



**Quarterly Report September 30, 2012** 



# **COMPANY INFORMATION**

| Board of Directors      | Khawar Maqbool                            | (Chairperson)           |
|-------------------------|---|-------------------------|
|                         | Imran Maqbool                             | (Chief Executive)       |
|                         | Humayun Maqbool                           |                         |
|                         | Nadeem Maqbool                            |                         |
|                         | Naila Humayun Maqbool                     |                         |
|                         | Riaz Masood                               |                         |
|                         | Shahid Riaz                               |                         |
| Chief Financial Officer | Kamran Rasheed                            |                         |
| Company Secretary       | Javaid Hussain                            |                         |
| Audit Committee         | Nadeem Maqbool                            | (Chairman)              |
|                         | Humayun Maqbool                           | (Member)                |
|                         | Naila Humayun Maqbool<br>Karim Kassam Ali | (Member)<br>(Secretary) |
|                         | Kalili Kassalii Ali                       | (Oddiotaly)             |
| Human Resources &       | Naila Humayun Maqbool                     | (Chairperson)           |
| Remuneration Committee  | Imran Maqbool                             | (Member)                |
|                         | Nadeem Maqbool                            | (Member)                |
| Auditors                | BDO Ebrahim & Company                     |                         |
|                         | Chartered Accountants                     |                         |
| Legal Advisor           | Mohsin Tayebally & Sons                   |                         |
| Registered Office       | 104 Shadman 1,                            |                         |
| -                       | Lahore-54000                              |                         |
|                         | Tel: (042) 3757-9641, 3757-648            | 32                      |
|                         | Fax: (042) 3756-0963                      |                         |
| E-mail:                 | lo@crescentfibres.com                     |                         |
| Website:                | www.crescentfibres.com                    |                         |

## **MANAGEMENT REVIEW**

The Company reported a net profit of Rs. 77.13 million for the quarter ended September 30, 2012 as compared to a net loss of Rs. 18.08 million for the quarter ended September 30, 2011. The earnings per share for the period under review was Rs.6.21.

After a volatile nine months commencing in March 2011, the textile market started to stabilize beginning January 2012. Raw material prices settled at lower levels and this combined with remerging demand led to improved margins and profitability in the last two guarters of fiscal 2012 as well as the first guarter of fiscal 2013. Overall sales increased by 12.5%. The gross margin for the quarter ended September 30, 2012 was 15.5% as compared to 4.0% the quarter ended September 30, 2011. Administrative, general and other expenses remained under control and as a result the operating margin for the period under review increased to 12.7% as compared to 1.8% for the quarter ended September 30, 2011. Owing to prudent financial management, improved cash flows as well as some easing of borrowing rates, financial charges as a percentage of sales decreased to 2.1% from 3.6% in guarter ended September 30. 2011. Overall, the net margin increased to 10.1% as compared to negative 2.7% in the previous period.

Owing to extensive monetary easing, the last several months witnessed a marked improvement in market sentiment and economic activity. However, the global economy faces manifold challenges including the Euro Zone crisis and the slow down in China. These factors combined with fickle demand growth, increased volatility, unavailability of competitively priced energy and a deteriorating law and order situation will continue to cloud the textile industry's outlook. The Management is making efforts to minimize the impact of the uncertain environment and expects that margins will decrease going forward but the company will remain profitable over the near term.

The Management wishes to place on record its appreciation for the hard work and devotion of its workers and the invaluable advice and support of the Company's Directors, shareholders and bankers.

