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# Vision Statement

To be the best Customer Service Bank in the country with highest Economic Value Added (EVA) through engaged and motivated People





Satisfying customers, building the productive & everlasting relationship

# Core Values

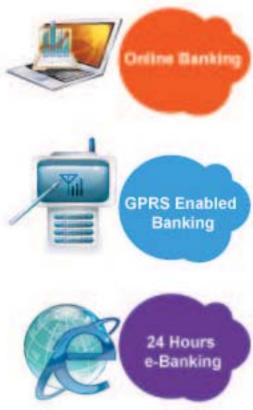
Integrity

Customer Focus

Team Work

Innovation





# **Servicing Customers**

What could be a fully featured banking, we furnish all those services which are required for this technological era.

Promising to fulfill the great value added services by providing Online Banking, GPRS Enabled Banking, 24 Hours e-Banking & much more.







# Locating new edges

focusing customer's convenience to approach nearest branches easily.













# **Management Team**

#### MANAGEMENT

Mr. Muhammad Zahir Esmail
President & Chief Executive Officer

Mr. Faisal Shaikha E.V.P - Head of Investment & Treasury Division (Front Office)

Mr. Akhtar Ali Khan E.V.P - Head of Credit Sanction & Monitoring Division/SAM/Legal

Mr. Imran Ahmed E.V.P - Head of Risk Management Division

Mr. Pervez Mobin EVP / Group Head - HR & Administration Division

Mr. Syed Nazir Hussain S.V.P - Head of Operations Division

Mr. M. Saeed Khan S.V.P - Head of Information Technology Division

Mr. Baber Saeed Khan S.V.P - Head of International & Forex Division/ Investment & Treasury (Back Office)

Mr. Syed Qurban Ali S.V.P - Head of Audit & Inspection Division Mr. Akhtar Aleem Syed S.V.P - Legal Affairs Division

Mr. Syed Imran Hashmi S.V.P - CFO (Officiating)

Mr. Adeel Pervez Ansari A.V.P - Credit Administration Division

Mr. Mansoor Rizvi A.V.P. Compliance Division

Mr. Mian Junnaid Sajjad A.V.P - Head of Consumer Banking Division

#### MANAGEMENT AT REGIONS

Mr. Muhammad Rizwan Akram E.V.P - Officiating General Manager (Punjab & Northern Regions)

Mr. Khawaja Ghalib E.V.P & Regional General Manager (South)

# MANAGEMENT AT ZONES / AREAS

Mr. M. Parvez Sheikh E.V.P & Zonal Chief (Guiranwala Zone) Mr. Shaukat Javaid Anjum S.V.P & Zonal Chief (Khyber Pakhtunkhwa)

Ms. Javeria Zafar S.V.P & Zonal Chief (Islamabad Zone)

Mr. Munir Ahmed Khan S.V.P & Area Manager (Quetta)

Mr. Abdul Rauf S.V.P & Area Manager (Hyderabad)

#### **AUDIT COMMITTEE**

Mr. Afzal Ghani Chairman

Mr. Iqbal Alimohamed Member

Mr. Sohail Muzaffar Member

Mr. Danish Iqbal Member

Mr. Muhammad Irfan Zafar Secretary

#### **AUDITORS**

Messrs Hyder Bhimji & Co. Chartered Accountants

#### **SHARES REGISTRAR**

M/s Noble Computer Services (Pvt) Ltd. Mezzanine Floor, House of Habib Building, (Siddiqsons Tower) 3-Jinnah C.H. Society, Mian Shahrah-e-Faisal, Karachi-75350. PABX: (92-21) 34325482-87 Fax: (92-21) 34325442

E-mail: ncsl@noble-computers.com website:www.noble-computers.com



## Notice of 19th Annual General Meeting

Notice is hereby given that the Nineteenth Annual General Meeting of Mybank Limited will be held on Friday, March 25, 2011 at 3:00 p.m. at its Registered Office situated at Regal Chowk, Jinnah Road, Quetta to transact the following business:

#### **Ordinary Business**

- 1. To confirm the minutes of the Extraordinary General Meeting of the Bank held on January 20, 2011.
- 2. To receive and adopt the audited accounts of the Bank for the year ended December 31, 2010 together with the Directors' and Auditor's Reports thereon.
- 3. To elect (7) directors of the Bank as fixed by the Board of Directors in accordance with the section 178(1) of the Companies Ordinance 1984, for the term of next three years. The following are the retiring directors:
  - 1. Mr. Igbal Alimohamed
  - 3. Mr. Igbal Ebrahim
  - 5. Mr. Afzal Ghani
  - 7. Mr. Muhammad Bilal Sheikh
- 2. Mr. Danish Iqbal
- 4. Mr. Sohail Muzaffar
- Mr. Muhammad Zahir Esmail
- 4. To appoint external auditors of the Bank for the year ending December 31, 2011 and to fix their remuneration. The retiring Auditors M/s. Hyder Bhimji & Co., Chartered Accountants, being eligible, have offered themselves for reappointment.
- 5. To consider any other business of the Bank with the permission of the Chair.

By Order of the Board

Place: Karachi Date: March 4, 2011 Company Secretary (Officiating)

#### Notes:

- 1. Share Transfer Books of the Bank will remain closed from March 19, 2011 to March 25, 2011 (both days inclusive).
- 2. Any person who seeks to contest the election for the office of director shall, whether he is a retiring director or otherwise, file with the Bank's registered office not later than 14 days before the date of meeting at which elections are to be held, his intention to offer himself for the election of directors in terms of Section 178(3) of the Companies Ordinance 1984 together with:
  - (i) (a) consent on Form 28 of the Companies Ordinance 1984, (b) a declaration with consent to act as Director under clause (ii) of the Code of Corporate Governance of the Securities and Exchange Commission of Pakistan to the effect that he is aware of the duties and power of directors under the Companies Ordinance 1984, and the Listing Regulations of the Karachi Stock Exchange and the Memorandum and Articles of Association of Bank, (c) a declaration in terms of clauses (iii), (iv) and (v) of the Code of Corporate Governance of the Securities and Exchange Commission of Pakistan and (d) a declaration that he is not ineligible to become a director of Bank under any circulars / directives of the State Bank of Pakistan.



- (ii) A questionnaire duly completed, recent photograph, copy of CNIC / Passport and an affidavit to, interalia, meet the requirement of State Bank of Pakistan G-I and the Fit and Proper Test for appointment of Directors as contained in Annexure VI-A and VII-A to the State Bank of Pakistan's Prudential Regulations.
- (iii) As per requirements under SBP BPRD Circular No.04 dated April 23, 2007 and the Prudential Regulation (G-1), the Directors will not assume the charge of their respective offices until their appointments are approved in writing by the SBP. All the requests for seeking approval of the SBP for appointments of Directors of the Bank should be routed through the Bank alongwith the information on Annexures I & II of the aforementioned SBP Circular.
- 3. In terms of the criteria prescribed by the State Bank of Pakistan, association of the following person as director is undesirable and against public interest:
  - a) A person who is / has been associated with any illegal activity, especially relating to banking business:
  - b) A person who is in his individual capacity or a proprietary concern of any partnership firm or any private limited company or any unlisted public company or any listed public company (of which he has been a proprietor, partner, director or shareholder), has been in default of payment of dues owed to any financial institution and / or in default of payment of any taxes.
- 4. A person is not permitted to be a director of more than one financial institution. The term "financial institution" will include any bank, modaraba company, leasing company, investment bank, venture capital company, financing company, housing finance company, a non-banking finance company or any other company as defined under the law.
- 5. A member entitled to attend and vote at this meeting is entitled to appoint a proxy to attend the meeting and vote for him/her. A Proxy must be a member of the Bank. Proxy Forms in order to be effective must be received by the Bank at the Registered Office not later than 48 hours before the time of the meeting.
- 6. CDC account holders will further have to follow the under mentioned guidelines as laid down by the Securities and Exchange Commission of Pakistan to attend the Annual General Meeting.

#### A. For Attending the Meeting

- i. In case of individual, the account holder or sub-account holder (Physical or CDC), shall authenticate his identity by showing his original Computerized National Identity Card (CNIC) or original passport at the time of attending the Meeting.
- ii. In case of corporate entity, the Board of Director's resolution/power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting.

#### B. For Appointing Proxies

- i. In case of individuals, the account holder or sub-account holder (Physical or CDC) shall submit the proxy form as per the above requirements.
- ii. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- iii. Attested copy of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- iv. The proxy shall produce his original CNIC or original valid passport at the time of Meeting.
- 7. Members are requested to promptly notify the change of address, if any, and also for the consideration of folio numbers, if any member holds more than one folio, to the Registrar.



# **Directors' Report**

The Board of Directors is pleased to present the 19th Annual Report of Mybank Limited (hereinafter called the Bank) for the year ended December 31, 2010.

#### **Performance Review**

During the year bank achieved significant growth in deposits and advances as evident from the balance sheet. The bank has emphasized to improve the quality of its assets and expects better results in future with a view to provide positive returns to its shareholders.

The challenges facing the banking sector in general and small & medium sized banks in particular, for the last two years interalia includes the erosion of asset quality, and the enhancement for capital requirements as stipulated by the State Bank of Pakistan.

In the last quarter, increase in provision against non-performing loans had a major impact on the profitability of the bank. However, the bank endeavored to undertake prudent lending thereby concentrating efforts on core banking activities and as a result advances have now risen to Rs.24,303 million (2009: Rs. 21,149 million).

The following are the summarized comparative financial results.

	2010	2009	
	Rupees in '000		
Loss before taxation and provision / write off against non-performing loans	(140,756)	(222,701)	
Less: Provision / write off against non-performing loans	959,602	1,724,395	
Reversal / Provision for diminution in the value of investments	(22,167)	209,416	
Loss before taxation	(1,078,191)	(2,156,512)	
Less: Taxation	(34,780)	(516,683)	
Loss after taxation	(1,043,411)	(1,639,829)	
Add: Accumulated (Loss)/Profit brought forward	(1,392,355)	226,143	
Add: Transfer from surplus on revaluation of fixed assets	20,263	21,331	
Accumulated (Loss) available for appropriation	(2,415,503)	(1,392,355)	
Loss per share - Rupees	(1.97)	(3.09)	

#### **Credit Rating**

The bank enjoys "A-" (Single-A Minus) rating for the medium to long term and "A-2" (A-Two) rating for the short term from the Pakistan Credit Rating Agency Limited (PACRA).

#### Changes in the Composition of the Board of Directors

During the year, Mr. Muhammad Zahir Esmail, has been appointed as President & CEO of the bank in place of Mr. Muhammad Bilal Sheikh, President & CEO (after expiry of his contract on August 10, 2010). He was also co-opted as director in place of Mr. Mamnoon Ahmed Alvi by the Board of Directors in its 120th meeting held on October 22, 2010.



Mr. Esmail is a seasoned banker with strong expertise in conventional and Islamic banking. He has got over 41 years of experience in leading banks in the country and abroad, including Habib Bank Limited, Karachi, Habib Bank AG Zurich, UAE & Oman, HBZ Bank Limited, South Africa and Habib Metropolitan Bank Limited.

#### Minimum Capital Requirement, BSD Circular No. 7 of 2009

The State Bank of Pakistan (SBP) vide BSD Circular No. 7 of 2009 dated April 15, 2009 has set the Minimum Capital Requirement for banks upto Rs.10 billion to be achieved in a phased manner by December 31, 2013. The minimum capital requirement (free of losses) as of December 31, 2010 was Rs.7 billion. The paid up capital of the Bank as of December 31, 2010 amounts to Rs. 5,303.582 million and the Bank has reserves and accumulated losses of Rs. 324.005 million and Rs. 2,415.503 million respectively as of said date. Keeping in view the said minimum capital requirements, the majority shareholders of the Bank has entered into share purchase agreement on September 30, 2009 with M/s Suroor Investment Limited, for sale of their 59.34% share holding in the Bank. The Suroor Investment Limited has already acquired Arif Habib Bank Ltd. (renamed as Summit Bank Ltd.) and Atlas Bank Ltd. Atlas Bank Limited has been merged with and into Summit Bank Ltd. as on 31.12.2010.

In connection to the above said agreement, a special resolution has been passed by the shareholders of Mybank Limited in its Extraordinary General Meeting held on January 20, 2011, approving the scheme of amalgamation with and into Summit Bank Limited, subject to the approval of State Bank of Pakistan. The effective date of merger between Mybank and Summit Bank shall be notified by the State Bank of Pakistan. Consequent upon completion of merger of Mybank Ltd. with and into Summit Bank Ltd., the minimum capital requirement of the merged bank will be met in accordance with the requirement.

The above matter has also been emphasized by the External Auditors M/s Hyder Bhimji & Co. Chartered Accountants in their audit report to the shareholders of bank.

#### Enhancements In Technology Infrastructure And Business Continuity Plan

The future of the banking dependents upon the strong IT support and the business continuity plans and it has been time and again reiterated and stressed upon by the Board to continue allocating financial budget in that direction. As informed to the Board in our last report that the Misys core banking system (successfully implemented in the preceding years) is running smoothly without any hindrance and has capability for capacity increases and the bank is revealing benefits from its rich MIS capabilities. Furthermore, in order to protect the customer's interest and enhance data reliability, real time replication of customer's data to disaster recovery site was made functional in the preceding year. The bank's business continuity plan has further been revamped and practical exercises with additional features were conducted for smooth transition to backup site in case of any disaster. Furthermore, in order to ensure reliability and evaluate performance, the backup site has been successfully tested with modified variables by running non-stop business cycle of the bank for a day, from the disaster recovery site.

The SMS alerts facility was introduced in 2008, which was re-inforced during the year. The customers can receive mini statements or real time balance query by simply sending SMS to Mybank, 24 hours a day, 7 days a week. Data security features in the encrypted mode has further been improved. The IT security awareness of all users is also enhanced by providing series of trainings at various levels.

#### Risk Management

Risk Management Division is reporting to the President & C.E.O whereas Board's Risk Management Committee oversees the risk management function and overall enterprise risk management framework. Enterprise Risk Management model mainly incorporates credit, market and operational risk among other components of the model whereas liquidity risk management is the direct responsibility of ALCO. Head of Risk Management Division is also a member of ALCO.

Risk Management Division is also responsible for implementation of Basel-II Accord in the Bank and all implementation and reporting deadlines of Capital adequacy ratio and Internal Credit Risk Rating have been complied with.



Asset pricing has been systematically correlated with the level of risk associated maintaining a trade-off between the risk and return. Advances have been linked with KIBOR.

#### **Future Outlook**

As stated above the bank has moved forward towards amalgamation for which the corporate actions have already been taken and final nod from the State Bank of Pakistan is awaited. The bank is expected to evolve as a new entity to gain enhanced synergies and to comply with the minimum capital requirements prescribed by the State Bank of Pakistan. The value created in the bank over the last few years will definitely reap returns to the new stakeholders. As an entity the bank will keep generating value, may not be with its existing corporate identity, but with its well identified strengths that it had gained over a number of years through hard work and dedication of its key team players, for instance; technology rollout, robust risk management and strategic branch network.

#### **Internal Controls**

The internal control environment being strengthened to manage and mitigate rather than eliminate risk of failure to achieve objectives and by its nature can only provides reasonable not absolute assurance against material misstatement or loss. The Board of Directors endorses the management's evaluation and representation on the internal control system and environment prevailing in the Bank during the year. The management has made representations relating to internal control and risk assessment framework to meet the requirements of the State Bank of Pakistan (SBP) BSD Circular No. 7 of 2004, BSD Circular letter No. 2 of 2005 and the Code of Corporate Governance issued by the Securities & Exchange Commission of Pakistan (SECP).

#### **Audit Committee**

In compliance with the Code of Corporate Governance issued by the Securities & Exchange Commission of Pakistan an Independent Audit Committee of the Board of Directors is functioning effectively comprising non- executive directors of the Board. The committee functions under specified terms of reference incorporated in its charter duly approved by the Board. The role of the committee is to assist the Board of Directors in fulfilling responsibilities.

#### Corporate & Financial Reporting Framework (Code of Corporate Governance)

The Board extends full support and commitment towards the implementation of the highest standards of Corporate Governance. The Bank is in compliance with the Code of Corporate Governance and other instructions issued by the State Bank of Pakistan and other instructions from time to time. It has also followed the principles set out in the Listing Regulations of the Stock Exchange in letter and spirit. A prescribed statement by the management along with the auditors' review report thereon forms part of this Annual Report.

#### Statements under Clause XIX of the Code of Corporate Governance

- a) The financial statements prepared by the management of the Bank present fairly its state of affairs, the result of its operations, comprehensive income, cash flows and changes in equity.
- b) Proper books of account of the Bank have been maintained.
- c) Appropriate accounting policies have consistently been applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.



- d) International Financial Reporting Standards, as applicable to banks in Pakistan, have been followed in the preparation of financial statements without any material departure. However, the State Bank of Pakistan has specifically deferred the implementation of International Accounting Standard 39, Financial Instruments: Recognition and Measurement and International Accounting Standard 40, Investment Property, till further instructions. While Securities and Exchange Commission of Pakistan has deferred the applicability on banks of IFRS 7 vide S.R.O 411(1)/2008 dated April 28, 2008. Accordingly, the requirements of those standards have not been followed in the preparation of these financial statements.
- e) The system of internal control is sound in design and has been effectively implemented and monitored.
- f) There are no doubts about the Bank continuing as going concern.
- g) There has been no material departure from the best practices of corporate governance as detailed in the listing regulations of the stock exchanges of Pakistan.
- h) Summarized key operating and financial data of the last six years in tabulated in this Annual Report.
- i) The details of Board Meetings held and attended by the directors; forms part of this Annual Report.
- j) The prescribed pattern of shareholding is given as part of the Annual Report along with the disclosure requirement of clause (xix) sub clause (j) of the Code of Corporate Governance issued by the Securities & Exchange Commission of Pakistan.
- k) The book value of the investments made by the Employee's Provident Fund is Rs. 115 million as per audited financial statement for the year ended December 31, 2009.
- 1) All taxes have been paid and nothing is outstanding, except as disclosed in these financial statements.

The present auditors, Messrs. Hyder Bhimji & Co., Chartered Accountants, retires and offered themselves for reappointment as auditors of the bank for the year ending December 31, 2011, subject to the laws and regulations prevailing at the date of the forthcoming Annual General Meeting.

#### Acknowledgement

We would like to express our gratitude and thanks to the State Bank of Pakistan and the Securities & Exchange Commission of Pakistan for their professional support and guidance. Our gratitude is due to our customers for the confidence that they have expressed in the Bank. We would also like to thank our shareholders for their patronage and help, the management and the staff for their hard work and commitment.

On behalf of the Board

Place: Karachi

Date: February 19, 2011

**Iqbal Alimohamed** Chairman



## **Statement of Compliance with Code of Corporate Governance**

The Board of Directors and management of mybank Limited has always supported and reaffirmed its commitment to continued support and implementation of the highest standards of Corporate Governance at all times.

The Bank has applied the principles contained in the Code in the following manner:

- 1. The Bank encourages representation of independent Non Executive Directors and Directors representing minority interests on its Board of Directors at present Board contains all non executive directors except two directors.
- 2. The Directors have confirmed that none of them is serving as a Director in more than ten listed companies, including this Bank.
- 3. All the Directors of the Bank are registered as a tax payers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI and are not members of any stock exchange.
- 4. Mr. Muhammad Zahir Esmail, has been appointed as President & CEO of the bank in place of Mr. Muhammad Bilal Sheikh. He was also co-opted as director in place of Mr. Mamnoon Ahmed Alvi by the Board of Directors. The casual vacancy occurred during the year in the board of Directors has been filled in by the directors within stipulated period.
- 5. The Bank has prepared a 'Statement of Ethics and Business Practices' which has been signed by all the Directors and employees of the Bank.
- 6. The Board has developed and approved a vision and mission statement, core values, overall corporate strategy and significant policies of the Bank. A complete record of particulars of significant policies along with the dates on which these were approved or amended has been maintained.
- 7. The Board has the following functioning Committees and their terms of reference have been approved by the Board:
  - a. Audit Committee also ensures the independence of the internal audit function and the independence and objectivity of the external auditors.
  - b. Human Resource Management Committee also monitors the remuneration and appointments of senior management as defined in the terms of reference as well as personnel policies and its implementation.
  - c. Credit and Risk Management Committee also ensures compliance of the Bank's Credit Policies, Risk Management Framework and SBP Prudential Regulations.
- 8. All the powers of the Board have duly been exercised and decision on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO have been taken by the Board.
- 9. The meetings of the Board were presided over by the Chairman and the Board met Five (5) times in the year. Written notices of the Board meetings, along with agenda and working papers are always circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 10. The Chairman and one of the Directors of the Board attended and completed a course on Corporate Governance & obtained certification of "Certified Director". The other directors will also attend the same course organized by the Institute of Corporate Governance of Pakistan and in process of getting certification.



