

Corporate Information

Board of Directors

Mr. Mueen Afzal

Chairman and Non-Executive Director

Mr. Nicholas Stewart Hales Managing Director and CEO

Mr. Mobasher Raza
Deputy Managing Director and
Finance Director

Mr. Ahmed Zeb Supply Chain Director

Mr. Feroze Ahmed Strategy and Planning Director

Mr. Tajamal Shah Legal Director

Lt. Gen. (Retd.) Ali Kuli Khan Khattak (Non-Executive Director)

Mr. Abid Niaz Hasan (Non-Executive Director)

Mr. Syed Asif Ali Shah (Non-Executive Director)

Audit Committee

Mr. Abid Niaz Hasan

Mr. Mueen Afzal

Lt. Gen. (Retd.) Ali Kuli Khan Khattak

Mr. Sved Asif Ali Shah

Mr. Imad Rahman (Secretary)

Company Secretary

Ms. Ayesha Rafique

Registered Office

Pakistan Tobacco Company Limited

Silver Square, Plot No. 15, F-11 Markaz, P.O. Box 2549 Islamabad-44000 Telephone: (051) 2083200, 2083201

Fax: (051) 2224216 Web: <u>www.ptc.com.pk</u>

Factories

Akora Khattak Factory

P.O. Akora Khattak Tehsil and District Nowshera N.W.F.P.

Telephone: (0923) 630901-11

Fax: (0923) 510792

Jhelum Factory

G.T. Road, Kala Gujran

Jhelum

Telephone: (0544) 646500-7

Fax: (0544) 646524

Bankers

Barclays Bank PLC
Citibank N.A.
Deutsche Bank
Habib Bank Limited
HSBC Bank Middle East Limited
MCB Bank Limited
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Ltd.
United Bank Limited

Auditors

A.F. Ferguson & Co.

Chartered Accountants 3rd Floor, PIA Building 49 Blue Area, P.O. Box 3021 Islamabad-44000 Telephone: (051) 2273457-60

Fax: (051) 2277924

Share Registrar

FAMCO Associates (Pvt.) Ltd.

State Life Building No.2-A, 4th Floor Wallace Road, Off I.I. Chundrigar Road Karachi

Ph: (021) 2420755, 2427012

Directors' Review

The Directors present performance of the Company for the nine months ended September 30, 2010.

Sales, at 27.2 bn for the nine months, are down 12% vs. SPLY. Excise led price increases and erosion of consumers' purchasing power due to adverse macro economic conditions has led to contraction of the total cigarette market. Meanwhile, our cost base remained under pressure due to inflation, higher marketing investment and increase in energy and security expenses. Profits are therefore down 55% vs. SPLY.

Key financial indicators of the Company for the period under review are:

	Rs (mi	Variance	
	Jan-Sep, 2010	%	
Gross turnover	44,458	42,203	+ 5.3
Net turnover	15,696	16,082	- 2.4
Gross profit	4,907	6,313	- 22.3
Operating profit	1,823	3,797	- 52.0
Profit before tax - PBT	1,756	3,880	- 54.7
Profit after tax- PAT	1,142	2,526	- 54.8
Earnings per share - EPS (Rs)	4.47	9.89	- 54.8

PTC remains committed to protecting the long term strategic interests of its stakeholders and remains steadfast in its resolve to retain its market leadership. To respond to the new market realities, the Company recently took some bold portfolio initiatives. We are glad to report that these moves were well received by the market. Our new Value for Money brand "Capstan by Pall Mall Original" is meeting expectations, with sales growing consistently since its launch in Jun 2010.

The strain on Company's finances continues to mount due to rising costs combined with the fact that the recent price increases were inadequate to cover increases in Excise duties as well as inflation. The Company therefore has posted a loss during the three months period of Jul - Sep 2010.

Operating in a weak economy which is challenged further by the widespread devastation of the recent floods, the Company aims to defend its market share through the low medium segment brands while enhancing its equity through focused marketing and trade activities throughout the year. To effectively leverage the opportunities in this area, the Company has amplified its efforts supported by a 45% higher sales and distribution expenses vs. SPLY.

Placing high importance on its human capital the Company invests heavily in its people by offering them competitive remuneration schemes, world-class work environment and training opportunities. This along with the prevalent inflationary pressures increased our admin expenses by 14% vs. SPLY.

