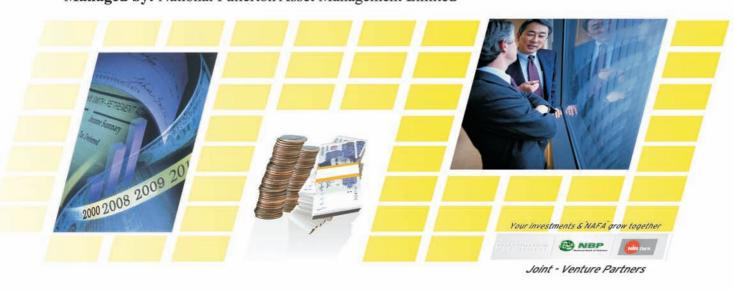




## NAFA Funds Annual Report 2008



Managed by: National Fullerton Asset Management Limited



# **NAFA STOCK FUND**

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### DIRECTORS' REPORT

The Board of Directors of National Fullerton Asset Management Limited is pleased to present the second Annual Report of **NAFA**Stock Fund for the year ended June 30, 2008.

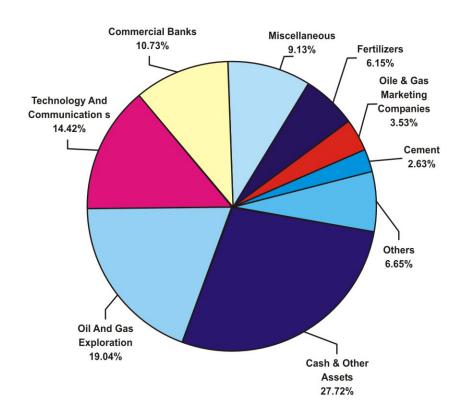
### **Fund's Performance**

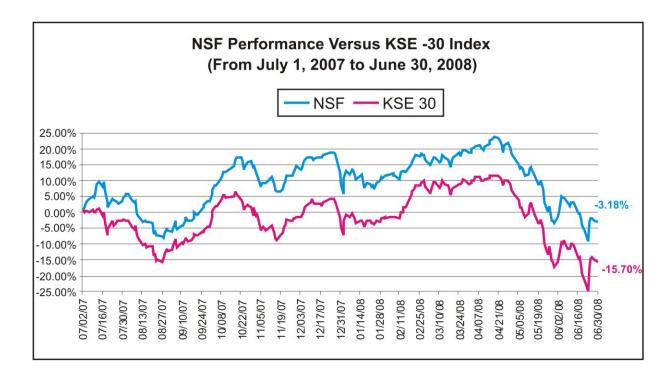
Assets under management of NAFA Stock Fund have grown from Rs.1,460 million to Rs.2,566 million during the Financial Year 2007-08, i.e. a growth of 75.75%. During this year, Unit Price of your Fund has decreased from Rs.11.8407 on June 30, 2007 (Ex-Div interim distribution) to Rs.11.4643 on June 30, 2008, thus showing a decline of 3.18%. While, the benchmark (KSE-30 Index) has recorded a decline by 15.70%, during the year. Thus the Fund has outperformed its benchmark by 12.52%.

NAFA Stock Fund has earned total income of Rs.17.44 million during the year. After deducting expenses of Rs.104.40 million, the net loss is Rs.86.96 million, translating into loss per unit of Rs.0.3764.

The asset allocation of the Fund as on June 30, 2008, and its performance against the KSE-30 Index are as follows:

### Asset Allocation as on June 30, 2008





### **Income Distribution**

In addition to interim distribution of 3.022%, the Board of Directors of the Management Company has also approved a final distribution of 3.022%, translating into total distribution of 6.044% of the par value and 5.00% of opening ex-NAV. After final distribution, the net asset value per unit will be Rs.11.1621 on June 30, 2008.

### **Taxation**

As the above distribution is more than 90% of the income earned during the year, excluding realized and unrealized capital gains on investments, the Fund is not subject to tax under Clause 99 of the Part I of the Second Schedule of the Income Tax Ordinance, 2001.

### **Auditors**

The present auditors, Messrs A. F. Ferguson & Co., Chartered Accountants, retire and, being eligible, offer themselves for reappointment.

### Pattern of Unit-holders

The pattern of Unit-holding as on June 30, 2008 is disclosed in the note 25 to these financial statements.

### Directors' Statement in Compliance with Code of Corporate Governance

The part of the Directors' report to unit-holders is given as required under section 236 of the Companies Ordinance 1984:

- 1. The financial statements, prepared by the management company of NAFA Stock Fund, present fairly the state of affairs of the Fund, the result of its operations, cash flows and statement of movement in unit holders' funds.
- 2. Proper books of account of NAFA Stock Fund have been maintained.

- 3. Appropriate accounting policies have been consistently applied in preparation of financial statements. Accounting estimates are based on reasonable and prudent judgment.
- 4. International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon NAFA Stock Fund's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations.
- 8. The Board of Directors of National Fullerton Asset Management Limited held five meetings during the current financial year. The attendance of all directors is disclosed in the note 26 to these financial statements:

### Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing us with the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment enthusiasm shown by the staff and the Trustees.

On behalf of the Board of National Fullerton Asset Management Limited

Masood Karim Shaikh, FCA Chairman

Dr. Amjad Waheed, CFA Chief Executive

Date: August 11, 2008 Place: Karachi.

### TRUSTEE REPORT TO THE UNIT HOLDERS

Report of the Trustee pursuant to regulation 58(f) and Clause 9 of schedule IV of the Non-Banking Finance Companies and Notified Entities Regulations, 2007

NAFA Stock Fund (Fund), an open-end scheme was established under a trust deed dated December 06, 2006 executed between National Fullerton Asset Management Limited, as the management company and Central Depository Company of Pakistan Limited, as the trustee.

In our opinion, the management company has in all material respects managed the Fund during the year ended June 30, 2008 in accordance with the provisions of the following:

- (i) limitations imposed on the investment powers of the management company under the constitutive documents of the fund;
- (ii) the pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the fund; and
- (iii) the Non-Banking Finance Companies (Establishment and Regulations) Rules,2003 (NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2007 (NBFC Regulations) and the constitutive documents of the fund.

Muhammad Hanif Chief Executive Officer Central Depository Company of Pakistan Limited



### STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE FOR THE YEAR **ENDED JUNE 30, 2008**

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 43 of Listing Regulations of the Lahore Stock Exchange for the purpose of establishing a framework of good Governance, whereby a listed Company is managed in compliance with the best practice of corporate governance.

NAFA Stock Fund (the Fund) is an open end mutual fund and is listed at the Lahore Stock Exchange. The Fund, being a unit trust scheme, does not have its own Board. The Board of Directors of the Management Company manages the affairs of the Fund and has appointed the Chief Executive Officer (CEO), Chief Financial Officer (CFO) and the Company Secretary of NAFA and other necessary personnel to manage its affairs.

### The Management Company has applied the principles contained in the Code in the following manner:

- The Management Company encourages representation of independent non-executive directors. At present the Board consist 1. seven directors including six independent non-executive directors. The Management Company is not listed on any stock exchange and therefore does not have minority interest.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies.
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- During the year no casual vacancy was occurred in the Board. 4.
- 5. The Management Company has adopted a "Code of Business Ethics and Business Practices", which has been acknowledged by all the directors and distributed to employees of the Management Company.
- 6. The Board has developed a vision/mission statement overall corporate strategy and significant policies of the Fund. A complete record of the particulars along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter during the year. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meeting were appropriately recorded and circulated.
- All the members of Board are well aware of operations of the Fund and the Management Company, therefore no orientation courses were arranged during the year.
- 10. The Board has approved the appointment of Head of Internal Audit and his terms of employment.
- 11. Directors' Report has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by CEO and CFO before approval of the Board.
- 13. The Directors, CEO and Executives do not hold units of the Fund other than those disclosed in note 20 to the financial statements "Transactions with Connected Persons".

