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# **Corporate Information**

### **Board of Directors**

Dr. Ghaith R. Pharaon - Chairman Laith G. Pharaon Wael G. Pharaon Shuaib A. Malik Dr. Mohamed Diarrava Firasat Ali Abdus Sattar

Alternate Director Igbal A. Khwaja Alternate Director Babar Bashir Nawaz Alternate Director Jamil A. Khan

### **Chief Executive Officer**

Shuaib A Malik

### **Chief Financial Officer**

Anwar A. Shaikh

### **Company Secretary**

Shaikh Ather Ahmed

### **Audit Committee**

Abdus Sattar Babar Bashir Nawaz Jamil A. Khan Igbal A. Khwaja Afzal Hussain Khan Chairman Member Member Member Secretary

### **Auditors**

A. F. Ferguson & Co. Chartered Accountants.

## **Solicitors**

Ali Sibtain Fazli & Associates

### **Primary Bankers**

Favsal Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited United Bank Limited National Bank of Pakistan

## **Registered Office**

7-B, Korangi Industrial Area, P.O Box 8228 Karachi - 74900, Pakistan. UAN No. 111-675-675 Fax: +92-21-5054663 website: www.nrlpak.com

### **Share Registrar**

Noble Computer Services (Pvt.) Ltd., Mezzanine Floor, House of Habib Building (Siddiqsons Towers), 3-Jinnah Co-operative Housing Society, Main Shahrah-e-Faisal, Karachi - 75350 Contact No. 34325482-87,

Fax: 34325442

## **Directors' Review**



The Board of Directors is pleased to present a brief overview of the un-audited interim accounts of your company for the quarter ended September 30, 2009.

Your company earned a profit after tax of Rs.678 million during the quarter under review compared to a loss after tax of Rs.91 million for the same period last year. Fuel segment faced a loss after tax of Rs.157 million compared to loss after tax of Rs.1,612 million during same period last year. Except for the month of September, profitability during July and August remained under pressure.

For the period under review, a little or negative margins between the products selling prices and crude prices contributed towards a loss in fuel segment and lesser profits towards lube segment. Volatile crude price, which was US\$71.48 per barrel in the beginning of July, dropped to US\$ 65.33 per barrel at the end of September 2009. The variation resulted in extremely thin refiners' margins. A unilateral change in pricing mechanism for HSD and Motor Gasoline is also affecting the profitability of your company.

Throughput for the period was 69.89% mainly due to scheduled maintenance of Fuel Refinery for twenty-one days in July. While the sale of fuel products reduced significantly, an increase was recorded in sale of Lube Base Oil and Asphalt.

Circular debt remained a major issue for the entire oil industry. Although some relief was provided by the Government, the period ended with a circular debt of Rs.9.8 billion on 30 September 2009 as compared to Rs.12 billion on June 30, 2009.

Your company along with other refineries is actively presenting its viewpoint for a revision in pricing mechanism to improve the refiners' margins for sustainable operations. We hope that a decision in this regard will be taken shortly.

The Board would like to extend its gratitude to all the stakeholders for their continued support and confidence in National Refinery Limited.