Despite tough times, our contribution to the National Exchequer has increased considerably. The Company contributed Rs. 29.7 billion during first nine months in the form of Excise Duties, Sales tax, Income tax and Custom Duties etc, an increase of 6.5% over SPLY. Despite the significant increase in Excise incidence, this increase is substantially lower than the past growth this industry has delivered. Excise increases

cannot deliver the desired results in the presence of a large unchecked illicit sector, which remains a growing threat to the legitimate industry as well as Government Revenues. Graphical Health Warning implementation in the presence of freely available non compliant smuggled brands, adds to our worries in this area. We urge the Government to ensure strict enforcement measures to curb this menace, to protect its revenues and provide a level playing field for legitimate industry.

As part of its Corporate Social Responsibility, despite these tough times the Company made significant contributions to the communities where it operates. PTC, its staff members and its valued business partners, made generous contributions to the flood relief activities through the provision of relief goods, water purification tablets, typhoid vaccinations and free healthcare facilities. The Company is also actively involved in efforts to help the affectees re-build their lives in the post floods scenario.

Fragile economy, rising cost pressures and a shrinking tobacco market pose significant challenges to our business. Large scale economic impacts of floods also are a significant risk to our sales with a large consumer base having lost their livelihoods and sources of income. The Company however, remains committed and strives to focus on innovation, productivity and prudent spending so as to provide sustainable growth to its shareholders.

Nicholas Stewart Hales Managing Director and CEO

Condensed Interim Profit and Loss Account (Unaudited)

for the nine months ended September 30, 2010

I of the fille fillouitis ended t	Note		Rs '000		
		Sep 30, 2010	Sep 30, 2009	Sep 30, 2010	Sep 30, 2009
Gross turnover Excise duties Sales tax		12,873,282 (6,702,362) (1,927,240)	11,540,070 (5,785,626) (1,650,142)	44,458,074 (22,347,073) (6,414,894)	(6,028,439)
Net turnover		4,243,680	4,104,302	15,696,107	16,082,218
Cost of sales	4	(3,155,922)	(2,550,188)	(10,789,048)	(9,769,461)
Gross profit		1,087,758	1,554,114	4,907,059	6,312,757
Selling and distribution expenses Administrative expenses Other operating expenses Other operating income	5	(778,968) (327,931) (3,169) 1,619 (1,108,449)	(439,857) (325,173) (66,600) 20,990 (810,640)	(2,007,158) (943,256) (158,253) 24,193 (3,084,474)	(1,385,700) (830,775) (358,799) 59,980 (2,515,294)
Operating profit / (loss)		(20,691)	743,474	1,822,585	3,797,463
Finance income Finance cost Net finance (cost) / income		1,084 (54,621) (53,537)	20,266 (7,745) 12,521	34,669 (101,415) (66,746)	98,134 (15,995) 82,139
Profit / (loss) before income tax		(74,228)	755,995	1,755,839	3,879,602
Income tax expense- current - deferred		5,871 13,434 19,305	(272,693) 8,310 (264,383)	(610,232) (3,986) (614,218)	(1,389,304) 35,551 (1,353,753)
Profit / (loss) for the period		(54,923)	491,612	1,141,621	2,525,849
Earnings / (loss) per share - basic ardiluted (Rupees)	nd	(0.21)	1.92	4.47	9.89

The annexed notes 1 to 15 are an integral part of this condensed interim financial information.

Nicholas Stewart Hales Managing Director and CEO

Lubba 1 3 Mobasher Raza **Finance Director**

Condensed Interim Statement of Comprehensive Income (Unaudited)

for the nine months ended September 30, 2010

	Three mor	nths ended	Nine mon	Rs '000 oths ended
	Sep 30, 2010	Sep 30, 2009	Sep 30, 2010	Sep 30, 2009
Profit / (loss) for the nine months	(54,923)	491,612	1,141,621	2,525,849
Other comprehensive income for the nine months	-	-	-	-
Total comprehensive income / (loss) for the nine months	(54,923)	491,612	1,141,621	2,525,849

The annexed notes 1 to 15 are an integral part of this condensed interim financial information.

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Nicholas Stewart Hales Managing Director and CEO 2; Lubban 1 3.