IMRAN MAQBOOL

Chief Executive Officer

October 30, 2012

# CONDENSED INTERIM BALANCE SHEET AS AT SEPTEMBER 30, 2012 (UN-AUDITED)

|  | Note | September 30,<br>2012<br>Unaudited<br>(Rupees) | June 30,<br>2012<br>Audited<br>(Rupees) |
|--|------|--|---|
| ASSETS   |      |  |   |
| NON CURRENT ASSETS                                   |      |  |   |
| Property, plant and equipment                        | _    | 005 000 101                                    | 0.40,000,004                            |
| Operating fixed assets                               | 5    | 635,668,404                                    | 649,682,681                             |
| Intangible assets                                    |      | 289,666  | 386,220                                 |
| Long term investments                                |      | 2,506,657                                      | 2,471,332                               |
| Long term deposits                                   |      | 25,088,674                                     | 25,088,674                              |
| CURRENT ACCETS                                       |      | 663,553,401                                    | 677,628,907                             |
| CURRENT ASSETS                                       |      | 10.170.000                                     | 00.045.707                              |
| Stores, spares and loose tools                       |      | 42,470,929                                     | 36,315,787                              |
| Stock in trade                                       |      | 158,078,560                                    | 216,963,164                             |
| Trade debts  |      | 240,176,279                                    | 246,765,232                             |
| Loans and advances                                   |      | 2,402,341                                      | 5,919,658                               |
| Trade deposits and short term prepayments            |      | 9,157,870                                      | 4,087,509                               |
| Other receivables                                    |      | 614,351  | 799,030                                 |
| Short term investments                               |      | 49,400,235                                     | 41,796,516                              |
| Tax refunds due from the Government                  |      | 20,024,656                                     | 15,496,848                              |
| Taxation - Net                                       |      | 28,432,736                                     | 28,928,079                              |
| Cash and bank balances                               |      | 128,583,808                                    | 68,996,751                              |
|  |      | 679,341,765                                    | 666,068,574                             |
| TOTAL ASSETS   |      | 1,342,895,166                                  | 1,343,697,481                           |
| EQUITY AND LIABILITIES                               |      |  |   |
| SHARE CAPITAL AND RESERVES                           |      |  |   |
| Authorized share capital                             |      |  |   |
| 15,000,000 (June 30, 2012: 15,000,000)               |      |  |   |
| ordinary shares of Rs. 10 each                       |      | 150,000,000                                    | 150,000,000                             |
| Issued, subscribed and paid-up capital               |      | 100,000,000                                    | 100,000,000                             |
| 12,417,876 (June 30, 2012: 12,417,876)               |      |  |   |
| ordinary shares of Rs. 10 each                       |      | 124,178,760                                    | 124,178,760                             |
| Reserves   |      | 124,170,700                                    | 124,170,700                             |
| Capital  |      | 15,534,122                                     | 7,930,404                               |
| Revenue  |      |  | 356,483,866                             |
| Revenue  |      | 421,197,292<br>436,731,414                     | 364,414,270                             |
|  |      |  |   |
| NON CURRENT LIABILITIES                              |      | 560,910,174                                    | 488,593,030                             |
|  | 6    | 248.028.762                                    | 248.028.762                             |
| Long term financing                                  | О    | 21,304,334                                     | 23,529,579                              |
| Liabilities against assets subject to finance leases |      |  |   |
| Deferred taxation                                    |      | 93,231,438                                     | 93,231,438                              |
|  |      | 362,564,534                                    | 364,789,779                             |
| CURRENT LIABILITIES                                  |      |  |   |
| Trade and other payables                             |      | 244,289,519                                    | 226,568,584                             |
| Financial charges payable                            |      | 35,908,367                                     | 33,070,905                              |
| Short term Financing                                 |      | 50,992,890                                     | 141,476,328                             |
| Current portion of long term Liabilities             |      | 88,229,682                                     | 89,198,855                              |
| ,  |      |  |   |
|  |      | 419,420,458                                    | 490,314,672                             |
| CONTINGENCIES AND COMMITMENTS                        | 7    |  |   |
| TOTAL EQUITY AND LIABILITIES                         |      | 1,342,895,166                                  | 1,343,697,481                           |
|  |      |  |   |

The annexed notes from 1 to 13 form an integral part of these financial statements.

