# Atlas Battery Limited Annual Report 2001

#### MISSION STATEMENT

To achieve market leadership through technological edge, distinguished by quality, service and customers' satisfaction, emphasis on employees long term welfare and ensure adequate return to shareholders. Be a good corporate citizen. Contributing to development of the society and the country through harmonised endeavour.

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#### **COMPANY INFORMATION**

#### BOARD OF DIRECTORS

Chairman Yusuf H. Shirazi
Chief Executive Officer Vazeer Ali
Directors Aitzaz Shahbaz
Aamir H. Shirazi

Aamir H. Shirazi Iftikhar H. Shirazi Yoshitami Saito Shahid Anwar

Company Secretary Shahabuddin Ahmad Siddiqui

#### GROUP EXECUTIVE COMMITTEE

Chairman Aamir H. Shirazi

Members Jawaid Iqbal Ahmed Frahim Ali Khan

Iftikhar H. Shirazi Saquib H. Shirazi Saleem Ahmed

Secretary Theresa Dias

http://www.paksearch.com/Annual/Annual01/ATLAS.htm[5/20/2011 3:24:03 PM]

#### **GROUP PERSONNEL COMMITTEE**

Chairman Yusuf H. Shirazi

#### **GROUP AUDIT COMMITTEE**

Chairman Sanaullah Qureshi

#### COMPANY MANAGEMENT

Chief Executive Officer Vazeer Ali General Manager Technical M. Khalid Jilani General Manager Administration Zameer Haider

General Manager Finance Shahabuddin Ahmad Siddiqui

General Manager Marketing Arshad Gulraiz Butt

Auditors Hameed Chaudhri & Co.

Chartered Accountants

Bankers National Bank of Pakistan

Habib Bank Limited

Muslim Commercial Bank Limited

Habib Bank A.G. Zurich

The Bank of Tokyo-Mitsubishi Limited

Registered Office/Factory D/181, Central Avenue, S.I.T.E, Karachi-75730

Tel: 2567990-4 Fax: 2564703

Zonal Office Karachi: PPI Building, Near Sindh Secretariat Building,

Shahrah-e-Kamal Ataturk, Karachi-74200

Tel: 2636057 - 2626478

Lahore Office: Salam Chambers, 21, Link Mcleod Road, Lahore-54000

Tel: 7227075-7354245 Fax: 7352724

Multan Office: Azmat Wasti Road, Chowk Dera Adda, Multan-60000.

Tel: 548017

Rawalpindi Office: 312-A, Kashmir Road, R.A. Bazar, Rawalpindi-65847

Tel: 567423

Faisalabad Office: 54-Chenab Market, Madina Town, Faisalabad,

Tel: 713127 Fax: 726628

Sahiwal Office: 647-V-7, Al-Hilal Building, Nishter Road, Sahiwal-57000

Tel: 61539

Sukkur Office: 1738/D, Husaini Road, Sukkur,

Tel: 612532

#### NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Annual General Meeting of the Shareholders of the Company will be held at 10:00 a.m. on Friday, 21 December 2001 at Adamjee House, 8th Floor, I.I. Chundrigar Road, Karachi to transact the following business:

#### **Ordinary Business**

- Atlas Battery Limited Annual Reports PakSearch.com
  - 1. To confirm Minutes of Annual General Meeting held on 19 December 2000.
  - 2. To consider and adopt the audited accounts of the company for the year ended 30 June 2001 together with the Directors' and Auditors' Report thereon.
  - 3. To consider and approve the recommendation of Directors for payment of dividend at the rate of 15% (Rs. 1.50 per share) for the year ended 30 June 2001.
  - 4. To appoint Auditors for the year 2001-2002 and fix their remuneration.
  - 5. To transact any other business with the permission of the Chair.

#### **Special Business**

6. To approve the remuneration of the Chief Executive.

A statement under section 160 of the Companies Ordinance, 1984 pertaining to the Special Business referred to above is annexed to this Notice of Meeting.

BY ORDER OF THE BOARD

Karachi: 14 November, 2001 SECRETARY

#### **BOOK CLOSURE:**

- i. The Share Transfer Books of the Company will remain closed from 12 December 2001 to 21 December 2001 (both days inclusive). Transfers received in order at the registered office of the company by 11 December 2001 will be in time for the purpose of entitlement for payment of the dividend to the transferee.
- ii. A member entitled to attend and vote at the General Meeting is entitled to appoint another member as a proxy to attend and vote on his/her behalf. Proxies in order to be effective must be received at the Registered Office of the Company not less than 48 hours before the time appointed for meeting.
- iii. The members are requested to please communicate to the company any change in their mailing address immediately.
- iv. Any individual Beneficial Owner of the Central Depository Company, entitle to vote at this meeting must bring his/her National Identity Card with him/her to prove his/her identity and in case of proxy, must enclose an attested copy of his/her National Identity Card. Representative of corporate members should bring the usual documents required for such purpose.

# Statement under section 160 of the Companies Ordinance 1984 regarding special business as given in the notice of meeting:

This statement is annexed to the notice of the 35th Annual General Meeting of the Shareholders of Atlas Battery Limited to be held on 21 December 2001 and sets out the material facts concerning the following Special Business to be transacted at the meeting for approval of shareholders.

#### Remuneration of Chief Executive.

A total amount of Rs. 3.8 million will be proposed as the aggregate remuneration of the Chief Executive of the Company, in the form of following resolution.

"RESOLVED that the Company hereby authorises the holding of offices of profit and payment as remuneration to Mr. Vazeer All, Chief Executive, not exceeding in the aggregate Rs. 3.8 million per annum for the year ending 30 June 2002 together with other benefits as per Company policy."

The Chief Executive is interested in the remuneration payable to him.

### TEN YEARS GROWTH AT A GLANCE

(Rupees in million)										
Years	2001	2000	1999	1998	1997	1996	1995	1994	1993	1992
C-1	562.06	400.01	400.22	442.41	266.10	220.50	121.07	260.41	207.25	175 14
Sales Gross Profit	562.96 109.20	480.81 91.14	499.32 107.67	443.41 93.32	366.10 73.89	339.58 76.79	121.97 29.31	260.41 66.84	206.35 64.75	175.14 50.63
Profit Before Tax	11.55	15.82	36.21	31.46	18.18	27.22	8.57	23.89	23.11	18.43
Profit After Tax	9.45	14.13	24.39	21.09	10.64	18.33	5.22	15.84	7.65	16.43
Share Capital	27.20	24.73	24.73	24.73	23.00	23.00	23.00	23.00	20.00	20.00
Share Holders' Equity	105.00	99.63	91.68	77.17	63.50	55.73	43.15	41.38	30.14	25.50
Fixed Assets - Net	97.16	103.79	83.57	65.33	56.12	49.93	45.44	43.19	40.18	39.23
Total Assets	356.69	278.65	260.26	213.92	199.52	198.29	162.79	134.07	119.13	96.77
Dividend										
Cash	15%	25%	40%	30%	12.50%	25%	15%	20%	15%	0%
Stock	0%	10%	0%	0%	7.50%	0%	0%	0%	15%	0%
Ratios:										
Gross Profit	19.40%	18.96%	21.56%	21.04%	20.18%	22.61%	24.03%	25.67%	31.38%	28.91%
Profit Before Tax	2.05%	3.29%	7.25%	7.17%	4.97%	8.01%	7.03%	9.17%	11.20%	10.52%
Profit After Tax	1.68%	2.94%	4.89%	4.81%	2.91%	5.40%	4.28%	6.08%	3.71%	9.52%
Return To Shareholders										
R.O.EBefore Tax	11.00%	15.88%	39.50%	40.76%	28.63%	48.84%	19.88%	57.73%	76.68%	72.27%
R.O.EAfter Tax	9.00%	14.18%	26.61%	27.33%	16.76%	32.89%	12.10%	38.28%	25.37%	65.39%
E.P.SBefore Tax(Rs.)	4.25	5.82	14.64	12.72	7.90	11.83	3.73	10.38	11.55	9.21
E.P.SAfter Tax (Rs.)	3.48	5.20	9.87	8.53	4.63	7.97	2.27	6.89	3.82	8.34
Activity										
Sales To Total Assets	1.58	1.73	1.92	2.05	1.83	1.71	0.75	1.94	1.73	1.81
Sales To Fixed Assets	5.79	4.63	5.98	6.71	6.52	6.80	2.68	6.03	5.14	4.46
Liquidity/Leverage										
Current Ratio	1.19:1	1.35:1	1.28:1	1.21:1	1.17:1	1.17:1	1.24:1	1.27:1	1.16:1	1.08:1
Break up value										
per share	38.61	36.63	37.08	31.21	27.61	24.23	18.76	17.99	15.07	12.75
Long Term Debts To										
Equity (Times)	0.40	0.53	0.38	0.24	0.29	0.35	0.51	0.52	0.71	0.70
Total Liabilities	2.40	1.80	1.84	1.77	2.14	2.56	2.77	2.24	2.95	2.00
To Equity (Times)	2.40	1.80	1.84	1.//	2.14	2.36	2.11	2.24	2.95	2.80

### **CHAIRMAN'S REVIEW**

It is my pleasure to present to you the 35th Annual Report and review of performance of your company for the year ended 30 June 2001.

