**Annual Report 2009** 



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# Vision

To be Industry Leaders in Financial Services

## Mission

**Pursuit of Professional Excellence** 

# **Core Values**

■ Shareholder Value ■ Integrity ■ Commitment

## **ORGANIZATION**

## **Management Company**

JS Investments Limited 7th Floor, The Forum, G-20 Khayaban-e-Jami, Block-9, Clifton Karachi-75600

Tel: (92-21) 111-222-626 Fax: (92-21) 35361724

Chairman

Chief Executive Officer

E-mail: info@jsil.com Website: www.jsil.com

## **Board of Directors**

Munawar Alam Siddiqui Muhammad Najam Ali Ali Raza Siddiqui Nazar Mohammad Shaikh Siraj Ahmed Dadabhoy Lt.General (R) Masood Parwaiz Sadeg Sayeed

## **Audit Committee**

Nazar Mohammad Shaikh Chairman Munawar Alam Siddiqui Member Lt.General (R) Masood Parwaiz Member

## **Chief Financial Officer & Company Secretary**

Suleman Lalani

## **Trustee**

Central Depository Company of Pakistan Limited CDC House, 99-B, Block, B S.M.C.H.S., Main Shahra-e-Faisal, Karachi-74400, Pakistan.

Tel: (92-21) 111-111-500 Fax: (92-21) 34326020-21

## **Auditors**

Ford Rhodes Sidat Hyder & Co. Chartered Accountants Progressive Plaza, Beaumont Road, P.O.Box 15541, Karachi-75530, Pakistan

## **Legal Adviser**

Bawaney & Partners Room No.404, 4th floor, Beaumont Plaza, 6-cl-10, Beaumont Road, Civil Lines Karachi-75530.

## **Transfer Agent**

Technology Trade (Private) Limited 241-C, Block 2, P.E.C.H.S, Karachi Tel: (92-21) 34391316-7 Fax: (92-21) 34391318

## **DIRECTORS REPORT TO THE UNIT HOLDERS**

The Board of Directors of JS Investments Limited, the Management Company of Unit Trust of Pakistan (the Fund), is pleased to present the Annual Report for the year ended June 30, 2009.

## 1. Review of Fund Performance

The KSE-100 Index declined by 41.72% during the year under review and closed at 7,162 points on June 30, 2009. The KSE-30 Index also witnessed similar decline of 47.15% and closed the year at 7,571 level. A detailed market review is presented in the enclosed Fund Manager Report.

The Fund posted a return of -31.95% against a benchmark return of -32.19% resulting in outperforming the benchmark by 0.24%. Whilst the Fund outperformed its benchmark, the return of the fund would have been higher had we not reduced the Fund s asset allocation to equities after the market freeze had been lifted on December 15, 2008. At the time we felt that the a major element of systemic risk existed in the equity markets, due to the looming default on the large amount of CFS MK II and margin financing and the subsequent expected bankruptcy of a number of brokers. This potential financial Armageddon was avoided with the help of government intervention in solving the issue of margin financing. Despite government and exchange help 7 brokers defaulted over time and though this number was much lower than expected, the damage could have been very severe. Systemic meltdown was avoided and the market rebound was much sharper than expected by us. While we did miss out on the upside from the market low due to a reduced allocation to equities, we felt that on the balance of probabilities, protection of capital was the prudent stance to adopt when the level of systemic risk in the equity market was so high.

The Fund incurred a net loss of Rs. 1,572.03 million during the year ended June 30, 2009, including unrealized loss on investment of Rs. 975.98 million. Net redemptions during the year were Rs. 1,213.56 million. The net assets of the Fund declined by 51.37 percent from Rs. 6,023.91 million to Rs. 2,929.24 million during the year under review. The net assets value as on June 30, 2009 was Rs. 90.66 per unit compared to beginning ex-distribution net assets value of Rs. 133.20 per unit showing a decline of 31.9 percent.

## 2. Fund and Asset Manager Rating

The Fund rating methodology is presently under discussion between the Management Company and the Pakistan Credit Rating Agency (PACRA), Further, MUFAP is also in consultation with the country's two rating agencies and the SECP in terms of having a consistent and uniform rating methodology for mutual funds. Updated fund rating will be announced once a conclusion is reached on the same.

PACRA has awarded an AM2+ asset manager rating to JS Investments Limited. The rating denotes the company's very strong capacity to manage the risks inherent in asset management and the asset manager meets very high investment management industry standards and benchmarks.

## 3. Compliance

The Board of Directors of the Management Company states that:

- The financial statements, prepared by the Management Company, present fairly the state of affairs of the Fund, the results of its operations, cash flows and movement in net assets of the Fund.
- Proper books of accounts of the Fund have been maintained. b.
- Appropriate accounting policies have been consistently applied in preparation of financial statements, and financial estimates are based on reasonable and prudent judgment.
- International Accounting Standards, as applicable in Pakistan, provisions of the Non-Banking Finance Companies (Establishment & Regulation) Rules, 2003, Non-Banking Finance Companies and Notified Entities Regulations, 2008, requirements of the Trust Deed and directives of the Securities and Exchange Commission of Pakistan have been followed in preparation of the financial statements.
- The system of internal control is sound in design and has been effectively implemented and monitored. e.
- f. There are no significant doubts upon the Fund's ability to continue as a going concern.
- There has been no material departure from the best practices of the Code of Corporate Governance, as detailed in the listing regulations.

- h. A performance table / key financial data is given on page 09 of this annual report.
- i. The Directors have signed the Statement of Ethics and Business Practices .
- j. The number of units of the Fund held by the Chief Executive, directors and executives and their spouses as at June 30, 2009 are as follows:

Name	Designation	Units Held	
Bilal Rashid	Head of Marketing	27.20	
Hajra Amir	Manager	1,391.34	

k. Summary of units acquired / redeemed during the year by the Chief Executive, directors and executives, their spouses and minor children is provided below:

Designation	Units Acquired	Units Redeemed
Director	-	1,347.59
CFO	-	4,769.13
Head of Marketing	27.20	-
Head of Operations	-	3,637.07
Senior Manager	-	1,371.82
Regional Sales Manager	34,397.21	34,397.21
Manager	1,551.73	160.39
	Director CFO Head of Marketing Head of Operations Senior Manager Regional Sales Manager	Director - CFO - Head of Marketing 27.20 Head of Operations - Senior Manager - Regional Sales Manager 34,397.21

I. The value of investments of the staff provident fund of JS Investments Limited, as per the audited accounts for the year ended June 30, 2009 was Rs. 13.108 million.

## 4. Meetings of the Directors

During the year six meetings of the Board of Directors were held. The attendance of each director for these meetings is disclosed in the notes to the financial statements.

## 5. Auditors

The external auditors of the Fund Messrs. Ford Rhodes Sidat Hyder & Co., Chartered Accountants, retire and being eligible offer themselves for reappointment. The Audit Committee of the Board of the Management Company has recommended reappointment of Ford Rhodes Sidat Hyder & Co., Chartered Accountants, as the Fund's auditors for the year ending June 30, 2010.

## 6. Acknowledgment

The Directors expresses their gratitude to the Securities and Exchange Commission of Pakistan for its valuable support, assistance and guidance. The Board also thanks the employees of the Management Company and the Trustee for their dedication and hard work and the unit holders for their confidence in the Management.

Karachi: 21 August, 2009

**Muhammad Najam Ali** Chief Executive Officer

## **FUND MANAGER'S REPORT**

## **Fund Profile**

Fund type Open end - Balanced Fund

Fund launch date 27 October, 1997 Fund Assets (PKR mn) 2.929.24

30% 6M KIBOR & 70% KSE30 Index Benchmark

Listing Lahore Stock Exchange

Central Depository Company of Pakistan Limited Trustee

Auditors Ford Rhodes Sidat Hyder & Co.

Risk profile Medium Management fee 2.00%

## Investment Philosophy

UTP is a balanced fund that aims to preserve and grow investors capital in the long term while providing a regular stream of current income on an annual basis. The fund operates a diverse portfolio of equity and fixed income investments whereby the equity component is meant to provide the growth in capital while dividends on the equity component along with the fixed income investments help generate the current income. The fund during the period achieved its investment objective through its investment strategies. The investment stretegy comprised of investment in fundamentally sound securities keeping in view both the market and the underlying economic sentiment in the country. The fund, during the year, outperformed the benchmark by 0.24%. There was no significant change in the state of affairs of the fund during the period.

## **Market Review FY09**

During the year under review, the KSE-100 index fell from 12,289.03 at June 30th, 2008 to 7,162.18 on June 30th, 2009, down by 41.72%. The decline was mainly on account of growing political uncertainties and worsening economic conditions. Activity in the equity market remained heavily subdued during the first half of the year after a floor mechanism was enforced by the management of the KSE on August 27th 2008 freezing scrip prices at their respective levels (the floor of the KSE-100 was set at a level of 9,144.93). Furthermore, high inflation and burgeoning fiscal and current deficits forced the country to enter into the IMF program with a loan of USD 7.6bn in order to bridge the expenditure gap. During FY09 two tranches of the IMF have been received. The tight monetary stance of the Central Bank continued into FY09. Having already raised its policy rate by 200 bps during 2HFY08, the regulator increased interest rates by another 100 bps to 13% on 30th July, 2008 and on 13th November 2008, the SBP, in an effort to bring down inflation from its 25% level, once again raised its discount rate, this time by 200 bps to 15%.

The removal of the floor mechanism on December 15th, 2009 led to strong selling pressure in the market, whereby the KSE-100 declined to a low of 4,815.34 points in January 2009. Thereafter, restoration of deposed judges, resolution of major political differences between the two leading parties and expectations of significant foreign inflows fuelled positive sentiments in the market. Declining inflation (June 09 inflation recorded at 13.13%) and a falling current account balance resulted in a 100 bps reduction (to 14%) in the policy rate by the State of Pakistan in its Monetary Policy Review on 21st April, 2009 which helped stimulate positive sentiments in the market and the KSE-100 index recovered by 58% to its closing level of 7,162.18 on June 30th 2009.

