AT 30 SEPTEMBER, 2003

| | Note | 2003 Rupees | 2002 Rupees |
|---|------|----------------|----------------|
| SHARE CAPITAL | | | |
| Authorized: | | | |
| 15, 000,000 ordinary shares of Rs. 1 0/- each | | 150,000,000 | 150,000,000 |
| Issued, subscribed and paid-up | 3 | 132,750,000 | 132,750,000 |
| Accumulated Loss | | -222,018,169 | -225,025,432 |
| | | -89,268,169 | -92,275,432 |
| SURPLUS ON REVALUATION OF FIXED ASSETS | | | |
| LONG TERM FINANCES | 4 | 255,132,835 | 313,738,780 |
| LONG TERM LOANS | 5 | 94,985,000 | 126,418,000 |
| DEFERRED LIABILITY FOR GRATUITY | 6 | 41,329,697 | 41,329,697 |
| CURRENT LIABILITIES | | 5,089,322 | 4,631,414 |
| Overdue mark-up on long term finances | 5.6 | 8,560,610 | 13,278,154 |
| Current portion of long term finances | 5 | 37,919,002 | 24,903,952 |
| Short term finances | 7 | 78,055,747 | 73,456,843 |
| Creditors, accruals and other liabilities | 8 | 126,530,922 | 82,512,393 |
| Provision for taxation | 9 | 13,283,513 | 12,234,600 |
| Unclaimed dividend | | 102,700 | 102,700 |
| | | 264,452,494 | 206,488,642 |
| CONTINGENCIES AND COMMITMENTS | | | |
| | 10 | 571,721,179 | 600,331,101 |
| | | 571,721,179 | 600,331,101 |
| | Note | 2003 Rupees | 2002 Rupees |
| OPERATING | | | |
| FIXED ASSETS | 11 | 426,679,900 | 449,670,236 |
| SECURITY DEPOSITS | | 317,060 | 167,060 |
| CURRENT ASSETS | | | |
| Stores, spares and loose tools | 12 | 5,421,791 | 5,781,214 |
| Stock-in-trade | 13 | 70,578,000 | 66,373,000 |
| Trade debtors | 14 | 10,300,341 | 18,855,423 |
| Advances, deposits, prepayments and other receivables | 15 | 57,390,140 | 55,551,301 |
| Cash and bank balances | 16 | 1,033,947 | 3,932,867 |
| | | 144,724,219 | 150,493,805 |
| — | | 571,721,179 | 600,331,101 |

CASH FLOW STATEMENT
FOR THE YEAR ENDED 30 SEPTEMBER, 2003

| | 2003 Rupees | 2002 Rupees |
|--|----------------|----------------|
| NET CASH INFLOW FROM OPERATING ACTIVITIES (Note 'A') | 36,295,807 | 33,577,544 |
| CASH FLOW FROM FINANCING ACTIVITIES | | |
| Long term finances repaid | -18,417,950 | -35,454,048 |
| Short term finances - net | 4,598,904 | 23,206,088 |
| Financial charges paid | -26,012,531 | -11,520,928 |
| Dividend paid | - | -7,487 |
| NET CASH OUTFLOW FROM FINANCING ACTIVITIES | -39,831,577 | -23,776,375 |
| CASH FLOW FROM INVESTING ACTIVITIES | | |
| Tangible fixed assets acquired | -3,083,150 | -8,519,865 |
| Sale proceeds of operating fixed assets | 3,720,000 | 1,454,295 |
| NET CASH IN FLOW /(OUTFLOW) FROM INVESTING ACTIVITIES | 636,850 | -7,065,570 |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS | -2,898,920 | 2,735,599 |
| CASH AND CASH EQUIVALENTS- At the beginning of the year | 3,932,867 | 1,197,268 |
| CASH AND CASH EQUIVALENTS- At the end of the year | 1,033,947 | 3,932,867 |

The annexed note form an integral part of these financial statements..

CHIEF EXECUTIVE DIRECTOR CHIEF FINANCIAL OFFICER

| NOTE 'A' | 2003 Rupees | 2002 Rupees |
|---|----------------|----------------|
| CASH FLOW FROM OPERATING ACTIVITIES | | |
| Loss for the year - before taxation and extraordinary item | -51,815,642 | -21,683,562 |
| Adjustments for: | | |
| Depreciation | 22,670,738 | 24,067,158 |
| Provision for gratuity - net | 457,908 | 1,439,935 |
| (Profit)/Loss on sale of fixed assets | -317,252 | 85,832 |
| Financial charges | 32,705,108 | 31,332,721 |
| Balances written-off | - | 465,000 |
| Deferred costs amortized | - | 120,597 |
| CASH INFLOW FROM OPERATING ACTIVITIES - Before working capital changes | 3,700,860 | 35,827,681 |
| Decrease / (increase) in current assets | | |
| Stores, spares and loose tools | 359,423 | 106,931 |
| Stock-in-trade | -4,205,000 | -21,377,000 |
| Trade debtors | 8,555,082 | -904,770 |
| Advances, deposits, prepayments and other receivables excluding income taxes | 261,318 | -35,826 |
| Increase in creditors, accruals and other liabilities | 32,608,408 | 22,538,863 |
| | 37,579,231 | 368,198 |
| CASH INFLOW FROM OPERATING ACTIVITIES - before taxation | 41,280,091 | 36,195,879 |
| Taxes paid | -4,834,284 | -2,618,335 |
| NET CASH INFLOW FROM OPERATING ACTIVITIES | 36,445,807 | 33,577,544 |
| Increase in security deposits | -150,000 | - |

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 SEPTEMBER, 2003

| | Share Capital | Accumulated Loss | Total |
|---|------------------|---------------------|-------------|
| | | Rupees | |
| Balance as at 30 September, 2001 | 132,750,000 | -202,660,646 | -69,910,646 |
| Loss for the year ended 30 September, 2002 | - | -22,706,348 | -22,706,348 |
| Transfer from surplus on revaluation of fixed assets on disposal of revalued fixed assets | - | 341,562 | 341,562 |
| Balance as at 30 September, 2002 | 132,750,000 | -225,025,432 | -92,275,432 |
| Loss for the year ended 30 September, 2003 | - | -55,598,682 | -55,598,682 |
| Transfer from surplus on revaluation of fixed assets on account of incremental depreciation for: | | | |

| | | | |
|----------------------------------|-------------|--------------|-------------|
| -prior years | - | 45,338,804 | 45,338,804 |
| -current year | - | 13,267,141 | 13,267,141 |
| Balance as at 30 September, 2003 | 132,750,000 | -222,018,169 | -89,268,169 |

The annexed notes from an integral part of these financial statements.

