



Report of the Directors

The Directors of your Company present their Annual Report together with Audited Accounts for the year ended December 31, 2009.

The profit for the year ended December 31, 2009 after providing for administrative, marketing and distribution expenses, financial and other charges amounts to:

	(Rupees in millions)
Profit before taxation	3,910
Less: Taxation	1,347
Profit after taxation	<u>2,563</u>
Earnings per share	<u>Rs 37.42</u>

Appropriations and movement in reserves have been disclosed in the Statement of Changes in Equity on page 22 of these financial statements.

At their meeting held on March 4, 2010, the Board of Directors of the Company has proposed a final dividend for the year ended December 31, 2009 of Rs 25 per share (250%). This is in addition to the interim dividend of Rs 8.00 per share (80%) resulting in a total dividend for the year of Rs 33.00 per share (330%) amounting to Rs 2,260,101 thousand. The approval of the members for the dividend will be obtained at the Annual General Meeting to be held on April 20, 2010. The final dividend amounting to Rs 1,712,198 thousand has not been recognised as a liability in these financial statements.

1. The financial statements, prepared by the management of Shell Pakistan Limited, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
2. Proper books of account of Shell Pakistan Limited have been maintained.
3. Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
4. International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
5. The system of internal controls is sound in design and has been effectively implemented and monitored.
6. There are no significant doubts upon Shell Pakistan Limited's ability to continue as a going concern.
7. There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.



8. Key operating and financial data for the last 7 years in summarised form is given on page 13. During the year the Company earned a profit after tax of Rs. 2.56 billion. In the same period last year the Company had incurred a loss of Rs. 1.73 billion. This turnaround is primarily on account of improved business performance, better product margins, focused cost management and favourable movements in the international oil prices during the year.
9. A statement as to the value of investments of provident, gratuity and pension funds on the basis of audited accounts as at December 31, 2008 is included in note 34.4 to the accounts.
10. During the period 4 board meetings were held and the attendance by each director is given on page 68.
11. The pattern of shareholding and additional information regarding pattern of shareholding is given on page 69. The Company is a subsidiary of Shell Petroleum Company Limited (holding company) incorporated in the United Kingdom.
12. The following changes occurred on the Board during the period under review:
 - a) Mrs. Trudy Bovay resigned from the Board and Mr. Michael Noll was appointed director in her place with effect from March 4, 2009.
 - b) Mr. Asif Sindhu resigned from the Board on August 31, 2009 and Mr. Rafi Haroon Basheer was appointed director in his place on September 16, 2009.
13. The Auditors M/s A. F. Ferguson & Co. retired and being eligible offer themselves for re-appointment.
14. Detail of purchase/sale of shares by the directors, CEO, CFO, Company Secretary and their spouses and minor children are given on page 70.

On behalf of the Board

Karachi: March 4, 2010

Zaiviji Ismail bin Abdullah
Chairman & Chief Executive



Chairman's Review

For the year ended December 31, 2009

On behalf of the Board of Directors of Shell Pakistan Limited, I am pleased to share the results of the Company for the year ended December 31, 2009.

During the year the Company earned a profit after tax of Rs 2.56 billion. In the same period last year the Company had incurred a loss of Rs 1.73 billion. This encouraging turnaround is primarily on account of improved business performance, better product margins, focused cost management and favourable movements in the international price of oil during the year.

The Board of Directors has recommended a final cash dividend of Rs 25.00 per share (250%). This, together with the interim dividend of Rs 8.00 per share (80%), declared in August 2009, brings the total dividend for the year 2009 to Rs 33.00 (330%) per share.

2009 has been a challenging year. The economic climate has remained harsh and the world has continued to be in the grip of one of the worst recessions in recent history with volatile energy prices and demand.

Positively, the challenging climate has provided the opportunity to pursue a business transformation and streamline journey known as Downstream-One to position your Company strongly for the future. Our core values of honesty, integrity and respect for people continue to remain integral to our way of doing business.

Your Company, with its persistent Health, Safety, Security and Environment (HSSE) efforts achieved a major distinction by reaching ten million man-hours without any Loss Time Injury, reminding us that all accidents are preventable and a safe work environment is achievable.

To further this commitment, in 2009 we launched the "Life Saving Rules". These 12 core safety rules represent a renewed commitment to our vision of 'no harm', and describe the mindset shift that we want to achieve. It means believing that we can operate effectively to have zero fatalities, zero accidents and zero tolerance of staff not complying with safety rules.

On the business front, your Company has experienced marked improvements on overall cash flow with tighter cost control and better credit management. Our stock holdings significantly reduced and business grew on more profitable segments. Staff displayed the right enterprise behaviours, drive and commitment to help us manage these difficult times. We continue to leverage our association with the wider Shell Group through the Technical Service agreements to enhance the Company's performance and profitability. Although the charges for 2009 are completely aligned with our agreements, nonetheless, in line with the focus on managing costs, the Company has decided to take up the increase in the level of the related fee over the amount charged for the year 2008, with the Shell Group.

Your Company has managed to bring down its Government receivables considerably as against the previous year. However, despite this significant achievement, Government receivables continue to be a major challenge and we still have approximately Rs 4.5 billion outstanding, comprising of Price Differential Claims and Sales Tax / Petroleum Development Levy (PDL) refunds. These are being followed up vigorously with concerned Government authorities.

In our Retail business, we met targets despite industry showing a volume decline and the external environment impacting our operations. Your Company continues to invest on its network coverage and harness new opportunities in the market.



In the lubricants business I am pleased to note that we increased our profit performance and your Company continues to be the brand of choice. Our commercial fuel business is embarking upon the new Independent Power Plants business this year under secured long-term contracts, ensuring sustained profitable volumes going forward.

Our Aviation business has recorded impressive growth both in terms of volumes and profitability this year. Supply and Distribution played significant roles in ensuring delivery of product in a safe and timely manner across the country, while Finance played a key role in managing budgets and contributing to a successful business transformation and streamline journey.

On the Social Investment side, your Company continues to lead the industry. Our efforts to promote road safety and responsible driving saw the launch of several new initiatives aimed at making our country's roads safer. In education, we continued to build schools in earthquake-struck northern areas. Our scholarship programme, now in its second year, has supported 50 deserving students from underprivileged sectors of society for degrees in higher education at top universities across the country. Our flagship social investment programme, Shell Tameer, exists as one of the foremost efforts to facilitate entrepreneurship in the country. This year saw Tameer recognised as a best practice from amongst 29 worldwide programmes at an international Youth Development Conference in Yorkshire, UK.

Our efforts to promote health also won praise from many sectors of society, and among our many achievements this year, your Company was acknowledged by Shell for efforts to prevent the spread of HIV Aids through proactive engagements with low income truck drivers, a key demographic in the fight against the spread of HIV.

In overall stakeholder and reputation management, we managed to advocate our views on all issues confronting the industry, ensuring that we are well abreast with industry change and are able to meet the energy challenge.

All of the above could not have been achieved without the strong support of Human Resources, and this past year saw your Company introduce various initiatives to retain its strong position as the employer of choice. HR ensured that our businesses are appropriately resourced, and we continue our focus on recruiting and retaining top talent.

The fundamentals of your Company remain strong and notwithstanding the oil price volatility and local economic challenges, the Company is well positioned for the future.

We are taking significant steps toward creating a simpler, more accountable organisation through our business transformation and streamline journey and we are looking forward to reaping benefits in future as the process completes over 2010.

For your Company this means having simple, accountable processes and operational excellence, through which we are able to deliver 'exceptional basics'. For our customers this means a more reliable and efficient service from your Company, making it easier to do business with us. For our people this means more time and resources to work with our customers to create and deliver value, today and in the future.

We thank our shareholders, customers and staff for their sustained support in ensuring the continued success of our Company and trusting Shell as their brand of first choice.

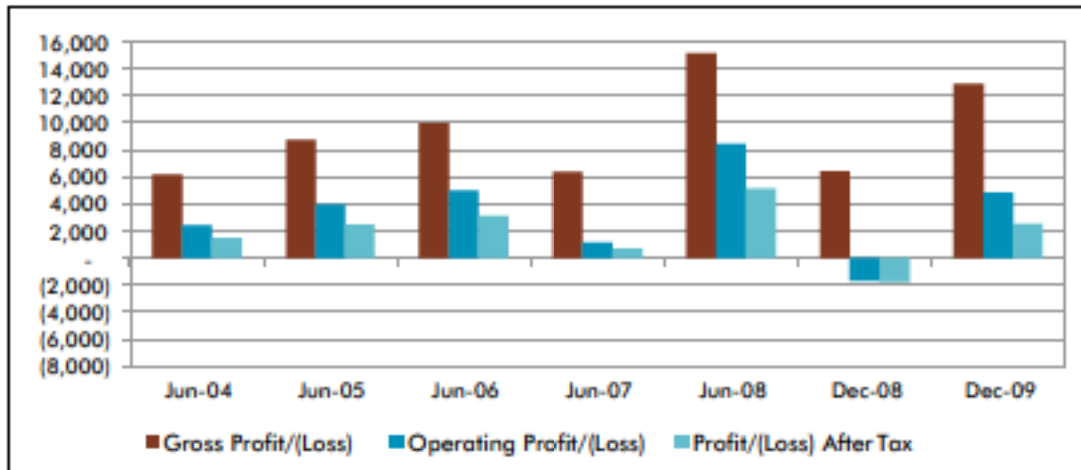
March 4, 2010

Zaiviji Ismail bin Abdullah
Chairman & Chief Executive

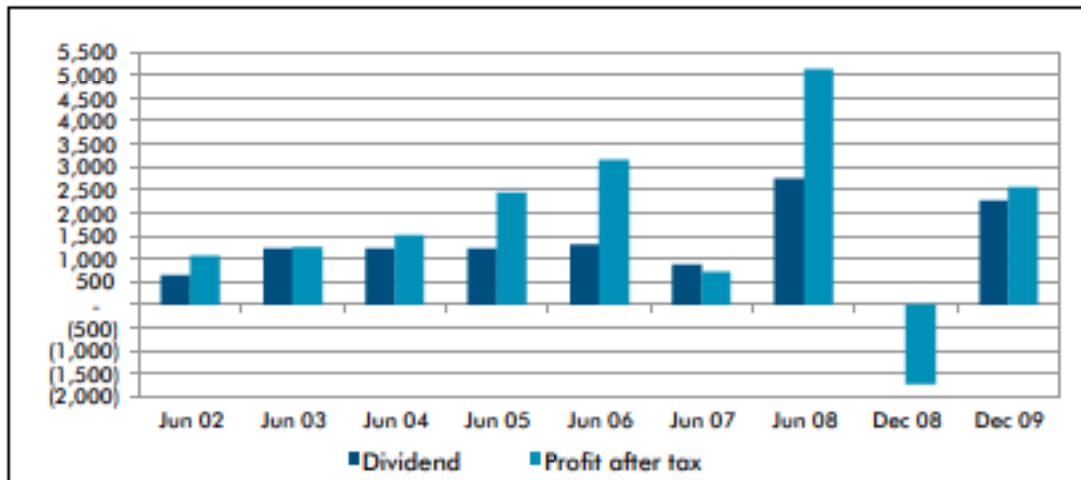


Performance at a Glance

PROFITABILITY (Rs in million)



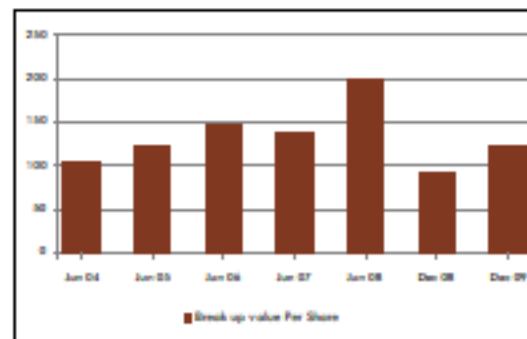
DIVIDEND PAY OUT (Rs in million)



SHAREHOLDERS EQUITY (Rs in billion)



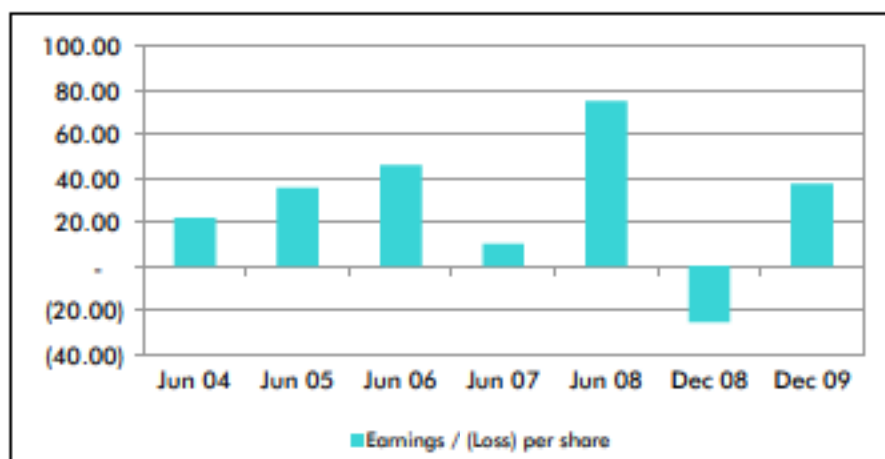
BREAK UP VALUE PER SHARE (Rs per share)



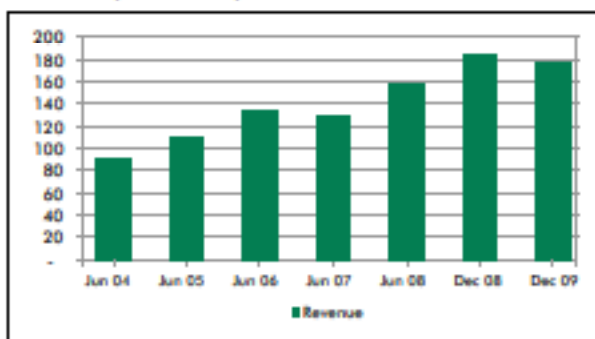
In 2008, the Company's financial year was changed from June to December



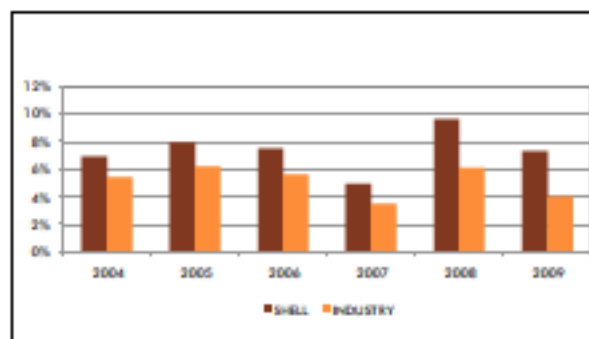
EARNINGS / (LOSS) PER SHARE (Rs per share)



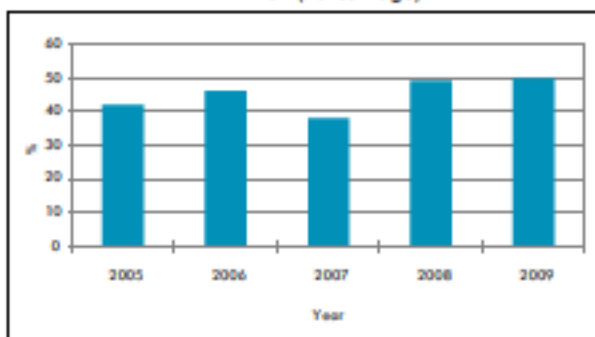
REVENUE (Rs in billion)



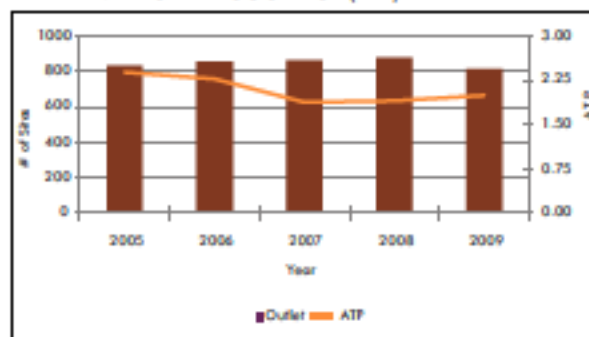
GROSS MARGIN COMPARISON



RETAIL BRAND PREFERENCE (Percentage)



RETAIL AVERAGE THROUGH PUT (ATP)