### THE ECONOMY

Pakistan's growth performance during the fiscal year 2000-01 suffered from an unprecedented drought. The

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situation engulfed the entire country causing serious damage to agriculture and consequently the overall economic growth.

GDP was targeted to grow by 4.5% with agriculture and manufacturing contributing 2.6% and 5.9% respectively. Real growth was, however, around 3%. Major contribution to GDP growth was by the manufacturing sector particularly the automobile and textile sectors. The greatest set back came from the agriculture sector, which declined to a negative 0.7%. Consequently, the value added in agriculture also registered a decline of 2.5% as against growth of 6.1% last year. Major crops like cotton, wheat, sugarcane, and rice also witnessed decline in production by 10.5%. Since agriculture, electricity and gas distribution account for almost 30% of the GDP, any significant decline in these sectors heavily affects the overall GDP growth. A positive achievement of the outgoing year, however, has been the lower inflation rate of 4.7% against the targeted rate of 6%. Another significant achievement of the year was the sharp reduction in the overall fiscal deficit of 5.3% or Ks. 185.7 bn. This is the lowest fiscal deficit over the last decade

The persistence of the large fiscal deficit associated with the build up of public debt has been the major source of macroeconomic imbalance in Pakistan. This legacy is attributed to a host of factors, chiefly leakage in revenue collection and widespread financial indiscipline with ineffective accountability. Frequent changes in the monetary and fiscal policies have created imbalances. Growing debt servicing over the years has also made the fiscal adjustment more difficult. Pakistan's public debt burden of Rs.3,198 bn is much higher than that of many developed and developing countries. However, with the government's multidimensional approach, one can hopefully look forward to better results!

IMF's acceptance of economic measures taken by the Government is no less an achievement, which facilitated another round of external debt rescheduling. The approval of the third tranche of US\$ 133 mn by IMF under the standby facility agreement also adds support to the lenders' confidence and growing satisfaction with the country's economic measures and their viability. Also the government's emphasis on the export target of US\$10.66 bn, an increase of 3.4% over last year's US\$10.31 bn will certainly help reduce the trade deficit of US\$1.52 bn.

In order to promote investment and achieve sustainable growth, the need of the hour is a stable macroeconomic environment where the key elements include low inflation, sustainable budget deficit, realistic exchange rates, appropriate real interest rates and consistency in economic, fiscal and other related policies.

#### THE INDUSTRY

The organised sector of the industry, for the second consecutive year showed a negative growth of 1.6% inspite of GDP growth of 2.6% and large scale manufacturing growth of 7.8%. This indicates the plight of the industry which will join the list of non-viable industries, unless Government takes corrective actions. The industry is over burdened with incidence of taxes. (Excise Duty 10%, Sales Tax 15% and 3% further tax, Custom Duty on raw material and other Federal and Provincial taxes). The multiple taxes puts the industry at a disadvantage vis-a-vis the un-organised sector of replaters and the under invoiced imports. Therefore, the demand of batteries and the growth in this sector is being catered for by the unorganised sector which is indicated by their growth of 17% in the year 2000 and an estimated similar growth in the year 2001. The sharp growth of the unorganised sector in the replacement market deprives the Government of significant revenue. The battery manufacturers had approached CBR, after the recommendation of the National Tariff Commission for withdrawal of Excise Duty in the Budget 2001-2002. No remedial measure was considered by the government.

On the other hand, the country has the capacity of producing about 2 mn batteries per annum in the organised sector, which is presently utilising about 50% of the installed capacity. There is fierce competition in the organised sector to utilise capacity resulting in the inability to increase prices for 3 years inspite of cost push in imported and local materials, electricity, gas and other local inputs.

#### OPERATIONAL RESULTS

The sales revenue for the year increased to Rs. 563.0 mn compared to Rs 480.8 mn in the preceding year, up by 17.1%.

Gross Profit improved from Rs.91.1 mn to Rs.109.2 mn up by 19.8% and as a ratio to sales it was 19.4% in current year, compared to 18.9% in the previous year.

The operating expenses were Rs.81.7 mn in current year, (includes Rs.14.0 mn export handling and other charges) compared to Rs.59.1 mn in the previous year and as a percentage to revenue 14.5% and 12.3% respectively. Negative growth in the industry created a fierce competition in the market, due to which the inflationary costs had to be absorbed by the company resulting in pressure on operating profit which was

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4.9% in the year under reporting as against 6.7% in the previous year.

Prudent working capital management enabled the company to contain the financial and other charges to Rs.19.2 mn as against Rs. 19.6 mn in the previous year: as a ratio to sales it was down to 3.4% from 4.1% of previous year.

The net profit before tax for the year was Rs 11.6 mn as compared to Rs.15.8 mn in the preceding year, and the profit after tax was Rs.9.5 mn as compared to Rs.14.1 mn in the preceding year. The profit after tax margin was 1.7% during the year as against 2.9% in the last year. The earning per share before tax for the current year was Rs.4.25 as compared to Rs.5.82 in the previous year. The book value per share stood at Rs.38.61 against Rs.36.63 in the previous year. The after tax return on equity was 9.0% compared to 14.2% in the last year.

The company contributed a sum of Rs.212.78 mn towards government exchequer on account of Custom Duty, Sales Tax, Excise Duty, Income Tax and other Government levies during the year.

The company had a major breakthrough in exports. Export sales revenue was Rs.55.5mm. The company is the largest exporter of lead acid batteries, thus, it is contributing to Government's efforts to enhance exports and earn valuable foreign exchange. In the export market, the product meets the international quality standard and is competitive in price. This enabled the company to utilise the capacity further. The short term finances for export of Rs. 48.5 mn and Rs.12.0 nm reported in the accounts for the year ending 30 June 2001 have been paid subsequently on realisation of export proceeds of Rs.49.2 mn which had been shown as export debtors.

#### HUMAN RESOURCES

The emphasis on human resource development is the hallmark of the Atlas Group of which your company is a constituent member. The Group Personnel Committee headed by the Chairman has continuously streamlined, improved and upgraded human resource policies so that the employees are motivated and rewarded according to their contribution in meeting the company's objectives.

As a result the total wage bill increased to Rs.70.69 mn during the year from Rs.42.01 mn during 1996 and sales per person also increased from Rs.1.121 mn in 1996 to Rs.2.070 mn in the year under review as shown in the following table:

In view of Group Policy of job rotation and to enhance opportunities and exposure for the employees, Mr. Syed Zamir Haider was transferred from Atlas Honda Ltd., a sister company to Atlas Battery Ltd., as General Manager Human Resources. Mr. Hussain Tabassum, General Manager Administration was transferred from the company to Allwin Engineering Industries Ltd., another Group company. To strengthen the Technical Division, Col (R) Shehzad Ahmed Khan was appointed as Manager Production.

The charter of demands has been settled for two years ending 31 December 2002. Consequently, working hours have been increased from 45 hours last year to 45.5 hours this year, resulting in increased capacity and productivity. As special recognition, Long Service Awards were given to 86 permanent employees.

#### FUTURE OUTLOOK

The battery industry remains under pressure due to several constraints, mainly the ever increasing fierce market competition, cost push resulting from inflationary input cost and progressive devaluation of the rupee aggregating to 23% during the reporting year alone, and the inability to raise prices to reflect these increased costs.

Current world economic scenario is expected to go into recession increasing the economic woes of the country. The replating and the import of underinvoiced goods will further damage the battery trade. In order to meet the situation, management has taken steps to improve quality, service, cost controls and productivity for the efficient operation of the company. However, having journeyed successfully through difficult years, your company looks forward to the future with greater determination in order to meet the challenges ahead.

(There is a world, beyond this world!)

#### ACKNOWLEDGEMENT

I thank the Board of Directors, Group Executive Committee members, management team and all members of the staff and workers of the company for their dedicated efforts and valuable contribution. I thank the Japan Storage Battery Company Ltd., our Joint Venture partner for their technical support and the CBA for their cooperation.

I am also thankful to the shareholders, banks and financial institutions, customers and vendors for the confidence reposed in us and the help and support extended to the company.

#### **DIRECTORS' REPORT**

The Directors have pleasure in presenting 35th Annual Report together with the Audited Accounts and Auditors Report thereon for the year ended 30 June 2001.

#### FINANCIAL RESULTS

The financial results are as follows:

	(Rupees in 000's)	
	2001	2000
Profit before taxation	11,550	15,824
Provision for taxation:		
Current year	6,204	2,825
Prior years	(4,14574)	(3,777)
Deferred	(4,154)	2,646
	2,097	1,694
Profit after tax	9,453	14,130
Unappropriated profit brought forward	428	952
	9,881	
Appropriations:		
Transfer to General Reserve	5,000	6,000
Transfer to reserves for issue of bonus shares		2,473
Proposed Cash Dividend @ 15% (2000: 25%)	4,080	6,181
	9,080	14,654
Unappropriated profit carried to Balance Sheet	801	428

#### DIVIDEND

The Directors are pleased to recommend a cash dividend of 15% (Rs. 1.50 per share) on the paid up capital of Rs. 27,197,500 as on 30 June 2001.

#### CHAIRMAN'S REVIEW

The Directors endorse the contents of the Chairman's Review, included in this report highlighting the activities of the company for the year under review.

#### PATTERN OF SHAREHOLDING

The pattern of shareholding as at 30 June 2001 is annexed to this report.

