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### COMPANY INFORMATION



Chairman Mr. Khalid Rashid

(Over 40 Year Experience in Insurance Industry)

Chief Executive Mr. Ihtsham ul Haq Qureshi

(Prince Henrik Medal of Honour by Royal Kingdom of Denmark)

**Directors** Mr. Khawaja Suhail Iftikhar

(Former General Manager of PIA) Mr. Ihtsham ul Haq Qureshi (Prince Henrik Medal of Honour by Royal Kingdom of Denmark) Mrs. Nosheen Ihtsham Oureshi

(Tamgha-e-Imtiaz by Government of Pakistan)

Mr. Aisam ul Haq Qureshi

(Pride of Performance Award by President of Pakistan,

Arthur Ashe Humanitarian of the Year 2002, Award by ATP Tour USA.

Sitara-e-Imtiaz by Government of Pakistan)

Mr. Zain ul Haq Qureshi Mr. Khalid Rashid

(Over 40 Year Experience in Insurance Industry)

Mr. Hassan Ahmed Khan

Audit Committee Mr. Khawaja Suhail Iftikhar (Chairman)

Mr. Khalid Rashid (Member) Mr. Zain ul Haq Qureshi (Member) Mr. Hassan Ahmed Khan (Member) Mr. Tahir Farzand (Secretary)

Legal Advisor Barister Munawar-us-salam

Cornelius Lane & Mufti Advocates and solicitors Nawa-e-Waqt Building,

4-Shahra-e-Fatima Jinnah, Lahore

Shariah Advisor Mufti Muhammad Farhan

Share Registrar Corplink (Pvt.) Limited Wings Arcade, 1-K,

Model Town, Lahore.

CFO Mr. Muhammad Ali Raza (ACA)

Company Secretary/ Compliance Officer

Ms. Shazia Hafeez (B. Sc. LLB)

Internal Auditor Mr. Tahir Farzand (ACCA) (CIA)

Auditors Ilyas Saeed & Company

Chartered Accountants.

Actuary Anwar Associates

**MANAGEMENT** 

Mr. Ihtsham ul Haq Qureshi Chief Executive Officer

Mr. Zain ul Haq Qureshi Executive Director

Ms. Shazia Hafeez Company Secretary & Compliance Officer

Mr. Muhammad Ali Raza Chief Financial Officer

Mr. Tahir Hussain Qureshi Senior Executive Vice President

Mr. Shahbaz Hameed AGM HR/Admin &Legal

Mr. Gulfaraz Anis Assistant General Manager MIS

Mr. M.Amjad Rao Head of Takaful

Mr. Abdul Hamid AGM Window Takaful Operation

Mr. Imran Qureshi Agri & Corporate Head

Dr. Asrar Hussain Ch. VP Live Stock Projects

Mr. M. Ahmad Chauhan Head of Corporate Health

Mr. Tahir Farzand Head of Internal Audit

Mr. Mustjab Ahmed Manager Underwriting

Mr. Muhammad Masood Manager Reinsurance

Mr. Asif Ali Mughal Manager Claims

Mr. Omer Yousaf Manger Accounts

### DIRECTORS' REPORT TO THE SHAREHOLDERS

For the Quarter ended March 31, 2017



Your directors are pleased to present a concise review of the Company's operational and financial performance accompanied with the unaudited condensed interim financial statements for the quarter ended March 31, 2017.

### STATE OF COMPANY'S AFFAIRS AND BUSINESS OVERVIEW

The Company continued its growth pattern in 2017. The general insurance sector's performance is strongly correlated to economic growth. Economic activities remained more or less the same during the year. Although, with relatively stable law and order situation in the country, the gross domestic product (GDP) grew by 4.7 percent in the last fiscal year. Standard & poor's have upgraded Pakistan's credit rating from B- to B with stable outlook.

Asia Insurance Company has continued taking long strides towards improvement in overall operations and recorded a growth of 3% in Gross Premium Written and 1384% in Gross Contribution Written during the current quarter, consequently the underwriting results have decreased by (18%) for conventional and (85%) for takaful business.

The Company posted a healthy profit before tax of Rs. 35.82 million and Takaful PTF deficit of Rs. (1.50) million which shows a growth of 2% and decrease of (71%) as compared to corresponding period of last year. This growth rate is expected to prevail in 2017.

### SUMMARY OF OPERATIONAL AND FINANCIAL HIGHLIGHTS

Your company has underwritten premium of Rs. 171.90 million and contribution of Rs. 6.54 million for Window Takaful Operations (WTO) during the period ended March 31, 2017 of current year. Department wise break up of which is as under:

Particulars	Fire (Rs.)	Marine (Rs.)	Motor (Rs.)	Bond (Rs.)	Agri (Rs.)	Misc. (Rs.)
Conventional	21951,892	9,233,796	29,103,344	2,905,044	74,108,893	34,599,211
Takaful	1,442,213	490,392	4,608,669	-	-	-

An overview of the financial statement reveals that the company has earned Net premium revenue of Rs. 118.77 million and Net contribution of Rs. (1.46) million. Net premium of the corresponding period in 2016 was Rs. 94.45 million and Net Contribution was Rs. (0.88) million, and there has been a growth of 26% in Net premium revenue and Net Contribution show a decrease of (66%). The Company has declared an after tax profit of Rs. 28.24 million for the period ended March 31, 2017 and the corresponding figure for March 31, 2016 was Rs. 26.04 million, and there has been a growth of 8%.

