

### **Dewan Salman Fibre Limited**



3rd Quarter Report March 31, 2011

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- MEMBER



### **COMPANY INFORMATION**

BOARD OF DIRECTORS :

DEWAN MUHAMMAD YOUSUF FAROOQUI

PRESIDENT/CHIEF EXECUTIVE & CHAIRMAN BOARD OF DIRECTORS

DEWAN ASIM MUSHFIQ FAROQQUI

MANAGING DIRECTOR

DEWAN ABDULLAH AHMED

DEWAN ABDUL BAQI FAROQUI

M. A. LODHI

HAROON IQBAL MANSUR-UL-HAOUE

AUDIT COMMITTEE :

DEWAN ASIM MUSHFIQ FAROOQUI - CHAIRMAN

DEWAN ABDULLAH AHMED - MEMBER

DEWAN ABDUL BAQI FAROOQUI

COMPANY SECRETARY

: SYED MUHAMMAD SALAHUDDIN

AUDITORS

FARUQ ALI & CO.

CHARTERED ACCOUNTANTS

FEROZE SHARIF TARIQ & CO. CHARTERED ACCOUNTANTS

**LEGAL ADVISORS** 

KHALID ANWER & COMPANY - ADVOCATES

TAX ADVISORS
FACTORY OFFICE

SHARIF & COMPANY - ADVOCATES

PLOT NO 1, DEWAN FAROOQUE INDUSTRIAL PARK, HATTAR, DISTRICT HARIPUR (N.W.F.P.)

HEAD OFFICE

FINANCE & TRADE CENTRE BLOCK-A, 8TH FLOOR,

SHAHRAH-E-FAISAL, KARACHI.

REGISTERED OFFICE

DEWAN CENTRE, 58 MAIN MARGALLA ROAD F-7/2 ISLAMABAD

SHARE REGISTRAR/ TRANSFER AGENTS BMF CONSULTANTS PAKISTAN (PVT.) LTD.

A-14, 4TH FLOOR BLOCK 7, K.C.H.S. MAIN SHAHRAH-E-FAISAL.

KARACHI-75350 PAKISTAN

BANKERS

AL BARAKA ISLAMIC INVESTMENT BANK LIMITED

ALLIED BANK LIMITED ASKARI BANK LIMITED ATLAS BANK LIMITED

BANK ALFALAH LIMITED BANK OF KHYBER LIMITED BANK OF PUNJAB LIMITED

CITI BANK N.A.

FAYSAL BANK LIMITED HABIB BANK LIMITED

HABIB METROPOLITAN BANK LIMITED

HONG KONG & SHANGHAI BANKING CORPORATION

KASB BANK LIMITED MEEZAN BANK LIMITED

MYBANK LIMITED

MCB BANK LIMITED

NATIONAL BANK OF PAKISTAN LIMITED

NIB BANK LIMITED

STANDARD CHARTERED BANK LIMITED (PAKISTAN)

SILK BANK LIMITED SONERI BANK LIMITED UNITED BANK LIMITED



### **DIRECTOR'S REVIEW**

IN THE NAME OF ALLAH; THE MOST GRACIOUS AND MERCIFUL IF YE GIVE THANKS, I WILL GIVE YOU MORE (HOLY OURAN)

The Board of Directors of your company present un-audited Condensed Interim Financial Statements of the Company for the nine months ended March31,2011 in compliance with the requirements of section 245 of the Company's Ordinance 1984,as amended through Companies (amendment) Ordinance 2002 and Code of Corporate Governance issued by the Securities and Exchange Commission of Pakistan

### **Operating Performance**

Despite of our best efforts during the period under review, we were unable to start the plants of your company due to unavailability of Working Capital. However, management is putting its full efforts to make the Country's largest PSF manufacturing plant operative.

### **Financial Performance**

Company recorded net sales of Rs.136.53 million (2010 Rs.44.16 million) during the period under review and suffered gross loss of Rs. 748.88 million (2010 Rs.1055.59 Million). And loss before taxation amounted to Rs. 832.71 million (2010 Rs.1,162.33 million)

. In anticipation of positive outcome of discussions with financial institutions, no provision on short/long term facilities has been carried out.

#### INDUSTRY OVERVIEW

During the period under review huge gap between the demand and the supply that occurred because of the global shortage of raw cotton compelled the textile industry towards more polyester usage as a cheaper alternate. Though the polyester prices had touched the highest ever levels but it is still much cheaper than the cotton which means that its demand would prevail in the coming future unless bumper global cotton crop could be witnessed.

