

**BankIslami Pakistan Limited**



**BankIslami**

بنك اسلامي

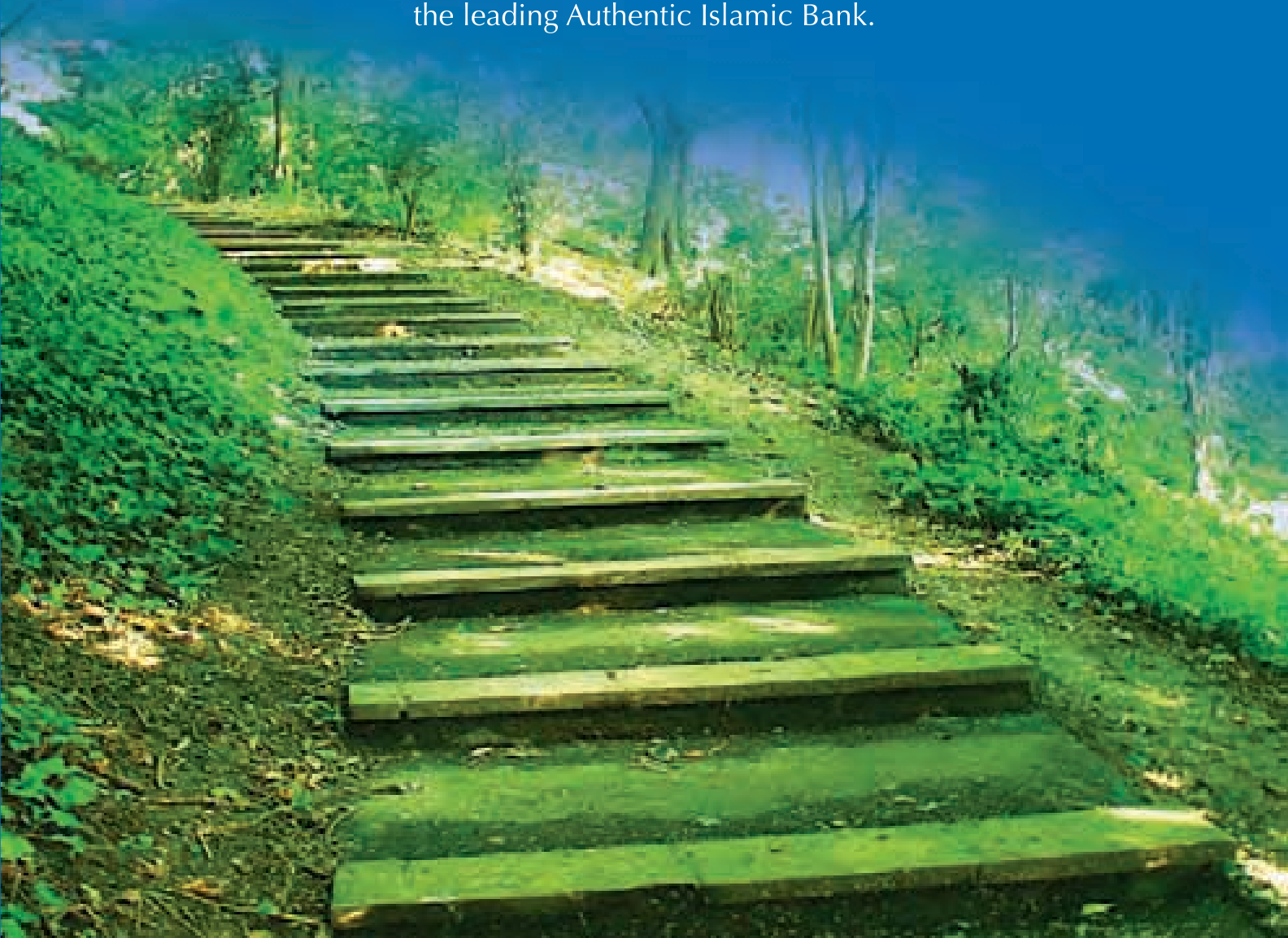
**6<sup>th</sup> Annual Report  
December 2009**

**Serving you, the Right way**

# بَيْتُكَ إِسْلَامِي

## VISION

The Vision of BankIslami is to be recognized as the leading Authentic Islamic Bank.





# MISSION

The Mission of BankIslami is to create value for our stakeholders by offering Authentic, Shariah Compliant and technologically advanced products and services. We differentiate ourselves through:

- ▶ Authenticity
- ▶ Innovation
- ▶ Understanding our clients' needs
- ▶ Commitment to excellence and
- ▶ Fast, efficient and seamless delivery of solutions. As a growing institution, the foundation for our performance lies on our human capital and BankIslami remains committed to becoming an employer of choice, attracting, nurturing and developing talent in a transparent and performance driven culture.



# VALUES

BankIslami is strongly committed towards its core values of:

- ▶ Product authenticity
- ▶ Customer focus
- ▶ Meritocracy
- ▶ Integrity
- ▶ Team work
- ▶ Humility
- ▶ Innovation

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بِنك اِسْلَامِي  
پاكستان



BankIslami

We are now even  
more closer to you



BankIslami has successfully crossed the century mark by setting up 102\* Online branches in 49 cities across Pakistan in just two-and-a-half years. With a nationwide presence including 37 branches in Sindh, 44 branches in Punjab, 11 branches in Balochistan, 8 branches in NWFP and 2 branches in Azad Kashmir, BankIslami has recorded the fastest growth by any bank in Pakistan's banking history.

Authenticated by a renowned Shariah Board with a diversified portfolio of Shariah Compliant products, BankIslami is committed towards serving you, the right way.

Serving you, the Right way

BankIslami Pakistan

## Islami Current Account

# Do you Know?

Money in your regular Current Account  
is used for interest based investment

"BankIslami Current Account"  
Halal Income, Halal Usage

BankIslami brings to you Islami Current Account, which is based on the principles of 'Qarz' and is authenticated by our renowned Shariah Board. Islami Current Account offers the following features:

- Interest-free account
- Available in Pak Rupee
- Minimum balance of Rs. 1,000/- only
- Free account statement facility
- Facility of Islamic Debit Card
- 24/7 Phone Banking
- Free Online Banking nationwide
- Inter Bank Fund Transfer through ATM

Serving you, the Right way

# CORPORATE INFORMATION

## Board of Directors

Chief Justice (Retd.) Mahboob Ahmed	Chairman
Mr. Ahmed Goolam Mahomed Randeree	
Mr. Ali Raza Siddiqui	
Mr. Hasan A. Bilgrami	Chief Executive Officer
Mr. Hisham Hammoud	
Mr. Mohamed Amiri	
Mr. Shabir Ahmed Randeree	

## Sharia'h Supervisory Board

Justice (Retd.) Muhammad Taqi Usmani	Chairman
Professor Dr. Fazlur Rahman	Member
Mufti Irshad Ahmad Aijaz	Member & Sharia'h Adviser

## Audit Committee

Mr. Hisham Hammoud	Chairman
Mr. Ali Raza Siddiqui	Member
Mr. Shabir Ahmed Randeree	Member

## Executive Committee

Chief Justice (Retd.) Mahboob Ahmed	Chairman
Mr. Ahmed Goolam Mahomed Randeree	Member
Mr. Hasan A. Bilgrami	Member
Mr. Hisham Hammoud	Member

## Risk Managemnt

Mr. Ahmed Goolam Mahomed Randeree	Chairman
Mr. Hasan A. Bilgrami	Member
Mr. Mohamed Amiri	Member

## Human Resource & Compensation Committee

Mr. Ali Raza Siddiqui	Chairman
Mr. Ahmed Goolam Mahomed Randeree	Member
Mr. Hisham Hammoud	Member
Mr. Hasan A. Bilgrami	Member

## Company Secretary

Syed Shah Sajid Hussain

## Auditors

Ernst & Young Ford Rhodes Sidat Hyder  
Chartered Accountants

## Legal Adviser

Haidermota & Co.  
Barrister at Law



**Management (in alphabetical order)**

Mr. Adnan Hamid Ali

Mr. Ahmed Mustafa

Mr. Arsalan Vohra

Mr. Asad Alim

Mr. Farooq Anwar

Mr. Hasan A. Bilgrami

Mr. Khawaja Ehrar ul Hassan

Mr. Muhammad Faisal Shaikh

Mr. Muhammad Furqan

Mr. Muhammad Imran

Mr. Muhammad Shoaib Khan

Mr. Rehan Shuja Zaidi

Mr. Shamshad Ahmed

Ms. Sheba Matin Khan

Mr. Syed Akhtar Ausaf

Mr. Syed Mujtaba H. Kazmi

Mr. Syed Shah Sajid Hussain

Head, Administration & General Services

Head, Branch Operations

Head, Risk Policy & Analytics

Head, Information Systems

Head, Operations

Chief Executive Officer

Head, Compliance

Head, Product Development

Head, Credit Administration

Head, Consumer & Retail Banking

Head, Treasury & Financial Institutions

Head, Internal Audit

Head, Trade Finance

Head, Human Resources

Head, Risk Management

Head, Corporate Finance

Head, Finance

**Registered Office**

11th Floor, Executive Tower,  
Dolmen City, Marine Drive,  
Block-4 Clifton,  
Karachi.

Phone: (92-21) 111-3247(BIP)-111

Fax: (92-21) 35378373

Email: info@bankislami.com.pk

**Share Registrar**

Technology Trade (Private) Limited,  
Dagja House, 241-C, Block-2,  
P.E.C.H.S. Off Shakra-e-Quaideen,  
Karachi.

Phone: (92-21) 34387960-61

Fax: (92-21) 34391318

**Website**

www.bankislami.com.pk





# FINANCIAL HIGHLIGHTS AT A GLANCE

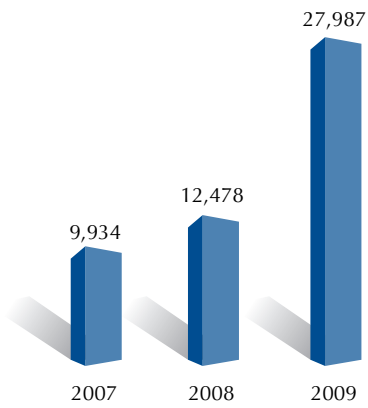
	2009	2008	2007	2006*
	----- Rupees in million -----			
<b>PROFIT AND LOSS ACCOUNT</b>				
Return earned	<b>2,193.89</b>	1,468.69	602.06	100.01
Profit paid	<b>1,222.17</b>	729.53	303.84	18.67
<b>Net Spread</b>	<b>971.72</b>	739.16	298.22	81.34
Fee, Commission, Brokerage and Exchange Income	<b>315.91</b>	141.39	71.46	4.17
<b>Core Banking Income</b>	<b>1,287.63</b>	880.55	369.67	85.51
Provisions	<b>(111.20)</b>	(130.56)	(28.37)	(1.00)
Other Income	<b>26.78</b>	54.75	68.83	40.38
Operating expenditure	<b>(1,766.12)</b>	(1,033.90)	(510.59)	(159.29)
<b>Profit/ (Loss) before tax</b>	<b>(562.91)</b>	(229.15)	(100.46)	(34.40)
Taxation	<b>83.97</b>	176.22	63.44	26.05
<b>Profit/ (loss) after tax</b>	<b>(478.94)</b>	(52.93)	(37.02)	(8.35)
<b>BALANCE SHEET</b>				
Assets	<b>34,287</b>	19,089	14,447	4,025
Financings	<b>13,282</b>	6,528	3,963	959
Deposits	<b>27,987</b>	12,478	9,934	1,778
Share Capital	<b>5,280</b>	5,280	3,200	2,000
Shareholders Fund	<b>4,740</b>	5,192	3,845	2,003
Number of staff	<b>1,471</b>	1,188	563	236
Number of branches	<b>102</b>	102	36	10
<b>RATIO</b>				
Break up Value (Rs)	<b>8.98</b>	9.83	12.01	10.01
Market Value per Share (Rs.)	<b>5.89</b>	7.25	16.20	10.55
Earning per Share (Rs.)	<b>(0.91)</b>	(0.12)	(0.13)	(0.04)
Net Spread to gross return (%)	<b>44.3%</b>	50.3%	49.5%	81.34%
Financing to deposit ratio-ADR (%)	<b>47%</b>	52%	40%	53.94%
Capital Adequacy ratio	<b>20.39%</b>	39.83%	37.92%	61.83%

\* Profit and Loss figures for 2006 represent period from 7th April, 2006 to 31st December, 2006

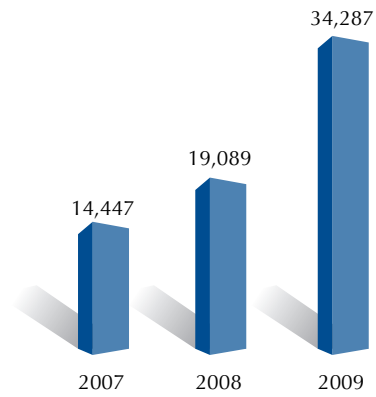


# FINANCIAL HIGHLIGHTS AT A GLANCE

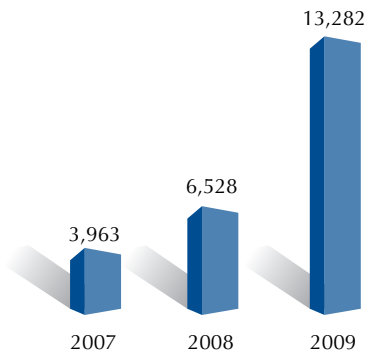
**Total Deposits** (Rs in million)



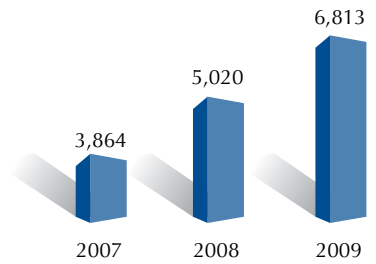
**Total Assets** (Rs in million)



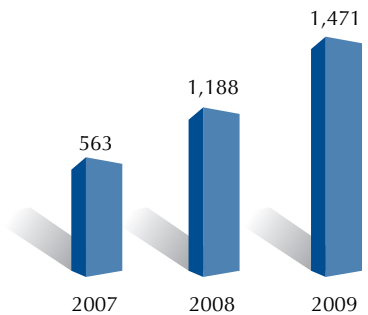
**Total Financings** (Rs in million)



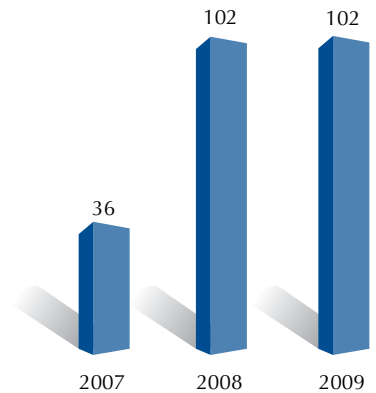
**Total Investments** (Rs in million)



**Employee Count**



**Branch Network**



# NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 6th Annual General Meeting of the Members of BankIslami Pakistan Limited will be held Inshallah on Tuesday, March 30, 2010 at 8:00: a.m. at Hotel Regent Plaza, Shakra-e-Faisal, Karachi, to transact the following business:

## ORDINARY BUSINESS

- 1- To confirm minutes of the 5th Annual General Meeting held on March 28, 2009.
- 2- To receive, consider and adopt the Audited Financial Statements (separate and consolidated) for the year ended December 31, 2009 together with the Auditors' and Directors' Reports thereon.
- 3- To appoint auditors of the bank for the year ending December 31, 2010 and to fix their remuneration. The present auditors M/s. Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants, retire and being eligible, offer themselves for re-appointment.

## SPECIAL BUSINESS

- 4- Increase in Authorized Capital of the Bank  
"Resolved that the Authorized Share Capital of the Bank be and is hereby increased to Rs. 13,000,000,000 (Rupees: Thirteen billion only) and accordingly Clause 5 of the Memorandum of Association of the Bank be and is hereby substituted by the following new Clause 5:

The share capital of the Company is Rs. 13,000,000,000 (Rupees: Thirteen billion only) divided into thirteen hundred million (1,300,000,000) ordinary shares of Rs. 10/- (Rupees: Ten only) each with power to increase or reduce the capital and to divide the shares in the capital for the time being into several classes."

- 5- To approve remuneration to the non-executive director/Chairman as required by SBP Circular No. 14 of August 7, 2009.

## ANY OTHER BUSINESS

- 6- To transact any other business with the permission of the Chair.

By Order of the Board,



**Syed Shah Sajid Hussain**  
Company Secretary

Karachi: March 09, 2010

## Notes:

- i The Members' Register will remain closed from March 25, 2010 to March 31, 2010 (both days inclusive).
- ii A member eligible to attend and vote at this meeting may appoint another member as proxy to attend and vote in the meeting. Proxies in order to be effective must be received at the registered office not less than 48 hours before the holding of the meeting.
- iii An individual beneficial owner of the Central Depository Company, entitled to vote at this meeting must bring his/her Computerized National Identity Card with him/her to prove his/her identity, and in case of proxy must enclose an attested copy of his/her Computerized National Identity Card. Representatives of corporate members should bring the usual documents required for such purposes.
- iv Members are requested to promptly notify Share Registrar, M/s. Technology Trade (Pvt.) Ltd., Dagia House, 241-C, PECHS Society, Karachi, of any change in their address.

**STATEMENT UNDER SECTION 160 OF THE COMPANIES ORDINANCE, 1984**

This statement sets out the material facts concerning the resolution contained in the Notice pertaining to the special business to be transacted at the Annual General Meeting of the Bank to be held on March 30, 2010.

**Increase in Authorized Capital of the Bank**

Current Authorized Capital of the Bank is Rs. 6 Billion and Paid-up Capital of the Bank is Rs. 5.2 Billion. In view of issue of capital in future, if any, and as allowed in Section 92 of the Companies Ordinance, 1984 the Board considered appropriate to increase Authorized Capital of the Bank to Rs. 13 Billion. As required in the Banking Companies Ordinance, 1962 necessary no objection of SBP has been obtained and as required in the Listing Regulation No. 27 The Karachi Stock Exchange (Guarantee) Limited prior clearance has been obtained.

**To approve remuneration to the non-executive director/chairman as required by SBP Circular No. 14 of August 7, 2009.**

Complying to SBP Circular No. 14 of August 7, 2009, the Board in its meeting held on March 4, 2010 has recommended for shareholders approval annual remuneration of Rs. 650,000/- (Rupees: Six hundred fifty thousand only) for the Chairman and Rs. 300,000/- (Rupees: Three hundred thousand only) for the Director(s) for attending Board/committee meetings. The remuneration of the chairman/director(s) is being recommended to compensate them adequately for their greater time commitment and legal exposure with regard to participate in Bank's Board/committee meetings.

# DIRECTORS' REPORT

On behalf of the Board, I am pleased to present the 6th annual report of BankIslami Pakistan Limited. Following are the highlights:

	(Rs. in Million) Dec-09	(Rs. in Million) Dec-08	Growth %
Total Deposits	27,987	12,478	124%
Total Assets	34,278	19,089	80%
Total Financing-net	13,282	6,528	104%
Total Investments	6,813	5,020	36%
Shareholder's Equity	4,740	5,192	-9%
Branches	102	102	
Employees	1,471	1,188	24%
<b>Loss After Tax</b>	<b>(478.939)</b>	<b>(52.93)</b>	<b>(805%)</b>

Performance of the Pakistan's economy showed signs of improvement during the year with green sprouts beginning to show up here and there. CY2009 portrayed improved prospects for macroeconomic stability as key indicators recouped as an outcome of Pakistan's entrance into the US\$11.3 billion IMF Stand-By Arrangement. To date, IMF has disbursed US\$6.5 billion under the said Arrangement. Moreover, inflows in the form of worker's remittances contributed towards the increase in foreign currency reserves by 57.17% from US\$9.138 billion in December 2008 to USD14.360 billion in December 2009. Improved fiscal and monetary policy management along with achievement of major targets set by the IMF enabled SBP to cut the Discount Rate by 250 bps on a cumulative basis during the year. As per the IMF Program dynamics, phasing out of foreign exchange financing for oil import payments and rationalization of subsidies on electricity tariffs were reforms that were implemented. Large Scale Manufacturing sector registered a minor growth during the year with private sector credit off-take showing an improvement towards the later part of period under review as confidence in the economy grew. CPI Inflation touched its lowest level of 8.9% YoY in October 2009, but its trajectory reversed to 10.52% YoY in December due to an increase in price of essential commodities, especially oil.

BankIslami's performance followed almost a similar trend.

Due to a heavy expansion last year, the full cost impact of which came this year, BIPL is reporting a loss of Rs. 563M before tax and Earning Per Share stood (0.91). This is approximately Rs. 250M more than what we had budgeted. Due to economic in-stability, we preferred to conserve the liquidity. At the same time, private corporate credit off take was slow there by drying up appetite for quality credit. While our closing ADR is still less than 50%, going forward the signs are very positive. Almost 30% growth came in the last quarter only. Growth in consumer financing was contained, though the Bank continued to finance good credit. BIPL has also successfully negotiated with CITI Bank acquisition of its mortgage portfolio of Rs. 1.5b. This transaction is expected to close in the second quarter. The Book quality remains good and improving. Most of the non-performing financing consists of quality collateral with a market. We expect a strong recovery this year. We are aiming to close the year at around 60% ADR with NPL's contained at less than 5% of the portfolio.

The success story of the year was the growth in deposits, which came almost entirely from retail segment. BIPL is one of the few banks in Pakistan which has a genuine deposit franchise. Instead of targeting large, rate sensitive accounts, BIPL as strategy focused on retail customer which are stable, less rate sensitive and loyal. Current and Saving Accounts recorded impressive growth. Even growth in Fixed Deposits was propelled by our five and ten depository products which now accounts for 21% of the deposit base. Despite of 124% increase in deposits, cost of funds actually declined. BIPL will continue to follow the same strategy – strong focus on retail deposits, a further 5% to 10% reduction in cost of fund coupled with at least 50% increase in the deposit base.

Our technology infra-structure was further strengthened during the year with full deployment of state of art sharia compliant core banking system, iMal. We remain the largest user of Linux in Pakistan which has helped us to have a stable, cost effective platform compared to our peers. Our market share in ATM transactions has improved to 11th position amongst 1-LINK members. We are aiming to complete deployment of the next phases of iMal during 2010.



Head count in 2009 increased by almost 24%. Most of the hiring took place in the branches. Head count/branch of BIPL remained impressive at around 14, which is one of the best in the industry. The highlight of this year was our focus on Training. BIPL is strictly following mandatory training hours for all employees which in some cases is as high as 80 hours. The first batch of trainee officers has graduated and assumed responsibility in the branches. We plan to induct a few more batches this year in Karachi, Lahore, Islamabad, and Balochistan where we have a strong presence.

BIPL also continued with focus marketing initiatives. Our greatest asset today is probably our brand name 'BankIslami'. Going forward, we plan to maintain presence in selected media segments.

#### **Changes in the Board:**

We would like to welcome Mr. Mohamed Amiri and Mr. Hisham Hammoud, both nominees of Dubai Bank on the Board. We would also like to place on record our deep appreciation for the contribution made by Mr. Ahmed El Shall, nominee of Dubai Bank, who stepped down after close of the year. Ahmed was involved with BankIslami since 2006 and played an important role as Chairman of the Audit Committee. We wish him best of luck in his future endeavors

#### **Minimum Capital Requirement:**

Owing to our on-going discussions with Emirates Global Islamic Bank for an acquisition leading to merger, State Bank of Pakistan has kindly relaxed the applicability of Minimum Capital Requirement till March 31, 2010. In case the transaction does not go through, the Board is committed to meet the short fall.

#### **Future outlook:**

As discussed earlier, the reason for our losses this year is non-absorption of operating costs due to lower asset volumes. Besides that, BIPL has all the right straits which a successful bank may wish to have. Our net-work is large and well spread out, deposit base is stable and cost effective, intermediation cost is within the top quartile in the industry, NPLs are low and that too contained and technology base is one of the best. With improving asset deployment, BankIslami achieved operating break from December. On full year basis, we will inshallah report a profit starting from first quarter. No large expansion in net-work is envisaged this year.

#### **Corporate and Financial Reporting Framework**

The Board of Directors is fully cognizant of its responsibility under the Code of Corporate Governance issued by the Securities and Exchange Commission of Pakistan and adopted by the State Bank of Pakistan. The following statements are a manifestation of its commitment towards high standards of Corporate Governance and continuous organizational improvement:

1. The financial statements prepared by the Management of the Bank present fairly its state of affairs, the results of its operations, cash flow and changes in equity.
2. Proper books of account of the Bank have been maintained.
3. Appropriate accounting policies have been consistently applied in preparation of financial statements except as disclosed in the financial statements and accounting estimates are based on reasonable and prudent judgment.
4. International Accounting Standards as applicable in Pakistan have been followed in the preparation of financial statements and any departure therefrom has been adequately disclosed.
5. The system of internal control is sound in design and has been effectively implemented and monitored.
6. There are no doubts upon the Bank's ability to continue as a going concern.
7. There has been no material departure from the best practices of Corporate Governance as detailed in the listing regulations.
8. The value of investments of the Bank's Provident Fund based on un-audited accounts at December 31, 2009 amounted to Rs. 78 million.
9. The purchase and sale of shares by the Directors and the Chief Executive during the year is given in enclosed annexure.

### Compliance with Code of Corporate Governance

The requirements of the Code of Corporate Governance set out by the Karachi Stock Exchange in its listing regulation relevant for the year ended 31st December 2009 have been adopted by the Bank and have been duly complied with. A statement to this effect is annexed with the report.

### Risk Management Framework

The Risk management function has now taken its root within the financial institutions on a world-wide basis, and is as critical in fulfilling the institutes' financial objectives as the objectives themselves. Its not just a function to foretell and manage an adverse future event, but it brings about the basic function of being informed; being informed of what can or may happen, being informed of what steps/controls need to be taken to reduce/mitigate the level of risk and to be informed and to be reasonably prepared to deal with any undesired event/ circumstances. Decisions emanating from this basic understanding form the cornerstone of our Risk Management Framework.

A strong organizational set-up, with clearly defined roles and responsibilities permits a higher level of articulation of the banks' risk mandate, establishment of a structure that provides for authority, delegation, accountability, and the development of a control framework. Risk management cannot live in a vacuum; in order to be effective, it has to be run on an enterprise level. Our framework comprises of a separate department, with a dedicated and growing team, which share our core strategic values including an effective Sharia'h compliance.

Committees related to the management of risks at BIPL form the main layer of the framework, the inflow/outflow of information is through the dedicated function of risk management. The Head of Credit / Risk, Operations, Finance, Treasury and other related functions review the critical risk areas of operational, credit and market risk as well as other risks being faced by the organization, along with the magnitude of their impact and likelihood of occurrence.

BIPL perceives the management of risk not to be limited to a department or a function, but rather should read-into our daily business routine. Ideas and decisions are heavily based on the risk/ reward trade-off some of the ideas which never see the light of the day are usually the ones which have been shelved due to an unacceptable risk level. The risks when identified and analyzed are further weighed against the applicable risk weights and its impact reviewed on a periodic basis. This pro-active approach helps in outlining the organization's risk tolerance level vis-a-vis BIPL's risk appetite in relation to its size, current position and market standing, with a view to refine processes, controls and guidelines to not only mitigate, but also to effectively manage risk.

### Credit Rating

The Bank has been assigned a long term entity rating of 'A' and short term rating of 'A 1' by Pakistan Credit Rating Agency Limited (PACRA), reflecting BankIslami well conceived business strategy and establishment of an effective operating platform to execute the business strategy.

### Pattern of Shareholding

The pattern of shareholding as at 31st December 2009 is annexed with the report.

### Auditors

The present auditors Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants, retire and being eligible offers themselves for re-appointment. As required under the Code of Corporate Governance, the Audit Committee has recommended the appointment of Ernst & Young Ford Rhodes Sidat Hyder, as auditors for the year ending 31st December 2010.

### Acknowledgments:

The Board would like to place on record its deep appreciation for the State Bank of Pakistan for all the assistance and guidance. We are also thankful to our employees for their kind dedication and commitment during the year under review.

On behalf of the Board



**Hasan A Bilgrami**  
March 04, 2010.



## ANNEXURE TO DIRECTORS' REPORT

The purchase and sale of shares by Directors and Chief Executive Officer during the year are given below:

Name	Designation	No. of Shares as at Jan. 01, 2009	Shares subscribed during the Year	No. of Shares as at Dec. 31, 2009
Chief Justice(R) Mahboob Ahmed	Chairman	130,829	-	130,829
Ahmed G.M.Randeree	Director	51,423,883	-	51,423,883
Shabir Ahmed Randeree	Director	51,423,883	-	51,423,883
Hasan A Bilgrami	Director & Chief Executive Officer	499,079	-	499,079

**Attendance of Board of Directors for the Year 2008:**

Director Name	Total	Attended	Leave of Absence
Chief Justice (Retd.) Mahboob Ahmed	6	6	0
Mr. Ahmed G. M. Randeree	6	4	2
Mr. Ali Raza Siddiqui	6	6	0
Mr. Mohammad Ahmed El Shall	6	5	1
Mr. Hasan Aziz Bilgrami	6	6	0
Mr. Shabbir Ahmed Randeree	6	5	1
Mr. Mohamed Amiri	6	0	6
*Mr. Zaid Moosa Randeree	1	1	0

\* Alternate Director



## Choice of Authentic Shariah Compliant products Blended with unique value added services



With BankIslami, now you can choose Shariah Compliant deposit products blended with unique value added services and delivered through the nationwide network of 102\* Online branches in 49 cities. BankIslami offers the following Shariah Compliant products and services:

- Islami Mahana Munafa Account
- Islami Amadni Certificate
- Islami Bachat Account
- Islami Current Account
- MUSKUN Home Financing
- Islami Auto Ijarah
- Corporate Banking
- Investment Banking
- Biometric ATM
- Internet Banking
- Islami ATM/Debit Card
- Interbank Funds Transfer

Serving you, the Right way

## Islami Bachat Account

## Tradition of Savings With Innovation



BankIslami brings you Islami Bachat Account which is based on Shariah Compliant mode of "Mudarabah" and is authenticated by a renowned Shariah Board. Islami Bachat Account offers the following features:

- Account opening with as low as Rs. 5,000/- only
- Free Online Banking nationwide
- Free Internet Banking
- Facility of Islami ATM/Debit Card
- Interbank Funds Transfer through ATM
- 24/7 Phone Banking

Halal profit payments on monthly basis

102\* Online branches in 49 cities

Serving you, the Right way

# STATEMENT OF INTERNAL CONTROL

## Statement of Management's Responsibility

It is the responsibility of the Bank's management to:

- Establish and maintain an adequate and effective system of internal controls and procedures for an efficient working environment for obtaining desired objectives.
- Evaluate the effectiveness of the Bank's internal control system that encompasses material matters by identifying control objective, reviewing significant policies and procedures and establishing relevant control procedures.

## Management Evaluation of the Effectiveness of the Bank Internal Control System

During the year under review efforts have been made for an effective and efficient internal control system. In accordance with SBP-BSD Circular No. 7 of 2004, the Bank formulated all the key policies and procedures for its different lines of business. While formulating such policies clear line of authority and responsibility have been established in order to ensure an effective internal control system. The Bank has established an audit function independent of line management. The control activities are being closely monitored across the Bank through audit group / compliance & control, which covers all banking activities in general and key risk areas in particular. The Audit Committee of the Board reviews the audit function quarterly which includes program as well as surprise audits.

Internal control system in the Bank is designed to manage, rather than to eliminate the risk of failure to achieve the business objective, and can only provide reasonable and not absolute assurance against material misstatement or loss. However, it is an on going process that includes identification, evaluation and management of significant risks faced by the Bank.

The Board of Directors is ultimately responsible for the internal control system and the Board endorses the above management evaluation.

For and On Behalf of the Board



**Hasan A Bilgrami**  
Chief Executive Officer  
March 04, 2010

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the Code of Corporate Governance contained in the regulations G-1 of the Prudential Regulations for Corporate/Commercial Banking issued by the State Bank of Pakistan for the purpose of establishing a framework of good governance, whereby a listed banking company is managed in compliance with the best practices of corporate governance.

The Bank has applied the principles contained in the Code in the following manner:

1. The Bank encourages representation of independent non-executive directors on its Board of Directors. At present, the Board includes six non-executive directors and one executive director.
2. The directors have confirmed that none of them is serving as a director in more than ten listed companies including this Bank.
3. All the resident directors of the Bank are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI, or NBFIs or, being a member of a stock exchange, has been declared as a defaulter by the stock exchange.
4. No Casual vacancy occurred in the Board during the year.
5. The Bank has prepared Statement of Ethics and Business Practices which has been signed by majority of the Directors and employees of the Bank.
6. The Board has developed a vision and mission statement and an overall corporate strategy and significant policies of the Bank. A complete record of particulars of the significant policies along with the dates on which they were approved or amended has been maintained.
7. All the powers of the Board have been duly exercised and decisions on material transaction, including appointment and determination of remuneration and terms of conditions of the employment of the Chief Executive Officer have been taken by the Board.
8. The meetings of the Board were preside over by the Chairman and, in his absence by a director elected by the Board for this purpose. Six meetings of the Board were held during the year. Written notices/e-mails of the Board meetings, along with agenda and working papers were circulated at least seven days before the meeting. The minutes of the meeting were appropriately recorded and circulated.
9. The management of the Bank has circulated a summary of provisions of various laws i.e. the Companies Ordinance 1984, the Code of Corporate Governance, the Banking Companies Ordinance 1962, the Prudential Regulations of the State Bank of Pakistan and the Listing Regulations of Karachi Stock Exchange as required clause (xiv) of the Code i.e. with respect of 'Orientation Course' of Directors to acquaint them of their duties and responsibilities and enable them to manage the affairs of the Bank on behalf of the shareholders.
10. The Board approved appointments of the Chief Financial Officer (CFO) cum Company Secretary and the Head of Internal Audit including their remuneration and terms of conditions of employment as determined by the CEO.
11. The Directors' Report for this year has been prepared in compliance with the requirement of the Code and fully described the salient matters required to be disclosed.



12. The financial statements of the Bank were duly endorsed by CEO & CFO before the approval of the Board.
13. The directors, CEO and executives do not hold any interest in the shares of the Bank, other than that disclosed in the pattern of shareholding.
14. The Bank has complied with all corporate and financial reporting requirements of the Code.
15. The Board has formed an Audit Committee. It comprises of three members, all of whom are non-executive director including the Chairman of the committee.
16. Four meetings of the Audit Committee were held during the year prior to approval of interim and final results of the Bank and as required by the Code. The terms of reference of the Committee have been formed, approved by the Board and advised to the Committee for compliance.
17. The Board has set up an internal audit function, the members of which are considered suitably qualified and experienced for the purposes and are conversant with the policies and procedures of the Bank.
18. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountant of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Bank and that the firm and all its partner are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
20. We confirm that all others material principles contained in the Code have been complied with.



Hasan A. Bilgrami  
Chief Executive Officer  
March 04, 2010

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance (the statement) with the best practices contained in the Code of Corporate Governance (the Code) for the year ended 31 December 2009 prepared by the Board of Directors of BankIslami Pakistan Limited (the Bank) to comply with the regulation G-1 of the Prudential Regulations for Corporate/Commercial Banking issued by the State Bank of Pakistan.

The responsibility for compliance with the Code is that of the Board of Directors of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Bank's compliance with the provisions of the Code and report if it does not. A review is limited primarily to inquiry of the Bank's personnel and review of various documents prepared by the Bank to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control systems to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Further, Sub-Regulation (xiii a) of Listing Regulation 35 notified by the Karachi Stock Exchange (Guarantee) Limited vide circular number KSE / N-269 dated 19 January 2009 requires the Bank to place before the Board of Directors for their consideration and approval related party transactions, distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price, recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the Audit Committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the Audit Committee. We have not carried out any procedure to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Code, for the year under review.



KARACHI:  
March 04,2010

*Ernst & Young Ford Rhodes Sidat Hyder*

Ernst & Young Ford Rhodes Sidat Hyder  
Chartered Accountants

بَيْتُكَ إِسْلَامِي  
پاکستان



BankIslami

MUSKUN - Home Financing



Live in your Dream Home...



**Build**

(Build your own Home)

**Buy**

(Buy your own Home)

**Renovate**

(Renovate your Home)

**Replacement (BTF)**

(Transfer Interest Based Loan)

BankIslami brings to you "MUSKUN" – Home Financing, the simplest and most convenient way to live in your dream home, the Shariah Compliant way. The features of "MUSKUN" – Home Financing are:

- Approved from renowned Shariah Board
- Tenure up to 20 years
- No payment penalty after first year
- Financing up to 50% of the value of the property
- Financing limit upto Rs. 10 million

Serving you, the Right way

**BankIslami Pakistan**

## Islami Auto Ijarah

# Drive your Dream...



BankIslami brings to you Islami Auto Ijarah which is authenticated by our renowned Shariah Board. Islami Auto Ijarah offers the following features:

- No rentals before the delivery of the vehicle
- Low Security Deposit
- Tenure from 3 to 5 years
- Facility of Takaful coverage (Islamic Insurance)
- Ease of acquiring any new, used or imported vehicle

Serving you, the Right way

# BankIslami Pakistan



# SHARI'AH ADVISER'S ANNUAL REPORT

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

الحمد لله رب العالمين، و الصلاة و السلام على حاتم الايياء و المرسلين، و على آله و صحبه اجمعين، و بعد!

The year under review was the fourth year of Islamic Commercial Banking Operations of BankIslami. This was a year of consolidation for the Bank. To ensure and maintain Shari'ah compliance of highest possible standards in all transactions (particularly Murabahah transactions) in the increased branch network remained the matter of focus. Following were the major development of the period under review:

## Product Development

BankIslami Pakistan Limited had voluntarily stopped Commodity Murabahah transaction after some scholarly reservations raised on the transaction structure. However, huge liquidity arising from tremendous deposits growth necessitated an efficient but Shari'ah compliant Treasury Product for management of liquidity. For this reason, Product Development and Shari'ah team of BankIslami in coordination with prominent market players brought certain improvements in the existing structure of Commodity Murabahah transactions. After considerable efforts BankIslami undertook a few transactions, under the revised structure, during last quarter of the year 2009. Efforts are still in progress to further improve the process which are expected to bring fruits shortly and BankIslami plans to present the revised structure and processes to prominent Shari'ah scholars InshaAllah after post-launching study of the product.

The Bank also carried out major revision of Policy and Procedure Manuals for Deposit, Murabahah, Ijarah, Diminishing Musharakah and Istisnaa' products to make them more user friendly. Finished goods purchase product with the name "Karobar Financing" has been developed for working capital financing during the year.

## Islamic Banking Training

Besides Systems and SOPs employees are the major contributor to success or failure of any organization. BankIslami has greatly emphasized on Islamic banking products to ensure Shari'ah compliance from their end. With a handsome budget allocated for training program and state of the art Training Centers have been established in Karachi, Lahore and Islamabad, a detailed Training Calender was prepared to organize the sessions properly and to ensure that every employee gets proper training. Following Training Methodology was adopted during the training sessions:

Methodology	Target Audience
General Islamic Banking Concepts	All Staff
Specialized Product Training	Staff related to Corporate, Credit, CAD and Audit

Case study based Method of training was introduced which was found very useful by the participants. Training manuals for Murabahah, Ijarah and Diminishing Musharakah products were also developed.

Following are the details of the training sessions held in 2009:

Type	Number of sessions held	Staff trained
General Islamic Banking	29	762
Specialized Product Training	6	231

I am thankful to the members of Product Development and Shari'ah teams who worked hard and travelled extensively to train staff members.

## Review of Assets and Liabilities

Murabahah, Diminishing Musharakah and Istisnaa' remained the main modes of Corporate financing. Murabahah transactions accounted for 44% of the total financing while Istisnaa' and Diminishing Musharakah stood at 39% and 17% respectively. All transaction were done under a specifically approved transaction process flow. All efforts were done to ensure that process flow is developed by the concerned Relationship Manager and his supervisor to ensure that they execute the transaction properly. A system has been placed which ensures that no disbursement takes place without approved process flow. Most of the Murabahah transaction were undertaken under direct payment modality. In case of indirect payment specific reason was recorded before approval of the transaction.