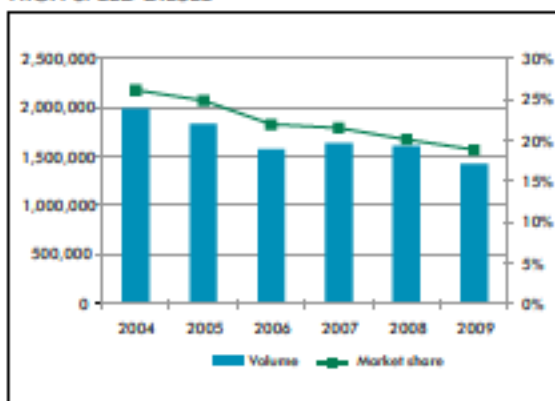
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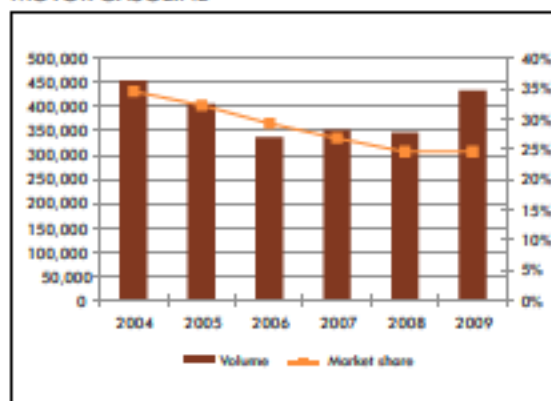
Operating and financial highlights

PRODUCT-WISE VOLUME (MTs) AND MARKET SHARE (%)

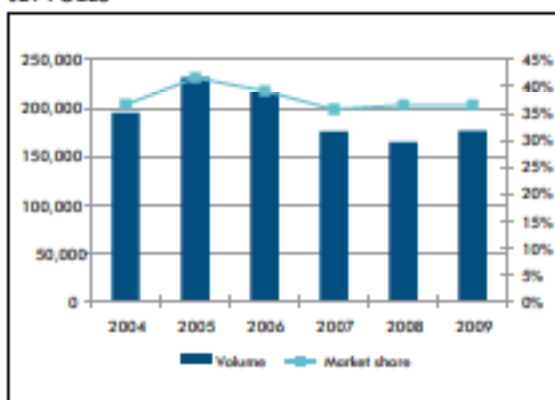
HIGH SPEED DIESEL



MOTOR GASOLINE



JET FUELS



LUBRICANTS



		Year ended Dec 31,	
		2009	2008
Sales volume	Tonnes	2,481,547	2,649,246
Sales revenue	Rs. / mn	177,110	184,174
Profit / (Loss) before taxation	Rs. / mn	3,910	(3,049)
Profit / (Loss) after taxation	Rs. / mn	2,563	(1,726)
New capital expenditure	Rs. / mn	1,325	1,024
Shareholders' equity	Rs. / mn	8,271	6,256
Dividend	Rs. / mn	2,260	-
Earnings / (Loss) per share - diluted	Rs.	37.42	(25.20)



Operating and financial highlights

		Year ended Dec 31		July - Dec	-----Year ended June 30-----				
		2009	2008	2008	2008	2007	2006	2005	2004
Share capital	Rs. /mn	685	685	685	548	548	438	351	351
Reserves	Rs. /mn	7,586	5,571	5,571	13,064	8,913	9,718	7,952	6,781
Shareholders' equity	Rs. /mn	8,271	6,256	6,256	13,612	9,461	10,157	8,303	7,132
Break up value	Rs.	121	91	91	199	138	148	121	104
Dividend per share	Rs.	33	-	-	50.0	16.0	30.0	35.0	35.0
Bonus		-	-	-	1:4	-	1:4	1:4	-
Profit / (Loss) before tax	Rs. /mn	3,010	(3,049)	(8,420)	7,723	379	4,640	3,643	2,189
Profit / (loss) after tax	Rs. /mn	2,563	(1,726)	(5,164)	5,137	707	3,147	2,451	1,508
Earnings / (loss) per share of Rs. 10	Rs.	37.42	(25.20)	(75.41)	75.01	10.32	45.95	35.79	22.02
Price earnings ratio		6.7	(12.3)	(4.1)	5.6	39.8	10.5	15.5	15.8
Working Capital									
Current assets to current liabilities		0.9	0.9	0.9	1.3	1	1.1	1.1	1
Number of days stock		26	22	26	39	31	28	22	22
Number of days trade debts		3	6	6	12	13	14	10	8
Performance									
Profit / (Loss) after tax as % of average shareholders' equity		35.3	(20.3)	(52.0)	44.5	7.2	34.1	31.8	21.7
Cost of sales as % of sales		81	85	91.4	79.1	94.5	91.5	91	92.2
Profit / (Loss) before tax as % of sales		2.2	(1.7)	(8.8)	4.9	0.3	3.9	3.7	2.8
Profit / (Loss) after tax as % of sales		1.5	(0.9)	(5.4)	3.3	0.6	2.7	2.5	1.9
Total debt ratio %		1	2.6	2.6	0.6	0.8	0.5	0.8	1.4



Statement of Compliance with the Code of Corporate Governance

1. The Company continues to encourage effective representation of independent non-executive Directors and Directors representing minority interests on its Board of Directors. The present Board includes five independent non-executive Directors, two of whom represent minority shareholders.

The following changes occurred on the Board during the period under review:

- a) Mrs. Trudy Bovay resigned from the Board and Mr. Michael Noll was appointed director in her place with effect from March 4, 2009.
 - b) Mr. Asif Sindhu resigned from the Board on August 31, 2009 and Mr. Rafi Haroon Basheer was appointed director in his place on September 16, 2009.
2. The Directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
 3. To the best of our knowledge all the resident Directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFIs or, being a member of stock exchange, has been declared as a defaulter by that stock exchange. None of the Directors or their spouses are engaged in the business of stock brokerage.
 4. All casual vacancies occurring in the Board were filled up by the Directors within 30 days thereof.
 5. The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the Directors and employees of the Company.
 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A record of the particulars of significant policies along with the dates on which they were approved or amended has been maintained.
 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive Directors, have been taken by the Board.
 8. The Board met at least once in every quarter and all its meetings were presided over by the Chairman. Written notices of the Board meetings, along with agenda, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
 9. A comprehensive course designed to apprise the Directors of their duties and responsibilities was conducted on October 28, 2008. The course material was developed by a leading law firm of the country.
 10. The Board has approved the appointment of the Chief Financial Officer during the year, including his remuneration and terms and conditions of employment as determined by the Chief Executive. There was no change in the Company Secretary and the Internal Auditor during the period under review.



11. The Directors' Report for the year ended December 31, 2009 has been prepared in compliance with the requirements of the Code and it fully describes the salient matters required to be disclosed. Matters relating to the risks and uncertainties surrounding the Company and significant deviations, if any, in the financial statements from the previous period have been highlighted in the Chairman's review.
12. The financial statements of the Company were presented by the CEO and the CFO, duly endorsed under their respective signatures, for consideration and approval of the Board.
13. The Directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
14. The Company has complied with all the corporate and financial reporting requirements of the Code.
15. The Board has formed an Audit Committee. It comprises of three members, all of whom including the Chairman are non-executive Directors.
16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company as required by the Code. The terms of reference of the committee have been formulated and advised to the committee for compliance.
17. The Board has setup an effective Internal Audit function. During the year under review, the activities of internal audit function were limited as management has decided to focus on the successful implementation of the business process re-engineering project that is currently underway.
18. The related party transactions have been reviewed and approved by the Board of Directors and placed before the Audit Committee of the Company in accordance with the listing regulations of the stock exchanges.
19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
21. We confirm that all other material principles contained in the Code have been complied with.

Karachi: March 4, 2010

Zaiviji Ismail bin Abdullah
Chairman & Chief Executive



Review Report

To the Members on Statement of Compliance with Best Practices of the Code of Corporate Governance

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Shell Pakistan Limited to comply with Regulation No. 35 of Chapter XI contained in the Listing Regulations issued by the Karachi and Lahore Stock Exchanges where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Sub-Regulation (xiii a) of Listing Regulation No. 35 notified by the stock exchanges where the Company is listed requires the Company to place before the Board of Directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the Audit Committee. We are only required and have ensured compliance of the above requirements to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended December 31, 2009.

A. F. Ferguson & Co.
Chartered Accountants

Karachi: March 19, 2010



Auditors' Report to the Members

We have audited the annexed balance sheet of Shell Pakistan Limited as at December 31, 2009 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
 - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied, except for the changes as stated in note 2.1.4 to the financial statements, with which we concur;
 - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
 - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company.
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2009 and of the profit, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980, was deducted by the Company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

Without qualifying our opinion we draw attention to note 14.4 to the financial statements. The Company considers the amount recorded as receivable from the Government of Pakistan in respect of import differentials on motor gasoline as a good debt for the reasons given in this note. The ultimate outcome of this matter cannot presently be determined.

A. F. Ferguson & Co.
Chartered Accountants

Karachi: March 19, 2010
Audit engagement partner: Rashid A. Jafer



Balance Sheet

as at December 31, 2009

	Note	December 31, 2009	December 31, 2008 Restated	June 30, 2008 Restated
		(Rupees `000)		
ASSETS				
Non-current assets				
Fixed assets	3	7,314,360	7,152,802	6,826,848
Long-term investments	4	2,312,806	2,018,198	2,134,783
Long-term loans and advances	5	101,058	121,682	146,381
Long-term deposits and prepayments	6	206,542	269,024	201,718
Long-term debtors	7	20,919	73,589	134,920
Deferred taxation - net	8	2,334,798	3,090,098	-
		12,290,483	12,725,393	9,444,650
Current assets				
Stores and spares	9	15,719	17,992	13,328
Stock-in-trade	10	13,076,718	9,004,305	17,842,971
Trade debts	11	1,239,213	2,925,753	4,904,940
Loans and advances	12	60,283	51,422	47,029
Trade deposits and short-term prepayments	13	250,050	272,804	207,864
Other receivables	14	5,851,644	7,724,593	6,079,111
Cash and bank balances	15	869,623	6,549,868	872,414
		21,363,250	26,546,737	29,967,657
Total assets		33,653,733	39,272,130	39,412,307
EQUITY AND LIABILITIES				
EQUITY				
Share capital	16	684,880	684,880	547,904
Reserves		2,096,050	2,096,050	2,233,026
Unappropriated profit		5,489,673	3,474,628	10,830,708
		8,270,603	6,255,558	13,611,638
LIABILITIES				
Non-current liabilities				
Deferred taxation - net		-	-	51,574
Liabilities against assets subject to finance lease	17	1,790	1,795	2,216
Long-term loan		-	2,500,000	2,500,000
Asset retirement obligation	18	212,038	181,544	191,620
		213,828	2,683,339	2,745,410
Current liabilities				
Current maturity of liabilities against assets subject to finance lease	17	38,808	61,425	56,742
Short-term running finances utilised under mark-up arrangements - secured	19	2,453,001	1,308,447	4,338,339
Short-term loans - secured	20	6,000,000	12,525,000	1,500,000
Trade and other payables	21	15,970,996	15,597,095	16,230,456
Mark-up accrued	22	200,038	563,025	157,268
Taxation		506,459	278,241	772,454
		25,169,302	30,333,233	23,055,259
Total Equity and Liabilities		33,653,733	39,272,130	39,412,307

Contingencies and commitments 23

The annexed notes 1 to 44 form an integral part of these financial statements.

Zaiviji Ismail bin Abdullah
Chairman & Chief Executive

Badaruddin F. Vellani
Director



Profit and Loss Account

for the year ended December 31, 2009

	Note	(Audited) Year ended December 31, 2009	(Audited) Six months ended December 31, 2008	(Unaudited) Year ended December 31, 2008
		(Rupees `000)		
Sales	24	177,110,208	96,111,547	184,174,203
Nonfuel retail				
- Sales		5,356	35,628	93,395
- Others		16,975	7,100	17,598
Other revenue	25	486,980	295,622	537,854
		177,619,519	96,449,897	184,823,050
Less: Sales tax		21,619,421	11,549,125	21,672,130
Net revenue		156,000,098	84,900,772	163,150,920
Cost of products sold	26	143,097,916	87,849,668	156,699,426
Gross profit / (loss)		12,902,182	(2,948,896)	6,451,494
Distribution expenses	27	3,376,353	1,842,433	3,198,933
Administrative and marketing expenses	28	3,846,205	1,663,376	2,784,663
		5,679,624	(6,454,705)	467,898
Other operating income	29	492,001	337,885	602,223
		6,171,625	(6,116,820)	1,070,121
Other operating expenses	30	1,284,990	1,333,226	2,713,437
Operating profit / (loss)		4,886,635	(7,450,046)	(1,643,316)
Finance cost	31	1,401,211	976,838	1,522,123
		3,485,424	(8,426,884)	(3,165,439)
Share of profit of associate - net of tax	4.1	424,585	6,530	116,702
Profit / (loss) before taxation		3,910,009	(8,420,354)	(3,048,737)
Taxation	32	1,347,061	(3,255,887)	(1,323,147)
Profit / (loss) after taxation		2,562,948	(5,164,467)	(1,725,590)
Other comprehensive income		-	-	-
Total comprehensive income / (loss) for the year / period		2,562,948	(5,164,467)	(1,725,590)
		----- (Rupees) -----		
Earnings / (loss) per share	33	37.42	(75.41)	(25.20)

Appropriations have been reflected in the statement of changes in equity.

The annexed notes 1 to 44 form an integral part of these financial statements.

Zaiviji Ismail bin Abdullah
Chairman & Chief Executive

Badaruddin F. Vellani
Director



Cash Flow Statement

for the year ended December 31, 2009

	Note	(Audited) Year ended December 31, 2009	(Audited) Six months ended December 31, 2008	(Unaudited) Year ended December 31, 2008
----- (Rupees `000) -----				
CASH FLOW FROM OPERATING ACTIVITIES				
Cash generated from operations	38	5,650,195	1,188,827	5,983,249
Mark-up paid on short-term finances and short-term loans		(1,606,985)	(512,867)	(952,827)
Taxes paid		(363,543)	(379,998)	(1,252,412)
Long-term loans and advances - net		20,624	24,699	54,645
Long-term deposits and prepayments - net		62,482	(67,306)	(102,267)
Mark-up received on short-term deposits		74,215	66,464	76,715
Long-term debtors - net		96,587	72,821	(73,589)
Net cash generated from operating activities		3,933,575	392,640	3,733,514
CASH FLOW FROM INVESTING ACTIVITIES				
Fixed capital expenditure		(1,324,547)	(613,149)	(1,023,888)
Proceeds from disposal of property, plant and equipment		69,074	36,144	58,872
Dividend received from associate		129,977	123,114	123,114
Net cash used in investing activities		(1,125,496)	(453,891)	(841,902)
CASH FLOW FROM FINANCING ACTIVITIES				
Dividends paid		(543,923)	(2,169,913)	(2,712,995)
Repayment of liability under finance lease		(63,955)	(86,490)	(88,898)
Net cash used in financing activities		(607,878)	(2,256,403)	(2,801,893)
Net increase / (decrease) in cash and cash equivalents		2,200,201	(2,317,654)	89,719
Cash and cash equivalents at the beginning of the year / period		(7,283,579)	(4,965,925)	(7,373,298)
Cash and cash equivalents at the end of the year / period	39	(5,083,378)	(7,283,579)	(7,283,579)

The annexed notes 1 to 44 form an integral part of these financial statements.

Zaiviji Ismail bin Abdullah
Chairman & Chief Executive

Badaruddin F. Vellani
Director



Statement of Changes in Equity

for the year ended December 31, 2009

	Issued, subscribed and paid-up capital	Reserve for issue of bonus shares	Capital reserves- share premium	General reserve reserves	Unappro- priated profit	Total
	(Rupees '000)					
Balance as at June 30, 2008	547,904	-	2,026,024	207,002	10,830,708	13,611,638
Final dividend for the year ended June 30, 2008 declared subsequent to the year end	-	-	-	-	(2,191,613)	(2,191,613)
Transfer to reserve for issue of bonus shares in respect of stock dividend for the year ended June 30, 2008 declared subsequent to the year end	-	136,976	(136,976)	-	-	-
Issue of bonus shares	136,976	(136,976)	-	-	-	-
Total comprehensive loss for six months ended December 31, 2008	-	-	-	-	(5,164,467)	(5,164,467)
Balance as at December 31, 2008	<u>684,880</u>	<u>-</u>	<u>1,889,048</u>	<u>207,002</u>	<u>3,474,628</u>	<u>6,255,558</u>
Interim dividend declared for the year ended December 31, 2009	-	-	-	-	(547,903)	(5,47,903)
Total comprehensive income for the year ended December 31, 2009	-	-	-	-	2,502,948	2,502,948
Balance as at December 31, 2009	<u>684,880</u>	<u>-</u>	<u>1,889,048</u>	<u>207,002</u>	<u>5,489,673</u>	<u>8,270,603</u>

Appropriations and transfers between reserves made subsequent to the year ended December 31, 2009 are disclosed in note 41 to these financial statements.

The annexed notes 1 to 44 form an integral part of these financial statements.

Zaiviji Ismail bin Abdullah
Chairman & Chief Executive

Badaruddin F. Vellani
Director



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

1. THE COMPANY AND ITS OPERATIONS

The Company is a limited liability Company incorporated in Pakistan and is listed on the Karachi and Lahore Stock Exchanges. The registered office of the Company is located at Shell House, 6, Ch. Khaliqzaman Road, Karachi-75530, Pakistan.

