

**Allied Bank of Pakistan**  
**Annual Report 1998**

**AUDITORS' REPORT TO THE MEMBERS**

**KHALID MAJID HUSAIN RAHMAN**  
Chartered accountants  
Karachi

**RAHIM IQBAL RAFIQ & CO.**  
Chartered Accountants  
Karachi

We have audited, in accordance with the International Standards on Auditing, the annexed balance sheet of Allied Bank of Pakistan Limited as at December 31, 1998 and the related profit and loss account and the cash flow statement, expressed in Pak Rupees [US Dollar figures are included for information purposes only as stated in note 2.3 to the financial statements], together with the not forming part thereof for the year then ended, in which are incorporated the unaudited certified returns from the branches except for ten branches which have been audited by us, and four branches audited by auditors abroad, and we state that we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and, after due verification thereof, found them satisfactory and, we report that:

(a) in our opinion, proper books of account have been kept by the Bank as required by the Companies Ordinance, 1984, and the returns referred to above received from the branches, as subsequently reviewed and amended at the head office, have been found adequate for the purposes of our audit;

(b) in our opinion:

(i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962, and the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;

(ii) the expenditure incurred during the year was for the purpose of the Bank's business; and

(iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the bank which have come to our notice have been within the powers of the Bank;

(c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account and the cash flow statement, together with the notes forming part thereof, give the information required by the Banking Companies Ordinance, 1962, and the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Bank's affairs as at December 31, 1998 and its true balance of the profit, and cash flow for the year then ended; and

(d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980, was deducted by the Bank and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

Without qualifying our opinion, we draw attention to note 10.1 of the financial statements. Amounts paid to the employees under the optional retirement scheme have been deferred due to reasons stated in that note.

Chartered Accountants

Chartered Accountants

March 20, 1999

**Performance Highlights 1998**

**Rupees in Million**

Authorised Capital	Rs. 2,000
Capital & Reserves	Rs. 3,002
Deposits	Rs. 76,541
Advances	Rs. 42,719
Investments	Rs. 25,605
Total Assets (Less Contra)	Rs. 89,358
International Business (Import/Export)	Rs. 37,467
Home Remittances	Rs. 4,232

Clientele (NOs.)	3,536,561
Branch Network (NOs.)	929

**Board of Directors**

**Rashid M. Chaudhry**  
Chairman & Chief Executive

**M. Salim Shaikh**  
Director

**S. Jauhar Husain**  
Director

**I.A. Usmani**  
Director

**Tanwir Ali Agha**  
Director

**Athar Mehmood Khan**  
Director

**M. Yousuf Memon**  
Director

**Mohammadi Yaqoob**  
Company secretary

**Tahir Saeed Effendi**  
Executive Vice President &  
Chief Finance Division

**Share Registrars**  
Share Division  
Allied Bank of Pakistan Ltd.  
17th Floor, NIC Building,  
Abbasi Shaheed Road, Karachi.

**Head Office**  
8-Kashmir/Egerton Road, Lahore.

**Central Office**  
NIC Building, (12-17)  
Abbasi Shaheed Road,  
Off. Sharea Faisal, Karachi.

**BALANCE SHEET AS AT DECEMBER 31, 1998**

Note	(Rs. in '000)	
	1998 Rupees	1997 Rupees

<b>ASSETS</b>			
Cash	4	7,646,937	6,316,337
Balance with other banks	5	1,878,796	1,380,840
Money at call and short notice		100,000	450,000
Investments	6	25,605,470	20,192,699
Advances-Net of provision	7	42,719,179	36,231,357
Operating fixed assets	8	2,488,619	872,730
Capital work-in-progress	8.3	37,472	33,160
Net investment in finance lease	9	53,707	43,755
Other assets	10	8,827,987	6,882,772
		-----	-----
		89,358,167	72,403,650

<b>LIABILITIES</b>			
Deposits and other accounts	11	76,541,153	63,429,709
Borrowings from other banks, agents etc.	12	6,243,517	4,914,558
Bills payable		1,064,151	802,367
Other liabilities	13	2,487,440	1,741,598
		-----	-----
		86,356,261	70,888,232
		-----	-----
Net Assets		3,001,906	1,515,418
		=====	=====

<b>REPRESENTED BY</b>			
Share capital	14	1,063,156	1,063,156
Reserve fund and other reserves	15	455,760	451,760
Unappropriated profit		16,094	502
		-----	-----
Shareholders' equity		1,535,010	1,515,418
Surplus on revaluation of fixed assets	8.1	1,466,896	-
		-----	-----
		3,001,906	1,515,418
		=====	=====

<b>MEMORANDUM ITEMS</b>			
Bills for collection	16	10,910,897	10,062,812
Acceptances, endorsements and other obligations		13,354,826	13,622,536
Contingent liabilities and commitments	17		

The annexed notes form an integral part of these financial statements.

**Rashid M. Chaudhry**  
Chairman

**M. Salim Shaikh**  
Director  
Tanwir Ali Agha  
Director

**S. Jauhar Husain**  
Director  
Athar Mehmood Khan  
Director

**I.A. Usmani**  
Director  
M. Yousuf Memon  
Director

**PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED DECEMBER 31, 1998**

	Note	(Rs. in '000)	
		1998 Rupees	1997 Rupees
Mark-up/interest and discount and/or return earned		6,059,060	5,026,784
Less: Cost/return on deposits, borrowings etc.		5,289,971	4,639,053
		-----	-----
		769,089	387,731

Fees, commissions and brokerage		426,229	361,322
Profit from dealing securities		1,033,310	1,130,242
Profit from investment securities		755,170	564,453
Dividend income		14,401	18,398
Other operating income	18	607,820	1,191,176
		-----	-----
		2,836,930	3,265,591
		-----	-----
		3,606,019	3,653,322
Operating expenses			
Administrative expenses	19	3,396,440	2,960,699
Provision (written back)/made against non-performing advances	7.2	(254,985)	712,492
Loss on diminution in the value of investments		218,398	(9,649)
Other provisions		36,587	33,157
		-----	-----
		3,396,440	3,696,699
		-----	-----
		209,579	(43,377)
Other income	20	88,017	104,144
		-----	-----
		297,596	60,767
Other charges	21	128,004	32,001
		-----	-----
Profit before taxation		169,592	28,766
		-----	-----
Taxation -current	22	1,500,001	335,125
- deferred		-	(320,023)
		-----	-----
		150,000	15,102
Profit after taxation		19,592	13,664
Unappropriated profit brought forward		502	338
		-----	-----
Profit available for appropriation		20,094	14,002
Appropriations			
Transfer to statutory reserve		4,000	13,500
		-----	-----
Unappropriated profit carded forward		16,094	502
		=====	=====

The annexed notes form an integral part of these financial statements.

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**Rashid M. Chaudhry**

Chairman

**M. Salim Shaikh**

Director

Tanwir Ali Agha

Director

**S. Jauhar Husain**

Director

Athar Mehmood Khan

Director

**I.A. Usmani**

Director

M. Yousuf Memon

Director

#### CASH FLOW STATEMENT FOR THE YEAR ENDED DECEMBER 31, 1998

	(Rs. in '000)	
	1998	1997
	Rupees	Rupees
<b>Cash Flow From Operating Activities</b>		
Profit before taxation	169,592	28,766
Less: Profit from investments	(755,170)	(564,453)
Dividend income	(14,401)	(18,398)
	-----	-----