- 11. The Board has approved the appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit, as determined by the CEO.
- 12. The Directors' report for this year has been prepared in compliance with the requirements of the code, which fully describes the salient matters required to be disclosed.
- 13. The information regarding change of Directors has been communicated to the Securities and Exchange Commission of Pakistan (SECP) and Stock Exchanges within the stipulated time.
- 14. The financial statements of the Bank were duly endorsed by CEO and CFO prior to presentation before the Audit Committee and the Board of Directors for approval.
- 15. The Directors, CEO and Executives of the Bank do not hold any interest in the shares of the Bank other than that disclosed in the pattern of shareholding.
- 16. The Bank has complied with all the corporate and financial reporting requirements of the code.
- 17. The Board has formed an Audit Committee, which comprises of four members, all of whom are Non Executive Directors including the Chairman of the Committee.
- 18. The meetings of the Audit Committee were held at least once every quarter prior to the approval of interim and final results of the Bank and as required by the code. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
- 19. The Board has set-up an Internal Audit Division. The Internal Audit Division reports directly to the Chairman Audit Committee.
- 20. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, and they or any of the partners of the firm, their spouses and minor children do not hold shares of the Bank and that the firm and all of its partners are in compliance with International Federation of Accountants Committee (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
- 21. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and auditors have confirmed that they have observed IFAC guidelines in this regard.
- 22. The quarterly un-audited financial statements of the Bank are circulated along with the Report of Directors. Half-yearly financial statements were subjected to limited review by the statuary auditors. Financial statements for the year ended December 31, 2010 have been audited and circulated in accordance with the clause (xxii) of the code.
- 23. All material information as described in clause (xxiii) of the code is disseminated to the Stock Exchange and Securities and Exchange Commission of Pakistan in a timely fashion.
- 24. We confirm that all other material principles contained in the code have been complied with.

By order of the Board

#### Muhammad Zahir Esmail

President & CEO

Place: Karachi

Date: February 19, 2011



## **Statement of Internal Controls**

Management of mybank Limited is responsible for establishing and maintaining a desirable system of internal control aimed at achieving the following objectives of the Bank:

- Efficiency and effectiveness of operations.
- Compliance with applicable laws and regulations.
- Reliability of financial reporting.

The following statements are made by the management, to meet the requirements of the State Bank of Pakistan (SBP) circular No. BSD 7 of 2004, Banking Supervision Department circular letter No. 2 of 2005 and the Code of Corporate Governance issued by the Securities & Exchange Commission of Pakistan (SECP).

- 1. The management has adopted different strategies to monitor and improve internal controls on an ongoing basis. These include internal audit and various management committees. Moreover, in 2007 the management has engaged an outside consulting company to review the design and effectiveness of the system of internal control through policy revision. The review of the internal controls is being further strengthened and measures for improvement where required are implemented.
- 2. The Bank has adopted a statement of ethics and business practices that is signed by all Directors and employees every year. Further, Compliance division is effectively functioning to ensure ongoing monitoring of Bank's compliance with laws, regulations and code of ethics.
- 3. The Bank has written policies and procedures duly approved by the Board of Directors, revised and are presently under review for updation.
- 4. The Bank has mission, vision and corporate strategy duly approved by the Board.
- 5. A comprehensive and enhanced organization structure is being developed which supports clear lines of communication and tiered levels of authority with delegation of responsibility and accountability.
- 6. The Bank has an effective internal audit division, which reports directly to the Audit Committee of the Board. The internal audit periodically carries out audits of branches and central office divisions to monitor the compliance of Bank's policies and procedures based on an audit plan approved by the Audit Committee.
- 7. Management gives due considerations to the recommendations made by the internal and external auditors for improvements in the internal control system and take timely action to implement such recommendations.
- 8. The management has in place evaluation and approval procedures for major capital expenditure and other transactions.
- 9. There is an annual budgeting and strategic planning process. Financial forecasts are reviewed during the year to reflect significant changes in business environment. Regular reporting and monitoring of financial performance of the divisions highlighting key performance indicators and variance from budgets and forecasts, is in place.



During the year 2010, the Bank made considerable efforts in maintaining a suitable internal control framework, considering size of its operations, to ensure a comfortable level of effectiveness, efficiency and soundness of its internal control system and in implementing the desired control procedures. During the year, the management initiated necessary steps to ensure non-repetition and elimination of observations, deficiencies and weaknesses identified by the statuary auditors, internal audit and the regulatory agency to the maximum possible level. The existing policies and procedures are being reviewed and revised.

Development of internal controls systems is an ongoing process, which includes identification, evaluation and management of significant risks faced by the Bank. Accordingly the Bank continuously reviews its entire system of controls, including the control environment, risk management and compliance procedures, and revisiting the policies and procedures to ensure that these conform to best practices.

Additionally, the Bank is also in the process of strengthening its systems for capturing and communicating relevant information and had successfully implemented state of art technology, Misys (Core Banking Application).

Based on the evaluation of the system of internal control, the management assesses that the internal control system, customer services and operation is adequate, considering the size and nature of banks operations, and expect that the internal control system will further improve in the period ahead.

By order of the Board

#### **Muhammad Zahir Esmail**

President & CEO

Place: Karachi

Date: February 19, 2011



# Auditors' Review Report to the Members on Statement of Compliance with Best Practices of Code of Corporate Governance

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance for the year ended December 31, 2010 prepared by the Board of Directors of Mybank Limited (the Bank) to comply with the Regulation G-1 of the Prudential Regulations for Corporate / Commercial Banking issued by the State Bank of Pakistan, Listing Regulation No. 37 of the Karachi Stock exchange, Chapter XIII of the Lahore Stock Exchange and Regulation 11 of the Islamabad Stock Exchange where the Bank is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Bank's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Bank personnel and review of various documents prepared by the Bank to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Further, Sub-Regulation (xiii a) of Listing Regulations 35 (Previously Regulation No.37) notified by the Karachi Stock Exchange (Guarantee) Limited vide circular KSE/N-269 dated January 19, 2009 requires the Bank to place before the board of directors for their consideration and approval of related party transactions distinguishing between transactions carried out on terms equivalent to those that prevailed in arm's length transactions and transaction which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the board of directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance, as applicable to the Bank for the year ended December 31, 2010.

Place: Karachi

Date: February 19, 2011

**HYDER BHIMJI & CO.** CHARTERED ACCOUNTANTS



## **Auditors' Report to the Members**

We have audited the annexed balance sheet of mybank Limited as at December 31, 2010 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the 'financial statements) for the year then ended, in which are incorporated the unaudited certified returns from the branches except for 14 branches which have been audited by us and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's Board of Directors to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with approved accounting standards and the requirements of the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting amounts and disclosures in the financial statements. An audit also includes assessing accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in the case of loans and advances covered more than 60% of the total loans and advances of the bank, we report that:

- a) in our opinion, proper books of accounts have been kept by the Bank as required by the Companies Ordinance, 1984 (XLVII of 1984), and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
- b) in our opinion:
  - i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - ii) the expenditure incurred during the year was for the purpose of the Bank's business; and
  - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement, and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and give a true and fair view of the state of the Bank's affairs as at December 31, 2010 and its true balance of the loss, its comprehensive loss, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Without qualifying our opinion we draw attention to Note 1.2 of the annexed financial statement, which explain in detail Bank's capital deficiency and since the time line for achieving the same has expired on March 31, 2010 and has not been extended by State Bank of Pakistan. The Bank strategy to mitigate the same is by amalgamation of the Bank with and into Summit Bank Limited for which a special resolution has been passed by the Shareholders of the Bank in its Extra Ordinary General Meeting held on January 20, 2011 approving scheme of amalgamation with and into Summit Bank Limited (formerly Arif Habib Bank Ltd, an entity which has acquired Atlas Bank Ltd) subject to the approval of State Bank of Pakistan, and upon completion of amalgamation, the minimum capital requirement of the merged bank will be met in accordance with requirement. The effective date of amalgamation will be notified by the State Bank of Pakistan.

These factors coupled with others matters as stated in the above referred note indicate material dependency of continuing banking operations of the Bank upon completion of amalgamation process.

Place : Karachi Date: February 19, 2011 **HYDER BHIMJI & CO.**CHARTERED ACCOUNTANTS
Engagement Partner :Mohammad Hanif Razzak



# **Statement of Financial Position**

As at December 31, 2010

7 & at December 31, 2010	Note	<b>2010</b> (Rupees	2009 in '000)
ASSETS			
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments - net Advances - net Operating fixed assets Deferred tax assets - net Other assets - net	6 7 8 9 10 11 12 13	2,548,881 715,251 1,744,912 9,410,881 19,645,545 2,179,707 1,362,047 1,872,152 39,479,376	2,073,321 433,055 35,000 10,037,950 17,428,423 2,321,845 1,162,341 1,998,770 35,490,705
LIABILITIES			
Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities	14 15 16	312,840 5,035,272 29,479,139 - - - 506,259 35,333,510 4,145,866	330,759 2,550,386 26,848,808 - - - - 655,888 30,385,841 5,104,864
REPRESENTED BY			
Share capital Reserves Accumulated loss	18	5,303,582 324,005 (2,415,503)	5,303,582 324,005 (1,392,355)
Surplus on revaluation of assets - net	19	3,212,084 933,782	4,235,232 869,632
		4,145,866	5,104,864
CONTINGENCIES AND COMMITMENTS	20		

The annexed notes 1 to 40 and Annexure I form an integral part of these financial statements.

President & CEO Chairman Director Director



## **Profit and Loss Account**

For the year ended December 31, 2010

	Note	<b>2010</b> (Rupees i	2009 n '000)
Mark-up / return / interest earned Mark-up / return / interest expensed	21 22	2,887,135 2,332,207	3,368,218 2,881,902
Net mark-up/ interest income		554,928	486,316
Provision against non-performing loans and advances (Reversal) / Provision for diminution in the value of	10.3	959,338	1,698,932
investments Bad debts written off directly	9.11 10.4	(22,167) 264 937,435	209,416 25,463 1,933,811
Net mark-up / interest loss after provisions		(382,507)	(1,447,495)
NON MARK-UP / INTEREST INCOME			
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies Gain / (Loss) on sale of securities - net Other income - net Total non mark-up / interest income	23 24	157,781 54,789 96,171 3,599 97,032 409,372 26,865	145,372 150,764 81,668 (111,209) 117,163 383,758 (1,063,737)
NON MARK-UP/INTEREST EXPENSES			
Administrative expenses Other provisions / write-offs Other charges Total non mark-up / interest expenses Extra ordinary / unusual items	25 26	1,110,129 942 (6,015) 1,105,056	1,064,180 - 28,595 1,092,775 -
LOSS BEFORE TAXATION		(1,078,191)	(2,156,512)
Taxation - current - prior year - deferred  LOSS AFTER TAXATION	27	32,965 139,428 (207,173) (34,780) (1,043,411)	19,378 52,509 (588,570) (516,683) (1,639,829)
		,	,
Accumulated (Loss) / Unappropriated profit brought forward Transfer from surplus on revaluation of fixed assets - net of deferred tax		(1,392,355)	226,143
Accumulated Loss		(2,415,503)	(1,392,355)
Basic and diluted loss per share	28	(1.97)	(3.09)

The annexed notes 1 to 40 and Annexure I form an integral part of these financial statements.

President & CEO Chairman Director Director



# **Statement of Comprehensive Income**

For the year ended December 31, 2010

**2010** 2009 (Rupees in '000)

**LOSS AFTER TAXATION** 

(1,043,411) (1,639,829)

COMPONENTS OF COMPREHENSIVE INCOME NOT REFLECTED IN EQUITY

Surplus on revaluation of investments

Deferred Tax on revaluation of investment

91,880 (7,467) (128,205) 84,413 601,625

**TOTAL COMPREHENSIVE LOSS** 

(958,998) (1,038,204)

The annexed notes 1 to 40 and Annexure I form an integral part of these financial statements.

President & CEO Chairman Director Director



## **Cash Flow Statement**

President & CEO

For the year ended December 31, 2010

	Note	<b>2010</b> (Rupees in	2009 n '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Loss before taxation Less: dividend income		(1,078,191) (54,789)	(2,156,512) (150,764)
0 diverses and		(1,132,980)	(2,307,276)
Adjustments			
Depreciation Amortization of intangible assets Amortization of premium on held to maturity securities Provision against non-performing advances - net	11.2 11.3	134,750 11,481 13,450 959,338	147,303 11,515 8,403 1,698,932
(Reversal) / Provision for diminution in the value of investments	9.11	(22,167)	209,416
Bad debts written off directly Loss on sale of fixed assets	11.2.2	264 4,164	25,463 9,462
2000 OFF Sale OF Inced addicts	11.2.2	1,101,280	2,110,494
		(31,700)	(196,782)
(Increase) / Decrease in operating assets			
Lendings to financial institutions Advances Others assets (excluding advance taxation)		(744,912) (3,176,724) 127,381	1,683,761 1,787,263 (640,822)
		(3,794,255)	2,830,202
Increase/ (Decrease) in operating liabilities			
Bills payable Borrowings Deposits and other accounts Other liabilities (excluding current taxation)		(17,919) 2,443,795 2,630,331 (149,629) 4,906,578 1,080,623	57,473 (2,048,974) (1,183,927) (97,595) (3,273,023)
Income tax paid		(173,234)	(639,603) (159,182)
Net cash flows from / (used in) operating activities		907,389	(798,785)
CASH FLOWS FROM INVESTING ACTIVITIES			
Net proceeds from available-for-sale securities Dividend income received Investments in operating fixed assets Sale proceeds of property and equipment disposed-off Net cash flow from investing activities	11.2.2	727,668 54,869 (13,909) 5,648 774,276	769,030 153,274 (79,831) 4,489 846,962
CASH FLOWS FROM FINANCING ACTIVITIES			
Issue of share capital Dividend paid			
Net cash flows from financing activities		-	_
Effects of exchange rate changes on cash and cash equivalents		-	-
Increase in cash and cash equivalents  Cash and cash equivalents at beginning of the year	29	1,681,665 2,533,756	48,177 2,485,579
Cash and cash equivalents at end of the year	29	4,215,421	2,533,756
The annexed notes 1 to 40 and Annexure I form an integral part of these	financial stateme	ents.	

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Director

Chairman

Director



# **Statement of Changes in Equity**For the year ended December 31, 2010

	Share capital	Statutory reserve	Jnappropriate profit / (Accumulated loss) in '000)	
Opening balance as at January 1, 2009	5,303,582	324,005	226,143	5,853,730
Transfer from surplus on revaluation of fixed assets on account of incremental depreciation - net of deferred tax	-	-	21,331	21,331
Net income recognised directly in equity	-	-	21,331	21,331
Loss for the year ended December 31, 2009	-	-	(1,639,829)	(1,639,829)
Total recognized income and expense for the year Transfer to statutory reserve	-	-	(1,618,498)	(1,618,498)
Opening balance as at January 1, 2010	5,303,582	324,005	(1,392,355)	4,235,232
Transfer from surplus on revaluation of fixed assets on account of incremental depreciation - net of deferred tax	-		20,263	20,263
Net income recognised directly in equity Loss for the period ended December 31, 2010	-		20,263	20,263
Total recognized income and expense for the year Transfer to statutory reserve	-	-	(1,023,148)	(1,023,148)
Closing balance as at December 31, 2010	5,303,582	324,005	(2,415,503)	3,212,084
The annexed notes 1 to 40 and Annexure I form an integral of	art of these fi	nancial state	ments	

The annexed notes 1 to 40 and Annexure I form an integral part of these financial statements.

President & CEO Chairman Director Director



### Notes to the Financial Statements

For the year ended December 31, 2010

#### 1. STATUS AND NATURE OF BUSINESS

- 1.1 mybank Limited (the Bank) was incorporated in Pakistan on October 7, 1991 as a public limited company under the Companies Ordinance, 1984. The Bank's registered office is situated at Regal Chowk, Jinnah Road, Quetta with principal place of business at 10th Floor, Business and Finance Centre, I.I. Chundrigar Road, Karachi. Its shares are quoted on Karachi, Lahore and Islamabad Stock Exchanges of Pakistan. The Bank is engaged in commercial banking and related services as described in the Banking Companies Ordinance, 1962 and operates 80 (2009: 80) branches in Pakistan. Currently the Bank's medium and long-term credit rating is "A-" (single A minus) and its short term credit rating is A2 (A Two).
- 1.2 The State Bank of Pakistan (SBP) vide BSD Circular No. 7 of 2009 dated April 15, 2009 has set the Minimum Capital Requirement for banks upto Rs.10 billion to be achieved in a phased manner by December 31, 2013. The minimum capital requirement (free of losses) as of December 31, 2010 was Rs.7 billion. The paid up capital of the Bank as of December 31, 2010 amounts to Rs. 5,303.582 million and the Bank has reserves and accumulated losses of Rs. 324.005 million and Rs. 2,415.503 million respectively as of said date. Keeping in view the said minimum capital requirements, the majority shareholders of the Bank has entered into share purchase agreement on September 30, 2009 with Suroor Investment Limited, for sale of their 59.34% shareholding in the Bank.

Meanwhile, a special resolution has been passed by the Shareholders of Mybank Limited in its Extraordinary General Meeting held on January 20, 2011, approving the scheme of amalgamation with and into Summit Bank Limited (formerly Arif Habib Bank Ltd, an entity which has acquired Atlas Bank Ltd), subject to approval of State Bank of Pakistan. The effective date of merger between Mybank and Summit Bank shall be notified by the State Bank of Pakistan.

Consequent upon completion of merger the minimum capital requirement of the merged bank will be met in accordance with the requirement.

#### 2. BASIS OF PRESENTATION

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

#### 3. STATEMENT OF COMPLIANCE

3.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, directives issued by the State Bank of Pakistan, the Banking Companies Ordinance, 1962, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the requirements of the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984, and the requirements of the directives issued by the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan take precedence.



The State Bank of Pakistan has deferred the applicability on banks of International Accounting Standard 39, "Financial Instruments: Recognition and Measurement" and International Accounting Standard 40, "Investment Property" vide BSD Circular No. 10 dated August 26, 2002 and Securities and Exchange Commission of Pakistan has deferred the applicability on banks of IFRS 7 vide S.R.O 411(1)/2008 dated April 28, 2008, accordingly the requirements of these standards have not been taken into account for the purpose of these financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by SBP.

# 3.2 Standard, interpretation and amendment to published approved accounting standards that are not relevant and not yet effective,

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting Periods beginning on or after January 01, 2011. These standards are either not relevant to the Bank's operations or are not yet effective:

Amendments to IFRS 7 Financial Instrument Disclosures – Transfers of Financial Assets (Effective for annual periods beginning on or after July 1, 2011); The amendments introduce new disclosure requirements about transfers of financial assets including disclosures for financial assets that are not derecognised in their entirety; and financial assets that are derecognised in their entirety but for which the entity retains continuing involvement. This amendment is not likely to have any impact on Bank's financial statements.

IFRS 9 Financial Instruments: (Effective for annual periods beginning on or after January 01, 2013) The International Accounting Standards Board has decided to replace IAS 39 Financial Instruments: Recognition and Measurement over a period of time. The first installment, dealing with classification and measurement of financial assets, was issued as IFRS 9 Financial Instruments in November 2009. The requirements for classification and measurement of financial liabilities and de-recognition of financial assets and liabilities were added to IFRS 9 in October 2010. As a consequence, parts of IAS 39 are being superseded and will become obsolete for annual periods beginning on or after January 1, 2013. This process has resulted in amendments to seven existing Standards for inclusion of references of IFRS 9 in place of IAS 39.

IAS 24 - Related Party Disclosures (revised 2009) – (Effective for annual periods beginning on or after January 01, 2011) The revision amends the definition of a related party and modifies certain related party disclosure requirements for government-related entities. The amendment would result in certain changes in disclosures.

Amendment to IAS 32 Financial Instruments: Presentation – Classification of Rights Issues (Effective for annual periods beginning on or after February 01, 2010). The IASB amended IAS 32 to allow rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency to be classified as equity instruments provided the entity offers the rights, options or warrants pro-rata to all of its existing owners of the same class of its own non-derivative equity instruments. This interpretation has no impact on the Bank's financial statements.

Amendments to IFRIC 14 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction - The Limit on a Defined Benefit Assets, Minimum Funding Requirements and their Interaction (Effective for annual periods beginning on or after January 01,2011). These amendments remove unintended consequences arising from the treatment of repayments where there is a minimum funding requirement. These amendments result in prepayments of contributions in certain circumstances being recognised as an asset rather than an expense. This amendment is not likely to have any impact on Bank's financial statements.

IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments (Effective for annual periods beginning on or after July 01, 2010). This interpretation provides guidance on the accounting for debt for equity swaps. This interpretation has no impact on Bank's financial statements.



The Bank expects that the adoption of above standards and interpretation will have no significant impact on the Bank's financial statements in the period of initial application. They may, however, give rise to additional disclosures.

#### 4. BASIS OF MEASUREMENT

#### 4.1 Accounting convention

These financial statements have been prepared under the 'historical cost convention' as modified by revaluation of land and buildings and valuation of certain investments at fair value.

#### 4.2 Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank's accounting policies.

#### 4.2.1 Critical judgments in applying the Bank's accounting policies.

In the process of applying the Bank's accounting policies, management has made the following judgments that have the most significant effect on the amounts recognized in the financial statements (apart from those involving estimations, which are dealt with below):

#### a) Classification of investments

- In classifying investments as 'held for trading', the Bank has determined securities which are acquired with an intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days.
- In classifying investments as 'held to maturity', the Bank follows the guidance provided in SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investment to maturity.
- The investments which are not classified as 'held for trading' or 'held to maturity' are classified as 'available for sale'.

#### b) Taxation and Contingencies

As described in notes 20.4 and 20.5, management considers that the Bank is not likely to incur further liabilities mentioned therein.

#### 4.2.2 Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below:

#### a) Provision against non-performing advances

The Bank continuously monitors the recoverability of advances and makes general and specific provisions as considered necessary to comply with the Prudential Regulations issued by the SBP. Keeping in view the requirements of the Prudential



Regulations, the Bank may apply the subjective criteria of classification on regular basis and accordingly the classification of an advance is downgraded on the basis of evaluation of credit worthiness of borrower, its cash flows, operations in account and adequacy of security in order to ensure the best estimate of the provision.