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30 SEPTEMBER, 2003

1. STATUS AND NATURE OF BUSINESS

1.1 The Company was incorporated on 10 March, 1987 as a Public Company and its shares are quoted on Stock Exchanges in Pakistan. The Company is principally engaged in manufacture and sale of yarn.

1.2 Basis of accounting

The Company has been suffering losses and its accumulated losses aggregated Rs.222.018 million as on the balance sheet date and as of that date current liabilities of the Company exceeded its current assets by Rs.81.809 million. However, inspite of the negative equity, the Company has fully paid the overdue portion of DF-I outstanding as at September, 2003 by 31 December, 2003.

These financial statements, however, have been prepared on the 'going concern basis' on the assumptions that the Company will achieve satisfactory levels of profitability in the foreseeable future based on the plans drawn by the management for this purpose and will have the required continued financial support from the Sponsors, Associated Companies and the Company's Bankers. Mark-up rates on long term and short term finances have also been reduced during the current year. Consequently, these financial statements do not include any adjustment relating to realisation of the Company's assets and liquidation of its liabilities that might be necessary should the Company be unable to continue as a 'going concern'.

2. SIGNIFICANT ACCOUNTING POLICIES

2.1 Statement of Compliance

These financial statements, except for IAS 19 - Employee Benefits (note 2.4(b)), IAS 39 Financial Instruments: Recognition and Measurement (note 6.2) and IAS 12 - Income Taxes (note 9.8), have been prepared in accordance with the approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives take precedence.

2.2 Accounting convention

These financial statements have been prepared under the historical cost convention, except for:

- modification of foreign currency translation adjustments as stated in note 2.3;
- exchange risk coverage fee adjustments capitalised as part of plant and machinery.

2.3 Foreign currency translations

Transactions in foreign currencies are accounted for in Pak Rupees at the exchange rates prevailing on the date of transactions. Assets and liabilities in foreign currencies are translated into Pak Rupees at the exchange rates prevailing on the balance sheet date except foreign exchange forward contracts, which are translated at the contracted rates. Exchange fluctuations and exchange risk coverage fee on principal loans are capitalised as part of the cost of plant and machinery acquired out of the proceeds of such loans.

All other exchange fluctuations are taken to profit and loss account.

2.4 Staff retirement benefits

- (a) The Company operates an un-funded gratuity scheme for its eligible employees. Provision is made annually to cover the obligation under the scheme.
- (b) Actuarial valuation of the gratuity scheme as required by IAS-19 has not been carried-out so far. Disclosures / related adjustments as required by IAS-19, therefore, have not been included in these financial statements.

2.5 Taxation

Current:

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and tax rebates available, if any, or minimum tax at the rate of 0.5% of turnover, whichever is higher.

Deferred:

Deferred tax liability as required by IAS-12 has not been accounted for. Disclosures / related adjustments as required by IAS-12, therefore, have not been included in these financial statements (note 9.8).

2.6 Tangible fixed assets and depreciation thereon

Freehold land is stated at revalued amount. Buildings on freehold land and plant & machinery are stated at revalued amounts less accumulated depreciation. Other operating fixed assets are stated at cost less accumulated depreciation. Capital work-in-progress is stated at cost. The cost of some items of plant & machinery also include exchange risk coverage fee and exchange fluctuations on foreign currency loans capitalised during prior years .

Depreciation is charged to income applying reducing balance method to write-off the cost/revalued amounts, capitalised exchange risk coverage fee and exchange fluctuations over estimated remaining useful life of assets. Current rates of depreciation are stated in note 11. No depreciation is provided on assets in the year of disposal/retirement whereas full year's depreciation is charged in the year of purchase/commercial operations.

Gain / loss on disposal of fixed assets is taken to profit and loss account.

Normal repairs and maintenance are taken to profit and loss account. Major improvements and modifications are capitalised and assets replaced are retired.

2.7 Impairment of assets

The management assesses at each balance sheet date whether there is any indication that an asset is impaired. If any such indication exists, the management estimates the recoverable amount of the asset. If the recoverable amount of the asset is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount by charging the impairment loss against income for the year.

2.9 Stores, spares and loose tools

These are valued at moving average cost except items-in-transit, which are valued at cost accumulated to the balance sheet date.

2.10 Stock-in-trade

Rasis nf valuation are as follows:

| Particulars | Mode of valuation |
|-----------------|--|
| Raw materials | - At lower of annua value. |
| Work-in-process | - At cost. |
| Finished goods | - At lower of cost and net releasible value. |
| Waste | - At releasible value. |
| Purchased yarn | -At cost (FIFO). |

- Cost in relation to work-in-process and finished goods represents annual average manufacturing cost which consists of prime cost and appropriate manufacturing overheads.

- Net releasible value signifies the selling price in the ordinary course of business less cost necessary to be incurred to effect such sale.

2.11 Trade debtors

Trade debtors are carried at original invoice amount less an estimate for doubtful debtors based on review of outstanding amounts at the year-end. Bad debts are written-off when identified.

2.12 Revenue recognition

- Local sales are recorded when goods are delivered to customers and invoices raised.
- Export sales are booked on shipment basis.
- Export rebate is accounted for on accrual basis.

2.13 Borrowing costs

Borrowing costs incurred on finances obtained for acquisition of fixed assets are capitalised upto the date of commissioning of the respective assets. All other borrowing costs are taken to profit and loss account.

2.14 Provisions

Provisions are recognised when the Company has a present, legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

2.15 Financial assets and liabilities

Financial assets

The Company's principal financial assets are security deposits, trade debtors, deposits and other receivables and cash & bank balances.

Financial liabilities

Financial liabilities are classified according to the substance of the contractual arrangements entered into. Significant financial liabilities include long term finances, long term loans, short term loans, bank overdraft, creditors & other liabilities and dividend payable. These are stated at nominal value.

2.16 Offsetting of financial instruments

Financial assets and liabilities are off-set and the net amount reported in the balance sheet when there is a legally enforceable right to set-off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

2.17 Cash and cash equivalents

For the purpose of the cash flow statement, cash and cash equivalents comprise of cash-in-hand and balances at banks.

