



**Wazir Ali Industries Limited**

Annual Report **2010**

Annual Report 2010

WAZIR ALI INDUSTRIES LIMITED



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## *Our Mission*

*We are one of the established traditional Producers and Marketers of high quality Edible Oils in the health conscious categories, catering to the ever-changing consumer demand, their convenience and satisfaction.*

## *Our Vision*

*We envision becoming leaders in the edible oil and food category in 5 years.*



## COMPANY INFORMATION

### BOARD OF DIRECTORS

#### CHAIRMAN

Syed Yawar Ali

#### CHIEF EXECUTIVE OFFICER

Mr. Abdus Samad

#### DIRECTORS

Mr. Mohammed Bashir Janmohammed  
Mr. Abdul Rasheed Janmohammed  
Mr. Perwaiz Hasan Khan  
Mr. Mohammad Rabbani  
Mr. Perwaiz Masud Ansari  
Mr. Ahmed Sattar

### BOARD AUDIT COMMITTEE

#### CHAIRMAN

Mr. Mohammed Bashir Janmohammed

#### MEMBERS

Mr. Abdul Rasheed Janmohammed  
Mr. Perwaiz Hasan Khan  
Mr. Mohammad Rabbani

#### CHIEF FINANCIAL OFFICER/ COMPANY SECRETARY

Mr. Amjad Waheed

#### AUDITORS

*KPMG* Taseer Hadi & Co.  
Chartered Accountants

#### LEGAL ADVISORS

Hussain & Haider  
Advocates & Solicitors

#### BANKERS

The Royal Bank of Scotland Limited  
National Bank of Pakistan  
Bank Islami Pakistan Limited  
Habib Bank Limited  
MCB Bank Limited  
United Bank Limited

#### REGISTRARS & SHARE TRANSFER OFFICE

THK Associates (Pvt.) Limited  
Ground Floor, State Life Building-3  
Dr. Ziauddin Ahmed Road, Karachi.  
Telephone: +92.21.111-000-322  
Fax: +92.21.35655595

#### REGISTERED OFFICE

F-33, Hub River Road, SITE, Karachi.  
Telephone: +92.21.32579683-7  
Fax: +92.21.32578654

#### FACTORY

Hali Road, Hyderabad (Sindh)  
Telephone: +92.22.3881477-9  
Fax: +92.22.3880670

#### WEBSITE

[www.wazirali.com.pk](http://www.wazirali.com.pk)



## *Notice of Annual General Meeting*

**NOTICE IS HEREBY GIVEN** that the 58<sup>th</sup> Annual General Meeting of the shareholders of Wazir Ali Industries Limited will be held on Wednesday, October 27, 2010 at 8:00 hours at Pakistan Society for Training and Development, Plot No. TC-3, Off Khayaban-e-Sehar, 34<sup>th</sup> Street, Phase – V (Extension) DHA, Karachi, Pakistan to transact the following business:

### **ORDINARY BUSINESS:**

1. To confirm the minutes of the last Annual General Meeting held on October 28, 2009.
2. To Receive, Consider and adopt the Audited Financial Statements of the Company for the year ended June 30, 2010 together with the Directors and Auditors' Report thereon.
3. To appoint Auditors for the ensuing year, and to fix their remuneration. (Messrs KPMG Taseer Hadi & Co., Chartered Accountants, retire and being eligible have offered themselves for re-appointment)

*By order of the Board of Directors*

**AMJAD WAHEED**  
Company Secretary

Karachi: September 22, 2010.

### **NOTES:**

1. The Share Transfer Books of the Company will remain closed from October 21, 2010 to October 27, 2010 (both days inclusive).
2. A member entitled to attend and vote at the General Meeting is entitled to appoint another member as his proxy to attend and vote in his place except that a corporation being a member may appoint as proxy a person who is not a member.
3. The instrument appointing a proxy must be received at the registered office of the Company not less than forty-eight hours before the time of the meeting.
4. Members are requested to notify the change in their addresses, if any, immediately to the Share Registrars of the company, M/s THK Associates (Pvt) Ltd. Ground Floor, State Life Building-3, Dr. Ziauddin Ahmed Road , Karachi
5. CDC Account Holders will further have to follow the guidelines as laid down by the Securities & Exchange Commission of Pakistan.



## DIRECTORS' REPORT

The Directors of the Company would like to present the audited financial statements of the Company for the year ended 30 June 2010.

### 1. Overview

During the year 2009-10 the economy, after over coming initial challenges, gradually started picking pace. While the fallout from the global recession showed signs of receding, the serious security threats and energy crisis remained major concerns.

The relaunch of Tullo brand aided by a focussed marketing campaign resulted in a healthy volume and top line growth.

The bottom line however did not match this growth as the loss after tax, despite higher turn over, increased during the year. This is mainly attributable to higher financing and other fixed costs which could not be passed on due to competitive reasons. The re-introduction of Turnover Tax further increased the loss after tax. Other avenues are being considered to overcome the higher fixed costs and financing to improve the bottom line.

The land development project of the wholly owned subsidiary, Wazir Ali Ventures (Private) Limited, continues to remain on hold in anticipation of an upturn in the housing market.

### 2. Financial Review

The Sales Turnover for the year under review increased by 105.8% from Rs. 897.774M to Rs.1,848.347M.

Gross profit for the year increased by 129.8% from Rs. 56.525M to Rs. 129.882M as compared to last year.

Pre-tax loss increased from Rs. 57.02M to Rs. 67.17M while loss after tax increased to Rs. 75.309M.

Provision for current year tax represents minimum tax under section 113 of the Income Tax Ordinance.

The company manufactured 17,384 tons which was 18.7% lower than last year.

### 3 Loss per Share

The loss per share for the year increased to Rs. 9.43 from loss per share of Rs. 7.00 in the preceding year.



#### 4. Operating Results

Profit and loss for the year under review is as follows:

	(Rs '000)	
	2010	2009
Operating Profit/(Loss)	(11,972)	(53,462)
Add: Other income	4,140	41,109
Loss before taxation	(67,166)	(57,021)
Provision for taxation	(8,143)	1,117
Loss after taxation	(75,309)	(55,904)

#### 5. Risks

The indigenous oil and ghee industry in the organized sector would be at risk if the Government does not take appropriate measures to reduce high import duty and sales tax on this basic food item. It is also stipulated in the World Trade Order (WTO) that there must be sufficient cushion in the rate of custom duty between raw materials and finished products so that the local industry must survive.

#### 6. Uncertainties

The business of the company would be subject to the following uncertainties:

1. The removal of edible oil and ghee from the negative list of Afghan Transit Trade due to which the indigenous industry would lose its market share to unrestricted inflow of edible oil and ghee from Afghanistan into Pakistan.
2. Prices of raw materials in the international market.
3. Duty and sales tax evasion by un-organised local manufacturers.

If the Government does not redress the grievances being faced by the organized local manufacturers, the existence of local industries would be at stake and their survival difficult.

#### 7. Summary of key Operating and Financial data of last ten years

A summary of key operating and financial results for the last ten years is included in the financial results for the year under review.

#### 8. Gratuity Fund

The company is operating Gratuity Fund. The fund has been appropriately invested in the Government securities. The value of investments of the Gratuity Fund according to the un-audited accounts for the year ended 30 June 2010 is Rs. 20.996 million.



## 9. Meetings of the Board of Directors

Four meetings of the Board of Directors of the Company were held on 30 September and 28 October 2009, 22 February and 29 April 2010. Following was the attendance of the Directors:

<u>Names of Directors</u>	<u>No. of Meetings Attended.</u>	<u>Leave of Absence Granted</u>
1. Syed Yawar Ali	4	-
2. Mr. M. Bashir Janmohammed	3	1
3. Mr. Perwaiz Hasan Khan	4	-
4. Mr. A. Rasheed Janmohammed	2	2
5. Mr. Abdus Samad	4	-
6. Mr. Mohammed Rabbaani	4	-
7. Mr. Perwaiz Masud Ansari	3	1
8. Mr. Ahmed Sattar	2	2

## 10. Capital Expenditure and Commitments

There are no plans for any major capital expenditure hence no future commitments have been made.

## 11. Corporate Review

The company has provided refresher courses and trainings in-house and externally to its employees on regular basis to further their education and achieve professional excellence in their chosen fields.

The Company continues to have very cordial relations with the Collective Bargaining Agents and all its employees.

## 12. Marketing Review

Focused efforts were made to increase the coverage and penetration of company's brands in the premium as well as mass market segments.

To further strengthen the brand equity more media activities and on ground activations are required however these have to be balanced with the available resources.

## 13. Safety, Health and Environment

The company has provided safe, healthy and congenial environment to its employees. There were no casualties in the company during the period under review.

## 14. Future Outlook

The brand repositioning effort has helped the company by improving sales volume during the year. This has been made possible through infrastructural changes to enhance the brand availability and performance. However more stringent cost cutting measures would be required to bring the Company out of the red. Cheaper finance options have to be explored and found.





**15. Going Concern**

The Directors are fully committed for continued financial support to keep the company as a going concern as evidenced by the fact that every effort is being made to improve the financials of the company.

**16. Directors' Statement**

The directors state that:

- a. The financial statements prepared by the management present a true and fair state of affairs of the company.
- b. Proper books of accounts have been maintained.
- c. Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment
- d. International Accounting Standards, as applicable in Pakistan, have been followed in the preparation of financial statements and any departure there from has been adequately disclosed.
- e. The system of internal control is sound in design and has been effectively implemented and monitored.
- f. The current assets have exceeded the current liabilities by Rs. 23.606M and the shareholders equity is in the negative by Rs. 286.953. However the company is considered as going concern. Refer note 1.3 to the unconsolidated financial statements.
- g. There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.

**17. Statement of compliance with the Code of Corporate Governance**

This statement is being presented to comply with the Code of Corporate Governance contained in the Listing Regulations of Stock Exchanges of Pakistan for the purpose of establishing a frame work of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

1. The Company encourages representation of independent non-executive directors on its Board of Directors including those representing minority interests. At present the board includes four (4) non-executive directors.
2. The directors have confirmed that none of them is serving as a director in ten or more listed companies.



3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a Development Financial Institution or a Non-Banking Financial Institution and they is not a member of any stock exchange.
4. No casual vacancies occurred in the Board during the year. During the year, all Directors were retired on completion of their tenure. However, the same were appointed in Annual General Meeting held on 28 October 2009.
5. The Company has prepared a “Statement of Ethics and Business Practices”, which has been signed by all the directors and some of the employees of the Company. However, the process of obtaining signatures from remaining employees is in process.
6. The board has developed a vision / mission statement. Overall corporate strategy and significant policies of the Company are in the process of development and maintaining a complete record of particulars of significant policies.
7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive directors, have been taken by the Board.
8. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven (7) days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
9. The Board has established a system of sound internal control, which is effectively implemented at all levels within the company. The company includes all the necessary aspects of internal control given in the Code.
10. Most of the Directors have attended the orientation course. Appropriate materials /guides have been provided to the new directors to apprise them of their duties and responsibilities. Therefore directors are fully aware of their duties and responsibilities.
11. There was no new appointment of CFO and Company Secretary during the year.
12. The directors’ report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
13. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
14. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
15. The Company has complied with all the corporate and financial reporting requirements of the Code.
16. The Board has formed an audit committee. It comprises of four members, all of whom are non-executive directors including he chairman of the committee.



17. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
18. The related party transactions with details of pricing methods have been placed before the Audit Committee and approved by the Board of Directors
19. The Board has set-up an effective internal audit function. This function has been outsourced to M. Yousuf Adil Saleem & Co., Chartered Accountants who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
20. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
21. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
22. We confirm that all other material principles contained in the Code have been complied.

**18. Audit Committee**

The Board of Directors in compliance with the Code of Corporate Governance has established an Audit Committee and the following directors are its members:

Mr. M. Bashir Janmohammed	Chairman
Mr. Perwaiz Hasan Khan	Member
Mr. A. Rasheed Janmohammed	Member
Mr. Mohammad Rabbani	Member

**19. Outstanding Statutory Payments**

There are no outstanding statutory payments on account of taxes, duties, levies and charges except of normal and routine nature.

**20. Auditors**

The present auditors, KPMG Taseer Hadi & Co., Chartered Accountants are due to retire and being eligible, offer themselves for reappointment for the year 2010-11.



**21. Pattern of Shareholding**

The statement of pattern of shareholding in the company is attached.

**Acknowledgements**

We are grateful to our customers for adhering to the quality brands of Tullo and Pride and would continue to provide them with our best quality products.

We wish to thank our distributors for promoting the Tullo's quality image and our bankers and development financial institutions for their corporate support.

We also wish to place on record our appreciation for the hard work put in by the staff of the Company to achieve excellence.

Abdus Samad

Chief Executive Officer

Karachi: 22 September, 2010



## Key Operating and Financial Results for the last-10 years

	JUNE 2010	JUNE 2009	JUNE 2008	JUNE 2007	JUNE 2006	JUNE 2005	JUNE 2004	JUNE 2003	JUNE 2002	JUNE 2001
Sale-net	1,848,347	897,774	919,345	826,356	1,035,555	889,828	626,297	890,150	958,600	758,292
Cost of goods sold	1,718,465	841,249	815,552	737,383	861,135	760,384	530,057	715,792	756,021	611,841
<b>Gross profit</b>	<b>129,882</b>	<b>56,525</b>	<b>103,793</b>	<b>88,973</b>	<b>174,420</b>	<b>129,444</b>	<b>96,240</b>	<b>174,358</b>	<b>202,579</b>	<b>146,451</b>
Administrative	20,792	26,029	27,722	27,867	28,621	29,390	29,717	36,490	31,183	37,093
Selling and distribution	106,186	68,629	56,389	92,016	147,937	110,155	100,889	134,802	132,884	117,380
Financial charges	59,334	44,668	56,397	24,733	24,699	18,694	22,079	30,809	31,872	31,888
Amortization of deferred cost/other operating expenses	14,876	15,329	3,815	18,931	-	-	-	-	-	-
Workers profit participation fund	-	-	-	-	-	-	-	-	558	-
<b>Operating Expenses</b>	<b>201,188</b>	<b>154,655</b>	<b>144,323</b>	<b>163,547</b>	<b>201,257</b>	<b>158,239</b>	<b>152,685</b>	<b>202,101</b>	<b>196,497</b>	<b>186,361</b>
	<b>(71,306)</b>	<b>(98,130)</b>	<b>(40,530)</b>	<b>(74,574)</b>	<b>(26,837)</b>	<b>(28,795)</b>	<b>(56,445)</b>	<b>(27,743)</b>	<b>6,082</b>	<b>(39,910)</b>
Other income	4,140	41,109	2,920	2,418	1,810	2,905	1,220	2,068	4,516	19,085
<b>Profit (Loss) before taxation</b>	<b>(67,166)</b>	<b>(57,021)</b>	<b>(37,610)</b>	<b>(72,156)</b>	<b>(25,027)</b>	<b>(25,890)</b>	<b>(55,225)</b>	<b>(25,675)</b>	<b>10,598</b>	<b>(20,825)</b>
Provision for Taxation	9,260	-	(3,493)	(4,504)	(10,396)	(11,701)	(5,422)	(10,861)	(8,288)	(9,141)
	(1,117)	(1,117)	-	-	-	-	-	-	-	-
Profit/(Loss) after taxation	8,143	(1,117)	(3,493)	(4,504)	(10,396)	(11,701)	(5,422)	(10,861)	(8,288)	(9,141)
	(75,309)	(55,904)	(41,103)	(76,660)	(35,423)	(37,591)	(60,647)	(36,536)	2,310	(29,966)
<b>Paid Up Capital</b>	<b>79,860</b>	<b>79,860</b>	<b>79,860</b>	<b>79,860</b>	<b>76,057</b>	<b>76,057</b>	<b>76,057</b>	<b>76,057</b>	<b>76,057</b>	<b>76,057</b>
<b>Current Assets</b>	<b>359,349</b>	<b>256,141</b>	<b>249,034</b>	<b>181,720</b>	<b>162,166</b>	<b>220,977</b>	<b>126,065</b>	<b>238,357</b>	<b>244,099</b>	<b>206,464</b>
<b>Current Liabilities</b>	<b>335,743</b>	<b>190,314</b>	<b>316,503</b>	<b>336,266</b>	<b>229,902</b>	<b>240,873</b>	<b>145,860</b>	<b>273,670</b>	<b>249,660</b>	<b>218,011</b>



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### **Auditors' report to the members**

We have audited the annexed unconsolidated balance sheet of **Wazir Ali Industries Limited** ("the Company") as at 30 June 2010 and the related unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated statement of cash flows and unconsolidated statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said unconsolidated financial statements in conformity with approved accounting standards and the requirements of the companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on test basis, evidence supporting the amount and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the Company as required the Companies Ordinance, 1984;
- b) in our opinion
  - i) the unconsolidated balance sheet and unconsolidated profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the changes as described in note 2.5 with which we concur;



**KPMG Taseer Hadi & Co.**

- ii) the expenditure incurred during year was for the purpose of the Company's business; and
  - iii) the business conducted, investments made the and expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to explanations given to us, the unconsolidated balance sheet, unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated statement of cash flows and unconsolidated statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and give a true and fair view of the state of the Company's affair as at 30 June 2010 and respectively of the loss, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

Without qualifying our opinion, we draw attention to note 1.3 in the unconsolidated financial statements which indicates that the company incurred a net loss Rs. 75.309 million during the year ended on 30 June 2010 and, as of that date its accumulated losses exceeded the shareholders equity by Rs. 286.953 million. These conditions indicate the existence of a material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern. These unconsolidated financial statements have however been prepared on a going concern basis on the expectation of future profitability, restructuring of the Company's activities and availability of financial support from its directors and Dalda Foods (Private) Limited – the Holding Company.

**Date:** 22 September, 2010  
**Karachi**

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**KPMG Taseer Hadi & Co.**  
**Chartered Accountants**  
**Mohammad Nadeem**



**KPMG Taseer Hadi & Co.**  
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## **Review Report to the Members on Statement of Compliance with Best Practices of Code of Corporate Governance**

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of **Wazir Ali Industries Limited** (“the Company”) to comply with the Listing Regulations of the respective Stock Exchanges, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company’s compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board’s statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company’s corporate governance procedures and risks.

Further, Listing Regulations of Karachi and Lahore Stock Exchanges require the Company to place before the Board of Directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm’s length transactions and transactions which are not executed at arm’s length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were under taken at arm’s length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of

Compliance does not appropriately reflect the Company’s compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended 30 June 2010.

**Date:** 22 September, 2010  
**Karachi**

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**KPMG Taseer Hadi & Co.**  
**Chartered Accountants**  
**Mohammad Nadeem**



**Unconsolidated Balance Sheet**

As at 30 June 2010

	Note	2010 (Rupees in '000)	2009		Note	2010 (Rupees in '000)	2009
<b>EQUITY AND LIABILITIES</b>				<b>ASSETS</b>			
<b>Share capital and reserves</b>				<b>Non-current assets</b>			
Authorised capital				Property, plant and equipment	11	152,388	132,298
8,000,000 ordinary shares of Rs. 10 each (2009: 8,000,000 shares of Rs. 10 each)		<b>80,000</b>	80,000	Investment in a subsidiary	12	33,886	50,000
Issued, subscribed and paid-up capital	4	79,860	79,860	Long term loans to employees - secured and considered good	13	580	370
Capital reserve		10,646	10,646	Long term security deposits		762	-
Accumulated losses		(377,459)	(304,225)	<b>Total non-current assets</b>		<b>187,616</b>	182,668
<b>Total equity</b>		<b>(286,953)</b>	(213,719)	<b>Current assets</b>			
<b>Surplus on revaluation of property, plant and equipment</b>	5	<b>134,214</b>	118,247	Stores and spares	14	4,942	6,912
<b>Subordinated loans from the Holding Company - unsecured</b>	6	<b>350,000</b>	335,000	Stock-in-trade	15	144,642	131,463
<b>Non-current liabilities</b>				Trade debts - secured and considered good	16	83,754	11,167
Deferred tax liability on surplus on revaluation of property, plant and equipment	5	12,084	7,326	Loans and advances - considered good	17	447	396
Provision for compensated absences	7	1,877	1,701	Deposits, prepayments and other receivables	18	19,390	21,199
<b>Total non-current liabilities</b>		<b>13,961</b>	9,027	Taxation - net	19	16,825	19,172
<b>Current liabilities</b>				Cash and bank balances	20	89,349	65,832
Trade and other payables	8	182,829	36,374	<b>Total current assets</b>		<b>359,349</b>	256,141
Mark-up payable on borrowings		82,972	37,498				
Short term borrowings - secured	9	69,942	101,382				
Current maturity of subordinated loans from the Holding Company	6	-	15,000				
<b>Total current liabilities</b>		<b>335,743</b>	190,254				
<b>Contingencies</b>	10						
<b>Total Equity and Liabilities</b>		<b>546,965</b>	438,809	<b>Total Assets</b>		<b>546,965</b>	438,809

The annexed notes 1 to 39 form an integral part of these unconsolidated financial statements.

Chief Executive

Director



**Unconsolidated Profit and Loss Account**

For the year ended 30 June 2010

	Note	2010 (Rupees in '000)	2009
Revenue - net	21	1,848,347	897,774
Cost of goods sold / services rendered	22	(1,718,465)	(841,249)
<b>Gross profit</b>		<b>129,882</b>	<b>56,525</b>
Administrative expenses	23	(20,792)	(26,029)
Selling and distribution expenses	24	(106,186)	(68,629)
Other operating expenses	25	(14,876)	(15,329)
		<b>(141,854)</b>	<b>(109,987)</b>
Other operating income	26	4,140	41,109
<b>Operating loss</b>		<b>(7,832)</b>	<b>(12,353)</b>
Finance costs	27	(59,334)	(44,668)
<b>Loss before taxation</b>		<b>(67,166)</b>	<b>(57,021)</b>
Taxation - net	28	(8,143)	1,117
<b>Loss for the year</b>		<b>(75,309)</b>	<b>(55,904)</b>
		<b>(Rupees)</b>	
<b>Loss per share - basic and diluted</b>	29	<b>(9.43)</b>	<b>(7.00)</b>

The annexed notes 1 to 39 form an integral part of these unconsolidated financial statements.