	(599,979)	(554,085)
<b>Adjustment for non-cash items</b>		
Depreciation	125,381	118,836
Provision against non-performing advances	(254,985)	712,492
Loss on diminution in the value of investments	218,398	(9,649)
Other provisions	36,587	33,157
Amortization of deferred costs	128,004	32,001
Profit on disposal of fixed assets	(21,340)	(8,289)
Profit on disposal of investments	(64)	(32,029)
	-----	-----
	231,981	846,519
	-----	-----
	(367,998)	292,434
 (Increase) in operating assets		
Advances	(6,232,837)	(4,177,966)
Other assets (excluding advance tax)	(1,238,302)	(974,835)
	-----	-----
	(7,471,139)	(5,152,801)
 Increase in operating liabilities		
Deposits and other accounts	13,111,444	7,532,909
Bills payable	281,784	253,792
Other liabilities	746,095	152,451
	-----	-----
	14,139,323	7,939,152
	-----	-----
Cash flow before tax	6,300,186	3,078,785
Income tax paid	(1,072,808)	(688,080)
	-----	-----
<b>Net cash flow from operating activities</b>	5,227,378	2,390,705
 <b>Cash Flow From Investing Activities</b>		
Net (purchase) of investments	(5,631,105)	(4,598,308)
Profit from investments	755,170	564,453
Dividend received	14,401	18,398
Net proceeds of finance lease	41,115	40,302
Fixed capital expenditure	(342,227)	(127,623)
Sale proceeds of fixed assets	84,865	24,630
	-----	-----
Net cash used in investing activities	(5,077,781)	(4,078,148)
 <b>Cash Flow From Financing Activities</b>		
Proceeds from issue of shares	-	112,359
Borrowings from other banks, assets etc.	1,328,959	899,365
	-----	-----
Net cash flow from financing activities	1,328,959	1,011,724
 <b>Increase/(Decrease) in Cash and Cash Equivalents during th</b>	1,478,556	(675,719)
<b>Cash and Cash Equivalents at January 1</b>	8,147,177	8,822,896
	-----	-----
<b>Cash and Cash Equivalents at December 31</b>	9,625,733	8,147,177
	=====	=====
 <b>Cash and Cash Equivalents</b>		
Cash	7,646,937	6,316,337
Balances with other banks	1,878,796	1,380,840
Money at call and short notice	100,000	450,000
	-----	-----
	9,625,733	8,147,177
	=====	=====

Rashid M. Chaudhry

Chairman

**M. Salim Shaikh**  
Director  
Tanwir Ali Agha  
Director

**S. Jauhar Husain**  
Director  
Athar Mehmood Khan  
Director

**I.A. Usmani**  
Director  
M. Yousuf Memon  
Director

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 1998

### 1. Status and Nature of Business

Allied Bank of Pakistan Limited (the Bank) was incorporated in Pakistan and is a scheduled bank 'I engaged in commercial banking and related services. The Bank was operating as a nationalized bank fully controlled by the Government of Pakistan (GOP) until September 11, 1991 when the GOP handed over the management of the Bank to the Bank's employees. The GOP has since disinvested 51% of its shareholding to the employees.

### 2. Basis of Presentation

2.1 These financial statements have been prepared in accordance with the requirements of BPRD Circular No. 31 dated August 13, 1997 issued by the State Bank of Pakistan (SBP). This circular has amended the Second Schedule to the Banking Companies Ordinance, 1962.

2.2 In accordance with the directives of the GOP regarding the shifting of the banking system to Islamic modes, the SBP has issued various circulars from time to time. One permissible form of trade-related mode of financing comprises of purchase of goods by the Bank from its customers and resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 Historical Cost Convention

These financial statements have been prepared under the historical cost convention as modified by revaluation of certain fixed assets as indicated in note 8.1.

#### 3.2 Staff Retirement Benefits

The Bank operates an approved funded pension scheme for eligible employees. Contributions to the fund are made to discharge the liability on the basis of actuarial valuation. The principal assumptions used for actuarial valuation are as follows:

- Salary escalation	6% per annum
- Pension escalation	0% per annum
- Discount rate	8% per annum
- Withdrawal	2% per annum upto age 40

Further, the Bank also operates an unfunded gratuity scheme for those employees who have not opted for the pension scheme.

#### 3.3 Taxation

##### Current

Provision for current taxation is based on taxable income after taking into account tax rebates, if any.

##### Deferred

The Bank accounts for deferred taxation on major timing differences using the liability method. Deferred tax debits are recognized when there is a reasonable expectation of realization.

#### 3.4 Advances

Advances are stated at their principal amount less provision for balances considered doubtful. Specific provisions are made against advances if their recovery is in doubt and additional provisions are made in accordance with the requirements specified in the Prudential Regulations issued by the SBP. Uncollectible advances are recognized as expense where full and final settlements are made, and/or there are no chances of recoveries.

**3.5 Investments**

Long term investments in listed securities are carried at cost. Provisions are made for other than temporary diminution in the value of investments. Short term investments in listed securities are valued at the lower of cost and market value determined on an aggregate portfolio basis.

Investments in unlisted securities are stated at cost less provision for diminution, other than temporary in value thereof, determined by using their breakup values.

Securities issued by the Federal and Provincial Governments are shown at amortized values and accordingly difference between face value and purchase cost is amortized on a straight line basis over the term of the respective securities.

**3.6 Operating Fixed Assets and Depreciation**

Fixed assets are stated at cost or revalued amount less accumulated depreciation. Depreciation is charged to income over the estimated useful lives of the respective assets using the diminishing balance method except motor vehicles which are depreciated on straight line method. Full year's depreciation is provided on fixed assets acquired during the year while no depreciation is charged on the assets disposed of during the year.

Gains and losses on disposal of fixed assets are taken to income currently.

**3.7 Revenue Recognition**

Revenue from advances is generally recognized on accrual basis except in case of loans classified under the Prudential Regulations on which return is taken to suspense account until realized. Fees, commission and brokerage income is recognized when earned.

Dividend income is recognized when the right to receive the dividend is established.

**3.8 Foreign Currencies**

The financial statements of foreign branches and other foreign balances are translated into Rupees at the rates of exchange prevailing at the balance sheet date except those covered by forward exchange contracts which are translated at contracted rates. Foreign currency transactions are converted into Rupees by applying the exchange rate at the date of the respective transactions. Gains and losses on translations are included in net income for the year.

**3.9 Deferred Costs**

The deferred costs incurred are amortized over a period not exceeding five years from the date of incurrence.

	(Rupees in '000)	
	1998	1997
	Rupees	Rupees
<b>4. CASH</b>		
In hand:		
- local currency	2,471,831	2,583,811
- foreign currencies	227,294	239,861
	-----	-----
	2,699,125	2,823,672
With State Bank of Pakistan in Special deposit account:		
- export refinance	6,850	-
- credit target account	-	-
	-----	-----
	6,850	-
Current account	3,895,225	2,977,629
	-----	-----
	3,902,075	2,977,629
With National Bank of Pakistan in:		
- current account	(Note 4.1) 1,045,737	515,036
	-----	-----
	7,646,937	6,316,337
	=====	=====

4.1 Included in above are certain transactions aggregating to Rupees 55,312 thousand (1997: Rupees 55,312 thousand) which have remained unreconciled.

	(Rupees in '000)	
	1998	1997
	Rupees	Rupees
<b>5. BALANCES WITH OTHER BANKS</b>		
In Pakistan - current accounts	234,622	-
Outside Pakistan - current accounts (Note 5.1)	1,644,174	1,380,840
	-----	-----
	1,878,796	1,380,840
	=====	=====

5.1 Included in the above are balances with Ex-BCCL (bank under liquidation) aggregating to Rupees 9,506 thousand (1997: Rupees 8,152 thousand) and with certain other banks under dispute amounting to Rupees 339 thousand (1997: Rupees 312 thousand).

## 6. INVESTMENTS

### Dealing Securities

Federal and Provincial Governments securities		
- Federal Investment Bonds	7,053,786	6,783,786
- Short Term Federal Bonds/Treasury Bills	10,154,354	7,799,257
	-----	-----
	17,208,140	14,583,043
Fully paid-up ordinary shares		
- Listed companies	595,180	592,586
	-----	-----
	17,803,320	15,175,629

### Investment Securities

Federal and Provincial Governments securities		
- Central Government Securities	788,821	819,707
- Provincial Government Securities	169,420	176,394
- Government Bonds	410,420	410,420
- Government Bonds (US\$)	480,212	498,178
- Bearer National Fund Bonds	182,609	427,608
	-----	-----
	2,031,282	2,332,307
Fully paid-up ordinary shares		
- Unlisted companies	116,449	155,299
Investments in subsidiary companies and associated undertakings	113,293	113,293
Debentures, Bonds, Participation Term Certificates and Term Finance Certificates	6,073,341	2,701,596
Others - Prize bonds	22,183	50,575
	-----	-----
	8,356,548	5,353,070
	-----	-----
	26,159,868	20,528,699
Less: Provision for diminution in the value of investments	554,398	336,000
	-----	-----
	25,605,470	20,192,699
	=====	=====

Market value of quoted investments amounted to Rupees 24,149,037 thousand (1997: Rupees 16,715,405 thousand) and value of unquoted investments amounted to Rupees 2,879,105 thousand (1997: Rupees 3,593,198 thousand).