- 14. The Management Company has complied with the corporate and financial reporting requirements of the Code with respect to the Fund.
- 15. The Board has formed an Audit Committee. It comprises three members, all of whom are non-executive directors including the chairman of the committee.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of the interim and final results of the Fund as required by the Code. Terms of Reference of the Audit Committee have been prepared and advised to the Committee for compliance.
- 17. There exists an effective internal audit function within the company.
- 18. The Management Company has appointed the Head of Internal Audit, who is considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Fund.
- 19. The Statutory Auditors of the fund have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouse and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on Code of Ethics as adopted by the Institute of Chartered Accountants of Pakistan.
- 20. The Statutory Auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Listing Regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. We confirm that all other material principles contained in the Code have been complied with.

Date: August 11, 2008

Dr. Amjad Waheed, CFA

Place: Karachi.

Chief Executive

### **NAFA Stock Fund**

NAFA Stock Fund is an open-ended equity fund

### Investment Objective of the Fund

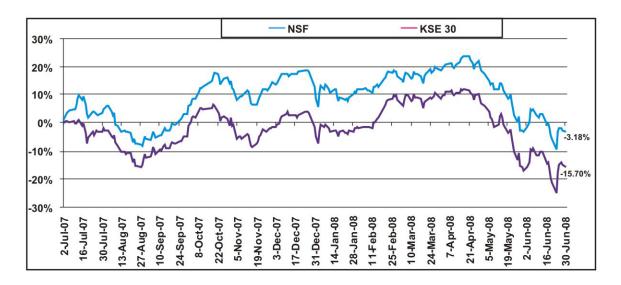
The objective of NAFA Stock Fund is to provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan. The risk profile of the Fund is moderate to high.

### **Benchmark**

The Benchmark of the Fund is KSE-30 Index.

### Fund's performance review

The chart below shows the comparison of the Fund with the Benchmark. During the FY 2008 the Fund out-performed the Benchmark by 12.52%:



A comparative analysis of the fund's asset allocation over the last one (1) year is as follows:

	SECTORS	Jun-07	Jun-08
1	Glass & Ceramics	2.02%	0%
2	Automobile Assembler	3.58%	0%
3	Fertilizer	3.98%	6.15%
4	Insurance	4.32%	0%
5	Textile Composite	4.53%	0%
6	Cement	8.45%	2.63%
7	Oil & Gas Exploration	9.30%	19.04%
8	Oil & Gas Marketing	0%	3.53%
9	Technology & Communication	15.76%	14.42%
10	Commercial Banks	23.68%	10.73%
11	Miscellaneous	7.24%	9.13%
12	Others	8.80%	6.65%
13	Cash	8.34%	27.72%
		100.00%	100.00%

## Pattern of Unit Holders for NAFA STOCK FUND as on June 30,2008

Size of Unit Holding (Units)	No. of Unit Holders
Up t-1,000	1,019
1,001-5,000	759
5,001-10,000	487
10,001-50,000	728
50,001-100,000	136
100,001-500,000	135
500,001-1,000,000	40
1,000,001-5,000,000	23
5,000,001-10,000,000	3
10,000,001-100,000,000	4

3,334



### REVIEW REPORTS TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the statement of compliance with the best practices contained in the code of corporate governance prepared by the Board of directors of National Fullerton Asset Management Limited, Management Company of NAFA Stock Fund to comply with XIII of the Lahore Stock Exchange where the Fund is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Management Company of the Fund .Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the statement of compliance reflects the status of the Fund 's compliance with the provisions of the Code of Corporate Governance and report if it does not . A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach . We have not carried out any special review of the internal control covers all control and the effectiveness of such internal controls.

Based on our review nothing has come to our attention which causes us to believe that the statement of Compliance does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Fund for the year ended June 30,2008.

Dated: August 28, 2008 Karachi

A. F. Ferguson & Co. Chartered Accountants

### INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

We have audited the accompanying financial statements of NAFA Stock Fund which comprise the statement of assets and liabilities as at June 30, 2008, and the related income statement, distribution statement, cash flow statement and statement of movement in unit holders' funds for the year then ended and a summary of significant accounting policies and other explanatory notes.

### Management Company's responsibility for the financial statements

The Management Company of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with the approved accounting standards as applicable in Pakistan. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the Fund's affairs as at June 30, 2008 and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

### Other matters

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Trust Deed and the Non-Banking Finance Companies and Notified Entities Regulations, 2007.

Dated: August 28, 2008 Karachi. A. F. Ferguson & Co. Chartered Accountants

### STATEMENT OF ASSETS AND LIABILITIES **AS AT JUNE 30, 2008**

	NOTE	2008 (Rupees	2007 in '000')
Assets			
Balances with banks	4	621,436	282,583
Receivable against sale of investments		98,049	-
Investments	5	1,879,844	1,338,710
Dividend and profit receivable	6	14,052	2,452
Advances, deposits and prepayments	7	3,661	1,100
Preliminary expenses and floatation costs	8	1,778	2,278
Total assets		2,618,820	1,627,123
Liabilities  Payable to National Fullerton Asset Management Limited - Management Company  Payable to Central Depository Company of Pakistan Limited - Trustee  Payable to Securities and Exchange Commission of Pakistan  Payable on redemption of units  Accrued expenses and other liabilities	9 10 11 12 13	24,381 297 2,089 19,570 6,747	8,053 177 425 - 158,145
Total liabilities		53,084	166,800
Net Assets Unit Holders' Funds (As Per Statement Attached)		2,565,736	1,460,323

### **Number of units**

Number of units in issue		223,802,795	101,784,945
		Rup	ees
Net asset value per unit	14	11.4643	14.3471

The annexed notes 1 to 32 form an integral part of these financial statements.

For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA **Chief Executive** 

Masood Karim Shaikh, FCA Chairman

INCOME STATEMENT			
FOR THE YEAR ENDED JUNE 30, 2008	NOTE	For the year ended June 30, 2008	For the period from January 15, 2007 to June 30,2007
		(5)	and the control of th
INCOME		(Rupe	es in '000')
Gain on sale of investments - net		17,049	161,219
Profit on bank deposits	15	16,149	3,676
Dividend income		42,669	7,786
Unrealised gain / (loss) on investments at fair value through profit or loss - net		(189,761)	211,634
Total income / (loss)		(113,894)	384,315
EXPENSES			
Remuneration of National Fullerton Asset Management Limited			
- Management Company		62,524	10,619
Remuneration of Central Depository Company of Pakistan Limited - Trustee		3,090	836
Annual fee - Securities and Exchange Commission of Pakistan		2,090	425
Securities transaction cost		34,037	5,657
Settlement and bank charges		1,110	167
Annual listing fee		30	30
Financial charges	16	685	339
Auditors' remuneration	17	293	190
Fund rating fee		39	-
Amortisation of preliminary expenses and floatation costs	8	500	222
Total Expenses		104,398	18,485
Net income / (loss) from operating activities		(218,292)	365,830
Element of income and capital gains included in prices			
of units issued less those in units redeemed		131,335	76,644
Net income / (loss) for the year / period before taxation		(86,957)	442,474
Taxation	18	-	-
Net income / (loss) for the year / period after taxation		(86,957)	442,474
	40		

The annexed notes 1 to 32 form an integral part of these financial statements.

For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA Chief Executive

Earnings per unit

Masood Karim Shaikh, FCA Chairman

19

### DISTRIBUTION STATEMENT FOR THE YEAR ENDED JUNE 30, 2008

For the year ended June 30, 2008 For the period from January 15, 2007 to June 30,2007

(Rupees in '000')

Undistributed income brought forward	442,474	-
Distribution: Final distribution for the year ended June 30, 2007 : 22.60% (Date of distribution: 05 July, 2007)	(230,034)	-
Interim distribution 2008: 3.022% (Date of distribution:16 April 2008) (2007: Nil) - Bonus units - Cash Distribution	(47,789) (12,686)	-
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income / (losses) that form part of the unit holders' funds	208,074	-
Net income / (loss) for the year / period	(86,957)	442,474
Undistributed income carried forward	273,082	442,474

The annexed notes 1 to 32 form an integral part of these financial statements.