Chief Executive

Director



## Unconsolidated Statement of Comprehensive Income

For the year ended 30 June 2010

	2010	2009
	(Rupees in '000)	
Loss for the year	(75,309)	(55,904)
Other comprehensive income	-	-
<b>Total comprehensive loss</b>	<b>(75,309)</b>	<b>(55,904)</b>

The annexed notes 1 to 39 form an integral part of these consolidated financial statements.

Chief Executive

Director



**Unconsolidated Statement of Cash Flows**

For the year ended 30 June 2010

	2010 (Rupees in '000)	2009
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
<b>Loss before taxation</b>	<b>(67,166)</b>	(57,021)
Adjustments for:		
Depreciation	3,967	4,254
Gain on disposal of property, plant and equipment	(310)	(972)
Finance cost	59,334	44,668
Liabilities no more payable, written back	(55)	(1,869)
Provision against deposits, prepayments and other receivables	841	535
Provision against advances to suppliers	-	500
Provision for compensated absences	183	947
Provision for impaired debts	2,000	5,905
Provision against investment in a Subsidiary Company	16,114	-
	<b>14,908</b>	<b>(3,053)</b>
<b>Movement in:</b>		
Long term loans to employees	(210)	311
Long term security deposits	(762)	183
Stores and spares	1,970	(1,643)
Stock in trade	(13,179)	44,832
Trade debts	(74,587)	16,021
Loans and advances	(51)	(15)
Deposits, prepayments and other receivables	968	(8,649)
Compensated absences	(7)	(90)
Trade and other payables	146,510	(143,178)
	<b>75,560</b>	<b>(95,281)</b>
Finance costs paid	(13,860)	(19,937)
Income tax paid	(6,913)	(9,212)
<b>Net cash from / (used in) operating activities</b>	<b>54,787</b>	<b>(124,430)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Capital expenditure incurred	(159)	(321)
Proceeds from sale of property, plant and equipment	329	1,065
<b>Net cash from investing activities</b>	<b>170</b>	<b>744</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Repayment of liabilities against assets subject to finance lease	-	(124)
Proceeds from long term borrowings	-	200,000
Repayment of long term finance	-	(17,816)
<b>Net cash from financing activities</b>	<b>-</b>	<b>182,060</b>
<b>Net increase in cash and cash equivalents</b>	<b>54,957</b>	<b>58,374</b>
<b>Cash and cash equivalents at beginning of the year</b>	<b>(35,550)</b>	<b>(93,924)</b>
<b>Cash and cash equivalents at end of the year</b>	<b>19,407</b>	<b>(35,550)</b>

Note

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The annexed notes 1 to 39 form an integral part of these unconsolidated financial statements.

Chief Executive

Director



## Unconsolidated Statement of Changes in Equity

For the year ended 30 June 2010

	Issued subscribed and paid-up capital	Capital reserve Share premium reserves	Revenue reserves		Total
			General reserve	Accumulated losses	
----- (Rupees in '000) -----					
Balance as at 1 July 2008	79,860	10,646	66,067	(316,463)	(159,890)
Total comprehensive loss for the year	-	-	-	(55,904)	(55,904)
Transferred from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	-	2,075	2,075
Balance as at 30 June 2009	79,860	10,646	66,067	(370,292)	(213,719)
Total comprehensive loss for the year	-	-	-	(75,309)	(75,309)
Transferred from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	-	2,075	2,075
<b>Balance as at 30 June 2010</b>	<b>79,860</b>	<b>10,646</b>	<b>66,067</b>	<b>(443,526)</b>	<b>(286,953)</b>

The annexed notes 1 to 39 form an integral part of these unconsolidated financial statements.

Chief Executive

Director



## Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2010

### 1. STATUS AND NATURE OF BUSINESS

**1.1** Wazir Ali Industries Limited ("the Company") was incorporated as a public limited company under the Companies Act, 1913 (now the Companies Ordinance, 1984) and its shares are listed on the Karachi and Lahore Stock Exchanges. Principal activity of the Company is to manufacture and sale of vanaspati ghee and cooking oils. The registered office of the Company is located at F-33, Hub River Road, S.I.T.E. Area Karachi, Pakistan. The Company is the subsidiary company of Dalda Foods (Private) Limited (the Holding Company), (Refer note 4.1).

**1.2** The Company has an agreement dated 1 January 2007 with the Holding Company where by the holding company was agreed to provide various services such as accounting, procurement and human resource services to the Company at fees specified in the agreement. The agreement also specifies sales and marketing services to the Company by the Holding Company; which include selling of the Company's products through the Holding Company's sales and distribution network and marketing management support by the Holding Company to the Company. Another agreement, "Toll Manufacturing Service", is between the Holding Company and the Company with effect from February 2007. Under this agreement, the Holding Company guarantees that it will place orders at minimum of 10,000 tons annually. The Company is entitled to charge toll manufacturing fee at the rates specified in the agreement. This agreement may be terminated on providing 6 months notice by either party.

**1.3** The Company has incurred a net loss of Rs. 75.309 million during the year ended 30 June 2010 (2009: net loss Rs. 55.904 million) and, as of that date, and its accumulated losses exceeded the shareholders' equity by Rs. 286.953 million (2009: Rs. 213.719 million). However, these unconsolidated financial statements have been prepared on the assumption that the Company would continue as a going concern. The assumption that the Company would continue as a going concern are as follows:

- Restructuring of Company's activities and the financial support of the directors, if required. As part of restructuring efforts, the Company entered into certain agreements with the Holding Company for the utilisation of its idle capacity and obtaining various operational services from Holding Company as stated in note 1.2 above.

- Availability of financial support from the Holding Company. As part of this, during the year, the holding company has rescheduled / restructured repayment of subordinated loans of Rs. 350 million. Refer note 6 to the unconsolidated financial statements.

### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These unconsolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions of, or directives issued under the Companies Ordinance, 1984 shall prevail.



## 2.2 Basis of measurement

These unconsolidated financial statements have been prepared under the historical cost convention except for the land, building and plant and machinery, which are stated at revalued amounts. Refer note 11 to these unconsolidated financial statements.

## 2.3 Functional and presentation currency

These unconsolidated financial statements are presented in Pakistani Rupees, which is also the Company's functional currency. All figures have been rounded off to the nearest thousand of rupees, unless otherwise stated.

## 2.4 Use of estimates and judgements

The preparation of unconsolidated financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgements, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on going basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by the management in the application of approved accounting standards, as applicable in Pakistan, that have significant effect on the unconsolidated financial statements and estimates with a significant risk of material adjustment in the next year are discussed in note 37 to these unconsolidated financial statements.

## 2.5 Changes in accounting policies

Starting 01 July 2009 the Company has changed its accounting policies in the following areas:

-IAS 1 (Revised) - Presentation of financial statements (effective for annual periods beginning on or after 1 January 2009). The revised standard prohibits the presentation of items of income and expenses (that is, 'non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity. All non-owner changes in equity are required to be shown in a performance statement, but entities can choose whether to present one performance statement (the statement of comprehensive income) or two statements (the income statement and the statement of comprehensive income). Where entities restate or reclassify comparative information, they are required to present a restated balance sheet as at the beginning of comparative period in addition to the current requirement to present balance sheets at the end of the current period and comparative period.

The Company has opted to present two statements; an unconsolidated profit and loss account (income statement) and an unconsolidated statement of other comprehensive income. Comparative information has also been represented so that it is in conformity with the revised standard. As this change only impacts presentation aspects, there is no impact on the earnings per share.



-IAS 23 (Amendment) 'Borrowing costs' (effective for annual periods beginning on or after 1 January 2009). It requires an entity to capitalize borrowing costs directly attributable to the acquisition, or production of a qualifying asset (one that takes a substantial period of time to get ready for use or sale) as part of the cost of that asset. The option of immediately expensing those borrowing costs has been removed. The Company's current accounting policy for borrowing costs is in compliance with this amendment and therefore there is no effect on the unconsolidated financial statements.

-IFRS 8 – Operating Segments (effective for annual periods beginning on or after 1 January 2009). This IFRS replaces IAS 14, 'Segment Reporting'. The new standard requires a 'management approach', under which segment information is presented on the same basis as that used for internal reporting purposes, and introduced detailed disclosures regarding the reportable segments and products. However, the change in this standard only result in additional disclosures.

## 2.6 New approved accounting standards applied

### Disclosures pertaining to fair values and liquidity risk for financial instruments

The Company has applied the amendments to IFRS 7 - Improving Disclosures about Financial Instruments, issued in March 2009. The amendment requires enhanced disclosure about fair value measurement and liquidity risk for financial instruments. The amendments require that fair value measurement disclosures use a three-level fair value hierarchy that reflects the significance of the inputs used in measuring fair values of financial instruments. Specific disclosures are required when fair value measurements are categorised as Level 3 (significant unobservable inputs) in the fair value hierarchy. The amendments require that any significant transfers between Level 1 and Level 2 of the fair value hierarchy be disclosed separately, distinguishing between transfers into and out of each level. Furthermore, changes in valuation techniques from one period to another, including the reasons therefore, are required to be disclosed for each class of financial instruments.

Apart from above, other applications of this standard did not have any effect on the Company's financial statements.

Apart from above certain other standards, amendments to published standards and interpretations of accounting standards became effective during the year, however, they do not affect the Company's financial statements.

## 2.7 New accounting standards and IFRIC interpretations that are not yet effective

The following standards, amendments and interpretations of approved accounting standards are effective for accounting periods beginning on or after 1 July 2010:

- In April 2009, the IASB issued improvements to IFRSs 2009, which comprises 15 amendments to 12 standards. Effective dates, early application and transitional requirements are addressed on a standard by standard basis. The majority of the amendments will be effective for annual periods beginning on or after 1 January 2010 and are not relevant to the Company's operations. Other amendments are unlikely to have significant impact on the Company's financial statements.

-Amendment to IFRS 2 – Share-based Payment – Group Cash-settled Share-based Payment Transactions (effective for annual periods beginning on or after 1 January 2010). Currently effective IFRS requires attribution of group share-based payment transactions only if they are equity-settled. The amendments resolve diversity in practice regarding attribution of cash-settled share-based payment transactions and require an entity receiving goods or services in either an equity-settled or a cash-settled payment transaction to account for the transaction in its separate or individual financial statements.





-Amendments to IAS 32 Financial Instruments: Presentation – Classification of Rights Issues (effective for annual periods beginning on or after 1 January 2010). The IASB amended IAS32 to allow rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency to be classified as equity instruments provided the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. These amendments are unlikely to have an impact on the Company's financial statements.

-IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments (effective for accounting periods beginning on or after 1 July 2010). This interpretation provides guidance on the accounting for debt for equity swaps. The amendment is not relevant to the Company's operations.

-IFRIC 15 - Agreement for the Construction of Real Estate (effective for annual periods beginning on or after 1 October 2009). The amendment clarifies the recognition of revenue by real estate developers for sale of units, such as apartments or houses, 'off-plan', that is, before construction is complete. The amendment is not relevant to the Company's operations.

-Improvements to IFRSs 2010 – In May 2010, the IASB issued improvements to IFRSs 2010, which comprise of 11 amendments to 7 standards. Effective dates, early application and transitional requirements are addressed on a standard by standard basis. The majority of amendments are effective for annual periods beginning on or after 1 January 2011. Certain of these amendments will result in increased disclosures in the financial statements.

-IAS 24 Related Party Disclosures (revised 2009) (effective for accounting periods beginning on or after 1 January 2011). The revision amends the definition of a related party and modifies certain related party disclosure requirements for government-related entities. These amendments are unlikely to have any impact on the Company's financial statements other than increase in disclosures.

- Amendments to IFRIC 14 IAS 19 – The Limit on a Defined Benefit Assets, Minimum Funding Requirements and their Interaction (effective for annual periods beginning on or after 1 January 2011). These amendments remove unintended consequences arising from the treatment of prepayments where there is a minimum funding requirement. These amendments result in prepayments of contributions in certain circumstances being recognized as an asset rather than an expense. These amendments are unlikely to have an impact on the Company's financial statements.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies as set below have been applied consistently to all periods presented in these unconsolidated financial statements, except for the changes as stated in note 2.5 to the unconsolidated financial statements.

#### 3.1 Mark-up bearing borrowings and borrowing cost

Mark-up bearing borrowings are recognised initially at fair value, less attributable transaction cost. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortised cost.

Borrowing costs incurred on long term finances directly attributable for the construction /acquisition of qualifying assets are capitalized up to the date, the respective assets are available for the intended use. All other mark-up, interest and other related charges are taken to the unconsolidated profit and loss account currently.



### 3.2 Trade and other payables

Liabilities for trade and other payables, except for provision for gratuity, are initially recognized at cost, which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company and subsequently carried at amortised cost, if any.

### 3.3 Taxation

#### *Current*

Provision for current taxation is based on taxability of certain income streams of the Company under presumptive / final tax regime at the applicable tax rates and remaining income streams chargeable at current rate of taxation under the normal tax regime after taking into account tax credits and tax rebates available, if any.

#### *Deferred*

Deferred taxation is provided, using the balance sheet liability method, in respect of temporary differences between the carrying amounts of assets and liabilities in the unconsolidated financial statements and their tax base. The amount of deferred tax recognised is based on expected manner of realization or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the balance sheet date.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, carry forward of unused tax assets and unused tax losses can be utilized.

Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

### 3.4 Employee benefits

#### *Accumulating compensated absences*

The Company accounts for all accumulated compensated absences when employees render services that increase their entitlement to future compensated absences.

#### *Post retirement benefits*

##### *Defined contribution plan*

The Company operated a recognised provident fund scheme for its permanent employees. Equal contributions were made by the Company and the employees. This scheme was discontinued on 31 December 2007.

##### *Defined benefit plan*

The Company is also operating an approved funded gratuity scheme for its permanent employees.



Contributions are paid to the gratuity fund on the basis of actuarial recommendations. The cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognised immediately in the unconsolidated profit and loss account in the year in which they arise.

Amounts recognized in the unconsolidated balance sheet represent the present value of the defined benefit obligation as adjusted for unrecognized past service cost, if any, and as reduced by the fair value of plan assets. Any asset resulting from this calculation is limited to the unrecognized past service cost, if any, plus the present value of available refunds and reduction in future contributions to the plan.

### 3.5 Provisions

A provision is recognised if, as a result of past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

Provision for leakages and damages and claims against trade offers is recognised in the unconsolidated profit and loss account when the underlying products are sold. The provision is made on the basis of claims lodged with the Company and historical data.

### 3.6 Property, plant and equipment

#### Tangible

##### *Owned*

Items of property, plant and equipment except free hold land, are measured at cost / revalued amount less accumulated depreciation and impairment losses, if any. Cost includes expenditures that are directly attributable to the acquisition of the assets. Freehold land is stated at revalued amount.

##### *Revaluation*

Free hold land, building on freehold land and plant and machinery of the Company are revalued by professionally qualified valuers to ensure that the net carrying amount does not differ materially from their fair value. Surplus arising on revaluation is credited to surplus on revaluation of property, plant and equipment assets account. Deficit arising on subsequent revaluation of property, plant and equipment is adjusted against the balance in the surplus account as allowed under the provisions of the Companies Ordinance, 1984. The surplus on revaluation of property, plant and equipment to the extent of incremental depreciation charged on the related assets is transferred by the Company to retained earnings (net of deferred taxation). Surplus on revaluation is transferred to retained earnings on their disposal.

##### *Subsequent costs*

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the entity and its cost can be reliably measured. Cost incurred to replace a component of an item of property, plant and equipment is capitalised and the asset so replaced is retired from use. Normal repairs and maintenance are charged to the unconsolidated profit and loss account during the period in which they are incurred.



### ***Depreciation***

Depreciation is calculated on straight line basis over the estimated useful life of the assets. Depreciation on additions is charged from the month in which they are put to use and on deletions up to the month of deletion at the rate specified in note 11.

### ***Gains and losses on disposal***

Gain and loss on disposal of assets, if any, is included in the unconsolidated profit and loss account.

### ***Leased***

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Asset acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of minimum lease payments at the inception of the lease less accumulated depreciation and impairment losses, if any.

Depreciation is charged on the same basis as used for owned assets.

### ***Capital work-in-progress***

Capital work-in-progress is stated at cost less impairment, if any. Assets are transferred to operating fixed assets when they are available for intended use.

## **3.7 Intangible assets**

An intangible asset is recognised as an asset if it is probable that future economic benefits attributable to the asset will flow to the entity and the cost of such asset can be measured reliably.

### ***Indefinite intangibles***

These are stated at cost less impairment, if any. Cost includes the purchase cost of indefinite intangible asset and other directly attributable costs, if any.

### ***Definite intangibles***

These are stated at cost less accumulated amortisation and impairment losses, if any. Cost includes the purchase costs of definite intangible asset and other directly attributable costs of preparing the asset for its intended use.

## **3.8 Investment in a Subsidiary**

Investment in subsidiary company is carried at cost less impairment losses, if any.

## **3.9 Stock-in-trade**

Stock in trade is stated at the lower of cost and net realizable value. Cost is determined using weighted average basis and includes expenditure incurred in acquiring / bringing the inventories to their present location and condition. In the case of finished goods and work-in-process (hard oil), cost consists



of raw materials and appropriate share of overheads. Work-in-process items which have not gone through the production phase (soft oil) includes raw material costs only.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated cost of completion and selling expenses.

### **3.10 Goods in transit**

These are stated at cost, which includes invoice value and other charges incurred thereon, less impairment losses, if any.

### **3.11 Stores and spares**

Stores and spares are valued at lower of cost and net realisable value less impairment losses, if any. Cost is determined using first-in-first-out basis.

### **3.12 Trade debts and other receivables**

Trade debts and other receivables are recognised initially at fair value and subsequently measured at amortised cost using effective interest rate method, if applicable, less provision for impairment losses, if any. A provision for impairment is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. Trade debts and other receivables considered irrecoverable are provided / written off.

### **3.13 Cash and cash equivalents**

Cash and cash equivalents comprise cash balances and short term borrowings that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

### **3.14 Impairment**

#### *Financial assets*

A financial asset is assessed at each balance sheet date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of the asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of estimated cash flows discounted at the original effective interest rate.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics. All impairment losses are recognised in unconsolidated profit and loss account.



### *Non-financial assets*

The carrying amount of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists, the asset's recoverable amount is estimated in order to determine the extent of impairment loss, if any. Impairment losses are recognised as expense in unconsolidated profit and loss account. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

### **3.15 Foreign currency transactions**

Foreign currency transactions are translated into Pak Rupees at exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing at the balance sheet date. Exchange differences, if any, are taken to unconsolidated profit and loss account.

### **3.16 Offsetting of financial assets and financial liabilities**

Financial assets and financial liabilities are set off and only the net amount is reported in the unconsolidated balance sheet when there is a legally enforceable right to set off the recognized amount and the Company intends to either settle on a net basis, or to realize the asset and settle the liability simultaneously.

### **3.17 Revenue recognition**

- Revenue from sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred i.e. despatch of goods to the customers.

- Service income (toll manufacturing) is recorded when the services are performed.

- Interest income is recognized on the basis of constant periodic rate of return.

### **3.18 Allocation of common expenses**

The Company, under an agreement, is allocating certain common selling, distribution and administrative expenses to certain related parties. The Company charges its share of these expenses to the unconsolidated profit and loss account.

### **3.19 Operating segments**

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's CEO to make decisions about resources to be allocated to the segment and to assess its performance, and for which discrete financial information is available.

Segment results that are reported to the CEO include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets, administrative expenses, and income tax assets and liabilities.



Segment capital expenditure is the total cost incurred during the year to acquire property, plant and equipment, and intangible assets other than goodwill.

**3.20 Dividend and appropriation of reserves**

Dividend distribution including bonus shares to the Company's shareholders and appropriation to /from reserves is recognized in the period in which these are approved.

**4. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL**

	<b>2010</b>	2009
	<b>(Rupees in '000)</b>	
6,808,175 (2009: 6,808,175) ordinary shares of Rs. 10 each fully paid in cash	<b>68,082</b>	68,082
1,177,784 (2009: 1,177,784) ordinary shares of Rs. 10 each fully paid bonus shares	<b>11,778</b>	11,778
	<b><u>79,860</u></b>	<u>79,860</u>

**4.1** As at 30 June 2010, Dalda Foods (Private) Limited, the Holding Company held 73.64% (2009:73.64%) shares of the Company.

**5. SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT(Rupees in '000)**

Balance as on 1 July	<b>125,573</b>	128,765
Addition as a result of revaluation of assets made	<b>23,917</b>	-
Surplus transferred to accumulated losses in respect of incremental depreciation charged on related assets during the year	<b>(3,192)</b>	(3,192)
	<b><u>146,298</u></b>	<u>125,573</u>
Related deferred tax liability as on 1 July	<b>(7,326)</b>	(8,443)
Tax effect on incremental depreciation transferred to retained earning	<b>1,117</b>	1,117
Related deferred tax liability on additions as a result of revaluation of assets made	<b>(5,875)</b>	-
Related deferred tax liability as on 30 June	<b>(12,084)</b>	(7,326)
	<b><u>134,214</u></b>	<u>118,247</u>

This represents surplus arising on revaluation of freehold land, building on free hold land and plant and machinery of the Company. The revaluations were carried out under market value basis by independent valuers; M/s Iqbal A Nanjee & Co. on 30 September 2003, M/s Imran Associates on 31 January 2005, M/s Iqbal A Nanjee & Co.on 18 September 2006 and M/s Akbani and Javed Associates on 26 June 2010.



