DANDOT CEMENT COMPANY LIMITED

Annual Report 1997

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COMPANY INFORMATION

BOARD OF DIRECTORS:

Khawaja Mohammad Jawed (Chairman)

Khawaja Mohammad Nadeem (Chief Executive)

Khawaja Mohammad Kaleem

Khawaja Mohammad Jahangir

Khawaja Mohammad Tanveer

Khawaja Mohammad Naveed

S.K. Jahangir (Nominee National Investment Trust Ltd.)

BANKERS:

National Bank of Pakistan Limited Muslim Commercial Bank Limited United Bank Limited Habib Bank Limited

AUDITORS:

Messrs. Rahim Iqbal Rafiq & Co. Chartered Accountants

CORPORATE SECRETARY:

Muhammad Anwar Sheikh M. COM., FCMA

REGISTERED OFFICE:

7-Happy Homes, 38-A, Main Gulberg, Lahore.

WORKS:

DANDOT R.S., Distt. Jhelum,

CORPORATE & SHARES

DEPARTMENT:

31 - F, Main Market Gulberg II, Lahore Telephone: 5755774 Fax: 5755760

NOTICE OF ANNUAL GENERAL MEETING

NOTICE is hereby given that the 17th Annual General Meeting of the shareholders of Dandot Cement Company Limited will be held on December 31, 1997 at 12:00 Noon at 7-Happy Homes, 38-A, Main Gulberg, Lahore, to transact the following business:-

- 1. To confirm the minutes of Annual General Meeting held on March 27, 1997.
- 2. To receive and adopt the audited accounts together with Directors' and Auditors' reports for the year ended June 30, 1997.
- 3. To appoint auditors and fix their remuneration.
- 4. To transact any other business with the permission of the Chair.

NOTES:

1) A member entitled to attend and vote at the meeting may appoint another member as his/her proxy to attend and vote instead of him/her at the meeting. Proxies must be deposited at the Company's Registered Office not less than 48 hours before the time for holding the meeting.

- 2) Members are requested to immediately notify the change of their address, if any.
- 3) Share Transfer Books of the Company shall remain closed from December 30, 1997 to January 6, 1998 (both days inclusive).

DIRECTORS' REPORT TO THE SHAREHOLDERS

Your directors present before you the annual report alongwith the audited accounts for the year ended June 30, 1997.

During the year under review, the company suffered net loss after tax of Rs. 204.717 million after accounting for all the charges and taxes of Rs. 2.514 million.

The sales revenue for the year amounted to Rs. 989.883 million. Out of this Rs. 320.204 million was paid for excise duty, Rs. '142.484 million was paid towards sales tax and rebate on sale of Rs. 24.413 million was allowed and net sales comes to Rs. 502.781 million compared to Rs.. 391.259 million during the last year. The cost of sales comes to RS. 646.292 million which leaves us a gross loss of RS. 143.511 million. Administrative expenses were Rs. 31.445 million, selling and distribution expenses Rs. 6.881 million, financial charges Rs. 52.276 million. After accounting for other income amounting to Rs. 31.910 million, the net loss before tax comes to Rs. 202.203 million.

There was increase in weighted average cost of sales by 3.37%, whereas, the net average retention price per tonne decreased by 2.29% compared with last year. The increase in cost is mainly attributable to increased cost of inputs i.e. furnace oil, diesel and POL, power tariff, and stores & spares. The figures of production and sales are as under:

	1996-97	1995-96
	TONNES	TONNES
Clinker production	247,730	176,564
Cement production	275,339	213,334
Despatches	279 , 990	212,892

The production of clinker and cement was higher than last year, but less than the capacity of the plant. The short fall in production was mainly due to lower demand, higher competition, non clearance of fire bricks by Karachi Port Trust, inspire of clear instructions of Honourable Lahore High Court, and break down of 1D Fan.

The year under review was a difficult year for cement industry. It witnessed heavy currency devaluation, exhorbitant increase in furnace oil prices, general inflation in consumables and increase in sales tax from 15% to 18% and excise duty from 25% to 35%. The increased cost of inputs, heavy taxes and lowered retention price resulted in operating loss to the industry.

In the national budget 1997-98, sales tax has been withdrawn. But the apparent relief has almost been nullified due to increase in the rate of excise duty from 35% to 40% on retail price (which actually works out to 42% of ex-factory price) and withdrawal of facility of sales tax adjustment on packing material, explosives and other input items.

Considering the installed capacity of the existing plants and the new ones coming on lines and with no significant improvements in the economic activities, it seems difficult that continuous increase in input cost can be passed on to the final consumer in the foreseeable future. In order to survive it is necessary that the taxes imposed on the cement industry be rationalized keeping in view the industry's capacity' to carry this burden.

AUDITORS

Messrs. Rahim Iqbal Rafiq & Co. Chartered Accountants, retire and being eligible offer themselves for re-appointment ~s the auditors of the company for the year 1997-98.

PATTERN OF SHAREHOLDING

The shareholding pattern .of the company as on June 30, 1997 is included in the annual report.

