### Statement of Compliance with the Best Practices of the **Code of Corporate Governance**

The Statement is being presented to comply with the Code of Corporate Governance contained in the Listing Regulations of Karachi, Lahore and Islamabad Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Corporate Governance.

The Company has applied the principles contained in the Code in the following manner:

- 1 The Company encourages representation of independent non-executive directors and directors representing minority interest on its Board of Directors. At present the Board includes 4 non-executive directors, of which one is an independent non-executive director and 4 executive directors.
- 2 The directors have confirmed that none of them is serving as a director in more than ten listed companies, including Highnoon Laboratories Limited.
- 3 All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4 No casual vacancy occurred in the Board during 2005.
- 5 The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the directors and employees of the Company.
- 6 The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.

- All the powers of the Board have been duly exercised and decisions on material transactions, including appointment, determination of remuneration and terms and conditions of employment of the CEO have been taken by the Board.
- The meetings of the Board were presided over by the Chairman, and in his absence, by a director elected by the Board and the Board met at least once in every quarter. Written notices of the Board meetings, alongwith agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- The Board arranged an orientation course for its directors to remind them of their duties and responsibilities.
- 10 The officers having positions of CFO and Company Secretary were appointed prior to the implementation of the Code of Corporate Governance. The appointment of Head of Internal Audit, his remuneration and other terms and conditions have been approved by the Board of Directors as determined by the CEO.
- The directors' report for the year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13 The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14 The Company has complied with all the corporate and financial reporting requirements of the Code.

- 15 The Board has formed an Audit Committee. It comprises of three members, of which two are non-executive directors.
- 16 The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee were formed and fully complied with.
- 17 The Board has set-up an effective internal audit function and the internal auditors of the Company are fully conversant with the policies and procedures of the Company, working on a full time basis.
- 18 The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.

- 19 The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20 We confirm that all other material principles contained in the Code have been complied with.

For and on behalf of the Board

22 March 2006

Anees Ahmad Khan Chief Executive Officer

### Review Report to the Members on Statement of Compliance with Best Practices of the Code of Corporate Governance

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Highnoon Laboratories Limited (the Company) to comply with the Listing Regulations of the respective Stock Exchanges, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special

review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance.

> KAMG Town Hai & Co. KPMG Taseer Hadi & Co.

> > **Chartered Accountants**

Lahore

22 March 2006

### FINANCIAL STATEMENTS



2005

# GROUP FINANCIAL STATEMENTS Highnoon Laboratories Limited and its Wholly Owned Subsidiary Company Dynalog Services (Private) Limited 2005

### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of **Highnoon Laboratories Limited** ("the Company") as at 31 December 2005 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:
  - i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the change in accounting policy as explained Note 4.10 with which we concur;
  - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 31 December 2005 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

LAHORE: 22 March 2006

KPMG Taseer Hadi & Co.
Chartered Accountants

### **BALANCE SHEET**

	Note	2005 Rupees	2004 Rupees
EQUITY AND LIABILITIES		•	•
Share capital	5	113,612,260	101,439,520
Reserves	6	194,472,208	161,301,747
		308,084,468	262,741,267
Surplus on revaluation of assets	7	157,463,253	167,477,929
NON CURRENT LIABILITIES			
Long term liability - secured	8	-	18,988,235
Liabilities against assets Subject to finance lease	9	31,527,383	52,401,434
Long term advances	10	12,406,851	8,087,612
Deferred liabilities	11	131,086,400	128,108,240
Deferred gain	12	9,469,738	14,591,246
CURRENT LIABILITIES			
Trade and other payables	13	89,609,429	70,283,816
Mark-up payable on secured loans	14	6,488,020	2,494,512
Short term bank borrowings - secured	15	279,981,665	249,910,368
Current portion of long term liabilities	16	51,751,085	54,475,686
CONTINGENCIES AND COMMITMENTS	17	427,830,199	377,164,382
CONTINUENCIES AND COMMITMENTS	1 /	1,077,868,292	1,029,560,345

The annexed notes from 1 to 45 form an integral part of these financial statements.

MIAN AHSON FAROOQ DIRECTOR

### **AS AT 31 DECEMBER 2005**

	Note	2005 Rupees	2004 Rupees
NON CURRENT ASSETS			
Property, plant and equipment Intangible assets	18 19	511,097,156 41,992,254	522,359,198 46,701,666
Investment	20	553,089,410 20,000,000	569,060,864 20,000,000
Long term deposits		358,765	358,765
CURRENT ASSETS			
Store, spares and loose tools	21	295,960	4,767,637
Stock in trade	22	281,657,969	267,841,487
Trade debts	23	68,898,841	43,224,387
Advances, deposits and prepayments	24	24,270,338	31,447,210
Other receivables	25	85,156,178	47,076,300
Income tax - net		30,637,142	32,469,659
Cash and bank balances	26	13,503,689	13,314,036
		504,420,117	440,140,716
		1,077,868,292	1,029,560,345

ANEES AHMAD KHAN
CHIEF EXECUTIVE OFFICER

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2005

		2005	2004
	Note	Rupees	Rupees
Sales - net	27	1,248,717,021	1,050,086,582
Cost of sales	28	797,662,545	665,776,691
Gross profit		451,054,476	384,309,891
Operating expenses			
Administrative and general	29	107,846,898	98,718,562
Distribution, selling and promotional	30	238,051,242	188,487,030
Finance cost	31	33,314,649	21,948,898
Research and development	32	6,429,620	3,505,831
		385,642,409	312,660,321
Operating profit		65,412,067	71,649,570
Other operating income	33	14,787,162	10,046,143
		80,199,229	81,695,713
Other operating charges	34	5,999,099	8,773,845
Profit before taxation		74,200,130	72,921,868
Taxation	35	23,655,676	33,600,377
Profit after taxation		50,544,454	39,321,491
Earnings per share - basic and diluted	36	4.45	3.46

The annexed notes from 1 to 45 form an integral part of these financial statements.

MIAN AHSON FAROOQ DIRECTOR ANEES AHMAD KHAN CHIEF EXECUTIVE OFFICER

### CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2005

	2005 Rupees	2004 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation Add/(less): Adjustments for non-cash charges and other items	74,200,130	72,921,867
Depreciation	52,697,262	46,223,151
Amortization of intangible assets	4,709,412	392,451
Gain on sale of property, plant and equipment	(4,774,824)	(2,982,026)
Exchange (gain)/loss	(3,007,461)	379,488
Provision for defined benefit obligation	14,499,804	12,605,588
Provision for slow moving items	(632,966)	632,966
Finance cost	33,314,649	21,948,898
Diminution in value of investments	-	(2,648)
Amortization of deferred gain	(5,121,508)	(4,099,536)
	91,684,368	75,098,332
Profit before working capital changes	165,884,498	148,020,199
Working capital changes		
(Increase)/decrease in current assets:		
Stores, spares and loose tools	5,104,643	(753,446)
Stock in trade	(13,816,482)	(31,973,201)
Trade debts	(25,670,520)	(20,498,414)
Advances, deposits and prepayments	7,176,872	(5,389,266)
Other receivables	(38,079,879)	2,116,272
Increase/(decrease) in current liabilities:		
Trade and other payables	19,221,803	1,642,194
	(46,063,563)	(54,855,861)
Cash generated from operations	119,820,935	93,164,338
Add/(less):		
Taxes paid	(26,122,848)	(25,846,468)
Gratuity paid	(7,221,955)	(3,733,351)
Finance cost paid	(21,206,968)	(14,357,016)
Security deposit	-	50,000
Long term advances - net	4,295,191	1,753,805
Net cash from operating activities	69,564,355	51,031,308

	Note	2005 Rupees	2004 Rupees
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure Investment-subsidiary company Sale of other investments Sale proceeds of fixed assets		(31,408,972) - - 16,098,175	(27,182,968) (20,000,000) 30,148 27,925,429
Net cash from Investing activities		(15,310,797)	(19,227,391)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of long term loan Repayment of long term liabilities Proceeds / (Repayment) of lease finance liabilities - net Short term bank borrowings Dividend paid		(13,482,353) (55,540,731) 30,071,297 (15,112,118)	(4,913,059) (14,208,235) (58,180,579) 61,963,024 (26,862,462)
Net cash from financing activities		(54,063,905)	(42,201,311)
Net (decrease)/increase in cash and cash equivalents		189,653	(10,397,394)
Cash and cash equivalents at beginning of the year		13,314,036	23,711,429
Cash and cash equivalents at end of the year	26	13,503,689	13,314,035

The annexed notes from 1 to 45 form an integral part of these financial statements.

MIAN AHSON FAROOQ DIRECTOR ANEES AHMAD KHAN CHIEF EXECUTIVE OFFICER

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2005

		REVENUE RESERVES			
	SHARE CAPITAL	GENERAL	UNAPPROP- RIATED PROFIT	SUB- TOTAL	TOTAL
	•••••	•••••	Rupees	••••••	••••••
Balance as at 01 January 2004	101,439,520	114,000,000	404,642	114,404,642	215,844,162
Current year incremental depreciation - net of tax	-	-	7,575,614	7,575,614	7,575,614
Profit for the year after taxation	-	-	39,321,491	39,321,491	39,321,491
Balance as at 31 December 2004	101,439,520	114,000,000	47,301,746	161,301,746	262,741,267
Final dividend for the year ended 31 December 2004 @ Rs. 1.5 per share	-	-	(15,215,928)	(15,215,928)	(15,215,928)
Issuance of bonus shares @ 12%	12,172,740	-	(12,172,740)	(12,172,740)	-
Current year incremental depreciation - net of tax	-	-	10,014,676	10,014,676	10,014,676
Profit for the year after taxation	-	-	50,544,454	50,544,454	50,544,454
Balance as at 31 December 2005	113,612,260	114,000,000	80,472,207	194,472,208	308,084,468

The annexed notes from 1 to 45 form an integral part of these financial statements.

MIAN AHSON FAROOQ DIRECTOR ANEES AHMAD KHAN
CHIEF EXECUTIVE OFFICER

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005

### 1. THE COMPANY, OPERATIONS AND REGISTERED OFFICE

Highnoon Laboratories Limited ('the Company') was incorporated as a private limited company in Pakistan in the year 1984 and converted into an unquoted public limited company in the year 1985. Its shares are quoted on all stock exchanges in Pakistan since November 1994. The Company is principally engaged in the manufacture, import and marketing of pharmaceutical and allied consumer products. The registered office of the Company is situated at 17.5 Km, Multan Road, Lahore.

### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever, the requirements of the Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of Companies Ordinance, 1984 or the requirements of the said directives take precedence.

### 3. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention modified by adjustment of revaluation of certain assets as referred to in Note 18.1.3 and adjustment of exchange differences as referred to in Note 4.2 to the financial statements. In these financial statements, except for the cash flow statement, all the transactions have been accounted for on accrual basis.

### 4 SIGNIFICANT ACCOUNTING POLICIES

### 4.1 Staff retirement benefits

### Defined benefit plan

The Company operates an unfunded gratuity scheme for all of its permanent employees, under which benefits are paid on cessation of employment subject to a minimum qualifying period of service.

Qualified actuaries carried out the valuation as at 31 December 2005. The Projected Unit Credit Method with the following significant assumptions was used for the valuation of this scheme:

Discount rate
 Expected rate of increase in salary
 Expected average remaining working life time
 Number of years used to amortize gains / losses
 5 years

The Company's policy with regard to actuarial gains/losses is to follow minimum recommended approach under IAS 19 "Employees Benefits" by which actuarial gains/losses exceeding 10 % of present value of benefit obligation are amortized over average remaining working lives of the employees.

### Defined contribution plan

The Company also operates a recognized provident fund scheme for all of its permanent employees in accordance with the trust deed and rules made there under. Equal monthly contributions are made to the fund by the Company and employees at the rate of 8.33% of basic salary.

### Compensated leave absences

Provision for compensated absences is made to the extent of value of accumulated accrued leaves/leave fare assistance of the employees at the balance sheet date as per entitlement on the basis of last drawn salary.



### 4.2 Foreign currency translation and hedging

Assets and liabilities in foreign currency are translated at the rates of exchange prevailing on the balance sheet date, while foreign currency transactions are converted into Pak rupees at exchange rates prevailing on the date of transaction. All exchange gains/losses are taken to profit and loss account. Currently the Company has not entered into any forward foreign exchange contract to hedge the foreign currency exposure, however, the risk is mitigated by matching the maturities of foreign currency assets and liabilities.

### 4.3 Trade and other payables

These are stated at their nominal value. Exchange gain and losses are arising in respect of liabilities in foreign currencies are added to the carrying amount of respective liability.

### 4.4 Property, Plant and Equipment

Property, Plant and equipment are stated at cost or revalued amount less accumulated depreciation except for freehold land, which is stated at revalued amount. Revaluation is carried out every five years unless earlier revaluation is necessitated.

Depreciation is charged on reducing balance method at the rates mentioned in note 18.1 to write off the cost/ revalued amount of an asset over its estimated useful life. The asset's residual value and useful lives are reviewed at each financial year end and adjusted, if its impact on depreciation is significant. Full month's depreciation is charged on additions, while no depreciation is charged in the month of disposal or deletion or transfer of assets. Surplus on revaluation of fixed assets relating to incremental depreciation is directly charged to equity.

Gains and losses on disposal of fixed assets are included in income currently, except that the related surplus on revaluation of fixed assets (net of deferred taxation) is transferred directly to unappropriated profits.

Normal repairs and maintenance is charged to revenue as and when incurred, while major renewals and replacements are capitalized and assets so replaced, if any, are retired.

### 4.5 Leasehold assets

Leases where all the risks and rewards incidental to ownership of the leased assets have been transferred to the Company are classified as finance leases. Assets subject to finance lease are stated at the lower of present value of minimum lease payments under the lease agreements and the fair value of the leased assets.

The related rental obligations, net of finance charges, are included in liabilities against assets subject to finance lease as referred to in Note 9. The liabilities are classified as current and long term depending upon the timing of the payment.

Each lease payment is allocated between the liability and finance charges so as to produce a constant periodic rate of interest on the balance outstanding. The interest element of the rental is charged to income over the lease term.

Assets acquired under a finance lease are depreciated over the useful life of assets on reducing balance method at the rates given in note 18.1. The asset's residual value and useful lives are reviewed at each financial year end and adjusted, if its impact on depreciation is significant. Depreciation of leased assets is charged to profit and loss account. Depreciation on additions in leased assets is charged from the month in which an asset is acquired while no depreciation is charged for the month in which the asset is disposed off/transferred to freehold.

### 4.6 Capital work in progress

Capital work in progress is stated at cost and includes the expenditures on material, labor and appropriate overheads directly relating to the project. These costs are transferred to fixed assets as and when assets are available for intended use.

### 4.7 Intangible assets and amortization

Intangible assets (Intellectual Property, Rights and Trademarks), which are non-monetary assets without physical substance are recognized at cost, which comprises its purchase price, non-refundable purchase taxes and any directly attributable expenditures.

After initial recognition an intangible asset is carried at its cost less accumulated amortization and impairment losses. Amortization is charged to the income on monthly basis following the straight line basis for a maximum period of ten years.

At each financial year and the Company reviews the recoverable amounts of intangible assets to assess impairment loss. If any such indication exists, impairment losses are recognized as expense.

Subsequent expenditures on intangible assets after its purchase are recognized as an expense, when it is incurred unless the expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standard of performance.

### 4.8 Deferred gain

Deferred gain arising on sale and lease back of assets is amortized on straight line basis over the lease term.

### 4.9 Borrowing costs

Financial cost on long term liabilities / lease liabilities which are specifically obtained for the acquisition of qualifying assets i.e. assets that take a substantial period of time to get ready for their intended use, are capitalized up to the date of commissioning of respective asset. All other interest, mark-up and expenses are charged to income currently.

### 4.10 Investments

### **Subsidiary Company**

Investment in subsidiary is measured at cost as per requirement of IAS-27 "Consolidated and separate Financial Statements". However, at subsequent reporting dates, the Company reviews the carrying amounts of the investment and its recoverability to determine whether there is an indication that such investments have suffered an impairment loss. If any such indication exists the carrying amount of the investment is adjusted to the extent of impairment loss. Impairment losses are recognized as an expense.

### Investments available for sale- Quoted securities

Investments classified as "available for sale" are initially measured at cost, being the fair value of consideration given. At subsequent reporting dates, these investments are measured at fair value (quoted market price), unless fair value cannot be reliably measured. The investments for which quoted price is not available, are measured at cost as it is not possible to apply any other valuation methodology.

Pursuant to revision in IAS -39 "Financial instruments: Recognition and Measurement", the company has changed its accounting policy for recognition of unrealized gains and losses arising from change in fair value of available for sale investments that were previously included in the net profit or loss for the period in which these arise. Now unrealized gains and losses arising from changes in fair value are

directly recognized in equity in the period in which these arise. Cumulative gains and losses arising from changes in fair value are included in the net profit and loss for the period in which an investment is derecognized. Such a change in accounting policy has been accounted for retrospectively. This change in accounting policy has however, no effect on the current and previous year's profit and loss account and retained earnings.

### 4.11 Stores, spares and loose tools

These are valued at moving weighted average cost except for items in transit, which are valued at invoice price and related expenses incurred up to the balance sheet date. For items which are slow moving, a provision is made for excess of book value over estimated realizable value.

### 4.12 Stock in trade

These are valued at lower of cost and net realizable value. Cost is determined using the following basis:-

Raw materials - on moving average

Work-in-process - at estimated manufacturing cost

including appropriate overheads

Finished goods

Imported
 on moving average

- Local - on annual average manufacturing

cost including appropriate overheads

Merchandise in transit / pledged - at invoice value plus other charges

incurred thereon

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs of completion and estimated costs necessary to make the sale.

### 4.13 Trade debts

These are carried at original invoice amount less any estimate made for doubtful receivables based on review of all outstanding amounts at the year end. Bad debts are written off, when identified.

### 4.14 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise of cash in hand and balance with banks on current and deposit accounts.

### 4.15 Impairment

The carrying amount of the assets are reviewed at each balance sheet date to identify the circumstances indicated the occurrence of impairment loss or reversal of previous impairment losses. If any such indication exists, the recoverable amount of such asset is estimated and impairment loss is recognized in the profit and loss account. Where an impairment loss subsequently reverses, the carrying amount of such asset is increased to the revised recoverable amount. A reversal of the impairment loss is recognized in income.

### 4.16 Revenue recognition

Revenue from local sales is recognized when risk and reward incident to ownership are transferred i.e. on dispatch of goods to the customers. Export goods are considered dispatched when Bill of Lading is prepared for shipment to customers.

Return on bank deposits is accounted for on time proportion basis and other income is recognized on accrual basis.

### 4.17 Transactions with related parties and transfer pricing

The Company under the direction of Securities and Exchange Commission of Pakistan's Notification SRO 66(I)/ 2003 dated 22 January 2003 adopted the following policies of transfer pricing for the determination of arm's length prices with subsidiary Company/associated companies/related parties except for the assets sold to employees at written down value under the employee's car scheme as approved by the Board of Directors.

Subsidiary Company
 Associated companies / related parties
 Resale price method
 Cost plus method

Parties are said to be related, if they are able to influence the operating and financial decisions of the Company and vice versa.

### 4.18 Research and development Cost

These costs are charged to revenue as and when incurred.

### 4.19 Taxation

### Current

The charge for current taxation is based on taxable income at current rate of taxation of the Income Tax Ordinance, 2001 after taking into account applicable tax credits and rebates, if any.

### **Deferred**

Deferred tax is recognized using the balance sheet liability method on all temporary differences between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Deferred tax is calculated at the rates that are expected to apply to the period when differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date.

The Company also recognizes deferred tax asset/ liability on deficit/ surplus on revaluation of fixed assets which is adjusted against the related surplus as per the requirements of revised IAS 12 "Income Taxes".

### 4.20 Dividends

Dividend to shareholders is recognized as a liability in the period in which it is approved.

### 4.21 Financial instruments

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument and assets and liabilities are stated at fair value. The company derecognizes the financial assets and liabilities when it ceases to be a party to such contractual provisions of the instruments.



### a) Trade and other

Liability for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received.

### b) Trade and other

Trade other receivables are recognized and carried at original invoice amount/cost less provision for uncollectible receivables, if any.