**6. SUBORDINATED LOANS FROM HOLDING COMPANY - unsecured**

		<b>2010</b>	2009
		<b>(Rupees in '000)</b>	
Loan I	6.1	<b>150,000</b>	150,000
Loan II	6.2	<b>200,000</b>	200,000
		<b>350,000</b>	350,000
Current maturity		-	(15,000)
		<b>350,000</b>	<b>335,000</b>

**6.1** Loan I was obtained on 31 December 2007 from the Holding Company to meet the operational requirements of the Company. This carry mark-up at the rate of 6 months' KIBOR plus 1.5 percent per annum and is repayable in 20 equal quarterly instalments after expiry of four years' grace period. Initially the grace period was of two years which has been extended to four years by the Holding Company during the year.

**6.2** Loan II was obtained on 25 June 2009 from the Holding Company to meet the operational requirements of the Company. This carry mark-up at the rate of 1 month's KIBOR and is repayable in 20 equal quarterly instalments after expiry of four years' grace period. Initially the grace period was of two years which has been extended to four years by the Holding Company during the year.

**7. PROVISION FOR COMPENSATED ABSENCES**

Balance as at 1 July		<b>1,701</b>	844
Provision made during the year		<b>183</b>	947
		<b>1,884</b>	1,791
Payments made during the year		<b>(7)</b>	(90)
Balance as at 30 June		<b>1,877</b>	1,701

**7.1** The Company accounts for compensated absences on the basis of unavailed leave balances of each employee at the end of the year. Payments are made on the sum of basic salary, house rent and utility allowances

**8. TRADE AND OTHER PAYABLES**

Trade payables against:			
- Goods	8.1	<b>146,334</b>	8,614
- Expenses		<b>3,098</b>	2,944
		<b>149,432</b>	11,558
Accrued expenses		<b>11,550</b>	5,618
Advances from customers		<b>11,516</b>	13,890
Other liabilities		<b>1,281</b>	1,108
Payable to Holding Company		<b>6,696</b>	-
Payable to gratuity fund		<b>1,521</b>	3,640
Unclaimed dividends		<b>557</b>	560
Sales tax payable on toll manufacturing		<b>276</b>	-
		<b>182,829</b>	<b>36,374</b>





**8.1 Trade payable against goods include amount due to:**

	<b>2010</b>	2009
	<b>(Rupees in '000)</b>	
-Associated companies	<b>122,605</b>	6,410
-Others	<b>23,729</b>	2,204
	<b><u>146,334</u></b>	<u>8,614</u>

**9. SHORT TERM BORROWINGS - secured**

Running finance against mark-up arrangement	<i>9.1</i>	<b>69,942</b>	84,865
Finance against trust receipt (FATR)		-	16,517
		<b><u>69,942</u></b>	<u>101,382</u>

**9.1** The Company has running finance facility under mark-up arrangement of Rs. 95 million (2009: Rs.95 million) from a commercial bank. It carries mark-up rate of 3 months KIBOR (ask side) plus 2% p.a (2009: 3 months KIBOR plus 2 % p.a) to be recovered on quaterly basis. This facility expires on 30 June 2010 and is secured against hypothecation of all present and current assets and freehold land of the Company.

**10. CONTINGENCIES**

**10.1 Contingencies**

Claims against Company not acknowledged as debt	<i>10.1.1 &amp; 10.1.2</i>	<b><u>30,741</u></b>	<u>28,055</u>
Bank guarantees		<b><u>6,072</u></b>	<u>6,072</u>

**10.1.1** The decision of First Senior Civil Judge for claim of US\$ 35,867 of 500 metric tons of oil filed by a transporter company has been made which directs the Company to pay the sum of US\$ 35,867 with interest at 12% per annum from the date of filing of the suit till date of payment alongwith other restrictions. The Company filed an appeal before District Court, Karachi South against the order of First Senior Civil Judge. The District Court South, Karachi suspended the order of First Senior Civil Judge and fixed the date of hearing. The hearing is pending to date. No provision has been made in these unconsolidated financial statements as the management based on consultation with legal advisor is confident of a favourable outcome.

**10.1.2** The Company filed a suit before the Honorable High Court claiming recovery of palm oil brought to Karachi on board vessel on the ground that the same was imported by it. Oil was purchased through Swiss Bank Corporation (the Bank) which impeaded as defendant in the case subsequently. The High Court provided interim measure and allowed delivery of palm oil to the Company against bank guarantee of US\$ 206,110. The Bank filed a suit before High Court claiming right to said palm oil. Subsequently, the Company withdrew its case and bank guarantee was released. Thereafter, the Honorable Supreme Court on an application by the bank has restored the earlier order and required the bank guarantee of US\$ 206,108 from the Company, which had been furnished accordingly. This guarantee was replaced by fixed deposits receipts on its expiry. (Refer note 20.1) However, based on consultation with legal advisor, the Company is confident that the ultimate outcome of the case would be in favour of the Company. Hence, no provision has been made in these unconsolidated financial statements.



11. PROPERTY, PLANT AND EQUIPMENT

11.1 Operating assets

	2010											
	Cost				Depreciation				Written down value as at 30 June 2010	Rate %		
	As at 01 July 2009	Additions (Disposals)	Revaluation Adjustment	Surplus	As at 30 June 2010	As at 01 July 2009	For the year	(Disposals)			Revaluation adjustment	As at 30 June 2010
(Rupees in '000)												
<i>Owned</i>												
Freehold land	106,470	-	-	7,130	113,600	-	-	-	-	-	113,600	-
Building on freehold land	11,948	-	(4,072)	7,638	15,514	2,986	1,086	-	(4,072)	-	15,514	5-10
Plant and machinery	21,596	20	(8,045)	9,149	22,720	5,885	2,160	-	(8,045)	-	22,720	10
Factory equipment	3,148	108			3,256	3,000	29	-	-	3,029	227	10
Furniture	828	-			828	769	46	-	-	815	13	10
Fittings	2,231	-			2,231	2,231	-	-	-	2,231	-	10
Office / residential equipment	12,891	-			12,891	12,498	223	-	-	12,721	170	10 & 33.33
Vehicles	6,171	31	(850)		5,352	5,616	423	-		5,208	144	20
Intangible assets	776	-			776	776	-	-	-	776	-	-
		159										
	<b>166,059</b>	<b>(850)</b>	<b>(12,117)</b>	<b>23,917</b>	<b>177,168</b>	<b>33,761</b>	<b>3,967</b>	<b>(831)</b>	<b>(12,117)</b>	<b>24,780</b>	<b>152,388</b>	
2009												
	As at 01 July 2008	Transfer	Additions (Disposals)	As at 30 June 2009	As at 01 July 2008	For the year	Transfer	(Disposals)	As at 30 June 2009	Written down value as at 30 June 2009	Rate %	
(Rupees in '000)												
<i>Owned</i>												
Freehold land	106,470	-	-	106,470	-	-	-	-	-	106,470	-	
Building on freehold land	11,948	-	-	11,948	1,900	1,086	-	-	2,986	8,962	5-10	
Plant and machinery	21,596	-	-	21,596	3,725	2,160	-	-	5,885	15,711	10	
Factory equipment	3,148	-	-	3,148	2,924	76	-	-	3,000	148	10	
Furniture	828	-	-	828	723	46	-	-	769	59	10	
Fittings	2,231	-	-	2,231	2,231	-	-	-	2,231	-	10	
Office / residential 321 equipment	12,593	-	321 (23)	12,891	12,228	292	-	(22)	12,498	393	10 & 33.33	
Vehicles	7,595	969	(2,393)	6,171	6,855	594	468	(2,301)	5,616	555	20	
Intangible assets	776	-	-	776	776	-	-	-	776	-	-	
<i>Leased</i>												
Vehicles	969	(969)	-	-	468	-	(468)	-	-	-	20	
			321									
	<b>168,154</b>	<b>-</b>	<b>(2,416)</b>	<b>166,059</b>	<b>31,830</b>	<b>4,254</b>	<b>-</b>	<b>(2,323)</b>	<b>33,761</b>	<b>132,298</b>		

11.2 Freehold land, building and plant and machinery are carried at revalued amounts. Had there been no revaluation, related figures of revalued assets would have been as follows:

	Cost	Accumulated depreciation	Written down value
	(Rupees in '000)		
Freehold land	1,826	-	1,826
Building on freehold land	9,427	9,427	-
Plant and machinery	51,893	48,183	3,710
Plant and machinery	<b>63,146</b>	<b>57,610</b>	<b>5,536</b>
2009	<b>63,249</b>	<b>57,679</b>	<b>5,570</b>



**11.3** The depreciation charge for the year has been allocated as follows:

	<b>2010</b>	2009
	<b>(Rupees in '000)</b>	
Cost of goods manufactured	<b>3,700</b>	3,217
Administration expenses	<b>267</b>	833
Selling and distribution expenses	<b>-</b>	204
	<b><u>3,967</u></b>	<u>4,254</u>

**11.4** Details of property, plant and equipment disposed off during the year are as follows:

Description	Cost	Accumulated depreciation	Carrying value	Sale proceeds	Gain	Mode of disposal	Purchaser
	----- (Rupees in '000) -----						
<i>Motor vehicles</i>							
Book value less than Rs.50,000 each	850	<b>(831)</b>	19	329	310	Negotiation	Employee & individual
<b>2010</b>	<u>850</u>	<u>(831)</u>	<u>19</u>	<u>329</u>	<u>310</u>		
2009	<u>2,416</u>	<u>(2,323)</u>	<u>93</u>	<u>1,065</u>	<u>972</u>		

**11.5** Details of charges created on certain items of property, plant and equipment are given in note 9.1 to these unconsolidated financial statements.

**12. INVESTMENT IN A SUBSIDIARY**

Cost of investment	<b>50,000</b>	50,000
Less: Impairment	<b>(16,114)</b>	-
	<b><u>33,886</u></b>	<u>50,000</u>

Wazir Ali Ventures (Private) Limited is a wholly owned Subsidiary Company, incorporated in Pakistan on 9 May 2005. Mr. Inam Bari (Director Human Resource of the Holding Company) is the Chief Executive Officer of the Subsidiary Company.

**13. LONG TERM LOANS TO EMPLOYEES - secured and considered good**

Loans and advances due from employees	<b>956</b>	715
Less: doubtful loans and advances	<b>(19)</b>	(71)
	<b><u>937</u></b>	<u>644</u>
	<i>13.1</i>	
Receivable within one year	<b>(357)</b>	(274)
	<b><u>580</u></b>	<u>370</u>



**13.1** These represent mark-up free motorcycle, bicycle and laptop loans to employees under a Collective Bargaining Agreement and personal loans given to employees which are secured against the retirement benefits of respective employees. These are recoverable within 50 monthly installments.

**14. STORES AND SPARES**

	<b>2010</b>	2009
	<b>(Rupees in '000)</b>	
Stores and spares	<b>9,319</b>	11,289
Provision against slow moving stores and spares	<b>(4,377)</b>	(4,377)
	<u><b>4,942</b></u>	<u>6,912</u>

**15. STOCK-IN-TRADE**

Raw materials	<b>1,537</b>	4,079
Packing materials	<b>18,266</b>	15,577
Write down of packing material to net realisable value	<b>(2,273)</b>	-
	<b>15,993</b>	15,577
Work-in-process	<b>30,960</b>	6,670
	<u><b>48,490</b></u>	<u>26,326</u>
Finished goods - Ghee and cooking oil	<b>90,784</b>	104,625
Write down of finished goods to net realisable value	<b>(765)</b>	(7,117)
	<b>90,019</b>	97,508
Acid oil (by-product)	<b>6,133</b>	7,629
	<u><b>144,642</b></u>	<u>131,463</u>

**15.1** This includes stock of oil of Rs. Nil (net realisable value of Rs. Nil) held by Holding Company as at 30 June 2010 (2009: Rs. 21.331 million having net realisable value of Rs. 18.084 million).

**15.2 Movement in provision for write down of finished goods to net realisable value**

Balance as at 1 July	<b>7,117</b>	-
Provision made during the year	<b>765</b>	7,117
Reversal made during the year	<b>(7,117)</b>	-
Balance as at 30 June	<u><b>765</b></u>	<u>7,117</u>

**16. TRADE DEBTS - secured and considered good**

Considered good	<b>83,754</b>	11,167
Considered doubtful	<b>27,968</b>	28,642
	<b>111,722</b>	39,809
Provision for doubtful debts	<b>(27,968)</b>	(28,642)
	<u><b>83,754</b></u>	<u>11,167</u>



**16.1 Movement in provision for doubtful debts**

	<b>2010</b>	2009
	<b>(Rupees in '000)</b>	
Balance as at 1 July	<b>28,642</b>	22,737
Provision made during the year	<b>2,000</b>	5,905
Written off during the year	<b>(2,674)</b>	-
Balance as at 30 June	<b><u>27,968</u></b>	<u>28,642</u>

**17. LOANS AND ADVANCES - considered good 2010**

Current maturity of long term loans and advances to employees - secured and considered good	<i>13</i>	<b>357</b>	274
Short term advances to staff - secured		<b>291</b>	323
Provision there against		<b>(201)</b>	(201)
	<i>17.1</i>	<b>90</b>	122
Advance payments to contractors and suppliers - unsecured		<b>500</b>	500
Provision there against		<b>(500)</b>	(500)
		<b>-</b>	-
		<b><u>447</u></b>	<u>396</u>

**17.1** These are mark-up free advances against salary and are secured in the same manner as given in note 13.1 to these unconsolidated financial statements.

**18. DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES**

Deposits and prepayments	<b>1,238</b>	379
Provision there against	<b>(379)</b>	(299)
	<b>859</b>	80
Margin against bank guarantees	<b>6,072</b>	6,072
Accrued profit on foreign currency fixed deposit	<b>359</b>	95
Accrued markup on due from Subsidiary Company	<b>1,025</b>	1,025



		2010 (Rupees in '000)	2009
Other receivables - unsecured - considered good:			
Due from ZIL Limited	18.1	1,152	1,215
Due from the Subsidiary Company	18.2	9,924	9,924
Due from the Holding company		-	2,788
Others		996	236
		<b>12,072</b>	14,163
Provision against other receivables		<b>(997)</b>	(236)
		<b>19,390</b>	<b>21,199</b>
<b>18.1</b> This represents balance receivable from ZIL Limited on account of common expenses shared with them. No mark-up / interest is charged on the outstanding balances.			
<b>18.2</b> This balance is receivable from Wazir Ali Ventures (Private) Limited (subsidiary) on account of common expenses shared with it (recoveries) and advances made by the Company on behalf of its subsidiary.			
<b>19. TAXATION - net</b>			
Advance tax		45,595	38,682
Provision for tax		<b>(28,770)</b>	(19,510)
		<b>16,825</b>	<b>19,172</b>
<b>20. CASH AND BANK BALANCES</b>			
Cash in hand		218	304
With banks - current accounts		31,997	48,761
- saving account	20.1	39,533	-
Deposit with bank - foreign currency FDR	20.1	17,601	16,767
		<b>89,349</b>	<b>65,832</b>
<b>20.1</b> The saving and foreign currency deposit account carry mark-up at the rates ranging from 1.50% to 2% (2009: 2.25%) per annum. The deposit is furnished to the Supreme Court of Pakistan. Refer note 10.1.2.			
<b>21. REVENUE - net</b>			
Own manufacturing		1,850,842	814,119
Toll manufacturing		1,724	84,263
Leakages and damages		<b>(4,219)</b>	(608)
		<b>1,848,347</b>	<b>897,774</b>



		2010	2009
		(Rupees in '000)	
<b>22.</b>	<b>COST OF GOODS SOLD / SERVICES RENDERED</b>		
	Finished goods as on 1 July	112,254	92,215
	Cost of goods manufactured / services rendered	22.1 1,703,128	861,288
	Available for sale	1,815,382	953,503
	Finished goods as on 30 June	(96,917)	(112,254)
		<u>1,718,465</u>	<u>841,249</u>
<b>22.1</b>	<b>Cost of goods manufactured / services rendered</b>		
	Work in process as on 1 July	6,670	53,507
	Raw materials consumed	22.2 1,523,160	658,978
	Packing materials consumed	22.3 114,626	58,623
	Stores and spares consumed	13,821	14,413
	Salaries, wages and other benefits	35,099	40,669
	Travelling and conveyance and others	314	-
	Fuel and power	39,392	35,647
	Repair and maintenance	2,345	1,581
	Rent, rates and taxes	335	1
	PSI Marking fee	1,573	-
	Insurance	461	1,322
	Depreciation	11.3 3,700	3,217
		<u>1,741,496</u>	<u>867,958</u>
	Reimbursable processing loss and manufacturing expenses under toll manufacturing agreement with the Holding Company	(7,408)	-
	Work in process as on 30 June	(30,960)	(6,670)
		<u>1,703,128</u>	<u>861,288</u>
<b>22.2</b>	<b>Raw materials consumed</b>		
	Balance as on 1 July	4,079	17,021
	Purchases	1,520,618	646,036
		<u>1,524,697</u>	<u>663,057</u>
	Balance as on 30 June	(1,537)	(4,079)
		<u>1,523,160</u>	<u>658,978</u>



		2010	2009
		(Rupees in '000)	
<b>22.3</b>	<b>Packing materials consumed</b>		
	Balance as on 1 July	15,577	13,552
	Purchases	117,315	60,648
		<u>132,892</u>	<u>74,200</u>
	Balance as on 30 June	(18,266)	(15,577)
		<u>114,626</u>	<u>58,623</u>
<b>23.</b>	<b>ADMINISTRATIVE EXPENSES</b>		
	Salaries, wages and other benefits	9,427	9,360
	Electricity and gas charges 23.1	79	1,659
	Repair and maintenance	242	656
	Travelling and conveyance	217	450
	Legal and professional charges	2,110	4,144
	Depreciation 11.3	267	833
	Rent, rates and taxes	45	296
	Postage, telegrams and telephone	206	396
	Printing and stationery	823	744
	Insurance	570	708
	Subscription	281	206
	Entertainment	-	37
	Auditors' remuneration 23.2	505	460
	Advertisement	20	40
	Meeting and conferences	-	14
	Other expenses	-	26
	Fee under service level agreement with the Holding Company (note 1.2)	6,000	6,000
		<u>20,792</u>	<u>26,029</u>

**23.1** Common expenses of Rs. 2.03 million (2009: Rs. 1.9 million) relating to ZIL Limited has been adjusted in respective expense amount.





**23.2 Auditors' remuneration**

	<b>2010</b>	2009
	<b>(Rupees in '000)</b>	
Statutory audit fee	<b>325</b>	225
Half yearly review	<b>75</b>	75
Certification for code of corporate governance	<b>40</b>	35
Other certifications	<b>15</b>	85
Out of pocket expenses	<b>50</b>	40
	<b>505</b>	460

**24. SELLING AND DISTRIBUTION EXPENSES**

Salaries and other benefits	-	364
Sales promotion	<b>38,200</b>	10,763
Advertisement	<b>1,337</b>	24,144
Freight	<b>32,399</b>	12,710
Rebate	-	3,634
Depreciation <span style="float: right;">11.3</span>	-	204
Insurance	<b>470</b>	829
Research and development	-	8
	<b>72,406</b>	52,656
Expenses under the agreement with the Holding Company (note 1.2)	<b>33,780</b>	15,973
	<b>106,186</b>	68,629

**25. OTHER OPERATING EXPENSES**

Provision for doubtful debts <span style="float: right;">16.1</span>	<b>2,000</b>	5,905
(Reversal of) / write down of finished goods to net realisable value	<b>(6,352)</b>	7,117
Exchange loss on revaluation of foreign currency fixed deposit	-	1,061
Security deposits written off	-	87
Provision against deposits, prepayments and other receivables	<b>841</b>	535
Provision against advances to suppliers	-	500
Write down of packing material to net realisable value <span style="float: right;">15</span>	<b>2,273</b>	124
Provision against investment in a Subsidiary Company <span style="float: right;">12</span>	<b>16,114</b>	-
	<b>14,876</b>	15,329

**26. OTHER OPERATING INCOME****Income from financial assets**

Profit on foreign currency fixed deposit

1,099

95

Profit on local currency deposit

734

-

Mark-up on balance of Subsidiary Company

-

1,025

**Income from non-financial assets**

Gain on sale of property, plant and equipment 11.4

310

972

Scrap sales

1,797

1,179

Provision against advances to employees written back

-

21

Liabilities written back

55

1,869

Gain on settlement of oil borrowed from Holding Company

-

35,948

Reversal of provision against loans to employees

52

-

Others

93

-

2,307

39,989

4,140

41,109

**27. FINANCE COSTS**

Mark-up on:

- Short term borrowings

10,177

13,577

- Long term finance

-

926

- Subordinated loan from the Holding Company

46,515

24,419

- Finance against trust receipts

191

4,572

Bank charges

2,213

1,173

Finance cost on liabilities against asset subject to finance lease

-

1

Amortization of long term security deposits

238

-

59,334

44,668

**28. TAXATION**

Current

9,260

-

Deferred

(1,117)

(1,117)

8,143

(1,117)

**28.1 Reconciliation of accounting profit and tax expense**

	<b>2010</b>	2009
	<b>(Rupees in '000)</b>	
Loss before taxation	<u>(67,166)</u>	<u>(57,021)</u>
Tax at the enacted tax rate of 35% (2009: 35%)	<b>(23,508)</b>	(19,957)
Tax effect of taxable loss not recognised	<b>18,728</b>	18,840
Minimum turnover tax	<b>9,260</b>	-
Tax effect on revaluation of fixed assets	<b>4,758</b>	-
Other	<b>(1,095)</b>	-
	<u><b>8,143</b></u>	<u>(1,117)</u>

As the Company has incurred net tax losses during the year, therefore minimum tax has been levied on the turnover of the Company. The net deferred tax assets of Rs. 107.956 million (2009:Rs. 84.448 million) arising on unused tax losses and temporary differences have not been accounted for due to uncertainty of the future profitability of the Company.

Income tax returns for the years 2007 to 2009 have been filed by the Company and is deemed to be assessment order under section 120 of the Income Tax Ordinance, 2001, unless selected for tax audit purpose.