ACKNOWLEDGMENT

The company places on record the support of its local and foreign shareholders, bankers, employees and valued Customers. The management also appreciate the dedication and hard work put in by all the employees of the company. It is hoped that they will continue their sincere efforts to bring the company out of the present crises.

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of DANDOT CEMENT COMPANY LIMITED as at June 30, 1997 and the related profit and loss account and statement of changes in financial position together with notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and, after due verification thereof, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
- i) the balance sheet and profit and loss account together with the notes thereon have been drawn

up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;

- ii) the expenditure incurred during the year was for the purpose of the company's business; and
- iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account and the statement of changes in financial position together with the notes forming part thereof, give the information required by the Companies Ordinance, 1984 in the manner so required and respectively give a true and fair view of the state of the company's affairs as at June 30, 1997 and of the loss and the changes in financial position for the year then ended; and
- (d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

BALANCE SHEET AS ON JUNE 30, 1997

		1997	1996
	Notes	Rupees	Rupees
CAPITAL AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized Capital			
50,000,000 Ordinary Shares		500,000,000	500,000,000
of Rs. 10/- each		========	========
Issued, Subscribed and Paid up Capital	3	262,500,000	262,500,000
Share deposit money	4	47,700,540	47,700,540
Unappropriated (Loss)/Profit		(151,505,617)	53,211,015
		158,694,923	363,411,555
LONG TERM LOANS	5	136,336,451	170,420,561
LIABILITIES AGAINST ASSETS SUBJECT			
TO FINANCE LEASES	6	69,749,142	76,030,829

DEFERRED LIABILITIES	7		
CURRENT LIABILITIES			
Bank Overdraft	8	2,734,473	
Current Maturity of long term liabilities	9	223,378,618	194,544,873
Due to Directors		455,942	55,174,625
Advances & Deposits	10	7,123,618	13,154,859
Creditors, Accrued and Other liabilities	11	369,753,435	269,482,064
Gratuity payable to trustees		54,211,714	46,490,521
Unclaimed Dividend		782 , 699	782 , 699
Taxation		2,513,907	2,791,626
		660,954,406	
CONTINGENCIES AND COMMITMENTS	12		
		1,025,734,922	1,192,284,212
The annexed notes form an integral part of these accounts.		========	=======
PROPERTY AND ASSETS			
FIXED CAPITAL EXPENDITURE			
Operating Assets	13	515,543,714	575 , 639 , 593
Capital Work in progress	14	971,669	•
		516,515,383	576,611,262
LONG TERM LOANS AND DEPOSITS	15	32,408,090	34,133,977
LONG TERM INVESTMENTS	16	20,000,000	104,906,640
DEFERRED COST	17	7,990,054	15,980,108
CURRENT ASSETS			
Stores, spares and loose tools	18	89,350,752	97,386,878
Stock in trade	19	9,827,125	41,437,545
Trade debtors	20	19,834,702	18,344,250
Advances, deposits, prepayments &			

other receivables	21	303,979,733	274,971,838
Cash and bank balances	22	25,829,083	28,511,714
		448,821,395	460,652,225
		1,025,734,922	1,192,284,212
		========	========

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30,1997.

		1997 Rupees	Rupees
SALES (NET)	23	•	391,259,397
COST OF GOODS SOLD	24	(646,292,386)	475,376,563)
GROSS (LOSS)		(143,510,990)	(84,117,166)
OPERATING EXPENSES			
Administration and general	25	31,444,744	36,285,757
Selling and distribution	26	6,880,860	7,578,303
Financial Expenses	27	52,276,200	74,149,484
Worker's profit participation fund			
			118,013,544
OPERATING (LOSS)		(234,112,794) (
OTHER INCOME	28	31,910,069	32,167,797
(LOSS) BEFORE TAXATION TAXATION		(202,202,725)	(169,962,913)
Current			2,791,626
NET (LOSS) AFTER TAXATION			(172,754,539)
UNAPPROPRIATED PROFIT B/FORWARD		53,211,015	225,965,554

(LOSS)/PROFIT AVAILABLE FOR APPROPRIATION	(151,505,617)	53,211,015
APPROPRIATIONS:		
(LOSS)/PROFIT CARRIED OVER TO BALANCE SHEET	(151,505,617)	53,211,015
	=======	=======

The annexed notes form an integral part of these accounts.

STATEMENT OF CHANGES IN FINANCIAL POSITION (CASH FLOW STATEMENT) FOR THE YEAR ENDED JUNE 30, 1997

	1997	1996
	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Loss before taxation	(202,202,725)	(169,962,913)
Adjustments:		
Depreciation	62,126,959	70,042,198
Amortization of deferred cost	7,990,054	9,014,784
Provision for Gratuity	7,721,193	8,565,152
Profit on Disposal of Fixed Assets	(935,050)	
Gain on Sale of Investment	(4,942,185)	
	71,960,971	87,622,134
Operating (Loss) Before Working Capital Changes	(130,241,754)	(82,340,779)
Changes in working capital		
Decrease/(Increase) in current assets	8,841,695	'(22,106,329)
Increase in current liabilities	45,372,020	103,958,434
Effect on Cash Flows Due to Working Capital Changes	54,213,715	81,852,105
Cash Flows From Operating Activities	(76,028,039)	(488,674)
Income tax paid	(2,791,626	(18,717,488)

