



# *Quarterly Report*

*Condensed Interim Financial Information  
For The Nine Months Ended March 31, 2013*

## Company Information

<b>BOARD OF DIRECTORS</b>	MOHOMED BASHIR ZAIN BASHIR ZIAD BASHIR MOHAMMED ZAKI BASHIR ABDUL AZIZ YOUSUF S.M. NADIM SHAFIQULLAH ABDUL RAZAK BRAMCHARI DR. AMJAD WAHEED ADNAN AFRIDI	- Chairman & Chief Executive - Non Executive Director - Executive Director - Executive Director - Executive Director - Independent Non Executive Director - Non Executive Director - Independent Non Executive Director - Independent Non Executive Director
<b>CHIEF FINANCIAL OFFICER</b>	MOHAMMED SALEEM SATTAR	
<b>COMPANY SECRETARY</b>	MOHAMMED SALIM GHAFFAR	
<b>AUDIT COMMITTEE</b>	S.M. NADIM SHAFIQULLAH ZAIN BASHIR MOHAMMED ZAKI BASHIR MOHAMMED SALIM GHAFFAR	- Chairman & Member - Member - Member - Secretary
<b>BANKERS</b>	ALLIED BANK LIMITED BANK AL HABIB LIMITED BARCLAYS BANK PLC PAKISTAN BANK ALFALAH LIMITED - ISLAMIC BANKING BANKISLAMI PAKISTAN LIMITED BURJ BANK LIMITED CITIBANK, N.A. DUBAI ISLAMIC BANK PAKISTAN LIMITED FAYSAL BANK LIMITED HABIB BANK LIMITED HABIB METROPOLITAN BANK LIMITED HSBC BANK MIDDLE EAST LIMITED MCB BANK LIMITED MEEZAN BANK LIMITED NATIONAL BANK OF PAKISTAN NIB BANK LIMITED SAMBA BANK LIMITED SILKBANK LIMITED STANDARD CHARTERED BANK (PAKISTAN) LIMITED UNITED BANK LIMITED	
<b>AUDITORS</b>	HYDER BHIMJI & CO. Chartered Accountants	
<b>INTERNAL AUDITORS</b>	ANJUM ASIM SHAHID RAHMAN Chartered Accountants	
<b>LEGAL ADVISORS</b>	A.K. BROHI & CO ADVOCATES	
<b>REGISTERED OFFICE</b>	PLOT NO.82 MAIN NATIONAL HIGHWAY LANDHI, KARACHI-75120	
<b>SHARE REGISTRAR</b>	FAMCO ASSOCIATES (PRIVATE) LIMITED 1ST FLOOR, STATE LIFE BUILDING NO. 1-A OFF: I.I. CHUNDRIGAR ROAD, KARACHI-74000 PHONE NO. (021) 32427012, 32426597 & 32425467 FAX NO. (021) 32426752	
<b>MILLS</b>	LANDHI INDUSTRIAL AREA KARACHI-75120	
<b>E-MAIL</b>	finance@gulahmed.com	
<b>URL</b>	www.gulahmed.com	

## Directors' Review

Directors of Gul Ahmed Textile Mills Limited are pleased to present review of the affairs of the Company for the nine months ended March 31, 2013.

### **Economic and Industrial Review**

Pakistan is going through a democratic transition phase as the elections are due in the second week of May, 2013. Caretaker setup is placed with challenging jobs of conducting fair elections amid worsening law and order situation and managing the troubled economy along with possible dealing with IMF for new loans and/or rescheduling. The Government has so far repaid to IMF USD 2.2 billion in the current year and the next payment is due in the last quarter of this year amounting to USD 838 million. The pressure on balance of payment and foreign exchange reserves is likely to continue in the fourth quarter.

With the end of the third quarter the economic and social challenges have become more acute in our country. Despite of obstacles like worsening law and order situation, energy crisis and depreciating rupee, the textile industry is striving hard to maintain its performance. The departed government has also applied for the GSP plus scheme to qualify for the duty free export status to the European Union which will lift up performance of the textile industry. Besides bringing down the levy of duties, prices of utilities should also be brought down to the minimum level in order to accelerate production activity.

### **Financial Performance**

Despite the unfavorable business environment relating to energy and governance in Pakistan the Company has witnessed encouraging results. During the nine months ended March 31, 2013, sales have increased by 18% as compared to the corresponding period resulting in a gross profit amounting to Rs. 3.2 billion showing a growth of 31%.

	March 2013	March 2012
	Rs. In million	
Sales	21,308	18,070
Gross profit	3,210	2,458
Profit before tax after providing depreciation / amortization of Rs. 563 million (2012: Rs. 552 million)	501	(99)
Profit after tax	373	(280)

### **Future Prospects**

Major policy reforms are not expected until the new government is elected. However, your Company is aggressively working on improving the quality of products and its marketing strategy to explore new markets in various segments. We are working on multiple business segments so that we can hedge our sales policies so that we are not over dependent on any one segment.

We see that both our sales and profit margins increasing through the rest of the year should we not witness any drastic change in conditions relating to energy or governance.

### **Consolidated Financial Statements**

Consolidated financial statements for the nine months ended March 31, 2013 of FY 2012-13 of the Company and its subsidiaries Gul Ahmed International Limited (FZC) UAE, GTM (Europe) Limited UK and GTM USA Corporation USA are attached.

### **Acknowledgement**

Directors acknowledge and appreciate the efforts of the employees and valuable support of the various Government Departments, Financial Institutions and our customers.