On behalf of the Board

Shuaib A. Malik
Deputy Chairman &
Chief Executive Officer

# **CONDENSED INTERIM BALANCE SHEET**

AS AT SEPTEMBER 30, 2009

AS AT SEPTEMBER 30, 2009			
	Note	Unaudited September 30, 2009	Audited June 30, 2009
ACCETO		(Rupees	s in '000)
ASSETS			
NON-CURRENT ASSETS Property, plant and equipment Intangible assets Deferred taxation Long term investment Long term loans and deposits	3	3,173,472 4,488 93,651 - 79,880 3,351,491	3,019,311 5,938 84,498 - 79,147 3,188,894
CURRENT ASSETS  Stores, spares and chemicals Stock-in-trade Trade debts Loans and advances Deposits and prepayments Accrued interest Other receivables Investments Tax refunds due from Government - Sales tax Cash and bank balances	5	915,592 11,967,479 13,067,076 65,219 42,691 36,275 961,198 326,194 548,811 12,799,680 40,730,215	936,594 12,251,181 14,841,288 25,219 53,749 91,500 2,382,583 197,622 575,902 7,800,079 39,155,717
TOTAL ASSETS		44,081,706	42,344,611
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Share capital Authorised 100,000,000 Ordinary shares of Rs. 10 each	1	1,000,000	1,000,000
Issued, subscribed and paid up Reserves	6	799,666 16,231,057 17,030,723	799,666 16,553,075 17,352,741
LIABILITIES			
NON-CURRENT LIABILITIES Retirement benefits obligations		157,180	135,547
CURRENT LIABILITIES Trade and other payables Provisions Taxation	7	24,887,712 301,485 1,704,606 26,893,803	23,032,238 301,485 1,522,600 24,856,323
CONTINGENCIES AND COMMITMENTS	8		
TOTAL EQUITY AND LIABILITIES		44,081,706	42,344,611

The annexed notes form an integral part of these condensed interim financial information.

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT

FOR THE QUARTER ENDED SEPTEMBER 30, 2009 (UNAUDITED)

	Note	Jul Sep. 2009	Jul Sep. 2008
		(Rupees	in '000)
Gross sales	9	24,809,053	49,266,235
Trade discounts, taxes duties and levies	10	(4,821,143)	(5,851,395)
Net sales		19,987,910	43,414,840
Cost of products sold		(18,747,780)	(41,472,803)
Gross profit		1,240,130	1,942,037
Distribution and marketing expenses		(181,818)	(282,118)
Administrative expenses		(89,491)	(88,561)
Other operating income		286,466	337,316
Other operating expenses		(77,284)	(1,636)
Operating profit		1,178,003	1,907,038
Finance cost	11	(143,715)	(1,896,530)
Profit before taxation		1,034,288	10,508
Taxation	12	(356,724)	(101,692)
Profit / (Loss) after taxation		677,564	(91,184)
Earning / (Loss) per share - Basic and dilute	ed	(Rup	ees) (1.14)

The annexed notes form an integral part of these condensed interim financial information.

## **CONDENSED INTERIM CASH FLOW STATEMENT**

FOR THE QUARTER ENDED SEPTEMBER 30, 2009 (UNAUDITED)

Note	Jul Sep. 2009	Jul Sep. 2008
	(Rupees	s in '000)
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash generated from / (used in) operations Income tax paid Long term loans and deposits - net Pension fund contribution Net cash from / (used in) operating activities	5,210,279 (183,872) (733) - - 5,025,674	(10,056,620) (713,133) 367 (51,014) (10,820,400)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipments Investments (made) / encashed Interest received on balances with banks Net cash (used in) / from investing activities	(212,429) 360 (77,866) 264,005 (25,930)	(108,977) - 3,061,437 218,856 3,171,316
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividends paid Net increase / (decrease) in cash and cash equivalents	(264) 4,999,480	<u>(55)</u> (7,649,139)
Cash and cash equivalents at the beginning of the period	7,800,079	13,122,136
Exchange gain on foreign currency bank accounts	121	2,213
Cash and cash equivalents at the end of the period	12,799,680	5,475,210

The annexed notes form an integral part of these condensed interim financial information.

# **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY**

FOR THE QUARTER ENDED SEPTEMBER 30, 2009 (UNAUDITED)