The Company markets petroleum products and compressed natural gas. It also blends and markets various kinds of lubricating oils.

- 1.1** During the six months period ended December 31, 2008, the financial year end of the Company was changed from June 30 to December 31. Accordingly, the financial statements for the six months period ended December 31, 2008 covered the period from July 1, 2008 to December 31, 2008. This change was made to bring the financial year of the Company in line with the financial year followed by Royal Dutch Shell Plc, the ultimate parent company.

The permission for the above change was obtained from the Commissioner of Income Tax. The corresponding figures shown in these financial statements pertain to the six months ended December 31, 2008, and therefore are not comparable. However, in order to ensure better presentation and comparability, the management has disclosed additional unaudited information pertaining to the year ended December 31, 2008 in the profit and loss account, cash flow statement, note 24 to note 33, note 38 and note 39.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years / periods presented except as explained in note 2.1.4 to these financial statements.

2.1 Basis of preparation

2.1.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the provisions of the Companies Ordinance, 1984, the requirements of the Companies Ordinance, 1984 and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Companies Ordinance, 1984 or the directives issued by SECP differ with the requirements of IFRS, the requirements of the Companies Ordinance, 1984 or the directives issued by SECP prevail.

2.1.2 Accounting convention

These financial statements have been prepared under the historical cost convention except that obligations in respect of certain employee benefit schemes and asset retirement are carried at their present value.

2.1.3 Critical accounting estimates and judgements

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

to the Company's financial statements or where judgement was exercised in application of accounting policies are as follows:

- i) Residual values and useful lives of property, plant and equipment (note 3.1)
- ii) Useful lives of intangible assets (note 3.1)
- iii) Provision for impairment of fixed assets (note 3.8)
- iv) Recognition and measurement of deferred tax assets and liabilities (note 8)
- v) Provision for impairment of trade debts and other receivables (note 11 and note 14)
- vi) Asset retirement obligations (note 18)
- vii) Taxation (note 32); and
- viii) Accounting for staff retirement benefit schemes (note 34).

2.1.4 Changes in accounting policies

i) **Arising from standards, interpretations and amendments to published approved accounting standards that are effective in the current year**

International Accounting Standard 1 (IAS 1) Revised, 'Presentation of Financial Statements'. The revised standard prohibits the presentation of items of income and expenses (that is, 'non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity. All non-owner changes in equity are required to be shown in a performance statement, but entities can choose whether to present one performance statement (the statement of comprehensive income) or two statements (the income statement and statement of comprehensive income). Where entities restate or reclassify comparative information, they are required to present a restated balance sheet as at the beginning of the comparative period in addition to the current requirement to present balance sheets at the end of the current period and comparative period.

The Company has adopted IAS 1 (Revised) with effect from January 1, 2009 and has chosen to present all non-owner changes in equity in one performance statement - statement of comprehensive income (profit and loss account). The Company does not have any items of income and expenses representing other comprehensive income. Accordingly, the adoption of the above standard does not have any significant impact on the presentation of the Company's financial statements and does not require the restatement or reclassification of comparative information. As the change in accounting policy only impacts presentation aspects, there is no impact on earnings per share.

IFRS 8, 'Operating Segments'. IFRS 8 replaces IAS 14, 'Segment Reporting'. The new standard requires a 'management approach', under which segment information is presented on the same basis as that used for internal reporting purposes. Under IFRS 8, operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The Board of Directors, through the Chief Executive Officer, has been identified as the chief operating decision-maker. The management has determined that the Company has a single reportable segment as the Board of Directors views the Company's operations as one reportable segment. The adoption of this standard has therefore only resulted in some additional entity wide disclosures as given in notes 24 and 37 to these financial statements. There is no impact on earnings per share.

ii) **Voluntary change in accounting policy**

Management has changed the Company's accounting policy in respect of the determination of cost of 'bonded' stock. When imported product parcels are received at the port, they are classified as 'bonded' stock. On payment of customs duties and levies, the 'bonded' stock is released and is available to the Company for sales. As these duties and levies are only payable at the time the Company decides to 'de-bond' the stock, management is of the view, that for better presentation, these duties and levies should only accrue once the stock is 'de-bonded'. Previously the Company's accounting policy stated that cost comprises of invoice value, charges like customs duties and similar levies and other direct costs but excludes borrowing costs for both bonded and debonded stock.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

This change in accounting policy has been accounted for retrospectively in accordance with the requirements of IAS 8, 'Accounting Policies, Changes in Accounting Estimates and Errors and accordingly the comparative figures have been restated. There is no effect of this change in accounting policy on the Company's earnings per share. The effects of change in the accounting policy on the current and prior period financial statements have been summarised below:

	December 31, 2009	December 31, 2008	June 30, 2008
	----- (Rupees `000) -----		
Impact on balance sheet items			
Decrease in stock-in-trade	727,157	1,964,724	252,552
Decrease in trade and other payables	727,157	1,964,724	252,552
		Year ended December 31, 2009	Six months ended December 31, 2008
		----- (Rupees `000) -----	
Impact on profit and loss line item - Cost of products sold			
Increase / (decrease) in petroleum development levy		954,986	(1,505,176)
Increase / (decrease) in customs and excise duties		282,581	(206,996)

2.1.5 Other standards, interpretations and amendments to published approved accounting standards that are effective in the current year

IAS 23 (Amendment), 'Borrowing Costs'. This standard requires an entity to capitalise borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (one that takes a substantial period of time to get ready for use or sale) as part of the cost of that asset. The option of immediately expensing those borrowing costs has been removed. Further, the definition of borrowing cost has been amended so that interest expense is calculated using the effective interest method defined in IAS 39 'Financial Instruments: Recognition and Measurement'. The Company's accounting policy on borrowing costs, as disclosed in note 2.19, complies with the above mentioned requirement to capitalise borrowing costs and hence this change has not impacted the Company's accounting policy. The management has assessed that the change in interest calculation method would not have a material impact on the Company's financial statements.

IAS 19 (Amendment), 'Employee benefits'

- The amendment clarifies that a plan amendment that results in a change in the extent to which benefit promises are affected by future salary increases is a curtailment, while an amendment that changes benefits attributable to past service gives rise to a negative past service cost if it results in a reduction in the present value of the defined benefit obligation.
- The definition of return on plan assets has been amended to state that plan administration costs are deducted in the calculation of return on plan assets only to the extent that such costs have been excluded from measurement of the defined benefit obligation.
- The distinction between short-term and long-term employee benefits will be based on whether benefits are due to be settled within or after twelve months of employee service being rendered.
- IAS 37, 'Provisions, contingent liabilities and contingent assets' requires contingent liabilities to be disclosed, not recognised. IAS 19 has been amended to be consistent.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

This amendment does not have any significant impact on the Company's financial statements.

IAS 36 (Amendment), 'Impairment of assets'. As per the new requirements, where fair value less costs to sell is calculated on the basis of discounted cash flows, disclosures equivalent to those for value-in-use calculation should be made. Adoption of the amendment does not have any significant impact on the Company's financial statements.

IAS 38 (Amendment), 'Intangible assets'. The amended standard states that a prepayment may only be recognised in the event that payment has been made in advance of obtaining right of access to goods or receipt of services. Adoption of the amendment does not have any significant impact on the Company's financial statements.

IFRS 2 (Amendment), 'Share-based payment'. The amended standard deals with vesting conditions and cancellations. It clarifies that vesting conditions are service conditions and performance conditions only. Other features of a share-based payment are not vesting conditions. These features would need to be included in the grant date fair value for transactions with employees and others providing similar services; they would not impact the number of awards expected to vest or valuation thereof subsequent to grant date. All cancellations, whether by the entity or by other parties, should receive the same accounting treatment. Adoption of the amendment does not have any significant impact on the Company's financial statements.

There are other standards, interpretations and amendments to existing standards that were mandatory for accounting periods beginning on or after January 1, 2009 but were considered not be relevant or did not have any significant effect on the Company's operations and are, therefore, not detailed in these financial statements.

2.1.6 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following amendment to existing standards was published and is mandatory for the Company's accounting periods beginning on or after January 1, 2010:

IFRS 2 (Amendments), 'Group Cash-settled and Share-based Payment Transactions'. In addition to incorporating IFRIC 8, 'Scope of IFRS 2', and IFRIC 11, 'IFRS 2 – Group and Treasury Share Transactions', the amendments expand on the guidance in IFRIC 11 to address the classification of group arrangements that were not covered by that interpretation. The new guidance is not expected to have a material impact on the Company's financial statements.

There are certain other new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after January 1, 2010 but are considered not to be relevant or have any significant effect on the Company's operations and are, therefore, not disclosed in these financial statements.

2.2 Fixed assets

Property, plant and equipment - tangible

Property, plant and equipment are initially stated at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses, if any, except freehold land and capital work-in-progress which are stated at cost less impairment losses, if any. All expenditure connected with specific assets incurred during installation and construction period are carried under capital work-in-progress. These are transferred to specific assets as and when these are available for use.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

Subsequent costs are included in the asset's carrying amounts or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the profit and loss account as and when incurred.

Depreciation is charged to income applying the straight-line method, whereby the depreciable amount of an asset is written off over its estimated useful economic life at the rates given in note 3.1. The residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each balance sheet date.

Depreciation on additions is charged from the month in which an asset is available for use while no depreciation is charged for the month in which an asset is disposed of.

Gains / losses arising on disposal of property, plant and equipment are included in profit and loss account in the period of disposal.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Provision for asset retirement obligation is based on current requirements, technology and price levels and is stated at fair value. The associated asset retirement costs are capitalised as part of the carrying amount of the related property, plant and equipment. The effects of changes resulting from revisions to the timing or the amount of the original estimate of the liability are incorporated on a prospective basis.

Intangible

Intangible assets are initially stated at cost and subsequently carried at cost less accumulated amortisation and accumulated impairment losses, if any.

An intangible asset is recognised if it is probable that the future economic benefits that are attributable to the asset will flow to the Company and that the cost of such asset can also be measured reliably.

Generally, costs associated with developing or maintaining computer software programmes are recognised as an expense as incurred. However, costs that are directly associated with identifiable software and have probable economic benefits exceeding one year, are recognised as an intangible asset. Direct costs include the purchase cost of software and related overhead cost. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably.

Expenditure which enhances or extends the performance of computer software beyond its original specification and useful life is recognised as a capital improvement and added to the original cost of the software.

Intangible assets are amortised from the month when such assets are available for use on a straight-line basis over the asset's useful economic life, at the rate given in note 3.1.

2.3 Financial instruments

Financial assets

The Company classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, available for sale and held to maturity. The classification depends on the purpose for which the financial assets were acquired. The management determines the classification of its financial assets at the time of initial recognition.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. A financial asset is classified as held for trading if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets.

b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than twelve months after the balance sheet date, which are classified as non-current assets. Loans and receivables are classified as trade debts, loans, deposits and other receivables in the balance sheet.

c) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investments within twelve months from the balance sheet date.

d) Held to maturity

Financial assets with fixed or determinable payments and fixed maturity, where management has the intention and ability to hold till maturity are classified as held to maturity and are stated at amortised cost.

All financial assets are recognised at the time when the Company becomes a party to the contractual provisions of the instrument. Regular purchases and sales of investments are recognised on trade-date – the date on which the Company commits to purchase or sell the asset. Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the profit and loss account. Financial assets are derecognised when the rights to receive cash flows from the assets have expired or have been transferred and the Company has transferred substantially all the risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held to maturity investments are carried at amortised cost using the effective interest rate method.

Changes in the fair value of securities classified as available-for-sale are recognised in the statement of comprehensive income. Investments in associates are accounted for using the equity method as explained in note 2.5.

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in the statement of comprehensive income are included in the profit and loss account as gains and losses from investment securities. Interest on available-for-sale securities calculated using the effective interest method is recognised in the profit and loss account. Dividends on available-for-sale equity instruments are recognised in the profit and loss account when the Company's right to receive payments is established.

The fair values of quoted investments are based on current prices. If the market for a financial asset is not active (and for unlisted securities), the Company measures the investments at cost less impairment in value, if any.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss is removed from in the statement of comprehensive income and recognised in the profit and loss account. Impairment losses recognised in the profit and loss account on equity instruments are not reversed through the profit and loss account. Impairment testing of trade debts and other receivables is described in note 2.8.

Financial liabilities

All financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in respective carrying amounts is recognised in the profit and loss account.

A financial asset and a financial liability are offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set-off the recognised amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

2.4 Impairment of non-financial assets

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, the asset's recoverable amount is estimated in order to determine the extent of the impairment loss, if any. An impairment loss is recognised for the amount by which the assets carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Impairment losses are charged to the profit and loss account.

2.5 Investments in associates

Associates are all entities over which the Company has significant influence but no control, generally represented by a shareholding of 20% to 50% of the voting rights. Investment in associates are accounted for using the equity method of accounting and are initially recognised at cost in accordance with the requirements of IAS 28, 'Investments in Associates'.

The Company's share of an associate's post acquisition profits or losses is recognised in the profit and loss account and its share in the post acquisition movement of reserves is recognised in reserves. The cumulative post acquisition movements are adjusted against the carrying value of the investment. When the Company's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Company does not recognise future losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealised gains on transactions between the Company and its associate are eliminated to the extent of the Company's interest in the associate.

2.6 Stores and spares

Stores are valued at the lower of average cost and net realisable value whereas spares are valued at the lower of cost, worked out on a first-in first-out basis, and net realisable value. Items in transit are stated at cost incurred to date.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

Provision is made in the financial statements for obsolete and slow moving stores and spares based on the management's best estimate.

2.7 Stock-in-trade

Stock-in-trade is valued at the lower of cost, calculated on a first-in first-out basis, and net realisable value. Cost for bonded stock comprises invoice value and costs incurred to date. Cost for debonded stock comprises invoice value, charges like customs duties and similar levies and other direct costs but excludes borrowing cost. Previously the Company included charges like customs duties and similar levies and other direct costs for all stock-in-trade. The effect of this change in accounting policy has been disclosed in note 2.1.4 to these financial statements.

Net realisable value signifies the estimated selling price in the ordinary course of business less costs necessary to make the sale.

Stock-in-transit is valued at cost comprising invoice value plus other charges incurred thereon. Provision is made in the financial statements for obsolete and slow moving stock-in-trade based on management's best estimate.

2.8 Trade debts and other receivables

Trade debts and other receivables are recognised initially at invoice value, which approximates fair value, and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade debts and other receivables is established when there is objective evidence that the Company will not be able to collect all the amount due according to the original terms of the receivable. Significant financial difficulties of the debtors, probability that the debtor will enter bankruptcy and default or delinquency in payments are considered indicators that the trade debt is impaired.

2.9 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents include cash in hand, balances with banks, short-term loans, short-term running finances utilised under mark-up arrangements.

2.10 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

2.11 Liabilities against assets subject to finance lease

Liabilities against assets subject to finance lease are accounted for at the net present value of minimum payments under the lease arrangements.

Finance charges under lease arrangements are allocated to periods during the lease term so as to produce a constant periodic rate of financial cost on the remaining balance of principal liability for each period.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

2.12 Trade and other payables

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost.

2.13 Taxation

Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and rebates available, if any. The charge for current taxation also includes adjustments where necessary, relating to prior years which arise from assessments framed/finalised during the year.

Deferred

Deferred tax is recognised using the balance sheet liability method on all major temporary differences between the carrying amounts of assets and liabilities for the financial reporting purposes and the amounts used for taxation purposes.

Deferred tax asset is recognised for all the deductible temporary differences only to the extent that it is probable that future taxable profits will be available against which the asset may be utilised. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefit will be realised. Deferred tax liabilities are recognised for all the taxable temporary differences.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on the tax rates that have been enacted or substantively enacted by the balance sheet date.

2.14 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the financial statements in the period in which such dividends are declared by the Company and approved by the shareholders.

2.15 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be measured reliably. Revenue is measured at the fair value of consideration received or receivable on the following basis:

- Sales are recorded when significant risks and rewards of ownership of goods have passed to customers which coincides with dispatch of goods to customers.
- Non-fuel retail income and other revenue (including license fee) is recognised on an accrual basis.
- Dividend income is recognised when the Company's right to receive the dividend is established.

2.16 Operating leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the profit and loss account on a straightline basis over the period of the lease.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

2.17 Retirement and other service benefits

Except for certain expatriates for whom benefits are provided by membership of their respective Shell retirement benefit funds, staff retirement benefits include:

i) Approved funded gratuity and pension schemes

Approved funded gratuity schemes for management and unionised staff and contributory pension scheme for management and non-contributory pension scheme for unionised staff. Contributions are made to these schemes on the basis of actuarial recommendations. The actuarial valuations are carried out using the Projected Unit Credit Method. Actuarial gains and losses are amortised over the expected future service of the current members;

ii) Approved contributory provident fund

Approved contributory provident funds for all employees; and

iii) Un-funded post retirement medical benefits

Un-funded post retirement medical benefits for all management staff. Annual provision is made in the financial statements for this scheme on the basis of actuarial recommendations. The actuarial valuation is carried out using the Projected Unit Credit Method. Actuarial gains and losses are amortised over the expected future service lives of the current employees.