Excess liquidity was placed with Islamic banks through Musharakah and Wakalah modes. A few Commodity Murabahah transactions were undertaken during the last quarter.

On the Liability side, Bank is offering remunerative deposit products on Mudarabah basis and non remunerative deposits are received on the basis of Qard.

## Shari'ah Compliance

In order to maintain Shari'ah compliance following measures were taken;

- Check on Murabahah transactions was increased. After one year, process flows of all Clients are reviewed and compliance check of the transactions is carried out on random basis. This helped in identifying deficiencies in the transactions and correction of the same;
- Branches were required to maintain and provide 'Murabahah Surveillance and Control Sheet' to Shari'ah department on a monthly basis. The excel based model helps in keeping a check on the timely signing of Murabahah Declaration and other details.
- As per SBP guidelines Shari'ah Audit has been separated from Shari'ah Compliance. Under the new system Shari'ah Audit is done by Internal Audit Department which was extensively trained in Islamic Banking products. Internal Audit Department ensures that transactions are done according to the approved process flows and manuals. All deviations are reported to Shari'ah Advisor for review and decision.

## Shari'ah Advisory

During the year bank provided Shari'ah Advisory to an Islamic fund, IGI. Although the progress in this area remained slow due to capital market situations, BankIslami intends to expand this function.

## Furtherance of Islamic Banking

BankIslami took a significant step in promotion of Islamic Banking in different circles. A team of Islamic Scholars from Jamia-tur-Rasheed held a series of sessions with Shari'ah and Product Development Team to seek further clarifications about Islamic Banking and its practical application. Extensive discussions on different products and services were carried out. Alhamdulillah Scholars of Jamia-tur-Rasheed has issued a detailed fatwa in favor of Islamic Banking. We are thankful to the Jamia who acknowledged efforts of BankIslami team in their fatwa.

## Based on the above, I report:

- Each class of transactions with respect to the relevant documentation and procedures adopted by BankIslami has been examined on test check basis;
- In my opinion, the business affairs of BankIslami have been generally carried out in accordance with rules and principles of Shari'ah, SBP regulations and guidelines related to Shari'ah compliance and other rules as well as specific Fatwas and rulings issued by me from time to time;
- In my opinion, the allocation of funds, weightages, profit sharing ratios and profit relating to PLS accounts conform to the basis vetted by me in accordance with Shari'ah rules and principles;

- In my opinion, any earning realized from sources or by means prohibited by Shari'ah rules and principles have been credited to charity account. An amount of Rs. 8.071 million was received from customers in respect of charity and credited to relevant account.

### Recommendations

Based on review, feedback from and interaction with customers of BankIslami, I recommend the following to the management:

- Improvement in area of customer relationship especially with regards to correspondence and sharing of necessary information with customer should be focused by the Bank especially the Credit Administration Department of the Bank should be equipped with relevant training and SOPs;
- Micro finance, Agricultural finance and Education finance should be paid attention in future;
- Although the bank has pioneered Mudarabah financing through its subsidiary BankIslami Mudarabah, more focus on participatory modes of financing is required;
- Commodity Murabahah and other interbank modes need research and improvement in processes and methodology;

May Allah make our efforts successful, determination fortified and Islamic banking prosperous.

و صلی اللہ علی نبینا محمد و آلائہ و سلم



**Irshad Ahmad Aijaz**  
Shari'ah Adviser

# AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of BankIslami Pakistan Limited (the Bank) as at 31 December 2009 and the related profit and loss account, cash flow statement, statement of comprehensive income and statement of changes in equity, together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year then ended, in which are incorporated the unaudited certified returns from the branches except for seven branches which have been audited by us and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's Board of Directors to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with approved accounting standards and the requirements of the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in case of loans and advances (financings) covered more than sixty percent of the total loans and advances (financings) of the Bank, we report that:

- (a) in our opinion proper books of account have been kept by the Bank as required by the Companies Ordinance, 1984 (XLVII of 1984) and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
- (b) in our opinion:
  - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the changes in accounting policies as disclosed in note 5.1 to the accompanying financial statements, with which we concur;
  - (ii) the expenditure incurred during the year was for the purpose of the Bank's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank;
- (c) in our opinion and to the best of our information and according to the explanations given to us the balance sheet, profit and loss account, cash flow statement, statement of comprehensive income and statement of changes in equity, together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan and give the information required by the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and give a true and fair view of the state of the Bank's affairs as at 31 December 2009 and its true balance of the loss, its comprehensive loss, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

Without qualifying our opinion, we draw attention to note 1.2 to the accompanying financial statements which states that the Bank has been granted exemption till March 31, 2010 from the requirement to have the minimum paid-up capital (free of losses) of Rs. 6.00 billion as at 31 December 2009.

Karachi  
March 04,2010

*Ernst & Young Ford Rhodes Sidat Hyder*

Ernst & Young Ford Rhodes Sidat Hyder  
Chartered Accountants

# BALANCE SHEET

AS AT DECEMBER 31, 2009

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>ASSETS</b>			
Cash and balances with treasury banks	8	4,217,515	2,175,413
Balances with other banks	9	2,059,550	2,207,490
Due from financial institutions	10	4,018,813	40,351
Investments	11	6,813,191	5,019,525
Financings	12	13,282,152	6,527,531
Operating fixed assets	13	2,395,304	1,910,648
Deferred tax assets	14	347,016	265,257
Other assets	15	1,153,230	942,385
		<u>34,286,771</u>	<u>19,088,600</u>
<b>LIABILITIES</b>			
Bills payable	16	485,608	353,646
Due to financial institutions	17	156,160	245,939
Deposits and other accounts	18	27,987,378	12,477,955
Sub-ordinated loan		-	-
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities		-	-
Other liabilities	19	917,332	819,239
		<u>29,546,478</u>	<u>13,896,779</u>
<b>NET ASSETS</b>		<u>4,740,293</u>	<u>5,191,821</u>
<b>REPRESENTED BY</b>			
Share capital	20	5,279,679	5,279,679
Reserves		-	-
Accumulated losses		(577,246)	(98,307)
		<u>4,702,433</u>	<u>5,181,372</u>
Surplus on revaluation of assets - net of deferred tax	21	37,860	10,449
		<u>4,740,293</u>	<u>5,191,821</u>
<b>CONTINGENCIES AND COMMITMENTS</b>			
	22		

The annexed notes from 1 to 42 form an integral part of these financial statements.



Chairman



Chief Executive Officer



Director



Director

# PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED DECEMBER 31, 2009

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
Profit / return on financings, investments and placements earned	23	<b>2,193,891</b>	1,468,688
Return on deposits and other dues expensed	24	<b>1,222,169</b>	729,528
Net spread earned		<b>971,722</b>	739,160
Provision against non-performing financings - net	12.8	<b>89,780</b>	130,556
Provision for diminution in the value of investments	11.6	<b>15,000</b>	-
Provision against sukuk murabaha	10.5	<b>6,418</b>	-
Bad debts written off directly		-	-
		<b>111,198</b>	130,556
Net spread after provisions		<b>860,524</b>	608,604
<b>OTHER INCOME</b>			
Fee, commission and brokerage income		<b>37,854</b>	112,117
Dividend income		-	1,741
Income from dealing in foreign currencies		<b>278,054</b>	29,273
Capital gain / (loss) on sale of securities - net	25	<b>2,356</b>	31,273
Unrealised gain / (loss) on revaluation of investments classified as held for trading		-	-
Other income	26	<b>24,423</b>	21,735
Total other income		<b>342,687</b>	196,139
		<b>1,203,211</b>	804,743
<b>OTHER EXPENSES</b>			
Administrative expenses	27	<b>1,755,503</b>	1,028,232
Other provisions / write offs		-	-
Other charges	28	<b>10,617</b>	5,663
Total other expenses		<b>1,766,120</b>	1,033,895
		<b>(562,909)</b>	(229,152)
Extra ordinary / unusual items		-	-
<b>LOSS BEFORE TAXATION</b>		<b>(562,909)</b>	(229,152)
<b>Taxation</b> - Current		<b>(12,549)</b>	(87)
- Prior years		-	-
- Deferred		<b>96,519</b>	176,309
	29	<b>83,970</b>	176,222
		<b>(478,939)</b>	(52,930)
<b>LOSS AFTER TAXATION</b>		<b>(478,939)</b>	(52,930)
Accumulated losses brought forward		<b>(98,307)</b>	(45,377)
Accumulated losses carried forward		<b>(577,246)</b>	(98,307)
<b>Basic loss per share - Rupee</b>	30	<b>(0.91)</b>	(0.12)
<b>Diluted loss per share - Rupee</b>	30	<b>(0.91)</b>	(0.12)

The annexed notes from 1 to 42 form an integral part of these financial statements.



Chairman



Chief Executive Officer



Director



Director

# STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2009

Note	December 31, 2009	December 31, 2008
	----- Rupees in `000 -----	
<b>Loss after taxation</b>	<b>(478,939)</b>	<b>(52,930)</b>
Other comprehensive income	-	-
<b>Total comprehensive loss for the year</b>	<b>(478,939)</b>	<b>(52,930)</b>

The annexed notes from 1 to 42 form an integral part of these financial statements.



Chairman

Chief Executive Officer

Director

Director

# CASH FLOW STATEMENT


FOR THE YEAR ENDED DECEMBER 31, 2009

Note	December 31, 2009	December 31, 2008
	----- Rupees in `000 -----	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Loss before taxation	(562,909)	(229,152)
Less: Dividend income	-	(1,741)
	<u>(562,909)</u>	<u>(230,893)</u>
<b>Adjustments:</b>		
Depreciation	305,284	163,211
Amortisation	25,453	5,657
Depreciation on operating Ijarah assets	29,266	-
Provision against non-performing financings	89,780	130,556
Provision for diminution in the value of investments	15,000	-
Provision against sukuk murabaha	6,418	-
Gain on sale of property and equipment - net	(192)	(1,297)
Deferred cost amortised	16,083	16,019
	<u>487,092</u>	<u>314,146</u>
	(75,817)	83,253
<b>(Increase) / decrease in operating assets</b>		
Due from financial institutions	(3,984,880)	584,686
Financings	(6,873,667)	(2,695,220)
Others assets (excluding advance taxation and deferred cost)	(232,822)	(150,988)
	<u>(11,091,369)</u>	<u>(2,261,522)</u>
<b>Increase / (decrease) in operating liabilities</b>		
Bills payable	131,962	268,648
Due to financial institutions	(89,779)	175,939
Deposits and other accounts	15,509,423	2,543,673
Other liabilities	98,093	305,772
	<u>15,649,699</u>	<u>3,294,032</u>
	4,482,513	1,115,763
Income tax paid	(6,656)	(6,360)
<b>Net cash flow from operating activities</b>	<u>4,475,857</u>	<u>1,109,403</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Net investments in available for sale securities	(1,766,494)	(1,152,273)
Dividend received	-	1,741
Investments in operating fixed assets	(817,702)	(990,641)
Sale proceeds of property and equipment disposed off	2,501	5,746
<b>Net cash used in investing activities</b>	<u>(2,581,695)</u>	<u>(2,135,427)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Issue of share capital	-	1,398,270
<b>Net cash flow from financing activities</b>	<u>-</u>	<u>1,398,270</u>
<b>Net increase in cash and cash equivalents</b>	<u>1,894,162</u>	<u>372,246</u>
<b>Cash and cash equivalents at beginning of the year</b>	31 <u>4,382,903</u>	<u>4,010,657</u>
<b>Cash and cash equivalents at end of the year</b>	31 <u>6,277,065</u>	<u>4,382,903</u>

The annexed notes from 1 to 42 form an integral part of these financial statements.



Chairman



Chief Executive Officer



Director



Director



# STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2009

	Share capital	Accumulated loss	Total
	-----Rupees in `000-----		
<b>Balance as at January 01, 2008</b>	<b>3,200,000</b>	<b>(45,377)</b>	<b>3,154,623</b>
Issue of right shares during the year	1,079,679	-	1,079,679
Allotment of right shares during the year - pending issuance	1,000,000	-	1,000,000
Net loss for the year	-	(52,930)	(52,930)
Other comprehensive income	-	-	-
<b>Total comprehensive loss for the year ended December 31, 2008</b>	-	(52,930)	(52,930)
<b>Balance as at December 31, 2008</b>	<b>5,279,679</b>	<b>(98,307)</b>	<b>5,181,372</b>
Net loss for the year	-	(478,939)	(478,939)
Other comprehensive income	-	-	-
<b>Total comprehensive loss for the year ended December 31, 2009</b>	-	(478,939)	(478,939)
<b>Balance as at December 31, 2009</b>	<b>5,279,679</b>	<b>(577,246)</b>	<b>4,702,433</b>

The annexed notes from 1 to 42 form an integral part of these financial statements.



Chairman



Chief Executive Officer



Director



Director

# NOTES TO THE FINANCIAL STATEMENT

## FOR THE YEAR ENDED DECEMBER 31, 2009

### 1. STATUS AND NATURE OF BUSINESS

- 1.1 BankIslami Pakistan Limited (the Bank) was incorporated in Pakistan as a public limited company on October 18, 2004 under the Companies Ordinance, 1984 to carry out business of an Islamic Commercial Bank in accordance with the principles of Islamic Shariah.

The Bank was granted a 'Scheduled Islamic Commercial Bank' license on March 18, 2005, and formally commenced operations as a Scheduled Islamic Commercial Bank with effect from April 07, 2006, on receiving notification in this regard from the State Bank of Pakistan (SBP) under section 37 of the State Bank of Pakistan Act, 1956. Currently, the Bank is engaged in corporate, commercial, consumer, investment and retail banking activities.

The registered office of the Bank is situated at 11th Floor, Dolmen City, Marine Drive, Block-4, Clifton, Karachi. The Bank commenced its operations from April 07, 2006. The shares of the Bank are quoted on the Karachi Stock Exchange. The Bank is operating with 102 branches including 32 sub branches (2008: 102 branches) as at December 31, 2009. The Pakistan Credit Rating Agency (Private) Limited (PACRA) has assigned the long term credit rating of the Bank as A ("Single A") and the short term rating as A1 ("A One").

- 1.2 The State Bank of Pakistan (SBP) vide BSD Circular No. 07 of 2009 dated April 15, 2009 has increased the Minimum Capital Requirement (MCR) for Banks upto Rs 10 billion to be achieved in a phased manner by December 31, 2013. The Minimum Capital Requirement (free of losses) as of December 31, 2009 was Rs 6 billion. The paid up capital of the Bank (free of losses) as of December 31, 2009 amounts to Rs 4.702 billion. The Board of Directors, in order to comply with the enhanced capital requirement, is considering various options including but not limited to issue of right shares and acquisition options. In this connection, the Bank has already made an announcement to Karachi Stock Exchange about its decision to enter into a Memorandum of Understanding (MoU) with another Islamic Commercial Bank in relation to its merger/acquisition into/by the Bank. The Board is confident that it will meet the Minimum Capital Requirement within the stipulated time. In view of the above, the Bank has been granted an exemption till March 31, 2010 to meet the Minimum Capital Requirement by the SBP, vide its letter BSD/BAI-3/608/191/2010 dated March 3, 2010.

### 2. BASIS OF PRESENTATION

- 2.1 These financial statements have been prepared in accordance with the requirements of State Bank of Pakistan (SBP) vide BSD Circular No. 4 dated February 17, 2006.
- 2.2 The Bank provides financing mainly through shariah compliant financial products. Except for Murabaha transactions (which are accounted for under the Islamic Financial Accounting Standard - 1), the purchases, sales and rentals arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of rental / profit thereon. Income, if any, received which does not comply with the principles of Islamic Shariah is recognised as charity payable.
- 2.3 These financial statements are separate financial statements of the Bank in which investments in subsidiary are accounted for on the basis of direct equity interest and are not consolidated. The consolidated financial statements of the Group are being issued separately.

### 3. STATEMENT OF COMPLIANCE

- 3.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984, the requirements of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 or directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan. Wherever the requirements of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 or directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan differ with the requirements of IFRS or IFAS, the requirements of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 or the requirements of the said directives shall prevail.



3.2 SBP vide BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard 39, Financial Instruments: Recognition and Measurement (IAS 39) and International Accounting Standard 40, Investment Property (IAS 40) for Banking companies till further instructions. Further, according to the notification of SECP dated April 28, 2008, the IFRS 7 "Financial Instruments: Disclosures" has not been made applicable to banks. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirement of various circulars issued by SBP.

#### 4. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for certain financial instruments which have been marked to market and are carried at fair value as stated in note 5.3.

#### 5. SIGNIFICANT ACCOUNTING POLICIES

##### 5.1 Change in accounting policies and disclosure

The accounting policies adopted in the preparation of these financial statements are consistent with those followed in the preparation of the Bank's financial statements for the year ended 31 December 2008, except for changes resulting from the adoption of the following accounting standards as described below:

##### 5.1.1 IAS 1 - Presentation of Financial Statements (Revised)

The revised standard became effective for accounting period beginning on or after 1 January 2009. The standard separates owner and non-owner changes in equity. The statement of changes in equity includes only details of transactions with owners, with non-owner changes in equity presented as a single line item in the statement of changes in equity. In addition, the standard introduces the statement of comprehensive income which presents all items of recognized income and expense, either in one single statement, or in two linked statements. The Bank has adopted two statement approach and, has accordingly, presented profit and loss account and statement of comprehensive income separately. However, in accordance with the requirements of the Companies Ordinance, 1984 and SBP directives, surplus / (deficit) on revaluation of available-for-sale investments is reported under separate account shown below equity and is not taken to the statement of comprehensive income and statement of changes in equity.

##### 5.1.2 Adoption of IFAS - 2 Ijarah

The standard became effective during the year and deals with the accounting for Ijarah financing contracts undertaken by the Bank. The standard is applicable prospectively for Ijarah contracts entered into on or after 01 January 2009. As a result of application of this standard, the Bank has recorded the assets leased out under Ijarah arrangements at cost less depreciation and impairment, if any which have been included under "financings". The rentals from Ijarah and depreciation expense on ijarah assets are recognised in the profit and loss account over the term of the contract and have been reported under "profit / return on financings , investments and placements earned" in these financial statements. Previously, the Ijarah arrangements were accounted for by the Bank as finance leases. Had the Bank applied its previous accounting policy in respect of Ijarah contracts entered into on or after 01 January 2009, the loss before taxation for the year and total assets would have been decreased and increased by Rs 29.506 million.

##### 5.2 Cash and cash equivalents

Cash and cash equivalents comprise of cash and balances with treasury and balances with other banks in current and deposit accounts.

##### 5.3 Investments

In accordance with BSD Circular No.10 and 14 dated July 13, 2004 and September 24, 2004 respectively, issued by SBP, the Bank classifies its investment portfolio into 'held for trading', 'held to maturity' and 'available for sale' securities as follows:

**Held for trading**

These are securities which are either acquired for generating profit from short-term fluctuations in market prices or dealer's margin or are securities included in a portfolio in which a pattern of short-term profit taking exists.

**Held to maturity**

These are securities with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold to maturity.

**Available for sale**

These are investments that do not fall under the held for trading or held to maturity categories.

Investments are initially recognised at cost which in case of investments other than 'held for trading' includes transaction costs associated with the investment.

In accordance with the requirements of SBP, quoted securities other than those classified as held to maturity are stated at market value. Investments classified as held to maturity are carried at amortised costs less impairment, if any. Unquoted securities and investment in subsidiary are valued at cost less impairment, if any.

Surplus / (deficit) arising on revaluation of the Bank's held-for-trading investment portfolio is taken to the profit and loss account. The surplus / (deficit) arising on revaluation of quoted securities classified as available-for-sale is kept in "Surplus / Deficit on Revaluation of Securities account" and is shown in the balance sheet below equity. The surplus / (deficit) arising on these securities is taken to the profit and loss account when actually realised upon disposal.

Provision for diminution in the value of securities is made after considering impairment, if any, in their value and charged to profit and loss account.

Profit and loss on sale of investments is included in profit and loss currently.

Premium or discount on debt securities classified as available for sale is amortised using effective interest method and taken to the profit and loss account.

**5.4 Trade date accounting**

All 'regular way' purchases and sales of financial assets are recognised on the trade date, i.e. the date on which commitment to purchase / sale is made by the Bank. Regular way purchases or sales of financial assets are those, the contract for which requires delivery of assets within the time frame generally established by regulation or convention in the market place.

**5.5 Financings**

Financings are financial products originated by the Bank and principally comprise Murabaha, Istisna, Ijarah, Salam, Musawamah and Diminishing Musharaka receivables. These are stated at amortised cost (except for Murabaha which is accounted for at gross receivable) net of general and specific provisions.

Provision against non-performing financing is made in accordance with the requirements of the Prudential Regulations issued by SBP and charged to profit and loss account. Specific provisions are made for identified doubtful financing in addition to general provisioning requirements. Financings are written off when there is no realistic prospect of recovery.

Murabaha to the purchase orderer is a sale transaction wherein the first party (the Bank) sells to the client/customer a Sharia compliant assets / goods for cost plus a pre-agreed profit. In principle on the basis of an undertaking (Promise-to-Purchase) from the client (the purchase orderer), the Bank purchases the assets / goods subject of the Murabaha from a third party and takes the possession thereof, however the Bank can appoint the client as its agent to purchase the assets / goods on its behalf. Thereafter, it sells it to the client at cost plus the profit agreed upon in the promise.



Import Murabaha is a product, used to finance a commercial transaction which consists of purchase by the Bank (generally through an undisclosed agent) the goods from the foreign supplier and selling them to the customer after getting the title to and possession of the goods. Murabaha financing is extended to all types of trade transactions i.e., under Documentary Credits (LCs), Documentary Collections and Open Accounts.

Istisn'a is an order to manufacture or construct some assets. The Bank purchases marketable / exportable goods under Istisn'a mode and sells them through an agent.

Ijarah is a contract in which the Bank buys and rents a productive asset to a person short of funds and in need of that asset.

Salam is a sale transaction where the seller undertakes to supply some specific goods to the buyer at a future date against an advance price fully paid on spot.

Musawamah is a sale transaction in which price of a commodity to be traded is bargained between seller and the purchaser without any reference to the cost incurred by the seller.

Diminishing Musharaka represents an asset in joint ownership whereby a partner promises to buy the equity share of the other partner until the title to the equity is totally transferred to him. The partner using the asset pays the proportionate rental of such asset to the other partner (the Bank).

Musharaka / Modaraba are different types of partnerships in business with distribution of profit in agreed ratio and distribution of loss in the ratio of capital invested.

**5.6 Operating fixed assets**

**5.6.1 Property and equipment**

Property and equipment are stated at cost less accumulated depreciation and impairment, if any. Depreciation is computed using the straight-line method by taking into consideration the estimated useful life of the related assets at the rates specified in note 13.2 to the financial statements. Depreciation on additions / deletions during the year is charged for the proportionate period for which the asset remained in use.

The carrying values of property and equipment are reviewed at each reporting date for indication that an asset may be impaired and carrying values may not be recovered. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount. The recoverable amount of property and equipment is the greater of net selling price and value in use.

Subsequent costs are included in the assets carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repair and maintenance are charged to the profit and loss account.

An item of property and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal.

Residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each financial year end.

Gain and loss on disposal of assets are included in profit and loss currently.

**5.6.2 Capital work in progress**

These are stated at cost less impairment, if any.

**5.6.3 Intangible assets**

These are stated at cost less accumulated amortisation and impairment, if any. Amortisation is charged over the useful life of the asset on systematic basis to income applying the straight line method at the rate specified in note 13.3 to the financial statements.

Amortisation on additions is charged from the month in which the assets are put to use while no amortisation is charged in the month in which the assets are deleted.

Software and other development costs are only capitalised to the extent that future economic benefits are expected to be derived by the Bank.

The carrying amounts are reviewed at each balance sheet date to assess whether they are recorded in excess of their recoverable amounts, and where carrying values exceed estimated recoverable amount, assets are written down to their estimated recoverable amount.

## 5.7 Taxation

### 5.7.1 Current taxation

Provision for taxation is based on the taxable income for the year determined in accounts with the prevailing laws for taxation on income. The charge for tax also includes adjustments, where considered necessary relating to prior years.

### 5.7.2 Deferred taxation

Deferred tax is provided using the balance sheet liability method on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences and un-absorbed tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and un-absorbed tax losses can be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on the tax rates (and tax laws) that have been enacted or subsequently enacted at the balance sheet date.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

The Bank also recognizes deferred tax asset / liability on deficit / surplus on revaluation of assets which is adjusted against the related deficit / surplus in accordance with the requirements of IAS 12 'Income Taxes'.

## 5.8 Staff retirement benefits

### 5.8.1 Defined benefit plan

The Bank operates an approved and unfunded gratuity scheme for all of its permanent employees. The contribution to the scheme is made on the basis of actuarial recommendations. Actuarial valuation is carried out at each year end using the Projected Unit Credit Method. Actuarial gains and losses are recognised as income or expense over the average remaining working lives of the employees, if the net cumulative unrecognised actuarial gains or losses for the Scheme at the end of the previous financial year exceed 10% of the higher of defined benefit obligation and the fair value of the plan assets.

### 5.8.2 Defined contribution plan

The Bank operates an approved funded contributory provident fund scheme for all of its permanent employees. Equal monthly contributions are made both by the Bank and the employees at the rate of 10 percent of the basic salary. The Bank has no further payment obligations once the contributions have been paid. The contribution made by the Bank is recognised on employee benefit expense when they are done.

## 5.9 Revenue recognition

5.9.1 Profit from Murabaha is accounted for on consummation of Murabaha transaction. However, profit on the portion of revenue not due for payment is deferred by accounting for unearned Murabaha income with a corresponding credit to deferred Murabaha income which is recorded as a liability. The same is then recognised as revenue on a time proportionate basis.



- 5.9.2 Profit from Istisn'a, Diminishing Musharaka, Salam and Musawamah are recognised on a time proportionate basis.
- 5.9.3 Profit from Ijarah contracts is recognised on a pattern reflecting a constant periodic return on the net investment outstanding in accordance with International Accounting Standard 17 "Leases".  
  
Profit from Ijarah contracts entered on or after January 01, 2009 is recognized in the profit and loss account over the term of the contract net of depreciation expense relating to the Ijarah assets.
- 5.9.4 Profit on Diminishing Musharaka is recognised on an accrual basis.
- 5.9.5 Provisional profit of Musharaka / Modaraba financing is recognised on accrual basis. Actual profit / loss on Musharaka and Modaraba financings is adjusted for declaration of profit by Musharaka partner / modarib or at liquidation of Musharaka / Modaraba.
- 5.9.6 Profit on classified financing is recognised on receipt basis.
- 5.9.7 Dividend income is recognised when the right to receive dividend is established.
- 5.9.8 Gains and losses on sale of investments are included in profit and loss currently.
- 5.9.9 Fee on issuance of letter of credit and acceptance is recognised on receipt basis as generally the transaction consummates within an accounting period. Fee on guarantees, if considered material, is recognised over the period of guarantee.

## **5.10 Financial instruments**

### **5.10.1 Financial assets and financial liabilities**

Financial assets and financial liabilities are recognised at the time when the Bank becomes a party to the contractual provisions of the instrument. Financial assets are de-recognised when the contractual right to future cash flows from the asset expire or is transferred along with the risk and reward of the asset. Financial liabilities are de-recognised when obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial asset and liabilities is recognised in the profit and loss account of the current period.

### **5.10.2 Offsetting of financial instruments**

Financial assets and financial liabilities are only offset and the net amount is reported in the balance sheet when there is a legally enforceable right to set-off the recognised amounts and the Bank intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

### **5.10.3 Derivatives**

Derivative financial instruments are recognised at fair value. In the case of equity futures, the fair value is calculated with reference to quoted market price. Derivatives with positive market values (unrealised gains) are included in other receivables and derivatives with negative market values (unrealised losses) are included in other liabilities in the balance sheet. The resultant gains and losses are taken to profit and loss currently.

## **5.11 Related party transactions**

Transactions with related parties are at arm's length prices except for transactions with executives that are undertaken in accordance with their terms of employment.

## **5.12 Foreign currencies**

### **Functional and presentation currency**

Items included in the financial statements are measured using the currency of the primary economic environment in which the Bank operates. The financial statements are presented in Pakistani Rupees, which is the Bank's functional and presentation currency.



**Foreign currency transactions**

Foreign currency transactions are translated into local currency at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into rupees at the exchange rates prevailing at the balance sheet date. Forward exchange promises are revalued using forward exchange rates applicable to their respective remaining maturities.

**Translation gains and losses**

Translation gains and losses are included in the profit and loss account.

**Commitments**

Commitments for outstanding forward foreign exchange contracts disclosed in these financial statements are translated at contracted rates. Contingent liabilities/commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in rupee terms at the rates of exchange ruling on the balance sheet date.

**5.13 Fiduciary assets**

Assets held in a fiduciary capacity are not treated as assets of the Bank in the financial statements.

**5.14 Provisions**

Provision are recognised when the Bank has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

Provisions for guarantee claims and other off balance sheet obligations are recognised when intimated and reasonable certainty exists for the Bank to settle the obligation. Charge to profit and loss account is stated net off expected recoveries.

**5.15 Deferred costs**

These represent preliminary, formation and pre-operating cost and expenses incurred on issue of shares. These are being amortised over a period of five years.

**5.16 Impairment**

The carrying amount of assets is reviewed at each balance sheet date for impairment whenever events of changes in circumstances indicate that the carrying amount of the assets may not be recoverable. If such indication exists, and where the carrying amount exceeds the estimated recoverable amount, assets are written down to their recoverable amounts. The resulting impairment loss is taken to the profit and loss account.

**5.17 Segment reporting**

A segment is a distinguishable component of the Bank that is engaged in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Bank's primary format of reporting is based on business segments.

**5.17.1 Business Segments****Trading and Sales**

It includes equity, foreign exchanges, commodities, own securities and placements.

**Retail Banking**

It includes retail financings, deposits and banking services offered to its retail customers and small and medium enterprises.





## Commercial Banking

It includes project finance, export finance, trade finance, Ijarah, guarantees and bills of exchange relating to its corporate customers.

### 5.17.2 Geographical Segments

The Bank has 102 (2008: 102) branches / sub branches and operates only in Pakistan.

### 5.18 Assets acquired in satisfaction of claims

The Bank occasionally acquires assets in settlement of certain financings. These are stated at lower of the net realizable value of the related advances and the current fair value of such assets.

## 6. Accounting standards not yet effective

The following revised standards, amendments and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation.

Standard or interpretation	Effective date (accounting periods beginning on or after)
IAS 24 - Related Party Disclosures (Revised)	January 01, 2011
IAS 27 - Consolidated and Separate Financial Statements (Amendment)	July 01, 2009
IAS 32 - Financial Instruments: Presentation - Classification of Rights Issues (Amendment)	February 01, 2010
IFRS 2 - Share-based Payments: Amendments relating to Group Cash-settled Share-based Payment Transactions	January 01, 2010
IFRS 3 - Business Combinations (Revised)	July 01, 2009
IFRIC 14 - IAS 19 - The Limit on Defined Benefit Assets, Minimum Funding Requirements and their Interaction (Amendments)	January 01, 2011
IFRIC 17 - Distributions of Non-cash Assets to owners	July 01, 2009
IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments	July 01, 2010

The Bank expects that the adoption of the above revisions, amendments and interpretations of the standards will not materially effect the Bank's financial statements in the period of initial application.

In addition to the above, amendments to various accounting standards have also been issued by the IASB as a result of its annual improvement project in April 2009. Such improvements are generally effective for accounting periods beginning on or after 01 January 2010. The Bank expects that such improvements to the standards will not have any material impact on the Bank's financial statements in the period of initial application.

## 7. Significant accounting judgments and estimates

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank's accounting policies. Estimates / judgments and associated assumptions used in the preparation of the financial statements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.



The estimates / judgments and associated assumptions are reviewed on an ongoing basis. Revision to the accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods. The changes in estimate made during the year and impact on the financial statements are disclosed in note 12.8.1. The estimates, judgments and assumptions that have significant effect on the financial statements are as follows:

	<b>Note</b>
Classification of investments	5.3 & 11
Useful lives of assets and methods of depreciation / amortisation	5.6 & 13
Deferred taxation	5.7.2 & 14
Provision against non-performing financings	5.5 & 12.7
Defined benefit plan	5.8.1 & 33

	<b>Note</b>	<b>December 31, 2009</b>	<b>December 31, 2008</b>
----- Rupees in `000 -----			
<b>8. CASH AND BALANCES WITH TREASURY BANKS</b>			
In hand			
- local currency		<b>829,014</b>	933,924
- foreign currencies		<b>117,355</b>	95,300
<b>With State Bank of Pakistan in</b>		<b>946,369</b>	1,029,224
- local currency current accounts			
- foreign currency deposit accounts	8.1	<b>2,564,617</b>	781,475
- Cash Reserves		<b>29,484</b>	11,469
- Special Cash Reserves		<b>35,803</b>	13,842
- US Dollar Clearing Account		<b>23,205</b>	8,846
	8.2	<b>88,492</b>	34,157
<b>With National Bank of Pakistan in</b>		<b>3,599,478</b>	815,632
- local currency current accounts			
		<b>618,037</b>	330,557
		<b>4,217,515</b>	2,175,413

- 8.1 Includes Rs. 2,302.563 million (2008: Rs. 490.766 million) held against Cash Reserve Requirement and Statutory Liquidity Requirement which is to be maintained to comply with the requirements of SBP issued from time to time. Balance amount is available to the Bank for its operations.
- 8.2 Includes Rs. 63.506 million (2008: Rs. 23.35 million) held against Cash Reserve Requirement and Special Cash Reserves Requirement. Balance amount is available to the Bank for its operations. These deposits do not carry any return.

	<b>Note</b>	<b>December 31, 2009</b>	<b>December 31, 2008</b>
----- Rupees in `000 -----			
<b>9. BALANCES WITH OTHER BANKS</b>			
<b>In Pakistan</b>			
- on current accounts		<b>16,015</b>	9,806
- on deposit accounts	9.1	<b>1,539,014</b>	2,099,942
		<b>1,555,029</b>	2,109,748
<b>Outside Pakistan</b>			
- on current accounts		<b>504,521</b>	89,832
- on deposit accounts		<b>-</b>	7,910
		<b>504,521</b>	97,742
		<b>2,059,550</b>	2,207,490

- 9.1 Represents deposits with various Islamic commercial banks under Musharaka and Modaraba arrangements with maturities less than 3 months. The expected profit rates on these arrangements ranges between 5 % and 9.5 % (2008: 13 % and 13.5 %) per annum.



	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>10. DUE FROM FINANCIAL INSTITUTIONS</b>			
Sukuk Murabaha	10.1	6,418	40,351
Commodity Murabaha - local currency	10.2	2,218,813	-
	10.3	2,225,231	40,351
Musharaka Placement	10.4	1,800,000	-
		<u>4,025,231</u>	<u>40,351</u>
Provision against Sukuk Murabaha	10.5	(6,418)	-
		<u>4,018,813</u>	<u>40,351</u>

10.1 The Bank entered into Sukuk Murabaha arrangement under which the Bank appoints its client as an agent under asset purchase agreement to purchase the underlying Sukuks from the open market on its behalf and later sells them on deferred Murabaha basis. This carries profit at the rate of 16.75% (2008: 16.75%) per annum.

10.2 The Bank has entered into Commodity Murabaha agreements under which the Bank purchases an underlying commodity from open market through an agent and sells it to a financial institution on credit with profit. The profit rate on the Commodity Murabaha ranges between 11.5% and 12.4% (2008:nil) per annum and have a maturity ranging from 2 days to 18 days.

	Note	December 31, 2008	December 31, 2007
----- Rupees in `000 -----			
10.3 Murabaha sale price		25,898,652	1,197,413
Purchase price		<u>(25,850,000)</u>	<u>(1,165,000)</u>
		<u>48,652</u>	<u>32,413</u>
<b>Deferred Murabaha income</b>			
Opening balance		582	11,765
Deferred during the year		48,652	32,413
Recognised during the year		<u>(42,232)</u>	<u>(43,596)</u>
		<u>7,002</u>	<u>582</u>
<b>Murabaha receivable</b>			
Opening balance		40,351	625,037
Sales during the year		25,898,652	1,197,413
Received during the year		<u>(23,713,772)</u>	<u>(1,782,099)</u>
		<u>2,225,231</u>	<u>40,351</u>

10.4 The Bank has entered into Musharaka Placement arrangements under which the profit rate ranges from 12.35% to 12.50% (2008: Nil) per annum and have a maturity ranging from 2 days to 4 days.

10.5 This represents provisioning in respect of Sukuk Murabaha arrangement with an investment bank undertaken on November 17, 2008. The maturity date of the deal was February 08, 2009. The total murabaha arrangement amounts to Rs 28.5 million against which Rs 22.1 million was received during the year. The Bank is making efforts to recover the balance outstanding, however on the basis of the Bank has made a provision for against the outstanding balance.

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>10.6 Particulars of due from financial institutions</b>			
In local currency		4,018,813	40,351
In foreign currency		-	-
		<u>4,018,813</u>	<u>40,351</u>



## 11. INVESTMENTS

	Note	December 31, 2009			December 31, 2008		
		Held by the Bank	Given as collateral	Total	Held by the Bank	Given as collateral	Total
----- Rupees in `000 -----							
<b>11.1 Investments by types</b>							
<b>Available for sale securities</b>							
- Sukuk Certificates	11.3	6,578,908	-	6,578,908	4,812,435	-	4,812,435
- Mutual Funds							
Open ended mutual funds	11.4	15	-	15	-	-	-
Closed end mutual fund	11.4	6	-	6	-	-	-
		<u>6,578,929</u>	-	<u>6,578,929</u>	<u>4,812,435</u>	-	<u>4,812,435</u>
<b>Subsidiary</b>							
- Unlisted company	11.5	191,015	-	191,015	191,015	-	191,015
<b>Total investment at cost</b>		<u>6,769,944</u>	-	<u>6,769,944</u>	<u>5,003,450</u>	-	<u>5,003,450</u>
Less: provision for diminution in value of investments	11.6	(15,000)	-	(15,000)	-	-	-
<b>Investments - net of provision</b>		<u>6,754,944</u>	-	<u>6,754,944</u>	<u>5,003,450</u>	-	<u>5,003,450</u>
Surplus on revaluation of available for sale securities	21.1	58,247	-	58,247	16,075	-	16,075
<b>Total investments at market value</b>		<u><u>6,813,191</u></u>	-	<u><u>6,813,191</u></u>	<u><u>5,019,525</u></u>	-	<u><u>5,019,525</u></u>

	Note	December 31, 2009	December 31, 2008
		----- Rupees in `000 -----	
<b>11.2 Investments by segments</b>			
<b>Federal government securities:</b>			
- Sukuk certificates	11.3	2,250,000	250,000
<b>Fully paid up ordinary shares:</b>			
- Unlisted subsidiary company	11.5	191,015	191,015
<b>Term Finance Certificates, Debentures, Bonds and Participation Term Certificates:</b>			
- Sukuk certificates	11.3	4,328,908	4,562,435
<b>Other investments</b>			
- Mutual Funds			
Open ended mutual funds	11.4	15	-
Closed end mutual fund	11.4	6	-
		<u>6,769,944</u>	<u>5,003,450</u>
Less: provision for diminution in value of investments and impairment	11.6	(15,000)	-
<b>Investments - net of provision</b>		<u>6,754,944</u>	<u>5,003,450</u>
Surplus on revaluation of available for sale securities	21.1	58,247	16,075
<b>Total investments at market value</b>		<u><u>6,813,191</u></u>	<u><u>5,019,525</u></u>

### 11.3 Details of investment in Sukuk

Name of the investee company	Note	2009	2008	Face Value (Rupees)	2009	2008	2009	2008
		Number of Certificates			Cost Rupees in '000	Cost Rupees in '000	Instrument rating	
<b>Sukuk Certificates</b>								
First WAPDA Sukuk	11.3.1	60,000	50,000	5,000	299,213	250,112	Unrated	Unrated
Second WAPDA Sukuk	11.3.2	134,000	134,000	5,000	668,238	670,000	Unrated	Unrated
KSEW Sukuk-1	11.3.3	38,000	38,000	5,000	190,000	190,000	Unrated	Unrated
KSEW Sukuk-2	11.3.4	92,800	92,800	5,000	464,000	464,000	Unrated	Unrated
Pak Electron Sukuk	11.3.5	60,000	60,000	5,000	257,143	300,000	A+	A+
Amtex Sukuk	11.3.6	59,000	59,000	5,000	295,000	295,000	A-	A
Engro Chemical Sukuk	11.3.7	65,000	50,000	5,000	321,574	250,000	AA	AA
Security Leasing Sukuk	11.3.8	2,000	2,000	5,000	7,500	10,000	BBB-	BBB+
Shahmurad Sugar Mills Sukuk	11.3.9	250	250	1,000,000	250,000	250,000	A-	A-
Second Sitara Chemicals Sukuk	11.3.10	10,000	10,000	5,000	25,000	37,500	AA-	AA-
Third Sitara Chemicals Sukuk	11.3.11	8,000	8,000	5,000	40,000	40,000	AA-	AA-
Sitara Energy Sukuk - 1	11.3.12	5,000	5,000	5,000	10,413	20,413	Unrated	Unrated
Sitara Energy Sukuk - 2	11.3.13	4,000	4,000	5,000	20,000	20,000	Unrated	Unrated
New Allied Electronics (LG) Sukuk	11.3.14	11,000	11,000	5,000	55,000	55,000	Default	Default
Sui Southern Gas Company Sukuk	11.3.15	84,000	84,000	5,000	420,000	420,000	AA	AA
Kohat Cement Sukuk	11.3.16	27,000	27,000	5,000	130,410	130,410	Withdrawn	Withdrawn
Eden Housing Sukuk	11.3.17	50,000	50,000	5,000	218,750	250,000	A	A
Eden Developers Sukuk	11.3.18	40,000	40,000	5,000	100,000	200,000	BBB-	A-
Optimus Sukuk	11.3.19	50,000	50,000	5,000	229,167	250,000	A	A
LESCO Sukuk	11.3.20	42,000	42,000	5,000	210,000	210,000	Unrated	Unrated
HBFC Sukuk	11.3.21	15,000	15,000	5,000	67,500	75,000	A+	A+
Three Star Hosiery Sukuk	11.3.22	-	15,000	5,000	-	75,000	-	Unrated
Haq Bahu Sugar Mill Sukuk - 1	11.3.23	10,000	10,000	5,000	50,000	50,000	Unrated	Unrated
Haq Bahu Sugar Mill Sukuk - 2	11.3.24	-	10,000	5,000	-	50,000	-	Unrated
Ijarah GOP Sukuk	11.3.25	2,500	2,500	100,000	250,000	250,000	Unrated	Unrated
Ijarah GOP Sukuk - 3	11.3.26	20,000	-	100,000	2,000,000	-	Unrated	Unrated
					<b>6,578,908</b>	<b>4,812,435</b>		

11.3.1 These carry profit at the rate of six months KIBOR plus 35 basis points (2008: six months KIBOR plus 35 basis points) receivable on semi-annual basis with maturity in October 2012. The principal will be repaid on maturity. The rentals are backed by Government of Pakistan's Sovereign Guarantee. At December 31, 2009, these had a market value of Rs. 311,610 thousand (2008: Rs. 259,487 thousand).