IMRAN MAQBOOL

Chief Executive

NADEEM MAQBOOL

NADEEM MAQBOO Director



## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED SEPTEMBER 30, 2012 (UN-AUDITED)

|  | Note | September 30,<br>2012<br>Rupees | September 30,<br>2011<br>Rupees |
|--|------|---------------------------------|---------------------------------|
| Sales - net                                    |      | 760,331,583                     | 675,557,477                     |
| Cost of sales                                  | 8    | (642,207,141)                   | (648,782,657)                   |
| Gross profit                                   |      | 118,124,442                     | 26,774,820                      |
| Selling and distribution expenses              |      | (2,444,911)                     | (2,450,096)                     |
| Administrative and general expenses            |      | (16,131,661)                    | (14,862,695)                    |
| Other operating expenses                       |      | (6,111,010)                     | (100,000)                       |
| Other operating income                         | ,    | 3,352,536                       | 3,003,540                       |
| Operating profit                               |      | 96,789,397                      | 12,365,569                      |
| Finance cost                                   |      | (15,854,562)                    | (24,386,192)                    |
| Share of profit from associate                 | ,    | 35,325                          | 43,237                          |
| Profit before taxation                         |      | 80,970,160                      | (11,977,387)                    |
| Taxation                                       | 9    | (3,838,858)                     | (6,105,575)                     |
| Profit after taxation                          | ,    | 77,131,302                      | (18,082,962)                    |
| Earnings/ (Loss) per share - basic and diluted | 10   | 6.21                            | (1.46)                          |

The annexed notes from 1 to 13 form an integral part of these financial statements.

Quarterly Report

**IMRAN MAQBOOL** Chief Executive

NADEEM MAQBOOL Director

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# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2012

|  | September 30,<br>2012<br>Rupees | September 30,<br>2011<br>Rupees |
|--|---------------------------------|---------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES  Profit before toyotics             | 90 070 160                      | (44.077.206)                    |
| Profit before taxation  Adjustment for non cash charges and other items: | 80,970,160                      | (11,977,386)                    |
| Depreciation   | 15,842,692                      | 16,886,490                      |
| Amortization   | 96,554                          | 96,554                          |
| Deferred Revenue   | (57,955)                        | (57,955)                        |
| Share of profit from associate   | (35,325)                        | (43,237)                        |
| Finance cost   | 15,854,562                      | 24,386,192                      |
| '  | 31,700,528                      | 41,268,044                      |
| (Increase) / decrease in current assets                                  |                                 |                                 |
| Stores, spares and loose tools   | (6,155,142)                     | 2,348,527                       |
| Stock in trade   | 58,884,604                      | 78,642,397                      |
| Trade debts  | 6,588,953                       | 69,258,230                      |
| Loans and advances   | 3,517,317                       | (1,599,982)                     |
| Trade deposits and short term prepayments                                | (5,070,361)                     | (5,212,848)                     |
| Other receivables  | 184,679                         | (3,482,469)                     |
| Tax refunds due from Government  | (4,527,808)                     | (7,477,671)                     |
|  | 53,422,243                      | 132,476,184                     |
| Increase in current liabilities  |                                 |                                 |
| Trade and other payables   | 5,303,059                       | 13,953,729                      |
| Cash generated from operations   | 171,395,989                     | 175,720,572                     |
| Income tax paid  | (3,407,062)                     | (6,501,175)                     |
| Finance cost paid  | (13,017,100)                    | (27,323,822)                    |
| Net cash generated from / (used in) operating activities                 | 154,971,827                     | 141,895,575                     |
| CASH FLOWS FROM INVESTING ACTIVITIES                                     |                                 |                                 |
| Capital expenditures   | (1,706,915)                     | (27,532,236)                    |
| Long term Advances   | -                               | 23,020,850                      |
| Long term deposits   | -                               | (5,417,913)                     |
| Net cash (used in) investing activities                                  | (1,706,915)                     | (9,929,299)                     |
| CASH FLOWS FROM FINANCING ACTIVITIES                                     |                                 |                                 |
| Long term financing (net)  | -                               | (1,741,063)                     |
| Repayment of liabilities against asset subject to finance leases         | (3,194,417)                     | (2,724,689)                     |
| Short term borrowings  | (90,483,438)                    | (112,207,253)                   |
| Net cash generated from financing activities                             | (93,677,855)                    | (116,673,005)                   |
| Net increase in cash and cash equivalents                                | 59,587,057                      | 15,293,271                      |
| Cash and cash equivalents at beginning of the period                     | 68,996,751                      | 39,407,566                      |
| Cash and cash equivalents at end of the period                           | 128,583,808                     | 54,700,837                      |

The annexed notes from 1 to 13 form an integral part of these financial statements.