**29. LOSS PER SHARE - BASIC AND DILUTED**

Loss for the year	<u>(75,309)</u>	<u>(55,904)</u>
	<b>(Numbers)</b>	
Weighted average number of ordinary shares	<u>7,985,959</u>	<u>7,985,959</u>
	<b>(Rupees)</b>	
Loss per share	<u>(9.43)</u>	<u>(7.00)</u>

**30. CASH AND CASH EQUIVALENTS**

	<b>(Rupees in '000)</b>	
Cash and bank balances	<b>89,349</b>	65,832
Short term borrowings	<b>(69,942)</b>	(101,382)
	<u><b>19,407</b></u>	<u>(35,550)</u>



**31. STAFF RETIREMENT BENEFITS**

*Gratuity Fund*

Principal actuarial assumptions used in the actuarial valuation of the scheme carried out as at 30 June 2010 are as follows:

- Discount rate at 14 % per annum (2009: 13% per annum).
- Expected rate of return on plan assets at 14% per annum (2009: 13% per annum).
- Expected rate of increase in salary level at 14% per annum for management employees (2009: 13% per annum) and at 13% for non-management employees (2009: 12% per annum).

The amount recognised in unconsolidated balance sheet is as follows:

	<b>2010</b>	2009
	<b>(Rupees in '000)</b>	
Present value of defined benefit obligation	<b>22,518</b>	20,657
Fair value of plan assets	<b>20,997</b>	17,017
Liability as at	<b>1,521</b>	3,640
<b>Changes in present value of defined benefit obligation</b>		
Obligation as at 1 July	<b>20,657</b>	18,373
Current service cost	<b>833</b>	713
Interest cost	<b>2,735</b>	2,205
Actuarial (gain) / loss	<b>(809)</b>	1,025
Benefits paid	<b>(898)</b>	(1,659)
Obligation as at 30 June	<b>22,518</b>	20,657
<b>Changes in fair value of plan assets</b>		
Fair value as at 1 July	<b>17,017</b>	18,723
Expected return on plan assets	<b>2,044</b>	2,247
Contributions	<b>1,000</b>	-
Actuarial gain / (loss)	<b>1,834</b>	(2,294)
Benefits paid	<b>(898)</b>	(1,659)
Fair value as at 30 June	<b>20,997</b>	17,017
<b>Recognised liability</b>		
Balance as at 1 July	<b>3,640</b>	(350)
(Income) / expense recognized	<b>(1,119)</b>	3,990
Contributions	<b>(1,000)</b>	-
Company's liability as at 30 June	<b>1,521</b>	3,640

**The amount recognised in the unconsolidated profit and loss account is as follows:**

	2010	2009
	(Rupees in '000)	
Current service cost	833	713
Interest cost	2,735	2,205
Expected return on plan assets	(2,044)	(2,247)
Actuarial (gains) / losses	(2,643)	3,319
Net (income) / expense for the year	<u>(1,119)</u>	<u>3,990</u>

**Actual return on plan assets is as follows:**

Expected return on plan assets	2,044	2,247
Actuarial gain / (loss) on plan assets	1,834	(1,025)
Actual return on plan assets	<u>3,878</u>	<u>1,222</u>

**Composition / fair value of plan assets used by the fund****(Percent)**

Equity instruments	96.55	93.76
Others	3.45	6.24

**Historical information**

	2010	2009	2008	2007	2006
	----- (Rupees in '000) -----				

Present value of defined benefit obligation	22,518	20,657	18,373	17,140	19,682
Fair value of planned assets	(20,997)	(17,017)	(18,723)	(19,125)	(42,992)
(Asset) / liability in balance sheet	<u>1,521</u>	<u>3,640</u>	<u>(350)</u>	<u>(1,985)</u>	<u>(23,310)</u>
Experience adjustment arising on plan liabilities (gains) / losses	<u>(809)</u>	<u>1,025</u>	<u>784</u>	<u>(656)</u>	<u>408</u>
Experience adjustment arising on plan assets gains / (losses)	<u>1,834</u>	<u>(2,294)</u>	<u>(306)</u>	<u>(104)</u>	<u>(147)</u>

**32. RELATED PARTY TRANSACTIONS**

Related parties comprise of group companies; directors and their close family members; staff retirement funds; key management personnel and major shareholders of the Company. Holding company, Subsidiary Company and associated companies with whom such transactions have taken place includes Dalda Foods (Private) Limited (Holding Company), Wazir Ali Ventures (Private) Limited (Subsidiary Company), Mapak Edible Oils (Private) Limited, Shakoo (Private) Limited and IGI Insurance Limited. These associated companies are associated companies either based on holding in equity or they are either under the same management and / or with common directors.



All transactions with related entered on commercial basis / agreement. However, contributions to and accruals in respect of staff retirement and other benefit plans are made in accordance with the actuarial valuation / terms of the contribution plan and remuneration to key management personnel are determined in accordance with the terms of employment (Note 33). The aggregate value of transactions and outstanding balances as at 30 June 2010 with related parties other than those which have been disclosed else where are as follows:

	2010				
	Balance as at 1 July 2009 receivable / (payable)	(Purchases) / sales / service income	Common expenses allocated receivable / (payable)	Payment made by received	Balance as at 30 June 2010 receivable / (payable)
----- (Rupees in '000) -----					
<b>Holding Company</b>	2,788	(31,522) 1,724	3,121 (635)	17,828	- (6,696)
<b>Subsidiary Company</b>					
Wazir Ali Ventures (Private) Limite d	9,923	-	-	-	9,923
<b>Associated Companies</b>					
Mapak Edible Oils (Private) Limited	(6,388)	(765,555)	-	661,753	(110,190)
Shakoo (Private) Limited	-	(153,035)	-	145,679	(7,356)
IGI Insurance Limited - insurance Premium	(417)	(908)	-	908	(417)

	2009				
	Balance as at 1 July 2008 receivable / (payable)	(Purchases) / sales / service income	Common expenses allocated receivable / (payable)	Payment made by received	Balance as at 30 June 2009 receivable / (payable)
----- (Rupees in '000) -----					
<b>Holding Company</b>	(26,498)	45,757 84,263	11,664 (24,570)	-	(87,828) 2,788
<b>Subsidiary Company</b>					
Wazir Ali Ventures (Private) Limite d	4,692	-	-	*5,231	- 9,923
<b>Associated Companies</b>					
Mapak Edible Oils (Private) Limited	(80,774)	(539,167)	-	613,553	(6,388)
Shakoo (Private) Limited	(17,633)	(36,866)	-	54,499	-
IGI Insurance Limited - insurance Premium	(591)	(1,150)	-	1,324	(417)
Treet Corporation Limited	271	129	34 (162)	150	(373) 49
Packages Limited	(128)	(4,642)	-	4,195	(575)

\* This represents payment of interest made on behalf of the Subsidiary Company to the bank.

Others	Transaction value		Balance receivable / (payable)	
	2010	2009	2010	2009
Contribution to staff retirement funds - Employee Gratuity Fund	1,000	-	-	-

**33. EXECUTIVES' REMUNERATION**

The aggregate amount charged in the unconsolidated financial statements for the year for remuneration and benefits to the chief executive and other executives of the Company are as follows:

	2010		2009	
	Chief Executive	Other Executive	Chief Executives	Other Executives
	----- (Rupees in '000) -----			
Remuneration	1,200	2,389	1,200	1,734
Rent and utilities	-	1,314	-	954
Medical expenses	-	240	-	188
Other perquisites	-	1,618	-	1,142
	<u>1,200</u>	<u>5,561</u>	<u>1,200</u>	<u>4,018</u>
Number of persons	<u>1</u>	<u>4</u>	<u>1</u>	<u>3</u>

The Factory Manager was also provided with free use of the Company maintained vehicle.

**34. FINANCIAL INSTRUMENTS**

The objective of the Company's overall financial risk management is to minimize earnings volatility and provide maximum return to shareholders. The Board of Directors of the Company has over all responsibility for the establishment and oversight of the Company's risk management framework and policies.

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

**Risk Management Framework**

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and to monitor risks and adherence to limits. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Company's risk management controls and procedures and reviews their adequacy. The Company's Audit Committee is assisted in its role by Internal Audit function, for which a professional firm of Chartered Accountants has been contacted by the Company. Internal Audit undertakes regular reviews of the risk management controls and procedures, the results of which are reported to the Audit Committee.



### 34.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Concentration of credit arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by the changes in economics, political or other conditions. Concentration of credit risk indicate the relative sensitivity of the Company's performance for developments affecting a particular industry.

#### 34.1.1 Exposure to credit risk

Credit risk arises when changes in economic or industry factors similarly affect the Company's counter parties whose aggregate credit exposure is significant in relation to the Company's total credit exposure. The Company's credit risk principally arising from loans to employees, trade debts, loans and advances, deposits and other receivables and bank balances.

To reduce the exposure toward the credit risk, consumer category wise credit limits and terms have been established, which are continuously monitored by the Company. Loans and advances given to employees are secured against retirement benefits of the employees as disclosed in note 13.1 to these unconsolidated financial statements. Bank balances are maintained with sound credit rating banks. Deposits and other receivables include margin against guarantees held with banks and balances with related parties. The Company attempts to control credit risk in respect of other receivables by monitoring credit exposures of counter parties.

The maximum credit exposure as at the reporting dates consists of following financial assets:

	2010	2009
	(Rupees in '000)	
Long term loans to employees	580	370
Trade debts	83,754	11,167
Loans and advances	447	396
Deposits and other receivables	18,532	19,999
Bank balances	89,131	65,528
	<u>192,444</u>	<u>97,460</u>

#### 34.1.2 Credit Quality

The Company monitors the credit quality of its financial assets with reference to historical performance of such assets and where available external credit ratings. The carrying values of trade debts which are neither past due nor impaired are given in the note 34.1.3 below:





The credit quality of the Company's major banks is assessed with reference to external credit ratings which are as follows:

Bank	Rating Agency	Rating	
		Short term	Long term
National Bank of Pakistan Limited	JCR-VIS	A2	BBB+
United Bank Limited	JCR-VIS	A-1+	AA+
Habib Bank Limited	JCR-VIS	A-1+	AA+
The Royal Bank of Scotland Limited	PACRA	A1+	AA
MCB Bank Limited	PACRA	A1+	AA+

### 34.1.3 Past due and impaired financial assets

#### *Trade Debts*

Trade debtors majorly comprise of wholesalers / distributors, except for Utility Stores Corporation and Canteen Stores Department, of edible oils spread through out the country. The Company has not made export sales during the year ended 30 June 2010. The aging of trade debtors as at reporting date was:

	2010		2009	
	Gross	Impairment	Gross	Impairment
	----- (Rupees in '000) -----			
<i>Past due but not impaired</i>				
Past due 1-90 days	80,348	-	1,316	-
Past due 91 days -1 year	99	-	2,587	-
	<u>80,447</u>	<u>-</u>	<u>3,903</u>	<u>-</u>
<i>Past due and impaired</i>				
More than one year	31,275	27,968	35,906	28,642
Total	<u>111,722</u>	<u>27,968</u>	<u>39,809</u>	<u>28,642</u>

Utility Stores Corporation (USC) and Canteen Stores Department (CSD) were the major customers of the Company during the year. The Company creates a provision for doubtful trade debts based on past experience, consideration of financial position and past track record of recoveries.

#### *Other financial assets*

The Company creates provision based on past experience, consideration of financial position and past record of recoveries.



### 34.2 Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk arises because of the possibility that the Company could be required to pay its liabilities earlier than expected or difficulty in raising funds to meet commitments associated with financial liabilities as they fall due.

#### Exposure to liquidity risk

The Company is exposed to liquidity risk in respect of its financial liabilities. The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date.

	2010					
	Carrying amount	Contractual cashflows	Six months or less	Six to twelve months	one to five years	More than five years
----- (Rupees in '000) -----						
<b>Non-derivative financial liabilities</b>						
Subordinated loans from the Holding Company	350,000	(635,078)	-	(123,935)	(339,858)	(171,285)
Short term borrowings	69,942	(72,437)	(2,495)	(69,942)	-	-
Trade and other payables	169,516	(169,516)	(169,516)	-	-	-
	<b>589,458</b>	<b>(877,031)</b>	<b>(172,011)</b>	<b>(193,877)</b>	<b>(339,858)</b>	<b>(171,285)</b>
	2009					
	Carrying amount	Contractual cashflows	Six months or less	Six to twelve months	one to five years	More than five years
----- (Rupees in '000) -----						
<b>Non-derivative financial liabilities</b>						
Subordinated loans from the Holding Company	350,000	(574,788)	-	(64,270)	(430,242)	(80,276)
Short term borrowings	101,382	(104,869)	(3,536)	(101,333)	-	-
Trade and other payables	18,284	(18,284)	(18,284)	-	-	-
	<b>469,666</b>	<b>(697,941)</b>	<b>(21,820)</b>	<b>(165,603)</b>	<b>(430,242)</b>	<b>(80,276)</b>



The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The Company meets these requirements by having credit line available as at 30 June 2010 as specified in note 9 to these unconsolidated financial statements and financial assistance available from the Holding Company as and when the need arises.

### 34.2.1

The contractual cash flows relating to the above financial liabilities have been determined on the basis of mark-up rates effective as at 30 June 2010 as disclosed in note 6 and 9 to these unconsolidated financial statements.

### 34.3 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposure within acceptable parameters, while optimising the return. The Company does not hold equity instrument other than shares in Subsidiary Company, therefore, it is not subject to the other price risk. However, it is exposed to interest rate risk and currency risk.

#### 34.3.1 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

#### Exposure to interest rate risk

Majority of the interest rate risk exposure arises from fixed deposit receipts with bank, amount due from Subsidiary Company, subordinated loans the from the Holding Company and short term borrowings from banks. As at the reporting date, following is the interest rate profile of the Company's interest bearing financial instruments:

	2010	2009
	(Rupees in '000)	
<b>Fixed rate instruments</b>		
<b>Financial assets</b>		
Fixed deposit receipt with bank	17,601	16,767
Due from Subsidiary Company	9,924	9,924
<b>Financial liabilities</b> -short term borrowings from a commercial bank	-	(14,924)
<b>Variable rate instruments</b>		
<b>Financial assets</b>		
Bank balance - saving account	39,533	-
<b>Financial liabilities</b>		
Subordinated loans from the Holding Company	(350,000)	(350,000)
Short term borrowings - Running finance against mark-up arrangement	(69,942)	(84,865)



***Fair value sensitivity analysis for fixed rate instruments***

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not affect unconsolidated profit and loss account and the equity of the Company.

***Cash flow sensitivity analysis for variable rate instruments***

A change of 100 basis points in interest rates at the reporting date would have net increased / decreased the loss of the Company as at 30 June 2010 by Rs. 1.093 million (2009: Rs. 2.473 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2009.

**34.3.2 Currency Risk**

Foreign currency risk is the risk that the value of a financial asset or liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions entered into foreign currencies.

**Exposure to currency risk**

The Company is exposed to currency risk only on foreign currency fixed deposit receipt with bank and accrued profit thereon that is denominated in a currency other than the respective functional currency of the Company.

	2010		2009	
	Rupees In '000	US Dollars	Rupees In '000	US Dollars
<b>Financial assets</b>				
Deposit with bank	17,601	206	16,767	206
Accrued profit on foreign currency fixed deposit	359	4	95	1
<b>Gross and net balance sheet exposure</b>	<b>17,960</b>	<b>210</b>	<b>16,862</b>	<b>207</b>

The following significant exchange rates applied during the year:

	Average rates		Balance sheet date rate	
	2010	2009	2010	2009
US Dollars	<b>84.15</b>	80.00	<b>85.40 / 85.60</b>	81.35 / 81.90



**SENSITIVITY ANALYSIS**

A ten percent strengthening / (weakening) of the Rupee against US Dollar at 30 June 2010 would have increased / (decreased) fixed deposits receipts and accrued profit thereon by Rs. 1.799 million(2009: Rs. 0.169 million). Accordingly, the equity and loss of the Company would also have increased / (decreased) by the same amount. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2009.

**34.4 Fair value of financial assets and liabilities**

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm’s length transaction. The carrying values of the financial assets and financial liabilities approximate their fair values.

The Company categorises its investment in a subsidiary in level 3 i.e; inputs for the asset or liability that are not based on observable market data (unobservable inputs).

**35. CAPITAL RISK MANAGEMENT**

The objective of the Company when managing capital i.e., its shareholders' equity and surplus on revaluation on property, plant and equipment, is to safeguard its ability to continue as a going concern so that it can continue to provide return to the shareholders and benefits for others take holders and to maintain a strong capital base to support the sustained development of its business.

The Company is not externally exposed to regulatory capital requirements.

**36. PLANT CAPACITY, PRODUCTION AND SALES**

	<b>2010</b>	2009
	<b>(M. Tonnes)</b>	
<b>Vanaspati - Ghee and Cooking Oil</b>		
Assessed capacity	<u><b>30,000</b></u>	<u>30,000</u>
<b>Capacity utilized:</b>		
Production	<b>16,067</b>	7,577
Toll Manufacturing	<b>1,317</b>	13,815
Total Capacity utilized	<u><b>17,384</b></u>	<u>21,392</u>
Sales	<u><b>15,712</b></u>	<u>7,430</u>

Under-utilisation of capacity is attributable to lack of orders / demand for the Company's products

**37. ACCOUNTING ESTIMATES AND JUDGEMENTS**

**Income taxes**

In making the estimates for income taxes currently payable by the Company, the management looks at the current income tax laws and the decisions of appellate authorities on certain issues in the past.



### **Property, plant and equipment**

The Company reviews the rate of depreciation, useful life, residual value and value of assets for possible impairment on an annual basis. The valuation of freehold land, building and plant and machinery is carried out after every three years. Any change in the estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding affect on the depreciation charge, deferred tax liability and impairment.

### **Stock in trade and stores and spares**

The Company reviews the net realizable value of stock in trade and stores and spares to assess any diminution in the respective carrying values. Any change in the estimates in future years might affect the carrying amounts of stock in trade and stores and spares with a corresponding affect on the amortization charge and impairment. Net realizable value is determined with respect to estimated selling price less estimated expenditures to make the sales.

### **Trade debts and other receivables**

Impairment loss against doubtful trade and other debts is made on a judgmental basis, which provision may differ in the future years based on the actual experience. The difference in provision if any, is recognised in the future period.

### **Staff retirement benefits**

Certain actuarial assumptions have been adopted as disclosed in these unconsolidated financial statements for valuation of present value of define benefit obligations and fair value of plan assets. Any changes in these assumptions in future years would have an impact on next and subsequent years financial statements.

### **Impairment of investment in a subsidiary**

The Company reviews and determines that investment in subsidiary is impaired when there is objective evidence for such impairment.

## **38. INFORMATION ABOUT BUSINESS SEGMENTS**

### **38.1** The Company's reportable segments are as follows:

Own manufacturing - It comprises manufacturing of vanaspati ghee and cooking oil for sale to its customers.

Toll manufacturing - It comprises manufacturing of vanaspati ghee and cooking oil for its Holding Company.

Information regarding the Company's reportable segments is presented below.



38.2 Segment revenue and results

Following is an analysis of the Company's revenue and results by reportable segment:

	2010				2009			
	Own Manufacturing	Toll Manufacturing	Unallocated	Total	Own Manufacturing	Toll Manufacturing	Unallocated	Total
	(Rupees in '000)							
Revenue - net	1,846,623	1,724	-	1,848,347	813,511	84,263	-	897,774
Cost of goods sold / services								
Opening balance of finished goods	112,254	-	-	112,254	92,215	-	-	92,215
Cost of goods manufactured / services rendered	1,701,985	8,551	-	1,710,536	779,033	82,255	-	861,288
Less: reimbursable manufacturing expense and processing loss	-	(7,408)	-	(7,408)	-	-	-	-
Available for sale	1,814,239	1,143	-	1,815,382	871,248	82,255	-	953,503
Closing balance of finished goods	(96,917)	-	-	(96,917)	(112,254)	-	-	(112,254)
	1,717,322	1,143	-	1,718,465	758,994	82,255	-	841,249
Gross profit	129,301	581	-	129,882	54,517	2,008	-	56,525
Administration expenses	-	-	(20,792)	(20,792)	(6,040)	-	(19,989)	(26,029)
Selling and distribution expenses	(106,186)	-	-	(106,186)	(68,629)	-	-	(68,629)
Other operating expenses	1,238	-	(16,114)	(14,876)	(15,329)	-	-	(15,329)
	(104,948)	-	(36,906)	(141,854)	(89,998)	-	(19,989)	(109,987)
Other operating income	2,200	-	1,940	4,140	41,109	-	-	41,109
Operating loss	26,553	581	(34,966)	(7,832)	5,628	2,008	(19,989)	(12,353)
Finance costs	-	-	(59,334)	(59,334)	-	-	(44,668)	(44,668)
Loss before taxation	26,553	581	(94,300)	(67,166)	5,628	2,008	(64,657)	(57,021)
Taxation	(9,233)	-	1,090	(8,143)	-	-	1,117	1,117
Loss after taxation for the year	17,320	581	(93,210)	(75,309)	5,628	2,008	(63,540)	(55,904)

38.2.1 Cost of goods manufactured / services rendered:

Opening stock of work in process	6,670	-	-	6,670	53,507	-	-	53,507
Raw materials consumed	1,521,375	1,785	-	1,523,160 *	639,272	19,706	-	658,978
Packing materials consumed	114,626	-	-	114,626	58,623	-	-	58,623
Stores and spares consumed	12,774	1,047	-	13,821	5,105	9,308	-	14,413
Salaries, wages and other benefits	32,881	2,218	-	35,099	14,404	26,265	-	40,669
Travelling and conveyance and others	290	24	-	314	-	-	-	-
Fuel and power	36,408	2,984	-	39,392	12,625	23,022	-	35,647
Repair and maintenance	2,167	178	-	2,345	560	1,021	-	1,581
Rent, rates and taxes	335	-	-	335	-	1	-	1
Insurance	426	35	-	461	468	854	-	1,322
Depreciation	3,420	280	-	3,700	1,139	2,078	-	3,217
PSI Marking fee	1,573	-	-	1,573	-	-	-	-
	1,732,945	8,551	-	1,741,496	785,703	82,255	-	867,958
Closing stock of work in process	(30,960)	-	-	(30,960)	(6,670)	-	-	(6,670)
	1,701,985	8,551	-	1,710,536	779,033	82,255	-	861,288

38.2.2 Revenue reported above represents revenue generated from external customers. There were no inter-segment sales during the year (2009: Nil).