Retirement benefits are payable to staff on completion of prescribed qualifying periods of service under these schemes.

Other service benefits include:

i) Employees' compensated absences

The Company accounts for the liability in respect of employees' compensated absences in the year in which these are earned. Provision to cover the obligation under the scheme is made based on the current leave entitlements of employees and by using the current salary levels of employees.

ii) Employee share-based payment

The Shell Group awards shares under a Performance Share Plan (PSP) to certain employees from time to time. The fair value of these shares at the date at which they are granted, which is eventually recharged by the parent company to Shell Pakistan Limited, is recognised as an expense, with a corresponding increase in liabilities, over the period that the employees become entitled to the award. The liability is remeasured at each reporting date and at settlement date. The expense is recognised as salaries, wages and benefits in the profit and loss account.

2.18 Foreign currencies

Transactions in foreign currencies are accounted for in Pakistani Rupees at the rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into Rupees at the rates of exchange which approximate those prevailing at the balance sheet date. Exchange differences are taken to the profit and loss account.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

2.19 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost, any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least twelve months after the balance sheet date.

Borrowing costs incurred for the construction of any qualifying asset are capitalised during the period of time that is required to complete and prepare the asset for its intended use. Other borrowing costs are expensed in the profit and loss account in the period in which they arise.

2.20 Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Company operates. The financial statements are presented in Pakistani Rupees, which is the Company's functional and presentation currency.

	Note	December 31, 2009	December 31, 2008
		----- (Rupees `000) -----	
3. FIXED ASSETS			
Property, plant and equipment			
Operating fixed assets	3.1	6,372,690	6,125,982
Capital work-in-progress	3.7	1,024,203	1,013,949
		7,396,893	7,139,931
Intangible assets	3.1	6,278	12,871
		7,403,171	7,152,802
Less: Provision for impairment	3.8	(88,811)	-
		7,314,360	7,152,802



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

3.1 The following is a statement of operating tangible and intangible fixed assets:

At December 31, 2009		At January 01, 2009												Total operating fixed assets			
Cost	Accumulated depreciation / impairment	Land	Leased land	Buildings on land	Building under construction	Machinery, equipment and fixtures	Motor vehicles	Aircraft	Lease holdings	Depletion allowance	Intangible assets	Goodwill			Total operating fixed assets		
												Intangible assets	Impairment				
69	-	7,076	3,907,814	167,487	103,643	12,901	3,923	276,641	86,716	372,640	531,307	236,028	52,641	41,722	121,668	2,383,643	217,797
69	-	6,989	218,401	112,137	101,603	13,627	3,827	242,184	81,187	296,208	804,629	223,649	52,641	38,245	113,551	2,022,403	217,428
69	-	6,989	3,689,215	279,624	205,246	26,528	7,750	518,825	167,903	678,848	1,335,927	459,677	105,282	80,967	235,219	4,406,046	435,225
Net book value	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation / write off (Pakhs 2.4)																	
Cost	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69
Accumulated depreciation / impairment	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69
Net book value	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69
Depreciation / write off (Pakhs 2.4)																	
Cost	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69
Accumulated depreciation / impairment	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69
Net book value	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69	69
Depreciation / write off (Pakhs 2.4)																	



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

3.2 The depreciation and amortisation charge for the year / period has been allocated as follows:

	Note	Year ended December 31, 2009	Six months ended December 31, 2008
----- (Rupees `000) -----			
Cost of products sold		18,543	8,482
Administrative and marketing expenses			
- Depreciation - tangible assets	28	724,888	329,021
- Amortisation - intangible assets	28	6,286	4,590
		731,174	333,611
		749,717	342,093

3.3 Company assets include tanks, dispensing pumps and electrical equipment having a cost of Rs 822.591 million (December 31, 2008: Rs 1,244.386 million) which have been installed at dealer sites. Due to the significant number of dealers involved, the particulars of the assets not in the possession of the Company as required by the Fourth Schedule to the Companies Ordinance, 1984 have not been disclosed here.

3.4 The following assets with a net book value exceeding Rs 50,000 were disposed off during the year:

Cost	Accumulated Depreciation	Net Book Value	Sales Proceeds	Mode of Disposal	Particulars of Buyers
----- (Rupees `000) -----					
Buildings on leasehold land					
201	53	148	507	Negotiation	Defence III Service Station
195	49	146	157	Negotiation	Quality Service Station
221	49	172	22	Negotiation	Model Service Station Karachi
5,476	2,798	2,678	25	Negotiation	Regional stores at Fsb. / Hdr. / Rwp.
100	25	75	6	Negotiation	V.I.P Filling Station Larkana
100	24	76	6	Negotiation	Naseem Petroleum Service Larkana
100	26	74	6	Negotiation	Taj-1 Petroleum Service
428	79	349	349	Negotiation	Al Siddique Petroleum Service
454	165	289	144	Negotiation	City Petroleum Service
Tanks and pipelines	9,132	689	8,443	1,927	Negotiation (Note 3.5)
Airconditioners					
90	14	76	8	Negotiation	Punjab Regiment Centre
104	16	88	8	Negotiation	Link Filling Station
122	18	104	112	Negotiation	Multan Petroleum Service
126	20	106	116	Negotiation	Quality Service Station
60	9	51	2	Negotiation	Regional Stores - Hyderabad
92	37	55	6	Negotiation	Regional Stores - Faisalabad
69	12	57	6	Negotiation	Shell Askari Service Station
Dispensing pumps	33,503	17,721	15,782	2,529	Negotiation (Note 3.5)
Rolling stock and vehicles	1,367	1,111	256	2,069	Advertisement Saleem Ahmed Siddiqui



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

	Cost	Accumulated Depreciation	Net Book Value	Sales Proceeds	Mode of Disposal	Particulars of Buyers
	----- (Rupees '000) -----					
	835	598	237	344	Company Policy	Ashad Ikram Alam (executive)
	835	654	181	334	Company Policy	Azdiar Mobed (executive)
	835	668	167	334	Company Policy	Imdad Afzal (executive)
	1,209	766	443	484	Company Policy	Shuja Khan (executive)
	835	529	306	334	Company Policy	Javed Akhter (executive)
	963	626	337	385	Company Policy	Masroor H Khan (executive)
	795	543	252	318	Company Policy	Salman Saleem (executive)
	835	617	218	767	Advertisement	Zahid Qadri
	1,003	690	313	1,058	Advertisement	Muhammad Talib Gureshi
Electrical, mechanical and fire fighting equipment	1,944	1,023	921	1,665	Negotiation	Satellite Town Filling Station
	1,166	614	552	606	Negotiation	Satellite Town Filling Station
	12,278	10,375	1,903	3,850	Negotiation	Satellite Town Filling Station
	65,068	39,549	25,519	21,516	Negotiation	(Note 3.5)
	18,492	11,607	6,885	2,014	Negotiation	(Note 3.5)
Furniture, office equipment and other assets	1,041	416	625	255	Negotiation	Link Filling Station
	549	238	311	112	Negotiation	New Pearl Filling Station
	213	153	60	6	Negotiation	Civic View Petroleum
	2,341	1,231	1,110	43	Negotiation	Regional stores Fsb./Hdr./Rwp.
Assets held under finance lease - vehicles	969	505	464	678	Company Policy	Mehdi Akhtar Rizvi (executive)
	969	444	525	703	Company Policy	Aleemuddin (executive)
	749	494	255	498	Insurance Claim	EFU
	1,269	159	1,110	1,200	Insurance Claim	EFU
	835	655	180	334	Company Policy	Adnan Moosa (executive)
	835	655	180	334	Company Policy	Aamir Faizan (executive)
	2,750	1,948	802	1,870	Company Policy	Asif Saeed Sindhu (ex-director)
	1,002	802	200	401	Company Policy	Zarak Khan (executive)
	969	763	206	388	Company Policy	Mukhtar A Khan (executive)

3.5 Disposal of electrical, mechanical and fire fighting equipment, dispensing pumps, tanks and pipelines represent disposals to various retail site dealers. Due to the significant number of dealers involved, particulars of the disposal above Rs 50,000 as required by the Fourth Schedule of the Companies Ordinance, 1984 have not been disclosed here.

3.6 Disposal / write offs of fixed assets include assets written off having a cost of Rs 2,362.289 million (December 31, 2008: Rs Nil) and a net book value of Rs 282.487 million (December 31, 2008: Rs Nil). Due to the significant number of line items involved, particulars of the write offs, above Rs 50,000 as required by the Fourth Schedule of the Companies Ordinance, 1984 have not been disclosed here.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

	December 31, 2009	December 31, 2008
	----- (Rupees '000) -----	
3.7 Capital work-in-progress		
Tangible		
Buildings on leasehold land	253,671	292,132
Tanks and pipelines	38,637	46,073
Plant and machinery	1,620	21,919
Airconditioning plant	4,028	2,923
Dispensing pumps	6,650	8,539
Rolling stock and vehicles	37,238	71,813
Electrical, mechanical and fire fighting equipment	299,233	446,441
Furniture, office equipment and other assets	83,915	44,668
Computer auxiliaries	11,630	5,420
Capital stores and spares	4,286	74,021
Intangible		
Computer software and consultancy costs	283,295	-
	<u>1,024,203</u>	<u>1,013,949</u>

3.8 During the year the Company identified sites where there are indications that assets may be impaired. The Company does not intend to utilise these assets and the disposal value of these assets are not expected to be significant. Therefore the 'recoverable amount' of these assets is estimated to be Rs Nil.

4. LONG-TERM INVESTMENTS

	December 31, 2009		December 31, 2008		
	Note	Percentage Holding	Amount (Rupees '000)	Percentage Holding	Amount (Rupees '000)
Investment in associate - unquoted					
Pak-Arab Pipeline Company Limited (PAPCO)	4.1				
18,720,000 (December 31, 2008: 18,720,000) ordinary shares of Rs 100 each		20	2,307,800	26	2,013,198
Others - held as available for sale - at cost					
Arabian Sea Country Club Limited 500,000 (December 31, 2008: 500,000) ordinary shares of Rs. 10 each		-	5,000	-	5,000
			<u>2,312,800</u>		<u>2,018,198</u>

4.1 Movement of investment in associate

	Year ended December 31, 2009	Six months ended December 31, 2008
	----- (Rupees '000) -----	
Beginning of the year / period	2,013,198	2,129,782
Share of profits	655,621	10,050
Share of taxation	(231,036)	(3,520)
	424,585	6,530
Dividend received	(129,977)	(123,114)
End of the year / period	<u>2,307,806</u>	<u>2,013,198</u>

Pak-Arab Pipeline Company Limited (PAPCO) commenced its commercial operations in Pakistan in March 2005 as a joint venture between PARCO and oil marketing companies to provide transportation services of petroleum products through the white oil pipeline.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

The financial year end for PAPCO is June 30. Summarised financial information of PAPCO based on the latest financial statements for the six months ended December 31, 2009 and the year ended June 30, 2009, is as follows:

	December 31, 2009	June 30, 2009	December 31, 2008
	----- (Rupees `000) -----		
Total assets	<u>23,267,999</u>	<u>23,495,601</u>	<u>23,408,013</u>
Total liabilities	<u>14,391,825</u>	<u>15,008,546</u>	<u>15,664,942</u>

Share of the contingent liabilities based on the latest financial statements of PAPCO for the six months ended December 31, 2009 amounts to Rs 22.875 million (June 30, 2009: Rs 3.932 million).

	Six months ended December 31, 2009	Six months ended December 31, 2008
	----- (Rupees `000) -----	
Revenues	<u>4,085,766</u>	<u>2,439,403</u>
Total comprehensive income for the period	<u>1,633,018</u>	<u>25,115</u>

5. LONG-TERM LOANS AND ADVANCES - Considered good	Note	December 31, 2009	December 31, 2008
		----- (Rupees `000) -----	
Due from Directors		<u>465</u>	<u>1,120</u>
Less: Receivable within one year	12	<u>(372)</u>	<u>(465)</u>
		<u>93</u>	<u>655</u>
Due from Executives		<u>135,222</u>	<u>116,633</u>
Less: Receivable within one year	12	<u>(52,975)</u>	<u>(45,685)</u>
		<u>82,247</u>	<u>70,948</u>
Due from Employees		<u>617</u>	<u>2,772</u>
Less: Receivable within one year	12	<u>(247)</u>	<u>(1,108)</u>
		<u>370</u>	<u>1,664</u>
Advances to contractors	5.3	<u>18,348</u>	<u>48,415</u>
		<u>101,058</u>	<u>121,682</u>



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

5.1 Reconciliation of loans (long-term and short-term)

	Year ended December 31, 2009		Six months ended December 31, 2008	
	Directors	Executives	Directors	Executives
	(Rupees `000)			
Opening balance	1,120	116,633	623	49,929
Disbursements	-	92,565	930	103,263
Repayments	(655)	(73,976)	(433)	(36,559)
Closing balance	<u>465</u>	<u>135,222</u>	<u>1,120</u>	<u>116,633</u>

- 5.2 Loans to staff are unsecured and are given for housing, purchase of motor cars / motorcycles and for general purpose in accordance with the Company's policy and are repayable over a period of two to five years. Interest is charged on loans given for housing and purchase of motor cars at 1% per annum.

The maximum aggregate amounts due from Chief Executive, Directors and Executives at the end of any month during the year were Rs Nil, Rs 1.033 million and Rs 138.874 million respectively (six months ended December 31, 2008: Rs Nil, Rs 1.383 million and Rs 117.525 million). The loans to Directors represent key management personnel loans outstanding at year end.

- 5.3 These represent advances in respect of various Company operated outlets which are primarily given in the form of petroleum products for meeting the working capital requirements of these sites.

	Note	December 31, 2009	December 31, 2008
(Rupees `000)			
6. LONG-TERM DEPOSITS AND PREPAYMENTS			
Deposits		72,278	63,045
Prepayments		134,264	205,979
		<u>206,542</u>	<u>269,024</u>
7. LONG-TERM DEBTORS			
Long-term debtors	11	<u>20,919</u>	<u>73,589</u>

- 7.1 These represent amounts due from customers in respect of which the Company has entered into agreements for recovery of outstanding balances over a period of 1 to 6 years. These balances carry interest at the rate of Nil per annum (six months ended December 31, 2008: 15% per annum).

8. DEFERRED TAXATION - NET

This is composed of the following:

	December 31, 2009	December 31, 2008
	(Rupees `000)	
Taxable temporary difference arising in respect of		
- accelerated tax depreciation	(823,643)	(650,474)
- investment in associate	(43,581)	(14,120)
- assets subject to finance lease	(66,844)	-
Deductible temporary difference arising in respect of		
- short-term provisions	481,365	563,666
- carry forward tax losses	2,773,292	3,191,026
- liabilities against assets subject to finance lease	14,209	-
	<u>2,334,798</u>	<u>3,090,098</u>



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

	December 31, 2009	December 31, 2008
	----- (Rupees `000) -----	
9. STORES AND SPARES		
Stores	20,971	22,529
Spares	626	1,341
Less: Provision for obsolete stores	(5,878)	(5,878)
	<u>15,719</u>	<u>17,992</u>

	Note	December 31, 2009	December 31, 2008 Restated	June 30, 2008 Restated
		----- (Rupees `000) -----		
10. STOCK-IN-TRADE				
Raw and packing materials	26	818,939	881,871	1,036,141
Finished goods				
In hand and in pipeline system		7,618,435	4,130,075	6,637,552
In White Oil Pipeline	10.1	4,651,123	4,004,727	10,178,720
	10.2	12,269,558	8,134,802	16,816,272
Less: Provision for impairment		(11,779)	(12,368)	(9,442)
	26	12,257,779	8,122,434	16,806,830
		<u>13,076,718</u>	<u>9,004,305</u>	<u>17,842,971</u>

10.1 Stock in White Oil Pipeline includes 55,750 MT (December 31, 2008: 55,750 MT) of High Speed Diesel oil which has been maintained as line fill necessary for the pipeline to operate. The aggregate value of the inventory (debonded) amounted to Rs 3,743.318 million (December 31, 2008 (Restated): Rs 2,977.720 million).

10.2 The Company has a commitment to pay Rs 727.157 million (December 31, 2008: Rs 1,964.724 million and June 30, 2008: Rs 252.552 million) in respect of duties and levies on bonded stock as at the respective balance sheet dates. Accordingly, post-dated cheques have been issued to the Collector of Customs Port Qasim and Karachi Port Trust as included in the amount disclosed in note 23.2 to these financial statements.

10.3 The above amounts include Rs 143.019 million (December 31, 2008: Rs 191.386 million) in respect of stock-in-transit as at December 31, 2009.

10.4 The above balance includes items costing Rs 577.441 million (December 31, 2008: Rs 8,141.479 million) which have been valued at their net realisable value amounting to Rs 564.386 million (December 31, 2008: Rs 7,580.924 million).