For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA Chief Executive

Masood Karim Shaikh, FCA Chairman

## STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS FOR THE YEAR ENDED JUNE 30, 2008

(Rupees in '000') Net assets at the beginning of the year / period 1,460,323 Issue of 249,829,953 units - including 22,322,662 bonus units (2007: 134,891,920 units) 3,010,146 1,486,742 Redemption of 127,812,103 units (2007: 33,106,975 units) (1,673,755)(392,249)1,336,391 1,094,493 Final distribution for the year ended June 30, 2007: 22.60% 230,034 Element of income and capital gains included in prices of units issued less those in units repurchased - amount representing income / losses and capital (gains) / losses transferred to Income Statement (131, 335)(76,644)- amount representing (income) / losses that form part of the unit holders' funds - transferred to Distribution Statement (208,074)(339,409)(76,644)Net unrealised appreciation in the value of investments classified as 'available for sale' Unrealised gain / (loss) on investments at fair value through profit or loss - net (189,761)211,634 Gain on sale of investments - net 17,049 161,219 Other income (net of expenses) 85,755 69,621 Distribution: Final distribution for the year ended June 30,2007: 22.60% (230,034)Interim distribution 2008: 3.022% (Date of distribution: 16 April 2008) (2007: Nil) (47,789)- Bonus units (12,686)- Cash Distribution (377,466)442,474 Interim distribution: Issue of bonus units 47,789

The annexed notes 1 to 32 form an integral part of these financial statements.

Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - amount representing income / (losses) that form part of the unit holders' funds

Net assets at the end of the year / period

For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA Chief Executive Masood Karim Shaikh, FCA Chairman

1,460,323

For the period from

January 15,

2007 to June

30,2007

For the year

ended June

30, 2008

208,074

2,565,736

CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2008 NOTE	For the year ended June 30, 2008	For the period from January 15, 2007 to June 30,2007
CASH FLOW FROM OPERATING ACTIVITIES	(Rup	ees in '000')
CASH FLOW FROM OFERATING ACTIVITIES		
Net income / (loss) for the year / period	(86,957)	442,474
Adjustments		
Unrealised (gain) / loss on investments at fair value through profit or loss - net	189,761	(211,634)
Amortisation of preliminary expenses and floatation costs	500	222
Element of income and capital gains included in prices		
of units issued less those in units redeemed	(131,335)	(76,644)
	(28,031)	154,418
(Increase) / decrease in assets		
Receivable against sale of investments	(98,049)	
Investments	(730,895)	(1,127,076)
Advances, deposits and prepayments	(2,561)	(1,100)
Dividend and profit receivable	(11,600)	(2,452)
	(843,105)	(1,130,628)
Increase / (decrease) in liabilities		
Payable to National Fullerton Asset Management Limited		
<ul> <li>Management Company</li> </ul>	16,328	8,053
Payable to Central Depository Company of Pakistan Limited - Trustee	120	177
Payable to Securities and Exchange Commission of Pakistan	1,664	425
Payable on redemption of units	19,570	-
Accrued expenses and other liabilities	(151,398)	158,145
	(113,716)	166,800
Payment made for preliminary expenses and floatation costs	-	(2,500)
Net cash outflow on operating activities	(984,852)	(811,910)
CASH FLOW FROM FINANCING ACTIVITIES		
Net receipts from issue of units	3,010,146	1,486,742
Net payments on redemption of units	(1,673,755)	(392,249)
Distributions paid	(12,686)	
Net cash inflow from financing activities	1,323,705	1,094,493
Net increase in cash and cash equivalents during the year / period	338,853	282,583
Cash and cash equivalents at the beginning of the year / period	282,583	-
Cash and cash equivalents at the end of the year / period 4	621,436	282,583

The annexed notes 1 to 32 form an integral part of these financial statements.

For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA **Chief Executive** 

Masood Karim Shaikh, FCA Chairman

## NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2008

### 1 LEGAL STATUS AND NATURE OF BUSINESS

The NAFA Stock Fund (NSF) was established under a Trust Deed executed between National Fullerton Asset Management Limited (NAFA) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on December 06, 2006 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on December 20, 2006 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

NSF is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The core objective of the Fund is to provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan.

JCR-VIS Credit Rating Company Limited (JCR-VIS) has assigned an asset manager rating of AM2 to the Management Company. The Management Company has initiated the process of obtaining the rating of the Fund. Pending completion of this process, the rating of the Fund has not been disclosed in these financial statements.

### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2007 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

### 2.2 Amendments to published accounting standards effective in 2008

Amendments to IAS 1 - "Presentation of Financial Statements - Capital Disclosures", introduces certain new disclosures about the level of and the management of an entity's capital. Adoption of this amendment has only resulted in additional disclosures relating to the management of NSF's unitholders' funds which have been set out in note 28 of these financial statements.

Other new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after July 01, 2007 which are not considered relevant nor have any significant effect on the Fund's operations are not detailed in these financial statements.

### 2.3 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following standards, amendments and interpretations of approved accounting standards, effective for accounting periods beginning on or after January 01, 2008 are either not relevant to the Fund's operations or are not expected to have any significant impact on the Fund's financial statements other than increased disclosures in certain cases:

IAS 1 - Presentation of Financial Statements (Revised September 2007)

IAS 23 - Borrowing Costs (Revised March 2007)

effective from January 1, 2009

effective from January 1, 2009

Amendments to IAS 27 (Revised) -

Consolidated and Separate Financial Statements effective from July 1, 2009

IFRS 3 (Revised) - Business Combinations effective from July 1, 2009

IFRS 7 - Financial Instruments: Disclosures effective from April 28, 2008

IFRS 8 - Operating Segments effective from January 1, 2009

IFRIC 12 - Service Concession Arrangements effective from January 1, 2008

IFRIC 13 - Customer Loyalty Programmes effective from July 1, 2008

IFRIC 14 - IAS 19 - The Limit on a Defined Benefit Asset,

Minimum Funding Requirement and their interaction effective from January 1, 2008

IFRIC 15 - Agreements for the Construction of Real Estate effective from January 1, 2009

IFRIC 16 - Hedges of a Net Investment in a Foreign Operation effective from October 1, 2008

### 2.4 Critical accounting estimates and judgements

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgement in the process of applying the Fund's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Fund's financial statements or where judgement was exercised in application of accounting policies are as follows:

- i) Classification and valuation of investments (note 3.2 and note 5)
- ii) Amortisation of preliminary expenses and floatation costs (note 3.7 and note 8)

### 2.5 Accounting convention

These financial statements have been prepared under the historical cost convention except that certain investments have been carried at fair value.

### 2.6 Functional and Presentation Currency

These financial statements are presented in Pak Rupees, which is the Fund's functional and presentation currency.

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below:

### 3.1 Cash and cash equivalents

Cash and cash equivalents include demand deposits with banks, other short term highly liquid investments with original maturities of three months or less and bank overdrafts.

### 3.2 Investments

All purchases and sales of securities that require delivery within the time frame established by regulation or market convention are recognised at the trade date. Trade date is the date on which the Fund commits to purchase or sell the assets. The management determines the appropriate classification of the investments made by the Fund in accordance with the requirements

of International Accounting Standard (IAS) 39: 'Financial Instruments: Recognition and Measurement', at the time of purchase and re-evaluates this classification on a regular basis.

Investments are categorised as follows:

### a) Financial assets at fair value through profit or loss

Investments that are acquired principally for the purpose of generating a profit from short-term fluctuations in prices are classified as 'Financial assets at fair value through profit or loss'. Financial assets at fair value through profit or loss are initially recognised at fair value. Transaction costs are expensed in the income statement. Subsequent to initial recognition these investments are marked to market using the closing market rates at the end of each day and are carried on the Statement of Assets and Liabilities at fair value. Net gains and losses arising on changes in fair values of these investments are taken to the Income Statement.

Investments in unquoted debt securities are also carried at fair value.

### b) Available for sale

Investments intended to be held for an indefinite period of time which may be sold in response to needs for liquidity or changes in prices, are classified as 'available for sale'.

Investments categorised as available for sale are initially recognised at fair value plus transaction costs that are directly attributable to the acquisition of the financial assets. Subsequent to initial recognition, 'available for sale' investments are measured at fair value. Net gains and losses arising on changes in fair values of these investments are taken to equity until the available for sale investment is derecognised. At this time, the cumulative gain or loss previously recognised directly in equity is transferred to the income statement.

The Fund assesses at each balance sheet date whether there is objective evidence that a financial asset classified as available for sale is impaired. If evidence of impairment exists, the cumulative loss recognised in equity is removed from equity and recognised in the income statement.

Investment in unquoted debt securities are also carried at fair value.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Fund has transferred substantially all risks and rewards of ownership.