### c) Cash and bank

Cash in hand and at banks are carried at cost.

### 4.22 Provisions

A provision is recognized when the company has a present legal or constructive obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation of which reliable estimate can be made.

### 4.23 Offsetting

Financial assets and liabilities are offset and the net amount is reported in the balance sheet if the Company has legally enforceable right to setoff the recognized amounts and the Company intends to settle either on a net basis or realize the asset and settle the liability simultaneously.

5.	SHARE CAPITAL	Note	2005 Rupees	2004 Rupees
	<b>Authorized</b> 15,000,000 (2003: 15,000,000) Ordinary			
	shares of Rs. 10 each		150,000,000	150,000,000
	<b>Issued, subscribed and paid - up</b> 5,905,000 (2004: 5,905,000) Ordinary shares of Rs. 10 each fully paid in cash		59,050,000	59,050,000
	95,000 (2004: 95,000) Ordinary shares of Rs.10 each issued for consideration other than cash	5.1	950,000	950,000
	5,361,226 (2004: 4,143,952) as fully paid bonus shares of Rs. 10 each		53,612,260	41,439,520
			113,612,260	101,439,520

**5.1** This represents the issuance of shares against the purchase of plant, machinery and other assets.

6.	RESERVES	2005 Rupees	2004 Rupees
	Revenue General reserve Unappropriated profit	114,000,000 80,472,208	114,000,000 47,301,747
		194,472,208	161,301,747

### 7. SURPLUS ON REVALUATION OF ASSETS

This represent surplus arising on revaluation of freehold land, building on freehold land, Plant and Machinery both owned and leased carried out in 1995, 1999 and 2004 respectively. This has been adjusted by surplus realized on disposal of revalued assets and incremental depreciation arising due to revaluation net of deferred tax.

Surplus on revaluation of assets as at 01 January Surplus arise on revaluation of assets during the year	221,403,106	64,584,693 168,473,204
Surplus relating to incremental depreciation charged on related assets-transferred to unappropriated profit		
Net of deferred tax Related deferred tax liability	(10,014,676) (5,392,518)	(7,575,614) (4,079,177)
	(15,407,194)	(11,654,791)
Surplus on revaluation of assets as at 31 December	205,995,912	221,403,106
Less: Related deferred tax liability on:		
Balance at the beginning of the year - Deferred tax arising during the period Transferred to profit and loss account	53,925,177	16,694,154 41,310,200
- Incremental depreciation charged during the year	(5,392,518)	(4,079,177)
	48,532,659	53,925,177
	157,463,253	167,477,929

8.	LONG TERM LIABILITY - Secured	Note	2005 Rupees	2004 Rupees
	Outstanding balance of purchase consideration for trademark	8.1	33,229,412	47,094,117
	Less: Paid during the year		13,482,353	14,208,235
			19,747,059	32,885,882
	Exchange (gain) / Loss due to revaluation		(3,003,529)	343,530
	Total payable as on 31 December		16,743,530	33,229,412
	Due within one year	16	16,743,530	14,241,177
			-	18,988,235

8.1 This represent the purchase consideration amounting to Euro 500,000 equivalent to Rs. 47,094,117 net of local taxes for Registration and Trademark of brand "Tres Orix Forte" for the territory of Pakistan and Kenya payable to M/s Almiral Prdoesfarma, Spain. Of the outstanding balance of Euro 350,000 equivalent to Rs. 33,229,412 at the beginning of the year, an amount of Rs. 13,482,353 equivalent to Euro 150,000 net of local taxes has been paid during the year and remaining Euro 200,000 net of local taxes are payable on or before 31 May 2006.

The liability is secured against intangible assets and in case of default in payment of obligation within fifteen days of formal notice of the party, the agreement will be terminated upon which all the data and documents have to be returned and the Company's right to market the brand will cease.

### 9. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

The rate of interest used as discounting factor ranges from 0.583% to 1.1125% (2004: 0.583% to 1.4125%) per month. The amount of future payments and period during which they fall due are :-

Minimum lease payments due:

Not later than one year Later than one year and not later than five years		39,252,491 33,841,223	45,571,597 56,335,734
Less: Future financial charges		73,093,714 7,233,752	101,907,331 9,970,412
Present value of minimum lease payments Less: Current portion	9.1 16	65,859,962 34,332,579	91,936,919 39,535,485
		31,527,383	52,401,434
9.1 Break-up of present value of minimum lease paymen	nts		
Not later than one year		34,332,579	39,535,485
Later than one year and not later than five years		31,527,383	52,401,434
		65,859,962	91,936,919

Interest rate implicit in the lease are fixed at the contract date and remain fixed for the lease term except for one lease obligation of Rs. 12,208,562 (2004: 16,018,290) which is re-priced every month equivalent to rate of 6 month KIBOR plus 3.5%.

The rentals are payable in monthly equal installments. In case of default of any payment an additional charge at the rate ranging from Rs. 117 to Rs. 250/0.1 % (2004: Rs. 117 to 250/0.1%) per day on overdue payments shall be paid. The Company has an option to purchase the assets at the expiry of lease term and the company intend to excercise this option.

10.	LONG TERM ADVANCES	Note	2005 Rupees	2004 Rupees
	Balance at the end of year Less: Current portion	16	13,081,827 674,976	8,786,636 699,024
		_	12,406,851	8,087,612

This represents advances taken from employees against future sale of vehicles as per Company's policy.

### 11. DEFERRED LIABILITIES

Taxat Gratu		11.1 11.2	79,990,497 51,095,903	84,290,186 43,818,054
			131,086,400	128,108,240
11.1	Taxable temporary differences arising in respect of:			
	Surplus on revaluation of assets Accelerated tax depreciation		48,532,659 31,457,838	53,925,177 30,365,009
			79,990,497	84,290,186
11.2	The net value of defined benefit obligation as at valuation date was as follows:			
	Present value of defined benefit obligation Unrecognized actuarial losses Benefits due but not paid		75,380,276 (25,252,686) 968,313	56,671,886 (12,853,832)
	Net liability as at 31 December		51,095,903	43,818,054
11.2.1	The following is the reconciliation of movement in the net recognized liability for gratuity:			
	Liability as at 01 January Amount recognized during the year Benefit payments made by the Company	11.2.2	43,818,054 14,499,804 (7,221,955)	34,945,817 12,605,588 (3,733,351)
	Net liability as at 31 December		51,095,903	43,818,054
11.2.2	The following amounts have been charged to profit and loss account during the year in respect of gratuity schem	e:		
	Current service cost Interest cost Past service cost - charge for the year Actuarial losses - charge for the year		8,528,724 4,533,751 - 1,437,329	5,930,117 4,035,194 687,817 1,952,460
	Total included in staff cost		14,499,804	12,605,588

			2005	2004
		Note	Rupees	Rupees
12.	DEFERRED GAIN		_	_
	Opening balance as on 01 January		14,591,246	10,515,015
	Gain recognized during the year		-	8,175,767
			14,591,246	18,690,782
	Less: amortization for the year	33	5,121,508	4,099,536
			9,469,738	14,591,246
13.	TRADE AND OTHER PAYABLES			
	Trade creditors		52,797,286	30,940,221
	Advances from customers		9,270,384	13,096,066
	Accrued expenses		10,279,241	10,670,886
	Income tax deducted at source		1,298,735	1,096,739
	Workers' Profit Participation Fund	13.1	6,642,191	6,255,653
	Workers' Welfare Fund		5,083,697	4,317,206
	Payable to Central Research Fund		753,282	640,300
	Payable to provident fund trust		1,348,551	1,234,493
	Un-claimed dividends		2,136,062	2,032,252
			89,609,429	70,283,816
	13.1 Workers' Profit Participation Fund			
	Balance at the beginning of the year		6,255,653	5,085,546
	Add: Current allocation for the year	34	4,009,961	3,932,445
			10,265,614	9,017,991
	Add: Interest on funds utilized by the Company	31	1,266,770	953,540
			11,532,384	9,971,531
	Less: Paid during the year to the trustees of the fund		1,596,764	1,862,364
	Deposited with the Government Treasury		3,293,429	1,853,514
			4,890,193	3,715,878
			6,642,191	6,255,653

Mark-up @ 20.25% (2004: 18.75%) is being provided on the unpaid balance of the fund in accordance with the rules of the Fund.

### 14. MARKUP PAYABLE ON SECURED LOANS

On cash finances	2,298,998	1,184,160
On other borrowings	4,189,022	1,310,352
	6,488,020	2,494,512

SHORT TERM BANK BORROWINGS - Secured	Note	2005 Rupees	2004 Rupees
Habib Bank Limited Cash finance Running finance L/C acceptance Finance against imported merchandise	15.1	64,587,688 29,430,839 3,490,905 13,710,000	81,581,817 - - 7,986,000
Faysal Bank Limited Morabaha LPO Morabaha pledge L/C acceptance	15.2	60,000,000 9,862,989 9,455,342	60,000,000 4,042,380
United Bank Limited Cash finance - hypothecation Cash finance - pledge	15.3	71,783,807 17,660,095 279,981,665	74,029,341 22,270,830 249,910,368

- **15.1** These finances are availed against aggregate sanctioned limit of Rs. 280 million (2004: Rs. 245 million) and carry mark-up equivalent to the rate of one month average offered KIBOR of last day of previous month plus 2% with floor of 8 % per annum (2004: One month average offered KIBOR of last day of preceding month plus 2% with floor of 5 % per annum). These finances are secured by way of:
  - hypothecation/pledge of stocks;
  - Joint pari passu hypothecation charge on current assets to the extent of Rs. 60.0 million (2004: Rs. 55.4 million);
  - joint pari passu equitable mortgage charge on property, plant and equipment of the Company to the extent of Rs. 140.0 million (2004: Rs. 129.2 million);
  - personal guarantees of all the directors of the Company.
- 15.2 These finances are availed against aggregate sanctioned limit of Rs. 105 million (2004: Rs. 105 million) and carry mark up equivalent to the rate of Ask yield of six months KIBOR as notified by Reuters on the drawn day + 250 basis points per annum (2004: Ask yield of six months KIBOR as notified by Reuters on the drawn day + 250 basis points with floor of 5.5% per annum). These finances are secured by way of:
  - joint pari passu charge on the present and future property, plant and equipment of the Company to the extent of Rs. 67.5 (2004: Rs. 40 million);
  - joint pari passu charge on the present and future current assets of the Company to the extent of Rs. 29.0 million (2004: Rs. 57.0 million);
  - ranking charge on the current assets of the Company to the extent of Rs. 35 million;
  - pledge of stocks;
  - personal guarantee of the sponsoring directors of the Company.
- 15.3 These finances are availed against aggregate sanctioned limit of Rs. 155 (2004: Rs. 155 million) and carry mark-up equivalent to 3 months average offered KIBOR plus 1.5% per annum reset on monthly basis (2004: 0.1369 paisa per thousand per day). These finance are secured by way of:
  - hypothecation/pledge of stocks, stores and spares, receivables/book debts;
  - joint pari passu charge to the extent of Rs. 102.310 (2004 Rs. 90.0 million) on the property, plant and equipment of the Company ranking parri passu with Habib Bank Limited and Faysal Bank Limited;
  - joint pari passu charge to the extent of Rs. 45 million (2004: Rs. 110.0 million) on the present and future current assets of the Company;
  - promissory note and personal guarantee of all the directors of the Company.

15.

		Note	2005 Rupees	2004 Rupees
16.	CURRENT PORTION OF LONG TERM LIABILITIES			
	Long term liability	8	16,743,530	14,241,177
	Liabilities against assets subject to finance lease	9	34,332,579	39,535,485
	Long term advances	10	674,976	699,024
17	CONTINGENCIES AND COMMITMENTS		51,751,085	54,475,686

### Contingencies

- Bank guarantees issued on behalf of the Company aggregating to Rs. 0.798 million (2004: Rs. 8.841 million).
- The Company has not acknowledged the demand relating to sales tax/central excise duty amounting to Rs. 20.798 million (2004: Rs. 18.137 million) as debt as the matter is pending adjudication. An amount of Rs. 1.900 million (2004: Rs. 1.693 million) has been deposited under protest and is shown under other receivables in note 25.

### **Commitments**

Commitments against irrevocable letters of credit include:

	(Rupees in	Million)
Plant and machinery	=	0.257
Raw materials	72.520	80.822
Packing materials	0.448	2.350
Finished goods	0.450	2.280
Commitments in respect of lease rentals under lease		
arrangements are as follows:		
	(Rup	ees)
Plant and Machinery		
- Not later than one year	9,598,848	13,468,698
- later than one year and not later than five years		
2007	4,405,054	4,405,054
Vehicles		
- Not later than one year	23,949,539	27,383,527
- later than one year and not later than five years		
2007	14,942,790	8,660,985
2008	5,671,897	1,424,903
2009	447,875	326,300
Office equipment		
- Not later than one year	5,704,104	4,719,372
- later than one year and not later than five years		
2007	5,704,104	4,719,372
2008	2,669,502	3,044,419

- Facilities of letters of guarantee amounting to Rs. 19.202 million (2004: 4.159 million) are available to the Company under hypothecation/pledge of stocks and on present and future current assets and property, plant and equipment of the Company.

- Counter corporate guarantee given in favor of wholly owned subsidiary company "Dynalog Services (Pvt)
  Limited" amounting to Rs. 40 million (2004: Rs. 40 million) to Habib Bank Limited against their working
  capital finance limits.
- Limits of un-availed short term bank borrowings are available from commercial banks amounting to Rs. 270.018 million (2004: Rs. 254.921 million). These facilities carry mark-up equivalents to rate ranging from one to six months offered KIBOR plus margin of 1.5 % to 2.5% (2004: fixed rate of 5% + floating rate of one/six months offered KIBOR plus 2.0% to 2.5%) and are secured against hypothecation/pledge of stocks and on present and future current assets and property, plant and equipment of the Company to the extent as referred to in respective notes.

		Note	2005 Rupees	2004 Rupees
18.	PROPERTY, PLANT AND EQUIPMENT			
	Operating assets (owned)	18.1	374,380,360	350,114,227
	Operating assets (leased)	18.1	133,495,310	165,112,471
	Capital work-in-progress	18.2	3,221,486	7,132,500
			511,097,156	522,359,198

## 18.1 OPERATING ASSETS

		Č								
		COSI DITRING THE VEAR	THE VEAR			DEPRECIATION	TALION		Rook Value	
PARTICULARS	As at 01 January	Additions/	Deletions	As at 31 December	As at 01 January	For the	Adjustment	As at 31 December	as at 31 December	Rate
		W tandaron			Runees	) June		COOR	2004	•
OWNED										
Land - freehold	81,898,000	,		81,898,000		,	,		81,898,000	
Building on freehold land	165,097,285	3,811,406	,	168,908,691	46,211,137	12,013,178		58,224,315	110,684,376	10
Plant and machinery	163,768,968	36,731,755		200,500,723	46,789,685	13,116,221		59,905,906	140,594,817	10
Laboratory equipment	2,384,481	3,778,582		6,163,063	1,227,688	178,656		1,406,344	4,756,719	10
Furniture and fixtures	6,190,564	4,194,388		10,384,952	3,903,210	371,259		4,274,469	6,110,483	10
Electric and gas appliances	15,522,132	3,131,569		18,653,701	7,002,627	1,015,187		8,017,814	10,635,887	10
Office equipment	18,742,523	2,079,101	(955,300)	19,866,324	7,492,201	1,146,340	(28,852)	8,609,689	11,256,635	10
Vehicles	11,760,178	11,374,655	(12,497,741)	10,637,092	2,672,145	1,666,251	(2,100,838)	2,237,559	8,399,533	20
Library books	52,806		,	52,806	44,802	800		45,602	7,204	10
Neon sign	33,000			33,000	25,602	740		26,342	6,658	10
Arms and ammunition	106,100	1		106,100	72,713	3,339	,	76,052	30,048	10
	465,556,037	65,101,456	(13,453,041)	517,204,452	115,441,810	29,511,971	(2,129,690)	142,824,092	374,380,360	
ASSETS SUBJECT TO FINANCE LEASE										
Plant and machinery	116,171,393	1	(31,924,636)	84,246,757	36,098,507	5,825,342	(12,724,821)	29,199,028	55,047,729	10
Office Equipment	18,633,330	1,395,000	,	20,028,330	931,667	1,926,333		2,858,000	17,170,330	10
Vehicles	85,131,394	19,954,600	(17,757,008)	87,328,986	17,793,472	15,433,616	(7,175,353)	26,051,735	61,277,251	20
	219,936,117	21,349,600	(49,681,644)	191,604,073	54,823,646	23,185,291	(19,900,174)	58,108,763	133,495,310	
2005 (Rupees)	685,492,154	86,451,056	(63,134,685)	708,808,525	170,265,456	52,697,262	(22,029,864)	200,932,855	507,875,670	
2004 (Rupees)	458,538,595	96,846,834	(38,366,479)	685,492,154	134,908,908	46,223,151	(10,866,603)	170,265,456	515,226,698	

**18.1.1** Addition in freehold assets includes transfer of assets costing Rs. 49,681,644 (2004: Rs. 19,768,654) less accumulated depreciation of Rs. 19,900,174 (2004: Rs. 9,036,414) from leasehold assets. Addition in leasehold office equipment and Vehicles represents transfer from freehold valuing Rs. 2,580,600 (2004: Rs. 18,633,330) less accumulated depreciation of Rs. 129,390 (2004: Rs. Nil) under sale and leaseback arrangements.

		Note	2005	2004
		Note	Rupees	Rupees
18.1.2	Depreciation charge has been allocated as under:			
	Cost of sales	28	32,672,385	30,757,674
	Administrative and general	29	11,132,946	8,375,161
	Distribution, selling and promotional	30	8,891,931	7,090,316
			52,697,262	46,223,151

18.1.3 Land, building on freehold land and plant and machinery were first revalued on 30 June 1995, resulting in a surplus of Rs. 68,809,377. Subsequently land, building on freehold land and plant and machinery were revalued on 30 June 1999 resulting in a surplus of Rs. 116,264,331. Land, building on freehold land and plant and machinery were again revalued on 31 May 2004 and 31 December 2004 respectively by M/s Hamid Mukhtar & Co., and certified by Ford, Rhodes, Sidat Hyder & Co. Chartered Accountants, which resulted in a surplus of Rs. 168,473,204 over the net book value of assets.