In the quarter under review, there was no let up in the sale of imported polyester particularly of the Chinese origin. Rather, we had witnessed an increase in its share due to robust polyester demand in the country. It goes without saying that they are enjoying this situation because of your company's absence.

#### OUTLOOK

Cotton prices after touching the peak have started showing down ward trend. This has also resulted in the reduction of polyester fibre prices. We believe, still there is gap between demand and supply of local polyester fibre and Dewan Salman can easily capture this market by producing quality polyester fibre. The management of your company is making maximum possible efforts by pooling all its resources to make the plant operational in shortest possible time to bring back the past glory for which Dewan is known for.





#### ACKNOWLEDGEMENT

The Board expresses the hope that its valued shareholders, Federal and Provincial Government functionaries, banks, financial institutions and customers of Salsabil, shall continue to extend their cooperation, support and patronage as in the past.

The Board also expresses its appreciation for the valuable services, loyalty and laudable efforts continuously rendered by the executives, staff members and workers of the company and recognizes that they are most valuable assets of the Company.

#### CONCLUSION

In conclusion, we bow, beg and pray to Almighty Allah, Rahman-o-Raheem, in the name of our beloved prophet. Muhammad (Peace Be Upon Him), for continued showering of His blessings, Guidance, Strength, Health and Prosperity on our Nation, Country and also pray to Almighty Allah to bestow peace, harmony, brotherhood and unity in true Islamic spirit to the whole of Muslim Ummah, Aameen, Summa Aameen,

LO-MY LORD IS INDEED HEARER OF PRAYER (HOLY OURAN)

Dava of Frasaf Faragu

By and under Authority of the Board of Directors

Dewan Muhammad Yousuf Farooqui

President/Chief Executive



### CONDENSED INTERIM BALANCE SHEET (UN-AUDITED)

**AS AT MARCH 31, 2011** 

Un-Audited MAR. 31, 2011 Audited Jun.30,2010 Restated

6,300,000

7,200,000

(7,218,967)

2,884,663

531,930

1.418.727

5,841,421

1,813,578

7,218,303

2,566,441

15,320,092

9,751,558

1,053,025 811,589

103,132

900,000

SHARE CAPITAL AND RESERVES

Issued, subscribed and paid-up capital

Authorized Capital

Reserves

630,000,000 (June 2010: 630,000,000) Ordinary shares of Rs. 10 each 90,000,000 (June 2010: 90,000,000) Preference shares of Rs. 10 each

(Rupees in '000)

6,300,000

900,000

6,30

7,200,000

(7,779,109)

2,710,495

240,689

1.358,493

**3,663,211** 3,663,211 (11,442,320) (10,882,178)

 ${\bf SURPLUS\ ON\ REVALUATION\ OF\ PROPERTY,}$ 

PLANT AND EQUIPMENT

NON CURRENT LIABILITIES

Long Term Loans – Secured Liability against assets subject to finance lease

Deferred Liabilities

**CURRENT LIABILITIES** 

Trade and other payables
Markup accrued
Short term borrowings
Current and overdue portions of:
Long Term Loan

Liability against Assets subject to Finance Lease Provision for taxation

Contingencies and commitments

NON CURRENT ASSETS

Long-Term Deposits Leased

Property, plant and equipment Long-Term Investments

5,797,562 1,813,578 7,216,500 2,871,924

103,132 160,653 17,963,349

0,653 160,864 3,349 17,703,739

14,493,917

9

5

9,073,363 144,041 -18,101

141,173 9,788 21,296

Long-Term Prepayments

CURRENT ASSETS

Stores and Spares
Stock-in-Trade
Trade Debts - Considered good
Advances - considered good
Short term deposits and prepayments
Other Receivables- Considered good
Cash and Bank Balances

Non current assets held for sale

1,053,025 672,939 2,878,988

 878,988
 2,878,916

 77,027
 73,339

 189,887
 180,996

 159,063
 163,981

4,483 5,035,412 223,000 14,493,917

5,173,277 223,000 **15,320,092** 

11,431

The annexed notes form an integral part of these condensed interim financial statements