For and on behalf of the Board

Mohomed Bashir  
Chairman and Chief Executive

Karachi  
April 25, 2013

## Condensed Interim Balance Sheet As at March 31, 2013

Note	Un-audited	Audited
	March 31, 2013	June 30, 2012
------(Rupees '000s)-----		
<b>EQUITY AND LIABILITIES</b>		
<b>SHARE CAPITAL AND RESERVES</b>		
Authorised capital 200,000,000 ordinary shares of Rs.10 each	<b>2,000,000</b>	1,500,000
Issued, subscribed and paid-up capital	<b>1,523,485</b>	1,269,571
Reserves	<b>3,180,000</b>	3,430,000
Unappropriated profit/(accumulated loss)	<b>396,186</b>	(227,062)
	<b>5,099,671</b>	4,472,509
<b>NON-CURRENT LIABILITIES</b>		
Long term financing	<b>2,233,652</b>	2,096,432
Deferred liabilities		
Deferred taxation	<b>273,969</b>	273,969
Staff retirement benefits	<b>26,700</b>	23,894
	<b>300,669</b>	297,863
<b>CURRENT LIABILITIES</b>		
Trade and other payables	<b>3,755,822</b>	2,702,707
Accrued mark-up	<b>251,805</b>	185,895
Short term borrowings	<b>12,006,606</b>	7,289,065
Current maturity of long term financing	<b>509,312</b>	664,636
Provision for income tax - net of payment	<b>-</b>	9,651
	<b>16,523,545</b>	10,851,954
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>24,157,537</b>	<b>17,718,758</b>
<b>ASSETS</b>		
<b>NON-CURRENT ASSETS</b>		
Property, plant and equipment	<b>7,092,465</b>	6,828,920
Intangible assets	<b>22,819</b>	26,535
Long term investment	<b>58,450</b>	58,450
Long term loans and advances	<b>1,591</b>	2,900
Long term deposits	<b>49,516</b>	47,801
	<b>7,224,841</b>	6,964,606
<b>CURRENT ASSETS</b>		
Stores,spares and loose tools	<b>754,736</b>	739,986
Stock-in-trade	<b>12,002,459</b>	7,415,451
Trade debts	<b>3,036,475</b>	2,074,159
Loans and advances	<b>500,396</b>	169,612
Income tax payments less provision	<b>102,582</b>	-
Short term prepayments	<b>100,186</b>	27,361
Other receivables	<b>179,532</b>	182,699
Tax refunds due from government	<b>110,054</b>	24,871
Cash and bank balances	<b>146,276</b>	120,013
	<b>16,932,696</b>	10,754,152
<b>TOTAL ASSETS</b>	<b>24,157,537</b>	<b>17,718,758</b>

The annexed notes 1 to 10 form an integral part of these condensed interim financial information.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director

**Condensed Interim Profit and Loss Account (Un-audited)  
For The Nine Months Ended March 31, 2013**

	Quarter ended		Nine months ended	
	January to March 2013	January to March 2012	July to March 2013	July to March 2012
------(Rupees '000s)-----				
Sales	<b>8,144,857</b>	6,411,344	<b>21,308,028</b>	18,069,706
Cost of sales				
Opening stock of finished goods	<b>6,453,998</b>	5,861,624	<b>4,945,924</b>	6,216,883
Cost of goods manufactured	<b>6,160,237</b>	4,613,670	<b>16,419,927</b>	13,497,330
Purchases and processing charges	<b>1,738,566</b>	589,382	<b>4,229,039</b>	1,496,548
Closing stock of finished goods	<b>(7,496,729)</b>	(5,599,028)	<b>(7,496,729)</b>	(5,599,028)
	<b>6,856,072</b>	5,465,648	<b>18,098,161</b>	15,611,733
Gross profit	<b>1,288,785</b>	945,696	<b>3,209,867</b>	2,457,973
Distribution cost	<b>384,136</b>	338,999	<b>1,024,834</b>	875,578
Administrative expenses	<b>268,126</b>	228,658	<b>750,865</b>	667,962
Other operating expenses	<b>20,083</b>	-	<b>39,689</b>	-
	<b>672,345</b>	567,657	<b>1,815,388</b>	1,543,540
	<b>616,440</b>	378,039	<b>1,394,479</b>	914,433
Other operating income	<b>2,848</b>	5,229	<b>24,968</b>	14,993
Operating profit	<b>619,288</b>	383,268	<b>1,419,447</b>	929,426
Finance cost	<b>348,320</b>	360,737	<b>918,216</b>	1,028,559
Profit/(loss) before taxation	<b>270,968</b>	22,531	<b>501,231</b>	(99,133)
Provision for taxation	<b>68,983</b>	65,393	<b>127,983</b>	180,847
Profit/(loss) after taxation	<b>201,985</b>	(42,862)	<b>373,248</b>	(279,980)
------(Rupees)-----				
Earnings/(loss) per share - basic and diluted (Rs.)	<b>1.35</b>	(0.31)	<b>2.62</b>	(2.02)

The annexed notes 1 to 10 form an integral part of these condensed interim financial information.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director

**Condensed Interim Statement Of Comprehensive Income (Un-audited)  
For The Nine Months Ended March 31, 2013**

	Quarter ended		Nine months ended	
	January to March 2013	January to March 2012	July to March 2013	July to March 2012
	------(Rupees '000s)-----			
Profit/(loss) after taxation	<b>201,985</b>	(42,862)	<b>373,248</b>	(279,980)
Other comprehensive income	-	-	-	-
Total comprehensive income	<b><u>201,985</u></b>	<b><u>(42,862)</u></b>	<b><u>373,248</u></b>	<b><u>(279,980)</u></b>

The annexed notes 1 to 10 form an integral part of these condensed interim financial information.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director

**Condensed Interim Cash Flow Statement (Un-audited)**  
**For The Nine Months Ended March 31, 2013**

	Nine months	
	March 31, 2013	March 31, 2012
	------(Rupees '000s)-----	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit/(loss) before taxation	501,231	(99,133)
Adjustments for:		
Depreciation	554,465	542,260
Amortisation	9,006	10,085
Provision for gratuity	15,060	20,446
Finance cost	918,216	1,028,559
Provision for slow moving/obsolete items	9,216	7,728
Provision for doubtful debts	22,369	21,900
Profit on sale of property, plant and equipment	(16,168)	(8,879)
	<u>2,013,395</u>	<u>1,522,966</u>
Changes in working capital:		
(Increase)/decrease in current assets		
Stores, spares and loose tools	(23,966)	(2,058)
Stock-in-trade	(4,587,008)	1,116,243
Trade debts	(984,684)	(659,798)
Loans and advances	(330,784)	(194,844)
Prepayments	(72,825)	(76,564)
Other receivables	3,167	61,949
Tax refunds due from government	(85,183)	31,584
	<u>(6,081,283)</u>	<u>276,512</u>
Increase in current liabilities		
Trade and other payables	1,053,115	748,970
	<u>(5,028,168)</u>	<u>1,025,482</u>
Cash (used in)/generated from operations	<u>(3,014,773)</u>	<u>2,548,448</u>
Payments for:		
Gratuity	(12,254)	(5,208)
Finance cost	(852,306)	(1,002,381)
Income tax paid	(240,217)	(160,945)
Long term loans and advances	1,309	1,202
Long term deposits	(1,715)	(9,591)
Net cash (used in)/generated from operating activities	<u>(4,119,956)</u>	<u>1,371,525</u>