**18.1.4** Had the assets not been revalued the carrying values would have been:

	182,229,011	176,425,416
Plant and machinery (Leased)	42,735,525	62,545,667
Plant and machinery (Owned)	67,212,610	39,282,693
Building on freehold land	57,714,048	60,030,228
Land - freehold	14,566,828	14,566,828

18.1.5 Disposal of property, plant and equipment

Particulars	Sold to	Cost	Accumulated depreciation	Written down value	Sale proceeds	Gain/ (loss)	Mode of sale
				Rupees			
VEHICLES	and Davids I inside d	1 120 600	04.212	1.026.200	1 120 600	04.212	NY4:-4:
	rsal Bank Limited par Hassan - Executive	1,130,600 1,080,500	94,212 648,669	1,036,388 431,831	1,130,600 750,000	94,212 318,169	Negotiation Company Policy
	hammad Tariq	988,808	359,926	628,882	875,000	246,118	Negotiation Negotiation
	hammad Hassan	924,000	592,917	331,083	790,000	458,917	Negotiation
Ch.	Muhammad Akram	854,200	259,677	594,523	955,000	360,477	Negotiation
	nce Motors	790,500	113,579	676,921	848,000	171,079	Negotiation
	Aasim Shahzad - Ex-Executive	780,500	399,415	381,085	387,771	6,686	Company Policy
	Saleem Akhtar -Executive	769,000	552,804	216,196	216,196	(10.757)	Company Policy
	ed Naeem Haider Gilani eem Ahmed Khan	764,000 764,000	315,243 323,936	448,757 440,064	430,000 425,000	(18,757) (15,064)	Negotiation Negotiation
	nir Bashir -Ex-Executive	739,000	494,574	244,426	244,426	(13,064)	Company Policy
	Afifa F. Mahmood	657,354	389,647	267,707	700,000	432,293	Negotiation
	j ( R) Ali Hasan	636,830	545,480	91,350	605,000	513,650	Negotiation
	har Latif Malik - Ex-Employee	555,000	352,837	202,163	376,009	173,846	Company Policy
Fay	sal Bank Limited	555,000	18,500	536,500	555,000	18,500	Negotiation
	hammad Usman - Ex-Employee	507,100	454,871	52,229	150,000	97,771	Company Policy
	hammad Usman - Ex-Employee	446,464	300,798	145,666	350,000	204,334	Company Policy
	nira Fazl-e-Mahmood	415,000	158,180	256,820	350,000	93,180	Negotiation
	urram Yousuf	414,000 398,500	290,762	123,238	335,000 319,306	211,762	Negotiation Company Policy
	hammad Azam -Ex-Employee iance Insurance Company Limited	389,000	172,860 74,018	225,640 314,982	325,000	93,666 10,018	Insurance claim
	iq Qureshi - Employee	386,000	121,804	264,196	327,456	63,260	Company Policy
	iance Insurance	384,000	68,480	315,520	360,000	44,480	Insurance claim
	iance Insurance Company Limited	374,000	76,670	297,330	367,000	69,670	Insurance claim
Pat	ras	367,000	224,193	142,807	290,000	147,193	Negotiation
	deem Khalid -Employee	360,000	250,411	109,589	238,980	129,391	Company Policy
	vaid Akhtar -Ex-Employee	354,000	180,619	173,381	268,253	94,872	Company Policy
	az Rashid - Ex-Employee	354,000	180,619	173,381	268,253	94,872	Company Policy
	iance Insurance Company Limited	352,000	72,160	279,840	325,000	45,160	Insurance claim
	hammad Nazir- Employee hammad Arshad - Employee	317,900 68,500	276,655 40,718	41,245 27,782	130,000 68,508	88,755 40,726	Company Policy Company Policy
	hammad Ali - Employee	68,500	34,362	34,138	68,508	34,370	Company Policy
	matullah - Employee	68,500	34,362	34,138	68,508	34,370	Company Policy
	iq Khurshid - Employee	68,500	34,362	34,138	68,508	34,370	Company Policy
	dul Hafeez - Employee	68,500	33,629	34,871	68,508	33,637	Company Policy
	hid Najam Farooqi -Employee	68,500	33,629	34,871	68,508	33,637	Company Policy
	keel Ahmad Khan Lodhi -Employee	68,500	27,583	40,917	68,500	27,583	Company Policy
	ran Ijaz Butt - Ex-Employee	68,500	31,967	36,533	68,500	31,967	Company Policy
	m ul Sahar -Ex-Employee	68,500	31,236	37,264	68,500	31,236	Company Policy
	Khalid Hussain - Employee a Khan	68,500 58,500	26,121 17,745	42,379 40,755	68,508 42,000	26,129 1,245	Company Policy Negotiation
	hammad Imran Khan - Ex-Employee	58,500	17,004	41,496	58,500	17,004	Company Policy
	hammad Panah - Ex-Employee	58,500	20,709	37,791	58,500	20,709	Company Policy
	iq Mehmood - Ex-Employee	58,500	14,768	43,732	58,517	14,785	Company Policy
	njad Ali - Ex-Employee	58,500	17,721	40,779	58,612	17,833	Company Policy
	hammad Yasir - Ex-Employee	58,500	7,590	50,910	58,500	7,590	Company Policy
	an Ali - Ex-Employee	58,500	10,562	47,938	58,500	10,562	Company Policy
	az Ahmad Khan	58,500	10,562	47,938	58,500	10,562	Company Policy
	hzad Aslam Khan - Ex-Employee hammad Ajmal - Ex-Employee	58,500 58,500	10,562 9,750	47,938 48,750	58,500 58,500	10,562 9,750	Company Policy Company Policy
	nammad Ajmai - Ex-Employee Ashfaq Raza - Ex-Employee	58,500	9,730 17,095	48,750	58,500	9,730 17,095	Company Policy
	man Mehmood - Ex-Employee	58,500	17,095	41,405	58,500	17,095	Company Policy
	skeel Ahmad - Ex-Employee	58,500	17,095	41,405	58,500	17,095	Company Policy
	va Gee Autos	55,000	34,349	20,651	32,000	11,349	Negotiation
Sha	nfique Awan - Employee	39,900	36,661	3,239	13,000	9,761	Company Policy
OFFICE EQUIPM	IENT						
	x Leasing Limited	895,000	16,673	878,327	895,000	16,673	Negotiations
Uni	iversal Insurance Limited	60,300	12,179	48,121	36,740	(11,381)	Insurance Claim
Ru	pees: 2005	20,303,956	8,980,605	11,323,351	16,098,175	4,774,824	
Ruj	pees: 2004	8,140,262	1,827,719	6,312,543	9,294,569	2,982,026	-
							•

	18.2	CAPITAL WORK - IN - PROGRESS	Note	2005 Rupees	2004 Rupees
		Civil works Plant and machinery- owned ERP system implementation		- - 3,221,486	3,102,396 2,707,795 1,322,309
		EXF system implementation	18.2.1	3,221,486	7,132,500
	18.2.	Movement in the account is as follows:			
		Opening balance Addition during the year Capitalized during the year		7,132,500 2,034,119 5,945,133	2,320,510 4,811,990
		Closing balance	_	3,221,486	7,132,500
19.	INTA	ANGIBLE ASSETS			
	Regi	stration and trademark	19.1	47,094,117	47,094,117
		rtization as at 01 January he year	28	(392,451) (4,709,412)	(392,451)
	Amo	rtization as at 31 December	L	(5,101,863)	(392,451)
			_	41,992,254	46,701,666
	19.1	This represent the purchase of Registration and Trademark Pakistan and Kenya from M/s Almiral Prdoesfarma, Spain taxes as referred to in note 8.			
20.	INV	ESTMENT			
	Dolo	tad Danty			

### 20

	Related Party In subsidiary -unlisted company at cost  Dynalog Services (Pvt) Limited  2,000,000 (2004: 2,000,000) ordinary shares of Rs. 10 each	h	20,000,000	20,000,000
	Equity held: 100% (2004: 100%)	11	20,000,000	20,000,000
21.	STORES, SPARES AND LOOSE TOOLS			
	Stores		-	4,767,637
	Spares		295,960	367,466
	Loose tools		-	265,500
			295,960	5,400,603
	Less: Provision for slow moving items	29	-	632,966
			295,960	4,767,637

		Note	2005 Rupees	2004 Rupees
22.	STOCK IN TRADE			
	Raw materials In hand In pledge In transit		41,141,699 64,759,279 15,918,473	32,212,230 105,391,234 -
	Pagicing metarial		121,819,451	137,603,464
	Packing material In hand In pledge With third party		31,414,386 4,773,790 311,166	20,871,923 4,127,907 500,593
	Work in process		36,499,342 33,674,482	25,500,423 33,292,170
	Finished goods In hand In pledge		53,987,635 35,677,059	50,848,735 20,596,695
		ı	89,664,694	71,445,430
		-	281,657,969	267,841,487
23.	TRADE DEBTS - Considered good	•		
	Secured - against letters of credit		773,553	5,132,160
	Unsecured Due from related parties			
	Subsidiary - Dynalog Services (Private) Limited Associated - Route 2 (Private) Limited		54,570,170 466,930	21,653,666 2,640,726
	Others	23.1	55,037,100 13,088,188	24,294,392 13,797,835
			68,898,841	43,224,387

- **23.1** Included therein a balance of Rs. 401,964 (2004: Rs. 3,648,493) on which mark-up at the rate of 12% (2004: 12%) per annum is being charged due to late payment.
- 23.2 The amount due is in the normal course of business and interest free. The maximum aggregate amount due from subsidiary company at the end of any month during the year was Rs. 54.570 million (2004: Rs. 31.194 million) and from associated undertaking was Rs. 2.977 million (2004: Rs. 2.641 million).

		Note	2005 Rupees	2004 Rupees
24.	ADVANCES, DEPOSITS AND PREPAYMENTS			
	Advances - considered good			
	Staff against:			
	Expenses		3,564,624	2,773,681
	Salary		255,904	100,538
	Suppliers		12,700,047	11,552,720
	Letters of credit		925,470	10,124,277
	Deposits			
	Securities		4,944,169	4,036,389
	Bank guarantee margin		117,236	457,907
	Prepayments	_	1,762,888	2,401,698
			24,270,338	31,447,210
25.	OTHER RECEIVABLES - considered good	•		
	Claim receivable		105,000	438,180
	Freight subsidy receivable		1,258,646	593,250
	Due from associated undertaking - Route 2 (Pvt) Limited	25.1	-	504,469
	Sales tax	25.2	2,109,442	1,632,832
	Receivable from foreign principals		81,011,000	42,986,000
	Others	25.3	672,090	921,569
			85,156,178	47,076,300
		_		

<sup>25.1</sup> The maximum aggregate amount of advance due from associated undertaking at the end of any month during the year was Rs. 0.504 (2004: Rs 0.504) million.

**25.2** This represents the amount deposited for grant of stay against demand of sales tax/excise duty paid under protest to sales tax department.

### 26. CASH AND BANK BALANCES

Cash and Imprest Balance with banks on:	2,459,950	1,871,908
Current accounts		
Local currency	10,956,124	11,354,065
Foreign currency	87,615	88,063
	<u> </u>	
	11,043,739	11,442,128
	42 502 500	12.211.025
	13,503,689	13,314,036

27.	SALES - net	2005 Rupees	2004 Rupees
	Manufactured products		
	Local Export	1,221,590,860 45,914,920	1,025,967,914 36,399,427
		1,267,505,780	1,062,367,341
	Purchased products - Local	38,267,024	28,440,826
	Sales compensation Third Party (toll manufacturing)	25,300,000 24,200,636	20,557,800 21,359,414
		49,500,636	41,917,214
		1,355,273,440	1,132,725,381
	Less: Discount Sales tax	105,711,729 844,690	81,410,935 1,227,864
		106,556,419	82,638,799
		1,248,717,021	1,050,086,582

		2005	2004
	Note	Rupees	Rupees
COST OF SALES			
Raw and packing material consumed Salaries, wages and benefits Vehicle running and maintenance Fuel and power Stores consumed Repair and maintenance Insurance Rent, rates and taxes Fee and subscription Printing and stationery Other direct cost	28.1	645,796,841 60,782,681 7,454,781 13,233,063 5,928,815 13,084,622 2,005,984 272,550 157,464 1,308,979 6,376,075	532,012,436 49,264,363 6,219,814 11,144,561 2,028,170 7,182,770 1,918,492 488,830 1,423,797 1,034,505 3,867,468
Depreciation	18.1.2	32,672,385	30,757,674
Amortization of intangible assets	19	4,709,412	392,451
Total cost incurred		793,783,652	647,735,331
		, ,	, ,
Inventory effect of work in process			
Out of the		22 202 170	27.222.046
Opening Closing		33,292,170 (33,674,482)	37,232,046 (33,292,170)
Closing		(33,074,462)	(33,292,170)
		(382,312)	3,939,876
Cost of goods manufactured		793,401,340	651,675,207
-			
Inventory effect of finished goods (excluding purchase pr	roducts)		
Opening		58,174,693	56,905,593
Opening Closing		(75,080,756)	(58,174,693)
Closing		(72,000,720)	(30,171,033)
		(16,906,063)	(1,269,100)
Cost of goods sold -manufactured		776,495,277	650,406,107
Lean Duta danahark			902 126
Less: Duty drawback			803,126
Cost of goods sold - manufactured items		776,495,277	649,602,981
		, ,	, ,
Cost of goods sold - purchased products		21,167,268	16,173,710
Cost of goods sold		797,662,545	665,776,691
28.1 It includes the following staff retirement benefits: Defined benefit plans - gratuity Defined contribution plans - provident fund Provision of compensated leave absences		3,870,820 1,661,031 1,386,376	1,983,219 1,432,530 2,215,818

28.

	Note	2005 Rupees	2004 Rupees
ADMINISTRATIVE AND GENERAL			
Salaries and benefits Telephone, postage and telex Rent, rates and taxes Electricity, gas and water Printing and stationery Repairs and maintenance Vehicle running and maintenance	29.1	54,767,774 2,381,170 2,222,773 230,654 3,730,040 2,982,747 11,030,948	53,860,771 2,361,690 2,883,062 165,723 2,208,940 3,936,249 8,637,193
Traveling and conveyance Newspapers and subscriptions Entertainment Insurance Auditors' remuneration	37	4,455,087 1,983,815 425,838 4,037,734 468,000	6,146,604 4,291,795 413,118 1,485,430 500,000
Legal and professional Advertisement Donation	29.2	701,695 2,802,511 2,892,101	836,476 679,799 733,300
Provision for slow moving store items Depreciation Others	21 18.1.2	11,132,946 1,601,065	632,966 8,375,161 570,285
29.1 It includes the following staff retirement benefits: Defined benefit plans - gratuity Defined contribution plans - provident fund Provision of compensated leave absences		3,260,221 1,627,195 979,037	98,718,563 5,992,681 1,566,184 2,201,497

**29.2** None of the Directors or their spouses have any interest in the donee's fund except for Rs. 1,000,000 (2004: Nil) paid to Highnoon Employees Welfare Trust situated at 17.5Km, Multan Road, Lahore. Mian Ahson Farooq, Director of the Company is a member of the Board of Trustee.

29.

				2005	2004
20	DIG		Note	Rupees	Rupees
30.	DIST	TRIBUTION, SELLING AND PROMOTIONAL			
	Salaı	ries and benefits	30.1	111,278,040	91,291,688
	Adve	ertisement		6,651,019	517,746
	Elec	tricity, gas and water		10,824	6,340
	Rent	, rates and taxes		720,210	1,750,048
	Ente	rtainment		151,306	202,923
	Pron	notional expenses and samples		86,568,883	71,363,767
	Print	ing and stationery		2,603,628	2,386,597
	Trav	eling and conveyance		56,520,133	50,178,666
		phone, postage and telegram		2,870,326	2,876,887
	Insu	rance		2,037,344	1,627,298
	Vehi	cle running and maintenance		11,495,849	8,124,072
	Dona		30.2	665,255	340,000
	Freig	ght and octroi		8,127,746	4,273,533
		inars and symposia		8,434,343	3,328,481
		power training		2,115,382	2,802,930
	Depi	reciation	18.1.2	8,891,931	7,090,316
	Othe			4,809,022	1,999,138
				313,951,242	250,160,430
	Less	: Reimbursement from foreign principals		75,900,000	61,673,400
				238,051,242	188,487,030
	30.1	It includes the following staff retirement benefits:			
		Defined benefit plans - gratuity		7,068,530	4,629,688
		Defined contribution plans - provident fund		2,752,974	2,446,495
		Provision of compensated leave absences		2,782,242	1,154,663
	30.2	None of the Directors or their spouses have any inter-	rest in the done	ee's fund.	
31.	FINA	ANCE COST			
	Mark	-up on:			
		Short term bank borrowings Long term loan		22,475,690	10,239,362 564,878
	Lease	e finance charges		8,114,173	8,147,719
		est on workers' profit participation fund	13.1	1,266,770	953,540
		charges	10.1	1,458,016	2,043,399
				33,314,649	21,948,898

32.	RESEARCH AND DEVELOPMENT	Note	2005 Rupees	2004 Rupees
	Salaries and benefits Expenses on clinical trials and products evaluation Traveling Insurance Vehicle repair and maintenance Printing and stationery Office supplies Repair and maintenance Staff cost Others	32.1	3,775,449 395,490 1,294,705 45,693 332,636 91,831 3,147 4,560 173,646 312,463	727,596 1,039,169 1,219,210 2,616 40,005 6,881 56,021 13,833 280,100 120,400
			6,429,620	3,505,831
	32.1 It includes the following staff retirement benefits: Defined benefit plans - gratuity Defined contribution plans - provident fund Provision of compensated leave absences		300,233 157,544 23,214	86,115 147,840 6,500
33.	OTHER OPERATING INCOME			
	Income from financial assets Profit on sale of investments Interest income Exchange gain on currency fluctuations		12,026 3,007,461	2,648 965,079 -
	Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred gain Balances written back Provision for slow moving items written back Scrap Sales Others	12	4,774,824 5,121,508 193,100 632,966 907,931 137,346	2,982,026 4,099,536 1,631,860 - 364,994
			14,787,162	10,046,143
34.	OTHER OPERATING CHARGES			
	Workers' profit participation fund Exchange loss on currency fluctuations Workers' welfare fund	13.1	4,009,961 - 766,491	3,932,445 379,488 1,154,281
	Central research fund Prior years Current year		465,408 757,239	2,667,331 640,300
		-	1,222,647	3,307,631
35.	TAXATION		5,999,099	8,773,845
	Current - for the year - for prior years	35.1	14,825,365 13,130,000	21,597,335
	Deferred		27,955,365 (4,299,689)	21,597,335 12,003,042
	Dolonou	-	23,655,676	33,600,377
Highn	oon Laboratories Limited		<u></u>	Annual 79

35.1	Reconciliation of tax charge for the year  Numerical reconciliation between the average effective tax rate and the applicable tax rate is as follows:	2005 Rupees	2004 Rupees
	Applicable tax rate	35.00%	35.00%
	Tax effect of amounts that are not deductible for tax purposes Tax effect of amounts that are deductible for tax purposes Tax effect of amounts relating to prior years Tax effect of rebates and tax cerdits Tax effect under presumptive tax regime	26.43% -34.29% 17.70% -5.79% -7.16%	24.66% -30.87% 0.00% 16.46% 0.82%
	Average effective tax rate charged on income	31.88%	11.07% 46.07%
EAR	NINGS PER SHARE - Basic and Diluted		

### 36.

There is no dilutive effect on the basic earnings per share of the Company which is based on:

Profit after taxation	Rupees	50,544,454	39,321,490
Weighted average number of ordinary shares	Numbers	11,361,226	11,361,226
Earnings per share	Rupees	4.45	3.46

### 37. AUDITOR'S REMUNERATION

Statutory audit	325,000	325,000
Fee for review of half year financial statements	125,000	125,000
Other services (including certificates, audit of		
provident fund, workers' profit participation fund, etc.)	10,000	-
Out of pocket	8,000	50,000
	468,000	500,000

### 38. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

	Year Ended 31 December 2005				Year Ended 31 December 2004			
	Rupees				Rupees			
	Chief				Chief			
	Executive	Directors	Executives		Executive	Directors	Executives	
Managerial remuneration	3,520,200	7,985,400	16,457,487		3,352,200	8,318,550	9,715,457	
House allowance	720,000	1,440,000	6,582,995		-	-	1,626,343	
Provident fund	293,388	319,620	1,328,952		279,384	304,380	810,036	
Gratuity	1,287,834	1,546,533	3,682,231		1,165,650	1,404,725	1,753,207	
Bonus	293,350	665,450	1,332,512		279,350	686,600	809,621	
Utilities	537,232	1,463,392	1,645,749		625,738	1,437,817	763,200	
Medical	128,846	1,757,778	2,073,439		381,723	1,100,475	513,895	
Others	9,999	78,791	200,000		-	39,125	-	
	6,790,849	15,256,964	33,303,365	_	6,084,045	13,291,672	15,991,759	
r	1	3	14		1	3	5	

Number

- The Chief Executive, Directors and 12 executives (2004: 5) have been provided with Company's maintained cars while 02 (2004: Nil) executives have been provided with cars under self finance scheme with limited fuel and maintenance facility.
- No Fee has been paid to any director except for Rs. 3000 (2004: Rs. 3000) paid to an independent non executive director for attending Board meetings.

### 39. NO. OF EMPLOYEES

No. of employees as on balance sheet date were 849 (2004: 863).