During the year, the Bank purchased 10,000 certificates on June 25, 2009 of WAPDA-I Sukuk through a negotiated transaction for a cash consideration of Rs. 50.228 million having face value of Rs. 50 million. These certificates were available in the seller's Central Depository Company (CDC) account and on completion of the transaction were transferred to the Bank's CDC account. A periodic Ijarah Rental due on October 22, 2009, was not paid to the Bank on the plea that there exists certain discrepancy with respect to ownership of the asset. The Bank and the legal advisers are of the view that the security and the rental purchased through CDC is deemed to be legally bona fide and the issuer itself in the FIR has conceded that a fraud was committed in its office by certain employees, some of whom have been arrested and part of the money have been recovered. The Bank's legal advisor is certain that it will be able to recover the rental therefore no provision has been made in these financial statements. Additionally the Bank is also evaluating legal options against the seller for gross misrepresentation, willful omission of material fact and outright deception and as the first step has lodged a formal complaint with its Sharia'h Board.

11.3.2 These carry profit at the rate of six months KIBOR minus 25 basis points (2008: six months KIBOR minus 25 basis points) receivable on semi-annual basis with maturity in July 2017. The principal will be repaid in 12 equal semi-annual installment with first installment falling due on the 54th month from the first drawdown date. The rentals are backed by Government of Pakistan's Sovereign Guarantee. At December 31, 2009, these had a market value of Rs. 674,154 thousand (2008:Rs. 676,700 thousand).

11.3.3 These carry profit at the rate of six months KIBOR plus 40 basis points (2008: six months KIBOR plus 40 basis points) receivable on semi-annual basis with maturity in November 2015. The principal will be redeemed in eight semi-annual installments starting from May 2012. The rentals are backed by Government of Pakistan's Sovereign Guarantee.

11.3.4 These carry profit at the rate of six months KIBOR plus 40 basis points (2008: six months KIBOR plus 40 basis points) receivable on semi-annual basis with maturity in November 2015. The principal will be repaid on maturity. The rentals are backed by Government of Pakistan's Sovereign Guarantee.

11.3.5 These carry profit at the rate of three months KIBOR plus 175 basis points (2008: three months KIBOR plus 175 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in September 2012. There is an early purchase option available to the issuer after 30 months from the date of issue.

- 11.3.6 These carry profit at the rate of three months KIBOR plus 200 basis points (2008: three months KIBOR plus 200 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in October 2012. There is an early purchase option available to the issuer after 2 years from the date of issue.
- 11.3.7 These carry profit at the rate of six months KIBOR plus 150 basis points (2008: six months KIBOR plus 150 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in September 2015. Upto two consecutive, equal semi-annual installments, the first such installment falling due on the 90th month from the date of the first contribution under the facility.
- 11.3.8 These carry profit at the rate of six months KIBOR plus 195 basis points (2008: six months KIBOR plus 195 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in September 2012. The principal to be redeemed in eight equal semi-annual installments commencing from the 18th month from the issue date.
- 11.3.9 These carry profit at the rate of six months KIBOR plus 225 basis points (2008: six months KIBOR plus 225 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in September 2012. There is an early purchase option available to the issuer after 2 years from the date of issue.
- 11.3.10 These carry profit at the rate of three months KIBOR plus 170 basis points (2008: three months KIBOR plus 170 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in December 2012. There is an early purchase option available to the issuer after 2 years from the date of issue.
- 11.3.11 These carry profit at the rate of three months KIBOR plus 100 basis points (2008: three months KIBOR plus 100 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in December 2012. There is an early purchase option available to the issuer after 3 years of disbursement with 'No Early Payment Penalty'.
- 11.3.12 These carry profit at the rate of six months KIBOR plus 195 basis points (2008: six months KIBOR plus 195 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in July 2012. The principal will be redeemed in ten equal semi-annual installments commencing from the 6th month from the date of issue.
- 11.3.13 These carry profit at the rate of six months KIBOR plus 195 basis points (2008: six months KIBOR plus 195 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in July 2012. The principal will be redeemed in ten equal semi-annual installments commencing from the 6th month from the date of issue.
- 11.3.14 These carry profit at the rate of three months KIBOR plus 220 basis points (2008: three months KIBOR plus 220 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in December 2012. There is an early purchase option available to the issuer after 2 years of disbursement.
- 11.3.15 These carry profit at the rate of three months KIBOR plus 20 basis points (2008: three months KIBOR plus 20 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in December 2012. There is an early purchase option available to the issuer after 1 year of disbursement.
- 11.3.16 These carry profit at the rate of six months KIBOR plus 180 basis points (2008: six months KIBOR plus 180 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in June 2013.
- 11.3.17 These carry profit at the rate of six months KIBOR plus 250 basis points (2008: six months KIBOR plus 250 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in December 2012. There is an early purchase option available to the issuer after 2 years of disbursement.
- 11.3.18 These carry profit at the rate of three months KIBOR plus 300 basis points (2008: three months KIBOR plus 300 basis points) receivable quarterly in arrears based on Diminishing Musharaka mechanism with maturity in May 2010.



- 11.3.19 These carry profit at the rate of six months KIBOR plus 125 basis points (2008: six months KIBOR plus 125 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in April 2015. The principal will be repaid in 24 consecutive quarterly units. The first such unit falling due not later than the end of fifteen months from the last drawdown.
- 11.3.20 These carry profit at the rate of six months KIBOR plus 90 basis points (2008: six months KIBOR plus 10 basis points) receivable semi-annually. The first payment shall fall due at the end of six months from the issue date with maturity. The principal will be repaid at maturity in April 2010.
- 11.3.21 These carry profit at the rate of six months KIBOR plus 100 basis points (2008: six months KIBOR plus 100 basis points) receivable semi-annually and the first such profit payment will fall due from the six months from the issue date with maturity in May 2014.
- 11.3.22 These carry profit at the rate of three months KIBOR plus 325 basis points (2008: three months KIBOR plus 325 basis points) receivable semi annually based on Diminishing Musharaka mechanism. The first payment fall due at the end of six months from the issue date and subsequently after every six months thereafter. The sukuks were fully matured during the year.
- 11.3.23 These carry profit at the rate of six months KIBOR plus 325 basis points (2008: six months KIBOR plus 325 basis points) receivable semi-annually, the first profit payment shall fall due at the end of six months from the issue date and subsequently after every six months thereafter based on Diminishing Musharaka mechanism with maturity in August 2011.
- 11.3.24 These carry profit at the rate of three months KIBOR plus 350 basis points (2008: three months KIBOR plus 350 basis points) receivable quarterly, the first profit payment shall fall due at the end of three months from the issue date and subsequently after every three months thereafter, based on Diminishing Musharaka mechanism. The sukuks were fully matured during the year.
- 11.3.25 The profit rate on these sukuks comprises of six months weighted average yield of six month market T-Bills plus 45 basis points. The principal will be redeemed on maturity in September 2011. These are backed by Government of Pakistan Sovereign Guarantee. At December 31, 2009, these had a market value of Rs. 252,482 thousand.
- 11.3.26 The profit rate on these sukuks comprises of six months weighted average yield of six month market T-Bills. The principal will be redeemed on maturity in March 2012. These are backed by Government of Pakistan Sovereign Guarantee. At December 31, 2009, these had a market value of Rs. 2,040,000 thousand.

#### 11.4 Details of investments in Mutual Funds

Name of the investee Fund	2009		2008		2009		2008		2009		2008	
	Number of Units		Mark value (Rupees in '000)		Cost (Rupees in '000)		Entity rating		Long term/short term			
<b>Units</b>												
<b>Open ended mutual funds</b>												
Al Meezan Cash Fund	99	-	5	-	5	-	AA (f)	-	-	-	-	-
Meezan Islamic Fund	107	-	5	-	5	-	3 Star	-	-	-	-	-
Meezan Islamic Income Fund	97	-	5	-	5	-	A+ (f)	-	-	-	-	-
			15		15							
<b>Closed end mutual fund</b>												
Meezan Balanced Fund	1,000	-	6	-	6	-	AM2	-	-	-	-	-
			21		21							

#### 11.5 Details of investment in unlisted subsidiary

	Holding %	Book value per share	COST	
			2009	2008
Rupees in `000				
BankIslami Modaraba Investments Limited Chief Executive Mr. Zulfiqar Ali 8,000,000 (2008: 8,000,000) Ordinary shares of Rs.10/- each	100	18.36	191,015	191,015

Book value per share is based on the reviewed financial statements for the half year ended December 31, 2009.



**11.6 Particulars of provision for diminution in value of investments**

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
Opening balance		-	
Charge for the year		15,000	-
Reversals		-	-
Closing balance		<u>15,000</u>	<u>-</u>
<b>11.6.1 Particulars of provision in respect of type and segment</b>			
Sukuk certificates - Available for sale securities		<u>15,000</u>	-
		<u>15,000</u>	<u>-</u>

**12. FINANCINGS**

Financings - in Pakistan			
- Murabaha	12.1 & 12.2	4,180,471	2,363,736
- Istisn'a	12.1	2,824,849	184,797
- Diminishing Mushraka - Housing		761,743	682,141
- Diminishing Musharaka - Others		3,889,569	1,457,729
- Against Bill- Murabaha		-	3,576
- Against Bills - Musawama		7,948	-
- Musawamah		150,000	3,387
- Financings to employees	12.4 & 12.9	300,052	200,664
		<u>12,114,632</u>	<u>4,896,030</u>
Net investment in Ijarah financings in Pakistan	12.5	1,230,034	1,791,430
Net book value of assets/investment in Ijarah under IFAS 2	12.6	187,195	-
<b>Financings - gross</b>		<u>13,531,861</u>	<u>6,687,460</u>
Provision for non-performing financings	12.7		
- Specific		(230,928)	(141,687)
- General		(18,781)	(18,242)
<b>Financings - net of provision</b>		<u>13,282,152</u>	<u>6,527,531</u>

12.1 Murabaha includes financings amounting to Rs. 169.186 million (2008: Rs. 254.54 million) against Murabaha under Islamic Export Refinance Scheme.

Istisn'a Includes financings amounting to Rs. 42.020 million (2008: Rs. nil) against Istisn'a under Islamic Export Refinance Scheme.

		December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
12.2 Murabaha sale price		7,698,756	6,289,235
Purchase price		(7,445,953)	(6,034,051)
		<u>252,803</u>	<u>255,184</u>
<b>Deferred murabaha income</b>			
Opening balance		87,584	38,044
Deferred during the year		252,803	255,184
Recognised during the year		(259,075)	(205,644)
		<u>81,312</u>	<u>87,584</u>
<b>Murabaha receivable</b>			
Opening balance		2,363,736	581,505
Sales during the year		7,698,756	6,289,235
Received during the year		(5,882,021)	(4,507,004)
		<u>4,180,471</u>	<u>2,363,736</u>





	December 31, 2009	December 31, 2008
	----- Rupees in `000 -----	
<b>12.3 Particulars of financings</b>		
12.3.1 In local currency	13,531,861	6,687,460
In foreign currency	-	-
	<u>13,531,861</u>	<u>6,687,460</u>
12.3.2 Short-term (for upto one year)	8,603,246	2,879,055
Long-term (for over one year)	4,928,619	3,808,405
	<u>13,531,861</u>	<u>6,687,460</u>
12.4 This includes Rs. 1.609 million (2008: Rs. 0.939 million) mark up free financing to employees advanced under Bank's Human Resource Policy.		

### 12.5 Net investment in Ijarah financings

	December 31, 2009				December 31, 2008			
	Not later than one year	Later than one and less than five years	Over five years	Total	Not later than one year	Later than one and less than five years	Over five years	Total
	----- Rupees in `000 -----							
Ijarah rentals receivable	588,673	652,768	-	1,241,441	382,509	1,469,483	-	1,851,992
Residual value	16,981	302,297	-	319,278	-	365,025	-	365,025
Minimum Ijarah payments	605,654	955,065	-	1,560,719	382,509	1,834,508	-	2,217,017
Future rental income	(102,452)	(228,233)	-	(330,685)	(123,508)	(302,079)	-	(425,587)
Present value of minimum Ijarah payments	<u>503,202</u>	<u>726,832</u>	<u>-</u>	<u>1,230,034</u>	<u>259,001</u>	<u>1,532,429</u>	<u>-</u>	<u>1,791,430</u>

### 12.6 Ijarah Assets

	December 31, 2009							
	COST			DEPRECIATION			Book value as at December 31, 2009	Rate of depreci- ation %
	As at January 01, 2009	Additions / (deletions)	As at December 01, 2009	As at January 01, 2009	Charge / Impairment	As at December 01, 2009		
	----- Rupees in `000 -----							
Plant and Machinery	-	61,356	61,356	-	8,393	8,393	52,963	20-33.33
Vehicles	-	155,105	155,105	-	20,873	20,873	134,232	20-33.33
	<u>-</u>	<u>216,461</u>	<u>216,461</u>	<u>-</u>	<u>29,266</u>	<u>29,266</u>	<u>187,195</u>	

### 12.7 Financings includes Rs. 788.665 million (2008: Rs. 186.093 million) which have been placed under non-performing status as follows:

	December 31, 2009								
	Classified Financings			Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
	----- Rupees in `000 -----								
<b>Category of classification</b>									
Substandard	282,606	-	282,606	45,514	-	45,514	45,514	-	45,514
Doubtful	142,878	-	142,878	50,501	-	50,501	50,501	-	50,501
Loss	363,181	-	363,181	134,913	-	134,913	134,913	-	134,913
	<u>788,665</u>	<u>-</u>	<u>788,665</u>	<u>230,928</u>	<u>-</u>	<u>230,928</u>	<u>230,928</u>	<u>-</u>	<u>230,928</u>
	-----								
	December 31, 2008								
	Classified Financings			Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
	----- Rupees in `000 -----								
<b>Category of classification</b>									
Substandard	51,168	-	51,168	12,792	-	12,792	12,792	-	12,792
Doubtful	12,059	-	12,059	6,029	-	6,029	6,029	-	6,029
Loss	122,866	-	122,866	122,866	-	122,866	122,866	-	122,866
	<u>186,093</u>	<u>-</u>	<u>186,093</u>	<u>141,687</u>	<u>-</u>	<u>141,687</u>	<u>141,687</u>	<u>-</u>	<u>141,687</u>



12.7.1 Included in loss category are assets amounting to Rs. 218.981 million (2008: 118.662 million) which have been classified under subjective evaluation, resulting in a provision of Rs. 64.411 million (2008: 118.662 million).

12.8 Particulars of provision against non-performing financings

	2009			2008		
	Specific	General	Total	Specific	General	Total
Rupees in `000						
Opening balance	141,687	18,242	159,929	20,285	9,088	29,373
Charge for the year	179,550	539	180,089	137,961	9,154	147,115
Reversals	(90,309)	-	(90,309)	(16,559)	-	(16,559)
	89,241	539	89,780	121,402	9,154	130,556
Closing balance	230,928	18,781	249,709	141,687	18,242	159,929

### 12.8.1 Effect of change in accounting estimate

The SBP, vide BSD Circular No. 10, dated October 20, 2009, has amended Prudential Regulations in respect of provisioning against non-performing advances. The revised regulations allow the benefit of 40 percent of Forced Sale Value (FSV) of pledged stocks and mortgaged commercial, residential and industrial property held as collateral by the Bank in determining the amount of provision against non-performing financings. Previously, the Banks were only allowed to take the benefit of 30 percent of FSV of pledged stocks and mortgaged commercial and residential properties. Accordingly, the above change in regulation has resulted in a reduction in provisioning of Rs. 124.553 million against non-performing financings and a consequent decrease in loss before taxation by Rs.124.553 million.

12.8.2 The Bank has maintained a general reserve (provision) in accordance with the applicable requirements of the prudential regulations for consumer financing issued by SBP and for potential losses on financings.

12.8.3 Particulars of provisions against non-performing financings

	2009			2008		
	Specific	General	Total	Specific	General	Total
Rupees in `000						
In local currency	230,928	18,781	249,709	141,687	18,242	159,929
In foreign currency	-	-	-	-	-	-
	230,928	18,781	249,709	141,687	18,242	159,929

### 12.9 Particulars of financings to directors, associated companies etc.

Financings due by directors, executives or officers of the Bank or any of them either severally or jointly with any other persons

	December 31, 2009	December 31, 2008
Balance at beginning of year	200,664	112,592
Financing granted during the year	138,269	128,827
Repayments	(38,881)	(40,755)
Balance at end of year	300,052	200,664

December 31, 2009      December 31, 2008  
----- Rupees in `000 -----

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>13. OPERATING FIXED ASSETS</b>			
Capital work-in-progress	13.1	<b>341</b>	230,240
Property and equipment	13.2	<b>2,289,816</b>	1,661,035
Intangible assets	13.3	<b>105,147</b>	19,373
		<u><b>2,395,304</b></u>	<u>1,910,648</u>

### 13.1 Capital work-in-progress

Property and equipment			
Equipments		-	39,648
Advances to suppliers and contractors		<b>341</b>	190,592
		<u><b>341</b></u>	<u>230,240</u>

### 13.2 Property and equipment

	December 31, 2009							
	COST			DEPRECIATION			Book value as at December 31, 2009	Rate of depreci- ation %
	As at January 01, 2009	Additions / (deletions)	As at December 01, 2009	As at January 01, 2009	Charge / (deletions)	As at December 01, 2009		
----- Rupees in `000 -----								
Free hold land	-	275,128	275,128	-	-	-	275,128	-
Building on leasehold land	733,543	179,488	913,031	51,015	41,539	92,554	820,477	5
Furniture and fixture	549,331	206,109	755,440	48,823	68,006	116,829	638,611	10
Electrical, office and computer equipments	524,042	252,610	776,652	126,447	171,851	298,298	478,354	25
Vehicles	108,345	23,039 (3,875)	127,509	27,941	23,888 (1,566)	50,263	77,246	20
	<u>1,915,261</u>	<u>936,374</u> <u>(3,875)</u>	<u>2,847,760</u>	<u>254,226</u>	<u>305,284</u> <u>(1,566)</u>	<u>557,944</u>	<u>2,289,816</u>	

	December 31, 2008							
	COST			DEPRECIATION			Book value as at December 31, 2008	Rate of depreci- ation %
	As at January 01, 2008	Additions / (deletions)	As at December 31, 2008	As at January 01, 2008	Charge / (deletions)	As at December 31, 2008		
----- Rupees in `000 -----								
Building on leasehold land	608,626	124,917	733,543	19,869	31,146	51,015	682,528	5
Furniture and fixture	157,412	391,919	549,331	16,707	32,116	48,823	500,508	10
Electrical, office and computer equipments	162,487	361,63 (75)	524,042	44,030	82,481 (64)	126,447	397,595	25
Vehicles	75,957	41,788 (9,400)	108,345	15,435	17,468 (4,962)	27,941	80,404	20
	<u>1,004,482</u>	<u>920,254</u> <u>(9,475)</u>	<u>1,915,261</u>	<u>96,041</u>	<u>163,21</u> <u>(5,026)</u>	<u>254,226</u>	<u>1,661,035</u>	



13.2.1 The fair value of property and equipment as per the management estimates is not materially different from the carrying amount.

13.3 Intangible assets

Note	December 31, 2009								
	COST			AMORTISATION			Book value as at December 31, 2009	Rate of amortisation %	
	As at January 01, 2009	Additions	As at December 31, 2009	As at January 01, 2009	Charge	As at December 31, 2009			
----- Rupees in `000 -----									
Computer software	13.3.1	33,208	111,227	144,435	13,835	25,453	39,288	105,147	20

	December 31, 2008								
	COST			AMORTISATION			Book value as at December 31, 2008	Rate of amortisation %	
	As at January 01, 2008	Additions	As at December 31, 2008	As at January 01, 2008	Charge	As at December 31, 2008			
----- Rupees in `000 -----									
Computer software		27,067	6,141	33,208	8,178	5,657	13,835	19,373	20

13.3.1 Additions represent Islamic Banking Software and License acquired during the year.

13.4 Details of property and equipment disposed-off

The following assets were disposed-off during the year:

	Original cost	Accumulated depreciation	Book value	Disposal proceeds	Mode of disposal	Particulars of buyers
----- (Rupees '000) -----						
Vehicles						
Suzuki Liana	709	47	662	563	Auction	Mr. Imran Sheikh
Toyota Corolla	1,082	271	811	818	Auction	Bank Islami Modaraba Ltd
Suzuki Cultus	636	382	254	450	Insurance Claim	EFU General Insurance Ltd
Suzuki Mehran	430	272	158	246	Bank Policy – Employee	Sarwar Imam
Toyota Corolla	1,018	594	424	424	Bank Policy – CEO	Hasan Aziz Bilgrami
<b>Total</b>	<u>3,875</u>	<u>1,566</u>	<u>2,309</u>	<u>2,501</u>		

Note	2009	2008
----- Rupees in '000 -----		

14. DEFERRED TAX ASSETS

**Deferred tax credits arising due to**

Accelerated tax depreciation	(273,854)	(195,056)
Ijarah financings	(109,108)	(82,960)
Amortisation of deferred cost	(4,631)	(870)
Surplus on revaluation of assets	(20,387)	(5,626)
	<u>(407,980)</u>	<u>(284,512)</u>

**Deferred tax debits arising in respect of**

Available tax losses	720,042	491,162
Minimum tax credit carried forward	17,324	4,775
Provision against investment and sukuk murabaha	7,496	-
Provision against non-performing financings	10,134	53,832
	<u>754,996</u>	<u>549,769</u>
	<u>347,016</u>	<u>265,257</u>

14.2



14.1 The above net deferred tax asset has been recognised in accordance with the Bank's accounting policy as stated in note 5.7.2 above. The management based on financial projections prepared during the year, estimates that sufficient taxable profits would be available in future against which this deferred tax assets could be realised.

14.2 During the year, amendments were brought in the Income Tax Ordinance, 2001 through the Finance Act 2009 regarding tax allowability of provision against non-performing financings and off balance sheet exposures applicable from tax year 2010 (accounting year 31 December 2009) and onwards. The said amendments made in the tax law do not explicitly provide for a transitional mechanism with regard to the provision for non-performing financings made prior to the applicability of the above amendments. However, the Bank upon the opinion of its tax advisor and in the view of the Circular No. 01/2010 dated 13 January 2010 of ICAP on the subject matter, is confident about the allowability of such provisions relating to prior periods which approximates to Rs 28.954 million, hence the tax impact of the same amounting to Rs 10.134 million has been carried forward and treated as addition to deferred tax assets as reported in these financial statements.

	Note	2009	2008
		----- Rupees in '000 -----	
<b>15. OTHER ASSETS</b>			
Profit / return accrued in local currency		546,166	342,394
Profit / return accrued in foreign currency		-	77
Advances, deposits, advance rent and other prepayments		92,476	159,113
Advance against financings	15.1	397,285	153,600
Advance taxation (payments less provision)		16,980	22,873
Branch adjustment account		-	2,951
Deferred costs	15.2	20,169	36,252
Insurance claim receivable		12,169	14,816
Car ijarah repossession		3,960	11,048
Other receivables	15.3	64,025	199,261
		<u>1,153,230</u>	<u>942,385</u>

15.1 Represents advance given in respect of Murabaha and Ijarah financings.

	Note	2009	2008
		----- Rupees in '000 -----	
<b>15.2 Deferred costs</b>			
Balance at the beginning of the year		36,252	52,271
Less: Amortised during the year		16,083	16,019
Balance at the end of the year		<u>20,169</u>	<u>36,252</u>

15.3 Includes Rs. nil (2008: 190.781 million) in respect of payment to various banks against letter of credits.

## 16. BILLS PAYABLE

	Note	2009	2008
		----- Rupees in '000 -----	
In Pakistan		485,608	353,646
Outside Pakistan		-	-
		<u>485,608</u>	<u>353,646</u>



	Note	2009	2008
		Rupees in '000	
<b>17. DUE TO FINANCIAL INSTITUTIONS</b>			
In Pakistan	17.3	156,160	245,939
outside Pakistan		-	-
		<u>156,160</u>	<u>245,939</u>
<b>17.1 Particulars of due to financial institutions with respect to currencies</b>			
In local currency		156,160	245,939
In foreign currencies		-	-
		<u>156,160</u>	<u>245,939</u>
<b>17.2 Particulars of due to financial institutions</b>			
Short term		156,160	245,939
Long term		-	-
		<u>156,160</u>	<u>245,939</u>
<b>17.3</b> Represents Musharaka contributions by SBP against Islamic Export Refinance Scheme. These carry expected profit rate ranges from 6.5% to 7.0% (2008: 6.5%) per annum and are secured against collateral.			

	Note	2009	2008
		Rupees in '000	
<b>18. DEPOSITS AND OTHER ACCOUNTS</b>			
<b>Customers</b>			
Fixed deposits		12,652,075	6,500,115
Savings deposits		7,555,064	2,846,686
Current accounts – non-remunerative		7,265,287	2,865,180
Margin accounts – non-remunerative		40,749	190,461
		<u>27,513,175</u>	<u>12,402,442</u>
<b>Financial institutions</b>			
Remunerative deposits		201,845	75,268
Non remunerative deposits		272,358	245
		<u>27,987,378</u>	<u>12,477,955</u>
<b>18.1 Particulars of deposits</b>			
In local currency		27,410,046	12,265,687
In foreign currencies		577,332	212,268
		<u>27,987,378</u>	<u>12,477,955</u>

	Note	2009	2008
		----- Rupees in '000 -----	
<b>19. OTHER LIABILITIES</b>			
Profit / return payable in local currency		185,512	130,104
Profit / return payable in foreign currency		-	18
Unearned fees and commission		5,887	6,096
Accrued expenses		110,714	62,972
Deferred Murabaha Income – Financings	12.2	81,312	87,584
Deferred Murabaha Income – Commodity Murabaha	10.3	7,002	582
Payable to defined benefit plan	33	37,411	18,820
Payable to defined contribution plan		1,187	2,294
Unearned rent		1,096	10,358
Security deposits against Ijarah		382,822	379,357
Sundry creditors		51,957	35,925
Charity payable	19.1	8,071	1,852
Retention money		11,929	28,539
Withholding tax payable		4,831	2,178
Others		27,601	52,560
		<u>917,332</u>	<u>819,239</u>

**19.1 Charity fund**

Balance at the beginning of the year	1,852	2,824
Additions during the year	6,219	1,791
Payment / utilization during the year	-	(2,763)
Balance at the end of the year	<u>8,071</u>	<u>1,852</u>

**19.1.1** During the year, management paid charity of Rs. nil (2008: Rs. 2.763 million).

**19.1.2** Charity was not paid to any individual / organisation in which a director or his spouse had any interest at any time during the year.

**20. SHARE CAPITAL**

**20.1 Authorised capital**

2009	2008		2009	2008
Number of shares			----- Rupees in '000 -----	
<u>600,000,000</u>	<u>600,000,000</u>	Ordinary shares of Rs.10/- Each	<u>6,000,000</u>	<u>6,000,000</u>

**20.2 Issued, subscribed and paid up capital**

2009	2008		2009	2008
Number of shares			Rupees in '000	
		Ordinary shares of Rs.10 each		
		Fully paid in cash		
527,967,898	320,000,000	- Opening balance	5,279,679	3,200,000
-	107,967,898	- Issued during the year	-	1,079,679
<u>527,967,898</u>	<u>427,967,898</u>		<u>5,279,679</u>	<u>4,279,679</u>
-	100,000,000	- Shares pending issuance	-	1,000,000
<u>527,967,898</u>	<u>527,967,898</u>		<u>5,279,679</u>	<u>5,279,679</u>



	Note	2009	2008
		Rupees in '000	
<b>21. SURPLUS ON REVALUATION OF ASSETS – NET OF DEFERRED TAX</b>			
<b>21.1 Surplus on revaluation of available for sale securities</b>			
Sukuk Certificates		58,247	16,075
Less: Related deferred tax liability		(20,387)	(5,626)
		<u>37,860</u>	<u>10,449</u>
<b>22. CONTINGENCIES AND COMMITMENTS</b>			
<b>22.1 Trade-related contingent liabilities</b>			
Import letters of credit		353,063	405,055
Acceptances		98,079	426,982
		<u>353,063</u>	<u>405,055</u>
<b>22.2 Transaction-related contingent liabilities</b>			
Guarantees favoring			
- Banks		-	245,000
- Government		643,793	426,740
- Others		141,141	104,597
		<u>643,793</u>	<u>426,740</u>
		<u>141,141</u>	<u>104,597</u>
<b>22.3 Commitments in respect of promises</b>			
Purchase		8,099	3,670
Sale		16,848	-
		<u>8,099</u>	<u>3,670</u>
		<u>16,848</u>	<u>-</u>
<b>22.4 Commitments for the acquisition of operating fixed assets</b>		<u>1,726</u>	<u>32,744</u>
<b>22.5 Commitments in respect of financing facilities</b>			
The Bank makes commitments to extend financings in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.			
	Note	2009	2008
		Rupees in '000	
<b>22.6 Other commitments</b>			
Bills for collection		177,235	107,126
		<u>177,235</u>	<u>107,126</u>
<b>23. PROFIT / RETURN ON FINANCINGS, INVESTMENTS AND PLACEMENTS EARNED</b>			
On financings to:			
• Customers		1,021,395	717,268
• Financial institutions		49,173	50,146
		<u>1,070,568</u>	<u>767,414</u>
On Investments in available for sale securities		894,868	555,423
On deposits / placements with financial institutions		218,381	139,101
Others		10,074	6,750
		<u>2,193,891</u>	<u>1,468,688</u>



	Note	2009	2008
		Rupees in '000	
<b>24. RETURN ON DEPOSITS AND OTHER DUES EXPENSED</b>			
Deposits		1,210,677	710,177
Other short-term due to financial institutions		11,492	19,351
		<u>1,222,169</u>	<u>729,528</u>
<b>25. CAPITAL GAIN ON SALE OF SECURITIES</b>			
Shares – Listed		-	23,771
Mutual fund units		2,356	5,527
Sukuk certificates		-	1,975
		<u>2,356</u>	<u>31,273</u>
<b>26. OTHER INCOME</b>			
Rent on property		13,473	12,531
Gain on termination of Ijarah financing		4,190	1,833
Gain on disposal of property and equipment - net		192	1,297
Others		6,568	6,074
		<u>24,423</u>	<u>21,735</u>
<b>27. ADMINISTRATIVE EXPENSES</b>			
Salaries, allowances and other benefits		531,431	335,305
Charge for defined benefit plan	33	18,709	9,879
Contribution to defined contribution plan		20,851	13,410
Non-executive directors' fees		1,350	1,350
Insurance on consumer car ijarah		23,348	22,346
Rent, taxes, insurance and electricity		292,320	160,958
Legal and professional charges		10,972	8,145
Communication		82,578	43,276
Repairs and maintenance		106,064	57,576
Stationery and printing		43,204	23,756
Advertisement and publicity		58,405	41,265
Auditors' remuneration	27.1	2,736	2,030
Depreciation	13.2	305,284	163,211
Amortisation	27.2	41,536	21,676
CDC and share registrar services		5,628	3,621
Entertainment expense		13,882	6,086
Security service charges		47,505	18,739
Brokerage and commission		6,079	15,760
Travelling and conveyance		11,787	9,546
Remuneration to Shariah Board		252	249
Fees and subscription		69,664	33,711
Vehicle running and maintenance		30,315	16,636
Others		31,603	19,701
		<u>1,755,503</u>	<u>1,028,232</u>
<b>27.1 Auditors' remuneration</b>			
Audit fee		1,500	1,300
Review of half yearly financial statements		400	300
Special certifications and sundry advisory services		451	175
Tax services		210	186
Out-of-pocket expenses		175	69
		<u>2,736</u>	<u>2,030</u>
<b>27.2 Amortisation</b>			
Intangible assets	13.3	25,453	5,657
Deferred costs	15.2	16,083	16,019
		<u>41,536</u>	<u>21,676</u>



	Note	2009 Rupees in '000	2008
<b>28. OTHER CHARGES</b>			
Penalties imposed by the State Bank of Pakistan		6,370	228
Others		4,247	5,435
		<u>10,617</u>	<u>5,663</u>
<b>29. TAXATION</b>			
For the year			
- Current		(12,549)	(87)
- Deferred		96,519	176,309
		<u>83,970</u>	<u>176,222</u>

The numerical reconciliation between average tax rate and the applicable tax rate has not been presented in these financial statements due to taxable loss during the year.

Under Section 114 of the Income Tax Ordinance, 2001 (the Ordinance), the Bank has filed the returns of income for the tax years 2006, 2007, 2008 and 2009 on due dates. The said returns were deemed completed under the provisions of the prevailing income tax law as applicable in Pakistan during the relevant accounting years.

The return of income filed by the Bank for the tax year 2008 has been selected for tax audit under section 177 of the Ordinance.

	Note	2009 Rupees in '000	2008
<b>30. BASIC AND DILUTED LOSS PER SHARE</b>			
Loss for the year		(478,939)	(52,930)
Weighted average number of ordinary shares		527,967,898	421,895,427
Basic loss per share	30.1	(0.91)	(0.12)

**30.1** There is no dilution effect on the basic loss per share as the Bank has no outstanding commitments for issue of shares. Accordingly, diluted loss per share is equal to the basic loss per share as reported above.

	Note	2009 Rupees in '000	2008
<b>31. CASH AND CASH EQUIVALENTS</b>			
Cash and balances with treasury banks		4,217,515	2,175,413
Balances with other banks		2,059,550	2,207,490
		<u>6,277,065</u>	<u>4,382,903</u>

	Note	2009 Number	2008
<b>32. STAFF STRENGTH</b>			
Permanent		1,063	786
Temporary / on contractual basis		408	402
Total staff strength		<u>1,471</u>	<u>1,188</u>



### 33. DEFINED BENEFIT PLAN

#### General description

The Bank has a gratuity scheme for its employees (members of the scheme). The scheme entitles the members to lump sum payment at the time of retirement, resignation or death. Permanent staff are eligible for such benefits after 3 years of service.

The number of employees covered under the following defined benefit scheme are 833 (2008: 349)  
The present value of obligation under the scheme at the balance sheet date were as follows:

Note	2009	2008
	Rupees in '000	
Present value of defined benefit obligation	34,755	19,092
Net actuarial gains / (losses) not recognised	2,656	(272)
Liability recognised in the balance sheet	<u>37,411</u>	<u>18,820</u>
Amounts charged to profit and loss account:		
Current service cost	15,845	8,864
Finance cost	2,864	1,015
Actuarial loss recognised	-	-
	<u>18,709</u>	<u>9,879</u>
Movement in the liability recognised in the balance sheet:		
Opening balance	18,820	9,521
Expense for the year	18,709	9,879
Benefits paid	(118)	(580)
Closing balance	<u>37,411</u>	<u>18,820</u>
Movement in the present value of defined benefit obligation:		
Opening balance	19,092	10,150
Current service cost	15,845	8,864
Finance cost	2,864	1,015
Benefit paid	(118)	(580)
Actuarial gain	(2,928)	(357)
Closing balance	<u>34,755</u>	<u>19,092</u>
<b>Actuarial loss to be recognised</b>		
Corridor limit		
The limits of the corridor at the beginning of the year / period		
10% of obligations	1,909	1,015
10% of plan assets	-	-
Which works out to	1,909	1,015
Unrecognised actuarial losses as at the beginning of the year	(272)	(629)
Excess	-	-
	<u>14</u>	<u>15</u>
Average expected remaining working lives in years	-	-
Actuarial loss to be recognised	-	-
<b>Unrecognised actuarial losses</b>		
Unrecognised actuarial losses at the beginning of the year	(272)	(629)
Actuarial gains on obligation	2,928	357
Subtotal	2,656	(272)
Actuarial loss recognised	-	-
Unrecognised actuarial gains / losses at the end of the year	<u>2,656</u>	<u>(272)</u>

	Note	2009	2008
		Rupees in '000	
Principal actuarial assumptions used are as follows:			
Expected rate of increase in salary level		12%	15%
Valuation discount rate		14%	15%

Historical information:

	2009	2008	2007
	Rupees in '000		
As at December 31			
Present value of defined benefit obligation	34,755	19,092	10,150
Fair value of plan assets	-	-	-
Deficit	<u>34,755</u>	<u>19,092</u>	<u>10,150</u>
Experience adjustment on plan liabilities	(2,928)	(357)	(505)

### 34. DEFINED CONTRIBUTION PLAN (PROVIDENT FUND)

The Bank operates a contributory provident fund scheme for permanent employees. The employer and employee both contribute 10% of the basic salary to the funded scheme every month. Equal monthly contribution by employer and employees during the year amounted to Rs. 20.851 million (2008: Rs. 13.410 million) each.

### 35. COMPENSATION OF DIRECTORS AND EXECUTIVES

	President / Chief Executive		Directors		Executives	
	2009	2008	2009	2008	2009	2008
	Rupees in '000					
Fees	-	-	1,350	1,350	-	-
Managerial remuneration	9,781	8,785	-	-	106,615	92,432
Bonus-	-	-	-	-	-	2,500
Charge for defined benefit plan	815	760	-	-	6,669	5,987
Salary in lieu of provident fund	978	878	-	-	-	-
Contribution to defined contribution plan	-	-	-	-	9,659	6,595
Rent and house maintenance	270	270	-	-	28,142	25,770
Utilities	978	878	-	-	10,079	9,243
Medical	978	878	-	-	10,079	9,243
	<u>13,800</u>	<u>12,449</u>	<u>1,350</u>	<u>1,350</u>	<u>171,243</u>	<u>151,770</u>
Number of Persons	<u>1</u>	<u>1</u>	<u>4</u>	<u>4</u>	<u>107</u>	<u>98</u>

35.1 In addition to the above, an amount of Rs nil (2008: Rs.8 million) was paid to the President/Chief Executive as bonus.