**Nine months**

**March 31,                      March 31,**  
**2013                                      2012**

------(Rupees '000s)-----

**CASH FLOWS FROM INVESTING ACTIVITIES**

Addition to property, plant and equipment	<b>(868,313)</b>	(586,313)
Addition to intangible assets	<b>(5,289)</b>	(2,020)
Proceeds from sale of property, plant and equipment	<b>66,470</b>	23,103
Net cash used in investing activities	<b>(807,132)</b>	(565,230)

**CASH FLOWS FROM FINANCING ACTIVITIES**

Long term loans acquired	<b>532,791</b>	355,784
Repayments of long term loans	<b>(550,895)</b>	(541,483)
Proceeds from issue of right shares	<b>253,914</b>	-

Net cash generated from/(used in) financing activities 235,810                      (185,699)

**Net (decrease)/increase in cash and cash equivalents** **(4,691,278)**                      620,596

**Cash and cash equivalents - at the beginning of the period** **(7,169,052)**                      (9,675,835)

**Cash and cash equivalents - at the end of the period** **(11,860,330)**                      (9,055,239)

**CASH AND CASH EQUIVALENTS**

Cash and cash equivalents comprises of :

Cash and bank balances	<b>146,276</b>	110,099
Short term borrowings	<b>(12,006,606)</b>	(9,165,338)
	<u><b>(11,860,330)</b></u>	<u>(9,055,239)</u>

The annexed notes 1 to 10 form an integral part of these condensed interim financial information.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director





**Condensed Interim Statement of Changes in Equity (Un-audited)  
For The Nine Months Ended March 31, 2013**

	Share capital	Revenue reserve	Capital reserve	Reserve for issue of bonus share	Un-appropriated profit	Total
(Rupees '000s)						
Balance as at June 30, 2011	634,785	2,430,000	450,446	-	1,197,642	4,712,873
Transfer to reserve for issue of bonus shares	-	-	(450,446)	634,786	(184,340)	-
Transfer to revenue reserve	-	1,000,000	-	-	(1,000,000)	-
<b>Transaction with owners</b>						
Issuance of bonus shares for the year ended June 30, 2011	634,786	-	-	(634,786)	-	-
<b>Total comprehensive income</b>						
Profit for the nine months ended March 31, 2012	-	-	-	-	(279,980)	(279,980)
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income for the period	-	-	-	-	(279,980)	(279,980)
Balance as at March 31, 2012	<b>1,269,571</b>	<b>3,430,000</b>	-	-	<b>(266,678)</b>	<b>4,432,893</b>
<b>Total comprehensive income</b>						
Profit for the period April 1, 2012 to June 30, 2012	-	-	-	-	39,616	39,616
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income for the year	-	-	-	-	39,616	39,616.00
Balance as at June 30, 2012	<b>1,269,571</b>	<b>3,430,000</b>	-	-	<b>(227,062)</b>	<b>4,472,509</b>
Transfer to revenue reserve	-	(250,000)	-	-	250,000	-
<b>Transaction with owners</b>						
Issue of right shares	253,914	-	-	-	-	253,914
<b>Total comprehensive income</b>						
Profit for the nine months ended March 31, 2013	-	-	-	-	373,248	373,248
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income for the period	-	-	-	-	373,248	373,248
Balance as at March 31, 2013	<b>1,523,485</b>	<b>3,180,000</b>	-	-	<b>396,186</b>	<b>5,099,671</b>

The annexed notes 1 to 10 form an integral part of these condensed interim financial information.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director

## Notes To The Condensed Interim Financial Information (Un-audited) For The Nine Months Ended March 31, 2013

---

### 1. THE COMPANY AND ITS OPERATIONS

Gul Ahmed Textile Mills Limited was incorporated in 1953 in Pakistan as a private limited company, converted into public limited company in 1955 and was listed on Karachi and Lahore Stock Exchanges in 1970 and 1971 respectively. Gul Ahmed is a composite textile mill and is engaged in the manufacture and sale of textile products.

The Company's registered office is situated at Plot No. 82, Main National Highway, Landhi, Karachi.

### 2. BASIS OF PREPARATION

These condensed interim financial information of the Company for the nine months ended March 31, 2013 have been prepared in accordance with the requirements of the International Accounting Standards 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

These condensed interim financial information comprise of the condensed interim balance sheet as at March 31, 2013 and the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity for the nine months ended March 31, 2013.

The comparatives balance sheet, presented in these condensed interim financial information, as at June 30, 2012 has been extracted from the audited financial statements of the Company for the year ended June 30, 2012 whereas the comparative condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity are for the nine months ended March 31, 2012 have been extracted from the condensed interim financial information of the Company for the nine months then ended.

### 3. ACCOUNTING POLICIES

Accounting policies and the methods of computation adopted in the preparation of these condensed interim financial information are the same as those applied in the preparation of financial statements for the year ended June 30, 2012.

### 4. CONTINGENCIES AND COMMITMENTS

#### Contingencies

The status of contingencies, as reported in the annual financial statements for the year ended June 30, 2012 except as stated below, remained unchanged during the current period.

- (a) Guarantees issued by Bank on behalf of the Company as at period end for Rs.287 million (June-2012: Rs.260 million) were outstanding.
- (b) Post dated cheques Rs. 194 million (June-2012: Rs. 153 million) issued to various Government Agencies.
- (c) Bills discounted Rs. 1,471 million (June-2012: Rs. 1,731 million)
- (d) Corporate guarantee of Rs. 100.123 million (June-2012: Rs. 96.420 million) has been issued to a bank in favour of subsidiary company.