	Share Capital	Capital Reserves		Revenue Reserves		Special Reserve	Total
	Issued, subscribed and paid-up	Capital compen- sation reserves	Exchange equalisation reserve	General reserve	Unappro- priated profit	(note 2.3)	
	-		(F	Rupees in '000	)) ———		<del></del>
Balance as at July 01, 2008	799,666	10,142	4,117	6,931,400	3,056,023	6,617,697	17,419,045
Final dividend for the year ended June 30, 2008 - Rs. 20 per share	-	-	-	-	(1,599,332)	-	(1,599,332)
Transfer to general reserve	-	-	-	1,456,600	(1,456,600)	-	-
Loss for the three months ended September 30, 2008	-	-	-	-	(91,184)	-	(91,184)
Loss after tax from fuel refinery operation transferred to special reserve	-	-	-	-	1,612,374	-	(1,612,374)
Balance as at September 30, 2008	799,666	10,142	4,117	8,388,000	1,521,281	5,005,323	15,728,529
Profit for the nine months ended June 30, 2009	-	-	-	-	1,624,212	-	1,624,212
Transfer to special reserve	-	-	-	-	1,086,685	(1,086,685)	-
Balance as at July 01, 2009	799,666	10,142	4,117	8,388,000	4,232,178	3,918,638	17,352,741
Final dividend for the year ended June 30, 2009 - Rs. 12.5 per share		-	-		(999,582)	-	(999,582)
Transfer to general reserve - 2009	-		-	3,200,000	(3,200,000)		-
Profit for the three months ended September 30, 2009		-			677,564		677,564
Loss after tax from fuel refinery operation transferred to special reserve				-	156,643	(156,643)	-
Balance as at September 30, 2009	799,666	10,142	4,117	11,588,000	866,803	3,761,995	17,030,723

The annexed notes form an integral part of these condensed interim financial information.

FOR THE PERIOD ENDED SEPTEMBER 30, 2009 (UNAUDITED)

### LEGAL STATUS AND OPERATIONS

National Refinery Limited was incorporated in Pakistan on August 19, 1963 as a public limited company and its shares are listed on the Karachi, Lahore and Islamabad Stock Exchanges in Pakistan. The registered office of the Company is situated at 7-B. Korangi Industrial Area, Karachi, Pakistan,

The Company is engaged in the manufacturing, production and sale of large range of petroleum products. The refinery complex of the Company comprises of three refineries, consisting of two lube refineries, commissioned in 1966 and 1985, and a fuel refinery added to the complex in 1977.

#### **BASIS OF PREPARATION** 2

- 2.1 These condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard (IAS)-34 "Interim Financial Reporting" and is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the listing regulations of the Karachi, Lahore and Islamabad Stock Exchanges.
- 2.2 The accounting policies adopted in the preparation of these condensed interim financial information are the same as those applied in the preparation of the preceding annual published financial statements of the Company for the year ended June 30, 2009.
- 2.3 As per Import Parity Pricing formula, effective July 01, 2002, replaced the formula of quaranteed return and in lieu thereof provided a new formula. Under the new mechanism the refineries including the Company were directed to transfer to a 'Special Reserve', from their profit after taxation attributable to fuel segment an amount in excess of 50% of paidup capital, as on July 01, 2002 attributable to fuel segment, to offset against any future losses or to make investment for expansion or up-gradation. The amount transferred to 'Special Reserve' is not available for distribution to the shareholders. Surplus or loss is transferred to or set off against 'Special Reserve' at the end of each quarter.

September 30, September 30, 2009 2008 (Rupees in '000)

#### PROPERTY, PLANT AND EQUIPMENT 3

Additions made during the period:

Building on leasehold land

Processing plant and storage tanks

**Pipelines** 

Furniture and fixtures

Computer and other related accessories

Office and other equipments

-	1,335
-	1,641
-	404
333	556
186	-
2,258	2,059
2,777	5,995

FOR THE PERIOD ENDED SEPTEMBER 30, 2009 (UNAUDITED)