2.18 Related party transactions

Sales, purchases and other transactions with related parties are made at arm's length prices determined in accordance with the comparable uncontrolled price method except for the allocation of expenses relating to combined offices shared with the Associated Companies, which are on the actual basis.

| i. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL | 2003 Rupees | 2002 Rupees |
|---|--|----------------|
| 8,850,937 | ordinary shares of Rs. 10 each issued for cash | 88,509,370 |
| 4,424,063 | ordinary shares of Rs. 10 each | 44,240,630 |
| issued by | conversion of sponsors' loans | 44,240,630 |
| 13,275,000 | | 132,750,000 |

3.1 No shares were held by the Associated Undertakings as at 30 September, 2003 (2002:Nil).

4. SURPLUS ON REVALUATION OF FIXED ASSETS

| | | |
|---|-------------|-------------|
| Balance as at 01 October, | 313,738,780 | 314,080,342 |
| Less: Transferred to accumulated loss on account of incremental depreciation charged in: | | |
| -prior years' | 45,338,804 | - |
| current year | 13,267,141 | - |
| | 58,605,945 | - |
| | 255,132,835 | 314,080,342 |
| Less: Transferred to accumulated loss on account of surplus realised on disposal of revalued assets | - | 341,562 |
| | 255,132,835 | 313,738,780 |

4.1 In accordance with the amendment introduced in section 235 of the Companies Ordinance, 1984 through the Companies (Amendment) Ordinance, 2002 and subsequent notification of SECP, amount equal to incremental depreciation for the year and incremental depreciation charged in prior years have been transferred to accumulated loss to record realisation of surplus to the extent of incremental depreciation charged.

4.2 Refer contents of note 11.1.

| | 2003 Rupees | 2002 Rupees |
|---|----------------|----------------|
| 5. LONG TERM FINANCES - Secured | | |
| National Bank of Pakistan (NBP) | | |
| Restructured / rescheduled finances: | | |
| - Demand finance - I (DF - I) - mark-up bearing | 110,790,000 | 120,690,000 |
| - Demand finance - II (DF - II) - frozen mark-up | 22,114,002 | 30,631,952 |
| | 132,904,002 | 151,321,952 |
| Less: Current portion grouped under current liabilities | | |
| - Instalments overdue | | |
| -DF-I | 7,500,000 | - |
| -DF-II | - | 1,519,952 |
| - Instalments due within following twelve months | | |
| -DF-I | 18,000,000 | 17,400,000 |
| -DF-II | 12,419,002 | 5,984,000 |
| | 37,919,002 | 24,903,952 |
| | 94,985,000 | 126,418,000 |

5.1 These demand finances had been obtained for repayment of short term finances. NBP, during the year ended 30 September, 1999, restructured / rescheduled these finances as follows:

(a) Mark-up accrued during 1996-97 amounting Rs.34.790 million, which was deferred in 1996-97 and fell due for payment in 1998-99 was capitalised in the principal of Rs.85 million thus making the total liability to Rs. 119.790 million.

(b) Another long term demand finance was created by transfer of Rs.30 million from short term finances. Originally, this long term finance was repayable in four equal half-yearly instalments of Rs.7.5 million commencing September, 1999.

These demand finances, during the preceding year, were restructured and repayment terms were also rescheduled as detailed in note 5.2.

5.2 NBP, superseding all the previous rescheduling / restructuring arrangements vide its letter no. MB:CR:CF/3412 dated 28 December, 2001, restructured / rescheduled the outstanding liabilities as stated in note 5.1 with the cut-off date of 31 December, 2001 as detailed below:

(a) The liabilities stated in note 5.1 (a) and (b) were clubbed and a demand finance of Rs. 134.790 million was created as DF-I. The balance of this DF-I as at 30 September, 2001 was arrived at as follows:
Liabilities outstanding as at 30 September, 2000 of:

| | Rupees |
|------------|-------------|
| Uld Dh - 1 | 119,790,000 |
| Old DF-II | 11,500,000 |
| Add: | 131,290,000 |

| | |
|--|-------------|
| Instalment of old DF-I adjusted against short term finances | 2,500,000 |
| Instalment of principal portion of old DF-II adjusted against mark-up of old DF-II | 1,000,000 |
| | 3,500,000 |
| Total restructured liability of DF-I (mark-up bearing) | 134,790,000 |

(b) Mark-up outstanding as at 31 December, 2001 on old DF - I and old DF-H aggregating Rs. 51.986 million -,was restructured / rescheduled as DF-II; the balance of which as at 30 September, 2001 was arrived at as follows:

Mark-up accrued upto 30 September, 2000 on:

| | Rupees |
|---|------------|
| Old DF-I | 30,997,615 |
| Old DF-II | 4,695,044 |
| | 35,692,659 |
| Add: Mark-up accrued upto 31 December, 2001 at the mark-up rates ranging from 16% to 17.89% per annum approximately | 33,152,903 |
| | 68,845,562 |
| Less: Instalment towards principal portion of old DF - II adjusted against mark-up of old DF-II | 1,000,000 |
| Total mark-up waived-offby NBP | 15,859,562 |
| | 16,859,562 |
| Total restructured liability of DF - II (frozen mark-up) | 51,986,000 |
| Less: Mark-up expense pertaining to the year ending on 30 September, 2002 | 4,756,425 |
| Balance as at 30 September, 2001 | 47,229,575 |

(c) NBP, during the year ended 30 September, 2001, reduced mark-up rate to 14% per annum from 16% to 17.89% per annum with effect from 01 January, 2000 which resulted in waiver in mark-up liability amounting Rs.15,859,562. Waiver in mark-up liability amounting Rs. 14,082,348 was accounted for in the accounts for the year ended 30 September, 2001 as an Extraordinary Item whereas balance of Rs. 1,777,214 was accounted for during the preceding year accordingly.

5.3 The rescheduled / restructured finances were repayable in seventy (70) monthly instalments of Rs.3.300 million each commencing January, 2002 in the following manner:

- Rs. 1.500 million towards DF-I

- Rs. 1.800 million towards DF-II and mark-up of DF-I

NBP, during the current year, reduced mark-up rate of DF-I from 14% to SBP discount rate plus 1.5% with floor of 9% per annum and issued a revised repayment schedule in which the number of monthly instalments have been reduced to sixty six (66).

5.4 These finances are secured against first charge (5% registered and 95% equitable mortgage) for aggregate restructured debt on fixed assets of the Company duly registered with Registrar of the Securities and Exchange Commission of Pakistan (SECP), first charge on stock-in-trade, book debts and other assets of the Company duly registered with SECP, demand promissory note executed by the Company and personal

(a) The directors' loans to the Company shall be sub-ordinated to NBP's loan and shall not be withdrawn till adjustment of total liabilities.