**Notes To The Condensed Interim Financial Information (Un-audited)**  
**For The Nine Months Ended March 31, 2013**

**Commitments**

Company is committed for certain expenditures which are stated as follows:

	March 31, 2013	June 30, 2012
	------(Rupees '000s)-----	
- Capital expenditure	171,424	196,876
- Non capital expenditure items under letters of credits	220,431	373,728
	<b>391,855</b>	<b>570,604</b>

**5. PROPERTY, PLANT AND EQUIPMENT**

**Operating assets**

Opening book value 6,606,533 6,582,082

**Additions during the period:**

Buildings and structures on leasehold land	6,140	98,876
Plant and machinery	490,884	531,789
Office equipment	14,482	51,563
Furniture and fixtures	2,748	6,490
Vehicles	57,489	99,020
	<b>571,743</b>	<b>787,738</b>

**Book values of assets disposed-off during the period**

Plant and machinery	(46,661)	(4,200)
Office equipment	(32)	(2,440)
Vehicles	(3,609)	(14,668)
	<b>(50,302)</b>	<b>(21,308)</b>

Depreciation charge for the period (554,465) (741,979)

**Book value of operating fixed assets** **6,573,509** 6,606,533

**Capital work in progress**

**Opening** 222,387 71,643

Addition		
- Machinery	631,804	716,067
- Building	75,821	64,895
- Others	14,843	9,302
	<b>722,468</b>	<b>790,264</b>

Transferred		
- Machinery	(425,899)	(540,890)
- Building	-	(82,617)
- Others	-	(16,013)
	<b>(425,899)</b>	<b>(639,520)</b>

**Closing** **518,956** 222,387

**Book Value of property, plant and equipment** **7,092,465** **6,828,920**

**6. INTANGIBLE ASSETS**

Opening book value	26,535	38,630
Additions during the period	5,289	746
Amortisation charge for the period	(9,005)	(12,841)
Closing net book value	<b>22,819</b>	<b>26,535</b>

**Notes To The Condensed Interim Financial Information (Un-audited)  
For The Nine Months Ended March 31, 2013**

**7. SEGMENT INFORMATION**

The Company has the following two reportable business segments:

- a) **Spinning:** Production of different qualities of yarn using both natural and artificial fibers
- b) **Processing:** Production of grey fabric, its processing into various types of fabrics for sale as well as to manufacture home textile products.  
Transactions among the business segments are recorded at cost.

**7.1 Segmental profitability**

(Rs. 000s)

SPINNING		PROCESSING		ELIMINATION OF INTER SEGMENT TRANSACTION		TOTAL		
For the nine months ended								
March 2013	March 2012	March 2013	March 2012	March 2013	March 2012	March 2013	March 2012	
------(Rupees '000s)-----								
Sales	7,876,359	7,329,287	14,750,156	13,537,370	(1,318,487)	(2,796,951)	21,308,028	18,069,706
Cost of sales	7,055,178	7,379,764	12,361,470	11,028,920	(1,318,487)	(2,796,951)	18,098,161	15,611,733
Gross profit	821,181	(50,477)	2,388,686	2,508,450	-	-	3,209,867	2,457,973
Administrative & selling expenses	199,360	106,862	1,576,339	1,436,678			1,775,699	1,543,540
Profit/(loss) before tax and before charging following	621,821	(157,339)	812,347	1,071,772	-	-	1,434,168	914,433
Financial charges							918,216	1,028,559
Other operating expenses							39,689	-
Other operating income							(24,968)	(14,993)
Taxation							127,983	180,847
Profit/(loss) after taxation							373,248	(279,980)

**7.2 Segment assets and liabilities**

SPINNING		PROCESSING		UNALLOCATED		TOTAL		
March 2013	June 2012	March 2013	June 2012	March 2013	June 2012	March 2013	June 2012	
Assets	7,501,754	5,214,791	14,675,814	11,008,064	1,979,969	1,495,903	24,157,537	17,718,758
Liabilities	1,091,636	1,181,032	4,106,891	3,429,346	13,859,339	8,635,871	19,057,866	13,246,249

7.3 Unallocated items represent those assets, liabilities, income and expenses which are common to all segments and investment in subsidiaries.

**Notes To The Condensed Interim Financial Information (Un-audited)  
For The Nine Months Ended March 31, 2013**

**7.4 Information by geographical area**

	Revenue		Non-current assets	
	March	March	March	June
	2013	2012	2013	2012
	----- (Rupees '000s) -----			
Pakistan	8,893,175	7,597,996	7,166,391	6,906,156
Germany	2,166,656	1,839,309	-	-
United Kingdom	2,287,229	1,843,919	-	-
United States	1,413,856	1,309,835	-	-
China	1,478,952	1,524,245	-	-
France	827,314	682,916	-	-
Netherland	768,682	683,885	-	-
United Arab Emirates	187,061	522,183	58,450	58,450
Other Countries	3,285,103	2,346,480	-	-
	<b>21,308,028</b>	<b>18,350,768</b>	<b>7,224,841</b>	<b>6,964,606</b>

**8. TRANSACTIONS AND BALANCES WITH RELATED PARTIES**

The related parties comprise subsidiaries, associated companies, companies where directors also hold directorship, directors of the Company and key management personnel. The Company in the normal course of business carried out transaction with various related parties.

Relationship with The Company	Nature of transaction	July 01, 2012 to March 31, 2013	July 01, 2011 to March 31, 2012
		----- (Rupees '000s) -----	
<b>Subsidiaries</b>	Purchase of goods	42,996	497
	Sale of goods	619,597	1,059,384
<b>Associated Companies &amp; other related parties</b>	Purchase of goods	54,302	35,371
	Sale of goods	650	4,821
	Rent paid	5,400	4,365
	Fees paid	1,250	1,000
	Commission / rebate received	2,603	2,900
	Bills discounted	918,806	442,717
	Commission / bank charges paid	18,466	15,224
	Mark up / interest charged	84,706	91,362
	Provident fund contribution	41,390	37,421
		<b>As at March 31, 2013</b>	<b>As at June 30, 2012</b>
<b>Outstanding Balances</b>	<b>Nature of balances</b>		
<b>Subsidiaries</b>	Corporate guarantee issued in favour of subsidiary company	100,123	96,420
	Trade & other payable	99,551	2,858
	Long term investment	58,450	58,450
	Trade debts	191,481	139,703
	Advance from customer	-	15,897
<b>Associated Companies &amp; other related parties</b>	Deposit with bank	60,361	44,498
	Borrowing from bank	1,447,050	1,144,905
	Bank guarantee	223,472	203,472
	Trade & other payable	8,189	12,615
	Accrued mark up	16,880	26,430
	Trade debts	5,055	759
	Loans to key management personnel	2,599	5,183

## Notes To The Condensed Interim Financial Information (Un-audited) For The Nine Months Ended March 31, 2013

---

There are no transactions with directors of the Company and key management personnel other than those under the terms of employment for the period ending Mar-2013 amounting to Rs. 312 million (Mar-2012: Rs. 287 million) on account of remuneration.