Net Cash Flows From Operating Activities CASH FLOWS FROM INVESTING ACTIVITIES	(78,819,665	(19,206,162)
Fixed capital expenditure	(3,410,129)	(2,222,743)
Security deposit and deferred cost	(150,000)	
Cash from disposal of assets	2,314,099	
Cash from sale of investment	89,848,825	
Long term loans and advances		2,224,445
Net Cash Flows From Investing Activities		1,702
CASH FLOWS FROM FINANCING ACTIVITIES		
Share capital		10,347,680
Repayment of long term loan		(17,042,054)
Repayment of lease liability	(14,648,152)	(17,714,478)
Net Cash Flows From Financing Activities	` , , , ,	(24,408,852)
Net Increase/(Decrease) in Cash and Cash Equivalents		(43,613,312)
Cash and cash equivalents at beginning of the year		72,125,026
Cash and cash equivalents at end of the year		28,511,714
	========	========

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED JUNE 30,1997.

1. THE COMPANY AND ITS OPERATIONS

The Company is incorporated in Pakistan as a public limited company by Karachi and Lahore Stock Exchanges. The Company is engaged in the manufacturing and marketing of cement.

2. SIGNIFICANT ACCOUNTING POLICIES.

2.1 Accounting convention

These accounts have been prepared on the basis of historical cost convention.

2.2 Employees retirement benefits

a) Gratuity

The company operates an approved and funded gratuity scheme covering all employees payable on cessation of employment subject to a minimum qualifying period of five years service with the company. Annual provisions are made in accounts to cover obligations under the scheme.

b) Provision for earned leave

Leave encashment is made to the staff/workers on actual basis exceeding prescribed limit as and when claimed.

2.3 Taxation

Current

Provision for taxation is based on the taxable income and the rates of taxes applicable after taking into account tax credits available, if any. However, current provision is made under section 80D of Income Tax Ordinance due to the losses incurred by the company.

Deferred

The company accounts for deferred taxation on all material timing differences using the liability method. However, deferred tax is not provided if it can be established with reasonable certainty that these timing differences will not reverse in the foreseeable future.

2.4 Fixed assets

Fixed assets are stated at cost less accumulated depreciation except freehold land which is stated at cost.

Depreciation is charged on reducing balance method at the rates specified in operating assets note, except leasehold land for quarries which is amortized over a period of 15 years.

No depreciation is provided on assets in the year of sale while full year's depreciation is charged in the year of purchase.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalized. Gain or loss, if any, on disposal of assets is included in current income.

2.5 Assets subject to finance lease

The company accounts for the assets acquired under finance lease by recording the assets and related liability. Financial charges are allocated to accounting period in a manner so as to provide a constant periodic rate of charge on outstanding liability. Assets are amortized over the period of their useful life

at the rate specified in the operating assets note.

2.6 Capital work in progress

Capital work-in-progress is sated at cost and represents expenditure incurred on fixed assets in the course of construction and installation. Transfers have been made to relevant fixed assets category as and when assets become operative.

2.7 Long term investments.

These are stated at cost.

2.8 Stores, spares and loose tools

These are valued at lower of net realizable value or moving' average cost. Fire bricks, grinding media and lining plates installed in kiln and mill are charged to cost for the year on the basis of actual useful life spent.

2.9 Stock in trade

These are valued at lower of cost and net realizable value applying the following methods:

Raw material at weighted average cost.

Work in process and at average cost covering

Finished Goods direct material, labour and manufacturing overhead

2.10 Deferred Cost

Deferred costs are amortized over a maximum period of 5 years.

2.11 Allocation of expenses

All expenses and income are recognized on accrual basis except bonus and leave pay encashment to employees which are accounted ft)r in the accounts in the year of actual payment.

2.12 Revenue recognition

Sales are recorded on dispatch of goods.

	1997	1990
3. ISSUED, SUBSCRIBED AND PAID-UP	Rupees	Rupees
17,500,000 (1996:17,500,000) ordinary		
shares of Rs. 10 each fully paid in cash	175,000,000	175,000,000
8,750,000 (1996: 8,750,000)ordinary shares		

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of Rs. 10/- each issued as fully paid bonus shares	87,500,000	87,500,000
	262,500,000	262,500,000
	========	========
4. SHARE DEPOSIT MONEY		
Opening balance	47,700,540	37,352,860
Received during the year		10,347,680
	47,700,540	47,700,540
	========	========

This represents money received against 25% right shares announced during the year ended June 30, 1995 at Rs. 30/- per share including Rs. 20/- as share premium. The company has applied in Honorable Lahore High Court for the appropriate decision whether to issue shares certificates or refund the money received to the share holders. Orders of the honourable court are awaited in this regard.