### 3.3 Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Loans and receivables are initially recognised at fair value plus transaction costs. Subsequent to initial recognition these are carried at amortised cost.

### 3.4 Securities under resale agreements - Continuous Funding System (CFS) transactions

Securities purchased under an agreement to resell (reverse repo) are included as receivable against CFS transactions at the fair value of the consideration given. The CFS transactions are accounted for on the settlement date. The difference between the purchase and sale price is treated as income from CFS transactions in the Income Statement and is recognised over the term of the respective transactions. Transaction costs are included in the initial measurement of all CFS transactions except for transaction costs that may be incurred on disposal.

### 3.5 Spread transactions (Ready-Future Transactions)

In accordance with the requirements of IAS 39, securities purchased by the Fund in the ready market are carried on the

Statement of Assets and Liabilities till their eventual disposal, and the forward sale of securities in the futures market is accounted for separately as a 'derivative'.

#### 3.6 Impairment

The carrying amount of assets is reviewed at each balance sheet date to determine whether there is any indication of impairment of any asset or group of assets. If any such indication exists, the recoverable amount of such assets is estimated and impairment losses are recognised immediately in the financial statements.

#### 3.7 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of five years in accordance with the requirements set out in the Trust Deed of the Fund.

#### 3.8 **Provisions**

Provisions are recognised when the Fund has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 3.9 **Taxation**

Provision for current taxation is based on the taxable income at the current rates of taxation after taking into account tax credits, rebates and exemptions, if any, and is made in accordance with the provisions of the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to avail the tax exemption under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001, in future years by distributing at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders every year.

### 3.10 Proposed distributions

Distributions declared subsequent to the balance sheet date are considered as non-adjusting events and are recognised in the financial statements in the period in which such distributions are declared.

#### 3.11 Financial assets and financial liabilities

Financial assets carried on the Statement of Assets and Liabilities include balances with banks, receivables against sale of investments, receivable against Continuous Funding System (CFS) transactions, investments, loans and receivables, income receivable and certain other receivables.

Financial liabilities carried on the Statement of Assets and Liabilities include payable to National Fullerton Asset Management Limited - Management Company, payable to Central Depository Company of Pakistan Limited - Trustee, payable against redemption of units and accrued expenses and other liabilities.

The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with these assets and liabilities.

### 3.12 Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the assets and settle the liabilities simultaneously.

### 3.13 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that date. The offer price represents the Net Asset Value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable. Currently, the fund is charging sales load (front end load) at the rate of three percent of net asset value per unit.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the Net Asset Value per unit as of the close of the business day less any back-end load, any duties, taxes, charges on redemption and any provision for transaction costs, if applicable.

### 3.14 Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The Fund records that portion of the net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during an accounting period which pertains to income / (losses) that form part of the Unit Holders' Funds in a separate reserve account and any amount remaining in this reserve account at the end of an accounting period (whether gain or loss) is included in the amount available for distribution to the unit holders. The remaining portion of the net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during an accounting period is recognised in the Income Statement.

### 3.15 Revenue recognition

- Capital gains / (losses) arising on sale of investments are included in the Income Statement on the date at which the transaction takes place.
- Income on reverse repurchase (reverse repo) transactions and Continuous Funding System (CFS) transactions is recognised on an accrual basis.
- Dividend income is recognised when the right to receive the payment is established.
- Income on Term Finance Certificates is recognised on time proportion basis.

- Income from clean placements and Certificates of Investment is recognised on an accrual basis.
- Unrealised gains / losses arising on revaluation of investments classified as 'financial assets at fair value through profit
  or loss' are included in the Income Statement in the period in which they arise.
- Profit on bank deposits is recognised on an accrual basis.

### 3.16 Foreign currency translation

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of

transactions. Foreign exchange gain and losses resulting from the settlement of such transactions and from the translation at yearend exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in income statement. Translation differences on non-monetary financial assests and liablities such as equities at fair value through profit or loss are recognised in the Income Statement within the fair value net gain or loss.

		NOTE	2008 (Rupee	2007 s in '000')
4	BALANCES WITH BANKS			
	Current accounts		6,181	741
	Savings accounts		615,255	281,842
			621,436	282,583
5	INVESTMENTS			
	At fair value through profit or loss - held for trading			
	Equity securities - listed	5.1	1,854,467	1,338,710
	Units of open-end mutual funds	5.2	25,377	-
			1,879,844	1,338,710
			· · · · · · · · · · · · · · · · · · ·	- X

#### 5.1 Shares of listed companies - Fully paid up ordinary shares of Rs 10 each unless otherwise stated

		Nur	mber of sha	res				
Name of the investee company	As at July 01, 2007	Purchases during the period	Bonus / Right shares	Sales during the period	As at June 30, 2008	Market value as at June 30, 2008	Market Value as a percentage of net assets	Market Value as a percentage of total investment
						(Rupees in '000'	)	
Investment Banks/Companies								
Arif Habib Limited	-	_		-	-		-	-
Arif Habib Securities Limited	-	1,038,300		903,300	135,000		0.85%	1.16%
First Capital Securities Corporation Limited	-	160,000	-	160,000	-		-	-
Jahangir Siddiqui Company Limited	-	464,000	-	439,000	25,000		0.52%	0.71%
Jahangir Siddiqui Investment Company Limited	-	2,268,500	-	2,081,000	187,500		0.69%	0.95%
Pakistan Industrial Credit and Investment					0			
Corporation Limited	275,000	8	-	275,000	-		-	0.00%
Modarabas								
First Equity Modarba Limited	~	1,989,000	-	-	1,989,000		0.23%	0.31%
Commercial Banks								
Allied Bank Limited	370,000	54,600	-	424,600	-		-	-
Askari Bank Limited	-	167,500		167,500	-		-	-
Arif Habib Bank	-	75,000	-	75,000	-		-	-
Bank Al-Falah Limited	498,500	10,093,500	460,092	6,051,100	5,000,992		8.00%	10.92%
The Bank of Punjab	450,000	3,834,200	-	4,284,200	-		-	-
Bank Islami Pakistan Limited	1,400,000	3,465,000	687,500	5,552,500	æv			-
Faysal Bank Limited	-	300,000	-	300,000	-		-	-
Habib Bank Limited	-	635,000	-	635,000	_		-	_
MCB Bank Limited	140,885	4,579,400	-	4,720,285			-	-
Meezan Bank Limited	867,500	242,000	196,100	1,155,500	150,100		0.18%	0.24%
National Bank of Pakistan	165,950	3,209,500	85,000	3,160,450	300,000		1.72%	2.35%
J. S. Bank Limited	-	1,075,000	-	1,075,000	-		-	-
PICIC Commercial Bank Limited	600,000	100,000	-	700,000	-		-	-
Saudi Pak Commercial Bank Limited	875,000	-	-	875,000	1-1		-	-
United Bank Limited	80,000	2,372,600	113,775	2,316,475	249,900		0.83%	1.13%