	1998	1997
	Rupees	Rupees
<b>7. ADVANCES</b>		
Loans, cash credits and overdrafts, etc.		
- In Pakistan	40,137,775	33,714,067



- Outside Pakistan	485,717	670,119
	-----	-----
Bills discounted and purchased (excluding government treasury bills)	40,623,492	34,384,186
- Payable in Pakistan	923,434	549,470
- Payable outside Pakistan	4,243,021	4,714,800
	-----	-----
	5,166,455	5,264,270
	-----	-----
	45,789,947	39,648,456
Specific provision for non-performing advances (Note 7.2)	(3,070,768)	(3,417,099)
	-----	-----
	42,719,179	36,231,357
	=====	=====

Advances include Rupees 8,314,378 thousand (1997: Rupees 6,425,222 thousand) which have been placed on non-performing status.

**7.1 Particulars of Advances**

- In local currency	42,230,689	35,365,257
- In foreign currencies	488,290	866,100
	-----	-----
	42,719,179	36,231,357
	=====	=====

Debts considered good in respect of which the Bank is fully secured	42,065,303	35,555,337	--
Debts considered good for which the Bank holds no other security than the debtors' personal security	-	-	
Debts considered good secured by the personal liabilities of one or more parties in addition to the personal security of the debtors	653,876	676,020	
Debts considered doubtful or bad not provided for	-	-	
	-----	-----	
	42,719,179	36,231,357	
	=====	=====	

<b>Balance outstanding at December 31, 1998</b>	<b>Maximum total amount of advances including temporary advances granted during the year</b>
<b>(Rupees in '000)</b>	

Debts due by directors or executives of the bank or any of them either severally or jointly with any other persons	10,454	10,454
Debts due by companies or firms in which the directors of the bank are interested as directors, partners or in the case of private companies, as members	-	-
Debts due by subsidiary companies, controlled firms, managed modarabas and other associated undertakings	300,000	300,000

<b>(Rupees in '000)</b>
<b>1998                      1997</b>

	Rupees	Rupees
<b>7.2 Particulars of Provision against Non-performing Advances</b>		
Opening balance		
Exchange adjustment	3,417,099	2,577,429
Provision for the year	1,301	1,815
Amounts written off (Note 7.3)	-	712,492
Reversals (Note 7.4)	(103,244)	(59,949)
Others	(254,985)	-
Closing balance	10,597	185,312
	-----	-----
	3,070,768	3,417,099
	=====	=====
Provision against:		
- Advances to banks	-	-
- Advances to others	3,070,768	3,417,099
	-----	-----
	3,070,768	3,417,099
	=====	=====

**7.3 Amounts Written-off during the Year**

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962 the statement in respect of written-off loans or any other financial relief of five hundred thousand rupees or above allowed to a parson(s) during the year ended December 31, 1998 is given in the Annexure.

7.4 The Bank carded out an exercise of the review of classified advances in accordance with the provisions of the Prudential Regulations contained in the SBP BPRD Circular No. 7 dated April 6, 1998. The results of the exercise indicate that as of December 31, 1998 the provisions against loan loss held by the Bank, together with the underlying collaterals available to the Bank adequately cover the classified portfolio. Consequently, the excess provision available to the Bank has been written back.

**8. OPERATING FIXED ASSETS**

	Cost as at January 1, 1998	Additions/ (deletions) during the year	Adjustments during the year 1998	Revaluation	Cost/ Revaluation As at December 31, 1998	As at January 1, 1998	Adjustment during the year	DEPRECIATION Charge for the year	Adjustment on revaluation	As at December 31, 1998	Book value as at December 31, 1998	Depreciation rate %
Leasehold land	46,249	103,933	-	177,326	327,508	-	-	-	-	-	327,500	-
Buildings on leasehold land	499,029	99,167	-	1,185,013	1,783,209	82,984	860	25,917	(104,557)	5,204	1,778,005	5
Furniture, fixture and office equipment	744,087	98,403 (15,953)	(173,423)	-	653,114	414,695	(153,761)	60,059	-	320,993	332,121	10/20
Vehicles	188,529	36,412 (50,904)	36,698	-	210,735	107,485	12,860	39,405	-	159,750	50,985	20
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
	1,477,894	337,915 (68,857)	(136,725)	1,362,339	2,974,566	605164.00	(140,041)	125,381	(104,557)	485,947	2,488,619	
	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
1997	1,393,011	106,003 (21,120)	-	-	1,477,894	491,107	(4,779)	118,836	-	605,164	872,730	
	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====

Leasehold land and buildings of the Bank in Pakistan have been revalued by the valuers, M/s Razzaque Umerani & Co. and M/s Aftab Ahmed Associates. The results of revaluation are stated below:

Leasehold land	Buildings on leasehold land	Total
(Rupees in '000)		

Cost as at December 31, 1998	150,182	578,441	728,623
Accumulated depreciation as at December 31, 1998	-	104,557	104,557
	-----	-----	-----
	150,182	473,884	624,066
Revalued amount as at December 31, 1998	327,508	1,763,454	2,090,962
	-----	-----	-----
Surplus on revaluation	177,326	1,289,570	1,466,896
	=====	=====	=====

### 8.2 Details of Disposal of Fixed Assets

The details of disposal of assets whose original cost or the book value exceeds rupees one million or one hundred thousand rupees, whichever is lower, are given below:

Particulars	Original cost	Book value	Sale Proceeds	Mode of disposal	Particulars of purchaser
					(Rupees in '000)
Nissan Van	589	236	372	Auction	Mulah Baksh, Karachi
Nissan Van	589	236	374	Auction	Muhammad Aslam, Karachi
Nissan Van	589	236	377	Auction	Orangzeb Khan, Karachi
Nissan Van	589	236	402	Auction	Iqbal Ahmed, Karachi
Nissan Van	707	424	552	Auction	Abdul Majeed, Karachi
Mitsubishi Van	683	273	408	Auction	Shams-un-Nisah, Karachi
Nissan Van	606	364	427	Auction	Liaquat Ali, Karachi
Nissan Van	637	255	392	Auction	Musarat Rahmat Babi, Mirpurkhas
Toyota Corolla	550	220	440	Auction	EFU General Insurance Ltd.
Toyota Corolla	599	120	240	Auction	Ashraf Malik (Retd.)
Suzuki Mehran	274	164	243	Auction	EFU General Insurance Ltd.
Suzuki Carry	215	108	167	Auction	Agha Sohail Nawaz
Toyota Hiace Van	1,060	420	795	Auction	Zaman Khan
Toyota Hiace Van	1,060	420	820	Auction	Zaman Khan
Nissan Van	630	382	456	Auction	Asif Mehmood
Toyota Hiace Van	725	145	465	Auction	Imtiaz All
Toyota Hiace Van	795	318	638	Auction	Muhammad Yousuf, Karachi
Toyota Hiace Van	725	145	588	Auction	Karamat Khan, Karachi
Toyota Corolla	635	254	400	Insurance	Adamjee Insurance Corp. Ltd.
					claim
Suzuki Bolan	285	171	225	Insurance	Adamjee Insurance Corp. Ltd.
					claim
Toyota Hiace Van	725	145	768	Auction	Mir Zaman, Charsadda
Nissan Hi-roof	637	255	399	Auction	Feroz Khan, Peshawar
Mitsubishi Van	683	273	351	Auction	Azhar Iqbal, Peshawar
Suzuki Bolan	250	100	146	Auction	Muhammad Farooq, Lahore
Suzuki Bolan	270	108	145	Auction	Shoukat Ali, Lahore
Nissan Van	565	226	354	Auction	Shoukat Ali, Lahore

### 8.3 Capital Work-in-Progress

This represents civil work Under progress.