5. LONG TERM LOANS (SECURED)

Foreign Currency			
Economic Affairs Division (Govt. of Pakistan)	5.10	221,546,726	221,546,726
Local Currency	5.20		
Modarabas		38,515,084	38,515,084
Investment Bank		15,486,484	15,486,484
		54,001,568	54,001,568
		275,548,294	
Less: Current maturity			
Over due			
Foreign currency		51,126,165	17,042,055
Local currency		54,001,568	40,304,062
		105,127,733	
Payable in next year			
Foreign currency		34,084,110	34,084,110
Local currency			13,697,506
		34,084,110	47,781,616

This loan was originally advanced to State Cement Corporation of Pakistan (Pvt.) Ltd. As per clause 14 of Sale Agreement dated 23.05.1992 by SCCP, the loan now stands in favour of Economic Affairs Division, Government of Pakistan. The Company has provided guarantees in favor of Economic Affairs Division. The guarantees are backed up by mortgage of movable and immovable properties and all other rights, assets, recoverables and dues of the company created in favor of Habib Bank Limited, LDA Plaza, Lahore.

The loan was originally in J.Yen carrying interest @ 8.5% per annum and payable in 37 bi-annual installments on March 20 and September 20 each year commencing from March 10, 1984. However, the loan was translated into Pak Rupees on 21st April 1987 at exchange rate of one J.Yen=0.122111 Pak Rupees on the following terms and conditions.

The loan carries interest @ 11% and exchange risk fee @ 3% per annum and is payable in 30 equal half yearly installments commencing from 10-09-1987 to Economic Affairs Division, Govt. of Pakistan

These represent facilities obtained from Modarabas and Investment Bank against Directors' personal guarantees and pledge of directors' shares in associated companies and hypothecation of stock-in- 'trade. The facility bears mark-up equivalent @ 18% per annum and is repayable in equal monthly installments over a period of 4 years.

6. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASES	1997 Rupees	1996 Rupees
Opening balance	165,447,969	183,162,448
Adjustment during the year	3,116,100	

	168,564,069	183,162,448
Paid during the year	14,648,152	17,714,479
	153,915,917	165,447,969
Less: Current Maturity		
Overdue	48,615,542	35,207,881
Due within one year	35,551,233	54,209,259
	84,166,775	89,417,140
	69,749,142	76,030,829
	========	=======

The total lease rental due under the lease agreement aggregate to Rs.354.528 million (1996:Rs.313.43 ! million).

Overdue rental payments are subject to an additional charge of Rs. 100 to Rs1000 per day. Which has neither been calculated nor provided in these accounts. Moreover periodical statements from the leasing companies were not available to verify principal and mark-up.

Taxes, repairs, replacement and insurance costs are to be borne by the lessee. In case of termination of agreements, the lessee is to pay entire rent for un-expired period.

The amount of future payments and the period during which they become due are:

Years	RUPEES
1997-98	53,607,688
1998-99	37,986,400
1999-00	25,616,480
2000-01	8,241,480
2001-02	1,608,200
	127,060,248

Financing rate of approximately 13.5% to 19.5% per annum has been used as a discounting factor.

7. DEFERRED LIABILITIES

Deferred Taxation

Deferred tax liabilities arising due to timing differences amounting to Rs.64.940 Million (1996: Rs. 74.56 Million) has not been provided in these accounts by the company. The management is of the view that these timing differences will not crystallize in foreseeable future due to reduction in future tax slabs and ongoing capital expenditures/expansion program envisaged by the company.

8. BANK OVERDRAFT

This represents cheques issued on or before the balance sheet date, which were presented for payment in the subsequent period.

		1997	1996
		Rupees	Rupees
9. CURRENT MATURITY			
Long Term Loans		139,211,843	105,127,733
Liabilities against assets	subject to		
finance leases		84,166,775	89,417,140
		223,378,618	194,544,873
		=======	
		1997	1996
10. ADVANCES AND DEPOSITS		Rupees	Rupees
Unsecured-interest free			
Advances from custome	10.10	23,325	23,325
Securities & retentio	10.20	7,100,293	13,131,534
		7,123,618	13,154,859
		=======	========

- 10.1 These represent interest free security deposit received from the suppliers and contractors and is payable after the satisfactory execution of the agreement.
- 10.2 These represent interest free security deposits received from agency holders and is repayable on cancellation or withdrawal of agency and are adjustable with unpaid amount of sales.

rade creditors		40,092,347	24,005,541
ccrued expenses		154,955,438	127,174,493
nterest on long term loans		89,884,313	58,639,443
xcise duty		34,489	40,760
pyalty		1,867,687	999,145
ales tax o n cement		17,773,317	10,714,922
orkers' profit participation fund	11.10	20,763,520	18,705,874
covident Fund	11.20	23,333,625	11,368,951
rkers' Welfare Fund	11.30	885,429	771,796
dvances from customers		16,148,909	12,208,382
thers		4,014,361	4,852,757
		369,753,435	
		=======	=======
.1 WORKERS' PROFIT PARTICIPATION FUND			
ening balance		18,705,874	16,852,139
d: Interest thereon		2,057,646	1,853,735
		20,763,520	18,705,874
ss: payment made during the year			
		20,763,520	18,705,874
dd: contribution for the year			
		20,763,520	18,705,874
		=======	=======
		1996	1997
		Rupees	Rupees
.2 PROVIDENT FUND		-	-
pening balance		11,368,951	
dd: Contribution for the year		11,964,674	12,236,402