	Note	December 31, 2009	December 31, 2008
		----- (Rupees `000) -----	
11. TRADE DEBTS			
Considered good			
- Secured	11.1	65,980	1,573,565
- Unsecured	11.2	1,194,152	1,425,777
		1,260,132	2,999,342
Considered doubtful		655,172	816,100
Trade debts - gross		1,915,304	3,815,442
Less: Provision for impairment	11.3	(655,172)	(816,100)
Trade debts - net		<u>1,260,132</u>	<u>2,999,342</u>



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

The above trade debts are classified as follows:

	December 31, 2009		
	Long-term (note 7)	Short-term	Total
	----- (Rupees `000) -----		
Trade debts - gross	56,034	1,859,270	1,915,304
Less: Provision for impairment of trade debts	(35,115)	(620,057)	(655,172)
	<u>20,919</u>	<u>1,239,213</u>	<u>1,260,132</u>
	December 31, 2008		
	Long-term (note 7)	Short-term	Total
	----- (Rupees `000) -----		
Trade debts - gross	152,621	3,662,821	3,815,442
Less: Provision for impairment of trade debts	<u>(79,032)</u>	<u>(737,068)</u>	<u>(816,100)</u>
	<u>73,589</u>	<u>2,925,753</u>	<u>2,999,342</u>

11.1 These debts are secured by way of letters of credit, bank guarantees and security deposits.

11.2 This includes amounts due from related parties at the year end amounting to Rs 246.156 million (December 31, 2008: Rs 248.444 million). Particulars of the amounts due from related parties are as follows:

	December 31, 2009	December 31, 2008
	----- (Rupees `000) -----	
Shell Aviation	185,338	155,722
Shell International Petroleum Company Limited	31,144	47,268
Shell Gas LPG (Pakistan) Limited	9,184	5,496
Shell International Limited	4,994	9,438
Shell Netherlands BV	2,982	10,816
Shell Development & Offshore Pakistan	2,436	1,472
Shell Markets (Middle East) Limited	2,135	1,584
Shell Eastern Petroleum (Pte) Limited	2,132	8,260
Shell People Services UK	1,071	1,420
Others	4,740	6,968
	<u>246,156</u>	<u>248,444</u>

11.3 Provision for impairment

	Note	Year ended December 31, 2009	Six months ended December 31, 2008
		----- (Rupees `000) -----	
Balance at the beginning of the year / period		816,100	907,157
Provision made during the year / period	30	124,907	103,293
Amount reversed during the year / period	29	(161,595)	(168,136)
Amounts written off during the year / period		<u>(124,240)</u>	<u>(26,214)</u>
Balance at the end of the year / period		<u>655,172</u>	<u>816,100</u>



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

- 11.4** As at December 31, 2009, trade receivables of Rs 904.135 million (December 31, 2008: Rs 1,677.286 million) were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default. The ageing analysis of these trade receivables is as follows:

	December 31, 2009	December 31, 2008
	----- (Rupees '000) -----	
Upto 1 month	508,314	245,260
1 to 6 months	265,643	762,502
More than 6 months	130,178	669,524
	<u>904,135</u>	<u>1,677,286</u>

- 11.5** As at December 31, 2009, trade receivables of Rs 655.172 million (December 31, 2008: Rs 816.100 million) were impaired and provided for. The ageing of these receivables is as follows:

	Note	December 31, 2009	December 31, 2008
		----- (Rupees '000) -----	
1 to 6 months		99,252	232,627
6 months and over		555,920	583,473
		<u>655,172</u>	<u>816,100</u>

12. LOANS AND ADVANCES - Considered good

Loans due from

- Directors	5	372	465
- Executives	5	52,975	45,685
- Employees	5	247	1,108
		<u>53,594</u>	<u>47,258</u>

Advances to

- Employees		6,689	4,164
		<u>60,283</u>	<u>51,422</u>

13. TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS

Balances with statutory authorities

- Customs duty		65,239	89,738
- Excise duty		3,133	3,133
		<u>68,372</u>	<u>92,871</u>
Short-term prepayments		181,678	179,933
		<u>250,050</u>	<u>272,804</u>



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

14. OTHER RECEIVABLES	Note	December 31, 2009	December 31, 2008
----- (Rupees `000) -----			
Petroleum development levy and other duties	14.1	1,392,797	700,021
Price differential on imported purchases	14.2	295,733	295,733
Price differential claim	14.3	910,958	3,033,832
Import price differential on motor gasoline	14.4	878,128	-
Service cost receivable from related parties		80,890	111,953
Service cost receivable from associate company - PAPCO		3,263	2,574
Advances to suppliers		-	16,318
Inland freight equalisation mechanism		386,326	799,120
Staff retirement benefit schemes	34.1.11	52,862	143,990
Mark-up receivable on short-term deposits		864	44,699
Sales tax		1,993,702	2,771,225
Workers' profit participation fund	21.3	-	7,269
Others		62,127	3,865
		6,057,650	7,930,599
Less: Provision for impairment		(206,006)	(206,006)
		5,851,644	7,724,593

14.1 This includes petroleum development levy recoverable of Rs 1,332.207 million (December 31, 2008: Rs. 570.319 million) from the Federal Board of Revenue on account of export sales. The Company has not received any settlement against this receivable during the year and is actively pursuing the matter with the Federal Board of Revenue.

14.2 This represents amount receivable on account of price differential on imports and the ex-refinery price on direct and retail sales during the period 1990-2002.

14.3 This represents claims for price differential receivable from the Government of Pakistan (GoP). From time to time the GoP agrees to subsidise the petroleum prices by restricting the increase in prices of various petroleum products in order to reduce the burden of rising oil prices on the end consumers.

14.4 This represents price differential claims on account of import of motor gasoline by the Company, being the difference between their landed cost and ex-refinery prices announced by Oil and Gas Regulatory Authority (OGRA). In 2007, the Company as well as other oil marketing companies were asked in a meeting chaired by Director General Oil to import motor gasoline to meet the increasing local demand. Accordingly, oil marketing companies approached the Ministry of Petroleum and Natural Resources (MoPNR) with a proposal for pricing mechanism whereby end consumer price of motor gasoline was proposed to be fixed weighted average of ex-refinery (import parity) price and landed cost of imported product. Although no response was received from the MoPNR, the Company along with another oil marketing company continued to import motor gasoline on behalf of the industry being confident that price differential on motor gasoline, will be settled as per previous practice i.e. based on the differential between ex-refinery and import cost at the time of filing of cargo with Customs, as imports were being made on MoPNR instructions.

During the year, Oil Marketing Companies (OMCs) have approached the MoPNR requesting an expeditious settlement of these claims. Further, the Company along with other affected oil marketing companies has also approached MoPNR through letter dated July 23, 2009 requesting for an early settlement of these claims. On October 2, 2009, MoPNR requested that an audited claim be submitted to allow further consideration and resolution of the matter. In December 2009, an audit covering the claim for the period October 2007 to September 2009 was completed and the audit report was forwarded to MoPNR as per their request.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

Pending related notification by MoPNR and settlement thereof the Company along with other oil marketing companies and OCAC continues to follow up this matter with MoPNR and is confident of recovering this amount in full. The receivable represents the Company's share of differential claim on shared import cargoes of motor gasoline.

	December 31, 2009	December 31, 2008
	----- (Rupees '000) -----	
15. CASH AND BANK BALANCES		
Balances with banks		
- current account	149,210	514,235
- savings account	695,109	6,005,000
	844,319	6,519,235
Cash in hand	25,304	30,633
	869,623	6,549,868

15.1 Balances with banks carry interest ranging from 4.65% to 6.0% (December 31, 2008: 4.65% to 6.0%) per annum.

15.2 Included in cash and bank balances is an amount of Rs 0.872 million (December 31, 2008: Rs 40.162 million) in respect of contributions received for Earthquake Relief Fund.

16. SHARE CAPITAL

16.1 Authorised capital

December 31, 2009	December 31, 2008		December 31, 2009	December 31, 2008
(Number of shares)			----- (Rupees '000) -----	
100,000,000	100,000,000	Ordinary shares of Rs. 10 each	1,000,000	1,000,000

16.2 Issued, subscribed and paid-up capital

Year ended December 31, 2009			Six months ended December 31, 2008			Year ended December 31, 2009	Six months ended December 31, 2008
Issued for cash	Issued as bonus shares	Total	Issued for cash	Issued as bonus shares	Total	----- (Rupees '000) -----	
----- (Number of shares) -----							
23,481,000	-	23,481,000	23,481,000	-	23,481,000	234,810	234,810
-	45,006,913	45,006,913	-	31,309,313	31,309,313	450,070	313,094
23,481,000	45,006,913	68,487,913	23,481,000	31,309,313	54,790,313	684,880	547,904
-	-	-	-	13,697,600	13,697,600	-	136,976
23,481,000	45,006,913	68,487,913	23,481,000	45,006,913	68,487,913	684,880	684,880
							Closing balance



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

16.3 The Shell International Petroleum Company Limited, United Kingdom (immediate parent), a subsidiary of Royal Dutch Shell Plc. (ultimate parent), held 52,123,970 (December 31, 2008: 52,123,970) ordinary shares of Rs 10 each at December 31, 2009.

17. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

The Company has entered into lease agreements with various leasing companies for lease of motor vehicles including transport vans. The liability under these agreements are payable by the year 2012 and is subject to finance charge at rates ranging from 14.80% to 19.84% (December 31, 2008: 14.90% to 19.83%) per annum. An additional charge of 20% is also leviable on overdue rentals.

The Company intends to exercise its options to purchase the leased assets for Rs 2.840 million (December 31, 2008: Rs 2.450 million) upon completion of the lease period.

The amount of future payments for the finance lease and the period in which these payments will become due are as follows:

Year	December 31, 2009	December 31, 2008
	----- (Rupees '000) -----	
2009	-	65,791
2010	40,146	747
2011	1,393	1,407
2012	696	-
	<u>42,235</u>	<u>67,945</u>
Less: Finance charge not due	(1,637)	(4,725)
Present value of minimum lease payments	40,598	63,220
Less: Current maturity shown under current liabilities	(38,808)	(61,425)
	<u>1,790</u>	<u>1,795</u>

18. ASSET RETIREMENT OBLIGATION

	Year ended December 31, 2009	Six months ended December 31, 2008
	----- (Rupees '000) -----	
Balance at the beginning of the year / period	181,544	191,620
Liabilities incurred	-	838
Liabilities settled	(2,419)	-
Reversal of liability	-	(17,541)
Accretion expense	32,913	6,627
	<u>32,913</u>	<u>(10,914)</u>
Balance at the end of the year / period	<u>212,038</u>	<u>181,544</u>

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Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

19. SHORT-TERM RUNNING FINANCES UTILISED UNDER MARK-UP ARRANGEMENTS – Secured

	December 31, 2009	December 31, 2008
	----- (Rupees '000) -----	
Short-term running finances utilised under mark-up arrangements	<u>2,453,001</u>	<u>1,308,447</u>

The facilities for short-term running finances available from various banks aggregate to Rs 19,650 million (December 31, 2008: Rs 20,830 million). The rates of mark-up range from Re 0.3789 to Re 0.4383 per Rs 1,000 per day (December 31, 2008: Re 0.3683 to Re 0.4667 per Rs 1,000 per day). The purchase prices are payable on various dates by December 31, 2010. These arrangements are secured by hypothecation of the Company's stock-in-trade, trade debts and other receivables.

	Note	December 31, 2009	December 31, 2008
		----- (Rupees '000) -----	
- Short term loans	20.1	<u>3,500,000</u>	12,525,000
- Current maturity of long-term loans	20.2	<u>2,500,000</u>	-
		<u>6,000,000</u>	<u>12,525,000</u>

20.1 The above loans have been obtained from various banks and carry mark-up at rates ranging from 13.04% to 15.70% (December 31, 2008: 14.75% to 20.00%) per annum. The loans are repayable by February 1, 2010. These loans are secured by hypothecation of the Company's stock-in-trade, trade debts and other receivables.

20.2 The long-term loan was obtained from a commercial bank and bears mark-up at the rate of 3 - months Karachi Interbank Offered Rate (KIBOR) + 0.17% per annum payable and revised quarterly. The loan amount is payable on September 27, 2010 and has therefore been classified as short-term loan at December 31, 2009. The arrangement is secured by way of hypothecation on the Company's stock-in-trade, trade debts and other receivables.

	Note	December 31, 2009	December 31, 2008 Restated	June 30, 2008 Restated
		----- (Rupees '000) -----		
Creditors	21.1	<u>8,121,075</u>	7,170,561	11,990,626
Bills payable	21.1	<u>2,698,932</u>	3,634,052	772,266
Oil marketing companies		<u>2,105</u>	299,145	311,071
Accrued liabilities		<u>2,294,878</u>	1,900,217	1,344,994
Excise and customs duties and development surcharge		<u>23,341</u>	145,181	512,325
Dealers' and cartage contractors' security deposits	21.2	<u>331,481</u>	268,457	206,623
Security deposits from customers		<u>310,908</u>	300,138	125,140
Provision for post retirement medical benefits	34.2.2	<u>31,107</u>	29,287	27,598
Workers' welfare fund		<u>151,168</u>	72,967	190,051
Workers' profit participation fund	21.3	<u>9,909</u>	-	3,537
Unclaimed dividends		<u>96,813</u>	92,833	71,133
Payable to the Earthquake Relief Fund		<u>872</u>	40,162	35,065
Advances received from customers		<u>1,617,458</u>	1,535,340	530,030
Other liabilities	21.4	<u>280,949</u>	108,755	109,997
		<u>15,970,996</u>	<u>15,597,095</u>	<u>16,230,456</u>



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

- 21.1** Amounts due to related parties at the year end aggregated to Rs 3,007.666 million (December 31, 2008: Rs 5,648.909 million). Particulars of the amounts due to related parties are as follows:

	December 31, 2009	December 31, 2008
	----- (Rupees `000)-----	
Associate company - PAPCO	29,526	45,843
Other related parties	1,298,456	4,414,144
Parent company	1,679,684	1,188,922
	<u>3,007,666</u>	<u>5,648,909</u>

- 21.2** The security deposits are non-interest bearing and are refundable on termination of contracts.

	Note	Year ended December 31, 2009	Six months ended December 31, 2008
		----- (Rupees `000)-----	
21.3 Workers' profit participation fund			
Balance at the beginning of the year / period		(7,269)	3,537
Allocation for the year / period	30	209,906	-
		202,637	3,537
Add: Amount received		7,272	1,475
Less: Amount paid		(200,000)	(12,281)
Balance at the end of the year / period		<u>9,909</u>	<u>(7,269)</u>

- 21.4** Other liabilities include Rs 191.730 million (December 31, 2008: Rs 9.161 million) in respect of termination benefits payable to employees under a staff redundancy plan finalised during the year. Termination benefits to be paid through post retirement benefit funds have been accounted for in the funds valuation as disclosed in note 34 to the financial statements.

	December 31, 2009	December 31, 2008
	----- (Rupees `000)-----	
22. MARK-UP ACCRUED		
Mark-up accrued on:		
- short-term running finances utilised under mark-up arrangements	62,057	140,379
- short-term loans	111,742	393,897
- long-term loan - classified as short-term loan at December 31, 2009	26,239	28,749
	<u>200,038</u>	<u>563,025</u>



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

23. CONTINGENCIES AND COMMITMENTS

23.1 Contingencies

23.1.1 Infrastructure fee

The Sindh Finance Act 1994, prescribed the imposition of an infrastructure fee at the rate of 0.5% of the C&F value of all goods entering or leaving the province of Sindh via sea or air.

Shell Pakistan Limited (the Company) and several others challenged the levy in constitutional petitions before the High Court of Sindh. These petitions were dismissed as, during their pendency, the nature of the levy was changed by the Government of Sindh through an Ordinance. The Company and others therefore filed civil suits before the High Court of Sindh challenging the amending Ordinance. However, these suits were also dismissed in October 2003. All the plaintiffs preferred intra-court appeals against the dismissal. The intra-court appeals were decided by the High Court in September 2008. It has been held that the levy is valid and collectible only from December 12, 2006 onwards and not prior to this date.

Being aggrieved by the said judgment, both the Company and the Government of Sindh have now filed separate appeals before the Supreme Court of Pakistan.

The accumulated levy upto December 12, 2006 (held to be invalid by the High Court) amounts to Rs 603 million and from then onwards upto December 31, 2009 comes to Rs 829.721 million (Total Rs 1,432.721 million) (December 31, 2008: Rs 1,148.030 million). However, no provision has been made in these financial statements against the levy as the Company's management expects a favourable outcome.

23.1.2 PARCO pipeline fill

The Ministry of Petroleum and Natural Resources (MoPNR) has made a claim relating to the loan arranged by the Government of Pakistan (GoP) to the Company to finance the initial fill of the Pak-Arab Refinery Limited (PARCO) Pipeline. MoPNR has calculated the Company's liability by applying the price prevailing on August 11, 2000 to the quantity of fuel supplied at the time of initial fill.