IMRAN MAQBOOL Chief Executive NADEEM MAQBOOL
Director

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# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2012

|   | leaved.   |  |                            |                            |                            |
|---|---|--|----------------------------|----------------------------|----------------------------|
|   | Issued,<br>subscribed<br>and paid-up<br>capital | Unrealized gain<br>/ (loss) on<br>available for<br>sale investment | Unappropriated profit      | Sub total                  | Total                      |
| Balance as at July 1, 2011 Diminution in the value of investments classified  | 124,178,760                                     | (4,588,411)  | 282,823,579                | 278,235,168                | 402,413,928                |
| as available for sale   | -   | (7,147,436)  |                            | (7,147,436)                | (7,147,436)                |
| Profit for the period ended September 30, 2011  | -   | -  | (18,082,962)               | (18,082,962)               | (18,082,962)               |
| Balance as at September 30, 2011  | 124,178,760                                     | (11,735,847)   | 264,740,617                | 253,004,770                | 377,183,530                |
| Balance as at July 1, 2012 Appreciation in the value of investments classified                                      | 124,178,760                                     | 7,930,404  | 356,483,866                | 364,414,270                | 488,593,030                |
| as available for sale   | -   | 7,603,718  |                            | 7,603,718                  | 7,603,718                  |
| Dividend declared for the year ended June 30, 2012 @ Re. 1 per share Profit for the period ended September 30, 2012 | -   |  | (12,417,876)<br>77,131,302 | (12,417,876)<br>77,131,302 | (12,417,876)<br>77,131,302 |
| Balance as at September 30, 2012  | 124,178,760                                     | 15,534,122   | 421,197,292                | 436,731,414                | 560,910,174                |

The annexed notes from 1 to 13 form an integral part of these financial statements.

**IMRAN MAQBOOL** Chief Executive

Namenerap NADEEM MAQBOOL Director



# CONDENSED COMPREHENSIVE INCOME AND LOSS ACCOUNT FOR THE QUARTER ENDED SEPTEMBER 30, 2012 (UN-AUDITED)

|   | September 30,<br>2012<br>Rupees | September 30,<br>2011<br>Rupees |
|---|---------------------------------|---------------------------------|
| (Loss) / Profit after tax   | 77,131,302                      | (18,082,962)                    |
| (Deficit) / surplus on remeasurment of availible for sale financial assets Total comprehensive income / (loss) for the period | 7,603,718<br>84,735,020         | (7,147,436)<br>(25,230,398)     |

The annexed notes from 1 to 13 form an integral part of these financial statements.

IMRAN MAQBOOL Chief Executive NADEEM MAQBOOL
Director

Quarterly Report

#### 1. THE COMPANY AND ITS OPERATIONS

Crescent Fibres Limited ("the Company) was incorporated in Pakistan on August 06, 1977 as a public limited company under the Companies Act, 1913 (now Companies Ordinance, 1984) and is listed on all the Stock Exchanges in Pakistan. The Company is engaged in the manufacturing, sale and trading of yarn. The Registered Office of the Company is situated at 104- Shadman 1 Lahore.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

The disclosures made in these condensed interim financial statements have, however, been limited in accordance with the requirements of the International Financial Reporting Standards (IFRS) IAS - 34, Interim Financial Reporting. They do not include all the information and disclosures made in the annual published financial statements and should be read in conjunction with the financial statements of the Company for the year ended June 30, 2012.

#### 2.2 Functional and presentation currency

These condensed interim financial statements have been presented in Pak Rupees, which is the functional and presentation currency of the Company.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted and methods of computation followed in the preparation of these financial statements are same as those for the preceding annual financial statements for the year ended June 30, 2012.