(b) The Company has undertaken not to change its corporate structure without the approval of NBP. Failure to comply with the terms of restructuring / rescheduling will entitle NBP to withdraw the financial relief provided and also to initiate the legal steps for recovery of total liabilities.

5.6 The Company, during the year, has repaid Rs.27.955 million on account of DF-II and mark-up of DF-

I. However, it adjusted Rs. 8.518 million against principal portion of DF-II and Rs. 19.437 million against mark-up of DF-I. Hence, overdue mark-up of DF-I, for the current year, amounted Rs.8.651 million (2002: Rs. 13.278 million). However, the Company has repaid overdue mark-up of Rs.6.974 million subsequent to the balance sheet date.

6. LONG TERM LOANS - Unsecured

6.1 These represent interest-free loans provided by the Company's Chief Executive and a Director. These loans, however, are being considered by the Company's management as long term.

6.2 The amortisation adjustments, as required by IAS 39 (Financial Instruments: Recognition and Measurement) in respect of these loans have not been made in these financial statements as the terms of these loans have not yet been finalised and reason stated in note 5.5(a).

| | Note | 2003 Rupees | 2002 Rupees |
|--|------|----------------|----------------|
| 7. SHORT TERM FINANCES | | | |
| Cash, running, morabaha finances and export refinances - secured | 7.1 | 77,656,085 | 73,434,331 |
| Temporary bank overdraft - unsecured | 7.2 | 399,662 | 22,512 |
| | | 78,055,747 | 73,456,843 |

7.1 Short term finance facilities available from commercial banks under mark-up arrangements aggregate Rs.212.500 million (2002:Rs.205.000 million) of which facilities aggregating Rs. 134.844 million (2002: Rs. 131.566 million) remained unutilised at the year-end. These facilities carry mark-up at the rates ranging from Re.0.22 to Re.0.47 per thousand Rupees per day. Facilities available for opening letters of credit amount to Rs.20.00 million (2002:Rs.5.00 million) as sub-limit of cash finance facility of Rs. 150.00 million. These facilities are secured against first equitable mortgage charge on present and future fixed assets, first registered charge on stock-in-trade, book debts and other assets of the Company, collateral securities in the form of associated companies' shares owned by the directors and shareholders, pledge / hypothecation of stock-in-trade, personal guarantees of the sponsoring directors and some of the shareholders and trust receipts. These facilities are expiring on various dates by 31 May, 2004

7.2 This has arisen due to issuance of cheques for amounts in excess of balances at bank accounts.

8. CREDITORS, ACCRUALS AND OTHER LIABILITIES

Due to an Associated Undertaking:

| | | | |
|---------------------------------------|-----------|-------------|------------|
| - Saritow Spinning Mills Limited | | 10,173,850 | 20,437,211 |
| Creditors | | 17,582,499 | 25,319,592 |
| Accrued expenses | | 9,722,200 | 7,740,927 |
| Advance payments | | 1,463,535 | 282,778 |
| Security deposits | | 20,000 | 10,000 |
| Mark-up on short term finances | | 11,410,121 | - |
| Sales tax payable - net of refundable | 8.1 & 8.2 | 63,127,763 | 18,767,292 |
| Tax deducted at source | 8.3 | 12,374,133 | 9,566,173 |
| Others | | 656,821 | 388,420 |
| | | 126,530,922 | 82,512,393 |

8.1 The Company has not deposited sales tax aggregating Rs. 109.061 million on cotton purchases pertaining to current and prior years in contravention of Special Procedure for Ginning Industry Rules, 1996 of the Sales Tax Act, 1990.

8.2 The Company has claimed sales tax aggregating Rs. 45.468 million in contravention of Section 7 of the Sales Tax Act, 1990.

8.3 This was not deposited in the Government Treasury as required by the Income Tax Rules. Further, additional tax as required by section 86 of the repealed Income Tax Ordinance, 1979 and section 205 of the Income Tax Ordinance, 2001 has neither been worked-out nor provided for in these financial statements.

The Company had filed a petition in the Lahore High Court under section 47 of the Sales Tax Act, 1990 against the said demand. The Court, vide its order dated 28 July, 2003 decided the case in favour of the Company and set aside the demand raised by the Tribunal. The amount deposited has been accounted for as 'sales tax refundable (note 15)'.

10.3 Commitments for irrevocable letters of credit outstanding as at 30 September, 2003 were for Nil (2002:Rs.8.700 million).

10.4 Foreign bills discounted by the Company from one of its banks outstanding as at 30 September, 2003 were for Nil (2002:Rs.9.851 million).

10.5 Refer Contents of Note 9.5

II. OPERATING FIXED ASSETS-Tangible

COST / REVALUATION

DEPRECIATION

Net Book

| PARTICULARS | As at 30 September, 2002 | Additions | Disposals | As at 30 September, 2003 | To 30 September, 2002 | For the year | On Disposals | To 30 September, 2003 | at 30 September 2003 | |
|------------------------|-----------------------------|-----------|-----------|-----------------------------|--------------------------|--------------|--------------|--------------------------|-------------------------|-------------|
| -Cost | 4,018,835 | - | - | 4,018,835 | - | - | - | - | 4,018,835 | |
| - Revaluation | 3,057,165 | - | - | 3,057,165 | - | - | - | - | 3,057,165 | |
| | 7,076,000 | - | - | 7,076,000 | - | - | - | - | 7,076,000 | |
| Buildings on | | | | | | | | | | |
| -Cost | 59,487,353 | - | - | 59,487,353 | 5 | 39,289,192 | 1,009,908 | - | 40,299,100 | 19,188,253 |
| - Revaluation | 22,777,564 | - | - | 22,777,564 | 5 | 4,276,488 | 925,054 | - | 5,201,542 | 17,576,022 |
| | 82,264,917 | - | - | 82,264,917 | | 43,565,680 | 1,934,962 | - | 45,500,642 | 36,764,275 |
| - Cost | 365,418,508 | 3,000,000 | 3,000,000 | 365,418,508 | 5 | 215,572,400 | 7,492,305 | - | 223,064,705 | 142,353,803 |
| - Revaluation | 287,904,051 | - | - | 287,904,051 | 5 | 41,062,316 | 12,342,08" | - | 53,404,403 | 234,499,648 |
| | 653,322,559 | 3,000,000 | 3,000,000 | 653,322,559 | | 256,634,716 | 19,834,392 | - | 276,469,108 | 376,853,451 |
| Generator and pumps | 1,311,014 | - | - | 1,311,014 | 10 | 971,007 | 34,001 | - | 1,005,008 | 306,006 |
| furniture and fixtures | 4,207,757 | 47,700 | - | 4,255,457 | 10 | 2,387,937 | 186,752 | - | 2,574,689 | 1,680,768 |
| Office equipment | 4,518,118 | 35,450 | - | 4,553,568 | 10 | 2,014,035 | 253,953 | - | 2,267,988 | 2,285,580 |
| Vehicles | 4,455,919 | - | 786,617 | 3,669,302 | 20 | 1,926,893 | 425,256 | 383,869 | 1,968,280 | 1,701,022 |
| Arms | 38,820 | - | - | 38,820 | 10 | 24,600 | 1,422 | - | 26,022 | 12,798 |
| 2003 Rupees | 757,195,104 | 3,083,150 | 3,786,617 | 756,491,637 | | 307,524,868 | 22,670,738 | 383,869 | 329,811,737 | 426,679,900 |
| 2002 Rupees | 750,787,953 | 8,519,865 | 2,112,714 | 757,195,104 | | 284,030,297 | 24,067,158 | 572,587 | 307,524,868 | 449,670,236 |