### 40. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

	Interest Bearing			Non			
	Less than	One to	G 1 77 1	Less than	One to	G 1 m . 1	Total
	one year	five years	Sub-Total	one year	five years	Sub-Total	
				Rupees			
Financial assets:							
Investment	-	-	-	-	20,000,000	20,000,000	20,000,000
Long term deposits	-	-	-	-	358,765	358,765	358,765
Trade debts	401,694	-	401,694	68,497,147	-	68,497,147	68,898,841
Advances and deposits	-	-	-	5,061,405	-	5,061,405	5,061,405
Other receivables	-	-	-	672,090	-	672,090	672,090
Cash and bank balances	-	-	-	13,503,689	-	13,503,689	13,503,689
	401,694		401,694	87,734,331	20,358,765	108.093.096	108,494,790
			,				
Financial liabilities:							
Long term liability	-	-	-	16,743,530	-	16,743,530	16,743,530
Liabilities against assets							
subject to finance lease	34,332,579	31,527,383	65,859,962	-	-	-	65,859,962
Trade and other payables	-	-	-	66,561,139	-	66,561,139	66,561,139
Markup payable on secured loans	-	-	_	6,488,020	-	6,488,020	6,488,020
Short term bank borrowings	279,981,665	-	279,981,665	-	-	-	279,981,665
	314,314,244	31,527,383	345,841,627	89,792,690	-	89,792,690	435,634,316
Excess of financial assets over financial liabilities	(313,912,550)	(31,527,383)	(345,439,933)	(2,058,359)	20,358,765	18,300,406	(327,139,527)
0001							
Off-balance sheet Items				700.000		700.000	700.000
Bank guarantees				798,000		798,000	798,000
Irrevocable letters of credit				80,062,161		80,062,161	80,062,161
	-	-	-	80,860,161	-	80,860,161	80,860,161

			Year Ended 31 December 2004				
		Interest Bearing	g	No	n-Interest Bearin	ng	
	Less than	One to		Less than	One to		Total
	one year	five years	Sub-Total	one year	five years	Sub-Total	
				Rupees			
Financial assets:							
Investment	-	-	-	-	20,000,000	20,000,000	20,000,000
Long term deposits	-	-	-	-	358,765	358,765	358,765
Trade debts	3,648,493	-	3,648,493	39,575,894	-	39,575,894	43,224,387
Advances and deposits	-	-	-	4,494,296	-	4,494,296	4,494,296
Other receivables	-	-	-	44,412,038	-	44,412,038	44,412,038
Cash and bank balances	-	-	-	13,314,036	-	13,314,036	13,314,036
	3,648,493	-	3,648,493	101,796,264	20,358,765	122,155,029	125,803,522
Financial liabilities:							
Long term liability	_	-	-	14,241,177	18,988,235	33,229,412	33,229,412
Liabilities against assets							
subject to finance lease	39,535,485	52,401,434	91,936,919	-	-	-	91,936,919
Trade and other payables	-	-	-	44,877,852	-	44,877,852	44,877,852
Markup payable on secured loans	_	_	_	2,494,512	_	2,494,512	2,494,512
Short term bank borrowings	249,910,368	-	249,910,368	-	-	-	249,910,368
	289,445,853	52,401,434	341,847,287	61,613,541	18,988,235	80,601,776	422,449,063
Excess of financial assets over							
financial liabilities	(285,797,360)	(52,401,434)	(338,198,794)	40,182,723	1,370,530	41,553,253	(296,645,541)
Off-balance sheet Items							
Bank guarantees				8,841,000		8,841,000	8,841,000
Irrevocable letters of credit				43,449,966		43,449,966	43,449,966
	-	-	-	52,290,966	-	52,290,966	52,290,966

Effective interest rates for the monetary financial assets and liabilities are mentioned in the respective notes to the financial statements.

## 40.1 Financial risk management objectives

The Company's activities expose it to a variety of financial risks, including the effects of changes in market rates, credit and liquidity risk associated with various financial assets and liabilities respectively as referred to in Note 40 and cash flow risk associated with accrued interests in respect of borrowings as referred to in Note 15.

The Company finances its operations through equity, borrowings and management of working capital with a view of maintaining a reasonable mix between the various sources of finances to minimize risk. Taken as a whole, risk arising from the Company's financial instruments is limited as there is no significant exposure to market risk in respect of such instruments.

## (a) Concentration of Credit Risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed completely to perform as contracted. The Company's credit risk is primarily attributable to its trade debts and its balances with banks. The credit risk on liquid funds is limited because the credit risk associated with trade debts of the Company are controlled through management of approved credit limit for all its customers and as such is not exposed to major concentration of credit risk.

## (b) Currency Risk

Currency risk is the risk that the values of a financial instrument will fluctuate due to changes in foreign exchange rate. Currency risk arises mainly where receivables and payables exist due to transactions with foreign buyers and suppliers. The Company does not hedge the payables, however, the risk of exposure is mitigated by matching the maturity periods of foreign currency receivables and payables.

## (c) Interest Rate Risk

Interest rate risk is the risk that the values of financial instruments will fluctuate due to changes in market interest rates. The Company usually manages miss-matches through risk management strategy where significant change in Gap position can be adjusted.

## (d) Liquidity Risk

Liquidity risk reflects an enterprise's inability in raising funds to meet commitments. The Company follows an effective cash management and planning policy to ensure availability of funds and to take appropriate measures for new requirements.

#### 40.2 Fair value of Financial Instruments.

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

## 41. RELATED PARTY TRANSACTIONS

The related parties and associated undertakings comprises, local associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel under the terms of employment are as follows. Amount due from and due to related parties are shown under respective notes to the financial statements.

		2005 Rupees	2004 Rupees
41.1	Dynalog Services (Private) Limited		
	Sales - net	1,123,210,895	129,824,579
	Payment received	1,085,425,647	96,420,307
41.2	Route 2 (Private) Limited - Associated Undertaking		
	Sales - net	7,059,994	-
	Payment received	9,861,960	-
41.3	Staff Provident Fund		
	Payments to the fund	15,754,272	16,723,922
41.4	Highnoon Employees Welfare Trust		
	Payments to the trust	1,485,772	-

**41.5** Vehicles are sold to key employees at written down value as approved by the Board of Directors. Transactions during the year with those key employees are as follows:

	Year Ended 31 December 2005			
Name of Related Party, Relationship	Market Price Rupees	Transaction Value Rupees	Price Difference Rupees	
Baqar Hassan, Executive Director (Human Resource & Legal Affairs)	850,000	750,000	100,000	
Dr. Saleem Akhter, Chief Manager	600,000	216,196	383,804	
	1,450,000	966,196	483,804	

The impact net of tax on profit, equity and cash flows was Rs. 314,473

	Year Ended 31 December 2004			
Name of Related Party, Relationship	Market Price	Transaction Value	Price Difference	
	Rupees	Rupees	Rupees	
Aslam Hafiz, Executive Director (Marketing)	700,000	239,608	460,392	

The impact net of tax on profit, equity and cash flows was Rs. 255,490.

## 42. DIVIDENDS

The Board of Directors of the Company in its meeting held on 22 Mach 2006 have proposed dividend at the rate of Rs. 1.5 (2004: Rs. 1.5) per share and 15% bonus shares (2004: 12%) for the year ended 31 December 2005.

## 43. PLANT CAPACITY AND PRODUCTION

The capacity and production of the Company's plant is indeterminable as it is a multi-product plant involving varying processes of manufacture.

## 44. DATE OF AUTHORIZATION OF ISSUE

The Board of Directors of the Company authorized the financial statements for issuance on 22 March 2006 (2004: 22 March 2005).

## 45. GENERAL

- Figures have been rounded off to the nearest rupee.
- Corresponding figures have been rearranged or reclassified, wherever necessary, for the purpose of comparison, however, no significant reclassification has been made expect for Cost of samples in note 28 amounting to Rs. 21,729,332, which has been netted off from Raw and Packing material Consumed for comparison with current year's presentation.

MIAN AHSON FAROOQ DIRECTOR ANEES AHMAD KHAN CHIEF EXECUTIVE OFFICER

# **GROUP FINANCIAL STATEMENTS**

Highnoon Laboratories Limited and its wholly owned subsidiary company Dynalog Services (Private) Limited

## **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of Highnoon Laboratories Limited ("Holding Company") and its subsidiary company as at 31 December 2005 and the related consolidated profit and loss account, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. We have also expressed separate opinion on the financial statements of Highnoon Laboratories Limited. The financial statements of the subsidiary, Dynalog Services (Private) Limited were audited by other firm of auditors whose report has been furnished to us and our opinion, in so far as it relates to the amounts included for such company, is based solely on the report of such other auditors. These financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of Highnoon Laboratories Limited and its subsidiary company as at 31 December 2005 and the results of their operations for the year then ended.

LAHORE: 22 March 2006

KPMG Taseer Hadi & Co.
Chartered Accountants

KAMG Tome Hari & Co.

# CONSOLIDATED BALANCE SHEET

	Note	2005 Rupees	2004 Rupees
EQUITY AND LIABILITIES			
Share capital	5	113,612,260	101,439,520
Reserves	6	160,418,305	143,288,384
		274,030,565	244,727,904
Surplus on revaluation of assets	7	157,463,253	167,477,929
NON CURRENT LIABILITIES			
Long term liability - secured	8	-	18,988,235
Liabilities against assets Subject to finance lease	9	37,915,084	56,886,319
Long term advances	10	12,406,851	8,087,612
Deferred liabilities	11	131,086,400	128,108,240
Deferred gain	12	9,469,738	14,591,246
CURRENT LIABILITIES			
Trade and other Payables	13	98,659,007	80,947,043
Mark-up payable on secured loans	14	6,832,008	2,494,512
Short term bank borrowings - Secured	15	307,780,907	249,910,368
Current portion of long term liabilities	16	56,749,149	57,114,356
		470,021,071	390,466,279
CONTINGENCIES AND COMMITMENTS	17		
		1,092,392,962	1,029,333,764

The annexed notes from 1 to 44 form an integral part of these consolidated financial statements.



# **AS AT 31 DECEMBER 2005**

	Note	2005 Rupees	2004 Rupees
NON CURRENT ASSETS			
Property, plant and equipment Intangible assets	18 19	530,499,316 41,992,254	532,050,995 46,701,666
		572,491,570	578,752,661
Long term deposits		1,611,765	1,027,765
CURRENT ASSETS			
Store, spares and loose tools	20	349,956	4,793,482
Stock in trade	21	310,161,033	283,204,363
Trade debts	22	34,643,950	22,631,108
Advances, deposits and prepayments	23	34,890,524	34,260,536
Other receivables	24	88,744,279	47,076,300
Income tax - net		24,922,966	31,950,500
Cash and bank balances	25	24,576,919	25,637,049
		518,289,627	449,553,338

ANEES AHMAD KHAN CHIEF EXECUTIVE OFFICER

1,092,392,962

1,029,333,764

## CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2005

	Note	2005 Rupees	2004 Rupees
Sales - net Cost of sales	26 27	1,274,515,159 795,399,115	1,025,153,883 650,413,815
Gross profit		479,116,044	374,740,068
Operating expenses			
Administrative and general	28	119,529,743	101,978,244
Distribution, selling and promotional	29	265,097,634	192,987,872
Finance cost	30	35,111,698	22,107,455
Research and development	31	6,429,620	3,505,831
		426,168,695	320,579,402
Operating profit		52,947,349	54,160,666
Other operating income	32	17,335,629	10,046,143
		70,282,978	64,206,809
Other operating charges	33	5,999,099	8,773,845
Profit before taxation		64,283,879	55,432,964
Taxation	34	29,779,966	34,124,836
Profit after taxation		34,503,913	21,308,128
Earnings per share - basic and diluted	35	3.04	1.88

The annexed notes from 1 to 44 form an integral part of these consolidated financial statements.

MIAN AHSON FAROOQ DIRECTOR

ANEES AHMAD KHAN CHIEF EXECUTIVE OFFICER

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2005

	2005 Rupees	2004 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation Add/(less): Adjustments for non-cash charges and other items	64,283,879	55,432,964
Depreciation	54,775,939	46,667,213
Amortization of intangible assets	4,709,412	392,451
Gain on sale of property, plant and equipment	(4,774,824)	(2,982,026)
Exchange (gain)/loss	(3,007,461)	379,488
Provision for defined benefit obligation	14,499,804	12,605,588
Provision for slow moving items	(632,966)	632,966
Finance cost	35,111,698	22,107,455
Deterioration in Pallets	17,999	3,005
Gain on sale of investments	-	(2,648)
Amortization of deferred gain	(5,121,508)	(4,099,536)
	95,578,093	75,703,956
Profit before working capital changes	159,861,972	131,136,920
Working capital changes		
(Increase)/decrease in current assets:		
Stores, spares and loose tools	5,058,493	(782,296)
Stock in trade	(26,956,670)	(47,336,077)
Trade debts	(12,008,909)	94,865
Advances, deposits and prepayments	(629,988)	(8,202,592)
Other receivables	(41,667,979)	2,116,272
Increase/(decrease) in current liabilities:	1= 100 1=1	
Trade and other payables	17,608,154	12,305,422
	(58,596,899)	(41,804,406)
Cash generated from operations Add/(less):	101,265,073	89,332,514
Taxes paid	(27,052,122)	(25,851,768)
Gratuity paid	(7,221,955)	(3,733,351)
Finance cost paid	(21,894,032)	(14,392,037)
Security deposit	(584,000)	(619,000)
Long term advances - net	4,295,191	1,753,805
Net cash from operating activities	48,808,155	46,490,163

	Note	2005 Rupees	2004 Rupees
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(32,595,301)	(28,344,003)
Sale of other investments Sale proceeds of fixed assets		16,098,175	30,148 27,925,429
Sale proceeds of fixed assets		10,070,173	21,723,427
Net cash from Investing activities		(16,497,126)	(388,426)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of long term loan		-	(4,913,059)
Repayment of long term liabilities		(13,482,353)	(14,208,235)
Proceeds/(Repayment) of lease finance liabilities - net		(62,647,227)	(60,155,384)
Short term bank borrowings		57,870,539	61,963,024
Dividend paid		(15,112,118)	(26,862,463)
Net cash from financing activities		(33,371,159)	(44,176,117)
Net (decrease)/increase in cash and cash equivalents		(1,060,130)	1,925,620
Cash and cash equivalents at beginning of the year		25,637,049	23,711,429
Cash and cash equivalents at end of the year	25	24,576,919	25,637,049

The annexed notes from 1 to 44 form an integral part of these consolidated financial statements.

MIAN AHSON FAROOQ DIRECTOR

ANEES AHMAD KHAN CHIEF EXECUTIVE OFFICER

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2005

		REVENUE RESERVES			
	SHARE CAPITAL	GENERAL	UNAPPROP- RIATED PROFIT	SUB- TOTAL	TOTAL
	••••••	••••••	Rupees	••••••	••••••
Balance as at 01 January 2004 Current year incremental depreciation	101,439,520	114,000,000	404,642	114,404,642	215,844,162
- net of tax	-	-	7,575,614	7,575,614	7,575,614
Profit for the year after taxation	-		21,308,128	21,308,128	21,308,128
Balance as at 31 December 2004	101,439,520	114,000,000	29,288,384	143,288,384	244,727,904
Final dividend for the year ended					
31 December 2004 @ Rs. 1.5 per share	-	-	(15,215,928)	(15,215,928)	(15,215,928)
Issuance of bonus shares @ 12%	12,172,740	-	(12,172,740)	(12,172,740)	-
Current year incremental depreciation - net of tax	-	-	10,014,676	10,014,676	10,014,676
Profit for the year after taxation	-	-	34,503,913	34,503,913	34,503,913
Balance as at 31 December 2005	113,612,260	114,000,000	46,418,305	160,418,305	274,030,565

The annexed notes from 1 to 44 form an integral part of these consolidated financial statements.

MIAN AHSON FAROOQ DIRECTOR ANEES AHMAD KHAN CHIEF EXECUTIVE OFFICER

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2005

## 1. STATUS AND NATURE OF BUSINESS

The Highnoon Group comprises of Holding Company Highnoon Laboratories Limited ("HNL") and a wholly owned Subsidiary company Dynalog Services (Private) Limited ("DSL").

HNL was incorporated as a private limited company in Pakistan in the year 1984 under the Companies Ordinance,1984 and converted into an unquoted public limited Company in the year, 1985. Its shares are quoted on all stock exchanges in Pakistan since November 1994. HNL is principally engaged in the manufacture, import and marketing of pharmaceutical and allied consumer products. The Registered office of HNL is situated at 17.5 Km, Multan Road, Lahore.

DSL was incorporated as a private limited company in Pakistan on 27 April 2004 under the Companies Ordinance,1984 and made a wholly owned subsidiary Company of HNL in September 2004. DSL is principally engaged in the business of trading and distribution of pharmaceutical and other products. The Registered office of DSL is situated at 31-Saint John's Park, Lahore.

## 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever, the requirements of the Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of Companies Ordinance, 1984 or the requirements of the said directives take precedence.

#### 3. BASIS OF MEASUREMENT

These consolidated financial statements have been prepared under the historical cost convention modified by adjustment of revaluation of certain assets as referred to in note 18.1.3 and adjustment of exchange differences as referred to in note 4.3 to the financial statements. In these financial statements, except for the cash flow statement, all the transactions have been accounted for on accrual basis.

## 4 SIGNIFICANT ACCOUNTING POLICIES

4.1 The consolidated financial statements includes the financial statements of Highnoon Laboratories Limited and its wholly owned subsidiary "Dynalog Services (Private) Limited". The assets and liabilities of subsidiary company have been consolidated on line by line basis and carrying value of investment held by the parent company is eliminated against the subsidiary's shareholder's equity in the consolidated financial statements. Material intra-group balances and transactions have also been eliminated.

## 4.2 Staff retirement benefits

The main features of the scheme operated by HNL for its employees are as follows:

## Defined benefit plan

HNL operates an unfunded gratuity scheme for all of its permanent employees, under which benefits are paid on cessation of employment subject to a minimum qualifying period of service.

Qualified actuaries have carried out the valuation on 31 December 2005. The Projected Unit Credit Method, with the following significant assumptions, was used for the valuation of this scheme:



- Discount rate

- Expected rate of increase in salary

- Expected average remaining working life time

- Number of years used to amortize gains / losses

9% per annum 8% per annum 14 years

5 years

HNL's policy with regard to actuarial gains/losses is to follow minimum recommended approach under IAS 19 "Employees Benefits" by which actuarial gains/losses exceeding 10% of present value of benefit obligation are amortized over average remaining working lives of the employees.

## Defined contribution plan

The Group also operates a recognized provident fund scheme for all of its permanent employees in accordance with the trust deed and rules made there under. Equal monthly contributions are made to the fund by the Group and employees at the rate of 8.33% of basic salary.

#### Compensated leave absences

Provision for compensated absences is made to the extent of value of accumulated accrued leaves/leave fare assistance of the employees of HNL at the balance sheet date as per entitlement on the basis of last drawn salary.

## 4.3 Foreign currency translation and hedging

Assets and liabilities in foreign currency are translated at the rates of exchange prevailing on the balance sheet date, while foreign currency transactions are converted into Pak rupees at exchange rates prevailing on the date of transaction. All exchange gains/losses are taken to profit and loss account. Currently the Group has not entered into any forward foreign exchange contract to hedge the foreign currency exposure, however, the risk is mitigated by matching the maturities of foreign currency assets and liabilities.

## 4.4 Trade and other payables

These are stated at their nominal value. Exchange gain and losses are arising in respect of liabilities in foreign currencies are added to the carrying amount of respective liability.

## 4.5 Property, Plant and Equipment

Property, Plant and equipment are stated at cost or revalued amount less accumulated depreciation except for freehold land, which is stated at revalued amount. Revaluation is carried out every five years unless earlier revaluation is necessitated.

Depreciation is charged on reducing balance method at the rates mentioned in note 18.1 to write off the cost / revalued amount of an asset over its estimated useful life. The assets' residual values and useful lives are reviewed at each financial year end and adjusted, if its impact on depreciation is significant. Full month's depreciation is charged on additions, while no depreciation is charged in the month of disposal or deletion or transfer of assets. Surplus on revaluation of fixed assets relating to incremental depreciation is directly charged to equity.

Gains and losses on disposal of fixed assets are included in income currently, except that the related surplus on revaluation of fixed assets (net of deferred taxation) is transferred directly to unappropriated profits.

Normal repairs and maintenance is charged to revenue as and when incurred, while major renewals and replacements are capitalized and assets so replaced, if any, are retired.

## 4.6 Leasehold assets

Leases where all the risks and rewards incidental to ownership of the leased assets have been transferred to the Group is classified as finance leases. Assets subject to finance lease are stated at the lower of present value of minimum lease payments under the lease agreements and the fair value of the leased assets.

The related rental obligations, net of finance charges, are included in liabilities against assets subject to finance lease as referred to in note 9. The liabilities are classified as current and long term depending upon the timing of the payment.