### 4. ESTIMATES

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty are the same as those that were applied to the financial statements for the year ended June 30, 2012.

|      | September 30, | June 30,  |
|------|---------------|-----------|
|      | 2012          | 2012      |
|      | (Unaudited)   | (Audited) |
| Note | Rupees        | Rupees    |

#### 5. OPERATING FIXED ASSETS

| Opening net book value (NBV)                 |
|--|
| Additions (at cost) during the period / year |

| Disposals and retirements (NBV) during the period / year |
|--|
| Depreciation charged during the period / year            |

|     | 649,682,681 | 651,592,808 |
|-----|-------------|-------------|
| 5.1 | 1,828,415   | 74,413,772  |
|     | 651,511,096 | 726,006,580 |
| 5.2 | -           | 9,198,841   |
|     | 15,842,692  | 67,125,058  |
|     | 15,842,692  | 76,323,899  |
|     | 635,668,404 | 649,682,681 |
|     |             |             |

|     |  | September 30,<br>2012 | June 30,<br>2012    |
|-----|--|-----------------------|---------------------|
|     |  | (Unaudited)<br>Rupees | (Audited)<br>Rupees |
| 5.1 | Details of additions (at cost) during the period are as follows:   |                       |                     |
|     | Owned  |                       |                     |
|     | Factory and non factory building on leasehold land                 | _                     | 1,645,967           |
|     | Plant and equipment  | 1,706,915             | 54,532,194          |
|     | Office equipment   | 37,500                | 165,726             |
|     | Furniture and fixture  | 84,000                | -                   |
|     | Vehicles   | -                     | 1,624,500           |
|     |  |                       | .,,                 |
|     | Leased   |                       |                     |
|     | Plant and machinery  | -                     | 8,212,885           |
|     | Vehicles   |                       | 8,232,500           |
|     |  | 1,828,415             | 74,413,772          |
|     |  |                       |                     |
| 5.2 | Details of disposals (NBV) during the period/ year are as follows: |                       |                     |
|     | Owned  |                       |                     |
|     | Plant and machinery  | _                     | 8,212,885           |
|     | Vehicles   | _                     | 985,956             |
|     | 101110100  |                       | 9,198,841           |
|     |  |                       |                     |
| 6.  | LONG TERM FINANCING  |                       |                     |
|     |  |                       |                     |
|     | From banking companies - secured                                   |                       |                     |
|     | Balance as at July 01  | 306,330,000           | 306,830,000         |
|     | Obtained during the period   |                       | -                   |
|     |  | 306,330,000           | 306,830,000         |
|     | Repayments made during the period                                  |                       | (500,000)           |
|     |  | 306,330,000           | 306,330,000         |
|     | Less: Current portion shown under current liabilities              | (71,975,952)          | (71,975,952)        |
|     |  | 234,354,048           | 234,354,048         |
|     | From related party - unsecured                                     |                       |                     |
|     | Directors  | 13,674,714            | 13,674,714          |
|     |  | 248,028,762           | 248,028,762         |
| 7   | CONTINGENCIES AND COMMITMENTS                                      |                       |                     |

## 7. CONTINGENCIES AND COMMITMENTS

### 7.1 Contingencies

- a) Guarantees have been issued by banking companies in normal course of business amounting to Rs.31 Million (2011:Rs.31 Million)
- b) Crsecent Sugar Mills Limited has filed a case against Company for an amount of Rs.53.850 million on the basis of case documents filed. The Company recorded liability of Rs.17.542 million as the best estimate of the amount owed. No provision for the difference amount has been made as management is of the view that the basis is frivolous and in view of counter claims available with the Company is confident that the balance amount shall not be payable.
- c) The provision for Workers'Welfare Fund has been provided on the basis of taxable profit.