35.2 The Bank's President / Chief Executive and certain Executives are provided with free use of Bank's maintained cars in accordance with the Banks service rules.

### 36. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of the investments other than those classified as held to maturity is based on quoted market price except for unquoted investment which is carried at cost.

Fair value of fixed-term financing, other assets, other liabilities and fixed-term deposits can not be calculated with sufficient reliability due to absence of current and active market for assets and liabilities and reliable data regarding market rates for similar instruments. The provisions for impairment of financing have been calculated in accordance with the Bank's accounting policy as stated in note 5.5 to the financial statements.

The repricing and maturity profile and effective rates are stated in note 40 to these financial statements.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short-term in the nature or in the case of customer financing and deposits are frequently repriced.

### 37. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows:

	Trading & Sales	Retail Banking	Commercial Banking	Total
	Rupees in '000			
<b>2009</b>				
Total income	1,440,031	224,416	872,131	2,536,578
Total expenses	(1,407,749)	(444,319)	(1,163,449)	3,015,157
Net income / (loss)	32,282	(219,903)	(291,318)	(478,939)
Segment assets (gross)	17,027,102	3,568,241	13,962,555	34,557,898
Segment non performing loan	(61,418)	(179,185)	(609,480)	(850,803)
Segment provision required	(21,418)	(84,983)	(164,726)	(271,127)
Segment liabilities	7,105	6,133,159	23,406,213	29,546,477
Segment return on net asset (ROA) (%)	0.2%	(8.9)%	(3.1)%	
Segment cost of funds (%)	10.21%	10.21%	10.21%	
<b>2008</b>				
Total income	807,113	253,733	603,982	1,664,828
Total expenses	934,104	206,785	576,869	1,717,758
Net income / (loss)	(126,991)	46,949	27,113	201,053
Segment assets (gross)	11,202,263	2,460,327	5,585,941	19,248,131
Segment non performing loan	-	(122,471)	(63,622)	(186,093)
Segment provision required	-	(107,513)	(52,417)	(159,930)
Segment liabilities	7,418,504	2,173,229	4,305,045	13,896,778
Segment return on net asset (ROA) (%)	(3.4)%	16.4%	2.1%	
Segment cost of funds (%)	12.34%	12.34%	12.34%	

### 38. RELATED PARTY TRANSACTIONS

The related parties of the Bank comprise related group companies, principal shareholders, key management personnel, companies where directors of the Bank also hold directorship, directors and their close family members and staff retirement funds.

Transactions with related parties other than remuneration and benefits to key management personnel including Chief Executive Officer under the terms of the employment as disclosed in note 33 are as follows:

	2009	2008
	Rupees in '000	
<b>SUBSIDIARY</b>		
<b>Financings:</b>		
At the beginning of the year	-	189,000
Disbursed during the year	-	-
Repaid during the year	-	(189,000)
At the end of the year	-	-
<b>Deposits:</b>		
At the beginning of the year	357	315,355
Deposit during the year	632,165	244,823
Withdrawal during the year	(621,796)	(559,821)
At the end of the year	10,726	357
<b>Transactions, income and expenses:</b>		
Profit earned on financing	-	131
Return on deposits expensed	8,430	4,526
Acquisition of vehicle	829	-



	2009	2008
	Rupees in '000	
<b>ASSOCIATES</b>		
<b>Deposits:</b>		
At the beginning of the year	35,386	36,649
Deposit during the year	364,904	493,484
Withdrawal during the year	(326,931)	(494,747)
At the end of the year	<u>73,359</u>	<u>35,386</u>
<b>Transactions, income and expenses:</b>		
Return on deposits expensed	3,114	4,949
Disposal of vehicle (Note 13.4)	1,082	-
<b>KEY MANAGEMENT PERSONNEL</b>		
<b>Financings:</b>		
At the beginning of the year	43,871	40,230
Disbursed during the year	15,000	19,101
Repaid during the year	(10,075)	(15,460)
At the end of the year	<u>48,796</u>	<u>43,871</u>
<b>Deposits:</b>		
At the beginning of the year	323	205
Deposit during the year	49,526	6,930
Withdrawal during the year	(49,118)	(6,812)
At the end of the year	<u>731</u>	<u>323</u>
<b>Employee Benefit Plans:</b>		
Contribution to Employees Gratuity Fund	18,709	9,879
Contribution to Employees Provident Fund	20,851	13,410
<b>Transactions, income and expenses:</b>		
Profit earned on financing	2,002	1,509
Return on deposits expensed	126	9
Disposal of vehicle (Note 13.4)	1,018	-

### 39. CAPITAL ASSESSMENT AND ADEQUACY

#### 39.1 Scope Of Applications

The Basel II Framework is applicable at the level of standalone financial statements of BankIslami Pakistan Limited. The capital assessment and adequacy of the Group financial statements under Basel-II is separately calculated and disclosed in the consolidated financial statements of the Group.

#### 39.2 Capital Structure

Bank's regulatory capital is analyzed into three tiers

##### Tier 1 capital

Tier 1 capital, which includes fully paid up capital, general reserves as per the financial statements and net un-appropriated profits, etc after deductions for deficit on revaluation of available for sale investments and 50% deduction for investments in the equity of subsidiary companies being commercial entities and significant minority investments in entities engaged in banking and financial activities.

## Tier 2 capital

Tier 2 capital, which includes general provisions for loan losses (up to a maximum of 1.25% of risk weighted assets), reserves on revaluation of fixed assets and equity investments up to a maximum of 45% of the balance, foreign exchange translation reserves, etc after 50% deduction for investments in the equity of subsidiary companies being commercial entities and significant minority investments in entities engaged in banking and financial activities.

## Tier 3 capital

Tier 3 capital has also been prescribed by the State Bank of Pakistan. However the Bank is not eligible for the Tier 3 capital.

The risk weighted assets to capital ratio, calculated in accordance with the State Bank's guidelines on capital adequacy are as follows:

	2009	2008
	----- Rupees in '000 -----	
Regulatory Capital Base		
<b>Tier I Capital</b>		
Shareholders Capital	5,279,679	5,279,679
Accumulated loss	(577,246)	(98,307)
	<u>4,702,433</u>	<u>5,181,372</u>
Less: Cost of investment in subsidiary -50%	(95,508)	(95,508)
Less: Book value of goodwill and intangibles	(105,147)	(19,373)
	<u>4,501,778</u>	<u>5,066,491</u>
<b>Tier II Capital</b>		
General provisions subject to 1.25% of total risk weighted assets	18,781	18,242
Revaluation Reserve (upto 45%)	26,211	-
Less: Cost of investment in subsidiary -50%	(95,508)	(95,508)
Total Tier II Capital	<u>(50,516)</u>	<u>(77,266)</u>
<b>Eligible Tier III Capital</b>	-	-
<b>Total Regulatory Capital</b>	(a) <u><u>4,451,262</u></u>	<u><u>4,989,225</u></u>

## 39.3 Capital Adequacy

The capital requirements for the Bank as per the major risk categories is indicated in the manner given below:

	Capital Requirements		Risk Weighted Assets	
	2009	2008	2009	2008
	----- Rupees in '000 -----			
<b>Credit Risk</b>				
<b>Portfolios subject to standardized approach (Simple)</b>				
Corporate Portfolio	899,125	442,911	8,991,248	4,921,234
Retail Portfolio	24,656	25,546	246,559	283,847
Mortgage Portfolio	35,008	27,111	350,083	301,237
Past due financings	55,207	3,725	552,073	41,391
Claims on Banks	241,061	106,267	2,410,612	1,180,745
Investment	-	190,391	-	2,115,454
Fixed Assets	229,016	171,958	2,290,157	1,910,647
Others	96,013	77,865	960,128	865,171
	<u>1,580,086</u>	<u>1,045,775</u>	<u>15,800,860</u>	<u>11,619,726</u>
<b>Portfolios subject to off balance sheet exposure</b>				
<b>-non market related</b>				
Corporate Portfolio	52,427	32,955	524,270	366,167



	Capital Requirements		Risk Weighted Assets	
	2009	2008	2009	2008
----- Rupees in '000 -----				
<b>Market Risk</b>				
<b>Capital Requirement for portfolios subject to Standardized Approach</b>				
Foreign Exchange Risk	12,429	1,679	124,286	18,659
Interest Rate Risk	450,003	-	4,500,034	-
Equity Risk	4	-	42	-
	<u>462,436</u>	<u>1,679</u>	<u>4,624,362</u>	<u>18,659</u>
<b>Operational Risk</b>				
<b>Capital Requirement for operational risks</b>				
Operational Risk	87,645	46,931	876,446	521,460
<b>TOTAL</b>	<u>2,182,594</u>	<u>1,127,340</u>	<u>21,825,938</u>	<u>12,526,012</u>

	2009		2008	
	----- Rupees in '000 -----			
Capital Adequacy Ratio				
Total eligible regulatory capital held	(a)	<u>4,451,262</u>	<u>4,989,225</u>	
Total Risk Weighted Assets	(b)	<u>21,825,938</u>	<u>12,526,012</u>	
Capital Adequacy Ratio	(a) / (b)	<u>20.39%</u>	<u>39.83%</u>	

### 39.4 Capital Management

Our objectives for a sound capital management are: 1) to ensure that the Bank complies with the regulatory Minimum Capital Requirement (MCR) 2) maintain a strong credit rating 3) maintain healthy capital ratios to support business and to maximize shareholder value and 4) to operate with a Revolving Planning Horizon and be able to take advantage of new investment opportunities when they appear.

The State Bank of Pakistan through its BSD Circular No.07 dated April 15, 2009 requires the minimum paid up capital (free of losses) for Banks / Development Finance Institutions to be raised to Rs.10 billion by the year ending December 31, 2013. The raise is to be achieved in a phased manner requiring Rs.6 billion paid up capital (free of losses) by the end of the financial year 2009.

The paid up capital of the Bank (free of losses) as of December 31, 2009 amounts to Rs 4.702 billion. However, the Bank has been granted an exemption till March 31, 2010 to meet the Minimum Capital Requirement by the SBP, vide its letter BSD/BAI-3/608/191/2010 dated March 3, 2010. The Board of Directors, in order to comply with the enhanced capital requirement, is considering various options including but not limited to issue of right shares and acquisition options. In this connection, the Bank has already made an announcement to Karachi Stock Exchange about its decision to enter into a Memorandum of Understanding (MOU) with another Islamic Commercial Bank in relation to its merger/acquisition into/by the Bank. The Board is confident that it will meet the Minimum Capital Requirement within the stipulated time.

In addition, the Bank was also required to maintain a minimum Capital Adequacy Ratio (CAR) of 10% of the risk weighted exposure of the Bank. The Bank CAR as at December 31, 2009 was 20.39% of its risk weighted exposures.

## 40. RISK MANAGEMENT

Risk Management is the process of managing uncertainties that arises in the normal course of business activities. It also encapsulates risk/reward trade-off. The function of risk management is one of the most important areas of the banking business, and covers a wide spectrum of financial business risk categories; including Credit, Market, Liquidity, Operational etc. The Bank follows an effective risk governance which commensurate's well with our current size and structure.





During the last couple of years risk management has weathered a lot of criticism with relations to its effectiveness in the global financial markets. While financial managers at the time were clearly divided from the center on the role of risk management in the global crisis of the recent past, the division now is at the furthest from the equator. More and more significance is being attached to an effective and integrated risk management.

The Bank is also committed to the full and a timely implementation of Basel II (B2) which would effectively provide for a risk-based capital approach. Currently, the Bank adheres to the regulatory requirement in this respect, and conducts its business accordingly. Risk-exposure limits in compliance with regulatory and Banks own internal policies have also been defined for each asset class.

**RISK MANAGEMENT FRAMEWORK**

A well formulated policy and procedure is critical for an effective risk management framework; it than needs to be reinforced through a strong control culture that promotes sound risk governance. Our Risk Management Frame work has been developed keeping in mind, that:

- To be effective, strong monitoring and control activities should be integral to the Bank.
- Critical Decision Making should be based on relevant research, proper analysis and effective communication within the Bank.
- Every loss or near miss event should provide some KLO (Key Learning Outcome), developing a better risk analysis ability.

**Strategic Level**

At strategic level, the risk related functions are approved by the senior management and the Board. These include; defining risks, setting parameters, ascertaining institutions risk appetite, formulating strategy and policies for managing risks and establishing adequate systems and controls to ensure that overall risk remains within acceptable level and the reward compensates' for the risk taken.

**Macro Level**

It encompasses risk management within a business area or across business lines. Generally the risk management activities performed by middle management or units devoted to risk reviews fall into this category. Periodical sensitivity / scenario analysis, stress testing is performed, to review sensitivity & resilience of the portfolio.

**Micro Level**

Risk management at micro level, is of critical importance. This function if performed with diligence and understanding, can be of maximum benefit to the organization. Micro level risk management includes the business line acquisition, strong adherence to the credit and other related criteria.

**RISK APPETITE OF THE BANK**

The risk appetite of the Bank is an outcome of its corporate goal, economic profitability, available resources and most significantly, its controls. The Bank believes in a cautious yet steady approach towards its business objectives. It takes a holistic view of its investment and financing needs.

This approach is primarily based on a viable portfolio build-up with a long-term view; key consideration remains the health of the portfolios.

**RISK ORGANIZATION**

A strong organizational set-up, with clearly defined roles and responsibilities permits a higher level of articulation of the Banks risk mandate, establishment of a structure that provides for authority, delegation and accountability, and development of control framework. Risk management cannot live in a vacuum; in order to be effective, it has to be run on an enterprise level. Risk governance must involve all relevant parties.

The risk management function at the Bank, along with the different committees including ALCO (Asset Liability Committee) and MCC (Management Credit Committee) manage and adhere to the risk management policies and procedures, with an explicit aim to mitigate/ manage risk in line with the Banks objectives.

## 40.1 Credit Risk

Credit risk arises due to the risk of a borrower defaulting on his commitment either in part or as a whole. The term Credit Risk has certain sub-categories as follows:

### i) Price risk

There is a risk that the asset repossessed due to default of the lessee may be sold or leased out to another party at a price lower than the original contract price.

### ii) Counter party risk

The risk that the counter-party defaults during the term of a transaction (Murabaha, Ijarah etc.).

### iii) Settlement risk

The risk that the counter-party does not meet its commitments at the maturity of the transaction after the Bank has already met its commitments.

### iv) Country risk

The risk that a country in its function as contracting partner defaults during the term of a transaction and / or the risk that the cross-border transfer of funds could be restricted or completely blocked, i.e. that a country issues legislation to prohibit free transfer rights of funds including foreign exchange restrictions and / or the risk that country's specific economic and political factors precipitate the default of private sector counterparties (social unrest, civil war etc.)

The Bank places a strong emphasis on long-term stability before high returns. It is the Bank's strategy to keep risks to a minimum through broad diversification in terms of geography and product mix and to spread the Bank's credit and trade financing activities over a wide range of customers. Financing should as a rule be secured and self liquidating.

### 40.1.1 Segmental information

Segmental Information is presented in respect of the class of business and geographical distribution of financings, deposits and contingencies and commitments.

#### 40.1.1.1 Segments by class of business

	2009					
	Financings		Deposits		Contingencies and Commitments	
	Rupees in '000	(Gross) Percent	Rupees in '000	Percent	Rupees in '000	Percent
Agriculture, forestry, hunting and fishing <sup>1</sup> ,	1,393,750	10.3%	1,272,868	4.5%	-	-
Mining and Quarrying	-	-	345,598	1.2%	-	-
Textile	1,835,647	13.6%	454,334	1.6%	179,210	12.4%
Chemical and pharmaceuticals	866,027	6.4%	598,799	2.1%	6,027	0.4%
Cement	761,592	5.6%	44,316	0.2%	30,000	2.1%
Sugar	396,967	2.9%	114,415	0.4%	-	-
Footwear and leather garments	114,322	0.8%	66,145	0.2%	8,946	0.6%
Automobile and transportation equipment	187,978	1.4%	197,062	0.7%	110,846	7.7%
Education	9,518	0.1%	159,646	0.6%	-	-
Electronics and electrical appliances	150,014	1.1%	82,041	0.3%	16,753	1.2%
Production and transmission of energy	747,088	5.5%	123,813	0.4%	42,704	3.0%
Construction	192,490	1.4%	744,283	2.7%	62,767	4.4%
Power (electricity), gas, water, sanitary	-	-	21,221	0.1%	-	-
Wholesale and retail trade	290,287	2.1%	1,817,606	6.5%	-	-
Exports / imports	76,372	0.6%	160,501	0.6%	197,299	13.6%
Transport, storage and communication	926,070	6.8%	149,459	0.5%	8,000	0.6%
Financial	1,724,828	12.8%	474,203	1.7%	32,083	2.2%
Insurance	1,315	0.01%	70,482	0.3%	-	-
Services	469,805	3.5%	917,035	3.3%	97,221	6.8%
Individuals	1,605,761	11.9%	8,199,113	29.3%	-	-
Others*	1,782,030	13.2%	11,974,438	42.8%	648,128	45.0%
	<u>13,531,861</u>	<u>100.0%</u>	<u>27,987,378</u>	<u>100.0%</u>	<u>1,439,984</u>	<u>100.0%</u>

\* Others include Sole Proprietors, trusts, fund accounts, government accounts etc.

	2008					
	Financings		Deposits		Contingencies and Commitments	
	Rupees in '000	(Gross) Percent	Rupees in '000	Percent	Rupees in '000	Percent
Agriculture, forestry, hunting and fishing	250,000	3.7%	376,399	3.0%	-	-
Textile	1,644,862	24.6%	91,885	0.7%	450,434	25.7%
Chemical and pharmaceuticals	73,663	1.1%	42,236	0.3%	112,898	6.4%
Cement	23,250	0.3%	12,545	0.1%	245,000	14.4%
Sugar	372,986	5.6%	453	-	-	-
Footwear and leather garments	247,957	3.7%	34,663	0.3%	32,682	1.9%
Automobile and transportation equipment	170,952	2.6%	61,537	0.5%	69,063	3.9%
Education	15,702	0.2%	218,276	1.7%	-	-
Electronics and electrical appliance	5,376	0.1%	23,897	0.2%	4,092	0.2%
Production and transmission of energy	-	-	92,495	0.7%	-	-
Construction	256,589	3.8%	476,776	3.8%	43,142	2.5%
Power (electricity), gas, water, sanitary	69,353	1.0%	-	-	85,208	4.9%
Wholesale and retail trade	154,706	2.3%	369,359	3.0%	1,735	0.1%
Exports / imports	25,427	0.4%	17,053	0.1%	13,507	0.8%
Transport, storage and communication	285,189	4.3%	-	-	-	-
Financial	284,221	4.3%	75,513	0.6%	7,735	0.4%
Insurance	1,235	-	3,930	-	-	-
Services	484,577	7.2%	105,243	0.8%	63,144	3.6%
Individuals	1,481,866	22.2%	4,060,087	32.5%	-	-
Others*	839,549	12.6%	6,415,608	51.4%	623,274	35.6%
	<u>6,687,460</u>	<u>100%</u>	<u>12,477,955</u>	<u>100%</u>	<u>1,751,914</u>	<u>100%</u>

\* Others include Sole Proprietors, trusts, fund accounts, government accounts etc.

#### 40.1.1.2 Segments by sector

	2009					
	Financings		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
Public / Government	600,000	4%	1,250,055	4%	166,176	12%
Private	12,931,861	96%	26,737,323	96%	1,273,808	88%
	<u>13,531,861</u>	<u>100%</u>	<u>27,987,378</u>	<u>100%</u>	<u>1,439,984</u>	<u>100%</u>

	2008					
	Financings		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
Public / Government	-	-	1,123,784	9%	64,469	4%
Private	6,687,460	100%	11,354,171	91%	1,687,445	96%
	<u>6,687,460</u>	<u>100%</u>	<u>12,477,955</u>	<u>100%</u>	<u>1,751,914</u>	<u>100%</u>

#### 40.1.1.3 Details of non-performing financings and specific provisions by class of business segment

	2009				2008			
	2009		2008		2009		2008	
	Classified Financings	Specific Provisions Held	Classified Financings	Specific Provisions Held	Classified Financings	Specific Provisions Held	Classified Financings	Specific Provisions Held
Wholesale and retail trade	63,758	5,483	12,289	3,199	-	-	-	-
Textile *	155,997	102,473	-	-	696	174	-	-
Chemical and pharmaceuticals	2,117	-	6,683	3,341	-	-	-	-
Power (electricity), gas, water, sanitary	599	150	23,250	23,250	-	-	-	-
Cement	23,750	12,422	2,432	2,432	-	-	-	-
Automobile and Transportation equipment	-	-	5,000	1,250	-	-	-	-
Import/Export	21,360	1,108	69,980	69,980	-	-	-	-
Construction	123,058	32,486	30,101	18,775	-	-	-	-
Services	-	-	9,940	2,485	-	-	-	-
Paper product *	100,000	-	16,913	8,599	-	-	-	-
Transport, Storage and Communication	-	-	8,809	8,202	-	-	-	-
Individuals*	120,667	38,941	186,093	141,687	-	-	-	-
Others *	177,359	37,865	-	-	-	-	-	-
	<u>788,665</u>	<u>230,928</u>	<u>788,665</u>	<u>230,928</u>	<u>788,665</u>	<u>230,928</u>	<u>788,665</u>	<u>230,928</u>

\* Provisions have been made under subjective evaluation.



#### 40.1.1.4 Details of non-performing financings and specific provisions by sector

	2009		2008	
	Classified Financings	Rupees in '000 Specific Provisions Held	Classified Financing	Specific Provisions Held
Public/ Government	-	-	-	-
Private	788,665	230,928	186,093	141,687
	<u>788,665</u>	<u>230,928</u>	<u>186,093</u>	<u>141,687</u>

#### 40.1.1.5 Geographical segment analysis

	2009			
	Loss before taxation	Total assets employed	Net assets employed	Contingencies and commitments
	Rupees in '000			
Pakistan	<u>(562,909)</u>	<u>34,286,771</u>	<u>4,740,293</u>	<u>1,439,984</u>

	2008			
	Loss before taxation	Total assets employed	Net assets employed	Contingencies and commitments
	Rupees in '000			
Pakistan	<u>(229,152)</u>	<u>19,088,600</u>	<u>5,191,821</u>	<u>1,751,914</u>

#### 40.1.2 Credit Risk: Standardized Approach

Credit risk arises due to the risk of a borrower defaulting on his commitment either in part or as a whole. The Bank has currently employed standardized approach for evaluation of credit risk. It uses CRM (Credit Risk Mitigation) technique where applicable. The Bank carries a strong desire to move towards the FIRB and Advanced approach.

#### Credit Risk : Disclosures for portfolio subject to the Standardized Approach & supervisory risk weights in the IRB Approach

The Bank uses reputable and SBP approved rating agencies for deriving risk weight to specific credit exposures, where available. The bank has also recently employed a credit rating model, which is compatible to the rating guidelines of SBP, which will support us in internally rating our credit clients.

#### Types of Exposures and ECAI's used

Exposures	2009		
	JCR - VIS	PACRA	Others
Corporate	✓	✓	N/A
Banks	✓	✓	N/A

#### 40.1.2.1 Credit Risk: Standardized Approach

Exposures	Rating Category	Credit Exposures subject to Standardised approach					
		2009			2008		
		Amount Outstanding	Deduction CRM	Net amount	Amount Outstanding	Deduction CRM	Net amount
		Rs. In '000					
Corporate	0%	-	-	-	-	-	-
	20%	3,343,580	-	3,343,580	37,645	-	37,645
	50%	382,879	-	382,879	55,496	-	55,496
	100%	13,313	-	13,313	-	-	-
	150%	248,256	-	248,256	-	-	-
	Unrated	7,955,492	210,097	7,745,395	5,100,971	215,014	4,885,957
Retail	0%	-	-	-	-	-	-
	20%	-	-	-	-	-	-
	50%	-	-	-	-	-	-
	75%	501,021	172,275	328,746	542,737	164,274	378,463
<b>Total</b>		<u>12,444,541</u>	<u>382,372</u>	<u>12,062,169</u>	<u>5,736,849</u>	<u>379,288</u>	<u>5,357,561</u>

CRM = Credit Risk Mitigation

#### 40.1.2.2 Credit Risk Disclosures with respect to Credit Risk Mitigation for Standard and IRB Approaches - Basel II Specific.

Bank obtains capital relief for both on and off-balance sheet non-market related exposures by using simple approach for Credit Risk Mitigation (CRM). Off-balance sheet items under the simplified standardized approach are converted into credit exposure equivalents through the use of credit conversion factors. Under the standardized approach the Bank has taken advantage of the cash collaterals available with the Bank in the form of security deposits and cash margins.

Valuation and management of eligible collaterals for CRM is being done in line with the conditions laid down by SBP. Since eligible collaterals for CRM purposes are all in the form of cash collaterals, they generally do not pose risk to the Bank in terms of change in their valuation due to changes in the market conditions.

The Bank takes the benefit of CRM against its claims on corporate and retail portfolio. Under the standardized approach for on-balance sheet exposures, the corporate portfolio of Rs. 11,943.520 million is subject to the CRM of Rs. 210.097 million whereas a claim on retail portfolio of Rs. 501.020 million is subject to CRM of Rs. 172.275 million. The total benefit of Rs. 382.372 million was availed through CRM against total on-balance sheet exposure of Rs. 12,444.541 million.

Under off-balance sheet, non-market related exposures; the corporate portfolio of Rs 1,237.802 million is subject to the CRM of Rs. 38.842 million. Hence total benefit of Rs 38.842 million was availed by the Bank through CRM against total off-balance sheet, non-market related exposure of Rs. 1,237.802 million.

During the year, total amount of cash collateral used for CRM purposes was Rs. 421.214 million as against amount of Rs 567.698 million in year 2008. The difference in the value of cash collateral is due to the changes in the exposure amounts and the resultant amount of cash collateral obtained.

#### 40.2 Equity Position Risk in the Banking book –Basel II Specific

Equity position includes the following:

- Strategic investments
- Investment in equities for generating revenue in short term

These equity investments are accounted for and disclosed as per the provisions and directives of SBP, SECP and the requirements of approved International Accounting Standards as applicable in Pakistan.

Provision for diminution in the value of securities is made after considering impairment, if any in their value and charged to profit and loss account.



### 40.3 Yield / Profit Rate Risk in the banking book – Basel II specific

It includes all material yield risk positions of the bank taken into account all repricing and maturity data. It includes current balances and contractual yield rates; bank understands that its financing shall be repriced as per their respective contracts.

Bank estimates changes in the economic value of equity due to change in the yield rates on on-balance sheet positions by conducting duration gap analysis. It also assesses yield rate risk on earnings of the Bank by applying upward and downward shocks.

### 40.4 Market Risk

Market risk encompasses the risk of losses due to adverse movements in markets for instruments carrying a fixed rate, foreign exchange rates, securities, precious metals or other commodities.

The strategy of Bank is to keep market risks to the minimum in that the Bank does not enter into any speculative transaction. In general the Bank ensures that an adequate hedging mechanism is in place before it enters into financial markets for trading.

Moreover, since the Bank does not deal in interest based products, the impact of the above risks will be very minimal. The Bank does not have positions or forward exchange contracts giving mismatches of maturity unless such risks have been taken care of through some other mechanism.

#### 40.4.1 Foreign Exchange Risk

Foreign exchange or currency risk arises from the fluctuation in the value of financial instruments consequent to the changes in foreign exchange rates. The Bank's foreign exchange exposure comprises of forward promises, foreign currency cash in hand, balances with banks abroad, foreign currency deposits, foreign currency placements with State Bank of Pakistan and other banks etc. The Bank manages its foreign exchange exposure by matching foreign currency assets and liabilities. The net open position is managed within the statutory limits as fixed by the State Bank of Pakistan.

	2009			
	Assets	Liabilities	Off-balance sheet items	Net foreign currency exposure
	Rupees in '000			
Pakistan Rupee	33,576,402	28,969,147	8,749	4,616,004
United States Dollar	529,105	408,379	(8,749)	111,977
Great Britain Pound	91,463	90,714	-	749
Japanese Yen	494	-	-	494
Euro	79,676	78,238	-	1,438
U.A.E Dirham	475	-	-	475
ACU	5,923	-	-	5,923
CHF	538	-	-	538
Saudi Riyal	2,695	-	-	2,695
	<u>34,286,771</u>	<u>29,546,478</u>	<u>-</u>	<u>4,740,293</u>

	2008			
	Assets	Liabilities	Off-balance sheet items	Net foreign currency exposure
	Rupees in '000			
Pakistan Rupee	18,861,324	13,684,492	(3,670)	5,173,162
United States Dollar	174,791	169,779	3,670	8,682
Great Britain Pound	12,635	9,650	-	2,985
Japanese Yen	599	-	-	599
Euro	34,105	32,858	-	1,247
U.A.E Dirham	493	-	-	493
ACU	2,545	-	-	2,545
Saudi Riyal	2,108	-	-	2,108
	<u>19,088,600</u>	<u>13,896,779</u>	<u>-</u>	<u>5,191,821</u>

#### 40.4.2 Mismatch of Profit / Yield Rate Sensitive Assets and Liabilities

Effective yield / Profit rate	Total	2009									Non-profit bearing financial instruments	
		Upto 1 Month	Over 1 to 3 Months	Exposed to Yield / Profit risk			Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years		
Rupees in '000												
On-balance sheet financial instruments	-	-	-	-	-	-	-	-	-	-	-	-
<b>Assets</b>												
Cash and balances with treasury banks	4,217,515	-	-	-	-	-	-	-	-	-	-	4,217,515
Balances with Other banks	9.43%	2,059,550	1,539,014	-	-	-	-	-	-	-	-	520,536
Due from financial institutions	12.14%	4,018,813	4,018,813	-	-	-	-	-	-	-	-	-
Investments	13.33%	6,813,191	-	-	310,000	-	302,483	3,426,204	706,250	1,877,218	-	191,036
Financings	14.00%	13,282,152	537,591	624,986	1,560,266	5,878,793	735,527	1,909,165	977,695	479,504	577,015	1,609
Other assets		546,166	-	-	-	-	-	-	-	-	-	546,166
		30,937,387	6,095,418	624,986	1,870,266	5,878,793	1,038,010	5,335,369	1,683,945	2,356,722	577,015	5,476,862
<b>Liabilities</b>												
Bills payable		485,608	-	-	-	-	-	-	-	-	-	485,608
Due to financial institutions	6.50%	156,160	-	84,490	71,670	-	-	-	-	-	-	-
Deposits and other accounts	6.74%	27,987,378	8,264,904	1,380,956	933,579	3,103,787	401,287	1,275,356	3,395,503	1,653,612	-	7,578,394
Sub-ordinated loans		-	-	-	-	-	-	-	-	-	-	-
Other liabilities		225,838	-	-	-	-	-	-	-	-	-	225,838
		28,854,984	8,264,904	1,465,446	1,005,249	3,103,787	401,287	1,275,356	3,395,503	1,653,612	-	8,289,840
<b>On-balance sheet gap</b>		<b>2,082,403</b>	<b>(2,169,486)</b>	<b>(840,460)</b>	<b>865,017</b>	<b>2,775,006</b>	<b>636,723</b>	<b>4,060,013</b>	<b>(1,711,558)</b>	<b>703,110</b>	<b>577,015</b>	<b>(2,812,978)</b>
<b>Total Yield / Profit Risk Sensitivity Gap</b>			<b>(2,169,486)</b>	<b>(840,460)</b>	<b>865,017</b>	<b>2,775,006</b>	<b>636,723</b>	<b>4,060,013</b>	<b>(1,711,558)</b>	<b>703,110</b>	<b>577,015</b>	<b>(2,812,978)</b>
<b>Cumulative Yield/Profit Risk Sensitivity Gap</b>			<b>(2,169,486)</b>	<b>(3,009,946)</b>	<b>(2,144,928)</b>	<b>630,078</b>	<b>1,266,800</b>	<b>5,326,813</b>	<b>3,615,255</b>	<b>4,318,366</b>	<b>4,895,381</b>	<b>2,082,403</b>

#### 40.4.2 Mismatch of Profit / Yield Rate Sensitive Assets and Liabilities

Effective yield / Profit rate	Total	2008									Non-profit bearing financial instruments	
		Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years		
Rupees in '000												
On-balance sheet financial instruments	-	-	-	-	-	-	-	-	-	-	-	-
<b>Assets</b>												
Cash and balances with treasury banks	2,175,413	-	-	-	-	-	-	-	-	-	-	2,175,413
Balances with Other banks	13.50%	2,207,490	2,099,942	-	7,910	-	-	-	-	-	-	99,638
Due from financial institution	16.75%	40,351	11,804	28,547	-	-	-	-	-	-	-	-
Investments	15.48%	5,019,525	-	-	-	460,000	300,000	2,162,810	1,905,700	-	-	191,015
Financings	15.06%	6,527,531	927,223	798,501	994,474	157,918	342,011	573,602	1,637,473	665,421	429,969	939
Other assets		342,471	-	-	-	-	-	-	-	-	-	342,471
		16,312,781	3,038,969	827,048	1,002,384	157,918	802,011	873,602	3,800,283	2,571,121	429,969	2,809,476
<b>Liabilities</b>												
Bills payable		353,646	-	-	-	-	-	-	-	-	-	353,646
Due to financial institutions	6.50%	245,939	728	135,980	109,231	-	-	-	-	-	-	-
Deposits and other accounts	7.28%	12,477,955	3,420,878	879,707	647,802	1,155,743	240,384	355,522	2,417,374	304,659	-	3,055,886
Sub-ordinated loans		-	-	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease		-	-	-	-	-	-	-	-	-	-	-
Other liabilities		238,802	-	-	-	-	-	-	-	-	-	238,802
		13,316,342	3,421,606	1,015,687	757,033	1,155,743	240,384	355,522	2,417,374	304,659	-	3,648,334
<b>On-balance sheet gap</b>		<b>2,996,439</b>	<b>(382,637)</b>	<b>(188,639)</b>	<b>245,351</b>	<b>(997,825)</b>	<b>561,627</b>	<b>518,080</b>	<b>1,382,909</b>	<b>2,266,462</b>	<b>429,969</b>	<b>(838,858)</b>
<b>Total Yield / Profit Risk Sensitivity Gap</b>			<b>(382,637)</b>	<b>(188,639)</b>	<b>245,351</b>	<b>(997,825)</b>	<b>561,627</b>	<b>518,080</b>	<b>1,382,909</b>	<b>2,266,462</b>	<b>429,969</b>	<b>(838,858)</b>
<b>Cumulative Yield/Profit Risk Sensitivity Gap</b>			<b>(382,637)</b>	<b>(571,276)</b>	<b>(325,925)</b>	<b>(1,323,750)</b>	<b>(762,123)</b>	<b>(244,043)</b>	<b>1,138,866</b>	<b>3,405,328</b>	<b>3,835,297</b>	<b>2,996,439</b>

#### 40.5 Liquidity Risk

Liquidity risk is defined as inability to raise deposits at a competitive rate. It can be caused by the withdrawal of important customer deposits (including interbank deposits). A sudden surge in liability withdrawals may leave the Bank in a position of having to liquidate assets in a very short period of time and at low prices.

Under refinance risk we understand the risk of holding longer-term assets relative to liabilities. Generally this is caused by a discrepancy of the cash flows from the two sides of the balance sheet due to a faulty Asset-Liability Management (ALM) process (strongly differing maturity profiles).

The risk is minimized by broad diversification and a minimum of concentrations on both sides of the balance sheet.

An Assets-Liabilities Committee (ALCO) is responsible for monitoring the liquidity and market risks of the Bank.

### Maturities of Assets and Liabilities

2009									
Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
Rupees in '000									
<b>Assets</b>									
Cash and balances with treasury banks	4,217,515	4,217,515	-	-	-	-	-	-	-
Balances with other banks	2,059,550	2,059,550	-	-	-	-	-	-	-
Due from financial institutions	4,018,813	4,018,813	-	-	-	-	-	-	-
Investments	6,813,191	21	-	310,000	-	302,483	3,426,204	706,250	1,877,218
Financings	13,282,152	537,746	625,191	1,561,515	5,878,793	735,527	1,909,165	977,695	479,500
Other assets	1,153,230	609,789	397,285	16,129	109,858	-	20,169	-	-
Operating fixed assets	2,395,304	30,812	61,626	92,437	185,215	369,747	369,747	157,482	489,149
Deferred tax assets	347,016	-	-	-	-	-	-	-	347,016
	34,286,771	11,474,246	1,084,102	1,980,081	6,173,866	1,407,757	5,725,285	1,841,427	2,845,871
									1,754,136
<b>Liabilities</b>									
Bills payable	485,608	485,608	-	-	-	-	-	-	-
Due to financial institutions	156,160	-	84,490	71,670	-	-	-	-	-
Deposits and other accounts	27,987,378	15,843,298	1,380,956	933,579	3,103,787	401,287	1,275,356	3,395,503	1,653,612
Sub-ordinated loans	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to Finance lease	-	-	-	-	-	-	-	-	-
Other liabilities	917,332	334,545	58,959	-	102,408	-	-	421,420	-
Deferred tax liabilities	-	-	-	-	-	-	-	-	-
	29,546,478	16,663,451	1,524,405	1,005,249	3,206,195	401,287	1,275,356	3,816,923	1,653,612
	4,740,293	(5,189,205)	(440,303)	974,832	2,967,671	1,006,470	4,449,929	(1,975,496)	1,192,259
									1,754,136
<b>Net assets</b>									
Share capital / Head office capital account	5,279,679	-	-	-	-	-	-	-	-
Reserves	-	-	-	-	-	-	-	-	-
Accumulated Losses	(577,246)	-	-	-	-	-	-	-	-
Surplus/(Deficit) on revaluation of assets	37,860	-	-	-	-	-	-	-	-
	4,740,293	-	-	-	-	-	-	-	-

2008									
Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
Rupees in '000									
<b>Assets</b>									
Cash and balances with treasury banks	2,175,413	2,175,413	-	-	-	-	-	-	-
Balances with other banks	2,207,490	2,199,580	-	7,910	-	-	-	-	-
Due from financial institutions	40,351	11,804	28,547	-	-	-	-	-	-
Investments	5,019,525	-	-	-	-	460,000	300,000	2,162,810	1,905,700
Financings	6,527,531	927,225	798,518	994,606	158,706	342,011	573,602	1,637,473	665,421
Other assets	942,385	543,981	153,600	25,864	182,688	-	36,252	-	-
Operating fixed assets	1,910,648	20,911	41,822	62,733	355,705	250,931	250,931	202,629	409,229
Deferred tax assets	265,257	-	-	-	-	-	-	-	265,257
	19,088,600	5,878,914	1,022,487	1,091,113	697,099	1,052,942	1,160,785	4,002,912	2,980,350
									1,201,998
<b>Liabilities</b>									
Bills payable	353,646	353,646	-	-	-	-	-	-	-
Due to financial institutions	245,939	728	135,980	109,231	-	-	-	-	-
Deposits and other accounts	12,477,955	6,476,764	879,707	647,802	1,155,743	240,384	355,522	2,417,374	304,659
Sub-ordinated loan	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to Finance lease	-	-	-	-	-	-	-	-	-
Other liabilities	819,239	253,928	36,507	-	128,333	-	-	400,471	-
Deferred tax liabilities	-	-	-	-	-	-	-	-	-
	13,896,779	7,085,066	1,052,194	757,033	1,284,076	240,384	355,522	2,817,845	304,659
	5,191,821	(1,206,152)	(29,707)	334,080	(586,977)	812,558	805,263	1,185,067	2,675,691
									1,201,998
<b>Net assets</b>									
Share capital / Head office capital account	5,279,679	-	-	-	-	-	-	-	-
Reserves	-	-	-	-	-	-	-	-	-
Accumulated Losses	(98,307)	-	-	-	-	-	-	-	-
Surplus/(Deficit) on revaluation of assets	10,449	-	-	-	-	-	-	-	-
	5,191,821	-	-	-	-	-	-	-	-



#### 40.6 Operational Risk

This is the collective term for all risks which arise through inadequate or failed internal processes, employees and systems or from external events and which can only be partially quantified. In addition, legal risks fall into this category. The Bank is currently pursuing a Basic Indicator Approach (BIA), but wishes to move towards a more sophisticated approach in the coming years.