	(Rs. in '000)	
	1998	1997
	Rupees	Rupees
<b>9. NET INVESTMENT IN FINANCE LEASE</b>		
Lease installments receivable	76,882	124,937
Add: Residual value	14,930	17,140
	-----	-----
	91,812	142,077
Less: Unearned finance income	21,643	30,793
	-----	-----
	70,169	111,284
Less: Current portion	16,462	67,529
	-----	-----

	53,707	43,755
	=====	=====
<b>10. OTHER ASSETS</b>		
Stationery and stamps on hand	49,846	51,499
Income/mark-up accrued on advances and investments	3,353,922	2,648,787
Prepaid exchange risk fee	277,997	133,434
Other advances, deposits, advance rent and other prepayments	620,096	180,823
Taxation	1,915,369	992,561
Deferred tax	1,938,932	1,938,932
Current portion of net investment in lease		
- Current	16,462	67,529
- Overdue	18,321	38,428
	-----	-----
	34,783	105,957
Deferred costs (Note 10.1)	495,528	603,023
Suspense account	38,457	34,097
Investment against cash security deposit (Note 13.1)	84,862	68,037
Excise duty	49,854	55,584
Receivable against foreign currency exported	24,707	127,705
	-----	-----
	8,884,353	6,940,439
Less: Provision	(56,366)	(57,667)
	-----	-----
	8,827,987	6,882,772
	=====	=====

10.1 The deferred costs represent the amounts paid to the employees of the Bank under the optional retirement scheme. These amounts are deferred, in accordance with the Technical Release 28 (TR 28) issued by the Institute of Chartered Accountants of Pakistan, over a period of 60 months, on account of future operational benefits which will accrue to the Bank.

(Rs. in '000)

	1998	1997
	Rupees	Rupees

**11. DEPOSITS AND OTHER ACCOUNTS**

Fixed deposits	25,846,022	16,062,181
Savings deposits	25,380,466	18,633,707
Current accounts	24,882,487	28,053,561
Deposits and, other accounts of banks	432,178	680,260
	-----	-----
	76,541,153	63,429,709
	=====	=====

**11.1 Particulars of Deposits and other Accounts**

- In local currency	65,534,955	52,237,250
- In foreign currencies	11,006,198	11,192,459
	-----	-----
	76,541,153	63,429,709
	=====	=====

**12. BORROWINGS FROM OTHER BANKS, AGENTS, ETC.**

- In Pakistan	6,234,839	4,909,426
- Outside Pakistan	8,678	5,132
	-----	-----
	62,435,174	914,558
	=====	=====

**12.1 Particulars of Borrowings from other Banks,**

Agents, etc.		
- In local currency	6,234,839	4,909,426
- In foreign currencies	8,678	5,132
	-----	-----
	6,243,517	4,914,558
	=====	=====

(Rs. in '000)

	1998	1997
	Rupees	Rupees

**12.2 Secured**

- Loans from banks and other financial institutions	104,069	125,514
- Loans from subsidiary companies, managed modarabas and associated undertakings	-	-
- Loans from directors (including chief executive) of the Bank	-	-
- Loans from State Bank of Pakistan		
- Export refinance	68,600	53,100
- Others	4,098,498	2,960,751
	-----	-----
	4,167,098	3,013,851
Others	10,000	17,000
	-----	-----
	4,281,167	3,156,365

**Unsecured**

Balance with foreign banks	523,558	772,858
PLS money at call and short notice	-	-
Loans from banks and other financial institutions	1,438,792	985,335
	-----	-----
	1,962,350	1,758,193
	-----	-----
	6,243,517	4,914,558
	=====	=====

**12.3 Mark-up charged on borrowings range between 6.5% to 14% per annum.**

**13. OTHER LIABILITIES**

Mark-up/interest on loans/borrowings	3,614	575
Profit payable on PLS deposits and other accounts	1,457,421	1,245,960
Interest on foreign currency deposits	17,570	77,986
Tax deducted by the Bank	2,677	4,602
Branch adjustment account	126,222	66,883
Unearned commission	615	-
Local bills discounted	1,233	62
Accrued expenses	14,320	19,448
Remittances received	57,775	55,596
Employees superannuation pension fund	406	21,697
Provision for staff welfare fund	8,663	1,514
Unearned income	875	18,113
Cash security deposit (Note 13.1)	91,103	74,549
Zakat payable	124,668	113,778
Government bond	465,234	-
Deferred cost payable	-	12,380
Export bills/Foreign bills negotiated	24,193	-
Others	90,851	28,455
	-----	-----
	2,487,440	1,741,598
	=====	=====

13.1 This account represents the deposits received from employees and held as fidelity

security. Investments made against these deposits and the return earned thereon is also retained in these deposit accounts.

#### 14. SHARE CAPITAL

Authorized		
200,000,000 ordinary shares of Rupees 10 each	2,000,000	2,000,000
	=====	=====
Issued, subscribed and paid-up		
Ordinary shares of		
Rupees 10 each		
81,780,094 Issued for cash	817,801	817,801
24,535,471 Issued as bonus shares	245,355	245,355
-----	-----	-----
106,315,565	1,063,156	1,063,156
=====	=====	=====

#### 15. RESERVE FUND AND OTHER RESERVES

Balance at the beginning of the year	451,760	438,260
Transferred from profit and loss account	4,000	13,500
	-----	-----
Balance at the end of the year	455,760	451,760
	=====	=====

#### 16. BILLS FOR COLLECTION

Payable in Pakistan	1,199,439	1,990,256
Payable outside Pakistan	9,711,458	8,072,556
	-----	-----
	10,910,897	10,062,812
	=====	=====

#### 17. CONTINGENT LIABILITIES AND COMMITMENTS

##### 17.1 Contingencies

##### 17.1.1 Money for which the bank is contingently liable:

a) Contingent liability in respect of guarantees given on behalf of directors or officers or any of them (severally or jointly) with any other person, subsidiaries and associated undertakings	-	-
b) Contingent liability in respect of guarantees given favouring:		
i) Government	1,414,770	1,344,580
ii) Banking companies and other financial institutions	2,645,951	2,775,440
iii) Others	1,203,637	1,807,423
c) Liability on bills of exchange rediscounted	-	-
	-----	-----
	5,264,358	5,927,443

17.1.2 Claims against the bank not acknowledged as debts	3,057,816	1,200,024
--	-----------	-----------

17.1.3 Assessment of the Bank income tax return has been completed by the Deputy Commissioner of Income Tax upto the assessment year 1996-97 corresponding to the accounting year ended June 30, 1996. The disallowances by the tax authorities include provision for doubtful debts, interest on securities and certain expenditures. The Bank also filed appeals with the appellate authorities in which the Bank is expecting relief at the appellate stages. The tax liabilities arising out of the above disallowances not provided for aggregated to Rs. 682 million as at December 31, 1998. The Bank has also filed a writ petition in the Lahore High Court against the disallowance of provision for doubtful debts.

	(Rs. in '000)	
	1998	1997
	Rupees	Rupees
<b>17.2 Commitments</b>		
Commitments in respect of forward exchange contracts		
- Sale	837,878	1,273,355
- Purchase	334,591	841,335
Commitments in respect of operating leases	-	-
Capital expenditure contracted but not provided for	75,195	89,222
Other commitments (including commitments in respect of 'Repo' transactions)	5,275,072	1,625,000
<b>18. OTHER OPERATING INCOME</b>		
Income from dealing in foreign currencies	119,092	131,884
Exchange profit	383,437	892,834
Reimbursement/negotiation charges	51,751	54,620
Lockers rent	13,381	13,134
Service/incidental charges	30,182	62,661
Bad debts realized	9,977	36,043
	-----	-----
	607,820	1,191,176
	=====	=====

	(Rs. in '000)	
	1998	1997
	Rupees	Rupees
<b>19. ADMINISTRATIVE EXPENSES</b>		
Salaries, allowances, etc.	1,868,643	1,715,158
Staff retirement benefits (Note 19.1)	479,932	301,913
Brokerage and commission	2,615	1,662
Rent, taxes, insurance, electricity, etc.	420,204	327,854
Legal and professional charges	7,223	22,607
Communications	1071390	87,808
Repairs and maintenance	27,937	12,975
Security services	27,713	-
Stationery and printing	39,771	39,042
Advertisement and publicity	14,341	20,509
Auditors' remuneration (Note 19.2)	7,249	11,233
Depreciation (Note 8)	125,381	118,836
Charges general	101,543	120,473
Travelling and conveyance	42,309	49,470
Motor vehicle expenses	46,368	49,021
Entertainment	18,033	21,407
Exchange account local	21,875	34,475
Computer expenses	13,073	13,928
Subscription and training expenses	17,091	5,368
Fines and penalties	4,225	6,383
Miscellaneous expenses	3,524	577
	-----	-----
	3,396,440	2,960,699
	=====	=====

19.1 Based on actuarial valuation carded out as at December 31, 1993, the shortfall in the pension fund for past service liability as at December 31, 1994 was estimated at Rupees 1,020,922 thousand. This shortfall is being provided in seven years.