### DIVIDEND

No dividend is paid in this quarter due to accumulation of profits.

### EARNINGS PER SHARE

Earnings per share is Rs. 0.63/-. Earnings per share has increased 8.43% as compared to the



previous year due to stellar performance of underwriting supported by healthy performance of underlying investments.

### FUTURE OUTLOOK

The competitive scenario in the insurance industry has intensified therefore, the management of the Company is making concerted efforts to increase market share and profitability and the business of the Company is expected to continue to grow at a steady pace. We are hopeful that this will result in improved sustainability and enhanced shareholder equity in the future.

### MATERIAL INFORMATION

We would like to inform you on behalf of the sponsors of the Company that we are evaluating the possibility of equity investment in the Company which will be subject to due diligence and execution of binding documentation (including receipt of applicable regulatory approvals and satisfaction of other conditions precedent). Our intention is to raise investment amounting to approximately 25% of the existing equity in the Company. However, the true quantum of such investment would be determined in due course and we will keep you informed of any further material developments in this respect.

We would like to thank our valued customers for their continued patronage and support and to Pakistan Reinsurance Company Limited, Securities and Exchange Commission of Pakistan and

State Bank of Pakistan for their guidance and assistance.

It is a matter of deep gratification for your Directors to place on record their appreciation of the efforts made by officers, field force and staff who had contributed to the growth of the Company and the continued success of its operations.

The The

Ihtsham Ul Haq Qureshi Chief Executive

منافع منقسمه

منافع کے جمع ہونے کیوجہ سے اس سہ ماہی میں منقسمہ ادانہیں کئے گئے۔ دور سید :

في حصص آمدني

نی حصص آمدنی %0.63 روپے ہے۔ پر بیم کی وصولی کی مدیس بنیادی سر ماید داری کی بہترین کار کردگی اورسٹیلار کار کردگی کی وجہ سے فی حصص آمدنی گذشتہ سال کے مقابلہ میں %8.43 فی صد بڑھی۔

مستقبل كانقطة نظر

انشورنس انڈسٹری کا تقابلی منظر نامہ بہت مشکل ہو چکا ہے اس لئے کمپنی کی انتظامیہ مارکیٹ کا حصہ اور منافع بڑھانے کی سرتوڑ کوسٹش کرر ہی ہے۔اورکمپنی توقع کرتی ہے کہ اس کا کاروبار تیز رفتاری سے بڑھنے کاعمل جاری رہے گا۔ہم پُرامید بیں کہ اس کی وجہ ہے مستقبل میں بہتر بائیداری اورحصص داران کی ایکو پٹی میں اضافہ ہوگا۔

اجممعلومات

کمپنی کوتعاون کرنے والوں کی جانب ہے ہم مطلع کرنا چاہتے ہیں کہ ہم کمپنی میں ایکویٹی سرماید داری کے امکان کا جائزہ لے رہے ہیں جو تعت محنت اور پابند دستاویزات (بشمول مطلق ریگولیٹری منظور یوں کی رسیداور دوسری ماقبل شرائط پر عملد رآمد ) کی بنیاد پر ہموگا۔ ہم چاہتے ہیں کہ کمپنی میں موجودہ ایکویٹی تو تقریباً 25 فی صد کر کے سرماید داری میں اضافہ کیا جائے ۔ تاہم ، الیمی سرماید داری کی مقدار کا تعین مناسب طریقے سے کیا جائے گا اور ہم آپ کواس تناظر میں دیگر مادی پیش رفتوں سے آگاہ رکھیں گے۔ ہم اپنے معزز صارفین کی مسلسل جمایت کا شکریہ اوا کرتے ہیں اور پاکستان ری انشورنس کمپنی لمیٹٹر ، سیکیو ریٹیز اینڈ آپھینے کمیشن آم اپنے معزز صارفین کی مسلسل جمایت کا اُن کی رہنمائی اور مدد کے لئے بھی شکریہ ادا کرتے ہیں۔

یے معاملہ جمارے ڈائر یکٹرز کے لئے عزت کا باعث ہے کہ اُنہوں نے افسران، فیلڈ فورس اور عملہ کی کوششوں کوسرا ہا ہے جنہوں نے کمپنی کی نمواور آپریشنز میں مسلسل کا میابی میں اپنا حصہ ڈالا ہے۔

> امتشام الحق قريشي حدف المكر يكفو

### ڈائر یکٹر کی تجزیاتی رپورٹ

### 31 مارچ، 2017ء کواختتام پذیرسه ماہی کے لئے

31 مارچ 2017ء کواختنام پذیرسه ماہی کے لئے آپ کے ڈائر یکٹر کمپنی کی آپریشنل اور مالیاتی کار کردگی بمعہ غیر پڑتال شدہ مختصر عبوری مالیاتی سٹیمنٹ پیش کرنے میں فخرمحسوس کرتے ہیں۔