11.2 PROVIDENT FUND		
Opening balance	11,368,951	
Add: Contribution for the year	11,964,674	12,236,402
	23,333,625	12,236,402
Less: Payments made during the year		(867 , 451)

	23,333,625	11,368,951
	=======	========
11.3 WORKERS' WELFARE FUND		
Opening balance	771,796	663,223
Add: Deduction during the year	117,433	108,573
	889,229	771,796
Less: Payments made during the year	(3,800)	
	885,429	771 , 796

12. CONTINGENCIES AND COMMITMENTS

Contingencies

- a) There is a contingent liability of pertaining to a counter claim Rs. 4,037,413 for escalation in rates by a counter claim in response to company's claim Rs. 1,170,618 for liquidated damages. The case is pending in the Lahore High Court. According to the management the case will be decided in favour of the company.
- b) Bank guarantee issued by Emirates Bank International in favor of Sui Northern Gas Pipelines Limited 4,047,000 4,047,000
- c) Bank guarantee issued by Habib Bank Limited in favor of Economic Affairs Division, Government of Pakistan regarding loan transferred from State Cement Corporation of Pakistan (Note 6.1). 364,700,000 364,700,000 Commitments

 Letters of credit issued by the commercial banks 42,242,731 48,645,069

13. SCHEDULE OF FIXED ASSETS

	COST		DEPRECIATION					
AS ON			AS	RATE	AS	FOR THE	ADJUSTMENT	AS ON
JULY 01	ADDITIONS	(DELETIONS)	JUNE 30,	(%)	JULY 01,	YEAR		JUNE 30,
1996			1997		1,996			1997

Free hold land	9,618,448			9,618,448						
Quarry on lease	9,497,369			9,497,369	15		8,229,710	633,158		8,862,868
hold land										
Building on free										
hold land										
Factory	142,341,175			142,341,175	10			4,420,848		102,553,546
Office	22,108,561			22,108,561	5		· · ·	641,915		9,912,169
Residential	37,193,406			37,193,406	10			1,188,278		26,498,908
Machinery	846,539,053			846,861,053	10		563,021,665			591,405,604
Office Equipment	3,197,626			0,010,720	10		1,941,833			2,102,322
Furniture & Fixture	6,024,579	353 , 846		6,378,425		10	3,375,872	300,225		3,676,127
Heavy Vehicles	62,682,399		(7,831,177)	54,851,222	20		53,592,166	1,687,259	(7,177,241)	48,102,184
Light Vehicles	9,876,164	2,384,518	(1,661,161)	10,599,521	20		6,733,601		(936,048)	6,977,147
Roads	3,849,732			3,849,732	10		2,820,068	102,966		2,923,034
Railway Sidings	1,726,574			1,726,574	5		842,232	44,217		886,449
Electric, Gas Water										
Installation	42,655,158			42,655,158	10		26,645,317	1,600,984		28,246,301
Weighing Scale	80,293	665		80 , 958	10		48,900	3,197		52 , 187
Library Books	72,403			72,403	10			2,971		45 , 669
	1,197,462,940	3,410,129	(9,492,338)				800,007,734		(8,113,289)	832,244,515
FINANCE LEASE										
Plant and Machinery	171,110,963		171,110,963		10		32,511,083	13,859,988		46,371,071
Quarry Equipment	61,850,793				20			7,916,901		30,183,187
	232,961,756			54,777,369			21,266,286		76,554,258	156,407,498
RUPEES 1997	1,430,424,696	3,410,129	(9,492,338)	1,424,342,487			854,785,103		(8,11,289)	908,798,773
RUPEES 1996	======================================			======== 1,430,424,696	=====	====	784,742,905		=======	======= 854,785,103

Depreciation for the year has been allocated as under:

1997 1996
RUPEES RUPEES
Cost of goods sold 59,564,309 67,334,442

	========	========
	62,126,959	70,042,198
Selling and distribution	239,332	247,718
Administration	2,323,318	2,460,038

13.1 DISPOSAL OF FIXED ASSETS

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5.110.								
Particulars		Cost	Accumulated	Book	Sale	Profit/	Mode of	Sold to
			Depreciation	Value	Price	(Loss)	Payment	
LIGHT VEHICLES								
1 Nissan Pick-up	3527	130,225	119,038	11,187	112,189	101,0025	Through Tender	Zualfiqar Al
2 Suzuki Van	7781	92 , 287	82,378	9,909	71,551	61,642	-do-	Saleem Akhta
3 Mazada T-3000	2029	228 , 592	208,956	19,636	78,787	59 , 151	-do-	Riaz-ud-Din
4 Suzuki Van	2982	185,000	109,224	75 , 776	50,000 (2	25,776)	Through Negotiation	
5 Suzuki Van	9241	370 , 557	180,831	189,726	250,000	60,274	-do-	
6 Car	LOV-9709	654,500	•	418,880	549,000	130,120	-do-	
Total		1,661,161	936,047	725,114	1,111,527	386,413		
HEAVY VEHICLES								
1 Dozer Shovel		2,265,868	2,198,773	67,094	501,786	434,6925	Through Tender	Hussnain Con
2 Buldozer		5,565,311		586,842	700 , 786	113,944	-do-	-do-
		7,831,179	7,177,241	653,936	1,202,572	548,636		1
Grand Total		9,492,340		1,379,050	2,314,099	935,050		
		=======	=======	=======	=======	=======		
					1997	1996		
					Rupees	Rupees		