#### AUDITORS

The present auditors, Messrs. Hameed Chaudhri & Co., Chartered Accountants retired and being eligible offer themselves for reappointment.

For and on behalf of the

#### BOARD OF DIRECTORS

#### YUSUF H. SHIRAZI Chairman

Karachi: 14 November 2001

#### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed Balance Sheet of **ATLAS BATTERY LIMITED** as at 30 June 2001 and the related Profit and Loss Account, Cash Flow Statement and Statement of Changes in Equity, together with the notes forming part thereof, for the year then ended and we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We Conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) In our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984;
- (b) In our opinion:
- (i) the Balance Sheet and the Profit and Loss Account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
- (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
- (iii) the business conducted, investments made and expenditures incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the Balance Sheet, Profit and Loss Account, Cash Flow Statement and Statement of changes in Equity, together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984 in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2001 and of the profit, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 was deducted by the Company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

HAMEED CHAUDHRI & CO. CHARTERED ACCOUNTANTS

Karachi: 14 November 2001

# BALANCE SHEET AS AT 30 JUNE 2001

	Note	2001 Rupees	2000 Rupees
Share Capital			
Authorised capital			
3,000,000 Ordinary Shares of			
Rs. 10/- each		30,000,000	30,000,000
Issued, subscribed & paidup capital	3	27,197,500	24,725,000
Reserves & Unappropriated Profit			
Reserves	4	77,000,000	74,472,500
Unappropriated profit		801,372	428,067
		77,801,372	74,900,567
Shareholder's equity		104,998,872	99,625,567
Long Term Loans	5	25,788,890	35,640,346
Obligation Under Finance Lease	6	3,532,668	4,704,894
Deferred Liabilities			
Provision for gratuity	7	2,221,836	1,805,720
Deferred taxation	8	6,656,000	10,810,000
		8,877,836	12,615,720
Current Liabilities			
Short term financing	9	102,822,433	42,068,004
Current maturity of long term loans	10	9,644,444	8,543,506
Current maturity of obligations under finance lease Creditors, provisions, accrued charges	6	3,373,623	4,004,407
& other liabilities	11	87,362,896	62,445,033
Provision for taxation	12	6,204,000	2,825,000
Proposed dividend		4,079,625	6,181,250
		213,487,021	126,067,200
Contingent Liabilities/Commitments	13		
		356,685,287	278,653,727
		========	
The annexed notes form an integral part of the accounts	s.		
Fixed Capital Expenditure			
Operating fixed assets	14	97,161,380	103,790,453
Long Term Investment	15	3,821,850	3,821,850
Deferred Cost	16	322,514	
Long Term Deposits	17	1,124,655	914,655
Current Assets			
Stores, spares & tools	18	7,783,117	9,547,092
Stocks	19	118,269,149	91,584,255

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Trade debtors	20	72,511,779	26,028,684
Advances, deposits, prepayments	21	28,157,567	20,958,480
Trade & other deposits	22	5,112,974	4,209,089
Cash & bank balances	23	22,420,302	17,799,169
		254,254,888	170,126,769
		356,685,287	278,653,727

These financial statements have been approved by the Board of Directors on 14 November, 2001 and signed on its behalf by the following:

Aitzaz Shahbaz	Vazeer Ali	Yusuf H. Shirazi
Director	<b>Chief Executive Officer</b>	Chairman

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2001

	Note	2001 Rupees	2000 Rupees
Net Sales	24	562,961,713	480,814,175
Less: Cost of sales	25	453,765,667	389,669,725
Gross profit		109,196,046	91,144,450
Operating Expenses			
Administrative	26	17,773,006	16,020,701
Selling & distribution	27	, ,	43,126,794
		81,718,256	59,147,495
Operating profit		27,477,790	31,996,955
Miscellaneous income	28		3,403,968
			35,400,923
Other Charges			
Financial expenses	29		17,337,602
Workers' profit participation fund	11.2	607,695	
Workers' welfare fund	11.3	* * * *	336,474
Provision for diminution in value of investment			1,000,000
		19,230,999	19,577,242
Profit Before Tax		11,550,190	15,823,681
Taxation			
Current	12	6,204,000	2,825,000
Prior years		47,260	(3,777,256)
Deferred	8.2	(4,154,000)	2,646,000

Jammed Timuda Reports Timbedrenicom			
		2,097,260	1,693,744
Profit After Tax		9,452,930	14,129,937
Unappropriated profit brought forward		428,067	951,880
		9,880,997	15,081,817
Appropriations:			
Transfer to general reserve		5,000,000	6,000,000
Transfer to reserve for issue of bonus shares			2,472,500
Proposed dividend @ 15% (2000: 25%)		4,079,625	6,181,250
		9,079,625	14,653,750
Unappropriated profit carried forward to balance sheet		801,372	428,067
Basic Earnings Per Share	30	3.48	5.20

The annexed notes form an integral part of these accounts.

Aitzaz Shahbaz	Vazeer Ali	Yusuf H. Shirazi
Director	Chief Executive Officer	Chairman

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2001

	Note	2001 Rupees	2000 Rupees
Cash (used in)/from operating activities	31	(11,235,263)	24,975,109
Return on investments and servicing of finance			
Mark-up/interest paid		(14,627,057)	(13,679,523)
Financial charges on leased assets paid		(1,482,431)	(1,806,267)
Dividend received		1,622,610	946,523
Dividend paid		(6,076,326)	(9,699,922)
Net cash (used in) return on investments			
and servicing of finance		(20,563,204)	(24,239,189)
Taxation			
Taxes paid (including tax deducted at source)		(7,125,184)	(5,559,153)
Investing activities			
Fixed capital expenditure		(6,183,818)	(33,064,155)
Software license fee paid		(645,028)	
Sale proceeds of fixed assets			3,188,436
Net cash (used in) investing activities		(3,779,117)	(29,875,719)
Net cash (used in) before financing activities		(42,702,768)	(34,698,952)

2			
Loan received			26,000,000
Increase in short term borrowings		60,754,429	16,098,886
Repayment of loans / redeemable capital		(8,750,518)	(3,793,121)
Repayment of obligations under finance lease		(4,470,010)	(5,001,063)
(Increase) in long term deposits		(210,000)	(40,000)
Net Cash from financing activities		47,323,901	33,264,702
Increase/(Decrease) in cash & cash equivalents	32	4,621,133	(1,434,250)

The annexed notes form an integral part of these accounts.

Aitzaz Shahbaz	Vazeer Ali	Yusuf H. Shirazi
Director	Chief Executive Officer	Chairman

# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED 30 JUNE 2001

	Share Capital	General Reserve	Reserve for issue of	Unappropriated Profit	Total
			bonus shares		
	Rupees	Rupees	Rupees	Rupees	Rupees
Year ended 30 June 2000					
Balance as at 30 June 1999	24,725,000	66,000,000		951,880	91,676,880
Profit for the year after taxation				14,129,937	14,129,937
Final cash dividend				(6,181,250)	(6,181,250)
Transferred during the year		6,000,000	2,472,500	(8,472,500)	
Balance as at 30 June 2000	24,725,000	72,000,000	2,472,500	428,067	99,625,567
Year ended 30June 2001					
Balance as at 30 June 2000	24,725,000	72,000,000	2,472,500	428,067	99,625,567
Profit for the year after taxation				9,452,930	9,452,930
Proposed dividend				(4,079,625)	(4,079,625)
Transferred during the year	2,472,500	5,000,000	(2,472,500)	(5,000,000)	
Balance as at 30 June 2001	27,197,500	77,000,000		801,372	104,998,872

The annexed notes form an integral part of the accounts.

Aitzaz Shahbaz	Vazeer Ali	Yusuf H. Shirazi
Director	Chief Executive Officer	Chairman

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30 JUNE 2001

#### 1. THE COMPANY AND ITS OPERATIONS

The company was incorporated as a public limited company on 19 October 1966 and its shares are quoted on Karachi and Lahore Stock Exchanges in Pakistan. The company is engaged in manufacture and sales of

automotive and motorcycle batteries. Its registered office is at Karachi with branches at Lahore, Multan, Rawalpindi, Faisalabad, Sahiwal and Sukkur. The Company employed 272 employees during the year (2000: 276)

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### 2.01 Basis of preparation

These accounts have been prepared in accordance with the provisions of the Companies Ordinance, 1984, International Accounting Standards and Interpretations of the Standing Interpretation Committee as applicable in Pakistan. The principal accounting policies adopted remained unchanged from the corresponding year and are set out below.

#### 2.02 Accounting convention

These accounts have been prepared under the historical cost convention except as modified by foreign exchange difference as stated in Note 2.05 and 2.09.

#### 2.03 Employees' Benefits

#### **Defined Benefit Plan**

The Company operates an unfunded gratuity scheme for its non-management staff and permanent workers under Union Agreement. Provision has been made annually to cover the obligation under the scheme at the rate of eight (8) days wages for each completed year of service.

#### **Defined Contribution Plan**

The Company operates a recognized provident fund scheme for its employees. Equal monthly contributions at the rate of 11 percent of the basic salary are made to the fund both by the Company and employees.

#### **Employees' Compensated Absences**

The Company provides absences accumulated by its employees in accordance with International Accounting Standard (IAS) 19, 'Employees Benefits' (revised 1998).