#### b) Useful life of property and equipment and intangible assets

Useful life of the property and equipment and intangible assets are based on management's best estimates.

#### c) Valuation and impairment of available for sale equity investments

The Bank determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.

#### 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 5.1 Cash and cash equivalents

Cash and cash equivalents comprise cash and balances with treasury banks, balances with other banks in current and deposit accounts, overdrawn nostro accounts and call money lending in the money market.

#### 5.2 Lendings to / borrowings from financial institutions

#### Sale under re-purchase obligation

Securities sold subject to a re-purchase agreement (Repo) are retained as investments and the corresponding counter party liability is recognized as borrowings from financial institutions. The difference in sale and re-purchase value is treated as mark-up / return / interest expense and accrued over the life of the repo agreement.

#### Purchase under re-sale obligation

Securities purchased subject to a re-sale agreement (Reverse Repo) are recognized as lendings to financial institutions. The difference between contracted and re-sale price is treated as mark-up / return / interest income and accrued over the life of the reverse repo agreement.

#### 5.3 Investments

All purchase and sale of investments that require delivery within the time frame established by regulations or market conventions are recognized at the trade date. Trade date is the date on which the Bank commits to purchase or sell the securities. Classification of investments are made on the basis of intention of the management, which is as follows:



#### **Held-for-trading securities**

These are investment securities, which are acquired principally for the purpose of generating profit from short-term fluctuations in price, interest rate movement or dealer's margin, and are to be sold within 90 days.

#### **Held-to-maturity securities**

These are investment securities with fixed or determinable payments and fixed maturity and the Bank has the positive intent and ability to hold these securities till maturity.

#### Available-for-sale securities

These are investments, which do not fall under the "held-for-trading" or "held-to-maturity" category.

Investments other than those categorized as held for trading are initially recognised at fair value which includes transaction costs associated with the investment. Investments classified as held-fortrading are initially recognised at fair value, and transaction costs are expensed in the profit and loss account.

Quoted securities other than those classified under held-to-maturity, are stated at market value in accordance with the requirements of the SBP. Held-to-maturity investments are stated at amortized cost.

Surplus / (deficit) arising on revaluation of held-for-trading securities and amortization of held-to-maturity investments are directly taken to profit and loss account.

In accordance with the requirements of Banking Surveillance Department circular No. 20 dated August 4, 2000, the surplus / (deficit) arising on securities classified as available-for-sale investments for which ready quotes are available on Reuters page (PKRV) or Stock Exchange is kept in a separate account and shown in balance sheet below equity. Unquoted equity securities are valued at lower of cost and break-up value less impairment losses, if any. Break-up value of shares is calculated with reference to net assets of investee company based on latest available audited financial statements.

Provision for diminution in the value of securities (except debentures, bonds, participatory certificates and term finance certificates) is made after considering impairment, if any, in their value. Provision for diminution in value of debentures, bonds, participatory certificates and term finance certificates is made in accordance with the requirements of Prudential Regulations issued by SBP.

Gains and losses on disposal of investments are taken to profit and loss account in the year in which they arise.

#### 5.4 Advances

Advances are stated net of general and specific provisions on non-performing advances. Specific provision is made in accordance with the requirements of Prudential Regulations issued by SBP from time to time. The net provision made / reversed during the year is charged to the profit and loss account. These regulations prescribe an age based criteria (as supplemented by subjective evaluation of loans by the bank) for classification of non-performing loans and advances and computing provision there against. Further, SBP also requires the Bank to maintain general provision against consumer advance at specified percentage of such portfolio. Advances are written off where there are no realistic prospects of recovery.



#### 5.5 Operating fixed assets - owned

#### Property and equipment

Property and equipment, other than land which is carried at revalued amount, are stated at cost or revalued amounts less accumulated depreciation and impairment losses, if any.

Depreciation on premises on leasehold land and furniture and fixture is charged to profit and loss account applying the reducing balance method and depreciation on computer equipments and vehicles is charged to profit and loss account applying straight line method at the rates stated in note 11.2.

Depreciation is provided on assets acquired during the year from the month of purchase of assets, and on assets disposed-off during the year till the month these assets are disposed-off.

Subsequent costs are included in an asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Gains and losses on disposal of fixed assets are included in income currently.

Surplus on revaluation of fixed assets to the extent of incremental depreciation charged to the related assets is transferred to retained earnings (net of deferred tax).

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

#### Capital work-in-progress

Capital work-in-progress is stated at cost. These are transferred to specific assets as and when assets are available for use.

#### Intangible assets

Intangible assets having finite life are stated at cost less accumulated amortization and impairment loss, if any. The residual value, useful life and amortization method is reviewed and adjusted, if appropriate, at each balance sheet date.

Amortization is provided applying the straight line method at the rates mentioned in note 11.3.

#### 5.6 Impairment

At each balance sheet date, the Bank reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of the impairment loss, if any. Recoverable amount is the higher of fair value less costs to sell and value in use. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the assets is reduced to its recoverable amount. Impairment losses are recognized as an expense immediately.



#### 5.7 Taxation

#### Current

Provision for current taxation is based on taxable income at the current rate of taxation after taking into account; tax credits, tax rebates and exemption available if any in accordance with the provisions of Income Tax Ordinance, 2001.

#### Deferred

Deferred tax is calculated using balance sheet liability method, providing on all temporary differences arising at the balance sheet date, between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized on deductible temporary differences to the extent that it is probable that tax profits and taxable temporary differences will be available against which deductible temporary differences can be utilized. The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits and taxable temporary differences will be available to allow or part of the asset to be recovered.

Deferred taxes are calculated at the tax rate that are expected to apply to the period when the liability is settled or the asset realized. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case their deferred tax is also dealt within equity.

#### 5.8 Staff retirement benefits

#### Defined contribution plan

The Bank operates an approved provident fund scheme for all its permanent employees. Equal monthly contributions are made, both by the Bank and its employees, to the fund at the rate of 8.33 percent of the basic salaries of the employees.

#### Defined benefit plan

The Bank has a gratuity fund, contributions to which have been discontinued since 2002. However, the Fund being a separate legal entity still exists and the members entitled to the balance of fund shall be able to draw their balances upon completion of or termination from the employment of the Bank.

#### 5.9 Dividend and other appropriations

Dividend is recognized as liability in the period in which it is declared. Appropriations to reserves, other than statutory appropriations made after the balance sheet date are recognized in the period in which such appropriations are approved.

#### 5.10 Revenue recognition

Mark-up / return / interest on advances and return on investments are recognized on time proportion basis except in case of advances classified under the Prudential Regulations issued by the State Bank of Pakistan (SBP) on which mark-up is recognized on receipt basis. Interest / mark-up on re-scheduled / re-structured loans and advances and investments is recognized in accordance with the directives of the State Bank of Pakistan. Where debt securities are purchased at a premium / discount, those premium / discounts are amortised through profit and loss account over the remaining maturity using effective yield method.



Fee, commission and brokerage income is recognized at the time of performance of services. Dividend income is recognized when right to receive is established.

Gain / Loss on sale of investments is reflected in profit and loss account.

#### 5.11 Provisions

Provisions are recognized when the Bank has a legal or constructive obligation as a result of past events, it is probable that the outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimates.

Contingent liabilities are not recognised, and are disclosed unless the probability of an outflow of resources embodying economic benefits is remote, and contingent assets are not recognised and are also not disclosed unless an inflow of economic benefits is probable.

#### 5.12 Foreign currency translation

#### 5.12.1 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Bank's functional and presentation currency.

#### 5.12.2 Transaction and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the profit and loss account. Foreign bills purchased and forward foreign exchange other than those relating to foreign currency deposits are valued at the rates applicable to the respective maturities of the relevant foreign bills purchased and forward exchange contracts.

#### 5.12.3 Commitments

Commitments for outstanding forward foreign exchange contracts are disclosed in these financial statements at committed amount. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in functional currency at the rates of exchange ruling on the balance sheet date.

#### 5.13 Segment Reporting

A segment is a distinguishable component of the Bank that is engaged either in providing product or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

#### 5.13.1 Business segments

#### Corporate finance

Corporate banking includes, services provided in connection with mergers and acquisition, underwriting, privatization, securitization, research, debts (government, high yield), equity, syndication, Initial Public Offering (IPO) and secondary private placements.



#### Trading and sales

It includes fixed income, equity, foreign exchange, commodities, credit, funding, own position securities, lending and repos, brokerage debt and prime brokerage.

#### Retail banking

It includes retail lending and deposits, banking services, trust and estates, private lending and deposits, banking service, trust and estates investment advice, merchant / commercial / corporate cards and private labels and retail.

#### Commercial banking

Commercial banking includes project finance, real estate, export finance, trade finance, factoring, leasing, lending, guarantees, bills of exchange and deposits.

#### 5.13.2 Geographical segments

The Bank operates only in Pakistan.

#### 5.14 Financial instruments

Financial assets and liabilities are recognized at the time the Bank becomes a party to the contractual provisions of the instruments. Any gain or loss on de-recognition of the financial assets and liabilities is included in the net profit and loss for the year in which it arises.

#### 5.15 Off - setting

Financial assets and liabilities are only set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Bank intends either to settle on the net basis or to realize the assets and to settle the liabilities simultaneously.

Income and expenses are presented on a net basis only when permitted by the approved accounting standards as applicable in Pakistan.

		Note	2010	2009
			(Rupees in	า '000)
6.	CASH AND BALANCES WITH TREASURY BANKS			

#### In hand

Local currency Foreign currencies		742,587 99,638	620,883 154,693
With State Bank of Pakistan in		842,225	775,576
Local currency current accounts Foreign currency current accounts Foreign currency deposit accounts  With National Bank of Pakistan in	6.1 6.2 6.3	1,396,265 66,882 191,946 1,655,093	1,063,400 43,890 146,162 1,253,452
Local currency current accounts		51,563	44,293
		2,548,881	2,073,321



- 6.1 Deposits are maintained with the SBP to comply with their requirements issued from time to time.
- 6.2 It includes non-remunerative cash reserve of 5 percent on deposits held under the new foreign currency account scheme, required to be maintained with the SBP.
- 6.3 This represents statutory cash reserve maintained against foreign currencies deposits mobilized under FE-25 scheme, as prescribed by the SBP.

7.	BALANCES WITH OTHER BANKS	Note	<b>2010</b> (Rupees i	2009 in '000)
	In Pakistan			
	On current accounts On deposit accounts  Outside Pakistan	7.1	155,769 139,652 295,421	109,479 215,650 325,129
	On current accounts On deposit accounts		384,414 35,416 419,830 715,251	91,078 16,848 107,926 433,055

7.1 This represents saving deposits with local banks carrying interest ranging between rates of 5 percent to 6 percent per annum (2009: 5 percent to 6 percent).

8.	LENDI	NGS TO FINANCIAL INSTITUTIONS	Note	<b>2010</b> (Rupees	2009 in '000)
		oney lendings hase agreement lendings (reverse repo)	8.2 8.3	1,000,000 744,912 1,744,912	35,000 - 35,000
	8.1	Particulars of Lending			
		In local currency In foreign currencies		1,744,912 - 1,744,912	35,000 - 35,000

- 8.2 These represent clean placements and call money lendings to financial institutions with maturity period of 3 days and carry mark-up at 14 percent per annum (2009: 12.5 percent per annum).
- 8.3 These represent lendings to financial institutions against purchase of government securities under resale obligation (reverse repo) 2010 : 12.95 percent (2009 : Nil).



#### 8.4 Securities held as collateral against lendings to financial institutions

		2010			2009		
	Held by the Bank	Further given as collateral	Total	Held by the Bank	Further given as collateral	Total	
			Rupees	in '000			
Market treasury bills	486,337	-	486,337	-	-	-	
Pakistan Investment Bonds	258,575	-	258,575	-	-	-	
	744,912	-	744,912		_	-	

8.4.1 Market value of the collaterals held under repurchase agreement lendings amounts to Rs. 749.177 million (2009: Nil).

		2010			2009	
Note	Held by the Bank	Given as collateral	Total	Held by the Bank	Given as collateral	Total
			Pi inee	s in '000		

#### 9. INVESTMENTS

#### 9.1 Investments by types:

#### Available-for-sale securities

National Investment Trust Units       700,000       -       700,000       -       70         Term Finance Certificates - listed       107,144       -       107,144       113,759       -       11         Term Finance Certificates - unlisted       15,550       -       15,550       15,550       -       1         Sukuk Investment Certificates       25,000       -       25,000       50,000       -       5         GoP Ijarah Sukuk Bond       10,000       -       10,000       10,000       -       1         Listed companies' shares       211,234       -       211,234       -       211,234       300,510       -         Unlisted companies' shares       10,000       -       10,000       10,000       -       1         Mutual funds - units - close -ended       4,305       -       4,305       318,218       -       31         Mutual funds - units - open-ended       413,913       -       413,913       -       -       -       3         Preference shares       37,500       -       37,500       37,500       -       37,500       -       10,13         Held-to-maturity securities	51,385 00,000 13,759 15,550 50,000 10,000 00,510
Term Finance Certificates - listed  Term Finance Certificates - unlisted  107,144   -   107,144   113,759   -   11  Term Finance Certificates - unlisted  15,550   -   15,550   15,550   -   15  Sukuk Investment Certificates  25,000   -   25,000   50,000   -   5  GoP Ijarah Sukuk Bond  10,000   -   10,000   10,000   -   10  Listed companies' shares  211,234   -   211,234   300,510   -   30  Unlisted companies' shares  10,000   -   10,000   10,000   -   1  Mutual funds - units - close -ended  4,305   -   4,305   318,218   -   31  Mutual funds - units - open-ended  413,913   -   413,913   -   -   -    Preference shares  7,272,221   2,135,157   9,407,378   10,135,046   -   10,13  Held-to-maturity securities  Pakistan Investment Bonds  492,399   -   492,399   505,847   -   50	13,759 15,550 50,000 10,000 00,510
Term Finance Certificates - unlisted  15,550 - 15,550   15,550   - 5  Sukuk Investment Certificates  25,000 - 25,000   50,000   - 5  GoP Ijarah Sukuk Bond  10,000 - 10,000   10,000   - 3  Listed companies' shares  211,234 - 211,234   300,510   - 30  Unlisted companies' shares  10,000 - 10,000   10,000   - 10  Mutual funds - units - close -ended   4,305   - 4,305   318,218   - 31  Mutual funds - units - open-ended   413,913   - 413,913   7  Preference shares  37,500   - 37,500   37,500   - 37,500   - 37,500   - 10,13  Held-to-maturity securities  Pakistan Investment Bonds  492,399   - 492,399   505,847   - 50	15,550 50,000 10,000 00,510
Sukuk Investment Certificates       25,000       -       25,000       50,000       -       55,000       -       55,000       -       55,000       -       55,000       -       55,000       -       55,000       -       10,000       -       11,000       -       10,000       -       11,000       -       30,000       -       10,000       -       10,000       -       10,000       -       10,000       -       11,000       -       10,000       -       11,000       -       10,000       -       11,000       -       10,000       -       10,000       -       11,000       -       10,000       -       11,000       -       10,000       -       10,000       -       11,000       -       10,000       -       11,000       -       10,000       -       11,000       -       11,000       -       10,000       -       11,000       -       10,000       -       11,000       -       11,000       -       11,000       -       11,000       -       11,000       -       11,000       -       11,000       -       11,000       -       11,000       -       11,000       -       11,000       -       11,000       - <t< td=""><td>50,000 10,000 00,510</td></t<>	50,000 10,000 00,510
GoP Ijarah Sukuk Bond Listed companies' shares  Unlisted companies' shares  Unlisted companies' shares  10,000	10,000 00,510
Listed companies' shares  Unlisted companies' shares  10,000  Mutual funds - units - close -ended  Mutual funds - units - open-ended  Preference shares  10,000  - 10,000  - 10,000  - 10,000  - 11,000  - 10,000  - 10,000  - 11,	00,510
Unlisted companies' shares	
Mutual funds - units - close -ended       4,305       -       4,305       318,218       -       31         Mutual funds - units - open-ended       413,913       -       413,913       -       -       -       37,500       37,500       -       37,500       -       37,500       -       37,500       -       -       10,13         Held-to-maturity securities         Pakistan Investment Bonds       492,399       -       492,399       505,847       -       50	10,000
Mutual funds - units - open-ended Preference shares     413,913   -   37,500   37,500   37,500   -   33       7,272,221   2,135,157   9,407,378   10,135,046   -   10,13       Held-to-maturity securities       Pakistan Investment Bonds     492,399   -   492,399   505,847   -   50	
Preference shares 37,500 - 37,500 37,500 - 37,500 - 10,135,046 - 10,135  Held-to-maturity securities 9,407,378 10,135,046 - 10,135  Pakistan Investment Bonds 492,399 - 492,399 505,847 - 50	18,218
7,272,221 2,135,157 9,407,378 10,135,046 - 10,13 <b>Held-to-maturity securities</b> Pakistan Investment Bonds 492,399 - 492,399 505,847 - 50	-
Held-to-maturity securities         492,399         -         492,399         505,847         -         50	37,500
Pakistan Investment Bonds	35,046
	05,847
### ##################################	10,893
Less: Provision for Diminution in	10,075
	9,814)
Investments (net of provisions) 7,166,973 2,135,157 9,302,130 10,021,079 - 10,02	21,079
Surplus/(deficit) on revaluation of	
	16,871
Total investments at carrying value         7,288,036         2,122,845         9,410,881         10,037,950         -         10,03	



		Note	<b>2010</b> (Rupees	2009
9.2	Investments by segments:		mapees	111 000
	Government Securities:			
	Market Treasury Bills	9.2.1	7,821,447	8,528,124
	Pakistan Investment Bonds	9.2.1 & 9.2.2	543,684	557,232
	GoP Ijarah sukuk bond		10,000	10,000
			8,375,131	9,095,356
	Fully Paid up Ordinary Shares:			
	Listed companies		211,234	300,510
	Unlisted companies		10,000	10,000
			221,234	310,510
	Preference shares		37,500	37,500
			3.,300	37,333
	Term Finance Certificates, Debentures,			
	Bonds and Participation Term Certificates:			
	Listed Term Finance Certificates		107,144	113,759
	Unlisted Term Finance Certificates		15,550	15,550
	Sukuk Investment Certificates		25,000	50,000
	Other Investments		147,694	179,309
	Other investments			
	Mutual funds - units - close-ended		4,305	318,218
	Mutual funds - units - open-ended		413,913	-
	National Investment Trust - units		700,000	700,000
			1,118,218	1,018,218
	Total investment at cost		9,899,777	10,640,893
	Less: Provision for diminution in value of investment	9.11	(597,647)	(619,814)
	Investments (net of provisions)		9,302,130	10,021,079
	Surplus on revaluation of available-for			
	-sale securities	19.2	108,751	16,871
	Total investments at Carrying value		9,410,881	10,037,950

- 9.2.1 Market treasury bills and Pakistan investment bonds are held with the SBP and are eligible for re-discounting.
- 9.2.2 These include securities having face value of Rs. 12.10 million (2009: Rs. 12.10 million) pledged with National Bank of Pakistan as security to facilitate T.T. discounting of the branches of the Bank.