September, 1999. The revaluation exercise was carried-out by the Independent Valuers - Razzaque Umerani & Co., Lahore - and certified by M. Yousuf Adil Saleem & Co., Chartered Accountants, Lahore, vide their certificate dated 04 October, 1999. The revaluation exercise was carried-out to replace the carrying amounts of assets with the market value / depreciated market value. Surplus arisen on revaluation of fixed assets as at 30 September, 1999 aggregating Rs.319.233 million was credited to 'Surplus on Revaluation of Fixed Assets account' (note 4) to comply with the requirements of section 235 of the Companies Ordinance, 1984

11.2 The Company, during the year ended 30 September, 1998, revised depreciation rate of plant & machinery from 10% to 5% per annum. The revision in depreciation rate has been effected keeping in consideration the good condition of plant & machinery and the fact that no major replacements to plant & machinery are anticipated in the foreseeable future. The Company during the year ended 30 September, 1999 in this regard has also obtained an evaluation Report prepared by the independent evaluators

| | 2003 Rupees | 2002 Rupees |
|--|----------------|----------------|
| 9. PROVISION FOR TAXATION - Net | | |
| Opening balance | 12,234,600 | 9,434,600 |
| Provision made during the year | | |
| - Current year | 3,716,000 | 2,800,000 |
| - Prior year | 67,040 | - |
| | 3,783,040 | 2,800,000 |
| | 16,017,640 | 12,234,600 |
| Payments/adjustments against completed assessments | 2,734,127 | - |
| | 13,283,513 | 12,234,600 |

9.1 Income tax assessments of the Company have been completed upto the Income Year ended 30 September, 1999 (Assessment Year 2000-01). The Company has filed an appeal before the CIT(A) against the assessment order passed by the assessing officer, which is pending adjudication.

9.2 The Income Tax Appellate Tribunal (ITAT), Lahore, vide its order dated 12 November, 2003, dismissed the appeals filed by the Tax Department for the assessment years 1996-97 and 1997-98 against the order passed by the Commissioner of Income Tax (Appeals) [CIT (A)]. Whereas the appeals filed by the Tax Department

for the assessment years 1998-99 and 1999-2000 against the order passed by the CIT(A) accepted by the ITAT.

9.3 The Additional Commissioner of Income Tax, during the year, raised a demand of Rs. 132,913 for the assessment year 1997-98 through assessment order under section 156 of the repealed Income Tax Ordinance, 1979 (the repealed Ordinance). The provision against the said demand has been made in these financial statements.

9.4 The Additional Commissioner of Income Tax, during the year, re-assessed taxable loss for the assessment year 1999-2000 through assessment order under section 221 of the Income Tax Ordinance, 2001. The Company has filed an appeal against the said order before the CIT(A), which is pending adjudication.

9.5 The Company, during the preceding year, filed a writ petition in respect of assessment years 1995-96 & 1997-98 with Honourable Lahore High Court on a point of law that tax paid on export proceeds under section 80CC of the repealed Ordinance, should be adjusted against minimum tax payable on total turnover under section SOD of the repealed Ordinance. This appeal is pending for adjudication. The provision for expected tax liability has not been made in these financial statements as the Company's management expects a favourable outcome.

9.6 Provision made during the year represents minimum tax at the rate of 0.5% of the Company's turnover for the year under section 113 of the Income Tax Ordinance, 2001.

9.7 No numeric tax rate reconciliation is given in these financial statements as the Company is liable for minimum tax.

9.8 Deferred tax liability of the Company has been worked-out at Rs.92.455 million as at 30 September, 2003.

12 (Income Taxes).

10. CONTINGENCIES AND COMMITMENTS

10.1 Counter guarantee issued by the Company to its banker outstanding as at 30 September, 2003 was for Nil (2002:Rs. 10,000).

10.2 Local sales for the accounting year 1996-97 included goods sold to an Associated Undertaking for export. The Company treated these sales as zero rated and claimed the related input sales tax. The Customs, Excise and Sales Tax Appellate Tribunal, Lahore, (the Tribunal) vide its order dated 12 September, 2002 raised a demand of Rs. 16,144,412 in respect of input tax claimed. The Company deposited sales tax amounting Rs. 10.0 million against the said demand.

M/s Industrial Engineering concern, Mechanical Engineers, Lahore and certified by M/s Manzoor Hussain Mir & Associates (Pvt) Limited, Lahore vide their certificate dated 07 September, 1999.

11.3 The Company, during the year ended 30 September, 2001, also revised depreciation rate of buildings on freehold land from 10% to 5% per annum. The revision in depreciation rate has been effected keeping in consideration the good condition of buildings. The Company, during the preceding year, has obtained an Evaluation Certificate dated 28 December, 2001 from M/s Defence Architects & Associates, Lahore Cantt regarding the appropriateness of depreciation rate. However, the said depreciation rate is not consistent with the rate being applied by the Textile Sector.