38.2.3 The accounting policies of the reportable segments are the same as the Company's accounting policies described in note 3 to these unconsolidated financial statements. There are no inter segmental allocation of costs during the year.

38.2.4 During the year, the terms and conditions of toll manufacturing agreement have been revised and manufacturing expenses and processing loss have been linked with the actual expenses incurred. However, the same are subject to maximum limits.



**38.2.5** Variable costs incurred during the period have been allocated based on tonnages produced under toll manufacturing agreement.

\* This includes raw material of Nil (2009: Rs. 137.116 million) borrowed from the Holding company.

**38.3 Revenue from major products and services**

The major products of the own manufacturing segments are Tullu Banaspati 1 Kg x 16 Pouch and Tullu Cooking Oil 1x16 ltr Pouch.

**38.4 Information about major customers**

Revenue from major customers i.e., Utility Stores Corporation, Makro Habib Pakistan and Maheer Traders in own manufacturing segment represent approximately Rs. 569.331 million (2009: Rs. 108.580 million) of total own manufacturing segment revenue of Rs. 1,846.623 million (2009: Rs.813.511 million). Revenue from toll manufacturing segment represent toll manufacturing fee charged to the Holding Company of the Company.

**38.5 Geographical information**

The Company operates in Pakistan only.

**38.6 Segment assets and liabilities**

	2010				2009			
	Own Manufacturing	Toll Manufacturing	Unallocated	Total	Own Manufacturing	Toll Manufacturing	Unallocated	Total
Segment assets	385,726	-	161,239	546,965	149,542	2,788	286,479	438,809
Segment liabilities	178,010	6,696	514,998	699,704	36,374	-	497,907	534,281

(Rupees in '000)

**38.6.1** For the purpose of monitoring segment performance and allocating resources between segments:

- all assets are allocated to reportable segments other than long term security deposits, loans and advances to employees.

- all liabilities are allocated to reportable segments other than Subordinated loan from Holding Company, short term borrowings, mark up payable and deferred tax liabilities.

Cash and bank balances, borrowings and related interest receivable there from and mark up payable there on are not allocated to reportable segments as these are managed by the Company's central treasury function.

**38.7 Other segment information**

	2010				2009			
	Own Manufacturing	Toll Manufacturing	Unallocated	Total	Own Manufacturing	Toll Manufacturing	Unallocated	Total
Capital expenditure	159	-	-	159	-	-	321	321
Depreciation and amortisation	3,420	280	267	3,967	1,139	2,078	1,037	4,254
Non-cash items (excluding depreciation and amortisation)	(1,238)	-	-	(1,238)	15,329	-	-	15,329

(Rupees in '000)

**39. DATE OF AUTHORISATION**

These unconsolidated financial statements were authorised for issue in the Board of Directors meeting held on September 22, 2010.

Chief Executive

Director





## PATTERN OF HOLDING OF THE SHARES

Number of Shareholders	Shareholding		Total Shares held	%
	From	To		
2,269	1	100	34,652	0.4339%
391	101	500	101,007	1.2648%
127	501	1,000	100,027	1.2525%
109	1,001	5,000	233,559	2.9246%
16	5,001	10,000	105,178	1.3170%
4	10,001	15,000	42,677	0.5344%
4	15,001	20,000	62,782	0.7862%
1	20,001	25,000	21,000	0.2630%
1	40,001	45,000	41,023	0.5137%
1	100,001	105,000	101,024	1.2650%
1	145,001	150,000	150,000	1.8783%
1	150,001	155,000	154,950	1.9403%
1	230,001	235,000	233,251	2.9208%
1	705,001	710,000	724,163	9.0680%
1	5,880,001	5,885,000	5,880,665	73.6376%
<b>2,928</b>			<b>7,985,958</b>	<b>100.0000%</b>

CATEGORIES OF SHAREHOLDERS	NUMBER	SHARE HELD	%
<u>DIRECTORS &amp; FAMILY</u>			
Syed Yawar Ali	2	732,870	9.17698%
Mr. Mohammad Bashir Janmohammed	1	4,200	0.05259%
Mr. Abdul Rasheed Janmohammed	1	3,675	0.04602%
Mr. Perwaiz Hasan Khan	1	3,150	0.03944%
Mr. Abdus Samad	1	2,625	0.03287%
Mr. Mohammed Rabbani	1	100	0.00125%
Mr Perwaiz Masud Ansari	1	1	0.00001%
Mr. Ahmed Sattar	1	1	0.00001%
<u>ASSOCIATED COMPANIES AND OTHERS</u>			
Dalda Foods Pvt Limited	2	5,880,710	73.63813%
Insurance Companies	1	105	0.00131%
Joint Stock Companies	20	19,434	0.24335%
Financial Institutions	8	1,868	0.02339%
Securities & Exchange Commission of Pakistan	1	1	0.00001%
Investment Corporation of Pakistan	2	838	0.01049%
Others	5	2,904	0.03636%
Individuals	2,880	1,333,476	16.69776%
<b>TOTAL</b>	<b>2,928</b>	<b>7,985,958</b>	<b>100.0000%</b>



**Wazir Ali Industries Limited**

*and its Subsidiary*

*Consolidated Financial Statement*

*(Audited)*

*30 June 2010*



## DIRECTORS' REPORT

The Directors would like to present the audited consolidated financial statements for the year ended 30 June 2010.

### Group Financial Review

The Sales Turnover for the year under review increased by 105.9% from Rs. 897.774M to Rs. 1,848.347M.

Gross profit for the year increased by 129.8% from Rs. 56.525M to Rs. 129.882M as compared to last year.

Pre-tax loss decreased from Rs. 68.043M to Rs. 58.586M while loss after tax at Rs. 66.729 is almost at the last year's level.

### Group Operating Results

Profit and loss for the year under review is as follows:

(Rs '000)

	2010	2009
Operating Profit/ (Loss)	4,089	(53,603)
Add: Other income	4,140	40,483
Loss before taxation	(58,586)	(68,043)
Provision for taxation	(8,143)	978
Loss after taxation	(66,729)	(67,065)

### Wazir Ali Ventures (Pvt.) Ltd

The land development project of the wholly owned subsidiary, Wazir Ali Ventures (Private) Limited, continues to remain on hold in anticipation of an upturn in the housing market.

### Pattern of Shareholding

The pattern of shareholding is included in the parent company's information annexed to their directors' report.

Abdus Samad  
Chief Executive Officer

Karachi: 22 September, 2010



**KPMG Taseer Hadi & Co.**  
Chartered Accountants  
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Karachi 75530 Pakistan

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## **Auditors' report to the members**

We have audited the annexed consolidated financial statements of **Wazir Ali Industries Limited** and its subsidiary (the "Group") comprising consolidated balance sheet as at 30 June 2010 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flows and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended.

These consolidated financial statements are the responsibility of the Holding company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on test basis, evidence supporting the amount and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements present fairly the consolidated financial position of the Group as at 30 June 2010, and the consolidated results of its operations, its consolidated cash flows and consolidated changes in equity for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

Without qualifying our opinion, we draw attention to note 1.3 to the consolidated financial statements which indicates that the Group incurred a net loss Rs. 66.729 million during the year ended on 30 June 2010 and as of that date its accumulated losses exceeded the shareholders equity by Rs. 370.966 million and its current liabilities exceeded the current assets by Rs. 59.861 million. These conditions indicate the existence of a material uncertainty that may cast significant doubt about the Group's ability to continue as a going concern. These consolidated financial statements have however been prepared on a going concern basis on the expectation of future profitability, restructuring of the Group's activities and availability of financial support from its directors and Dalda Foods (Private) Limited – the Ultimate Holding Company.

**Date:** 22 September, 2010  
**Karachi**

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**KPMG Taseer Hadi & Co.**  
**Chartered Accountants**  
**Mohammad Nadeem**



## Consolidated Balance Sheet

As at 30 June 2010

	Note	2010 (Rupees in '000)	2009	Note	2010 (Rupees in '000)	2009	
<b>EQUITY AND LIABILITIES</b>				<b>ASSETS</b>			
<b>Share capital and reserves</b>				<b>Non-current assets</b>			
Authorised capital				Property, plant and equipment	15	152,388	132,298
8,000,000 ordinary shares of Rs. 10 each (2009: 8,000,000 shares of Rs. 10 each)		<u>80,000</u>	<u>80,000</u>	Investment property	16	<u>135,399</u>	135,399
Issued, subscribed and paid-up capital	4	79,860	79,860	Long term loans to employees - secured and considered good	17	580	370
Capital reserve		10,646	10,646	Long term security deposits		762	-
Accumulated losses		(461,472)	(396,818)	<b>Total non-current assets</b>		<u>289,129</u>	<u>268,067</u>
<b>Total equity</b>		<u>(370,966)</u>	<u>(306,312)</u>	<b>Current assets</b>			
<b>Surplus on revaluation of property, plant and equipment</b>	5	219,596	203,629	Stores and spares	18	4,942	6,912
<b>Subordinated loans from the Holding Company - unsecured</b>	6	350,000	335,000	Stock-in-trade	19	<u>144,642</u>	131,463
<b>Non-current liabilities</b>				Trade debts - secured and considered good	20	83,754	11,167
Long term loan	7	-	32,511	Loans and advances - considered good	21	447	396
Deferred taxation	8	28,761	24,003	Deposits, prepayments and other receivables	22	8,441	10,250
Provision for compensated absences	9	1,877	1,701	Taxation - net	23	16,825	19,172
<b>Total non-current liabilities</b>		<u>30,638</u>	<u>58,215</u>	Cash and bank balances	24	<u>89,601</u>	66,084
<b>Current liabilities</b>				<b>Total current assets</b>		<u>348,652</u>	<u>245,444</u>
Trade and other payables	10	182,951	36,444	<b>Current liabilities</b>			
Mark-up payable on borrowings		84,620	38,224	Trade and other payables	10	182,951	36,444
Payable to the Ultimate Holding Company	11	26,618	10,763	Mark-up payable on borrowings		84,620	38,224
Short term borrowings	12	79,913	111,268	Payable to the Ultimate Holding Company	11	26,618	10,763
Current maturity of long term liabilities	13	34,411	26,280	Short term borrowings	12	79,913	111,268
<b>Total current liabilities</b>		<u>408,513</u>	<u>222,979</u>	Current maturity of long term liabilities	13	34,411	26,280
<b>Contingencies</b>	14			<b>Total current liabilities</b>		<u>408,513</u>	<u>222,979</u>
<b>Total Equity and Liabilities</b>		<u>637,781</u>	<u>513,511</u>	<b>Total Assets</b>		<u>637,781</u>	<u>513,511</u>

The annexed notes 1 to 43 form an integral part of these consolidated financial statements.

Chief Executive

Director

## Consolidated Profit and Loss Account

For the year ended 30 June 2010

	Note	2010 (Rupees in '000)	2009
Revenue - net	25	1,848,347	897,774
Cost of goods sold / services rendered	26	(1,718,465)	(841,249)
<b>Gross profit</b>		<b>129,882</b>	<b>56,525</b>
Administrative expenses	27	(20,845)	(26,170)
Selling and distribution expenses	28	(106,186)	(68,629)
Other operating expenses - net	29	1,238	(15,329)
		(125,793)	(110,128)
Other operating income	30	4,140	40,483
<b>Operating profit / (loss)</b>		<b>8,229</b>	<b>(13,120)</b>
Finance costs	31	(66,815)	(54,923)
<b>Loss before taxation</b>		<b>(58,586)</b>	<b>(68,043)</b>
Taxation - net	32	(8,143)	978
<b>Loss for the year</b>		<b>(66,729)</b>	<b>(67,065)</b>
		(Rupees)	
<b>Loss per share - basic and diluted</b>	33	<b>(8.36)</b>	<b>(8.40)</b>

The annexed notes 1 to 43 form an integral part of these consolidated financial statements.



Chief Executive



Director



## Consolidated Statement of Comprehensive Income

For the year ended 30 June 2010

	2010	2009
	(Rupees in '000)	
Loss for the year	(66,729)	(67,065)
Other comprehensive income	-	-
<b>Total comprehensive loss</b>	<b>(66,729)</b>	<b>(67,065)</b>

The annexed notes 1 to 43 form an integral part of these consolidated financial statements.

Chief Executive

Director

**Consolidated Statement of Cash Flows**
*For the year ended 30 June 2010*

	Note	2010 (Rupees in '000)	2009
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
<b>Loss before taxation</b>		<b>(58,586)</b>	(68,043)
Adjustments for:			
Depreciation		3,967	4,254
Gain on disposal of property, plant and equipment		(310)	(972)
Finance cost		66,815	54,923
Liabilities no more payable, written back		(55)	(1,869)
Provision against deposits, prepayments and other receivables		841	535
Provision against advances to suppliers		-	500
Provision for compensated absences		183	947
Fair value gain on investment property		-	(399)
Provision for impaired debts		2,000	5,905
		<b>14,855</b>	(4,219)
<b>Movement in:</b>			
Long term loans to employees		(210)	311
Long term security deposits		(762)	183
Stores and spares		1,970	(1,643)
Stock in trade		(13,179)	44,832
Trade debts		(74,587)	16,021
Loans and advances		(51)	(15)
Deposits, prepayments and other receivables		968	(2,392)
Compensated absences		(7)	(90)
Trade and other payables		146,562	(143,184)
		<b>75,559</b>	(90,196)
Finance cost paid		(20,419)	(30,120)
Income tax paid		(6,913)	(9,212)
<b>Net cash from / (used in) operating activities</b>		<b>48,227</b>	(129,528)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Capital expenditure incurred		(159)	(321)
Proceeds from sale of property, plant and equipment		329	1,065
<b>Net cash from investing activities</b>		<b>170</b>	744
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Repayment of liabilities against assets subject to finance lease		-	(124)
Payable to the Ultimate Holding Company		15,855	10,763
Proceeds from long term borrowings		-	200,000
Repayment of long term finance		(9,380)	(28,817)
<b>Net cash from financing activities</b>		<b>6,475</b>	181,822
<b>Net increase in cash and cash equivalents</b>		<b>54,872</b>	53,038
<b>Cash and cash equivalents at beginning of the year</b>		<b>(45,184)</b>	(98,222)
<b>Cash and cash equivalents at end of the year</b>	34	<b>9,688</b>	(45,184)

The annexed notes 1 to 43 form an integral part of these consolidated financial statements.



Chief Executive



Director





## Consolidated Statement of Changes in Equity

For the year ended 30 June 2010

	Issued subscribed and paid-up capital	Capital reserve Share premium reserves	Revenue reserves		Total
			General reserve	Accumulated losses	
----- (Rupees in '000) -----					
Balance as at 1 July 2008	79,860	10,646	66,067	(397,895)	(241,322)
Total comprehensive loss for the year	-	-	-	(67,065)	(67,065)
Transferred from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	-	2,075	2,075
Balance as at 30 June 2009	79,860	10,646	66,067	(462,885)	(306,312)
Total comprehensive loss for the year	-	-	-	(66,729)	(66,729)
Transferred from surplus on revaluation of property, plant and equipment - net of deferred tax	-	-	-	2,075	2,075
<b>Balance as at 30 June 2010</b>	<b>79,860</b>	<b>10,646</b>	<b>66,067</b>	<b>(527,539)</b>	<b>(370,966)</b>

The annexed notes 1 to 43 form an integral part of these consolidated financial statements.

Chief Executive

Director



## Notes to the Consolidated Financial Statements

For the year ended 30 June 2010

### 1 STATUS AND NATURE OF BUSINESS

**1.1** Wazir Ali Industries Limited ("the Holding Company") was incorporated as a public limited company under the Companies Act, 1913 (now the Companies Ordinance, 1984) and its shares are listed on the Karachi and Lahore Stock Exchanges. Principal activity of the Holding Company is to manufacture and sale of vanaspati ghee and cooking oils. The Holding Company is the subsidiary of Dalda Foods (Private) Limited (the Ultimate Holding Company), (Refer note 4.1).

Wazir Ali Ventures (Private) Limited, the wholly owned subsidiary ("the Subsidiary") was incorporated as a private limited company under the Companies Ordinance, 1984. The Subsidiary was incorporated on 9 May 2005. The principal activity of the Subsidiary is to develop / construct and sale of buildings and related infrastructure. The commercial activities of the Subsidiary have not yet commenced.

The registered office of the Holding Company and Subsidiary is located at F-33, Hub River Road, S.I.T.E. Area Karachi, Pakistan.

These financial statements represent the consolidated financial statements of the Holding Company and its subsidiary (together referred as "Group"). The financial statements of the Holding Company are prepared and presented separately.

**1.2** The Holding Company has an agreement dated 1 January 2007 with the Ultimate Holding Company whereby the Holding Company has agreed to provide various services such as accounting, procurement and human resource services to the Holding Company at fees specified in the agreement. The agreement also specifies sales and marketing services to the Holding Company by the Ultimate Holding Company; which include selling of the Holding Company's products through the Ultimate Holding Company's sales and distribution network and marketing management support by the Ultimate Holding Company to the Holding Company. Another agreement, "Toll Manufacturing Service", is between the Ultimate Holding Company and the Holding Company with effect from February 2007. Under this agreement, the Ultimate Holding Company guarantees that it will place orders at minimum of 10,000 tons annually. The Holding Company is entitled to charge toll manufacturing fee at the rates specified in the agreement. This agreement may be terminated on providing 6 months notice by either party.

**1.3** The Group has incurred a net loss of Rs. 66.729 million during the year ended 30 June 2010 (2009: net loss Rs. 67.065 million) and, as of that date, and its accumulated losses exceeded the shareholders' equity by Rs. 370.966 million (2009: Rs. 306.312 million) and its current liabilities exceeded the current assets by Rs. 59.861 million. However, these consolidated financial statements have been prepared on the assumption that the Group would continue as a going concern. The assumption that the Group would continue as a going concern are as follows:

- Restructuring of Group's activities and the financial support of the directors, if required. As part of restructuring efforts, the Holding Company entered into certain agreements with the Ultimate Holding Company for the utilisation of its idle capacity and obtaining various operational services from the Ultimate Holding Company as stated in note 1.2 above.

- Availability of financial support from the Holding Company. As part of this, during the year, the Ultimate Holding Company has provided and rescheduled / restructured repayment of subordinated loans of Rs. 350 million and Rs. 26.618 million respectively. Refer note 6 & 11 to the consolidated financial statements.



## **2. BASIS OF PREPARATION**

### **2.1 Statement of compliance**

These consolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions of, or directives issued under the Companies Ordinance, 1984 shall prevail.

### **2.2 Basis of measurement**

These consolidated financial statements have been prepared under the historical cost convention except for the land, building, plant and machinery and investment property which are stated at revalued amounts. Refer note 15 and 16 to these consolidated financial statements.

### **2.3 Basis of consolidation**

Subsidiaries are those entities in which the holding company directly or indirectly controls, beneficially owns or holds more than 50% of the voting securities or otherwise has the power to elect and appoint more than 50% of its directors. The financial statements of the subsidiary are included in the consolidated financial statements from the date control commences until the date control ceases.

The consolidated financial statements as at and for the year ended 30 June 2010 comprise the financial statements of Wazir Ali Industries Limited - the Holding Company and its Subsidiary Company, Wazir Ali Ventures (Private) Limited (together referred as "Group").

The assets and liabilities of the subsidiary have been consolidated on a line-by-line basis. All intra group balances and transactions have been eliminated.

### **2.4 Functional and presentation currency**

These consolidated financial statements are presented in Pakistan Rupees, which is the Group's functional currency. All figures have been rounded off to the nearest thousand of rupees, unless otherwise stated.

### **2.5 Use of estimates and judgements**

The preparation of consolidated financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgements, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an on going basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods.



Judgements made by the management in the application of approved accounting standards, as applicable in Pakistan, that have significant effect on the consolidated financial statements and estimates with a significant risk of material adjustment in the next year are discussed in note 41 to these consolidated financial statements.

## 2.6 Changes in accounting policies

Starting 01 July 2009 the Group has changed its accounting policies in the following areas:

-IAS 1 (Revised) - Presentation of financial statements (effective for annual periods beginning on or after 1 January 2009). The revised standard prohibits the presentation of items of income and expenses (that is, 'non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity. All non-owner changes in equity are required to be shown in a performance statement, but entities can choose whether to present one performance statement (the statement of comprehensive income) or two statements (the income statement and the statement of comprehensive income). Where entities restate or reclassify comparative information, they are required to present a restated balance sheet as at the beginning of comparative period in addition to the current requirement to present balance sheets at the end of the current period and comparative period.

The Group has opted to present two statements; an consolidated profit and loss account (income statement) and an consolidated statement of other comprehensive income. Comparative information has also been represented so that it is in conformity with the revised standard. As this change only impacts presentation aspects, there is no impact on the loss per share.

-IAS 23 (Amendment) 'Borrowing costs' (effective for annual periods beginning on or after 1 January 2009). It requires an entity to capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (one that takes a substantial period of time to get ready for use or sale) as part of the cost of that asset. The option of immediately expensing those borrowing costs has been removed. The Group's current accounting policy for borrowing costs is in compliance with this amendment and therefore there is no effect on the consolidated financial statements.

-IFRS 8 – Operating Segments (effective for annual periods beginning on or after 1 January 2009). This IFRS replaces IAS 14, 'Segment Reporting'. The new standard requires a 'management approach', under which segment information is presented on the same basis as that used for internal reporting purposes, and introduced detailed disclosures regarding the reportable segments and products. However, the change in this standard only result in additional disclosures.