## 7.2 Commitments

September 30, June 30, 2012 2012

Letter of credit against import 27.734 million 27.734 million

| 2012         2011           Rupees           COST OF SALES           Materials consumed         482,534,867         457,790,200           Stores, spares and loose tools consumed         11,630,832         14,328,848           Packing material consumed         9,477,451         6,564,952           Salaries, wages and other         591,255,834         37,088,457           Fuel and power         70,967,729         54,140,649           Insurance         1,524,750         1,585,623           Repairs and maintenance         1,255,207         1,079,749           Depreciation         14,512,546         15,683,633           Other manufacturing overheads         3,143,324         2,988,284           644,332,540         591,250,395           Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           (2,768,427)         6,386,692           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           Cost of                         |                                 | September 30, | September 30, |
|---|---------------------------------|---------------|---------------|
| COST OF SALES         482,534,867         457,790,200           Stores, spares and loose tools consumed         11,630,832         14,328,848           Packing material consumed         9,477,451         6,564,952           Salaries, wages and other benefits         49,285,834         37,088,457           Fuel and power         70,967,729         54,140,649           Insurance         1,524,750         1,585,623           Repairs and maintenance         1,255,207         1,079,749           Depreciation         14,512,546         15,683,633           Other manufacturing overheads         3,143,324         2,988,284           644,332,540         591,250,395           Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470         638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100 |                                 | 2012          | 2011          |
| Materials consumed       482,534,867       457,790,200         Stores, spares and loose tools consumed       11,630,832       14,328,848         Packing material consumed       9,477,451       6,564,952         Salaries, wages and other benefits       49,285,834       37,088,457         Fuel and power       70,967,729       54,140,649         Insurance       1,524,750       1,585,623         Repairs and maintenance       1,255,207       1,079,749         Depreciation       14,512,546       15,683,633         Other manufacturing overheads       3,143,324       2,988,284         644,332,540       591,250,395         Opening work in process       47,945,679       63,291,818         Closing work in process       (50,714,106)       (56,905,126)         (2,768,427)       6,386,692         Cost of goods manufactured       641,564,113       597,637,087         Opening stock of finished goods       16,871,295       60,876,724         Closing stock of finished goods       (19,836,627)       (16,068,254)         (2,965,332)       44,808,470         638,598,780       642,445,557         Cost of trading sale       3,608,360       6,337,100  |                                 | Ru            | pees          |
| Stores, spares and loose tools consumed         11,630,832         14,328,848           Packing material consumed         9,477,451         6,564,952           Salaries, wages and other benefits         49,285,834         37,088,457           Fuel and power         70,967,729         54,140,649           Insurance         1,524,750         1,585,623           Repairs and maintenance         1,255,207         1,079,749           Depreciation         14,512,546         15,683,633           Other manufacturing overheads         3,143,324         2,988,284           644,332,540         591,250,395           Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           (2,768,427)         6,386,692           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100                       | COST OF SALES                   |               |               |
| consumed         11,630,832         14,328,848           Packing material consumed         9,477,451         6,564,952           Salaries, wages and other         49,285,834         37,088,457           Fuel and power         70,967,729         54,140,649           Insurance         1,524,750         1,585,623           Repairs and maintenance         1,255,207         1,079,749           Depreciation         14,512,546         15,683,633           Other manufacturing overheads         3,143,324         2,988,284           644,332,540         591,250,395           Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           (2,768,427)         6,386,692           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100   | Materials consumed              | 482,534,867   | 457,790,200   |
| Packing material consumed         9,477,451         6,564,952           Salaries, wages and other         49,285,834         37,088,457           Fuel and power         70,967,729         54,140,649           Insurance         1,524,750         1,585,623           Repairs and maintenance         1,255,207         1,079,749           Depreciation         14,512,546         15,683,633           Other manufacturing overheads         3,143,324         2,988,284           644,332,540         591,250,395           Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           (2,768,427)         6,386,692           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100  | Stores, spares and loose tools  |               |               |
| Salaries, wages and other         49,285,834         37,088,457           Fuel and power         70,967,729         54,140,649           Insurance         1,524,750         1,585,623           Repairs and maintenance         1,255,207         1,079,749           Depreciation         14,512,546         15,683,633           Other manufacturing overheads         3,143,324         2,988,284           644,332,540         591,250,395           Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           Closing stock of finished goods         (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100  | consumed                        | 11,630,832    | 14,328,848    |
| benefits         49,285,834         37,088,457           Fuel and power         70,967,729         54,140,649           Insurance         1,524,750         1,585,623           Repairs and maintenance         1,255,207         1,079,749           Depreciation         14,512,546         15,683,633           Other manufacturing overheads         3,143,324         2,988,284           644,332,540         591,250,395           Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           (2,768,427)         6,386,692           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100   | Packing material consumed       | 9,477,451     | 6,564,952     |
| Fuel and power         70,967,729         54,140,649           Insurance         1,524,750         1,585,623           Repairs and maintenance         1,255,207         1,079,749           Depreciation         14,512,546         15,683,633           Other manufacturing overheads         3,143,324         2,988,284           644,332,540         591,250,395           Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           (2,768,427)         6,386,692           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100  | Salaries, wages and other       |               |               |
| Insurance   | benefits                        | 49,285,834    | 37,088,457    |
| Repairs and maintenance         1,255,207         1,079,749           Depreciation         14,512,546         15,683,633           Other manufacturing overheads         3,143,324         2,988,284           644,332,540         591,250,395           Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100   | Fuel and power                  | 70,967,729    | 54,140,649    |
| Depreciation         14,512,546         15,683,633           Other manufacturing overheads         3,143,324         2,988,284           644,332,540         591,250,395           Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100   | Insurance                       | 1,524,750     | 1,585,623     |
| Other manufacturing overheads         3,143,324         2,988,284           644,332,540         591,250,395           Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100  | Repairs and maintenance         | 1,255,207     | 1,079,749     |
| Opening work in process         644,332,540         591,250,395           Closing work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           (2,768,427)         6,386,692           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100  | Depreciation                    | 14,512,546    | 15,683,633    |
| Opening work in process         47,945,679         63,291,818           Closing work in process         (50,714,106)         (56,905,126)           (2,768,427)         6,386,692           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100  | Other manufacturing overheads   | 3,143,324     | 2,988,284     |
| Closing work in process         (50,714,106)         (56,905,126)           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100  |                                 | 644,332,540   | 591,250,395   |
| Cost of goods manufactured         (2,768,427)         6,386,692           Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100   | Opening work in process         | 47,945,679    | 63,291,818    |
| Cost of goods manufactured         641,564,113         597,637,087           Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100  | Closing work in process         | (50,714,106)  | (56,905,126)  |
| Opening stock of finished goods         16,871,295         60,876,724           Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100   |                                 | (2,768,427)   | 6,386,692     |
| Closing stock of finished goods         (19,836,627)         (16,068,254)           (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100   | Cost of goods manufactured      | 641,564,113   | 597,637,087   |
| (2,965,332)         44,808,470           638,598,780         642,445,557           Cost of trading sale         3,608,360         6,337,100   | Opening stock of finished goods | 16,871,295    | 60,876,724    |
| Cost of trading sale         638,598,780         642,445,557           638,598,780         6,337,100  | Closing stock of finished goods | (19,836,627)  | (16,068,254)  |
| Cost of trading sale 3,608,360 6,337,100  |                                 | (2,965,332)   | 44,808,470    |
| <u> </u>  |                                 | 638,598,780   | 642,445,557   |
| 642,207,141 648,782,657   | Cost of trading sale            | 3,608,360     | 6,337,100     |
|   |                                 | 642,207,141   | 648,782,657   |