		Note	2010		20	09
			Amount Rs. in '000	Rating	Amount Rs. in '000	Rating
9.3	Quality of Available for Sale Securities - at market value / carrying value for unlisted investments		N3. II 7 000		NS. II 7 000	
	Market Treasury Bills Pakistan Investment Bonds National Investment Trust Units GOP Ijarah Sukuk Bond		7,793,968 44,996 376,493 10,162	Unrated Unrated 2 Star 3 star Unrated	8,508,544 50,845 362,473 10,099	Unrated Unrated 2 Star 3 star Unrated
	Term finance certificates - unlisted					
	Dewan Farooq Spinning Mills Ltd. Kunjah Textile Mills Ltd.	9.3.1 9.3.1	6,250 9,300	Unrated Unrated	6,250 9,300	Unrated Unrated
	Term finance certificate - listed		15,550		15,550	
	Azgard Nine Ltd. Telecard Ltd		70,403 25,775	CCC BBB	74,578 31,166	A1+ BBB
			96,178		105,744	
	Sukuk Investment Certificate - unlisted					
	Haq Bahu Sugar Mills (Pvt) Ltd.	9.3.1	25,000	Unrated	50,000	Unrated
	Listed companies shares					
	Adamjee Insurance Co. Ltd. Arif Habib Ltd. Arif Habib Corporation Ltd. Artistic Denim Mills Ltd. Askari Commercial Bank Ltd. Dawood Lawrencepur Ltd EFU Life Assurance Ltd. Fatima Fertilizer Co. Fauji Fertilizer Bin Qasim Ltd. First Capital Securities Corp. Ltd. First National Equities Ltd. Ghandhara Nissan Ltd. Hub Power Co. Ltd. IGI Insurance Ltd. Jahangir Siddiqui & Co. Ltd. JS Global Capital Ltd. JS Investment Ltd. KASB Bank Ltd. Kohinoor Weaving Mills Ltd. Maple Leaf Cement Ltd. National Bank of Pakistan Netsol Technologies Ltd. New Jubilee Insurance Co. Ltd. New Jubilee Life Insurance Co. Ltd. Oil and Gas Development Co. Ltd. Pak Elektron Ltd. Pakistan National Shipping Corp Ltd. Pakistan Petroleum Ltd. Pioneer Cement Ltd. Searle Pakistan Ltd. Siddiq Sons Tin Plate Ltd. Silkbank Ltd. Summit Bank Ltd. Trust Investment Bank Ltd.		173 87 56 24 6,663 48 2,582 8 4,288 18 493 2,869 18,705 35 201 14 3 6 135 301 355 12,769 1,424 277 85,415 4,208 8 52,116 175 690 115 1 - 2,112 7	AA Unrated Unrated Unrated A1+, AA Unrated AA- A,A1 Unrated AM4+ Unrated Unrated A1+, AA+ AA A-1+, AA A-1+, AA A-1+, AA A-1+, AA Unrated BB, B A-1+, AAA Unrated AA AA-1+, AAA Unrated AA AA-1+, AAA A-1, A AA-3, BBB Unrated A-3, BBB+ Unrated Unrated A-3, BBB+ Unrated Unrated A-3, BBB-	222 168 111 29 8,569 65 4,153 - 3,136 43 739 3,259 15,540 26 555 35 7 19 225 395 275 24,750 1,165 265 75,215 5,106 9 90,093 277 717 138 1 4,740 3,715 23	AA Unrated Unrated A1+, AA Unrated AA Unrated AM4+ Unrated Unrated A1+, AA+ A1+, AA+ A1+, AA+ A1+, AA Unrated BBB-, A3 A-1+, AAA Unrated AA Unrated AA Unrated A-1+, AAA Unrated A-1+, AAA A-1+, AAA Unrated A-3, BBB Unrated Unrated Unrated A-3, BBB Unrated A-3, BBB Unrated A-3, A- A-2, A A-3, BBB-



	Note	2010		2009	
		Amount Rs. in '000	Rating	Amount Rs. in '000	Rating
Khushhali Bank Ltd.	9.3.2	12,180	A-2, A-	11,026	A-2, A-
Mutual funds - units -open-ended Pak Strategic Allocation Fund Pakistan Capital Protected Fund JS Large Capital Fund  Mutual funds - units -closed-ended Pak Oman Advantage Fund PICIC Growth Fund JS Value Fund Ltd		84,000 102,116 139,364 325,480 994 1,328 1 2,323	4 Stars 4 Stars Unrated AA- (f) 3 Stars 5 Stars	44,400 - 98,400 142,800 1,008 1,429 2 2,439	3 Stars - 4 Stars  AA-(f) 2 Stars 5 Stars
Preference shares		37,500	A-1, A	45,374	A-1, A
Total		8,936,211		9,548,679	

- 9.3.1 Fair value of these investments can not be calculated as active market does not exist.
- 9.3.2 These represent the break-up values of the assets, which are higher than the cost at which these have been carried in the financial statements.

#### 9.4 Particulars of Investments held as Strategic Investment - at cost

	2010	2009
	(Rupees i	n '000)
JS Large Capital Fund Pakistan Strategic Allocation Fund Preference Shares - Pak Elektron Ltd. Ordinary Shares - Pak Elektron Ltd. Unlisted Shares- Khushhali Bank Ltd.	213,913 100,000 37,500 12,500 10,000	213,913 100,000 37,500 12,500 10,000
	373.913	373 <i>.</i> 913

#### 9.5 Principal terms of investments

#### 9.5.1 Particulars of investments held in Government Securities

Investee	Maturity	Principal Payment	Interest Rate %	Interest Payment
Pakistan Investment Bonds	Feb. 2011 to Oct. 2013	On Maturity	8.00 to 14.00	Semi-annually
Market Treasury Bills	Jan. 2011 to June. 2011	On Maturity	12.30 to 13.39	At Maturity
GoP Ijarah Sukuk Bonds	Sep. 2008 to Sep. 2011	On Maturity	12.79	Semi-annually

#### 9.5.2 Particulars of investments held in Term Finance Certificate

Investee	Principal	Profit/Payment	Rate of mark-up / profit
Dewan Farooq Spinning Mills Ltd.	After 18 months - over 5 Years	Semi-annually	Average 6 months KIBOR plus 3.75 percent per annum.
Kunjah Textile Mills Ltd.	After 6 month over 7 years	Semi-annually	Average 6 months KIBOR plus 3 percent per annum.
Azgard Nine Ltd.	Over 7 years	Semi-annually	Average 6 months KIBOR plus 2.40 percent per annum.
Telecard Ltd.	Over 6 years	Semi-annually	Average 6 months KIBOR plus 3.75 percent per annum.



#### 9.5.3 Particulars of investments held in Sukuk Certificate

Haq Bahu Sugar Mills (Pvt.) Ltd. After 1 year over 2 years

Semi-annually

Average 6 months KIBOR plus 3.25 percent per annum with floor of 11 percent and cap of 30 percent.

9.5.4 Particulars of investments in NIT Units	Face Book Value Value		Market Value	
		(Rupees in '000)		
National Investment Trust Units	119,826	700,000	376,493	

#### 9.6 Investment in listed securities - ordinary shares

2010 2009 No. of ordinary shares	Paid up value per share (Rs.)	Name of Company	<b>2010</b> (Rupees	2009 s in '000)
1,980 1,88 3,337 2,78 2,250 2,21 1,000 1,00 376,650 313,83 1,100 1,11 34,226 30,26 675 120,000 120,00 4,933 4,48 56,000 56,00 583,000 583,00 580,000 500,00 360 36 18,467 18,46 500 56 500 56 2,520 2,520 46,000 46,00 105,000 105,00 4,625 3,76 667,500 867,56 24,000 20,00 2,520 2,520 240,000 680,00 299,723 272,43 200 20 240,000 475,20 25,900 25,90 11,500 11,500 550 55	00	Adamjee Insurance Co. Arif Habib Ltd Arif Habib Corporation Limited Artistic Denim Mills Askari Commercial Bank Ltd. Dawood Lawrencepur Ltd EFU Life Assurance Ltd Fatima Fertilizer Co. Fauji Fertilizer Bin Qasim Ltd First Capital Securities Corp. First National Equities Ltd Ghandhara Nissan Ltd. Hub Power Co. IGI Insurance Ltd Jahangir Siddiqui & Co. JS Global Capital Limited JS Investment Ltd KASB Bank Limited Kohinoor Weaving Mills Maple Leaf Cement Ltd National Bank Of Pakistan Netsol Technologies Ltd New Jubilee Insurance Co. Oil and Gas Development Co. Ltd. Pak Electron Ltd. Pakistan National Shipping Corp Pakistan National Shipping Corp Pakistan Petroleum Ltd. Pioneer Cement Ltd Searle Pakistan Limited Shell Pakistan Limited Siddiq Sons Tin Plate Ltd Summit Bank limited Trust Investment Bank Limited	162 162 67 23 19,569 40 10,191 7 5,533 40 2,743 3,107 16,288 26 540 36 9 18 656 2,691 271 17,672 1,016 237 62,690 12,500 10 40,177 358 458 124 1	162 162 67 23 19,569 40 10,191 - 5,533 40 2,743 3,107 16,171 26 540 36 9 18 656 2,691 271 22,967 1,016 237 85,258 12,500 10 95,462 358 458 124 1 6,252 13,773 39
Less: Deficit on revalua	ation of shares - ne	t	211,234 (14,853)	300,510 (56,725)
Market Value as at De	cember 31		196,381	243,785

#### 9.7 Investment in Preference Shares

2010 No. of o sha	_	Paid up value per share (Rs.)	Name of Company	<b>2010</b> (Rupees	2009 in '000)
3,750,000	3,750,000	10	Pak Elektron Ltd.	37,500	37,500
Add: surplus o	on revaluation	of shares - net		-	7,874
Market Value	as at Decemb	er 31		37,500	45,374



#### 9.8 Investment in mutual funds

			2010	
Investee		No. of units/	Book	Market
		certificates	Value	Value
			Rupees in '000).	
Pak Oman Advantage Fund	Close-ended	96,000	960	994
PICIC Growth Fund	Close-ended	100,200	3,344	1,328
JS Value Fund Ltd	Close-ended	300	1	1
Pak Strategic Allocation Fund	Open-ended	10,000,000	100,000	84,000
Pak. Capital Protected Fund	Open-ended	10,201,415	100,000	102,116
JS Large Capital Fund	Open-ended	21,391,312	213,913	139,364
		-	418,218	327,803
Less: Deficit on revaluation of mutu	(90,415)			
Market Value as at December 31, 2	-	327,803		

## 9.9 Investment in term finance certificate - listed - each with face value of Rs. 5,000

No. of cert	ificates			Redeemed Value			
2010	2009	Name of Company	Name of Chief Executive	2010	2009		
				(Rupe	es in '000)		
20,000	20,000	Azgard Nine Ltd.	Mr. Ahmed H. Shaikh	74,898	74,898		
15,000	15,000	Telecard Ltd.	Mr. Shams-ul-Arfeen	32,246	38,861		
				107,144	113,759		
Add: Deficit on reva	luation of T	(10,966)	(8,015)				
Market Value as at I	December 3		96,178	105,744			

## 9.9.1 Investment in Term Finance Certificate / Sukuk Certificate - unlisted - each with face value of Rs. 5.000

nlisted -	each witl	h face value of Rs. !	<b>2010</b> 2009 (Rupees in '000)		
No. of ce	rtificates				
2010	2009	Name of Company	Name of Chief Executive		
5,000	5,000	Dewan Farooq Spinning Mills Ltd.	Mr. Dewan Abdul Baqi Farooqi	6,250	6,250
1,860 10,000	1,860 10,000	Kunjah Textile Mills Ltd. Haq Bahu Sugar Mills (Pvt) Ltd	Mr. M. Umar Virk Mr. Mohammad Irshad Butt	9,300 25,000	9,300 50,000
		,		40.550	65.550

Redeemed Value

#### 9.10 Investment in unlisted securities - ordinary shares

No. of shares / units held	Notes	Name of Investee Company	Name of Chief Executive	Percentage of holding %		Total Paid up Value	Break up Value	Based on accounts audited as at
1,000,000	9.10.1	Khushali Bank Ltd	Mr. Ghalib Nishtar	0.60%	10	10,000	12,180	Dec-09

9.10.1 This represents the Bank's subscription towards the paid up capital of Khushhali Bank Ltd in terms of SBP letter No. BSD ((RU-26) 265)/625-MfB/13817/00 dated August 07, 2000.



		Note	<b>2010</b> (Rupees	2009 in '000)
9.11	Particulars of Provision			
	Opening Balance Charge During the year Reversal During the year		619,814 - (22,167)	410,398 209,416
	Closing Balance		597,647	619,814
9.11.1	Particular of Provision in respect of type and segme	ent		
10.	Mutual Funds Listed Shares Term Finance Certificates  ADVANCES		511,057 71,040 15,550 597,647	511,057 93,207 15,550 619,814
	Loans, cash credits, running finances, etc.			
	In Pakistan Outside Pakistan		21,301,695 - 21,301,695	19,927,801  19,927,801
	Bills discounted and purchased (excluding treasury bills)			
	Payable in Pakistan Payable outside Pakistan		1,820,969 1,180,923 3,001,892	751,162 470,173 1,221,335
	Advances - gross Provision against loans and advances Specific provision General provision against consumer loans	10.1	24,303,587 (4,657,457) (585) (4,658,042)	21,149,136 (3,719,959) (754) (3,720,713)
	Advances - net of provision		19,645,545	17,428,423
10.1	Particulars of advances - gross			
10.1.1	In local currency In foreign currencies		24,268,614 34,973 24,303,587	21,132,581 16,555 21,149,136
10.1.2	Short term (for upto one year) Long term (for over one year)		17,778,578 6,525,009 24,303,587	15,731,902 5,417,234 21,149,136



10.2 Advances include Rs. 9,016.399 million (2009: 7,679.502 million) which have been placed under non-performing status as detailed below:

					2010				
Category of Classification	Clas	ssified Advar	nces	Prov	ision Requir	ed	Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				(	Rupees in '00	0)			
Other Assets Especially Mentioned	1,852	-	1,852	- '	-	-	-	-	-
Substandard	1,170,191	-	1,170,191	152,782	-	152,782	152,782	-	152,782
Doubtful	1,218,141	-	1,218,141	212,875	-	212,875	212,875	-	212,875
Loss	6,626,215	-	6,626,215	4,291,800	-	4,291,800	4,291,800	-	4,291,800
	9,016,399	-	9,016,399	4,657,457	-	4,657,457	4,657,457	-	4,657,457
					2009				
Category of Classification	Clas	ssified Advar	nces	Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
					Rupees in '00	0)			
Other Assets Especially Mentioned	590	_	590	_	-	-	-	_	_
Substandard	1,076,428	-	1,076,428	37,240	-	37,240	37.240	_	37,240
Doubtful	259,447	_	259,447	20.159	_	20,159	20,159	_	20,159
Loss	- ,		- ,	-, -					
	6.343.03/	-	6.343.03/	3.662.560	-	3.662.560	3,662,560	-	3,662,560
2033	6,343,037 7,679,502		6,343,037 7,679,502	3,662,560		3,662,560	3,662,560		3,662,560

#### 10.3 Particulars of provision against non-performing advances

			2010				
	Note	Specific General Tota		Total	Specific	General	Total
				(Rupees	in '000)		
Opening balance		3,719,959	754	3,720,713	2,085,533	1,168	2,086,701
Exchange adjustments		-	-	-	-		-
Charge for the year		1,046,435	-	1,046,435	1,862,016	-	1,862,016
Reversals		(86,928)	(169)	(87,097)	(162,670)	(414)	(163,084)
		959,507	(169)	959,338	1,699,346	(414)	1,698,932
Amounts written off	10.4	(22,009)	-	(22,009)	(64,920)	-	(64,920)
Closing balance		4,657,457	585	4,658,042	3,719,959	754	3,720,713

#### 10.3.1 Particulars of provision against non-performing advances

		2010		2009					
	Specific	General Total		Specific	General	Total			
		(Rupees in '000)							
In local currency	4,657,457	585	4,658,042	3,719,959	754	3,720,713			
In foreign currencies	-	-	-						
	4,657,457	585	4,658,042	3,719,959	754	3,720,713			

10.3.2 During the current year, in order to comply with the requirements of BSD Circular No. 02, dated June 03, 2010, issued by the SBP, the Bank changed the method of computation of provision against the non-performing advances. The Circular allows the Banks to take benefit of 40 percent of Forced Sale Values (FSVs) of pledged stocks and mortgaged commercial, residential and industrial properties held as collateral against all NPLs for four years from the date of classification for calculating provisioning requirement. Such change has no financial impact on the financial statements.

The additional impact on profitability arising from availing the benefit of FSV against pledged stocks and mortgaged commercial, residential properties & industrial properties (land & building) only) is that it shall not be available for payment of cash or stock dividend.



10.3.3 General provision against consumer loans represents provision maintained at an amount equal to 1.5% of the fully secured performing portfolio and 5% of the unsecured performing portfolio as required by the Prudential Regulations issued by SBP.

10.4	Particulars of write offs:	Note	<b>2010</b> (Rupees	2009 in '000)
10.4	raiticulars of write ons.			
10.4.1	Against Provisions Directly charged to Profit & Loss account	10.3	22,009 264 22,273	64,920 25,563 90,483
10.4.2	Write Offs of Rs. 500,000 and above Write Offs of Below Rs. 500,000	10.5	21,802 471 22,273	13,753 76,630 90,383

#### 10.5 Details of loan write off of Rs. 500,000/- and above

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962 the Statement in respect of written-off loans or any other financial relief of five hundred thousand rupees or above allowed to a person(s) during the year ended December 31, 2010 is given at Annexure-I. However, this write-off does not affect the Bank's right to recover the debt from their customers.

10.6	Particulars of loan and advances to associated companies etc.	Note	<b>2010</b> (Rupees	2009 s in '000)	
	Debts due from executives or officers of the bank or a them either severally or jointly with any other person				
	Balance at beginning of year Loans granted during the year Repayments Balance at end of year		77,067 13,130 (12,510) 77,687	70,530 23,225 (16,688) 77,067	
	Debts due from companies or firms in which the directive bank are interested as directors, partners or in the of private companies as members				
	Balance at beginning of year Loans granted during the year Repayments Balance at end of year		44,904 12 (9,755) 35,161 112,848	44,904 893 (893) 44,904 121,971	
11.	OPERATING FIXED ASSETS				
	Capital work-in-progress Property and equipment Intangible assets	11.1 11.2 11.3	2,101,613 78,094 2,179,707	6,569 2,225,701 89,575 2,321,845	



**2010** 2009 (Rupees in '000)

#### 11.1 Capital work-in-progress

Advances to suppliers and contractors

- 6,569

#### 11.2 Property and equipment

		COST / REVALUATION ACCUMULATED DEPRECIATION						Book value	Rate of
	Note	As at January 1, 2010	Additions/ (deletions)	As at December 31, 2010	As at January 1, 2010	Charge/ depreciation on disposal	As at December 31, 2010	as at December 31, 2010	depreciation %
Tangible					(Rupees in '000	J			
Lease hold land	11.2.1	722,623	50	722,673	-	-	-	722,673	-
Buildings	11.2.1	1,425,632	8,224 (2,158)	1,431,698	236,001	59,791 (1,117)	294,675	1,137,023	5
Furnitures and fixtures		291,113	7,006 (25,284)	272,835	100,593	19,691 (18,737)	101,547	171,288	10 to 33.33
Computer equipments		271,218	1,613 (11,311)	261,520	196,355	36,667 (11,127)	221,895	39,625	25
Vehicles		129,259	3,581 (15,605)	117,235	81,195	18,601 (13,565)	86,231	31,004	20
2010	11.2.2	2,839,845	20,474 (54,358)	2,805,961	614,144	134,750 (44,546)	704,348	2,101,613	

		COST / REVALUATION ACCUMULATED DEPRECIATION									
	Note	As at January 1, 2009	Additions/ (deletions)	Adjustment	As at December 31, 2009	As at January 1, 2009	Charge/ depreciation on disposal	•	As at December 31, 2009	Book value as at December 31, 2009	Rate of depreciation %
Tangible						mapees in oc	,01				
Lease hold land	11.2.1	693,457	350	28,816	722,623	-	-	-	-	722,623	
Buildings	11.2.1	1,423,847	25,825	(24,040)	1,425,632	166,985	62,259	6,757	236,001	1,189,631	5
Furnitures and fixture	2	318,624	38,158 (60,603)	(5,066)	291,113	137,338	22,134 (47,459)	(11,420)	100,593	190,520	10 to 33.33
Computer equipment	ZS	260,387	4,480 (87)	6,438	271,218	148,499	37,682 (87)	10,261	196,355	74,863	25
Vehicles		127,888	10,305	(2,372)	129,259	63,544	25,228 (5,755)	(1,822)	81,195	48,064	20
2009	11.2.2	2,824,203	79,118 (67,252)	3,776	2,839,845	516,366	147,303	3,776	614,144	2,225,701	

11.2.1 The properties of the Bank were last revalued by independent professional valuers as at November 23, 2010. The revaluation was carried out by M/s. Sadruddin Associates (Pvt.) Limited on the basis of professional assessment of present market values and resulted in a surplus of Rs. 1,186.141 million over the written down value of Rs. 431.105 million. Had there been no revaluation, the carrying amount of revalued assets would have been as follows:

Rupees in '000

Lease hold land and Buildings

411,071

Due to non-availability of breakup of land and buildings before revaluation, separate disclosure of carrying amount of these land and buildings can not be given.