## 30% 20% 10% Annualized Return 0% -10% -20% -30%

■ Unit Trust of Pakistan (UTP)

6 Month

## **Asset Allocation**

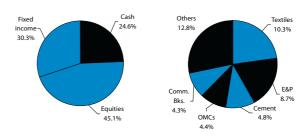
-40%

Month

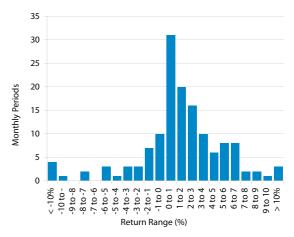
Performance (in percentage)

## **Sector Allocation**

year



## **Distribution of Returns**



Important Information: The value of mutual fund investments may go up or down and are subject to market conditions. Past performance is not necessarily indicative of future results and annualized returns for period of less than one year can be misleading. JS Investments Limited has exercised due diligence and care in preparing the information contained herein and believes it to be reliable as of the date indicated. However no guarantee is given that it is accurate or complete. JS Investments Limited shall not be liable for any direct, indirect, special, incidental, consequential, punitive or exemplary damages or losses, including lost profits arising in any way from the information contained herein. Please consult your legal and/ or financial advisor before making any investment decisions. Information provided here is for the use of intended recipients only and the contents may not be reproduced, redistributed, or copied in whole or in part for any purpose without prior express consent of JS Investments Limited.

Benchmark Analysis	Benchmark
Alpha	0.7%
Annualized Alpha	9.3%
Beta	0.5
Correlation	0.7
R-squared	0.6

Statistical Analysis	Fund	Benchmark
Compound ROR	15.2%	11.7%
Standard Deviation	15.7%	25.9%
Cumulative Return	427.4%	268.43%
Cumulative VAMI	5,274	3,684
Sharpe (13.00%)	0.2	0.1
Largest Month Gain	14.0%	19.3%
Largest Month Loss	-24.0%	-33.8%
% Positive Months	75.9%	60.3%
% Negative Months	24.1%	39.7%

## **Split of Units**

The Fund has not carried out any certificate split exercise during the year.

Distribution (FY08)	in %	in PKR
Stock dividend	12.6% on the opening	18.60
	NAV for FY08 (PKR 147.57)	

## **Effects on the NAV after Distribution**

NAV per unit as on June 30, 2008	
Cum NAV (PKR)	151.80
Ex-NAV (PKR)	133.20

## Distribution for the Year Ended June 30, 2009

The Fund has not paid any distribution for the year ended June 30, 2009.

## **Other Disclosures**

The Management Company and / or any of its delegates have not received any soft commission from its brokers / dealers by virture of transactions conducted by the Fund.

## Page 2 of 2

Important Information: The value of mutual fund investments may go up or down and are subject to market conditions. Past performance is not necessarily indicative of future results and annualized returns for period of less than one year can be misleading. J5 Investments Limited has exercised due diligence and care in preparing the information contained herein and believes it to be reliable as of the date indicated. However no guarantee is given that it is accurate or complete. J5 Investments Limited shall not be liable for any direct, indirect, special, incidental, consequential, punitive or exemplary damages or losses, including lost profits arising in any way from the information contained herein. Please condity our legal and/ or financial advisor before making any investment decisions. Information contained here is for the use of intended recipients only and the contents may not be reproduced, redistributed, or copied in whole or in part for any purpose without prior express consent of J5 Investments Limited

## PERFORMANCE TABLE / KEY FINANCIAL DATA

	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
(Rupees in million) Net assets	2,929	6,024	4,050	3,516	3,444	3,300	1,669	897	749	469
Total realized (loss) / income	(513)	1,424	670	998	773	517	408	170	111	132
Total unrealized (loss)/ gain in portfolio	(976)	(273)	441	(78)	(325)	155	300	1	(2)	-
Total expenses	83	121	91	95	82	72	33	38	22	23
Net Income	(1,572)	1,030	1020	825	366	600	700	133	87	109
Total expense to net assets ratio (%)	2.83	2.01	2.25	2.70	2.38	2.18	1.98	4.24	2.94	4.90
Total dividend Distribution	-	738	867	755	429	576	292	124	86	100
Accumulated capital growth	(669)	903	611	458	388	451	427	19	11	10
Outstanding Units										
Number of units in issue - June 30th	32,310,155	39,684,510	21,568,400	18,882,850	21,427,800	19,190,450	11,682,450	8,306,100	7,202,850	4,424,800
Data Per Unit										
Net assets value - Rupees (Ex- Dividend)	90.66	133.20	147.57	146.23	140.70	141.98	142.90	107.94	104.02	106.00
Net income - Rupees	(49)	26	47	44	17	31	60	16	12	25
Cash / stock dividend - Rupees	-	18.60	40.21	40.00	20.00	30.00	25.00	15.00	12.00	22.50
Date of announcement of cash / stock dividend	-	July 9, 2008	July 7, 2007	July 8, 2006	July 9, 2005	July 12, 2004	July 12, 2003	July 20, 2002	July 23, 2001	July 22, 2000
Dividend as % of NAV at the beginning of the yea	-	12.60	27.50	28.43	14.09	20.99	23.16	14.42	11.32	22.28
Highest issue price during the year - Rupees	132.79	177.55	193.22	224.17	186.94	181.14	167.68	124.68	116.74	131.44
Lowest issue price during the year - Rupees	74.10	135.61	145.60	143.44	138.12	151.26	109.82	104.26	109.04	103.08
Higest redemption price during the year - Rupees	128.92	172.37	187.59	217.64	181.48	178.52	164.56	124.00	114.72	129.42
Lowest redemption price during the year - Rupee	71.94	131.66	141.36	139.24	136.80	148.28	107.66	102.20	107.38	101.70

## Notes

- Unit Trust of Pakistan was launched on October 27, 1997.
- All previous figures have been restated wherever applicable due to change in par value from Rs. 5,000 to Rs. 100 with effect from November 29, 2007.
- Past performance is not necessarily indicative of future performance and that unit prices and investment returns may go down, as well as go up.

## REVIEW REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices (the Statement) contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of the Management Company of Unit Trust of Pakistan (the Fund) to comply with the Listing Regulations of the Lahore Stock Exchange where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Management Company's compliance with the provisions of the Code in respect of the Fund and report if it does not. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement does not appropriately reflect the status of the Management Company's compliance, in all material respects, with the best practices contained in the Code in respect of the Fund for the year ended 30 June 2009.

> Ford Rhodes Sidat Hyder & Co. **Chartered Accountants**

Karachi: 21 August, 2009

## STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

This Statement is being presented in compliance with the Code of Corporate Governance (the Code) contained in Regulation 37 of the Lahore Stock Exchange where Unit Trust of Pakistan (the Fund) is listed. The purpose of the Code is to establish a framework of good governance, whereby a listed entity is managed in compliance with the best practices of corporate governance.

JS Investments Limited (the Management Company) which manages the affairs of the Fund has applied the principles contained in the Code in the following manner:

- 1. The Management Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors (the board). Presently, the Board includes five non-executive directors.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including the Management Company.
- All the directors of the Management Company have confirmed that they are registered as taxpayers and none of them 3. has defaulted in payment of any loan to a banking company, a DFI or an NBFC or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- No casual vacancy on the Board occurred during the year. 4.
- The Management Company has prepared a Statement of Ethics and Business Practices, which has been signed by all 5. the directors and employees of the Management Company.
- 6. The Management Company has developed a vision / mission statement, overall corporate strategy and significant policies of the Fund which have been approved by the Board. A complete record of particulars of significant policies has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer and other executive directors, have been taken by the Board.
- The meetings of the Board were presided over by the Chairman, and in his absence, by a director elected by the Board 8. for this purpose and the Board met at least once in every quarter during the year. Written notices of the meetings of the Board, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- The Board is well aware of the requirements of the Code and had participated in orientation courses arranged by the 9. Management Company in last year. Arrangements shall also be made shortly for another orientation session.
- 10. During the year, there was no change of Chief Financial Officer / Company Secretary and the Head of Internal Audit. Their remuneration and terms and conditions of employment have been approved by the Board.
- The Directors Report has been prepared in compliance with the requirements of the Code and fully describes the salient 11. matters required to be disclosed.
- 12. The financial statements of the Fund have been prepared in accordance with the approved accounting standards as applicable in Pakistan and were duly endorsed by the Chief Executive Officer and Chief Financial Officer before approval of the Board.
- 13. The directors, Chief Executive Officer and executives do not hold any interest in the units of the Fund other than those disclosed in the Directors Report.
- The Management Company has complied with all other corporate and financial reporting requirements of the Code with 14. respect to the Fund.

- 15. The Board has formed an Audit Committee. It comprises of three non-executive directors.
- 16. The meetings of the Audit Committee of Management Company are held every quarter prior to approval of interim and annual results of the Fund as required by the Code. The Board has approved terms of reference of the Audit Committee.
- 17. The Board has set-up an effective internal audit function headed by the Head of Internal Audit & Compliance.
- 18. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on Code of Ethics as adopted by the ICAP.
- 19. The statutory auditors or the persons associated with them have not been appointed to provide other services to the Fund except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20. We confirm that all other material principles contained in the Code have been complied with.

Karachi: 21 August, 2009

Muhammad Najam Ali Chief Executive Officer

## TRUSTEE REPORT TO THE UNIT HOLDERS

Report of the Trustee pursuant to Regulation 41(h) and Clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

The Unit Trust of Pakistan (the Fund), an open-end fund was established under a trust deed dated April 26, 1997, executed between JS Investments Limited, as the Management Company and Muslim Commercial Financial Services (Private) Limited (MCFSL), as the Trustee.

As per deed of change of trustee and amendment of trust deed dated June 11, 2005 MCFSL retired as the trustee and Central Depository Company of Pakistan Limited was appointed as the Trustee of the Fund.