Dewan Muhammad Yousuf Farooqui

President/Chief Executive

Mansur-ul-Haque



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2011

	Mar. 31 2011	Mar. 31 2010
	(Rupees	in '000)
Sales	136,534	44,159
Sales Discount and Commission		
Net Sales	136,534	44,159
Cost of Sales	885,416	1,036,651
Gross (Loss)	(748,882)	(992,492)
Distribution Cost	10,997	12,313
Administration Expenses	61,376	55,127
Less Amortization of Negative Goodwill	- 1	(4,334)
	72,373	63,106
Operating (Loss)	(821,255)	(1,055,598)
Finance Cost	14,012	106,736
Other income	(2,563)	
	11,449	106,736
(Loss) / before taxation	(832,704)	(1,162,334)
Taxation		
Current	-	221
Deferred	(94,393)	(88,145)
	(94,393)	(87,924)
(Loss) / after taxation	(738,311)	(1,074,410)
(Loss) / per share - Basic (Rupees)	(2.02)	(2.93)
(Loss) / per share - Diluted (Rupees)	(1.93)	(2.79)

The annexed notes form an integral part of these condensed interim financial statements.

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Dewan Muhammad Yousuf Farooqui

President/Chief Executive

Manual #

Mansur-ul-Haque



# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2011

Cash Flow from Operating Activities	Mar. 31 2011 (Runees	Mar. 31 2010 s in '000)
	(Mupees	in 000)
(Loss) before taxation	(832,704)	(1,162,334)
Adjustments for:		
Depreciation	678,249	706,421
Amortization of negative goodwill & prepayments	3,195	(1,140)
Provision for gratuity	33,880	30,380
Financial charges	14,012	106,736
i manetai charges	(103,368)	(319,937)
	(103,308)	(319,937)
Movement in working capital (Note – A)	87,058	341,365
Cash generated from operations Payments for:	(16,310)	21,428
Staff gratuity	(73)	(430)
Financial charges	(1,498)	(26,777)
Tax	(2,00)	(922)
, , , , , , , , , , , , , , , , , , ,	(1,571)	(28,129)
Net cash generated/ ( Used) in operating activities	(17,881)	(6,701)
Cash Flow from Investing Activities		
Payment for capital expenditure	(55)	
Long Term Deposit Transferred To Short Term	9,788	
Long Term Deposit Transferred to Short Term	9,700	
Net cash used in investing activities	9,733	
Cash Flow from Financing Activities		
Long term loans -net	6,742	9,359
Net cash (outflow )/ inflow from financing activities	6,742	9,359
Net Increase/ (decrease) in cash and cash equivalents	(1,406)	2,658
Cash and cash equivalents at beginning Cash and cash equivalents at 31 March (Note – B)	(2,975,500) (2,976,906)	(2,969,146) (2,974,348)

The annexed notes form an integral part of these condensed interim financial statements.

Journ Muhammad Varant Foresa

Dewan Muhammad Yousuf Farooqui

President/Chief Executive

Mansur-ul-Haque



FOR THE NINE MONTH ENDED MARCH 31, 2011

# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)

Note - A  Movement in Working Capital	Mar. 31 2011 (Rupee:	Mar. 31 2010 s in '000)
(Increase) / decrease in current assets Stock-in-trade Trade Debts Advances Short term deposits and prepayments Other receivables Increase / (decrease) in current liabilities Trade and other payables	138,650 (72) (3,688) (8,891) 4,918 (43,859)	393,100 2,958 (804) 23,630 30,698 (108,217)
Note - B  Cash and Cash Equivalents		
Cash and cash equivalents include:  Cash and bank balances Short term finances: -Short term running finances -Book Overdraft	4,483 (2,971,676) (9,713) (2,981,389)	18,653 (2,970,020) (15,121) (2,985,141)

The annexed notes form an integral part of these financial statements.

Dewan Muhammad Yousuf Farooqui President/Chief Executive Mansur-ul-Haque
Director

(2,966,488)

(2,976,906)



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2011

	Issued, subscribed and paid-up capital		Jnappropriated Profit	l Total
	Amount in Rs. '000'			
Balance as at 01 July 2009	3,663,211	350,000	(9,922,222)	(5,909,011)
(Loss) for the year			(1,309,956)	(1,309,956)
Balance as at 30 June 2010	3,663,211	350,000	(11,232,178)	(7,218,967)
Balance as at 01 July 2010	3,663,211	350,000	(11,232,178)	(7,218,967)
comprehensive(Loss) for the peri	od		(560,142)	(560,142)
Balance as at 31 March 2011	3,663,211	350,000	(11,792,320)	(7,779,109)

The annexed notes form an integral part of these financial statements.