Condensed Interim Balance Sheet (Unaudited)

as at September 30, 2010

	Note	September 30, 2010	Rs '000 December 31, 2009
Non current assets			
Property, plant and equipment Long term investment in subsidiary company Long term loans Long term deposits and prepayments	6 7	5,680,296 5,000 4,170 29,721 5,719,187	5,952,108 5,000 7,310 19,915 5,984,333
Current assets			
Stock-in-trade Stores and spares Trade debts Loans and advances Short term prepayments Other receivables Cash and bank balances	8	7,255,007 249,632 1,554 68,559 135,267 124,896 58,910 7,893,825	5,765,367 218,375 1,684 48,598 72,483 88,147 47,874 6,242,528
Current liabilities		, , , , , , ,	
Trade and other payables Accrued interest / mark-up Short term running finance Current income tax liability	9	5,815,867 53,648 2,561,362 199,409 8,630,286	5,037,469 27,659 1,300,837 490,815 6,856,780
Net current liabilities		(736,461)	(614,252)
Non current liabilities			
Deferred income tax liability		(1,113,833)	(1,109,847)
Net assets		3,868,893	4,260,234
Share capital and reserves			
Authorised share capital 300,000,000 ordinary shares of Rs 10 each		3,000,000	3,000,000
Issued, subscribed and paid-up capital 255,493,792 ordinary shares of Rs 10 each		2,554,938	2,554,938
Revenue reserves		1,313,955	1,705,296
Shareholders' equity		3,868,893	4,260,234

Contingencies and commitments

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The annexed notes 1 to 15 are an integral part of this condensed interim financial information.

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Nicholas Stewart Hales Managing Director and CEO 7, Lubban 1 3.

Condensed Interim Cash Flow Statement (Unaudited)

for the nine months ended September 30, 2010

		Rs '000
		onths ended
	Sep 30, 2010	Sep 30, 2009
Cash flows from operating activities		
Cash receipts from customers Cash paid to Government for Federal excise duty,	44,458,204	42,203,370
Sales tax and other levies	(29,238,238)	(26,602,752)
Cash paid to suppliers, employees and others	(13,533,159)	(12,953,758)
Finance cost paid	(75,426)	(18,486)
Cash paid as royalty	(172,850)	(259,735)
Income tax paid	(901,638)	(874,098)
Other cash (payments) / receipts	(20,310)	100,580
	516,583	1,595,121
Cash flows from investing activities		
Additions in property, plant and equipment	(294,571)	(553,345)
Proceeds from disposal of property, plant and equipment	24,918	56,020
Finance income received	34,669	98,134
	(004.004)	(000 404)
	(234,984)	(399,191)
Cash flows from financing activities		
Dividends paid	(1,531,088)	(1,035,319)
	(1,531,088)	(1,035,319)
(Decrease) / increase in cash and cash equivalents	(1,249,489)	160,611
Cash and cash equivalents at January 1	(1,252,963)	(503,225)
Cash and cash equivalents at September 30	(2,502,452)	(342,614)
Cash and cash equivalents comprise:		
Cash and bank balances	58,910	386,215
Short term running finance	(2,561,362)	(728,829)
	(2,502,452)	(342,614)

The annexed notes 1 to 15 are an integral part of this condensed interim financial information.

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Nicholas Stewart Hales Managing Director and CEO 7, Lubban 1 3.

Condensed Interim Statement of Changes in Equity (Unaudited)

for the nine months ended September 30, 2010

	Share capital	Revenue reserves	Rs '000 Total
Balance at January 1, 2009	2,554,938	1,053,393	3,608,331
Total comprehensive income for the nine months		2,525,849	2,525,849
Transactions with owners:			
Final dividend of Rs 2.30 per share relating to the year ended December 31, 2008		(587,635)	(587,635)
1st Interim dividend of Rs 1.75 per share relating t year ended December 31, 2009	o the	(447,114)	(447,114)
2nd Interim dividend of Rs 2.75 per share relating year ended December 31, 2009	to the	(702,608) (1,737,357)	(702,608) (1,737,357)
Balance at September 30, 2009	2,554,938	1,841,885	4,396,823
Balance at January 1, 2010 Total comprehensive income for the nine months	2,554,938	1,705,296 1,141,621	4,260,234 1,141,621
Transactions with owners:			
Final dividend of Rs 4.75 per share relating to the year ended December 31, 2009		(1,213,596)	(1,213,596)
1st Interim dividend of Rs 1.25 per share relating t year ending December 31, 2010	o the	(319,366) (1,532,962)	(319,366) (1,532,962)
Balance at September 30, 2010	2,554,938	1,313,955	3,868,893

The annexed notes 1 to 15 are an integral part of this condensed interim financial information.