		Nur	nber of sha			Market	Monkot	
Name of the investee company	As at July 01, 2007	Purchases during the period	Bonus / Right shares	Sales during the period	As at June 30, 2008	Market value as at June 30, 2008	Value as a percentage of net assets	Market Value as a percentage of total investment
						(Rupees in '000	")	,
nsurance								
Adamjee Insurance Company Limited	-	604,700	-	604,700	-	-	-	-
Central Insurance Company Ltd.	_	94,000	_	94,000	-	_	-	2
Eastern Federal Union General Insurance Limited	145,000	65,900	-	210,900	-	-	-	_
New Jubilee Life Insurance Company Limited	200,000	301,500	-	501,500	-	-	-	-
Pakistan Reinsurance Limited	80,700	69,100	-	149,800	-	-	-	-
extile Spinning		47.000		47.000				
Sadoon Textile Limited	-	47,800	-	47,800	-	-	-	-
<b>Fextile Weaving</b> Kohinoor Mills Limited		_	8,800	8,800	_			
Office Wills Littled			0,000	0,000				
Textile Composite	NY 220 PRODUCTION	71 <u>2000</u> -000-000-000	702723227744 AUTOM		000000000000000000000000000000000000000	7327227000000000	C g to grant and	92 90000000
Artistic Denim Mills Limited	475,000	640,500	100,000	578,400	637,100	27,121	1.06%	1.44%
Azgard Nine Limited (Non-voting)	-	673,000	-	-	673,000	33,650	1.31%	1.79%
zgard Nine Limited	-	2,700,000	(=)	2,700,000	-	-	-	=
Chenab Limited	800,000	61,000	-	861,000	-	-	-	-
Colony Mills Limited	700,000	_	-	700,000	-	-	-	-
Dawood Lawrencepur Limited	-	260,200	-	240,200	20,000	2,833	0.11%	0.15%
ndus Dyeing & Manufacturing Company Limited	-	4,400	-	4,400	-	-	-	-
Nishat (Chunian) Mills Limited	-	550,000	-	550,000	-	-	-	-
Nishat Mills Limited		2,425,000	-	2,425,000	-	-	-	2
Suraj Cotton Mills Limited	148,000	-	-	148,000	-	-	-	-
ynthetic & Rayon								
Dewan Salman Fibre Limited	-	524,000	-	524,000	-	-	-	2
orahim Fibres Limited	307,000	-	-	307,000	-	-	-	-
ute Thal Limited	90,200	262,800	25,440	378,440				
The Enthed	50,200	202,000	20,110	070,110				
Sugar & Allied Industries J.D.W Sugar Mills Limited	191,300	110,000	-1	201,300	100,000	7,375	0.29%	0.39%
Cement								
Al Abbas Cement Company Limited	_	1,000,000	-	1,000,000	_	-	-	=
Attock Cement Pakistan Limited	_	155,400	-	155,400	-	_	-	_
D.G Khan Cement Company Limited		1,400,000	-	1,400,000	_	_	_	_
	-		-		-	-		-
Charlbwal Cement Company Limited	1 375 000	548,000 1 455 500	260 075	548,000	1 9/5 275	67 506	2 620/	2 600/
Cohat Cement Company Limited	1,375,000	1,455,500	268,875	1,254,000	1,845,375	67,596	2.63%	3.60%
Lucky Cement Limited	135,000	2,252,100	-	2,387,100	-	-	-	-
Fauji Cement Company Limited	-	1,770,000	-	1,770,000	-	-	-	-
Maple Leaf Cement Limited Pioneer Cement Limited	800,000	2,275,000 100,000	-	2,275,000 900,000	-	-	-	-
Torreer Cerrierit Limited	000,000	100,000	-	900,000	-	-	-	-
<b>Tobacco</b> Pakistan Tobacco Company Limited	-	208,800		208,800	-		-	-
Refinery								
Attock Refinery Limited	-	591,000	41,250	632,250	-	-	-	-
National Refinery Limited	-	778,500	10,000	788,500	-	-	-	-
Power & Generation & Distribution								Qu'enhance -
lub Power Company Limited	-	4,795,000	-	3,372,000	1,423,000	40,698	1.59%	2.16%
apan Power Generation Limited		1,900,000 727,500	-	1,900,000 727,500	2	-	-	-
Karachi Electric Supply Corporation Limited								
Karachi Electric Supply Corporation Limited  Dil & Gas Marketing Companies		221.000	-	221.000	-	-		
Karachi Electric Supply Corporation Limited  Dil & Gas Marketing Companies  Attock Petroleum Limited	-	221,000 760,700	-	221,000 650,700				2.44%
Karachi Electric Supply Corporation Limited  Dil & Gas Marketing Companies  Attock Petroleum Limited  Pakistan State Oil Company Limited		760,700	*	650,700	- 110,000	- 45,896 -	1.79%	2.44%
Carachi Electric Supply Corporation Limited  Dil & Gas Marketing Companies  Attock Petroleum Limited  Pakistan State Oil Company Limited  Sui Southern Gas Company Limited  Sui Northern Gas Company Limited	:							2.44%

		Number of shares						
Name of the investee company	As at July 01, 2007	Purchases during the period	Bonus / Right shares	Sales during the period	As at June 30, 2008	Market value as at June 30, 2008	Market Value as a percentage of net assets	Market Value as a percentage of total investmen
						(Rupees in '000'	')	
Oil & Gas Exploration Companies								
Mari Gas Company Limited	136,600	299,100	-	285,700	150,000	40,430	1.58%	2.15%
Oil & Gas Development Company Limited	540,000	7,938,200	)=)	7,078,000	1,400,200	174,129	6.79%	9.26% 7.05%
Pakistan Oilfields Limited Pakistan Petroleum Limited	180,000	1,987,800 3,149,300	52,560	1,624,800 2,806,160	363,000 575,700	132,437 141,616	5.16% 5.52%	7.53%
				-,,		a salesa		
Engineering		70 500	0.050	05.250				_
Crescent Steel and Allied Products Limited Sazgar Engineering Works Limited	400,000	78,500 50,600	6,850 37,450	85,350 488,050	-	-	-	-
Automobile Accombion								
Automobile Assemblers Al Ghazi Tractor Limited	-	67,235	-	67,235	_	-	_	-
Ghandhara Industries Limited	442,000	-	-	442,000	-	-	, <del>-</del>	-
Ghandhara Nissan Limited	409,000	14,500	-	423,500	-	-	-	-
Hino Pak Motor Company Limited	(=)	300	-	300	-	-	b <del>-</del>	-
ndus Motor Company Limited	-	87,700	-	87,700	-	-	-	-
Pak Suzuki Motor Company Limited	(-)	2,700	-	2,700	-	-	(-)	-
Millat Tractors Limited	35,000	2,700	-	37,700	-	-	-	-
Auto Mobile Parts & Accessories								
Agriauto Industries Limited	-	56,900	-	56,900	-	-	12	-
<b>Transport</b>								
Pakistan International Container Terminal	-	875,800	-	875,800	-	=	-	-
Pakistan National Shipping Corporation Limited	224,500	140,400	-	364,900	-	=	-	-
echnology & Communications								THE STREET, ST
Eye Television Network Limited	900,000	2,319,000	-	1,921,000	1,298,000	76,452	2.98%	4.07%
Pakistan Telecommunication Company Limited	1,000,000	3,910,000	-	3,519,500	1,390,500	53,729	2.09%	2.86%
Netsol Technologies Limited	1,696,250	4,550,801	320,554	4,102,804	2,464,801	239,773	9.35%	12.75%
RG Pakistan Limited	-	3,823,000	(=)	3,823,000	-	-	-	
Telecard Limited  Norld Call Telecommunication Limited	-	800,000 800,000	-	800,000 800,000	-	-	1-1	-
Codilizara								
Fertilizers Dawood Hercules	_	75,000		- 2	75,000	29,213	1.14%	1.55%
Engro Chemicals Pakistan Limited	230,000	2,071,700	103,390	2,011,650	393,440	110,482	4.31%	5.88%
Fauji Fertilizer Company Limited	-	1,744,000	-	1,744,000	-	-	-	
Fauji Fertilizer Bin Qasim Limited	-	5,583,500	-	5,083,500	500,000	17,985	0.70%	0.96%
Chemicals								
Pakistan PTA Limited	-	1,750,000	-	1,750,000	-	-	-	-
Nimir Industrial Chemicals	-	1,000,000	1-2	1,000,000	-	-	5.00	-
Nimir Resins Limited	-	3,300,000	-	3,300,000	-	-	-	-
Sitara Chemicals Limited	1=0	121,100	10,080	131,180	-	-	(-)	-
Paper & Board								
Cherat Papersack Limited	-	75,100	12,850	87,950 425,195	-	-	71 <b>-</b> 0	-
Packages Limited	-	417,200	7,995	425,195	-	-	-	
Glass & Ceramics	245 000	65 400	11 500	224 000				-
Ghani Glass Limited Tariq Glass Industires Limited	245,000 155,500	65,100 70,000	11,500 225,500	321,600 451,000	-	-	-	-
,	,							
Miscellaneous	407 505	60.00-		E00 E00				1960
EcoPack Limited	407,500	93,000	-	500,500		405.000	7 610/	10.38%
Pace (Pakistan) Limited	1,435,500	10,948,500	-8	5,496,000	6,888,000	195,206	7.61%	10.30%
iddiqsons Tin Plate Limited D. S. Industries Limited	560,000	581,000 200,000	-	1,141,000 200,000	-	-		-
ri Pack Films Limited	281,600	557,200	-	612,800	226,000	38,922	1.52%	2.07%
						1,854,467	72.28%	•
						ACCURACY MARKET CONTROLLY CO.	7 2.20 /0	:
Cost of Investment as at June 30, 2008						2,044,371	=	

The above investments include securities with fair value aggregating to Rs 176.438 million which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in terms of Circular No.11 dated October 23, 2007 issued by SECP.