#### 2.04 Taxation

#### Current

The charge of current tax is based on the results for the year as adjusted for items which are non-assessable or disallowed. It is calculated using applicable tax rates after taking into account available tax credits, if any, or one half percent of turnover, whichever is higher.

#### Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of temporary timing differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable income. Deferred tax is calculated at the applicable tax rates.

#### 2.05 Fixed assets and depreciation

#### Owned assets

Fixed Assets other than leasehold land are stated at cost less accumulated depreciation. Leasehold land and capital work in progress are stated at cost. Cost in relation to plant and machinery signifies historical cost and exchange differences in respect of foreign currency loan utilised for acquisition thereof.

Fixed assets (including leased assets) other than leasehold land are depreciated on a reducing balance basis, without considering extra shift workings, at the annual rates of 10 percent to 20 percent of written down values depending upon the class of assets. Depreciation on computer and accessories is calculated on straight line method. Full year's depreciation is charged on additions during the year while no

depreciation is charged on assets deleted during the year. The exchange differences, if any relating to plant and machinery at the end of each year is amortised at the normal rates of depreciation.

Normal repairs and maintenance are charged to income as and when incurred. Major repairs and renewals are capitalised. Gain or loss on disposal of fixed assets is included in the profit and loss account.

#### **Change in Accounting Estimates**

The Company has revised depreciation method and rate in respect of 'Computer & Accessories' with effect from accounting year ended 30 June 2001.

Previous Basis Revised Basis

Computer & Accessories 10% on Written down value 30% on Straight line method

#### Leased assets

Assets held under finance leases are recognized as assets of the Company at the lower of present value of minimum lease payments and fair value at the date of acquisition. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation. Finance costs, which represent the difference between the total leasing commitments and the fair value of the assets acquired, are charged to the income statement over the term of the relevant lease so as to produce a constant periodic rate of charge on the remaining balance of the obligations for each accounting period.

#### 2.06 Long Term Investments

Long term investments are stated at cost less Provision for diminution in value, if any.

#### 2.07 Stores, Spares and Loose Tools

These are valued at average cost. Items in transit are stated at cost accumulated to balance sheet date.

#### 2.08 Stocks-in-Trade

Stocks of Raw, Packing Materials & Components, Work in process and Finished goods are valued at lower of cost or net realisable value. Cost in relation to work in process and finished goods represents direct cost of materials, wages and appropriate manufacturing overheads. In case of finished goods at regional and zonal offices cost also includes related excise duty. Items in transit are stated at cost accumulated to the balance sheet date.

Net realizable value represents the estimated selling price less all estimated costs to completion and cost to be incurred in marketing, selling and distribution. Goods in transit are valued at cost accumulated to the balance sheet date.

#### 2.09 Foreign Currency Translation

Transactions in foreign currencies are initially recorded at the rates of exchange ruling on the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated into rupees at the exchange rates prevailing on the balance sheet date. In order to hedge its exposure to foreign exchange risks, the company enters into forward exchange contracts. Such transactions are translated at contracted rates. Exchange gains or losses on translation of foreign currency loans utilized for the acquisition of plant and machinery are included in the cost of plant and machinery. All other exchange differences are included in the income.

#### 2.10 Revenue Recognition

Sales of goods are recorded when goods are delivered and title has passed on to the customers.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the interest rate applicable.

Dividend income from investments is recognized when the company's rights to receive payment have been established.

#### 2.11 Borrowing Cost

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are dealt with income in the period in which they are incurred.

#### 2.12 Deferred Cost

Software development cost / License fee is amortized over a period of two years.

#### 2.13 Provisions

Provisions are recognised when the company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made.

#### 2.14 Warranty

The company recognizes the estimated liability to repair or replace products still under warranty at the balance sheet date. This provision is calculated based on past history of the level of repairs and replacements.

#### 2.15 Financial Instruments

#### Financial assets

The company's principal financial assets are cash & bank balances, trade debtors, trade and other deposits, advances, deposits, long term deposits and long term investment.

#### Trade debtors

Trade debtors are stated at their nominal value as reduced by appropriate allowances for estimated irrecoverable amounts, if any.

#### Financial liabilities

Financial liabilities are classified according to the substance of the contractual arrangements entered into. Significant financial liabilities include long term loans, finance lease obligations, short term financing, creditors & other liabilities and proposed dividend.

#### 2.16 Presentation

Figures in these accounts have been rounded off to the nearest rupee. Corresponding figures have been rearranged, wherever necessary, for the purpose of comparison.

	Note	2001	2000
		Rupees	Rupees
3. ISSUED, SUBSCRIBED & PAID-UP SHARE CA Ordinary shares of Rs. 10/- each	PITAL		

1,300,000 Fully paid-up in cash 1,419,750 Issued as fully paid bonus shares (2000: 1,172,500)	13,000,000 14,197,500	13,000,000 11,725,000
2,719,750 (2000: 2,472,500)	27.197.500	24.725,000
======================================	========	=======================================

#### 4. RESERVES

General Reserve 4.1 77,000,000 72,000,000

4.2		2,472,500
		74,472,500
	5,000,000	6,000,000
		72,000,000
	2 472 500	
		2,472,500
		2,472,500
	2 472 500	
	2,472,500	
		2,472,500
5.1		207,012
	8 888 890	
5.3		
	25,788,890	
	106.071	701 550
	400,074	
		406,074
		199,062
	<del></del>	207,012
	12 222 220	20,000,000
	4,444,444	2,222,222
		17,777,778
		4,444,444
		13,333,334
	5.1 5.2	77,000,000 =============================

<sup>(</sup>a) The company has arranged term finance facility of Rs. 20.0 million from Atlas Investment Bank Limited, (an associated undertaking) on mark-up basis for financing the project cost for expansion

of production facilities. The amount utilized represents the 'sale price' of the agreement with the corresponding 'repurchase price' of Rs. 37.282 million at a mark-up of 18 percent (2000-21 percent) per annum.

- (b) The 'repurchase price' is repayable in 9 half yearly installments commencing from 30 June, 2000.
- (c) The finance is secured against first mortgage on immovable properties and a first charge by way of hypothecation of all fixed assets, plant and machinery ranking parri passu with the existing charge by way of mortgage in favour of NDFC; and
- (d) a demand promissory note in favour of Atlas Investment Bank Limited.

#### 5.3 Habib Bank Limited

Balance at beginning of year Disbursed during the year	26,000,000	26,000,000
Less: Repaid during the year	26,000,000 3,900,000	26,000,000
Less: Due within the following twelve months	22,100,000 5,200,000	26,000,000 3,900,000
Balance at end of the year	16,900,000	22,100,000

- (a) The company has arranged demand finance facility of Rs. 26.0 million from Habib Bank Limited on mark-up basis for financing the project for expansion of production facilities. The amount utilized represents the 'sale price' of the agreement with the corresponding 'repurchase price' of Rs. 44.566 million which includes cushion period mark-up of Rs. 2.543 million. The cushion period mark-up will be refunded on prompt payment. The repayment schedule has been calculated on the basis of floor rate i.e., 17 percent per annum and is subject to revision with the variance of mark-up rate upto cap of 19 percent per annum.
- (b) The 'repurchase price' is repayable in 20 quarterly installments commencing from 16 October, 2000 and ending on 16 July 2005
- (c) The finance is secured against first pari passu charge on fixed assets of the company.

#### 6. OBLIGATION UNDER FINANCE LEASE

Balance at beginning of year	8,709,301	11,436,364
Assets acquired under finance lease during the year	2,667,000	2,274,000
	11,376,301	13,710,364
Less: Repaid during the year	4,470,010	5,001,063
	6,906,291	8.709.301
Less: Due within the following 12 months	3,373,623	4,004,407
Balance at end of the year	3,532,668	4,704,894
•	=========	

- (a) The Company has entered into lease agreements with At as Lease Limited (associated undertaking) for motor vehicles, moulds and plant & machinery.
- (b) The lease rentals which include finance charges at the rate of 14% to 18% per annum are payable in

(c) The future minimum lease payments to which the Company is committed under the agreements are due as follows:-

Payable within 2001 - 2002 Payable within 2003 - 2005		5,235,197 5,502,355
	8,376,684	10,737,552
Less: Finance charges allocated to future periods	1,470,393	2,028,251
		8,709,301
Classified as under:		
Long Term Obligation under finance lease	3 532 668	4,704,894
Current obligation under finance lease		4,004,407
	6,906,291	8,709,301 ======
7. PROVISION FOR GRATUITY		
Balance at beginning of year	1.805.720	1,498,711
Add: Provision for the year		362,253
	2,288,933	1,860,964
Less: Payments during the year		55,244
Balance at end of the year		1,805,720
		=======

### 8. DEFERRED TAXATION

# 8.1 The liability for deferred taxation comprises of timing differences relating to:

Deferred credit arising in respect of Accelerated tax depreciation allowances Finance lease rentals	10,260,000 913,000	10,411,000 1,024,000
	11,173,000	11,435,000
Deferred debit arising in respect of		
Provision for gratuity	(778,000)	(625,000)
Provision for diminution in value of investment	(350,000)	
Other provisions	(3,389,000)	
	(4,517,000)	(625,000)
	6,656,000	10,810,000

# 8.2 The movement for the year in the Company's

#### deferred tax position was as follows:

Balance at beginning of year	10,810,000	8,164,000
(Decrease)/Increase in Deferred Tax Liabilities (Increase) in Deferred Tax Assets	(262,000) (3,892,000)	2,776,425 (130,425)
(Reversal)/Charge during the year	(4,154,000)	2,646,000
Balance at end of the year	6,656,000	10,810,000

8.3 Deferred taxation for the current year has been accounted for at a tax rate of 35% which is applicable from the accounting year ending 30 June 2002.