	(Rs. in '000)	
	1998	1997
	Rupees	Rupees
<b>19.2 Auditors' Remuneration</b>		
Pakistan auditors' remuneration (Note 19.2.1)	1,400	1,425

Fee for audit of foreign branches	5,849	9,808
	-----	-----
	7,249	11,233
	=====	=====

**19.2.1 Pakistan auditors' remuneration**

	1998			Total	1997		Total
	Khalid Majid Husain Rahman	Rahim Iqbal Rafiq & Co.			Khalid Majid Husain Rahman	Rahim Iqbal Rafiq & Co.	
				(Rupees in '000)			
Audit fee	150	150	300	115	115	230	
Special certification/ examinations and sundry advisory services	540	440	980	409	736	1,145	
Out-of-pocket expenses	60	60	120	25	25	50	
	-----	-----	-----	-----	-----	-----	
	750	650	1,400	549	876	1,425	
	=====	=====	=====	=====	=====	=====	

(Rs. in '000)

1998                      1997

**20. OTHER INCOME**

Net profit on sale of fixed assets	21,066	8,242
Net profit on sale of other assets	274	47
Other receipts	66,677	95,855
	-----	-----
	88,017	104,144
	=====	=====

**21. OTHER CHARGES**

This represents amortization of deferred costs.

**22. TAXATION**

Current		
Pakistan tax		
- for the year	122,923	338,467
- for prior years	27,193	4,056
	-----	-----
	150,116	342,523
United Kingdom tax		
- for the year	-	(3,647)
- for prior years	(116)	(3,751)
	-----	-----
	(116)	(7,398)
	-----	-----
	150,000	335,125
Deferred		
- for the year	-	(382,250)
- for prior years	-	62,227
	-----	-----
	-	(320,023)
	-----	-----
	150,000	15,102
	=====	=====

22.1 Provision for taxation for current and prior years include provision in respect of disallowances by the tax authorities in respect of bad and doubtful debts. The Bank has also filed writ petition in the Lahore High Court against such disallowances. However, the deferred tax debits arising on such disallowances have been recognized as the amount will ultimately be allowed by the tax authorities or recoveries



will be made.

### 23. REMUNERATION OF DIRECTORS AND EXECUTIVES

The aggregate amount charged in the financial statements for remuneration, including all benefits, to the Chief Executive, Directors and Executives of the Bank was as follows:

	Chief Executive		Directors		Executives	
	1998	1997	1998	1997	1998	1997
<b>(Rupees in '000)</b>						
Managerial remuneration	1,524	904	3,464	2,503	-	-
Retirement benefits	-	-	-	-	-	-
Utilities	450	470	369	180	-	-
Medical	214	75	576	324	-	-
Conveyance	255	224	745	653	-	-
Rent and house maintenance	12	12	36	35	-	-
	-----	-----	-----	-----	-----	-----
	2,455	1,685	5,190	3,695	-	-
	=====	=====	=====	=====	=====	=====
Number of persons	1	1	3	3	-	-
	=====	=====	=====	=====	=====	=====

The Chief Executive, Directors and Executives are also provided with other facilities, including free use of the Bank's cars and household equipment.

Executives mean officers, other than the Chief Executive and Directors, whose basic salary exceed five hundred thousand rupees in a financial year.

### 24. MATURITIES OF ASSETS AND LIABILITIES

	Total	Upto one month	Over one Month to one year	Over one year to five years	Over five years
<b>(Rupees in '000)</b>					
<b>Assets</b>					
Cash	7,646,937	7,594,006	-	-	52,931
Balances with other banks	1,878,796	1,878,796	-	-	-
Money at call and short notice	100,000	100,000	-	-	-
Investments	25,605,470	22,183	10,154,354	7,349,688	8,079,245
Advances	42,719,179	25,631,507	11,534,178	2,135,959	3,417,535
Operating fixed assets	2,488,619	-	-	591,623	1,896,996
Capital work-in-progress	37,472	-	-	37,472	-
Net investment in finance lease	53,707	-	-	53,707	-
Other assets	8,827,987	41,996	1,325,956	134,799	7,325,236
	-----	-----	-----	-----	-----
	89,358,167	35,268,488	23,014,488	10,303,248	20,771,943
<b>Liabilities</b>					
Deposits and other accounts	76,541,153	30,430,125	18,587,032	9,513,356	18,010,640
Borrowings from other banks, agents, etc.	6,243,517	1,498,444	4,183,156	62,436	499,481
Bills payable	1,084,151	1,084,151	-	-	-
Other liabilities	2,487,440	1,691,459	223,870	447,739	124,372
	-----	-----	-----	-----	-----
	86,356,261	34,704,179	22,994,058	10,023,531	18,634,493
	-----	-----	-----	-----	-----
Net balance	3,001,906	564,309	20,430	279,717	2,137,450
	=====	=====	=====	=====	=====

Shareholders' equity	1,535,010
Surplus on revaluation of fixed assets	1,466,896
	-----
	3,001,906
	=====

**25. SEGMENT ANALYSIS**

**25.1 Geographic Segment**

	Profit before taxation	Total assets employed	Net assets employed	Bills for collection	Endorsement and other obligations
	(Rupees in '000)				
Pakistan	154,565	87,372,978	2,553,636	10,904,423	13,107,808
Asia Pacific (including South Asia)	-	-	-	-	-
Europe	15,027	1,985,189	448,270	6,474	247,018
United States of America and Canada	-	-	-	-	-
Middle East	-	-	-	-	-
Others	-	-	-	-	-
	-----	-----	-----	-----	-----
	169,592	89,358,167	3,001,906	10,910,897	13,354,826
	=====	=====	=====	=====	=====

25.1.1 Total assets employed include intra group items of Rupees 76,660 thousand.

**25.2 Segment by Class of Business**

	Deposits		Advances	
	(Rupees in '000)	%	(Rupees in '000)	%
Chemical and pharmaceuticals	1,540,289	2.01	1,933,679	4.53
Agribusiness	1,517,683	1.98	4,647,706	10.88
Textile	1,076,255	1.41	4,752,978	11.13
Cement	155,745	0.20	239,639	0.56
Sugar	116,728	0.15	1,138,107	2.66
Shoes and leather garments	151,638	0.20	631,861	1.48
Automobile and transportation equipment	124,111	0.16	997,683	2.34
Financial	2,662,174	3.48	740,359	1.73
Insurance	87,677	0.12	352,055	0.82
Transportation	171,044	0.22	-	-
Electronics and electric appliances	184,679	0.24	304,574	0.71
Production and transmission of energy	1,102,923	1.44	596,417	1.40
Public/Government	1,428,574	1.87	3,772,681	8.83
Individuals	50,166,547	65.54	3,251,356	7.61
Others	16,055,086	20.98	19,360,084	45.32
	-----	-----	-----	-----
	76,541,153	100.00	42,719,179	100.00
	=====	=====	=====	=====

**25.3 Segment by Sector**

Deposits	Advances
----------	----------

	(Rupees in '000)	%	(Rupees in '000)	%
Public/Government	1,428,574	1.90	3,772,681	8.83
Private	75,112,579	98.10	38,946,498	91.17
	-----	-----	-----	-----
	76,541,153	100.00	42,719,179	100.00
	=====	=====	=====	=====

**26. CURRENCY BREAKDOWN OF ASSETS AND LIABILITIES**

	<b>Assets</b>		<b>Liabilities</b>	
	(Rupees in '000)	%	(Rupees in '000)	%
Pak rupees	89,131,403	99.75	75,350,063	87.25
U.S. dollars	207,675	0.23	10,463,984	12.12
Pound sterling	1,335.90	0.01	449,566	0.52
Deutsche mark	3,661	0.01	90,707	0.11
Japanese yen	56	-	1,914	-
Other European currencies				
Other currencies	2,013	-	27	-
	-----	-----	-----	-----
	89,358,167	100.00	86,356,261	100.00
	=====	=====	=====	=====

(Rs. in '000)

	1998	1997
	Rupees	Rupees

**27. TRANSACTIONS WITH ASSOCIATED UNDERTAKINGS**

	1998	1997
	Rupees	Rupees
Advances given during the year	80,000	250,000
Advances repaid during the year	-	30,000
Deposits (at year end)	64,691	100,382
Mark-up/interest expense	3,340	5,168
Mark-up/interest earned	31,094	13,083
Provision for non-performing advances charged against income during the year	-	-
Provision for non-performing advances at year end	-	-
Commitments and contingent liabilities for irrevocable commitments and contingencies	-	-
Others	22,321	-

**28. GENERAL**

Previous year's figures have been re-arranged and reclassified wherever necessary for the purposes of comparison.