In our opinion, the Management Company has in all material respects managed the Fund during the year ended June 30, 2009 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive (ii) documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

**Muhammad Hanif Chief Executive Officer** Central Depository Company of Pakistan Limited

Karachi, September 26, 2009

INDEPENDENT AUDITORS REPORT TO THE UNIT HOLDERS

We have audited the accompanying financial statements of Unit Trust of Pakistan (the Fund), which comprise the statement of assets and liabilities as at 30 June 2009, and the related statements of income, distribution, cash flows and movement in unit holders fund for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Managements responsibility for the financial statements

The Management Company of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and approved accounting standards as applicable in Pakistan. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting

estimates that are reasonable in the circumstances.

**Auditors responsibility** 

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material

misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity s internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We

accounting estimates made by management, as well as evaluating the overall presentation of the financial statemer believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion** 

In our opinion the financial statements give a true and fair view of the state of the Funds affairs as at 30 June 2009 and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards

as applicable in Pakistan.

Other matters

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Trust Deed, the

NBFC Rules and the NBFC Regulations.

Ford Rhodes Sidat Hyder & Co.

**Chartered Accountants** 

Audit Engagement Partner: Arslan Khalid

Karachi: 21 August, 2009



# **FINANCIAL STATEMENTS**

## **STATEMENT OF ASSETS AND LIABILITIES AS AT 30 JUNE, 2009**

	Note	2009	2008
		Rupees	
Assets			
Bank balances	7	682,419,371	855,133,477
Receivable against sale of securities	,	-	14,498,125
Investments	8	2,209,908,541	5,133,616,287
Dividend receivable	· ·	2,022,460	17,808,750
Accrued markup / interest	9	47,955,252	37,181,155
Deposits, prepayments and other receivable	10	3,435,312	5,283,575
Total assets		2,945,740,936	6,063,521,369
Liabilities			
Remuneration payable to the management company	11	4,731,294	9,657,812
Remuneration payable to the trustee	12	318,762	574,489
Payable against purchase of securities		714,505	-
Payable against redemption of units		6,490,848	478,343
Accrued and other liabilities	13	4,250,132	28,897,773
Total liabilities		16,505,541	39,608,417
Net assets		2,929,235,395	6,023,912,952
Unit holders' fund		2,929,235,395	6,023,912,952
Number of units in issue		32,310,155	39,684,510
			22,001,310
Net asset value per unit		90.66	151.80

The annexed notes from 1 to 21 form an integral part of these financial statements.

**For JS Investments Limited** (Management Company)

Muhammad Najam Ali Chief Executive Officer

Munawar Alam Siddiqui Chairman

Ali Raza Siddiqui

Director

## INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2009

	Note	2009	2008
	Note		
Income		nupe	ees
income			
Markup / interest income on investments,			
bank balances and term deposits	14	240,385,534	194,755,705
Dividend income		74,614,159	99,367,967
Net loss on investments at fair		, 1,011,102	55,507,507
value through income statement	15	(2,065,815,441)	(50,836,858)
Element of income / (loss) and capital gain / (loss) included	.5	(2,000,010,111)	(50,050,050)
in prices of units issued less those in units redeemed - net		262,003,560	907,664,473
p. reco or a mo isoued reso an ese in a mo reaccined met		(1,488,812,188)	1,150,951,287
Expenses		(1,400,012,100)	1,130,931,207
LAPERISES			
Remuneration of the management company	11	71,245,307	94,289,876
Remuneration of the trustee	12	4,601,681	5,808,950
SECP annual fee	13.1	3,323,951	4,803,670
Brokerage and capital value tax		1,992,904	14,419,043
Listing fee		30,000	35,000
Annual fee to National Clearing Company of Pakistan Limited		833,334	161,666
Legal and professional charges		151,000	166,667
Bank and settlement charges		193,639	295,988
Auditors' remuneration	16	500,000	505,000
Printing and stationery		347,069	56,921
,		(83,218,885)	(120,542,781)
		, ,	
Net (loss) / income for the year		(1,572,031,073)	1,030,408,506

The annexed notes from 1 to 21 form an integral part of these financial statements.

For JS Investments Limited (Management Company)

Muhammad Najam AliMunawar Alam SiddiquiAli Raza SiddiquiChief Executive OfficerChairmanDirector

## **CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2009**

	2009	2008
	Rupees	
Cash flows from operating activities		
Net (loss) / income for the year	(1,572,031,073)	1,030,408,506
Adjustments for:		
Net loss / (gain) on sale / redemption of investments	1,089,835,447	(222,592,658)
Net unrealised loss on revaluation of investments	975,979,994	273,429,516
Markup / interest income on investments,		
bank balances and term deposits	(240,385,534)	(194,755,705)
Dividend income	(74,614,159)	(99,367,967)
Element of income / (loss) and capital gain / (loss) included		
in prices of units issued less those in units redeemed - net	(262,003,560)	(907,664,473)
	(83,218,885)	(120,542,781)
(Increase) / decrease in assets		
Receivable against sale of securities	14,498,125	-
Deposits, prepayments and other receivable	1,848,263	(3,333,333)
	16,346,388	(3,333,333)
(Decrease) / increase in liabilities		
Remuneration payable to the management company	(4,926,518)	3,212,060
Remuneration payable to the trustee	(255,727)	163,582
Payable against redemption of units	6,012,505	(63,909,990)
Payable against purchase of securities	714,505	-
Accrued and other liabilities	(24,647,641)	22,770,573
	(23,102,876)	(37,763,775)
	(89,975,373)	(161,639,889)
Sale / redemption of investments	2,619,769,024	8,766,663,295
Purchase of investments	(1,808,021,608)	(11,168,236,657)
Markup / interest income on investments,		
bank balances and term deposits received	228,677,860	173,932,120
Dividend received	90,400,449	107,180,001
Net cash inflow from / (used in) operating activities	1,040,850,352	(2,282,101,130)
Cash flows from financing activities		
Proceeds from issue of units	295,786,343	3,671,382,478
Payments on redemption of units	(1,509,350,801)	(1,819,460,915)
Net cash (used in) / inflow from financing activities	(1,213,564,458)	1,851,921,563
Net (decrease) in cash and cash equivalent	(172,714,106)	(430,179,567)
Cash and cash equivalent at the beginning of the year	855,133,477	1,285,313,044
Cash and cash equivalent at the end of the year	682,419,371	855,133,477

The annexed notes from 1 to 21 form an integral part of these financial statements.

**For JS Investments Limited** (Management Company)

**Muhammad Najam Ali Chief Executive Officer** 

Munawar Alam Siddiqui

Ali Raza Siddiqui

Chairman

Director

## STATEMENT OF MOVEMENT IN UNIT HOLDERS FUND FOR THE YEAR ENDED 30 JUNE 2009

	2009	2008
	Rup	ees
Net assets as at the beginning of the year [Rs. 151.80/- (2008: Rs.187.78/-) per unit]	6,023,912,952	4,050,019,262
Issue of Nil units (2008: 239,325) units of Rs. 5,000/- each	-	852,523,021
Issue of 8,211,274 units* (2008: 47,746,777**) units of Rs. 100/- each	295,786,343	2,818,859,457
	295,786,343	3,671,382,478
Redemption of Nil units (2008: 64,218) units of Rs. 5,000/- each	-	(461,746,158)
Redemption of 15,585,629 units (2008: 8,668,742 ) units of Rs. 100/- each	(1,509,350,801)	(1,357,714,757)
	(1,509,350,801)	(1,819,460,915)
Element of income / (loss) and capital gain / (loss) included in prices of units issued less those in units redeemed - net	(262,003,560)	(907,664,473)
Net (loss) / income for the year	(1,572,031,073)	1,030,408,506
Net unrealised loss on revaluation of available-for-sale debt securities	(47,078,466)	(771,906)
Net assets as at the end of the year		
[Rs. 90.66 (2008: Rs.151.80/-) per unit]	2,929,235,395	6,023,912,952

<sup>\*</sup> Including 5,206,133 (2008: 117,558) units issued as bonus units during the year.

The annexed notes from 1 to 21 form an integral part of these financial statements.

For JS Investments Limited (Management Company)

Muhammad Najam AliMunawar Alam SiddiquiAli Raza SiddiquiChief Executive OfficerChairmanDirector

<sup>\*\*</sup> Including Nil (2008: 29,717,278) additional units issued upon change in par value of units on 29 November 2007.

## **DISTRIBUTION STATEMENT FOR THE YEAR ENDED 30 JUNE 2009**

	2009 Rupe	2008 ees
Undistributed income brought forward [includes unrealised loss on investments of Rs. 5,690,107/- (2008: unrealised gain of Rs. 502,189,560/-)]	1,641,100,140	1,478,043,780
Distribution at the rate of Rs.18.6/- on the face value of Rs. 100/- per unit, declared on 09 July 2008 (2008: Rs. 2,010.70/- on the face value of Rs. 5,000/- per unit)	(738,131,879)	(867,352,146)
Net (loss) / income for the year	(1,572,031,073)	1,030,408,506
(Accumulated loss) / undistributed income carried forward [includes unrealised loss on investments of Rs. 782,646,017/-(2008: Rs. 5,690,107/-)]	(669,062,812)	1,641,100,140

The annexed notes from 1 to 21 form an integral part of these financial statements.

**For JS Investments Limited** (Management Company)

**Muhammad Najam Ali** Munawar Alam Siddiqui Ali Raza Siddiqui Chief Executive Officer Chairman Director

## **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2009**

## 1. LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 Unit Trust of Pakistan (the Fund) was established under the Trust Deed executed on 26 April 1997 between ABAMCO Limited [now JS Investments Limited] as its management company and Muslim Commercial Financial Services (Private) Limited (MCFSL) as its trustee. The Fund was approved as an investment scheme by the Securities and Exchange Commission of Pakistan (SECP) on 09 June 1997 in accordance with the Asset Management Companies Rules, 1995 [subsequently repealed and replaced by the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, (the NBFC Rules)]. Central Depository Company of Pakistan Limited was appointed as trustee of the Fund on 11 June 2005 after voluntary resignation of MCFSL.
- The Fund is an open ended mutual fund and offers units for public subscription on a continuous basis. The units 1.2 are transferable and can also be redeemed by surrendering them to the Fund. The units are listed on the Lahore Stock Exchange. As per offering document, the Fund shall invest in equity securities as well as debt securities including government securities, commercial papers and various other money market instruments.
- In accordance with Circular No. 23 of 2008 dated 7 October 2008 issued by the SECP, the pricing, issuance, and 1.3 redemption of units of the Fund remained suspended from 7 October 2008 to 16 December 2008, both days inclusive. With effect from 17 December 2008, the management company of the Fund, with the approval of its Board of Directors, suspended the issue and redemption of units of the Fund in accordance with the provisions contained in the Trust Deed and Offering Document of the Fund. The Fund recommenced the issue and redemption of units with effect from 5 January 2009.