#### 11.2.2 Details of disposals of fixed assets

Description	Cost / Revaluation	Accumulated a depreciation	Book value	Sale proceeds / Insurance claim	Gain / loss	Mode of disposal	Name of purchaser
		(Rup	pees in '000		-		
Building							
Renovation work	2,158	1,117	1,041	66	(975)	write off	
Vehicles							
Honda Accord BMW Honda Civic Honda Civic	2,873 5,416 1,538 1,227	2,298 4,519 1,205 1,207	575 897 333 20	575 897 333 20	- - -	Given to Staff Given to Staff Given to Staff Given to Staff	Mr. Mamnoon Ahmed Alvi Mr. Muhammad Bilal Sheikh Mr. Muhammad Bilal Sheikh Mr. Anis Iqbal
Other vehicles having book value o less than Rs. 0.25 million or cost of less than Rs. 1 million which ever is lower	f 1.738	1693	45	45	_	Given to Staff	Various
Other vehicles having book value o less than Rs. 0.25 million or cost of less than Rs. 1 million which	f		170		2.074		
ever is lower  Computer equipments	2,813	2643	170	2,244	2,074	Quotation	Various
Other computer equipment having	book						
value of less than Rs. 0.25 million o cost of less than Rs. 1 million which ever is lower	ſ	347	_	-	-	Given to Staff	Various
Other computer equipment having value of less than Rs. 0.25 million o cost of less than Rs. 1 million which	r I						
ever is lower	243	172	71	108	37	Insurance Claim	EFU Insurance Co. Ltd.
Other computer equipment having value of less than Rs. 0.25 million o cost of less than Rs. 1 million which ever is lower	r	5,912	19	233	214	Quotation	Various
Other computer equipment having value of less than Rs. 0.25 million o cost of less than Rs. 1 million which ever is lower	r	4,696	94		(94)	Write off	
Furniture and fixture	4,770	4,070	74	_	(74)	WIILE OII	
Items having book value of less than Rs. 0.25 million or cost of less than Rs. 1 million which ever is lower	347	67	280	251	(29)	Insurance Claim	EFU Insurance Co. Ltd.
Items having book value of more than Rs. 0.25 million or cost of more than Rs. 1 million which							
ever is lower  Items having book value of more than Rs. 0.25 million or cost	11,579	8,396	3,183	847	(2,336)	Quotation	Various
of more than Rs. 1 million which ever is lower	176	64	112	29	(83)	Trade In	Ever Watch Pakistan
Items having book value of more than Rs. 0.25 million or cost of more than Rs. 1 million which ever is lower	13,182	10,210	2,972	-	(2,972)	Write off	
	54,358	44,546	9,812	5,648	(4,164)		

11.2.3 The land and buildings currently in use of the Bank include certain properties that have been acquired in satisfaction of claims. The carrying value of these properties as at December 31, 2010 amounts to Rs. 319.089 million. (December 31, 2009 : 320.652 million)

#### 11.3 Intangible assets

COST ACCUMULATED AMO						IZATION	Book value		
	As at January 1	Additions	As at December 31	1	Amortization	31	as at December 31	amortization %	
				-(Rupees in C	000)				
2010	117,500	-	117,500	27,925	11,481	39,406	78,094	10 to 33.33	
2009	104,235	13,265	117,500	16,410	11,515	27,925	89,575	10 to 33.33	



	Note	<b>2010</b> (Rupees	2009 s in '000)
12.	DEFERRED TAX ASSETS - NET		
	Deferred tax debits arising in respect of		
	Provision against advances Provision against other assets Deficit on revaluation of investments Amortization of premium on purchase of government securities Provision for impairment against investments Mark-up in suspense account	1,417,820 2,679 - 33,058 209,176 6,279 1,669,012	1,228,227 2,100 7,206 28,316 216,935 7,393 1,490,177
	Deferred tax credits arising due to		
	Surplus on revaluation of fixed assets Deficit on revaluation of investments Accelerated tax depreciation	(207,312) (261) (99,392) 1,362,047	(218,224) - (109,612) 1,162,341
13.	OTHER ASSETS		
	Income/ mark-up accrued in local currency Income/ mark-up accrued in Foreign currency Advances, deposits, advance rent and other prepayments Advance taxation (payments less provisions) Unrealized gain on forward foreign exchange contracts Non-Banking assets acquired in satisfaction of Claim 13.1 & 13.2 Others	367,811 201 120,704 301,985 15,728 1,061,742 11,637	434,705 331 179,450 301,144 9,069 1,061,717 19,068
	Less: Provision held against other assets 13.3	1,879,808 (7,656)	2,005,484 (6,714)
	Other assets (net of provision)	1,872,152	1,998,770
13.1	Market value of Non-banking assets acquired in satisfaction of claims	1,426,613	1,426,474

In previous year, the bank acquired properties as consideration from Dewan Group against the loans and advances amounting to Rs. 976 million and incurred transfer cost of Rs 86 million thereon. The said company had an option, expired during the year, to re-purchase such properties within two years. However, the said company has filed a suit before the Honorable High Court and the court has issued restrained order from creating any third party charge against such properties till the disposal of the case.



10.0		Note	<b>2010</b> (Rupees	2009 in '000)
13.3	Provision against other assets			
	Opening balance Charge for the year Reversals Amount written off		6,714 1,656 (714) -	6,714 - - -
	Closing balance		7,656	6,714
14.	BILLS PAYABLE			
	In Pakistan Outside Pakistan		312,840	330,759
			312,840	330,759
15.	BORROWINGS			
	In Pakistan Outside Pakistan		4,986,561 48,711 5,035,272	2,542,766 7,620 2,550,386
15.1	Particulars of borrowings with respect to currencies			
	In local currency In foreign currencies		4,986,561 48,711 5,035,272	2,542,766 7,620 2,550,386
15.2	Details of borrowings (secured / unsecured)			
	<b>Secured</b> Borrowings from State Bank of Pakistan			
	Under export re-finance scheme Under Long Term Finance - Export Oriented Projects	15.3	2,699,841	2,048,931
	Scheme (LTF-EOP) Under Long Term Financing facility (LTFF) Repurchase agreement borrowings	15.4 15.5 15.6	158,237 6,553 2,121,930	188,795 5,040 -
	Harris and		4,986,561	2,242,766
	Unsecured Call borrowings Overdrawn nostro accounts	15.7	48,711 48,711 5,035,272	300,000 7,620 307,620 2,550,386

- The Bank has entered into agreement with the State Bank of Pakistan (SBP) for extending export re-finance to customers. As per the terms of the agreement, the Bank has granted the SBP the right to recover the outstanding amount from the Bank at the date of maturity by directly debiting the current account maintained with the SBP. The effective mark-up rate is 9 percent per annum (2009: 7 percent per annum) payable on quarterly basis.
- The Bank has entered into agreement with the SBP for extending LTF-EOP to customers. As per the terms of the agreement, the Bank has granted the SBP the right to recover the outstanding amount from the Bank at the date of maturity by directly debiting the current account maintained with the SBP. The effective mark-up rate is 5 percent per annum (2009: 5 percent per annum) payable on quarterly basis. These LTF-EOP have the maturity of 7 years and 6 months from the date of contract with the SBP.



15.5 The Bank has entered into agreement with the SBP for extending Long Term Financing Facility (LTFF), introduced through MFD circular No. 7 of 2007, to customers. As per the terms of the agreement, the Bank has granted the SBP the right to recover the outstanding amount from the Bank at the date of maturity by directly debiting the current account maintained with the SBP. The effective mark-up rate is 6.5 percent per annum payable on quarterly basis. This LTFF have the maturity of 5 years from the date of contract with the SBP.

Note

2010

2009

- 15.6 These carry mark up rates ranging from 12.5% to 13.6% (2009: Nil).
- 15.7 These carry mark up rate Nil (2009: 12.4% per annum).

			(Rupees in '000)		
16.	DEPOSITS AND OTHER ACCOUNTS				
	Customers				
	Fixed deposits Savings deposits Current accounts - Non-remunerative Call deposits - Non-remunerative Margin accounts - Non-remunerative		11,412,356 7,206,318 9,026,159 293,856 1,094,014 29,032,703	12,745,935 5,769,376 6,687,195 174,851 823,151 26,200,508	
	Financial Institutions				
	Remunerative deposits  Non-remunerative deposits		442,928 3,508 446,436 29,479,139	647,231 1,069 648,300 26,848,808	
16.1	Particulars of deposits				
	In local currency In foreign currencies	16.1.1	28,298,688 1,180,451	25,962,574 886,234	

16.1.1The above includes deposits of related parties amounting to Rs 230.541 million (2009: Rs. 100.019 million).

**2010** 2009 (Rupees in '000)

26,848,808

29,479,139

#### 17. OTHER LIABILITIES

Mark-up / return / interest payable in local currency	393,660	504,868
Mark-up / return / interest payable in foreign currencies	-	48
Accrued expenses	15,426	33,436
Unclaimed dividend	1,415	1,415
Branch adjustment account	-	26,280
Others	95,758	89,841
	506,259	655,888



#### 18. SHARE CAPITAL

18.1 Authorized	capital
-----------------	---------

2010	2009	2010	2009
Number	of shares	(Rupees in	(000)

700,000,000	700,000,000	Ordinary shares of Rs.10 each	7,000,000	7,000,000
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#### 18.2 Issued, subscribed and paid up

Number of shares

487,117,900	487,117,900	Fully paid in cash	4,871,179	4,871,179
43,240,300	43,240,300	Issued as bonus shares	432,403	432,403
530,358,200	530,358,200		5,303,582	5,303,582

The State Bank of Pakistan through its BSD Circular No. 07 dated April 15, 2009 requires the minimum paid up capital (free of losses) for all locally incorporated banks to be Rs. 7 billion by the end of the financial year 2010. The Bank has Shortfall of Rs. 4,112 million as of December 31, 2010.

		Note	<b>2010</b> (Rupees	2009 in '000)
19.	<b>SURPLUS / (DEFICIT) ON REVALUATION OF ASSETS</b> Surplus / (deficit) arising on revaluation (net of tax) of:	-NET		
	<ul><li>Fixed assets</li><li>Available-for-sale securities</li></ul>	19.1 19.2	825,292 108,490	845,555 24,077
			933,782	869,632
19.1	Surplus on revaluation of fixed assets (net of tax)			
	Balance as at January 1		1,063,779	1,096,595
	Transferred to unappropriated profit in respect of - Incremental depreciation - net of deferred tax		(20,263)	(21,331)
	- Related deferred tax liability		(10,911)	(11,485)
	Surplus on revaluation of fixed assets as at December 31	,	(31,174)	1,063,779
	Less: Related deferred tax liability on:			
	- Revaluation as at January 01		218,224	229,709
	<ul> <li>Transferred to profit &amp; loss account on account of incremental depreciation</li> </ul>		(10,911)	(11,485)
			207,313	218,224
			825,292	845,555



**2010** 2009 (Rupees in '000)

#### 19.2 Surplus on revaluation of available-for-sale securities (net of tax)

#### **Federal Government Securities**

<ul><li>- Market Treasury Bills</li><li>- Pakistan Investment Bonds</li></ul>	(27,479) (6,289)	(19,580) (540)
-GoP Ijara Sukuk Bonds	162	99
Term Finance Certificates	(10,966)	(8,015)
Other Investments		
- Listed Securities	56,187	44,356
- Mutual funds - units	83,116	551
- National Investment Trust units	14,020	_
	108,751	16,871
Related deferred tax (liabilty) / asset	(261)	7,206
	108,490	24,077

**2010** 2009 (Rupees in '000)

3,332,339

3,078,347

#### **20 CONTINGENCIES AND COMMITMENTS**

i) Banks and other financial institutions

#### 20.1 Direct credit substitutes

<ul><li>i) Government</li><li>ii) Banks and other financial institutions</li><li>iii) Others</li></ul>	- - 1,004,489	- - 489,627
20.2 Transaction-related contingent liabilities		
Contingent liabilities in respect of guarantees given, favoring		
<ul><li>i) Government</li><li>ii) Banks and other financial institutions</li><li>iii) Others</li></ul>	1,646,542 - 59,624	1,666,871 6,582 121,022
20.3 Trade-related contingent liabilities		
Contingent liabilities in respect of letter of credits accepted, favouring		



#### 20.4 Taxation

For the Tax Year 2010, the Taxation officer has issued notice u/s 122 (5A) of the Income Tax Ordinance, 2001 intending to amend the deemed assessment which has no tax impact on the financial statements in view of tax loss for the year.

For Tax Years 2009, 2008, 2007 and 2006, the Taxation Officer has amended the deemed assessment u/s. 122 (5A) of the Income Tax Ordinance, 2001 by making various disallowances, out of which an amount of Rs. 230.131 million has not been provided for in the books of accounts for the reason that the similar issues has been decided by the higher appellate forums in bank's favour. The Bank's appeal contesting the settled issues is awaiting disposal before the Commissioner Inland Revenue (CIR) appeals.

For the tax years 2004 and 2005, CIR (Appeals) has maintained the disallowances made by taxation officer with aggregate unprovided amount of Rs 29.657 million for the reason that this relates to settled issues decided in bank's favour by higher appellate forums. The Bank has preferred an appeal before the Inland Revenue Tribunal, where the matter is awaiting hearing.

For the tax year 2003, the bank filed an appeal against the order of Appellate Tribunal before the Honorable High Court of Sindh at Karachi, which after hearing the case vacated the order and remanded the case back to the Taxation Officer for re-adjudication of the issues strictly as per law. The Taxation Officer passed a new order ignoring the clear direction of Honourable High Court of Sindh against which the bank filed an appeal. The tax involved in appeal amounts to Rs. 30.070 million related to settled issue in bank's favour hence no provision is made.

No provision has been made in the financial statements, as the management is confident about favourable outcome of the above matters.

#### 20.5 Other contingencies

In the year 2004, forward sale of Pakistan Investment Bonds (PIB's) with face value of Rs. 250 million was entered into with Speedway Fondmetall (Private) Limited (Speedway). The deal was not honored by Speedway on the due date and the contract was rolled over subject to receipt of Rs. 6 million and mortgage of properties. Consequent upon the failure by Speedway to honor the terms of the contract, the Bank served a final notice intimating to settle the deal within stipulated time otherwise the Bank will liquidate the deal, and claim the loss on deal by taking legal recourse. In response, Speedway filed a suit against the Bank and obtained stay from Honorable High Court of Sindh against the sale of PIB's which was vacated by the High Court during the year 2005.

The Bank started proceeding during the financial year 2006 to recover the loss on the deal by disposing off the mortgaged properties. However, Speedway filed another suit and obtained stay from the Court against the sale of the properties mortgaged with the Bank, which was also dismissed as withdrawn by Speedway. Speedway filed third suit in the Banking Court No. 2 against publication by which the mortgage properties were put to sale. The Bank has also filed recovery suit against Speedway in the High Court of Sindh. Subsequently the Bank moved an application for transfer of the suit filed by the Speedway in Banking Court No. 2 of the High Court of Sindh, so that the two suits are heard together in the apex Court.

During the year 2007, the Honorable High Court of Sindh has passed a decree in Bank's favor for Rs. 25.697 million with markup at the rate of 20 percent per annum from the date of filing of the suit till its realization. The Bank has filed an execution application in the Court. In this regard provision of Rs. 7.656 million has been kept in the financial statement as a matter of prudence against the claim receivable.



2010	2009
(Rupees ir	n '000)

**Maturity** 

#### 20.6 Commitments in respect of forward exchange contracts

**Counter Parties** 

 Sale
 1,036,031
 1,049,850

 Purchase
 1,695,833
 1,579,475

#### **Principal Terms of Agreement**

Sale:

		•
USD	Banks and Financial Institutions	Jan. 03, 2011 - Mar. 10, 2011
EURO	Banks and Financial Institutions	Jan. 03, 2011 - April. 27, 2011
GBP	Banks and Financial Institutions	Jan. 04, 2011 - Mar. 03, 2011

#### Purchase:

Currencies

Currencies	Counter Parties	Maturity	
USD USD EURO EURO GBP	Banks and Financial Institutions Customers Banks and Financial Institutions Customers Customers	Jan. 03, 2011 - April.23 Jan. 1, 2011 - Aug. 00 Jan.03,2011 - Jan. 07 Jan. 02, 2011 - April. 2 Jan. 05, 2011 - Mar. 24	5 2011 7, 2011 3, 2011
		2010	2009
		(Rupees in '000	O)

#### 20.7 Commitments in respect of sale and purchase of securities

Purchased under re-sale agreements 751,336 - Sold under repurchase agreements 2,122,929 -

#### 20.8 Commitments to extent credit

The Bank has made commitments to extend credits to its customers in the normal course of business that amounts to Rs. 6,120 million as at December 31, 2010 (2009: Rs. 7,371 million). These being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn

	is u	ınilaterally withdrawn.	Note	<b>2010</b>	2009	
21.	MA	ARK-UP / RETURN / INTEREST EARNED		(Rupees in '000)		
	a)	On loans and advances to customers	21.1	1,756,656	2,339,648	
	b)	On investments in: i) Available for sale securities ii) Held to maturity securities		813,320 37,594	805,527 40,587	
	c)	On deposits with financial institutions		6,366	16,110	
	d) e)	On securities purchased under resale agreements On call money lendings		242,551 30,648	152,966 13,380	
				2,887,135	3,368,218	

21.1 This includes mark-up earned on advances to associated undertakings of Rs. 1.961 million (2009: Rs. 2.276 million).



	Note	2010	2009
		(Rupees	in '000)
22.	MARK-UP / RETURN / INTEREST EXPENSED		
	Deposits Securities sold under repurchase agreements Other short term borrowings Borrowing from the State Bank of Pakistan Others	2,145,752 116,632 18,606 16,063 35,154	2,301,885 468,403 24,330 9,207 78,077
23.	GAIN / (LOSS) ON SALE OF SECURITIES - NET	2,332,207	2,881,902
	Market Treasury Bills Pakistan Investment Bonds Shares - Listed Mutual Funds	817 - 2,782 - 3,599	17,473 1,318 17,428 (147,428) (111,209)
24.	OTHER INCOME - NET		
	Loss on sale of fixed assets Recovery income Rent of lockers Bad debt recovered Miscellaneous	(4,164) 13,124 2,841 4,089 81,142	(9,462) 16,529 2,910 - 107,186
		77,032	=======================================
25.	ADMINISTRATIVE EXPENSES  Salaries, allowances, etc. Contribution to defined contribution plan Non-executive directors' fees, allowances and other expenses Rent, taxes, insurance, electricity, etc. Legal and professional charges Communications Repairs and maintenance Stationery and printing Advertisement and publicity Auditors' remuneration 25.1 Depreciation 11.2 Amortization 11.3 Traveling and conveyance Security charges Others	440,058 14,361 735 183,672 38,600 60,506 43,265 20,185 1,203 1,815 134,750 11,481 36,444 45,656 77,398	405,766 12,295 700 151,388 44,715 63,300 37,867 23,135 6,697 1,815 147,303 11,515 43,314 34,095 80,275
25.1	Auditors' remuneration	1,110,129	1,064,180
	Audit fee Special certifications and sundry advisory services Out-of-pocket expenses	1,500 150 165 1,815	1,500 150 165 1,815



		<b>2010</b> (Rupees	2009 in '000)
26.	OTHER CHARGES		
	Penalties imposed by the SBP	(6,015)	28,595
27.	TAXATION		
	For the year		
	Current tax Prior year tax Deferred taxation	32,965 139,428 (207,173)	19,378 52,509 (588,570)
		(34,780)	(516,683)
27.1	Relationship between tax expense and accounting profit		
	Accounting loss before tax for the year	(1,078,191)	(2,156,512)
	Tax rate	35%	35%
	Tax on income Tax effect of permanent differences Others	(377,367) 315,696 26,891	(754,779) 309,463 (71,367)
		(34,780)	(516,683)
28.	BASIC AND DILUTED EARNING / (LOSS) PER SHARE		
	There is no diluted effect on the basic loss per share of the Bank Loss for the year - Rupees in thousands Weighted average number of ordinary shares (in thousands) Basic loss per share - Rupees	(1,043,411) 530,358 (1.97)	(1,639,829) 530,358 (3.09)
	Not	e 2010	2009
29.	CASH AND CASH EQUIVALENTS	(Rupees	in '000)
	Cash and balance with treasury banks 6 Balance with other banks 7 Call money lendings 8 Overdrawn nostro accounts 15	2,548,881 715,251 1,000,000 (48,711) 4,215,421	2,073,321 433,055 35,000 (7,620) 2,533,756
20	STATE STRENGTH	2010	2009
30.	STAFF STRENGTH		mber
	Permanent Temporary / on contractual basis	836 68	840 90
	Total staff strength	904	930



#### 31. DEFINED CONTRIBUTION PLAN

The Bank operates an approved contributory provident fund for 836 employees (2009: 840 employees) where contributions are made by the Bank and employees @ 8.33 percent (2009: 8.33 percent) of the basic salary. During the year, the Bank has contributed Rs. 14.361 million (2009: Rs. 12.295 million) in respect of this fund.

#### 32. COMPENSATION OF DIRECTORS AND EXECUTIVES

	President / Chief Executive		Dire	ectors	Executives		
	2010	2009	2010	2009	2010	2009	
			(Rupee:	s in '000)			
Fees	-	-	735	700	-	-	
Managerial remuneration	8,505	9,120	-	-	43,135	46,905	
Contribution to defined contribution plan	_	_	_	_	2.714	2,867	
Rent and house maintenance	1,364	720	-	_	19,411	21,137	
Utilities	821	912	-	-	2,166	2,292	
Medical	821	912	-	-	3,594	3,913	
Others	1,964	2,078	-	-	23,916	20,501	
	13,475	13,742	735	700	94,936	97,615	
Number of persons	2	1	7	7	52	52	

The Chief Executive and executives are provided with free use of Bank's maintained cars. Executive means employees, other than the chief executive officer and directors, whose basic salary exceeds five hundred thousand rupees in a financial year.

		2010		200	09
		Book value	Fair value	Book value	Fair value
			Rupees	in '000	
	Assets				
	Cash balances with treasury banks	2,548,881	2,548,881	2,073,321	2,073,321
	Balances with other banks	715,251	715,251	433,055	433,055
	Lending to financial institutions	1,744,912	1,744,912	35,000	35,000
	Investments	9,410,881	9,364,915	10,037,950	9,955,414
	Advances	19,645,545	19,645,545	17,428,423	17,428,423
	Other assets	383,740	383,740	444,105	444,105
		34,449,210	34,403,244	30,451,854	30,369,318
	Liabilities	31,117,210	31,103,211	=======================================	=======================================
	Bills payable	312,840	312,840	330,759	330,759
	Borrowings	5,035,272	5,035,272	2,550,386	2,550,386
	Deposits and other accounts	29,479,139	29,479,139	26,848,808	26,848,808
	Sub-ordinated loans	-	-	-	-
	Liabilities against assets subject to finance lease	-	-	-	-
	Other liabilities	410,501	410,501	539,767	539,767
		35,237,752	35,237,752	30,269,720	30,269,720
33.2	Off-balance sheet financial instruments	35,237,732	35,237,732		30,269,720
33.2	On-palance sheet imancial instruments				
	Forward purchase of foreign exchange	1,695,833	1,695,833	1,579,475	1,579,475
	Forward sale of foreign exchange	1,036,031	1,036,031	1,049,850	1,049,850
	Purchased under re-sale agreements	751,336	751,336		
	3				



Investment in quoted and government securities are valued at market prices taken from Stock Exchange quotations and Reuters (PKRV) page. Fair value of investments in unquoted shares have been estimated using the net assets value based on latest available financial statements.