**Rashid M. Chaudhry**  
Chairman

**M. Salim Shaikh**  
Director

**S. Jauhar Husain**  
Director

**I.A. Usmani**  
Director

**Tanwir Ali Agha**  
Director

**Athar Mehmood Khan**  
Director

**M. Yousuf Memon**  
Director

**STATEMENT SHOWING WRITTEN-OFF LOANS OR ANY OTHER FINANCIAL RELIEF OF FIVE HUNDRED THOUSAND RUPEES OR ABOVE PROVIDED DURING THE YEAR ENDED DECEMBER 31, 1998**

(Rupees in '000)

S. No.	Name and address of the borrower	Name of	Father's Name	Outstanding	Amount	Other	Total
--------	----------------------------------	---------	---------------	-------------	--------	-------	-------

		<b>Individuals/Partners/ Directors (with NIC No.)</b>		<b>liabilities written off on the opening day of the year</b>	<b>financial reliefs provided</b>	<b>(6+7)</b>	
01.	M/s Khawri industries Main Bazar, Wazirabad	Mr. Khalil Ahmed, 288-89-461580 Mr. Aqeel Ahmed, 285-90-685445 Mrs. Tahira Rani, 288-54-117822	Mr. Khurshid Ahmed  Mr. Khurshid Ahmed  W/O Shakeel Ahmed	2.742	1.783	1.141	2.924
02.	Ms Indus Linentex (Pvt) Ltd Al-Hayat Chambers, MA. Jinnah Road, Karachi	Jamel-ur-Rehman Horani 502-36-149125 Zkir-ur-Rehman Horani 502-41-043126 Shafiq-ur-Rehman Horani 502-87-265900	Habib-ur-Rehman  Habib-ur-Rehman  Habib-ur-Rehman	4.146	4.146	-	4.146
03.	Mian Ghulam Ahmed & Company Wazirabad	Mian Ghulam Ahmed 288-86-007674 Barkat Ali, Expired Akbar Ali, Expired Abdul Rashid, Expired Muhammad Khan, Expired	Rajay Khan	.979	.529	2.492	3.021
04.	Rashid Motors, Lahore	Ch. Muhammad Aslam, 272-89-123987	Haji Noor Muhammad	1.232	.891	.222	1.113
05.	Consolidated Import & Export (P/t) Limited, Lahore	Malik Ahmed Perwaiz, 267-49-099867 Mrs. Rehana Perwaiz, 270-52-156118 Muhammad Mushtaq	Malik Muhammad Ali  W/o Malik Ahmed Perwaiz  Haji Khan Muhammad	6.660	1.606	5.380	6.986
06.	Ch Amir Baz, Mirpur AK.	Ch. Amir Baz, 705-94-077521	Allah Din	.346	.262	.577	.839
07.	Ihsan Industries (P/t) Ltd Peshawar	Sh. Ihsan Elahi, 136-37-017850 Sh. Muhammad Ikram, 136-41-102460 Sh. Muhammad Afzal, 135-44-338761 Sh. Jan Muhammad	Jan Muhammad -do- -do- Khuda Bux	1.286	.986	1.690	2.676
08.	Lahore Hardware & Mills Ltd, Peshawar	Sh. Ihsan Elahi, 136-37-017850	Sh. Jan Muhammad	1.541	1.116	2.000	3.116
09.	Zip House, Lahore	Manzoor Hussain, 276-46-236839	Qamaruddin Sheikh	.385	.025	.970	.995
10.	Al-Faisal Poultry Farms & Allied Products, Karachi.	Aftab Ahmed, 517-34-511481 Faisal Aftab, 486,60,074446 Nadeem Aftab, 486-54-016909 Kashif Aftab	Haji Inam Ellahi Aftab Ahmed Aftab Ahmed Aftab Ahmed	1.418	.621	-	.621
11.	Khalid & Jawaid Enterprises Sheikhupura	Muhammad Ismail, 293-24-078376 Khalid Latif, 293-46-032036 Jawaid Akhtar, 293-57-078379	Muhammad Bux  Muhammad Ismail Muhammad Ismail	.866	.166	.528	.694
12.	Ramay industries (Pvt) Ltd. Pak Pattan Sharif	Mian Asif Sharif, 337-52-008851 Salim Farooq, 270-46-134906 Miss Naima Tahir, 245-44-023529	Muhammad Sharif -do- -do-	.242	.054	1.209	1.263
13.	Babu Khan & Sons Hyderabad	Babu Khan {Deceased}	-	.273	.273	.573	.846
14.	Mahid Traders, Sukkur	Sadullah Khan	Azmatullah Khan				
15.	Madina Cotton Industries (Pvt) Ltd., Multan	Malik Ghous Muhammad 322-14-179495 Malik Talat Sohail 322-61-179496 Malik Tanveer Arshad 322-62-179497 Malik Shamsheer Ali 322-49-201863 Malik Muhammad Azam	Malik Ghulam Muhammad  Malik Ghous Muhammad  Malik Ghous Muhammad  Malik Ghous Muhammad  Malik Ghulam Muhammad	1.159	.189	.482	.671
16.	Benz Industries, Multan Road,	Nisar Hussain Malik	Malik Umar Ali,	.523	.271	.911	1.182