Each lease payment is allocated between the liability and finance charges so as to produce a constant periodic rate of interest on the balance outstanding. The interest element of the rental is charged to income over the lease term.

Assets acquired under a finance lease are depreciated over the useful life of assets on reducing balance method at the rates given in note 18.1. The assets' residual values and useful lives are reviewed at each financial year end and adjusted, if its impact on depreciation is significant. Depreciation of leased assets is charged to profit and loss account. Depreciation on additions in leased assets is charged from the month in which an asset is acquired while no depreciation is charged for the month in which the asset is disposed off / transferred to freehold.

## 4.7 Capital work in progress

Capital work in progress is stated at cost and includes the expenditures on material, labor and appropriate overheads directly relating to the project. These costs are transferred to fixed assets as and when assets are available for intended use.

## 4.8 Intangible assets and amortization

Intangible assets (Intellectual Property, Rights and Trademarks), which are non-monetary assets without physical substance are recognized at cost, which comprises its purchase price, non-refundable purchase taxes and any directly attributable expenditures.

After initial recognition an intangible asset is carried at its cost less accumulated amortization and impairment losses. Amortization is charged to the income on monthly basis following the straight line basis for a maximum period of ten years.

At each financial year end, the Group reviews the recoverable amounts of intangible assets to assess impairment loss. If any such indication exists, impairment losses are recognized as expense.

Subsequent expenditures on intangible assets after its purchase are recognized as an expense when it is incurred unless the expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standard of performance.

## 4.9 Deferred gain

Deferred gain arising on sale and lease back of assets is amortized on straight line basis over the lease term.

## 4.10 Borrowing costs

Finance cost on long term liabilities / lease liabilities which are specifically obtained for the acquisition of qualifying assets i.e. assets that take a substantial period of time to get ready for their intended use, are capitalized up to the date of commissioning of respective asset. All other interest, mark-up and expenses are charged to income currently.

#### 4.11 Investments

Investments available for sale

Investments classified as "available for sale" are initially measured at cost, being the fair value of consideration given. At subsequent reporting dates, these investments are measured at fair value (quoted market price), unless fair value cannot be reliably measured. The investments for which quoted price is not available, are measured at cost as it is not possible to apply any other valuation methodology.

Pursuant to revision in IAS 39 "Financial Instruments: Recognition and Measurement", the Group has changed its accounting policy for recognition of unrealized gains and losses arising from changes in fair value of available for sale investments that were previously included in the net profit or loss for the period in which these arise. Now unrealized gains and losses arising from changes in fair value are directly recognized in equity in the period in which these arise. Cumulative gains and losses arising from changes in fair value are included in the net profit and loss for the period in which an investment is derecognized. Such a change in accounting policy has been accounted for retrospectively. This change in accounting policy has however, no effect on the current and previous year's profit and loss account and retained earnings.

## 4.12 Stores, spares and loose tools

These are valued at moving weighted average cost except for items in transit, which are valued at invoice price and related expenses incurred up to the balance sheet date. For items which are slow moving, a provision is made for excess of book value over estimated realizable value.

## 4.13 Stock in trade

These are valued at the lower of cost and net realizable value. Cost is determined using the following basis:-

Raw materials - on moving average

Work-in-process - at estimated manufacturing cost

including appropriate overheads

Finished goods

- Imported - on moving average

- Local - on annual average manufacturing

cost including appropriate overheads

Merchandise in transit / pledged - at invoice value plus other charges

incurred thereon

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs of completion and estimated costs necessary to make the sale.

#### 4.14 Trade debts

These are carried at original invoice amount less an estimate made for doubtful debts based on a review of all outstanding amounts at the year-end. Bad debts are written off when identified.

## 4.15 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise of cash in hand and balance with banks on current and deposit accounts.

## 4.16 Impairment

The carrying amount of the assets are reviewed at each balance sheet date to identify the circumstances indicated the occurrence of impairment loss or reversal of previous impairment losses. If any such indication exists, the recoverable amount of such asset is estimated and impairment loss is recognized in the profit and loss account. Where an impairment loss subsequently reverses, the carrying amount of such asset is increased to the revised recoverable amount. A reversal of the impairment loss is recognized in income.

## 4.17 Revenue recognition

Revenue from sales is recognized when risk and reward incident to ownership are transferred i.e. on dispatch of goods to the customers. Export goods are considered dispatched when Bill of Lading is prepared for shipment to customers.

Return on bank deposits is accounted for on time proportion basis and other income is recognized on accrual basis.

## 4.18 Transactions with related parties and transfer pricing

The Group under the direction of Securities and Exchange Commission of Pakistan's Notification SRO 66(I)/2003 dated 22 January 2003 adopted the following policies of transfer pricing for the determination of arm's length prices with subsidiary Company/associated companies/related parties except for the assets sold to employees at written down value under the employee's car scheme of HNL as approved by the Board of Directors.

- Associated companies / related parties Cost plus method

Parties are said to be related, if they are able to influence the operating and financial decisions of the Company and vice versa.

## 4.19 Research and development Cost

These costs are charged to revenue as and when incurred.

## 4.20 Taxation

#### Current

The charge for current taxation is based on taxable income at current rate of taxation of the Income Tax Ordinance, 2001 after taking into account applicable tax credits and rebates, if any.

#### Deferred

- Deferred tax is recognized using the balance sheet liability method on all temporary differences between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes.
- A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Deferred tax is calculated at the rates that are expected to apply to the period when differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date.
- HNL also recognizes deferred tax asset/ liability on deficit/ surplus on revaluation of fixed assets which is adjusted against the related surplus as per the requirements of revised IAS 12 "Income Taxes".

#### 4.21 Dividends

Dividend to shareholders is recognized as a liability in the period in which it is approved.

#### 4.22 Financial instruments

Financial assets and financial liabilities are recognized when the Group becomes a party to the contractual provisions of the instrument and assets and liabilities are stated at fair value. The Group derecognizes the financial assets and liabilities when it ceases to be a party to such contractual provisions of the instruments.

#### a) Trade and other

Liability for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received.

#### b) Trade and other

Trade other receivables are recognized and carried at original invoice amount/cost less provision for uncollectible receivables, if any.

## c) Cash and bank balances

Cash in hand and at banks are carried at cost.

#### 4.23 Provisions

A provision is recognized when the Group companies has a present legal or constructive obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation of which reliable estimate can be made.

## 4.24 Offsetting

Financial assets and liabilities are offset and the net amount is reported in the balance sheet if the Group has legally enforceable right to setoff the recognized amounts and the Group intends to settle either on a net basis or realize the asset and settle the liability simultaneously.

5.	SHARE CAPITAL	Note	2005 Rupees	2004 Rupees
	<b>Authorized</b> 15,000,000 (2003: 15,000,000) Ordinary			
	shares of Rs. 10 each		150,000,000	150,000,000
	<b>Issued, subscribed and paid - up</b> 5,905,000 (2004: 5,905,000) Ordinary shares of Rs. 10 each fully paid in cash		59,050,000	59,050,000
	95,000 (2004: 95,000) Ordinary shares of Rs.10 each issued for consideration other than cash	5.1	950,000	950,000
	5,361,226 (2004: 4,143,952) as fully paid bonus shares of Rs. 10 each		53,612,260	41,439,520
			113,612,260	101,439,520

**5.1** This represents the issuance of shares against the purchase of plant, machinery and other assets.

6. RESERVES	2005 Rupees	2004 Rupees
Revenue General reserve	114,000,000	114,000,000
Unappropriated profit	46,418,305  160,418,305	29,288,384

## 7. SURPLUS ON REVALUATION OF ASSETS

This represent surplus arising on revaluation of freehold land, building on freehold land, Plant and Machinery both owned and leased of HNL carried out in 1995, 1999 and 2004 respectively. This has been adjusted by surplus realized on disposal of revalued assets and incremental depreciation arising due to revaluation net of deferred tax.

Surplus on revaluation of assets as at 01 January Surplus arise on revaluation of assets during the year	221,403,106	64,584,693 168,473,204
Surplus relating to incremental depreciation charged on related assets-transferred to unappropriated profit		
Net of deferred tax Related deferred tax liability	(10,014,676) (5,392,518)	(7,575,614) (4,079,177)
	(15,407,194)	(11,654,791)
Surplus on revaluation of assets as at 31 December	205,995,912	221,403,106
Less: Related deferred tax liability on:		
Balance at the beginning of the year - Deferred tax arising during the period Transferred to profit and loss account	53,925,177	16,694,154 41,310,200
- Incremental depreciation charged during the year	(5,392,518)	(4,079,177)
	48,532,659	53,925,177
	157,463,253	167,477,929

8.	LONG TERM LIABILITY - Secured	Note	2005 Rupees	2004 Rupees
	Outstanding balance of purchase consideration for trademark Less: Paid during the period	8.1	33,229,412 13,482,353	47,094,117 14,208,235
	Exchange (gain) / Loss due to revaluation		19,747,059 (3,003,529)	32,885,882 343,530
	Total payable as on 31 December Due within one year	16	16,743,530 16,743,530	33,229,412 14,241,177
			-	18,988,235

8.1 This represents the purchase consideration amounting to Euro 500,000 equivalent to Rs. 47,094,117 net of local taxes for Registration and Trademark of brand "Tres Orix Forte" for the territory of Pakistan and Kenya payable to M/s Almiral Prdoesfarma, Spain. Of the outstanding balance of Euro 350,000 equivalent to Rs. 33,229,412, Euro 150,000 equivalent to Rs. 13,482,353 net of local taxes has been paid during the year and remaining Euro 200,000 net of local taxes is payable on or before 31 May 2006.

The liability is secured against intangible assets and in case of default in payment of obligation within fifteen days of formal notice of the party, the agreement will be terminated upon which all the data and documents have to be returned and the Company's right to market the brand will cease.

## 9. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

The rate of interest used as discounting factor ranges from 0.583% to 2.634% (2004: 0.583% to 1.4125%) per month. The amount of future payments and period during which they fall due are:-

Minimum lease payments due:

Not later than one year		45,334,067	48,679,309
Later than one year and not later than five years		40,819,196	61,139,561
		86,153,263	109,818,870
Less: Future financial charges		8,907,536	10,758,396
Present value of minimum lease payments	9.1	77,245,727	99,060,474
Less: Current portion	16	39,330,643	42,174,155
		37,915,084	56,886,319
9.1 Break-up of present value of minimum lease paymen	nts		
Not later than one year		39,330,643	42,174,155
Later than one year and not later than five years		37,915,084	56,886,319
		77,245,727	99,060,474

Interest rate implicit in the lease are fixed at the contract date and remain fixed for the lease term except for one lease obligation of Rs. 12,208,562 (2004: 16,018,290) which is re-priced every month equivalent to rate of 6 month KIBOR plus 3.5%.

The rentals are payable in monthly equal installments. In case of default of any payment an additional charge at the rate ranging from Rs. 117 to Rs. 250/0.1% (2004: Rs. 117 to 250/0.1%) per day on overdue payments shall be paid. The Group has an option to purchase the assets at the expiry of lease term and the Group intend to exercise this option.

10.	LONG TERM ADVANCES	Note	2005 Rupees	2004 Rupees
	Balance at the end of year Less: Current portion	16	13,081,827 674,976	8,786,636 699,024
		-	12,406,851	8,087,612

This represents advances taken from employees against future sale of vehicles as per Group's policy.

## 11. DEFERRED LIABILITIES

DEF	ERRED LIABILITIES			
Taxat Gratu		11.1 11.2	79,990,497 51,095,903	84,290,186 43,818,054
			131,086,400	128,108,240
11.1	Taxable temporary differences arising in respect of:			
	Surplus on revaluation of assets Accelerated tax depreciation		48,532,659 31,457,838	53,925,177 30,365,009
			79,990,497	84,290,186
11.2	The net value of defined benefit obligation as at valuation date was as follows:			
	Present value of defined benefit obligation		75,380,276	56,671,886
	Unrecognized past service cost Unrecognized actuarial (losses) Benefits due but not paid		(25,252,686) 968,313	(12,853,832)
	Net liability as at 31 December		51,095,903	43,818,054
11.2.1	The following is the reconciliation of movement in the net recognized liability for gratuity:			
	Liability as at 01 January Amount recognized during the year Benefit payments made by the Company	11.2.2	43,818,054 14,499,804 (7,221,955)	34,945,817 12,605,588 (3,733,351)
	Net liability as at 31 December		51,095,903	43,818,054
11.2.2	2 The following amounts have been charged to profit and loss account during the year in respect of gratuity scheme.			
	Current service cost Interest cost Past service cost - charge for the year Actuarial losses - charge for the year		8,528,724 4,533,751 - 1,437,329	5,930,117 4,035,194 687,817 1,952,460
	Total included in staff cost		14,499,804	12,605,588

Note Rupees	Rupees
12. DEFERRED GAIN	
Opening balance as on 01 January 14,591,246	10,515,015
Gain recognized during the year	8,175,767
14,591,246	18,690,782
Less: amortization for the year 32 <b>5,121,508</b>	4,099,536
9,469,738	14,591,246
13. TRADE AND OTHER PAYABLES	
Trade creditors <b>58,989,174</b>	30,940,221
Advances from customers 9,270,384	23,208,455
Accrued expenses 11,000,035	11,180,799
Income tax deducted at source 2,204,561	1,137,664
Workers' Profit Participation Fund 13.1 <b>6,642,191</b>	6,255,653
Workers' Welfare Fund 5,083,697	4,317,206
Payable to Central Research Fund 753,282	640,300
Payable to provident fund trust 2,579,621	1,234,493
Un-claimed dividends 2,136,062	2,032,252
98,659,007	80,947,043
13.1 Workers' Profit Participation Fund	
Balance at the beginning of the year 6,255,653	5,085,546
Add: Current allocation for the year 33 4,009,961	3,932,445
10,265,614	9,017,991
Add: Interest on funds utilized by the Group 30 1,266,770	953,540
11,532,384	9,971,531
Less: Paid during the year to the trustees of the fund 1,596,764	1,862,364
Deposited with the Government Treasury 3,293,429	1,853,514
4,890,193	3,715,878
13.2 <b>6,642,191</b>	6,255,653

<sup>13.2</sup> Mark up @ 20.25% (2004:18.75%) is being provided on the unpaid balance of the fund in accordance with the rules of the fund.

## 14. MARKUP PAYABLE ON SECURED LOANS

On cash finances	2,642,986	1,184,160
On other borrowings	4,189,022	1,310,352
	6,832,008	2,494,512

		2005	2004
	Note	Rupees	Rupees
SHORT TERM BANK BORROWINGS- Secured			
Habib Bank Limited	15.1		
Cash finance		64,587,688	81,581,817
Running finance		57,230,081	-
L/C acceptance		3,490,905	-
Finance against imported merchandise		13,710,000	7,986,000
Faysal Bank Limited	15.2		
Morabaha LPO		60,000,000	60,000,000
Morabaha pledge		9,862,989	4,042,380
L/C acceptance		9,455,342	-
United Bank Limited	15.3		
Cash finance - hypothecation		71,783,807	74,029,341
Cash finance - pledge		17,660,095	22,270,830
		307,780,907	249,910,368

- **15.1** These finances are availed against aggregate sanctioned limit of Rs. 370 million (2004: Rs. 245 million) and carry mark-up equivalent to the rate of one month average offered KIBOR of last day of previous month plus 2% with floor of 8 % per annum (2004: One month average offered KIBOR of last day of preceding month plus 2% with floor of 5 % per annum). These finances are secured by way of:
  - hypothecation/pledge of stocks;
  - Joint pari passu hypothecation charge on current assets to the extent of Rs. 60.0 (2004: Rs. 55.4) million;
  - joint pari passu equitable mortgage charge on property, plant and equipment of HNL to the extent of Rs. 140.0 (2004: Rs. 129.2) million;
  - personal guarantees of all the directors of the HNL.
- 15.2 These finances are availed by HNL against aggregate sanctioned limit of Rs. 105 million (2004: Rs.105 million) and carry mark up equivalent to the rate of Ask yield of six months KIBOR as notified by Reuters on the drawn day + 250 basis points per annum (2004: Ask yield of six months KIBOR as notified by Reuters on the drawn day + 250 basis points with floor of 5.5% per annum). These finances are secured by way of:
  - joint pari passu charge on the present and future property, plant and equipment of HNL to the extent of Rs. 67.5 million (2004: Rs. 40 million);
  - joint pari passu charge on the present and future current assets of HNL to the extent of Rs. 29.0 million (2004: Rs. 57.0 million);
  - pledge of stocks;
  - ranking charge on current assets of HNL to the extent of Rs. 35 million (2004: Rs. 35 million);
  - personal guarantee of the sponsoring directors of HNL.



- 15.3 These finances are availed by HNL against aggregate sanctioned limit of Rs. 155 million (2004: Rs. 155 million) and carry mark-up equivalent to 3 months average offered KIBOR plus 1.5% per annum reset on monthly basis (2004: 0.1369 paisa per thousand per day). These finance are secured by way of:
  - hypothecation/pledge of stocks, stores and spares, receivables/book debts;
  - joint pari passu charge to the extent of Rs. 102.310 million (2004: Rs. 90.0) million on the property, plant and equipment of HNL ranking pari passu with Habib Bank Limited and Faysal Bank Limited;
  - joint pari passu charge to the extent of Rs. 45 million (2004: Rs. 110.0 million) on the present and future current assets of HNL;
  - promissory note and personal guarantee of all the directors of HNL.

		2005 Rupees	2004 Rupees
16.	CURRENT PORTION OF LONG TERM LIABILITIES		
	Long term liability Liabilities against assets subject to finance lease Long term advances	16,743,530 39,330,643 674,976	14,241,177 42,174,155 699,024
17.	CONTINGENCIES AND COMMITMENTS	56,749,149	57,114,356

## Contingencies

- Bank guarantees issued on behalf of the HNL aggregating to Rs. 0.798 million (2004: Rs. 8.841 million).
- HNL has not acknowledged the demand relating to sales tax/central excise duty amounting to Rs. 20.798 million (2004: Rs. 18.137 million) as debt as the matter is pending adjudication. An amount of Rs. 1.900 (2004: Rs. 1.693 million) has been deposited under protest and shown under other receivables in note 25.

## **Commitments**

<ul> <li>Commitments against irrevocable lette</li> </ul>	ers of credit of HNL include:
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Commitments against irrevocable letters of credit of HNL include:		
-	(Rupees in	Million)
Raw materials	72.520	32.738
Packing materials	0.448	1.846
Finished goods	0.450	3.694
Commitments in respect of lease rentals under lease arrangements are as follows:		
	( R u p	ees)
Plant and Machinery		
- Not later than one year	9,598,848	13,468,698
- later than one year and not later than five years		
2007	4,405,054	4,405,054
Vehicles		
- Not later than one year	30,031,115	27,383,527
- later than one year and not later than five years		
2007	19,981,431	8,660,985
2008	7,611,229	1,424,903
2009	447,875	326,300
Office equipment		
- Not later than one year	5,704,104	4,719,372
- later than one year and not later than five years		
2007	5,704,104	4,719,372
2008	2,669,503	3,044,419

- Facilities of letters of guarantee amounting to Rs. 19.202 million (2004: Rs.4.159 million) are available to HNL under hypothecation/pledge of stocks and on present and future current assets and property, plant and equipment of HNL.
- Limits of un-availed short term bank borrowings are available to the Group from commercial banks amounting to Rs.332.218 million (2004: Rs. 254.921 million). These facilities carry mark-up equivalents to rates ranging from one to six months offered KIBOR plus margin of 1.5% to 2.5% (2004: fixed rate of 5% +floating rate of one/six months offered KIBOR plus 2.0% to 2.5%) and are secured against hypothecation/pledge of stocks and on present and future current assets and property, plant and equipment of HNL to the extent as referred to in respective notes.