11.4 Had the said revisions in depreciation rates (notes 11.2 and 11.3) not been made, loss for the year would have been higher by Rs. 14.267 million (2002: Rs. 17.060 million) and the net book value of fixed assets as at 30 September, 2003 would have been lower by Rs.89.286 million (2002:Rs.75.019 million).

| | Note | 2003 Rupees | 2002 Rupees |
|---|------|----------------|----------------|
| 11.5 Depreciation for the year has been allocated as follows: | | | |
| Cost of sales | | 22,103,970 | 23,465,479 |
| Administrative expenses | | 566,768 | 601,679 |
| | | 22,670,738 | 24,067,158 |

11.6 Disposal of operating fixed assets:

| Particulars | Cost | Accumulated depreciation | Book value | Sale proceeds | Gain | |
|---|------------------|--------------------------|------------------|------------------|----------------|---|
| Plant and machinery (2 simplex machines) | 3,000,000 | . | 3,000,000 | 3,000,000 | - | Sold through negotiations Cadoon Textile Mills Ltd., Gadoon Amazi, Industrial Estate, Distt. Swabi |
| Vehicles Honda City | 786,617 | 383,869 | 402,748 | 720,000 | 317,252 | Mr. Muhammad Naeem S/o Shiekh Sher Muhammad, H # 193-B, Shah Jamal Colony Lahore. |
| Rupees | 3,786,617 | 383,869 | 3,402,748 | 3,720,000 | 317,252 | |

12. STORES, SPARES AND LOOSE TOOLS

| | | |
|-------------|-----------|-----------|
| Stores | 2,794,140 | 3,106,439 |
| Spares | 2,625,811 | 2,672,935 |
| Loose tools | 1,840 | 1,840 |
| | 5,421,791 | 5,781,214 |

The Company does not hold any stores and spares for specific capitalisation.

13. STOCK-IN-TRADE

| | | |
|--|------------|------------|
| Raw materials (including in-transit valuing Nil (2002: Rs. 2.283 million)) | 52,586,000 | 38,430,000 |
| Work-in-process | 4,177,000 | 4,326,000 |
| Finished goods | 13,815,000 | 23,617,000 |
| | 70,578,000 | 66,373,000 |

13.1 Auditors' relied upon management representation regarding physical existence of stocks valuing Rs. 1.492 million.

| | Note | 2003 Rupees | 2002 Rupees |
|--|------|----------------|----------------|
| 14. TRADE DEBTORS | | | |
| Secured - export bills | | 1,825,535 | 6,904,916 |
| Unsecured - considered good | | 8,474,806 | 11,950,507 |
| | | 10,300,341 | 18,855,423 |
| 15. ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES | | | |
| Advances - considered good | | | |
| - Executives | | 74,365 | 69,651 |
| - Employees | | 1,135,465 | 934,582 |
| - Ex-employees and executives | 15.1 | 1,901,405 | 1,901,405 |
| - Suppliers | 15.2 | 19,808,435 | 14,612,376 |
| Due from Associated Undertakings on account of trading transactions: | | | |
| - Kohinoor Power Company Limited | | 3,027,079 | 5,793,887 |
| - Kohinoor Industries Limited | | 5,859,523 | 4,687,808 |
| | | 8,886,602 | 10,481,695 |
| Margin deposits | | 589,226 | 2,409,377 |
| Prepayments | | 124,302 | 187,568 |
| Tax deducted at source / advance income tax | | 14,264,157 | 12,164,000 |
| Export rebate receivable | | 566,183 | 8,055,805 |
| Letters of credit | | - | 1,548,894 |
| Sales tax deposited under protest | 10.2 | 10,000,000 | 3,000,000 |
| Others | | 40,000 | 185,948 |
| | | 57,390,140 | 55,551,301 |

15.1 These include balances aggregating Rs.1.778 million (2002: Rs. 1.778 million) which are outstanding for more than three years; no provision against these doubtful balances, however, has been made in these financial statements.

15.2 These include balances aggregating Rs.7.804 million which are outstanding for more than three years; no provision against these doubtful balances, however, has been made in these financial statements.

15.3 Maximum aggregate amount due from the executives at any month-end during the year was Rs.246,411 (2002:Rs.406,565).

16. CASH AND BANK BALANCES

| | | | |
|-----------------------------------|------|-----------|-----------|
| Cash-in-hand | | 80,720 | 59,675 |
| Cash at Danks on current accounts | 16.1 | 953,227 | 3,873,192 |
| | | 1,033,947 | 3,932,867 |

16.1 These include foreign currency balance of U.S.\$ 1,239(2002: U.S.\$1,239) which has been converted into Pak Rupees at the exchange rate prevailing on the balance sheet date i.e. 1 U.S.\$=Rs.57.88 (2002:Rs.59.00).

| | Note | 2003 Rupees | 2002 Rupees |
|-----------------------|------|----------------|----------------|
| 17. SALES -Net | | | |
| Local: | | | |
| Yarn | | 396,980,573 | 410,581,939 |
| Waste | | 20,598,093 | 23,165,161 |

| | | | |
|---|------|-------------|-------------|
| Raw materials | | 191,534,805 | 17,051,191 |
| | | 609,113,471 | 450,798,291 |
| Export: | | | |
| Yarn | | 212,717,863 | 152,862,022 |
| Export rebate | | 274,316 | - |
| | | 212,992,179 | 152,862,022 |
| | | 822,105,650 | 603,660,313 |
| Less: | | | |
| Sales tax [including sales tax on raw material sales aggregating Rs.26.234 million (2002: Rs.2.244 million)]. | | 80,700,970 | 58,799,281 |
| Commission | | 5,447,984 | 4,061,911 |
| | | 86,148,954 | 62,861,192 |
| | | 735,956,696 | 540,799,121 |
| 18. COST OF SALES | | | |
| Raw materials consumed | 18.1 | 522,250,272 | 317,332,810 |
| Packing materials consumed | | 8,836,662 | 9,168,924 |
| Salaries, wages and benefits | 18.2 | 28,446,343 | 27,299,612 |
| Power and fuel | | 55,397,985 | 58,048,268 |
| Stores consumed | | 7,495,080 | 8,504,092 |
| Yarn processing charges | | 6,866,677 | 8,008,765 |
| Repair and maintenance | | 1,701,812 | 2,274,538 |
| Vehicles' running and maintenance | | 362,811 | 324,126 |
| Communication | | 72,462 | 136,855 |
| insurance | | 1,537,293 | 984,748 |
| Depreciation | | 22,103,970 | 23,465,479 |
| Other expenses | | 584,416 | 556,186 |
| | | 655,655,783 | 456,104,403 |
| Adjustment of work-in-process | | | |
| Opening | | 4,326,000 | 3,735,000 |
| Closing | | | |
| | | -4,177,000 | -4,326,000 |
| Cost of goods manufactured | | 655,804,783 | 455,513,403 |
| Finished goods purchased | | 64,986,375 | 58,335,462 |
| Adjustment of finished goods | | | |
| Opening stock | | 23,617,000 | 11,879,000 |
| Closing stock | | -13,815,000 | -23,617,000 |
| | | 9,802,000 | -11,738,000 |
| | | 730,593,158 | 502,110,865 |