14. CAPITAL WORK IN PROGRESS

Civil work

Factory building 283,018 283,018

Housing Colony	·	688,651
	971 , 669	
15. LONG TERM LOANS AND DEPOSITS		
Considered good		
Advances		
Executives		
Motor Car/Motor Cycle	38,102	86,913
House Building	1,310,844	1,536,756
Special loans to officers		2,042,000
	 3,214,946	3,665,669
Other employees		
Motor Cycle	644,950	1,083,081
House Building	5,061,321	6,138,544
Special loans to workers	1,788,636	2,004,950
		9,226,575
	10,709,853	12,892,244
Less: Current portion recoverable within one year	2,015,988	2,322,492
	8,693,865	10,569,752
Security deposits:		
Utility companies	268,040	268,040
Leasing companies	22,196,185	22,196,185
Others	1,250,000	1,100,000
	23,714,225	
	32,408,090	34,133,977
	========	
Terms of repayment	Equal Monthly Eq	-
	Installments In	stallments
Amount outstanding for period exceeding three		
years Maximum outstanding balance at the end		
of any month was Rs. 12,389,843 (1996: Rs. 13,508,333)	6,047,964	6,967,476

		1997	1996
		Rupees	Rupees
16. LONG TERM INVESTMENTS-at cost			
In associated undertaking			
Quoted			
Muslim Commercial Bank Limited			
1,516,190 Ordinary Shares of Rs. 10/- each			
(Market value 1996: Rs.56,099,030)			84,906,640
Unquoted			
Kohinoor Fibres Limited			
2,000,000 Ordinary shares of Rs. 10/- each	16.10	20,000,000	20,000,000
16.1 Equity held in the investee company is 34.48%. Mr. K	_	ved is the Chie	======= ef Executive
16.1 Equity held in the investee company is 34.48%. Mr. K of the investee company. Break up value of investment bas June 30, 1997 was Nil (1996: Nil)	_	======= ved is the Chie	======= ef Executive
of the investee company. Break up value of investment bas	_	======= ved is the Chie	======= ef Executive
of the investee company. Break up value of investment bas June 30, 1997 was Nil (1996: Nil)	_	======= wed is the Chie sheet for the y	======= ef Executive
of the investee company. Break up value of investment bas June 30, 1997 was Nil (1996: Nil) 17. DEFERRED COST	_	======================================	====== ef Executive rear ended
of the investee company. Break up value of investment bas June 30, 1997 was Nil (1996: Nil) 17. DEFERRED COST 'Corporate Strategy	ed on the balance s	======================================	======================================
of the investee company. Break up value of investment bas June 30, 1997 was Nil (1996: Nil) 17. DEFERRED COST 'Corporate Strategy Cost o f steel belt conveyor	ed on the balance s	1,628,501 3,495,145 39,950,272	======================================
of the investee company. Break up value of investment bas June 30, 1997 was Nil (1996: Nil) 17. DEFERRED COST 'Corporate Strategy Cost o f steel belt conveyor	ed on the balance s	1,628,501 3,495,145 39,950,272	1,628,501 3,495,145 39,950,272
of the investee company. Break up value of investment bas June 30, 1997 was Nil (1996: Nil) 17. DEFERRED COST 'Corporate Strategy Cost o f steel belt conveyor Golden handshake	ed on the balance s	1,628,501 3,495,145 39,950,272 45,073,918	1,628,501 3,495,145 39,950,272
of the investee company. Break up value of investment bas June 30, 1997 was Nil (1996: Nil) 17. DEFERRED COST 'Corporate Strategy Cost of steel belt conveyor Golden handshake Less: Amortized to date	ed on the balance s	1,628,501 3,495,145 39,950,272 45,073,918	1,628,501 3,495,145 39,950,272 45,073,918

7,990,054 15,980,108

18. STORES, SPARES AND LOOSE TOOLS

Closing balance

^{17.1} This represents dues paid to the employees under golden handshake scheme who opted for voluntary retirement after privatization of the company.