## 2. STATEMENT OF COMPLIANCE

- 2.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the NBFC Rules, the Non Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the requirements of the said directives prevail.
- 2.2 During the year, the Fund has adopted IFRS 7 Financial Instruments Disclosures, which resulted in certain additional disclosures relating to financial instruments in these financial statements. Further, interpretations of accounting standards, namely IFRIC 12 Service Concession Arrangements, IFRIC 13 Customer Loyalty Programs and IFRIC 14 IAS 19 The Limit on Defined Benefit Asset Minimum Funding Requirements and their Interactions also became effective during the year. However, these interpretations do not affect the Fund's financial statements.

## 3. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for investments and derivatives which are accounted for as stated in notes 4.1 and 4.2 below.

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Investments

The investments of the Fund, upon initial recognition, are classified as investment at fair value through income statement or available-for-sale investment, as appropriate.

All investments, are initially measured at fair value plus, in the case of investments not at fair value through income statement, transaction costs that are directly attributable to acquisition.

All regular way purchases / sales of investments are recognised on the trade date, i.e. the date on which the Fund

commits to purchase / sell the investment. Regular way purchases / sales of investments require delivery of securities within two days after transaction date as per the stock exchange regulations.

## Investments at fair value through income statement

These include held-for-trading investments and such other investments that, upon initial recognition, are designated under this category. Investments are classified as held-for-trading if they are acquired for the purpose of selling in the near term. After initial measurement, such investments are carried at fair value and gains or losses on revaluation are recognised in the income statement.

## Available-for-sale

Investments which are not classified in any of the preceding categories are classified as available-for-sale investments. After initial measurement, such investments are measured at fair value with unrealised gain or loss recognised directly in the unit holders' fund until the investment is derecognised or determined to be impaired at which time the cumulative gain or loss previously recognised in unit holders' fund is taken to the income statement. However, unquoted equity investments are carried at lower of investment price or break up value in accordance with the requirements of the NBFC Regulations.

Fair value of investments is determined as follows:

Listed shares

These are valued on the basis of closing market prices quoted on the respective stock exchange.

Mutual funds units

These are valued by reference to the net asset values declared by the respective Fund.

Debt securities

These are valued at the rates notified by the Mutual Funds Association of Pakistan (MUFAP).

Government securities

These are valued by reference to the quotations obtained from the PKRV rate sheet on the Reuters page.

#### 4.2 **Derivatives**

These are initially recognised at cost and are subsequently remeasured at their fair value. Derivatives with positive fair values (unrealised gains) are included in other assets and derivatives with negative fair values (unrealised losses) are included in other liabilities in the statement of assets and liabilities. The resultant gains and losses are included in the income currently.

#### 4.3 Issue and redemption of units

Units are issued at the offer price prevalent on the day in which the units are issued. The offer price represents the net assets value of units at the end of the day plus the allowable sales load. The sales load is payable to the distribution companies and the management company as processing fee. Issue of units is recorded on acceptance of application for sale.

Units redeemed are recorded at the redemption price prevalent during the day in which the units are redeemed. The redemption price represents the net asset value per unit at the close of the business day. Redemption of units is recorded on acceptance of application for redemption.

#### 4.4 Revenue recognition

Gain or loss on sale of securities and derivatives is accounted for in the period in which the sales occur.

Dividend income is recognised when the right to receive the dividend is established.

Interest on debt and government securities is recognised at the rate of return implicit in the instrument on a time proportionate basis.

Profit on bank balances and term deposits is recognised on accrual basis.

#### Element of income / (loss) and capital gain / (loss) in prices of units issued less those in units redeemed - net 4.5

To prevent the dilution of per unit income and distribution of income already paid out on redemption as dividend, an equalisation account called element of income / (loss) and capital gain / (loss) in prices of units issued less those in units redeemed is created.

The "net element of income / (loss) and capital gain / (loss) in prices of units issued less those in units redeemed" account is credited with the amount representing net income / (loss) and capital gain / (loss) accounted for in the last announced net asset value and included in the sale proceeds of units. Upon redemption of units, the "element of income / (loss) and capital gain / (loss) in prices of units issued less those in units redeemed" account is debited with the amount representing net income / (loss) and capital gain / (loss) accounted for in the last announced net asset value and included in the redemption price.

The net "element of income / (loss) and capital gain / (loss) in prices of units issued less those in units redeemed" during an accounting period is transferred to the income statement.

#### 4.6 **Taxation**

The Fund is exempt from taxation under clause 99 of the Part I of the 2nd Schedule of the Income Tax Ordinance, 2001, subject to the condition that not less than 90% of its accounting income excluding realised and unrealised capital gains for the year is distributed amongst the Fund's unit holders. The Fund has availed such exemption in the past and intends to continue the same in future periods. Accordingly, no provision is required for current and deferred taxation in these financial statements.

#### 4.7 **Financial instruments**

All financial assets and financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the contractual rights to receive cash flows related to the asset expire. Financial liabilities are derecognised when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income currently.

#### Offsetting of financial assets and liabilities 4.8

Financial assets and financial liabilities are only offset and the net amount reported in the statement of assets and liabilities when there is a legally enforceable right to set off the recognised amount and the Fund intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### 4.9 **Distribution to unit holders**

Distribution to unit holders is recognised upon declaration and approval by the Board of Directors of the management company.

## 4.10 Net asset value per unit

The net asset value per unit disclosed in the statement of assets and liabilities is calculated by dividing the net assets of the Fund by the number of units in issue at the year end.

## 4.11 Cash and cash equivalent

Cash and cash equivalent comprise bank balances and short term deposits.

## 5. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making judgements about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis.

Judgements made by management in the application of accounting policies that have significant effect on the financial statements and estimates with a significant risk of material adjustment are explained in the relevant accounting policies / notes in the financial statements.

## 6. ACCOUNTING STANDARDS NOT YET EFFECTIVE

The following revised standards, amendments and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretations.

Standard	or Interpretation	Effective date (accounting periods beginning on or after)
IAS - 1	Presentation of Financial Statements (Revised)	01 January 2009
IAS - 23	Borrowing Costs (Revised)	01 January 2009
IAS - 27	Consolidated and Separate Financial Statements (Revised)	01 July 2009
IAS - 32	Financial Instruments: Presentation - Amendments regarding Puttable Financial Instruments	01 January 2009
IAS - 39	Financial Instruments: Recognition and measurement - Amendments regarding Eligible Hedge items	01 July 2009
IFRS - 2	Share based payment - Amendments regarding Vesting Conditions and Cancellations	01 January 2009
IFRS - 3	Business Combinations (Revised)	01 July 2009
IFRS - 8	Operating Segments	01 January 2009
IFRIC - 15	Agreements for the Construction of Real Estate	01 January 2009
IFRIC - 16	Hedges of a Net Investment in Foreign Operation	01 October 2008
IFRIC - 17	Distributions on Non - Cash Assets to Owners	01 July 2009
IFRIC - 18	Transfers of Assets from Customers	01 July 2009

The Fund considers that the above standards, amendments and interpretations, are either not relevant or will not have any material impact on its financial statements in the period of initial application.

In addition to the above, amendments and improvements to the various accounting standards have also been issued by IASB as a result of its annual improvement project. Such amendments are generally effective for accounting periods beginning on or after 1 January 2009. The management considers that such amendments and improvements will not have any significant effect on the Fund's financial statements for the ensuing periods.

7.	BANK BALANCES	Note	2009 Rupe	2008 ees
	Current account		5,000	5,000
	PLS saving accounts	7.1	382,414,371	555,128,477
	Term deposits	7.2	300,000,000	300,000,000
			682,419,371	855,133,477

- **7.1** These accounts carry profit rates ranging from 4% to 12.75% (2008: 5% to 12.5%) per annum and include balance of Rs. 12.13 million (2008: 107.83 million) with JS Bank Limited (a related party).
- 7.2 These accounts carry profit rates ranging from 13.50% to 14.50% (2008: 11.80% to 14%) per annum and include balance of Rs. 200 million (2008: Rs. 100 million) with JS Bank Limited (a related party). The deposits will mature by July 2009.

## 8. INVESTMENTS

At fair value through income statement			
Held-for-trading			
Listed shares / mutual fund units	8.2	1,321,951,504	4,324,679,386
Designated at fair value through income statement			
Listed term finance certificates	8.4	18,914,394	22,841,107
Unlisted term finance certificates	8.5	130,770,150	149,370,000
		149,684,544	172,211,107
		1,471,636,048	4,496,890,493
Available-for-sale			
Listed term finance certificates	8.6	224,973,153	241,911,756
Unlisted term finance certificates	8.7	257,583,879	237,411,125
Commercial papers	8.8	49,271,251	94,922,913
Government securities	8.9	89,886,600	-
Sukuks	8.10	116,557,610	-
		738,272,493	574,245,794
Held-to-maturity			
Unlisted term finance certificates		-	62,480,000
Carrying value of investments as at 30 June 2009		2,209,908,541	5,133,616,287
Purchase cost of investments as at 30 June 2009		3,039,617,018	5,136,675,730

8.1 In accordance with the accounting policy of the Fund, the unlisted debt securities classified under "held to maturity" category were carried at amortised cost as required by IAS-39 "Financial Instruments: Recognition and Measurement". During the year, the SECP notified the NBFC Regulations, which interalia require debt securities to be valued at the rates notified by MUFAP. Consequently, the Fund has reclassified its "held to maturity" investments in unlisted term finance certificates of Rs. 62,480,000/-, which were previously carried at amortised cost, to "available for sale" category in order to comply with the above valuation requirements.