The Company maintains that its liability is limited only to the extent of Rs 78.164 million (December 31, 2008: Rs 78.164 million) which is based on the price prevailing at the time of the initial fill and has been fully paid in March 2007.

The claim, if calculated on the August 11, 2000 price as indicated by MoPNR, would amount to Rs 294 million. Based on legal advice obtained, the management is confident that its exposure in this respect amounted to Rs 78.164 million and consequently no provision has been made for the additional demand raised by MoPNR.

23.1.3 Others

The aggregate amount of other claims against the Company not acknowledged as debt as at December 31, 2009 amounted to approximately Rs 1,777.315 million (December 31, 2008 (Restated): Rs 1,528.137 million). This includes claims by refineries, amounting to Rs 991.566 million (December 31, 2008 (Restated): Rs 738.446 million) in respect of delayed payment charges. The Company does not acknowledge the claim for late payment charges as the delayed payment to refineries arose due to the liquidity crisis faced by oil marketing companies over the past few years caused by non-settlement of price differential claims by the Government of Pakistan.

23.2 Commitments

a) Capital expenditure contracted for but not incurred as at December 31, 2009 amounted to approximately Rs 2,372.504 million (December 31, 2008: Rs 1,415.705 million).



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for the year ended December 31, 2009

- b) Commitments for rentals of assets under operating lease agreements as at December 31, 2009 amounted to Rs 1,634.876 million (December 31, 2008: Rs 1,365.936 million) payable as follows:

	December 31, 2009	December 31, 2008
	----- (Rupees `000) -----	
Not later than one year	77,052	57,411
Later than one year and not later than five years	312,094	233,669
Later than five years	1,245,730	1,074,856
	1,634,876	1,365,936

- c) Post-dated cheques have been deposited with the Collector of Customs Port Qasim and Karachi Port Trust in accordance with the Customs' Act 1969 as an indemnity to adequately discharge the liability for the duties and taxes leviable on imports, as required under the Finance Bill 2005. As at December 31, 2009 the value of these cheques amounts to Rs 9,718.828 million (December 31, 2008: Rs 8,958.177 million). The maturity dates of these cheques extend to June 19, 2010 (December 31, 2008: June 26, 2009).
- d) Letters of credit and bank guarantees outstanding as at December 31, 2009 amounts to Rs 2,851.36 million (December 31, 2008: Restated: Rs 1,464.343 million).

Note	(Audited)	(Audited)	(Unaudited)
	Year ended December 31, 2009	Six months ended December 31, 2008	Year ended December 31, 2008
	----- (Rupees `000) -----		

24. SALES

Local sales	163,727,802	89,201,178	171,888,076
Export sales	14,652,914	7,377,667	13,222,642
Gross sales	178,380,716	96,578,845	185,110,718
Less: Trade discounts and rebates	1,270,508	467,298	936,515
	177,110,208	96,111,547	184,174,203

25. OTHER REVENUE

Licence fee charged to dealers	486,980	295,622	537,854
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26. COST OF PRODUCTS SOLD

		Restated	Restated
Opening stock of raw and packing materials	881,871	1,036,141	557,639
Raw and packing materials purchased	4,819,071	2,982,456	5,888,455
Less: Closing stock of raw and packing materials 10	(818,939)	(881,871)	(881,871)
Raw and packing materials consumed	4,882,003	3,136,726	5,564,223
Add: Manufacturing expenses	176,433	61,916	145,807
Cost of products manufactured	5,058,436	3,198,642	5,710,030
Non-fuel retail purchases	5,943	33,010	90,118
Opening stock of finished products	8,122,434	16,806,830	10,566,325
Finished products purchased	107,202,694	65,133,234	130,226,830
Duties and levies	34,966,188	10,800,386	18,228,557
Less: Closing stock of finished products 10	(12,257,779)	(8,122,434)	(8,122,434)
	143,097,916	87,849,668	156,699,426



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

	Note	(Audited) Year ended December 31, 2009	(Audited) Six months ended December 31, 2008 Restated (Rupees '000)	(Unaudited) Year ended December 31, 2008 Restated
26.1 Duties and levies				
Petroleum development levy		25,248,981	7,347,246	7,262,318
Carbon duty		301,524	-	-
Customs and excise duty		4,903,360	1,926,488	6,414,903
Inland freight equalisation margin		4,346,010	1,425,916	4,341,595
Additional petroleum development levy		90,825	79,753	163,292
Wharfage		59,719	20,983	46,449
Export duty		15,769	-	-
		34,966,188	10,800,386	18,228,557
27. DISTRIBUTION EXPENSES				
Salaries, wages and benefits	27.1	902,672	463,380	834,474
Staff training		15,380	7,367	7,390
Stores and materials		44,988	19,109	36,019
Fuel and power		70,177	41,246	74,693
Rent, taxes and utilities		282,595	175,918	320,351
Lease rentals and charges		8,512	1,456	(59)
Repairs and maintenance		365,369	225,887	321,383
Insurance		79,660	28,959	58,167
Travelling		128,656	97,328	185,676
Advertising and publicity		401,551	319,498	496,098
Legal and professional charges		53,209	5,000	5,536
Communication and stationery		17,681	10,899	18,542
Computer expenses		18,806	7,111	8,569
Storage and other charges		29,364	16,003	33,225
Others		54,533	31,284	27,544
		2,473,153	1,450,445	2,427,608
Less: Handling and storage charges recovered		(40,995)	(21,948)	(18,869)
Secondary transportation expenses		944,195	413,936	790,194
		3,376,353	1,842,433	3,198,933

27.1 Salaries, wages and benefits include Rs 113.818 million (Six months ended December 31, 2008: Rs 44.176 million) in respect of staff retirement benefits.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

	Note	(Audited)	(Audited)	(Unaudited)
		Year ended December 31, 2009	Six months ended December 31, 2008	Year ended December 31, 2008
28. ADMINISTRATIVE AND MARKETING EXPENSES				
----- (Rupees '000) -----				
Salaries, wages and benefits	28.1	708,272	180,631	336,114
Staff training		8,986	3,652	3,309
Stores and materials		189	389	545
Fuel and power		27,319	11,002	21,426
Rent, taxes and utilities		54,617	21,452	37,908
Repairs and maintenance		21,155	7,569	9,444
Insurance		4,781	1,528	2,938
Travelling		57,896	33,367	55,546
Advertising and publicity		22,311	14,695	18,888
Technical service fee	36	1,501,114	678,465	1,056,978
Trade mark and manifestations licence fee	36	157,969	124,927	205,216
Legal and professional charges		212,806	61,527	95,601
Communication and stationery		224,164	97,095	142,383
Computer expenses		121,968	97,711	169,019
Depreciation - tangible assets	3.2	724,888	329,021	629,336
Amortisation - intangible assets	3.2	6,286	4,590	9,180
		3,854,721	1,667,621	2,793,831
Less: Costs recovered under Service Level Agreement from related parties		(8,516)	(4,245)	(9,168)
		3,846,205	1,663,376	2,784,663

28.1 Salaries, wages and benefits include Rs 125.372 million (Six months ended December 31, 2008: Rs 17.222 million) in respect of staff retirement benefits and Rs 191.730 million (Six months ended December 31, 2008: Rs Nil) in respect of termination benefits payable to employees under a staff redundancy plan finalised during the year.

	Note	(Audited)	(Audited)	(Unaudited)
		Year ended December 31, 2009	Six months ended December 31, 2008	Year ended December 31, 2008
29. OTHER OPERATING INCOME				
----- (Rupees '000) -----				
Income from financial assets / liabilities				
Reversal of provision for impairment of trade debts	11.3	161,595	168,136	291,971
Reversal of provision for impairment of other receivables		-	-	7,802
Liabilities no longer payable written back	29.1	241,834	17,477	24,537
Mark-up on short-term deposits		30,380	110,269	120,064
Mark-up on delayed payments		4,126	3,567	6,620
Income / (loss) from non-financial assets				
Profit on disposal of property, plant and equipment		-	-	68,610
Sundries		54,066	38,436	82,619
		492,001	337,885	602,223



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

29.1 During the year, management conducted a detailed review of old outstanding liabilities. After due verification, liabilities not deemed as payable were written back in the profit and loss account.

	Note	(Audited)	(Audited)	(Unaudited)
		Year ended December 31, 2009	Six months ended December 31, 2008	Year ended December 31, 2008
			----- (Rupees `000) -----	
30. OTHER OPERATING EXPENSES				
Workers' profit participation fund	21.3	209,906	-	280,272
Workers' welfare fund		78,200	-	111,180
Exchange loss		418,327	1,180,404	1,660,069
Provision for impairment of trade debts	11.3	124,907	103,293	306,556
Provision for impairment of other receivables		-	-	206,006
Other receivables written off		15,104	10,859	61,362
Provision for impairment of fixed assets	3.8	88,811	-	-
Auditors' remuneration	30.1	3,479	2,226	3,412
Loss on disposal of property, plant and equipment		11,814	548	-
Write off of fixed assets	3.6	282,487	-	62,969
Donations	30.2	27,055	12,311	21,611
Others		24,900	23,585	-
		1,284,990	1,333,226	2,713,437

30.1 Auditors' remuneration

Audit fee	2,300	1,700	1,800
Fee for substantiating Inland Freight Equalisation Margin	313	107	776
Audit of Provident, Pension, Gratuity and Workers' profit participation funds	255	63	125
Special certifications and sundry advisory services	350	176	351
Out of pocket expenses	261	180	360
	3,479	2,226	3,412



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

30.2 Interest of the Directors or their spouses in the donations made during the year / period is as follows:

Name of Donee and address	Names of interested Directors and nature of interest	(Audited)	(Audited)	(Unaudited)
		Year ended December 31, 2009	Six months ended December 31, 2008	Year ended December 31, 2008
		----- (Rupees '000) -----		
Shell liveWIRE Trust (Shell House, 6, Ch. Khaliqzaman Road, Karachi)	Mr. Zaivji Ismail bin Abdullah - Chairman Board of Trustees Mr. Yousuf Ali - Trustee Mr. Rafi H. Bashier - Trustee (December 31, 2008: Mr. Zaivji Ismail bin Abdullah - Chairman Board of Trustees Mr. Yousuf Ali - Trustee Mr. Asif Sindhu - Trustee)	2,000	-	2,000
The Layton Rahmatullah Benevolent Trust (37-C, Phase II, Sunset Lane No. 4, DHA, Karachi)	Mr. Zaivji Ismail bin Abdullah - Trustee Mr. Farokh K. Captain - Trustee (December 31, 2008: Mr. Zaivji Ismail bin Abdullah - Trustee Mr. Farokh K. Captain - Trustee)	3,000	3,000	4,500
The Kidney Centre Post Graduate Training Institute (172/R, Rafiqi Shaheed Road, Karachi)	Mr. Zaivji Ismail bin Abdullah - Member, Board of Governors (December 31, 2008: Mr. Zaivji Ismail bin Abdullah - Member, Board of Governors)	1,000	-	1,000
The Aga Khan University Hospital and Medical College	Mr. Zaivji Ismail bin Abdullah - Member, Resource Development Committee (December 31, 2008: None)	100	-	-

	Note	(Audited)	(Audited)	(Unaudited)
		Year ended December 31, 2009	Six months ended December 31, 2008	Year ended December 31, 2008
		----- (Rupees '000) -----		
Bank charges		118,341	61,293	116,355
Accretion expense - net	18	32,913	(10,914)	2,124
Mark-up on short-term running finances, short-term loans and long-term loans		1,243,998	918,624	1,394,314
Finance charge on liabilities against assets subject to finance lease		5,959	7,835	9,330
		<u>1,401,211</u>	<u>976,838</u>	<u>1,522,123</u>



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for the year ended December 31, 2009

	(Audited)	(Audited)	(Unaudited)
	Year ended December 31, 2009	Six months ended December 31, 2008	Year ended December 31, 2008
	----- (Rupees '000) -----		
32. TAXATION			
Current			
- for the year / period	210,755	85,785	1,361,549
- for prior periods	(187,173)	(200,000)	-
Minimum tax	568,179	-	-
Deferred			
- for the year / period	542,002	(3,141,672)	(2,684,696)
- for prior periods	213,298	-	-
	<u>1,347,061</u>	<u>(3,255,887)</u>	<u>(1,323,147)</u>

32.1 Relationship between tax expense and accounting profit

Accounting profit / (loss) before taxation	<u>3,910,009</u>	<u>(8,420,354)</u>	<u>(3,048,737)</u>
Tax rate	35%	35%	35%
Tax on accounting profit	1,368,503	(2,947,124)	(1,067,058)
Tax effect of lower tax on certain income of the Company	(510,892)	(69,602)	(243,529)
Tax impact on account of lower tax rate on share of profit of associate	(106,146)	(1,633)	(54,695)
Current tax reversal in respect of prior years	(187,173)	(200,000)	-
Deferred tax charge in respect of prior years	213,298	-	-
Minimum tax	568,179	-	-
Others	1,292	(37,528)	42,135
Tax expense for the current year / period	<u>1,347,061</u>	<u>(3,255,887)</u>	<u>(1,323,147)</u>

33. EARNINGS/ (LOSS) PER SHARE

33.1 Basic

Profit / (loss) after taxation attributable to ordinary shareholders	<u>2,562,948</u>	<u>(5,164,467)</u>	<u>(1,725,590)</u>
	----- No. of Shares -----		
Weighted average number of ordinary shares in issue during the year / period	<u>68,487,913</u>	<u>68,487,913</u>	<u>68,487,913</u>
	Rupees	Rupees	Rupees
Earnings / (loss) per share	<u>37.42</u>	<u>(75.41)</u>	<u>(25.20)</u>

33.2 Diluted

There were no convertible potential ordinary shares in issue as at December 31, 2009 and December 31, 2008.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

34. EMPLOYEE BENEFITS

34.1 Pension & Gratuity

As mentioned in note 2.17, the Company operates funded gratuity and pension schemes for all its employees. Contributions are made to these schemes on the basis of actuarial recommendations. The latest actuarial valuation was carried out as at December 31, 2009.

The information provided in notes 34.1.1 to 34.1.11, 34.2 and 34.3 have been obtained from the actuarial valuations carried out as at December 31, 2009.

34.1.1 Actuarial assumptions

The following significant assumptions were used in the valuation of these schemes:

	December 31, 2009	December 31, 2008
	----- % per annum -----	
- Expected long-term rate of increase in salary level	10.60	13.79
- Discount rate	12.75	16.00
- Expected long-term rate of return on assets	12.75	16.00

34.1.2 Net asset arising

Note	December 31, 2009					December 31, 2008					
	Management		Non-Management		Total	Management		Non-Management		Total	
	Pension	Gratuity	Pension	Gratuity		Pension	Gratuity	Pension	Gratuity		
----- (Rupees '000) -----											
Fair value of plan assets	34.1.3	1,611,406	72,814	8,700	82,741	1,777,661	1,334,453	59,856	6,620	59,551	1,460,480
less: Present value of defined benefit obligation	34.1.4	(1,604,127)	(247,434)	(4)	(62,298)	(1,903,863)	(1,301,260)	(169,793)	-	(47,507)	(1,518,560)
Surplus / (deficit)		107,289	(273,610)	8,696	21,443	(136,202)	33,193	(109,937)	6,620	12,044	(58,080)
Actuarial losses / (gains) to be recognised in future periods in accordance with the Company's accounting policy		102,808	67,778	-	(10,794)	169,792	71,669	114,626	1,771	7,128	195,194
Asset in respect of staff retirement benefit schemes		210,077	(206,832)	8,696	20,649	22,590	104,862	4,689	8,391	10,172	137,114



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For the Year Ended December 31, 2009

34.1.3 Movement in the fair value of plan assets

	Year ended December 31, 2009					Six months ended December 31, 2008				
	Management		Non-Management		Total	Management		Non-Management		Total
	Pension	Gratuity	Pension	Gratuity		Pension	Gratuity	Pension	Gratuity	
	(Rupees '000)					(Rupees '000)				
Total plan assets at the beginning of the year / period	1,234,463	59,856	6,620	59,551	1,460,490	1,345,689	82,780	7,287	64,759	1,500,515
Expected return on plan assets	199,263	5,695	1,008	10,219	216,285	81,684	5,121	442	2,290	89,537
Contribution by the Company	77,085	21,875	-	784	100,244	34,467	9,704	-	662	44,833
Contribution by the employees	11,219	-	-	-	11,219	5,020	-	-	-	5,020
Benefits paid	(99,292)	(26,256)	-	(2,406)	(108,154)	(33,696)	(20,750)	-	-	(54,446)
Actuarial gains / (losses) on plan assets	57,979	22,744	1,072	15,492	97,288	(98,711)	(16,999)	(1,109)	(8,160)	(124,979)
Plan assets at the end of the year / period	1,611,406	72,814	8,700	82,741	1,777,661	1,334,453	59,856	6,620	59,551	1,460,480