### 9. DATE OF AUTHORISATION

These condensed interim financial information were authorised for issue on April 25, 2013 by the Board of Directors of the Company.

### 10. GENERAL

Allocations for the workers' profit participation fund, workers' welfare fund and taxation are interim and final liability will be determined on the basis of annual results.

Figures have been rounded off to the nearest thousand rupees.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director





# ***Consolidated Accounts***

***Consolidated Condensed Interim Financial Information  
For The Nine Months Ended March 31, 2013***

**Consolidated Condensed Interim Balance Sheet**  
**As at March 31, 2013**

	Note	Un-audited March 31, 2013	Audited June 30, 2012
------(Rupees '000s)-----			
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
Authorised capital 200,000,000 ordinary shares of Rs.10 each		<b>2,000,000</b>	1,500,000
Issued, subscribed and paid-up capital		<b>1,523,485</b>	1,269,571
Reserves		<b>3,266,371</b>	3,507,237
Unappropriated profit/ (accumulated loss)		<b>512,716</b>	(123,758)
		<b>5,302,572</b>	4,653,050
<b>NON-CURRENT LIABILITIES</b>			
Long term financing		<b>2,233,652</b>	2,096,432
Deferred liabilities			
Deferred taxation		<b>284,467</b>	284,467
Staff retirement benefits		<b>30,690</b>	27,952
		<b>315,157</b>	312,419
<b>CURRENT LIABILITIES</b>			
Trade and other payables		<b>3,772,495</b>	2,703,860
Accrued mark-up		<b>251,805</b>	185,895
Short term borrowings		<b>12,006,606</b>	7,349,525
Current maturity of long term financing		<b>509,312</b>	664,636
Provision for Income tax - net of payment		<b>-</b>	11,293
		<b>16,540,218</b>	10,915,209
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>24,391,599</b>	17,977,110
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	5	<b>7,103,843</b>	6,839,436
Intangible assets	6	<b>25,203</b>	29,465
Long term loans and advances		<b>1,591</b>	2,900
Long term deposits		<b>49,516</b>	47,801
		<b>7,180,153</b>	6,919,602
<b>CURRENT ASSETS</b>			
Stores,spares and loose tools		<b>754,736</b>	739,986
Stock-in-trade		<b>12,125,464</b>	7,481,834
Trade debts		<b>3,126,593</b>	2,272,265
Loans and advances		<b>507,847</b>	175,611
Income tax payments less provision		<b>101,427</b>	-
Short term prepayments		<b>114,282</b>	39,487
Other receivables		<b>183,876</b>	182,699
Tax refunds due from government		<b>111,886</b>	25,903
Cash and bank balances		<b>185,335</b>	139,723
		<b>17,211,446</b>	11,057,508
<b>TOTAL ASSETS</b>		<b>24,391,599</b>	17,977,110

The annexed notes 1 to 10 form an integral part of these consolidated condensed interim financial information.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director



**Consolidated Condensed Interim  
Profit And Loss Account (Un-audited)  
For The Nine Months Ended March 31, 2013**

	Quarter ended		Nine months ended	
	January to March 2013	January to March 2012	July to March 2013	July to March 2012
	----- (Rupees '000s) -----			
Sales	8,241,848	6,484,890	21,574,083	18,350,768
Cost of sales				
Opening stock of finished goods	6,596,088	5,939,949	5,012,308	6,312,736
Cost of goods manufactured	6,160,237	4,613,670	16,419,927	13,497,330
Purchases and processing charges	1,765,346	616,843	4,420,221	1,622,373
Closing stock of finished goods	(7,619,734)	(5,669,904)	(7,619,734)	(5,669,904)
	6,901,937	5,500,558	18,232,721	15,762,535
Gross profit	1,339,911	984,332	3,341,362	2,588,233
Distribution cost	390,913	342,397	1,040,414	887,800
Administrative expenses	305,188	253,838	847,037	742,573
Other operating expenses	20,083	-	39,689	-
	716,184	596,235	1,927,140	1,630,373
	623,727	388,097	1,414,222	957,860
Other operating income	3,007	5,235	25,127	15,505
Operating profit	626,734	393,332	1,439,349	973,365
Finance cost	347,575	369,935	923,721	1,057,714
Profit/(loss) before taxation	279,159	23,397	515,628	(84,349)
Provision for taxation	70,138	65,077	129,154	182,843
Profit/(loss) after taxation	209,021	(41,680)	386,474	(267,192)
	----- (Rupees) -----			
Earning/(loss) per share - basic and diluted (Rs.)	1.40	Re-Stated (0.30)	2.71	Re-Stated (1.93)

The annexed notes 1 to 10 form an integral part of these consolidated condensed interim financial information.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director

**Consolidated Condensed Interim  
Statement Of Comprehensive Income (Un-audited)  
For The Nine Months Ended March 31, 2013**

	<b>Quarter ended</b>		<b>Nine months ended</b>	
	<b>January to March 2013</b>	January to March 2012	<b>July to March 2013</b>	July to March 2012
	------(Rupees '000s)-----			
Profit/(loss) after taxation	<b>209,021</b>	(41,680)	<b>386,474</b>	(267,192)
Other comprehensive income	<b>367</b>	2,498	<b>9,134</b>	17,545
Total comprehensive income	<b><u>209,388</u></b>	<u>(39,182)</u>	<b><u>395,608</u></b>	<u>(249,647)</u>

The annexed notes 1 to 10 form an integral part of these consolidated condensed interim financial information.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director