3.2 Listed shares / mutual fund units  (Ordinary shares / units have a face value of Rs. 10/- each unless stated otherwise)  Mutual Funds - related parties  JS Aggressive Income Fund (face value of Rs. 100/- each)  JS Income Fund (face value of Rs. 100/- each)  JS Value Fund Limited  Investments Banks / Companies / Securities  Jahangir Siddiqui & Company Limited - related party  Commercial Banks  Bank Al Falah Limited  MCB Bank Limited  MCB Bank Limited  National Bank of Pakistan  United Bank Limited  Insurance  EFU General Insurance Limited - related party  Textile Composite  Azgard Nine Limited - related party  Nishat Mills Limited	8.3 8.3 8.3	982,234 4,609,617 5,759,199 11,351,050 776,300 1,900,000 - 446,610 1,293,950 3,640,560	Acquired during the year	47,694 229,300 - 276,994 1,892,450 684,830 - 82,635 767,465	1,029,928 4,838,917 5,759,199 11,628,044 80,700 2,454,600 - 931,710 536,600	At the end of the year	- - - - - 60,016,880 5,950,517 60,430,694 7,701,747	% of total investment: - - - 2.72 0.27 2.73 0.35
(Ordinary shares / units have a face value of Rs. 10/- each unless stated otherwise)  Mutual Funds - related parties  JS Aggressive Income Fund (face value of Rs.100/- each)  JS Income Fund (face value of Rs.100/- each)  JS Value Fund Limited  Investments Banks / Companies / Securities  Jahangir Siddiqui & Company Limited - related party  Commercial Banks  Bank Al Falah Limited  MCB Bank Limited  National Bank of Pakistan  United Bank Limited  Insurance  EFU General Insurance Limited - related party  Textile Composite  Azgard Nine Limited - related party	8.3	4,609,617 5,759,199 11,351,050 776,300 1,900,000 - 446,610 1,293,950	433,800 389,800 600,000 483,900	229,300 - 276,994 1,892,450 684,830 - - 82,635	4,838,917 5,759,199 11,628,044 80,700 2,454,600 - 931,710 536,600	2,588,050 564,030 389,800 114,900	5,950,517 60,430,694 7,701,747	2.72 0.27 2.73 0.35
JS Aggressive Income Fund (face value of Rs.100/- each) JS Income Fund (face value of Rs.100/- each) JS Value Fund Limited  Investments Banks / Companies / Securities Jahangir Siddiqui & Company Limited - related party  Commercial Banks Bank Al Falah Limited MCB Bank Limited MCB Bank Limited National Bank of Pakistan United Bank Limited  Insurance EFU General Insurance Limited - related party  Textile Composite Azgard Nine Limited - related party	8.3	4,609,617 5,759,199 11,351,050 776,300 1,900,000 - 446,610 1,293,950	433,800 389,800 600,000 483,900	229,300 - 276,994 1,892,450 684,830 - - 82,635	4,838,917 5,759,199 11,628,044 80,700 2,454,600 - 931,710 536,600	2,588,050 564,030 389,800 114,900	5,950,517 60,430,694 7,701,747	2.72 0.27 2.73 0.35
JS Income Fund (face value of Rs.100/- each) JS Value Fund Limited  Investments Banks / Companies / Securities Jahangir Siddiqui & Company Limited - related party  Commercial Banks Bank Al Falah Limited MCB Bank Limited National Bank of Pakistan United Bank Limited  Insurance EFU General Insurance Limited - related party  Textile Composite Azgard Nine Limited - related party	8.3	4,609,617 5,759,199 11,351,050 776,300 1,900,000 - 446,610 1,293,950	433,800 389,800 600,000 483,900	229,300 - 276,994 1,892,450 684,830 - - 82,635	4,838,917 5,759,199 11,628,044 80,700 2,454,600 - 931,710 536,600	2,588,050 564,030 389,800 114,900	5,950,517 60,430,694 7,701,747	2.72 0.27 2.73 0.35
Investments Banks / Companies / Securities Jahangir Siddiqui & Company Limited - related party  Commercial Banks Bank Al Falah Limited MCB Bank Limited National Bank of Pakistan United Bank Limited  Insurance EFU General Insurance Limited - related party  Textile Composite Azgard Nine Limited - related party	8.3	5,759,199 11,351,050 776,300 1,900,000 - 446,610 1,293,950	433,800 389,800 600,000 483,900	- 276,994 1,892,450 684,830 - - 82,635	5,759,199 11,628,044 80,700 2,454,600 - 931,710 536,600	- 2,588,050 564,030 389,800 114,900	5,950,517 60,430,694 7,701,747	2.72 0.27 2.73 0.35
Investments Banks / Companies / Securities Jahangir Siddiqui & Company Limited - related party  Commercial Banks Bank Al Falah Limited MCB Bank Limited National Bank of Pakistan United Bank Limited  Insurance EFU General Insurance Limited - related party  Textile Composite Azgard Nine Limited - related party	8.3	11,351,050 776,300 1,900,000 - 446,610 1,293,950	- 433,800 389,800 600,000 483,900	276,994 1,892,450 684,830 - - - 82,635	11,628,044 80,700 2,454,600 - 931,710 536,600	- 2,588,050 564,030 389,800 114,900	5,950,517 60,430,694 7,701,747	2.72 0.27 2.73 0.35
Jahangir Siddiqui & Company Limited - related party  Commercial Banks  Bank Al Falah Limited  MCB Bank Limited  National Bank of Pakistan  United Bank Limited  Insurance  EFU General Insurance Limited - related party  Textile Composite  Azgard Nine Limited - related party	8.3	776,300 1,900,000 - 446,610 1,293,950	389,800 600,000 483,900	1,892,450 684,830 - - 82,635	80,700 2,454,600 - 931,710 536,600	564,030 389,800 114,900	5,950,517 60,430,694 7,701,747	0.27 2.73 0.35
Jahangir Siddiqui & Company Limited - related party  Commercial Banks  Bank Al Falah Limited  MCB Bank Limited  National Bank of Pakistan  United Bank Limited  Insurance  EFU General Insurance Limited - related party  Textile Composite  Azgard Nine Limited - related party	8.3	1,900,000 - 446,610 1,293,950	389,800 600,000 483,900	684,830 - - - 82,635	2,454,600 - 931,710 536,600	564,030 389,800 114,900	5,950,517 60,430,694 7,701,747	0.27 2.73 0.35
Bank Al Falah Limited MCB Bank Limited National Bank of Pakistan United Bank Limited  Insurance EFU General Insurance Limited - related party  Textile Composite Azgard Nine Limited - related party		- 446,610 1,293,950	389,800 600,000 483,900	- - 82,635	931,710 536,600	389,800 114,900	60,430,694 7,701,747	2.73 0.35
MCB Bank Limited National Bank of Pakistan United Bank Limited  Insurance EFU General Insurance Limited - related party  Textile Composite  Azgard Nine Limited - related party		- 446,610 1,293,950	389,800 600,000 483,900	- - 82,635	931,710 536,600	389,800 114,900	60,430,694 7,701,747	2.73 0.35
National Bank of Pakistan United Bank Limited  Insurance EFU General Insurance Limited - related party  Textile Composite  Azgard Nine Limited - related party	8.3	1,293,950	600,000 483,900		536,600	114,900	7,701,747	0.35
United Bank Limited  Insurance  EFU General Insurance Limited - related party  Textile Composite  Azgard Nine Limited - related party	8.3	1,293,950	483,900		536,600			
Insurance EFU General Insurance Limited - related party  Textile Composite  Azgard Nine Limited - related party	8.3					1/525/005	50,691,557	2.29
EFU General Insurance Limited - related party  Textile Composite  Azgard Nine Limited - related party	8.3	-			3,922,910	2,392,615	124,774,515	5.64
Azgard Nine Limited - related party	8.3		234,100	-	-	234,100	20,621,869	0.93
	8.3							
Nishat Mills Limited		7,637,850	350,000	3,461,574	63,000	11,386,424	252,095,427	11.41
	8.3	200,000	769,200	1,350,000	969,200	1,350,000	51,057,000	2.31
		7,837,850	1,119,200	4,811,574	1,032,200	12,736,424	303,152,427	13.72
Cement								
D.G. Khan Cement Limited	8.3	651,000	1,884,000		813,800	1,763,200	52,278,880	2.37
Lucky Cement Limited	L	512,600 1,163,600	2,701,400 4,585,400		1,731,700 2,545,500	1,482,300 3,245,500	86,759,019 139,037,899	3.93 6.30
Definer		1,103,000	4,303,400	42,000	2,545,500	3,243,300	133,037,033	0.50
Refinery Attock Refinery Limited	ı	195,000	486,300	39,000	720,300			
Pakistan Refinery Limited		193,000	16,000	39,000	16,000	_		-
ranstarriemery Errited	ι	195,000	502,300	39,000	736,300	-	-	-
Power Generation & Distribution The Hub Power Company Limted		1,350,000	1,497,000	-	134,000	2,713,000	73,495,170	3.33
Oil & Gas Marketing Companies		,,	, . ,		, , , , , , , , , , , , , , , , , , , ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	., ,	
Attock Petroleum Limited	Ī	_	114,300	_	_	114,300	36,405,693	1.65
Pakistan State Oil Company Limited		1,075,300	477,500	_	1,124,600	428,200	91,484,930	4.14
, ,	,	1,075,300	591,800	-	1,124,600	542,500	127,890,623	5.79
Oil & Gas Exploration Companies								
Oil & Gas Development Company Limited		425,000	1,555,500	-	1,150,000	830,500	65,310,520	2.96
Pakistan Petroleum Limited		1,580,700	485,700	148,070	1,997,600	216,870	41,105,540	1.86
Pakistan Oilfields Limited - related party		717,500	622,900	135,000	467,500	1,007,900	147,052,610	6.65
		2,723,200	2,664,100	283,070	3,615,100	2,055,270	253,468,670	11.47
Transport								
Pakistan International Container Terminal Limited - related party		1,918,600	25,000	-	-	1,943,600	103,846,548	4.70
Technology and Communication								
Pakistan Telecommunication Company Limited	ſ	3,804,500	-	-	3,804,500	-	-	-
TRG Pakistan Limited		2,150,000	-	-	2,150,000	-	-	-
		5,954,500	-	-	5,954,500	-	-	-
Fertilizer								
Engro Chemical Pakistan Limited		-	134,700	13,470	-	148,170	12,883,382	0.58
Fauji Fertilizer Bin Qasim Limited		3,001,000	-	-	3,001,000	-	-	-
Fauji Fertilizer Company Limited		1,689,040	100,000	-	1,789,040	-	-	-
		4,690,040	234,700	13,470	4,790,040	148,170	12,883,382	0.58
Paper and Board								
Packages Limited		654,378	-	-	-	654,378	102,763,521	4.65
						-	1,321,951,504	59.83