| | Note | 2003 Rupees | 2002 Rupees |
|-------------------------------|------|----------------|----------------|
| 18.1 Raw materials consumed | | | |
| Opening stock | | 38,430,000 | 29,422,000 |
| Purchases - for manufacturing | | 375,958,483 | 316,837,485 |
| Cost of raw materials sold | | 162,892,490 | 14,588,196 |
| | | 538,850,973 | 331,425,681 |
| | | 577,280,973 | 360,847,681 |
| Less: - Closing stock | | 52,586,000 | 38,430,000 |
| - Quality claim | | 2,809,350 | 5,475,343 |
| | | 55,395,350 | 43,905,343 |
| | | 521,885,623 | 316,942,338 |
| Cotton cess | | 364,649 | 390,472 |
| | | 522,250,272 | 317,332,810 |

18.2 These include Rs. 1,081,735 (2002:Rs. 1,344,214) in respect of staff gratuity.

19. ADMINISTRATIVE AND SELLING EXPENSES

| | | | |
|-----------------------------------|------|-----------|-----------|
| Administrative: | | | |
| Salaries and benefits | 19.1 | 8,612,628 | 8,939,754 |
| Travelling and conveyance | | 404,532 | 888,473 |
| Entertainment | | 255,913 | 256,032 |
| Communication | | 1,220,136 | 1,317,137 |
| Printing and stationery | | 465,073 | 515,841 |
| Rent, rates and taxes | | 51,830 | 140,475 |
| Repair and maintenance | | 138,749 | 332,525 |
| Insurance | | 32,413 | 48,598 |
| Advertisement | | 45,150 | 36,272 |
| Vehicles' running and maintenance | | 813,452 | 685,026 |

| | | | |
|--|------|------------|------------|
| Fees and subscription | | 234,881 | 222,867 |
| Depreciation | | 566,768 | 601,679 |
| Auditors' remuneration | | | |
| Audit fee | | 75,000 | 75,000 |
| Consultancy services | | 35,000 | 30,000 |
| | | 110,000 | 105,000 |
| Legal and professional charges (other than Auditors') | | 167,500 | 424,100 |
| Deferred costs amortised | | 0 | 120,597 |
| Electricity | | 693,989 | 657,704 |
| General | | 42,654 | 70218 |
| | | 855,66S | 15,362,298 |
| Selling: | | | |
| Salaries and benefits | 19.1 | 1,551,374 | 1,247,962 |
| Export expenses (including export development surcharge) | | 9,600,999 | 8,6,50,478 |
| Communication | | 243,062 | 419,671 |
| Printing and stationery | | 82,123 | 60,346 |
| Repair and maintenance | | 52,770 | 24,989 |
| Travelling and conveyance | | 761,478 | 856,221 |
| Vehicles' running and maintenance | | 203,919 | 132,331 |
| Insurance | | 159,951 | 20,167 |
| Others | | 85,668 | 34,618 |
| | | 12,741,344 | 11,446,783 |
| | | 26,597,012 | 26,809,081 |

19.1 These include amounts aggregating Rs.645,287 (2002: Rs.1,240,141) in respect of provision for staff gratuity.

19.2 Above expenses include expenses aggregating Rs.872,838 (2002:Rs.1,11,319) on account of combined office expenses shared with Associated Undertakings. These expenses have been booked in the respective heads of account.

| | | | |
|--|------|------------|------------|
| 20. OTHER INCOME | | 2003 | 2002 |
| | Note | Rupees | Rupees |
| Sale of scrap | | 1,790,484 | 1,964,455 |
| Gain on sale of fixed assets | | 317,252 | - |
| Exchange fluctuation gain | | 17,504 | - |
| | | 2,125,240 | 1,964,455 |
| 21. FINANCIAL CHARGES | | | |
| Mark-up on: | | | |
| - long term finances | | 14,719,506 | 19,811,793 |
| - short term finances | | 16,661,196 | 9,934,798 |
| Interest on workers' (profit) participation fund | | - | 3,154 |
| Bank charges | | 1,324,406 | 1,582,976 |
| | | 32,705,108 | 31,332,721 |
| 22. MISCELLANEOUS CHARGES | | | |
| Loss on sale of fixed assets | | - | 85,832 |
| Donations (without directors' interest) | | 2,300 | 22,045 |
| Balances written-off | | - | 465,000 |
| Sales tax | 22.1 | - | 2,300,754 |
| Exchange fluctuation loss | | - | 1,320,840 |
| | | 2,300 | 4,194,471 |

22.1 These represented additional tax and penalties paid under the provisions of the Sales Tax Act, 1990 due to late payment of sales tax on cotton purchased from ginners.

25. FINANCIAL INSTRUMENTS

| 25.1 Financial assets and liabilities | Mark-up rates range per annum | Mark-up bearing | | | Non mark-up bearing | | | Total |
|---------------------------------------|-------------------------------|------------------------|-------------------------|-----------|------------------------|-------------------------|------------|------------|
| | | Maturity upto one year | Maturity after one year | Sub-total | Maturity upto one year | Maturity after one year | Sub-total | |
| Financial Assets: | | | | | | | | |
| Security deposits | - | - | - | - | - | 317,060 | 317,060 | 317,060 |
| Trade Debtors | - | - | - | - | 1,030,034 | - | 10,300,341 | 10,300,341 |
| Deposits and other receivables | - | - | - | - | 9,515,821 | - | 9,515,821 | 9,515,828 |

| | | | | | | | | |
|---|----------|-------------|-------------|-------------|------------|------------|-------------|-------------|
| Cash and bank balances | | - | - | - | 1,033,947 | | 1,033,941 | 1,033,947 |
| | 2003 | - | - | - | 20,850,11 | 317,060 | 21,167,170 | 21,167,176 |
| | 2002 | - | - | - | 2,538,361 | 167,060 | 25,550,670 | 25,550,675 |
| Financial Liabilities: | | | | | | | | |
| Long term finances | 9"A | 25,500,000 | 85,290,000 | 70,790,00 | 12,419,001 | 9,695,000 | 22,114,000 | 132,904,002 |
| Long term loans | | - | - | - | - | 41,329,691 | 41,329,691 | 41,329,697 |
| Short term finances | 8% to 9% | 77,656,085 | | 77,656,085 | 399,66 | | 399,661 | 78,055,747 |
| Creditors, accruals and other liabilities | | - | - | - | 61,939,62 | | 61,939,620 | 61,939,624 |
| Unclaimed dividend | | | | | | | 102,701 | 102,700 |
| | 2003 | 103,156,085 | 85,290,000 | 188,446,081 | 74,860,98 | 51,024,69) | 125,885,680 | 314,331,770 |
| | 2002 | 90,834,331 | 103,290,00r | 194,124,33 | 41,088,10 | 64,457,691 | 105,545,800 | 299,670,131 |
| Off balance sheet items: | | | | | | | | |
| Letter:, of credit | | - | - | - | - | - | - | - |
| Foreign bills discounted | | - | - | - | - | - | - | - |
| Guarantees | | - | - | - | - | - | - | - |
| | 2003 | - | - | - | - | - | - | - |
| | 2002 | - | - | - | 18,561,00 | 3 | 18,561,000 | 18,561,000 |