## 2.7 New approved accounting standards applied

### Disclosures pertaining to fair values and liquidity risk for financial instruments

The Group has applied the amendments to IFRS 7 - Improving Disclosures about Financial Instruments, issued in March 2009. The amendment requires enhanced disclosure about fair value measurement and liquidity risk for financial instruments. The amendments require that fair value measurement disclosures use a three-level fair value hierarchy that reflects the significance of the inputs used in measuring fair values of financial instruments. Specific disclosures are required when fair value measurements are categorised as Level 3 (significant unobservable inputs) in the fair value hierarchy. The amendments require that any significant transfers between Level 1 and Level 2 of the fair value hierarchy be disclosed separately, distinguishing between transfers into and out of each level. Furthermore, changes in valuation techniques from one period to another, including the reasons therefore, are required



to be disclosed for each class of financial instruments.

Apart from above, other applications of this standard did not have any effect on the Group's financial statements.

Apart from above certain other standards, amendments to published standards and interpretations of accounting standards became effective during the year, however, they do not affect the Group's financial statements.

## **2.8 New accounting standards and IFRIC interpretations that are not yet effective**

The following standards, amendments and interpretations of approved accounting standards are effective for accounting periods beginning on or after 1 July 2010:

-In April 2009, the IASB issued improvements to IFRSs 2009, which comprises 15 amendments to 12 standards. Effective dates, early application and transitional requirements are addressed on a standard by standard basis. The majority of the amendments will be effective for annual periods beginning on or after 1 January 2010 and are not relevant to the Group's operations. Other amendments are unlikely to have significant impact on the Group's financial statements.

-Amendment to IFRS 2 – Share-based Payment – Company Cash-settled Share-based Payment Transactions (effective for annual periods beginning on or after 1 January 2010). Currently effective IFRS requires attribution of group share-based payment transactions only if they are equity-settled. The amendments resolve diversity in practice regarding attribution of cash-settled share-based payment transactions and require an entity receiving goods or services in either an equity-settled or a cash-settled payment transaction to account for the transaction in its separate or individual financial statements.

-Amendments to IAS 32 Financial Instruments: Presentation – Classification of Rights Issues (effective for annual periods beginning on or after 1 January 2010). The IASB amended IAS 32 to allow rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency to be classified as equity instruments provided the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. These amendments are unlikely to have an impact on the Group's financial statements.

-IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments (effective for accounting periods beginning on or after 1 July 2010). This interpretation provides guidance on the accounting for debt for equity swaps. The amendment is not relevant to the Group's operations.

-IFRIC 15 - Agreement for the Construction of Real Estate (effective for annual periods beginning on or after 1 October 2009). The amendment clarifies the recognition of revenue by real estate developers for sale of units, such as apartments or houses, 'off-plan', that is, before construction is complete. The amendment is not relevant to the Group's operations.



-IFRIC – 17 Distributions of Non-cash Assets to Owners (effective for annual periods beginning on or after 1 July 2009) states that when a company distributes non cash assets to its shareholders as dividend, the liability for the dividend is measured at fair value. If there are subsequent changes in the fair value before the liability is discharged, this is recognised in equity. When the non cash asset is distributed, the difference between the carrying amount and fair value is recognised in the income statement. As the Modaraba does not distribute non-cash assets to its shareholders, this interpretation has no impact on the Modaraba's financial statements.

-Improvements to IFRSs 2010 – In May 2010, the IASB issued improvements to IFRSs 2010, which comprise of 11 amendments to 7 standards. Effective dates, early application and transitional requirements are addressed on a standard by standard basis. The majority of amendments are effective for annual periods beginning on or after 1 January 2011. Certain of these amendments will result in increased disclosures in the Group's financial statements.

-IAS 24 Related Party Disclosures (revised 2009) (effective for accounting periods beginning on or after 1 January 2011). The revision amends the definition of a related party and modifies certain related party disclosure requirements for government-related entities. These amendments are unlikely to have any impact on the Group's financial statements other than increase in disclosures.

-Amendments to IFRIC 14 IAS 19 – The Limit on a Defined Benefit Assets, Minimum Funding Requirements and their Interaction (effective for annual periods beginning on or after 1 January 2011). These amendments remove unintended consequences arising from the treatment of prepayments where there is a minimum funding requirement. These amendments result in prepayments of contributions in certain circumstances being recognized as an asset rather than an expense. These amendments are unlikely to have an impact on the Group's financial statements.

### **3. SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies as set below have been applied consistently to all periods presented in these consolidated financial statements, except for the changes as stated in note 2.6 to the consolidated financial statements.

#### **3.1 Mark-up bearing borrowings and borrowing cost**

Mark-up bearing borrowings are recognised initially at fair value, less attributable transaction cost. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortised cost with any difference between cost and redemption value being recognised in the consolidated profit and loss account over the period of the borrowings on an effective interest basis.

#### **3.2 Trade and other payables**

Liabilities for trade and other payable, except for provision for gratuity, are initially recognized at cost, which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Group and subsequently carried at amortised cost, if any.



### 3.3 Taxation

#### *Current*

Provision for current taxation is based on taxability of certain income streams of the Group under presumptive / final tax regime at the applicable tax rates and remaining income streams chargeable at current rate of taxation under the normal tax regime after taking into account tax credits and tax rebates available, if any.

#### *Deferred*

Deferred taxation is provided, using the balance sheet liability method, in respect of temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and their tax base. The amount of deferred tax recognised is based on expected manner of realization or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the balance sheet date.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, carry forward of unused tax assets and unused tax losses can be utilized.

Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Deferred tax asset amounting to Rs. 121.56 million has not been accounted for in view of the uncertainty of future profitability of the Group.

### 3.4 Employee benefits

#### *Accumulating compensated absences*

The Group accounts for all accumulated compensated absences when employees render services that increase their entitlement to future compensated absences.

#### *Post retirement benefits*

##### *Defined contribution plan*

The Group operated a recognised provident fund scheme for its permanent employees. Equal contributions were made by the Group and the employees. This scheme was discontinued on 31 December 2007.

##### *Defined benefit plan*

The Group is also operating an approved funded gratuity scheme for its permanent employees.

Contributions are paid to the gratuity fund on the basis of actuarial recommendations. The cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognised immediately in the consolidated profit and loss account in the year in which they arise. Amounts recognized in



the balance sheet represent the present value of the defined benefit obligation as adjusted for unrecognized past service cost, if any, and as reduced by the fair value of plan assets. Any asset resulting from this calculation is limited to the unrecognized past service cost, if any, plus the present value of available refunds and reduction in future contributions to the plan.

### 3.5 Provisions

A provision is recognised if, as a result of past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

Provision for leakages and damages and claims against trade offers is recognised in the profit and loss account when the underlying products are sold. The provision is made on the basis of claims lodged with the Holding Company and historical data.

### 3.6 Property, plant and equipment

#### Tangible

##### *Owned*

Items of property, plant and equipment except free hold land, are measured at cost / revalued amount less accumulated depreciation and impairment losses, if any. Cost includes expenditures that are directly attributable to the acquisition of the assets. Freehold land is stated at revalued amount.

##### *Revaluation*

Free hold land, building on freehold land and plant and machinery of the Group are revalued by professionally qualified valuers to ensure that the net carrying amount does not differ materially from their fair value. Surplus arising on revaluation is credited to surplus on revaluation of property, plant and equipment assets account. Deficit arising on subsequent revaluation of property, plant and equipment is adjusted against the balance in the surplus account as allowed under the provisions of the Companies Ordinance, 1984. The surplus on revaluation of property, plant and equipment to the extent of incremental depreciation charged on the related assets is transferred by the Group to retained earnings (net of deferred taxation). Surplus on revaluation is transferred to retained earnings on their disposal.

##### *Subsequent costs*

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the entity and its cost can be reliably measured. Cost incurred to replace a component of an item of property, plant and equipment is capitalised and the asset so replaced is retired from use. Normal repairs and maintenance are charged to the consolidated profit and loss account during the period in which they are incurred.

##### *Depreciation*

Depreciation is calculated on straight line basis over the estimated useful life of the assets. Depreciation on additions is charged from the month in which they are put to use and on deletions up to the month of deletion at the rate specified in note 15.

##### *Gains and losses on disposal*

Gain and loss on disposal of assets, if any, is included in the consolidated profit and loss account .





#### *Leased*

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Asset acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of minimum lease payments at the inception of the lease less accumulated depreciation and impairment losses, if any.

Depreciation is charged on the same basis as used for owned assets.

#### *Capital work-in-progress*

Capital work-in-progress is stated at cost less impairment, if any. Assets are transferred to operating fixed assets when they are available for intended use.

### **3.7 Intangible assets**

An intangible asset is recognised as an asset if it is probable that future economic benefits attributable to the asset will flow to the entity and the cost of such asset can be measured reliably.

#### *Indefinite intangibles*

These are stated at cost less impairment, if any. Cost includes the purchase cost of indefinite intangible asset and other directly attributable costs, if any.

#### *Definite intangibles*

These are stated at cost less accumulated amortisation and impairment losses, if any. Cost includes the purchase costs of definite intangible asset and other directly attributable costs of preparing the asset for its intended use.

### **3.8 Investment Property**

Property not held for own use or for sale in the ordinary course of business is classified as investment property. The Group uses “Fair value Model” for measurement of its investment property. Under the fair value method, the investment property is measured at fair value and any changes in fair value are dealt through consolidated profit and loss account .

### **3.9 Stock-in-trade**

Stock in trade is stated at the lower of cost and net realizable value. Cost is determined using weighted average basis and includes expenditure incurred in acquiring / bringing the inventories to their present location and condition. In the case of finished goods and work-in-process (hard oil), cost consists of raw materials and appropriate share of overheads. Work-in-process items which have not gone through the production phase (soft oil) includes raw material costs only. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated cost of completion and selling expenses.



### 3.10 Goods in transit

These are stated at cost, which includes invoice value and other charges incurred thereon, less impairment losses, if any.

### 3.11 Stores and spares

Stores and spares are valued at lower of cost and net realisable value less impairment losses, if any. Cost is determined using first-in-first-out basis.

### 3.12 Trade debts and other receivables

Trade debts and other receivables are recognised initially at fair value and subsequently measured at amortised cost using effective interest rate method, if applicable, less provision for impairment losses, if any. A provision for impairment is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. Trade debts and other receivables considered irrecoverable are written off.

### 3.13 Cash and cash equivalents

Cash and cash equivalents comprise cash balances and short term borrowings that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the consolidated statement of cash flows.

### 3.14 Impairment

#### *Financial assets*

A financial asset is assessed at each balance sheet date to determine whether there is any objective evidence that it is impaired. A financial assets is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of the asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of estimated cash flows discounted at the original effective interest rate.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics. All impairment losses are recognised in consolidated profit and loss account .

#### *Non-financial assets*

The carrying amount of the Group's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists, the asset's recoverable amount is estimated in order to determine the extent of impairment loss, if any. Impairment losses are recognised as expense in consolidated profit and loss account . The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

### 3.15 Foreign currency transactions

Foreign currency transactions are translated into Pak Rupees at exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing at the balance sheet date. Exchange differences, if any, are taken to consolidated profit and loss account .



### **3.16 Offsetting of financial assets and financial liabilities**

Financial assets and financial liabilities are set off and only the net amount is reported in the balance sheet when there is a legally enforceable right to set off the recognized amount and the Group intends to either settle on a net basis, or to realize the asset and settle the liability simultaneously.

### **3.17 Revenue recognition**

-Revenue from sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred i.e. despatch of goods to the customers.

-Service income (toll manufacturing) is recorded when the services are performed.

-Interest income is recognized on the basis of constant periodic rate of return.

### **3.18 Allocation of common expenses**

The Group, under an agreement, is allocating certain common selling, distribution and administrative expenses to certain related parties. The Group charges its share of these expenses to the consolidated profit and loss account.

### **3.19 Segment reporting**

A segment is a distinguishable component of the Group that is engaged in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and returns that are different from those of other segments. Segment information is presented in respect of the Group's business and geographical segments. The Group's primary format for segment reporting is based on business segments. The business segments are determined based on the Group's management and internal reporting structure.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly investments (other than investment property) and related revenue, loans and borrowings and related expenses, corporate assets and head office expenses, and income tax assets and liabilities.

Segment capital expenditure is the total cost incurred during the year to acquire property, plant and equipment, and intangible assets, if any other than goodwill.

### **3.20 Dividend and appropriation to reserves**

Dividend distribution to the Group's shareholders and appropriation to reserves is recognized in the period in which these are approved.



**4. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL**

6,808,175 (2009: 6,808,175) ordinary shares of Rs. 10 each fully paid in cash  
1,177,784 (2009: 1,177,784) ordinary shares of Rs. 10 each fully paid bonus shares

<b>2010</b>	<b>2009</b>
<b>(Rupees in '000)</b>	
<b>68,082</b>	68,082
<b>11,778</b>	11,778
<b>79,860</b>	<b>79,860</b>

**4.1** As at 30 June 2010, Dalda Foods (Private) Limited, the Ultimate Holding Company held 73.64% (2009: 73.64%) shares of the Holding Company.

**5. SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT**

Balance as on 1 July  
Addition as a result of revaluation of assets made  
Surplus transferred to accumulated losses in respect of incremental depreciation charged on related assets during the year

<b>210,955</b>	214,147
<b>23,917</b>	
<b>(3,192)</b>	(3,192)
<b>231,680</b>	<b>210,955</b>

Related deferred tax liability as on 1 July  
Tax effect on incremental depreciation transferred to retained earnings  
Related deferred tax liability on additions as a result of revaluation of assets made

<b>(7,326)</b>	(8,443)
<b>1,117</b>	1,117
<b>(5,875)</b>	-
<b>(12,084)</b>	(7,326)
<b>219,596</b>	<b>203,629</b>

This represents surplus arising on revaluation of freehold land, building on free hold land and plant and machinery of the Group. The revaluations were carried out under market value basis by independent valuers; M/s Iqbal A Nanjee & Co. on 30 September 2003, M/s Imran Associates on 31 January 2005, M/s Iqbal A Nanjee & Co. on 18 September 2006 and M/s Akbani and Javed Associates on 26 June 2010.

**6. SUBORDINATED LOANS FROM THE ULTIMATE HOLDING COMPANY - unsecured**

Loan I  
Loan II  
  
Current maturity

<b>6.1</b>	<b>150,000</b>	150,000
<b>6.2</b>	<b>200,000</b>	200,000
	<b>350,000</b>	<b>350,000</b>
	<b>-</b>	(15,000)
	<b>350,000</b>	<b>335,000</b>



6.1 Loan I was obtained on 31 December 2007 from the Ultimate Holding Company to meet the operational requirements of the Company. This carry mark-up at the rate of 6 months' KIBOR plus 1.5 per cent per annum and is repayable in 20 equal quarterly instalments after expiry of four years' grace period. Initially the grace period was of two years which has been extended to four years by the Ultimate Holding Company during the year.

6.2 Loan II was obtained on 25 June 2009 from the Ultimate Holding Company to meet the operational requirements of the Company. This carry mark-up at the rate of 1 month's KIBOR and is repayable in 20 equal quarterly instalments after expiry of four years' grace period. Initially the grace period was of two years which has been extended to four years by the Ultimate Holding Company during the year.

## 7. LONG TERM LOAN

	2010	2009
	(Rupees in '000)	
Balance as on 01 July	43,791	72,608
Repayments made during the year	(9,380)	(28,817)
	<u>34,411</u>	<u>43,791</u>
Current maturity	(34,411)	(11,280)
	<u>-</u>	<u>32,511</u>

7.1 This represents facility obtained from The Royal Bank of Scotland Limited Karachi by the subsidiary. The loan is repayable in 60 equal monthly instalments beginning after a grace period of two years. The loan carries markup at rate of 3 months KIBOR plus 2% (2009: 3 months KIBOR plus 2% with a floor of 10%). The loan facility is secured against first mortgage charge over subsidiary's land for Rs. 87.5 million. However, due to non payment of instalments in time the loan is payable on demand and is being rolled over from time to time. Accordingly the whole amount is shown as current maturity.

## 8. DEFERRED TAXATION

Deferred tax credits arising on:

- Surplus on revaluation of property, plant and equipment	12,084	7,326
- Investment property	16,677	16,677
	<u>28,761</u>	<u>24,003</u>

## 9. PROVISION FOR COMPENSATED ABSENCES

Balance as at 01 July	1,701	844
Provision made during the year	183	947
	<u>1,884</u>	<u>1,791</u>
Payments made during the year	(7)	(90)
Balance as at 30 June	<u>1,877</u>	<u>1,701</u>



**9.1** The Holding Company accounts for compensated absences on the basis of unavailed leave balances of each employee at the end of the year. Payments are made on the sum of basic salary, house rent and utility allowances.

**10. TRADE AND OTHER PAYABLES**

		<b>2010</b>	2009
		(Rupees in '000)	
Trade payables against:			
- Goods / services	<i>10.1</i>	<b>146,334</b>	8,614
- Expenses		<b>3,098</b>	2,944
		<b>149,432</b>	11,558
Accrued expenses		<b>11,657</b>	5,688
Advances from customers		<b>11,516</b>	13,890
Other liabilities		<b>1,296</b>	1,108
Payable to Holding Company		<b>6,696</b>	-
Payable to gratuity fund		<b>1,521</b>	3,640
Unclaimed dividends		<b>557</b>	560
Sales tax payable on toll manufacturing		<b>276</b>	-
		<b>182,951</b>	36,444

**10.1** Trade payable against goods and services include amount due to:

- Associated companies		<b>122,605</b>	6,410
- Others		<b>23,729</b>	2,204
		<b>146,334</b>	8,614

**11. PAYABLE TO THE ULTIMATE HOLDING COMPANY**

This represents repayment of loan of the Subsidiary Company made by the Ultimate Holding Company on its behalf. This amount is repayable in twelve months' time.

**12. SHORT TERM BORROWINGS**

Running finance against mark-up arrangement	<i>12.1</i>	<b>79,913</b>	94,751
Finance against trust receipt (FATR)		<b>-</b>	16,517
		<b>79,913</b>	111,268



**12.1** The Holding Company has running finance facility under mark-up arrangement of Rs. 95 million (2009: Rs. 95 million) from a commercial bank. It carries mark-up rate of 3 months KIBOR (askside) plus 2% p.a (2009: 3 months KIBOR plus 2 % p.a) to be recovered on quarterly basis. This facility expires on 30 June 2010 and is secured against hypothecation of all present and current assets and freehold land of the Holding Company.

The Subsidiary has running finance facility under mark-up arrangement of Rs. 9.971 million (2009:Rs. 9.886 million) from The Royal Bank of Scotland Limited at the base rate plus 350 basis points subject to a floor at all times of 18% per annum (2009: base rate plus 350 basis points subject to a floor at all times of 18% per annum), whereas the base rate shall mean the KIBOR for three months tenor. The loan facility is secured against securities as specified in note 7 to these consolidated financial statements. This facility is renewable.

**13. CURRENT MATURITY OF LONG TERM LIABILITIES**

Long term Loan  
Subordinated loan from the Ultimate Holding Company 6

	2010 (Rupees in '000)	2009
	34,411	11,280
	-	15,000
	<u>34,411</u>	<u>26,280</u>
<b>14. CONTINGENCIES</b>		
<b>14.1 Contingencies</b>		
Claims against Company not acknowledged as debt	30,741	28,055
Bank guarantees	6,072	6,072

**14.1.1** The decision of First Senior Civil Judge for claim of US\$ 35,867 of 500 metric tons of oil filed by a transporter company has been made which directs the Holding Company to pay the sum of US\$35,867 with interest at 12% per annum from the date of filing of the suit till date of payment alongwith other restrictions. The Holding Company filed an appeal before District Court, Karachi South against the order of First Senior Civil Judge. The District Court South, Karachi suspended the order of First Senior Civil Judge and fixed the date of hearing. The hearing is pending to date. No provision has been made in these consolidated financial statements as the management based on consultation with legal advisor is confident of a favourable outcome.

**14.1.2** The Holding Company filed a suit before the Honorable High Court claiming recovery of palm oil brought to Karachi on board vessel on the ground that the same was imported by it. Oil was purchased through Swiss Bank Corporation (the Bank) which impeded as defendant in the case subsequently. The High Court provided interim measure and allowed delivery of palm oil to the Holding Company against bank guarantee of US\$ 206,110. The Bank filed a suit before High Court claiming right to said palm oil. Subsequently, Holding Company withdrew its case and bank guarantee was released. Thereafter, the Honorable Supreme Court on an application by the bank has restored the earlier order and required the bank guarantee of US\$ 206,108 from the Holding Company, which had been furnished accordingly. This guarantee was replaced by fixed deposits receipts on its expiry. (Refer note 24.1) However, based on consultation with legal advisor, the Holding Company is confident that the ultimate outcome of the case would be in favour of the Holding Company. Hence, no provision has been made in these consolidated financial statements.