#### 40.7 Strategic Risk

Strategic risk arises due to wrong assumptions in strategic decision making or the failure to react correctly to long-term changes in strategic parameters.

The Bank follows a deliberate low-risk strategy. Within the general constraints of its niche market the Bank is aware of the need of reducing risk. The Bank has a well established strategic planning and evaluation process which involves all levels of management and which is subject to regular review.

#### 40.8 Systemic Risk

Systemic risk is the risk of a total or partial collapse of the financial system.

Such a collapse could be due to technical factors or market driven (psychological reasons).

Systemic risk is reduced by the activities of both national and international regulatory authorities. The Bank actively supports these organizations through its membership of relevant banking industry association i.e. Pakistan Banks Association ("PBA"). The Bank also takes account of systemic risk by means of careful management of counter party risks in the inter-bank market.

#### 40.9 Shariah Non-Compliance Risk

Shariah Non-compliance risk arises due to the lack of awareness amongst the staff while processing a particular transaction which may result in reputational loss to the Bank, as well as, reversal of income of the Bank in respect of that transaction.

This risk is covered by carrying out extensive Shariah training and orientation and frequent reviews by the Shariah department of the Bank.

#### 41. DATE OF AUTHORISATION FOR ISSUE

These financial statements have been approved by the Board of Directors of the Bank on March 04, 2010.

#### 42. GENERAL

42.1 Captions, as prescribed by BSD Circular No. 04 of 2006 dated February 17, 2006 issued by SBP, in respect of which there are no amounts, have not been reproduced in these financial statements, except for captions of the balance sheet and profit and loss account.

42.2 The figures in the financial statements are rounded off to the nearest thousand of rupees.



Chairman



Chief Executive Officer



Director



Director

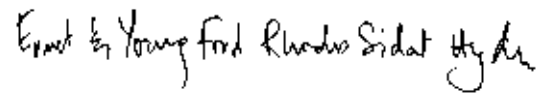
# AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of BankIslami Pakistan Limited (the Bank) and its subsidiary company, BankIslami Modaraba Investment Limited (together referred to as Group) as at 31 December 2009, and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof for the year then ended, in which are incorporated the unaudited certified returns from the branches except for seven branches which have been audited by us. The financial statements of the subsidiary were reviewed in accordance with the International Standards on Review Engagements 2410 by another firm of Chartered Accountants, whose report has been furnished to us and our opinion in so far as it relates to the amounts included for the subsidiary, is based solely on the report of other auditor. These consolidated financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the consolidated financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2009 and the results of its operations, its cash flows and changes in equity for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

Without qualifying our opinion, we draw attention to note 1.1 to the accompanying financial statements wherein the Bank has disclosed that the Bank has been granted exemption from the requirement to have the minimum paid-up capital (free of losses) of Rs. 6.00 billion as at 31 December 2009 till March 31, 2010.



Ernst & Young Ford Rhodes Sidat Hyder  
Chartered Accountants

March 04, 2010

Karachi

## Islami Amadni Certificate

# Banking with Purity, Solutions with Authenticity



With Islami Amadni Certificate, your hard earned investment works harder to yield high expected profits to help you build your wealth for a prosperous future. You get the best of both worlds in a safe, secure and flexible package to perfectly meet your needs. Islami Amadni Certificate provides you the following features:

- Investment with as low as Rs. 10,000/-
- Profit payment at maturity
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- Free Internet Banking Facility
- No penalty on premature encashment of investment
- Nationwide network of 102\* Online branches in 49 Cities

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## Authentic Portfolio of Shariah Compliant Products From 102\* Online Branches in 49 Cities



With a network of 102\* Online branches in 49 cities, BankIslami offers authentic Islamic banking products and services to suit your banking needs.

BankIslami offers free countrywide Online banking facility to its customers so you can avail banking services from any of our 102\* Online branches in 49 cities.

Serving you, the Right way

# BankIslami Pakistan

# CONSOLIDATED BALANCE SHEET

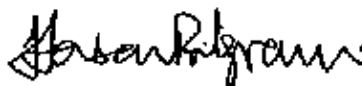
AS AT DECEMBER 31, 2009

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>ASSETS</b>			
Cash and balances with treasury banks	8	4,217,520	2,175,418
Balances with other banks	9	2,059,808	2,207,640
Due from financial institutions	10	4,018,813	40,351
Investments	11	6,653,447	4,861,883
Financings	12	13,282,152	6,527,531
Operating fixed assets	13	2,375,515	1,889,543
Deferred tax assets	14	358,625	276,283
Other assets	15	1,241,621	1,032,375
		<u>34,207,501</u>	<u>19,011,024</u>
<b>LIABILITIES</b>			
Bills payable	16	485,608	353,646
Due to financial institutions	17	156,160	245,939
Deposits and other accounts	18	27,911,651	12,412,598
Sub-ordinated loan		-	-
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities		-	-
Other liabilities	19	918,705	818,421
		<u>29,472,124</u>	<u>13,830,604</u>
<b>NET ASSETS</b>		<u>4,735,377</u>	<u>5,180,420</u>
<b>REPRESENTED BY</b>			
Share capital	20	5,279,679	5,279,679
Reserves		-	-
Accumulated losses		(574,078)	(101,364)
		<u>4,705,601</u>	<u>5,178,315</u>
Surplus on revaluation of assets - net of deferred tax	21	29,776	2,105
		<u>4,735,377</u>	<u>5,180,420</u>
<b>CONTINGENCIES AND COMMITMENTS</b>	22		

The annexed notes from 1 to 42 form an integral part of these consolidated financial statements.



Chairman



Chief Executive Officer



Director



Director

# CONSOLIDATED PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED DECEMBER 31, 2009

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
Profit / return on financings, investments and placements earned	23	<b>2,198,633</b>	1,472,425
Return on deposits and other dues expensed	24	<b>1,215,019</b>	723,685
Net spread earned		<b>983,614</b>	748,740
Provision against non-performing financings - net	12.8	<b>89,780</b>	130,556
Provision for diminution in the value of investments	11.6	<b>15,000</b>	-
Provision against sukuk murabaha	10.5	<b>6,418</b>	-
Bad debts written off directly		-	-
Net spread after provisions		<b>111,198</b>	130,556
		<b>872,416</b>	618,184
<b>OTHER INCOME</b>			
Fee, commission and brokerage income		<b>37,854</b>	112,117
Dividend income		-	2,327
Income from dealing in foreign currencies		<b>278,054</b>	29,273
Capital gain / (loss) on sale of securities	25	<b>2,356</b>	31,273
Unrealised gain / (loss) on revaluation of investments classified as held for trading		-	-
Other income	26	<b>24,423</b>	20,889
Total other income		<b>342,687</b>	195,879
		<b>1,215,103</b>	814,063
<b>OTHER EXPENSES</b>			
Administrative expenses	27	<b>1,760,047</b>	1,030,911
Other provisions / write offs		-	-
Other charges	28	<b>10,617</b>	5,663
Total other expenses		<b>1,770,664</b>	1,036,574
		<b>(555,561)</b>	(222,511)
Extra ordinary / unusual items		-	-
<b>LOSS BEFORE TAXATION</b>		<b>(555,561)</b>	(222,511)
<b>Taxation</b> - Current		<b>(14,393)</b>	(874)
- Prior years		-	-
- Deferred		<b>97,240</b>	175,502
	29	<b>82,847</b>	174,628
<b>LOSS AFTER TAXATION</b>		<b>(472,714)</b>	(47,883)
Accumulated losses brought forward		<b>(101,364)</b>	(53,481)
Accumulated losses carried forward		<b>(574,078)</b>	(101,364)
<b>Basic loss per share - Rupee</b>	30	<b>(0.90)</b>	(0.11)
<b>Diluted loss per share - Rupee</b>	30	<b>(0.90)</b>	(0.11)

The annexed notes from 1 to 42 form an integral part of these consolidated financial statements.



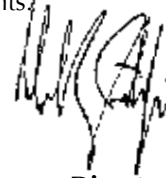
Chairman



Chief Executive Officer



Director



Director

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2009

	December 31, 2009	December 31, 2008
	----- Rupees in `000 -----	
<b>Loss after taxation</b>	<b>(472,714)</b>	<b>(47,883)</b>
Other comprehensive income	-	-
<b>Total comprehensive loss for the year</b>	<b>(472,714)</b>	<b>(47,883)</b>

The annexed notes from 1 to 42 form an integral part of these consolidated financial statements.



Chairman

Chief Executive Officer

Director

Director

# CONSOLIDATED CASH FLOW STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 2009

Note December 31, 2009 December 31, 2008  
----- Rupees in `000 -----

## CASH FLOWS FROM OPERATING ACTIVITIES

Loss before taxation	(555,561)	(222,511)
Less: Dividend income	-	(2,327)
	<u>(555,561)</u>	<u>(224,838)</u>

### Adjustments:

Depreciation	303,420	161,159
Amortisation	25,453	5,676
Depreciation on operating Ijarah assets	29,266	-
Provision against non-performing financings	89,780	130,556
Provision for diminution in the value of investments	15,000	-
Provision against sukuk murabaha	6,418	-
Gain on sale of property and equipment - net	(192)	(1,015)
Deferred cost amortised	16,083	16,019
	<u>485,228</u>	<u>312,395</u>
	<u>(70,333)</u>	<u>87,557</u>

### (Increase) / decrease in operating assets

Due from financial institutions	(3,984,881)	584,686
Financings	(6,873,667)	(2,884,221)
Others assets (excluding advance taxation and deferred cost)	(232,147)	(135,870)
	<u>(11,090,695)</u>	<u>(2,435,405)</u>

### Increase / (decrease) in operating liabilities

Bills payable	131,962	268,648
Due to financial institutions	(89,779)	175,939
Deposits and other accounts	15,499,053	2,794,863
Other liabilities	100,284	277,125
	<u>15,641,520</u>	<u>3,516,575</u>
	<u>4,480,492</u>	<u>1,168,727</u>
Income tax paid	(7,576)	(6,865)
<b>Net cash flow from operating activities</b>	<u>4,472,916</u>	<u>1,161,862</u>

## CASH FLOWS FROM INVESTING ACTIVITIES

Net investments in available for sale securities	(1,763,994)	(1,183,897)
Dividend received	-	2,327
Investments in operating fixed assets	(817,982)	(1,012,505)
Sale proceeds of property and equipment disposed off	3,330	5,746
<b>Net cash used in investing activities</b>	<u>(2,578,646)</u>	<u>(2,188,329)</u>

## CASH FLOWS FROM FINANCING ACTIVITIES

Issue of share capital	-	1,398,270
<b>Net cash flow from financing activities</b>	<u>-</u>	<u>1,398,270</u>

### Net increase in cash and cash equivalents

	<u>1,894,270</u>	<u>371,803</u>
Cash and cash equivalents at beginning of the year	31 4,383,058	4,011,255
<b>Cash and cash equivalents at end of the year</b>	<u>31 6,277,328</u>	<u>4,383,058</u>

The annexed notes from 1 to 42 form an integral part of these consolidated financial statements.



Chairman



Chief Executive Officer



Director



Director





# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY


FOR THE YEAR ENDED DECEMBER 31, 2009

	Share capital	Accumulated losses	Total
	-----Rupees in `000-----		
<b>Balance as at January 01, 2008</b>	<b>3,200,000</b>	<b>(53,481)</b>	<b>3,146,519</b>
Issue of right shares during the year	1,079,679	-	1,079,679
Allotment of right shares during the year - pending issuance	1,000,000	-	1,000,000
Net loss for the year	-	(47,883)	(47,883)
Other comprehensive income	-	-	-
<b>Total comprehensive loss for the year ended December 31, 2008</b>	<b>-</b>	<b>(47,883)</b>	<b>(47,883)</b>
<b>Balance as at December 31, 2008</b>	<b>5,279,679</b>	<b>(101,364)</b>	<b>5,178,315</b>
Net loss for the year	-	(472,714)	(472,714)
Other comprehensive income	-	-	-
<b>Total comprehensive loss for the year ended December 31, 2009</b>	<b>-</b>	<b>(472,714)</b>	<b>(472,714)</b>
<b>Balance as at December 31, 2009</b>	<b>5,279,679</b>	<b>(574,078)</b>	<b>4,705,601</b>

The annexed notes from 1 to 42 form an integral part of these consolidated financial statements.



Chairman



Chief Executive Officer



Director



Director



# CONSOLIDATED NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED DECEMBER 31, 2009

### 1. STATUS AND NATURE OF BUSINESS

#### 1.1 The Group comprise of:

##### **BankIslami Pakistan Limited (Holding Company)**

BankIslami Pakistan Limited (the Bank) was incorporated in Pakistan as a public limited company on October 18, 2004 under the Companies Ordinance, 1984 to carry out business of an Islamic Commercial Bank in accordance with the principles of Islamic Shariah.

The Bank was granted a 'Scheduled Islamic Commercial Bank' license on March 18, 2005, and formally commenced operations as a Scheduled Islamic Commercial bank with effect from April 07, 2006, on receiving notification in this regard from the State Bank of Pakistan (SBP) under section 37 of the State Bank of Pakistan Act, 1956. Currently, the Bank is engaged in corporate, commercial, consumer, investment and retail banking activities.

The registered office of the Bank is situated at 11th Floor, Dolmen City, Marine Drive, Block-4, Clifton, Karachi. The Bank commenced its operations from April 07, 2006. The shares of the Bank are quoted on the Karachi Stock Exchange. The Bank is operating with 102 branches including 32 sub branches (2008: 102 branches) as at December 31, 2009. The Pakistan Credit Rating Agency (Private) Limited (PACRA) has assigned the long term credit rating of the Bank as A ("Single A") and the short term rating as A1 ("A One").

The State Bank of Pakistan (SBP) vide BSD Circular No. 07 of 2009 dated April 15, 2009 has increased the Minimum Capital Requirement (MCR) for Banks upto Rs 10 billion to be achieved in a phased manner by December 31, 2013. The Minimum Capital Requirement (free of losses) as of December 31, 2009 was Rs 6 billion. The paid up capital of the Bank (free of losses) as of December 31, 2009 amounts to Rs. 4.706 billion. The Board of Directors, in order to comply with the enhanced capital requirement, is considering various options including but not limited to issue of right shares and acquisition options. In this connection, the Bank has already made an announcement to Karachi Stock Exchange about its decision to enter into a Memorandum of Understanding (MoU) with another Islamic Commercial Bank in relation to its merger/acquisition into/by the Bank. The Board is confident that it will meet the Minimum Capital Requirement within the stipulated time. In view of the above, the Bank has been granted an exemption till March 31, 2010 to meet the Minimum Capital Requirement by the SBP, vide its letter BSD/BAI-3/608/191/2010 dated March 3, 2010.

##### **BankIslami Modaraba Investments Limited (Subsidiary company)**

The subsidiary was incorporated in Pakistan on January 22, 1986 under the Companies Ordinance, 1984. Later on it was registered as a Modaraba Company with the Registrar of Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980. The principal activity of the subsidiary is to float and operate Modaraba. The subsidiary is managing its Modaraba with the name of MODARABA-AL-MALI. The principal place of business of the Subsidiary is situated at Tenth Floor, Progressive Square, Shahrah-e-Faisal, Karachi.

The financial statements of the subsidiary company have been consolidated on a line-by-line basis and the carrying value of the investments held by the holding company has been eliminated against the shareholder's equity in the subsidiary company. Intra group balances or transactions have been eliminated.

The financial statements of the subsidiary have been consolidated on their reviewed interim condensed financial statements for the half year ended December 31, 2009.

### 2. BASIS OF PRESENTATION

2.1 These consolidated financial statements have been prepared in accordance with the requirements of State Bank of Pakistan (SBP) vide BSD Circular No. 4 dated February 17, 2006.

2.2 The Group provides financing mainly through shariah compliant financial products. Except for Murabaha transactions (which are accounted for under the Islamic Financial Accounting Standard - 1), the purchases, sales and rentals arising under these arrangements are not reflected in these consolidated financial



statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of rental / profit thereon. Income, if any, received which does not comply with the principles of Islamic Shariah is recognised as charity payable.

### 3. STATEMENT OF COMPLIANCE

These consolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984, the requirements of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 or directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan. Wherever the requirements of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 or directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan differ with the requirements of IFRS or IFAS, the requirements of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 or the requirements of the said directives shall prevail.

SBP as per BSD Circular No.10, dated August 26, 2002 has deferred the applicability of International Accounting Standard 39, Financial Instruments: Recognition and Measurement (IAS 39) and International Accounting Standard 40, Investment Property (IAS 40) for Banking companies till further instructions. Further, according to the notification of SECP dated April 28, 2008, the IFRS - 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements. However, investments have been classified and valued in accordance with the requirement of various circulars issued by SBP.

### 4. BASIS OF MEASUREMENT

These consolidated financial statements have been prepared under the historical cost convention except for certain financial instruments which have been marked to market and are carried at fair value as stated in note 5.3.

### 5. SIGNIFICANT ACCOUNTING POLICIES

#### 5.1 Change in accounting policies and disclosures

The accounting policies adopted in the preparation of these financial statements are consistent with those followed in the preparation of the Group's financial statements for the year ended December 31, 2008, except for changes resulting from the adoption of the following accounting standards as described below:

##### 5.1.1 IAS 1 - Presentation of Financial Statements (Revised)

The revised standard became effective for accounting period beginning on or after January 01, 2009. The standard separates owner and non-owner changes in equity. The statement of changes in equity includes only details of transactions with owners, with non-owner changes in equity presented as a single line item in the statement of changes in equity. In addition, the standard introduces the statement of comprehensive income which presents all items of recognized income and expense, either in one single statement, or in two linked statements. The Group has adopted two statement approach and, has accordingly, presented profit and loss account and statement of comprehensive income separately. However, in accordance with the requirements of the Companies Ordinance, 1984 and SBP directives, surplus / (deficit) on revaluation of available-for-sale investments is reported under separate account shown below equity and is not taken to the statement of comprehensive income and statement of changes in equity.

##### 5.1.2 Adoption of IFAS - 2 Ijarah

The standard became effective during the year and deals with the accounting for ijarah financing contracts



undertaken by the Bank. The standard is applicable prospectively for Ijarah contracts entered into on or after January 01, 2009. As a result of application of this standard, the Group has recorded the assets leased out under ijarah arrangements at cost less depreciation and impairment, if any which have been included under "financings". The rentals from ijarah and depreciation expense on ijarah assets are recognised in the profit and loss account over the term of the contract and have been reported under "profit / return on financings, investments and placements earned" in these financial statements. Previously, the Ijarah arrangements were accounted for by the Group as finance leases. Had the Group applied its previous accounting policy in respect of ijarah contracts entered into on or after January 01, 2009, the loss before taxation for the year and total assets would have been decreased and increased by Rs 29.506 million respectively.

## 5.2 Cash and cash equivalents

Cash and cash equivalents comprise of cash and balances with treasury banks and balances with other banks in current and deposit accounts.

## 5.3 Investments

In accordance with BSD Circular No.10 and 14 dated July 13, 2004 and September 24, 2004 respectively, issued by SBP, the Group classifies its investment portfolio into 'held for trading', 'held to maturity' and 'available for sale' securities as follows:

### Held for trading

These are securities which are either acquired for generating profit from short-term fluctuations in market prices or dealer's margin or are securities included in a portfolio in which a pattern of short-term profit taking exists.

### Held to maturity

These are securities with fixed or determinable payments and fixed maturity that the Group has the positive intent and ability to hold to maturity.

### Available for sale

These are investments that do not fall under the held for trading or held to maturity categories.

Investments are initially recognised at cost which in case of investments other than 'held for trading' includes transaction costs associated with the investment.

In accordance with the requirements of SBP, quoted securities other than those classified as held to maturity are stated at market value. Investments classified as held to maturity are carried at amortised costs less impairment, if any. Unquoted securities are valued at cost less accumulated impairment, if any.

Surplus / (deficit) arising on revaluation of the Group's held-for-trading investment portfolio is taken to the profit and loss account. The surplus / (deficit) arising on revaluation of quoted securities classified as available-for-sale is kept in "Surplus / Deficit on Revaluation of Securities account" and is shown in the balance sheet below equity. The surplus / (deficit) arising on these securities is taken to the profit and loss account when actually realised upon disposal.

Provision for diminution in the value of securities is made after considering impairment, if any in their value and charged to profit and loss account.

Profit and loss on sale of investments is included in profit and loss currently.

Premium or discount on debt securities classified as available for sale is amortised using effective Interest method and taken to the profit and loss account.

## 5.4 Trade date accounting

All 'regular way' purchases and sales of financial assets are recognised on the trade date, i.e. the date on which commitment to purchase / sale is made by the Group. Regular way purchases or sales of financial assets are those, the contract for which requires delivery of assets within the time frame generally established by regulation or convention in the market place.



## 5.5 Financings

Financings are financial products originated by the Group and principally comprise Murabaha, Istisn'a, Ijarah, Salam, Musawamah and Diminishing Musharaka receivables. These are stated at amortised cost (except for Murabaha which is accounted for at gross receivable) net of general and specific provisions.

Provision against non-performing financing is made in accordance with the requirements of the Prudential Regulations issued by the SBP and charged to profit and loss account. Specific provisions are made for identified doubtful financing in addition to general provisioning requirements. Financings are written off when there is no realistic prospect of recovery.

Murabaha to the purchase orderer is a sale transaction wherein the first party (the Bank) sells to the client / customer a Sharia compliant asset / good for cost plus a pre-agreed profit. In principle on the basis of an undertaking (Promise-to-Purchase) from the client (the purchase orderer), the Group purchases the goods / assets subject of the Murabaha from a third party and takes the possession thereof, however the Group can appoint the client as its agent to purchase the goods / assets on its behalf. Thereafter, it sells it to the client at cost plus the profit agreed upon in the Promise.

Import Murabaha is a product, used to finance a commercial transaction which consists of purchase by the Group (generally through an undisclosed agent) the goods from the foreign supplier and selling them to the customer after getting the title to and possession of the goods. Murabaha financing is extended to all types of trade transactions i.e., under Documentary Credits (LCs), Documentary Collections and Open Accounts.

Istisn'a is an order to manufacture or construct some assets. The Group purchases marketable / exportable goods under Istisn'a mode and sells them through an agent.

Ijarah is a contract in which the Group buys and rents a productive asset to a person short of funds and in need of that asset.

Salam is a sale transaction where the seller undertakes to supply some specific goods to the buyer at a future date against an advance price fully paid on spot.

Musawamah is a sale transaction in which price of a commodity to be traded is bargained between seller and the purchaser without any reference to the cost incurred by the seller.

Diminishing Musharaka represents an asset in joint ownership whereby a partner promises to buy the equity share of the other partner until the title to the equity is totally transferred to him. The partner using the asset pays the proportionate rental of such asset to the other partner (the Bank).

Musharaka / Modaraba are different types of partnerships in business with distribution of profit in agreed ratio and distribution of loss in the in the ratio of capital invested.

## 5.6 Operating fixed assets

### 5.6.1 Property and equipment

Property and equipment are stated at cost less accumulated depreciation and impairment, if any. Depreciation is computed using the straight-line method by taking into consideration the estimated useful life of the related assets at the rates specified in note 13.2 to the consolidated financial statements. Depreciation on additions / deletions during the year is charged for the proportionate period for which the asset remained in use.

The carrying values of property and equipment are reviewed at each reporting date for indication that an asset may be impaired and carrying values may not be recovered. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount. The recoverable amount of property and equipment is the greater of net selling price and value in use.

Subsequent costs are included in the assets carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance are charged to the profit and loss account.

An item of property and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal.

Residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each financial year end.

Gain and loss on disposal of assets are included in profit and loss currently.

### 5.6.2 Capital work in progress

These are stated at cost less impairment, if any.

### 5.6.3 Intangible assets

These are stated at cost less accumulated amortisation and impairment, if any. Amortisation is charged over the useful life of the asset on systematic basis to income applying the straight-line method at the rate specified in note 13.3 to the consolidated financial statements.

Amortisation on additions is charged from the month in which the assets are put to use while no amortisation is charged in the month in which the assets are deleted.

Software and other development costs are only capitalized to the extent that future economic benefits are expected to be derived by the Group.

The carrying amounts are reviewed at each balance sheet date to assess whether they are recorded in excess of their recoverable amounts, and where carrying values exceed estimated recoverable amount, assets are written down to their estimated recoverable amount.

## 5.7 Goodwill

Goodwill represents the difference between the cost of acquisition and the fair value of the Group's share of net identifiable assets of the acquired entity at the date of acquisition. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

## 5.8 Taxation

### 5.8.1 Current taxation

Provision for taxation is based on the taxable income for the year determined in accounts with the prevailing laws for taxation on income. The charge for tax also includes adjustments, where considered necessary relating to prior years.

### 5.8.2 Deferred taxation

Deferred tax is provided, using the balance sheet liability method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences and un-absorbed tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and un-absorbed tax losses can be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is utilized or the liability is settled, based on the tax rates (and tax laws) that have been enacted or subsequently enacted at the balance sheet date.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The Group also recognizes deferred tax asset / liability on deficit / surplus on revaluation of assets which is adjusted against the related deficit / surplus in accordance with the requirements of IAS 12 "Income Taxes".



## 5.9 Staff retirement benefits

### 5.9.1 Defined benefit plan

The Group operates an approved and unfunded gratuity scheme for all of its permanent employees. The contribution to the scheme is made on the basis of actuarial recommendations. Actuarial valuation is carried out at each year end using the Projected Unit Credit Method. Actuarial gains and losses are recognised as income or expense over the average remaining useful lives of the employees, if the cumulative recognised actuarial gains or losses for the Scheme at the end of the previous reporting period exceed 10% of the higher of defined benefit obligation and the fair value of the plan assets.

### 5.9.2 Defined contribution plan

The Group operates an approved funded contributory provident fund scheme for all of its permanent employees. Equal monthly contributions are made both by the Group and the employees at the rate of 10 percent of the basic salary. The Group has no further payment obligations once the contributions have been paid. The contribution made by the Group is recognised as an employee benefit expense when they are done.

## 5.10 Revenue recognition

**5.10.1** Profit from Murabaha is accounted for on consummation of Murabaha transaction. However, profit on the portion of revenue not due for payment is deferred by accounting for unearned Murabaha income with a corresponding credit to deferred Murabaha income which is recorded as a liability. The same is then recognised as revenue on a time proportionate basis.

**5.10.2** Profit from Istisn'a, Diminishing Musharaka, Salam and Musawamah are recognised on a time proportionate basis.

**5.10.3** Profit from Ijarah contracts is recognised on a pattern reflecting a constant periodic return on the net investment outstanding in accordance with International Accounting Standard 17 "Leases".

Profit from Ijarah contracts entered on or after January 01, 2009 is recognized in the profit and loss account over the term of the contract net of depreciation expense relating to the Ijarah assets.

**5.10.4** Profit on diminishing Musharaka is recognised on an accrual basis.

**5.10.5** Provisional profit of Musharaka / Modaraba financing is recognised on accrual basis. Actual profit / loss or loss on Musharaka and Modaraba financings is adjusted for declaration of profit by Musharaka partner / modarib or at liquidation of Musharaka / Modaraba.

**5.10.6** Profit on classified financing is recognised on receipt basis.

**5.10.7** Dividend income is recognised when the right to receive dividend is established.

**5.10.8** Gains and losses on sale of investments are included in income currently.

**5.10.9** Fee on issuance of letter of credit and acceptance is recognised on receipt basis as generally the transaction consummates within an accounting period. Fee on guarantees, if considered material, is recognised over the period of guarantee.

**5.10.10** Modaraba management fee is recognised on an accrual basis.

## 5.11 Financial instruments

### 5.11.1 Financial assets and financial liabilities

Financial assets and financial liabilities are recognised at the time when the Group becomes a party to the contractual provisions of the instrument. Financial assets are de-recognised when the contractual right to future cash flows from the asset expire or is transferred along with the risk and reward of the asset. Financial liabilities are de-recognised when obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial asset and liabilities is recognised in the profit and loss account of the current period.



### 5.11.2 Offsetting of financial instruments

Financial assets and financial liabilities are only offset and the net amount is reported in the balance sheet when there is a legally enforceable right to set-off the recognised amounts and the Group intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

### 5.11.3 Derivatives

Derivative financial instruments are recognised at fair value. In the case of equity futures, the fair value is calculated with reference to quoted market price. Derivatives with positive market values (unrealised gains) are included in other receivables and derivatives with negative market values (unrealised losses) are included in other liabilities in the balance sheet. The resultant gains and losses are taken to income currently.

### 5.12 Related party transactions

Transactions with related parties are at arm's length prices except for transactions with executives that are undertaken in accordance with their terms of employment.

### 5.13 Foreign currencies

#### Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Group operates. The financial statements are presented in Pakistani Rupees, which is the Group's functional and presentation currency.

#### Foreign currency transactions

Foreign currency transactions are translated into local currency at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into rupees at the exchange rates prevailing at the balance sheet date. Forward exchange promises are revalued using forward exchange rates applicable to their respective remaining maturities.

#### Translation gains and losses

Translation gains and losses are included in the profit and loss account.

#### Commitments

Commitments for outstanding forward foreign exchange contracts disclosed in these financial statements are translated at contracted rates. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in rupee terms at the rates of exchange ruling on the balance sheet date.

### 5.14 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Group in the consolidated financial statements.

### 5.15 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

Provisions for guarantee claims and other off balance sheet obligations are recognised when intimated and reasonable certainty exists for the Group to settle the obligation. Charge to profit and loss account is stated net off expected recoveries.





**5.16 Deferred costs**

These represent preliminary, formation and pre-operating cost and expenses incurred on issue of shares. These are being amortised over a period of five years.

**5.17 Impairment**

The carrying amount of assets is reviewed at each balance sheet date for impairment whenever events of changes in circumstances indicate that the carrying amount of the assets may not be recoverable. If such indication exists, and where the carrying amount exceeds the estimated recoverable amount, assets are written down to their recoverable amounts. The resulting impairment loss is taken to the profit and loss account.

**5.18 Segment reporting**

A segment is a distinguishable component of the Group that is engaged in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format of reporting is based on business segments.

**5.18.1 Business Segments**

**Trading and Sales**

It includes equity, foreign exchanges, commodities, own securities and placements.

**Retail Banking**

It includes retail financings, deposits and banking services offered to its retail customers and small and medium enterprises.

**Commercial Banking**

It includes project finance, export finance, trade finance, Ijarah, guarantees and bills of exchange relating to its corporate customers.

**5.18.2 Geographical Segments**

The Group has 102 (2008: 102) branches / sub branches and operates only in Pakistan.

**5.19 Assets acquired in satisfaction of claims**

The Group occasionally acquires assets in settlement of certain financings. These are stated at lower of the net realizable value of the related advances and the current fair value of such assets.



## 6. Accounting standards not yet effective

The following revised standards, amendments and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation.

Standard or interpretation	Effective date (accounting periods beginning on or after)
IAS 24 - Related Party Disclosures (Revised)	January 01, 2011
IAS 27 - Consolidated and Separate Financial Statements (Amendment)	July 01, 2009
IAS 32 - Financial Instruments: Presentation - Classification of Rights Issues (Amendment)	February 01, 2010
IFRS 2 - Share-based Payments: Amendments relating to Group Cash-settled Share-based Payment Transactions	January 01, 2010
IFRS 3 - Business Combinations (Revised)	July 01, 2009
IFRIC 14 - IAS 19 - The Limit on Defined Benefit Assets, Minimum Funding Requirements and their Interaction (Amendments)	January 01, 2011
IFRIC 17 - Distributions of Non-cash Assets to owners	July 01, 2009
IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments	July 01, 2010

The Group expects that the adoption of the above revisions, amendments and interpretations of the standards will not materially effect the Group's financial statements in the period of initial application.

In addition to the above, amendments to various accounting standards have also been issued by the IASB as a result of its annual improvement project in April 2009. Such improvements are generally effective for accounting periods beginning on or after January 01, 2010. The Group expects that such improvements to the standards will not have any material impact on the Group's financial statements in the period of initial application.

## 7. Accounting judgments and estimates

The preparation of consolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Estimates / judgments and associated assumptions used in the preparation of the consolidated financial statements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The estimates / judgments and associated assumptions are reviewed on an ongoing basis. Revision to the accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods. The changes in estimates made during the year and impact on the consolidated financial statements are disclosed in note 12.8.1. The estimates, judgments and assumptions that have significant effect on the consolidated financial statements are as follows:

	Note
Classification of investments	5.3 & 11
Useful lives of assets and methods of depreciation / amortisation	5.6 & 13
Deferred taxation	5.8.2 & 14
Provision against non-performing financings	5.15 & 12.6
Defined benefit plan	5.9.1 & 33

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>8. CASH AND BALANCES WITH TREASURY BANKS</b>			
In hand			
- local currency		829,019	933,929
- foreign currency		117,355	95,300
		<u>946,374</u>	<u>1,029,229</u>
With State Bank of Pakistan in			
- local currency current accounts	8.1	2,564,617	781,475
- foreign currency deposit accounts			
- Cash Reserves		29,484	11,469
- Special Cash Reserves		35,803	13,842
- US Dollar Clearing Account		23,205	8,846
	8.2	<u>88,492</u>	<u>34,157</u>
		<u>3,599,483</u>	<u>1,844,861</u>
With National Bank of Pakistan in			
- local currency current accounts		618,037	330,557
		<u>4,217,520</u>	<u>2,175,418</u>

**8.1** Includes Rs. 2,302.563 million (2008: Rs. 490.766 million) held against Cash Reserve Requirement and Statutory Liquidity Requirement which is to be maintained to comply with the requirements of SBP issued from time to time. Balance amount is available to the Group for its operations.

**8.2** Includes Rs. 63.506 million (2008: Rs. 23.35 million) held against Cash Reserve Requirement and Special Cash Reserves Requirement. Balance amount is available to the Group for its operations. These deposits do not carry any return.

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>9. BALANCES WITH OTHER BANKS</b>			
In Pakistan			
- on current accounts		16,015	9,806
- on deposit accounts	9.1	1,539,272	2,100,092
		<u>1,555,287</u>	<u>2,109,898</u>
Outside Pakistan			
- on current accounts		504,521	89,832
- on deposit accounts	9.2	-	7,910
		<u>504,521</u>	<u>97,742</u>
		<u>2,059,808</u>	<u>2,207,640</u>

**9.1** Represents deposits with various Islamic Commercial Banks under Musharaka and Modaraba arrangements with maturities less than 3 months. The expected profit rates on these arrangements ranges between 5 % to 9.5 % per annum (2008: 13 % to 13.5 % per annum).

**9.2** The expected profit rate on these arrangements is nil % (2008: 3.75%) per annum.

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>10. DUE FROM FINANCIAL INSTITUTIONS</b>			
Sukuk Murabaha	10.1	6,418	40,351
Commodity Murabaha - local currency	10.2	2,218,813	-
	10.3	<u>2,225,231</u>	40,351
Musharaka Placement	10.4	1,800,000	-
		<u>4,025,231</u>	40,351
Provision against Sukuk Murabaha	10.5	(6,418)	-
		<u>4,018,813</u>	<u>40,351</u>



- 10.1** The Group entered into Sukuk Murabaha arrangement under which the Group appoints its client as an agent under asset purchase agreement to purchase the underlying Sukuks from the open market on its behalf and later sells them on deferred Murabaha basis. This carries profit at the rate of 16.75% (2008: 16.75%) per annum.
- 10.2** The Group has entered into Commodity Murabaha agreements under which the Group purchases an underlying commodity from open market through an agent and sells it to a financial institution on credit with profit. The profit rate on the Commodity Murabaha ranges between 11.5% and 12.4% (2008:nil) per annum and have a maturity ranging from 2 days to 18 days.

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>10.3</b> Murabaha sale price		<b>25,898,652</b>	1,197,413
Purchase price		<u>(25,850,000)</u>	<u>(1,165,000)</u>
		<u><b>48,652</b></u>	<u>32,413</u>
<b>Deferred Murabaha income</b>			
Opening balance		582	11,765
Deferred during the year		48,652	32,413
Recognised during the year		<u>(42,232)</u>	<u>(43,596)</u>
		<u><b>7,002</b></u>	<u>582</u>
<b>Murabaha receivable</b>			
Opening balance		40,351	625,037
Sales during the year		25,898,652	1,197,413
Received during the year		<u>(23,713,772)</u>	<u>(1,782,099)</u>
		<u><b>2,225,231</b></u>	<u>40,351</u>

- 10.4** The Group has entered into Musharaka Placement arrangements under which the profit rate ranges from 12.35% to 12.50% (2008: Nil) per annum and have a maturity ranging from 2 days to 4 days.
- 10.5** This represents provisioning in respect of Sukuk Murabaha arrangement with an investment bank undertaken on November 17, 2008. The maturity date of the deal was February 08, 2009. The total murabaha arrangement amounts to Rs 28.5 million against which Rs 22.1 million was received during the year. The Group is making efforts to recover the balance outstanding, however the Group has made for provision against the outstanding balance.