#### 9. SHORT TERM FINANCING

#### Secured:

Running finances from Banks	9.1	42,322,433	42,068,004
Export re-finance	9.2	48,500,000	
Short term finance	9.3	12,000,000	
		102,822,433	42,068,004

- 9.1 The Company has credit facilities upto an aggregate of Rs.80.0 million (2000 Rs. 50 million) which are secured against pledge/hypothecation of stocks and charge on receivables. The rate of mark-up is 13.5% to 14.25%. (2000-13.8% to 14.05%).
- 9.2 The Company has obtained export re-finance facility upto an aggregate of Rs. 48.50 million (2000: Nil) against export letter of credit. The rate of mark-up is 9% to 10.5% per annum. The export re-finance was repaid subsequent to the balance sheet date.
- 9.3 The Company has arranged term finance facility of Rs.12.00 million from Atlas Investment Bank Limited (an associated undertaking) on mark-up basis. The amount utilised represent the 'sale price' of the agreement with the corresponding 'repurchase price' of Rs. 13,583,342 subject to rebate in mark up of Rs. 1,104,658 if the lump sum amount is paid on due date.

The 'repurchase price' is repayable in lump sum amount on 13 July 2001. The loan has been re-paid subsequent to the balance sheet date.

The finance is secured against registered charge on fixed assets of the Company; and

a demand promissory note in favour of Atlas Investment Bank Limited.

	Note	2001 Rupees	2000 Rupees
10. CURRENT MATURITY OF LONG TERM LO	DANS		
N.D.F.C.			199,062
Atlas Investment Bank Limited		4,444,444	4,444,444
Habib Bank Limited		5,200,000	3,900,000
		9,644,444	8,543,506
			========

#### 11. CREDITORS, PROVISIONS, ACCRUED

1	$^{\mathbf{H}}$	٨	D	C	FC	R,	$\mathbf{O}'$	TE	F	D.	TI	ΙΛ.	R	TT	T	ГT	F	C	

CHARGES & OTHER LIABILITIES			
Trade Creditors		24,679,973	10,380,946
Accrued expenses	11.1	43,120,207	34,296,103
Customers' Credit Balances		1,036,885	622,292
Interest/Markup on Bank Loans -secured		3,601,637	2,193,689
Lease finance charges payable		110,812	
Sales tax payable		6,591,978	6,032,327
Workers' Profit Participation Fund	11.2	734,703	1,446,136
Workers' Welfare Fund	11.3	366,287	542,139
Tax deductions		19,167	15,159
Unclaimed dividend	11.4	928,640	823,716
Other liabilities		6,172,607	6,092,526
		87,362,896	62,445,033
		========	

11.1 Accrued expenses include Rs. 2,822,490 (2000 - Rs. 37,401) payable to associated undertaking.

11.2 Workers'	' Profit	Participation	Fund
---------------	----------	---------------	------

1112 Workers Trong Turkerpusion Turk		
Balance at beginning of year	1,446,136	2,244,836
Add: Interest credited on fund utilised		
in the Company's business	127,008	542,970
	1,573,144	2,787,806
Less: Payment made during the year	1,446,136	2,244,836
	127,008	542,970
Contributions for the year @ 5%	607,695	903,166
Balance at end of the year	734,703	1,446,136
·	========	========

The Company retains the allocation to this fund for its business operations till the amount is paid to the fund together with interest at the prescribed rates under the Act.

### 11.3 Workers' Welfare Fund

11.3 Workers' Welfare Fund		
Balance at beginning of year	542,139	775,423
Less: Payment made during the year	171,874	569,758
	370,265	205,665
Add: Provision for the year	366,287	336,474
Adjusted during the year	(370,265)	
	(3,978)	336,474
Balance at end of the year	366,287	542,139
11.4 Unclaimed dividend		
Unclaimed dividend	900,028	798,806
Unclaimed bonus fractions	28,612	24,910
	928,640	823,716

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<b>12. PROVISION FOR TAXATION</b> Balance at beginning of year		2,825,000	10,986,975
		,,	.,,
Add: Provision made during the year		6 204 000	2.825.000
Current year Prior year		6,204,000	2,825,000 (3,777,256)
Thor year			(3,777,230)
		6,251,260	(952,256)
		9,076,260	10,034,719
Less: Payment during the year		2,872,260	7,209,719
Balance at end of the year			2,825,000
12.1 The charge for the year can be reconciled to the p	rofit per the pr	ofit and loss account	as follows:
Profit before tax		11,550,190	15,823,681
Tax at the income tax rate of 33%			5,221,815
Surcharge on income tax at the rate 5%		, ,	261,091
Tax at the applicable rate on accounting profit Tax effect of expenses that are not deductible in		4,002,141	5,482,906
determining taxable profit		(1,439,501)	266,371
Effect of difference in tax rates under normal assessment and presumptive tax regime		(102,153)	
Effect of difference at the rate of 29.4 % in tax			
rates for dividend income Effect of difference at the rate of 0.35 % in tax rates		(477,047)	(278,277)
considered for deferred and current taxation purpo	8.300	66,560	
T. I.			
		2,050,000	
Tax charge for the year			=======
Current		6,204,000	2,825,000
Deferred	8.2	(4,154,000)	
		2,050,000	5,471,000
			=======
13. CONTINGENT LIABILITIES / COMMITME! Confirmed letters of credit	NTS		
Relates to Raw material		22,654,149	22,600,900
Relates to Store, spares and tools		1,703,626	
Guarantees issued by the Banks on behalf of the Company		3,900,120	1,898,508
Indemnity Bonds issued by			
Insurance Company (Associated Undertaking)		7,995,000	5,614,000
		, <b>,</b>	, ,
Commitment for acquisition of Property, Plant and Equ	uipment	582,700	

Commitment for Future Sales Contracts to Institutions

48,459,544

#### 14. STATEMENT OF OPERATING FIXED ASSETS

(Amount in Rupees)

		Cos	t			Depreci	ation		Written	
Particulars	1 July 2000	Additions	Disposals	30 June 2001	1 July 2000	Charge for the year	(Disposal)/ Transfers	30 June 2001	down value 30 June 2001	Rate %
Owned Assets										
Leasehold land	435,238			435,238					435,238	
Building on leaseh01d land	28,440,388	85,000		28,525,388	11,679,834	1,684,555		13,364,389	15,160,999	10
Plant & machinery	92,128,653	3,465,926		95,594,579	44,636,558	4,997,575	982,273	50,616,406	44,978,173	10
Electric installations	1,349,635			1,349,635	738,262	61,137		799,399	550,236	10
Air conditioners	2,468,849			2,468,849	903,791	156,506		1,060,297	1,408,552	10
Gas installations	135,073			135,073	105,758	2,932		108,690	26,383	10
Furniture & fixtures	2,786,863	82,000		2,868,863	1,036,645	183,222		1,219,867	1,648,996	10
Office equipments	1,448,612	40,870		1,489,482	919,919	56,956		976,875	512,607	10
Laboratory equipments	2,719,830			2,719,830	1,152,672	156,716		1,309,388	1,410,442	10
Vehicles	9,049,937	5,307,516	4,442,918	9,914,535	3,921,059	1,430,617	(2,333,489) 1,173,878	4,192,065	5,722,470	20
Fork lifters	2,072,196			2,072,196	1,584,785	97,482		1,682,267	389,929	20
Moulds dies & jigs	28,937,483	1,441,518		30,379,001	16,607,554	1,377,145		17,984,699	12,394,302	10
Fact0ry equipments	1,905,286			1,905,286	1,360,133	54,515		1,414,648	490,638	10
Workshop equipments	149,749			149,749	121,913	2,784		124,697	25,052	10
Computers & Accessories	4,097,722	754,524	103,680	4,748,566	1,231,559	1,067,840	(42,458)	2,256,941	2,491,625	30
	178,125,514	11,177,354	4,546,598	184,756,270	86,000,442	11,329,982	(2,375,947) 2,156,151	97,110,628	87,645,642	
Leased Assets										
Plant & machinery	2,856,274		2,856,274		982,273		(982,273)			10
Vehicles	11,033,112	2,667,000	2,137,262	11,562,850	4,439,148	1,659,516	(1,173,878)	4,924,786	6,638,064	20
Moulds	2,800,000			2,800,000	758,800	204,120		962,920	1,837,080	10
Laboratory equipment	1,586,030			1,586,030	429,814	115,622		545,436	1,040,594	10
	18,275,416	2,667,000	4,993,536	15,948,880	6,610,035	1,979,258	(2,156,151)	6,433,142	9,515,738	
2001	196,400,930	13,844,354	9,540,134	200,705,150	92,610,477	13,309,240	(4,532,098) 2,156,151	103,543,770	97,161,380	
2000	166,444,398	40,885,556	10,929,024	196,400,930	83,801,676	13,179,780	(4,370,979)	92,610,477	103,790,453	
			========							