کمپنی کے امور اور کاروباری جائزہ کا بیان

کمپنی نے ترقی کی دختے 2017ء میں شروع کی۔عمومی انشورنس سیکٹر کی کار کردگی معاشی ترقی سے گہر انعلق رکھتی ہے۔ سال کے دوران معاشی سر گرمیاں تقریباً ایک جیسی رہیں۔ اگر چے، ملک کی امن وامان کی نسبتاً مستحکم صورت حال کی وجہ ہے، گذشتہ سال مجموعی ملکی پیداوار (GDP) 4.7 فی صد بڑھی۔مستحکم نقطۂ نظر کے ساتھ پاکستان کی کریڈٹ ریڈنگ۔Bسے B تک اپ گریڈ ہوئی۔

مجموعی آپریشنز میں ترقی کے لئے ایشیاانشورنس کمپنی نے بہت زیادہ اقدامات کئے ہیں اور حالیہ سے ماہی کے دوران کمپنی نے 3% کی مجموعی پر میم اور % 1384 کی مجموعی شراکت کی وصولی کی ہے۔ نتیجتاً انڈر رائٹنگ نتائج میں روائیتی %18 اور کافل کاروبار میں %85 کی واقع ہوئی ہے۔

کمپنی نے 35.82 ملین روپے کا بھاری منافع بمعی<sup>ٹ</sup>یکس اور ((1.50 ملین روپے کا خسارہ حاصل کیاہے جو گذشتہ سال کے اس عرصہ کے مقابلہ میں 2 کی نمواور %71 کی کی ظاہر کرتا ہے۔ یہی شرح نمو 2017ء میں بھی قائم رہنے کی تو قع ہے۔ آپریشنل اور مالیاتی گوشواروں کا خلاصہ

ھالیہ سال میں 31 مارچ 2017ء کواختتام پذیر دورانیہ میں آپ کی کمپنی کے پاس حاصل کردہ پریمیم 171.90 ملین روپے ہے اور ونڈوز کا فل آپریشنز (WTO) کے لئے شرا کت 6.54 ملین روپے ہے۔

ہرشعبہ کے لئے پریمیم کی تقسیم مندرجہ ذیل ہے:

متفرقات(روپے)	زراعت(روپے)	بانڈ(روپے)	موٹر (روپے)	میرین (روپے)	آگ (روپي)	تفصيلات
34,599,211	74,108,893	2,905,044	29,103,344	9,233,796	21,951,982	روایتی
-	-	-	4,608,669	490,392	1,442,213	تكافل

مالیاتی گوشواروں کے جائزے سے یہ بات سامنے آتی ہے کہ کپنی نے 118.77 ملین روپے کی خالص پر پیم آمدنی حاصل کی ہے اوران کی خالص شراکت 1.48 ملین روپے ہے۔ سال 2016ء میں متصلہ عرصہ کا خالص شراکت 84.45 ملین روپے تھے اور خالص شراکت 88.0روپے تھی اور اس لحاظ سے خالص پر بیم آمدنی میں 26 فی صد کی نمو دیکھی گئی اور نبیٹ شراکت %66 کی کی کوظا ہر کرتی ہے۔ کپنی نے 31 مارچ 2017ء کو اختتام پزیر عرصہ کے لئے 28.24 ملین روپے کا علاوہ کیکس منافع ظاہر کیا ہے جب کہ 31 مارچ 2016ء کے متصلہ دورانیہ میں یہ منافع کا مرکز کے تھا اور نمو گئی صد تھی۔



,			
		Un-audited	Audited
		31-Mar-17	31-Dec-16
EQUITY AND LIABILITIES		RUPEES	RUPEES
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorised share capital 50,000,000 (2016: 50,000,000) ordinary shares of Rs.10/- each		500,000,000	500,000,000
Issued, subscribed and paid up capital	5	450,000,000	450,000,000
Retained earnings		134,979,654	106,740,127
Reserves		2,500,000	2,500,000
		587,479,654	559,240,127
Surplus on revaluation of fixed assets		91,060,170	91,060,170
Underwriting provisions			
Provision for outstanding claims (including IBNR)		70,337,007	75,038,239
Provision for unearned premium		279,924,407	246,062,718
Additional provision for unexpired risk		329,087	329,087
Commission income unearned		5,826,750	7,388,674
Total underwriting provisions		356,417,251	328,818,718
Long term financing	6	-	-
Creditors and accruals			
Premiums received in advance		536,102	3,259,458
Amounts due to other insurers / reinsurers		10,844,661	9,001,093
Accrued expenses		475,000	6,977,865
Taxation - provision less payments	_	10,142,988	2,119,404
Current portion of long term financing Other creditors and accruals	)	724,008	1,354,013
Other creditors and accruais		56,937,162 79,659,921	51,215,733 73,927,566
Other liabilities		77,037,721	75,527,500
Unclaimed dividend		59,962	59,962
Total liabilities before window takaful operations		436,137,134	402,806,246
Total liabilities of window takaful operations - OPF	7	1,013,762	1,545,198
TOTAL EQUITY AND LIABILITIES		1,115,690,720	1,054,651,741
Contingencies and Commitments	3	-	-