## 11. INVESTMENTS

	Note	December 31, 2009			December 31, 2008		
		Held by the Group	Given as collateral	Total	Held by the Group	Given as collateral	Total
------(Rupees in '000)-----							
<b>11.1 Investments by types</b>							
<b>Available for sale securities</b>							
- Sukuk Certificates	11.3	6,606,408	-	6,606,408	4,842,435	-	4,842,435
- Mutual Funds							
Open ended mutual funds	11.4	15	-	15	-	-	-
Closed end mutual fund	11.4	6	-	6	-	-	-
- Modarba Certificate	11.5	16,208	-	16,208	16,208	-	16,208
<b>Total investment at cost</b>		<u>6,622,637</u>	<u>-</u>	<u>6,622,637</u>	4,858,643	-	4,858,643
Less: provision for diminution in value of investments	11.6	<u>(15,000)</u>	<u>-</u>	<u>(15,000)</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Investments - net of provision</b>		<u>6,607,637</u>	<u>-</u>	<u>6,607,637</u>	4,858,643	-	4,858,643
Surplus on revaluation of available for sale securities	21.1	45,810	-	45,810	3,240	-	3,240
<b>Total investments at market value</b>		<u><b>6,653,447</b></u>	<u>-</u>	<u><b>6,653,447</b></u>	4,861,883	-	4,861,883



December      December  
31, 2009      31, 2008  
----- Rupees in `000 -----

## 11.2 Investments by segments

### Federal government securities:

- Sukuk certificates

11.3      **2,250,000**      250,000

### Term Finance Certificates, Debentures, Bonds and

#### Participation Term Certificates:

- Sukuk certificates

11.3      **4,356,408**      4,592,435

#### Other investments

- Mutual Funds

Open ended mutual funds

11.4      **15**      -

Closed end mutual fund

11.4      **6**      -

- Modaraba Certificates

11.5      **16,208**      16,208

### Total investments at cost

**6,622,637**      4,858,643

Less: provision for diminution in value of investments  
and impairment

11.6      **(15,000)**      -

Investments - net of provision

**6,607,637**      4,858,643

Surplus on revaluation of available for sale securities

21.1      **45,810**      3,240

Total investments at market value

**6,653,447**      4,861,883

## 11.3 Details of investment in Sukuk

Name of the investee company	Note	December		Face Value (Rupees)	December		December	
		31, 2009	31, 2008		31, 2009	31, 2008	31, 2009	31, 2008
		Number of Certificates			Cost (Rupees in '000)	Cost (Rupees in '000)	Instrument rating	
<b>Sukuk Certificates</b>								
First WAPDA Sukuk	11.3.1	<b>60,000</b>	50,000	5,000	<b>299,213</b>	250,112	Unrated	Unrated
Second WAPDA Sukuk	11.3.2	<b>134,000</b>	134,000	5,000	<b>668,238</b>	670,000	Unrated	Unrated
KSEW Sukuk-1	11.3.3	<b>38,000</b>	38,000	5,000	<b>190,000</b>	190,000	Unrated	Unrated
KSEW Sukuk-2	11.3.4	<b>92,800</b>	92,800	5,000	<b>464,000</b>	464,000	Unrated	Unrated
Pak Elektron Sukuk	11.3.5	<b>60,000</b>	60,000	5,000	<b>257,143</b>	300,000	A+	A+
Amtex Sukuk	11.3.6	<b>59,000</b>	59,000	5,000	<b>295,000</b>	295,000	A-	A
Engro Chemical Sukuk	11.3.7	<b>65,000</b>	50,000	5,000	<b>321,574</b>	250,000	AA	AA
Security Leasing Sukuk	11.3.8	<b>2,000</b>	2,000	5,000	<b>7,500</b>	10,000	BBB-	BBB+
Shahmurad Sugar Mills Sukuk	11.3.9	<b>250</b>	250	1,000,000	<b>250,000</b>	250,000	A-	A-
Second Sitara Chemicals Sukuk	11.3.10	<b>10,000</b>	10,000	5,000	<b>25,000</b>	37,500	AA-	AA-
Third Sitara Chemicals Sukuk	11.3.11	<b>8,000</b>	8,000	5,000	<b>40,000</b>	40,000	AA-	AA-
Sitara Energy Sukuk - 1	11.3.12	<b>5,000</b>	5,000	5,000	<b>10,413</b>	20,413	Unrated	Unrated
Sitara Energy Sukuk - 2	11.3.13	<b>4,000</b>	4,000	5,000	<b>20,000</b>	20,000	Unrated	Unrated
New Allied Electronics (LG) Sukuk	11.3.14	<b>11,000</b>	11,000	5,000	<b>55,000</b>	55,000	Default	Default
Sui Southern Gas Company Sukuk	11.3.15	<b>84,000</b>	84,000	5,000	<b>420,000</b>	420,000	AA	AA
Kohat Cement Sukuk	11.3.16	<b>27,000</b>	27,000	5,000	<b>130,410</b>	130,410	Withdrawn	Withdrawn
Eden Housing Sukuk	11.3.17	<b>54,000</b>	54,000	5,000	<b>236,250</b>	270,000	A	A
Eden Developers Sukuk	11.3.18	<b>40,000</b>	40,000	5,000	<b>100,000</b>	200,000	BBB-	A-
Optimus Sukuk	11.3.19	<b>50,000</b>	50,000	5,000	<b>229,167</b>	250,000	A	A
LESCO Sukuk	11.3.20	<b>42,000</b>	42,000	5,000	<b>210,000</b>	210,000	Unrated	Unrated
HBFC Sukuk	11.3.21	<b>15,000</b>	15,000	5,000	<b>67,500</b>	75,000	A+	A+
Three Star Hosiery Sukuk	11.3.22	-	15,000	5,000	-	75,000	-	Unrated
Haq Bahu Sugar Mill Sukuk - 1	11.3.23	<b>12,000</b>	10,000	5,000	<b>60,000</b>	60,000	Unrated	Unrated
Haq Bahu Sugar Mill Sukuk - 2	11.3.24	-	10,000	5,000	-	50,000	-	Unrated
Ijarah GOP Sukuk	11.3.25	<b>2,500</b>	2,500	100,000	<b>250,000</b>	250,000	Unrated	Unrated
Ijarah GOP Sukuk - 3	11.3.26	<b>20,000</b>	-	100,000	<b>2,000,000</b>	-	Unrated	Unrated
					<b>6,606,408</b>	4,842,435		

- 11.3.1** These carry profit at the rate of six months KIBOR plus 35 basis points (2008: six months KIBOR plus 35 basis points) receivable on semi-annual basis with maturity in October 2012. The principal will be repaid on maturity. The rentals are backed by Government of Pakistan's Sovereign Guarantee. At December 31, 2009, these had a market value of Rs. 311,610 thousand (2008: Rs. 259,487 thousand).

During the year, the Group purchased 10,000 certificates on June 25, 2009 of WAPDA- I Sukuk through a negotiated transaction for a cash consideration of Rs. 50.228 million having face value of Rs. 50 million. These certificates were available in the seller's Central Depository Company (CDC) account and on completion of the transaction were transferred to the Group's CDC account. A periodic Ijarah Rental due on October 22, 2009, was not paid to the Group on the plea that there exists certain discrepancy with respect to ownership of the asset. The Group and the legal advisers are of the view that the security and the rental purchased through CDC is deemed to be legally bona fide and the issuer itself in the FIR has conceded that a fraud was committed in its office by certain employees, some of whom have been arrested and part of the money have been recovered. The Group's legal advisor is certain that it will be able to recover the rental therefore no provision has been made in these financial statements. Additionally the Group is also evaluating legal options against the seller for gross misrepresentation, willful omission of material fact and outright deception and as the first step has lodged a formal complaint with its Sharia'h Board.

- 11.3.2** These carry profit at the rate of six months KIBOR minus 25 basis points (2008: six months KIBOR minus 25 basis points) receivable on semi-annual basis with maturity in July 2017. The principal will be repaid in 12 equal semi-annual installment with first installment falling due on the 54th month from the first drawdown date. The rentals are backed by Government of Pakistan's Sovereign Guarantee. At December 31, 2009, these had a market value of Rs. 674,154 thousand (2008: Rs. 676,700 thousand).
- 11.3.3** These carry profit at the rate of six months KIBOR plus 40 basis points (2008: six months KIBOR plus 40 basis points) receivable on semi-annual basis with maturity in November 2015. The principal will be redeemed in eight semi-annual installments starting from May 2012. The rentals are backed by Government of Pakistan's Sovereign Guarantee.
- 11.3.4** These carry profit at the rate of six months KIBOR plus 40 basis points (2008: six months KIBOR plus 40 basis points) receivable on semi-annual basis with maturity in November 2015. The principal will be repaid on maturity. The rentals are backed by Government of Pakistan's Sovereign Guarantee.
- 11.3.5** These carry profit at the rate of three months KIBOR plus 175 basis points (2008: three months KIBOR plus 175 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in September 2012. There is an early purchase option available to the issuer after 30 months from the date of issue.
- 11.3.6** These carry profit at the rate of three months KIBOR plus 200 basis points (2008: three months KIBOR plus 200 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in October 2012. There is an early purchase option available to the issuer after 2 years from the date of issue.
- 11.3.7** These carry profit at the rate of six months KIBOR plus 150 basis points (2008: six months KIBOR plus 150 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in September 2015. Upto two consecutive, equal semi-annual installments, the first such installment falling due on the 90th month from the date of the first contribution under the facility.
- 11.3.8** These carry profit at the rate of six months KIBOR plus 195 basis points (2008: six months KIBOR plus 195 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in September 2012. The principal to be redeemed in eight equal semi-annual installments commencing from the 18th month from the issue date.
- 11.3.9** These carry profit at the rate of six months KIBOR plus 225 basis points (2008: six months KIBOR plus 225 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in September 2012. There is an early purchase option available to the issuer after 2 years from the date of issue.

- 11.3.10** These carry profit at the rate of three months KIBOR plus 170 basis points (2008: three months KIBOR plus 170 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in December 2012. There is an early purchase option available to the issuer after 2 years from the date of issue.
- 11.3.11** These carry profit at the rate of three months KIBOR plus 100 basis points (2008: three months KIBOR plus 100 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in December 2012. There is an early purchase option available to the issuer after 3 years of disbursement with “No Early Payment Penalty”.
- 11.3.12** These carry profit at the rate of six months KIBOR plus 195 basis points (2008: six months KIBOR plus 195 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in July 2012. The principal will be redeemed in ten equal semi-annual installments commencing from the 6th month from the date of issue.
- 11.3.13** These carry profit at the rate of six months KIBOR plus 195 basis points (2008: six months KIBOR plus 195 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in July 2012. The principal will be redeemed in ten equal semi-annual installments commencing from the 6th month from the date of issue.
- 11.3.14** These carry profit at the rate of three months KIBOR plus 220 basis points (2008: three months KIBOR plus 220 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in December 2012. There is an early purchase option available to the issuer after 2 years of disbursement.
- 11.3.15** These carry profit at the rate of three months KIBOR plus 20 basis points (2008: three months KIBOR plus 20 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in December 2012. There is an early purchase option available to the issuer after 1 year of disbursement.
- 11.3.16** These carry profit at the rate of six months KIBOR plus 180 basis points (2008: six months KIBOR plus 180 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in June 2013.
- 11.3.17** These carry profit at the rate of six months KIBOR plus 250 basis points (2008: six months KIBOR plus 250 basis points) receivable semi-annually based on Diminishing Musharaka mechanism with maturity in December 2012. There is an early purchase option available to the issuer after 2 years of disbursement.
- 11.3.18** These carry profit at the rate of three months KIBOR plus 300 basis points (2008: three months KIBOR plus 300 basis points) receivable quarterly in arrears based on Diminishing Musharaka mechanism with maturity in May 2010.
- 11.3.19** These carry profit at the rate of six months KIBOR plus 125 basis points (2008: six months KIBOR plus 125 basis points) receivable quarterly based on Diminishing Musharaka mechanism with maturity in April 2015. The principal will be repaid in 24 consecutive quarterly units. The first such unit falling due not later than the end of fifteen months from the last drawdown.
- 11.3.20** These carry profit at the rate of six months KIBOR plus 90 basis points (2008: six months KIBOR plus 10 basis points) receivable semi-annually. The first payment shall fall due at the end of six months from the issue date with maturity. The principal will be repaid at maturity in April 2010.
- 11.3.21** These carry profit at the rate of six months KIBOR plus 100 basis points (2008: six months KIBOR plus 100 basis points) receivable semi-annually and the first such profit payment will fall due from the six months from the issue date with maturity in May 2014.
- 11.3.22** These carry profit at the rate of three months KIBOR plus 325 basis points (2008: three months KIBOR plus 325 basis points) receivable semi annually based on Diminishing Musharaka mechanism. The first payment fall due at the end of six months from the issue date and subsequently after every six months thereafter. The sukuks were fully matured during the year.



- 11.3.23** These carry profit at the rate of six months KIBOR plus 325 basis points (2008: six months KIBOR plus 325 basis points) receivable semi-annually, the first profit payment shall fall due at the end of six months from the issue date and subsequently after every six months thereafter based on Diminishing Musharaka mechanism with maturity in August 2011.
- 11.3.24** These carry profit at the rate of three months KIBOR plus 350 basis points (2008: three months KIBOR plus 350 basis points) receivable quarterly, the first profit payment shall fall due at the end of three months from the issue date and subsequently after every three months thereafter, based on Diminishing Musharaka mechanism. The sukus were fully matured during the year.
- 11.3.25** The profit rate on these sukus comprises of six months weighted average yield of six month market T-Bills plus 45 basis points. The principal will be redeemed on maturity in September 2011. These are backed by Government of Pakistan's Sovereign Guarantee. At December 31, 2009, these had a market value of Rs. 252,482 thousand.
- 11.3.26** The profit rate on these sukus comprises of six months weighted average yield of six month market T-Bills. The principal will be redeemed on maturity in March 2012. These are backed by Government of Pakistan's Sovereign Guarantee. At December 31, 2009, these had a market value of Rs. 2,040,000 thousand.

**11.4 Details of investments in Mutual Funds**

Name of the investee Fund	2009		2008		2009		2008	
	Number of Units		Mark value (Rupees in '000)		Cost (Rupees in '000)		Entity rating Long term/short term	
<b>Units</b>								
<b>Open ended mutual funds</b>								
Al Meezan Cash Fund	99	-	5	-	5	-	AA (f)	-
Meezan Islamic Fund	107	-	5	-	5	-	3 Star	-
Meezan Islamic Income Fund	97	-	5	-	5	-	A+ (f)	-
			<u>15</u>	<u>-</u>	<u>15</u>	<u>-</u>		
<b>Closed end mutual fund</b>								
Meezan Balanced Fund	1,000	-	6	-	6	-	AM2	-
			<u>21</u>	<u>-</u>	<u>21</u>	<u>-</u>		

**11.5 Details of investments in Modaraba Certificates**

Name of the investee	2009		2008		2009		2008	
	Percentage holding Units		Number of Certificates		Market value (Rupees in '000)		Cost (Rupees in '000)	
<b>Certificates</b>								
Modaraba Al-Mali (related party)	13	13	2,342,177	2,342,177	<u>3,371</u>	<u>3,373</u>	<u>16,208</u>	<u>16,208</u>

**11.6 Particulars of provision for diminution in value of investments**

	2009	2008
	Rupees in `000	
Opening balance	-	-
Charge for the year	15,000	-
Reversals	-	-
Closing balance	<u>15,000</u>	<u>-</u>

**11.6.1 Particulars of provision in respect of type and segment**

Sukuk certificates - Available for sale securities	<u>15,000</u>	-
	<u>15,000</u>	<u>-</u>





	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>12. FINANCINGS</b>			
Financings - in Pakistan			
- Murabaha	12.1 & 12.2	<b>4,180,471</b>	2,363,736
- Istisn'a	12.1	<b>2,824,849</b>	184,797
- Diminishing Mushraka - Housing		<b>761,743</b>	682,141
- Diminishing Musharaka - Others		<b>3,889,569</b>	1,457,729
- Against Bills - Murabaha		-	3,576
- Against Bills - Musawamah		<b>7,948</b>	-
- Musawamah		<b>150,000</b>	3,387
- Financings to employees	12.4 & 12.9	<b>300,052</b>	200,664
		<b>12,114,632</b>	4,896,030
Net investment in Ijarah financings in Pakistan	12.5	<b>1,230,034</b>	1,791,430
Net book value of assets/investment in Ijarah under IFAS 2	12.6	<b>187,195</b>	-
<b>Financings - gross</b>		<b>13,531,861</b>	6,687,460
Provision for non-performing financings	12.7		
- Specific		<b>(230,928)</b>	(141,687)
- General		<b>(18,781)</b>	(18,242)
Financings - net of provision		<b>13,282,152</b>	6,527,531
<b>12.1</b> Murabaha includes financings amounting to Rs. 169.186 million (2008: Rs. 254.54 million) against Murabaha under Islamic Export Refinance Scheme.			
Istisn'a includes financings amounting to Rs. 42.020 million (2008: Rs. nil) against Istisn'a under Islamic Export Refinance Scheme.			
		<b>December 31, 2009</b>	<b>December 31, 2008</b>
----- Rupees in `000 -----			
<b>12.2</b> Murabaha sale price		<b>7,698,756</b>	6,289,235
Purchase price		<b>(7,445,953)</b>	(6,034,051)
		<b>252,803</b>	255,184
<b>Deferred murabaha income</b>			
Opening balance		<b>87,584</b>	38,044
Deferred during the year		<b>252,803</b>	255,184
Recognised during the year		<b>(259,075)</b>	(205,644)
		<b>81,312</b>	87,584
<b>Murabaha receivable</b>			
Opening balance		<b>2,363,736</b>	581,505
Sales during the year		<b>7,698,756</b>	6,289,235
Received during the year		<b>(5,882,021)</b>	(4,507,004)
		<b>4,180,471</b>	2,363,736
<b>12.3 Particulars of financings</b>			
<b>12.3.1</b> In local currency		<b>13,531,861</b>	6,687,460
In foreign currency		-	-
		<b>13,531,861</b>	6,687,460
<b>12.3.2</b> Short-term (for upto one year)		<b>8,603,245</b>	2,879,055
Long-term (for over one year)		<b>4,928,616</b>	3,808,405
		<b>13,531,861</b>	6,687,460
<b>12.4</b> This includes Rs. 1.609 million (2008: Rs. 0.939 million) mark-up free financing to employees advanced under Bank's Human Resource Policy.			

## 12.5 Net investment in Ijarah financings

	December 31, 2009				December 31, 2008			
	Not later than one year	Later than one and less than five years	Over five years	Total	Not later than one year	Later than one and less than five years	Over five years	Total
	----- Rupees in '000 -----							
Ijarah rentals receivable	588,673	652,768	-	1,241,441	382,509	1,469,483	-	1,851,992
Residual value	16,981	302,297	-	319,278	-	365,025	-	365,025
Minimum Ijarah payments	605,654	955,065	-	1,560,719	382,509	1,834,508	-	2,217,017
Future rental income	(102,452)	(228,233)	-	(330,685)	(123,508)	(302,079)	-	(425,587)
Present value of minimum Ijarah payments	503,202	726,832	-	1,230,034	259,001	1,532,429	-	1,791,430

## 12.6 Ijarah Assets

	December 31, 2009							
	COST			DEPRECIATION			Book value as at December 31, 2009	Rate of depreciation %
	As at January 01, 2009	Additions / (deletions)	As at December 31, 2009	As at January 01, 2009	Charge / Impairment	As at December 31, 2009		
	----- Rupees in '000 -----							
Plant and Machinery	-	61,356	61,356	-	8,393	8,393	52,963	20-33.33
Vehicles	-	155,105	155,105	-	20,873	20,873	134,232	20-33.33
	-	216,461	216,461	-	29,266	29,266	187,195	

12.7 Financings includes Rs. 788.665 million (2008: Rs. 186.093 million) which have been placed under non-performing status as follows:

	December 31, 2009								
	Classified Financings			Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
	----- (Rupees '000) -----								
Category of classification									
Standard	282,606	-	282,606	45,514	-	45,514	45,514	-	45,514
Doubtful	142,878	-	142,878	50,501	-	50,501	50,501	-	50,501
Loss	363,181	-	363,181	134,913	-	134,913	134,913	-	134,913
	788,665	-	788,665	230,928	-	230,928	230,928	-	230,928

	December 31, 2008								
	Classified Financings			Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
	----- (Rupees '000) -----								
Category of classification									
Standard	51,168	-	51,168	12,792	-	12,792	12,792	-	12,792
Doubtful	12,059	-	12,059	6,029	-	6,029	6,029	-	6,029
Loss	122,866	-	122,866	122,866	-	122,866	122,866	-	122,866
	186,093	-	186,093	141,687	-	141,687	141,687	-	141,687

12.7.1 Included in loss category are assets amounting to Rs. 218.981 million (2008: Rs.118.662 million) which have been classified under subjective evaluation, resulting in a provision of Rs. 64.411 million (2008: Rs.118.662 million).

## 12.8 Particulars of provision against non-performing financings

	December 31, 2009			December 31, 2008		
	Specific	General	Total	Specific	General	Total
	----- Rupees in '000 -----					
Opening balance	141,687	18,242	159,929	20,285	9,088	29,373
Charge for the year	179,550	539	180,089	137,961	9,154	147,115
Reversals	(90,309)	-	(90,309)	(16,559)	-	(16,559)
	89,241	539	89,780	121,402	9,154	130,556
Closing balance	230,928	18,781	249,709	141,687	18,242	159,929

### 12.8.1 Effect of change in accounting estimate

The SBP, vide BSD Circular No. 10, dated October 20, 2009, has amended Prudential Regulations in respect of provisioning against non-performing financings. The revised regulations allow the benefit of 40 percent of Forced Sale Value (FSV) of pledged stocks and mortgaged commercial, residential and industrial property held as collateral by the Group in determining the amount of provision against non-performing financings. Previously, the Banks were only allowed to take the benefit of 30 percent of FSV of pledged stocks and mortgaged commercial and residential properties. Accordingly, the above change in regulation has resulted in a reduction in provisioning of Rs. 124.553 million against non-performing financings and a consequent decrease in loss before taxation by Rs. 124.553 million.

**12.8.2** The Group has maintained a general reserve (provision) in accordance with the applicable requirements of the Prudential Regulations for Consumer Financing issued by SBP and for potential losses on financings.

**12.8.3** Particulars of provisions against non-performing financings

	December 31, 2009			December 31, 2008		
	Specific	General	Total	Specific	General	Total
	----- Rupees in '000 -----					
In local currency	230,928	18,781	249,709	141,687	18,242	159,929
In foreign currency	-	-	-	-	-	-
	<u>230,928</u>	<u>18,781</u>	<u>249,709</u>	<u>141,687</u>	<u>18,242</u>	<u>159,929</u>

Note	December 31, 2009	December 31, 2008
	----- Rupees in `000 -----	

### 12.9 Particulars of financings to directors, associated companies etc.

Financings due by directors, executives or officers of the Bank or any of them either severally or jointly with any other persons

Balance at beginning of the year	200,664	112,592
Financing granted during the year	138,269	128,827
Repayments	(38,881)	(40,755)
Balance at end of the year	<u>300,052</u>	<u>200,664</u>

### 13. OPERATING FIXED ASSETS

Capital work-in-progress	13.1	20,341	250,240
Property and equipment	13.2	2,250,027	1,619,930
Intangible assets	13.3	105,147	19,373
		<u>2,375,515</u>	<u>1,889,543</u>

#### 13.1 Capital work-in-progress

Civil works	20,000	20,000
Equipments	-	39,648
Advances to suppliers and contractors	341	190,592
	<u>20,341</u>	<u>250,240</u>



### 13.2 Property and equipment

December 31, 2009								
	COST			DEPRECIATION			Book value at December 31, 2009	Rate of depreciation %
	Balance at January 01, 2009	Additions / (deletions)	Balance at December 31, 2009	Balance at January 01, 2009	Charge / acquired from subsidiary * / (adjustment)	Balance at January 01, 2009		
----- Rupees in '000 -----								
Free hold land	-	275,128	275,128	-	-	-	275,128	-
Buildings on leasehold land	690,370	179,488	869,858	50,414	39,380	89,794	780,064	5
Furniture and fixture	550,016	206,109	756,125	49,504	68,004	117,508	638,617	10
Electrical, office and computer equipments	524,332	252,609	776,941	126,564	171,913	298,477	478,464	25
Vehicles	109,741	23,321 (4,890)	128,172	28,047	24,123 (1,752)	50,418	77,754	20
	<u>1,874,459</u>	<u>936,655</u> <u>(4,890)</u>	<u>2,806,224</u>	<u>254,529</u>	<u>303,420</u> <u>(1,752)</u>	<u>556,197</u>	<u>2,250,027</u>	
-----								
December 31, 2008								
	COST			DEPRECIATION			Book value at December 31, 2008	Rate of depreciation %
	Balance at January 01, 2008	Additions / (deletions)	Balance at December 31, 2008	Balance at January 01, 2008	Charge / acquired from subsidiary * / (adjustment)	Balance at January 01, 2008		
----- Rupees in '000 -----								
Buildings on leasehold land	565,452	124,918	690,370	21,426	28,988	50,414	639,956	5
Furniture and fixture	158,098	391,918	550,016	17,384	32,120	49,504	500,512	10
Electrical, office and computer equipments	162,609	361,798 (75)	524,332	44,152	82,476 (64)	126,564	397,768	25
Vehicles	75,957	43,184 (9,400)	109,741	15,435	17,574 (4,962)	28,047	81,694	20
	<u>962,116</u>	<u>921,818</u> <u>(9,475)</u>	<u>1,874,459</u>	<u>98,397</u>	<u>161,158</u> <u>(5,026)</u>	<u>254,529</u>	<u>1,619,930</u>	

13.2.1 The fair value of property and equipment as per the management estimates is not materially different from the carrying amount.

### 13.3 Intangible assets

December 31, 2009									
Note	COST			AMORTISATION			Book value at December 31, 2009	Rate of amortisation %	
	Balance at January 01, 2009	Additions / (deletions)	Balance at December 31, 2009	Balance at January 01, 2009	Charge /	Balance at January 01, 2009			
----- Rupees in '000 -----									
Computer software	13.3.1	33,227	111,227 (19)	144,435	13,854	25,453 (19)	39,288	105,147	20
-----									
December 31, 2008									
	COST			AMORTISATION			Book value at December 31, 2008	Rate of amortisation %	
	Balance at January 01, 2008	Additions / (deletions)	Balance at December 31, 2008	Balance at January 01, 2008	Charge /	Balance at January 01, 2008			
----- Rupees in '000 -----									
Computer software		27,067	6,160	33,227	8,178	5,676	13,854	19,373	20

13.3.1 Additions represent Islamic Banking Software and License acquired during the year.



### 13.4 Details of property and equipment disposed-off

The following assets were disposed-off during the year:

	Original cost	Accumulated depreciation (Rupees '000)	Book value	Disposal proceeds	Mode of disposal	Particular of buyers
<b>Vehicles</b>						
Suzuki Liana	709	47	662	563	Auction	Imran Sheikh
Suzuki Cultus	636	382	254	450	Insurance Claim	EFU General Insurance Ltd
Suzuki Mehran	430	272	158	246	Bank Policy - Employee	Sarwar Imam
Toyota Corolla	1,018	594	424	424	Bank Policy - CEO	Hasan Aziz Bilgrami

	Note	December 31, 2009	December 31, 2008
		----- Rupees in `000 -----	

### 14. DEFERRED TAX ASSETS

#### Deferred tax credits arising due to

Accelerated tax depreciation		(273,818)	(195,102)
Ijarah financings		(109,108)	(82,960)
Amortisation of Deferred cost		(4,631)	(870)
Surplus on revaluation of assets		(16,034)	(1,135)
		<u>(403,591)</u>	<u>(280,067)</u>

#### Deferred tax debits arising in respect of

Available tax losses		727,219	497,697
Minimum tax credit carried forward		17,324	4,777
Provision against investment and lending		7,496	-
Provision against non-performing financings	14.2	10,177	53,876
		<u>762,216</u>	<u>556,350</u>
		<u>358,625</u>	<u>276,283</u>

**14.1** The above net deferred tax asset has been recognised in accordance with the Group's accounting policy as stated in note 5.8.2 above. The management based on financial projections prepared during the year, estimates that sufficient taxable profits would be available in future against which these deferred tax assets could be realised.

**14.2** During the year, amendments were brought in the Income Tax Ordinance, 2001 through the Finance Act, 2009, regarding tax allowability of provision against non-performing financings and off -balance sheet exposures applicable from tax year 2010 (accounting year December 31, 2009) and onwards. The said amendments made in the tax law do not explicitly provide for a transitional mechanism with regard to the provision for non-performing financings made prior to the applicability of the above amendments. However, the Group upon the opinion of its tax advisor and in the view of the Circular no. 01/2010 dated January 13, 2010 of ICAP on the subject matter, is confident about the allowability of such provisions relating to prior periods which approximates to Rs 28.954 million, hence the tax impact of the same amounting to Rs 10.134 million has been carried forward and treated as addition to deferred tax assets as reported in these financial statements.



	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>15. OTHER ASSETS</b>			
Profit / return accrued in local currency		547,456	343,899
Profit / return accrued in foreign currency		-	77
Advances, deposits, advance rent and other prepayments		115,043	181,890
Advance against financings	15.1	397,285	153,600
Advance taxation (payments less provision)		15,180	21,997
Branch adjustment account		-	2,951
Deferred costs	15.2	20,169	36,252
Goodwill	15.3	59,232	59,232
Insurance claim receivable		12,169	14,816
Car Ijarah Repossession		3,960	11,048
Other receivable	15.4	71,127	206,613
		<u>1,241,621</u>	<u>1,032,375</u>

**15.1** Represents advance given in respect of Murabaha and Ijarah financings.

	December 31, 2009	December 31, 2008
----- Rupees in `000 -----		
<b>15.2 Deferred costs</b>		
Balance at the beginning of the year	36,252	52,271
Less: Amortised during the year	16,083	16,019
Balance at the end of the year	<u>20,169</u>	<u>36,252</u>

**15.3 Goodwill**

As at 1st January	59,232	59,232
Arising on acquisition	-	-
	<u>59,232</u>	<u>59,232</u>

**Amortisation and impairment**

Amortisation charge for the year	-	-
<b>Net book value as at December 31</b>	<u>59,232</u>	<u>59,232</u>

**Impairment testing of goodwill**

Goodwill acquired through business combination has been allocated to the following Cash Generating Unit (CGU):

- BankIslami Modaraba Investments Limited

The carrying amount of goodwill allocated to the CGU is as follows:

	December 31, 2009	December 31, 2008
----- Rupees in `000 -----		
- BankIslami Modaraba Investments Limited	<u>59,232</u>	<u>59,232</u>



### Key assumptions used in value in use calculation

The recoverable amount of the business operation of the cash generating unit has been determined based on a value in use calculation, using cash flow projections based on business plan approved by the management covering a five year period. The discount rate applied to cash flow projections beyond the fifth year period are extrapolated using a terminal growth rate. The following rates are being used:

	2009	2008
Discount rate - discrete period	19.40%	16.50%
Terminal growth rate	10.00%	8.00%

The calculation of value in use for the business operation is most sensitive to the following assumptions:

- Management fees;
- Income from education division;
- Dividend Income;
- Discount rate.

### Management fees

Management fees have been assumed at 10 percent per annum based on prevailing industry trends and anticipated market conditions.

### Income from education division

Fee levels are based on expected fees benchmarked against comparable educational institutions.

### Dividend Income

Dividend Income on investment in the Modarabas has been projected on the expected returns estimated on the basis of historical performance and prevailing industry trends.

### Discount rate

Discount rate reflects management estimates of the rate of return required for the business and are calculated using the capital asset pricing model. Discount rates are calculated by using the weighted average cost of capital of the company.

### Sensitivity to changes in assumptions

Management believes that reasonable possible changes in other assumptions used to determine the recoverable amount of the entity will not result in an impairment of goodwill.

**15.4** Includes Rs. nil (2008: Rs. 190.781 million) in respect of payment to various banks against letter of credits.

	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>16. BILLS PAYABLE</b>			
In Pakistan		485,608	353,646
Outside Pakistan		-	-
		<u>485,608</u>	<u>353,646</u>
<b>17. DUE TO FINANCIAL INSTITUTIONS</b>			
In Pakistan	17.3	156,160	245,939
Outside Pakistan		-	-
		<u>156,160</u>	<u>245,939</u>





December 31, 2009      December 31, 2008  
----- Rupees in `000 -----

**17.1 Particulars of due to financial institutions with respect to currencies**

In local currency	156,160	245,939
In foreign currencies	-	-
	<b>156,160</b>	<b>245,939</b>

**17.2 Particulars of due to financial institutions**

Short-term	156,160	245,939
Long-term	-	-
	<b>156,160</b>	<b>245,939</b>

**17.3** Represents Musharaka contributions by SBP against Islamic Export Refinance Scheme. These carry expected profit rate ranges from 6.5% to 7.0% per annum (2008: 6.5% per annum) and are secured against collateral.

Note      December 31, 2009      December 31, 2008  
----- Rupees in `000 -----

**18. DEPOSITS AND OTHER ACCOUNTS**

**Customers**

Fixed deposits	12,652,075	6,500,115
Savings deposits	7,555,064	2,846,687
Current accounts - non-remunerative	7,265,287	2,865,180
Margin accounts - non-remunerative	40,749	190,461
	<b>27,513,175</b>	<b>12,402,443</b>

**Financial institutions**

Remunerative deposits	126,118	9,910
Non remunerative deposits	272,358	245
	<b>398,476</b>	<b>10,155</b>
	<b>27,911,651</b>	<b>12,412,598</b>

**18.1 Particulars of deposits**

In local currency	27,334,319	12,200,330
In foreign currencies	577,332	212,268
	<b>27,911,651</b>	<b>12,412,598</b>

**19. OTHER LIABILITIES**

Profit / return payable in local currency		184,767	127,625
Profit / return payable in foreign currency		-	18
Unearned fees and commission		5,887	6,096
Accrued expenses		111,936	62,972
Deferred Murabaha Income - financings	12.2	81,312	87,584
Deferred Murabaha Income - Commodity Murabaha	10.3	7,002	582
Payable to defined benefit plan	33	37,411	18,820
Payable to defined contribution plan		1,187	2,294
Unearned rent		1,096	10,358
Security deposits against Ijarah		382,822	379,357
Sundry creditors		52,854	37,586
Charity payable	19.1	8,071	1,852
Retention money		11,929	28,539
Withholding tax payable		4,831	2,178
Others		27,600	52,560
		<b>918,705</b>	<b>818,421</b>



	Note	December 31, 2009	December 31, 2008
		----- Rupees in `000 -----	
<b>19.1 Charity fund</b>			
Balance at the beginning of the year		1,852	2,824
Additions during the year		6,219	1,791
Payment / utilization during the year		-	(2,763)
Balance at the end of the year		<u>8,071</u>	<u>1,852</u>

**19.1.1** During the year, management paid charity of Rs. nil (2008: Rs. 2.763 million).

**19.1.2** Charity was not paid to any individual / organisation in which a director or his spouse had any interest at any time during the year.

## 20. SHARE CAPITAL

### 20.1 Authorised capital

	2009 Number of shares	2008 Number of shares		2009 ----- Rupees in '000 -----	2008 ----- Rupees in '000 -----
	<u>600,000,000</u>	<u>600,000,000</u>	Ordinary shares of Rs.10/- each	<u>6,000,000</u>	<u>6,000,000</u>

### 20.2 Issued, subscribed and paid- up- capital

	2009 -----Number of shares-----	2008 Number of shares		2009 ----- Rupees in '000 -----	2008 ----- Rupees in '000 -----
	527,967,898	320,000,000	Ordinary shares of Rs.10 each	5,279,679	3,200,000
	-	107,967,898	Fully paid in cash	-	1,079,679
	<u>527,967,898</u>	<u>427,967,898</u>	- Opening balance	<u>5,279,679</u>	<u>4,279,679</u>
	-	-	- Issued during the year	-	-
	<u>527,967,898</u>	<u>427,967,898</u>		<u>5,279,679</u>	<u>4,279,679</u>
	-	100,000,000	- Shares pending issuance	-	1,000,000
	<u>527,967,898</u>	<u>527,967,898</u>		<u>5,279,679</u>	<u>5,279,679</u>

## 21. SURPLUS ON REVALUATION OF ASSETS - NET OF DEFERRED TAX

### 21.1 Surplus on revaluation of available for sale securities

Sukuk Certificates	58,247	16,075
Modaraba certificates	<u>(12,437)</u>	<u>(12,835)</u>
	45,810	3,240
Less: Related deferred tax liability	<u>(16,034)</u>	<u>(1,135)</u>
	<u>29,776</u>	<u>2,105</u>

## 22. CONTINGENCIES AND COMMITMENTS

### 22.1 Trade-related contingent liabilities

Import letters of credit	<u>353,063</u>	<u>405,055</u>
Acceptances	<u>98,079</u>	<u>426,982</u>

### 22.2 Transaction-related contingent liabilities

Guarantees favouring		
- Banks	<u>-</u>	<u>245,000</u>
- Government	<u>643,793</u>	<u>426,740</u>
- Others	<u>141,141</u>	<u>104,597</u>



	December 31, 2009	December 31, 2008
	----- Rupees in `000 -----	
<b>22.3 Commitments in respect of promises</b>		
Purchase	<u>8,099</u>	<u>3,670</u>
Sale	<u>16,848</u>	<u>-</u>
<b>22.4 Commitments for the acquisition of operating fixed assets</b>	<u>1,726</u>	<u>32,744</u>
<b>22.5 Commitments in respect of financing facilities</b>		
The Group makes commitments to extend financings in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.		
	<b>December 31, 2009</b>	<b>December 31, 2008</b>
	----- Rupees in `000 -----	
<b>22.6 Other commitments</b>		
Bills for collection	<u>177,235</u>	<u>107,126</u>
<b>22.7 Claim against the group not acknowledged as debt</b>		
The ownership of the Group in respect of its investment in 400,000 certificates of Modaraba Al-Mali costing Rs 2,972,822 was disputed by a person. The Group rejected this claim and filed a suit against that party in the High Court of Sindh claiming damages of Rs 20,000,000. The High Court granted an injunction in favour of the Group restraining the person to deal with the shares pending hearing and disposal of the suit. Meanwhile a suit filed by the same party for winding up of the Group was dismissed by the High Court. After dismissal the party has now filed a suit against the Group in the Banking Court, Karachi, claiming Rs 19,200,000.		
The management and the Group's lawyers are of the opinion that the Group has a strong case and the suit filed against the Group will also be dismissed. Accordingly, no provision in respect of the above claim has been made in the interim condensed financial statements of the subsidiary.		
	<b>December 31, 2009</b>	<b>December 31, 2008</b>
	----- Rupees in `000 -----	
<b>23. PROFIT / RETURN ON FINANCINGS, INVESTMENTS AND PLACEMENTS EARNED</b>		
On financings to:		
- Customers	-	717,131
- Financial institutions	<u>1,021,395</u>	<u>50,146</u>
	<u>1,070,568</u>	<u>767,277</u>
On Investments in available for sale securities	<u>899,566</u>	<u>558,206</u>
On deposits / placements with financial institutions	<u>218,425</u>	<u>140,192</u>
Others	<u>10,074</u>	<u>6,750</u>
	<u>2,198,633</u>	<u>1,472,425</u>
<b>24. RETURN ON DEPOSITS AND OTHER DUES EXPENSED</b>		
Deposits	<u>1,203,527</u>	<u>704,334</u>
Other short-term due to financial institutions	<u>11,492</u>	<u>19,351</u>
	<u>1,215,019</u>	<u>723,685</u>
<b>25. CAPITAL GAIN / (LOSS) ON SALE OF SECURITIES</b>		
Shares - Listed	-	23,771
Mutual fund units	<u>2,356</u>	<u>5,527</u>
Sukuk certificates	-	<u>1,975</u>
	<u>2,356</u>	<u>31,273</u>



	Note	December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
<b>26. OTHER INCOME</b>			
Rent on Property		13,473	12,531
Gain on termination of Ijarah financing		4,190	1,833
Gain on disposal of property and equipment-net		192	1,015
Others		6,568	5,510
		<u>24,423</u>	<u>20,889</u>
<b>27. ADMINISTRATIVE EXPENSES</b>			
Salaries, allowances and other benefits		535,210	339,253
Charge for defined benefit plan	33	18,709	9,879
Contribution to defined contribution plan		20,851	13,410
Non-executive directors' fees	35	1,350	1,350
Insurance on consumer car ijarah		23,348	22,346
Rent, taxes, insurance and electricity		292,396	161,010
Legal and professional charges		12,598	8,246
Communication		82,634	43,318
Repairs and maintenance		106,150	57,661
Stationery and printing		43,210	23,769
Advertisement and publicity		58,809	41,353
Auditors' remuneration	27.1	2,923	2,187
Depreciation	13.2	303,421	161,158
Amortisation	27.2	41,536	21,676
CDC and share registrar services		5,699	3,670
Entertainment expense		13,888	6,094
Security service charges		47,505	18,739
Brokerage and commission		6,079	15,760
Travelling and conveyance		11,882	9,693
Remuneration to Shariah Board		252	249
Fees and Subscription		69,651	33,724
Vehicle running and maintenance		30,315	16,636
Others		31,631	19,730
		<u>1,760,047</u>	<u>1,030,911</u>
<b>27.1 Auditors' remuneration</b>			
Audit fee		1,500	1,300
Review of half yearly condensed financial statements		638	457
Special certifications and sundry advisory services		400	175
Tax services		210	186
Out-of-pocket expenses		175	69
		<u>2,923</u>	<u>2,187</u>
<b>27.2 Amortisation</b>			
Intangible assets	13.3	25,453	5,657
Deferred costs	15.2	16,083	16,019
		<u>41,536</u>	<u>21,676</u>
<b>28. OTHER CHARGES</b>			
Penalties imposed by the State Bank of Pakistan		6,370	228
Others		4,247	5,435
		<u>10,617</u>	<u>5,663</u>
<b>29. TAXATION</b>			
<b>For the year</b>			
- Current		(14,393)	(874)
- Deferred		97,240	175,502
		<u>82,847</u>	<u>174,628</u>

The numerical reconciliation between average tax rate and the applicable tax rate has not been presented in these financial statements due to taxable loss during the year.

Under Section 114 of the Income Tax Ordinance, 2001 (the Ordinance), the Bank has filed the returns of income for tax years 2006, 2007, 2008 and 2009 on due dates. The said returns were deemed completed under the provisions of the prevailing income tax law as applicable in Pakistan during the relevant accounting years.

The return of income filed by the Bank for the tax year 2008 has been selected for tax audit under section 177 of the Ordinance.

The income tax assessments of the subsidiary company have been finalised upto and including the assessment year 2002-2003. The income tax assessments for the tax years 2003 to 2009 have been filed under the self assessment scheme and are deemed to be finalised under section 120 of the Income Tax Ordinance, 2001.