Fair value of loans and advances can not be determined with reasonable accuracy as there is no active market. Loans and advances are re-priced frequently on market rates. The provision for impairment of advances has been accounted for in accordance with the Bank's accounting policy as stated in note 5.4. Fair value of all other assets and liabilities including deposits and capital / reserves cannot be calculated with reasonable accuracy as active market does not exist for these instruments. In management's opinion fair value of these instruments does not significantly differ from their carrying values.

#### 34. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows:-

	2010				200	)9		
_	Corporate Finance	Trading & Sales	Retail Banking	Commercial Banking	Corporate Finance	Trading & Sales	Retail Banking	Commercial Banking
	-	(Rupees in '000)						
Total income	85,961	1,285,038	109,137	1,822,084	100,763	1,170,679	152,464	2,343,778
Total expenses	20,442	564,366	89,903	3,705,700	19,218	1,200,064	89,069	4,615,770
Net income	65,519	720,672	19,234	(1,883,616)	81,545	(29,385)	63,395	(2,271,992)
Segment Assets (Gross)	825,623	16,846,605	159,360	26,799,992	682,100	14,901,410	197,519	23,446,103
Segment Non Performing Loans	-	_	44,015	8,972,384	-	_	27,595	7,651,908
Segment Provision Required	-	_	34,096	4,623,946	-	_	16,871	3,703,842
Segment Liabilities	531	2,186,246	2,790,726	30,356,007	530	340,822	2,469,106	27,587,809
Segment Return on net Assets (ROA) (	%) 7.94%	4.92%	-0.73%	52.97%	11.96%	-0.20%	-2.79%	54.86%
Segment Cost of funds (%)	0.00%	15.74%	2.68%	8.45%	0.00%	13.86%	2.07%	9.81%

#### 35. RELATED PARTY TRANSACTIONS

Related parties comprise associated undertakings, major shareholders, employee benefit plans, employee contribution plans and key management personnel (including their associates).

Advances for house building, conveyance for personal use have also been provided to the staff and executives at the reduced rates in accordance with the terms of employment.

Detail of transactions with related parties during the year and balances with them as at the year ended are as follows:

2000

2010

		2010			2009		
	Key management personnel	Associates	Other related parties	Key management personnel	Associates	Other related parties	
Advances			(Rupee	s in '000)			
At January 1 Disbursed during the year Repaid during the year	- - -	44,904 12 (9,755)	77,067 13,130 (12,510)	- - -	44,904 893 (893)	70,530 23,225 (16,688)	
At December 31	-	35,161	77,687		44,904	77,067	
Deposits							
At January 1 Placements during the year Withdrawals during the year	1,542 125,868 (124,971)	3 198,199 (100,518)	98,474 143,939 (111,995)	2,830 89,613 (90,901)	24 - (21)	23,936 208,838 (134,300)	
At December 31	2,439	97,684	130,418	1,542	3	98,474	



		2010			2009	
	Key management personnel	gement Associates related management		Associates	Other related parties	
			(Rupe	es in '000)		
Mark-up / interest / return earned	-	1,961	3,590	-	2,276	3,595
Mark-up / interest / return expensed	107	1,639	16,750	65	-	8,856
Mark-up receivable	-	232	3	-	-	3
Mark-up payable	-	444	7,807	-	-	5,943
Contribution to provident fund	-	-	14,361	-	-	12,295
Remuneration paid	28,435	-	-	29,906	-	-

#### CAPITAL ASSESSMENT AND ADEQUACY

#### **36.1 Scope of Applications**

Capital Adequacy Ratio (CAR) has been calculated in accordance with the guidelines given by SBP through BSD Circular No. 8 dated June 27, 2006. The Bank has adopted Standardized Approach for Credit and Market Risk where as Basic Indicator Approach for Operational Risk. The current requirement for CAR is 10% as per BSD Circular No. 07 dated April 15, 2009.

#### 36.2 Capital Structure

#### Bank's regulatory capital is analyzed in two tiers:

- Tier I capital, which includes Fully Paid up capital, General Reserves as disclosed on the Balance Sheet and un-appropriated profits (net of accumulated losses) subject to deductions for intangibles.
- Tier II capital, which includes general provisions or general reserves for loan losses (upto maximum of 1.25% of Risk Weighted Assets) and Revaluation Reserve created by revaluation of fixed assets and equity instruments held by the Bank (upto maximum of 45% of the balance in the related reserve).

reserve).	<b>2010</b> (Rupees	2009 in '000)
Tier 1 Capital		
Fully Paid-up Capital	5,303,582	5,303,582
Reserves	324,005	324,005
Accumulated loss/ unappropriated profits	(2,415,503)	(1,392,355)
	3,212,084	4,235,232
Less: Book value of intangibles	78,094	89,575
Total Tier I Capital	3,133,990	4,145,657
Tier 2 Capital		
General Provisions	585	754
Revaluation Reserve	420,202	391,334
Total Tier II Capital	420,787	392,088
Eligible Tier 3 Capital	-	-
Total Regulatory Capital Base	3,554,777	4,537,745



#### 36.3 Risk-Weighted Exposures

		Capital Requirements		Risk Weighted Assets	
		2010	2009	2010	2009
			Rupees	in '000	
Credit Risk					
Claims on					
Public sector enterprise		122.402	2/ 2/0	1 224 020	- 2/2 401
Banks Corporate		123,493 1,398,252	36,349	1,234,930 13,982,516	363,491 12,807,317
Retail		32,940	25,459	329,402	254,588
Secured by residential property		2,992	3,192	29,917	31,920
Past due loans		464,853	415,258	4,648,530	4,152,580
Unlisted equity investments		1,500	1,500	15,000	15,000
Investments in fixed assets		210,161	232,185	2,101,614	2,321,845
Other assets		285,962	276,617	2,859,621	2,766,165
		2,520,153	2,271,292	25,201,530	22,712,906
Market Risk		24.425	12.070	202.000	F35 000
Interest Rate Risk		31,425 67,531	42,079 62,243	392,809 844,134	525,988 778,038
Equity exposure Foreign Exchange Risk		19,277	9,052	240,960	113,150
1 Greight Exchange Mak		118,233	113,374	1,477,903	1,417,176
Operational Risk		198,061	205,222	2,475,763	2,565,275
		2,836,447	2,589,888	29,155,196	26,695,357
Capital adequacy ratio					
Total eligible regulatory capital held (Note 36.2)	(a)	3,554,777	4,537,745		
Total risk weighted assets (Note 36.3)	(b)	29,155,196	26,695,357		
Capital adequacy ratio	(a) / (b)	12.19%	17.00%		

#### 36.4 Credit exposure subject to standardize approach

2010			
Amount	Deduction	Net	
Outstanding	CRM	Amount	
	Rupees in '000		
842,225	-	842,225	
2,157,654	-	2,157,654	
15,047	-	15,047	
1,400,000	-	1,400,000	
-	-	-	
318,397	-	318,397	
130	-	130	
-	-	-	
4,674,683	2,866,843	1,807,840	
695,187	-	695,187	
277,016	-	277,016	
-	-	-	
1,404,956	63,547	1,341,409	
12,693,208	1,000,351	11,692,857	
2,502,134	2,148,653	353,481	
85,478	-	85,478	
4,384,841	-	4,384,841	
10,000	-	10,000	
2,101,614	-	2,101,614	
2,859,621	-	2,859,621	
36,422,191	6,079,394	30,342,797	
	Amount Outstanding  842,225 2,157,654 15,047 1,400,000 - 318,397 130 - 4,674,683 695,187 277,016 - 1,404,956 12,693,208 2,502,134 85,478 4,384,841 10,000 2,101,614 2,859,621	Amount Outstanding         Deduction CRM	



	2009			
_	Rating	Amount	Deduction	Net
Exposure	Category	Outstanding	CRM	Amount
			Rupees in '000	
Cash and cash equivalents		775,576	-	775,576
GoP and SBP		1,769,398	-	1,769,398
Banks	1	439,007	-	439,007
Banks	2,3	67,899	-	67,899
Banks	4,5	-	-	-
Banks	Unrated	164,938	-	164,938
Banks - three months or less	1,2,3	88,852	-	88,852
Banks - three months or less	4,5	9,066	-	9,066
Banks - three months or less	Unrated	684,837	-	684,837
Corporate	1	1,666,222	2,215	1,664,007
Corporate	2	364,651	-	364,651
Corporate	3,4	-	-	-
Corporate	5,6	35,000	-	35,000
Corporate	Unrated	13,061,259	821,542	12,239,717
Retail		1,637,112	1,297,662	339,450
Secured by residential property		91,201	-	91,201
Past due loans		3,991,068	-	3,991,068
Unlisted equity investments		10,000	-	10,000
Investments in fixed assets		2,321,845	-	2,321,845
Other assets		2,766,165	-	2,766,165
		29,944,096	2,121,419	27,822,677

#### 36.5 Capital adequacy

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of the balance sheet are:

- To comply with the capital requirements set by the regulators of the banking markets where the bank operates;
- To safeguard the bank's ability to continue as a going concern so that it can provide persistent returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

The State Bank of Pakistan requires (through BSD Circular No. 07 dated April 15, 2009) the minimum paid up capital (free of losses) for all locally incorporated banks to be raised to Rs. 10 billion by the year ending on December 31, 2013. This increase is to be complied in a phased manner thereby bank's paid up capital (free of losses) is to be raised to Rs. 7 billion by the end of the financial year 2010. As on December 31, 2010, the paid up capital (free of losses) of the Bank stands at Rs. 2.888 billion i.e. shortfall of Rs. 4.112 billion. In addition to the minimum paid up capital (free of losses) requirement, the banks are also required to maintain a minimum CAR of 10% of their risk weighted exposure.

Banking operations are categorized as either trading book or banking book, and risk-weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off-balance sheet exposures.

On and off-balance sheet assets in the banking book are broken down to various asset classes for calculation of credit risk. Ratings for assets are applied using various ECAl's and aligned with appropriate risk buckets. Collaterals if any, are used as an outflow adjustment. Risk weights notified, are applied at net adjusted exposure. Collaterals used include: cash margins, lien on deposits, saving certificates and lending of securities (repo & reverse repo).



#### 37. RISK MANAGEMENT

The Bank's Risk Management Framework sets three broad risk management objectives:

- Protect against unforeseen losses;
- Ensure earning stability; and
- Maximize earning potential and opportunities leading to shareholders value creation.

The Bank's Risk Management Framework encapsulated in its design three lines of defense

- Focused and informed oversight by the board, and accountability and responsibility of business management, all supported by appropriate internal control, risk management and governance structures
- Independent monitoring at bank level by Risk Management Division
- Independent assurance provided by Internal Audit

The Risk Management Division is independent of the operational business units. The head of Risk Management Division, who reports to the Chief Executive, provides key support to the various risk committees and work closely with the business units.

#### 37.1 Credit Risk

Credit risk is the risk that arises from the potential that an obligor is either unwilling to perform an obligation or its ability to perform such obligation is impaired resulting in economic loss to the bank.

Credit risk, which arises from lending activities that forms the Bank's core business, is by far the most significant risk type. Credit risk is managed in terms of the Board-approved Credit Risk Management framework, which encompasses comprehensive credit policy, approved counter party limits and governance structure. The Bank focuses on short-term trade related financing on a secured and self-liquidating basis.

Credit and Investment Committee, chaired by CEO is responsible for approving and recommending credits. At the Central Office, independent Credit Sanctioning and Monitoring Division is responsible for continuing review and monitoring of borrowers' account and effective compliance of Prudential Regulations. Risk Management Division monitors credit at portfolio level and reports to executive management and board risk management committee on a regular basis. An "early warning" procedure is also functioning which identifies loans showing early warning signals of becoming non-performing.

#### Concentration of credit and deposits

Out of the total financial assets of Rs. 34,449 million (2009: Rs. 30,452 million) the financial assets which are subject to credit risk amounted to Rs. 33,607 million (2009: 29.676 million). To manage credit risk the bank applies credit limits to its customers and obtains adequate collaterals. Investments amounting to Rs. 8,375 million (2009: 9,095 million) are guaranted by the Government of Pakistan. In addition, an amount of Rs. 1,655 million (2009: 1,253 million) is held by the Bank with the State Bank of Pakistan.



#### 37.1.1 Segmental information

#### 37.1.1.1 Segments by class of business

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		20	10		
Advance	s (Gross)	Deposits		Contingencies and Commitments	
Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
69,281	0.29%	536,752	1.82%	-	0.00%
47,752	0.20%	598,352	2.03%	8,575	0.10%
7,597,605	31.26%	553,427	1.88%	696,240	7.93%
958,514	3.94%	97,231	0.33%	9,754	0.11%
389,169	1.60%	2,585	0.01%	67,480	0.77%
2,487,820	10.24%	11,910	0.04%	50,523	0.58%
139,942	0.58%	101,823	0.35%	36,005	0.41%
905,841	3.73%	72,809	0.25%	4,847	0.06%
1,091,880	4.49%	127,294	0.43%	258,449	2.95%
6,075	0.02%	6,275	0.02%	-	0.00%
818,785	3.37%	651,176	2.21%	116,111	1.32%
2,344,679	9.65%	25,567	0.09%	880,402	10.03%
616,544	2.54%	2,600,985		1,091,531	12.44%
443,726	1.83%	993,366		191,048	2.18%
27,344	0.11%	157,150		2,760,736	31.46%
438,019		755,308	2.56%	1,571,909	17.91%
-	0.00%	238,368	0.81%	-	0.00%
	10.44%	5,189,762	17.60%	36,266	0.42%
362,180	1.49%	9,436,316	32.01%	4,633	0.05%
3,020,673	12.43%	7,322,683	24.84%	990,349	11.29%
24,303,587	100%	29,479,139	100%	8,774,858	100%
	Rupees in '000 69,281 47,752 7,597,605 958,514 389,169 2,487,820 139,942 905,841 1,091,880 6,075 818,785 2,344,679 616,544 443,726 27,344 438,019 - 2,537,758 362,180 3,020,673	in i000  69,281 0.29% 47,752 0.20% 7,597,605 31.26% 958,514 3.94% 389,169 1.60% 2,487,820 10,24% 139,942 0.58% 905,841 3,73% 1,091,880 4.49% 6,075 0.02% 818,785 3,37% 2,344,679 9.65% 616,544 2.54% 443,726 1.83% 27,344 0.11% 438,019 - 0.00% 2,537,758 10,44% 362,180 1,49% 3,020,673 12,43%	Rupees in '000         Percent         Rupees in '000           69,281         0.29%         536,752           47,752         0.20%         598,352           7,597,605         31.26%         553,427           958,514         3.94%         97,231           389,169         1.60%         2,585           2,487,820         10.24%         11,910           139,942         0.58%         101,823           905,841         3.73%         72,809           1,091,880         4.49%         127,294           6,075         0.02%         6,275           818,785         3.37%         651,176           2,344,679         9.65%         25,567           616,544         2.54%         2,600,985           443,726         1.83%         993,366           27,344         0.11%         157,150           438,019         1.80%         755,308           -         0.00%         238,368           2,537,758         10.44%         5,189,762           362,180         1.49%         9,436,316           3,020,673         12.43%         7,322,683	Rupees in '000         Percent         Rupees in '000         Percent           69,281         0.29%         536,752         1.82%           47,752         0.20%         598,352         2.03%           7,597,605         31.26%         553,427         1.88%           958,514         3.94%         97,231         0.33%           389,169         1.60%         2,585         0.01%           2,487,820         10.24%         11,910         0.04%           139,942         0.58%         101,823         0.35%           905,841         3.73%         72,809         0.25%           1,091,880         4.49%         127,294         0.43%           6,075         0.02%         6,275         0.02%           6,075         0.02%         6,275         0.02%           818,785         3.37%         651,176         2.21%           2,344,679         9.65%         25,567         0.09%           616,544         2.54%         2,600,985         8.82%           443,726         1.83%         993,366         3.37%           27,344         0.11%         157,150         0.53%           438,019         1.80%         755,308	Rupees in '000         Percent         Rupees in '000         Percent         Rupees in '000         Percent         Rupees in '000           69,281         0.29%         536,752         1.82%         -           47,752         0.20%         598,352         2.03%         8,575           7,597,605         31.26%         553,427         1.88%         696,240           958,514         3.94%         97,231         0.33%         9,754           389,169         1.60%         2,585         0.01%         67,480           2,487,820         10.24%         11,910         0.04%         50,523           139,942         0.58%         101,823         0.35%         36,005           905,841         3.73%         72,809         0.25%         4,847           1,091,880         4.49%         127,294         0.43%         258,449           6,075         0.02%         6,275         0.02%         -           818,785         3.37%         651,176         2.21%         116,111           2,344,679         9.65%         25,567         0.09%         880,402           616,544         2.54%         2,600,985         8.82%         1,091,531

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	Advanc	es (Gross)	Dep	osits	Continger Commi	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
Agriculture, Forestry, Hunting and Fishing	94,229	0.45%	458,931	1.71%	-	0.00%
Mining and Quarrying	67,942	0.32%	7,136	0.03%	5,027	0.06%
Textile	6,381,439	30.17%	671,968	2.50%	403,520	5.05%
Chemical and Pharmaceuticals	505,717	2.39%	485,662	1.81%	740,516	9.27%
Cement	389,169	1.84%	4,316	0.02%	118,080	1.48%
Sugar	2,793,795	13.21%	5,207	0.02%	65,634	0.82%
Footwear and Leather Garments	188,870	0.89%	67,056	0.25%	20,908	0.26%
Automobile and Transportation Equipmen	t 921,416	4.36%	41,557	0.15%	932	0.01%
Electronics and Electrical Appliances	507,944	2.40%	128,191	0.48%	112,420	1.41%
Machinery and Allied Equipments	281,067	1.33%	226,152	0.84%	537,271	6.72%
Construction	673,801	3.19%	460,947	1.72%	166,514	2.08%
Power (electricity), Gas, Water, Sanitary	41,825	0.20%	830,683	3.09%	2,074,894	25.96%
Wholesale and Retail Trade	816,513	3.86%	2,097,605	7.81%	212,107	2.65%
Exports/Imports	485,592	2.30%	760,852	2.83%	282,586	3.54%
Transport, Storage and Communication	560,221	2.65%	82,038	0.31%	9,505	0.12%
Financial	679,707	3.21%	168,910	0.63%	2,629,324	32.90%
Insurance	161	0.00%	91,541	0.34%	-	0.00%
Services	1,727,538	8.17%	3,329,971	12.40%	6,737	0.08%
Individuals	113,326	0.54%	7,522,867	28.02%	-	0.00%
Others	3,918,864	18.53%_	9,407,218	35.04%	605,799	7.58%
	21,149,136	100%	26,848,808	100%	7,991,774	100%



#### 37.1.1.2 Segment by sector

		20	10		
Advances (Gross)		Depo	osits	Continger Commit	
Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
650,000 24,303,587	2.67% 97.3%	3,999,006 25,480,133	13.57% 86.43%	1,646,542 7,128,316	18.76% 81.24%
24,303,587	100%	29,479,139	100%	8,774,858	100%

Public/ Government Private

Advances (Gross)	De

Advance	s (Gross)	Dep	osits	Continger Commit	
Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
- 21,149,136	100%	4,888,287 21,960,521	18.21% 81.79%	1,682,140 6,309,634	21.57% 78.95%
21,149,136	100%	26,848,808	100%	7,991,774	100%

2009

Public/ Government Private

#### 37.1.2.1 Details of non-performing advances and specific provisions by class of business segment

	20	2010		)9
	Classified Advances	Specific Provisions Held	Classified Advances	Specific Provisions Held
		Rupees	in '000	
Agriculture, Forestry, Hunting and Fishing	31,976	25,957	44,105	7,396
Mining and Quarrying	4,670	1,270	4,670	1,504
Textile	3,242,324	1,846,688	2,748,408	1,411,439
Chemical and Pharmaceuticals	288,447	89,781	160,889	108,083
Cement	329,169	237,002	329,169	197,501
Sugar	1,312,395	944,924	1,312,395	787,437
Footwear and Leather Garments	13,027	2,642	13,253	1,335
Automobile and Transportation Equipment	899,009	626,217	877,839	523,440
Electronics and Electrical Appliances	43,470	4,352	694	-
Machinery and Allied Equipments	-	-	289	289
Construction	429,995	60,169	376,107	53,557
Power (electricity), Gas, Water, Sanitary	154,770	134,973	30,108	9,688
Wholesale and Retail Trade	241,640	80,782	167,842	72,625
Exports/Imports	284,613	176,021	300,017	192,966
Transport, Storage and Communication	17,039	2,684	141,079	127,668
Financial	392,450	92,921	68,198	19,341
Services	205,122	122,515	144,617	27,480
Individuals	12,041	8,140	10,231	8,721
Others	1,114,242	200,419	949,592	169,489
	9,016,399	4,657,457	7,679,502	3,719,959

#### 37.1.2.2 Details of non-performing advances and specific provisions by sector

Public/	Government
Private	

-	-	-	-
9,016,399	4,657,457	7,679,502	3,719,959
9,016,399	4,657,457	7,679,502	3,719,959



#### 37.1.3 Geographical segment analysis

The Bank does not have banking operations outside Pakistan, therefore, these financial statements represent operations of the Bank in Pakistan.