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

Chairman

Director

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		Un-audited	Audited
		31-Mar-17	31-Dec-16
		RUPEES	RUPEES
ASSETS			
Cash and bank deposits			
Cash and other equivalents		126,058	75,649
Current and other accounts		106,065,725	116,064,261
Deposits maturing within 12 months		98,100,000	98,100,000
		204,291,783	214,239,910
Investments	9	214,255,117	219,184,961
Current assets - others			
Premiums due but unpaid - unsecured		78,350,678	70,166,141
Amounts due from other insurers/reinsurers - unsecured		118,980,717	96,072,972
Accrued investment income		7,730,280	6,065,917
Reinsurance recoveries against outstanding claims		22,105,776	27,463,241
Deferred commission expense		54,399,326	49,026,189
Prepaid reinsurance premium ceded		28,915,493	34,874,455
Sundry receivables		79,223,923	30,044,492
		389,706,193	313,713,407
Deferred tax asset		4,108,235	2,422,633
Fixed assets (Tangible)	10		
Land - freehold		115,000,000	115,000,000
Building		65,208,689	66,458,600
Furniture and fixtures		7,942,962	8,024,654
Office equipment		13,791,649	13,739,757
Motor vehicles		40,139,539	41,349,411
Computers and accessories		5,386,142	5,703,964
		247,468,981	250,276,386
Total assets of window takaful operations - OPF	7	55,860,411	54,814,444
TOTAL ASSETS		1,115,690,720	1,054,651,741

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

Chairman

Director

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### ASIA INSURANCE COMPANY LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2017



N	юте	Fire and Property Damage	Marine, Aviation and Transport	Motor	Credit and Suretyship	Agriculture and allied	Miscellaneous	31-Mar-2017 Aggregate	31-Mar-2016 Aggregate
	-				RUPEI	S			
Net premium revenue		8,722,919	3,799,896	31,154,284	4,206,475	38,291,823	32,598,352	118,773,749	94,450,602
Net claims		(599,911)	(431,706)	(5,354,465)	_	(4,466,760)	(11,446,025)	(22,298,867)	(6,550,668
Expenses		(4,490,602)	(1,888,917)	(5,953,544)	(594,272)	(15,160,132)	(7,077,809)	(35,165,276)	(24,167,828
Net commission		(2,142,113)	(943,124)	(5,829,714)	(1,170,253)	(7,653,281)	(5,807,826)	(23,546,311)	(17,659,597
Underwriting results		1,490,293	536,149	14,016,561	2,441,950	11,011,650	8,266,692	37,763,295	46,072,509
Investment income								11,566,852	2,697,087
Other income								7,638,327	226,144
								19,205,179	2,923,231
								56,968,474	48,995,740
General and administration expenses								(22,727,083)	(14,206,611
Profit before tax								34,241,391	34,789,129
Profit before taxation from window									
takaful operations - OPF	7							1,577,403	189,392
								35,818,794	34,978,521
Provision for taxation - Current								(9,264,869)	(10,173,593
Provision for taxation - Deferred								1,685,602	1,238,681
Profit after tax								28,239,527	26,043,609
									Restated
Earnings per share								0.63	0.58

Appropriations have been reflected in statement of changes in equity.

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

Chairman

Director

### ASIA INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2017



	31-Mar-17 RUPEES	31-Mar-16 RUPEES
Profit after tax for the period	28,239,527	26,043,609
Other comprehensive income / (loss)		
Items that may be subsequently reclassified to profit or loss	-	-
Items that may not be subsequently reclassified to profit or loss	-	-
	-	-
Total comprehensive income for the period	28,239,527	26,043,609

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

Chairman

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# ASIA INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2017



	Issued, subscribed and paid up capital	Un-appropriated profit / retained earnings	Revenue reserves	Total share capital and reserves	Surplus on revaluation of fixed assets	Total
		RUPEES	RUP.	EES		
Balance as at January 1, 2016	300,000,000	185,641,606	2,500,000	488,141,606	136,060,170	624,201,776
Net profit for the period	1	26,043,609	ı	26,043,609	ı	26,043,609
Balance as at March 31, 2016	300,000,000	211,685,215	2,500,000	514,185,215	136,060,170	650,245,385
Balance as at January 1, 2017	450,000,000	106,740,127	2,500,000	559,240,127	91,060,170	650,300,297
Net profit for the period		28,239,527	ı	28,239,527	ı	28,239,527
Balance as at March 31, 2017	450,000,000	134,979,654	2,500,000	587,479,654	91,060,170	678,539,824