	Lahore	Muhammad Faisal Abbas Malik	Nisar Hussain Malik				
		Farhat Abbas Malik	-do-				
		Miss. Aila Hussain	-do-				
		Akhtarunisa Begum	-do-				
		Muhammad Hayat Malik	-do-	1.107	.502	.688	1.190
17.	Qadri Textile Mills Ltd., Bahawalpur	Riaz Ahmed Noon Fayyaz Ahmed Noon Mrs. Resheeda Noon Ch. Muhammad Malik Iftikhar Noon Amer Ali Iftikhar Ahmed Noon					
18.	Harappa Textile Mills Multan Road, Sahiwal	Mian Haleez Azmat Mian Tariq Azmat Sheikh Mian Khalid Azmat Sheikh Mian Hameed Azmat Sheikh Mian Ali Hafeez Azmat Sheikh Mrs. Rehana Hafeez Mrs. Yasmeen Ishaq	Azmatullah Sheikh Azmatullah Sheikh -do- -do- -do- W/o. Hafeez Azmat Sheikh D/o. Azmatullah Sheikh	35.043	19.039	68.344	87.383
19.	Misto industries (Pvt) Ltd. Lahore.	Naveed Iqbal, 272-87-042098 Tariq Latif, 276-42-137429 Bashir Begum, 272-18-353228 Tahira Perveen, 276-48-137430	Tajuddin Hasan Mehmood Tariq Latif Tajuddin	2.569	1.143	2.362	3.505
20.	Elahi Sons Ltd, GT. Road, Peshawar	Farman Elahi, 136-38-080300 Mansoor Elahi, 135-34-235019 Haji Fazal Hussain, 135-17-143202 Mrs. Kifayat Sultan, 136-53-080301 Muhammad Yousuf Mrs. Anila Elahi, 136-91-080320 Mrs. Kulsoom Elahi, 136-72-080303 Jan Nawaz Elahi, 136-90-074888 Tariq Jamil Elahi, 136-85-074889	Haji Fazal Elahi (Late) -do- -do- Farman Elahi  Haji Noor Elahi (Late) Farman Elahi -do-  Sabir Elahi  -do-	.964	.583	1.983	2.566
21.	Ruby Traders, Karachi	Abdul Aziz	Suleman	.259	.259	.434	.693
22.	Zubair & Co., Rawalpindi	Nadeem Ahmed Qureshi 210-89-312040	Mushtaq Ahmed Qureshi	.706	.706	-	.706
23.	Hafeez Industries, Karachi	Abdul Qadeer Khan 514-90-147103	Abdul Hafeez Khan	4.060	.828	.221	1.049
24.	Fancy Investment, Karachi	Jimmy H. Fancy Amir Ali Fancy Muhammad Ali Moghani Aziz H. Fancy Abdul H. Fancy	Amir Ali Fancy	.937	.937	1.254	2.191
25.	United Tanning & Allied Industries, Hyderabad	Mushtaq Ahmed Thaeem (Deceased) Haji Aijaz Ahmed Thaeem 451-40-212838 Riaz Ahmed Thaeem 451-42-021006 Iqbal Ahmed Thaeem	Mian Ahmeddin	3.798	2.761	9.370	12.131
26.	M/s. Leo International, Karachi	Muhammad Hanif, 511-91-012057	Abdul Razzak	.609	.609	-	.609
27.	Friends Engg. Works Karachi	Mr. Liaquat Ayooob Mrs. Shakila Ayooob	Ayub Khan W/o. Liyaqat Ayub	.562	.562	-	.562
28.	Kashmir Carpets, Lahore	Sabir Hussain, 295-57-301163 Mst. Sughran Begum, 265-35-030785 Zubaida Begum, 285-22-298373 Kausar Ali Khan, 265-49-024807	Abdul Hameed W/o. Sabir Ali Khan  W/o. Kh. Abdul Hameed Fazal Haque Khan	.957	.092	.997	1.089
29.	Syed Dairy Farm Hyderabad	Syed Nawab Ali Shah 451-25-080297	Syed Ahmed Shah	1.319	.570	.578	1.148
30.	Falcon Pharma (Pvt) Ltd.,	Luqman Asghar, 285-88-449573	Muhammad Abdullah	2.058	.709	.113	.822

	Gujranwala	Memona Luqman, 285-87-60813	W/o. Luqman Asghar				
		Khalid Sheikh, 265-88-355547	Muhammad Abdullah				
31.	SM. Ishaq Allahwala & Co. Karachi	Muhammad Yasin		.044	.044	.731	.775
32.	Canadian Jean Co., Ltd., Karachi	Hakim Vilyani	Mansoor Vilyani	12.354	12.354	-	12.354
		Turhan Vilyani	-do-				
		Salman Vilyani	-do-				
		Nazim Dossani	Dossani				
		Munnawar Ali	Sher Ali Fazal				
33.	Hand Tools Ltd., Karachi	Late Amir Ali Fancy		3.970	3.970	8.545	12.515
		Iftikhar Hussain					
		M.Y. Ellick					
		M.A. Sami					
		A.D. Patel					
34.	Pak Industrial Services, Karachi.	Muhammad Yasin	Abdul Ghaffar	1.748	1.748	1.943	3.691
35.	Albert David (Pak) Ltd., Karachi	Abdullah H. Habib	Haji Habib	.802	.802	2.528	3.330
		Abdul Rehman	-do-				
		Kasim H. Habib	-do-				
		Usman H. Habib	-do-				
		Ikhlaq Ahmed					
		Anis Ahmed					
36.	National Industry of Pakistan Textile Ltd., Karachi	Abdul Aziz		1.149	1.149	1.270	2.419
		Aftab Iqbal					
		Mian Javed Iqbal					
		Mrs. Mussarat					
37.	Larkana Woollen Mills Ltd., Karachi	Ali Hasan Manghi		1.503	1.503	2.721	4.224
		Khalid Hussain Manghi					
		Muhammad Azim Manghi					
38.	Nilam Shoes Ltd., Hub Chowki, Balochistan	Zafarullah Jamail		1.363	1.363	.671	2.034
		Noor Muhammad Jamail					
		Abdul Rehman Jamail					
		Abdul Qadeer Khan					
		Ashfar Ali Choudhry					
		Chaudhry Muhammad Ibrahim					
39.	Bashir Ahmed & Brothers Peshawar	Bashir Ahmed	Khan Rahim	.467	.467	.503	.970
		Nazir Ahmed	Khan Rahim				
40.	Malico, Lahore	Malik Salahuddin		.247	.247	.560	.807
41.	Qureshi Wool Ind., Lahore	Ibtasar-ul-Haq, 270-55-303755	Mian Ilamuddin	.796	.796	-	.796
		Mrs. Uzma Ibtasar, 270-89-430138	W/o. Ibtasar-ul-Haq				
		Ijaz-uI-Haque, 270-88-346829	Mian Ilamuddin				
		Mrs. Tanseer Ijaz, 270-88-346830	W/o. Ijaz-ul-Haq				
		Mrs. Yasmeen Rehman, 267-51-107816	W/o. Misbah-ur-Rehman				
		Mr. Niaz Ali	Mr. Shahabuddin				
42.	Shaikh Rice Mills Khairpur Nathan Shah	Rasool Bux	Essa Sheikh	.302	.302	.712	1.014
43.	Hamid Rice Mills Khairpur Nathan Shah	Mansoor Ahmed		.364	.364	.713	1.077
44.	Dada Bhoy Cement Ind. Ltd., Kalu Kuhar, Distt. Dadu	Muhammad Hussain Dadabhoy	Late A. Ghani Dadabhoy	12.051	7.172	11.196	18.368
		514-45-167047					
		Ghulam Muhammad Dadabhoy	Muhammad Hussain Dadabhoy				
		Muhammad Amin Dadabhoy	Muhammad Hussain Dadabhoy				
		517-71-228761					
		Fazal Karim Dadabhoy	Muhammad Hussain Dadabhoy				
		514-77-167148					
		Mrs. Razia Hussain Dadabhoy	W/o. Muhammad Hussain Dadabhoy				
		514-47-167046					
		Mrs. Humaira Dadabhoy	D/o. Muhammad Hussain Dadabhoy				
		514-70-167055					
		Mrs. Yasmin Dadabhoy	D/o. Muhammad Hussain Dadabhoy				
		514-76-167149					
45.	Fateh Apparel Limited Hyderabad	Muhammad Habib,	Abbas Bhai	7.218	7.218	-	7.218
		451-89-007188					
		Muhammad Sharif,	-do-				