		Note	September 30, 2009	June 30, 2009
			(Rupees	in '000)
4	LONG TERM INVESTMENT			
	Investment in related party (unlisted) - availa Anoud Power Generation Limited [1,080,000 (June 30, 2009: 1,080,000 ordinary shares of Rs. 10 each, Equity held 9.09 % (June 30, 200	)	10,800	10,800
	Provision for impairment	70. 0.00 / 0/]	(10,800)	(10,800)
5	CASH AND BANK BALANCES			
	In hand With banks on: current accounts savings accounts		500 50,288 9,475,913	52,592 2,250,229
	local currency deposit accounts foreign currency deposit accounts	5.1	3,267,947 5,032 12,799,180 12,799,680	5,491,847 4,911 7,799,579 7,800,079
5.1	Includes Rs. 579.4 million (June 30, 20 deposited with banks.	09: Rs. 1.61	billion), withheld f	rom suppliers and
6	RESERVES			
	Capital reserves Revenue reserves General reserve		14,259	14,259 8,388,000
	Unappropriated profit		866,803	4,232,178
	Special reserve	2.3	12,454,803 3,761,995	12,620,178 3,918,638
	•		16,231,057	16,553,075
7	TRADE AND OTHER PAYABLES			
	Creditors Government of Pakistan Related parties Other trade creditors	7.1	636,193 145,760 20,978,170 21,760,123	161,793 30,144 21,176,825 21,368,762
	Accrued mark-up Accrued expenses Other liabilities Dividends proposed / payable		310,264 572,220 1,202,249 1,042,856 24,887,712	310,264 541,829 767,845 43,538 23,032,238

FOR THE PERIOD ENDED SEPTEMBER 30, 2009 (UNAUDITED)

7.1 These include Rs. 579.4 million (June 30, 2009; Rs. 1.61 billion) withheld from suppliers for purchase of local crude oil and deposited in deposit accounts as per the directives of Ministry of Petroleum and Natural Resources.

#### 8 **CONTINGENCIES AND COMMITMENTS**

### 81 Contingencies

(i) There has been no significant change in contingent liabilities since the issuance of last annual financial statements for the year ended June 30, 2009 except as follows:

The Company has raised claims to certain Oil Marketing Companies in respect of late payments against receivables aggregating to Rs. 1.53 billion (June 30, 2009: Rs. 1.24 billion). However, these have not been recognised in the financial statements as these have not been acknowledged by the OMCs.

(ii) Outstanding counter guarantees at the end of the period amounted to Rs. 195.64 million (June 30, 2009; Rs. 157,30 million).

#### 8.2 Commitments

- (i) Contracts signed in respect of capital expenditure but not executed until the end of the period amounted to Rs. 90.30 million (June 30, 2009: Rs. 84.58 million).
- (ii) Outstanding letters of credit at the end of the period amounted to Rs. 9.53 billion (June 30, 2009; 6,44 billion).

Jul - Sen

Jul - Sen

		Note	2009	2008
			(Rupees	in '000)
9	GROSS SALES			
	Local	9.1	21,617,264	42,445,729
	Export		3,191,789	6,820,506
			24,809,053	49,266,235

9.1 Includes price differential claims from Government of Pakistan amounting to Rs. Nil (July to September 2008: Rs. 520.35 million).

#### TRADE DISCOUNT, TAXES AND LEVIES 10

Trade discount	109,023	271,410
Sales tax	2,955,149	4,918,453
Excise duty	308,853	298,961
Petroleum development levy	1,448,118	362,571
	4,821,143	5,851,395

#### 11 **FINANCE COST**

This includes exchange loss of Rs. 149.29 million (July to September 30, 2008: Rs. 1.97 billion) on foreign currency transactions relating to crude oil purchases.

FOR THE PERIOD ENDED SEPTEMBER 30, 2009 (UNAUDITED)

	Note	Jul Sep. 2009	Jul Sep. 2008
		(Rupees	s in '000)
12	TAXATION		
	Current Deferred	365,877 (9,153) 356,724	101,311 381 101,692
13	CASH GENERATED FROM / (USED IN) OPERATIO	NS	
	Profit before taxation	1,034,288	10,508
	Adjustment for non cash charges and other items:  Depreciation and amortization Provision for gratuity Provision for post retirement medical benefits Provision for pension Return / Interest on bank deposits Gain on re-measurement of fair value of open ended mutual fund units Loss on disposal of operating assets Exchange gain on foreign currency bank account Working capital changes 13.1	59,147 592 4,844 16,197 (208,780) (50,706) 212 (121) 4,354,606 5,210,279	55,401 437 4,224 19,331 (223,122) (63,199) - (2,213) (9,857,987) (10,056,620)
13.1	Working capital changes		
	(Increase) / Decrease in current assets Stores, spares and chemicals Stock - in - trade Trade debts Loans and advances Deposits and short term prepayments Other receivables Tax refunds due from Government - sales tax Increase in current liabilities Trade and other payables	21,002 283,702 1,774,212 (40,000) 11,058 1,421,385 27,091 856,156 4,354,606	(61,667) (3,804,980) (8,752,053) 19,164 6,582 565,871 315,614 1,853,482 (9,857,987)