## 15. PROPERTY, PLANT AND EQUIPMENT

### Operating assets

	2010										
	Cost				As at 30 June 2010	Depreciation				Written down value as at 30 June 2010	Rate %
	As at 01 July 2009	Additions (Disposals)	Revaluation Adjustment	Revaluation Surplus		As at 01 July 2009	For the year	(Disposals)	Revaluation adjustment		
(Rupees in '000)											
<i>Owned</i>											
Freehold land	106,470	-	-	7,130	113,600	-	-	-	-	113,600	-
Building on freehold land	11,948	-	(4,072)	7,638	15,514	2,986	1,086	-	(4,072)	15,514	5-10
Plant and machinery	21,596	20	(8,045)	9,149	22,720	5,885	2,160	-	(8,045)	22,720	10
Factory equipment	3,148	108	-	-	3,256	3,000	29	-	-	3,029	10
Furniture	828	-	-	-	828	769	46	-	-	815	10
Fittings	2,231	-	-	-	2,231	2,231	-	-	-	2,231	10
Office / residential equipment	12,891	-	-	-	12,891	12,498	223	-	-	12,721	10 & 33.33
Vehicles	6,171	31 (850)	-	-	5,352	5,616	423	-	(831)	5,208	144 20
Intangible assets	776	-	-	-	776	776	-	-	-	776	-
	166,059	159 (850)	(12,117)	23,917	177,168	33,761	3,967	(831)	(12,117)	24,780	152,388
2009											
	Cost				As at 30 June 2009	Depreciation				Written down value as at 30 June 2009	Rate %
	As at 01 July 2008	Transfer	Additions (Disposals)			As at 01 July 2008	For the year	Transfer	(Disposals)		
(Rupees in '000)											
<i>Owned</i>											
Freehold land	106,470	-	-	-	106,470	-	-	-	-	106,470	-
Building on freehold land	11,948	-	-	-	11,948	1,900	1,086	-	-	2,986	8,962 5-10
Plant and machinery	21,596	-	-	-	21,596	3,725	2,160	-	-	5,885	15,711 10
Factory equipment	3,148	-	-	-	3,148	2,924	76	-	-	3,000	148 10
Furniture	828	-	-	-	828	723	46	-	-	769	59 10
Fittings	2,231	-	-	-	2,231	2,231	-	-	-	2,231	- 10
Office / residential equipment	12,593	-	-	321 (23)	12,891	12,228	292	-	(22)	12,498	393 10 & 33.33
Vehicles	7,595	969	(2,393)	-	6,171	6,855	594	468	(2,301)	5,616	555 20
Intangible assets	776	-	-	-	776	776	-	-	-	776	-
<i>Leased</i>											
Vehicles	969	(969)	-	-	-	468	-	(468)	-	-	- 20
	168,154	-	321 (2,416)	-	166,059	31,830	4,254	-	(2,323)	33,761	132,298





- 15.1 Freehold land, building and plant and machinery are carried at revalued amounts. Had there been no revaluation, related figures of revalued assets would have been as follows:

	Cost	Accumulated depreciation	Written down value
	----- (Rupees in '000) -----		
Freehold land	1,826	-	1,826
Building on freehold land	9,427	9,427	-
Plant and machinery	51,893	48,183	3,710
	<u>63,146</u>	<u>57,610</u>	<u>5,536</u>
2009	<u>63,249</u>	<u>57,679</u>	<u>5,570</u>

- 15.2 The depreciation charge for the year has been allocated as follows:

	2010	2009
	(Rupees in '000)	
Cost of goods manufactured	3,700	3,217
Administration expenses	267	833
Selling and distribution expenses	-	204
	<u>3,967</u>	<u>4,254</u>

- 15.3 Details of property, plant and equipment disposed off during the year are as follows:

Description	Cost	Accumulated depreciation	Carrying value	Sale proceeds	Gain / (loss)	Mode of disposal	Purchaser
	----- (Rupees in '000) -----						
<i>Motor vehicles</i>							
Book value less than Rs.50,000 each	850	(831)	19	329	310	Negotiation	Employee & individual
2010	<u>850</u>	<u>(831)</u>	<u>19</u>	<u>329</u>	<u>310</u>		
2009	<u>2,416</u>	<u>(2,323)</u>	<u>93</u>	<u>1,065</u>	<u>972</u>		



15.4 Details of charges created on certain items of property, plant and equipment are given in note 12 to these consolidated financial statements.

**16. INVESTMENT PROPERTY**

The fair value of the land (industrial land) is Rs. 135.399 million (2009: Rs. 135.399 million) that is determined by independent valuer M/s. Akbani & Javed Associates as at 30 June 2010. The fair value has been determined by valuer based on factors of location, need of buyers, the overall prevailing market situation and other considerations linked with it. Accordingly, the land has been stated at revalued amount and resultant gain of Rs. Nil (2009: Rs. 0.399 million) has been credited to profit and loss account. Details of charges on this investment property are given in notes 7 and 12 to these consolidated financial statements.

**17. LONG TERM LOANS TO EMPLOYEES - secured and considered good**

Loans and advances due from employees  
Less: doubtful loans and advances

	2010 (Rupees in '000)	2009
	956	715
	(19)	(71)
17.1	<u>937</u>	<u>644</u>
	(357)	(274)
	<u>580</u>	<u>370</u>

Receivable within one year

17.1 These represent mark-up free motorcycle, bicycle and laptop loans to employees under a Collective Bargaining Agreement and personal loans given to employees which are secured against the retirement benefits of respective employees. These are recoverable within 50 monthly instalments.

**18. STORES AND SPARES**

Stores & spares  
Provision against slow moving stores and spares

	9,319	11,289
	(4,377)	(4,377)
	<u>4,942</u>	<u>6,912</u>



		2010	2009
		(Rupees in '000)	
<b>19.</b>	<b>STOCK-IN-TRADE</b>		
	Raw materials	1,537	4,079
	Packing materials	18,266	15,577
	Write down of packing material to net realisable value	(2,273)	-
		15,993	15,577
	Work-in-process	30,960	6,670
		48,490	26,326
	Finished goods - Ghee and cooking oil	90,784	104,625
	Write down of finished goods to net realisable value	(765)	(7,117)
		90,019	97,508
	Acid oil (by-product)	6,133	7,629
		144,642	131,463

**19.1** This includes stock of oil of Rs. Nil (net realisable value of Rs. Nil) held by Ultimate Holding Company as at 30 June 2010 (2009: Rs. 21.331 million having net realisable value of Rs. 18.084 million).

**19.2 Movement in provision for write down of finished goods to net realisable value**

Balance as at 1 July		7,117	-
Provision made during the year		765	7,117
Reversal made during the year		(7,117)	-
Balance as at 30 June		765	7,117

**20. TRADE DEBTS - secured and considered good**

Considered good		83,754	11,167
Considered doubtful		27,968	28,642
		111,722	39,809
Provision for doubtful debts	20.1	(27,968)	(28,642)
		83,754	11,167



		2010	2009	
		(Rupees in '000)		
<b>20.1</b>	<b>Movement in provision for doubtful debts</b>			
	Balance as at 1 July	28,642	22,737	
	Provision made during the year	2,000	5,905	
	Written off during the year	(2,674)	-	
	Balance as at 30 June	<u>27,968</u>	<u>28,642</u>	
<b>21.</b>	<b>LOANS AND ADVANCES - considered good</b>			
	Current maturity of long term loans to employees - secured and considered good	17	357	274
	Short term advances to staff - secured	291	323	
	Less: provision there against	(201)	(201)	
	Advance payments to contractors and suppliers - unsecured	21.1	90	122
	Less: provision there against	500	500	
		(500)	(500)	
		-	-	
		<u>447</u>	<u>396</u>	

21.1 These are mark-up free advances against salary and are secured in the same manner as given in note 17.1 to these consolidated financial statements.

**22. DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES**

Deposits and prepayments		1,238	379
Provision there against		(379)	(299)
		<u>859</u>	<u>80</u>
Margin against bank guarantees		6,072	6,072
Accrued profit on foreign currency fixed deposit		359	95
Other receivables - unsecured - considered good:			
Due from ZIL Limited (formerly Zulfeqar Industries Limited)	22.1	1,152	1,215
Due from the Ultimate Holding Company		996	2,788
Others		2,148	4,239
Provision against other receivables		(997)	(236)
		<u>8,441</u>	<u>10,250</u>



22.1 This represents balance receivable from ZIL Limited on account of common expenses shared with them. No mark-up / interest is charged on the outstanding balances.

		2010	2009
		(Rupees in '000)	
<b>23.</b>	<b>TAXATION - net</b>		
	Advance tax	45,595	38,682
	Provision for tax	(28,770)	(19,510)
		<b>16,825</b>	<b>19,172</b>
<b>24.</b>	<b>CASH AND BANK BALANCES</b>		
	Cash in hand	218	304
	With bank in		
	- current accounts	32,249	49,013
	- saving account	39,533	-
	Deposit with bank - foreign currency FDR	17,601	16,767
		<b>89,601</b>	<b>66,084</b>

24.1 The saving and foreign currency deposit account carry mark-up at the rates ranging from 1.50% to 2% (2009: 2.25%) per annum. The deposit is furnished to the Supreme Court of Pakistan. Refer note 14.1.2.

**25. REVENUE - net**

Own manufacturing	1,850,842	814,119
Toll manufacturing	1,724	84,263
Leakages and damages	(4,219)	(608)
	<b>1,848,347</b>	<b>897,774</b>

**26. COST OF GOODS SOLD / SERVICES RENDERED**

Finished goods as on 1 July	112,254	92,215
Cost of goods manufactured / services rendered	1,703,128	861,288
Available for sale	1,815,382	953,503
Finished goods as on 30 June	(96,917)	(112,254)
	<b>1,718,465</b>	<b>841,249</b>



**26.1 Cost of goods manufactured / services rendered**

		2010 (Rupees in '000)	2009
Work in process as on 1 July		6,670	53,507
Raw materials consumed	26.2	1,523,160	658,978
Packing materials consumed	26.3	114,626	58,623
Stores and spares consumed		13,821	14,413
Salaries, wages and other benefits		35,099	40,669
Travelling and conveyance and others		314	-
Fuel and power		39,392	35,647
Repair and maintenance		2,345	1,581
Rent, rates and taxes		335	1
PSI Marking fee		1,573	-
Insurance		461	1,322
Depreciation	15.2	3,700	3,217
		<u>1,741,496</u>	<u>867,958</u>
Reimbursable processing loss and manufacturing expenses under toll manufacturing agreement with the Ultimate Holding Company		(7,408)	-
Work in process as on 30 June		(30,960)	(6,670)
		<u>1,703,128</u>	<u>861,288</u>

**26.2 Raw materials consumed**

Balance as on 1 July		4,079	17,021
Purchases		1,520,618	646,036
		<u>1,524,697</u>	<u>663,057</u>
Balance as on 30 June		(1,537)	(4,079)
		<u>1,523,160</u>	<u>658,978</u>

**26.3 Packing materials consumed**

Balance as on 1 July		15,577	13,552
Purchases		117,315	60,648
		<u>132,892</u>	<u>74,200</u>
Balance as on 30 June		(18,266)	(15,577)
		<u>114,626</u>	<u>58,623</u>



		2010	2009
		(Rupees in '000)	
<b>27.</b>	<b>ADMINISTRATIVE EXPENSES</b>		
	Salaries, wages and other benefits	9,427	9,360
	Electricity and gas charges	79	1,659
	Repair and maintenance	242	656
	Travelling and conveyance	217	450
	Legal and professional charges	2,125	4,253
	Depreciation	267	833
	Rent, rates and taxes	45	296
	Postage, telegrams and telephone	206	396
	Printing and stationery	823	744
	Insurance	570	708
	Subscription	281	206
	Entertainment	-	37
	Auditors' remuneration	543	492
	Advertisement	20	40
	Meeting and conferences	-	14
	Other expenses	-	26
	Fee under service level agreement with the Ultimate Holding Company (note 1.2)	6,000	6,000
		<b>20,845</b>	<b>26,170</b>

**27.1** Common expenses of Rs. 2.031 million (2009: Rs. 1.979 million) relating to ZIL Limited has been adjusted in respective expense amount.

**27.2 Auditors' remuneration**

Statutory audit fee	363	250
Half yearly review	75	75
Certification for code of corporate governance	40	35
Other certifications	15	85
Out of pocket expenses	50	47
	<b>543</b>	<b>492</b>



**28. SELLING AND DISTRIBUTION EXPENSES**

Salaries and other benefits	
Sales promotion	
Advertisement	
Freight	
Rebate	
Depreciation	15.2
Insurance	
Research and development	

**2010**                      **2009**  
**(Rupees in '000)**

-	364
38,200	10,763
1,337	24,144
32,399	12,710
-	3,634
-	204
470	829
-	8

Expenses under the agreement to the Ultimate Holding Company (note 1.2)

72,406	52,656
33,780	15,973
<b>106,186</b>	<b>68,629</b>

**29. OTHER OPERATING EXPENSES - net**

Provision for doubtful debts	20.1
(Reversal of) / write down of finished goods to net realisable value	
Exchange loss on revaluation of foreign currency fixed deposit	
Security deposits written off	
Provision against deposits, prepayments and other receivables	
Provision against advances to suppliers	
Write down of packing material to net realisable value	

2,000	5,905
(6,352)	7,117
-	1,061
-	87
841	535
-	500
2,273	124
<b>(1,238)</b>	<b>15,329</b>

**30. OTHER OPERATING INCOME**

**Income from financial assets**

Profit on foreign currency fixed deposit	
Profit on local currency deposit	

1,099	95
734	-

**Income from non-financial assets**

Gain on sale of property, plant and equipment	
Scrap sales	
Provision against advances to employees written back	
Liabilities written back	
Gain on settlement of oil borrowed from Holding Company	
Fair value gain on investment property	
Reversal of provision against loans to employees	
Others	

310	972
1,797	1,179
-	21
55	1,869
-	35,948
-	399
52	
93	-

2,307	40,388
<b>4,140</b>	<b>40,483</b>



**31. FINANCE COSTS**

Mark-up on:

- Short term borrowings

- Long term finance

- Subordinated loan from the Ultimate Holding Company

- Finance against trust receipts

Bank charges

Finance cost on liabilities against asset subject  
to finance lease

Amortization of long term security deposits

**2010****2009****(Rupees in '000)****11,909**

15,262

**5,746**

9,495

**46,515**

24,419

**191**

4,572

**2,216**

1,174

**-**

1

**238**

-

**66,815**

54,923

**32. TAXATION - net**

Current

**(9,260)**

-

Deferred

**1,117**

978

**(8,143)**

978

**32.1 Reconciliation of tax charge for the year**

Loss before taxation

**(58,586)**

(68,043)

Tax at the enacted tax rate of 35% (2009: 35%)

**(20,505)**

(23,815)

Tax effect of unused losses on which deferred tax has not been  
recorded due to uncertainty of future taxability**15,725**

19,464

Minimum turnover tax

**9,260**

-

Tax effect of temporary differences on which deferred tax asset  
has not been recorded due to uncertainty of future tax ability**3,641**

3,373

Tax effect on revaluation of fixed assets

**22**

-

Other

**8,143**

(978)

Income tax returns for the years 2007 to 2009 have been filed by the Company and is deemed to be assessment order under section 120 of the Income Tax Ordinance, 2001, unless selected for tax audit purpose.



**33. LOSS PER SHARE - BASIC AND DILUTED**

Loss for the year

**2010**                      2009  
**(Rupees in '000)**

**(66,729)**                      **(67,065)**

**(Numbers)**

Weighted average number of ordinary shares

**7,985,959**                      **7,985,959**

**(Rupees)**

Loss per share

**(8.36)**                      **(8.40)**

**34. CASH AND CASH EQUIVALENTS**

Cash and bank balances

**89,601**                      66,084

Running finance against mark-up arrangement from banks

**(79,913)**                      (94,751)

Finance against trust receipt (FATR) from bank

-                      (16,517)

**9,688**                      **(45,184)**

**35. STAFF RETIREMENT BENEFITS**

*Gratuity Fund*

Principal actuarial assumptions used in the actuarial valuation of the scheme carried out as at 30 June 2010 are as follows:

- Discount rate at 14 % per annum (2009: 13% per annum).
- Expected rate of return on plan assets at 14% per annum (2009: 13% per annum).
- Expected rate of increase in salary level at 14% per annum for management employees (2009: 13% per annum) and at 13% for non-management employees (2009: 12% per annum).

The amount recognised in consolidated balance sheet is as follows:

Present value of defined benefit obligation

**22,518**                      20,657

Fair value of plan assets

**(20,997)**                      (17,017)

Liability as at

**1,521**                      **3,640**



	2010	2009
	(Rupees in '000)	
<b>Changes in present value of defined benefit obligation</b>		
Obligation as at 1 July	20,657	18,373
Current service cost	833	713
Interest cost	2,735	2,205
Actuarial (gain) / loss	(809)	1,025
Benefits paid	(898)	(1,659)
Obligation as at 30 June	<u>22,518</u>	<u>20,657</u>
<b>Changes in fair value of plan assets</b>		
Fair value as at 1 July	17,017	18,723
Expected return on plan assets	2,044	2,247
Contributions	1,000	-
Actuarial gain / (loss)	1,834	(2,294)
Benefits paid	(898)	(1,659)
Fair value as at 30 June	<u>20,997</u>	<u>17,017</u>
<b>Recognised liability</b>		
Balance as at 1 July	3,640	(350)
Expenses recognized	(1,119)	3,990
Contributions	(1,000)	-
Company's liability as at 30 June	<u>1,521</u>	<u>3,640</u>
<b>The amount recognised in the consolidated profit and loss account is as follows:</b>		
Current service cost	833	713
Interest cost	2,735	2,205
Expected return on plan assets	(2,044)	(2,247)
Actuarial (gains) / losses	(2,643)	3,319
Net (reversal) / expense for the year	<u>(1,119)</u>	<u>3,990</u>



**Actual return on plan assets is as follows:**

Expected return on plan assets  
Actuarial gain / (loss) on plan assets  
Actual return on plan assets

2010 (Rupees in '000)	2009
2,044	2,247
1,834	(1,025)
<u>3,878</u>	<u>1,222</u>

**Composition / fair value of plan assets used by the fund**

(Percent)

Equity instruments	96.55	93.76
Others	3.45	6.24

**Historical information**

2010      2009      2008      2007      2006  
----- (Rupees in '000) -----

Present value of defined benefit obligation	22,518	20,657	18,373	17,140	19,682
Fair value of planned assets (Asset) / liability in balance sheet	<u>(20,997)</u>	<u>(17,017)</u>	<u>(18,723)</u>	<u>(19,125)</u>	<u>(42,992)</u>
	<u>1,521</u>	<u>3,640</u>	<u>(350)</u>	<u>(1,985)</u>	<u>(23,310)</u>
Experience adjustment arising on plan liabilities (gains) / losses	<u>(809)</u>	<u>1,025</u>	<u>784</u>	<u>(656)</u>	<u>408</u>
Experience adjustment arising on plan assets gains / (losses)	<u>1,834</u>	<u>(2,294)</u>	<u>(306)</u>	<u>(104)</u>	<u>(147)</u>



### 36. RELATED PARTY TRANSACTIONS

Related parties comprise of group companies; directors and their close family members; staff retirement funds; key management personnel and major shareholders of the Group. Holding company, Subsidiary Company and associated companies with whom such transactions have taken place includes Dalda Foods (Private) Limited (Ultimate Holding Company), Mapak Edible Oils (Private) Limited, Shakoo (Private) Limited and IGI Insurance Limited. These associated companies are associated companies either based on holding in equity or they are either under the same management and /or with common directors. All transactions with related entered on commercial basis / agreement. However, contributions to and accruals in respect of staff retirement and other benefit plans are made in accordance with the actuarial valuation / terms of the contribution plan and remuneration to key management personnel are determined in accordance with the terms of employment (Note 37). The aggregate value of transactions and outstanding balances as at 30 June 2010 with related parties other than those which have been disclosed else where are as follows:

	2010					Balance as at 30 June 2010 receivable / (payable)
	Balance as at 1 July 2009 receivable / (payable)	(Purchases) / sales / service income	Common expenses allocated receivable / (payable)	Payment made by	received	
----- (Rupees in '000) -----						
<b>Ultimate Holding Company</b>	2,788	(31,522) 1,724	3,121 (635)	17,828	-	(6,696)
<b>Associated Companies</b>						
Mapak Edible Oils (Private) Limited	(6,388)	(765,555)	-	661,753	-	(110,190)
Shakoo (Private) Limited	-	(153,035)	-	145,679	-	(7,356)
IGI Insurance Limited - insurance premium	(417)	(908)	-	908	-	(417)



	2009					Balance as at 30 June 2009 receivable / (payable)
	Balance as at 1 July 2008 receivable / (payable)	(Purchases) / sales / service income	Common expenses allocated receivable / (payable)	Payment made by      received		
----- (Rupees in '000) -----						
<b>Ultimate Holding Company</b>	<u>(26,498)</u>	<u>45,757</u> <u>1,724</u>	<u>11,664</u> <u>(24,570)</u>	<u>-</u>	<u>(87,828)</u>	<u>(79,751)</u>
<b>Associated Companies</b>						
Mapak Edible Oils (Private) Limited	<u>(80,774)</u>	<u>(539,167)</u>	<u>-</u>	<u>613,553</u>	<u>-</u>	<u>(6,388)</u>
Shakoo (Private) Limited	<u>(17,633)</u>	<u>(36,866)</u>	<u>-</u>	<u>54,499</u>	<u>-</u>	<u>-</u>
Treet Corporation Limited	<u>271</u>	<u>129</u>	<u>34</u> <u>(162)</u>	<u>150</u>	<u>(373)</u>	<u>15</u>
Zulfeqar Industries Limited	<u>2,473</u>	<u>(260)</u> <u>1,045</u>	<u>1,979</u>	<u>-</u>	<u>(3,420)</u>	<u>2,077</u>
Packages Limited	<u>(128)</u>	<u>(4,642)</u>	<u>-</u>	<u>4,195</u>	<u>-</u>	<u>(575)</u>
IGI Insurance Limited - insurance premium	<u>(591)</u>	<u>(1,150)</u>	<u>-</u>	<u>1,324</u>	<u>-</u>	<u>(417)</u>

\* This represents repayment of loan made on behalf of the Subsidiary to the bank by the Ultimate Holding Company.