#### 37.2 Market Risk

Market Risk is the risk of loss in earnings and capital due to adverse changes in interest rates, foreign exchange rate, equity prices and market conditions. A comprehensive market risk framework is used to support and assist the Board in its responsibility to oversee that market risks are understood and managed. Governance structures are in place to achieve effective independent monitoring and management of market risk as follows:

- The Board Risk Management Committee
- The Asset and Liability Committee (ALCO). ALCO reviews the portfolio on regular basis to ensure that market risk is within acceptable limits
- Investment and Treasury Division
- Risk Management Division

#### 37.2.1 Currency Risk

		20	10	
	Assets	Liabilities	Off-balance sheet items	Net foreign currency exposure
		Rupees	in '000	
Pakistan Rupee United States Dollar Great Britain Pound ACU Euro Japanese Yen UAE Dirham Canadian Dollar Singapore Dollar	38,665,906 408,705 187,591 15,247 194,604 1,049 5,098 784 130	34,101,269 852,392 160,032 - 219,794 - 23 -	(659,803) 654,011 (20,857) - 26,649 - - -	3,904,834 210,324 6,702 15,247 1,459 1,049 5,075 784 130
Swiss Franc	262	-	-	262
	39,479,376	35,333,510	_	4,145,866
		200	09	
	Assets	Liabilities	Off-balance sheet items	Net foreign currency exposure
		Liabilities	Off-balance	currency exposure
Pakistan Rupee United States Dollar Great Britain Pound ACU Euro Japanese Yen UAE Dirham Canadian Dollar Singapore Dollar Swiss Franc		Liabilities	Off-balance sheet items	currency exposure



Currency risk arises where the value of financial instrument changes due to changes in foreign exchange rates. In order to manage currency risk exposure the Bank enters into ready, spot and forward transactions with the SBP and in the inter bank market.

The Bank's foreign exchange exposure comprises of forward contracts, purchases of foreign bills, foreign currencies cash in hand, balances with banks abroad, foreign placements with SBP and foreign currencies assets and liabilities. The net open position is managed within the statutory limits, as fixed by the SBP. Counter-parties limits are also fixed to limit risk concentration. Appropriate segregation of duties exist between the front and back office functions while compliance with the net open position limit is independently monitored on an ongoing basis.

#### 37.2.2 Equity Price Risk

Equity price risk is managed by applying trading limit, scrip-wise and portfolio wise nominal limits. VAR numbers generation and stress testing of the equity portfolio are also performed and reported to senior management on daily basis.

#### 37.2.3 Equity position Risk

Equity Position Risk is the risk arising from taking long or short position, in the trading book, in the equities and all the equities and all instruments that exhibit market behavior similar to equities. Equity position risk is measured using mark to market, stress testing and limit structure. The aggregate limit for equity securities shall not at any time exceed the limit prescribed by the SBP.

#### 37.2.4 Mismatch of Interest Rate Sensitive Assets and Liabilities

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in the market interest rates. The Bank is exposed to interest/mark-up rate risk as a result of mismatches or gaps in the amount of interest/mark-up based assets and liabilities that mature or re-price in a given period. The Bank manages this risk by matching/re-pricing of assets and liabilities. The Bank is not excessively exposed to interest/mark-up rate risk as its assets and liabilities are repriced frequently. The Assets and Liabilities Committee (ALCO) of the Bank monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the profitability of the Bank.



						2010						
	Effective	'				Exposed 1	Exposed to Yield/ Interest risk	st risk				Non-interest
	Yield/ Interest Rate	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	bearing financial instruments
On-balance sheet financial instruments							rapees in ooo					
Assets												
Cash and balances with treasury banks Balances with other banks	3.03%	2,548,881	139.652			35.416					1 1	2,548,881
Lending to financial institutions	10.52%	1,744,912	1,744,912	- 001		) (	- 1	- 1	1	- 0	i	) ' [
Investments Advances Other accept	9.49%	19,645,545	2,496,865	1,590,383	3,756,143 5,074,265	35,162 2,086,755	282,175	634,194	616,436	33,071	6,659	4,658,042
Liabilities		34,449,210	5,878,342	6,052,986	8,830,408	2,157,333	858,782	884,972	616,436	84,269	659'9	9,079,023
Bills payable		312,840	,	,		1				,	1	312,840
Borrowings Deposits and other accounts	12.01% 7.61%	5,035,272	3,013,552 5,612,199	851,150 5,571,848	1,121,133	32,958 2,846,003	16,479	85,934	9,763	13,060		10,417,538
Sub-ordinated loans Liabilities against assets subject to finance lease		C	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1 C
Other liabilities		35 737 757	8 675 751	6 477 998	5 580 079	7 878 961	480 327	95 934	- 6 763	13.060		410,501
On-balance sheet gap		(788,542)	(2,747,409)	(370,012)	3,250,329	(721,628)	378,455	799,038	606,673	71,209	6,659	(2,061,856)
Off-balance sheet financial instruments												
Purchase and resale agreements Forward sale of equity securities	10.95%	748,913	748,913	1 1		1 1				1 1	1 1	1 1
Off-balance sheet gap		2,870,890	2,870,890			- I					-	1
Total Yield/Interest Risk Sensitivity Gap			123,481	(370,012)	3,250,329	(721,628)	378,455	799,038	606,673	71,209	69'9	(2,061,856)
Cumulative Yield/Interest Risk Sensitivity Gap			123,481	(246,531)	3,003,798	2,282,170	2,660,625	3,459,663	4,066,336	4,137,545	4,144,204	2,082,348
Reconciliation with total assets: Assets as per above Deferred Tax Fixed Assets Other Assets Assets as per Balance Sheet		34,449,210 1,362,047 2,179,707 1,488,412 39,479,376										
Reconciliation with total liabilities: Liabilities as per above Others Liabilities as per Balance Sheet		35,237,752 95,758 35,333,510										



						2009 Exposed t	2009 Exposed to Yield/ Interest risk	ct rick				
	Effective Yield/ Interest Rate	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	Non-interest bearing financial instruments
On-balance sheet financial instruments						וער	nno. ul səədnyi-					
Assets												
Cash and balances with treasury banks Balances with other banks	5.00%	2,073,321	215,647	1 1	1 1	- 16,851	1 1	1 1	1 1	1 1	1 1	2,073,321
Lending to financial institutions Investments Advances	12.61% 10.37% 11.86%	35,000 10,037,950 17,428,423	35,000	3,185,622 2,866,496	4,391,865	931,057	- 111,265 526,929	561,810 571,495	581,733	49,460	7,033	806,871 3,720,714
Uther assets  Liabilities		30,451,854	1,991,939	6,052,118	8,172,571	4,570,603	638,194	1,133,305	581,733	58,790	7,033	444, 105 7,245,568
Bills payable Borrowings	8.04%	330,759	980,450	663,138	858,340	29,075	19,383	1 1	1 1 6	1 1	1 1	330,759
Deposits and other accounts Sub-ordinated loans Sub-ordinated loans One of the second subject to finance lease	9.04%	26,848,808	2,670,489	4,582,649	5,242,180	5,830,990	302,084	228,454	291,084	14,610	1 1 1	7,686,268
Outer identities On-balance sheet gap		30,269,720	3,650,939	5,245,787	6,100,520	5,860,065 (1,289,462)	321,467	228,454	291,084	14,610	7,033	8,556,794 (1,311,226)
Off-balance sheet financial instruments												
Purchase and resale agreements Forward sale of equity securities						1 1		1 1			1 1	1 1
Off-balance sheet gap												1
Total Yield/Interest Risk Sensitivity Gap			(1,659,000)	806,331	2,072,051	(1,289,462)	316,727	904,851	290,649	44,180	7,033	(1,311,226)
Cumulative Yield/Interest Risk Sensitivity Gap		1 11	(1,659,000)	(852,669)	1,219,382	(70,080)	246,647	1,151,498	1,442,147	1,486,327	1,493,360	182,134
Reconciliation with total assets: Assets as per above Deferred Tax Fixed Assets Other Assets Assets as per Balance Sheet		30,451,854 1,162,341 2,321,845 1,554,665 35,490,705										
Reconciliation with total liabilities: Liabilities as per above Provision for Taxation Others Liabilities as per Balance Sheet		30,269,720 116,121 30,385,841										



# **Liquidity Risk** 37.3

A

Liquidity Risk is the potential for loss to an institution arising from either its inability to meet its obligations or to increase fund as they fall due without incurring unacceptable costs or loss. The Bank's liquidity position is managed by the Assets and Liability Committee (ALCO). The Committee monitors the maintenance of balance sheet liquidity ratios, depositors concentrations both in terms of the overall funding mix and avoidance of undue reliance on large individual depositors and liquidity contingency plans.

# 37.3.1 Maturities of Assets and Liabilities

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					2010					
	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Over Months to 1 to 2 Years Years	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
Assets						}				
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax assets	2,548,881 715,251 1,744,912 9,410,881 19,645,545 2,179,707 1,362,047	2,548,881 679,835 1,744,912 2,631,487 4,291,738 10,900	- 1,792,314 6,325,820 21,067 681131	35,416 3,958,074 5,074,265 28,758 68,100	169,783 2,086,755 56,967 136,205	282,175 576,607 96,247 272,409	250,778 634,194 81,306 272,409	275,072 616,436 143,366 544,819	51,198	6,659
(פורנו מסטרנט ויאוויייס וויאווייס וויאוויס וויס	39,479,376	12,246,688	8,382,734	10,449,355	2,449,710	1,227,438	1,238,687	1,652,740	357,662	1,474,362
Liabilities										
Bills payable Borrowings Deposits and other accounts Sub-ordinated loans	312,840 5,035,272 29,479,139	312,840 3,013,552 8,575,060	851,150 8,069,384	1,121,134 7,007,780	32,957 4,980,807	16,479 737,351	85,934	- 6,763	13,060	1 1 1 1
Liabilities against assets subject to finance lease Deferred tax liabilities	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Other liabilities	506,259 35 333 510	495,365	8 970 763	2,067	5 070 494	753,888	85 938	1,806	13.060	
Net assets	4,145,866	(150,129)	(538,029)	2,318,374	(2,570,784)	473,550	1,152,749	1,641,171	344,602	1,474,362
Share capital Reserves Accumulated Ioss Surplus on revaluation of assets	5,303,582 324,005 (2,415,503) 933,782 4,145,866									

2 0



Cash and balances with treasury banks
Balances with other banks
Lendings to financial institutions
Investments
Advances
Operating fixed assets
Deferred tax assets
Other assets

Liabilities

Bills payable
Borrowings
Deposits and other accounts
Sub-ordinated loans
Liabilities against assets subject to finance lease
Deferred tax liabilities
Other liabilities

Net assets

Share capital Reserves Accumulated loss Surplus on revaluation of assets

Above 10 Years

Over 5 to 10 Years

Over 3 to 5 Years

Over 2 to 3 Years

Over 6 Over 1
Months to 1 to 2
Year Years

Over 3 to 6 Months

Over 1 to 3 Months

Upto 1 Month

Total

1	1	1	1	7,033	1,503,620	232,468	1	1,743,121
'	1	1	49,460	9,330	291,014	232,468	1	582,272
1	1	1	203,280	581,733	153,996	232,468	89,541	1,261,018
1	1	1	561,810	571,495	94,983	174,351	1	1,402,639
1	1	1	111,265	526,930	132,068	116,234	1,061,717	1,948,214
1	1	1	1,051,776	3,622,695	72,015	58,117	301,135	5,105,738
1	16,848	1	4,572,942	3,780,706	36,745	58,117	1	8,465,358
1	1	1	3,366,699	4,726,853	24,930	58,118	1	8,176,600
2,073,321	416,207	35,000	120,718	3,601,648	12,474	1	546,377	6,805,745
2,073,321	433,055	35,000	10,037,950	17,428,423	2,321,845	1,162,341	1,998,770	35,490,705

1,743,121	299'295	967,229	1,174,045	1,544,101	(928,463)	102,777	663,858	(729,466)	5,104,864
-	14,610	293,789	228,594	404,113	6,034,201	8,362,581	7,512,742	7,535,211	30,385,841
1	-	2,705	140	330	9,513	1,624	798	640,778	655,888
1	1	1	1	1	1	1	1	1	1
1	1	1	1	1	1	1	1	1	1
1	1	1	1	1	1	1	1	1	1
•	14,610	291,084	228,454	384,399	5,995,613	7,502,618	6,848,806	5,583,224	26,848,808
1	1	1	1	19,384	29,075	858,339	663,138	980,450	2,550,386
1	1	1	1	1	1	1	1	330,759	330,759

5,303,582 324,005 (1,392,355) 869,632 5,104,864



#### 37.4 Operational Risk

Operational Risk is the risk of loss resulting from inadequate or failed internal process, people and system or from external events.

The Bank's operational risk management framework has been developed to create an environment within which operational risk can be identified, measured, managed and monitored in a consistent manner. Business management is responsible for the identification, management and monitoring of operational risk. Central Operation Division coordinates with the respective business units for controlling their operational risk. Internal Audit Division provides assurance to the Board of Directors that the operational risk management framework is sound and that the policies and processes related to operational risk management are adhered to.

#### 38. Subsequent Event

In the Extraordinary General Meeting of the Bank held on January 20, 2011, the shareholders have approved the scheme of amalgamation whereby the bank will amalgamate into Summit Bank Limited (formerly Arif Habib Bank Ltd, an entity which has acquired Atlas Bank Ltd), subject to approval of State Bank of Pakistan. The swap ratio approved by the shareholders is 0.8 shares of the Summit Bank Limited for each share of the Bank.

#### 39. DATE OF AUTHORIZATION FOR ISSUE

The financial statements were authorized for issue on February 19, 2011 by the Board of Directors of the Bank.

#### 40. GENERAL

Figures have been rounded-off to the nearest thousand Rupees.

President & CEO	Chairman	Director	Director



#### Annexure-I

## STATEMENT SHOWING WRITTEN-OFF LOANS OR ANY OTHER FINANCIAL RELIEF OF FIVE HUNDRED THOUSAND RUPEES OR ABOVE PROVIDED DURING THE YEAR ENDED DECEMBER 31, 2010

Amount in '000

					(	Outstandir	g liabilitie	s				
Sr.#	Name of the borrower	Name of the individuals / partners / directors (with CNIC number)	Father's/Husband's name	Address	Principal	Interest / Mark-up	Others	Total	Principal written- off	Mark-up written off	Other financial relief	Total
1	Fairdeal Textile (Pvt.) Limited.	Mohammad Yousuf 42201-0599857-3 Abdul Aziz 42301-5016927-9 Mohammad Ashraf 42201-2379550-1 Mohammad Asif 42201-4254239-9	Abdul Aziz Abdul Rehman Abdul Razzak Abdul Razzak	A-15/D, Binnoria Chowk, SITE, Karachi	2,207	1,106		3,313	,	1,106	-	1,106
2	AAA Enterprises	Reheel Durvesh 42201-3743611-7	Rahim Durvesh	76-Banglore Town. Off., Tipu Sultan Road, Karachi.	-	2,482	-	2,482	-	2,482	-	2,482
3	Atlas Rubber & Plastic Ind. (Pvt.) Limited	Mr. Arshad Javed (Chairman) 42201-0255323-3 Mr. Ameen Javed 42201-04-505809 Sheikh Alman Jawed 42201-0430580-9 Shaikh Danish Javed 42201-0255323-7	Shaikh Nazar Hussain Shaikh Arshad Javaid Shaikh Arshad Javaid Shaikh Arshad Javaid	9th Floor, Textile Plaza, Mumtaz Hassan Road. Po Box No.5195, Karachi 74000	25,000	11,924	-	36,924	3,000	11,924	-	14,924
4	Atlas Cable (Pvt.) Limited	Mr. Arshad Javed (Chairman) 42201-0255323-3 Mr. Ameen Javed 42201-0450580-9 Sheikh Alman Jawed 42201-0430580-9 Shaikh Danish Javed 42201-0255323-7	Shaikh Nazar Hussain Shaikh Arshad Javaid Shaikh Arshad Javaid Shaikh Arshad Javaid	9th Floor, Textile Plaza, Mumtaz Hassan Road. Po Box No.5195, Karachi 74000	-	4,194	-	4,194	-	3,194	-	3,194
5	Chiragh Oil Products	Maqbool Hussain (Late) 244-90-013342	Shaikh Chiraghuddin	Office No.8, 1st Floor, Rafai Markaz, Rambharti Street, Jodia Bazar, Karachi.	7,704	4,778	-	12,482	904	4,778	-	5,682
6	M/s. Darvesh Securities (PVt.) Ltd.	Muhammad Shahid Durvesh 42301-084609-3 Amna Durvesh 42301-0774639-6	Abdul Rehman  Muhammad Shahid  Durvesh.	Room No. 713, 7th Floor, Stock Exchange Building, Karachi	16,999	1,936	-	18,935	-	759		759
7	M/s. Singlton (Pvt.) Limited.	Humayun Akhtar Butt, Director (Late) 42301-0959759-7	Abdullah Butt	Suit No.723, Trade Tower, Abdullah Haroon Road, Karachi.	17,898	2,998	-	20,896	17,898	2,998	-	20,896
					69,808	29,418	-	99,226	21,802	27,241	-	49,043



## Six Years Financial Summary

	2010	2009	2008	2007	2006	2005
			(Rupees	in million)		
OPERATIONAL RESULT						
- Net income / interest	555	486	811	699	820	703
- Commission income	158	145	219	140	115	68
- Other operating income	251	239_	723_	771_	337	181
OPERATING EXPENSES						
- Administrative expenses	1,105	1,093	931	733	612	539_
(LOSS) / PROFIT						
- (Loss)/Profit before tax						
and provision						
against NPLs & investments	(141)	(223)	823	876	661	413
- (Loss)/Profit before tax	(1,078)	(2,157)	(761)	225	623	211
BALANCE SHEET						
Shareholders' Equity						
- Paid-up capital	5,304	5,304	5,304	4,243	3,086	2,057
- Reserve	(2,091)	(1,069)	550	821	843	434
Total Equity	3,212	4,235	5,854	5,064	3,929	2,491
Total Assets	39,479	35,491	39,803	40,602	26,290	17,219
Advances-net of provision	19,646	17,428	20,940	20,792	13,487	9,294
Investments	9,411	10,038	10,295	11,601	2,711	3,523
DEPOSITS						
- Remunerative	19,061	19,163	21,756	24,715	14,117	7,323
- Non-Remunerative	10,418	7,686	6,277	5,438	5,052	5,533



## List of Meetings Attended by the Board of Directors From Jan-2010 to Dec-2010

<u>S.#</u>	Name of Directors	Meetings held	Meetings attended
1	Mr. Iqbal Alimohamed	5	5
2	Mr. Sohail Muzaffar	5	4
3	Mr. Muhammad Iqbal Ebrahim	5	3
4	Mr. Afzal Ghani	5	5
5	Mr. Danish Iqbal	5	4
6	Mr. Muhammad Bilal Sheikh	5	2
7	Mr. Mamnoon Ahmed Alvi	2	2
8	Mr. Muhammad Zahir Esmail	2	1

<sup>\*</sup> Mr. Mamnoon Ahmed Alvi (Director) resigned from the Board of Directors and Mr. Muhammad Zahir Esmail was co-opted in his place on October 22, 2010, in the 120th meeting of the Board of Directors, consequent to the approval of State Bank of Pakistan.