34.1.4 Movement in the present value of defined benefit obligation

	Year ended December 31, 2009					Six months ended December 31, 2008				
	Management		Non-Management		Total	Management		Non-Management		Total
	Pension	Gratuity	Pension	Gratuity		Pension	Gratuity	Pension	Gratuity	
	(Rupees '000)					(Rupees '000)				
Present value of obligation at the beginning of the year / period	1,201,260	169,793	-	47,507	1,418,560	1,248,072	158,971	-	35,941	1,442,984
Current service cost	82,742	17,716	-	2,108	102,567	36,467	7,657	-	760	44,884
Interest cost	202,856	34,266	-	7,416	234,628	79,057	9,602	-	2,337	90,996
Benefits paid	(99,292)	(26,256)	-	(2,406)	(108,154)	(33,696)	(20,750)	-	-	(54,446)
Past service cost	-	-	-	-	-	-	-	-	1,239	1,239
Actuarial losses / (gains) on obligation	99,892	662	4	(2,227)	98,323	(28,640)	14,313	-	7,230	(7,097)
Settlements	(9,600)	11,685	-	-	2,079	-	-	-	-	-
Curtailments	(102,616)	159,557	-	-	56,941	-	-	-	-	-
Present value of obligation at the end of the year / period	1,504,127	247,424	4	52,298	1,803,853	1,301,260	169,793	-	47,507	1,518,560



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for the year ended December 31, 2009

34.1.5 Amount recognised in the profit and loss account

	Year ended December 31, 2009					Six months ended December 31, 2008				
	Management		Non-Management		Total	Management		Non-Management		Total
	Pension	Gratuity	Pension	Gratuity		Pension	Gratuity	Pension	Gratuity	
	----- (Rupees '000) -----					----- (Rupees '000) -----				
Current service cost	82,742	17,716	-	2,108	102,567	36,467	7,657	-	760	44,884
Interest cost	202,856	24,266	-	7,416	234,638	79,057	9,602	-	2,337	90,996
Expected return on plan assets	(199,262)	(5,695)	(1,008)	(10,219)	(216,385)	(81,684)	(5,121)	(442)	(2,290)	(89,537)
Post service cost	-	-	-	-	-	-	-	-	1,239	1,239
Settlement (loss)/gain	(9,606)	11,685	-	-	2,079	-	-	-	-	-
Curtailment (loss)/gain	(102,616)	169,557	-	-	66,941	-	-	-	-	-
Actuarial (loss)/gain recognised during the year/period	10,775	24,767	41	764	26,347	46	2,380	-	(376)	2,050
Employee contributions	(11,219)	-	-	-	(11,219)	(5,020)	-	-	-	(5,020)
(Reversal)/expense for the year/period	(27,520)	222,296	(967)	(21)	203,868	28,866	14,518	(442)	1,670	44,612
Actual return on plan assets	257,342	28,429	2,080	25,812	213,673	(17,027)	(11,878)	(667)	(5,870)	(35,442)

34.1.6 Movement in the asset / (liability) recognised in the balance sheet

	Year ended December 31, 2009					Six months ended December 31, 2008				
	Management		Non-Management		Total	Management		Non-Management		Total
	Pension	Gratuity	Pension	Gratuity		Pension	Gratuity	Pension	Gratuity	
	----- (Rupees '000) -----					----- (Rupees '000) -----				
Balance at the beginning of year/period	104,862	4,689	7,729	19,824	137,114	99,261	9,503	7,287	20,842	136,893
Net reversal/(charge) for the year/period	27,520	(222,296)	967	21	(203,868)	(28,866)	(14,518)	442	(1,670)	(44,612)
Contributions by the Company	77,685	21,875	-	784	100,344	34,467	9,704	-	662	44,833
Asset/(liability) in respect of staff retirement benefit schemes	210,077	(205,822)	8,696	20,649	23,500	104,862	4,689	7,729	19,834	137,114
Current account balance with funds	(25)	18,402	-	-	18,377	-	-	-	-	-
	210,052	(187,420)	8,696	20,649	51,967	104,862	4,689	7,729	19,834	137,114



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for the year ended December 31, 2009

34.1.7 Plan assets comprised of the following

	December 31, 2009					December 31, 2008				
	Management		Non-Management		Total	Management		NonManagement		Total
	Pension	Gratuity	Pension	Gratuity		Pension	Gratuity	Pension	Gratuity	
	----- (Rupees '000) -----					----- (Rupees '000) -----				
FB's, TFC's etc	982,672	47,572	7,746	67,410	1,105,400	1,213,990	25,977	5,372	60,579	1,305,918
Mutual Fund Units	122,576	40,091	681	11,920	185,278	107,930	29,762	607	10,678	148,977
Cash	496,158	4,556	272	4,401	505,388	13,332	621	77	235	14,265
(Payable) / receivable balances	-	(18,406)	-	-	(18,406)	(799)	3,496	564	(11,941)	(8,680)
	<u>1,611,406</u>	<u>73,814</u>	<u>8,700</u>	<u>83,741</u>	<u>1,777,661</u>	<u>1,334,453</u>	<u>59,856</u>	<u>6,620</u>	<u>59,551</u>	<u>1,460,480</u>

	December 31, 2009					December 31, 2008				
	Management		Non-Management		Total	Management		NonManagement		Total
	Pension	Gratuity	Pension	Gratuity		Pension	Gratuity	Pension	Gratuity	
	----- (Percentage Composition) -----					----- (Percentage Composition) -----				
FB's, TFC's etc	61%	64%	89%	80%	62%	91%	43%	81%	102%	90%
Mutual Fund Units	8%	54%	8%	14%	10%	8%	50%	9%	18%	10%
Cash	31%	7%	2%	6%	29%	1%	1%	1%	0%	1%
(Payable) / receivable balances	0%	(25%)	0%	0%	(1%)	0%	6%	9%	(20%)	(1%)
	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>

34.1.8. The expected return on plan assets was taken as 12.75% (December 31, 2008: 16%), which is representative of yields on long-term Government bonds.

34.1.9 Expected contributions to the above schemes for the year ending December 31, 2010 is Rs 111 million.

34.1.10 The balances due from / payable to the funds are interest free and repayable on demand.

34.1.11 The break-up of balance receivable from staff retirement benefit schemes is:

	December 31, 2009	December 31, 2008
	----- (Rupees '000) -----	
Total balance receivable in respect of defined benefit schemes	<u>51,967</u>	<u>137,114</u>
Total balance receivable in respect of defined contribution schemes	<u>895</u>	<u>6,876</u>
	<u>52,862</u>	<u>143,990</u>



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34.2 Post retirement medical benefits

The Company also provides post retirement medical benefits to its management staff. Actuarial valuation of the scheme is carried out annually. The amount recognised in the balance sheet is based on a valuation carried out as at the balance sheet date and is as follows:

	December 31, 2009	December 31, 2008
	----- (Percentage) -----	
34.2.1 Actuarial assumptions		
The following significant assumptions were used in the valuation of this scheme:		
- Discount rate	12.75%	16.00%
- Expected long-term rate of increase in medical cost	7.38%	10.48%
	December 31, 2009	December 31, 2008
	----- (Rupees `000) -----	
34.2.2 Amount recognised in the balance sheet		
Present value of defined benefit obligation	53,814	41,068
Less: Fair value of plan assets	-	-
	53,814	41,068
Actuarial losses to be recognised in future periods in accordance with the Company's accounting policy	(22,707)	(11,781)
Liability recognised at the end of the year / period	31,107	29,287
34.2.3 Movement in the liability recognised in the balance sheet		
Balance at the beginning of the year / period	29,287	27,598
Add: Charge for the year / period	6,003	3,199
Less: Payments during the year / period	(4,183)	(1,510)
Balance at the end of the year / period	31,107	29,287
34.2.4 Amount recognised in the profit and loss account		
Current service cost	1,172	505
Interest cost	6,279	2,411
Settlement gain	(238)	-
Curtailment gain	(3,168)	-
Actuarial loss recognised during the year / period	1,958	283
	6,003	3,199



Notes to and Forming Part of the Financial Statements

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34.2.5 The effect of a 1% movement in the assumed medical cost trend rate is as follows:

Additional expense / (income)	Increase of 1%	Decrease of 1%
- Effect on the aggregate of the current service cost and interest cost for the year / period	1,096	(882)
- Effect on the defined benefit obligation at the end of the year / period	6,943	(5,678)

34.3 Five year data on surplus / deficit of the plans and experience adjustments

The Company amortises gains and losses over the expected remaining service of current plan members. The following table shows the total pension, gratuity and post retirement medical benefit obligation at the end of each year and the proportion thereof resulting from experience loss during the year. Similarly, it shows the total pension and gratuity plan assets at the end of each year and the proportion thereof resulting from experience gain during the year.

	December 31, 2009	December 31, 2008	June 30, 2008	June 30, 2007	June 30, 2006
	----- (Rupees `000) -----				
Present value of defined benefit obligation	1,957,677	1,559,628	1,481,487	1,325,527	1,233,387
Fair value of plan assets	1,777,661	1,460,480	1,500,515	1,371,199	1,245,335
(Deficit) / surplus	(180,016)	(99,148)	19,028	45,672	11,948
	----- (Percentage) -----				
Experience adjustments:					
(Gain) / loss on obligation	(3)	-	1	-	2
Gain / (loss) on plan assets	5	(9)	(2)	1	1

34.4 The value of investments made by the staff retirement funds operated by the Company as per their last audited financial statements are as follows:

	December 31, 2008	December 31, 2007
	----- (Rupees `000) -----	
Shell Pakistan Management Staff Provident Fund	384,818	394,171
Shell Pakistan Staff Provident Fund	3,300	16,531
Shell Pakistan Labour Provident Fund	80,913	83,026
Shell Pakistan Management Staff Gratuity Fund	60,521	54,874
Shell Pakistan Labour and Clerical Staff Gratuity Fund	69,753	55,795
Shell Pakistan Management Staff Pension Fund	1,279,781	1,235,196
Shell Pakistan Staff Pension Fund	5,867	7,170



Notes to and Forming Part of the Financial Statements

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34.5 Aggregate amount charged in these financial statements in respect of the staff retirement benefit schemes are as follows:

	Year ended December 31, 2009	Six months ended December 31, 2008
	----- (Rupees '000) -----	
- in respect of pension and gratuity schemes	203,868	44,612
- in respect of provident funds	29,319	13,587
- in respect of post retirement medical benefit scheme	6,003	3,199
	<u>239,190</u>	<u>61,398</u>

34.6 Share based payment

The Shell Group has a Performance Share Plan (PSP) under which a conditional number of Royal Dutch Shell Plc. (RDS) shares are awarded to some of the Company's employees. Under this scheme, if certain performance conditions of Shell Group are met, a number of shares may be awarded to the participants at the end of the three year performance period, after which they are vested with employees and the benefit provided is recharged by RDS to Shell Pakistan Limited. The cost of this benefit has been disclosed in note 35.

An amount of Rs 10.054 million (December 31, 2008: Rs 31.557 million) has been accrued in the financial statements in respect of the above plan.

35. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

	Year ended December 31, 2009			Six month ended December 31, 2008		
	Chief Executive	Directors	Executives	Chief Executive	Directors	Executives
	----- (Rupees '000) -----			----- (Rupees '000) -----		
Short-term employee benefits						
Managerial remuneration (including bonus)	22,403	20,150	924,376	8,238	9,396	459,939
Housing:						
- Rent	7,756	-	-	2,737	-	-
- Utilities	1,284	1,005	32,672	952	1,355	28,012
- Other items	1,928	175	6,265	1,910	343	3,271
Medical expenses	267	466	7,610	75	153	6,805
	<u>33,728</u>	<u>21,706</u>	<u>970,023</u>	<u>13,912</u>	<u>11,247</u>	<u>498,027</u>
Post-employment benefits						
Company's contribution to pension, gratuity and provident fund	-	3,407	110,208	-	1,264	51,419
Termination benefits	-	-	191,157	-	-	9,161
	<u>33,728</u>	<u>25,203</u>	<u>1,272,373</u>	<u>13,912</u>	<u>12,511</u>	<u>558,607</u>
Number of persons at year / period end	<u>1</u>	<u>3</u>	<u>587</u>	<u>1</u>	<u>3</u>	<u>508</u>

35.1 Aggregate amount charged in the financial statements for the period for fee to 7 Non-Executive Directors was Rs 650,000 (December 31, 2008: 7 Non-Executive Directors Rs 216,666).



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35.2 In addition, the Chief Executive, Directors and some of the Executives were also provided with free use of Company maintained cars and the Chief Executive was also provided with company furnished accommodation.

	Note	Parent company		Other related parties	
		Year ended December 31, 2009	Six months ended December 31, 2008	Year ended December 31, 2009	Six months ended December 31, 2008
(Rupees '000)					
36. RELATED PARTY TRANSACTIONS					
(i) Purchases		-	-	62,306,713	49,769,592
(ii) Sales		-	-	1,954,661	838,638
(iii) Other items		-	-	-	-
- Technical service fee charged	28	1,501,114	678,465	-	-
- Trade mark and manifestations license fee charged	28	-	-	157,969	124,927
- Computer expenses charged (Global Infrastructure Desktop charges)		-	-	76,668	80,382
- Expenses recovered from related parties		144,522	85,852	57,941	40,790
- Other expenses charged by related parties		-	-	50,697	65,157
- Legal charges		-	-	1,024	359
- Gain on disposal of fixed assets to key management personnel		-	-	1,768	-

36.1 In addition to this, the Company also paid pipeline transportation expenses amounting to Rs 1,145.556 million (Six months ended December 31, 2008: Rs 542.729 million) to PAPCO which is an associate of the Company.

36.2 Purchases from / sales to related parties are made on commercially agreed terms negotiated by the Company.

36.3 Technical services include advice and assistance on the implementation of strategies and in the Company's operations. The costs for these services and the fees have been determined on the basis of agreements between the Company and related Shell Group companies based on an agreed methodology.

36.4 Trade mark and manifestations license fee and Global Infrastructure Desktop charges are based on the agreements entered into by the Company.

36.5 Transactions and balances with staff retirement benefit schemes are disclosed in note 34 to these financial statements.

36.6 Transactions and outstanding balance in respect of the workers' profit participation fund are disclosed in note 21.3 to these financial statements.

36.7 Expenses recovered from / charged by related parties are based on actuals. The related outstanding balances have been disclosed in notes 14 and 21.1 to these financial statements.

36.8 Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company directly or indirectly. The Company considers its Chief Executive and Executive Directors to be key management personnel. Particulars of transactions entered into with key management personnel are as per the terms of their employment and are disclosed in notes 3.4, 5 and 35 to these financial statements.



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for the year ended December 31, 2009

36.9 The outstanding related party balances have been disclosed in relevant notes to these financial statements.

37. INFORMATION ABOUT PRODUCTS

As described in note 1 to these financial statements the Company markets petroleum products and compressed natural gas. It also blends and markets various kinds of lubricating oils. Revenues from external customers for products of the Company are as follows:

Product	Year ended December 31, 2009	Six months ended December 31, 2008
	----- (Rupees `000) -----	
Motor Gasoline	34,221,863	17,313,398
High Speed Diesel	100,348,518	54,919,889
Jet Fuels	23,030,065	13,703,854
Lubricants	12,412,929	5,733,623
Others	7,096,833	4,440,783
	<u>177,110,208</u>	<u>96,111,547</u>

	Note	(Audited) Year ended December 31, 2009	(Audited) Six months ended December 31, 2008	(Unaudited) Year ended December 31, 2008
		----- (Rupees `000) -----		
38. CASH GENERATED FROM OPERATIONS				
Profit / (loss) before taxation		3,910,009	(8,420,354)	(3,048,737)
Adjustment for non-cash charges and other items:				
Depreciation / amortisation expense charged to the profit and loss account	3.2	749,717	342,093	646,045
Accretion expense in respect of asset retirement obligation	31	32,913	(10,914)	3,936
Provision for impairment of trade debts	30	124,907	103,293	306,556
Write off of trade debts	11.3	(124,240)	(26,214)	-
Reversal of provision for impairment of trade debts	29	(101,595)	(168,136)	(299,773)
Provision for impairment of fixed assets	30	88,811	-	61,362
Write off of fixed assets	30	282,487	-	-
Loss / (profit) on disposal of property, plant and equipment	29 & 30	11,814	548	(68,610)
Share of profit of associate	4.1	(424,585)	(6,530)	(116,702)
Mark-up on short-term deposits	29	(30,380)	(110,269)	(120,064)
Mark-up on short-term running finances and loans	31	1,243,998	918,624	1,394,315
Working capital changes	38.1	(53,661)	8,566,686	7,224,921
		<u>5,050,195</u>	<u>1,188,827</u>	<u>5,983,249</u>



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for the year ended December 31, 2009