		Note	2005 Rupees	2004 Rupees
18.	PROPERTY, PLANT AND EQUIPMENT			
	Operating assets (owned)	18.1	376,491,408	351,228,325
	Operating assets (leased)	18.1	150,786,422	173,690,170
	Capital work-in-progress	18.2	3,221,486	7,132,500
			530,499,316	532,050,995

18.1 OPERATING ASSETS

		COST DURING THE YEAR	HE YEAR			DEPRECIATION	IALION		Book Value	
PARTICULARS	As at 01 January 2005	Additions / Revaluation	Deletions	As at 31 December 2005	As at 01 January 2005	For the year	Adjustment	As at 31 December 2005	as at 31 December 2005	Rate %
					Rupees					
OWNED										
Land - freehold	81,898,000			81,898,000	•	٠	•		81,898,000	,
Building on freehold land	165,097,285	3,811,406		168,908,691	46,211,137	12,013,178		58,224,315	110,684,376	10
Plant and machinery	163,768,968	36,731,755		200,500,723	46,789,685	13,116,221		59,905,906	140,594,818	10
Laboratory equipment	2,384,481	3,778,582		6,163,063	1,227,688	178,656		1,406,344	4,756,719	10
Furniture and fixtures	6,767,998	4,447,446	,	11,215,444	3,925,485	434,358	,	4,359,843	6,855,601	10
Electric and gas appliances	15,522,132	3,131,569		18,653,701	7,002,627	1,015,187		8,017,814	10,635,887	10
Office equipment	19,287,424	2,877,372	(955,300)	21,209,496	7,512,993	1,240,976	(28,852)	8,725,117	12,484,379	10
Vehicles	11,798,878	11,509,655	(12,497,741)	10,810,792	2,676,015	1,697,896	(2,100,838)	2,273,074	8,537,718	20
Library books	52,806			52,806	44,802	800		45,602	7,204	10
Neon sign	33,000		,	33,000	25,602	740	•	26,342	6,658	10
Arms and ammunition	106,100			106,100	72,713	3,339	•	76,052	30,048	10
	466,717,072	66,287,785	(13,453,041)	519,551,816	115,488,747	29,701,351	(2,129,690)	143,060,408	376,491,408	
ASSETS SUBJECT TO FINANCE LEASE										
Plant and machinery	116,171,393		(31,924,636)	84,246,757	36,098,507	5,825,342	(12,724,821)	29,199,028	55,047,729	10
Office Equipment	20,256,624	1,972,000	,	22,228,624	1,023,740	2,081,076		3,104,816	19,123,807	10
Vehicles	92,482,924	29,980,310	(17,757,008)	104,706,226	18,098,523	17,168,170	(7,175,353)	28,091,340	76,614,886	20
	228,910,941	31,952,310	(49,681,644)	211,181,607	55,220,771	25,074,588	(19,900,174)	60,395,185	150,786,422	
2005 (Rupees)	695,628,013	98,240,095	(63,134,685)	730,733,423	170,709,518	54,775,939	(22,029,864)	203,455,594	527,277,830	
2004 (Rupees)	458,538,595	106,982,693	(38,366,479)	695,628,013	134,908,908	46,667,213	(10,866,603)	170,265,456	524,918,495	

**18.1.1** Addition in freehold assets includes transfer of assets costing Rs.49,681,644 (2004: Rs. 19,768,654) less accumulated depreciation of Rs. 19,900,174 (2004: Rs. 9,036,414) from leasehold assets. Addition in leasehold office equipment and Vehicles represents transfer from freehold valuing Rs.2,580,600 (2004:Rs.18,633,330) less accumulated depreciation of Rs.129,390 (2004:Rs.Nil) under sale and leaseback arrangements.

		Note	2005 Rupees	2004 Rupees
18.1.2	Depreciation charge has been allocated as under:			
	Cost of sales	27	32,672,385	30,757,674
	Administrative and general	28	11,340,814	8,514,172
	Distribution, selling and promotional	29	10,762,740	7,395,367
			54,775,939	46,667,213

**18.1.3** Land, building on freehold land and plant and machinery of HNL were first revalued on 30 June 1995, resulting in a surplus of Rs. 68,809,377. Subsequently land, building on freehold land and plant and machinery were revalued on 30 June 1999 resulting in a surplus of Rs. 116,264,331. Recently land, building on freehold land and plant and machinery were again revalued on 31 May 2004 and 31 December 2004 respectively by M/s Hamid Mukhtar & Co., and certified by Ford, Rhodes, Sidat Hyder & Co. Chartered Accountants, which resulted in a surplus of Rs. 168,473,204 over the net book value of assets.

**18.1.4** Had the assets not been revalued the carrying values would have been:

	182,229,011	176,425,416
Plant and machinery (Leased)	42,735,525	62,545,667
Plant and machinery (Owned)	67,212,610	39,282,693
Building on freehold land	57,714,048	60,030,228
Land - freehold	14,566,828	14,566,828