Nicholas Stewart Hales
Managing Director and CEO

for the nine months ended September 30, 2010

1. Legal status and operations

Pakistan Tobacco Company Limited (the Company) is a public listed company incorporated in Pakistan on November 18,1947 under the Companies Act, 1913 (now the Companies Ordinance, 1984) and its shares are quoted on the Karachi, Lahore and Islamabad stock exchanges of Pakistan. The Company is a subsidiary of British American Tobacco (Investments) Limited, United Kingdom, whereas its ultimate parent company is British American Tobacco p.l.c, United Kingdom. The registered office of the Company is situated at Silver Square, Plot No. 15, F-11 Markaz. Islamabad. The Company is engaged in the manufacture and sale of cigarettes.

2. Basis of preparation

This condensed interim financial information of the Company for the nine months period ended September 30, 2010 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

3. Accounting policies

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended December 31, 2009.

		Three mo	nths ended	Nine mor	Rs '000 nths ended
		Sep 30, 2010	Sep 30, 2009	Sep 30, 2010	Sep 30, 2009
4.	Cost of sales				
	Raw materials consumed Opening stock of raw materials and work in process Raw material purchases	3,005,329	2,119,223	4,915,788	3,574,582
	and expenses Closing stock of raw materials	5,910,933	5,714,020	9,714,915	9,854,619
	and work in process	(6,449,217)	(5,575,384)	(6,449,217)	(5,575,384)
_	Excise duty, Customs duty and	2,467,045	2,257,859	8,181,486	7,853,817
	tobacco cess	86,812	119,529	327,512	386,969
	Royalty	78,073	68,456	258,193	247,820
	Production overheads	610,822	535,614	1,978,068	1,748,962
	Cost of goods manufactured	3,242,752	2,981,458	10,745,259	10,237,568
	Cost of finished goods:				
	Opening stock Closing stock	718,960 (805,790) (86,830)	521,318 (952,588) (431,270)	849,579 (805,790) 43,789	484,481 (952,588) (468,107)
		3,155,922	2,550,188	10,789,048	9,769,461

Three months ended

for the nine months ended September 30, 2010

	-	Tillee Horiuis erided			nillis enueu	
		Sep 30, 2010	Sep 30, 2009	Sep 30, 2010	Sep 30, 2009	
_		20.0		20.0		
5.	Other operating expenses					
	Workers' Profit Participation Fund	(4,159)	40,626	94,261	208,451	
	Workers' Welfare Fund	(2,283)	15,896		80,964	
	Bank charges and fees	8,607	7,290		24,647	
	Interest on Workers' Profit Participation Fund	0,007	1,230	144	162	
	Head office relocation expenses - net	-	_	144	36,577	
	·	1,004	2 700	1 004		
_	Miscellaneous expenses	3,169	2,788 66,600		7,998 358,799	
_		3,109	00,000	156,255	330,799	
					Rs '000	
				September	December	
				30, 2010	31, 2009	
6.	Property, plant and equipment				,	
	Operating fixed assets - note 6.1			5,518,073	5,483,038	
	Capital work in progress			162,223	469,070	
				5,680,296	5,952,108	
				NU		
					nths ended	
				Sep 30,	Sep 30,	
G 1	Movement in operating fixed assets			2010	2009	
0.1	wovernent in operating fixed assets					
	Net book amount at January 1			5,483,038	5,412,917	
	,					
	Additions to the operating fixed assets					
	Building			3,342	_	
	Plant and machinery			406,276	103,195	
	Vehicles			122,743	111,961	
	Office and household equipment			65,295	71,984	
	Furniture and fittings			3,762	33,177	
_	. armaro ana mango			601,418	320,317	
_				-	-	
	Book value of disposals of operating fixed ass	ets				
	Plant and machinery			(614)	(3,506)	
	Vehicles			(10,548)	(14,165)	
	Office and household equipment			(3,790)	(2,895)	
	Furniture and fittings			-	(25)	
				(14,952)	(20,591)	
	Demociation of any facility of the same of			(554,404)	(400 770)	
_	Depreciation charge for the nine months			(551,431)	(486,779)	
_	Net book amount at September 30			5,518,073	5,225,864	
_				3,010,010	3,220,004	

This represents 500,001 (2009: 500,001) fully paid ordinary shares of Rs 10 each in Phoenix (Private) Limited. The break up value of shares calculated by reference to net assets worked out to be Rs 10 per share based on audited financial statements for the year ended December 31, 2009. This is a wholly owned subsidiary of the Company which has not yet commenced commercial production.