FOR THE PERIOD ENDED SEPTEMBER 30, 2009 (UNAUDITED)

### 14 **SEGMENT INFORMATION**

The financial information regarding business segments is as under:

	FU	IEL	LU	JBE	то	TAL
	Jul Sep.	Jul Sep.	Jul Sep.	Jul Sep.	Jul Sep.	Jul Sep.
	30, 2009	30, 2008	30, 2009	30, 2008	30, 2009	30, 2008
	◆		(Rupees	in '000) ——		
Segment Revenue						
Net sales to external customer						
local, net of discount, taxes,						
duties and levies	10,357,241	27,050,888	6,438,880	9,543,446	16,796,121	36,594,334
export	3,191,789	6,820,506	-	-	3,191,789	6,820,506
	13,549,030	33,871,394	6,438,880	9,543,446	19,987,910	43,414,840
Inter segment sales	5,746,600	8,669,735		_	5,746,600	8,669,735
Elimination of inter segment sales	3,740,000	0,003,733	_	_	(5,746,600)	(8,669,735)
Limitiation of the Segment Sales	-	-	-	-	(3,740,000)	(0,009,733)
Net sales	19,295,630	42,541,129	6,438,880	9,543,446	19,987,910	43,414,840
Segment results after tax	(156,643)	(1,612,374)	834,206	1,521,190	677,564	(91,184)

	FUEL		LUBE		TOTAL	
	Sep. 30,	Jun. 30,	Sep. 30,	Jun. 30,	Sep. 30,	Jun. 30,
	2009	2009	<b>2009</b> — (Rupees	2009 in '000) ——	2009	2009
			(Паросо	000)		
Segment Assets	26,215,253	29,172,546	15,210,747	10,680,182	41,426,000	39,852,728
Unallocated Assets	-	-	-	-	2,655,706	2,491,883
Total Assets	26,215,253	29,172,546	15,210,747	10,680,182	44,081,706	42,344,611
Segment Liabilities	22,955,911	21,752,603	2,390,466	1,716,667	25,346,377	23,469,270
Unallocated Liabilities	-	-	-	-	1,704,606	1,522,600
Total Liabilities	22,955,911	21,752,603	2,390,466	1,716,667	27,050,983	24,991,870

FOR THE PERIOD ENDED SEPTEMBER 30, 2009 (UNAUDITED)

### 15 TRANSACTIONS WITH RELATED PARTIES

15.1 The following transactions were carried out with related parties during the period:

		Transactions during the period	
RELATIONSHIP	NATURE OF	Jul Sep.	Jul Sep.
	TRANSACTIONS	2009	2008
		(Rupees in '000)	
Associated companies	Reimbursement of expenses	1,430	342
	Sale of petroleum products	6,750,871	11,752,634
	Purchase of petroleum products	3,727	-
	Rental income	840	644
	Handling income	14,453	17,820
	Trade discount and commission	254,476	506,691
	Hospitality charges	1,762	2,832
Post employment staff benefit plans	Contributions	29,531	31,363
Others	Purchase of electricity	180,917	272,592
	Land rental	117	106
Key management employees compensation			
,	Salaries and other benefits Post retirement benefits	7,890 950	3,456 459

15.2 The related party status of outstanding balances as at September 30, 2009 is included in trade debts, other receivables and trade and other payables.

#### 16 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial information were authorised for issue on October 19, 2009 by the Board of Directors of the Company.