<b>Others</b>	<u>Transaction value</u>		<u>Balance receivable / (payable)</u>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Contribution to staff retirement funds - Employee Gratuity Fund	<u>1,000</u>	<u>-</u>	<u>-</u>	<u>-</u>

**37. EXECUTIVES' REMUNERATION**

The aggregate amount charged in the consolidated financial statements for the year for remuneration and benefits to the executives and directors of the Holding Company are as follows:

	2010		2009	
	Chief Executive	Other Executives	Chief Executive	Other Executives
	----- (Rupees in '000) -----			
Remuneration	1,200	2,389	1,200	1,734
Rent and utilities	-	1,314	-	954
Medical expenses	-	240	-	188
Other perquisites	-	1,618	-	1,142
	<u>1,200</u>	<u>5,561</u>	<u>1,200</u>	<u>4,018</u>
Number of persons	<u>1</u>	<u>4</u>	<u>1</u>	<u>3</u>

The Factory Manager of the Holding Company was also provided with free use of the Company maintained vehicle.

**38. FINANCIAL INSTRUMENTS**

The objective of the Group's overall financial risk management is to minimize earnings volatility and provide maximum return to shareholders. The Board of Directors of the Holding Company has overall responsibility for the establishment and oversight of the Group's risk management framework and policies.

The Group has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

**Risk Management Framework**

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and to monitor risks and adherence to limits. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Group's risk management controls and procedures and reviews their adequacy. The Holding Company's Audit Committee is assisted in its role by Internal Audit function, for which a professional firm of Chartered Accountants has been contacted by the Holding Company. Internal Audit undertakes regular reviews of the risk management controls and procedures, the results of which are reported to the Audit Committee.

### 38.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Concentration of credit arises when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by the changes in economics, political or other conditions. Concentration of credit risk indicate the relative sensitivity of the Group's performance for developments affecting a particular industry.

#### 38.1.1 Exposure to credit risk

Credit risk arises when changes in economic or industry factors similarly affect the Group's counter parties whose aggregate credit exposure is significant in relation to the Group's total credit exposure. The Group's credit risk principally arising from trade debts, balances with related parties, loans and advances to staff, deposits and other receivables.

To reduce the exposure toward the credit risk, consumer category wise credit limits and terms have been established, which are continuously monitored by the Group. Loans and advances given to employees are secured against retirement benefits of the employees as disclosed in note 17 to these consolidated financial statements. Bank balances are maintained with sound credit rating banks. Deposits and other receivables include margin against guarantees held with banks and balances with related parties. The Group attempts to control credit risk in respect of other receivables by monitoring credit exposures of counter parties.

The maximum credit exposure as at the reporting date consists of following financial assets :

	2010	2009
	(Rupees in '000)	
Long term loans to employees	580	370
Trade debts	83,754	11,167
Loans and advances	447	396
Deposits and other receivables	8,441	10,250
Bank balances	89,383	65,780
	<b>182,605</b>	<b>87,963</b>





### 38.1.2 Credit Quality

The Group monitors the credit quality of its financial assets with reference to historical performance of such assets and where available external credit ratings. The carrying values of trade debts which are neither past due nor impaired are given in the note 38.1.3 below:

The credit quality of the Group's major banks is assessed with reference to external credit ratings which are as follows:

Bank	Rating Agency	Rating	
		Short term	Long term
National Bank of Pakistan Limited	JCR-VIS	A2	BBB+
United Bank Limited	JCR-VIS	A-1+	AA+
Habib Bank Limited	JCR-VIS	A-1+	AA+
The Royal Bank Of Scotland Limited	PACRA	A1+	AA
MCB Bank Limited	PACRA	A1+	AA+

### 38.1.3 Past due and impaired financial assets

#### Trade Debts

Trade debtors majorly comprise of wholesalers / distributors, except for Utility Stores Corporation and Canteen Stores Department, of edible oils spread through out the country. The Holding Company has not made export sales during the year ended 30 June 2010. The aging of trade debtors as at reporting date was:

	2010		2009	
	Gross	Impairment	Gross	Impairment
----- (Rupees in '000) -----				
<i>Past due but not impaired</i>				
Past due 1-90 days	80,348	-	1,316	-
Past due 91 days -1 year	99	-	2,587	-
	<b>80,447</b>	<b>-</b>	<b>3,903</b>	<b>-</b>
<i>Past due and impaired</i>				
More than one year	31,275	27,968	35,906	28,642
Total	<b>111,722</b>	<b>27,968</b>	<b>39,809</b>	<b>28,642</b>

Utility Stores Corporation (USC) and Canteen Stores Department (CSD) were the major customers of the Holding Company during the year. The Holding Company creates a provision for doubtful trade debts based on past experience, consideration of financial position and past track record of recoveries.

*Other financial assets*

-The Group creates provision based on past experience, consideration of financial position and past record of recoveries.

### 38.2 Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting its financial obligations as they fall due. Liquidity risk arises because of the possibility that the Group could be required to pay its liabilities earlier than expected or difficulty in raising funds to meet commitments associated with financial liabilities as they fall due.

#### Exposure to liquidity risk

The Group is exposed to liquidity risk in respect of its financial liabilities. The table below analyses the Group's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date.

	2010					
	Carrying amount	Contractual cashflows	Six months or less	Six to twelve months	one to five years	More than five years
----- (Rupees in '000) -----						
<b>Non-derivative financial liabilities</b>						
Long term loan	35,502	(41,792)	(41,792)	-	-	-
Subordinated loans from Ultimate Holding Company Payable to the Ultimate Holding Company	350,000	(635,078)	-	(123,935)	(339,858)	(171,285)
Short term borrowings	26,618	(26,618)	-	(26,618)	-	-
Trade and other payables	79,913	(82,964)	(2,495)	(80,469)	-	-
	169,638	(169,638)	(169,638)	-	-	-
	<b>661,671</b>	<b>(956,090)</b>	<b>(213,925)</b>	<b>(231,022)</b>	<b>(339,858)</b>	<b>(171,285)</b>



	2009					
	Carrying amount	Contractual cashflows	Six months or less	Six to twelve months	one to five years	More than five years
	----- (Rupees in '000) -----					
<b>Non-derivative financial liabilities</b>						
Long term loan	43,791	(53,574)	(11,153)	(10,525)	(31,896)	
Subordinated loans from Ultimate Holding Company Payable to the Ultimate Holding Company	350,000	(574,788)	-	(64,270)	(430,242)	(80,276)
Short term borrowings	10,763	(10,763)	-	(10,763)	-	-
Trade and other payables	111,268	(114,755)	(3,536)	(111,219)	-	-
	18,354	(18,354)	(18,354)	-	-	-
	534,176	(772,234)	(33,043)	(196,777)	(462,138)	(80,276)

The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. The Group meets these requirements by having credit lines available as at 30 June 2010 as specified in note 12 to these consolidated financial statements and financial assistance available from the Ultimate Holding Company as and when the need arises.

**38.2.1** The contractual cash flows relating to the above financial liabilities have been determined on the basis of mark-up rates effective as at 30 June 2010 as disclosed in note 6, 7 and 12 to these consolidated financial statements.

### **38.3 Market risk**

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will effect the Group's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposure within acceptable parameters, while optimising the return. The Group does not hold equity instrument, therefore, it is not subject to the other price risk. However, it is exposed to interest rate risk and currency risk.

#### **38.3.1 Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.



**Exposure to interest rate risk**

Majority of the interest rate risk exposure arises from subordinated loans from the Ultimate Holding Company, long term finance and short term borrowings from banks. As at the reporting date, following is the interest rate profile of the Group's interest bearing variable rate financial instruments:

	<b>2010</b>	2009
	<b>(Rupees in '000)</b>	
<b>Fixed rate instruments</b>		
<b>Financial assets</b>		
Fixed deposit receipt with bank	<b>17,601</b>	16,767
<b>Financial liabilities</b> - short term borrowings from a commercial bank	-	(16,517)
<b>Variable rate instruments</b>		
<b>Financial assets</b>		
Bank balance - saving account	<b>39,533</b>	-
<b>Financial liabilities</b>		
Subordinated loans from the Ultimate Holding Company	<b>(350,000)</b>	(350,000)
Long term loan	<b>(34,411)</b>	(43,791)
Short term borrowings - Running finance under markup arrangement	<b>(79,913)</b>	(94,751)

***Fair value sensitivity analysis for fixed rate instruments***

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit and loss. Therefore, a change in interest rates at the reporting date would not affect consolidated profit and loss account and the consolidated equity of the Group.

***Cash flow sensitivity analysis for variable rate instruments***

A change of 100 basis points in interest rates at the reporting date would have net increased / decreased the loss of the Group as at 30 June 2010 by Rs. 1.13 million (2009: Rs. 2.51 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2009.



### 38.3.2 Currency Risk

Foreign currency risk is the risk that the value of a financial asset or liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions entered into foreign currencies.

#### Exposure to currency risk

The Group is exposed to currency risk only on foreign currency fixed deposit receipt with bank and accrued profit thereon that is denominated in a currency other than the respective functional currency of the Group. There are no estimated forecast sales or purchases in foreign currency.

	2010		2009	
	Rupees In '000	US Dollars	Rupees In '000	US Dollars
<b>Financial assets</b>				
Deposit with bank	17,601	209	16,767	206
Accrued profit on foreign currency fixed deposit	359	4	95	1
<b>Gross and net balance sheet exposure</b>	<b>17,960</b>	<b>213</b>	<b>16,862</b>	<b>207</b>

The following significant exchange rates applied during the year:

	Average rates		Balance sheet date rate	
	2010	2009	2010	2009
US Dollars	84.15	80	85.40 / 85.60	81.35 / 81.90

#### SENSITIVITY ANALYSIS

A ten percent strengthening / (weakening) of the Rupee against US Dollar at 30 June 2010 would have increased / (decreased) fixed deposits receipts and accrued profit thereon by Rs. 1.799 million (2009: Rs.0.169). Accordingly, the equity and loss account of the Group would also have increased / (decreased) by the same amount. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2009.

### 38.4 Fair value of financial assets and liabilities

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The carrying values of the financial assets and financial liabilities approximate their fair values.



**39. CAPITAL RISK MANAGEMENT**

The objective of the Group when managing capital is to safeguard its ability to continue as a going concern so that it can continue to provide return to the shareholders and benefits for other stakeholders and to maintain a strong capital base to support the sustained development of its business. The Group is not externally exposed to regulatory capital requirements.

**40. PLANT CAPACITY, PRODUCTION AND SALES**

**Vanaspati - Ghee and Cooking Oil**

	<b>2010</b>	2009
	<b>(M. Tonnes)</b>	
Assessed capacity	<b>30,000</b>	30,000
<b>Capacity utilized:</b>		
Production	<b>16,067</b>	7,577
Toll Manufacturing	<b>1,317</b>	13,815
Total Capacity utilized	<b>17,384</b>	21,392
Sales	<b>15,712</b>	7,430

Under-utilisation of capacity is attributable to lack of orders / demand for the Holding Company's products.

**41. ACCOUNTING ESTIMATES AND JUDGEMENTS**

**Income taxes**

In making the estimates for income taxes currently payable by the Group, the management looks at the current income tax laws and the decisions of appellate authorities on certain issues in the past.

**Property, plant and equipment**

The Group reviews the rate of depreciation, useful life, residual value and value of assets for possible impairment on an annual basis. The valuation of freehold land, building and plant and machinery is carried out after every three years. Any change in the estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding affecton the depreciation charge, deferred tax liability and impairment.



### **Stock in trade and stores and spares**

The Group reviews the net realizable value of stock in trade and stores and spares to assess any diminution in the respective carrying values. Any change in the estimates in future years might affect the carrying amounts of stock in trade and stores and spares with a corresponding affect on the amortization charge and impairment. Net realizable value is determined with respect to estimated selling price less estimated expenditures to make the sales.

### **Trade debts and other receivables**

Impairment loss against doubtful trade and other debts is made on a judgmental basis, which provision may differ in the future years based on the actual experience. The difference in provision if any, is recognised in the future period.

### **Staff retirement benefits**

Certain actuarial assumptions have been adopted as disclosed in these consolidated financial statements for valuation of present value of define benefit obligations and fair value of plan assets. Any changes in these assumptions in future years would have an impact on next and subsequent years financial statements.

## **42. INFORMATION ABOUT BUSINESS SEGMENTS**

**42.1** The Group's reportable segments are as follows:

Own manufacturing - It comprises manufacturing of vanaspati ghee and cooking oil for sale to its customers.

Toll manufacturing - It comprises manufacturing of vanaspati ghee and cooking oil for its Ultimate Holding Company.

Information regarding the Group's reportable segments is presented below.

	2010				2009			
	Own Manufacturing	Toll Manufacturing	Unallocated	Total	Own Manufacturing	Toll Manufacturing	Unallocated	Total
	----- (Rupees in '000) -----							
Revenue - net	1,846,623	1,724	-	1,848,347	813,511	84,263	-	897,774
Cost of goods sold / services								
Opening balance of finished goods	112,254	-	-	112,254	92,215	-	-	92,215
Cost of goods manufactured / services rendered	1,701,985	8,551	-	1,710,536	779,033	82,255	-	861,288
Reimbursable expenses under toll manufacturing agreement with the Ultimate Holding Company	-	(7,408)	-	(7,408)	-	-	-	-
Available for sale	1,814,239	1,143	-	1,815,382	871,248	79,881	-	953,503
Closing balance of finished goods	(96,917)	-	-	(96,917)	(112,254)	-	-	(112,254)
Gross profit	129,301	581	-	129,882	54,517	8,616	-	56,525
Administration expenses	-	-	(20,845)	(20,845)	-	(6,040)	(20,130)	(26,170)
Selling and distribution expenses	(106,186)	-	-	(106,186)	(68,629)	-	-	(68,629)
Other operating expenses - net	1,238	-	-	1,238	(15,329)	-	-	(15,329)
	(104,948)	-	(20,845)	(125,793)	(83,958)	(6,040)	(20,130)	(110,128)
Other operating income	4,140	-	-	4,140	40,483	-	-	40,483
Operating result	28,493	581	(20,845)	8,229	11,042	2,576	(20,130)	(13,120)

#### 42.2.1 Cost of goods manufactured / services rendered:

Opening stock of work in process	6,670	-	-	6,670	53,507	-	-	53,507
Raw materials consumed	* 1,521,485	1,675	-	1,523,160	* 639,272	19,706	-	658,978
Packing materials consumed	114,626	-	-	114,626	58,623	-	-	58,623
Stores and spares consumed	12,774	1,047	-	13,821	5,105	9,308	-	14,413
Salaries, wages and other benefits	32,771	2,328	-	35,099	14,404	26,265	-	40,669
Travelling and conveyance and others	290	24	-	314	-	-	-	-
Fuel and power	36,408	2,984	-	39,392	12,625	23,022	-	35,647
Repair and maintenance	2,167	178	-	2,345	560	1,021	-	1,581
Rent, rates and taxes	335	-	-	335	-	1	-	1
PSI Marking fee	1,573	-	-	1,573	-	-	-	-
Insurance	426	35	-	461	468	854	-	1,322
Depreciation	3,420	280	-	3,700	1,139	2,078	-	3,217
	1,732,945	8,551	-	1,741,496	785,703	82,255	-	867,958
Closing stock of work in process	(30,960)	-	-	(30,960)	(6,670)	-	-	(6,670)
	1,701,985	8,551	-	1,710,536	779,033	82,255	-	861,288

42.2.2 Revenue reported above represents revenue generated from external customers. There were no inter-segment sales during the year (2009: Nil).

42.2.3 The accounting policies of the reportable segments are the same as the Group's accounting policies described in note 3 to these consolidated financial statements. There are no inter segmental allocation of costs during the year.

42.2.4 During the year, the terms and conditions of toll manufacturing agreement have been revised and manufacturing expenses and processing loss have been linked with the actual expenses incurred. However, the same are subject to maximum limits.

42.2.5 Variable costs incurred during the period have been allocated based on tonnages produced under toll manufacturing agreement.

\* This includes raw material of Nil (2009: Rs.137.116 million) borrowed from the Ultimate Holding Company.

#### 42.3 Revenue from major products and services

The major products of the own manufacturing segments are Tullu Banaspati 1 Kg x 16 Pouch and Tullu Cooking Oil 1x16 ltr Pouch.



**42.4 Information about major customers**

Revenue from major customers i.e., Utility Stores Corporation, Makro Habib Pakistan and Maheer Traders in own manufacturing segment represent approximately Rs. 569.331 million (2009: Rs. 108.580 million) of total own manufacturing segment revenue of Rs. 1,846.623 million (2009: Rs.813.511million). Revenue from toll manufacturing segment represent toll manufacturing fee charged to the Ultimate Holding Company of the Company.

**42.5 Geographical information**

The Company operates in Pakistan only.

**42.6 Segment assets and liabilities**

	2010				2009			
	Own Manufacturing	Toll Manufacturing	Unallocated	Total	Own Manufacturing	Toll Manufacturing	Unallocated	Total
	(Rupees in '000)							
Segment assets	233,338	-	404,443	637,781	149,542	2,788	361,181	513,511
Segment liabilities	182,951	6,696	599,504	789,151	36,444	-	579,750	616,194

**42.6.1** For the purpose of monitoring segment performance and allocating resources between segments:

- all assets are allocated to reportable segments other than long term security deposits, loans and advances to employees.

- all liabilities are allocated to reportable segments other than Subordinated loan from Ultimate Holding Company, short term borrowings, mark up payable and deferred tax liabilities.

Cash and bank balances, borrowings and related interest receivable there from and mark up payable thereon are not allocated to reportable segments as these are managed by the Group's central treasury function.

**42.7 Other segment information**

	2010				2009			
	Own Manufacturing	Toll Manufacturing	Unallocated	Total	Own Manufacturing	Toll Manufacturing	Unallocated	Total
	(Rupees in '000)							
Capital expenditure	159	-	-	159	-	-	321	321
Depreciation and amortisation	3,420	280	267	3,967	1,139	2,078	1,037	4,254
Non-cash items (excluding depreciation and amortisation)	(1,238)	-	-	(1,238)	15,329	-	-	15,329

**43. GENERAL**

These consolidated financial statements were authorised for issue in the Board of Directors meeting held on September 22, 2010.

Chief Executive

Director

Introduction:  
Wazir Ali Industries  
Limited is

committed to  
the highest  
standards of  
quality in the

entire sphere of  
its business activity.

Wazir Ali Industries  
Limited shall abide  
by all the laws  
prevalent in the  
country, Wazir Ali  
Industries Limited  
will also carry out its  
business activities in  
the utmost ethical  
and behavioural  
standards that go  
beyond the legal  
realm.



## **Business Ethics & Practices**

- **Employees:** Wazir Ali Industries Limited shall provide job opportunities to the most deserving candidates depending on their professional achievements and capabilities in their chosen fields.

The company is also committed to provide safe, healthy and congenial environment to its employees that would nurture and encourage growth to the company. All employees will be treated equally without any prejudice of discrimination irrespective of their cast and creed. It shall be the endeavour of the company to provide refresher

courses and trainings to its employees on regular basis to further their education and to achieve professional excellence a sincere sense of belonging in the employees would reciprocate in the same manner and hold the interests of the company supreme by devoting their time to work in the best interest of the company by deterring their personal interests that may be in conflict with the interests of the company.

- ***Public Relations:** Wazir Ali Industries Limited is an independent organization free from any infiltrations and vested interests. It is a member of different trade bodies, associations and organizations through which it participates at different forums and also submits proposals on invitation for the enactment of legislations.*

- **Quality Assurance, Safety and Environmental Issues:** Wazir Ali Industries Limited is committed to provide quality products to its customers that consistently offer value in terms of competitive prices and quality, and are safe for their intended use. Wazir Ali Industries Limited is committed to provide a friendly environment and aims

- **Competition:** Wazir Ali Industries Limited welcomes healthy competition in accordance with the business norms and condemns - any malpractices that are detrimental to the business community as a whole.

- **Reliability and Reporting:** The dealings of Wazir Ali Industries Limited are fair and just with the entire business community and the Government agencies. All contracts and transactions are fully documented and are available for review of the concerned. Wazir Ali Industries Limited complies with the International Accounting Standards whereby its financial statements present a true and fair view of the underlying transactions.



## **Business Ethics & Practices**

to ensure that its products and processes do not have any adverse environmental impact that may be against the normal business ethics.

- *Code of Conduct:* Wazir Ali Industries Limited strictly adheres to the professional and business ethics and condemns any unfair community and the Government agencies.

- *Applications and Implementation:* The newly introduced Code of Corporate Governance is being adopted in its true spirit by Wazir Ali Industries Limited and its business partners locally and abroad.

The internal audit has been outsourced by the company to independently ensure strict compliance of the Code of Corporate Governance. The Directors, Managers and other Heads of the Departments of the company would ensure that the Code of Business Ethics and Practices is fully understood by all concerned for its implementation in the true spirit .



# FORM OF PROXY

I/We.....

of.....being a member **WAZIR ALI INDUSTRIES LIMITED** of and holding.....

ordinary shares as per share Register Folio No.....and / or CDC Participant I.D. No.....

and Sub-Account No.....hereby appoint.....

of.....or failing him.....of.....as

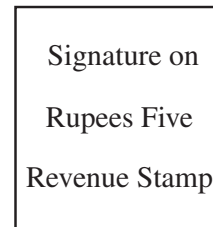
my/our proxy in my/our absence to attend and vote for me/us and on my/our behalf at the Annual General Meeting of the company to be held on Wednesday, October 27, 2010 at 8:00 hours at Pakistan Society for Training and Development, Plot No. TC-3, Off Khayaban-e-Sehar, 34<sup>th</sup> Street, Phase – V (Extension) DHA, Karachi, at any adjournment thereof.

Signed this ..... day of ..... 2010

### Witnesses:

1. Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 \_\_\_\_\_  
 NICor \_\_\_\_\_  
 PassportNo. \_\_\_\_\_

2. Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 \_\_\_\_\_  
 NICor \_\_\_\_\_  
 PassportNo. \_\_\_\_\_



The Signature should agree with the specimen registered with the company.

### Note:

Proxies in order to be effective, must be received at the company's Registered office not less than 48 hours before the meeting. No person shall be appointed a proxy who is not a member of the company qualified to vote except that incorporation being a member may appoint as proxy a person who is not a member.

CDC share holders and their proxies are each required to attach an attested photocopy of their National Identity Card or Passport with this proxy form before submission to the company.



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