Rs '000

Nine months ended

for the nine months ended September 30, 2010

8.	Other receivables	September 30, 2010	Rs '000 December 31, 2009
	These include following balances due from related parties:		
	Associated companies Subsidiary company Employees' retirement benefit plans	58,828 20,021	21,336 20,021 3,241
9.	Trade and other payables		
	These include following balances due to related parties:		
	Associated companies Employees' retirement benefit plans	275,125 33,141	221,814 59,877

10. Short term running finance

Short term finance facilities available under mark-up arrangements with banks amount to Rs 4,500 million (2009: Rs 3,700 million), out of which the amount unavailed at September end was Rs 1,939 million (2009: Rs 2,399 million). These facilities are secured by hypothecation of stock-in-trade and plant & machinery. The mark-up ranges between 12.78% and 13.86% (2009: 11.89% and 17.50%) per annum and is payable quarterly. The facilities are renewable on annual basis

on annual basis.	The facilities	are renewable
11. Contingencies and commitments	September 30, 2010	Rs '000 December 31, 2009
11.1 Contingencies		
Claims and guarantees		
(I) Claims not acknowledged as debt	171,750	113,436
(ii) Guarantees issued by banks on behalf of the Company	189,608	181,637
11.2 Commitments		
(i) Capital expenditure commitments outstanding	36,373	-
(ii) Letters of credit outstanding	696,512	971,528

for the nine months ended September 30, 2010

	Thusana	onths ended	Ninama	Rs '000 Nine months ended		
	Sep 30, 2010	Sep 30, 2009	Sep 30, 2010	Sep 30, 2009		
12. Transactions with related parties						
Purchase of goods and services Holding company Associated companies	46,711 252,990	47,523 564,593	139,235 1,004,751	114,363 1,353,902		
Sale of goods and services Holding company Associated companies	69,846	530 15,128	2,144 288,947	2,969 112,381		
Royalty charge Holding company	78,073	68,456	258,193	247,820		
Expenses reimbursed to Associated companies	553	-	553	218		
Expenses reimbursed by Holding company Associated companies	- 747	- 128	134 1,334	- 1,086		
Contribution to retirement benefit plans by the Company Staff pension fund Employee gratuity fund Management provident fund Employee provident fund	15,029 8,414 10,342 2,757	46,282 15,949 9,288 6,589	43,013 24,080 30,718 8,299	138,846 47,848 27,259 10,009		

13. Basis for presentation of interim financial information

This condensed interim financial information is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi, Lahore and Islamabad stock exchanges.

14. Corresponding figures

Following changes have been made in corresponding figures for the nine months ended September 30, 2009 to conform to current period's presentation.

- (i) Federal excise duty on royalty amounting to Rs 22,688 thousand has been shown as cost of sales. Previously this was shown as reduction from gross turnover.
- (ii) Reclassification of bank charges amounting to Rs 24,647 thousand from finance cost to other operating expenses.

Date of authorisation

This condensed interim financial information has been authorised for issue by the Board of Directors of the Company on October 18, 2010.

Dalgs.

Nicholas Stewart Hales Managing Director and CEO in Lulyhar 1 3

Consolidated Condensed Interim Profit and Loss Account (Unaudited)

for the nine months ended September 30, 2010

Tor the fille months ended	Jep	iterriber 50	, 2010		Rs '000
	Note		onths ended	Nine mo	nths ended
		Sep 30,	Sep 30,	Sep 30,	Sep 30,
		2010	2009	2010	2009
Gross turnover		12,873,282	11,540,070	44,458,074	42,202,759
Excise duties		(6,702,362)	(5,785,626)	(22,347,073)	(20,092,102)
Sales tax		(1,927,240)	(1,650,142)	(6,414,894)	(6,028,439)
Net turnover		4,243,680	4,104,302	15,696,107	16,082,218
Cost of sales	4	(3,155,922)	(2,550,188)	(10,789,048)	(9,769,461)
Gross profit		1,087,758	1,554,114	4,907,059	6,312,757
Selling and distribution expenses Administrative expenses Other operating expenses Other operating income	5	(778,968) (327,931) (3,169) 1,619 (1,108,449)	(439,857) (325,173) (66,600) 20,990 (810,640)	(2,007,158) (943,256) (158,253) 24,193 (3,084,474)	(1,385,700) (830,775) (358,799) 59,980 (2,515,294)
Operating profit / (loss)		(20,691)	743,474	1,822,585	3,797,463
Finance income		1,084	20,266	34,669	98,134
Finance cost		(54,621)	(7,745)	(101,415)	(15,995)
Net finance (cost) / income		(53,537)	12,521	(66,746)	82,139
Profit / (loss) before income tax		(74,228)	755,995	1,755,839	3,879,602
Income tax expense- current		5,871	(272,693)	(610,232)	(1,389,304)
- deferred		13,434	8,310	(3,986)	35,551
		19,305	(264,383)	(614,218)	(1,353,753)
Profit / (loss) for the period		(54,923)	491,612	1,141,621	2,525,849
Earnings / (loss) per share - basic					
and diluted (Rupees)		(0.21)	1.92	4.47	9.89
and anatod (Hapood)		(0.21)	1.02	-11-77	0.00

The annexed notes 1 to 14 are an integral part of this consolidated condensed interim financial information.