		(Audited) Year ended December 31, 2009	(Audited) Six months ended December 31, 2008	(Unaudited) Year ended December 31, 2008
38.1 Working capital changes				
Decrease / (increase) in current assets			(Rupees '000)	
Stores and spares		2,273	(4,664)	4,260
Stock-in-trade		(4,072,413)	7,126,494	1,930,244
Trade debts		1,803,551	2,058,755	1,333,746
Loans and advances (net)		(8,801)	(4,393)	(4,813)
Trade deposits and short-term prepayments (net)		22,754	(64,940)	(29,985)
Other receivables (net)		1,829,114	(1,601,677)	4,090,403
		<u>(423,582)</u>	<u>7,509,575</u>	<u>7,323,855</u>
Increase / (decrease) in current liabilities				
Trade and other payables (excluding unclaimed dividends)		369,921	1,057,111	(98,934)
		<u>(53,661)</u>	<u>8,566,686</u>	<u>7,224,921</u>
39. CASH AND CASH EQUIVALENTS				
Cash and bank balances	15	869,623	6,549,868	6,549,868
Short-term running finances utilised under mark-up arrangements	19	(2,453,001)	(1,308,447)	(1,308,447)
Short-term loans	20	(3,500,000)	(12,525,000)	(12,525,000)
		<u>(5,083,378)</u>	<u>(7,283,579)</u>	<u>(7,283,579)</u>

40. FINANCIAL ASSETS AND LIABILITIES

40.1 The Company's exposure to interest rate risk on its financial assets and liabilities as the balance sheet date are summarised as follows:

	December 31, 2009						
	Interest / Mark-up bearing			Non Interest / Mark-up bearing			Total
	Maturity upto one year	Maturity after one year	Subtotal	Maturity upto one year	Maturity after one year	Subtotal	
	(Rupees '000)						
Financial assets							
Available-for-sale							
Investments	-	-	-	-	5,000	5,000	5,000
Loans and receivables							
Loans and advances	52,654	81,620	134,274	7,029	19,438	27,067	161,341
Deposits	-	-	-	68,372	72,278	140,650	140,650
Trade debts	-	-	-	1,239,213	20,919	1,260,132	1,260,132
Other receivables	-	-	-	2,412,283	-	2,412,283	2,412,283
Cash and bank balances	695,109	-	695,109	174,514	-	174,514	869,623
	<u>747,763</u>	<u>81,620</u>	<u>829,383</u>	<u>3,902,011</u>	<u>117,635</u>	<u>4,019,646</u>	<u>4,849,029</u>
Financial liabilities							
Financial liabilities at amortised cost							
Liabilities against assets subject to finance lease	38,808	1,790	40,598	-	-	-	40,598
Running finance utilised under mark-up arrangements	2,453,001	-	2,453,001	-	-	-	2,453,001
Loans	6,000,000	-	6,000,000	-	-	-	6,000,000
Trade and other payables	-	-	-	14,138,013	-	14,138,013	14,138,013
Mark-up accrued	-	-	-	200,038	-	200,038	200,038
	<u>8,491,809</u>	<u>1,790</u>	<u>8,493,599</u>	<u>14,338,051</u>	<u>-</u>	<u>14,338,051</u>	<u>22,831,650</u>
On balance sheet gap (a)	<u>(7,744,046)</u>	<u>79,830</u>	<u>(7,664,216)</u>	<u>(10,436,040)</u>	<u>117,635</u>	<u>(10,318,405)</u>	<u>(17,982,621)</u>



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December 31, 2008

	Interest / Markup bearing			Non Interest / Markup bearing			Total
	Maturity upto one year	Maturity after one year	Subtotal	Maturity upto one year	Maturity after one year	Subtotal	
----- (Rupees '000) -----							
Financial assets							
Available-for-sale							
Investments	-	-	-	-	5,000	5,000	5,000
Loans and receivables							
Loans and advances	46,321	72,246	118,567	5,101	49,436	54,537	173,104
Deposits	-	-	-	63,045	-	63,045	63,045
Trade debts	99,967	73,589	173,556	2,825,786	-	2,825,786	2,999,342
Other receivables	-	-	-	4,085,770	-	4,085,770	4,085,770
Cash and bank balances	6,005,000	-	6,005,000	544,868	-	544,868	6,549,868
	6,151,288	145,835	6,297,123	7,524,570	54,436	7,579,006	13,876,129
Financial liabilities							
Liabilities against assets subject to finance lease	61,425	1,795	63,220	-	-	-	63,220
Running finance utilised under mark-up arrangements	1,308,447	-	1,308,447	-	-	-	1,308,447
Loans	12,525,000	2,500,000	15,025,000	-	-	-	15,025,000
Trade and other payables	-	-	-	15,349,660	-	15,349,660	15,349,660
Mark-up accrued	-	-	-	563,025	-	563,025	563,025
	13,894,872	2,501,795	16,396,667	15,912,685	-	15,912,685	32,309,352
On balance sheet gap (a)	[7,229,349]	[2,355,960]	[9,585,309]	[8,902,350]	54,436	[8,847,914]	[18,433,223]

a) The on balance sheet gap represents the net amounts of on-balance sheet items. The effective interest / mark-up rates for the monetary financial assets and liabilities are mentioned in the respective notes to the financial statements.

40.2 Financial risk management objectives and policies

The Company's activities are exposed to a variety of financial risks namely credit risk, foreign exchange risk, interest rate risk and liquidity risk. The Company finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix between various sources of finance to minimise risk. Taken as a whole, the Company's risk arising from financial instruments is limited as there is no significant exposure to price and cash flow risk in respect of such instruments.

40.2.1 Credit risk and concentration of credit risk

Credit risk represents the accounting loss that would be recognised at the reporting date if counter parties failed completely to perform as contracted.

Credit risk arises from cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions, as well as credit exposures to customers, including trade receivables and committed transactions. Out of the financial assets aggregating Rs 4,849.029 million (December 31, 2008: Rs 13,876.129 million) the financial assets subject to credit risk amount to Rs 4,823.725 million (December 31, 2008: Rs 7,490.767 million). For banks and financial institutions, only independently rated parties with a minimum rating of A are accepted. For trade receivables, internal risk assessments process determines the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the management. The utilisation of credit limits is regularly monitored.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry. The most significant financial asset exposed to credit risk is the trade debts of the Company. The utilisation of credit limits is regularly monitored. The concentration of credit risk in trade debts lies in the top four customers which constitute 34.36% of the Company's trade debts.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

Out of Rs 1,260.132 million (2008: Rs 2,999.342 million), the Company has provided Rs 655.172 million (2008: Rs 816.100 million) as the amounts being doubtful to be recovered from customers. The aging profile of trade debts overdue but not impaired has been disclosed in note 11.5 to these financial statements.

40.2.2 Currency risk

Foreign currency risk arises mainly where payables exist due to imports of goods and transactions with foreign related parties as well as trade receivables from foreign related parties. The Company obtains forward exchange cover, where necessary and permissible, to hedge foreign currency exposure. The Company primarily has foreign currency exposures in USD and GBP.

As at December 31, 2009, had the exchange rates of USD and GBP appreciated or depreciated against the currency with all other variables held constant, the change in pre-tax profit / (loss) would have been as follows:

Currency	December 31, 2009		December 31, 2008	
	%	Impact	%	Impact
USD	10%	279,356	10%	186,678
GBP	10%	14,382	10%	52,995

40.2.3 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulties in raising funds to meet commitments associated with financial instruments.

Through its treasury function, the Company continually monitors its liquidity position and ensures availability of funds by maintaining flexibility in funding by keeping committed credit lines available.

The maturity profile of the Company's liabilities based on contractual maturities is disclosed in note 40.1 to these financial statements.

40.2.4 Interest rate risk

Interest risk arises from possibility that changes in interest rate will affect the value of financial instruments. The Company is not materially exposed to interest rate changes.

The Company's exposure to interest rate risk on its financial assets and liabilities at the balance sheet date are disclosed in note 40.1.

40.3 Capital Risk Management

The Company's prime objective when managing capital is to safeguard its ability to continue as a going concern in order to provide adequate returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Company monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings less cash and bank balances. Total capital is calculated as equity as shown in the balance sheet plus net debt.



Notes to and Forming Part of the Financial Statements

for the year ended December 31, 2009

	December 31, 2009	December 31, 2008
	----- (Rupees `000) -----	
Total Borrowings	8,493,599	16,396,667
Less: Cash and bank balances	(869,623)	(6,549,868)
Net Debt	<u>7,623,976</u>	<u>9,846,799</u>
Total Equity	8,270,603	6,255,558
Total Capital	<u>15,894,579</u>	<u>16,102,357</u>
Gearing Ratio	48.0%	61.2%

40.4 Fair value of financial instruments

The carrying value of financial instruments reflected in the financial statements approximate their fair values.

41. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

Subsequent to the year end, the Board of Directors of the Company in their meeting held on March 4th, 2010 have proposed a final cash dividend of Rs 25.00 per share (250%). This is in addition to the interim cash dividend of Rs 8.00 per share (80%) resulting in a total cash dividend for the year of Rs 33.00 per share (330%) (Six months ended December 31, 2008 : Rs Nil) amounting to Rs 2,260.101 million (Six months ended December 31, 2008: Rs Nil). The approval of the members for the final cash dividend will be obtained in the Annual General Meeting to be held on April 20, 2010. The financial statements for the year ended December 31, 2009 do not include the effect of these appropriations which will be accounted for in the financial statements for the year ending December 31, 2010.

42. CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of comparison. There are no significant rearrangements or reclassifications in these financial statements except as explained below:

- Additional prior period disclosures have been included as required due to the changes in accounting policies as explained in note 2.1.4 (i) to these financial statements;
- Restatement of stock-in-trade and trade and other payables for duties and levies on bonded stock as explained in 2.1.4 (ii) to these financial statements; and
- During the last year, the financial year end of the Company was changed from June 30 to December 31. Accordingly, financial statements for the period ended December 31, 2008 covered the period from July 1, 2008 to December 31, 2008. This change was made to bring the financial year of the Company in line with the financial year followed by Royal Dutch Plc, the ultimate parent company.

The corresponding figures shown in these financial statements pertain to the six months ended December 31, 2008, and therefore are not comparable. However, in order to ensure better presentation and comparability, the management has disclosed additional unaudited information pertaining to the year ended December 31, 2008 in the profit and loss account, cash flow statement, note 24 to note 33, note 38 and note 39.

43. GENERAL

Figures have been rounded off to the nearest thousand.

44. DATE OF AUTHORISATION

These financial statements were authorised for issue on March 4, 2010 by the Board of Directors of the Company.

Zaiviji Ismail bin Abdullah
Chairman & Chief Executive

Badaruddin F. Vellani
Director



Attendance at Board Meetings

for the year ended December 31, 2009

Name of Directors	Total No. of Board Meetings *	No. of Board Meetings Attended
Mr. Zaiviji Ismail bin Abdullah	4	4
Ms. Shahnaz Wazir Ali	4	1
Mr. Yousuf Ali	4	4
Mr. Rafi Basheer	1	1
Mr. Farokh K. Captain	4	3
Ms. Fawzia Kazmi	4	3
Mr. Zaffar A. Khan	4	4
Mr. Imran R. Ibrahim	4	4
Mr. Leon Menezes	4	3
Mr. Michael Noll	3	2
Mr. Badaruddin F. Vellani	4	3
Mr. Asif Sindhu	3	3

*held during the period concerned Director was on the Board.



Pattern of Shareholding

For the Year Ended December 31, 2009

Number of Shareholders	Shareholding			Total Number of Shares Held
	From		To	
1,625	1	-	100	68,422
2,114	101	-	500	609,414
1,058	501	-	1,000	791,190
1,095	1,001	-	5,000	2,427,022
187	5,001	-	10,000	1,316,807
59	10,001	-	15,000	734,798
24	15,001	-	20,000	426,524
18	20,001	-	25,000	423,985
15	25,001	-	30,000	415,056
10	30,001	-	35,000	322,007
6	35,001	-	40,000	229,319
4	40,001	-	45,000	162,940
8	45,001	-	50,000	386,205
2	50,001	-	55,000	101,490
3	55,001	-	60,000	170,476
1	60,001	-	65,000	61,000
2	65,001	-	70,000	134,613
2	75,001	-	80,000	156,625
4	80,001	-	85,000	326,376
1	110,001	-	115,000	113,716
1	120,001	-	125,000	120,897
1	125,001	-	130,000	125,265
2	130,001	-	135,000	267,500
1	135,001	-	140,000	139,700
1	210,001	-	215,000	212,502
1	215,001	-	220,000	216,250
1	270,001	-	275,000	275,000
1	325,001	-	330,000	328,470
1	340,001	-	345,000	343,606
1	345,001	-	350,000	346,015
1	465,001	-	470,000	469,675
1	550,001	-	555,000	554,000
1	675,001	-	680,000	675,531
1	685,001	-	690,000	685,468
1	2,225,001	-	2,230,000	2,226,058
1	52,120,001	-	52,125,000	52,123,970
6,255				68,487,892

Shareholders' Category	Number of Shareholders	Number of Shares Held	Percentage %
Individuals	6,088	9,716,467	14.19
Investment Companies	21	585,480	0.85
Insurance Companies	8	3,007,760	4.39
Joint Stock Companies	77	366,293	0.53
Madaraba Companies	7	66,118	0.10
Financial Institutions	15	1,734,469	2.53
Associated Companies*	1	52,123,970	76.11
Abandoned Properties**	1	113,716	0.17
Others	37	773,619	1.13
	6,255	68,487,892	100.00

* This category represents the foreign shareholding of The Shell Petroleum Company Ltd., London.

** This category represents shareholders of Bangladesh, whose dividend is paid to the Administrator, Abandoned Properties Organisation, Government of Pakistan.



Pattern of Shareholding

for the year ended December 31, 2009

Additional Information

<u>Shareholders' Category</u>	<u>Number of Shareholders</u>	<u>Number of Shares Held</u>
Associated companies		
The Shell Petroleum Company Limited, London	1	52,123,970
NIT and ICP		
National Investment Trust	-	-
National Bank of Pakistan Trustee Department	1	2,305
Investment Corporation of Pakistan	1	1,897
Directors		
Mr. Farrokh K. Captain	1	469,816
Mr. Imran R. Ibrahim	1	45,084
Mr. Zaffar A. Khan	1	5,156
Mr. Badaruddin F. Vellani	1	125
Ms. Shahnaz Wazir Ali	1	6
Chief Executive Officer		
	-	-
Directors' / CEO's spouses		
Mrs. Samina Ibrahim w/o. Mr. Imran R. Ibrahim	1	17,864
Executives		
	7	4,026
Public sector companies and corporations		
	3	3,124,028
Banks, Development Finance Institutions, Non-banking Finance Institutions, Insurance Companies, Mudarabas and Mutual Funds		
	47	2,267,494
Shareholders holding 10% or more voting interest		
The Shell Petroleum Company Limited, London	1	52,123,970

Details of Purchase / Sale of shares by Directors, CEO, CFO, Company Secretary and their spouses or minor children during the period from January 01 to December 31, 2009 except the closed periods determined by the Company;

<u>Name of Director</u>	<u>Date of Sale</u>	<u>No. of Shares</u>	<u>Rate Rs. / per share</u>
Mr. Imran R. Ibrahim	28-01-2009	103,000	222.00
	28-01-2009	10,000	151.38
	28-01-2009	2,000	160.00
	29-01-2009	2,000	162.00
	29-01-2009	1,000	163.00
<u>Name of Spouse</u>	<u>Date of Sale</u>	<u>No. of Shares</u>	<u>Rate Rs. / per share</u>
Mrs. Samina Ibrahim w/o Mr. Imran R. Ibrahim	28-01-2009	1,153,439	222.00
	03-02-2009	2,000	179.00

Form of Proxy

The Secretary
Shell Pakistan Limited
Shell House
6, Ch. Khaliqzaman Road
P.O. Box No. 3901
Karachi - 75530

I/We _____
of _____ in the district of _____
being a member of Shell Pakistan Limited and holder of _____
_____ Ordinary Shares as per Share Register Folio
(No. of Shares)

No. _____ and/or CDC Participant I. D. No. _____
and Sub Account No. _____ hereby appoint _____
of _____ in the district of _____
or failing him _____ of _____
as my/our proxy to vote for me/us and on my/our behalf at the Forty-First Annual General Meeting
of the Company to be held on April 20, 2010 at 2.30 p.m. at the Sheraton Karachi Hotel, Karachi and at any
adjournment thereof.

Signed this _____ day of _____ 2010.

WITNESSES:

1. **Signature** _____
Name _____
Address _____

CNIC or _____
Passport No. _____

Signature
(Signature should agree with the specimen
signature registered with the Company)

2. **Signature** _____
Name _____
Address _____

CNIC or _____
Passport No. _____

Note:

1. A member entitled to attend and vote at the meeting may appoint another person, as his/her proxy to attend, demand or join in demanding a poll, speak and vote instead of him/her, and a proxy so appointed shall have such rights, as respects attending, speaking and voting at the meeting as are available to a member.
2. Proxies in order to be effective must be received at the registered office of the Company not later than 48 hours before the meeting.
3. A Proxy need not be a member of the Company.
4. Shareholders and their proxies must attach an attested photocopy of their CNIC or Passport with this Proxy Form. A Proxy shall be required to produce his/her original CNIC or passport at the venue of the meeting for authentication of his/her identity.