Dewan Muhammad Yousuf Farooqui
President/Chief Executive

Mansur-ul-Haque
Director



### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2011

	Mar.31,2011	Mar.31,2010
Net loss after taxation	(738,311)	(1,074,410)
Comprehensive income transferred to equity	(738,311)	(1,074,410)
Net change in fair value of available-for-sale financial assets Incremental depreciation transferred from surplus on revalution of	2,868	3,315
property, plant and equipment	269,694	251,842
Related deferred tax	(94,393)	(88,145)
	175,301	163,697
Total comprehensive Loss for the period	(560,142)	(907,398)
Total Comprehensive Loss Transferred To Equity	(560,142)	(907,398)

The annexed notes form an integral part of these condensed interim financial statements.

Davis Muhammad Varant Foresa

Dewan Muhammad Yousuf Farooqui President/Chief Executive

Manural Home

Mansur-ul-Haque
Director



### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTH ENDED MARCH 31, 2011

### 1 THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan on October 04, 1989 and its shares are listed on Karachi, Lahore and Islamabad Stock Exchanges. It is engaged in manufacture and sale of polyester, acrylic fibre and tow products. The registered office of the Company is situated at Dewan Centre House No. 58, Margalla Road, F-7/2 Islamabad

#### 2 BASIS OF PREPARATION

- 2.1 These condensed interim financial statements of the company are for the nine months period ended March 31, 2011 have been prepared in accordance with the requirements of International Accounting Standard 34 (IAS 34) "Interim Financial Reporting" and being submitted to the shareholders under section 245 of the Companies Ordinance 1984 and listing regulation of the Karachi, Lahore and Islamabad Stock Exchanges.
- 2.2 These interim financial Statements comprises of the Balance Sheet as at March 31, 2011 and the profit and loss account, Statement of Changes in Equity and the cash flow statement for the nine months period ended March 31, 2011.
- 2.3 The comparative Balance sheet presented in these condensed interim financial Statements as March 31, 2011 has been extracted from the annual audited financial Statements of the company for the year ended June 30, 2010 whereas the items of comparative profit and loss account, statement of changes in equity and cash flow statement are for the nine months period ended March 31,2010. The comparative profit and loss for the quarter ended March 31,2010 is also included in these condensed interim financial statement.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies adopted in the preparation of this interim condensed financial information are consistent with those followed in the preparation of the company's annual financial statements for the year ended June 30, 2010.
- 3.2 The preparation of interim condensed financial information in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. The estimates and judgement applied by management in preparation of these interim condensed financial information is same as those applied in preparation of annual financial statements of the company for the year ended June 30,2010





### SHORT TERM BORROWINGS

The Short term borrowings has not been renewed by the Bank as of Balance sheet date.

#### 5 CONTINGENCIES AND COMMITMENTS

There has been no significant change in the status of contingencies and commitments as reported in the annual financial statements for the year ended June 30, 2010.

#### DATE OF AUTHORIZATION FOR ISSUE 6

These financial statement have been authorized for issue on April 27, 2011 by the Board of Directors of the Company.

#### **GENERAL** 7

The figures have been rounded off to the nearest thousand rupees.

Dewan Muhammad Yousuf Farooqui

President/Chief Executive

Mansur-ui-Hague Director

Qtr Ended

2010

Mar 31,

Qtr Ended

Mar 31,

2011



### CONDENSED INTERIM OPERATING RESULT (UNAUDITED) FOR THE QUARTER ENDED MARCH 31, 2011

•	2011	2010	
	(Rupees in '000)		
Sales	5,316	-	
Sales Discount and Commission			
Net Sales	5,316		
Cost of Sales	256,743	302,625	
Gross Loss	(251,427)	(302,625)	
Distribution Cost	3,439	3,742	
Administration Expenses	16,472	18,207	
Less Amortization of Negative Goodwill	. []	(1,445)	
	19,911	20,504	
Operating Loss	(271,338)	(323,129)	
Finance Cost	212	14,941	
Other income	(275)		
	(63)	14,941	
Loss before taxation	(271,275)	(338,070)	
Taxation			
Current			
Deferred	(31,464)	(29,382)	
	(31,464)	(29,382)	
Loss after taxation	(239,811)	(308,688)	
Loss per share - Basic (Rupees)	(0.65)	(0.84)	
Loss per share - Diluted (Rupees)	(0.63)	0.79	

Appropriations have been reflected in the statement of changes in equity.

The annexed notes form an integral part of these condensed interim financial statements.

Dewan Muhammad Yousuf Farooqui

President/Chief Executive

Mansur-ul-Haque