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Nicholas Stewart Hales Managing Director and CEO 7; Lulybur 1 3.

Consolidated Condensed Interim Statement of Comprehensive Income (Unaudited)

for the nine months ended September 30, 2010

	Three mor	iths ended	Rs '000 Nine months ended		
	Sep 30, 2010	Sep 30, 2009	Sep 30, 2010	Sep 30, 2009	
Profit / (loss) for the nine months	(54,923)	491,612	1,141,621	2,525,849	
Other comprehensive income for the nine months	-	-	-	-	
Total comprehensive income / (loss) for the nine months	(54,923)	491,612	1,141,621	2,525,849	

The annexed notes 1 to 14 are an integral part of this consolidated condensed interim financial information.

Nicholas Stewart Hales Managing Director and CEO

Mobasher Raza Finance Director

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Consolidated Condensed Interim Balance Sheet (Unaudited)

as at September 30, 2010

	Note	September 30, 2010	Rs '000 December 31, 2009
Non current assets			
Property, plant and equipment Long term loans Long term deposits and prepayments	6	5,705,344 4,170 29,721 5,739,235	5,977,156 7,310 19,915 6,004,381
Current assets			
Stock-in-trade Stores and spares Trade Loans and Short term prepayment Other receivables Cash and bank balances Current liabilities	7	7,255,007 249,632 1,554 68,559 135,267 104,875 58,910 7,873,804	5,765,367 218,375 1,684 48,598 72,483 68,126 47,874 6,222,507
Trade and other payables Accrued interest / mark-up Short term running finance Current income tax liability	8	5,815,894 53,648 2,561,362 199,409 8,630,313	5,037,496 27,659 1,300,837 490,815 6,856,807
Net current liabilities		(756,509)	(634,300)
Non current liabilities			
Deferred income tax liability		(1,113,833)	(1,109,847)
Net assets		3,868,893	4,260,234
Share capital and reserves			
Authorised share capital 300,000,000 ordinary shares of Rs 10 each		3,000,000	3,000,000
Issued, subscribed and paid-up capital 255,493,792 ordinary shares of Rs 10 each		2,554,938	2,554,938
Revenue reserves		1,313,955	1,705,296
Shareholders' equity		3,868,893	4,260,234

Contingencies and commitments

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The annexed notes 1 to 14 are an integral part of this consolidated condensed interim financial information.

Dalgs.

Nicholas Stewart Hales Managing Director and CEO 7, Lubban 1 3.

Consolidated Condensed Interim Cash Flow Statement (Unaudited)

for the nine months ended September 30, 2010

	Rs '000 Nine months ended		
	Sep 30, 2010	Sep 30, 2009	
Cash flows from operating activities			
Cash receipts from customers Cash paid to Government for Federal excise duty,	44,458,204	42,203,370	
Sales tax and other levies Cash paid to suppliers, employees and others Finance cost paid	(29,238,238) (13,533,159) (75,426)	(26,602,752) (12,953,493) (18,486)	
Cash paid as royalty Income tax paid Other cash (payments) / receipts	(172,850) (901,638) (20,310)	(259,735) (874,098) 100,580	
	516,583	1,595,386	
Cash flows from investing activities			
Additions in property, plant and equipment Proceeds from disposal of property, plant and equipment Finance income received	(294,571) 24,918 34,669	(553,610) 56,020 98,134	
	(234,984)	(399,456)	
Cash flows from financing activities			
Dividends paid	(1,531,088)	(1,035,319)	
	(1,531,088)	(1,035,319)	
(Decrease) / increase in cash and cash equivalents	(1,249,489)	160,611	
Cash and cash equivalents at January 1	(1,252,963)	(503,221)	
Cash and cash equivalents at September 30	(2,502,452)	(342,610)	
Cash and cash equivalents comprise:			
Cash and bank balances Short term running finance	58,910 (2,561,362)	386,219 (728,829)	
	(2,502,452)	(342,610)	

The annexed notes 1 to 14 are an integral part of this consolidated condensed interim financial information.