8.3	Right shares options:					Number of	option shares	
							-	
					Options	Options	Options	At the end
					received	disposed	excercised	of the year
	Companies							
	Jahangir Siddiqui Company Limited - related party				126,957	126,957	-	-
	Bank Al Falah Limited				580,950	11,100	569,850	_
	Nishat Mills Limited				1,419,200	69,200	1,350,000	-
	Azgard Nine Limited - related party				1,876,604	-	1,876,604	-
	D.G. Khan Cement Limited				42,000	-	42,000	-
				Number	of certificates			
					Disposed /		•	
			At the	Acquired	redeemed	At the	Carrying	
			beginning	during the	during the	end of the	value	% of total
		Note	of the year	year	year	year	(Rupees)	investments
8.4	Listed term finance certificates							
	(Face value of Rs. 5,000/- each)							
	Pakistan Services Limited		747	-	747	-	-	-
	Standard Chartered Bank (Pakistan) Limited	8.11	4,000	-	-	4,000	17,437,261	0.79
	Trust Leasing Corporation Limited (II)	8.12	1,000	-	-	1,000	1,477,133	0.07
							18,914,394	0.86
8.5	<b>Un-listed term finance certificates</b> (Face value of Rs. 5,000/- each)							
	Pakistan Mobile Communication Limited-II	8.13	30,000	-	-	30,000	130,770,150	5.92
8.6	<b>Listed term finance certificates</b> (Face value Rs. 5,000/- each)							
	Pak Arab Fertilizer Limited	8.14	8,617	_	_	8,617	41,073,341	1.86
	United Bank Limited	8.15	40,000	_	_	40,000	183,899,812	8.32
	Officed Burik Elifficed	0.15	40,000			40,000	224,973,153	10.18
8.7	<b>Un-listed term finance certificates</b> (Face value of Rs. 5,000/- each)							
	Engro Chemical Pakistan Limited	8.16	16,150	-	-	16,150	71,060,000	3.22
	Escort Investment Bank Limited	8.17	5,000	-	-	5,000	4,163,333	0.19
	Optimus Limited	8.18	10,000	-	-	10,000	47,738,790	2.16
	Pak American Fertilizer Limited - related party	8.19	31,000	-	-	31,000	134,621,756	6.09
							257,583,879	11.66
8.8	Commercial papers (Face value of Rs. 100,000/- each)							
	Azgard Nine Limited - related party	8.20	1,000	500	1,000	500	49,271,251	2.23
	Pak American Fertilizer Limited - related party	0.20	-	600	600	-	-	
							49,271,251	2.23
8.9	<b>Government securities</b> (Face value of Rs. 100,000/- each)							
	Market Treasury Bills Pakistan Investment Bonds	8.21	-	3,500 2,000	2,500 2,000	1,000	89,886,600 -	4.07
				_,000	_,000		89,886,600	4.07
8.10	<b>Sukuks</b> (Face value Rs. 5,000/- each)							
	Dak American Fertilizar Limited related next	ຊາາ		26,000		26,000	116 557 610	F 27
	Pak American Fertilizer Limited - related party	8.22	-	20,000	-	20,000	116,557,610	5.27

- 8.11 These carry rate of mark-up equal to base rate KIBOR plus 0.75% per annum with a floor of 5% and cap of 10.75%, receivable semi-annually in arrears and will mature in January 2011. These are unsecured with a rating of AA.
- 8.12 These carry rate of mark-up equal to ask rate KIBOR plus 200 basis points, receivable semi-annually in arrears and will mature in November 2010. These are secured by first charge by way of hypothecation over specific leased assets of the issuer with 25% margin. These have a rating of A.
- 8.13 These carry rate of mark-up equal to base rate KIBOR plus 1.30% per annum with a cap of 18.70%, receivable semi-annually in arrears and will mature in September 2010. These have a rating of AA- and are unsecured.
- 8.14 These carry rate of mark up equal to the simple average of six months' KIBOR plus 150 basis points per annum receivable semi annually in arrears and will mature in February 2013. These are secured by first pari pasu charge, along with 25% margin by way of hypothecation over all present and future plant and machinery of the issuer. These have a rating of AA.
- 8.15 These carry rate of mark-up equal to the simple average of six months' KIBOR plus 85 basis points for the first five years and 135 basis points from six to ten years, receivable semi annually in arrears and will mature in February 2018. These are unsecured with a rating of AA.
- 8.16 These carry a mark-up equal to the simple average of the last seven days of ask side of six months' daily average KIBOR rates plus 170 basis points per annum for the first 6 years, 190 basis points for 7th year, 210 basis point for 8th year, 230 basis points for 9th year and 250 basis point for 10th year receivable semi annually in arrears and will mature in March 2018. These are secured by a floating charge over present and future fixed assets (excluding land and building) of the issuer. These have a rating
- 8.17 These carry rate of mark-up equal to the base rate KIBOR plus 2.75% per annum with a floor of 5% and a cap of 10% receivable in arrears and will mature in September 2009. These are secured by way of first charge over the future and present current assets of the issuer excluding the shares pledged to the Karachi Stock Exchange. These have a rating of A+.
- 8.18 These carry rate of mark-up equal to base rate KIBOR plus 2.10% with a cap of 17.90% per annum, receivable on a semi annual basis in arrears and will mature in September 2012. These are secured by way of floating charge over current assets and hypothecation over the fixed assets of the issuer. These have a rating of A.
- **8.19** These carry rate of mark up equal to the simple average of the last seven days of six months' daily average KIBOR rates plus 175 basis points per annum, receivable semi annually in arrears and will mature in January 2015. These are secured by a substituted or additional mortgage, charge, lien or other encumbrance or security as may be offered by the issuer from time to time and accepted by the trustee on behalf of the Fund. These have a rating of AA-.
- **8.20** These are unsecured and carry mark-up at a fixed rate of 18.75% per annum, receivable at maturity in August 2009.
- **8.21** These securities have a maturity period of 1 year with a yield of 12.14% per annum.
- **8.22** These carry a mark-up equal to the simple average of the last seven days of ask side of three months daily average KIBOR rates plus 200 basis points receivable semi-annually in arrears and will mature in August 2015. These are secured by hypothecation charge over the entire legal ownership and the beneficial interest of the issuer from time to time in and to all present and future fixed assets (excluding land and building) of the issuer. These have a rating of AA-.

		2009	2008
		Rupe	es
9.	ACCURED MARKUP / INTEREST		
	Bank balances and term deposits	1,783,316	8,971,456
	Term finance certificates	37,362,281	28,209,699
	Sukuks	8,809,655	-
		47,955,252	37,181,155

		Note	2009	2008
10.	DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLE		Rupees	5
	Security deposit with Central Depository Company of Pakistan Limited		100,000	100,000
	Security deposit with National Clearing Company of Pakistan Limited		2,500,000	3,500,000
	Prepaid annual fee to National Clearing Company of Pakistan Limited		-	833,333
	Prepaid annual listing fee		15,070	30,000
	Income tax recoverable		820,242	820,242
			3,435,312	5,283,575
11	DEMINISPRATION DAVABLE TO THE MANAGEMENT COMPANY			

## 11. REMUNERATION PAYABLE TO THE MANAGEMENT COMPANY

According to the provisions of the Trust Deed of the Fund, the management company has charged its remuneration at the rate of 2% (2008: 2%) per annum based on the daily net assets of the Fund.

## 12. REMUNERATION PAYABLE TO THE TRUSTEE

According to the provisions of the Trust Deed of the Fund, the trustee is entitled to monthly remuneration for services rendered to the Fund as follows:

On net assets:

- up to Rs.1 billion Maximum of 0.2% per annum of the daily net assets of the Fund or Rs.0.7 million whichever is higher.

- exceeding Rs.1 billion Rs.2 million plus 0.1% per annum of the daily net assets of the Fund exceeding Rs.1 billion.

## 13. ACCRUED AND OTHER LIABILITIES

SECP annual fee payable	13.1	3,323,951	4,803,670
Sales load payable	13.2	6,253	19,647,956
Accrued expenses		816,321	926,881
Unclaimed dividend		103,607	103,607
Fair value of derivative		-	3,415,659
	_	4,250,132	28,897,773

**13.1** Represents annual fee payable to SECP in accordance with the NBFC Regulations, whereby the Fund is required to pay SECP an amount as follows:

Upto 20 November 2008

- 0.1% per annum of the daily net assets of the Fund.

From 21 November 2008 onwards

- 0.085% per annum of the daily net assets of the Fund.
- **13.2** Includes Rs. 2,260/- (2008: Rs 2,209,611/-) payable to the management company.