### 5.2 Units of open-end mutual funds

			Nur	nber of sha	res				
	Name of the investee company	As at July 01, 2007	Purchases during the period	Bonus / Right shares	Sales during the period	As at June 30, 2008	Market value as at June 30, 2008	Market Value as a percentage of net assets	Market Value as a percentage of total investment
					•		(Rupees in '000')		
	Open end Mutual Fund								4.000/
	NAFA Cash Fund NAFA Islamic Income Fund	-	21,067,490 9,743,740	-	18,729,398 9,726,374	2,338,092 17,366	25,197 180	0.98% 0.01%	1.36% 0.01%
	NAFA ISIAITIIC IIICOITIE FUIIU	-	5,745,740	-	9,720,374	17,300	100	0.0176	
							25,377	0.99%	
	Cost of investments as at June 30, 2008						25,234		
					NO	TE	2008		2007
					140	/ I L		ees in '00	
6	DIVIDEND AND PROFIT RECEIVAB	LE					(		-,
	Profit on savings deposits						2,908		237
	Dividend receivable on equity securities	es					11,144	_	2,215
							14,052		2,452
7	ADVANCES, DEPOSITS AND PREPARENT	AYMENTS							
	Security deposits with:								
	<ul> <li>National Clearing Company of Pal</li> </ul>						3,500		1,000
	<ul> <li>Central Depository Company of Pa</li> </ul>	akistan Lim	nited				100		100
	Prepaid mutual fund rating Fee						61	_	-
							3,661		1,100
8	PRELIMINARY EXPENSES AND FLO	DATATION	COSTS						-
	On anima Balanca				0	,	0.070		
	Opening Balance				8	.1	2,278		-
	Prliminary expenses and floation cost	s incurred					-		2,500
	Less: amortisation during the period						500	_	222
	Balance as at June 30, 2008						1,778	_	2,278
									- 54

8.1 Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund and are being amortised over a period of five years commencing from January 20, 2007 as per the requirements set out in the Trust Deed of the Fund.

### 9 PAYABLE TO NATIONAL FULLERTON ASSET MANAGEMENT LIMITED – MANAGEMENT COMPANY

Management fee	9.1	6,461	2,358
Front-end Load Payable		17,906	-
Others		14	5,695
		24,381	8,053

9.1 Under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2007, the Management Company of the Fund is entitled to a remuneration during the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to two percent of such assets of the Fund. Upto July 8, 2007, management fee was being calculated at the rate of 2.5 percent of the average annual net assets of the Fund. From July 9, 2007 onwards, management fee is being calculated at the rate of 3 percent of the average annual net assets of the Fund. The remuneration is paid to the Management Company monthly in arrears.

NOTE

2008 (Rupees in '000')

#### PAYABLE TO CENTRAL DEPOSITORY COMPANY OF PAKISTAN 10 **LIMITED - TRUSTEE**

10.1 Trustee fee

297

177

10.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets of the Fund.

Based on the Trust Deed, the tariff structure applicable to the Fund as at June 30, 2008 is as follows:

### Amount of Funds Under Management (Average NAV)

Upto Rs. 1,000 million

On an amount exceeding Rs. 1,000 million

### Tariff per annum

Rs 0.7 million or 0.20% p.a. of NAV, whichever is higher

Rs 2.0 million plus 0.10% p.a. of NAV exceeding Rs 1,000 million.

2008

2008

PAYABLE TO SECURITIES AND EXCHANGE COMMISSION **OF PAKISTAN** 

Annual Fee

11

11.1 2.089

NOTE

425

2007

2007

(Rupees in '000')

11.1 Under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2007, the Fund is required to pay as annual fee to the Securities and Exchange Commission of Pakistan, an amount equal to one-tenth of one percent of the average annual net assets of the Scheme.

#### 12 PAYABLE ON REDEMPTION OF UNITS

This includes amounts of Rs. 16,477 thousand, Rs. 2,236 thousand and Rs. 269,239 thousand payable to NAFA Cash Fund, NAFA Islamic Income Fund and NAFA Income Fund respectively, on transfer-out of units to these funds.

13	ACCRUED EXPENSES AND OTHER LIABILITIES	(Rupees in '000')	
	Auditors' remuneration	218	190
	Payable to Alexandra Fund Management Pte. Limited	484	692
	Settlement charges payable	128	27
	Financial Charges	235	319
	Payable to brokers	5,682	156,898
	Others	-	19
		6,747	158,145

### 14 NET ASSET VALUE PER UNIT

The Net Asset Value per unit as disclosed on the Statement of Assets and Liabilities is calculated by dividing the net assets of the Fund by the number of units in circulation at the year / period end.

15	PROFIT ON BANK DEPOSITS	NOTE	For the year ended June 30, 2008	For the period from January 15, 2007 to June 30, 2007 es in '000')
	Income on savings deposits		16,149	3,676
16	Financial Charges			
	Mark up on running finance	14.1	685	339

16.1 The Fund has a facility of short term running finance with Bank Al Habib Limited for the purpose of meeting redemption requests. As per the terms of the agreement, the bank has agreed to provide, from time to time financing at any one time outstanding upto an aggregate sum of Rs. 300,000,000 on markup basis. The rate of mark-up on funds utilized is 2% over base rate (3 months average KIBOR). Total amount of running finance outstanding as at 30 June, 2008 is Nil.

17	AUDITORS' REMUNERATION	For the year ended June 30, 2008 (Rupe	For the period from January 15, 2007 to June 30, 2007 ees in '000')
	Audit fee Half yearly review Out of pocket expenses	200 80 13 293	175 - 15 190

### 18 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded a tax liability in respect of income relating to the current year as the management company has decided to distribute at least 90 percent of the Fund's accounting income for the year as reduced by capital gains (whether realised or unrealised) to its unit holders.

### 19 EARNINGS PER UNIT

Earnings per unit (EPU) for the year ended June 30, 2008 has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 20 TRANSACTIONS WITH CONNECTED PERSONS

- 20.1 Connected persons include National Fullerton Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being Trustee, National Bank of Pakistan, NIB Bank Limited and Alexandra Fund Management Pte. Limited being the sponsors, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- **20.2** The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

- 20.3 Remuneration and front-end load payable to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- 20.4 Remuneration payable to Trustee is determined in accordance with the provisions of the Trust Deed.

		For the year ended June 30, 2008	For the period from January 15, 2007 to June 30, 2007
20.5	Details of the transactions with connected persons are as follows:	(Rupe	ees in '000')
	National Fullerton Asset Management Limited - Management Company	15902 11	
	Management fee expense for the year / period	62,524	10,619
	Preliminary expenses and floatation costs	-	2,500
	National Bank of Pakistan - Sponsor		
	Investment made by the Sponsor in the Fund (2007: 11,200,000 units)	-	112,000
	Profit paid by the Fund on pre-IPO investment	-	518
	Units redeemed / transferred out (5,794,133 units; 2007: Nil units)	68,790	-
	Bonus units issued (2,094,133 units; 2007: Nil units)	25,312	-
	Cash Distribution	4,017	-
	NIB Bank Limited - Sponsor		
	Investment made by the Sponsor in the Fund (2007:7,500,000 units)	-	75,000
	Profit paid by the Fund on pre-IPO investment	-	410
	Income on bank deposits	-	1,792
	Units redeemed / transferred out (1,402,321 units; 2007: Nil units) Bonus units issued (1,402,321 units; 2007: Nil units)	17,194	-
	Cash Distribution	16,950 2,267	-
	Casii Distribution	2,201	-
	Alexandra Fund Management Pte. Limited - Sponsor		
	Investment made by the Sponsor in the Fund (2007: 10,000,000 units)	-	100,000
	Profit accrued by the Fund on Pre - IPO investments	-	692
	Bonus units issued (2,116,808 units; 2007: Nil units)	26,187	-
	Chief Executive Officer		
	Units issued / transferred in (7,927,068 units; 2007: 1,069,859 units)	100,614	11,224
	Units redeemed / transferred out (9,167,789 units; 2007: 24,580)	120,684	300
	Bonus units issued (195,442 units; 2007: Nil units)	2,362	-
	Executives of Management Company		
	Units issued / transferred In (2,614,108 units; 2007: 877,168 units)	34,834	10,293
	Units redeemed / transferred out (2,482,442 units; 2007: 748,616 units)	31,672	9,509
	Bonus units issued (26,893 units; 2007: Nil units)	339	-
	NAFA Cash Fund		
	Units issued / transferred in (21,067,490 units; 2007: Nil)	225,000	-
	Units redeemed / transferred out (18,729,398 units; 2007: Nil)	200,000	-
	NAFA Islamic Income Fund		
	Units issued / transferred in (9,743,740 units; 2007: Nil)	100,000	-
	Units redeemed / transferred out (9,726,374 units; 2007: Nil)	100,000	-
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration	3,090	836