Nicholas Stewart Hales Managing Director and CEO

Mobasher Raza Finance Director

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Consolidated Condensed Interim Statement of Changes in Equity (Unaudited) for the nine months ended September 30, 2010

	Share capital	Revenue reserves	Total
Balance at January 1, 2009	2,554,938	1,053,393	3,608,331
Total comprehensive income for the nine months		2,525,849	2,525,849
Transactions with owners:			
Final dividend of Rs 2.30 per share relating to the year ended December 31, 2008		(587,635)	(587,635)
1st Interim dividend of Rs 1.75 per share relating to year ended December 31, 2009	o the	(447,114)	(447,114)
2nd Interim dividend of Rs 2.75 per share relating year ended December 31, 2009	to the	(702,608) (1,737,357)	(702,608) (1,737,357)
Balance at September 30, 2009	2,554,938	1,841,885	4,396,823
Balance at January 1, 2010	2,554,938	1,705,296	4,260,234
Total comprehensive income for the nine months Transactions with owners:		1,141,621	1,141,621
Final dividend of Rs 4.75 per share relating to the year ended December 31, 2009		(1,213,596)	(1,213,596)
1st Interim dividend of Rs 1.25 per share relating to year ending December 31, 2010	o the	(319,366) (1,532,962)	(319,366)
Balance at September 30, 2010	2,554,938	1,313,955	3,868,893

The annexed notes 1 to 14 are an integral part of this consolidated condensed interim financial information.

Nicholas Stewart Hales Managing Director and CEO

Mobasher Raza **Finance Director**

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for the nine months ended September 30, 2010

1. Legal status and operations

Pakistan Tobacco Company Limited (the Company) is a public listed company incorporated in Pakistan on November 18,1947 under the Companies Act, 1913 (now the Companies Ordinance, 1984) and its shares are quoted on the Karachi, Lahore and Islamabad stock exchanges of Pakistan. The Company is a subsidiary of British American Tobacco (Investments) Limited, United Kingdom, whereas its ultimate parent company is British American Tobacco p.l.c, United Kingdom. The registered office of the Company is situated at Silver Square, Plot No. 15, F-11 Markaz, Islamabad. The Company is engaged in the manufacture and sale of cigarettes.

Phoenix (Private) Limited (PPL) is a private company incorporated on March 9, 1992 in Azad Jammu and Kashmir under the Companies Ordinance 1984. the registered office of the PPL is situated at Bun Khuma, Chichian Road, Mirpur, Azad Jammu and Kashmir. The objective for which PPL has been incorporated is to operate and manage an industrial undertaking in Azad Jammu and Kashmir to deal in tobacco products. PPL has not yet commenced its commercial operations.

For the purpose of this consolidated condensed interim financial information, the Company and its wholly owned subsidiary PPL is referred to as the Group.

2. Basis of preparation

This consolidated condensed interim financial information of the Group for the nine months period ended September 30, 2010 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

3. Accounting policies

The accounting policies and the methods of computation adopted in the preparation of this consolidated condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended December 31, 2009.

		Three mo	nths ended	Nine moi	Rs '000 Nine months ended		
		Sep 30, 2010	Sep 30, 2009	Sep 30, 2010	Sep 30, 2009		
4.	Cost of sales						
	Raw materials consumed Opening stock of raw materials and work in process	3,005,329	2,119,223	4,915,788	3,574,582		
	Raw material purchases and expenses Closing stock of raw materials	5,910,933	5,714,020	9,714,915	9,854,619		
	and work in process	(6,449,217)	(5,575,384)	(6,449,217)	(5,575,384)		
	5 1 1 2 2 2 1 2 1	2,467,045	2,257,859	8,181,486	7,853,817		
	Excise duty, Customs duty and tobacco cess	86,812	119,529	327,512	386,969		
	Royalty	78,073	68,456	258,193	247,820		
	Production overheads	610,822	535,614	1,978,068	1,748,962		
	Cost of goods manufactured	3,242,752	2,981,458	10,745,259	10,237,568		
	Cost of finished goods:						
	Opening stock Closing stock	718,960 (805,790) (86,830)	521,318 (952,588) (431,270)	849,579 (805,790) 43,789	484,481 (952,588) (468,107)		
		3,155,922	2,550,188	10,789,048	9,769,461		