## 9 Taxation

8.

The tax charge for the quarter ended September 30,2012 is based on the charge expected for the full financial year.

## 10 EARNINGS PER SHARE -BASIC AND DILUTED

There is no dilutive effect on the basic earnings per share of the Company, which is based on:

| Basic and diluted (Rupees)                   | 6.21       | (1.46)       |
|--|------------|--------------|
| Earnings per share                           |            |              |
| - Weighted average number of ordinary shares | 12,417,876 | 12,417,876   |
|  | ·          |              |
| Profit after taxation (Rupees)               | //,131,302 | (18,082,962) |

#### 11 TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise of group companies, other associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings are as under:

| Relation with the Company   | Nature of transaction                            | September 30,<br>2012<br>Rupees | September 30,<br>2011<br>Rupees |
|-----------------------------|--|---------------------------------|---------------------------------|
| Associated companies        | Sales of goods and services<br>Insurance premium | 31,619,300<br>8,138,846         | 25,585,000<br>8,265,786         |
| Retirement benefit plans    | Contribution to staff retirement benefit plans   | 1,675,009                       | 1,329,318                       |
| Key Management<br>Personnel | Remuneration and other benefits                  | 5,810,027                       | 4,977,211                       |
| Other associates            | Rent received                                    | 44,166                          | 36,924                          |

11.1 The above transactions with related parties are based at arm's length at normal commercial rates.

## 12 DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on October 30, 2012 by the Board of Directors of the Company.

### 13 GENERAL

Amounts have been rounded off to the nearest rupee.

IMRAN MAQBOOL Chief Executive NADEEM MAQBOOL
Director

ши<u>ар</u> ВООL

Quarterly Report



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