	Note	December 31, 2009	December 31, 2008
<b>30. BASIC AND DILUTED LOSS PER SHARE</b>		----- Rupees in `000 -----	
Loss for the year	Rupees in '000	<u>(472,714)</u>	<u>(47,883)</u>
Weighted average number of ordinary shares	Number	<u>527,967,898</u>	<u>421,895,427</u>
Basic loss per share	30.1 Rupee	<u>(0.90)</u>	<u>(0.11)</u>

**30.1** There is no dilution effect on the basic loss per share as the Group has no outstanding commitments for issue of shares. Accordingly, diluted loss per share is equal to the basic loss per share as reported above.

	December 31, 2009	December 31, 2008
<b>31. CASH AND CASH EQUIVALENTS</b>	----- Rupees in `000 -----	
Cash and balances with treasury banks	<u>4,217,520</u>	2,175,418
Balances with other banks	<u>2,059,808</u>	<u>2,207,640</u>
	<u>6,277,328</u>	<u>4,383,058</u>

	December 31, 2009	December 31, 2008
<b>32. STAFF STRENGTH</b>	----- Number -----	
Permanent	<u>1,066</u>	786
Temporary / on contractual basis	<u>408</u>	402
Total staff strength	<u>1,474</u>	<u>1,188</u>

**33. DEFINED BENEFIT PLAN**

**General description**

The Group has a gratuity scheme for its employees (members of the scheme). The scheme entitles the members to lump sum payment at the time of retirement, resignation or death. Permanent staff are eligible for such benefits after 3 years of service.

The number of employees covered under the following defined benefit scheme are 833 (2008: 349)  
The present value of obligation under the scheme at the balance sheet date were as follows:

The present value of obligation under the scheme at the balance sheet date were as follows:





	December 31, 2009	December 31, 2008	
	----- Rupees in `000 -----		
Present value of defined benefit obligation	34,755	19,092	
Net actuarial gains/ (losses) not recognised	2,656	(272)	
Liability recognised in the balance sheet	<u>37,411</u>	<u>18,820</u>	
Amounts charged to profit and loss account:			
Current service cost	15,845	8,864	
Finance cost	2,864	1,015	
Actuarial loss recognised	-	-	
	<u>18,709</u>	<u>9,879</u>	
Movement in the liability recognised in the balance sheet:			
Opening balance	18,820	9,521	
Expense for the year	18,709	9,879	
Benefits paid	(118)	(580)	
Closing balance	<u>37,411</u>	<u>18,820</u>	
Movement in the present value of defined benefit obligation:			
Opening balance	19,092	10,150	
Current service cost	15,845	8,864	
Finance cost	2,864	1,015	
Benefit paid	(118)	(580)	
Actuarial gain	(2,928)	(357)	
Closing balance	<u>34,755</u>	<u>19,092</u>	
<b>Actuarial loss to be recognised</b>			
Corridor limit			
The limits of the corridor at the beginning of the year			
10% of obligations	1,909	1,015	
10% of plan assets	-	-	
Which works out to	1,909	1,015	
Unrecognised actuarial losses as at the beginning of the year	(272)	(629)	
Excess	-	-	
Average expected remaining working lives in years	14	15	
Actuarial loss to be recognised	-	-	
<b>Unrecognised actuarial losses</b>			
Unrecognised actuarial losses at the beginning of the year	(272)	(629)	
Actuarial loss on obligation	2,928	357	
Subtotal	2,656	(272)	
Actuarial losses recognised	-	-	
Unrecognised actuarial gains/ (losses) at the end of the year	<u>2,656</u>	<u>(272)</u>	
Principal actuarial assumptions used are as follows:			
Expected rate of increase in salary level	12%	15%	
Valuation discount rate	14%	15%	
Historical information:			
<b>As at December 31</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>
	----- (Rupees in '000) -----		
Present value of defined benefit obligation	34,755	19,092	10,150
Fair value of plan assets	-	-	-
Deficit	<u>34,755</u>	<u>19,092</u>	<u>10,150</u>
Experience adjustment on plan liabilities	(2,928)	(357)	(505)

#### 34. DEFINED CONTRIBUTION PLAN (PROVIDENT FUND)

The Group operates a contributory provident fund scheme for permanent employees. The employer and employee both contribute 10% of the basic salaries to the funded scheme every month. Equal monthly contribution by employer and employees during the year amounted to Rs. 20.851 million (2008: Rs. 13.410 million) each.

#### 35. COMPENSATION OF DIRECTORS AND EXECUTIVES

	President / Chief Executive		Directors		Executives	
	2009	2008	2009	2008	2009	2008
	----- Rupees in '000 -----					
Fees	-	-	1,350	1,350	-	-
Managerial remuneration	9,781	8,785	-	-	108,040	92,432
Bonus	-	-	-	-	-	2,500
Charge for defined benefit plan	815	760	-	-	6,669	5,987
Salary in lieu of provident fund	978	878	-	-	-	-
Contribution to defined contribution plan	-	-	-	-	9,778	6,595
Rent and house maintenance	270	270	-	-	28,783	25,770
Utilities	978	878	-	-	10,221	9,243
Medical	978	878	-	-	10,103	9,243
	<b>13,800</b>	<b>12,449</b>	<b>1,350</b>	<b>1,350</b>	<b>173,594</b>	<b>151,770</b>
Number of Persons	<b>1</b>	<b>1</b>	<b>4</b>	<b>4</b>	<b>108</b>	<b>98</b>

35.1 In addition to the above, an amount of Rs nil (2008: Rs.8 million ) was paid to the President/Chief Executive as bonus.

35.2 The Group's President/Chief Executive and certain Executives are provided with free use of Group's maintained cars in accordance with the Groups service rules.

#### 36. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of the investments other than those classified as held to maturity is based on quoted market price except for unquoted investment which is carried at cost.

Fair value of fixed-term financing, other assets, other liabilities and fixed-term deposits can not be calculated with sufficient reliability due to absence of current and active market for assets and liabilities and reliable data regarding market rates for similar instruments. The provisions for impairment of financing have been calculated in accordance with the Group's accounting policy as stated in note 5.5 to the consolidated financial statements.

The repricing and maturity profile and effective rates are stated in note 40.4.2 and 40.4.3.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short-term in the nature or in the case of customer financing and deposits are frequently repriced.

#### 37. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows:

	Trading & Sales	Retail Banking	Commercial Banking	Total
	----- Rupees in '000 -----			
<b>2009</b>				
Total income	1,444,772	224,417	872,131	2,541,320
Total expenses	(1,405,142)	(445,087)	(1,163,805)	(3,014,034)
Net income / (loss)	39,630	(220,670)	(291,674)	(472,714)
Segment assets (gross)	16,890,683	3,586,512	14,001,433	34,478,628
Segment non -performing financings	(61,418)	(179,185)	(609,480)	(850,083)
Segment provision required	(21,418)	(84,983)	(164,726)	(271,127)
Segment liabilities	7,106	6,135,566	23,329,452	29,472,124
Segment return on net asset (ROA) (%)	0.2%	(9)%	(3.2)%	
Segment cost of funds (%)	10.24%	10.24%	10.24%	

	Trading & Sales	Retail Banking	Commercial Banking	Total
	-----Rupees in '000 -----			
<b>2008</b>				
Total income	811,376	253,170	603,845	1,668,391
Total expenses	(927,318)	(208,224)	(580,733)	(1,716,275)
Net income / (loss)	(115,942)	44,946	23,113	(47,883)
Segment assets (gross)	11,080,124	2,470,284	5,616,252	19,166,660
Segment non performing financings	-	(122,471)	(63,622)	(186,093)
Segment provision required	-	(89,270)	(52,417)	(141,687)
Segment liabilities	7,331,072	2,178,318	4,321,212	13,830,602
Segment return on net asset (ROA) (%)	(3.1%)	15.4%	1.8%	
Segment cost of funds (%)	12.41%	12.41%	12.41%	

### 38. RELATED PARTY TRANSACTIONS

The related parties of the Group comprise related group companies, principal shareholders, key management personnel, companies where directors of the Group also hold directorship, directors and their close family members and staff retirement funds.

Transactions with related parties other than remuneration and benefits to key management personnel including Chief Executive Officer under the terms of the employment as disclosed in note 35 are as follows:

ASSOCIATES	December 31, 2009	December 31, 2008
	----- Rupees in `000 -----	
<b>Deposits:</b>		
At the Beginning of year	35,386	36,649
Deposit during the year	364,904	493,484
Withdrawal during the year	(326,931)	(494,747)
At the end of year	<u>73,359</u>	<u>35,386</u>
<b>Transactions, income and expenses:</b>		
Return on deposits expensed	3,114	4,949
Modaraba Management fee	-	-
Private placements of TFCs	-	-
<b>KEY MANAGEMENT PERSONNEL</b>		
<b>Financings:</b>		
At the Beginning of year	43,871	40,230
Disbursed during the year	15,000	19,101
Repaid during the year	(10,075)	(15,460)
At the end of year	<u>48,796</u>	<u>43,871</u>
<b>Deposits:</b>		
At the Beginning of year	323	205
Deposit during the year	49,526	6,930
Withdrawal during the year	(49,118)	(6,812)
At the end of year	<u>731</u>	<u>323</u>
<b>Employee Benefit Plans:</b>		
Contribution to Employees Gratuity Fund	18,709	9,879
Contribution to Employees Provident Fund	20,851	13,410
<b>Transactions, income and expenses:</b>		
Profit earned on financing	2,002	1,509
Return on deposits expensed	126	9
Disposal of vehicle (refer note 13.4)	1,018	-



### 39. CAPITAL STRUCTURE

Group's regulatory capital is analyzed into three tiers

#### Tier 1 capital

Tier 1 capital, which includes fully paid up capital and general reserves as per the financial statements and net unappropriated profits, etc after deductions for deficit on revaluation of available for sale investments and 50% deduction for investments in the equity of subsidiary companies being commercial entities and significant minority investments in entities engaged in banking and financial activities.

#### Tier 2 capital

Tier 2 capital, which includes general provisions for loan losses (up to a maximum of 1.25 % of risk weighted assets), reserves on revaluation of fixed assets and equity investments up to a maximum of 45% of the balance, foreign exchange translation reserves, etc after 50% deduction for investments in the equity of subsidiary companies being commercial entities and significant minority investments in entities engaged in banking and financial activities.

#### Tier 3 capital

Tier 3 capital has also been prescribed by SBP. However the Group is not eligible for the Tier 3 capital.

The risk weighted assets to capital ratio, calculated in accordance with the State Bank's guidelines on capital adequacy are as follows:

	<b>December 31, 2009</b>	<b>December 31, 2008</b>
	----- Rupees in `000 -----	
<b>Regulatory Capital Base</b>		
<b>Tier I Capital</b>		
Shareholders Capital	5,279,679	5,279,679
Accumulated losses	(574,078)	(101,364)
	<u>4,705,601</u>	<u>5,178,315</u>
Less: Book value of goodwill and intangibles	(164,379)	(78,605)
Less: Deficit on account of revaluation of investments held in AFS category	(12,437)	(12,835)
	<u>4,528,785</u>	<u>5,086,875</u>
<b>Tier II Capital</b>		
General provisions subject to 1.25% of total risk weighted assets	18,781	18,242
Revaluation Reserve (upto 45%)	20,615	-
<b>Total Tier II Capital</b>	<u>39,396</u>	<u>18,242</u>
<b>Eligible Tier III Capital</b>	-	-
<b>Total Regulatory Capital</b>	(a) <u><u>4,568,181</u></u>	<u><u>5,105,117</u></u>



### 39.1 Capital Adequacy

The capital requirements for the Group as per the major risk categories is indicated in the manner given below:

	Capital Requirements		Risk Weighted Assets	
	2009	2008	2009	2008
----- Rupees in '000 -----				
<b>Credit Risk</b>				
<b>Portfolios subject to standardized approach (Simple)</b>				
Corporate Portfolio	899,125	442,911	8,991,248	4,921,234
Retail Portfolio	24,656	25,546	246,559	283,847
Mortgage Portfolio	35,008	27,111	350,083	301,237
Past due financings	55,207	3,725	552,073	41,391
Claims on Banks	241,067	106,270	2,410,668	1,180,775
Investment	-	167,072	-	1,856,351
Fixed Assets	227,037	170,084	2,270,368	1,889,823
Others	99,961	86,417	999,606	960,190
	<u>1,582,061</u>	<u>1,029,136</u>	<u>15,820,605</u>	<u>11,434,848</u>

#### Portfolios subject to off balance sheet exposure -non market related

Corporate Portfolio	<u>52,427</u>	<u>32,955</u>	<u>524,270</u>	<u>366,167</u>
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	Capital Requirements		Risk Weighted Assets	
	2009	2008	2009	2008
----- Rupees in '000 -----				

### Market Risk

#### Capital Requirement for portfolios subject to Standardized Approach

Foreign Exchange Risk	12,429	1,679	124,287	18,659
Interest Rate Risk	453,556	-	4,535,563	-
Equity Risk	759	-	7,587	-
	<u>466,744</u>	<u>1,679</u>	<u>4,667,437</u>	<u>18,659</u>

### Operational Risk

#### Capital Requirement for operational risks

Operational Risk	87,951	46,559	879,511	517,320
<b>TOTAL</b>	<u>2,189,182</u>	<u>1,110,329</u>	<u>21,891,823</u>	<u>12,336,994</u>

### Capital Adequacy Ratio

		December 31, 2009	December 31, 2008
----- Rupees in `000 -----			
Total eligible regulatory capital held	(a)	<u>4,568,181</u>	<u>5,105,117</u>
Total Risk Weighted Assets	(b)	<u>21,891,823</u>	<u>12,336,994</u>
Capital Adequacy Ratio (a) / (b)		<b>20.87%</b>	<b>41.38%</b>

### 39.2 Capital Management

Our objectives for a sound capital management are: **1)** to ensure that the Group complies with the regulatory Minimum Capital Requirement (MCR) **2)** maintain a strong credit rating **3)** maintain healthy capital ratios to support business and to maximize shareholder value and **4)** to operate with a **Revolving Planning Horizon** and be able to take advantage of new investment opportunities when they appear.

The State Bank of Pakistan through its BSD Circular No.07 dated April 15, 2009 requires the minimum paid up capital (free of losses) for Banks / Development Finance Institutions to be raised to Rs.10 billion by the year ending December 31, 2013. The raise is to be achieved in a phased manner requiring Rs.6 billion paid up capital (free of losses) by the end of the financial year 2009.

The paid up capital of the Bank (free of losses) as of December 31, 2009 amounts to Rs 4.706 billion. However, the Bank has been granted an exemption till March 31, 2010 to meet the Minimum Capital Requirement by the SBP, vide its letter BSD/BAI-3/608/191/2010 dated March 3, 2010. The Board of Directors, in order to comply with the enhanced capital requirement, is considering various options including but not limited to issue of right shares and acquisition options. In this connection, the Bank has already made an announcement to Karachi Stock Exchange about its decision to enter into a Memorandum of Understanding (MoU) with another Islamic Commercial Bank in relation to its merger/acquisition into/by the Bank. The Board is confident that it will meet the Minimum Capital Requirement within the stipulated time.

In addition, the Group was also required to maintain a minimum Capital Adequacy Ratio (CAR) of 10% of the risk weighted exposure of the Group. The Group CAR as at December 31, 2009 was 20.87% of its risk weighted exposures.

### 40. RISK MANAGEMENT

Risk Management is the process of managing uncertainties that arises in the normal course of business activities. It also encapsulates risk/reward trade-off. The function of risk management is one of the most important areas of the banking business, and covers a wide spectrum of financial business risk categories; including Credit, Market, Liquidity, Operational etc. The Group follows an effective risk governance which commensurate's well with our current size and structure.

During the last couple of years risk management has weathered a lot of criticism with relations to its effectiveness in the global financial markets. While financial managers at the time were clearly divided from the center on the role of risk management in the global crisis of the recent past, the division now is at the furthest from the equator. More and more significance is being attached to an effective and integrated risk management.

The Group is also committed to the full and a timely implementation of Basel II (B2) which would effectively provide for a risk-based capital approach. Currently, the Bank adheres to the regulatory requirement in this respect, and conducts its business accordingly. Risk-exposure limits in compliance with regulatory and banks own internal policies have also been defined for each asset class.

#### RISK MANAGEMENT FRAMEWORK

A well formulated policy and procedure is critical for an effective risk management framework; it than needs to be reinforced through a strong control culture that promotes sound risk governance. Our Risk Management Framework has been developed keeping in mind, that:

- To be effective, strong monitoring and control activities should be integral to the Bank.
- Critical Decision Making should be based on relevant research, proper analysis and effective communication within the Bank.
- Every loss or near miss event should provide some KLO (Key Learning Outcome), developing a better risk analysis ability.

#### **Strategic Level**

At strategic level, the risk related functions are approved by the senior management and the Board. These include; defining risks, setting parameters, ascertaining institutions risk appetite, formulating strategy and policies for managing risks and establishing adequate systems and controls to ensure that overall risk remains within acceptable level and the reward compensates' for the risk taken.

#### **Macro Level**

It encompasses risk management within a business area or across business lines. Generally the risk



management activities performed by middle management or units devoted to risk reviews fall into this category. Periodical sensitivity / scenario analysis, stress testing is performed, to review sensitivity and resilience of the portfolio.

#### **Micro Level**

Risk management at micro level, is of critical importance. This function if performed with diligence and understanding, can be of maximum benefit to the organization. Micro level risk management includes the business line acquisition, strong adherence to the credit and other related criteria.

#### **RISK APPETITE OF THE GROUP**

The risk appetite of the Group is an outcome of its corporate goal, economic profitability, available resources and most significantly, its controls. The Group believes in a cautious yet steady approach towards its business objectives. It takes a holistic view of its investment and financing needs.

This approach is primarily based on a viable portfolio build-up with a long-term view; key consideration being the health of the portfolios.

#### **RISK ORGANIZATION**

A strong organizational set-up, with clearly defined roles and responsibilities permits a higher level of articulation of the Group's risk mandate, establishment of a structure that provides for authority, delegation and accountability, and development of control framework. Risk management cannot live in a vacuum; in order to be effective, it has to be run on an enterprise level. Risk governance must involve all relevant parties.

The Risk management Function at the Group, along with the different committees including ALCO (Asset Liability Committee) and MCC (Management Credit Committee) manage and adhere to the risk management policies and procedures, with an explicit aim to mitigate / manage risk in line with the Groups objectives.

### **40.1 Credit Risk**

Credit risk arises due to the risk of a borrower defaulting on his commitment either in part or as a whole. The term Credit Risk has certain sub-categories as follows:

#### **i) Price risk**

There is a risk that the asset repossessed due to default of the lessee may be sold or leased out to another party at a price lower than the original contract price.

#### **ii) Counter-party risk**

The risk that the counter-party defaults during the term of a transaction (Murabaha, Ijarah etc.).

#### **iii) Settlement risk**

The risk that the counter-party does not meet its commitments at the maturity of the transaction after the Group has already met its commitments.

#### **iv) Country risk**

The risk that a country in its function as contracting partner defaults during the term of a transaction and / or the risk that the cross-border transfer of funds could be restricted or completely blocked, i.e. that a country issues legislation to prohibit free transfer rights of funds including foreign exchange restrictions and / or the risk that country's specific economic and political factors precipitate the default of private sector counterparties (social unrest, civil war etc.)

The Group places a strong emphasis on long-term stability before high returns. It is the Group's strategy to keep risks to a minimum through broad diversification in terms of geography and product mix and to spread the Group's credit and trade financing activities over a wide range of customers. Financing should as a rule be secured and self liquidating.

#### **40.1.1 Segmental information**

Segmental information is presented in respect of the class of business and geographical distribution of financings, deposits and contingencies and commitments.



## 40.1.1.1 Segments by class of business

	December 31, 2009							
	Financings		(Gross)		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent		
Agriculture, forestry, hunting and fishing	1,393,750	10 %	1,272,868	4.6%	-	-		
Mining and Quarrying	-	-	345,598	1.2%	-	-		
Textile	1,835,647	13.6%	454,334	1.6%	179,210	12.4%		
Chemical and pharmaceuticals	866,027	6.4%	598,799	2.1%	6,027	0.4%		
Cement	761,592	5.6%	44,316	0.2%	30,000	2.1%		
Sugar	396,967	2.9%	114,415	0.4%	-	-		
Footwear and leather garments	114,322	0.8%	66,145	0.2%	8,946	0.6%		
Automobile and transportation equipment	187,978	1.4%	197,062	0.7%	110,846	7.7%		
Education	9,518	0.1%	159,646	0.6%	-	-		
Electronics and electrical appliances	150,014	1.1%	82,041	0.3%	16,753	1.2%		
Production and transmission of energy	747,088	5.5%	123,813	0.4%	42,704	3.0%		
Construction	192,490	1.4%	744,283	2.7%	62,767	4.3%		
Power (electricity), gas, water, sanitary	-	-	21,221	0.1%	-	-		
Wholesale and retail trade	290,287	2.1%	1,817,606	6.5%	-	-		
Exports / imports	76,372	0.6%	160,501	0.6%	197,299	13.7%		
Transport, storage and communication	926,070	6.8%	149,459	0.5%	8,000	0.6%		
Financial	1,724,828	12.7%	398,476	1.4%	32,083	2.2%		
Insurance	1,315	0.01%	70,482	0.3%	-	-		
Services	469,805	3.5%	917,035	3.3%	97,221	6.8%		
Individuals	1,605,761	11.9%	8,199,113	29.4%	-	-		
Others*	1,782,030	13.6%	11,974,438	42.9%	648,128	45.0%		
	<b>13,531,861</b>	<b>100.0%</b>	<b>27,911,651</b>	<b>100.0%</b>	<b>1,439,984</b>	<b>100%</b>		

\* Others include Sole Proprietors, trusts, fund accounts, government accounts etc.

	December 31, 2008							
	Financings		(Gross)		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent		
Agriculture, forestry, hunting and fishing	250,000	3.7%	376,399	3.0%	-	-		
Textile	1,644,862	24.6%	91,885	0.7%	450,434	25.7%		
Chemical and pharmaceuticals	73,663	1.1%	42,236	0.3%	112,898	6.4%		
Cement	23,250	0.3 %	12,545	0.1%	245,000	14%		
Sugar	372,986	5.6%	453	-	-	-		
Footwear and leather garments	247,957	3.7%	34,663	0.3%	32,682	1.9%		
Automobile and transportation equipment	170,952	2.6%	61,537	0.5%	69,063	3.9%		
Education	15,702	0.2 %	218,276	1.7%	-	-		
Electronics and electrical appliances	5,376	0.1%	23,897	0.2%	4,092	0.2%		
Production and transmission of energy	-	-	92,495	0.7%	-	-		
Construction	256,589	3.8%	476,776	3.8%	43,142	2.5%		
Power (electricity), gas, water, sanitary	69,353	1.0%	-	-	85,208	4.9%		
Wholesale and retail trade	154,706	2.3%	369,359	3.0%	1,735	0.1%		
Exports / imports	25,427	0.4%	17,053	0.1%	13,507	0.8%		
Transport, storage and communication	285,189	4.2%	-	-	-	-		
Financial	284,221	4.3%	10,155	0.1%	7,735	0.4%		
Insurance	1,235	-	3,930	-	-	-		
Services	484,577	7.2%	105,243	0.8%	63,144	3.6%		
Individuals	1,481,866	22.2%	4,060,087	32.7%	-	-		
Others*	839,549	12.6%	6,415,609	51.7%	623,274	35.6%		
	<b>6,687,460</b>	<b>100%</b>	<b>12,412,598</b>	<b>100%</b>	<b>1,751,914</b>	<b>100%</b>		

\* Others include Sole Proprietors, trusts, fund accounts, government accounts etc.

#### 40.1.1.2 Segments by sector

	December 31, 2009					
	Financings		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
Public / Government	600,000	4%	1,250,055	4%	166,176	13%
Private	12,931,861	96%	26,661,596	96%	1,273,808	87%
	<u>13,531,861</u>	<u>100%</u>	<u>27,911,651</u>	<u>100%</u>	<u>1,439,984</u>	<u>100%</u>

	December 31, 2008					
	Financings		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
Public / Government	-	-	1,123,784	9%	64,469	4%
Private	6,687,460	100%	11,288,814	91%	1,687,445	96%
	<u>6,687,460</u>	<u>100%</u>	<u>12,412,598</u>	<u>100%</u>	<u>1,751,914</u>	<u>100%</u>

#### 40.1.3 Details of non-performing financings and specific provisions by class of business segment

	December 31, 2009		December 31, 2008	
	----- Rupees in '000-----			
	Classified Financings	Specific Provisions Held	Classified Financings	Specific Provisions Held
Wholesale and retail trade	63,758	5,483	12,289	3,199
Textile *	155,997	102,473	-	-
Chemical and pharmaceuticals	2,117	-	696	174
Power (electricity), gas, water, sanitary	599	150	6,683	3,341
Cement	23,750	12,422	23,250	23,250
Automobile and Transportation equipment	-	-	2,432	2,432
Import/Export	21,360	1,108	5,000	1,250
Construction	123,058	32,486	69,980	69,980
Services	-	-	30,101	18,775
Paper product*	100,000	-	-	-
Transport, Storage and Communication	-	-	9,940	2,485
Individuals*	120,667	38,941	16,913	8,599
Others*	177,359	37,865	8,809	8,202
	<u>788,665</u>	<u>230,928</u>	<u>186,093</u>	<u>141,687</u>

#### 40.1.4 Details of non-performing financings and specific provisions by sector

	December 31, 2009		December 31, 2008	
	----- Rupees in '000-----			
Public / Government	-	-	-	-
Private	788,665	230,928	186,093	141,687
	<u>788,665</u>	<u>230,928</u>	<u>186,093</u>	<u>141,687</u>

\*Provision has been made under subjective evaluation.



#### 40.1.5 Geographical segment analysis

	December 31, 2009			
	Loss before taxation	Total assets employed	Net assets employed	Contingencies and Commitments
----- Rupees in '000-----				
Pakistan	(555,561)	34,207,501	4,735,377	1,439,984

	December 31, 2008			
	Loss before taxation	Total assets employed	Net assets employed	Contingencies and Commitments
----- Rupees in '000-----				
Pakistan	(222,511)	19,011,024	5,180,420	1,751,914

#### 40.1.6 Credit Risk: Standardized Approach

Credit risk arises due to the risk of a borrower defaulting on his commitment either in part or as a whole. The Group has currently employed standardized approach for evaluation of credit risk. It uses CRM (Credit Risk Mitigation) technique where applicable. The Group carries a strong desire to move towards the FIRB and Advanced approach.

#### Credit Risk : Disclosures for portfolio subject to the Standardized Approach & supervisory risk weights in the IRB Approach

The Group uses reputable and SBP approved rating agencies for deriving risk weight to specific credit exposures, where available. The Group has also recently employed a credit rating model, which is compatible to the rating guidelines of SBP, which will support us in internally rating our credit clients.

Exposures	Types of Exposures and ECAI's used 2009		
	JCR - VIS	PACRA	Others
Corporate	Ã	Ã	N/A
Banks'	Ã	Ã	N/A

#### 40.1.6.1 Credit Risk: Standardized Approach

Exposures	Rating Category	Credit Exposures subject to Standardised approach					
		December 31, 2009			December 31, 2008		
		Amount Outstanding	Deduction CRM	Net amount	Amount Outstanding	Deduction CRM	Net amount
----- Rs. In '000-----							
Corporate	0%	-	-	-	-	-	-
	20%	3,343,580	-	3,343,580	37,645	-	37,645
	50%	382,879	-	382,879	55,496	-	55,496
	100%	13,313	-	13,313	-	-	-
	150%	248,256	-	248,256	-	-	-
	Unrated	7,955,492	210,097	7,745,395	5,100,971	215,014	4,885,957
Retail	0%	-	-	-	-	-	-
	20%	-	-	-	-	-	-
	50%	-	-	-	-	-	-
	75%	501,021	172,275	328,746	542,737	164,274	378,463
<b>Total</b>		<b>12,444,541</b>	<b>382,372</b>	<b>12,062,169</b>	<b>5,736,849</b>	<b>379,288</b>	<b>5,357,561</b>

CRM = Credit Risk Mitigation



#### 40.1.6.2 Credit Risk Disclosures with respect to Credit Risk Mitigation for Standard and IRB Approaches - Basel II Specific.

Group obtains capital relief for both on and off-balance sheet non-market related exposures by using simple approach for Credit Risk Mitigation (CRM). Off-balance sheet items under the simplified standardized approach are converted into credit exposure equivalents through the use of credit conversion factors. Under the standardized approach the Group has taken advantage of the cash collaterals available with the Group in the form of security deposits and cash margins.

Valuation and management of eligible collaterals for CRM is being done in line with the conditions laid down by SBP. Since eligible collaterals for CRM purposes are all in the form of cash collaterals, they generally do not pose risk to the Group in terms of change in their valuation due to changes in the market conditions.

The Group takes the benefit of CRM against its claims on corporate and retail portfolio. Under the standardized approach for on-balance sheet exposures, the corporate portfolio of Rs. 11,943.520 million is subject to the CRM of Rs. 210.097 million whereas a claim on retail portfolio of Rs. 501.020 million is subject to CRM of Rs. 172.275 million. The total benefit of Rs. 382.372 million was availed through CRM against total on-balance sheet exposure of Rs. 12,444.541 million.

Under off-balance sheet, non-market related exposures; the corporate portfolio of Rs 1,237.802 million is subject to the CRM of Rs. 38.842 million. Hence total benefit of Rs 38.842 million was availed by the Group through CRM against total off-balance sheet, non-market related exposure of Rs. 1,237.802 million.

During the year, total amount of cash collateral used for CRM purposes was Rs. 421.214 million as against amount of Rs 567.698 million in year 2008. The difference in the value of cash collateral is due to the changes in the exposure amounts and the resultant amount of cash collateral obtained.

#### 40.2 Equity Position Risk in the Banking book-Basel II Specific

Equity position includes the following:

- Strategic investments
- Investment in equities for generating revenue in short-term.

These equity investments are accounted for and disclosed as per the provisions and directives of SBP, SECP and the requirements of approved International Accounting Standards as applicable in Pakistan.

Provision for diminution in the value of securities is made after considering impairment, if any in their value and charged to profit and loss account.

#### 40.3 Yield / Profit Rate Risk in the Banking book - Basel II Specific

It includes all material yield risk positions of the Group taken into account all repricing and maturity data. It includes current balances and contractual yield rates; the Group understands that its financing shall be repriced as per their respective contracts.

The Group estimates changes in the economic value of equity due to change in the yield rates on on-balance sheet positions by conducting duration gap analysis. It also assesses yield rate risk on earnings of the Group by applying upward and downward shocks.

#### 40.4 Market Risk

Market risk encompasses the risk of losses due to adverse movements in markets for instruments carrying a fixed rate, foreign exchange rates, securities, precious metals or other commodities.

The strategy of the Group is to keep market risks to the minimum in that the Group does not enter into any speculative transaction. In general the Group ensures that an adequate hedging mechanism is in place before it enters into financial markets for trading.

Moreover, since the Group does not deal in interest based products, the impact of the above risks will be very minimal. The Group does not have positions or forward exchange contracts giving mismatches of maturity unless such risks have been taken care of through some other mechanism.



#### 40.4.1 Foreign Exchange Risk

Foreign exchange or currency risk arises from the fluctuation in the value of financial instruments consequent to the changes in foreign exchange rates. The Group's foreign exchange exposure comprises of forward promises, foreign currency cash in hand, balances with banks abroad, foreign currency deposits, foreign currency placements with State Bank of Pakistan and other banks etc. The Group manages its foreign exchange exposure by matching foreign currency assets and liabilities. The net open position is managed within the statutory limits as fixed by the State Bank of Pakistan.

December 31, 2009				
	Assets	Liabilities	Off- balance sheet items	Net foreign currency exposure
----- Rupees in '000-----				
Pakistan Rupee	33,497,132	28,894,793	8,749	4,611,088
United States Dollar	529,105	408,379	(8,749)	111,977
Great Britain Pound	91,463	90,714	-	749
Japanese Yen	494	-	-	494
Euro	79,676	78,238	-	1,438
U.A.E Dirham	475	-	-	475
ACU	5,923	-	-	5,923
CHF	538	-	-	538
Saudi Riyal	2,695	-	-	2,695
	34,207,501	29,472,124	-	4,735,377

December 31, 2008				
	Assets	Liabilities	Off- balance sheet items	Net foreign currency exposure
----- Rupees in '000-----				
Pakistan Rupee	18,783,749	13,618,318	(3,670)	5,161,762
United States Dollar	174,790	169,779	3,670	8,681
Great Britain Pound	12,635	9,650	-	2,985
Japanese Yen	599	-	-	599
Euro	34,105	32,858	-	1,247
U.A.E Dirham	493	-	-	493
ACU	2,545	-	-	2,545
Saudi Riyal	2,108	-	-	2,108
	19,011,024	13,830,604	-	5,180,420

#### Equity Position Risk

The Group had no significant open exposure to equities as of year end 2009.



#### 40.4.2 Mismatch of Profit / Yield Rate Sensitive Assets and Liabilities

Effective yield / Profit rate	December 31, 2009										
	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	Non-profit bearing financial instruments
Rupees in '000											
<b>On-balance sheet financial instruments</b>											
<i>Assets</i>											
Cash and balances with treasury Banks	-	4,217,520	-	-	-	-	-	-	-	-	4,217,520
Balances with Other Banks	9.43%	2,059,808	1,539,272	-	-	-	-	-	-	-	520,536
Due from financial institutions	12.14%	4,018,813	4,018,813	-	-	-	-	-	-	-	-
Investments	13.33%	6,653,447	-	-	310,000	312,483	3,426,204	723,750	1,877,218	-	3,792
Financings	14.00%	13,282,152	537,591	624,986	1,560,266	5,878,793	735,527	1,909,165	977,695	479,504	577,016
Other assets	-	547,457	-	-	-	-	-	-	-	-	547,457
		30,779,197	6,095,676	624,986	1,870,266	5,878,793	1,048,010	5,335,369	1,701,445	2,356,722	577,016
<i>Liabilities</i>											
Bills payable	-	485,608	-	-	-	-	-	-	-	-	485,608
Due to financial institutions	6.50%	156,160	-	84,490	71,670	-	-	-	-	-	-
Deposits and other accounts	6.74%	27,911,651	8,259,177	1,310,956	933,579	3,103,787	401,287	1,275,356	3,395,503	1,653,612	7,578,394
Sub-ordinated loans	-	-	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	-	-	-	-	-	-	-	-	-	-	-
Other liabilities	-	225,093	-	-	-	-	-	-	-	-	225,093
		28,778,512	8,259,177	1,395,446	1,005,249	3,103,787	401,287	1,275,356	3,395,503	1,653,612	8,289,095
<b>On-balance sheet gap</b>		2,000,685	(2,163,501)	(770,460)	865,017	2,775,006	646,723	4,060,013	(1,694,058)	703,110	577,016
											(2,998,181)
<b>Total Yield / Profit Risk Sensitivity Gap</b>			(2,163,501)	(770,460)	865,017	2,775,006	646,723	4,060,013	(1,694,058)	703,110	577,016
											(2,998,181)
<b>Cumulative Yield/Profit Risk Sensitivity Gap</b>			(2,163,501)	(2,933,961)	(2,068,944)	706,062	1,352,785	5,412,798	3,718,740	4,421,850	4,998,866
											2,000,685
December 31, 2008											
Effective yield / Profit rate	Exposed to Yield / Profit risk										
	Total	Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years	Non-profit bearing financial instruments
Rupees in '000											
<b>On-balance sheet financial instruments</b>											
<i>Assets</i>											
Cash and balances with treasury Banks	-	2,175,418	-	-	-	-	-	-	-	-	2,175,418
Balances with Other Banks	13.5%	2,207,640	2,100,092	-	7,910	-	-	-	-	-	99,638
Due from financial institutions	16.75%	40,351	11,804	28,547	-	-	-	-	-	-	-
Investments	15.48%	4,861,883	-	-	-	460,000	310,000	2,182,810	1,905,700	-	3,373
Financings	15.06%	6,527,531	927,223	798,501	994,474	157,918	342,011	573,602	1,637,473	665,421	429,969
Other assets	-	343,976	-	-	-	-	-	-	-	-	343,976
		16,156,799	3,039,119	827,048	1,002,384	157,918	802,011	883,602	3,820,283	2,571,121	429,969
											2,623,344
<i>Liabilities</i>											
Bills payable	-	353,646	-	-	-	-	-	-	-	-	353,646
Due to financial institutions	6.50%	245,939	728	135,980	109,231	-	-	-	-	-	-
Deposits and other accounts	7.28%	12,412,598	3,420,521	814,707	647,802	1,155,743	240,384	355,522	2,417,374	304,659	3,055,886
Sub-ordinated loans	-	-	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	-	-	-	-	-	-	-	-	-	-	-
Other liabilities	-	236,905	-	-	-	-	-	-	-	-	236,905
		13,249,088	3,421,249	950,687	757,033	1,155,743	240,384	355,522	2,417,374	304,659	3,646,437
											3,646,437
<b>On-balance sheet gap</b>		2,907,711	(382,130)	(123,639)	245,351	(997,825)	561,627	528,080	1,402,909	2,266,462	429,969
											(1,023,093)
<b>Total Yield / Profit Risk Sensitivity Gap</b>			(382,130)	(123,639)	245,351	(997,825)	561,627	528,080	1,402,909	2,266,462	429,969
											(1,023,093)
<b>Cumulative Yield/Profit Risk Sensitivity Gap</b>			(382,130)	(505,769)	(260,418)	(1,258,243)	(696,616)	(168,536)	1,234,373	3,500,835	3,930,804
											2,907,711

#### 40.5 Liquidity Risk

Liquidity risk is defined as inability to raise deposits at a competitive rate. It can be caused by the withdrawal of important customer deposits (including interbank deposits). A sudden surge in liability withdrawals may leave the Group in a position of having to liquidate assets in a very short period of time and at low prices.

Under refinance risk we understand the risk of holding longer-term assets relative to liabilities. Generally this is caused by a discrepancy of the cash flows from the two sides of the balance sheet due to a faulty Asset-Liability Management (ALM) process (strongly differing maturity profiles).

The risk is minimized by broad diversification and a minimum of concentrations on both sides of the balance sheet.

An Assets-Liabilities Committee (ALCO) is responsible for monitoring the liquidity and market risks of the Group.