General stores	22,316,477	29,503,008
Spare parts	58,332,139	59,317,511
Fire bricks	6,212,910	5,832,285
Grinding media	282,147	444,901
Loose tools	2,207,079	2,289,173
	89,350,752	97,386,878
19. STOCK IN TRADE	========	========
Raw material	1,969,097	3,014,081
Work in process	3,244,835	25,459,007
Finished goods	4,613,193	12,964,457
	9,827,125	41,437,545
20. TRADE DEBTORS - Considered good		
Secured	69,584	60,155
Un-secured		18,284,095
	19,834,702	18,344,250
21. ADVANCES, DEPOSITS, PREPAYMENTS &	========	========
OTHER RECEIVABLES - Considered Good		
Loan to employees	4,926,422	7,341,314
Advance for purchases	4,583,772	
Advance to contractors/suppliers	82,192,055	78,654,027
Due from associated undertaking 21.10	72,154,688	84,678,684
Letters of credit	20,687,134	18,147,548
Income tax deducted at source	5,643,045	7,375,510
Advance income tax	33,345,413	18,995,457
Sales tax on paper bags	976 , 386	515,434
Other receivables	77,786,570	54,114,944
Prepayments	1,684,248	1,167,065
	303,979,733	274,971,838

21.1 The aggregate maximum amount due from associated undertakings at the end of any month during the year was Rs. 84.679 million (1996:Rs.116.683 million). Interest rate applicable is 19%

(1996: 19%).

22	CASH	ΔND	BANK	BALANCES
~~.	CASH	MUD	DUM	DUTUICES

22. CASH AND BANK BALANCES Cash in hand		5,199	38,818
Cash with banks on:		J, 199	30,010
Current accounts		3 823 884	6,472,896
Term deposit account		22,000,000	22,000,000
Term deposit account			
		25,829,083	•
23. SALES (NET)		========	========
'Sales		989,883,120	65,073,465.10
Less: Excise duty		320,204,484	157,555,195
Sales tax		142,483,930	92,388,237
Rebate on sale		24,413,310	
		487,101,724	259,475,254
		502,781,396	391,259,397
24. COST OF GOODS SOLD			========
Raw material consumed	24.1	57,839,414	56,779,666
Salaries, wages and benefits		92,334,462	99,499,884
Fuel, gas and electricity		265,147,938	140,220,754
Stores and spares		35,560,762	25,783,951
Rent, rates and taxes		385 , 392	45,422
Insurance		629 , 502	397,028
Vehicle running and maintenance		3,206,390	2,163,390
Packing material		89,999,163	60,287,715
Depreciation		58,931,151	66,701,286
Others		11,692,776	6,971,706
		615,726,950	
Work in process			
Opening		25,459,007	46,346,427
Closing		(3,244,835)	(25, 459, 007
			20,887,420

Cost of goods manufactured	637,941,122	479,738,222
Finished goods		
Opening	12,964,457	8,602,798
Closing		(12,964,457
		(4,361,659)
	646,292,386	475,376,563
	========	========
24.1 RAW MATERIAL CONSUMED		
Opening balance		1,451,092
Salaries, wages and benefits	29,054,930	35,141,975
Gypsum	1,595,430	748,736
Explosive	1,714,803	1,459,084
Diesel	3,081,500	1,892,441
Electricity	3,476,642	2,067,639
Royalty and excise duty	2,104,193	1,481,741
Stores and spares	8,834,253	10,204,198
Rent, rates and taxes	402,124	
Export tax on raw material	5,779,995	4,210,380
Breaking of Gypsum	117,402	63,843
Amortization and depletion	633,158	1,332,185
		60,053,314
Closing balance		(3,014,081)
	57,839,414	57,039,233
	=======	=======
Less: cost of limestone sold to		
National Cement Industries-Dandot		(259,567)
	57,839,414	56,779,666
25. ADMINISTRATION AND GENERAL EXPENSES	=======	=======
Director's remuneration	3,425,000	4,320,000

		10 055 000	1.4.046.000
Salaries, wages and benefits		12,855,809	
Traveling and daily allowances		329,245	•
Repairs and maintenance		523,164	•
Vehicle Running and maintenance		850,278	·
Legal and professional			3,753,898
Auditor's remuneration	25.1	150,000	•
Postage, telephone and telegrams		850 , 678	•
Printing and stationery		97,495	202,852
Advertisement		117,035	18,486
Entertainment		50,871	80,449
Staff training		855	
Donations			598,125
Rent, rates and taxes		130,354	72,012
Depreciation		2,323,318	2,460,038
Service charges		281,507	129,540
Amortization		7,990,054	8,315,755
Others		939 , 276	•
		31,444,744	36 , 285 , 757
		=======	=======
		1997	1996
25.1 Auditor's remuneration		1997 Rupees	1996 Rupees
25.1 Auditor's remuneration Audit Fee			
		Rupees 60,000	Rupees
Audit Fee		Rupees 60,000 70,000 20,000	Rupees 60,000 70,000 20,000
Audit Fee Other Advisory services		Rupees 60,000 70,000	Rupees 60,000 70,000
Audit Fee Other Advisory services		Rupees 60,000 70,000 20,000	Rupees 60,000 70,000 20,000 150,000
Audit Fee Other Advisory services		Rupees 60,000 70,000 20,000 150,000	Rupees 60,000 70,000 20,000 150,000
Audit Fee Other Advisory services Out of pocket expenses		Rupees 60,000 70,000 20,000 150,000	Rupees 60,000 70,000 20,000 150,000
Audit Fee Other Advisory services Out of pocket expenses 26. SELLING AND DISTRIBUTION EXPENSES		Rupees 60,000 70,000 20,000 150,000 ======	Rupees 60,000 70,000 20,000 150,000
Audit Fee Other Advisory services Out of pocket expenses 26. SELLING AND DISTRIBUTION EXPENSES Salaries, wages and benefits		Rupees 60,000 70,000 20,000 150,000 ======== 5,882,255	Rupees 60,000 70,000 20,000 150,000 6,137,100
Audit Fee Other Advisory services Out of pocket expenses 26. SELLING AND DISTRIBUTION EXPENSES Salaries, wages and benefits Traveling and daily allowances		Rupees 60,000 70,000 20,000 150,000 ======== 5,882,255 6,704	Rupees 60,000 70,000 20,000 150,000 =================================
Audit Fee Other Advisory services Out of pocket expenses 26. SELLING AND DISTRIBUTION EXPENSES Salaries, wages and benefits Traveling and daily allowances Vehicle running and maintenance		Rupees 60,000 70,000 20,000 150,000 ======== 5,882,255 6,704 95,403	Rupees 60,000 70,000 20,000 150,000 ======= 6,137,100 3,230 37,850