## 14. MARKUP / INTEREST INCOME ON INVESTMENTS, BANK BALANCES AND TERM DEPOSITS

	Bank balances and term deposits	106,266,248	110,450,046
	Term finance certificates	104,491,873	70,815,184
	Commercial papers	13,921,395	5,459,644
(	Government securities	11,715,388	8,030,831
	Sukuks	3,990,630	-
		240,385,534	194,755,705
15.	NET LOSS ON INVESTMENTS AT FAIR VALUE THROUGH INCOME STATEMENT		
	Held-for-trading		
	Net (loss) / gain on sale of investments	(1,094,343,543)	221,661,061
	Net unrealised loss on revaluation of investments	(956,989,508)	(272,990,600)
		(2,051,333,051)	(51,329,539)

Designated	at fair	value	through	income	statement
Designatea					Jeacement

Net gain on sale of investments	4,508,096	931,597
Net unrealised loss on revaluation of investments	(18,990,486)	(438,916)
	(14,482,390)	492,681

		2009	2008
16.	AUDITORS' REMUNERATION	Rupe	es
10.	Annual fee	275,000	275,000
	Other services	165,000	170,000
	Out of pocket expenses	60,000	60,000
		500,000	505,000
17.	TRANSACTIONS WITH RELATED PARTIES / CONNECTED PERSONS		
	JS Investments Limited (management company)		
	Issue of units	-	1,680,238
	Redemption of units		1,680,238
	Remuneration of the management company Sales load	71,245,307 332,112	94,289,876 12,606,996
	Central Depository Company of Pakistan Limited (trustee)	,	, ,
	Remuneration of the trustee	4,601,681	5,808,950
	JS Global Capital Limited (group company)		
	Brokerage commission paid	1,415,450	2,098,220
	JS Bank Limited (group company)	, ,,,,,,	, ,
	Income on bank balances and term deposits	33,457,523	31,613,705
	·		
	JS Fund of Funds (fund under common management) Issue of units	65,000,000	245,011,560
	Redemption of units	90,793,524	119,716,964
	Bonus	14,333,879	-
	Outstanding 720,976 (2008: 770,639) units	65,363,576	117,003,988
	JS Aggressive Income Fund (fund under common management)		
	Purchase of units	-	125,084,893
	Redemption of units Bonus	102,369,575 4,781,919	25,000,000
	JS Income Fund (fund under common management)	4,761,919	-
	Purchase of units		600,000,000
	Redemption of units	- 488,442,793	600,000,000 125,084,893
	Bonus	23,178,976	-
	JS Value Fund Limited (fund under common management)		
	Dividend received	5,759,199	18,777,597
	UTP A30 + Fund (fund under common management)		
	Purchase of units	-	4,000,000
	Redemption of units	-	4,158,704
	Pakistan Oilfields Limited (company under common management)		
	Dividend income	19,080,000	750,000
	Pakistan International Container Terminal Limited (Note 17.3)		
	Dividend income	5,830,800	-
	Azgard Nine Limited (Note 17.3)		
	Purchase of commercial paper	45,768,025	92,160,088
	Commercial paper matured	100,000,000	-
	Interest income	7,349,811	3,832,188
	Pak American Fertilizer Limited (Note 17.3)		
	Purchase of commercial paper	53,455,740	-
	Commercial paper matured Interest income	60,000,000 6,544,260	-
		0,5-7,200	
	Silk Bank Limited (Note 17.3)  Sales of Governments Securities	25,127,375	_
	Suics of Governments Securities	23,121,313	-

- 17.1 The transactions with related parties / connected persons are in the normal course of business at contracted rates.
- 17.2 The outstanding balance of related parties / connected persons are included in the respective notes to the financial statements.
- 17.3 Represent companies where management company of the Fund has the ability to exercise significant influence.

## 18. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

**18.1** The Fund's objective in managing risk is the creation and protection of unit holders value. Risk is inherent in the Fund's activities, but it is managed through monitoring and controlling activities which are primarily set up to be performed based on limits established by the management company, Fund's constitutive documents and the regulations and directives of the SECP. These limits reflect the business strategy and market environment of the Fund as well as the level of the risk that Fund is willing to accept. The Board of Directors of the management company supervises the overall risk management approach within the Fund. The Fund is exposed to market risk, credit risk and liquidity risk arising from the financial instruments it holds.

## 18.2 Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

## Interest rate risk

Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. As of 30 June 2009, the Fund is exposed to such risk in respect of bank balances, term deposits and investment in debt and Government securities. The term deposits carry fixed interest rates and will mature by July 2009. The bank balances are subject to interest rates as declared by the respective bank on periodic basis. Majority of the debt securities are subject to floating interest rates. Management of the Fund estimates that 1% increase in the market interest rate, with all other factors remaining constant, would increase the Fund's income by Rs. 11,312,136/- and a 1% decrease would result in a decrease in the Fund's income by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

## (ii) Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in foreign exchange rates. The Fund does not have any financial instruments in foreign currencies and hence is not exposed to such risk.

## (iii) Equity price risk

Equity price risk is the risk of volatility in share prices resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. The value of investments may fluctuate due to change in business cycles affecting the business of the company in which the investment is made, change in business circumstances of the company, its business sector, industry and / or the economy in general. Management of the Fund estimates that a 10% increase in the overall equity prices in the market with all other factors remaining constant would increase the Fund's income by Rs. 132,195,150/- and a 10% decrease would result in a decrease in the Fund's income by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

The management company manages the above market risks through diversification of investment portfolio and placing limits on individual and aggregate exposures in accordance with the internal risk management policies and regulations laid down by the SECP.

## **18.3 LIQUIDITY RISK**

Liquidity risk is defined as the risk that the Fund will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk arises because of the possibility that the Fund could be required to pay its liabilities earlier than expected. The Fund is exposed to cash redemptions of its redeemable units on a regular basis. Units are redeemable at the unit holders option based on the Funds net asset value per unit at the time of redemption calculated in accordance with the Funds constitutive documents.

The table below summaries the maturity profile of the Fund's financial instruments. The analysis into relevant maturity groupings is based on the remaining period at the end of the reporting period to the contractual maturity date. However, for equity securities at fair value through income statement, the period in which those assets are assumed to mature is taken as the expected date on which these assets will be realised.

	Within	1 to	3 to 12	1 to 5	More than 5	
2009	1 month	3 months	months	years	years	Total
2003		3	Rup			10141
Assets						
Bank balances	682,419,371	-	-	-	-	682,419,371
Investments	-	53,434,584	1,321,951,504	238,496,675	506,139,178	2,120,021,941
Dividend receivable	1,443,250	579,210	-	-	-	2,022,460
Accrued markup / interest	15,038,190	11,401,404	21,515,658	-	-	47,955,252
Deposits, prepayments						
and other receivable	820,242	-	15,070	-	2,600,000	3,435,312
	699,721,053	65,415,198	1,343,482,232	238,496,675	508,739,178	2,855,854,336
Liabilities						
Remuneration payable to						
the management company	4,731,294	-	-	-	-	4,731,294
Remuneration payable to the trustee	318,762	-	-	-	-	318,762
Payable against purchase of securities	714,505	-	-	-	-	714,505
Payable against redemption of units	6,490,848	-	-	-	-	6,490,848
Accrued and other liabilities	160,329	3,676,201	413,602	-	-	4,250,132
	(12,415,738)	(3,676,201)	(413,602)	-	- '	(16,505,541)
Net assets	687,305,315	61,738,997	1,343,068,630	238,496,675	508,739,178	2,839,348,795
			11			
		1	3 to	1 to	More than	
	Within	to	12	5	5	
2008	1 month	3 months	months	years	years	Total
			Rup	ees		
Assets						
Bank balances	855,133,477	_	_	_	_	855,133,477
Receivable against sale of securities	14,498,125	_	_	_	_	14,498,125
Investments	14,490,123	_ [	4,420,138,376	277,166,786	436.311.125	5,133,616,287
Dividend receivable	17,808,750		-	277,100,700	-	17,808,750
Accrued markup / interest	18,293,799	8,219,507	10,667,849	_	_	37,181,155
Deposits, prepayments	10,233,733	0,213,307	10,007,015			37,101,133
and other receivable	820,242	-	863,333	-	3,600,000	5,283,575
	906,554,393	8,219,507	4,431,669,558	277,166,786	439,911,125	6,063,521,369
Liabilities						
Remuneration payable to						
the management company	9,657,812	-	-	-	-	9,657,812
Remuneration payable to the trustee	574,489	-	-	-	-	574,489
Payable against redemption of units	478,343	-	-	-	-	478,343
Accrued and other liabilities	23,192,369	4,803,670	901,734	-	-	28,897,773
	(33,903,013)	(4.803.670)	(901,734)	_		(39,608,417)
	(33,703,013)	(4,003,070)	(901,734)	_		(39,000,417)

### **18.4 CREDIT RISK**

Credit risk is the risk that the counterparty to a financial instrument will cause a financial loss for the Fund by failing to discharge its obligation. The Fund's policy is to enter into financial contracts with reputable counter parties in accordance with the internal guidelines, offering document and regulatory requirements. The table below analyses the Fund's maximum exposure to credit risk:

	2009	2008	
	Rupees		
Bank balances	682,419,371	855,133,477	
Receivable against sale of securities	-	14,498,125	
Investments in debt securities	798,070,437	808,936,901	
Dividend receivable	2,022,460	17,808,750	
Accrued markup / interest	47,955,252	37,181,155	
Deposits, prepayments and other receivable	2,600,000	3,600,000	
	1,533,067,520	1,737,158,408	

Concentration of credit risk exists when changes in economic or industry factors affect the group of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of financial assets is broadly diversified and transactions are entered into with diverse credit worthy counterparties thereby mitigating any significant concentration of credit risk. The table below analyses the Fund's concentration of credit risk by industrial distribution:

	% of debt i	nstruments
	2009	2008
Investment banks / leasing companies	0.71	1.85
Commercial banks	25.23	27.03
Textile composite	6.17	11.73
Technology & communication	16.39	18.46
Fertilizer	36.62	24.51
Chemicals	8.90	10.16
Others	5.98	6.26
	100	100

## **18.5 CAPITAL MANAGEMENT**

The Fund's objective when managing unit holder's funds is to safeguard the Fund's ability to continue as a going concern so that it can continue to provide optimum returns to its unit holders and to ensure reasonable safety of capital. The Fund manages its investment portfolio and other assets by monitoring return on net assets and makes adjustments to it in the light of changes in market's conditions. The capital structure depends on the issuance and redemption of units.