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

Director

Chairman

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	31-Mar-17	31-Mar-16
	RUPEES	RUPEES
Operating Cash Flows		
a) Underwriting activities		
Premiums received	160,994,287	126,545,072
Reinsurance premiums paid	(34,371,957)	(20,784,033)
Claims paid	(29,484,375)	(15,580,771)
Reinsurance and other recoveries received	7,841,741	4,108,571
Commissions paid	(23,060,383)	(28,903,275)
Commissions received	2,480,488	2,069,168
Other underwriting payments	(47,688,308)	(16,466,725)
Net cash inflow from underwriting activities	36,711,493	50,988,007
b) Other operating activities		
Income tax paid	(1,241,285)	(7,726,425)
General management expenses paid	(58,314,264)	(18,023,534)
Other operating (payments)/receipts	(6,977,865)	50,000
Other receipts in respect of operating assets	6,562,397	226,144
Net cash outflow from other operating activities	(59,971,017)	(25,473,815)
Total cash (outflow)/inflow from all operating activities	(23,259,524)	25,514,192
Investment activities		
Profit / return received	736,716	3,216,936
Increase in net assets in window takaful operations	(1,577,403)	(189,392)
Dividends received	370,448	319,500
Payments for investments	(306,370,833)	(6,548,161)
Proceeds from disposal of investments	321,673,405	5,311,397
Fixed capital expenditure	(5,254,742)	(6,908,383)
Proceeds from disposal of fixed assets  Total cash inflow/(outflow) from investing activities	4,427,000	(4,798,103)
Total cash linlow/(outflow) from investing activities	14,004,371	(4,776,103)
Financing activities		
Financing obtained less repayments	(630,005)	(777,720)
Financial charges paid	(63,189)	(136,819)
Total cash outflow from financing activities	(693,194)	(914,539)
Net cash (outflow)/inflow from all activities	(9,948,127)	19,801,550
Cash and cash equivalents at the beginning of the period	214,239,910	70,763,852
Cash and cash equivalents at the end of the period	204,291,783	90,565,402



31-Mar-17 RUPEES	31-Mar-16 RUPEES

### RECONCILIATION TO PROFIT AND LOSS ACCOUNT

Operating cash flows	(23,259,524)	25,514,192
Financial charges paid	(63,189)	(136,819)
Depreciation	(4,711,077)	(2,771,493)
Increase in assets other than cash	74,328,423	69,083,116
Increase in liabilities	(33,960,893)	(69,770,547)
Dividend	370,448	319,500
Profit from window takaful operations	1,577,403	189,392
Interest, rental and other income	12,272,334	2,377,587
Deferred taxation	1,685,602	1,238,681
Profit after taxation	28,239,527	26,043,609

### Definition of cash

Cash comprises of cash in hand, policy stamps, bond papers, cheques in hand, bank balances and other deposits which are readily convertible to cash in hand and which are used in the cash management function on a day to day basis.

### Cash for the purpose of the Statement of Cash Flows consists of:

### Cash and cash equivalents

Cash in Hand	126,058	417,584
Current accounts and Other Accounts	106,065,725	55,147,818
Deposits maturing within 12 months	98,100,000	35,000,000
	204,291,783	90,565,402

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

## ASIA INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF PREMIUMS (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2017



				For the Qurter Ended	rter Ended				31-Mar-17	31-Mar-16
Class of Business	Premiums Written	Unearned Premium Reserve	nium Reserve	Premiums Earned	Reinsurance Ceded	Prepaid Reinsurance Premium Ceded	nsurance Ceded	Reinsurance Expenses	Net Premium Revenue	Net Premium Revenue
		Opening	Closing			Opening	Closing			
					RUF	RUPEES				
Direct and Facultative										Restated
Fire and property damage	21,951,892	39,000,826	42,120,698	18,832,020	6,292,984	22,207,992	18,391,875	10,109,101	8,722,919	10,795,775
Marine, aviation and transport	9,233,796	4,781,380	5,798,024	8,217,152	2,656,627	3,239,023	1,478,394	4,417,256	3,799,896	3,148,669
Motor	29,103,344	60,727,632	57,364,192	32,466,784	1,312,500	2,625,000	2,625,000	1,312,500	31,154,284	25,863,140
Credit and suretyship	2,905,044	8,534,288	6,753,303	4,686,029	632,181	696,300	848,927	479,554	4,206,475	10,821,821
Agriculture and allied	74,108,893	56,297,814	91,727,697	38,679,010	735,000	675,000	1,022,813	387,187	38,291,823	24,098,915
Miscellaneous	34,599,211	76,720,778	76,160,493	35,159,496	1,678,488	5,431,140	4,548,484	2,561,144	32,598,352	19,722,282
Grand Total	171,902,180	246,062,718	279,924,407	138,040,491	13,307,780	34,874,455	28,915,493	19,266,742	118,773,749	94,450,602

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

Chairman

Director

161 -76-

Principal Officer/Chief Executive

Director

# CONDENSED INTERIM STATEMENT OF CLAIMS (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2017 ASIA INSURANCE COMPANY LIMITED