### 14.1 Disposal of fixed assets:

(Amount in Rupees)

				a .	<b>D</b> 0.7		(Amount in Kupee
Particulars	Cost	Accumulated Depreciation	W.D.V.	Sales Proceeds	Profit/ (Loss)	Particulars	of Purchasers
Vehicles:					Negot	tiation/Company Policy	,
Motor Cycle CG125	66,375	23,895	42,480	42,480	0 Mr. A	bdul Majid	Ex-Employee
Motor Cycle CD 70	52,931	31,250	21,681	52,931	31,250 Mr. M	Iohd. Iqbal	Employee
Motor Cycle CD 70	55,379	32,696	22,683	55,379	32,696 Mr. N	oorullah Siddiqui	Employee
Motor Cycle CD 70	55,379	32,696	22,683	55,379	32,696 Mr. Sa	aid Aleem	Employee

Battery Limited - Annual Reports - PakSearch	n.com					
Motor Cycle CD 70	61,300	22,068	39,232	61,300	22,068 Mr. Mohd. Ashraf	Ex-Employee
Motor Cycle CD 70	58,270	34,403	23,867	58,270	34,403 Mr. Shaukat Ali	Employee
Motor Cycle CD 70	54,700	36,776	17,924	54,700	36,776 Mr. Maqsood Ahmed	Ex-Employee
Motor Cycle CD 70	56,087	33,113	22,974	56,087	33,113 Mr. Asim Ali Khan	Employee
Motor Cycle CD 70	55,379	32,697	22,682	55,379	32,697 Mr. Shafiullah	Employee
Motor Cycle CD 70	55,379	32,697	22,682	55,379	32,697 Mr. Nazir Ahmed	Employee
Motor Cycle CD 70	58,270	34,403	23,867	58,270	34,403 Mr. Rafiq	Employee
Motor Cycle CD 70	65,699	38,789	26,910	65,699	38,789 Mr. Ghalib Hussain	Employee
Motor Cycle CD 70	65,699	38,789	26,910	65,699	38,789 Mr. Mohd. Nadeem	Employee
Motor Cycle CD 70	67,351	39,764	27,587	67,351	39,764 Mr. Maroof	Employee
Motor Cycle CD 70	58,000	20,880	37,120	58,000	20,880 Mr. Hamid Raza	Ex-Employee
Motor Cycle CD 70	54,700	36,776	17,924	54,700	36,776 Mr. Meer Ahmed	Ex-Employee
Motor Cycle CD 70	62,000	12,400	49,600	60,000	10,400 Insurance claim received from	
,					Company Limited (Associated	
Motor Cycle CD 70	29,160	24,757	4,403	12,093	7,690 Mr. Saleem Ahmed	Employee
Motor Cycle CD 70	57,272	27,949	29,323	57,272	27,949 Mr. Yaseen	Employee
Motor Cycle CD 70	57,272	27,949	29,323	57,272	27,949 Mr. Mehboob Alam	Ex-Employee
Motor Cycle CD 70	57,272	27,949	29,323	57,272	27,949 Mr. M. Mushtaque	Ex-Employee
Motor Cycle CD 70	56,087	33,113	22,974	56,087	33,113 Mr. Mohd. Sadiq	Employee
Motor Cycle CD 70	57,272	27,949	29,323	57,272	27,949 Mr. Sultan Haider	Employee
Motor Cycle CD 70	56,315	27,481	28,834	56,315	27,481 Mr. Mehboob Ahmed	Ex-Employee
Honda Civic	750,922	443,344	307,578	286,720	(20,858) Mr. Saiful Rehman Khawaja	Ex-Employee
Honda City	563,000	274,744	288,256	308,390	20,134 Mr. Ayaz Fahim	Ex-Employee
Motor Cycle CD 70	58,270	34,403	23,867	58,270	34,403 Mr. Hashmat Ali Khan	Employee
Motor Cycle CD 70	57,272	27,949	29,323	57,272	27,949 Mr. Sohail Rana	Ex-Employee
Motor Cycle CD 70	62,000	12,400	49,600	62,000	12,400 Mr. Shafiq A. Khan	Ex-Employee
Motor Cycle CD 70	58,683	34,646	24,037	58,683	34,646 Mr. Mohd. Ali	Employee
Motor Cycle CD 70	57,975	34,229	23,746	57,975	34,229 Mr. Said Akber	Employee
Motor Cycle CD 70	57,272	27,949	29,323	57,272	27,949 Mr. Akber Qureshi	Employee
Motor Cycle CD 70	55,379	32,697	22,682	55,379	32,697 Mr. Sherzada	Employee
Motor Cycle CD 70	55,832	32,964	22,868	55,832	32,964 Mr. Aslam	Employee
Motor Cycle CD 70	62,000	12,400	49,600	60,000	10,400 Insurance claim received from	1 *
	,,,,,,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Co. Ltd. (Associated Undertaki	
Motor Cycle CD 70	69,750	13,950	55,800	55,800	0 Insurance claim receiveable fro	=
					Co. Ltd (Associated Undertakir	ng)
Suzuki Mehran	296,000	144,448	151,552	151,552	0 Mr. Khalid Manzoor	Employee
Suzuki Margalla	527,340	311,342	215,998	215,998	Mr. Shafiq Baig	Employee
Honda Civic	337,675	164,785	172,890	175,000	2,110 Dr. Imran Waheedna R-16/2, 11	
					Phase I, DHA, Karachi	
Computer	103,680	42,458	61,222	3,000	(58,222) Mr. Anwar	
•					498 Block R Model Town, Lah	ore
	4,546,598	2,375,947	2,170,651	3,049,729	879,078	
	=======	=======	=======	=======================================	=======	
LEASED ASSETS						
PLANT & MACHINERY			40-10-	4.0-4.0-1		
Dyna Power	2,856,274	982,273	1,874,001	1,874,001		
VEHICLES:						
Honda Civic	750,922	443,344	307,578	307,578		
Honda City	563,000	274,744	288,256	288,256		
Suzuki Mehran	296,000	144,448	151,552	151,552	Transferred to 'Owned Assets' of	on the expiry of Lease terms
Suzuki Margalla	527,340	311,342	215,998	215,998		
-						

	4,993,536 ======	2,156,151	2,837,385	2,837,385	
		Note	2001	2000	
14.2 Depreciation for the year has b	100m		Rupees	Rupees	
apportioned as follows:	een				
Cost of goods manufactured			11,555,167	11,503,274	
Administrative expenses			1,031,818	919,562	
Selling & distribution expenses			722,255	756,944	
			13,309,240	13,179,780	

\_\_\_\_\_

14.3 Moulds for containers and lids costing Rs. 9,643,000 (2000 - Rs. 9,643,000) included in the moulds, dies & jigs are held by Pak Polymer (Private) Limited, Bombal Plastic Industries, Paramount Moulding Service, DICOM Industries Limited and Novoplast Custom Moulders under agreements executed by the Company with them for use of these moulds for manufacturing containers and lids for the Company.

#### 15. LONG TERM INVESTMENT

### Associated undertaking (Listed)

Atlas Honda Limited			
270,435 ordinary shares of Rs. 10 each	15.1	3,821,850	3,821,850
Market value Rs. 6,760,875 (2000 - Rs. 5,205,874)			

Other (Unlisted) Arabian Sea Country Club Limited 100,000 ordinary shares of Rs. 10 each (Name of Chief Executive Mr. Aslam Mohsin Ali Break-up value on the basis of audited accounts for the year ended June 30, 2000 Rs. Nil (2000 - Rs. NIL) per share Auditor: Sidat Hyder Qamar & Co. 1,000,000 1,000,000 Less: Provision for diminution in investment (1,000,000)(1,000,000)\_\_\_\_\_ 3,821,850 3,821,850

15.1 Investment in associated undertaking is stated at cost. Had the equity method been applied, the total profit for the year would have increased by Rs. 1.100 million (2000 - Rs. 0.574 million) while the unappropriated profit brought forward would have been higher by Rs. 7.962 million (2000 - Rs. 7.388 million) and long term investment would have increased by Rs. 8.116 million (2000 - Rs. 7.016 million)

#### 16. DEFERRED COST

Software License Fee Amorization thereon	645,028 322,514	
	322,514	

#### 17. LONG TERM DEPOSITS

ry Limited - Annual Reports - PakSearch.com			
Utility & other deposits		1,124,655 ======	914,655 =====
18. STORES, SPARES & TOOLS			
General stores (average cost)		2,762,852	3,353,826
Tools (average cost)		88,127	27,139
Spare parts (average cost)		4,918,616	6,158,592
Spare parts in transit (at accumulated cost)		13,522	7,535
		7,783,117	9,547,092
		=======	
19. STOCKS Raw materials, packing materials			
& Components (average cost)		32,460,404	28,379,119
Work in process (average cost)		18,970,903	
Finished goods (average cost)		, ,	44,580,658
Goods in transit (at accumulated cost)			5,232,450
		118,269,149	91,584,255
		========	
20. TRADE DEBTORS			
Unsecured - considered good			
Export debtors	20.1	49,243,576	
Local debtors	20.2	23,268,203	
		72,511,779	
		========	

20.1 The export debtors were realised subsequent to the balance sheet date.

 $20.2\ This$  includes Rs.  $634,907\ (2000$  - Rs. 441,968) due from associated undertaking (Honda Atlas Cars (Pakistan) Limited). The maximum amount due from associated undertaking (Honda Atlas Cars (Pakistan) Limited) at the end of any month was Rs.  $3,493,171\ (2000$  - Rs. 3,451,789).