## 19. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

Financial assets which are tradable in an open market are revalued at the market prices prevailing on the statement of assets and liabilities date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.

## 20. SUPPLEMENTARY NON FINANCIAL INFORMATION

The information regarding unit holding pattern, top 10 brokers, members of the Investment Committee, Fund manager, meeting of the Board of Directors of the management company and rating of the Fund and the management company has been disclosed in Annexure I to the financial statements.

## 21. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of Directors of the management company on 21 August, 2009

> **For JS Investments Limited** (Management Company)

**Muhammad Najam Ali** Chief Executive Officer

Munawar Alam Siddiqui Chairman

Ali Raza Siddiqui Director

# SUPPLEMENTARY NON FINANCIAL INFORMATION AS REQUIRED UNDER SECTION 6(D), (F), (G), (H), (I) AND (J) OF THE FIFTH SCHEDULE TO THE NBFC REGULATIONS

ANNEXURE I

## (i) UNIT HOLDING PATTERN OF THE FUND

Category	Number of unit holders	Number of units held	Amount Rupees	% of total
Individuals	905	4,616,406	461,640,575	14.29
Associated company/ director	4	979,966	97,996,620	3.03
Insurance companies	4	2,007,655	200,765,538	6.21
Banks / DFI's	2	4,007,759	400,775,871	12.40
Retirement funds	147	15,595,230	1,559,522,978	48.27
Public limited companies	2	391,182	39,118,172	1.22
Others	31	4,711,957	471,195,178	14.58
2009	1,095	32,310,155	3,231,015,472	100
Category	Number of unit holders	Number of units held	Amount Rupees	% of total
<b>Category</b> Individuals			Amount Rupees 613,719,500	% of total
	holders	held	· · · · · · · · · · · · · · · · · · ·	
Individuals	holders 1,134	<b>held</b> 6,137,195	613,719,500	15.47
Individuals Associated company/ director	holders 1,134 2	6,137,195 771,692	613,719,500 77,169,200	15.47 1.95
Individuals Associated company/ director Insurance companies	1,134 2 6	6,137,195 771,692 2,311,301	613,719,500 77,169,200 231,130,100	15.47 1.95 5.82
Individuals Associated company/ director Insurance companies Banks / DFI's	1,134 2 6	6,137,195 771,692 2,311,301 4,609,213	613,719,500 77,169,200 231,130,100 460,921,300	15.47 1.95 5.82 11.61
Individuals Associated company/ director Insurance companies Banks / DFI's NBFC	1,134 2 6 4	6,137,195 771,692 2,311,301 4,609,213 155,726	613,719,500 77,169,200 231,130,100 460,921,300 15,572,600	15.47 1.95 5.82 11.61 0.39
Individuals Associated company/ director Insurance companies Banks / DFI's NBFC Retirement funds	1,134 2 6 4 1	held 6,137,195 771,692 2,311,301 4,609,213 155,726 15,058,977	613,719,500 77,169,200 231,130,100 460,921,300 15,572,600 1,505,897,700	15.47 1.95 5.82 11.61 0.39 37.95

## (ii) LIST OF TOP 10 BROKERS BY PERCENT OF THE COMMISSION PAID

Name of broker	% of commission
2009	paid
JS Global Capital Limited	27
Crosby Securities (Private) Limited	19
Investment Managers Securities (Private) Limited	9
Invisor Securities (Private) Limited	6
KASB Securities Limited	6
BMA Capital Management Limited	6
Fortune Securities Limited	4
Arif Habib Limited	4
Aziz Fidahusein & Company (Private) Limited	4
WE Financial Services Limited	3
2008	
JS Global Capital Limited	9
Fortune Securities Limited	7
Investment Managers Securities (Private) Limited	7
Atlas Capital Markets (Private) Limited	6
KASB Securities Limited	6
AAG Securities (Private) Limited	6
Arif Habib Securities Limited	5
Invest Capital and Securities (Private) Limited	5
Invest & Finance Securities (Private) Limited	5
Invisor Securities (Private) Limited	5

#### (iii) THE MEMBERS OF THE INVESTMENT COMMITTEE

Following are the members of the Investment Committee of the Fund:

Mr. Muhammad Najam Ali Mr. Ali Raza Siddiqui Syed Ather Ahmed

## MR. MUHAMMAD NAJAM ALI

Mr. Najam Ali joined JS Investments Limited as Chief Executive Officer in 2004. Prior to his appointment, he was the Executive Director and Head of the Non-Banking Finance Companies Department at the SECP where he was involved in regulation, monitoring and enforcement for mutual funds, leasing, housing finance, investment banking, venture capital and discounting companies.

Prior to his appointment to the SECP, he served for seven years as the founding CEO of the Central Depository Company of Pakistan Limited (CDC) which is Pakistan's only share depositary established by Citigroup, IFC and Pakistan's stock exchanges. While at CDC, he also led the development of the National Clearing and Settlement System, which is the centralized clearing system in Pakistan for all the stock exchanges. The success of these projects has laid the foundation of a world class capital market infrastructure that has made it possible to settle enormous trading volumes witnessed in the recent years. It was due to his leadership role in Pakistan's capital market that has earned high praise and recognition at the national level. The Money Magazine has included his name in the list of Top Ten Capital Market Builders in Pakistan.

He has worked in various positions at the Fidelity Investment Banking including Group Financial Controller and Head of Money and Capital Markets at Fidelity Investment Bank. He has also worked with Robson Rhodes, Chartered Accountants, a member firm of the RSM Group in the UK.

He serves on the Boards of Directors of Pakistan Oilfields Limited and has also previously been a director of the NCCPL and the Karachi Stock Exchange (Guarantee) Limited. He is also the Chairman of MUFAP.

Mr. Najam Ali holds a Bachelors degree in Economics from the University of Michigan, Ann Arbor, USA. He is a qualified Chartered Accountant and holds memberships of the Institute of Chartered Accountants in England & Wales and the Institute of Chartered Accountants of Ontario, Canada. He has also qualified as a Certified Public Accountant in USA

## **MR. ALI RAZA SIDDIQUI**

Mr. Siddiqui has recently been appointed as the Chief Investment Officer in January 2009, besides his role as an Executive Director at JS Investments Limited, which he has been associated with since 2005. Currently he is managing JS AAA Fund, JS Value Fund Limited and JS Aggressive Income Fund. Previously, he was Assistant Vice President at AIM Investments in Houston, a wholly-owned subsidiary of AMVESCAP plc.

At AIM, Mr. Siddiqui was part of a 5-person team responsible for the management of USD 60 billion in mutual fund assets. These included the AMVESCAP Global Portfolios (USD 4+ billion), Brown Brothers Investment Trust (USD 1+ billion) and STIT Treasury Portfolio (USD 10+ billion).

Mr. Siddigui holds a Bachelors Degree from Cornell University, USA, with double majors in Economics and Government.

## **SYED ATHER AHMED**

Mr. Ahmed joined JS Investments Limited in May 2007 and is presently looking after Investment Advisory, Products & International Business Development, Marketing, Investor Relations and Investment Finance activities. Prior to joining JS Investments Limited, Mr. Ahmed was associated with Standard Chartered Bank for almost 11 years. His last assignment with Standard Chartered Bank was in the capacity of Director & Head of Transaction Banking, Pakistan. Prior to this, he also worked as Corporate Head of Lahore for Standard Chartered Bank.

Mr. Ahmed earned his MSc. in Accounting & Finance from London School of Economics, UK, in addition to MBA degree from Lahore University of Management Sciences.

## (iv) PARTICULARS OF THE FUND MANAGER AND FUNDS MANAGED BY SAME FUND MANAGER

## **SUKAINA SANGJI**

Ms. Sukaina Sangji earned her BBA (Finance & Accounting) from University of Michigan Ross School of Business in 2006. Prior to joining JS Investments Limited research team in February 2008, she worked at Credit Suisse Securities in New York, USA, as an Equity Research Analyst, covering the Biotechnology sector for a year and a half. At JS Investments Limited, she covered the E&P, OMC and Refinery sectors for six months after which she was made a fund manager in August 2008. Currently, she is looking after the Fund, UTP Islamic Fund and JS Principal Secured Fund 1.

## (v) MEETINGS OF BOARD OF DIRECTORS OF THE MANAGEMENT COMPANY

Following is the analysis of the attendance in the meetings of the Board of Directors of the management company during the year:

		Meetings held on					
Name of Directors	Meetings attended	09 July 2008	15 Sep 2008	06 Oct 2008	24 Oct 2008	26 Feb 2009	22 Apr 2009
Mr. Muhammad Najam Ali	6	1	1	1	1	1	1
Mr. Munawar Alam Siddiqui	6	1	1	1	1	1	1
Mr. Ali Raza Siddiqui	5	-	1	1	1	1	1
Mr. Nazar Muhammad Shaikh	6	1	1	1	1	1	1
Mr. Sadeq Sayeed	1	-	-	-	-	1	-
Mr. Siraj A. Dadabhoy	-	-	-	-	-	-	-
Lt. General (Retd.) Masood Parwaiz	4	1	-	1	1	1	-
		4	4	5	5	6	4

## (vi) RATING OF THE FUND AND THE MANAGEMENT COMPANY

Pakistan Credit Rating Agency (PACRA) has maintained the "AM2+" asset manager rating to the management company. PACRA assigned rating of "5 Star" to the Fund for the year ended June 2007. For the year ended June 2008, the Fund's rating methodology is presently under discussion between the management company and PACRA. Further, MUFAP is also in consultation with the country's two rating agencies and SECP in terms of having a consistent and uniform rating methodology for mutual funds. Updated fund's rating will be announced once a conclusion is reached on the rating methodology of mutual funds.

For JS Investments Limited (Management Company)

Muhammad Najam Ali	Munawar Alam Siddiqui	Ali Raza Siddiqui	
Chief Executive Officer	Chairman	Director	



## **JS Investments Limited**

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