for the nine months ended September 30, 2010

	<u></u>	Three months ended Sep 30, Sep 30,		Nine mor	Rs '000 hths ended Sep 30,
		2010	2009	2010	2009
5.	Other operating expenses				
	Workers' Profit Participation Fund	(4,159)	40,626	94,261	208,451
	Workers' Welfare Fund Bank charges and fees	(2,283) 8,607	15,896 7,290	35,117 27,727	80,964 24,647
	Interest on Workers' Profit Participation Fund	-	-	144	162
	Head office relocation expenses - net	1 004	2 700	1 004	36,577
_	Miscellaneous expenses	1,004 3,169	2,788 66,600	1,004 158,253	7,998 358,799
					Rs '000
			5	September	December
6.	Property, plant and equipment			30, 2010	31, 2009
	Operating fixed assets - note 6.1 Capital work in			5,521,437 183,907	5,486,402 490,754
	Odpital Work III			5,705,344	5,977,156
		Nine mon'			
				Sep 30,	Sep 30,
6.1	Movement in operating fixed assets			2010	2009
	, ,			E 400 400	E 440 004
	Net book amount at January 1			5,486,402	5,416,281
	Additions to the operating fixed assets				
	Building			3,342	102 105
	Plant and machinery Vehicles			406,276 122,743	103,195 111,961
	Office and household equipment			65,295	71,984
	Furniture and fittings			3,762	33,177
				601,418	320,317
	Book value of disposals of operating fixed asso	ets			
	Plant and machinery			(614)	(3,506)
	Vehicles			(10,548)	(14,165)
	Office and household equipment			(3,790)	(2,895)
_	Furniture and fittings			(14,952)	(25)
				(14,352)	(20,531)
_	Depreciation charge for the nine months			(551,431)	(486,779)
_	Net book amount at September 30			5,521,437	5,229,228

for the nine months ended September 30, 2010

7.	Other receivables	September 30, 2010	Rs '000 December 31, 2009
	These include following balances due from related parties:		
	Associated companies Employees' retirement benefit plans	58,828 -	21,336 3,241
8.	Trade and other payables		
	These include following balances due to related parties:		
	Associated companies Employees' retirement benefit plans	275,125 33,141	221,814 59,877

9. Short term running finance

Short term finance facilities available under mark-up arrangements with banks amount to Rs 4,500 million (2009: Rs 3,700 million), out of which the amount unavailed at September end was Rs 1,939 million (2009: Rs 2,399 million). These facilities are secured by hypothecation of stock-in-trade and plant & machinery. The mark-up ranges between 12.78% and 13.86% (2009: 11.89% and 17.50%) per annum and is payable quarterly. The facilities are renewable on annual basis.

10. Contingencies and commitments	September 30, 2010	Rs '000 December 31, 2009
10.1 Contingencies		
Claims and guarantees		
(I) Claims not acknowledged as debt	171,750	113,436
(ii) Guarantees issued by banks on behalf of the Company	189,608	181,637
10.2 Commitments		
(i) Capital expenditure commitments outstanding	36,373	-
(ii) Letters of credit outstanding	696,512	971,528

for the nine months ended September 30, 2010

	Thusam	antha andad	Rs '000 Nine months ended		
	Sep 30, 2010	Sep 30, 2009	Sep 30, 2010	Sep 30, 2009	
11. Transactions with related parties					
Purchase of goods and services Holding company Associated companies	46,711 252,990	47,523 564,593	139,235 1,004,751	114,363 1,353,902	
Sale of goods and services Holding company Associated companies	69,846	530 15,128	2,144 288,947	2,969 112,381	
Royalty charge Holding company	78,073	68,456	258,193	247,820	
Expenses reimbursed to Associated companies	553	-	553	218	
Expenses reimbursed by Holding company Associated companies	- 747	- 128	134 1,334	- 1,086	
Contribution to retirement benefit plans by the Company Staff pension fund Employee gratuity fund Management provident fund Employee provident fund	15,029 8,414 10,342 2,757	46,282 15,949 9,288 6,589	43,013 24,080 30,718 8,299	138,846 47,848 27,259 10,009	

12. Basis for presentation of interim financial information

This consolidated condensed interim financial information is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi, Lahore and Islamabad stock exchanges.

13. Corresponding figures

Following changes have been made in corresponding figures for the nine months ended September 30, 2009 to conform to current period's presentation.

- (I) Federal excise duty on royalty amounting to Rs 22,688 thousand has been shown as cost of sales. Previously this was shown as reduction from gross turnover.
- (ii) Reclassification of bank charges amounting to Rs 24,647 thousand from finance cost to other operating expenses.

14. Date of authorisation

This consolidated condensed interim financial information has been authorised for issue by the Board of Directors of the Group on October 18, 2010.

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Nicholas Stewart Hales Managing Director and CEO in Lulyhar 1 3

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