		451-85-134706					
		Abdul Waheed, 451-59-181599		-do-			
		Muhammad Ashfaque,		-do-			
		451-62-020063					
		Mrs. Naila Ashfaque,		W/o. Muhammad Ashfaque			
		451-87-283661					
		Mrs. Ruksana Sharif,		W/o. Muhammad Sharif			
		451-63-250106					
		Mrs. Sumera Waheed,		W/o. Abdul Waheed			
		451-90-255381					
46.	Naromal Jet Naromal Khairpur Nathan Shah		Jethomal		.803	.803	1.911 2.714
47.	Feroz Khan Metal Works Gujranwala	Sardar Khan	Feroz Khan		4.706	4.706	5.943 10.649
48.	Khan Sons, Gujranwala	Nisar Abid Khan	Feroz Khan				
		Sardar Khan	Feroz Khan		4.912	4.912	6.302 11.214
		Nisar Abid Khan	Feroz Khan				
49.	Bismillah Rice Mills Khairpur Nathan Shah	Qurban Ali Sheikh			.193	.193	.455 .648
50.	Hyderabad Hotel, Hyderabad	Ali Bux (Deceased)	Muhammad Bux		2.231	1.375	1.631 3.006
		450-48-062314					
		Khair Muhammad,	Muhammad Bux				
		450-85-062320					
		Muhammad Rafique,	Muhammad Bux				
		450-54.056305					
51.	Ali Bux, Hyderabad	Naik Muhammad (Deceased)	Muhammad Bux				
		Ali Bux (Deceased)	Muhammad Bux		.922	.618	.560 1.178
		450-48-062314					
52.	Peco Art Press, Lahore	Jamil Mazhar	Sh. Muhammad Ihsan		1.355	1.355	1.596 2.951
		Muhammad Munir	-do-				
53.	Fatima Textile Mills Ltd., Karachi	Ehsan Elahi	Haji Muhammad Hussain		2.177	2.177	1.159 3.336
		Zahid Elahi	Ehsan Elahi				
		Mrs. Fatima Begum	W/o. Haji Muhammad Hussain				
		G.M. Ahad					
		Miss. Naila Khalid					
		Abdul Rashid Paracha	Abdul Haleem				
		M.A. Rashid Paracha					
54.	Zymal Enterprises Lahore	Zamir Ahmed Malik	Nasir Ahmed Malik		2.904	2.904	- 2.904
55.	Silko Fabrics, Lahore	B.A. Qureshi			.445	.445	.560 1.005
		Abdul Rashid Khalid					
56.	Bran Silko, Lahore	S.A. Qureshi			.441	.441	.560 .1001
		Nizam-ur-Rehman					
57.	Shoukat Textile Mills Ltd., Faisalabad	Liaquat Ali	Shoukat Ali		7.326	7.326	23.236 30.562
		Muhammad Ali	-do-				
		Miss. Zobia	-do-				
		Miss. Zahida	-do-				
		Ms. Parveen Iqbal	W/o. Muhammad Ali				
		Ms. Nazli Liaquat	W/o. Liaquat Ali				
		Mrs. Khurshid Begum	W/o. Shoukat Ali				
		Muzaffar Ali	Shoukat Ali				
58.	New Shalimar Autos, Lahore	Muhammad Saleem Butt	Muhammad Hussain		1.534	.333	.223 .556
		275-86.034052					
59.	Blue Impex, Karachi	Irshad Mahmood	Haji Muhammad Siddique		2.299	2.299	5.410 7.709
60.	Steel Sales Ltd., Karachi	Jimmy H. Fancy			1.799	1.799	3.126 4.925
		S.M. Ahmed					
		Masood Asghar					
		Mushtaq Ahmed					
61.	Castle Industries (R/t) Ltd., Abbottabad	Seth Shabbir Hussain,	Sadiq Ali		1.352	1.352	3.402 4.754
		121-37.021820					
		Mst. Shamim Shabbir,	W/o. Shabbir Hussain				
		121-41-060731					
		Sadiq Ali	Ghulam Hussain				
		Mst. Kubra Sadiq Ali,	W/o. Seth Sadiq Ali				

		121-15.023634					
		Sahibzada A. Rashid	Abdul Latif				
		Fatima Rashid	W/o. S.A. Rashid				
62.	M.H. & Co., Rawalpindi	Muhammad Hanif Kiani, 211-40-150310	Raja Allah Dad	.748	.313	1.333	1.646
63.	O.K. Traders Impex, Lahore	Naseer Ahmed	Nazir Ahmed	1.363	.713	-	.713
64.	Star Equipment, Lahore	Muhammad Nasir Khan, 269-33-060781 Naeem Hussain Mubarik Ahmed, 280-40-001386 Zulfiqar Ali Muhammad Nawab Mrs. Naz Nasim Khan Mst. Siddique Begum		1.108	.686	.289	.975
65.	Farooq Brothers, Sargodha	Ch. Muhammad Anwar, 231-89-052018	Fateh Muhammad	.385	.385	.615	1.000
66.	Khalid Farooq, Sargodha	Khalid Farooq, 231-89-052035	Ch. Muhammad Anwar	.233	.233	.617	.850
67.	Omega Traders, Sargodha	Muhammad Latif Qureshi, 231-93-076193	Muhammad Siddiq Qureshi	.389	.389	.610	.999
68.	Context International Lahore	Muhammad Ayaz Durrani, 266-87-167810	Muhammad Ayub Durrani	.586	.586	-	.586
69.	Ali Asbestos.	Mr. Qamaruddin Ahmed	Haji Muhammad Bux	5.034	5.034	1.980	7.104
		Nizamuddin Ahmed	Qamaruddin Ahmed				
		Mr. Moinuddin Ahmed	Qamaruddin Ahmed				
		Mst. Rasheeda Bano					
		Mst. Janat Bai	W/o. Qamaruddin Ahmed				
70.	Afsar Textile Mills Ltd. (Muridke)	Muhammad Bux Abdul Hameed Sabir Saleem Sardar Muhammad Aslam Khan Umar H. Ismail Omer Hayat Khan M.D. Shaikh		.519	.519	-	.519
71.	Peshawar Pipe Mills Ltd., Peshawar	Muhammad Yaqoob Durrani Liaquat Ali Khan Durrani Muhammad Ayub Khan Durrani Nasir Yaqoob Khan Durrani Tahir Muhammad Khan Abdul Sattar Siddiqui Izhar Ahmed Siddiqui Iftikhar Ahmed Siddiqui Iqbal Ahmed Siddiqui Kausar Mehmood Siddiqui		.438	.276	.292	.568
72.	Sindh Glass Industries Dadu	S.A. Azhar Naqvi Hamida A. Naqvi Abid Salman S. Ali Akbar Naqvi Dr. Muhammad Azeem S. Sibte Raza Rizvi S.A. Akhtar Naqvi		3.785	3.785	-	3.785
73.	Multan Chemicals Ltd. Multan	Mehmood Nawaz Babar, 322-88-693731 Mst. Nusrat Parveen, 222-51-693732 Irfan Adil Khan, 322-94-315233 Mazhar Nawaz Khan Babar, 222-41-034602 Mst. Nuzhat Begum S. Khan Mehmood Gilani,	Muhammad Nawaz Khan Babar Mahmood Nawaz Babar Bashir Nawaz Babar Muhammad Nawaz Khan Babar Mazhar Nawaz Khan Babar S. Munawar Hussain Gilani	.437	-	.843	.843



		322-55-351681					
		Mst. Amina Shaikh Khan, 270-46-158021		Kunawar Aftab Ahmed			
74.	Habib Jute Mills Ltd., Jauharabad Distt: Sargodha	Dr. Altaf Ahmed Khan Javaid Mehmood Paracha Mrs. Saeed Javaid Paracha Azhar Mehmood Paracha Hafiz Abdul Qayyum Mrs. Muniza Azhar Paracha Shahzad Afzal Paracha Muzaffaruddin Paracha Mansoor H. Khan Miss. Maryam Jawaid Paracha		Abdul Ghani Khan	2.169	-	4.884 4.884
75.	Pakistan Telephone Cables Limited, Hab Lasbela, Balochistan	Haji Abdul Aziz Raza Abdul Aziz Nasir Abdul Aziz Tyadh Abdul Aziz Ahmed Muhammad Lakhani Aqeel Ahmed			1.083	-	.668 .668
76.	Pak German Prefabs Ltd., Kalu Kohaar Distt: Dadu	Muhammad Hussain Dadabhoy Mr. Nayyar Karian, 502-61-020524 Muhammad Amin Dadabhoy Fazal Karim Dadabhoy Mrs. Razia Hussain Dadabhoy Mrs. Humaira Dadabhoy Mrs. Yasmin Dadabhoy		Late A. Ghani Dadabhoy Fareeduddin Khan Muhammad Hussain Dadabhoy -do- W/o. Muhammad Hussain Dadabhoy D/o. Muhammad Hussain Dadabhoy D/o. Muhammad Hussain Dadabhoy	1.232	-	1.910 1.910
77.	Bibojee Services (Pvt) Limited, Karachi	Mr. Raza Kuli Khan Khattak Mr. Ahmed Kuli Khan Khattak Begum Tehmina Habibullah			8.000	-	2.705 2.705
78.	M/s Flying Group of Companies Lahore	Imran Qamar, 271-51-052078 Kamran Khan, 271-56-052077 Momin Qamar, 271-59-088518 Mrs. Tahira Zaman, 271-31-088516 Mrs. Shaista Imran, 271-31-088516 Mrs. Shaista Imran, 270-59-181818 Mrs. Samina Kamran, 270-59-339130 Mrs. Misbah Momin, 574-89-056137		Qamar Zaman Qamar Zaman -do- W/o. Qamar Zaman W/o. Imran Khan Qamar W/o. Momin Qamar	428.537	26.350	4.520 30.870

Note 1. The financial reliefs include the amount of waivers of the balance not recorded in the books on account of prudence.

Note 2. The missing details are not available with the Bank.