					Quarter Ended	r Ended				31-Mar-17	31-Mar-16
	Class of Business	Cloims Poid	Claims Outstanding	tstanding	Claims	Reinsurance and other	Reinsurance and other recoveries in respect of outstanding claims	e and other 1 respect of 1 g claims	Reinsurance and other	Net Claims	Net Claims
		Ciaims I and	Opening	Closing	Expense	received	Opening	Closing	revenue	expense	Sensor
-						RUPEES	PEES				
	Direct & Facultative										Restated
	Fire and property damage	3,555,376	10,242,789	10,922,184	4,234,771	3,262,793	6,906,059	7,278,126	3,634,860	599,911	430,224
	Marine, aviation and transport	886,211	5,727,936	5,497,936	656,211	443,105	2,392,993	2,174,393	224,505	431,706	224,690
1!	Motor	5,736,032	30,853,680	30,472,113	5,354,465	1	2,568,825	2,568,825	ı	5,354,465	4,126,606
_	Credit and suretyship	1	376,943	376,943	ı	1	30,776	30,776	ı	ı	98,363
	Agriculture and allied	4,961,400	2,848,689	2,366,369	4,479,080	1	39,375	51,695	12,320	4,466,760	470,429
	Miscellaneous	14,345,356	24,988,202	20,701,462	10,058,616	4,135,843	15,525,213	10,001,961	(1,387,409)	11,446,025	1,200,356
	Grand Total	29,484,375	75,038,239	70,337,007	24,783,143	7,841,741	27,463,241	22,105,776	2,484,276	22,298,867	6,550,668

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

Chairman

Director

Director

Principal Officer/Chief Executive 161 -16-1

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## ASIA INSURANCE COMPANY LIMITED CONDENSED INTERIM STATEMENT OF EXPENSES (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2017



				Quarter Ended				31-Mar-17	31-Mar-16
	Commission	Deferred Commission	ommission	Net	Other	Indownstand	Commission	Net	Net
Class of Business	Paid or	Onening	Closing	Commission	Management	Fynenses	from	Underwriting Underwriting	Underwriting
	Payable	Opening	Ciosing	Expense	Expenses	гарспаса	Reinsurers	Expenses	Expenses
		I			RUPEES-				
Direct and Facultative									Restated
Fire and property damage	5,366,146	9,480,813	10,262,127	4,584,832	4,490,602	9,075,434	2,442,719	6,632,715	5,079,978
Marine, aviation and transport	2,235,304	1,152,507	1,410,956	1,976,855	1,888,917	3,865,772	1,033,731	2,832,041	1,713,407
Motor	5,195,991	10,892,515	10,258,792	5,829,714	5,953,544	11,783,258	1	11,783,258	7,962,737
Credit and suretyship	337,288	2,448,684	1,498,336	1,287,636	594,272	1,881,908	117,383	1,764,525	3,661,289
Agriculture and allied	14,741,694	11,090,247 18,178,660	18,178,660	7,653,281	15,160,132	22,813,413	1	22,813,413	15,117,816
Miscellaneous	5,085,437	13,961,423	12,790,455	6,256,405	7,077,809	13,334,214	448,579	12,885,635	8,292,198
Grand Total	32,961,860	49,026,189	54,399,326	27,588,723	35,165,276	62,753,999	4,042,412	58,711,587	41,827,424

Note: Commission from reinsurers is arrived at taking impact of opening and closing unearned commission.

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

Chairman

Director

Losses Livery Director

Principal Officer/Chief Executive

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	31-Mar-17 Rupees	31-Mar-16 Rupees
Income from trading investments:	Kupees	respects
Gain / (loss) on investments at fair value through profit and loss Dividend income	10,735,716 370,448 11,106,164	(41,271) 319,500 278,229
Income from non trading investments:		
Held to maturity		
Return on government securities Return on fixed income deposits Amortization of discount/premium relative to par	805,458 - 18,218 823,676	809,838 100,205 18,218 928,261
Available for sale		
Dividend income	-	-
Loss on sale of non trading investments 'available-for-sale'	(63,236)	-
Gain on revaluation of trading Investments	960,345	1,520,646
Impairment in value of 'available-for-sale' investments	-	(134)
Investment related expenses	(1,260,097)	(29,915)
Net Investment Income	11,566,852	2,697,087

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

Chairman

Director

/

Principal Officer/Chief Executive

1/



### 1 STATUS AND NATURE OF BUSINESS

Asia Insurance Company Limited (the Company) is a quoted public limited company, which was incorporated in Lahore on December 06, 1979 under the repealed Companies Act, 1913 (now the Companies Ordinance, 1984). The Company is engaged in non-life insurance business mainly comprising of fire, marine, motor and miscellaneous. The Company commenced its commercial operations in 1980. The registered and principal office of company is situated at 19 C/D, Block L, Gulberg III, Main Ferozpur Road, Lahore-Pakistan. Shares of the Company are quoted on Pakistan Stock Exchange.

The Company has been allowed to work as Window Takaful Operator through License No.10 on August 13, 2015 by Securities and Exchange Commission of Pakistan under Window Takaful Rules, 2012 to carry on Islamic General Takaful in Pakistan. It has not transacted any business outside Pakistan.