### Pattern of Shareholdings (Under Clause XIX (I) of the Code of Corporate Governance) As at December 31, 2010

A)	Directors	Shares held
----	-----------	-------------

1	Mr. Iqbal Alimohamed	207,131,079
2	Mr. Danish Iqbal	18,950,057
3	Mr. Sohail Muzaffar	297,282
4	Mr. Afzal Ghani	1,546
5	Mr. Iqbal Ebrahim	2,607
6	Mr. Muhammad Bilal Sheikh	2,000
7	Mr. Muhammad Zahir Esmail	500

#### B) Directors' Spouse and Minor Children

NIL

#### C) NIT and ICP

1	National Bank of Pakistan, Trustee Deptt	15
2	Investment Corporation of Pakistan	1,000
3	IDBP (ICP UNIT)	1.270

#### D) Others

1	Invsetment Companies	29,149,653
2	Joint Stock Companies	32,500,968
3	Banks, DFIs, NBFIs, Insurance Companies, Modarabas & Mutual Funds	30,203,285
4	Foreign Investors	36,696,160
5	Charitable Trusts	24,233
6	Others	175,396,523

E) Shares traded by Directors, CEO, CFO, Company Secretary and their spouse and minor children are given as under:

NIL

F) Shareholders holding ten percent and above (other than sponsors and directors)

NIL



# Pattern of Share Holdings CDC and Physical as on December 31, 2010

NUMBER OF	SHAREH	OLDING	TOTAL
SHARE HOLDERS	From	То	SHARES HELD
F 212	1	100	2/1.750
5,313	-	100	261,759
1,247	101 -	500	328,786
1,906	501 -	1,000	1,340,314
1,104	1,001 -	5,000	2,766,177
237	5,001 -	10,000	1,924,856
79	10,001 -	15,000	1,011,272
50	15,001 -	20,000	908,412
50	20,001 -	25,000	1,176,098
29	25,001 -	30,000	829,546
17	30,001 -	35,000	565,761
17	35,001 -	40,000	655,126
7	40,001 -	45,000	307,012
26	45,001 -	50,000	1,276,335
7	50,001 -	55,000	380,007
2 5	55,001 -	60,000	118,659
	60,001 - 65,001 -	65,000 70,000	319,500 407,982
6 9	70.001	70,000 75,000	660,355
3	75.001	80,000	233,923
1	/5,001 - 80,001 -	85,000	80,118
4	85,001 -	90,000	358,460
2	90,001 -	95,000	186,849
18	95,001 -	100,000	1,795,904
4	100,001 -	105,000	405,462
3	105,001 -	110,000	325,875
1	115,001 -	120,000	119,862
1	120,001 -	125,000	125,000
1	125,001 -	130,000	130,000
3	130,001 -	135,000	403,316
3	135,001 -	140,000	414,000
2	145,001 -	150,000	297,218
2	155,001 -	160,000	320,000
2	170,001 -	175,000	347,562
1	175,001 -	180,000	178,500
1	185,001 -	190,000	190,000
3	195,001 -	200,000	600,000
1	200,001 -	205,000	203,125
1	205,001 -	210,000	206,000
1	215,001 -	220,000	220,000
1	250,001 -	255,000	252,450
1	260,001 -	265,000	265,000
3	265,001 -	270,000	805,199
1	290,001 -	295,000	294,255
3	295,001 -	300,000	900,000

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NUMBER OF	SHAREH	OLDING	TOTAL
SHARE HOLDERS	From	То	SHARES HELD
1	300,001 -	305,000	302,200
1	355,001 -	360,000	359,186
1	445,001 -	450,000	445,500
1	455,001 -	460,000	455,500
2	470,001 -	475,000	950,000
<u> </u>	490,001 -	495,000	492,000
2	495,001 -	500,000	998,008
1	510,001 -	515,000	510,246
1	540,001 -	545,000	544,500
1	560,001 -	565,000	560,054
1	670,001 -	675,000	672,353
2	695,001 -	700,000	1,395,272
1	815,001 -	820,000	817,820
1	830,001 -	835,000	833,518
1	895,001 -	900,000	900,000
1	1,035,001 -	1,040,000	1,039,923
1	1,120,001 -	1,125,000	1,120,843
1	1,145,001 -	1,150,000	1,145,408
1	1,160,001 -	1,165,000	1,161,345
1	1,245,001 -	1,250,000	1,250,000
2	1,495,001 -	1,500,000	3,000,000
1	1,720,001 -	1,725,000	1,723,596
1	1,950,001 -	1,955,000	1,952,000
1	1,985,001 -	1,990,000	1,988,484
	2,155,001 -	2,160,000	2,158,303
 	2,245,001 -	2,250,000	2,250,000
 	2,350,001 - 2,535,001 -	2,355,000	2,352,495
2	2 225 001	2,540,000 3,240,000	2,537,329 6,478,760
1	3,235,001 - 3,495,001 -	3,500,000	3,500,000
1	4,100,001 -	4,105,000	4,102,280
1	4,495,001 -	4,500,000	4,500,000
1	5,395,001	5,400,000	5,400,000
1	7,835,001 -	7,840,000	7,838,688
3	8,245,001 -	8,250,000	24,750,000
1	8,280,001 -	8,285,000	8,282,000
1	8,915,001 -	8,920,000	8,915,337
1	10,425,001 -	10,430,000	10,428,375
1	13,985,001 -	13,990,000	13,988,938
1	18,950,001 -	18,955,000	18,950,057
1	19,480,001 -	19,485,000	19,483,044
1	25,640,001 -	25,645,000	25,644,605
1	25,970,001 -	25,975,000	25,971,459
1	31,530,001 -	31,535,000	31,532,778
1	44,080,001 -	44,085,000	44,082,108
1	44,645,001 -	44,650,000	44,648,860
1	163,045,001 -	163,050,000	163,048,971
10,232			530,358,178



## **Branches Network**

S.#	Name	Branch Code	Address	City Code	Telephone No	Fax No.	E-mail Address
SO	UTHERN REGIO	N					
	Regional Office, Karachi		Pearl Heaven Apartments, Khayaban-e-Roomi, Block No- 5, Clifton, Karachi.	021	35824381 - 2	35824383	rokhia@mybl.com.pk
1	Clifton Branch , Karachi	210	Pearl Heaven Apartments, Khayaban-e-Roomi, Block No- 5, Clifton, Karachi.	021	35373231 - 35867651	35867647	clf@mybl.com.pk
2	Jodia Bazar Branch, Karchi	204	Ram Bharti Street, Ismail Trade Centre, Karachi	021	32437991-3 - 32471120	32437994	jbk@mybl.com.pk
3	North Napier Road Branch, Karachi	207	18-19, North Napier Road, Karachi.	021	32766477 & 32766755	32766487	nnk@mybl.com.pk
4	New Challi Branch, Karachi	201	Ground Floor, Trade Tower, Altaf Hussain Road, New Challi, Karachi	021	32422071,32422027, 32422096, 32422069	32422051	nck@mybl.com.pk
5	Paper Market Branch , Karachi	212	Al-Abbas Centre, Paper Market, Shahrah-e-Liaquat, Karachi.	021	32639671-2	32639670	pmk@mybl.com.pk
6	Abdullah Haroon Road Branch, Karachi	213	282/3, Abdullah Haroon Road, Area, Saddar, Karachi.	021	35685269, 35685393,35685940	35683991	sad@mybl.com.pk
7	Water Pump Branch, Karachi	215	Lateef Square. Block-16, Federal 'B' Area, Main Water Pump Market, Karachi.	021	36321387, 36314817	36314848	wpk@mybl.com.pk
8	Bahadur Shah Center Branch , Karachi	219	Bahadur Shah Center, Urdu Bazar, Off: M.A. Jinnah Road, Karachi.	021	32768547, 32768559	32765083	bsk@mybl.com.pk
9	I. I. Chundrigar Road Branch, Karachi	221	5-Business & Finance Centre, Opp: State Bank of Pakistan, Karachi.	021	32438212, 32472176, 32471796	32438218	iic@mybl.com.pk
10	North Karachi Industrial Area Branch, Karachi	225	Plot No. R-14, Gabol Town, North Karachi Industrial Area, Karachi.	021	32015919 -20 , 36995925	36975919	nia@mybl.com.pk
11	Garden East Branch, Karachi	226	Shop No. 4,5 & 6, Jumani Centre Plot No. 177-B, Garden East, Karachi	021	32243311-13	32243314	gek@mybl.com.pk
12	S.I.T.E. Branch, Karachi	222	B/9-B/3, Near Metro Chowrangi S.I.T.E., Area, Karachi.	021	32586801-4, 32587166-8	32586806	site@mybl.com.pk
13	Plaza Quarters Branch, Karachi	203	Al-Shafi Building Noman Street, Off: M.A. Jinnah Road, Karachi	021	32771515-16-18	32771517	pqk@mybl.com.pk
14	Cloth Market Branch, Karachi	205	Shop No. 26, Kochin Wala cloth Market Laxmidas street, Karachi	l .	32400790, 32413586, 32424178	32424175	cmk@mybl.com.pk
15	Timber Market Branch, Karachi	208	Siddique Wahab Road, Karachi.	021	32732729, 32766995	32733214	tmk@mybl.com.pk
16	Gulshan-e-lqbal Branch, Karachi	209	B-44, Block 13/A, Main University Road, Gulshan-e-Iqbal, Karachi.	021	34987688, 34987739- 40	34987689	gik@mybl.com.pk
17	Tariq Road Branch, Karachi	214	C-51, Central Commercial Area, Near KFC Tariq Road, P.E.C.H.S., Karachi.	021	34556486, 34556682	34555478	trk@mybl.com.pk



s.#	Name	Branch Code	Address	City Code	Telephone No	Fax No.	E-mail Address
18	Barkat-e- Hyderi Branch, Karachi	216	Almas Square, Block-G, North Nazimabad, Karachi.	021	36628931, 36706896-7	36723165	bhk@mybl.com.pk
19	Shahrah-e-Faisal Branch, Karachi	218	Business Avenue Block-6, P.E.C.H.S., Karachi.	021	34386417-18	34531819	sfk@mybl.com.pk
20	Defence Branch , Karachi	220	55-C, Phase-II, D.H.A, Opp Toyota Motors, Main Korangi Road, Karachi.	021	35387809-35396263 - 35312592	35387810	dha@mybl.com.pk
21	Badar Commercial Branch , Karachi	230	Plot No. 41-C, Badar Commercial, Street No. 10, Phase-V Extension, DHA Karachi		35348501, 35348502, 35348503	35348504	dha2@mybl.com.pk
22	Stock Exchange Branch, Karachi	223	Room No. 68 & 69 1st Floor, Stock Exchange Building, stock Exchange Road, Karachi.	021	32462540-42	32462550	kse@mybl.com.pk
23	Gulistan-e-Jauhar Branch, Karachi	224	Shop No. 5,6,7 & Office No. D-2, Farhan Centre Block No. 1. Gulistan-e-Jauhar Karachi	021	34022259, 34613674, 34016488-9	34022639	gej@mybl.com.pk
24	Rizvia Society Branch, Karachi	229	B-12, Rizvia Cooperative Society, Nazimabad, Karachi	021	36600956-57	36600958	rsk@mybl.com.pk
25	Jamshed Quarters Branch, Karachi	228	Showroom no. 3 & 4 AB Arcade Plot #. 714-6-1 Block A, New M.A. Jinnah Road, Karachi	021	34860422-23, 34860425	34860424	jqk@mybl.com.pk
26	Dhoraji Branch, Karachi	231	Plot No. 133, Block No. 7 & 8 Dhoraji Colony, C.P & Berar Co- operative Housing Society, Karachi	021	34860773-75	34860772	djk@mybl.com.pk

s.#	Name	Branch Code	Address	City Code	Telephone No	Fax No.	E-mail Address
	Area Office Hyderabad		Plot No. 444-449, Haji Shah Rd., Saddar, Cantonment Area, Hyderabad	022	2720430	2720206	hyd@mybl.com.pk
27	Saddar Branch, Hyderabad	206	Plot No. 444-449, Haji Shah Rd., Saddar, Cantonment Area, Hyderabad	022	2720483, 2720248	2720206	hyd@mybl.com.pk
28	Latifabad No. 7. Branch, Hyderabad	227	Latifabad # 7, 5/D Unit #. 7, Hyderabad	022	3810524 & 3810525	3810515	ltf@mybl.com.pk
29	Marich Bazar Branch, Sukkur	202	Marich Bazar, Sukkur	071	5624316	5624317	suk@mybl.com.pk
30	Shaheed-e-Millat Road Branch, Mirpurkhas	217	Shaheed-e-Millat Rd, Mirpurkhas.	0233	874518	875925	mks@mybl.com.pk

S.#	Name	Branch Code	Address	City Code	Telephone No	Fax No.	E-mail Address
	Area Office Quetta		Regal Chowk, Jinnah Rd., Quetta	081	2824966	2827057	jrq@mybl.com.pk
31	Jinnah Road Branch, Quetta	101	Regal Chowk, Jinnah Road, Quetta.	081	2837028-29	2825065	jrq@mybl.com.pk
32	Liaquat Bazar Branch, Ouetta	103	Ainuddin Street, Quetta.	081	2837300-1	2837302	lbq@mybl.com.pk
33	Main Bazar Branch, Turbat	102	Main Bazar, Turbat.	0852	413874	414048	turb@mybl.com.pk
34	Gawadar Branch,	105	Airport Road, Khasra No. 430, Khewat No. 192, Khatoni No. 192, Gawadar Pakistan		212144- 212146	212147	gwr@mybl.com.pk



S.#	Name	Branch Code	Address	City Code	Telephone No	Fax No.	E-mail Address
CEN	ITRAL REGION						
	GM- Office, Lahore		. 159, Y- Block D.H.A.Lahore	042	35692737	35692740	rolhr@mybl.com.pk
35	DHA Branch, Lahore	301			35692576-80, 35692618, 35692609, 35692606	35692738	dhalhr@mybl.com.pk
36	Liberty Market Branch, Lahore	310	26/C, Commercial Zone, Liberty Market, Gulberg, Lahore.	042	111-692-265, 35717273, 35763308	35763310	lml@mybl.com.pk
37	Badami Bagh Branch, Lahore	307	25 - Peco Road Badami Bagh Lahore	042	37724583, 37720382, 37705036	37730867	bbl@mybl.com.pk
38	Azam Cloth Market Branch, Lahore	313	F-1208, Azam Cloth Market, Lahore.	042	37667297, 37651374	37662026	acm@mybl.com.pk
39	Shahalam Gate Branch, Lahore	306	12-A, ShahAlam Gate, Lahore.	042	37666854 - 57	37663488	sag@mybl.com.pk
40	Johar Town Branch, Lahore	325	Plot No.20, Block-A, Moulana Shaukat Ali Road, Johar Town, Lahore.	042	35223047-49	35223050	jhrt@mybl.com.pk
41	Egerton Road Branch, Lahore	317	27-Ajmal House, Egerton Road, Lahore.	042	36364522, 36364532	36364542	egr@mybl.com.pk
42	Allama Iqbal Town Branch, Lahore	326	56/12, Karim Block, Allama Iqbal Town, Lahore.	042	35434160-61,35434163	35434164	ait@mybl.com.pk
43	Darogawala Branch, Lahore	329	Near Shalimar garden G.T.Road Darogawala Lahore	042	36520681 - 83	36520684	dwl@mybl.com.pk
44	Wahdat Road Branch, Lahore	330	Mauza Ichra, Wahdat Road, Lahore	042	37503001	37503004	wrl@mybl.com.pk
45	Kamahan Branch, Lahore	335	Kamahan, Mauza Jhatool, Lahore	042	35921487	35921489	mkl@mybl.com.pk
46	Samanabad Branch, Lahore	341	Plot No.855,Poonch Road, Samanabad, Lahore.	042	37568831, 37568844	37568854	sml@mybl.com.pk
47	Airport Road Branch, Lahore	339	M. M. Arcade, 192-B, New Air Port Road, Lahore	042	35700336, 35700338-9	35700323	arl@mybl.com.pk
48	Muridke Branch	331	774, G.T. Road Muridke	042	37950456,37994711-12	37994713	mds@mybl.com.pk
49	Booth at Doctor's Hospital		152-A, G1, Canal Bank, Johar Town, Lahore.	042	35314640	35314642	dhalhr@mybl.com.pk
50	Booth at Lahore Medical College		Lahore Medical & Dental College Tulsapura, Canal Bank, Lahore.	042	36583305	36583305	dhalhr@mybl.com.pk
51	Kasur Branch	322	Near Pul Qatal Gahri, Kutchery Road, Kasur.	049	2721993	2721994	qsr@mybl.com.pk
52	Sahiwal Branch	318	558/8-1, Navid, Plaza, High Street Sahiwal.	040	4229247, 4221615,4229247	4460960	swl@mybl.com.pk
53	Okara Branch	320	23/A, Ravi Road, Okara.	044	2528755, 2525355	2525356	okr@mybl.com.pk
54	Multan Branch	309	2576, Hussain Agahi Road, Multan.	061	4548083-4583268- 4583168	4543794	mul@mybl.com.pk
55	Rahim Yar Khan Branch	314	31/34 Shahi Road, Rahimyar Khan.	068	5877821-5883876	5876776	ryk@mybl.com.pk



S.#	Name	Branch Code	Address	City Code	Telephone No	Fax No.	E-mail Address
GU.	JRANWALA ZO	NE				I	
	Zonal Office, Gujranwala		G. T. Rd., Opp. General Bus Stand, Gujranwala.	055	3820400	3820404	zoguj@mybl.com.pk
56	Gujranwala Branch	304	G.T. Rd., Opp. General Bus Stand, Gujranwala.	055	3820401-3	3820404	guj@mybl.com.pk
57	Sialkot Branch	305	Railway Road. Sialkot.	052	4582231, 4586734, 4586507,4601058-59	4582232	skt@mybl.com.pk
58	Gujrat Branch	315	Sethi Plaza. Opp. MY Guest House, Near Small Industrial Estate Gate, G.T. Road Gujrat	053	537161,62- 524640,524447	525108	gtr@mybl.com.pk
59	Faisalabad Branch	302	Aminpur Bazar, Faisalabad.	041	2634705, 2626783, 2636783	2611363	fsd@mybl.com.pk
60	Sargodha Branch	319	Prince Cinema Market Railway Road. Sargodha	048	3768113-5	3768116	sgd@mybl.com.pk
61	Mandi Bahauddin Branch	324	Khasra # 143/112, Chak #51,Bank Rd., Off Railway Rd., (Ghalla Mandi), Mandi Bahauddin.	0546	600901, 600903-4-5	600902	mdb@mybl.com.pk
62	Narowal Branch	323	Sughra Shafi, Medical Complex, By Pass Narowal Rd., Narowal	0542	414090 - 414105-07	414089	nar@mybl.com.pk
63	Chak Ghanian Branch	334	Khewat No. 478/1 Khatooni No. 1457/60. Chak Ghanian, Post Office Sarai Alamgir	0544	654402-03, 655155	654401	cgl@mybl.com.pk
64	Dalwal Branch	332	Village & Post Office Dalwal, Tehsil Choha, Saidan Shah, Distt Chakwal	0543	582834	582842	dcc@mybl.com.pk
65	Lalamusa Branch	340	G. T. Road, Lalamusa	053	7515694,7515699, 7515697,7519977	7515685	lmb@mybl.com.pk
ISL/	AMABAD ZONE						
	Zonal Office, Islamabad		20 - Al Asghar Plaza, Blue Area, Islamabad.	051	111-692-265,2874743	2871012	rosib@mybl.com.pk
66	Blue Area Branch, Islamabad	303	20 - Al Asghar Plaza, Blue Area, Islamabad.	051	111-692-265 2823204,2872913	2274276	isd@mybl.com.pk
67	Barah Koh Branch, Islamabad	312	Murree Road, Tehsil / District, Islamabad.	051	2231344, 2233136	2231345	bkh@mybl.com.pk
68	G-11 Markaz Branch , Islamabad	333	Shop #. 25-34, Plot #. 23, Sajid Sharif, G-11 Markaz, Islamabad	051	2220973-6	2220977	msi@mybl.com.pk
69	Bank Road Branch, Rawalpindi	311	Saddar Bazar, Rawalpindi Cantt.	051	5523840-41	5523837	rwp@mybl.com.pk
70	Raja Bazar Branch, Rawalpindi	321	Raja Bazar, Rawalpindi.	051	5534173-5557244	5559544	rbp@mybl.com.pk
71	Murree Road Branch, Rawalpindi	327	DD/29, Shamsabad Murree Rd., Ojri Kalan, Rawalpindi.	051	4854400, 4854401-03	4854404	smr@mybl.com.pk
72	Wah Cantt Branch	338	Plot No. 17/37, Civic Center, Aslam Market, Wah Cantt	051	4542157, 4542167, 4542279	4542144	wcr@mybl.com.pk
73	Fateh Jang Branch	336	Main Rawalpindi Road, Mouza & Tehsil Fateh Jang Distt Attock	057	2210321-23	2210324	fjr@mybl.com.pk
74	Chakwal Branch	328	Al- Noor Plaza Sabzi Mandi, Talagang Road, Chakwal	0543	554796,540650-51	554797	chk@mybl.com.pk
75	Dina Branch	342	Mian G.T. Road Dina	0544	634471 -3	636675	djm@mybl.com.pk



S.#	Name	Branch Code	Address	City Code	Telephone No	Fax No.	E-mail Address	
KH	KHYBER PAKHTUNKHWA ZONE							
	Zonal Office		3-A, Arbab Road, Peshawar Cantt, Peshawar.	091	5253841, 5271812	5274251	pwr@mybl.com.pk	
76	Arbab Road Branch, Peshawar	401	3-A, Arbab Road, Peshawar Cantt, Peshawar.	091	5270463, 5275915	5274251	pwr@mybl.com.pk	
77	Milad Chowk Branch, Peshawar	403	Milad Chowk, New Gate, Peshawar City	091	2550477, 2550466, 2217131	2550488	cyp@mybl.com.pk	
78	Mardan Branch	402	Bank Road, Mardan.	0937	865341	865342	mrd@mybl.com.pk	
79	Mansehra Branch	337	Al- Hadeed Corporation Market Shahrah Resham Mansehra	0997	303186, 303180	303135	srm@mybl.com.pk	
80	Attock Branch	405	Hamam Road, Attock	057	2703120	2703117	atk@mybl.com.pk	
81	Mirpur A.K Branch	501	Younus Plaza Allama Iqbal Road, Mirpur, Azad Kashmir.	05827	444550, 444520	444522	mak@mybl.com.pk	
82	Dadyal Branch, A.K	502	Choudhary Centre, Ara Jattan, Dadyal, Azad Kashmir.	05827	463475	465316	dad@mybl.com.pk	



#### Form of Proxy

I /We	of		
being member of Mybank Limited and holding		ordinary shares are per	
Register Folio No. / CDC Account and Participant	s ID No		
hereby appoint Mr./Mrs./Miss.	of	or	
failing him / her	of	as	
my / our Proxy in my / our absence to attend and v General Meeting of the Bank to be held on M			
As witness my / our hand this	day of	2011	
1. Witness			
Signature			
CNIC No	Member's S	_	
Address	on Rs Revenue		
2. Witness			
Signature	(Signature should agree with the specimen signature		
CNIC No	Registered wit	9	
Address			

#### NOTES:

- 1. A member entitled to attend and vote at the Annual General Meeting of the Bank may appoint another member as his / her proxy to attend and vote instead of him / her. The proxy shall have the right to attend, speak and vote in place of the member appointed him at the meeting.
- 2. The instrument appointing a proxy should be signed by the member(s) or by his / her Attorney, duly authorized in writing. If the member is a Corporation, its common seal should be affixed to the instrument.
- 3. The Proxy Form duly completed, must be deposited at the Bank's Registered Office at **Mybank Building**, Regal Chowk, Jinnah Road, Quetta not less than 48 hours before the time of holding the meeting.
- 4. CDC account holder or sub-account holder appointing a proxy should furnish attested copies of his / her own as well as the proxy's valid CNIC / Passport with the proxy form. The proxy shall also produce his / her original valid CNIC or passport at the time of meeting. In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted along with proxy form.