**Consolidated Condensed Interim  
Cash Flow Statement (Un-audited)  
For The Nine Months Ended March 31, 2013**

	Nine months	
	March 31, 2013	March 31, 2012
	------(Rupees '000s)-----	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit/(loss) before taxation	515,628	(84,349)
Adjustments for:		
Depreciation	558,043	544,525
Amortisation	10,625	11,432
Provision for gratuity	14,992	21,290
Finance cost	923,721	1,057,714
Provision for slow moving/obsolete items	9,216	7,728
Provision for doubtful debts	22,369	21,900
Profit on sale of property, plant and equipment	<u>(16,327)</u>	<u>(9,390)</u>
	2,038,267	1,570,850
Changes in working capital:		
(Increase)/decrease in current assets		
Stores, spares and loose tools	(23,966)	(2,058)
Stock-in-trade	(4,643,630)	1,141,220
Trade debts	(876,696)	(641,904)
Loans and advances	(332,237)	(199,032)
Prepayments	(74,795)	(78,557)
Other receivables	(1,176)	61,949
Tax refunds due from government	(85,983)	31,987
	<u>(6,038,483)</u>	<u>313,605</u>
Increase in current liabilities		
Trade and other payables	1,068,635	705,743
	<u>(4,969,848)</u>	<u>1,019,348</u>
Cash (used in)/generated from operations	<u>(2,931,581)</u>	2,590,198
Payments for:		
Gratuity	(12,254)	(5,208)
Finance cost	(857,811)	(1,031,536)
Income tax paid	(241,875)	(162,596)
Long term loans and advances	1,309	1,202
Long term deposits	<u>(1,715)</u>	<u>(9,591)</u>
Net cash (used in)/generated from operating activities	<u>(4,043,927)</u>	<u>1,382,469</u>

**Consolidated Condensed Interim  
Cash Flow Statement (Un-audited)  
For The Nine Months Ended March 31, 2013**

	Nine months	
	March 31, 2013	March 31, 2012
	------(Rupees '000s)-----	
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Addition to property, plant and equipment	(872,752)	(589,519)
Addition to intangible assets	(6,363)	(2,020)
Proceeds from sale of property, plant and equipment	66,629	25,222
Net cash used in investing activities	(812,486)	(566,317)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Long term loans acquired	532,791	355,784
Repayments of long term loans	(550,895)	(541,483)
Proceeds from issue of right shares	253,914	-
Net cash generated from/(used) in financing activities	235,810	(185,699)
Exchange difference on translation of foreign subsidiaries	9,134	17,545
<b>Net (decrease)/ increase in cash and cash equivalents</b>	<b>(4,611,469)</b>	<b>647,998</b>
<b>Cash and cash equivalents - at the beginning of the period</b>	<b>(7,209,802)</b>	<b>(9,731,717)</b>
<b>Cash and cash equivalents - at the end of the period</b>	<b>(11,821,271)</b>	<b>(9,083,719)</b>
<b>CASH AND CASH EQUIVALENTS</b>		
Cash and cash equivalents comprises of :		
Cash and bank balances	185,335	138,139
Short term borrowings	(12,006,606)	(9,221,858)
	<u>(11,821,271)</u>	<u>(9,083,719)</u>

The annexed notes 1 to 10 form an integral part of these consolidated condensed interim financial information.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director

**Consolidated Condensed Interim  
Statement Of Changes In Equity (Un-audited)  
For The Nine Months Ended March 31, 2013**

	Share capital	Revenue reserve	Exchange difference on translation of foreign subsidiaries	Capital reserve	Statutory reserve	Reserve for Issue of bonus share	Un-appropriated profit	Total
------(Rupees '000s)-----								
Balance as at June 30, 2011	634,785	2,430,000	44,788	450,446	8,290	-	1,278,023	4,846,332
Transfer to reserve for issue of bonus shares	-	-	-	(450,446)	-	634,786	(184,340)	-
Transfer to revenue reserve	-	1,000,000	-	-	-	-	(1,000,000)	-
<b>Transaction with owners</b>								
Issuance of bonus shares for the year	634,786	-	-	-	-	(634,786)	-	-
<b>Total comprehensive income</b>								
Loss for the nine months ended March 31, 2012	-	-	-	-	-	-	(267,192)	(267,192)
Other comprehensive income	-	-	17,545	-	-	-	-	17,545
Total comprehensive income for the period	-	-	17,545	-	-	-	(267,192)	(249,647)
Balance as at March 31, 2012	<b>1,269,571</b>	<b>3,430,000</b>	<b>62,333</b>	-	<b>8,290</b>	-	<b>(173,509)</b>	<b>4,596,685</b>
Transfer to statutory reserve	-	-	-	-	1,856	-	(1,856)	-
<b>Total comprehensive income</b>								
Profit for the period April 1, 2012 to June 30, 2012	-	-	-	-	-	-	51,607	51,607
Other comprehensive income	-	-	4,758	-	-	-	-	4,758
Total comprehensive income for the year	-	-	4,758	-	-	-	51,607	56,365
<b>Balance as at June 30, 2012</b>	<b>1,269,571</b>	<b>3,430,000</b>	<b>67,091</b>	-	<b>10,146</b>	-	<b>(123,758)</b>	<b>4,653,050</b>
Transfer from revenue reserve	-	(250,000)	-	-	-	-	250,000	-
<b>Transaction with owners</b>								
Issue of right shares	253,914	-	-	-	-	-	-	253,914
<b>Total comprehensive income</b>								
Profit for the nine months ended March 31, 2013	-	-	-	-	-	-	386,474	386,474
Other comprehensive income	-	-	9,134	-	-	-	-	9,134
Total comprehensive income for the period	-	-	9,134	-	-	-	386,474	395,608
<b>Balance as at March 31, 2013</b>	<b>1,523,485</b>	<b>3,180,000</b>	<b>76,225</b>	-	<b>10,146</b>	-	<b>512,716</b>	<b>5,302,572</b>

The annexed notes 1 to 10 form an integral part of these consolidated condensed interim financial information.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director

**Consolidated Condensed Interim  
Notes To The Accounts (Un-audited)  
For The Nine Months Ended March 31, 2013**

---

**1 THE GROUP AND ITS OPERATIONS**

- 1.1 Gul Ahmed Group comprises the following:
- Gul Ahmed Textile Mills Limited
  - Gul Ahmed International Limited (FZC)- UAE
  - GTM (Europe) Limited -UK
  - GTM USA Corp. - USA

Gul Ahmed International Limited (FZC) -UAE is a wholly owned subsidiary of Gul Ahmed Textile Mills Limited, GTM (Europe) Limited is a wholly owned subsidiary of Gul Ahmed International Limited (FZC) - UAE and GTM USA Corp. is a wholly owned subsidiary of GTM (Europe) Limited.