### 2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard 34 - Interim Financial Reporting and the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002, Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the directives issued by SECP. Wherever the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002, Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002, Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or the requirements of the said directives take precedence.

These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2016.

### 2.1 BASIS OF PREPARATION

The accounting policies and the methods of computation of preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended December 31, 2016.

### 2.2 BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention without any adjustment for the effect of inflation except for land which is shown at revalued amount and certain investments which are stated at fair value. The financial statements, except for cash flow information, have been prepared under the accrual basis of accounting.

### 2.3 FUNCTIONAL AND PRESENTATION CURRENCY

These financial informations have been presented in Pakistan rupee, which is also the Company's functional currency. All financial information presented in Pakistan rupees are rounded off to nearest rupees unless otherwise stated.

### 2.4 SIGNIFICANT ESTIMATES AND JUDGEMENTS

The preparation of the condensed interim financial statement requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by management and the key sources of estimating uncertainty in preparation of these condensed interim financial statements were same as those applied to the annual financial statements for the year ended December 31, 2016.

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the condensed interim financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended December 31, 2016.



### 4 FINANCIAL RISK AND CAPITAL MANAGEMENT

The Company's financial risk management and capital management objectives and policies are consistent with that disclosed in the annual financial statements for the year ended December 31, 2016.

### 5 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

Issued, subscribed and paid up capital:

Un-Audited 31-Mar-17	Audited 31-Dec-16	_	Un-Audited 31-Mar-17	Audited 31-Dec-16
(Number of	f Shares)		(Rupe	es)
25,000,000	25,000,000	Ordinary shares of Rs. 10/- each fully paid in cash	250,000,000	250,000,000
15,000,000	15,000,000	Paid up capital for general insurance	150,000,000	150,000,000
5,000,000	5,000,000	fully paid bonus issue Statutory fund for window takaful 5.1 operations	50,000,000	50,000,000
45,000,000	45,000,000	- ^ =	450,000,000	450,000,000

<sup>5.1</sup> Amount of Rs. 50 million is deposited as statutory reserves to comply with provisions of para 4 of Circular No 8 of 2014 read with section 11(c) of Takaful Rules, 2012 issued by Securities and Exchange Commission of Pakistan.

### 6 LONG TERM FINANCING

The company is availing long-term Musharika Financing from Burj Bank Ltd.

### 7 WINDOW TAKAFUL OPERATIONS - OPERATORS' FUND

1,013,762	1,545,198
55,860,411	54,814,444
1,577,403	3,093,913
	55,860,411

<sup>7.1</sup> The condensed interim financial statements of window takaful operations are separately prepared under the provisions of clause 11(b) of Takaful Rules, 2012 read with Circular No. 25 of 2015 issued dated July 9, 2015.

### 8 CONTINGENCIES AND COMMITMENTS

### 8.1 Contingencies

8.1.1 There has been no change in the contingencies since December 31, 2016.

### 8.2 Commitments

8.2.1 There has been no change in the commitments since December 31, 2016, except as follows.

### 8.2.2 Ijarah Disclosure:

The company has entered into an Car Ijarah agreement with Mezaan Bank Limited. The company has made a payment of Rs. 4,450,263/- during the period.

Future Ijarah Rental Payment:

Payable not later than 1 year	8,435,210	8,490,204
Payable later than 1 year and not later than 5 years	13,216,237	11,093,686
	21,651,447	19,583,890



9	INVESTMENTS			Un-Audited 31-Mar-17	Audited 31-Dec-16
				(Rupee	s)
	Available for sale:		9.1		
	Marketable Securities - Book Valu	e		437,142	509,712
	Less: Impairment in value of inves	tments		í- II	43,680
	Fair value through Profit & Loss	- Held for trading:		437,142	553,392
	Investments in Mutual Funds - Fair	r value		110,374,390	103,919,685
	Investments in Ordinary Shares			77,100,767 187,475,157	88,387,284 192,306,969
	Held to Maturity:			107,475,157	192,500,909
	Defence Saving Certificates (DSCs	s)		525,000	525,000
	Pakistan Investment Bonds (10 year	urs)		25,817,818	25,799,600
				26,342,818	26,324,600
				214,255,117	219,184,961
9.1	The market value of investments he	eld as Available for sale is	s Rs. 1,389,548/- (2016:	: Rs. 1,427,669/-)	
10	FIXED ASSETS - TANGIBLE				
	Owned Assets				
	Opening book value			250,276,386	256,919,359
	Additions during the period		10.1	10,804,352	137,618,715
	Disposals/adjustments during the p	eriod		(11,038,280)	(131,036,426)
				250,042,458	263,501,648
	Depreciation\adjsutments charged	during the period		(2,573,477)	(13,225,262)
	Closing book value			247,468,981	250,276,386
10.1	Particulars	31-Mar-	17	31-Dec-	16
10.1	Tarrediars		Disposals/Adj.	Additions/transfer	Disposals/Adj.
		(Rupees		(Rupe	, ,
	Land	-	-	-	(45,000,000)
	Building - on freehold land	418,676	-	110,821,919	(43,212,282)
	Furniture & Fixtures	120,184	-	6,529,068	(995,654)
	Office Equipment	403,382	<del>-</del>	10,370,469	(2,467,741)
	Vehicles	9,746,610	(5,488,670)	6,279,260	(34,147,685)
	Computers and accessories	115,500	(5.540.(10)	3,617,999	(1,965,647)
	Musharika Vehicles		(5,549,610)		(3,247,417)