Entertainment	60,668	23,839
Repairs and maintenance	550	11,897
Rent, rates and taxes	3,436	13,148
Depreciation	239,332	247,718
Others	95,904	•
	• •	7,578,303
27. FINANCIAL EXPENSES		
Interest on foreign currency loan	26,104,228	35,669,974
Interest on local currency loan	23,189,576	33,796,598
Interest on short term loan	102,196	1,256,078
Bank charges	822,554	1,573,099
Interest on W. EE Fund	2,057,646	1,853,735
		74,149,484
28. OTHER INCOME	=======	=======
Sale of scrap	1 026 704	246,666
Interest income		31,800,681
(Loss) on sale of limestone to NCI		(115, 242)
Miscellaneous		235,692
Profit on sale of fixed assets	935,050	
Profit on sale of investments	4,942,185	
		32 , 167 , 797
	========	=======

29. The following emoluments have been paid to the Chief Executive, Director and Executives:

	1997		1996	
	Chief	Director/	Chief	Director/
	Executive	Executive	'Executive	Executive
Managerial Remuneration	2,825,000	1,541,062	2,250,000	1,756,500
House Allowance	540,000	337,715	540,000	462,840
Liabilities	60,000	702 , 859	60,000	593 , 800

Provident Fund contribution		98,741		84,680
Leave fare assistance		64,000		44,000
Others		249,010		185,528
	3,425,000	2,993,387	2,850,000	3,127,348
	========	=======	=======	=======
No. of Persons	2	8	2	8

The above Executives are entitled to free use of company's vehicle with entitlement for petrol limit to 200 liters per month. The court has also appointed a Co-Chief Executive, the remuneration of whom is also included in this note.

30. PLANT CAPACITY AND ACTUAL PRODUCTION

	1997	1996
Ordinary Portland Cement	M.Tons	M.Tons
Plant Capacity	300,000	300,000
Actual production	275,339	213,334
31. Transactions with associated undertakings are summarized below:		
Sales of goods	16,205,350	28,435,596
Interest charged	23,744,312	26,815,021
	39,949,662	55,250,617
	========	========

32. GENERAL

- 32.1 Figures in these accounts have been rounded of to the nearest rupee.
- 32.2 Figures of the previous year have been re-arranged wherever necessary for the purpose of comparison.

PATTERN OF SHARES HELD BY THE SHAREHOLDERS

AS AT JUNE 30, 1997

(FORM 34)

Sr. No. of Shareholding No. of
No. Share From To Shares Held

	I	Holders			
	1	35	1	100	2,585
	2	92	101	500	26,390
	3	110	501	1000	86,500
	4	108	1001	5000	252,110
	5	21	5001	10000	156,465
	6	10	10001	20000	159,050
	7	3	20001	25000	70,400
	8	0	25001	30000	0
	9	3	30001	40000	98 , 775
	10	1	40001	50000	48,025
	11	2	50001	60000	110,350
	12	2	60001	70000	130,550
	13	2	70001	80000	151,400
	14	0	80001	90000	0
	15	1	90001	100000	96,700
	16	22	100001	9999999	24,860,700
Total	-	412			26,250,000
======	====		========	========	========

	No. of	Shares	Percentage
Categories of Share Holders	Share Holders	Held	of Capital
INDIVIDUALS	359	12,282,600	46.791
INVESTMENT COMPANIES	2	3,379,275	12.873
INSURANCE COMPANIES	3	234,550	0.894
JOINT STOCK COMPANIES	3	4,200	0.016
FINANCIAL INSTITUTIONS	6	456,475	1.739
FOREIGN COMPANIES	35	6,412,850	24.430
CORPORATIONS	2	2,625,500	10.002
MODARABA COMPANIES	0	0	0.000
OTHERS	2	854 , 550	3.255
GRAND TOTAL	412	26,250,000	100.00