Gul Ahmed Textile Mills Limited was incorporated on 1st April 1953 Pakistan as a private limited company, converted into public limited company on 7th January 1955 and was listed on Karachi and Lahore Stock Exchanges in 1970 and 1971 respectively. Gul Ahmed is a composite textile mill and is engaged in the manufacture and sale of textile products.

The Group's registered office is situated at Plot No. 82, Main National Highway, Landhi, Karachi.

All three subsidiaries are engaged in trading of textile related products.

**1.2 Basis Of Consolidation**

The consolidated financial statements include the financial statements of the Holding Company and its subsidiaries - "the Group".

Subsidiary companies are consolidated from the date on which more than 50% voting rights are transferred to the Holding Company or power to govern the financial and operating policies over the subsidiary and is excluded from consolidation from the date of disposal or cessation of control.

The financial statements of the subsidiaries are prepared for the same reporting period as the Holding Company, using consistent accounting policies.

The assets and liabilities of the subsidiary company have been consolidated on a line-by-line basis and the carrying value of investment held by the Holding Company is eliminated against the subsidiary's share capital.

Material intra-group balances and transactions are eliminated.

**2. BASIS OF PREPARATION**

The consolidated accounts comprise the consolidated balance sheet of Gul Ahmed Textile Mills Limited, its wholly owned subsidiary company Gul Ahmed International Limited (FZC), GTM (Europe) Limited which is the wholly owned subsidiary of Gul Ahmed International Limited (FZC) and GTM USA Corporation which is the wholly owned subsidiary of GTM (Europe) Limited, as at March 31, 2013 and the related consolidated profit and loss account, consolidated cash flow statement and statement of changes in equity together with the notes forming part thereof for the period then ended. The financial statements of the subsidiary companies have been consolidated on a line by line basis.

**Notes to the Condensed Interim Consolidated Financial Information (Un-audited)  
For The Nine Months Ended March 31, 2013**

These consolidated condensed interim financial information of the Group for the nine months ended March 31, 2013 have been prepared in accordance with the requirements of the International Accounting Standards 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

These consolidated condensed interim financial information comprise of the consolidated condensed interim balance sheet as at March 31, 2013 and the consolidated condensed interim profit and loss account, consolidated condensed interim statement of comprehensive income, consolidated condensed interim cash flow statement and consolidated condensed interim statement of changes in equity for the nine months ended March 31, 2013.

The comparative balance sheet, presented in these consolidated condensed interim financial information, as at June 30, 2012 has been extracted from the audited financial statements of the Group for the year ended June 30, 2012 whereas the comparative consolidated condensed interim profit and loss account, consolidated condensed interim statement of comprehensive income, consolidated condensed interim cash flow statement and consolidated condensed interim statement of changes in equity are for the nine months ended March 31, 2012 have been extracted from the consolidated condensed interim financial information of the Group for the nine months ended March 31, 2012.

**3. ACCOUNTING POLICIES**

Accounting policies and method of computations adopted for the preparation of these consolidated condensed interim financial information are the same as those applied in the preparation of the consolidated financial statements for the year ended June 30, 2012

**4. CONTINGENCIES AND COMMITMENTS**

The status of contingencies, as reported in the annual financial statements for the year ended June 30, 2012 except as stated below, remained unchanged during the current period.

- (a) Guarantees issued by Bank on behalf of the Group as at period end for Rs.287 million (June-2012: Rs.260 million) were outstanding.
- (b) Post dated cheques Rs. 194 million (June-2012: Rs.153 million) issued to various Government Agencies.
- (c) Bills discounted Rs. 1,471 million (June-2012: Rs. 1,731 million)
- (d) Corporate guarantee of Rs. 100.123 million (June-2012: Rs. 96.420) has been issued to a bank in favour of subsidiary company.

**Commitments**

Group is committed for certain expenditures which are stated as follows:

	<b>March 31, 2013</b>	June 30, 2012
	------(Rupees '000s)-----	
- Capital expenditure	<b>171,424</b>	196,876
- Non capital expenditure items under letters of credits	<b>220,431</b>	373,728
	<b>391,855</b>	570,604

**Notes to the Condensed Interim Consolidated Financial Information (Un-audited)  
For The Nine Months Ended March 31, 2013**

	March 31, 2013	June 30, 2012
	------(Rupees '000s)-----	
<b>5. PROPERTY, PLANT AND EQUIPMENT</b>		
<b>Operating assets</b>		
Opening book value	6,613,267	6,589,869
<b>Additions during the period</b>		
Building on leasehold land	6,140	98,876
Plant and machinery	490,886	531,789
Office equipment	20,282	51,693
Furniture and fixtures	4,310	6,490
Transport equipment	58,350	102,605
	<b>579,968</b>	<b>791,453</b>
<b>Book values of assets disposed-off during the period</b>		
Plant and machinery	(46,661)	(4,200)
Office equipment	(32)	(2,440)
Vehicles	(3,609)	(16,276)
	<b>(50,302)</b>	<b>(22,916)</b>
Depreciation charge for the period	(558,043)	(745,139)
<b>Book value of operating fixed assets</b>	<b>6,584,890</b>	<b>6,613,267</b>
<b>Capital work in progress</b>		
<b>Opening</b>	<b>226,169</b>	<b>71,643</b>
<b>Addition</b>		
- Machinery	631,804	716,067
- Building	75,821	68,677
- Others	14,843	9,302
	<b>722,468</b>	<b>794,046</b>
<b>Transferred</b>		
- Machinery	(425,899)	(540,890)
- Building	(3,785)	(82,617)
- Others	-	(16,013)
	<b>(429,684)</b>	<b>(639,520)</b>
<b>Closing</b>	<b>518,953</b>	<b>226,169</b>
<b>Book value of property, plant and equipment</b>	<b>7,103,843</b>	<b>6,839,436</b>
<b>6 INTANGIBLE ASSETS</b>		
Opening book value	29,465	42,322
Addition during the period	6,363	1,811
Amortization charge for the period	(10,625)	(14,668)
Closing net book value	<b>25,203</b>	<b>29,465</b>



**Notes to the Condensed Interim Consolidated Financial Information (Un-audited)  
For The Nine Months Ended March 31, 2013**

**7. SEGMENT INFORMATION**

The Group has the following three reportable business segments:

- a) **Spinning:** Production of different qualities of yarn using both natural and artificial fibers
- b) **Processing:** Production of grey fabric, its processing into various types of fabrics for sale as well as to manufacture home textile products
- c) **Overseas subsidiaries:** These subsidiaries are also in the textile business reselling product to the ultimate customers, imported from Parent Company

Transactions among the business segments are recorded at cost.