	As at June 30, 2008	As at June 30, 2007
Amounts outstanding as at year / period end	(Rup	ees in '000')
National Fullerton Asset Management Limited - Management Company Management Fee Payable Front-end Load Payable Others	6,461 17,906 14	2,358 - 5,695
National Bank of Pakistan - Sponsor Investment held by the sponsor in the Fund (7,500,000 units;) Deposit held by the Fund with the Sponsor	85,982 1,821	160,688 540
NIB Bank Limited - Sponsor Investment held by the sponsor in the Fund (7,500,000 units) Deposit held by the Fund with the Sponsor Profit receivable on bank deposits	85,982 59,110 769	107,603 22,668 -
Alexandra Fund Management Pte. Limited - Sponsor Investment held by the Sponsor in the Fund (12,116,808 units; ) Profit payable by the Fund on pre-IPO investment	138,911 484	143,471 692
Chief Executive Officer Investment held by the Chief Executive Officer (2007: 1,045,279)	-	14,997
Executives of Management Company Investment held in the Fund (269,840 units; 2007: 128,552)	3,094	1,844
NAFA Cash Fund Investment held in the Fund (2,338,092 units)	25,197	-
NAFA Islamic Multi Asset Fund Investment held in the Fund (17,366 units)	180	-
Central Depository Company of Pakistan Limited - Trustee Trustee Fee payable	297	177

#### YIELD / INTEREST RATE RISK 21

21.1 The Fund is mainly exposed to mark-up / interest rate risk on its investment portfolio. The Investment Committee of the Fund reviews the portfolio of the Fund on a regular basis to ensure that risk is managed within acceptable limits. Yield / interest rate sensitivity position for on balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off balance sheet instruments is based on settlement date.

			June 30, 2008		
		Expose	d to Yield/Intere	st risk	
	Total	Upto three months	More than three months and upto one year	More than one year	Not exposed to Yield/ Interest risk
			Rupees in '00	0')	
On-balance sheet financial instruments					
Financial Assets					
Balances with banks	621,436	615,255	-	-	6,181
Receivable against sale of investment	98,049	-	-	-	98,049
Investments	1,854,467	-	-	-	1,854,467
Dividend and profit receivable	14,052	-	-	-	14,052
Advances and deposits	3,661	-	-	-	3,661
Financial Liabilities	2,591,665	615,255	-	-	1,976,410
Payable to National Fullerton Asset Management					
Limited - Management Company	24,381	_	_	_	24,381
Payable to Central Depository Company of	21,001			****	2 1,00 1
Pakistan Limited - Trustee	297	-	-	-	297
Payable against redemption of units	19,570	-	-	-	19,570
Accrued expenses and other liabilities	6,747	-	-	-	6,747
	50,995	-	-	-	50,995
On-balance sheet gap	2,540,670	615,255	-	-	1,925,415
			June 30, 2007		
			d to Yield/Intere		
	00.000.000		More than		Not exposed
			iviore than		
	Total	Upto three months	three months and upto one year	More than one year	to Yield/ Interest risk
		months	three months and upto one	one year	to Yield/ Interest risk
On-balance sheet financial instruments		months	three months and upto one year	one year	to Yield/ Interest risk
On-balance sheet financial instruments Financial Assets		months	three months and upto one year	one year	to Yield/ Interest risk
		months	three months and upto one year	one year	to Yield/ Interest risk
Financial Assets		months	three months and upto one year	one year	to Yield/ Interest risk
Financial Assets  Balances with banks	282,583	months	three months and upto one year	one year	to Yield/ Interest risk
Financial Assets  Balances with banks Investments	282,583 1,338,710 2,452 1,100	281,842 	three months and upto one year	one year	to Yield/ Interest risk 741 1,338,710 2,452 1,100
Financial Assets  Balances with banks Investments Dividend and profit receivable	282,583 1,338,710 2,452	months	three months and upto one year	one year	to Yield/ Interest risk 741 1,338,710 2,452
Financial Assets  Balances with banks Investments Dividend and profit receivable Advances and deposits  Financial Liabilities	282,583 1,338,710 2,452 1,100	281,842 	three months and upto one year	one year	to Yield/ Interest risk 741 1,338,710 2,452 1,100
Financial Assets  Balances with banks Investments Dividend and profit receivable Advances and deposits	282,583 1,338,710 2,452 1,100	281,842 	three months and upto one year	one year	to Yield/ Interest risk 741 1,338,710 2,452 1,100
Financial Assets  Balances with banks Investments Dividend and profit receivable Advances and deposits  Financial Liabilities  Payable to National Fullerton Asset Management	282,583 1,338,710 2,452 1,100 1,624,845	281,842 	three months and upto one year	one year	741 1,338,710 2,452 1,100 1,343,003
Financial Assets  Balances with banks Investments Dividend and profit receivable Advances and deposits  Financial Liabilities  Payable to National Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee	282,583 1,338,710 2,452 1,100 1,624,845	281,842 	three months and upto one year	one year	741 1,338,710 2,452 1,100 1,343,003
Financial Assets  Balances with banks Investments Dividend and profit receivable Advances and deposits  Financial Liabilities  Payable to National Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of	282,583 1,338,710 2,452 1,100 1,624,845 8,053 177 158,145	281,842 	three months and upto one year	one year	741 1,338,710 2,452 1,100 1,343,003
Financial Assets  Balances with banks Investments Dividend and profit receivable Advances and deposits  Financial Liabilities  Payable to National Fullerton Asset Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee	282,583 1,338,710 2,452 1,100 1,624,845	281,842 	three months and upto one year	one year	741 1,338,710 2,452 1,100 1,343,003

For the year ended June 30, 2008

For the period from January 15, 2007 to June 30, 2007

21.2 The rates of return on financial instruments are as follows:

Percentage per annum

Balances with banks

1.30 - 13.00

1.30 - 10.50

### 22 MATURITIES OF ASSETS AND LIABILITIES

22.1 The maturity profile of the Fund's assets and liabilities based on contractual maturities is given below:

A	
Assets	

Balances with banks
Receivable against sale of investments
Investments
Dividend and profit receivable
Advances, deposits and prepayments
Preliminary expenses and floatation costs

### Liabilities

Payable to National Fullerton Asset Management Limited – Management Company Payable to Central Depository Company of Pakistan Limited – Trustee Payable to Securities and Exchange Commission of Pakistan Payable on redemption of units Accrued expenses and other liabilities

### **Assets**

Balances with banks Investments Dividend and profit receivable Advances, deposits and prepayments Preliminary expenses and floatation costs

### Liabilities

Payable to National Fullerton Asset Management Limited – Management Company Payable to Central Depository Company of Pakistan Limited – Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities

June 30, 2008						
Total	Upto three months	Over three months and upto one year	Over one year			
	(Rupe	es in '000')				
621,436	621,436		- 9			
98,049	98,049	-	-			
1,854,467	1,854,467	-	-			
14,052	14,052	-				
3,661	61	-	3,600			
1,778	126	374	1,278			
2,593,443	2,588,191	374	4,878			
24,381	24,381	-	-7			
297	297	-	-			
2,089	2,089	-	-			
19,570	19,570	-				
6,747	6,747	-	-			
53,084	53,084	-	-			
2.540.359	2.535.107	374	4.878			

	June	30, 2007	
Total	Upto three months	Over three months and upto one year	Over one year
	(Rupe	es in '000')	
282,583	282,583	-	-
1,338,710	1,338,710	-	-
2,452	2,452	-	-
1,100	-	-	1,100
2,278	125	375	1,778
1,627,123	1,623,870	375	2,878
8,053	8,053	-	-
177	177		0.00
	177	_	_
425	425	-	-
158,145	158,145	-	-
166,800	166,800	-	-
1,460,323	1,457,070	375	2,878