10,804,352

(11,038,280)

137,618,715

(131,036,426)



	Fire and Prop	Fire and Property Damage	Marine, Aviation and	riation and	Motor	tor	Credit and	Credit and Suretyship	Agriculture	Agriculture and Allied	Miscellaneous	ineous	Total	le
Farticulars	31-Mar-17	31-Dec-16	31-Mar-17 31	31-Dec-16	31-Mar-17	31-Dec-16	31-Mar-17	31-Dec-16	31-Mar-17	31-Dec-16	31-Mar-17	31-Dec-16	31-Mar-17	31-Dec-16
Revenue							Y.	Kupees						
Premiums earned	18,832,020	68,950,686	8,217,152	23,869,687	32,466,784	118,975,228	4,686,029	37,694,313	38,679,010	132,798,187	35,159,496	103,515,164	138,040,491	485,803,265
Segment results	1,490,293	2,274,916	536,149	(3,079,390)	14,016,561	14,504,973	2,441,950	22,059,976	11,011,650	66,449,240	8,266,692	21,095,288	37,763,295	123,305,003
Investment income Other income General and administrative expense	Ü												11,566,852 7,638,327 (22,727,083) (3,521,904)	47,280,611 11,371,649 (111,096,070) (52,443,810)
Profit before tax  Total comprehensive income from window takaful operations - OPF Provision for tax  Net profit	window takaful og	perations - OPF											34,241,391 1,577,403 (7,579,267) 28,239,527	70,861,193 3,093,913 (2,856,585) 71,098,521
Other information														
Segment assets - conventional Segment assets - takaful OPF Unallocated assets - conventional Unallocated assets - takaful OPF	62,848,130	62,184,194	16,804,961	14,946,864	61,864,961	56,798,299	9,067,573	16,075,916	74,545,425	57,254,396	77,620,940	70,343,329	302,751,990 757,078,319 55,860,411	277,602,998 722,234,299 54,814,444
Total assets													1,115,690,720	1,054,651,741
Segment liabilities - conventional Segment liabilities - takaful OPF Unallocated liabilities - conventional Unallocated liabilities - takaful OPF	66,959,416	63,802,898	15,693,515	14,354,781	103,904,681	107,126,654	9,637,232	13,993,659	113,236,749	76,500,919	114,974,496	116,187,003	424,406,089 11,731,045 1,013,762	391,965,915 10,840,331 1,545,198
Total liabilities													437,150,896	404,351,444
Capital expenditure - conventional Capital expenditure - takaful OPF	1,473,714	5,142,762	642,859	1,779,490	2,541,184	8,875,704	366,268	2,812,391	3,027,379	909'806'6	2,752,948	7,723,205	10,804,352	36,242,158
Total capital expenditure													10,804,352	36,242,158
Depreciation - conventional Depreciation - takaful OPF	1,009,830	1,993,767	440,505	088,889	1,741,290	3,440,969	250,977	1,090,319	2,074,445	3,841,409	1,886,396	2,994,163	7,403,443	14,050,507
Total depreciation													7,403,443	14,050,507



12	TRANSACTIONS WITH RELATED PARTIES	Un-Audited	Audited
		31-Mar-17	31-Dec-16
	Transaction with related parties are as follows:	(Rup	ees)

*			
Relation	Transaction		
Key management personnel			
Chief Executive/ Directors	Commission paid	4,000,000	11,969,443
Chief Executive/ Directors	Remuneration paid	300,000	1,266,000
Chief Executive/ Directors	Rent paid	290,400	1,257,600
Chief Executive/ Directors	Bonus Shares Issued	-	138,651,270
Retirement benefit plan			
Asia Insurance Company - Provident Fund Trust	Contribution to provident fund	578,251	2,175,822

### 13 TAXATION

Provision in respect of taxation, for the period under review, is estimated only and final liability will be determined on the basis of annual results.

### 14 EVENTS AFTER BALANCE SHEET DATE

There are no events after balance sheet date causing any adjustment or disclosure in the condensed interim financial information.

### 15 GENERAL

Figures in the financial statement have been rounded off to the nearest rupee.

### 16 CORRESPONDING FIGURES

Corresponding figures have been reclassified and re-arranged, wherever necessary to confirm with the current classification. However, there are no material classification to report.

### 17 DATE OF AUTHORIZATION FOR ISSUE

These interim condensed financial statements have been authorized for issue on April 26, 2017, in accordance with a resolution of board of directors of the company.

Chairman

Diverton

Hassaulin-f

Director

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