**7.1 Segmental Profitability**

	SPINNING		PROCESSING		GUL AHMED INTERNATIONAL LIMITED FZC- UAE		GTM (EUROPE) LIMITED UK		GTM USA CORP.		ELIMINATION OF INTER SEGMENT TRANSACTION		TOTAL COMPANY		
	March 2013	March 2012	March 2013	March 2012	March 2013	March 2012	March 2013	March 2012	March 2013	March 2012	March 2013	March 2012	March 2013	March 2012	
	For the nine months														
	(Rs. 000s)														
Sales	7,876,359	7,329,287	14,750,156	13,537,370	384,893	329,083	570,127	1,010,838	11,452	-	(2,018,904)	(3,855,810)	21,574,083	18,350,768	
Cost of Sales	7,055,178	7,379,764	12,361,470	11,028,920	310,181	265,686	528,548	958,990	-	-	(2,022,656)	(3,870,825)	18,232,721	15,762,535	
Gross profit	821,181	(50,477)	2,388,686	2,508,450	74,712	63,397	41,579	51,848	11,452	-	3,752	15,015	3,341,362	2,588,233	
Administrative & selling expenses	199,360	106,862	1,576,339	1,436,678	60,763	46,530	39,175	40,303	11,814	-	-	-	1,887,451	1,630,373	
Profit/(loss) before tax and before charging following	621,821	(157,339)	812,347	1,071,772	13,949	16,867	2,404	11,545	(362)	-	3,752	15,015	1,453,911	957,860	
Financial charges														923,721	1,057,714
Other operating expenses														39,689	-
Other operating income														(25,127)	(15,505)
Taxation														129,154	182,843
Profit/(loss) after taxation														386,474	(267,192)

**7.2 Segment assets and liabilities**

	Spinning		Processing		GUL AHMED INTERNATIONAL LIMITED FZC- UAE		GTM (EUROPE) LIMITED UK		GTM USA CORP.		Unallocated		Total Company	
	March 2013	June 2012	March 2013	June 2012	March 2013	June 2012	March 2013	June 2012	March 2013	June 2012	March 2013	June 2012	March 2013	June 2012
Assets	7,501,754	5,214,791	14,440,188	10,811,953	325,540	208,829	134,063	236,046	10,085	9,588	1,979,969	1,495,903	24,391,599	17,977,110
Liabilities	1,091,636	1,181,032	4,007,341	3,409,303	75,815	15,056	52,273	80,173	2,623	2,625	13,859,339	8,635,871	19,089,027	13,324,060

7.3 Unallocated items represent those assets, liabilities income and expenses which are common to all segments and investment in subsidiaries.

**Notes to the Condensed Interim Consolidated Financial Information (Un-audited)  
For The Nine Months Ended March 31, 2013**

**7.4 Information by geographical area**

	Revenue		Non-current assets	
	March 2013	March 2012	March 2013	June 2012
	----- (Rs. 000s) -----			
Pakistan	9,753,144	7,597,996	7,166,392	6,906,156
Germany	2,166,656	1,839,309	-	-
United Kingdom	2,280,148	1,843,919	2,618	3,621
United States	1,413,856	1,309,835	4,288	3,782
China	1,478,952	1,524,245	-	-
France	831,000	682,916	-	-
Netherlands	768,682	683,885	-	-
United Arab Emirates	391,529	522,183	6,855	6,043
Other Countries	2,490,116	2,346,480	-	-
Total	21,574,083	18,350,768	7,180,153	6,919,602

**8. TRANSACTIONS AND BALANCES WITH RELATED PARTIES**

The related parties comprise subsidiaries, associated companies, companies where directors also hold directorship, directors of the Group and key management personnel. The Group in the normal course of business carried out transaction with various related parties.

Relationship with The Company	Nature of transaction	July 01, 2012 to March 31, 2013	July 01, 2011 to March 31, 2012
		----- (Rupees '000s) -----	
<b>Associated Companies &amp; other related parties</b>	Purchase of goods	54,302	35,371
	Sale of goods	650	4,821
	Rent paid	5,400	4,365
	Fees paid	1,250	1,000
	Commission / Rebate received	2,603	2,900
	Bills discounted	918,806	442,717
	Commission / Bank charges paid	18,466	15,224
	Mark up / Interest charged	84,706	91,362
	Provident Fund Contribution	41,390	37,421
		<b>As at</b>	<b>As at</b>
<b>Outstanding Balances</b>	<b>Nature of balances</b>	<b>March 31, 2013</b>	<b>June 30, 2012</b>
<b>Associated Companies &amp; other related parties</b>	Deposit with bank	60,361	44,498
	Borrowing from bank	1,447,050	1,144,905
	Bank guarantee	223,472	203,472
	Trade & other payable	8,189	12,615
	Accrued Mark up	16,880	26,430
	Trade debts	5,055	759
	Loans to key management personnel	2,599	5,183

There are no transactions with directors of the Group and key management personnel other than those under the terms of employment for the period ending Mar-2013 amounting to Rs. 312 million (Mar-2012: Rs. 287 million) on account of remuneration.

**Notes to the Condensed Interim Consolidated Financial Information (Un-audited)  
For The Nine Months Ended March 31, 2013**

---

**9. DATE OF AUTHORISATION**

These consolidated condensed interim financial information were authorised for issue on April 25, 2013 by the Board of Directors of the Group.

**10. GENERAL**

Allocations for the workers' profit participation fund, workers' welfare fund and taxation are interim and final liability will be determined on the basis of annual results.

Figures have been rounded off to the nearest thousand rupees.

**MOHOMED BASHIR**  
Chairman and Chief Executive

**ZAIN BASHIR**  
Director