#### 21. ADVANCES, DEPOSITS & PREPAYMENTS

Unsecured - considered good			
Loan to staff and workers		359,156	111,994
Advances to staff for expenses		5,525	155,125
Advances to suppliers		285,091	427,431
Advances to others		269,086	130,100
Tax deducted at source		17,530,110	13,277,186
Income tax refundable		96,416	
Excise duty & sales tax refundable	21.1	6,152,410	6,152,410
Prepayments	21.2	455,354	704,234
Insurance claims receivable	21.3	1,820,916	
Dividend receivable (associated company)		1,081,740	
Other receivables		101,763	
		28,157,567	20,958,480

21.1 The Central Excise and Land Customs has raised demand for Central Excise Duty and Sales Tax on Lead

Oxide in 1988. On appeal filed by the Company against the order of the adjudicating officer the Collector Appeals remanded the case for denovo consideration in 1991. The case remained pending since 1991. During the year 2000, the Additional Collector issued notice for the recovery of the outstanding amount. The Company paid Rs. 6.152.410 for the Central Excise Duty and Sales Tax under protest under amnesty scheme and requested for the early hearing of the case. The Collector Adjudication. Collector of Customs, Sales Tax and Central Excise Duty (Adjudication) Karachi III, held the demand raised as illegal. The Department has filed appeal against the Collector's order which is pending.

- 21.2 Prepayments include insurance premium of Rs. 377,854 (2000 Rs. 701,234) paid to associated undertakings (Muslim Insurance Company Limited).
- 21.3 Insurance claims include receivable from Muslim Insurance Company Limited, an associated undertaking amounting to Rs. 1,632,427 (2000: Nil)

Note	2001	2000
	Rupees	Rupees
	3,885,431	3,387,324
	764,340	659,940
	463,203	161,825
	5,112,974	4,209,089
	109,745 15,805,587	,
23.1	3,107,500	1,110,000
	3,397,470	1,818,987
	22,420,302 ======	17,799,169 =====
		3,885,431 764,340 463,203 5,112,974 =======  109,745 15,805,587  23.1 3,107,500 3,397,470

23.1 PLS Term Deposit is under lien of bank for guarantee issued on behalf of the Company.

#### 24. SALES

24. SALES			
Export Sales		55,537,436	
Local sales	24.1	507,424,277	480,814,175
		562,961,713	480,814,175
			========
24.1 Local sales (at dealers' net prices)	24.2	615,873,944	564,985,506
Less: Incentive, discount		34,166,202	14,301,110
Excise duty		74,283,465	69,828,054
Excise duty and sales tax for prior years			42,167
		108,449,667	84,171,331
		507,424,277	480,814,175
		========	

24.2 Local sales have been recorded after deducting sales tax Rs. 103.43 million (2000 - Rs. 96.92 million)

	C	`	
25. COST OF SALES			
Stock at beginning of year		44,580,658	38,048,840
Cost of goods manufactured	25.1	458,345,985	
		502,926,643	
Stock at end of the year		49,160,976	44,580,658
		453,765,667 ======	389,669,725
25.1 Cost of goods manufactured			
Work in process at beginning of year		13,392,028	15,519,870
Raw materials, packing materials			
& Components consumed	25.2	304,026,193	255,982,548
Salaries, wages & benefits		49,460,443	42,961,140
Stores consumed		26,425,998	26,321,677
Fuel, power & water		35,539,032	23,222,293
Insurance		3,038,049	2,115,636
Rents, rates & taxes			
Repair & maintenance		1,145,749	873,592 5 366 540
•		4,570,175	5,366,540
Research and development		75,000	0.559.040
Royalty		5,537,056	9,558,949
Travelling, conveyance and entertainment		4,143,292	3,043,768
Cartage		3,075,137	2,675,373
Postage & telephone		1,153,039	1,007,385
Printing & stationery		1,567,392	1,035,106
Vehicle running		302,042	271,991
Free replacement		11,382,945	7,036,161
Depreciation	14.2	11,555,167	11,503,274
Amortization of Software Licensing fees		206,012	
Other manufacturing expenses		722,139	1,098,268
		477,316,888	409,593,571
Work in process at end of the year		18,970,903	
		458,345,985 ======	
25.2 Raw material, packing material &			
components consumed			
Stock at beginning of year		28,379,119	27,053,537
Purchases		308,107,478	257,308,130
		336,486,597	284,361,667
Less: Stock at end of the year		32,460,404	28,379,119
		304,026,193	225,982,548
AC A DAMPANGED A MANAGEMENT AND A STATE OF THE STATE OF T			=
26. ADMINISTRATIVE EXPENSES	27.2	2.000	2
Directors' meeting fee	35.3	3,000	3,500

ery Limited - Annual Reports - PakSearch.com			
Salaries & benefits		12,057,159	10,060,883
Travelling, conveyance & entertainment		1,295,902	722,309
Rent, rates & taxes		593,436	539,484
Insurance		444,338	442,547
Repairs & maintenance		60,143	32,800
Advertisement		47,230	64,775
Legal & professional charges		893,971	1,998,118
Auditors' remuneration:			
Audit fee		110,000	100,000
Provident fund & workers' profit participation fund a	udit	40,000	122,500
Certification & other consultancy		37,500	65,000
Out of pocket expenses		9,876	11,876
		197,376	299,376
Gas & electricity		154,258	207,887
Fees & subscription		220,745	203,797
Postage & telephone		176,343	111,056
Printing & stationery		366,377	268,466
Vehicle running		17,481	34,346
Training expense		34,950	85,650
Depreciation	14.2	1,031,818	919,562
Amortization of Software Licensing fees		116,502	
Others		61,977	26,145
			16,020,701
Travelling, conveyance and entertainment Rents, rates & taxes Insurance Repairs & maintenance Gas & electricity Advertisement & publicity Freight & handling Export handling and other charges Printing & stationery Postage & telephone Vehicle running Services charges Depreciation Others	14.2	4,625,943 1,180,272 2,789,495 436,100 686,536 6,262,637 21,639,600 13,998,074 348,020 1,667,245 22,954 167,283 722,255 227,265	3,401,903 1,130,483 2,818,339 214,737 475,967 4,576,574 20,169,516  301,434 1,277,133 30,022 480 756,944 248,062
28. MISCELLANEOUS INCOME		63,945,250	43,126,794
Scrap Sales Profit on sale of fixed assets	14.1	641,552	517,274
Dividend income (associated undertaking)	14.1	879,078 1,622,610	1,254,141
Service income (associated undertaking)		1,622,610	946,523
Profit on PLS term deposits			541,980
Other income		147,289	31,229 112,821
meome			112,021

Zamied Taman Reports Tangenteineon			
			3,403,968
29. FINANCIAL EXPENSES			
Interest/mark-up on:			
Long term loans		7,144,597	8,545,469
Short term finance		8,763,400	5,409,147
Redeemable capital			85,986
Workers' profit participation fund		127,008	542,970
Finance charges on leased assets		1,482,431	1,806,267
Bank & other financial charges		977,767	947,763
Exchange loss		132,079	
			17,337,602
30. EARNINGS PER SHARE		=======	
Net profit after taxation for the year attributable to Ordinary Shareholders		9,452,930 ======	14,129,937
		Number of	Shares
Weighted average number of ordinary shares outstanding during the period	30.1	2,719,750	2,719,750
		Rupee	s

30.1 The denominators for the purposes of calculating both basic earnings per share have been adjusted to reflect the capitalisation issue in February 2001 (see note 3).