18.1.5 Disposal of property, plant and equipment

Page   Bank Limited   1,36,000   94,212   Negotiation   Daph Hencari Recurity   1,086,000   1,086,30	Particulars	Sold to	Cost	Accumulated depreciation	Written down value	Sale proceeds	Gain/ (loss)	Mode of sale
Faysal Bank Limited					Rupees			-
Baigar Hassan - Executive   1,080,500   648,669   411,831   750,000   318,160   Group Policy   Muhammad Hassan   924,000   979,917   331,083   790,000   485,917   Negotiation   Nethalammad Ahram   924,000   979,917   331,083   790,000   485,917   Negotiation   Nethalammad Ahram   944,000   979,917   331,083   790,000   360,477   Negotiation   Nethalammad Ahram   785,000   379,917   Negotiation   Nethalammad Ahram   785,000   379,917   Negotiation   Nethalammad Ahram   Negotiation   Negotiation   Nethalammad Usaman   Ex-Employee   Nethalammad Usaman   Ex-Employee   Nethalammad Usaman   Ex-Employee   Nethalammad Usaman   Nethalammad   Nethalammad Usaman   Nethalammad	VEHICLES							
Muhammad Tariq   988,888   359,926   628,882   875,000   246,118   Negotiation   Muhammad Harsan   924,000   929,917   331,083   790,000   488,917   Negotiation   Prince Motors   Mahammad Lascative   790,500   131,379   670,521   848,000   171,079   Negotiation   Prince Motors   Mahammad Lascative   780,500   399,415   381,085   387,771   6.686   Group Policy   Group Policy   Syed Nacen Haider Gliant   764,000   313,379   448,756   435,000   151,079   Negotiation   Negot								
Muhammad Hassan		•						
Ch. Mulhammad Akram								
M. Assim Sahbrad - Ex-Executive   769,000   399,415   381,085   387,771   6,686   Group Policy   Syed Naeem Haider Gilani   764,000   315,243   448,757   430,000   (18,757)   Negotiation   764,000   315,243   448,757   430,000   (18,757)   Negotiation   Amir Bashir - Ex-Executive   79,000   494,574   244,426   244,426   - Group Policy   Group Policy   Markifa E Malmond   667,354   389,647   224,726   244,426   - Group Policy   Group Po								
Dr. Saleem Akhtur Executive   769,000   552,804   216,196   216,								
Syed Nacem Haider Gilani							6,686	
Amir Bashir = Ex-Executive   739,000   494,574   244,426   425,000   15,064   Negotiation   Amir Bashir = Ex-Executive   739,000   494,574   244,426   244,026   Croup Policy   Ms Afifa F. Nahimood   657,334   389,647   267,707   700,000   432,293   Negotiation   73,000   74,000							(18 757)	
May								
Maj (R.) Ali Hasan			,				-	
Gohar Lanif Malik. Fax-Employee   555,000   352,837   202,163   376,009   173,846   Group Policy Fayasl Bank Limited   555,000   18,500   18,500   18,500   Negotiation   Muhammad Usman - Ex-Employee   46,464   300,798   145,666   350,000   97,771   Group Policy   Group Policy   Muhammad Usman - Ex-Employee   44,644   300,798   145,666   350,000   93,180   Negotiation   New York   141,000   290,762   123,238   335,000   93,180   Negotiation   New York   Negotiation   Negotiat	Ms	Afifa F. Mahmood	657,354	389,647	267,707	700,000	432,293	Negotiation
Faysal Bank Limited								
Muhammad Usman - Ex-Employee   446.464   300.798   145.666   350.000   204.334   Group Policy Amine Fazl-e-Mahmood   415.000   158.180   256.820   350.000   204.334   Regulation   241.000   250.762   123.238   335.000   211.762   Regulation   Relaince Insurance Company Limited   389.000   74.188   341.898   325.000   211.762   Relaince Insurance Company Limited   389.000   74.188   341.898   325.000   36.666   Group Policy Relaince Insurance Company Limited   374.000   76.670   297.330   367.000   44.480   Insurance claim   Relaince Insurance Company Limited   374.000   76.670   297.330   367.000   69.670   Insurance claim   Partars   367.000   250.411   109.589   238.980   129.391   Group Policy   Insurance Company Limited   374.000   250.411   109.589   238.980   129.391   Group Policy   Insurance Company Limited   374.000   250.411   109.589   238.980   129.391   Group Policy   Insurance Company Limited   374.000   250.411   109.589   238.980   129.391   Group Policy   Insurance Company Limited   374.000   80.619   173.381   268.253   94.872   Group Policy   Relaince Insurance Company Limited   375.000   76.655   41.245   130.000   88.755   Group Policy   Relaince Insurance Company Limited   379.000   276.655   41.245   130.000   88.755   Group Policy   Gr								
Muhammad Usman - Ex-Employee								
Amira Fazl-e-Mahmood 415,000 158,180 256,820 350,000 93,180 Negotiation Khurram Yousef Holo 20 256,640 319,306 93,666 Group Policy Relaince Insurance Company Limited 389,000 74,018 314,982 325,000 10,018 Insurance claim Tariq Qureshi - Employee 386,000 121,804 264,196 327,456 63,260 Group Policy Reliance Insurance Company Limited 374,000 76,670 297,330 367,000 44,480 Insurance claim Reliance Insurance Company Limited 376,000 76,670 297,330 367,000 94,670 Insurance claim Patras Analysis See See See See See See See See See Se								
Mohammad Azam - Ex-Employee   398,500   172,860   225,640   319,306   33,666   Group Policy Reliance Insurance Company Limited   389,000   74,018   314,982   325,000   10,018   Insurance claim Tariq Qureshi - Employee   386,000   121,804   264,196   327,456   63,260   Group Policy Reliance Insurance Company Limited   374,000   76,670   297,330   367,000   44,480   Insurance claim Reliance Insurance Company Limited   374,000   76,670   297,330   367,000   44,480   Insurance claim Patras   367,000   224,193   142,807   290,000   147,193   Negotiation Nadeem Khalid - Employee   354,000   180,619   173,381   268,253   94,872   Group Policy Farar Rashid - Ex-Employee   354,000   180,619   173,381   268,253   94,872   Group Policy Reliance Insurance Company Limited   352,000   72,160   279,840   325,000   48,160   Insurance claim Muhammad Arshad - Employee   68,500   40,718   27,782   68,508   40,726   Group Policy Muhammad Arshad - Employee   68,500   43,462   34,138   68,508   34,370   Group Policy Rehamullah - Employee   68,500   34,362   34,138   68,508   34,370   Group Policy Rahid Najamad Arshad - Employee   68,500   34,362   34,138   68,508   34,370   Group Policy Rahid Najamad Arshad - Employee   68,500   34,362   34,138   68,508   34,370   Group Policy Policy Rahid Najama Paroqui - Employee   68,500   33,629   34,871   68,508   34,370   Group Policy Shakeel Ahmad Khan Lodhi - Employee   68,500   33,629   34,871   68,508   33,637   Group Policy Shakeel Ahmad Khan Lodhi - Employee   68,500   31,236   37,264   68,508   33,637   Group Policy Raja Khan   Ex-Employee   68,500   31,236   37,264   68,500   31,236   Group Policy Raja Khan   Ex-Employee   68,500   31,236   37,264   68,500   31,236   Group Policy Raja Khan   Ex-Employee   88,500   17,074   41,496   58,500   17,004   Group Policy Raja Khan   Ex-Employee   88,500   17,775   40,775   40,779   41,495   58,500   17,004   Group Policy Raja Khan   Ex-Employee   88,500   17,004   41,496   58,500   17,004   Group Policy Raja Khan   Ex-Employee   88,500   17,0		1 2						
Reliance Insurance Company Limited Tariq Qureshi - Employee Reliance Insurance Reliance Insurance Reliance Insurance Reliance Insurance Company Limited 374,000 76,670 384,000 315,520 360,000 44,480 Insurance claim Patras 367,000 224,193 142,807 290,000 147,193 Nadeem Rhalid-Employee 360,000 259,411 109,589 238,980 129,391 Group Policy Faraz Rashid - Ex-Employee 354,000 180,019 173,381 268,253 94,872 Group Policy Reliance Insurance Company Limited Muhammad Nazir- Employee 312,000 276,655 411,245 130,000 45,160 Insurance claim Muhammad Nazir- Employee 317,000 317,900 276,655 411,245 310,000 88,755 Group Policy Reliance Insurance Company Limited Muhammad Alrashad - Employee 88,500 34,362 34,138 68,508 34,370 Group Policy Rehmatullah - Employee 88,500 34,362 34,138 68,508 34,370 Group Policy Rehmatullah - Employee 88,500 34,362 34,138 68,508 34,370 Group Policy Rhushid - Employee 88,500 34,362 34,138 68,508 34,370 Group Policy Shahid Najam Farooqi - Employee 88,500 33,629 34,871 68,508 33,637 Group Policy Shaked Ahmad Khan Lodhi - Employee 88,500 33,629 34,871 68,508 33,637 Group Policy Shaked Ahmad Khan Lodhi - Employee 88,500 31,627 Shahid Najam Farooqi -	Kh	urram Yousuf	414,000		123,238	335,000		
Tariq Qureshi - Employee								1 ,
Reliance Insurance						,		
Reliance Insurance Company Limited Patras   374,000   76,670   297,330   367,000   69,670   Insurance claim Patras   367,000   224,193   142,807   290,000   147,193   Negotiation   Nadeem Khalid - Employee   360,000   250,411   109,589   238,980   129,391   Group Policy   Faraz Rashid - Ex-Employee   354,000   180,619   173,381   268,253   94,872   Group Policy   Reliance Insurance Company Limited   352,000   72,160   279,9840   325,000   45,160   Insurance claim   Muhammad Mazir - Employee   68,500   40,718   27,782   68,508   40,726   Group Policy   Muhammad Arshad - Employee   68,500   40,718   27,782   68,508   40,726   Group Policy   Muhammad Arshad - Employee   68,500   34,362   34,138   68,508   34,370   Group Policy   Reliance Limited   68,500   34,362   34,138   68,508   34,370   Group Policy   Abdul Haffeez - Employee   68,500   34,362   34,138   68,508   34,370   Group Policy   Abdul Haffeez - Employee   68,500   33,629   34,871   68,508   33,637   Group Policy   Shahid Najam Farooqi - Employee   68,500   33,629   34,871   68,508   33,637   Group Policy   Shahid Najam Farooqi - Employee   68,500   33,629   34,871   68,508   33,637   Group Policy   Shahid Najam Farooqi - Employee   68,500   31,967   36,533   68,500   31,967   Group Policy   Shahid Najam Fax-Employee   68,500   31,967   36,533   68,500   31,236   Group Policy   Shahid Hamsad Examployee   68,500   31,236   37,264   68,500   21,236   Group Policy   Shahid Hamsad Examployee   68,500   31,236   37,264   68,500   21,236   Group Policy   Shahid Hamsad Examployee   88,500   17,745   40,755   42,000   1,245   Negotiation   Muhammad Panah - Ex-Employee   88,500   17,745   40,755   41,405   58,500   17,004   Group Policy   Group Polic			,					
Patras								
Jawaid Akhtar - Ex-Employee   354,000   180,619   173,381   268,253   94,872   Group Policy Faraz Rashid - Ex-Employee   354,000   180,619   173,381   268,253   94,872   Group Policy Reliance Insurance Company Limited   352,000   72,160   279,840   325,000   45,160   Insurance claim Muhammad Arshad - Employee   317,900   276,655   41,245   130,000   88,755   Group Policy Muhammad Arshad - Employee   68,500   40,718   27,782   68,508   40,726   Group Policy Muhammad Arshad - Employee   68,500   34,362   34,138   68,508   34,370   Group Policy Rehmatullah - Employee   68,500   34,362   34,138   68,508   34,370   Group Policy Tariq Khurshid - Employee   68,500   34,362   34,138   68,508   34,370   Group Policy Abdul Hafeez - Employee   68,500   33,629   34,871   68,508   33,637   Group Policy Shakeel Ahmad Khan Lodhi - Employee   68,500   33,629   34,871   68,508   33,637   Group Policy Shakeel Ahmad Khan Lodhi - Employee   68,500   33,629   34,871   68,500   27,583   Group Policy Shakeel Ahmad Khan Lodhi - Employee   68,500   31,967   36,533   68,500   31,967   Group Policy Najm ul Sahar - Ex-Employee   68,500   31,236   37,264   68,500   31,236   Group Policy S. Khalid Hussain - Employee   68,500   31,236   37,264   68,500   31,236   Group Policy Raja Khan   S8,500   17,745   40,755   42,000   1,245   Negotiation Muhammad Jamar Khan - Ex-Employee   58,500   17,745   40,755   42,000   1,245   Negotiation Muhammad Panah - Ex-Employee   58,500   17,004   41,496   58,500   17,004   Group Policy Group Policy Muhammad Panah - Ex-Employee   58,500   17,004   41,496   58,500   17,004   Group Policy Group Policy Hana Ali - Ex-Employee   58,500   17,004   41,496   58,500   7,590   6700 Policy Group Policy Muhammad Aljmal - Ex-Employee   58,500   17,004   41,496   58,500   17,095   6700 Policy Group Policy Muhammad Aljmal - Ex-Employee   58,500   17,095   41,405   58,500   10,562   6700 Policy Group Policy Muhammad Aljmal - Ex-Employee   58,500   17,095   41,405   58,500   17,095   6700 Policy Group Policy Group Policy S		1 2						
Faraz Rashid - Ex-Employee   354,000   180,619   173,381   268,253   94,872   Group Policy Reliance Insurance Company Limited   352,000   72,160   279,840   325,000   45,160   Insurance claim Muhammad Nazir- Employee   68,500   40,718   27,782   68,508   40,726   Group Policy Muhammad Arshad - Employee   68,500   34,362   34,138   68,508   34,370   Group Policy Rehmatullah - Employee   68,500   34,362   34,138   68,508   34,370   Group Policy Rehmatullah - Employee   68,500   34,362   34,138   68,508   34,370   Group Policy Abdul Hárez - Employee   68,500   33,629   34,871   68,508   33,637   Group Policy Shahid Najam Farooqi - Employee   68,500   33,629   34,871   68,508   33,637   Group Policy Shahid Najam Farooqi - Employee   68,500   33,629   34,871   68,508   33,637   Group Policy Shahid Najam Farooqi - Employee   68,500   33,629   34,871   68,508   33,637   Group Policy Imran Jiaz Butt - Ex-Employee   68,500   31,967   36,533   68,500   31,967   Group Policy Najm ul Sahar - Ex-Employee   68,500   31,967   36,533   68,500   31,236   Group Policy S. Khalid Hussain - Employee   68,500   31,236   37,246   68,500   31,236   Group Policy Rija Khan   58,500   26,121   42,379   68,508   26,129   Group Policy Muhammad Imran Khan - Ex-Employee   58,500   17,745   40,755   42,000   1,245   Negotiation Muhammad Imran Khan - Ex-Employee   58,500   17,745   40,755   42,000   1,245   Negotiation Muhammad Panah - Ex-Employee   58,500   17,745   40,755   42,000   1,245   Negotiation Muhammad Najmal - Ex-Employee   58,500   17,745   40,755   42,000   1,245   Negotiation Muhammad Najmal - Ex-Employee   58,500   17,745   40,755   42,000   1,245   Negotiation Muhammad Najmal - Ex-Employee   58,500   17,094   41,495   58,500   17,095   Group Policy Muhammad Ajmal - Ex-Employee   58,500   17,500   58,500   7,590   Group Policy Muhammad Ajmal - Ex-Employee   58,500   10,562   47,938   58,500   10,562   Group Policy Muhammad Ajmal - Ex-Employee   58,500   10,562   47,938   58,500   10,562   Group Policy Noma Methomod - Ex-Emplo	Nac	deem Khalid -Employee	360,000	250,411	109,589	238,980	129,391	Group Policy
Reliance Insurance Company Limited         352,000         72,160         279,840         325,000         45,160         Insurance claim Muhammad Nazir- Employee         68,500         276,655         41,245         130,000         48,755         Group Policy Oroup Policy Muhammad Arshad - Employee         68,500         40,718         27,782         68,508         40,726         Group Policy Oroup Policy Oroup Policy Advanced Andread Policy P								
Muhammad Nazir- Employee         317,900         276,655         41,245         130,000         88,755         Group Policy           Muhammad Ali- Employee         68,500         40,718         27,782         68,508         40,726         Group Policy           Rehmatullah - Employee         68,500         34,362         34,138         68,508         34,370         Group Policy           Taria (Khurshid - Employee         68,500         34,362         34,138         68,508         34,370         Group Policy           Abdul Hafeez - Employee         68,500         33,629         34,871         68,508         33,637         Group Policy           Shakid Najam Farooqi - Employee         68,500         27,583         40,917         68,500         33,637         Group Policy           Imran Ijaz But - Ex-Employee         68,500         31,236         37,264         68,500         31,967         Group Policy           Najmul Sahar - Ex-Employee         68,500         31,236         37,264         68,500         31,967         Group Policy           Raja Khan         58,500         17,745         40,755         42,000         1,245         Negotiation           Muhammad Imran Khan - Ex-Employee         58,500         17,745         40,755         42,00								
Muhammad Arshad - Employee         68.500         40,718         27,782         68.508         40,726         Group Policy           Muhammad Ali - Employee         68.500         34,362         34,138         68.508         34,370         Group Policy           Rehmatullah - Employee         68.500         34,362         34,138         68.508         34,370         Group Policy           Abdul Hafeze - Employee         68.500         33,629         34.871         68.508         33,637         Group Policy           Shakid Najam Farooqi - Employee         68.500         33,629         34.871         68.508         33,637         Group Policy           Shakeel Ahmad Khan Lodhi - Employee         68.500         31,967         36,533         68.500         31,967         36,533         68.500         31,967         G6,533         68.500         31,967         G70up Policy           Najm ul Sahar - Ex-Employee         68.500         31,236         37.264         68.500         31,236         Group Policy           Raja Khan         58.500         17,745         40,755         42,000         1,245         Negotiation           Muhammad Panah - Ex-Employee         58.500         17,004         41,496         58.500         17,004         Group Policy     <								
Muhammad Ali - Employee         68.500         34,362         34,138         68.508         34,370         Group Policy Group Policy Group Policy Al,138         68.508         34,370         Group Policy Group Policy Group Policy Al,138         68.508         34,370         Group Policy Group Policy Group Policy Group Policy Al,138         68.508         34,370         Group Policy Group Policy Group Policy Group Policy Group Policy Shakel Almad Khan Lodhi - Employee         68.500         33,629         34,871         68.508         33,637         Group Policy Group Group Group Group Group Group Group Group Policy Group								
Tariq Khurshid - Employee								
Abdul Hafeez - Employee			68,500	34,362		68,508		
Shahid Najam Farooqi -Employee         68,500         33,629         34,871         68,508         33,637         Group Policy Group Policy Group Policy Group Policy Group Policy Imran Ijaz Butt - Ex-Employee         68,500         27,583         40,917         68,500         27,583         Group Policy Group Policy Group Policy Group Policy Group Policy Group Policy S. Khalid Hussain - Employee         68,500         31,236         37,264         68,500         31,236         Group Policy Group Policy Group Policy Group Policy Group Policy Group Policy Raja Khan         58,500         26,121         42,379         68,508         26,129         Group Policy Group Policy Group Policy Group Policy Group Policy All Annual Devand - Ex-Employee         58,500         17,745         40,755         42,000         1,245         Negotiation Muhammad Panah - Ex-Employee         58,500         17,704         41,496         58,500         17,004         Group Policy Group Group Policy Group Group Policy Group Policy Group Group Group Group Policy Group Group Policy Group Grou								
Shakeel Ahmad Khan Lodhi - Employee				,		,		
Imran Ijaz Butt - Ex-Employee   68,500   31,967   36,533   68,500   31,967   Group Policy Najm ul Sahar - Ex-Employee   68,500   31,236   37,264   68,500   31,236   Group Policy Group Policy S. Khalid Hussain - Employee   68,500   26,121   42,379   68,508   26,129   Group Policy Raja Khan								
Najm ul Sahar - Ex-Employee   68,500   31,236   37,264   68,500   31,236   Group Policy S. Khalid Hussain - Employee   68,500   26,121   42,379   68,508   26,129   Group Policy Raja Khan   58,500   17,745   40,755   42,000   1,245   Negotiation Muhammad Imran Khan - Ex-Employee   58,500   17,004   41,496   58,500   17,004   Group Policy Muhammad Panah - Ex-Employee   58,500   20,709   37,791   58,500   20,709   Group Policy Tariq Mehmood - Ex-Employee   58,500   14,768   43,732   58,517   14,785   Group Policy Amjad Ali - Ex-Employee   58,500   17,721   40,779   58,612   17,833   Group Policy Muhammad Yasir - Ex-Employee   58,500   17,590   50,910   58,500   7,590   Group Policy Ihsan Ali - Ex-Employee   58,500   10,562   47,938   58,500   10,562   Group Policy Policy Shahzad Aslam Khan   58,500   10,562   47,938   58,500   10,562   Group Policy Shahzad Aslam Khan - Ex-Employee   58,500   10,562   47,938   58,500   10,562   Group Policy Muhammad Ajmal - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Noman Mehmood - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Shakcel Ahmad - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Roman Mehmood - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Shakcel Ahmad - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Roman Mehmood - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Shakcel Ahmad - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Roman Mehmood - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Roman Mehmood - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Roman Mehmood - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Roman Mehmood - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Roman Mehmood - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy Roman Mehmood - Ex-Employee   58,500								
S. Khalid Hussain - Employee         68,500         26,121         42,379         68,508         26,129         Group Policy Negotiation           Raja Khan         58,500         17,745         40,755         42,000         1,245         Negotiation           Muhammad Imran Khan - Ex-Employee         58,500         17,004         41,496         58,500         17,004         Group Policy           Muhammad Panah - Ex-Employee         58,500         20,709         37,791         58,500         20,709         Group Policy           Tariq Mehmood - Ex-Employee         58,500         14,768         43,732         58,517         14,785         Group Policy           Amjad Ali - Ex-Employee         58,500         17,721         40,779         58,612         17,833         Group Policy           Muhammad Yasir - Ex-Employee         58,500         7,590         50,910         58,500         7,590         Group Policy           Ihsan Ali - Ex-Employee         58,500         10,562         47,938         58,500         10,562         Group Policy           Faraz Ahmad Khan         58,500         10,562         47,938         58,500         10,562         Group Policy           Muhammad Ajimal - Ex-Employee         58,500         9,750         48,750 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>								
Muhammad Imran Khan - Ex-Employee         58,500         17,004         41,496         58,500         17,004         Group Policy           Muhammad Panah - Ex-Employee         58,500         20,709         37,791         58,500         20,709         Group Policy           Tariq Mehmood - Ex-Employee         58,500         14,768         43,732         58,517         14,785         Group Policy           Amjad Ali - Ex-Employee         58,500         17,721         40,779         58,612         17,833         Group Policy           Muhammad Yasir - Ex-Employee         58,500         7,590         50,910         58,500         7,590         Group Policy           Ihsan Ali - Ex-Employee         58,500         10,562         47,938         58,500         10,562         Group Policy           Faraz Ahmad Khan         58,500         10,562         47,938         58,500         10,562         Group Policy           Shahzad Aslam Khan - Ex-Employee         58,500         10,562         47,938         58,500         10,562         Group Policy           Muhammad Ajmal - Ex-Employee         58,500         9,750         48,750         58,500         17,095         Group Policy           Mashfaq Raza - Ex-Employee         58,500         17,095         41,405				26,121				
Muhammad Panah - Ex-Employee         58,500         20,709         37,791         58,500         20,709         Group Policy Amjad Ali - Ex-Employee         58,500         14,768         43,732         58,517         14,785         Group Policy Group Folicy Group Group Policy Group Policy Group Folicy Group Group Policy Group Folicy Group Group Folicy Group Group Policy Group Group Group Folicy Group Group Group Folicy Group Group Group Folicy Group Group Group Group Group Folicy Group Gro								
Tariq Mehmood - Ex-Employee 58,500 14,768 43,732 58,517 14,785 Group Policy Amjad Ali - Ex-Employee 58,500 17,721 40,779 58,612 17,833 Group Policy Muhammad Yasir - Ex-Employee 58,500 7,590 50,910 58,500 7,590 Group Policy Ihsan Ali - Ex-Employee 58,500 10,562 47,938 58,500 10,562 Group Policy Faraz Ahmad Khan 58,500 10,562 47,938 58,500 10,562 Group Policy Shahzad Aslam Khan - Ex-Employee 58,500 10,562 47,938 58,500 10,562 Group Policy Muhammad Ajmal - Ex-Employee 58,500 9,750 48,750 58,500 10,562 Group Policy M.Ashfaq Raza - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Noman Mehmood - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Shakeel Ahmad - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Taya Gee Autos 55,000 34,349 20,651 32,000 11,349 Negotiation Shafique Awan - Employee 39,900 36,661 3,239 13,000 9,761 Group Policy OFFICE EQUIPMENT  Orix Leasing Limited 895,000 16,673 878,327 895,000 16,673 Negotiations Universal Insurance Limited 60,300 12,179 48,121 36,740 (11,381) Insurance Claim		1 2						
Amjad Ali - Ex-Employee 58,500 17,721 40,779 58,612 17,833 Group Policy Muhammad Yasir - Ex-Employee 58,500 7,590 50,910 58,500 7,590 Group Policy Ihsan Ali - Ex-Employee 58,500 10,562 47,938 58,500 10,562 Group Policy Faraz Ahmad Khan 58,500 10,562 47,938 58,500 10,562 Group Policy Shahzad Aslam Khan - Ex-Employee 58,500 10,562 47,938 58,500 10,562 Group Policy Muhammad Ajmal - Ex-Employee 58,500 10,562 47,938 58,500 10,562 Group Policy Muhammad Ajmal - Ex-Employee 58,500 9,750 48,750 58,500 9,750 Group Policy M.Ashfaq Raza - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Noman Mehmood - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Shakeel Ahmad - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Taya Gee Autos 55,000 34,349 20,651 32,000 11,349 Negotiation Shafique Awan - Employee 39,900 36,661 3,239 13,000 9,761 Group Policy OFFICE EQUIPMENT  Orix Leasing Limited 895,000 16,673 878,327 895,000 16,673 Negotiations Universal Insurance Limited 60,300 12,179 48,121 36,740 (11,381) Insurance Claim Rupees: 2005			,					
Muhammad Yasir - Ex-Employee         58,500         7,590         50,910         58,500         7,590         Group Policy           Ihsan Ali - Ex-Employee         58,500         10,562         47,938         58,500         10,562         Group Policy           Faraz Ahmad Khan         58,500         10,562         47,938         58,500         10,562         Group Policy           Shahzad Aslam Khan - Ex-Employee         58,500         10,562         47,938         58,500         10,562         Group Policy           Muhammad Ajmal - Ex-Employee         58,500         9,750         48,750         58,500         9,750         Group Policy           M.Ashfaq Raza - Ex-Employee         58,500         17,095         41,405         58,500         17,095         Group Policy           Noman Mehmood - Ex-Employee         58,500         17,095         41,405         58,500         17,095         Group Policy           Shakeel Ahmad - Ex-Employee         58,500         17,095         41,405         58,500         17,095         Group Policy           Taya Gee Autos         55,000         34,349         20,651         32,000         11,349         Negotiation           Shafique Awan - Employee         39,900         36,661         3,239         13,000 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Faraz Ahmad Khan 58,500 10,562 47,938 58,500 10,562 Group Policy Shahzad Aslam Khan - Ex-Employee 58,500 10,562 47,938 58,500 10,562 Group Policy Muhammad Ajmal - Ex-Employee 58,500 9,750 48,750 58,500 9,750 Group Policy M.Ashfaq Raza - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Noman Mehmood - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Shakeel Ahmad - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Shakeel Ahmad - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Taya Gee Autos 55,000 34,349 20,651 32,000 11,349 Negotiation Shafique Awan - Employee 39,900 36,661 3,239 13,000 9,761 Group Policy OFFICE EQUIPMENT  Orix Leasing Limited 895,000 16,673 878,327 895,000 16,673 Negotiations Universal Insurance Limited 60,300 12,179 48,121 36,740 (11,381) Insurance Claim  Rupees: 2005 20,303,956 8,980,605 11,323,351 16,098,175 4,774,824								
Shahzad Aslam Khan - Ex-Employee   58,500   10,562   47,938   58,500   10,562   Group Policy	Ihs	an Ali - Ex-Employee	58,500	10,562	47,938	58,500	10,562	Group Policy
Muhammad Ajmal - Ex-Employee         58,500         9,750         48,750         58,500         9,750         Group Policy           M.Ashfaq Raza - Ex-Employee         58,500         17,095         41,405         58,500         17,095         Group Policy           Noman Mehmood - Ex-Employee         58,500         17,095         41,405         58,500         17,095         Group Policy           Shakeel Ahmad - Ex-Employee         58,500         17,095         41,405         58,500         17,095         Group Policy           Taya Gee Autos         55,000         34,349         20,651         32,000         11,349         Negotiation           Shafique Awan - Employee         39,900         36,661         3,239         13,000         9,761         Group Policy           OFFICE EQUIPMENT           Orix Leasing Limited         895,000         16,673         878,327         895,000         16,673         Negotiations           Universal Insurance Limited         60,300         12,179         48,121         36,740         (11,381)         Insurance Claim           Rupes : 2005         20,303,956         8,980,605         11,323,351         16,098,175         4,774,824								
M.Ashfaq Raza - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Noman Mehmood - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Shakeel Ahmad - Ex-Employee 58,500 17,095 41,405 58,500 17,095 Group Policy Taya Gee Autos 55,000 34,349 20,651 32,000 11,349 Negotiation Shafique Awan - Employee 39,900 36,661 3,239 13,000 9,761 Group Policy OFFICE EQUIPMENT  Orix Leasing Limited 895,000 16,673 878,327 895,000 16,673 Negotiations Universal Insurance Limited 60,300 12,179 48,121 36,740 (11,381) Insurance Claim Rupees: 2005 20,303,956 8,980,605 11,323,351 16,098,175 4,774,824								
Noman Mehmood - Ex-Employee   58,500   17,095   41,405   58,500   17,095   Group Policy								
Shakeel Ahmad - Ex-Employee         58,500         17,095         41,405         58,500         17,095         Group Policy           Taya Gee Autos         55,000         34,349         20,651         32,000         11,349         Negotiation           Shafique Awan - Employee         39,900         36,661         3,239         13,000         9,761         Group Policy           OFFICE EQUIPMENT           Orix Leasing Limited         895,000         16,673         878,327         895,000         16,673         Negotiations           Universal Insurance Limited         60,300         12,179         48,121         36,740         (11,381)         Insurance Claim           Rupees: 2005         20,303,956         8,980,605         11,323,351         16,098,175         4,774,824		1 1		,				
Shafique Awan - Employee         39,900         36,661         3,239         13,000         9,761         Group Policy           OFFICE EQUIPMENT Orix Leasing Limited Universal Insurance Limited Universal Insurance Limited 00,300         16,673         878,327         895,000         16,673         Negotiations Insurance Claim           Rupees: 2005         20,303,956         8,980,605         11,323,351         16,098,175         4,774,824								
OFFICE EQUIPMENT         895,000         16,673         878,327         895,000         16,673         Negotiations           Universal Insurance Limited         60,300         12,179         48,121         36,740         (11,381)         Insurance Claim           Rupees: 2005         20,303,956         8,980,605         11,323,351         16,098,175         4,774,824	Tay	a Gee Autos	55,000	34,349	20,651	32,000	11,349	Negotiation
Orix Leasing Limited         895,000         16,673         878,327         895,000         16,673         Negotiations           Universal Insurance Limited         60,300         12,179         48,121         36,740         (11,381)         Insurance Claim           Rupees: 2005         20,303,956         8,980,605         11,323,351         16,098,175         4,774,824	Sha	nfique Awan - Employee	39,900	36,661	3,239	13,000	9,761	Group Policy
Universal Insurance Limited 60,300 12,179 48,121 36,740 (11,381) Insurance Claim  Rupees: 2005 20,303,956 8,980,605 11,323,351 16,098,175 4,774,824	OFFICE EQUIPM	MENT						
Rupees: 2005 20,303,956 8,980,605 11,323,351 16,098,175 4,774,824		8						
· · · · · · · · · · · · · · · · · · ·	Uni	iversal Insurance Limited	60,300	12,179	48,121	36,740	(11,381)	Insurance Claim
Rupees: 2004 8,140,262 1,827,719 6,312,543 9,294,569 2,982,026	Ru	pees : 2005	20,303,956	8,980,605	11,323,351	16,098,175	4,774,824	_
	Ruj	pees: 2004	8,140,262	1,827,719	6,312,543	9,294,569	2,982,026	-

	18.2	CAPITAL WORK - IN - PROGRESS	Note	2005 Rupees	2004 Rupees
		Civil works Plant and machinery- owned ERP system implementation	_	3,221,486	3,102,396 2,707,795 1,322,309
	18.2.1	Movement in the account is as follows:	18.2.1	3,221,486	7,132,500
		Opening balance Addition during the year Capitalized during the year	-	7,132,500 2,034,119 5,945,133	2,320,510 4,811,990
19.	INTA	Closing balance ANGIBLE ASSETS	-	3,221,486	7,132,500
	Regis	stration and trademark	19.1	47,094,117	47,094,117
		rtization as at 01 January ne year	27	(392,451) (4,709,412)	(392,451)
	Amoi	rtization as at 31 December	-	(5,101,863)	(392,451)
			_	41,992,254	46,701,666

19.1 This represent the purchase of Registration and Trademark of brand "Tres Orix Forte" for the territory of Pakistan and Kenya from M/s Almiral Prdoesfarma, Spain for consideration of 500,000 Euro net of local taxes as referred to in note 8.

## 20. STORES, SPARES AND LOOSE TOOLS

Stores	295,960	4,767,637
Pallets Less: Deterioration of pallets	71,995 17,999	28,850 3,005
	53,996	25,845
Spares	-	367,466
Loose tools		265,500
	349,956	5,426,448
Less: Provision for slow moving items 28	-	632,966
	349,956	4,793,482

		Note	2005 Rupees	2004 Rupees
21.	STOCK IN TRADE			
	Raw materials	Г		
	In hand		41,141,699	32,212,230
	In pledge		64,759,279	105,391,234
	In transit		15,918,473	-
			121,819,451	137,603,464
	Packing and promotional material In hand		31,414,385	20,871,923
	In pledge		4,773,790	4,127,907
	With third party		311,166	500,593
		L	36,499,341	25,500,423
	Work in process		33,674,482	33,292,170
	Finished goods In hand		82,368,223	65,027,523
	In pledge		35,677,059	20,596,695
	In transit		122,477	1,184,088
		L	118,167,759	86,808,306
		-	310,161,033	283,204,363
22.	TRADE DEBTS - Considered good		_	
	Secured - against letters of credit Unsecured		773,533	5,132,160
	Due from related parties		422.000	0.540.755
	Associated - Route 2 (Private) Limited	22.1	466,930	2,640,726
	Others	22.1	33,403,487	14,858,222
			34,643,950	22,631,108
		•		

- **22.1** Included therein a balance of Rs. 401,964 (2004: Rs. 3,648,493) on which mark-up at the rate of 12% (2004: 12%) per annum is being charged due to late payment.
- **22.2** The amount due is in the normal course of business and interest fee. The maximum aggregate amount due from associated undertaking was Rs. 2.977 million (200: Rs. 2.641) million.