#### PARTICULARS OF INVESTMENT COMMITTEE AND FUND MANAGER 23

Details of members of the investment committee of the Fund are as follows: 2008 Experience Qualification in years Dr. Amjad Waheed Doctorate in Business 17 Administration/ CFA 9 Khurram Shahzad MBA/ CFA Adnan Faisal MBA/ CFA 10 Abdul Rehman Warraich LLB/ CFA 13 23.1 Khurram Shahzad is the Fund Manager of NSF only. 2008 TOP TEN BROKERS / DEALERS BY PERCENTAGE OF COMMISSION PAID 24 1 Fortune Securitiies (Private) Limited 7.11% Global Securities Pakistan Limited 6.81% 2 3 Moosani Securitiies (Private) Limited 5.48% 4 Foundation Securities 4.96% 5 Invisor Securitiies (Private) Limited 4.94% 6 Taurus Securities Limited 4.89% 7 Invest Capital and Securities (Private) Limited 3.61% 8 Saao Capital 3.44% Invest and Finance Securities (Private) Limited 9 3.25% 10 KASB Securities Limited 3.15% 2007 % KASB Securities Limited 1 2 Global Securities Pakistan Limited 6.91% 3 Taurus Securities Limited 6.24% 4 Invest and Finance Securities (Private) Limited 5.97% 5 Foundation Securites Limited 5.83% 6 First National Equities Limited 5.68% 7 Alfalah Securities Limited 5.34% 8 **AKD Securities Limited** 5.23% 9 Jahangir Siddiqui Capital Market Limited 4.58% 10 Invest Capital & Securities (Private) Limited 4.17% 4.15%

#### 25 PATTERN OF UNIT HOLDING

	As at June 30, 2008				
Category	Number of unit holders	Investment amount	Percentage investment		
		(Rupees in '000')			
Individuals	3,187	797,925	31.10%		
Associated companies/Directors	3	310,875	12.12%		
Insurance companies	6	39,675	1.55%		
Banks / DFI's	8	251,908	9.82%		
NBFCs	3	6,044	0.24%		
Retirement funds	-	-	0.00%		
Public limited companies	3	20,837	0.81%		
Others	124	1,138,472	44.36%		
	3,334	2,565,736	100%		

	As at June 30, 2007		
Category	Number of unit holders	Investment amount	Percentage investment
	(Rupees in '000')		
Individuals	383	237,236	16.25%
Associated companies/Directors	4	426,758	29.22%
Insurance companies	2	9,238	0.63%
Banks / DFI's	9	565,712	38.74%
NBFCs	-	-	0.00%
Retirement funds	-	-	0.00%
Public limited companies	3	1,934	0.13%
Others	25	219,445	15.03%
	426	1,460,323	100%

### 26 ATTENDANCE AT MEETING OF BOARD OF DIRECTORS

The 12th,13th, 14th, 15th and 16th Board meetings were held on July 5, 2007, August 8, 2007, October 18, 2007, February 15, 2008 and April 16, 2008 respectively. Information in respect of attendance by Directors in the meetings is given below:

	Number of meetings				
Name of Director	Held	Attended	Leave granted	Meetings not attended	
Masood Karim	5	5	-		
Dr Amjad Waheed	5	5	-		
Gerard Lee	5	4	1	12th meeting	
lqbal Hassan	5	4	1	16th meeting	
Patrick Pang	5	5	~		
Shahid Anwar	5	2	3	12th, 13th and 16th meeting	
Masroor Qureshi	5	5	-		

### 27 RISK MANAGEMENT POLICIES

### 27.1 Market risk

Market risk is the risk that the value of a financial instrument may fluctuate as a result of changes in market interest rates or market price of securities due to change in credit rating of the issuer of the instrument, change in market sentiments, supply and demand of securities and liquidity in the market. There is a possibility of default of participants and of failure of the financial markets / stock exchanges, the depositories, the settlement or the clearing system etc.

The Management Company manages the market risk by monitoring exposure on marketable securities by following internal risk management policies and regulations laid down by the Securities and Exchange Commission of Pakistan.

### 27.2 Credit risk

Credit risk arising from the inability of the counterparties to fulfill their obligations in respect of financial instrument contracts, is generally limited to the principal amount and accrued income thereon. The Fund's policy is to enter into financial instrument contracts by following internal guidelines such as approving counterparties, approving credit, obtaining adequate collateral and transacting through approved brokers.

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of financial instruments is broadly diversified and transactions are entered into with diverse creditworthy counterparties thereby mitigating any significant concentration of credit risk.

### 27.3 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial



### 27.4 Yield / Interest rate risk

Yield risk is the risk of decline in earnings due to adverse movements of the yield curve. Yield / interest rate risk arises from the possibility that changes in market rates of return will affect the value of the financial instruments. A Fund is exposed to yield / interest rate risk as a result of mismatches or gaps in the amounts of financial assets and financial liabilities that mature or reprice in a given period. The Fund manages this risk by matching the repricing of financial assets and liabilities through risk management strategies. The position for financial instruments is based on earlier of contractual repricing date or maturity.

### 28 UNIT HOLDERS' FUND RISK MANAGEMENT

The Unit holders' fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net asset value per unit on the redemption date. The relevant movements are shown on the statement of movement in unit holders' fund.

The Fund has no restrictions on the subscription and redemption of units. There is no specific capital requirement which is applicable on the Fund.

The Fund's objectives when managing unit holders' fund are to safeguard its ability to continue as a going concern so that it can continue to provide returns to unit holders and to maintain a strong base of assets under management.

In accordance with the risk management policies stated in note 26, the Fund endeavours to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemption, such liquidity being augmented by short-term borrowings or disposal of investments where necessary.

### 29 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Financial assets which are tradeable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book values as the items are either short term in nature or periodically repriced.

### 30 NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors of the Management Company in their meeting held on July 03, 2008 have approved a final distribution at the rate of 3.022 percent (2007 : 22.6 percent). The financial statements of the Fund for the year ended June 30, 2008 do not include the effect of the distribution which will be accounted for in the financial statements of the Fund for the year ending June 30, 2009.

### 31 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the Management Company on 11, August 2008.

### 32 GENERAL

Figures have been rounded off to the nearest thousand rupees

For National Fullerton Asset Management Limited (Management Company)

Dr. Amjad Waheed, CFA Chief Executive

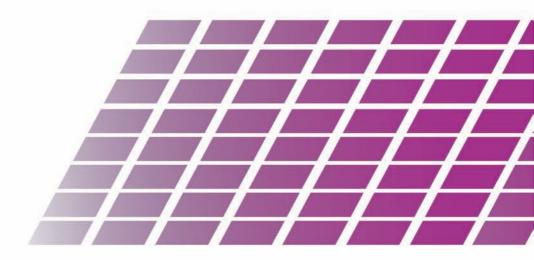
Masood Karim Shaikh, FCA Chairman

Performance Table	For the year ended June 30, 2008	For the year ended June 30, 2007

Net assets (Rs '000)	2,565,736	1,460,323
Net income (Rs '000)	(86,957)	442,474
Net Asset Value per unit (Rs)	11.1621	12.0871
Selling price per unit	11.2038	12.5175
Repurchase price per unit	10.8599	12.0871
Highest offer price per unit (Rs)	14.6622	12.5183
Lowest offer price per unit (Rs)	10.4616	8.0038
Highest redemption price per unit (Rs)	14.2175	12.0879
Lowest redemption price per unit (Rs)	10.1393	7.7049
Total Return of the fund	-2.65%	43.47%
Capital Growth	-7.65%	20.87%
Income Distribution	5.00%	22.60%
Interim distribution per unit	0.3022	
Final distribution per unit	0.3022	2.2600
Distribution dates		
Interim distribution	15-Apr-08	
Final distribution	3-Jul-08	5-Jul-07
Average cumalative return		
Since inception to June 30, 2008	38.91%	
Since inception to June 30, 2007		43.47%

Portfolio Composition (Please see Fund Manager Report)

Statement of past performance is not necessarily indicative of future performance and that unit prices and investment returns may go down, as well as up







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