3.48

5.20

# 31. RECONCILIATION OF OPERATING PROFIT TO NET CASH FROM OPERATING ACTIVITIES

Earnings per share

TO NET CASH FROM OPERATING ACTIVITIES		
Net profit before taxation	11,550,190	15,823,681
Depreciation	13,309,240	13,179,780
Deferred cost amortized	322,514	
Markup/interest expenses	16,035,005	14,583,572
Profit on sale of fixed assets	(879,078)	(1,254,141)
Provision for gratuity	483,213	362,253
Financial charges on leased assets	1,482,431	1,806,267
Provision for diminution in the value of investment		1,000,000
Dividend income	(1,622,610)	(946,523)
Operating profit before working capital changes	40,680,905	44,554,889
(Increase)/Decrease in current assets		
Stores, spares & tools	1,763,975	(1,915,665)
Stock-in-trade	(26,684,894)	3,477,422
Trade debtors	(46,483,095)	(4,041,099)
Advances, deposits & prepayments (excluding		

Trade & other deposits  Creditors, provisions, accrued charges & other liabilities (excluding accrued interest / markup and unclaimed dividend)  Working Capital Changes Gratuity paid  Cash flow (used in) / from operating activities	(903,885) 75,254,062) 23,404,991 51,849,071) (67,097) 11,235,263)	(4,017,468) 4,283,934 (2,212,876) (17,311,660) (19,524,536) (55,244) 24,975,109
Increase / (Decrease) in current liabilities Creditors, provisions, accrued charges & other liabilities (excluding accrued interest / markup and unclaimed dividend)  Working Capital Changes Gratuity paid  Cash flow (used in) / from operating activities	23,404,991 	(2,212,876) (17,311,660) (19,524,536) (55,244) 24,975,109
Increase / (Decrease) in current liabilities Creditors, provisions, accrued charges & other liabilities (excluding accrued interest / markup and unclaimed dividend)  Working Capital Changes Gratuity paid  Cash flow (used in) / from operating activities	23,404,991 	(17,311,660) (19,524,536) (55,244) 24,975,109
liabilities (excluding accrued interest / markup and unclaimed dividend)  Working Capital Changes Gratuity paid  Cash flow (used in) / from operating activities	51,849,071) (67,097) 	(19,524,536) (55,244) 
liabilities (excluding accrued interest / markup and unclaimed dividend)  Working Capital Changes Gratuity paid  Cash flow (used in) / from operating activities	51,849,071) (67,097) 	(19,524,536) (55,244) 
Working Capital Changes Gratuity paid  Cash flow (used in) / from operating activities	51,849,071) (67,097) 	(19,524,536) (55,244) 
Working Capital Changes Gratuity paid  Cash flow (used in) / from operating activities	51,849,071) (67,097)  11,235,263)	(19,524,536) (55,244) 
Gratuity paid  Cash flow (used in) / from operating activities	(67,097)  11,235,263)	(55,244) 24,975,109
Cash flow (used in) / from operating activities (	11,235,263)	24,975,109
32. ANALYSIS OF CHANGES IN CASH & CASH EQUIVALENTS		
Balance at beginning of year,	17,799,169	19,233,419
Net Cash inflow/(outflow)	4,621,133	(1,434,250)
Balance at end of the year	22,420,302	17,799,169
==		
33. NON-CASH TRANSACTIONS		
Assets acquired under finance leases 6 ==	2,667,000	2,274,000
34. TRANSACTIONS WITH ASSOCIATED UNDERTAKINGS		
Sales	26,591,721	19,200,097
Purchases	3,595,090	2,128,263
Expenses charged by	690,641	832,202
Expenses charged to		48,686
Rent & insurance premium	8,923,428	7,850,201
Assets acquired under finance lease	2,667,000	2,274,000
Loans received	12,000,000	
Rentals paid	5,835,383	5,787,810
Dividend received	540,870	946,523
Installments paid	4,444,444	
Interest paid	2,001,644	
Dividend paid	1,918,247	3,069,196
35. DIRECTORS' REMUNERATION		
35.1 Chief Executive Officer		
Managerial remuneration	1,797,592	1,684,896
Rent & utilities	808,912	758,208
Cost of living allowance	449,404	421,224
Provident fund	197,735	185,340
Reimbursement of medical expenses & others	63,285	71,045
==	3,316,928	3,120,713
35.2 Director		
Managerial remuneration	2,596,888	2,411,868
Rent & utilities	1,168,598	1,085,340

ry Limited - Annual Reports - PakSearch.com		
Cost of living allowance	649,228	,
Provident fund	285,659	265,308
Reimbursement of expenses		
medical & others		157,947
Bonus	100,647	<b></b>
		4,523,427
Number of persons	1	1
	=======	========
35.3 Meeting fees - other directors		3,500
Number of persons	3	3
35.4 Executives		
Managerial remuneration	10,352,991	10,041,447
Rent & utilities	4,658,872	4,515,244
Conveyance and others	172,428	170,693
Cost of living allowance	2,588,316	2,521,602
Provident fund	1,096,821	1,104,153
Medical	746,241	713,217
		19,066,356
	========	
Number of persons	45 =======	

The Chief Executive Officer and director are provided with free use of Company maintained cars. Certain executives are also provided with Company vehicles.

#### **36. PLANT CAPACITY**

The production capacity of the plant cannot be determined as this depends on relative proportion of various types and sizes of batteries produced.

#### 37. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

### 37.1 Interest rate risk exposure

The Company's exposure to interest rate risk on its financial assets and liabilities as of 30 June, are summarized as follows:

								(Rupees)
			2001					2000
		Interest bearing		Λ	lon-Interest bearin	ıg		
	Maturity	Maturity		Maturity	Maturity			
	upto one	after one	Sub-	upto one	after one	Sub-		
	year	year	total	year	year	total	Total	Total
Financial assets								
Investments					3,821,850	3,821,850	3,821,850	3,821,850
Long term deposits					1,124,655	1,124,655	1,124,655	914,655
Trade debtors				72,511,779		72,511,779	72,511,779	26,028,684
Advances, deposits				3,917,752		3,917,752	3,917,752	669,525

ry Limited - Annuai Reports - PakSea	rcn.com							
Trade & Other deposits				764,340		764,340	764,340	1,984,748
Cash & bank balances	3,107,500		3,107,500	19,312,802		19,312,802	22,420,302	17,799,169
	3,107,500		3,107,500	96,506,673	4,946,505	101,453,178	104,560,678	51,218,631
Financial liabilities								
Long term loan	9,644,444	25,788,890	35,433,334				35,433,334	44,183,852
Obligation under								
finance lease	3,373,623	3,532,668	6,906,291				6,906,291	8,709,301
Short term financing	102,822,433		102,822,433				102,822,433	42,068,004
Creditors, accrued								
charges & other liabilities				77,574,424		77,574,424	77,574,424	54,742,876
Proposed dividend				4,079,625		4,079,625	4,079,625	6,181,250
	115,840,500	29,321,558	145,162,058	81,654,049		81,654,049	226,816,107	155,885,283
On balance sheet gap	(112,733,000)	(29,321,558)	(142,054,558)	14,852,624	4,946,505	19,799,129	(122,255,429)	(104,666,652)

2000

2001

	Rupees	Rupees
37.2 Effective interest rate	-	-
Assets		
Cash at bank under PLS deposit	8.5% to 9%	11%
Liabilities		
Long term loans	17% to 18%	17% to 21%
Obligation under finance lease	14% to 18%	16% to 22%
Short term financing	13.5% to 14.9%	13.8% to 16%

#### 37.3 Concentration of credit risks

The credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed to perform as contracted. The Company's credit risk is primarily attributable to its trade debtors and balances with banks. Out of the total financial assets of Rs. 104,560 million (2000: Rs. 51,219 million) the financial assets which are subject to credit risk amounted to Rs. 104.450 million (2000: Rs. 50,389 million).

The company believes that it is not exposed to major concentration of credit risk. To manage exposure to credit risk, the company applies credit limits to its customers.

#### 37.4 Fair value of the financial instruments

The carrying value of all the financial instruments reflected in the financial statements approximates their fair values.

Aitzaz Shahbaz	Vazeer Ali	Yusuf H. Shirazi
Director	Chief Executive Officer	Chairman

# PATTERN OF SHAREHOLDING AS AT 30 JUNE 2001

NO. OF HAVING SHARES SHARES PERCENTAGE
SHARE FROM TO HELD

HO	T	n	U	D	Ċ
HU		"	н.	ĸ.	٦

HOLDERS				
489	1	100	11,547	0.42
205	101	500	48,606	1.79
49	501	1000	34,154	1.26
51	1001	5000	106,914	3.93
16	5001	10000	109,000	4.01
2	10001	15000	23,355	0.86
1	15001	20000	17,240	0.63
1	20001	25000	40,794	1.50
3	30001	35000	93,258	3.43
1	45001	50000	47,429	1.74
1	75001	80000	77,000	2.83
1	90001	95000	94,747	3.48
1	115001	120000	118,250	4.35
4	140001	145000	563,545	20.72
1	165001	170000	165,550	6.09
1	210001	215000	210,524	7.74
1	220001	225000	223,779	8.23
1	325001	330000	326,097	11.99
1	405001	410000	407,961	15.00
830			2,719,750	100.00
			=======================================	

# **CATEGORIES OF SHAREHOLDERS AS AT 30 JUNE 2001**

### NUMBER SHARES HELD PERCENTAGE

Individuals	798	964,703	35.47
Investment Companies	9	633,436	2,329
Financial Institutions	7	425,673	15.65
Insurance Companies	4	83,629	3.07
Joint Stock Companies	10	602,331	22.15
Corporate Law Authority	1	1	
Abandoned Properties	1	9,977	0.37
	830	2,719,750	100.00

# ATLAS GROUP COMPANIES

# Year of Establishment Acquisition

Shirazi Investments (Pvt) Ltd.	1962
Atlas Honda Ltd.	1963
Atlas Battery Ltd.	1966
Shirazi Trading Co. (Pvt) Ltd.	1973
Atlas Warehousing (Pvt) Ltd.	1979
Atlas Office Equipment (Pvt) Ltd.	1979*
Muslim Insurance Co. Ltd.	1980*
Allwin Engineering Industries Ltd.	1981*

Atlas Battery Limited - Annual Reports - PakSearch.com

Atlas Lease Ltd.	1989
Atlas Investment Bank Ltd.	1990
Honda Atlas Cars (Pakistan) Ltd.	1993
Honda Atlas Power Product (Pvt) Ltd.	1997
TOTAL Total Atlas Lubricants Pakistan (Pvt) Ltd.	1997