25.2 Foreign exchange risk management

Foreign currency risk arises mainly where receivables and payables exist due to transactions with foreign undertakings. Payables exposed to foreign currency risk are not covered through any forward foreign exchange contracts or through hedging. No forward foreign exchange contracts were outstanding at the year-end.

25.3 Concentration of credit risk

Credit risk represents the accounting loss that would be recognised at the reporting date if counter parties failed completely to perform as contracted. Out of the total financial assets of Rs. 21.167 million (2002: Rs. 25.551 million), the financial assets which are subject to credit risk aggregated Rs. 21.086 million (2002: Rs. 25.491 million). The Company believes that it is not exposed to major concentration of credit risk.

25.4 Fair values of financial assets and liabilities

26. REMUNERATION OF DIRECTORS AND EXECUTIVES

| PARTICULARS | DIRECTORS | | EXECUTIVES | |
|-------------------------|-----------|-----------|------------|-----------|
| | 2003 | 2002 | 2003 | 2002 |
| Managerial remuneration | 1,560,000 | 1,560,000 | 1,293,420 | 1,177,140 |
| House rent | 684,000 | 684,000 | 581,964 | 529,656 |
| Provision for gratuity | 200,000 | 400,000 | 142,650 | 207,506 |
| Utilities | 156,000 | 156,000 | 406,321 | 117,708 |
| Rupees: | 2,600,000 | 2,800,000 | 2,424,355 | 2,032,010 |
| Number of persons | | 1 | 1 | 5 |

26.1 No meeting fee was paid to the directors and chief executive during the year (2002: Nil).

26.2 Four (2002: Four) of the executives have been provided with free use of the Company's maintained cars. One of the executives has also been provided with housing at the Company's residential colony.

27. TRANSACTION WITH RELATED PARTIES

27.1 Related parties comprise of Associated Undertakings, directors and executives. The Company in the normal course of business carries-out transactions with various related parties. Amounts due from and to related parties are shown under receivables and payables. Remunerations of director and executives are disclosed in note 26. Aggregate transactions with Associated Undertakings are as follows:

| | 2003 Rupees | 2002 Rupees |
|----------|----------------|----------------|
| Sales: | | |
| -Yarn | 200,284,175 | 223,909,201 |
| - Cotton | 191,534,805 | 17,051,191 |

| | | | |
|--|-----|------------|-------|
| (v) EXECUTIVES | 8 | 8,973,531 | 67.6 |
| (vi) PUBLIC SECTOR COMPANIES & CORPORATIONS | Nfc | NIL | ML |
| (vii) JOINT STOCK COMPANIES | NIL | NIL | NIL |
| (viii) FINANCIAL INSTITUTIONS /INSURANCE COMPANIES / MODARABA / MUTUAL FUNDS etc. | 22 | 416,911 | 3.14 |
| (ix) FOREIGN COMPANIES /FOREIGNERS | 21 | 2,158,353 | 16.26 |
| (x) OTHER/ INDIVIDUALS | 3 | 42,600 | 0.32 |
| | 734 | 1,541,430 | 11.61 |
| | 789 | 13,275,000 | 100 |

| | |
|---|-----------|
| M. NASEEM SAIGOL (CHIEF EXECUTIVE & DIRECTOR) | 4,328,167 |
| MRS. SEHYR SAIGOL W/O M. NASEEM SAIGOL | 1,433,000 |
| MRS. AMBER SAIGOL W/O M. AZAM SAIGOL | 2,042,845 |
| * NOMINEE DIRECTOR | |
| NATIONAL INVESTMENT TRUST | |
| SHAHID AN WAR | |

FORM 34

THE COMPANIES ORDINANCE, 1984
PATTERN OF SHAREHOLDING AS AT SEPTEMBER 30, 2003

| NUMBEROF SHAREHOLDERS | SHAREHOLDING | | | TOTAL SHARES HELD |
|--------------------------|--------------|---------|--------|----------------------|
| | FROM | TO | | |
| 125 | 1 | 100 | Shares | 8,363 |
| | | | Shares | |
| 233 | 101 | 500 | Shares | 77,900 |
| 166 | 501 | 1000 | Shares | 121,816 |
| 184 | 1001 | 5000 | Shares | 492,862 |
| 35 | 5001 | 10000 | Shares | 239,175 |
| 7 | 10001 | 15000 | Shares | 83,800 |
| 8 | 15001 | 20000 | Shares | 136,775 |
| 7 | 20001 | 25000 | Shares | 158,500 |
| 3 | 25001 | 30000 | Shares | 84,875 |
| 2 | 35001 | 40000 | Shares | 78,020 |
| 2 | 40001 | 45000 | Shares | 84,050 |
| 2 | 45001 | 50000 | Shares | 91,500 |
| 1 | 50001 | 55000 | Shares | 54,900 |
| 2 | 60001 | 65000 | Shares | 123.3 |
| 1 | 80001 | 85000 | Shares | 81,875 |
| i | 100001 | 105000 | Shares | 104,500 |
| 1 | 120001 | 125000 | Shares | 123,500 |
| 1 | 140001 | 145000 | Shares | 142,175 |
| 1 | 150001 | 155000 | Shares | 154,900 |
| 2 | 290001 | 295000 | Shares | 585,702 |
| 1 | 1 165001 | 1170000 | Shares | 1,167,019 |
| 1 | 1275001 | 1280000 | Shares | 1,275,481 |
| 1 | 1430001 | 1435000 | Shares | 1,433,000 |
| 1 | 2040001 | 2045000 | Shares | 2,042,845 |
| 789 | | | | 13,275,000 |

Note: The slabs not applicable, have not been shown.