	Note	2005 Rupees	2004 Rupees
ADVANCES, DEPOSITS AND PREPAYMENTS			
Advances - considered good			
Staff against:			
Expenses		3,732,328	3,260,645
Salary		255,904	100,538
Suppliers	23.1	21,277,442	12,731,875
Letters of credit		925,470	10,124,277
Deposits			
Securities		4,944,169	4,036,389
Bank guarantee margin		117,236	457,907
Prepayments		3,637,975	3,548,905
		34,890,524	34,260,536

23.1 This includes an advance of Rs.452,382 (2004:Rs.80,710) to associated undertaking Route 2 (Private) Limited for purchase of goods. The maximum aggregate amount due from associated undertaking at end of any month during the year was Rs.452,382 (2004: Rs.80,710).

## OTHER RECEIVABLES - considered good

Claim receivable		3,479,297	438,180
Duty draw back		1,258,646	593,250
Due from associated undertaking - Route 2 (Pvt) Limited	24.1	-	504,469
Sales tax	24.2	2,109,442	1,632,832
Receivable from foreign principals		81,011,000	42,986,000
Others		885,894	921,569
	-	88,744,279	47,076,300

- 24.1 The amount due is in the normal course of business and is interest free. The maximum aggregate amount of advance due from associated undertaking at the end of any month during the year was Rs. 0.504 (2004: Rs 0.504) million.
- 24.2 This includes Rs. 1.900 million deposited for grant of stay against demand of sales tax/excise duty paid under protest to sales tax department.

		2005	2004
	Note	Rupees	Rupees
25.	CASH AND BANK BALANCES		
	Cash and Imprest Balance with banks on Current accounts:	5,067,379	2,534,851
	Local currency Foreign currency	19,421,925 87,615	22,057,360 88,063
	Poleigh currency	67,013	88,003
		19,509,540	22,145,423
	Cheques in hand		956,775
		24,576,919	25,637,049
26.	SALES - net		
	Manufactured products		
	Local	1,251,183,671	1,001,035,215
	Export	45,914,920	36,399,427
		1,297,098,591	1,037,434,642
	Purchased products - Local	38,267,024	28,440,826
	Sales compensation	25,300,000	20,557,800
	Third Party (toll manufacturing)	24,200,636	21,359,414
		49,500,636	41,917,214
		1,384,866,251	1,107,792,682
	Less: Discount	108,066,826	81,410,935
	Sales tax	2,284,266	1,227,864
		110,351,092	82,638,799
		1,274,515,159	1,025,153,883

		2005	2004
	Note	Rupees	Rupees
COST OF SALES			
Day and peaking meterial consumed		650 211 070	522 012 426
Raw and packing material consumed Salaries, wages and benefits	27.1	650,211,079	532,012,436
<u> </u>	27.1	60,782,681	49,264,363
Vehicle running and maintenance		7,454,781	6,219,814
Fuel and power		13,233,063	11,144,561
Stores consumed		5,928,815	2,028,170
Repair and maintenance		13,084,622	7,182,770
Insurance		2,005,984	1,918,492
Deterioration in stores, spares and loose tools		-	400.020
Rent, rates and taxes		272,550	488,830
Fee and subscription		157,464	1,423,797
Printing and stationery		1,308,979	1,034,505
Other direct cost	40.4	6,376,076	3,867,468
Depreciation	18.1.2	32,672,385	30,757,674
Amortization of intangible assets	19	4,709,412	392,451
		798,197,891	647,735,331
Inventory effect of work in process		, ,	, ,
Opening		33,292,170	37,232,046
Closing		(33,674,482)	(33,292,170)
Closing		(33,074,102)	(33,272,170)
		(382,312)	3,939,876
Cost of goods manufactured		797,815,579	651,675,207
Inventory effect of finished goods (excluding purchased	l products)		
inventory effect of finished goods (excidents parenased	i products)		
Opening		73,537,569	56,905,593
Closing		(97,121,301)	(73,537,569)
		(23,583,732)	(16,631,976)
Cost of goods sold -manufactured		774,231,847	635,043,231
Less: Duty drawback		-	803,126
•			
Cost of goods sold - manufactured items		774,231,847	634,240,105
Cost of goods sold - purchased products		21,167,268	16,173,710
Cost of goods sold		795,399,115	650,413,815
27.1 It includes the following staff retirement benefits	s:		
Defined benefit plans - gratuity		3,870,820	1,983,219
Defined contribution plans - provident fund		1,661,031	1,432,530
Provision of compensated leave absences		1,386,376	2,215,818
-			

	Note	2005 Rupees	2004 Rupees
ADMINISTRATIVE AND GENERAL			
Salaries and benefits	28.1	63,566,980	55,172,459
Telephone, postage and telex		2,811,948	2,361,690
Rent, rates and taxes		2,739,008	3,165,012
Electricity, gas and water		230,654	459,478
Printing and stationery		3,812,779	2,472,644
Repairs and maintenance		3,380,150	4,149,001
Vehicle running and maintenance		11,105,571	8,637,193
Traveling and conveyance		4,625,887	6,146,604
Newspapers and subscriptions		2,008,219	4,295,045
Entertainment		600,803	506,456
Insurance	26	4,068,564	1,567,066
Auditors' remuneration	36	583,000	570,000
Legal and professional		804,735	864,846
Advertisement, seminars and symposia  Donation	20.2	2,975,373	679,799
	28.2	2,892,101	733,300
Provision for slow moving store items	19 18.1.2	11 240 014	632,966
Depreciation	18.1.2	11,340,814	8,514,172
Others		1,983,157	1,050,513
		119,529,743	101,978,244
<b>28.1</b> It includes the following staff retirement benefits:			
Defined benefit plans - gratuity		3,260,221	5,992,681
Defined contribution plans - provident fund		2,505,642	1,566,184
Provision of compensated leave absences		979,037	2,201,497

28.2 None of the Directors or their spouses have any interest in the donee's fund except for Rs. 1,000,000 (2004: Nil) paid to Highnoon Employees Welfare Trust situated at 17.5Km, Multan Road, Lahore. Mian Ahson Farooq, Director of the Company is also a member of the Board of Trustee.

				2005	2004
			Note	Rupees	Rupees
29.	DIST	RIBUTION, SELLING AND PROMOTIONAL			
	Salari	es and benefits	29.1	124,288,547	93,478,588
	Adve	rtisement		6,651,019	517,746
	Electr	ricity, gas and water		10,824	124,677
	Rent,	rates and taxes		5,145,960	2,782,215
	Enter	tainment		621,342	202,923
	Promo	otional expenses and samples		78,094,540	71,363,767
	Printi	ng and stationery		3,348,279	2,452,523
	Trave	ling and conveyance		58,367,734	50,774,645
	Telep	hone, postage and telegram		4,202,270	3,015,992
	Insura	nnce		2,623,131	1,627,298
	Vehic	le running and maintenance		12,167,457	8,124,072
	Donat	tion	29.2	665,255	340,000
	Freigl	nt and octroi		8,601,754	4,273,533
	Semir	nars and symposia		8,434,343	3,328,481
	Manp	ower training		10,589,724	2,802,930
	Depre	eciation	18.1.2	10,762,740	7,395,367
	Other	S		6,404,716	2,053,510
	Deter	ioration in pallets		17,999	3,005
				340,997,634	254,661,272
	Less:	Reimbursement from foreign principals		75,900,000	61,673,400
				265,097,634	192,987,872
	29.1	It includes the following staff retirement benefits:			
		Defined benefit plans - gratuity		7,068,530	4,629,688
		Defined contribution plans - provident fund		2,721,132	2,446,495
		Provision of compensated leave absences		2,782,242	1,154,663
	29.2	None of the Directors or their spouses have any inter-	est in the done	e's fund.	
30.	FINA	NCE COST			
	Mark-	-up on:			
		Short term bank borrowings		23,106,578	10,239,362
		Long term loan		-	564,878
	Lease	finance charges		8,880,170	8,271,255
		st on workers' profit participation fund	13.1	1,266,770	953,540
		charges		1,858,180	2,078,420
				35,111,698	22,107,455

31.	RESEARCH AND DEVELOPMENT	Note	2005 Rupees	2004 Rupees
	Salaries and benefits Expenses on clinical trials and products evaluation Traveling Insurance Vehicle repair and maintenance Printing and stationery Office supplies Repair and maintenance Staff cost Others		3,775,449 395,490 1,294,705 45,693 332,636 91,831 3,147 4,560 173,646 312,463	727,596 1,039,169 1,219,210 2,616 40,005 6,881 56,021 13,833 280,100 120,400
	31.1 It includes the following staff retirement benefits: Defined benefit plans - gratuity Defined contribution plans - provident fund Provision of compensated leave absences		300,233 157,544 23,214	3,505,831 86,115 147,840 6,500
32.	Income from financial assets Profit on sale of investments Interest income Exchange gain on currency fluctuations		12,026 3,007,461	2,648 965,079 -
	Income from non-financial assets Gain on sale of property, plant and equipment Amortization of deferred gain Credit balances written back Scrap Sales Slow moving store written back Others	12	4,774,824 5,121,508 826,066 907,931 632,966 2,052,847	2,982,026 4,099,536 1,631,860 364,994
33.	OTHER OPERATING CHARGES	-	17,335,629	10,046,143
	Workers' profit participation fund Exchange loss on currency fluctuations Workers' welfare fund Central research fund	13.1	4,009,961 - 766,491	3,932,445 379,488 1,154,281
	Prior years Current year		465,408 757,239	2,667,331 640,300
			1,222,647	3,307,631
		,	5,999,099	8,773,845
	noon Laboratories Limited and its idiary Company			Annual   117

			2005	2004
TA	XATION	Note	Rupees	Rupees
HN DS	- for the year - for prior years	34.1	14,825,365 13,130,000 6,124,289	21,597,335 - 524,549
De	ferred - HNL		34,079,655 (4,299,689)	22,121,794 12,003,042
			29,779,966	34,124,836
34	1 Reconciliation of tax charge for the year  Numerical reconciliation between the average ef tax rate and the applicable tax rate is as follows			
	Applicable tax rate of HNL		35.00%	35.00%
	Tax effect of amounts that are not deductible for Tax effect of amounts that are deductible for tax Tax effect of amounts relating to prior years Tax effect of rebates and tax cerdits Tax effect under presumptive tax regime		26.43% -34.29% 17.70% -5.79% -7.16%	24.66% -30.87% 0.00% 16.46% 0.82%
	Average effective tax rate charged on income		31.88%	46.07%

Tax charge relating to DSL represents minimum turnover tax under the Income Tax Ordinance, 2001, hence numerical tax reconciliation has not been presented.

## 35. EARNINGS PER SHARE - Basic and Diluted

There is no dilutive effect on the basic earnings per share of the Company which is based on:

	Profit after taxation	Rupees	34,503,913	21,308,128
	Weighted average number of ordinary shares	Numbers	11,361,226	11,361,226
	Earnings per share	Rupees	3.04	1.88
36.	AUDITOR'S REMUNERATION			
	Statutory Audit Fee for review of half year financial statements Other services (including certificates, audit of provident fund, workers' profit participation fund, etc.) Out of pocket		435,000 125,000 10,000 13,000	385,000 125,000
			583,000	570,000

#### 37. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

	Year Ended 31 December 2005 Rupees			Year Ended 31 December 2004 Rupees			
	Chief Executive			Chief Executive	Directors	Executives	
Managerial remuneration	3,520,200	7,985,400	19,563,647	3,352,200	8,318,550	9,715,457	
House allowance	720,000	1,440,000	7,825,459	-	-	1,626,343	
Provident fund	293,388	319,620	1,581,914	279,384	304,380	810,036	
Gratuity	1,287,834	1,546,533	3,682,231	1,165,650	1,404,725	1,753,207	
Bonus	293,350	665,450	1,602,932	279,350	686,600	809,621	
Utilities	537,232	1,463,392	1,956,365	625,738	1,437,817	763,200	
Medical	128,846	1,757,778	2,073,439	381,723	1,100,475	513,895	
Others	9,999	78,791	203,800	-	39,125	-	
	6,790,849	15,256,964	38,489,787	6,084,045	13,291,672	15,991,759	
Number	1	3	15	1	3	5	

- The Chief Executive, Directors and 13 executives (2004: 5) have been provided with Company's maintained cars while 02 (2004: Nil) executives have been provided with cars under self finance scheme with limited fuel and maintenance facility.
- No fee has been paid to any director except for Rs. 3000 (2004: Rs. 3000) paid to an independent non executive director for attending Board meetings.

#### 38. NO. OF EMPLOYEES

No. of employees as on balance sheet date were 1,065 (2004: 976).

## 39. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

		Year Ended 31 December 2005					
		nterest Bearing	5		-Interest Beari	ng	
	Less than	One to		Less than	One to		Total
	one year	five years	Sub-Total	one year	five years	Sub-Total	
				-Rupees			
Financial assets:							
Long term deposits	-	-	-	483,316	1,128,449	1,611,765	1,611,765
Trade debts	401,694	-	401,694	34,242,256	-	34,242,256	34,643,950
Advances and deposits	-	-	-	5,061,405	-	5,061,405	5,061,405
Other receivables	-	-	-	885,894	-	885,894	885,894
Cash and bank balances	-	-	-	24,576,919	-	24,576,919	24,576,919
	401,694	-	401,694	65,249,790	1,128,449	66,378,239	66,779,933
Financial liabilities:							
Long term liability	-	-	-	16,743,530	-	16,743,530	16,743,530
Liabilities against assets							
subject to finance lease	39,330,643	37,915,084	77,245,727	-	-	-	77,245,727
Trade and other payables	-	-	-	74,704,892	-	74,704,892	74,704,892
Markup payable on secured loans	-	-	_	6,832,008	-	6,832,008	6,832,008
Short term bank borrowings	307,780,907	-	307,780,907	-	-	-	307,780,907
	347,111,550	37,915,084	385,026,634	98,280,430	-	98,280,430	483,307,064
Excess of financial assets over financial liabilities	(346,709,856)	(37,915,084)	(384,624,940)	(33,030,640)	1,128,449	(31,902,191)	(416,527,131)
Off-balance sheet Items							
Bank guarantees				798,000		798,000	798,000
Irrevocable letters of credit				80,062,161		80,062,161	80,062,161
	-	-	-	80,860,161	-	80,860,161	80,860,161

		Year Ended 31 December 2004					
	Iı	nterest Bearing		Non	-Interest Bearing	Ţ	
	Less than	One to		Less than	One to		Total
	one year	five years	Sub-Total	one year	five years	Sub-Total	
				-Rupees			
Financial assets:							
Long term deposits	-	-	-	-	1,027,765	1,027,765	1,027,765
Trade debts	3,648,493	-	3,648,493	18,982,615	-	18,982,615	22,631,108
Advances and deposits	-	-	-	4,494,296	-	4,494,296	4,494,296
Other receivables	-	-	-	44,412,038	-	44,412,038	44,412,038
Cash and bank balances	-	-	-	25,637,049	-	25,637,049	25,637,049
	3,648,493	-	3,648,493	93,525,998	1,027,765	94,553,763	98,202,256
Financial liabilities:							
Long term liability	_	_	-	14,241,177	18,988,235	33,229,412	33,229,412
Liabilities against assets				- 1,- 1-,- 1	,,	,,	,,
subject to finance lease	42,174,155	56,886,319	99,060,474	-	-	-	99,060,474
Trade and other payables	_	_	_	45,387,765	_	45,387,765	45,387,765
Markup payable on secured loans	_	_	-	2,494,512	-	2,494,512	2,494,512
Short term bank borrowings	249,910,368	-	249,910,368	-	-	-	249,910,368
	292,084,523	56,886,319	348,970,842	62,123,454	18,988,235	81,111,689	430,082,531
Excess of financial assets over							
financial liabilities	(288,436,030)	(56,886,319)	(345,322,349)	31,402,544	(17,960,470)	13,442,074	(331,880,275)
Off-balance sheet Items							
Bank guarantees				8,841,000		8,841,000	8,841,000
Irrevocable letters of credit				43,449,966		43,449,966	43,449,966
	-	-	-	52,290,966	-	52,290,966	52,290,966

Effective interest rates for the monetary financial assets and liabilities are mentioned in the respective notes to the financial statements.

## 39.1 Financial risk management objectives

The Group's activities expose it to a variety of financial risks, including the effects of changes in market rates, credit and liquidity risk associated with various financial assets and liabilities respectively as referred to in Note 40 and cash flow risk associated with accrued interests in respect of borrowings as referred to in Note 15.

The Group Companies finance their operations through equity, borrowings and management of working capital with a view of maintaining a reasonable mix between the various sources of finances to minimize risk. Taken as a whole, risk arising from the Group Companies financial instruments is limited as there is no significant exposure to market risk in respect of such instruments.

## (a) Concentration of Credit Risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed completely to perform as contracted. The Group's credit risk is primarily attributable to its trade debts and its balances with banks. The credit risk on liquid funds is limited because the credit risk associated with trade debts of the Group is controlled through management of approved credit limit for all its customers and as such is not exposed to major concentration of third party credit risk.

#### **(b) Currency Risk**

Currency risk is the risk that the values of a financial instrument will fluctuate due to changes in foreign exchange rate. Currency risk arises mainly where receivables and payables exist due to transactions with foreign buyers and suppliers. The Group does not hedge the payables, however, the risk of exposure is mitigated by matching the maturity periods of foreign currency receivables and payables.

#### (c) **Interest Rate Risk**

Interest rate risk is the risk that the values of financial instruments will fluctuate due to changes in market interest rates. The Group usually manages mis-matches through risk management strategy where significant change in Gap position can be adjusted.

#### (d) Liquidity Risk

Liquidity risk reflects an enterprise's inability in raising funds to meet commitments. The Group follows an effective cash management and planning policy to ensure availability of funds and to take appropriate measures for new requirements.

#### 39.2 Fair value of Financial Instruments

The carrying values of the Group's financial assets and liabilities reflected in the financial statements approximate their fair values.

## RELATED PARTY TRANSACTIONS

Related parties comprise of directors, key management personnel and entities over which, the Group is able to exercise significant influence over the operating and financial decision making and employee's provident fund. Amount due from and due to related parties are shown under respective notes to the financial statements.

		2005 Rupees	2004 Rupees
40.1	Route 2 (Private) Limited - Associated Undertaking		
	Sales - net	7,059,994	_
	Payment received	9,312,132	-
40.2	Staff Provident Fund		
	Payments to the fund	15,754,272	16,723,922
40.3	Highnoon Employees Welfare Trust		
	Payments to the trust	1,485,772	-

**40.4** Vehicles are sold to key employees of HNL at written down value as approved by the Board of Directors. Transactions during the year with those key employees are as follows:

	Year Ended 31 December 2005				
Name of Related Party, Relationship	Market	Transaction	Price		
	Price	Value	Difference		
	Rupees	Rupees	Rupees		
Baqar Hassan, Executive Director					
(Human Resource & Legal Affairs)	850,000	750,000	100,000		
Dr. Saleem Akhter, Chief Manager	600,000	216,196	383,804		
	1,450,000	966,196	483,804		

The impact net of tax on profit, equity and cash flows was Rs. 314,473.

	Year Ended 31 December 2004				
Name of Related Party, Relationship	Market	Transaction	Price		
	Price	Value	Difference		
	Rupees	Rupees	Rupees		
Aslam Hafiz, Executive Director (Marketing)	700,000	239,608	460,392		
Asiam Hanz, Executive Director (Warketing)	700,000	237,000	<del></del>		

The impact net of tax on profit, equity and cash flows was Rs. 255,490.

## 41. DIVIDENDS

The Board of Directors of HNL in its meeting held on 22 Mach 2006 have proposed dividend at the rate of Rs. 1.5 (2004: Rs. 1.5) per share and 12 % bonus shares (2004: 12%) for the year ended 31 December 2005.

## 42. PLANT CAPACITY AND PRODUCTION

The capacity and production of HNL's plant is indeterminable as it is a multi-product plant involving varying processes of manufacture.

## 43. DATE OF AUTHORIZATION OF ISSUE

The Board of Directors of the Company authorized the financial statements for issuance on 22 March 2006 (2004: 22 March 2005).

## 44. GENERAL

- Figures have been rounded off to the nearest rupee.
- Corresponding figures have been rearranged or reclassified, wherever necessary, for the purpose of comparison, however, no significant reclassification has been made except for cost of samples in note 27 amounting to Rs. 21,729,332, which has been netted off from Raw and Packing material consumed for comparison with current year's presentation.

MIAN AHSON FAROOQ DIRECTOR ANEES AHMAD KHAN CHIEF EXECUTIVE OFFICER