### Maturities of Assets and Liabilities

December 31, 2009									
Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
Rupees in '000									
<b>Assets</b>									
Cash and balances with treasury banks	4,217,520	4,217,520	-	-	-	-	-	-	-
Balances with other banks	2,059,808	2,059,808	-	-	-	-	-	-	-
Due from financial institutions	4,018,813	4,018,813	-	-	-	-	-	-	-
Investments	6,653,447	21	-	310,000	-	312,483	3,426,204	723,750	1,877,218
Financings	13,282,152	537,746	625,191	1,561,515	5,878,794	735,527	1,909,165	977,695	479,504
Other assets	1,241,621	616,855	397,285	16,129	131,951	-	20,169	59,232	-
Operating fixed assets	2,375,515	30,655	61,311	91,966	204,271	367,862	367,862	153,306	478,019
Deferred tax assets	358,625	-	-	-	-	-	-	-	358,625
<b>Total</b>	<b>34,207,501</b>	<b>11,481,418</b>	<b>1,083,788</b>	<b>1,979,610</b>	<b>6,215,016</b>	<b>1,415,872</b>	<b>5,723,400</b>	<b>1,913,983</b>	<b>2,834,741</b>
<b>Liabilities</b>									
Bills payable	485,608	485,608	-	-	-	-	-	-	-
Due to financial institutions	156,160	-	84,490	71,670	-	-	-	-	-
Deposits and other accounts	27,911,651	15,837,571	1,310,956	933,579	3,103,787	401,287	1,275,356	3,395,503	1,653,612
Sub-ordinated loans	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	-	-	-	-	-	-	-	-	-
Other liabilities	918,705	335,022	59,855	-	102,408	-	-	421,420	-
Deferred tax liabilities	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>29,472,124</b>	<b>16,658,201</b>	<b>1,455,301</b>	<b>1,005,249</b>	<b>3,206,195</b>	<b>401,287</b>	<b>1,275,356</b>	<b>3,816,923</b>	<b>1,653,612</b>
<b>Net assets</b>	<b>4,735,377</b>	<b>(5,176,782)</b>	<b>(371,513)</b>	<b>974,361</b>	<b>3,008,821</b>	<b>1,014,585</b>	<b>4,448,044</b>	<b>(1,902,940)</b>	<b>1,181,129</b>
Share capital/ Head office capital account	5,279,679	-	-	-	-	-	-	-	-
Reserves	-	-	-	-	-	-	-	-	-
Accumulated losses	(574,078)	-	-	-	-	-	-	-	-
Surplus / (Deficit) on revaluation of assets	29,776	-	-	-	-	-	-	-	-
<b>Total</b>	<b>4,735,377</b>	<b>(5,176,782)</b>	<b>(371,513)</b>	<b>974,361</b>	<b>3,008,821</b>	<b>1,014,585</b>	<b>4,448,044</b>	<b>(1,902,940)</b>	<b>1,181,129</b>

December 31, 2008									
Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
Rupees in '000									
<b>Assets</b>									
Cash and balances with treasury banks	2,175,418	2,175,418	-	-	-	-	-	-	-
Balances with other banks	2,207,640	2,199,730	-	7910	-	-	-	-	-
Due from financial institutions	40,351	11,804	28,547	-	-	-	-	-	-
Investments	4,861,883	-	-	-	-	460,000	310,000	2,182,810	1,905,700
Financings	6,527,531	927,225	798,518	994,606	158,706	342,011	573,602	1,637,473	665,421
Other assets	1,032,375	552,931	153,600	25,864	204,496	-	36,252	59,232	-
Operating fixed assets	1,889,543	20,771	41,542	62,313	374,586	249,253	249,253	198,957	398,096
Deferred tax assets	276,283	-	-	-	-	-	-	-	276,283
<b>Total</b>	<b>19,011,024</b>	<b>5,887,879</b>	<b>1,022,207</b>	<b>1,090,693</b>	<b>737,778</b>	<b>1,051,264</b>	<b>1,169,107</b>	<b>4,078,472</b>	<b>2,969,217</b>
<b>Liabilities</b>									
Bills payable	353,646	353,646	-	-	-	-	-	-	-
Due to financial institutions	245,939	728	135,980	109,231	-	-	-	-	-
Deposits and other accounts	12,412,598	6,476,407	814,707	647,802	1,155,743	240,384	355,522	2,417,374	304,659
Sub-ordinated loans	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	-	-	-	-	-	-	-	-	-
Other liabilities	818,421	251,449	37,586	-	128,915	-	-	400,471	-
Deferred tax liabilities	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>13,830,604</b>	<b>7,082,230</b>	<b>988,273</b>	<b>757,033</b>	<b>1,284,658</b>	<b>240,384</b>	<b>355,522</b>	<b>2,817,845</b>	<b>304,659</b>
<b>Net assets</b>	<b>5,180,420</b>	<b>(1,194,351)</b>	<b>33,934</b>	<b>333,660</b>	<b>(546,880)</b>	<b>810,880</b>	<b>813,585</b>	<b>1,260,627</b>	<b>1,004,397</b>
Share capital/ Head office capital account	5,279,679	-	-	-	-	-	-	-	-
Reserves	-	-	-	-	-	-	-	-	-
Accumulated losses	(101,364)	-	-	-	-	-	-	-	-
Surplus/(Deficit) on revaluation of assets	2,105	-	-	-	-	-	-	-	-
<b>Total</b>	<b>5,180,420</b>	<b>(1,194,351)</b>	<b>33,934</b>	<b>333,660</b>	<b>(546,880)</b>	<b>810,880</b>	<b>813,585</b>	<b>1,260,627</b>	<b>1,004,397</b>



#### 40.6 Operational Risk

This is the collective term for all risks which arise through inadequate or failed internal processes, employees and systems or from external events and which can only be partially quantified. In addition, legal risks fall into this category. The Group is currently pursuing a Basic Indicator Approach (BIA), but wishes to move towards a more sophisticated approach in the coming years.

#### 40.7 Strategic Risk

Strategic risk arises due to wrong assumptions in strategic decision making or the failure to react correctly to long-term changes in strategic parameters.

The Group follows a deliberate low-risk strategy. Within the general constraints of its niche market the Group is aware of the need of reducing risk. The Group has a well established strategic planning and evaluation process which involves all levels of management and which is subject to regular review.

#### 40.8 Systemic Risk

Systemic risk is the risk of a total or partial collapse of the financial system.

Such a collapse could be due to technical factors or market driven (psychological reasons).

Systemic risk is reduced by the activities of both national and international regulatory authorities. The Group actively supports these organizations through its membership of relevant banking industry association i.e. Pakistan Banks Association ("PBA"). The Group also takes account of systemic risk by means of careful management of counter party risks in the inter-bank market.

#### 40.9 Shariah Non-Compliance Risk

Shariah Non-compliance risk arises due to the lack of awareness amongst the staff while processing a particular transaction which may result in reputational loss to the Group, as well as, reversal of income of the Group in respect of that transaction.

This risk is covered by carrying out extensive Shariah training and orientation and frequent reviews by the Shariah department of the Group.

#### 41. DATE OF AUTHORISATION FOR ISSUE

These consolidated financial statements have been approved by the Board of Directors of the Bank on March 04, 2010.

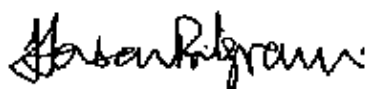
#### 42. GENERAL

42.1 Captions, as prescribed by BSD Circular No. 04 of 2006 dated February 17, 2006 issued by SBP, in respect of which there are no amounts, have not been reproduced in these consolidated financial statements, except for captions of the balance sheet and profit and loss account.

42.2 The figures in the consolidated financial statements are rounded off to the nearest thousand of rupees.



Chairman



Chief Executive Officer



Director



Director



## PATTERN OF SHAREHOLDING

No. of Shareholders	Shareholding		Shares Held	Total Shares Held %
	From	To		
317	1	100	14,724	0.003
17728	101	500	8,401,453	1.591
4588	501	1000	3,535,727	0.670
3003	1001	5000	6,310,395	1.195
428	5001	10000	3,275,712	0.620
141	10001	15000	1,805,065	0.342
85	15001	20000	1,558,877	0.295
44	20001	25000	1,029,735	0.195
28	25001	30000	795,564	0.151
27	30001	35000	864,735	0.164
26	35001	40000	996,979	0.189
12	40001	45000	512,054	0.097
25	45001	50000	1,230,208	0.233
10	50001	55000	527,131	0.100
6	55001	60000	351,122	0.067
5	60001	65000	314,720	0.060
5	65001	70000	343,281	0.065
6	70001	75000	445,427	0.084
4	75001	80000	315,750	0.060
5	80001	85000	419,754	0.080
3	85001	90000	260,436	0.049
1	90001	95000	92,000	0.017
17	95001	100000	1,690,700	0.320
2	100001	105000	210,000	0.040
3	105001	110000	324,875	0.062
2	110001	115000	225,845	0.043
1	115001	120000	120,000	0.023
2	120001	125000	244,992	0.046
2	130001	135000	261,024	0.049
2	135001	140000	280,000	0.053
3	145001	150000	450,000	0.085
1	160001	165000	164,320	0.031
4	170001	175000	690,629	0.131
2	175001	180000	358,337	0.068
2	180001	185000	365,317	0.069
1	185001	190000	185,937	0.035
5	195001	200000	1,000,000	0.189
1	200001	205000	200,446	0.038
1	220001	225000	225,000	0.043
1	230001	235000	231,328	0.044
1	265001	270000	267,415	0.051
1	285001	290000	286,625	0.054
2	295001	300000	600,000	0.114
1	345001	350000	350,000	0.066
1	370001	375000	371,700	0.070



No. of Shareholders	Shareholding		Shares Held	Total Shares Held %
	From	To		
1	395001	400000	400,000	0.076
1	415001	420000	416,825	0.079
1	420001	425000	422,000	0.080
1	425001	430000	427,396	0.081
1	445001	450000	450,000	0.085
1	475001	480000	475,175	0.090
2	495001	500000	1,000,000	0.189
1	500001	505000	501,000	0.095
1	515001	520000	519,084	0.098
3	595001	600000	1,799,368	0.341
1	695001	700000	698,000	0.132
1	705001	710000	705,250	0.134
1	1055001	1060000	1,059,304	0.201
1	1095001	1100000	1,100,000	0.208
1	1145001	1150000	1,149,679	0.218
1	1230001	1235000	1,231,729	0.233
1	1290001	1295000	1,291,500	0.245
1	1465001	1470000	1,468,500	0.278
1	1525001	1530000	1,529,343	0.290
1	1600001	1605000	1,601,943	0.303
1	1855001	1860000	1,855,519	0.351
1	2355001	2360000	2,356,055	0.446
1	2495001	2500000	2,500,000	0.474
1	3195001	3200000	3,200,000	0.606
1	3835001	3840000	3,836,206	0.727
1	5240001	5245000	5,242,000	0.993
1	5430001	5435000	5,431,880	1.029
1	5700001	5705000	5,702,050	1.080
1	6600001	6605000	6,603,975	1.251
1	7285001	7290000	7,285,517	1.380
1	7650001	7655000	7,650,500	1.449
1	11325001	11330000	11,328,000	2.146
1	13970001	13975000	13,973,500	2.647
1	20770001	20775000	20,771,500	3.934
1	24320001	24325000	24,322,500	4.607
2	51420001	51425000	102,847,766	19.480
1	111255001	111260000	111,256,116	21.073
1	131050001	131055000	131,053,379	24.822
<b>26,597</b>			<b>527,967,898</b>	<b>100</b>

# CATEGORIES OF SHAREHOLDERS

AS AT DECEMBER 31, 2009

PARTICULARS	SHAREHOLDERS	SHAREHOLDING	PERCENTAGE
<b>Directors, Chief Executive Officer, and their Spouse and Minor Children</b>	4	103,477,674	19.60%
<b>Associated Companies, undertakings and related parties</b>	2	242,309,495	45.89%
<b>Banks, Development Financial Institutions and Non Banking Financial Institutions</b>	13	7,849,267	1.49%
<b>Insurance Companies</b>	3	6,619,600	1.25%
<b>Modarba and Mutual Funds</b>	19	33,930,009	6.43%
<b>General Public:</b>			
a. Local	26437	47,343,420	8.97%
b. Foreign	15	10,840,044	2.05%
<b>Others</b>	104	75,598,389	14.32%
<b>Total</b>	<b>26597</b>	<b>527,967,898</b>	<b>100.00%</b>

## ADDITIONAL INFORMATION AS AT DECEMBER 31, 2009

PARTICULARS	SHAREHOLDERS	SHAREHOLDING	PERCENTAGE
<b>Associated Companies &amp; Shareholders with more than 10 % shareholding</b>			
Jahangir Siddiqui & Co. Ltd.	1	111,256,116	21.07%
Dubai Bank PJSC	1	131,053,379	24.82%
<b>NIT &amp; ICP</b>			
National Bank of Pakistan-Trustee Depart	1	599,368	0.11%
NBP Trustee-NI (U) T (LOC) Fund	1	350,000	0.07%
<b>Directors, Chief Executive Officer, and their Spouse and Minor Children</b>			
Ahmed G.M. Randeree	1	51,423,883	9.74%
Shabir Ahmed Randeree	1	51,423,883	9.74%
Chief Justice (Rtd.) Mahboob Ahmed	1	130,829	0.025%
Hasan A. Bilgrami	1	499,079	0.095%
<b>Public Sector Companies, Corporations, Banks, DFI's, NBFIs, Insurance Companies, Modarba, Modarba Funds and other Organizations</b>	141	132,356,279	25.07%
<b>General Public</b>	26448	48,875,082	9.26%
<b>Total</b>	<b>26597</b>	<b>527,967,898</b>	<b>100.00%</b>



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# CORRESPONDENT BANKING NETWORK

COUNTRY	NAME OF BANK
AUSTRALIA	COMMONWEALTH BANK OF AUSTRALIA KEB AUSTRALIA LIMITED
BAHRAIN	KOREA EXCHANGE BANK
BANGLADESH	BANK ASIA LIMITED STANDARD CHARTERED BANK
BELARUS	JOINT-STOCK SAVINGS BANK BELARUSBANK
BELGIUM	HABIB BANK LIMITED
BRAZIL	BANCO KEB DO BRASIL S.A.
CANADA	HABIB CANADIAN BANK KOREA EXCHANGE BANK OF CANADA
CHINA	CHINA EVERBRIGHT BANK HARBIN COMMERCIAL BANK KOREA EXCHANGE BANK STANDARD CHARTERED BANK WUXI CITY COMMERCIAL BANK YANGZHOU CITY COMMERCIAL BANK ZHEJIANG CHOUZHOU COMMERCIAL BANK CO. LTD
FRANCE	HABIB BANK LIMITED KOREA EXCHANGE BANK UNION DE BANQUES ARABES ET FRANCAISES
GERMANY	COMMERZ BANK AG KOREA EXCHANGE BANK (DEUTSCHLAND) AG NATIONAL BANK OF PAKISTAN UNICREDIT BANK AG
GHANA	STANDARD CHARTERED BANK GHANA LIMITED
HONG KONG	COMMONWEALTH BANK OF AUSTRALIA HABIB BANK LIMITED HBZ FINANCE LIMITED HONGKONG AND SHANGHAI BANKING CORPORATION KOREA EXCHANGE BANK MASHREQ BANK NATIONAL BANK OF PAKISTAN STANDARD CHARTERED BANK UNION BANK OF INDIA UNION DE BANQUES ARABES ET FRANCAISES
INDIA	MASHREQ BANK STANDARD CHARTERED BANK UNION BANK OF INDIA
INDONESIA	KOREA EXCHANGE BANK DANAMON STANDARD CHARTERED BANK
IRAN	BANK MELLI IRAN BANK MILLAT BANK SADERAT IRAN
ITALY	BANCA UBAE SPA BANCO POPOLARE DI VERONA UNICREDIT BANK
JAPAN	COMMONWEALTH BANK OF AUSTRALIA KOREA EXCHANGE BANK STANDARD CHARTERED BANK UNION DE BANQUES ARABES ET FRANCAISES



JORDAN	STANDARD CHARTERED BANK
KENYA	GULF AFRICAN BANK LIMITED KENYA COMMERCIAL BANK LIMITED STANDARD CHARTERED BANK
KOREA	KOREA EXCHANGE BANK STANDARD CHARTERED FIRST BANK KOREA LTD. UNION DE BANQUES ARABES ET FRANCAISES
KUWAIT	COMMERCIAL BANK OF KUWAIT SAK, THE
MALAYSIA	BANK MUAMALAT MALAYSIA BERHAD EON BANK BERHAD STANDARD CHARTERED BANK MALAYSIA BERHAD
MAURITIUS	HABIB BANK LIMITED MAURITIUS
NEPAL	HIMALAYAN BANK LIMITED STANDARD CHARTERED BANK
NETHERLANDS	HABIB BANK LIMITED KOREA EXCHANGE BANK
NIGERIA	PLATINUM HABIB BANK PLC
OMAN	HABIB BANK OMAN
PAKISTAN	ALBARAKA ISLAMIC BANK B.S.C. (E.C.) ALLIED BANK LIMITED ARIF HABIB BANK LIMITED ASKARI BANK LTD ATLAS BANK LIMITED BANK AL HABIB LIMITED BANK ALFALAH LIMITED BANK OF KHYBER (THE) BANK OF PUNJAB (THE) DUBAI ISLAMIC BANK PAKISTAN LIMITED EMIRATES GLOBAL ISLAMIC BANK LIMITED FAYSAL BANK LIMITED FIRST DAWOOD ISLAMIC BANK LIMITED HABIB BANK LIMITED HABIB METROPOLITAN BANK LIMITED JS BANK LIMITED KASB BANK LIMITED MCB BANK LIMITED MEEZAN BANK LTD MY BANK LIMITED NATIONAL BANK OF PAKISTAN NIB BANK LIMITED SAMBA BANK LIMITED SILKBANK LIMITED SONERI BANK LIMITED STANDARD CHARTERED BANK UNITED BANK LTD
PANAMA	KOREA EXCHANGE BANK
PHILIPPINE	KOREA EXCHANGE BANK
QATAR	QATAR ISLAMIC BANK UNITED BANK LIMITED
ROMANIA	ROMANIAN INTERNATIONAL BANK SA
SAUDI ARABIA	ALRAJHI BANKING & INVESTMENT CORPORATION NATIONAL COMMERCIAL BANK SAUDI HOLLANDI BANK



SINGAPORE	COMMONWEALTH BANK OF AUSTRALIA HABIB BANK LIMITED KOREA EXCHANGE BANK, SINGAPORE BRANCH STANDARD CHARTERED BANK UNION DE BANQUES ARABES ET FRANCAISES
SOUTH AFRICA	HBZ BANK LIMITED
SPAIN	BANCO ESPANOL DE CREDITO CAJA DE AHORROS DEL MEDITERRANEEED
SRI LANKA	HATTON NATIONAL BANK LIMITED STANDARD CHARTERED BANK
SWEDEN	SVENSKA HANDELSBANKEN
SWITZERLAND	HABIB BANK AG ZURICH KOREA EXCHANGE BANK (SCHWEIZ) AG UNITED BANK A.G.
TAIWAN	STANDARD CHARTERED BANK
THAILAND	KOREA EXCHANGE BANK STANDARD CHARTERED BANK
TURKEY	HABIB BANK LIMITED TEKSTIL BANKASI S.A.
U.K.	COMMONWEALTH BANK OF AUSTRALIA HABIB – UK PLC HABIB BANK AG ZURICH HABIBSONS BANK LIMITED ISLAMIC BANK OF BRITAIN PLC KOREA EXCHANGE BANK MASHREQ BANK STANDARD CHARTERED BANK
U.S.A.	COMMONWEALTH BANK OF AUSTRALIA DEUTSCHE BANK TRUST COMPANY AMERICAS HABIB AMERICAN BANK HABIB BANK LIMITED KEB NY FINANCIAL CORPORATION MASHREQ BANK SAEHAN BANK, LOS ANGELES STANDARD CHARTERED BANK
U.A.E.	ABU DHABI COMMERCIAL BANK ABU DHABI ISLAMIC BANK DUBAI BANK PJSC HABIB BANK AG ZURICH HABIB BANK LIMITED MASHREQ BANK STANDARD CHARTERED BANK
UKRAINE	CREDIT DNEPR BANK DEMARK BANK JS
VIETNAM	ASIA COMMERCIAL BANK KOREA EXCHANGE BANK, HANOI BRANCH VIETNAM ASIA COMMERCIAL JOINT-STOCK BANK VINASIAM BANK



# BRANCH NETWORK\*

## SINDH

### Main Branch Clifton (Karachi)

11th Floor, Executive Tower, Dolmen City,  
Marine Drive, Block-4, Clifton, Karachi  
Tel: (021) 35839906  
Fax: (021) 35378373

### 26th Street D.H.A. Branch (Karachi)

31-C, Badar Commercial Street No.1, 26th Street,  
Phase V, D.H.A. Karachi  
Tel: (021) 35349244-5  
Fax: (021) 35349243

### Al Hilal Society Branch (Karachi)

Shop No.1 Ground Floor, Jawwad Court, Plot  
No. SC-11, KDA Scheme No. 7, Main University Road,  
Chandni Chowk, Karachi  
Tel: (021) 34860713-16, 34860728  
Fax: (021) 34860704

### Baloch Colony Branch (Karachi)

Plot No, SA-2/1 Block-3 Administrative Society, Karachi  
Tel: (021) 3430036-42  
Fax: (021) 34300043

### Baqai Medical University Branch (Karachi)

51-DHTOR, Baqai Medical Centre,  
Super Highway, near Toll Plaza, Karachi  
Tel: (021) 34410220-34410201  
Fax: (021) 34410219

### Burns Road Branch (Karachi)

Land Survey Sheet No. AM 51, Artillery Maidan  
Quarters, Burns Road, Karachi  
Tel: (021) 32215505, 32215527, 32215689  
Fax: (021) 32215480

### Cloth Market Branch (Karachi)

Shop-05, Cochinnwala Market,  
Laxmidas Street, Karachi  
Tel: (021) 32469031-35  
Fax: (021) 32469030

### D.H.A. Phase IV Branch (Karachi)

Plot No.36-C, Sunset Commercial Street No.2,  
D.H.A. Phase IV, Karachi  
Tel: (021) 35313191-7  
Fax: (021) 35313190

### Dhoraji Branch (Karachi)

Al-Madina Heights, Plot Survey No. 35-C/449 CP Berar  
Cooperative Housing Society, Dhoraji, Karachi  
Tel: (021) 34860407-10, 34860566-68  
Fax: (021) 34860569

### F.B. Area Branch (Karachi)

Plot No. C-6, Block 4, F.B. Area,  
KDA Scheme No. 16, Karachi  
Tel: (021) 36827783-7, 36364596  
Fax: (021) 36364659

### Gulshan-e-Maymar Branch (Karachi)

Areeba Heaven, SB-3, Sector X-II, Karachi  
Tel: (021) 36833354-5  
Fax: (021) 36833445

### Jodia Bazar Branch (Karachi)

Ibrahim Manzil, Darya Lal Street,  
Jodia Bazar, Karachi  
Tel: (021) 32462487-9, 32462831-4  
Fax: (021) 32416368

### Karachi Stock Exchange Branch (Karachi)

Room No. 520, 5th Floor, K.S.E. Building, Karachi  
Tel: (021) 32462861-67  
Fax: (021) 32462490

### Korangi Branch (Karachi)

Plot No. 51/9-B, Sector 15,  
Korangi Industrial Area, Karachi  
Tel: (021) 35114488-91  
Fax: (021) 35114494

### Malir Cantt Branch (Karachi)

Plot No. 35, Block-5, Cantt Bazar,  
Malir Cantt, Karachi  
Tel: (021) 34491481-82  
Fax: (021) 34491483

### Nazimabad No. 7 Branch (Karachi)

Plot No.4, Row No I, Sub Block-B, Block-III,  
Nazimabad No. 7, Karachi  
Tel: (021) 36707492-96  
Fax: (021) 36707497

### North Nazimabad Block A Branch (Karachi)

Shop No. 3A, 3B, 3C, 2B Unique Centre,  
Block A, North Nazimabad, Karachi  
Tel: (021) 36722504-6  
Fax: (021) 36722507

### North Nazimabad Branch (Karachi)

D-5, Block-L,  
North Nazimabad, Karachi  
Tel: (021) 36676474-75  
Fax: (021) 36676488

### Orangi Town Branch (Karachi)

Plot No. LS 55 & 56, ST 11-A, Sector 1,  
Block D, Orangi Town, Karachi  
Tel: (021) 36664031-34, 36692257-59  
Fax: (021) 36662257

### Power House Branch (Karachi)

ST-3 AS-28 Commercial Area, Sector 5-H,  
Power House, New Karachi  
Tel: (021) 36901356-9, 36901362  
Fax: (021) 36901364

### Rashid Minhas Road Branch (Karachi)

Plot No. FL-3/13 & 14, Block-5,  
Gulshan-e-Iqbal, Karachi  
Tel: (021) 34818227-9  
Fax: (021) 34818135

### S.I.T.E. Branch (Karachi)

Shop Nos. 8 & 9, Anum Trade Center,  
E-31-B, Ghani Chowrangi, S.I.T.E., Karachi  
Tel: (021) 32587661-2, 32587665  
Fax: (021) 32587510

### Shadman Town Branch (Karachi)

Shop No. 1-5, KDA Flats, Phase 3,  
Sector 14/B, Shadman Town No.1,  
North Nazimabad, Karachi  
Tel: (021) 36950027-33  
Fax: (021) 36950034

### Shah Faisal Colony Branch (Karachi)

Shop No. 1 & 2, Plot No A/6, Shop No. 1 & 2,  
Plot No. A/7 Survey No. 135, Deh Drigh Colony,  
Shah Faisal Colony, Karachi  
Tel: (021) 34686121-25  
Fax: (021) 34686126

### Shaheed-e-Millat Branch (Karachi)

Shop No. 15 & 16, Adam Arcade, B.M.C.H.S.,  
Shaheed-e-Millat Road, Karachi  
Tel: (021) 34145305-8  
Fax: (021) 34145311

### Shahra-e-Faisal Branch (Karachi)

Shop No. 1, Faisal Tower, Plot No. 25/3,  
Survey Sheet No. 35/1, Block 7 & 8,  
Maqbool C.H.S. Ltd., Karachi  
Tel: (021) 34555985-87  
Fax: (021) 34555991

### University Road Branch (Karachi)

Adjacent to Dolphin Bakery, Saleem Plaza,  
Block 16, Gulshan-e-Iqbal,  
Karachi  
Tel: (021) 34801540, 34839031-34  
Fax: (021) 34801541

### UP More Branch (Karachi)

LS-7, Street No. 8, Sub Sector 11-I,  
North Karachi Township, Karachi  
Tel: (021) 36950158-59-61-66  
Fax: (021) 36950167

### Gulistan-e-Jauhar Branch (Karachi)

Shop No. W-12, Eastern Pride, Block 15,  
KDA Scheme 36, Gulistan-e-Johar,  
Karachi  
Tel: (021) 34619514-18, 34619563, 34619573-4  
Fax: (021) 34619583

### Saddar Branch (Karachi)

Habib Shopping Mall, Bohri Bazaar,  
Raja Ghazanfar Ali Road, Karachi  
Tel: (021) 35219891-94  
Fax: (021) 35219895

### Heerabad Branch (Hyderabad)

A/13-261, Jail Road, Heerabad,  
Hyderabad  
Tel: (022) 2636768-70, 2636862 -3  
Fax: (022) 2636864

### Auto Bahan Branch (Hyderabad)

Plot No. C-10-8, C-10- 3,  
Block C, Auto Bahan Road, Hyderabad  
Tel: (022) 3820301-7  
Fax: (022) 3820308

### Mirpurkhas Branch

New Town Station Road, Mirpur Khas  
Tel: (0233) 874287  
Fax: (0233) 875802

### Sukkur Branch

Umar Welding Store City, Survey No. 3/21,  
Station Road, Sukkur  
Tel: (071) 5617322-8  
Fax: (071) 5617329

### Tando Allah Yar Branch

Mir Pur Khas Road,  
Tando Allahyar  
Tel: (022) 3891114, 3892424, 3891442, 3892443  
Fax: (022) 3891699

### Nawabshah Branch

City Survey No. 225  
Ward A Masjid Road, Nawabshah  
Tel: (0244) 330920-4, 330926-7  
Fax: (0244) 330928

### Larkana Branch

City Survey No.1806  
Word-A Bank Square Road, Larkana  
Tel: (074) 4059833-6, 4059884-6  
Fax: (074) 4059887

## BALUCHISTAN

### Jinnah Road Branch (Quetta)

Jinnah Road, Quetta  
Tel: (081) 2821743-2821758  
Fax: (081) 2821650

### Iqbal Road Branch (Quetta)

Shop No. 605, Khawat No. 200,  
Khatooni No. 234, Ward No. 18, Urban No. 1,  
Sharah-e-Iqbal, Quetta  
Tel: (081) 2866510-13-36  
Fax: (081) 2829739

### Airport Road Branch (Quetta)

Alam Khan Chowk, Airport Road, Quetta  
Tel: (081) 2864627-29, 2840114, 2840121  
Fax: (081) 2840135

### Kuchlak Branch (Quetta)

Chaman Road, Quetta  
Tel: (081) 2891591-2  
Fax: (081) 2891580

### Muslimbagh Branch

Muslimbagh, Baluchistan  
Tel: (0823) 669823-29  
Fax: (0823) 669830

### Qila Saifullah Branch

Main Junction Road, Qila Saifullah  
Tel: (0823) 610895-899, 610804-806  
Fax: (0823) 610806

### Chaman Branch

Trench Road, Chaman  
Tel: (0826) 618032-37  
Fax: (0826) 618039

### Pishin Branch

Bund Road, Opp Madina Hardware,  
Pishin  
Tel: (0826) 421381 421384  
Fax: (0826) 421387

### Loralai Branch

Bhagi Bazar, Loralai  
Tel: (0824) 661696-700  
Fax: (0824) 661701

### Zhob Branch

Market Road, Zhob  
Tel: (0822) 412130-31, 412047-49  
Fax: (0822) 412136

### Dukki Branch

Masjid Road, Dukki  
Tel: (0824) 667301-303  
Fax: (0824) 667306





## PUNJAB

### Jail Road Branch (Lahore)

Plot No. 5-A, House No.5, Main Gulberg Road,  
Near EFU Building, Jail Road,  
Lahore  
Tel: (042) 35790571  
Fax: (042) 35790573

### Akbar Chowk Branch (Lahore)

883-D, Peco Road, Faisal Town,  
Akbar Chowk, Lahore  
Tel: (042) 35221731-7  
Fax: (042) 35221738

### Circular Road Branch (Lahore)

Circular Road, Near Mochi Gate, Lahore  
Tel: (042) 37374009-15  
Fax: (042) 37374016

### Azam Cloth Market Branch (Lahore)

F-1207 Azam Cloth Market, Lahore  
Tel: (042) 37670188, 37658602, 37670256  
Fax: (042) 37658232

### Badami Bagh Branch (Lahore)

23-Peco Road, Badami Bagh, Lahore  
Tel: (042) 37723865-68, 37723881  
Fax: (042) 37723882

### Darogha wala gate Branch (Lahore)

326 G.T.Road (Link Shalimar Road),  
Lahore  
Tel: (042) 36530512-16  
Fax: (042) 36530517

### D.H.A. Y Block Branch (Lahore)

153, Y Block, D.H.A., Lahore  
Tel: (042) 35692598-9, 35692637  
Fax: (042) 35692499

### Ferozpur Road Branch (Lahore)

Plot No. 174, Feroz Pur Road, Lahore  
Tel: (042) 37524321-24-25-27  
Fax: (042) 37524331

### G-Block, D.H.A. Branch (Lahore)

47-G, Commercial Area, Phase I, Block-G,  
Stadium Road, D.H.A., Lahore  
Tel: (042) 35691066-72  
Fax: (042) 35691073

### Thokar Niaz Baig Branch (Lahore)

3/D- Nawab Town, Raiwind Road,  
Thokar Niaz Baig, Lahore  
Tel: (042) 35315636-40  
Fax: (042) 35315641

### Johar Town Branch (Lahore)

M-Block, Johar Town, Lahore  
Tel: (042) 35315710  
Fax: (042) 35315711

### Airport Road Branch (Lahore)

Plot No. 595/8, Airport Road, Main Defence Road,  
Lahore Cantt (Adjacent to Phase VIII), Lahore  
Tel: (042) 35701160-64  
Fax: (042) 35701165

### Walton Road Branch (Lahore)

Plot 48-E, Super Town,  
Walton Road, Cantt., Lahore  
Tel: (042) 36603701  
Fax: (042) 36603702

### Gujranwala Branch

Gujranwala BX-11-75-75-10-12,  
GT Road, Gujranwala  
Tel: (055) 3820511-16  
Fax: (055) 3820517

### Jhang Branch

95-A College Chowk, Jhang  
Tel: (047) 7651401-05  
Fax: (047) 7651406

### Abdali Road Branch (Multan)

Abdali Road, Chowk Nawar Sher,  
Multan  
Tel: (061) 4500356-59  
Fax: (061) 4500360

### Gulgsht Branch (Multan)

Jalal Masjid Chowk, Multan  
Tel: (061) 6210371- 5  
Fax: (061) 6210376

### Vehari Road Branch (Multan)

Vehari Road, Multan  
Tel: (061) 6761900-6  
Fax: (061) 6761907

### SIE 1 Branch (Gujrat)

Danish Metal Work, SIE-1, Gujrat  
Tel: (053) 3538010 -15  
Fax: (053) 3538016

### D.G. Khan Branch

Jampur Road, Near District Hospital, D.G. Khan  
Tel: (064) 2473201-7  
Fax: (064) 2473208

### Kotwali Road Branch (Faisalabad)

P-16, Kotwali Road, Faisalabad  
Tel: (041) 2412123-29  
Fax: (041) 2412130

### Susan Road Branch (Faisalabad)

Plot No. S-8, Madina Town,  
Main Susan Road, Faisalabad  
Tel: (041) 8728626-8, 8728631  
Fax: (041) 8728671 / 8728708

### Mian Channu Branch

Ghazi Mor, G.T Road, Mian Channu  
Tel: (065) 2664001-7  
Fax: (065) 2664008

### Rahimyar Khan Branch

21-A, Model Town, Rahim Yar Khan  
Tel: (068) 5886971-77  
Fax: (068) 5886978

### Sadiqabad Branch

Allama Iqbal Road, Opp. Ghalla Mandi,  
Sadiqabad  
Tel: (068) 5700594-7, 5800591  
Fax: (068) 5800598

### Sargodha Branch

65/2, Railway Road, Sargodha  
Tel: (048) 3768264-68  
Fax: (048) 3768269

### Bhawalpur Branch

Block No. 915, Circular Road,  
Bahawalpur  
Tel: (062) 2732235-38  
Fax: (062) 2732239 / 2732240

### Okara Branch

69/1, M.A.Jinnah Road, Okara  
Tel: (044) 2522901-6  
Fax: (044) 2522907

### Kashmir Road Branch (Sialkot)

B-III-116/99/2, Kashmir Road, Sialkot  
Tel: (052) 4270419-20, 4270429-30, 4270439-40  
Fax: (052) 4270426

### Mainwali Branch

Mouza urra khel Pacca,  
Main Sargodha Road, Mianwali  
Tel: (0459) 237531  
Fax: (0459) 237532

### Sahiwal Branch

418, High Street, Sahiwal  
Tel: (040) 4228284-88, 4467688  
Fax: (040) 4462688

### Chaklala Scheme No. 3 (Rawalpindi)

Plot No.11, Commercial Bazar,  
Chaklala Scheme III, Rawalpindi  
Tel: (051) 5766140-43  
Fax: (051) 5766144

### Satellite Town Branch (Rawalpindi)

69/B, 4th Road, Commercial Market,  
Satellite Town, Rawalpindi  
Tel: (051) 4572001-4  
Fax: (051) 4572005

### Saddar Branch (Rawalpindi)

60-Bank Road, RVP Cantt, Rawalpindi  
Tel: (051) 5120381-4  
Fax: (051) 5120385

### Jehlum Branch

Tehsil Road, Near Shandar Chowk, Jehlum  
Tel: (0544) 620503-4-8  
Fax: (0544) 620498

### Hazro Branch

Circular Road, Hazro  
Tel: (057) 2310048-51  
Fax: (057) 2310019

### Taxila Branch

Faisal Shaheed Road, Taxila  
Tel: (051) 4535055- 8  
Fax: (051) 4534985 / 4535047

### Turnol Branch

Muhammad Ayub Plaza, Main G.T Road,  
Islamabad  
Tel: (051) 2217022  
Fax: (051) 2217021

### Wah Cantt. Branch

A-12, Shahwali Colony, Mall Road, Wah Cantt  
Tel: (051) 4539046-7  
Fax: (051) 4539044

### Chakwal Branch

Khasra No. 4516, Jhelum Road, Chakwal  
Tel: (0543) 552739, 44,45,56  
Fax: (0543) 552742 / 552760

## NWFP

### Khyber Bazar Branch (Peshawar)

Shop No.6 & 7, Ground Floor, Survey No. 412/B(1)  
Haji Khan Building, Opposite U Plaza  
Situated at Khyber Bazar, Peshawar  
Tel: (091) 2590341-8  
Fax: (091) 2590347-8

### Jamrud Road Branch (Peshawar)

Near Hotel Grand, Jamrud Road, Peshawar  
Tel: (091) 5711482-4  
Fax: (091) 5711489

### Haripur Branch

Circular Road, Haripur  
Tel: (0995) 613570-3  
Fax: (0995) 613574

### Mansehra Branch

Swati Arcade, Abbottabad Road,  
Tehsil & District Mansehra  
Tel: (0997) 307761- 4  
Fax: (0997) 303479

### Dera Ismail Khan Branch

West Circular Road, Near Taank Adda,  
Dera Ismail Khan  
Tel: (0966) 715018-20  
Fax: (0966) 715021

### Abbottabad Branch

Abbottabad Business Complex (ABC Plaza),  
Aamir Shaheed Road, Supply Bazar, Abbottabad  
Tel: (0992) 343959-63  
Fax: (0992) 343957, 343964

### Chitral Branch

Attalique Bazar, Chitral  
Tel: (0943) 414501,414530,414550  
Fax: (0943) 414591

### Gilgit Branch

Askari Bakers, Gilgit Cantt  
Tel: (05811) 57832-6  
Fax: (05811) 57837

## ISLAMABAD & AZAD KASHMIR

### Blue Area Branch (Islamabad)

5-6, Chenab Center, Block-104-E,F-7/G-7,  
Jinnah Avenue, Islamabad  
Tel: (051) 2804271-74  
Fax: (051) 2804275

### I-9 Branch (Islamabad)

Plot No-2 E, I-9 Markaz, Islamabad.  
Tel: (051) 4858403-08  
Fax: (051) 4445852

### I-8 Branch (Islamabad)

Executive Centre, I-8 Markaz, Islamabad  
Tel: (051) 4861017, 4861029, 4861117  
Fax: (051) 4861118

### F-10 Markaz Branch (Islamabad)

Plot No.6-C, Insaf Plaza, F-10 Markaz, Islamabad  
Tel: (051) 2222961-64  
Fax: (051) 2222965-6

### Mirpur Branch

Plot No. 2- B/3, Sub Sector A/2,  
Mian Muhammad Road, Mirpur, AJK  
Tel: (058610) 39701-4  
Fax: (058610) 39705

### Islamgarh Branch

Ground Floor, Main Kotli Road,  
Islam Garh Tehsil, District Mirpur, AJK  
Tel: (058612) 43971-7  
Fax: (058612) 43970

\* including Sub Branches

NOTES

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## Authentic Portfolio of Shariah Compliant Products From 102\* Branches in 49 Cities



With a network of 102\* Online branches in 49 cities, BankIslami offers authentic Islamic banking products and services to suit your banking needs.

BankIslami offers free countrywide online banking facility to its customers so you can avail banking services from any of our 102\* Online branches in 49 cities.

Serving you, the Right way

# BankIslami Pakistan

\*Including sub branches

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Serving you, the Right way

# BankIslami Pakistan

\*Including sub branches



# PROXY FORM

## 6th Annual General Meeting

The Company Secretary,  
BankIslami Pakistan Limited,  
11th Floor, Executive Tower,  
Dolmen City, Marine Drive,  
Block - 4, Clifton,  
Karachi, Pakistan

I/We \_\_\_\_\_ of \_\_\_\_\_ being a member(s) of  
BankIslami Pakistan Limited and holder of \_\_\_\_\_ ordinary shares as per  
Share Register Folio No. \_\_\_\_\_ and /or CDC Investor  
Account No./CDC Participant I.D.No. \_\_\_\_\_ and Sub Account No. \_\_\_\_\_ do  
hereby appoint \_\_\_\_\_ of \_\_\_\_\_  
or failing him/her \_\_\_\_\_ of \_\_\_\_\_ as my/our proxy to vote  
and act for me/us on my/our behalf at the 6th Annual General Meeting of BankIslami Pakistan Limited, to be held on  
Tuesday, March 30, 2010 at 8:00 a.m. at Hotel Regent Plaza, Shakra-e-Faisal, Karachi, and at any adjournment thereof.

Signed this \_\_\_\_\_ day of \_\_\_\_\_ 2010

Witness:

Name: \_\_\_\_\_

Address: \_\_\_\_\_

CNIC or Passport No.: \_\_\_\_\_

### NOTES:

1. Proxies in order to be effective, must be received by the company not less than 48 hours before the meeting.
2. CDC Shareholders and their Proxies are each requested to attach an attested photocopy of their Computerized National Identity card or Passport with this proxy form before submission to the company.

Please affix  
Rupees Five  
Revenue  
Stamp

Signature of Member(s)



Please affix  
correct  
postage

The Company Secretary

**BankIslami Pakistan Limited**

11<sup>th</sup> Floor, Executive Tower,  
Dolmen City, Marine Drive,  
Clifton Block - 4,  
Karachi, Pakistan

# Authentic Portfolio of Shariah Compliant Products

From 102\* Branches in 49 Cities



## BankIslami Pakistan Limited

11th Floor, Executive Tower, Dolmen City, Marine Drive, Clifton Block - 4, Karachi, Pakistan.

Tel: (92-21) 111-247-111 (111-BIP-111) Fax: (92-21) 35378373

[www.bankislami.com.pk](http://www.bankislami.com.pk)